



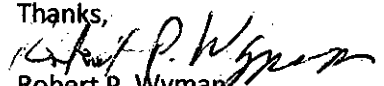
ENERGY COST SAVERS, INC.
3601 Green Road • Suite 304 • Cleveland, Ohio 44122

FILE

11-7-18

Hello,
Here is my renewal application. If you need anything please contact me at 216-287-1531. I am going to be out west visiting our children for Thanksgiving.

Thanks,


Robert P. Wyman
President

RECEIVED-SOCKETING DIV
2018 NOV 13 PM 2:26
PUCO

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Technician e Date Processed 11/13/18



Public Utilities Commission

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Date Received	Case Number	Version
	- EL-CRS	May 2016

INITIAL CERTIFICATION APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-13 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.

You may also download the form, by saving it to your local disk, for later use.

A. APPLICANT INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)

- ☐ Retail Generation Provider
☐ Power Marketer

- ☒ Power Broker
☐ Aggregator

A-2 Applicant's legal name, address, telephone number and web site address

Legal Name ENERGY COST SAVERS INC.
Address 3601 GREEN RD-SUITE 1304
Telephone # 216-464-5703 Web site address (if any) _____

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name SAME AS A-2
Address _____
Telephone # _____ Web site address (if any) _____

A-4 List all names under which the applicant does business in North America

SAME AS A-2

RECEIVED-DOCKETING DIV
2018 NOV 13 PM 2:28
PUCO

CRES (competitive retail electric service) providers shall inform the Commission of any material change to the information supplied in a certification application within thirty days of such material change in accordance with Rule 4901:1-24-10 of the Ohio Administrative Code.

VII. Contractual Arrangements for Capability Standards: If the applicant is relying upon contractual arrangements with a third-party(ies) to meet any of the certification requirements, the applicant must provide with its application all of the following:

- The legal name of the party(ies) it is contracting with;
- A statement that a valid contract exists between the applicant and the third-party(ies);
- A detailed summary of the contract(s) including all services provided thereunder;
- The documentation and evidence to demonstrate the contracting entity's capability to meet the requirements as if the contracting entity was the applicant.

VIII. Questions: Questions regarding filing procedures should be directed to CRES@puc.state.oh.us

IX. Governing Law: The certification/renewal of competitive retail electric suppliers is governed by Chapter 4901:1-24 of the Ohio Administrative Code, Chapter 4901:1-21 of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

A-5 Contact person for regulatory or emergency matters

Name ROBERT P. WYMAN
Title PRESIDENT
Business address 3601 GREEN RD. SUITE 304
Telephone # 216-464-5703 Fax # 216-595-9753
E-mail address COSTSAVERS@sbcglobal.net

A-6 Contact person for Commission Staff use in investigating customer complaints

Name SAME AS A-5
Title _____
Business address _____
Telephone # _____ Fax # _____
E-mail address _____

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address SAME AS A-5
Toll-free Telephone # _____ Fax # _____
E-mail address _____

A-8 Applicant's federal employer identification number # 34-1919523

A-9 Applicant's form of ownership (check one)

- ☐ Sole Proprietorship ☐ Partnership
☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
☒ Corporation ☐ Other _____

A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

<input checked="" type="checkbox"/> First Energy				
<input checked="" type="checkbox"/> Ohio Edison	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Toledo Edison	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Cleveland Electric Illuminating	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Duke Energy	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> American Electric Power				
<input checked="" type="checkbox"/> Ohio Power	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial

☐ Columbus Southern Power ☐ Residential ☐ Commercial ☐ Mercantile ☐ Industrial
☒ Dayton Power and Light ☒ Residential ☒ Commercial ☒ Mercantile ☒ Industrial

A-11 Provide the approximate start date that the applicant proposes to begin delivering services

BEEN IN BUSINESS SINCE 2000

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-12 **Exhibit A-12 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-13 **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14 **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-15 **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Exhibit A – 12 Principal

Robert P. Wyman – President
8 Deerfield Lane
Beachwood, Ohio 44122
216-464-7340 Home
216 -464-5703 - Office

Exhibit A-13 CO. History

Energy Cost Savers Inc. was formed in 2000 as a utility broker and consulting S-corporation. The company focus has always been on finding the best plan, meaning price and quality for retail, commercial and industrial clients' natural gas and electricity needs. In the past, we have done other electrical products that increases their equipment efficiency. Last year, we began selling LED lamps which turns out to be a very meaningful savings.

Exhibits A-14 and A-15 – Attached

Articles of Incorporation
Secretary of State



Prescribed by **J. Kenneth Blackwell**

Please obtain fee amount and mailing instructions from the **Forms Inventory List** (using the 3 digit form # located at the bottom of this form). To obtain the **Forms Inventory List** or for assistance, please call Customer Service:

