



Original AGG Case Number	Version
13 - 374:-EL-AGG	May 2016

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the

Applicant intends	to be certified as: (check all that appl	ly)		
□ Power Broker	□ Aggregator			
Applicant's legal	name, address, telephone number, P	UCO certificate	numb	er, an
web site address				
Legal Name Beacom	Energy, Inc.			
	ld Road, Suite 200, Warrenville IL 60555			
	and Date Certified 13-0374-EL-AGG/certific			
Telephone # (708) 67	0-9992 Web site address (if any) www.beac	comenergy.com		
Legal Name				
Legal NameAddressTelephone #	Web site address (if any)			
Address Telephone # List all names und	Web site address (if any)ler which the applicant does business			N
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Legal NameAddress	Web site address (if any)ler which the applicant does business	in North Ameri	a PUC	2019 JAN 18 PM 12: 1
Legal Name Address Telephone # List all names und Beacom Energy, Inc. Contact person fo Name Jean Beacom Title President	Web site address (if any)	in North Ameri	a PUC	2019 JAN 18 PM 12: 11

this is to certify that the amages appearing are an occurate and complete reproduction of a case file tocument delivered in the regular course of business Date Processed JAN 18 2019 sehnician.

A-6	Contact person for Commission	Staff use in investigating customer complaints				
	Name Jean Beacom					
	Title President					
	Business address 4320 Winfield Rd Suite 200 Warrenville IL 60555					
	Telephone # (708) 689-1010	Fax # (708) 406-1597				
	E-mail address jean@beacome	energy.com				
A-7	Applicant's address and toll-free	number for customer service and complaints				
	Customer Service address 4320 Winfie	eld Road Suite 200 Warrenville IL 60555				
	Toll-free Telephone # (866) 293-6733	Fax # (708) 406-1597				
	E-mail address jean@beacome	nergy.com				
A-8	Applicant's federal employer identification number # 36-4416725					
A-9	Applicant's form of ownership (check one)					
	☐Sole Proprietorship	☐ Partnership				
	Limited Liability Partnership (LLP)					
	☑ Corporation	Other				
	PROVIDE THE FOLLOWING AS SE	PARATE ATTACHMENTS AND LABEL AS INDICATED:				
A-10		ters. Directors & Partners" provide the names, titles of the applicant's principal officers, directors, partners,				

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- **B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

 ☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's <u>ELECTRIC</u> related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title

Sworn and subscribed before me this 10 day of JANUNT 1, 2019

Month

Vear

Signature of official administering oath

Print Name and Title

My commission expires on MARCY 15 20 7 1

<u>AFFIDAVIT</u>

State of Illinois:	Napenilles
County of Du Page:	(Town)

Ola M. Dea Com. Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the <u>Presidut</u> (Office of Affiant) of <u>Begum Energy</u> (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

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he/she expects said App	olicant to be able to prove the same	est of his/her knowledge, information, and belief and that at any hearing hereof.	
Sworn and subscribed b Month	pefore me this 10 text day of _5	Year	
Signature of official adn		Print Name and Title	ENT
RICHARD P WILLIAMS Official Seal Notary Public – State of Illinois	My commission expires on _	MARCU 15, 2021	

My Commission Expires Mar 15, 2021



Exhibit A-10 "Principal Officers, Directors, & Partners"

Jean Beacom is Beacom Energy, Inc's sole owner.

Jean Beacom is principal officer and director.

Jean Beacom's contact information is:

4320 Winfield Road Suite 200 Warrenville, IL 60555 Phone: 708-689-1010

Fax: 708-406-1597 Mobile: 708-670-9992

E-mail: jean@beacomenergy.com



Exhibit B-1 "Jurisdiction of Operations"

Beacom Energy, Inc. is licensed in Illinois as a licensed agent, broker, and consultant. Beacom Energy, Inc. is not licensed as an agent, broker, and consultant in any other State except that of Illinois. Beacom Energy, Inc. will not be contracting as a wholesale supplier with commercial, mercantile, and industrial customers.

Beacom Energy, Inc. is not affiliated with any other company.

Phone: 708.689.1010 Fax: 708.406.1597 E-Mail: in



Exhibit B-2 "Experience & Plans"

Beacom Energy, Inc. has assisted key partners navigate the tumultuous markets and the explosion of opportunity that presented itself within the electric industry in Illinois. Beacom has emerged as an industry stalwart, experiencing continual growth and success while remaining true to its fundamental mantra of exceptional service to its clients.

Jean Beacom has demonstrated a complete understanding of power and gas markets. She has driven her success through strategic positioning, sound financial administration, and an intuitive ability to select and manage business relationships spanning various industries in the public and private sectors.

Beacom Energy, Inc. does not contract with customers directly for energy services in Illinois or does it plan to in Ohio. Beacom will assist customers in finding an electricity supplier that fits their needs. Beacom does not provide billing statements since this comes straight from the energy supplier with which the customer has contracted.

Beacom Energy, Inc. will respond to customer complaints as represented in Section 4928.10 of the Revised Code. Beacom will mitigate complaints by carefully explaining to customers the energy services contract, pricing, terms, and switching fees. Beacom will work with suppliers who also follow the code as such and disclose the necessary items on customer bills.



Exhibit B-3 "Disclosure of Liabilities and Investigations"

Beacom Energy, Inc. has <u>no</u> existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the Beacom's financial or operational status or ability to provide the services it is seeking to be certified to provide.



Exhibit C-1 "Annual Reports"

Beacom Energy, Inc. is a private company. This section is not applicable to Beacom due to the size of the company.



Exhibit C-2 "SEC Filings"

Beacom Energy, Inc. is a private company. This section is not applicable to Beacom due to the size of the company.



Exhibit C-3 "Financial Statements"

Beacom Energy, Inc. has provided two most recent years of audited financial statements which includes balance sheets and income statements. Beacom Energy, Inc. is a private company and Beacom wishes to request confidential treatment. These are officer certified financial statements.



Exhibit C-4 "Financial Arrangements"

This section is not applicable to Beacom Energy, Inc. Beacom will not be conducting business as a CRES nor will be taking title of the electricity.

Phone: 708.689.1010 Fax: 708.406.1597 E-

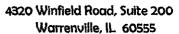




Exhibit C-6 "Credit Rating" - N/A

Beacom Energy, Inc. is a private company and does not have a credit rating established.



Exhibit C-8 "Bankruptcy Information"

Beacom Energy, Inc. has no bankruptcy information to report.





Exhibit C-9 "Merger Information"

Beacom Energy, Inc. has never gone through a merger or acquisition.



Exhibit C-10 "Corporate Structure"

Beacom Energy, Inc. is a stand-alone entity with no affiliate or subsidiary companies.