



Public Utilities Commission

| PUCO USE ONLY – Version 1.08 May 2016 | | |
|---------------------------------------|------------------------------|--------------------------|
| Date Received | Renewal Certification Number | ORIGINAL CRS Case Number |
| | 02-023G (7) | 02 - 1828 - GA-CRS |

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☐ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Just Energy Solutions Inc.
Address 6345 Dixie Road, Suite 400, Mississauga, ON, L5T 2E6, Canada
Telephone No. 905-670-4440 Web site Address www.justenergy.com
Current PUCO Certificate No. 02-023G (7) Effective Dates Jan. 16, 2017 to Jan. 16, 2019

A-3 Applicant information under which applicant will do business in Ohio:

Name Just Energy Solutions Inc.
Address 395 East Broad ST, Suite 210, Columbus, Ohio 43215
Web site Address www.justenergy.com Telephone No. 614.307.7838

A-4 List all names under which the applicant does business in North America:

Just Energy

A-5 Contact person for regulatory or emergency matters:

Name John Patrick Keegan Title Mgr Regulatory Affairs & Government Relations
Business Address 395 East Broad ST, Suite 210, Columbus, Ohio 43215
Telephone No. 614.307.7838 Fax No. 866-299-3749 Email Address jKeegan@justenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Vanessa Anesetti-Parra Title Director Corporate and Consumer Affairs
Business address 6345 Dixie Road, Suite 400, Mississauga, ON, L5T 2E6, Canada
Telephone No. 905-795-3574 Fax No. 866-299-3749 Email Address vanesetti@justenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address P.O. Box 2210 Buffalo, New York 14240-2210
Toll-Free Telephone No. 1-866-587-8674 Fax No. 866-299-3749 Email Address OH_customerfeedback@justenergy.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name John Patrick Keegan Title Mgr Regulatory Affairs & Government Relations
Business address 395 East Broad ST, Suite 210, Columbus, Ohio 43215
Telephone No. 614.307.7838 Fax No. 866-299-3749 Email Address jKeegan@justenergy.com

A-9 Applicant's federal employer identification number

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Other |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

| | | | |
|---|---|--|---|
| <input checked="" type="checkbox"/> Columbia Gas of Ohio | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Small Commercial | <input checked="" type="checkbox"/> Large Commercial / Industrial |
| <input checked="" type="checkbox"/> Dominion East Ohio | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Small Commercial | <input checked="" type="checkbox"/> Large Commercial / Industrial |
| <input checked="" type="checkbox"/> Duke Energy Ohio | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Small Commercial | <input checked="" type="checkbox"/> Large Commercial / Industrial |
| <input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Small Commercial | <input checked="" type="checkbox"/> Large Commercial / Industrial |

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ Columbia Gas of Ohio

| | | | | |
|--|---------------------------|---------|----------|--|
| <input checked="" type="checkbox"/> Residential | Beginning Date of Service | 7/20/05 | End Date | |
| <input checked="" type="checkbox"/> Small Commercial | Beginning Date of Service | 7/20/05 | End Date | |
| <input checked="" type="checkbox"/> Large Commercial | Beginning Date of Service | 7/20/05 | End Date | |
| <input type="checkbox"/> Industrial | Beginning Date of Service | | End Date | |

☒ Dominion East Ohio

| | | | | |
|--|---------------------------|---------|----------|--|
| <input checked="" type="checkbox"/> Residential | Beginning Date of Service | 7/20/05 | End Date | |
| <input checked="" type="checkbox"/> Small Commercial | Beginning Date of Service | 7/20/05 | End Date | |
| <input checked="" type="checkbox"/> Large Commercial | Beginning Date of Service | 7/20/05 | End Date | |
| <input type="checkbox"/> Industrial | Beginning Date of Service | | End Date | |

☒ Duke Energy Ohio

| | | | | |
|--|---------------------------|--------|----------|--|
| <input checked="" type="checkbox"/> Residential | Beginning Date of Service | 7/1/11 | End Date | |
| <input checked="" type="checkbox"/> Small Commercial | Beginning Date of Service | 7/1/11 | End Date | |
| <input checked="" type="checkbox"/> Large Commercial | Beginning Date of Service | 7/1/11 | End Date | |
| <input type="checkbox"/> Industrial | Beginning Date of Service | | End Date | |

☒ Vectren Energy Delivery of Ohio

| | | | | |
|--|---------------------------|---------|----------|--|
| <input checked="" type="checkbox"/> Residential | Beginning Date of Service | 10/1/12 | End Date | |
| <input checked="" type="checkbox"/> Small Commercial | Beginning Date of Service | 10/1/12 | End Date | |
| <input checked="" type="checkbox"/> Large Commercial | Beginning Date of Service | 10/1/12 | End Date | |
| <input type="checkbox"/> Industrial | Beginning Date of Service | | End Date | |

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

| | | | |
|--------------------------|---------------------------------|---------------------|-----|
| <input type="checkbox"/> | Columbia Gas of Ohio | Intended Start Date | N/A |
| <input type="checkbox"/> | Dominion East Ohio | Intended Start Date | N/A |
| <input type="checkbox"/> | Duke Energy Ohio | Intended Start Date | N/A |
| <input type="checkbox"/> | Vectren Energy Delivery of Ohio | Intended Start Date | N/A |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 **Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 **Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

[Handwritten Signature]

SVP Global Regulatory Affairs

Sworn and subscribed before me this

19th

day of

November

Month

2018

Year

Christianne Robinson

Signature of official administering oath

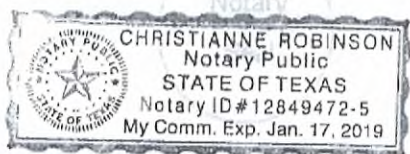
~~Rick Bluntzer, SVP Global Regulatory Affairs~~

Christianne Robinson, Notary

Print Name and Title

My commission expires on

1.17.19





The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

Just Energy Solutions Inc.)

for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No.

