

FILE

**Ohio****Public Utilities  
Commission**

Original AGG Case Number	Version
14-229-EL-AGG	May 2016

**RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS**

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

**A. RENEWAL INFORMATION****A-1 Applicant intends to be certified as: (check all that apply)**

Power Broker



Aggregator

**A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address**Legal Name Progressive Energy Group, LLCAddress 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506PUCO Certificate # and Date Certified 15-919E (1) January 17, 2015Telephone # 630-882-6100 Web site address (if any) www.progressiveenergygroup.com**A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio**Legal Name Progressive Energy Group, LLCAddress 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506Telephone # 630-882-6100 Web site address (if any) www.progressiveenergygroup.com**A-4 List all names under which the applicant does business in North America**Progressive Energy GroupProgressive Energy OrganizationProgressive Business Solutions**A-5 Contact person for regulatory or emergency matters**Name Arnold SchramelTitle Managing PartnerBusiness address 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506Telephone # 630-882-6100Fax # 630-882-6132E-mail address arnie.schramel@progressiveenergygroup.com

PUCO

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Technician AN Date Processed NOV 21 2018

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Shawn Ajazi  
Title VP Operations  
Business address 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506  
Telephone # 630-882-6100 Fax # 630-882-6132  
E-mail address shawnajazi@progressiveenergygroup.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506  
Toll-free Telephone # 888-463-8977 Fax # 630-882-6132  
E-mail address shawnajazi@progressiveenergygroup.com

**A-8 Applicant's federal employer identification number # 20-8752938**

**A-9 Applicant's form of ownership (check one)**

- |  |   |
|--|---|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                                |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other _____                                |

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**A-10 Exhibit A -10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.**

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.**

**B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.**

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4** **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Arnold J. Schramel  
Signature of Applicant & Title

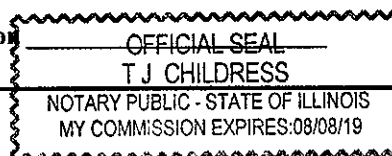
Managing Partner

Sworn and subscribed before me this 19<sup>th</sup> day of November, 2018  
Month Year

TJ Childress  
Signature of official administering oath

Teresa Childress, Account Manager  
Print Name and Title

My commission expires on



# **AFFIDAVIT**

State of Illinois :

Aurora ss.  
(Town)

County of Kane :

Arnold Schramel, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Managing Partner (Office of Affiant) of Progressive Energy Group, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

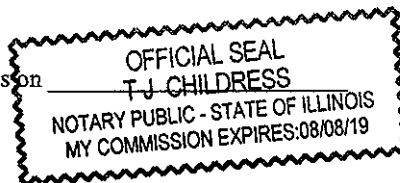
Arnold J. Arnold Managing Partner  
Signature of Affiant & Title

Sworn and subscribed before me this 19th day of November, 2018  
Month Year

TJ Childress  
Signature of official administering oath

Teresa Childress, Account Manager  
Print Name and Title

My commission expires on \_\_\_\_\_



Progressive Energy Group, LLC

**Exhibit A-10 Principal Officers, Directors & Partners**

Progressive Energy Group, LLC

2112 W Galena Blvd. Suite 8210 Aurora, IL 60506

Phone: 630-882-6100

Fax: 630-882-6132

Christopher Childress

Managing Partner

2112 W Galena Blvd. Suite 8210 Aurora, IL 60506

Phone: (630) 882-5130

Email: [chrischildress@progressiveenergygroup.com](mailto:chrischildress@progressiveenergygroup.com)

Arnold Schramel

Managing Partner

2112 W Galena Blvd. Suite 8210 Aurora, IL 60506

Phone: (630) 882-5133

Email: [arnie.schramel@progressiveenergygroup.com](mailto:arnie.schramel@progressiveenergygroup.com)

Shawn Ajazi

Vice President

2112 W Galena Blvd. Suite 8210 Aurora, IL 60506

Phone: (630) 882-5126

Email: [shawnajazi@progressiveenergygroup.com](mailto:shawnajazi@progressiveenergygroup.com)



**Exhibit B-1 Jurisdictions of Operations**

Progressive Energy Group, LLC is authorized to operate in the following states:

1. Illinois – Illinois Commerce Commission file number 09-0514
2. Ohio – PUCO Certificate #15-919E (1)
3. Pennsylvania – PUC License A-2015-2516622

### **Exhibit B-2 Experience and Plans**

Located primarily in Aurora, IL, Progressive Energy Group, LLC is a provider of natural gas and electricity audit services.

