

FILE



ENERGY EDGE  
CONSULTING

RECEIVED-DOCKETING DIV

2019 JAN 28 PM 2:05

PUCO

January 23rd, 2019

Public Utilities Commission of Ohio  
Attn: Docketing Division  
180 East Broad Street  
Columbus, OH 43215-3793

Re: Energy Edge Consulting, LLC Renewal of Electricity Aggregator/Broker License (Docket 13-0273-EL-AGG)

To the Commission:

Enclosed is an amended Exhibit C-7 to the application of Energy Edge Consulting, LLC to renew its Electricity Broker License along with 3 copies (docket 13-0273-EL-AGG). This is to replace the original Exhibit C-7 (Credit Report) filed in the application.

If there are any questions or additional information is required, please don't hesitate to contact me at (713) 300-0680, ext 702, or mhobson@energyedgeconsulting.com.

We appreciate your consideration in this matter.

Sincerely,

Matt Hobson  
Vice President & Secretary  
Energy Edge Consulting, LLC

enclosures

This is to certify that the images appearing are an  
accurate and complete reproduction of a case file  
document delivered in the regular course of business.  
Technician AM Date Processed 1/28/18

## Amended Exhibit C-7 “Credit Report”

Attached is a complete credit report for Energy Edge Consulting, LLC from Dunn & Bradstreet.

## Summary

Order Reference: desanej@dnb.com | Report as of: 01-21-2019 3:51 PM | using Currency as USD

### ENERGY EDGE CONSULTING, LLC

Tradestyle(s): -

**ACTIVE** **HEADQUARTERS**

**Address:** 9601 Katy Fwy Ste 450, Houston, TX, 77024,  
UNITED STATES  
**Phone:** (713) 300-0680  
**D-U-N-S:** 83-027-8060  
**In Portfolio:** No

Risk of Bad Debt Write-off

47

Cash Flow Risk

93

Age of Business

**10 years**

2009 Year Started

Employees

**6**

#### Company Profile

**D-U-N-S**

83-027-8060

**Legal Form**

Partnership

**History Record**

Clear

**Date Incorporated**

01-06-2009

**State of Incorporation**

Texas

**Ownership**

Not publicly traded

**Mailing Address**

United States

**Telephone**

(713) 300-0680

**Present Control Succeeded**

2009

**Employees**

6

**Age (Year Started)**

10 years (2009)

**Named Principal**

Richard Matt Hobson, MBR

**Line of Business**

Business consulting services

#### Risk Assessment

**Overall Business Risk**



**Dun & Bradstreet Thinks...**

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**

**Maximum Credit Recommendation**

**US\$ 34,500**

The recommended limit is based on a low probability of severe delinquency.

- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

### D&B Viability Rating

#### Portfolio Comparison Score

2

Low Risk (1)

High Risk (9)

Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **3.00 %**

### Risk of Bad Debt Write-off (also known as the Failure Score)

47

Low Risk (100)

High Risk (1)

Company's risk level is: **MODERATE**

Based on the D&B Failure Score, the probability of failure for this company in the next 12 months is **0.27 %**, which makes it a **Moderate** risk for you to incur a write-off.

### Cash Flow Risk (also known as the Delinquency Score)

93

Low Risk (100)

High Risk (1)

Company's risk level is: **LOW**

Based on the D&B Delinquency Score reporting a payment behavior of **CONSISTENT, TIMELY PAYMENTS**, this company is predicted to have a **Low** risk of a negative impact to your cash flow.

### Payment Behavior

76

Low Risk (100)

High Risk (0)

Company's risk level is: **LOW**

Days Beyond Terms : 6

Based on a D&B PAYDEX® of 76

According to the D&B PAYDEX® Score, this company paid its vendors on 6 days beyond credit terms.

Past 24 Months

### D&B Rating

Current Rating as of 08-28-2013

Previous Rating

Employee Size

**2R** : 1 to 9 employees

Risk Indicator

**3** : Moderate Risk

Employee Size

**2R** : 1 to 9 employees

### INQUIRIES

The number of individual product(s) purchased by a customer(s) on this Dun & Bradstreet D-U-N-S® Number in each time frame.

view-by-summary

3 Months	<div></div>	3
12 Months	<div></div>	10

View by Industry 12 month

Manufacturing	<div></div>	1
Retail Trade	<div></div>	1
Finance, Insurance and Rea.	<div></div>	6
Services	<div></div>	2

#### Legal Events

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	0	-
Suits	0	-
UCC	0	-

#### Trade Payments

##### Highest Past Due

US\$ 0

Highest Now Owing  
US\$ 250

Total Trade Experiences  
5

Largest High Credit  
US\$ 15,000

Average High Credit  
US\$ 4,500

#### Ownership

This company is a **Global Ultimate, Domestic Ultimate, Headquarters**

**Global Ultimate, Domestic Ultimate**  
ENERGY EDGE CONSULTING, LLC  
**UNITED STATES**  
D-U-N-S Number 83-027-8060

Total Members in Family Tree - 2

##### Branches

1

#### Financial Overview

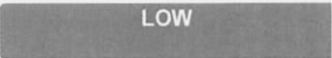
This company does not have a Financial Summary.