02

1828

-GA-CRS

County of Harris

State of Texas

Rick Bluntzer

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

SVP Global Regulatory Affairs

Sworn and subscribed before me this

19th

day of

November

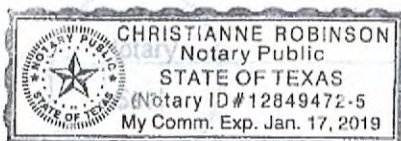
Month

2018

Year

Christianne Robinson
Signature of Official Administering Oath

Rick Bluntzer, SVP Global Regulatory Affairs Notary
Print Name and Title Christianne Robinson



My commission expires on

1.17.19

(CRNGS Supplier Renewal) - Version 1.08

Page 8 of 8

Exhibit A-14 “Principal Officers, Directors and Partners”

| Directors | Name of Officer | Position |
|--------------------|------------------------|---|
| Patrick McCullough | Patrick McCullough | Chief Executive Officer and President |
| James Brown | James Brown | Chief Financial Officer |
| | Morgan Smith | Chief Sales Officer |
| | Jonah Davids | EVP, General Counsel and Corporate Secretary |
| | Mark Eddings | SVP and General Manager, US South |
| | Rick Bluntzer | SVP, Global Regulatory Affairs |
| | Lu Zhang | SVP Finance, Tax and Treasury |
| | Julie Hextell | SVP and General Manager, US Midwest |
| | Brent Moore | President of Hudson and Sr. VP Commercial Ops |
| | Amir Andani | Chief Risk Officer |

Exhibit A-15 “Company History”

The applicant’s parent company, Just Energy Group Inc., is a leading independent Canadian electricity and natural gas marketing company, operating through wholly owned subsidiaries in Canada and U.S. The applicant is licensed by the Federal Energy Regulatory Commission and by the state regulatory agencies in thirteen (13) states as an unregulated retail marketer of natural gas and electricity to homeowners, commercial and industrial consumers.

For over twenty years, the applicant has been delivering to its customers competitively priced and innovative energy products and personalized customer care in addition to quality gas and electric services. It continues to focus on superior customer service and providing customers with product choices that allow them to buy energy in ways that fit their business or personal budget requirements.

Exhibit A-16 “Articles of Incorporation and Bylaws”

Not Applicable.

Exhibit A-17 “Secretary of State”

Just Energy Solutions Inc. is currently registered with the Secretary of State. Certificate attached.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show COMMERCE ENERGY OF OHIO, INC. (COMMERCE ENERGY, INC.), a California corporation, having qualified to do business within the State of Ohio on November 27, 2000 under License No. 1195068 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 11th day of November, A.D. 2014.

A handwritten signature in dark ink that reads "Jon Husted".

Ohio Secretary of State

Validation Number: 201431500736

Exhibit B-1 “Jurisdictions of Operation”

| Affiliate | Province/State | License Type | License Order/Docket # |
|--|------------------|-------------------|------------------------|
| Hudson Energy Canada Corp. | Alberta | Electric | 331458 |
| Hudson Energy Canada Corp. | Alberta | Gas | 331459 |
| Just Energy Alberta L.P. | Alberta | Gas | 325637 |
| Just Energy Alberta L.P. | Alberta | Electricity | 325638 |
| Just Energy Alberta L.P. | Alberta | Direct Seller | 345191 |
| Just Energy (B.C.) Limited Partnership | British Columbia | Gas | A-7-18 |
| Just Energy Solutions Inc. | California | Electric | 1092 |
| Just Energy Solutions Inc. | California | Gas | CTA0010 |
| Hudson Energy Services, LLC | Connecticut | Gas | 12-04 |
| Just Energy Solutions Inc. | Delaware | Electric | Order No. 7330 |
| Just Energy Solutions Inc. | Georgia | Gas | GM-30 |
| Interactive Energy Group LLC | Illinois | Electric (Broker) | Docket 17-0390 |
| Just Energy Illinois Corp. | Illinois | Gas | Docket 03-0720 |
| Just Energy Solutions Inc. | Illinois | Electric | Docket 06-0723 |
| Just Energy Solutions Inc. | Illinois | Gas | Docket 07-0501 |
| Hudson Energy Services, LLC | Illinois | Electric | Docket 07-0455 |
| Just Energy Indiana Corp. | Indiana | Gas | No license requirement |
| Interactive Energy Group LLC | Maine | Electricity | Docket 2017-00298 |
| Just Energy Manitoba L.P. | Manitoba | Gas | 644 |
| Just Energy Solutions Inc. | Maryland | Electric | IR-639 |
| Just Energy Solutions Inc. | Maryland | Gas | IR-737 |
| Hudson Energy Services, LLC | Maryland | Electric /Broker | IR-1114 |
| Hudson Energy Services, LLC | Maryland | Gas | IR-1120 |
| Interactive Energy Group LLC | Maryland | Electricity | IR-3982 |
| Interactive Energy Group LLC | Maryland | Gas | IR-3980 |
| Interactive Energy Group LLC | Massachusetts | Electric | EB-433 |

**Just Energy Solutions Inc.- RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS – CASE
NUMBER 02-1828-GA-CRS**

| Affiliate | Province/State | License Type | License Order/Docket # |
|-------------------------------------|-----------------------|---------------------|--|
| Interactive Energy Group LLC | Massachusetts | Gas | RA-200 |
| Just Energy Massachusetts Corp. | Massachusetts | Electric | CS-069 |
| Hudson Energy Services, LLC | Massachusetts | Electric | CS-061 |
| Hudson Energy Services, LLC | Massachusetts | Gas | GS-034 |
| Just Energy Solutions Inc. | Michigan | Electric | U-13203 |
| Just Energy Michigan Corp. | Michigan | Gas | U-15980 |
| Just Energy Solutions Inc. | Nevada | Gas | G-13 Sub 1 |
| Just Energy Solutions Inc. | New Jersey | Gas | GSL-0116 |
| Just Energy Solutions Inc. | New Jersey | Electric | ESL-0046 |
| Hudson Energy Services, LLC | New Jersey | Gas | GSL- 0069 |
| Hudson Energy Services, LLC | New Jersey | Electric | ESL - 0083 |
| Interactive Energy Group LLC | New Jersey | Energy Agent | GE17101075L |
| Fulcrum Retail Energy New York, LLC | New York | Electric | Approved ESCO |
| Fulcrum Retail Energy New York, LLC | New York | Gas | Approved ESCO |
| Just Energy New York Corp. | New York | Electricity | Approved ESCO |
| Just Energy New York Corp. | New York | Gas | Approved ESCO |
| Just Energy Solutions Inc. | New York | Electricity | Approved ESCO |
| Just Energy Solutions Inc. | New York | Gas | Approved ESCO |
| Hudson Energy Services, LLC | New York | Gas | Approved ESCO |
| Hudson Energy Services, LLC | New York | Electric | Approved ESCO |
| Interactive Energy Group LLC | Ohio | Gas | Approved Broker Certificate 17-624G(1) |
| Interactive Energy Group LLC | Ohio | Electric | Approved Broker Certificate 17-1266E(1) |
| Just Energy Solutions Inc. | Ohio | Electric | Certificate 01-1123-EL-CRS |
| Just Energy Solutions Inc. | Ohio | Gas | Certificate 02-023G (7) |
| Hudson Energy Services, LLC | Ohio | Gas | Certificate 12-271G (4) |
| Hudson Energy Services, LLC | Ohio | Electric | Certificate 12-538 E (4) |
| Universal Energy Corporation | Ontario | Electricity | ER-2016-0332 |
| Universal Energy Corporation | Ontario | Gas | GM-2016-0261 |