With over 2,500 business and governmental customers, Progressive Energy Group, LLC specializes in helping governmental units, commercial and industrial customers control and lower their energy costs and maximize the return on their energy investments. Because of our 75 years of combined industry experience, Progressive Energy Group, LLC understands the importance of energy management and the impact that high energy costs can have on operating budgets. Progressive Energy Group, LLC has an A+ rating from the Better Business Bureau.

With the Ohio license renewal, Progressive Energy Group, LLC plans to continue working with current customers who have facilities located in Ohio by providing supplier pricing and necessary contract paperwork, providing additional support with any billing and customer service issues, and providing any market information that is needed. Progressive Energy Group, LLC will also continue working to acquire new customers in the commercial and industrial Ohio markets.

Progressive Energy Group, LLC will comply with Section 4928.10 of the revised code.

**Exhibit B-3 Disclosure of Liabilities and Investigations**

None

**Exhibit C-1 Annual Reports**

**Not Applicable** – Progressive Energy Group, LLC is a privately held company by its managing partners, Christopher Childress and Arnold Schramel.

**Exhibit C-2 SEC Filings**

**Not Applicable** – Progressive Energy Group, LLC is a privately held company by its managing partners, Christopher Childress and Arnold Schramel.

**Exhibit C-3 Financial Statements**

**Please See Attached**

Progressive Energy Group, LLC does not have Audited Financial Statements. Arnold Schramel, Managing Partner and CPA, is providing officer certified financial statements for 2016 and 2017.

**Progressive Energy Group LLC.**  
**Profit & Loss Prev Year Comparison**  
January through December 2017

	Jan - Dec 17	Jan - Dec 16
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
AEP Energy	41,909.05	30,483.76
Agera Energy	53,970.30	0.00
Allegra's Energy, inc.	4,461.80	5,796.10
Ameren Distribution Charges	6,177.41	8,845.31
BullFrog Revenue	2,357.34	350.00
Center Point Energy Revenue	48,720.93	76,198.01
Champion Energy Revenue	24,774.40	37,286.42
ComEd Charges	108,492.19	105,653.83
Constellation Energy Revenue	343,647.14	185,756.24
Direct Energy Revenue Electric	376,947.30	437,903.38
DPL of Ohio	102.56	105.52
Electric Supply Revenue (House)	172,309.25	156,908.46
Eligo Energy Revenue	12,912.00	1,241.92
Energy Consulting Revenue	45,175.24	96,778.05
Energy.Me	95,704.33	44,624.05
First Energy Revenue	33.42	3,808.22
Homefield	136,582.69	149,982.70
Hudson Energy (Revenue)	27,877.69	185,598.75
IGS Commissions	55,310.15	31,108.83
Iron Energy (Kona Energy)	0.00	48,317.38
Lighting Revenue	0.00	26,895.79
MC Squared Energy	110,381.35	124,414.44
MidAmerican Energy Revenue	128,038.70	125,870.16
Misc.	46.47	874.66
Nania Energy Revenue	4,700.53	7,609.07
Natural Gas Charge	1,988.65	1,633.24
Nicor Enerchange	47,297.59	26,162.69
Nordic Energy Revenue	75,092.67	72,253.08
Rock River Energy	27,128.85	54,712.64
Rosary High School	502.97	539.66
Santanna Revenue (natural gas)	132,099.50	142,745.56
USGANDE Revenue	31,131.14	8,767.61
42400 - Commission Income	14,135.56	18,691.42
L - Liberty Power	3,864.62	8,101.40
<b>Total Income</b>	<b>2,131,873.79</b>	<b>2,226,018.35</b>
<b>Cost of Goods Sold</b>		
Electric Supply Expense	233,675.65	241,852.44
Lighting Installation Expense	0.00	36,763.35
Natural Gas Expense	9,951.23	9,430.90
Warranty COGS	150.00	0.00
<b>Total COGS</b>	<b>243,776.88</b>	<b>288,046.69</b>
<b>Gross Profit</b>	<b>1,888,096.91</b>	<b>1,937,971.66</b>
<b>Expense</b>		
Accounting and Professional Ser	2,360.00	2,365.65
Brokers Commission Expense	585,148.19	646,736.19
Building and Grounds Expense	12,178.24	6,982.50
Charitable Contributions	0.00	1,600.00
Legal Expense	1,726.45	546.37
Profit Sharing 401K Expense	66,147.54	52,000.00
Software Expense	94.52	0.00
401 - 401K Contributions	18,000.00	17,500.88
60000 - Advertising and Promotion	73,071.59	51,564.85
60200 - Automobile Expense	18,918.85	16,256.43
60400 - Bank Service Charges	605.77	1,772.48
61000 - Business Licenses and Permits	3,681.24	2,224.54
61700 - Computer and Internet Expenses	15,284.08	20,328.29