#### Country Insight

United States



Risk Category



Low Risk

MODERATE

HIGH

High Risk

The partial government shutdown highlights the growing dysfunction between the major political parties.

Risk Assessment

D&B Guidance

Overall Business Risk



Maximum Credit Recommendation



The recommended limit is based on a low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

Portfolio Comparison Score



Low Risk (1)

High Risk (9)

Rating Confidence Level



Data Depth

- Rich Firmographics
- Extensive Commercial Trading Activity
- No Financial Attributes

Level of Risk

Low

Probability of becoming no longer viable

3.00%

Percentage of businesses ranked with this score

16.00%

Average probability of becoming no longer

viable

5.00%

Risk Of Bad Debt Write-Off (Also Known As The Failure Score)



Low Risk (100)

High Risk (1)

Based on a D&amp;B Failure Score of 43

- Limited time under present management control
- Low proportion of satisfactory payment experiences to total payment experiences
- Higher risk legal structure

Level of Risk  
ModerateRaw Score  
**1472**Probability of Failure  
**0.27%**Average Probability of Failure for  
Businesses in D&B Database  
**0.48%**

Cash Flow Risk (Also Known As The Delinquency Score)

93

Low Risk (100)

High Risk (1)

Based on a D&amp;B Delinquency Score of 93

- Limited time under present management control
- Higher risk industry based on delinquency rates for this industry

Level of Risk  
LowRaw Score  
**587**Probability of Delinquency  
**1.35%**Compared to Businesses in D&B Database  
**10.20%**

Payment Behavior

Based on 24 months of data

6

Low Risk

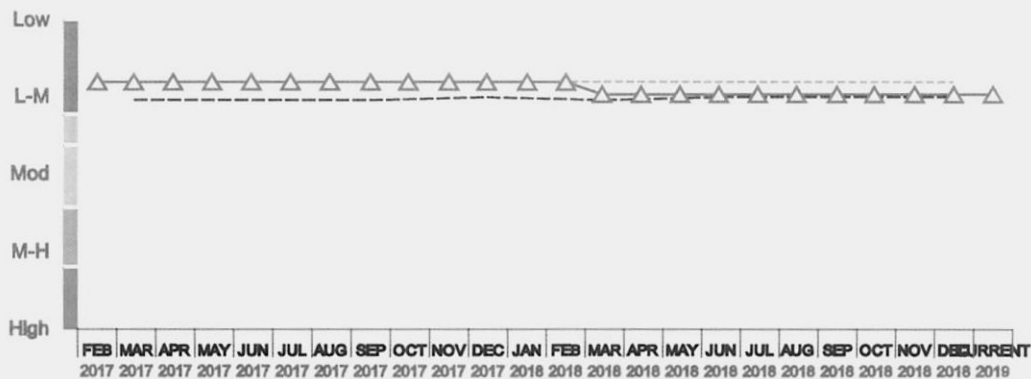
Risk of Slow Pay  
LowPayment Behavior  
**6 Days Beyond Terms**

High Risk

Based on a D&amp;B PAYDEX® of 76

Business and Industry Trends

8748 - Business consulting services



PAYDEX ®



Industry Median Q...

Industry Lower Q...

Industry Lower Q...

D&amp;B Rating

Current Rating as of 08-28-2013

Previous Rating

**Employee Size****2R** : 1 to 9 employees**Risk Indicator****3** : Moderate Risk**Employee Size****2R** : 1 to 9 employees

## Trade Payments

**Trade Payments Summary** (Based on 24 months of data)

Overall Payment Behavior

**6**

Days Beyond Terms

% of Trade Within Terms

**93%**

Highest Past Due

**US\$ 0****Highest Now Owing:**

US\$ 250

**Total Trade Experiences:**

5

Largest High Credit:

US\$ 15,000

Average High Credit:

US\$ 4,500

**Total Unfavorable Comments:**

0

Largest High Credit:

US\$ 0

**Total Placed in Collections:**

0

Largest High Credit:

US\$ 0

**Trade Payments By Credit Extended** (Based on 12 months of data)

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	0	US\$ 0	0
50,000 - 99,999	0	US\$ 0	0
15,000 - 49,999	1	US\$ 15,000	100
5,000 - 14,999	0	US\$ 0	0
1,000 - 4,999	1	US\$ 2,500	0
Less than 1,000	2	US\$ 500	100