**Just Energy Solutions Inc.- RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS – CASE
NUMBER 02-1828-GA-CRS**

| Affiliate | Province/State | License Type | License Order/Docket # |
|--|-----------------------|---------------------|---------------------------------|
| Just Energy Ontario L.P. | Ontario | Gas | GM-2015-0119 |
| Just Energy Ontario L.P. | Ontario | Electricity | ER-2015-0118 |
| Hudson Energy Canada Corp. | Ontario | Electricity | ER-2015-0125 |
| Hudson Energy Canada Corp. | Ontario | Gas | GM-2015-0124 |
| Just Energy New York Corp. | Ontario | Electric Wholesaler | EW-2014-0229 |
| Just Energy Solutions Inc. | Ontario | Electric Wholesaler | EW-2016-0149 |
| Just Energy Solutions Inc. | Pennsylvania | Electric (PECO) | A-110117 |
| Just Energy Solutions Inc. | Pennsylvania | Gas (PECO) | A-125138 |
| Just Energy Pennsylvania Corp. | Pennsylvania | Gas (Columbia) | A-2009-2098011 |
| Just Energy Pennsylvania Corp. | Pennsylvania | Electric (Duquesne) | A-2009-2097544 |
| Hudson Energy Services, LLC | Pennsylvania | Electric | A-2010-2192137 |
| Hudson Energy Services, LLC | Pennsylvania | Gas | A-2018-3002121 |
| Interactive Energy Group LLC | Pennsylvania | Gas | A-2017-2634175 |
| Interactive Energy Group LLC | Pennsylvania | Electric | A-2017-2635016 |
| Just Energy Quebec L.P /Juste Energie Quebec S.E.C | Quebec | Gas | No license requirement |
| Hudson Energy Canada Corp./Energie Hudson Canada | Quebec | Gas | No license requirement |
| Hudson Energy Canada Corp. | Saskatchewan | Gas | No license requirement |
| Just Energy Prairies L.P. | Saskatchewan | Direct Seller | Direct Sellers license # 328505 |
| Fulcrum Retail Energy, LLC | Texas | Electric | REP Certification No. 10081 |
| Just Energy Texas L.P. | Texas | Electric | REP Certification No. 10052 |
| Hudson Energy Services, LLC | Texas | Electric | REP Certification No. 10092 |
| Tara Energy, LLC | Texas | Electric | REP Certification No. 10052 |
| Just Energy Solutions Inc. | Virginia | Gas | G-30 |
| Just Energy Solutions Inc. | Virginia | Electric | E-26 |
| Just Energy U.S. Corp | US Federal | Electricity | FERC - ER10-379 |
| Just Energy Solutions Inc. | US Federal | Electricity | FERC - ER97-4253 |
| | US Federal | Electricity | FERC - ER13-1081-000 |
| Just Energy New York Corp. | | | |

**Just Energy Solutions Inc.- RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS – CASE
NUMBER 02-1828-GA-CRS**

| Affiliate | Province/State | License Type | License Order/Docket # |
|---------------------------------------|-----------------------|---------------------|-------------------------------|
| Just Energy Illinois Corp. | US Federal | Electricity | FERC - ER13-1104-000 |
| Just Energy Pennsylvania Corp. | US Federal | Electricity | FERC- ER17-2428-000 |
| Just Energy Texas L.P. | US Federal | Electricity | FERC-ER17-2429-000 |
| Hudson Energy Services, LLC | US Federal | Electricity | FERC-ER17-2427-000 |

Exhibit B-2 “Experience & Plans”

Our Experience

The applicant has over twenty years of experience offering competitively priced gas and electric service. In those twenty years it has provided varied offerings to residential and commercial customers. In addition, it has the ability to invoice its own customers and provide direct customer contact through its in-house customer service department. In many states, the applicant acts as the direct contact with the customer for switching service providers, customer complaints, billing, and other services. The applicant has been providing gas service to customers in Ohio since 2005.

Our Customers

The applicant generally markets to small commercial customers and residential customers. We market through several sales channels including telemarketing, door to door, mail and internet sales methods. We have internal customer service departments that are located in several North American locations, including Toronto and Texas. Products offered to customers can range from standard fixed offerings, to flat monthly rates to variable rate offerings, which are tailored to meet the customer's specific needs. The products normally have terms of five years or less. Just Energy's internal legal department reviews and approves all customer contracts.

Our Plans & Services

In Ohio, the applicant wishes to continue to grow its book of customers and serve both natural gas and electricity customers in all utility service territories. The applicant utilizes utility consolidated billing in a bill ready format, when available, and rate ready in other situations. Customer account management and billing will be performed through an internally developed IT system. Direct billing will be made available to select customers where appropriate given the applicant's business rules and permitted according to regulatory requirements and specific utility practices.

Complaint Handling

The applicant has an internal Customer Service Department that handles all incoming calls from our customers. They answer telephone calls Monday through Friday. Most calls received are recorded digitally to ensure the accuracy of our records and calls are also monitored and reviewed by our internal Quality Assurance department. If a Customer Service representative is unable to resolve a customer issue, the issue is escalated to our Compliance Department. The Compliance Department is a team of Corporate & Consumer Relations (“CCR”) specialists dedicated to responding to concerns or inquiries made by consumers in Ohio. They are responsible for resolving all issues brought to their attention by Customer Service or any informal or formal complaint filed through regulatory bodies, utilities and other third-party groups. The Compliance Department is also committed to:

- Regularly reviewing complaint activity in order to identify trends and problem areas;
- Ensure that compliance continues to remain as a compulsory component of contractor sales and orientation process;
- Continue to ensure that contractor marketing activity is conducted in accordance with company guidelines and regulatory rules; and
- Review marketing and training materials on a regular basis.

Our People

High levels of customer satisfaction are achieved through rapid and accurate responses to customer questions that come in via telephone and/or electronic mail. Our customer service representatives are supported by strong training in our product, and the energy market as well as by a robust database system. Additionally, the CCR department is trained and kept up to date concerning local and State regulations and/or guidelines.

Exhibit B-3 “Summary of Experience”

The applicant is a retail marketer of natural gas and electricity licensed and operating in 13 states. In Ohio, the applicant serves in both the competitive gas and electricity markets. It has been a competitive retail energy supplier since 1997 when it was originally founded as Commonwealth Energy Corporation.