**Progressive Energy Group LLC.**  
**Profit & Loss Prev Year Comparison**  
January through December 2017

	<u>Jan - Dec 17</u>	<u>Jan - Dec 16</u>
62000 · Continuing Education	154.99	18,992.36
62500 · Dues and Subscriptions	7,159.00	6,610.75
63300 · Insurance Expense		
63310 · General Liability Insurance	0.00	9,373.99
63320 · Health Insurance	0.00	0.00
63350 · Professional Liability	0.00	3,128.00
63360 · Worker's Compensation	4,556.38	2,172.27
63300 · Insurance Expense - Other	16,558.37	1,671.20
Total 63300 · Insurance Expense	21,114.75	16,345.46
63400 · Interest Expense	122.56	1,429.18
63500 · Janitorial Expense	4,764.16	3,544.00
64300 · Meals and Entertainment	34,815.13	57,293.90
64700 · Miscellaneous Expense	0.00	8.18
64900 · Office Supplies	15,689.08	16,751.30
66000 · Payroll Expenses	895,495.83	885,063.24
66010 · IL tate Unemployment Tax	663.93	4,140.72
66500 · Postage and Delivery	3,008.64	3,473.23
66600 · Printing and Reproduction	3,570.87	12,203.50
66700 · Professional Fees	1,308.98	1,927.00
66900 · Reconciliation Discrepancies	73.51	-835.93
67100 · Rent Expense	35,222.66	44,897.57
67200 · Repairs and Maintenance	4,450.28	6,600.41
68100 · Telephone Expense	25,026.46	22,816.56
68400 · Travel Expense	24,716.66	19,818.75
68600 · Utilities	830.26	2,401.59
69800 · Uncategorized Expenses	0.00	188.78
Total Expense	<u>1,875,404.22</u>	<u>1,943,548.73</u>
Net Ordinary Income	12,692.69	-5,577.07
Other Income/Expense		
Other Income		
70200 · Interest Income	14.60	0.00
Total Other Income	14.60	0.00
Other Expense		
80500 · Political Contributions	1,000.00	0.00
Total Other Expense	<u>1,000.00</u>	<u>0.00</u>
Net Other Income	-985.40	0.00
Net Income	<u><u>11,707.29</u></u>	<u><u>-5,577.07</u></u>