**Trade Payments By Industry** (Based on 24 months of data)

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 48 - Communications	1	250					
4813 - Telephone communictns	1	250	100	0	0	0	0
▼ 73 - Business Services	1	250					
7374 - Data processing svcs	1	250	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	2	15,000					
9311 - Public finance	2	15,000	86	14	0	0	0



## Trade Lines

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
11/18	Pays Promptly	-	250	250	0	1
04/18	Pays Promptly	-	250	250	0	-
04/18	-	Cash account	50	-	-	1
02/18	Pays Slow	-	2,500	-	-	1
07/17	Pays Promptly	-	15,000	-	-	1

## Legal Events

Judgements	Liens	Suits	UCC Filings
0	0	0	0
Latest Filing: -	Latest Filing: -	Latest Filing: -	Latest Filing: -

D&B has not received any Public Filings for this company

## Special Events

09-08-2017

HURRICANE HARVEY 2017: This business is located in a FEMA designated disaster zone impacted by the effects of Hurricane Harvey. It is reported that thousands of people and businesses in Southern Texas have been displaced due to catastrophic flooding. The extent of impact to this business is currently unknown; additional information will be provided as it becomes available.

## Company Profile

### Company Overview

#### D-U-N-S

83-027-8060

#### Legal Form

Partnership

#### History Record

Clear

#### Date Incorporated

01-06-2009

#### State of Incorporation

Texas

#### Ownership

Not publicly traded

#### Mailing Address

United States

#### Telephone

(713) 300-0680

#### Present Control Succeeded

2009

#### Employees

6

#### Age (Year Started)

10 years (2009)

#### Named Principal

Richard Matt Hobson MBR

#### Line of Business

Business consulting services

### Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 01-17-2019

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

#### Registered Name

ENERGY EDGE CONSULTING, LLC

#### Corporation Type

Partnership

<b>Business Commenced On</b>	2009
<b>State of Incorporation</b>	TEXAS
<b>Registration ID</b>	0801071415
<b>Registration Status</b>	IN EXISTENCE
<b>Filing Date</b>	01-07-2009
<b>Where Filed</b>	SECRETARY OF STATE

**Registered Agent**

<b>Name</b>	RICHARD MATTHEW HOBSON
<b>Address</b>	1026 VAULTED OAK STREET, HOUSTON, TX, 770080000

**Registered Principal**

<b>Name</b>	BRIAN D WALKER
<b>Title</b>	Manager
<b>Address</b>	6840 SOUTHRIDGE DR, DALLAS, TX, 752140000
<b>Name</b>	BRIAN D WALKER
<b>Title</b>	Director
<b>Address</b>	6840 SOUTHRIDGE DR, DALLAS, TX, 752140000
<b>Name</b>	RICHARD HOBSON
<b>Title</b>	Manager
<b>Address</b>	403 ELECTRA DRIVE, HOUSTON, TX, 770240000
<b>Name</b>	RICHARD HOBSON
<b>Title</b>	Director
<b>Address</b>	403 ELECTRA DRIVE, HOUSTON, TX, 770240000

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**Principals**

**Officers**

RICHARD MATT HOBSON, MBR  
BRIAN WALKER, MBR

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**Company Events**

The following information was reported on: 12-29-2018

The Texas Secretary of State business registrations file showed that Energy Edge Consulting, LLC was registered as a limited liability company on January 7, 2009.

Ownership information provided verbally by Richard Matt Hobson, Mbr, on Dec 21 2011.

Business started 2009.

RICHARD MATT HOBSON. Antecedents are undetermined.

BRIAN WALKER. Antecedents are undetermined.

Business address has changed from 1026 Vaulted Oak St, Houston, TX, 77270 to 1183 Brittmoore Rd Ste 300, Houston, TX, 77043.

Business address has changed from 1183 Brittmoore Rd Ste 300, Houston, TX, 77043 to 9601 Katy Fwy Ste 450, Houston, TX, 77024.

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## Business Activities And Employees

The following information was reported on: 12-29-2018

### Business Information

<b>Description</b>	Provides business consulting services, specializing in energy conservation (100%).
<b>Employees</b>	6 which includes partners. UNDETERMINED employed here.
<b>Financing Status</b>	Unsecured
<b>Facilities</b>	Occupies premises in a building.

### SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
8748	Business consulting services	-
87489904	Energy conservation consultant	-

NAICS Codes	NAICS Description
541690	Other Scientific and Technical Consulting Services

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## Government Activity

### Activity Summary

<b>Borrower(Dir/Guar)</b>	No
<b>Administrative Debt</b>	No
<b>Contractor</b>	No
<b>Grantee</b>	No
<b>Party excluded from federal program(s)</b>	No

### Possible candidate for socio-economic program consideration

<b>Labor Surplus Area</b>	Yes (2018)
<b>Small Business</b>	Yes (2018)

## Financials

D&B currently has no financial information on file for this company

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