In Ohio the applicant serves gas customers with competitive retail natural gas service in the Columbia of Ohio (COH), Dominion East Ohio (DEO), Duke Energy of Ohio (Duke), and Vectren Energy Delivery of Ohio (VEDO) service areas. In the COH service area, the applicant serves over 31,000 customers. In the DEO service area, it serves over 24,000 customers. In the Duke service area, the applicant serves over 5,000 customers. In the VEDO service area, the applicant currently serves 6,000 customers. The applicant focuses on residential and small commercial customers in each service area. The applicant also serves Ohio power customers in American Electric Power (AEP), Duke Power, Dayton Power and Light, and the First Energy service territories. The applicant currently has 10,000 active customers in AEP, 7,000 customers in Duke, 3,000 customers in Dayton, and 18,000 active customers in the First Energy utilities.

The applicant provides consolidated billing in a rate ready format through each natural gas utility (except in Columbia gas where the bill ready format is also provided) and the bill ready format through each electric utility.

Exhibit B-4 “Disclosure of Liabilities and Investigations”

Just Energy Solutions Inc. does not believe there are any matters that could adversely impact its financial or operational status or its ability to provide services to customers. But, in the interest of full disclosure the following are particulars of penalties, fines, and voluntary payments for the applicant, its parent company and U.S. and Canadian affiliates or predecessors resulting from proceedings by name, subject and citation, dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum.

Issues involving Just Energy Solutions Inc. (Applicant):

1. Case No. 16-2006-GE-UNC: In the Matter of Commerce Energy, Inc dba Just Energy:
On October 11, 2016, Just Energy and the Staff of the Public Utilities Commission of Ohio entered into a joint stipulation resolving all matters identified by staff in a November Notice of Probable Non-Compliance. On November 2nd 2016, the Commission accepted the stipulation.
2. Case No. 1:12-CV-00758: Davina Hurt, et al. v. Commerce Energy, Inc. et al.; in the United States District Court for the Northern District of Ohio, Eastern Division.
Certified class action filed by former sales representatives claiming violations of federal and state minimum wage and overtime statutes for failure to pay. Trial on liability took place from September 29 to October 6, 2014. Jury found defendants failed to satisfy burden of demonstrating that plaintiffs qualified as outside salespeople. Trial on damages was held in May 2018 with class member payments ordered of approximately \$1.9 million. On September 28, 2018, Court issued a final order awarding attorney’s fees to Plaintiffs of approximately \$2.7 million and \$200,000 in costs and awarding class representative incentive awards. Appeal is pending on liability issue.

Issues involving U.S. affiliates of Just Energy Solutions Inc.:

1. Just Energy Texas LP (“Just Energy”) - Public Utility Commission of Texas (“PUCT”)
On May 16, 2014, the PUCT approved a settlement between Just Energy and PUCT staff. Prior the settlement, PUCT staff alleged several areas of non-compliance with enrollment and verification processes, complaint handling, customer switching, billing and disconnection. The allegations were based on a complaint-based audit of approximately 25 informal complaints that were partially a result of a major transition to a new billing system platform for all Just Energy customers in Texas. In the settlement, Just Energy agreed to pay an administrative penalty of \$164,000.
2. Just Energy Massachusetts Corp. – Assurance of Discontinuance with Massachusetts Attorney General
On December 31, 2014, Just Energy Massachusetts Corp. and certain related affiliates (collectively “Just Energy”) entered into an Assurance of Discontinuance with the Massachusetts Attorney General. Allegations included: failing to disclose complete and accurate pricing information to its customers, promising savings, inducing elderly and non-native English-speaking consumers to enter a contract, slamming, and charging high termination fees to small business owners. Just Energy is required to pay a total of \$4 million, including \$3.8 million to an independent trust fund for purposes of making restitution to the Commonwealth of Massachusetts. Just Energy also agreed to waive all early termination fees for all residential customers on variable rate contracts,

except those that are on introductory rates at the time of early termination. Just Energy is required to no longer make false representations in its marketing materials claiming that consumers will save money on electricity bills as a result of switching to its services. Just Energy has also agreed not to enroll low-income customers unless it guarantees savings to those customers and will engage an independent monitor to ensure compliance and appropriate door-to-door sales operations in Massachusetts. The Assurance of Discontinuance expired December 31, 2017.

Issues Associated with Canadian Affiliates of Just Energy Solutions Inc.:

1. Just Energy Ontario L.P. ("Just Energy") - Ontario Energy Board, EB-2013-0392 | EB-2013-0393

In April 2014, Just Energy agreed to pay \$450,000 under an Assurance of Voluntary Compliance ("AVC") accepted by the Ontario Energy Board. During a review, it was discovered that there was a system calculating error that resulted in inaccuracies in approximately 1% of letters delivered to customers between January 2011 and October 2012 in Ontario. Just Energy voluntarily agreed to pay a penalty to the OEB for this inadvertent system error that occurred during a system upgrade. Customers directly affected have been contacted and reimbursed as necessary.

Exhibit C-2 “SEC Filings”

Please refer to Exhibit C-1 “Annual Reports” of this application.

Exhibit C-3 “Financial Statements”

Please refer to Exhibit C-1 “Annual Reports” of this application.

Exhibit C-4 “Financial Arrangements”

This exhibit contains confidential and proprietary information and is being submitted under seal.

Exhibit C-5 "Forecasted Financial Statements"

This exhibit contains confidential and proprietary information and is being submitted under seal.

Exhibit C-6 “Credit Rating”

Neither the applicant nor its parent or affiliate organization is rated by Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization.

Exhibit C-7 “Credit Report”

Enclosed is a copy of Just Energy Solutions Inc. (formerly known as Commerce Energy, Inc.) credit report from Dun and Bradstreet DNB Risk Management.

Summary

Order Reference: rsheikh@justenergy.com | Report as of: 10-16-2018 2:37 PM | using Currency as CAD

COMMERCE ENERGY, INC.

Tradestyle(s): (FOREIGN PARENT IS JUST ENERGY GROUP INC., ONTARIO, CANADA.) +1

ACTIVE **DOMESTIC ULTIMATE**

Address: 5251 Westheimer Rd Ste 1000, Houston, TX, 77056, UNITED STATES
Phone: +1 905-670-4440
D-U-N-S: 17-634-3341
In Portfolio: Yes
Tags: No tags
Alerts: No alerts

Failure Score

10

Delinquency Score

20

Age of Business

21 years

1997 Year Started

Employees

20

Recent Alerts

There are no alerts to display.

Company Profile

D-U-N-S

17-634-3341

Legal Form

Corporation (US)

History Record

Clear

Date Incorporated

08-14-1997

State of Incorporation

California

Ownership

Not publicly traded

Mailing Address

United States

Telephone

+1 905-670-4440

Present Control Succeeded

2009

Employees

20

Age (Year Started)

21 years (1997)

Named Principal

Ken Hartwick, CEO

Line of Business

Electric Services

Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

C\$ 32,479

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **HEIGHTENED STABILITY CONCERNS**
- Based on the predicted risk of business discontinuation: **MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-FINANCIAL-STRESS**
- Based on the predicted risk of severely delinquent payments: **HEIGHTENED POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

The recommended limit is based on a moderate probability of severe delinquency.