## Progressive Energy Group LLC Balance Sheet

	Dec 31, 17	Dec 31, 16
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
MB Bank Operating Account	70,493.62	20,533.76
Old Second Bank	141,745.73	127,457.10
Petty Cash Account	4,300.00	4,300.00
<b>Total Checking/Savings</b>	216,539.35	152,290.86
<b>Accounts Receivable</b>		
11000 · Accounts Receivable	38,573.71	37,532.52
<b>Total Accounts Receivable</b>	38,573.71	37,532.52
<b>Other Current Assets</b>		
Beatus Expenditures	32,500.00	32,500.00
Note Receivable (Short Term)	6,700.00	7,500.00
Prepaid Inventory Hillcrest Am	20,392.50	39,289.86
PrePaid Payroll Expense Lucrosu	0.00	42,459.87
<b>Total Other Current Assets</b>	59,592.50	121,749.73
<b>Total Current Assets</b>	314,705.56	311,573.11
<b>Fixed Assets</b>		
Accum Amort - Start-up Costs	-11,863.00	-11,863.00
Capitalized Startup Expenses	27,375.69	27,375.69
Other Fixed Assets	3,429.00	3,429.00
Vehicles	206,884.62	206,884.62
15000 · Furniture and Equipment	81,002.67	81,002.67
17000 · Accumulated Depreciation	-203,573.26	-203,573.26
<b>Total Fixed Assets</b>	103,255.72	103,255.72
<b>TOTAL ASSETS</b>	<b>417,961.28</b>	<b>414,828.83</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Credit Cards</b>		
Credit Card at Capital One (2n	1,469.01	14,543.57
<b>Total Credit Cards</b>	1,469.01	14,543.57
<b>Other Current Liabilities</b>		
Aflac Liability	3,507.38	2,377.22
Beatus	0.00	27,674.73
Loan from Founders	130,000.00	130,000.00
24000 · Payroll Liabilities	113,648.42	81,500.88
<b>Total Other Current Liabilities</b>	247,155.80	241,552.83
<b>Total Current Liabilities</b>	248,624.81	256,096.40
<b>Long Term Liabilities</b>		
BMW Financial Services	0.00	1,103.25
Warranty Reserve (Prog Heating)	350.00	350.00
<b>Total Long Term Liabilities</b>	350.00	1,453.25
<b>Total Liabilities</b>	248,974.81	257,549.65
<b>Equity</b>		
Lucrosus	-213,497.15	-213,497.15
32000 · Retained Earnings	370,776.33	376,353.40
Net Income	11,707.29	-5,577.07
<b>Total Equity</b>	168,986.47	157,279.18
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>417,961.28</b>	<b>414,828.83</b>

## Progressive Energy Group LLC Cash Flow

	<u>Jan - Dec 17</u>	<u>Jan - Dec 16</u>
<b>OPERATING ACTIVITIES</b>		
Net Income	\$ 11,707.29	\$ (5,577.07)
Adjustments to reconcile Net Income to net cash provided by operations:		
11000 · Accounts Receivable	\$ (1,041.19)	\$ (8,554.69)
Note Receivable (Short Term)	\$ 800.00	\$ 2,200.00
Prepaid Inventory Hillcrest Am	\$ 18,897.36	\$ 4,700.00
PrePaid Payroll Expense Lucrosu	\$ 42,459.87	\$ 34,391.80
Credit Card at Capital One (2n	\$ (13,074.56)	\$ 12,900.63
Aflac Liability	\$ 1,130.16	\$ 1,167.41
Beatus	\$ (27,674.73)	\$ 27,674.73
24000 · Payroll Liabilities	\$ 32,147.54	\$ 1,339.27
Net cash provided by Operating Activities	<u>\$ 65,351.74</u>	<u>\$ 70,242.08</u>
<b>FINANCING ACTIVITIES</b>		
Ailly Financial		\$ (4,575.19)
BMW Financial Services	\$ (1,103.25)	\$ (4,478.43)
US Bank		\$ (16,952.66)
Lucrosus		\$ (20,000.00)
30000 · Opening Balance Equity		\$ (13,931.00)
30300 · Member 1 Draws		\$ 212.97
32000 · Retained Earnings		\$ 13,718.03
Net cash provided by Financing Activities	<u>\$ (1,103.25)</u>	<u>\$ (46,006.28)</u>
Net cash increase for period	\$ 64,248.49	\$ 24,235.80
Cash at beginning of period	\$ 152,290.86	\$ 128,055.06
Cash at end of period	<u><u>\$ 216,539.35</u></u>	<u><u>\$ 152,290.86</u></u>

**Exhibit C-4 Financial Arrangements**

N/A

**Exhibit C-5 Forecasted Financial Statements**

**Please See Attached**

Preparer: Arnold Schramel; MBA, CPA – Progressive Energy Group managing partner

Contact Information:

Phone: 630-882-5133

Email: [arnie.schramel@progressiveenergygroup.com](mailto:arnie.schramel@progressiveenergygroup.com)

Address: 2112 W Galena Blvd. Suite 8210 Aurora, IL 60506

Key Assumptions:

- Revenue and Cost of Goods remain flat
- Expenses remain flat

**Progressive Energy Group LLC.**  
**Profit & Loss Prev Year Comparison**  
**January 1 through December 15, 2018**

**Progressive Energy Group Income Statement Forecast**

	<u>2019</u>	<u>2020</u>
<b>Ordinary Income/Expense</b>		
Income		
Electric	5,500.00	5,500.00
<b>Total Income</b>	<u>5,500.00</u>	<u>5,500.00</u>
 Cost of Goods Sold		
Electric Supply Expense	<u>0.00</u>	<u>0.00</u>
<b>Total COGS</b>	<u>0.00</u>	<u>0.00</u>
 Gross Profit	5,500.00	5,500.00

**Progressive Energy Group Income Statement**

Expense		
Accounting and Professional Ser	250.00	250.00
Brokers Commission Expense	2,100.00	2,100.00
Legal Expense	500.00	500.00
60000 · Advertising and Promotion	400.00	400.00
61000 · Business Licenses and Permits	500.00	500.00
63300 · Insurance Expense		
63310 · General Liability Insurance	500.00	500.00
63350 · Professional Liability	0.00	0.00
63360 · Worker's Compensation	0.00	0.00
63300 · Insurance Expense - Other	<u>0.00</u>	<u>0.00</u>
Total 63300 · Insurance Expense	500.00	500.00
64300 · Meals and Entertainment	500.00	500.00
66600 · Printing and Reproduction	250.00	250.00
68400 · Travel Expense	<u>500.00</u>	<u>500.00</u>
<b>Total Expense</b>	<u>5,500.00</u>	<u>5,500.00</u>
 Net Ordinary Income	0.00	0.00
 Other Income/Expense		
Other Income		
70200 · Interest Income	<u>0.00</u>	<u>0.00</u>
<b>Total Other Income</b>	<u>0.00</u>	<u>0.00</u>
 Other Expense		
80500 · Political Contributions	<u>0.00</u>	<u>0.00</u>
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>
 Net Other Income	<u>0.00</u>	<u>0.00</u>
 Net Income	<u><u>0.00</u></u>	<u><u>0.00</u></u>

Progressive Energy Group Forcasted Balance Sheet

	Dec 2019	Dec 2020
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
Old Second Bank	500.00	500.00
Petty Cash Account	0.00	0.00
<b>Total Checking/Savings</b>	500.00	500.00
<b>Accounts Receivable</b>		
11000 · Accounts Receivable	0.00	0.00
<b>Total Accounts Receivable</b>	0.00	0.00
<b>Total Current Assets</b>	500.00	500.00
<b>Fixed Assets</b>		
Other Fixed Assets	0.00	0.00
Vehicles	0.00	0.00
15000 · Furniture and Equipment		
17000 · Accumulated Depreciation		
<b>Total Fixed Assets</b>	0.00	0.00
<b>TOTAL ASSETS</b>	<b>500.00</b>	<b>500.00</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Credit Cards</b>		
Credit Card at Capital One (2n	0.00	0.00
<b>Total Credit Cards</b>	0.00	0.00
<b>Other Current Liabilities</b>		
Loan from Founders	0.00	0.00
24000 · Payroll Liabilities	0.00	0.00
<b>Total Other Current Liabilities</b>	0.00	0.00
<b>Total Current Liabilities</b>	0.00	0.00
<b>Long Term Liabilities</b>		
<b>Total Long Term Liabilities</b>	0.00	0.00
<b>Total Liabilities</b>	0.00	0.00
<b>Equity</b>		
Lucrosus	500.00	500.00
32000 · Retained Earnings	0.00	0.00

Net Income	<u>0.00</u>	<u>0.00</u>
Total Equity	<u>500.00</u>	<u>500.00</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>500.00</u></b>	<b><u>500.00</u></b>