D&B Viability Rating

Portfolio Comparison Score

4

Low Risk (1)

Company's risk level is: **LOW**

High Risk (9)

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **9.00 %**

Failure Score Formerly Financial Stress Score

10

Low Risk (100)

Company's risk level is: **MODERATE-HIGH**

High Risk (1)

Probability of failure over the next 12 months: **0.91 %**

Past 12 Months



Delinquency Score Formerly Commercial Credit Score

20

Low Risk (100)

Company's risk level is: **MODERATE-HIGH**

High Risk (1)

Probability of delinquency over the next 12 months: **9.12 %**

Past 12 Months



D&B Rating

Current Rating as of 08-29-2016

Special Rating

-- : Undetermined

Legal Events

Trade Payments

| Events | Occurrences | Last Filed |
|--------------|-------------|------------|
| Bankruptcies | 0 | - |
| Judgements | 0 | - |
| Liens | 3 | 11-07-2013 |
| Suits | 0 | - |
| UCC | 9 | 01-19-2017 |

Highest Past Due

C\$ 0

Highest Now Ow ing
C\$ 0

Total Trade Experiences
2

Largest High Credit
C\$ 130

Average High Credit
-

Ownership

This company is a **Domestic Ultimate, Subsidiary**

Global Ultimate

[Just Energy Group Inc](#)

CANADA

D-U-N-S Number [25-193-0624](#)

Domestic Ultimate

[COMMERCE ENERGY, INC.](#)

UNITED STATES

D-U-N-S Number [17-634-3341](#)

Total Members in [Family Tree](#) - 21

Financial Overview

This company does not have a Financial Summary.

Country Insight

United States



Risk Category

LOW

MODERATE

HIGH

Low Risk

High Risk

The US reaches a trilateral deal with Mexico and Canada.

Risk Assessment

D&B Risk Assessment

Overall Business Risk

Maximum Credit



Recommendation

C\$ 32,479

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **HEIGHTENED STABILITY CONCERNS**
- Based on the predicted risk of business discontinuation: **MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-FINANCIAL-STRESS**
- Based on the predicted risk of severely delinquent payments: **HEIGHTENED POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

The recommended limit is based on a moderate probability of severe delinquency.

D&B Viability Rating

Portfolio Comparison Score

4

Low Risk (1)

High Risk (9)

Level of Risk

Low

Rating Confidence Level Decision Support

Probability of becoming no longer viable
9.00%

Percentage of businesses ranked with this score
11.00%

Average probability of becoming no longer viable
11.00%

Failure Score Formerly Financial Stress Score

10

Low Risk (100)

High Risk (1)

- Low proportion of satisfactory payment experiences to total payment experiences
- Limited time under present management control

Level of Risk

Moderate-High

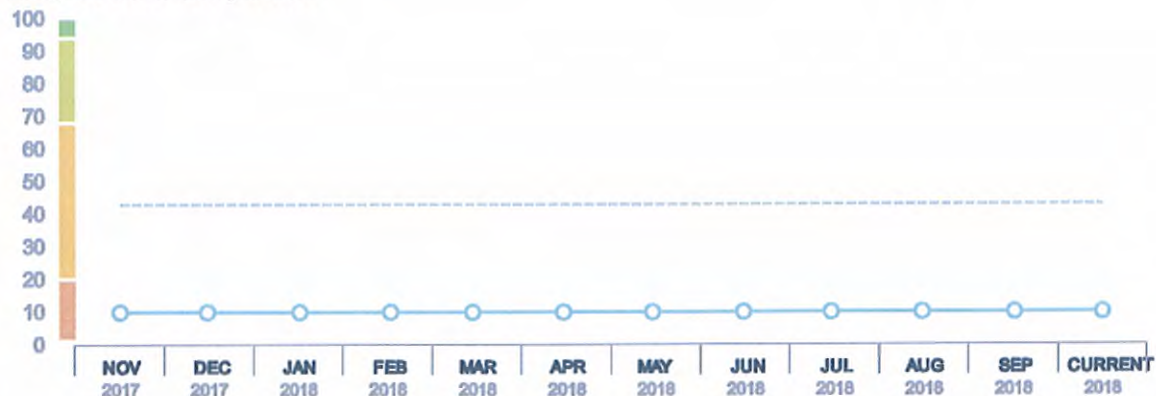
Probability of Failure

0.91%

Average Probability of Failure for Businesses in D&B Database

0.48%

Business and Industry Trends



Failure Score



Industry Median Quartile

See also

Delinquency Score Formerly Commercial Credit Score

20

Low Risk (100)

High Risk (1)

- Limited or no payment references reporting on this business
- Higher risk region based on delinquency rates for this region
- Limited time under present management control
- Evidence of open liens
- Limited business activity signals reported in the past 12 months

Level of Risk

Moderate-High

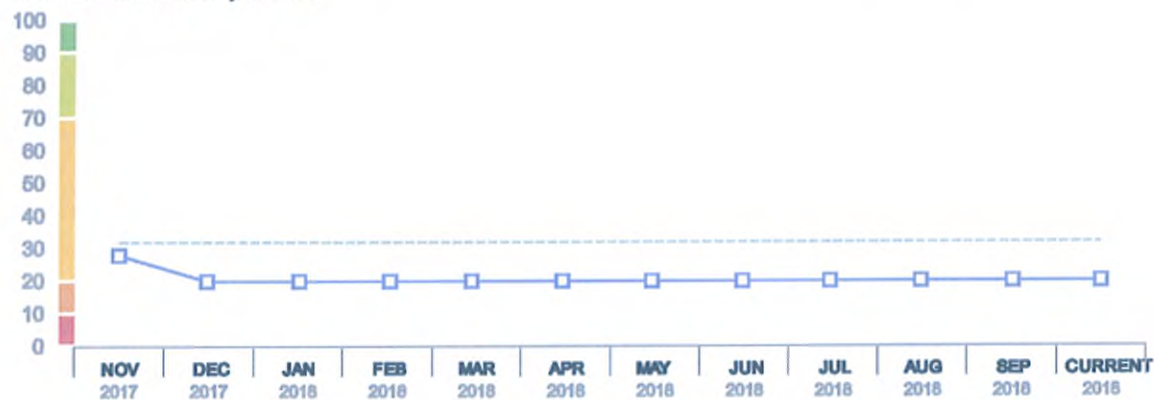
Probability of Delinquency

9.12%

Compared to Businesses in D&B Database

10.20%

Business and Industry Trends



Delinquency Score



Industry Median Quartile

See also

D&B Rating

Current Rating as of 08-29-2016

Special Rating

--- : Undetermined

Trade Payments

Trade Payments Summary

Overall Payment Behaviour

-

Days Beyond Terms

% of Trade Within Terms

■

Highest Past Due

US\$ 0

Highest Now Owing:
US\$ 0

Total Trade Experiences:
2

Largest High Credit:
US\$ 100

Average High Credit:
-

Total Unfavourable Comments:
0

Largest High Credit:
US\$ 0

Total Placed in Collections:
0

Largest High Credit:
US\$ 0

Trade Lines

| Date of Experience | Payment Status | Selling Terms | High Credit (US\$) | Now Owes (US\$) | Past Due (US\$) | Months Since Last Sale |
|--------------------|----------------|---------------|--------------------|-----------------|-----------------|-------------------------|
| 08/18 | - | Cash account | 0 | 0 | 0 | Between 6 and 12 Months |
| 09/16 | - | Cash account | 100 | - | - | 1 |