**Progressive Energy Cash Flow Statement (Forecast)**

	<u>Jan - Dec 19</u>	<u>Jan - Dec 20</u>
<b>OPERATING ACTIVITIES</b>		
Net Income	0	0
Adjustments to reconcile Net Income to net cash provided by operations:		
11000 · Accounts Receivable	0	0
Capital One Visa	0	
Net cash provided by Operating Activities	<u>0</u>	<u>0</u>
<b>INVESTING ACTIVITIES</b>		
Accum Amort - Start-up Costs		
Vehicles		
15000 · Furniture and Equipment		
17000 · Accumulated Depreciation		
Net cash provided by Investing Activities	<u>0</u>	<u>0</u>
<b>FINANCING ACTIVITIES</b>		
Ally Financial		
Lucrosus		
Net cash provided by Financing Activities	<u>0</u>	<u>0</u>
Net cash increase for period	<u>0</u>	<u>0</u>
Cash at beginning of period	500	500
Cash at end of period	<u><u>500</u></u>	<u><u>500</u></u>



**Exhibit C-6 Credit Rating**

**Not Applicable**

**Exhibit C-7 Credit Report**

**Please See Attached**



## CreditScore<sup>SM</sup> Report

as of: 11/12/18 12:27 ET

### Progressive Energy Group LLC

**Address:** 2112 W Galena BLVD  
Aurora, IL 60506-3255  
United States  
**Phone:** 630-882-6132  
**Website:** progressiveenergygroup.com  
**Experian BIN:** 411049678  
**Agent:** Corporation Service Company  
**Agent Address:** 50 West Broad Street  
Columbus, OH  
**Family Linkage:**  
Ultimate Parent Progressive Energy Group LLC  
2112 W Galena BLVD  
Aurora, IL  
**Branches / Alternative Locations:** Progressive Energy Group LLC  
759 John St FL 2  
Yorkville, IL United States

**Key Personnel:** Vice President: Dick Bakala  
Owner: Arnold J Schramel Sr  
**SIC Code:** 1711-Plumbing, Heating & A/C Contractors  
5211-Lumber & Building Materials Dealers  
7389-Business Services, Nec  
**NAICS Code:** 238220-Plumbing, Heating, And Air-Conditioning Contractors  
444190-Other Building Material Dealers  
541990-All Other Professional, Scientific, And Technical Services  
**Business Type:** Corporation  
**Experian File Established:** August 2008  
**Experian Years on File:** 10 Years  
**Years in Business:** 10 Years  
**Total Employees:** 5  
**Sales:** \$728,000  
**Filing Data Provided by:** Delaware  
**Date of Incorporation:** 10/02/2012

### Experian Business Credit Score

**62**

Business Credit Score



Low-Medium Risk

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

#### Key Score Factors:

- Number of commercial accounts with net 1-30 days term.
- Nbr of active commercial accts within the last 12 mos.
- Number of recently active commercial accounts.
- Number of commercial accounts continuously updated.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 62. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

## Experian Financial Stability Risk Rating

**2**

**Financial Stability Risk  
Rating**



Low-Medium Risk

**A Financial Stability Risk Rating of 2 indicates a  
1.11% potential risk of severe financial distress  
within the next 12 months.**

### Key Rating Factors:

- Number of active commercial accounts.
- Risk associated with the company's industry sector.
- Risk associated with the business type.
- Employee size of business.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 2. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

### Credit Summary

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few active Payment Tradelines.

Please refer to Experian's [www.BusinessCreditFacts.com](http://www.BusinessCreditFacts.com) website for more information on establishing Payment Tradelines.

**Lowest 6 Month Balance:** \$0  
**Highest 6 Month Balance:** \$0  
**Current Total Account Balance:** \$0  
**Highest Credit Amount Extended:** \$0

**Payment Tradelines:** 4  
**UCC Filings:** 1

**Businesses Scoring Worse:** 61%  
✓ **Bankruptcies:** 0  
✓ **Liens:** 0  
✓ **Judgments Filed:** 0  
✓ **Collections:** 0

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**Exhibit C-8 Bankruptcy Information**

**Not Applicable**

**Exhibit C-9 Merger Information**

**Not Applicable**

**Exhibit C-10 Corporate Structure**

Progressive Energy Group, LLC is a stand-alone entity with no affiliate or subsidiary companies.