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements

0

Latest Filing: -

Liens

3

Latest Filing: 11-07-2013

Suits

0

Latest Filing: -

UCC Filings

9

Latest Filing: 01-19-2017

Events

Lien -

| | |
|----------------------|--|
| Filing Date | 11-07-2013 |
| Filing Number | J13001627950 |
| Status | Open |
| Date Status Attained | 11-07-2013 |
| Received Date | 07-24-2018 |
| Amount | US\$ 414 |
| Debtor | COMMERCE ENERGY INC |
| Creditor | STATE OF FLORIDA, DEPARTMENT OF REVENUE |
| Court | SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL |

Lien - Tax Lien

| | |
|---------------|-----------------|
| Filing Date | 01-29-2013 |
| Filing Number | 201301290015222 |

| | |
|-----------------------------|---|
| Status | Open |
| Date Status Attained | 01-29-2013 |
| Received Date | 03-14-2013 |
| Amount | US\$ 217 |
| Debtor | JUST ENERGY US CORP |
| Creditor | STATE OF OHIO |
| Court | FRANKLIN COUNTY RECORDER OF DEEDS, COLUMBUS, OH |

Lien - Tax Lien

| | |
|-----------------------------|---|
| Filing Date | 12-13-2012 |
| Filing Number | 201212130191630 |
| Status | Open |
| Date Status Attained | 12-13-2012 |
| Received Date | 01-18-2013 |
| Amount | US\$ 1,065 |
| Debtor | JUST ENERGY US CORP |
| Creditor | STATE OF OHIO |
| Court | FRANKLIN COUNTY RECORDER OF DEEDS, COLUMBUS, OH |

UCC Filing - Original

| | |
|----------------------|---|
| Filing Date | 01-19-2017 |
| Filing Number | 177567182630 |
| Received Date | 02-10-2017 |
| Collateral | Inventory - Account(s) - Assets |
| Secured Party | DOMINION EAST OHIO, CLEVELAND, OH |
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

UCC Filing - Original

| | |
|----------------------|---|
| Filing Date | 07-02-2009 |
| Filing Number | 097201279320 |
| Received Date | 07-09-2009 |
| Collateral | Negotiable instruments and proceeds - Inventory and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - and OTHERS |
| Secured Party | CANADIAN IMPERIAL BANK OF COMMERCE, AS COLLATERAL AGENT, TORONTO |
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

UCC Filing - Original

| | |
|----------------------|---|
| Filing Date | 06-03-2009 |
| Filing Number | 0906035512438 |
| Received Date | 06-11-2009 |
| Collateral | RIGHTS |
| Secured Party | CON EDISON OF NEW YORK, INC. RETAIL CHOICE OPERATIONS, NEW YORK, NY |
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, ALBANY, NY |

UCC Filing - Original

| | |
|----------------------|--|
| Filing Date | 06-03-2009 |
| Filing Number | 0906035511400 |
| Received Date | 06-11-2009 |
| Collateral | RIGHTS |
| Secured Party | CON EDISON OF NEW YORK, INC. RETAIL CHOICE OPERATIONS, NEW YORK, NY |
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, ALBANY, NY |

UCC Filing - Original

| | |
|----------------------|---|
| Filing Date | 06-03-2009 |
| Filing Number | 097198214001 |
| Received Date | 06-11-2009 |
| Collateral | RIGHTS |
| Secured Party | CON EDISON OF NEW YORK, INC., NEW YORK, NY |
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

UCC Filing - Continuation

| | |
|-------------------------------|---|
| Filing Date | 03-19-2008 |
| Filing Number | 0871510022 |
| Received Date | 03-20-2008 |
| Original Filing Date | 03-20-2003 |
| Original Filing Number | 0308060438 |
| Secured Party | DTE ENERGY TRADING, INC., ANN ARBOR, MI |
| Debtor | COMMERCE ENERGY, INC. |
| Debtor | and OTHERS |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

UCC Filing - Amendment

| | |
|-------------------------------|---|
| Filing Date | 11-09-2006 |
| Filing Number | 0670920913 |
| Received Date | 11-29-2006 |
| Collateral | Accounts receivable and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds |
| Original Filing Date | 03-20-2003 |
| Original Filing Number | 0308060438 |
| Secured Party | DTE ENERGY TRADING, INC., ANN ARBOR, MI |
| Debtor | COMMERCE ENERGY, INC. |
| Debtor | and OTHERS |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

UCC Filing - Original

| | |
|----------------------|--|
| Filing Date | 05-17-2006 |
| Filing Number | 067070646440 |
| Received Date | 05-31-2006 |
| Collateral | Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Assets including proceeds and products - and OTHERS |
| Secured Party | WACHOVIA CAPITAL FINANCE CORPORATION (WESTERN), AS AGENT, PASADENA, CA |

| | |
|-------------------------------|--|
| Debtor | COMMERCE ENERGY, INC. |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |
| UCC Filing - Amendment | |
| Filing Date | 05-01-2006 |
| Filing Number | 0670684978 |
| Received Date | 05-15-2006 |
| Collateral | Accounts receivable and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds |
| Original Filing Date | 03-20-2003 |
| Original Filing Number | 0308060438 |
| Secured Party | DTE ENERGY TRADING, INC., ANN ARBOR, MI |
| Debtor | COMMERCE ENERGY, INC. |
| Debtor | and OTHERS |
| Filing Office | SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA |

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. This information may not be reproduced in whole or in part by any means of reproduction

There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Special Events

09-07-2017

HURRICANE HARVEY 2017: This business is located in a FEMA designated disaster zone impacted by the effects of Hurricane Harvey. It is reported that thousands of people and businesses in Southern Texas have been displaced due to catastrophic flooding. The extent of impact to this business is currently unknown; additional information will be provided as it becomes available.

Company Profile

Company Overview

D-U-N-S

17-634-3341

Legal Form

Corporation (US)

History Record

Mailing Address

United States

Telephone

+1 905-670-4440

Employees

20

Age (Year Started)

21 years (1997)

Named Principal

[Clear](#)

Present Control Succeeded

Ken Hartwick, CEO

Date Incorporated

2009

Line of Business

08-14-1997

Electric Services

State of Incorporation

California

Ownership

Not publicly traded

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 10-05-2018

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

| | |
|-------------------------------|----------------------------|
| Registered Name | COMMERCE ENERGY, INC. |
| Corporation Type | Corporation (US) |
| Business Commenced On | 1997 |
| State of Incorporation | CALIFORNIA |
| Date Incorporated | 08-15-1997 |
| Registration ID | C1909805 |
| Registration Status | ACTIVE |
| Filing Date | 08-15-1997 |
| Where Filed | BUSINESS PROGRAMS DIVISION |

Registered Agent

| | |
|----------------|---|
| Name | CORPORATION SERVICE COMPANY WHICH WILL DO BUSINESS IN CALIFORNIA AS CSC - LAWYERS INCORPORATING SERVICE |
| Address | 2710 GATEWAY OAKS DR STE 150N, SACRAMENTO, CA, 958330000 |

Registered Principal

| | |
|----------------|--|
| Name | PATRICK MCCULLOUGH |
| Title | Chief Executive Officer |
| Address | 5251 WESTHEIMER ROAD, HOUSTON, TX, 770560000 |

Principals

Officers

KEN HARTWICK, CEO

Directors

DIRECTOR(S): THE OFFICER(S)

Company Events

The following information was reported on: 09-08-2018

The California Secretary of State's business registrations file showed that Commerce Energy, Inc. was registered as a corporation on

August 15, 1997.

Business started 1997. Present control succeeded July 2009. 100% of capital stock is owned by the parent company.

KEN HARTWICK born 1964. 2006-present active here. Worked as the CEO of Ontario Energy Savings Corp in Ontario, CA. From 2004 - 2006. Worked at Cap Gemini Ernst & Young as the Vice President from May 2000 - October 2006.

Tara Energy, Inc., Houston, TX. DUNS #111950619.

Just Energy Pennsylvania Corp, Houston, TX. DUNS #078724780.

Business Activities And Employees

The following information was reported on: 09-08-2018

Business Information

| | |
|------------------|--|
| Trade Names | (FOREIGN PARENT IS JUST ENERGY GROUP INC., ONTARIO, CANADA.); JUST ENERGY |
| Description | Foreign Parent is Just Energy Group Inc., Ontario, Canada. As noted, this company is a subsidiary of Just Energy Group Inc., Duns# 25-193-0624, and reference is made to that report for background information on the parent and its management. Provides electric services, specializing in power distribution (100%). Terms are cash and Net 20 days. Sells to general public and commercial concerns. Territory : International. |
| Employees | 20 which includes officer(s). |
| Financing Status | Secured |
| Seasonality | Nonseasonal. |
| Facilities | Leases 15,000 sq. ft. on both floor of a two story building. |
| Location | Central business section on main street. |

SIC/NAICS Information

| SIC Codes | SIC Description | Percentage of Business |
|-----------|------------------------------|------------------------|
| 4911 | Electric Services | - |
| 49119901 | Distribution, electric power | - |

| NAICS Codes | NAICS Description |
|-------------|-----------------------------|
| 221122 | Electric Power Distribution |

Government Activity

Activity Summary

| | |
|--|----|
| Borrower(Dir/Guar) | No |
| Administrative Debt | No |
| Contractor | No |
| Grantee | No |
| Party excluded from federal program(s) | No |

Possible candidate for socio-economic program consideration

Labor Surplus Area

Yes (2018)

Financials

D&B currently has no financial information on file for this company

This information may not be reproduced in whole or in part by any means of reproduction.

©Dun & Bradstreet, Inc. 2018. All rights reserved

Exhibit C-8 “Bankruptcy Information”

Just Energy Solutions Inc. has never filed and/or reported reorganizations, protection from creditors, or any other form of bankruptcy filings.

Exhibit C-9 “Merger Information”

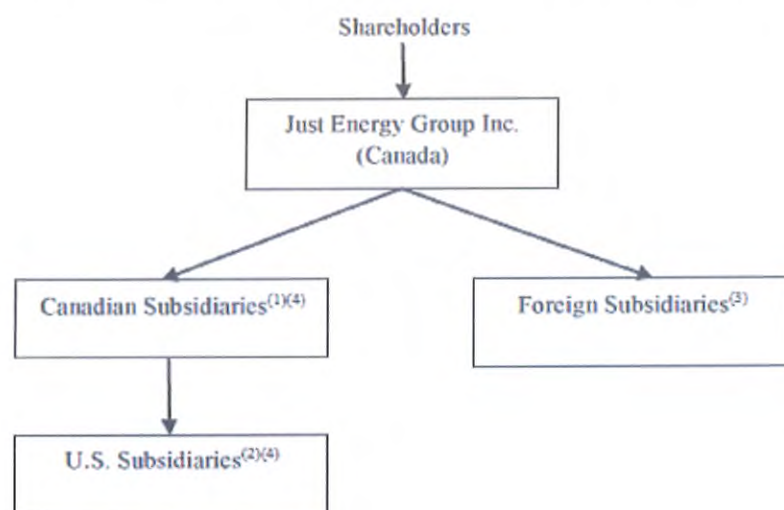
Parent company Just Energy Group Inc. acquired Filter Group in September 2018 for \$15 million in cash consideration, the assumption of approximately \$22 million of Filter Group debt, and future performance based earn-out payments. Headquartered in Toronto, Ontario, Filter Group currently provides under counter and whole home water filtration solutions to residential markets in the Provinces of Ontario and Manitoba and the States of Nevada, California, Arizona, Michigan and Illinois, with over 30,000 customers to date.

Exhibit C-10 “Corporate Structure”

Just Energy Solutions Inc. is a California corporation and a subsidiary Just Energy Group Inc. In Ohio, the company is operating under the name Just Energy. Below see a summary organizational chart depicting the applicant’s parent company’s corporate structure and a list of all affiliated companies. The applicant is not affiliated with any utility distribution company.

Organizational Structure of the Company

The following diagram sets forth the simplified organizational structure of the Company.



Notes:

- (1) The Canadian Subsidiaries are corporations, limited partnerships, and unlimited liability companies directly or indirectly wholly-owned by the Company. The Canadian material or operating Subsidiaries are Just Energy Ontario L.P. (Ontario); Just Energy Alberta L.P. (Alberta); Just Green L.P. (Alberta); Just Energy Manitoba L.P. (Manitoba); Just Energy B.C. Limited Partnership (British Columbia); Just Energy Québec L.P. (Quebec); Just Energy Prairies L.P. (Manitoba); Just Energy Trading L.P. (Ontario); Hudson Energy Canada Corp. (Canada); and Just Energy Advanced Solutions Corp. (Ontario). Just Energy Corp. is the general partner of each of the Canadian operating limited partnerships. Additionally, the Company indirectly holds an approximate 8.5% fully diluted interest in ecobee Inc., a manufacturer and distributor of smart thermostats located in Toronto, Ontario.
- (2) The U.S. Subsidiaries are corporations, limited liability companies and limited partnerships indirectly wholly-owned by the Company and are incorporated or formed, as applicable, under the laws of the State of Delaware, unless otherwise noted. The U.S. material or operating Subsidiaries are Just Energy (U.S.) Corp.; Just Energy Illinois Corp.; Just Energy Indiana Corp.; Just Energy Massachusetts Corp.; Just Energy New York Corp.; Just Energy Texas I Corp.; Just Energy Texas LP (Texas); Just Energy Pennsylvania Corp.; Just Energy Solutions Inc. (California); Just Energy Marketing Corp.; Just Energy Michigan Corp.; Hudson Energy Services LLC (New Jersey); Just Energy Limited, Fulcrum Retail Energy LLC d/b/a Amigo Energy (Texas); Tara Energy, LLC (Texas); Just Solar Holdings Corp.; Interactive Energy Group LLC; and EdgePower, Inc.
- (3) Foreign material or operating Subsidiaries. Hudson Energy Supply UK Limited is a wholly-owned subsidiary of the Company operating in the United Kingdom. Just Energy Deutschland GmbH is an indirect subsidiary of the Company operating in Germany. JEBPO Services LLP is an indirect wholly-owned Indian subsidiary of the Company which provides services to the Company and its affiliates. Just Energy Japan K.K. and Just Energy Japan G.K. are indirect subsidiaries of the Company operating in Japan. Just Energy (Ireland) Limited is an indirect subsidiary of the Company operating in Ireland.

Exhibit D-1 “Operations”

The applicant is a third-party electricity and natural gas supplier that provides customer choice and competitive pricing of energy to retail customers. The operations department contracts bilaterally with other energy suppliers to serve our retail load and to fulfill other company requirements, such as filling storage facilities and balancing supply pools. The applicant utilizes these facilities and pools to fulfill delivery requirements to various local distribution companies and their city gates. Contract purchases range from daily spot structures to yearly supply acquisitions.

Exhibit D-2 “Operations Expertise”

The applicant’s operations department handles all nominations and scheduling of the purchases referenced in Exhibit D-1, retail load and other company requirements. The analysts monitor the individual markets and the marketplace closely. They are on call 24 hours a day to ensure that all necessary pipeline and utility requirements are met. The operations department is responsible for nominations, balancing, scheduling and purchasing requirements in-house for over 510,000 customers in several gas markets around the country.

Exhibit D-3 “Key Technical Personnel”

PATRICK McCULLOUGH

Chief Executive Officer

Pat McCullough was appointed as Chief Executive Officer of Just Energy Group Inc. in April 2018. Prior to this, Mr. McCullough was Chief Financial Officer since August 2014. Before joining Just Energy, Mr. McCullough was Chief Executive Officer at Amonix, a California-based designer and manufacturer of concentrated photovoltaic (CPV) solar power systems. He had served as CFO of Amonix since May 2010. Prior to that, he was CFO at IMI Severe Service from May 2007, Division CFO for Johns Manville (a Berkshire Hathaway Company) from April 2005, and various roles with Ford Motor Company culminating as Deputy General Manager and CFO of a \$1+ billion joint venture in Shanghai, China. Pat gained a Bachelor of Science in Mechanical Engineering and earned an MBA in International Business, both from University of Notre Dame. He also attended IESE Business School at University of Navarra, where he completed the Visteon Leadership Program.

Email: pmccullough@justenergy.com

Address: Suite 1000 – 5251 Westheimer Road, Huston, Texas, U.S. 77056

Phone: 713.933.0895

James Brown

Chief Financial Officer

Jim Brown was appointed as Chief Financial Officer in April 2018, and joined Just Energy in April 2013 as a Senior Vice President responsible for commodity settlements, and most recently served as the President of Hudson Energy, responsible for Just Energy's commercial business. Prior to joining Just Energy, he was the Vice President of Accounting and Finance for Gexa Energy, a subsidiary of Nextera Energy Inc. Prior to that Mr. Brown was a Vice President of Accounting at Constellation Energy Resources Group from January 2007. Mr. Brown graduated from the University of Houston with a Bachelor of Business Administration in Accounting in 1992 and has been a Certified Public Accountant in Texas since 1996.

Email: jbrown@justenergy.com

Address: Suite 1000 – 5251 Westheimer Road, Huston, Texas, U.S. 77056

Phone: 713.544.8191

JONAH DAVIDS

Executive Vice President, General Counsel and Corporate Secretary

Jonah is currently the Executive Vice President, General Counsel and Corporate Secretary of Just Energy, marketers of natural gas and electricity to residential and commercial customers in Canada and the United States. Prior to joining Just Energy, Jonah practiced with McMillan LLP in the corporate and natural resources groups. Jonah received his LLB from the University of Western Ontario in 2000 and an LLM in Natural Resources from the University of Dundee, Scotland in 2005. He is admitted to the bar in the Province of Ontario.

Email: jdavids@justenergy.com

Address: Suite 400, 6345 Dixie Road, Mississauga, ON, L5T 2E6

Phone: 905-795-3563

MARK REESE

Vice President, U.S. Supply

Mark joined the company in July 2015. He is responsible for the overall management of the US natural gas portfolio for Just Energy, including financial hedging, gas supply, transportation, and storage optimization. Prior to joining Just Energy he was Director of Retail Gas Operations for Dominion Resources. Prior to that he held various roles, ranging from portfolio management, to project finance, and deal structuring at Enron. Mark began his career at Sonat Marketing and has over 19 years of experience in the energy industry. Mark earned a Bachelor of Arts degree in Finance from Morehouse College in Atlanta, GA and earned his Master's degree in Business Administration (MBA) from The Darden School at the University of Virginia.

Email: mreese@justenergy.com

Address: Suite 1000 – 5251 Westheimer Road, Houston, Texas, U.S. 77056

Phone: (713) 933-0627

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

12/14/2018 1:35:36 PM

in

Case No(s). 02-1828-GA-CRS

Summary: Application - Renewal Certification Competitive Retail Natural Gas Suppliers (Part 1 of 7) electronically filed by Mrs. Gretchen L. Petrucci on behalf of Just Energy Solutions Inc.