Central Ohio: (614) 466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

Expedite this form

☒ Yes

2-4-2

ARTICLES OF INCORPORATION

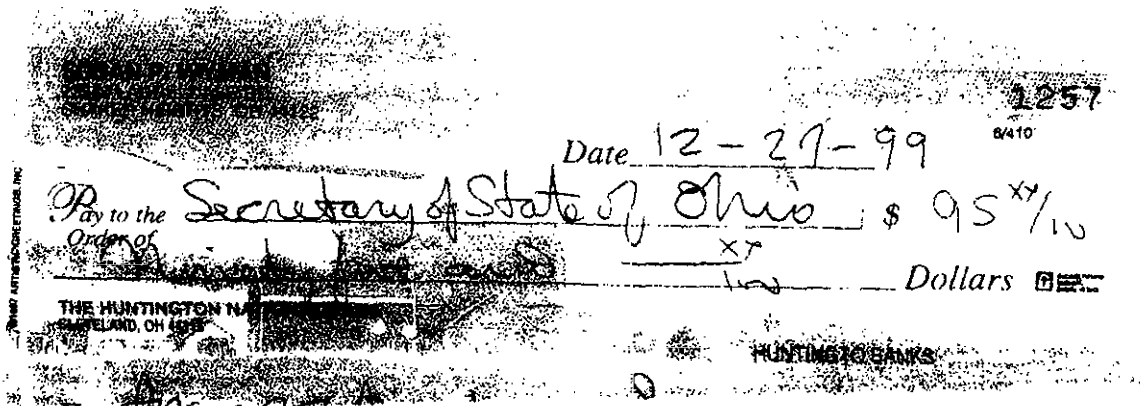
(Under Chapter 1701 of the Ohio Revised Code)
Profit Corporation

The undersigned, desiring to form a corporation, for profit, under Sections 1701.01 et seq. of the Ohio Revised Code, do hereby state the following:

- FIRST. The name of said corporation shall be:
Energy Cost Savers, Inc.
- SECOND. The place in Ohio where its principal office is to be located is
Beachwood Cuyahoga County, Ohio
(city, village or township)
- THIRD. The purpose(s) for which this corporation is formed is
To engage in any lawful activity for which
corporations may be formed under Sections 1701.01
through 1701.98 inclusive, of the Ohio Revised Code.
- FOURTH. The number of shares which the corporation is authorized to have outstanding is: 850
(Please state whether shares are common or preferred, and their par value, if any. Shares will be recorded as common with no par value unless otherwise indicated)
- IN WITNESS WHEREOF, we have hereunto subscribed our names, on 01/01/00
(date)

By: _____, Incorporator
Name: _____

By: _____, Incorporator
Name: _____



	DATE	DOCUMENT NO	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
1	2/24/2000	200003401224	ARF DOMESTIC ARTICLES/FOR PROFIT	85.00	10.00	0.00	0.00	0.00
TOTAL				85.00	10.00	0.00	0.00	0.00

Return To:
 SUSAN P. WYMAN
 23949 LAURELDALE RD
 SHAKER HTS, OH 44122-0000

cut along the dotted line



The State of Ohio

Certificate

Secretary of State - J. Kenneth Blackwell

1135006

*It is hereby certified that the Secretary of State of Ohio has custody of the business records for ENERGY COST
 SAVERS, INC. and that said business records show the filing and recording of:*

Document(s)
 DOMESTIC ARTICLES/FOR PROFIT

Document No(s)
 200003401224

United States of America
 State of Ohio
 Office of the Secretary of State

Witness my hand and the seal of the Secretary
 of State at Columbus, Ohio, This 17th day of
 February, A.D. 2000



J. Kenneth Blackwell
 J. Kenneth Blackwell
 Secretary of State

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing the service(s) it is seeking to be certified to provide (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Environmental Disclosure,"** provide a detailed description of how the applicant intends to determine its (a) generation resource mix, and (b) environmental characteristics, including air emissions and radioactive waste. This information shall include sufficient discussion so as to detail both the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. Additional details on this requirement may be obtained by referring to 4901:1-21-09.

B-5 **Exhibit B-5 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-6 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-7 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-7 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)

Exhibit B – 1 Jurisdictions

ECS has been selling natural gas, mostly in Ohio, for 18 years. When electricity was available for a short time several years ago, we also sold that. In the last few years, we have sold a lot more electricity.

We have also done business in Illinois, Michigan and Pennsylvania where no license was required.

Exhibit B – 2 – Experience and Plans

Experience is shown above. My strength in this business has been my ability to shop for the best plans for my customers and that I work for the customers and not any specific supplier.

Exhibit B – 3 – Summary of Experience

I pointed out a lot of the answer to this exhibit in A-1, B-1 and B-2.

My customer base is retail space, commercial buildings, apartments, auto dealers, restaurant chains, strip centers, industrial plants, developers and community centers. In addition to selling natural gas and electricity, I have sold transformers, surge suppressors, LED lamps, surge suppressors, LED lamps, power factor and harmonics mitigation products. And I have done many building energy surveys.

Exhibit B-4 Environmental Disclosure

The issues in question remain the obligation of our suppliers. We deal with suppliers who take title and need to resolve any such issues in order to meet state requirements to do business in Ohio. We are comfortable with that approach, and feel very safe doing that.

Exhibit B-5 Disclosure of liabilities and investigations

We have no outstanding issues of this nature, nor have we ever had any such issues.

Energy Cost Savers, Inc.

Exhibit C-1 Annual Reports

We have never done an annual report. We are including our last two year's tax returns.

Exhibit C-2 SEC Filings

We have never done a SEC Filing. We have never been public.

Exhibit C-3 Financial Statements

The only thing I can of is the two years of tax returns I have attached to Exhibit C-
1

Energy Cost Savers Inc.

Exhibit C-4 Financial Arrangements

With our brokerage business, we do not take title to either natural gas or electricity commodities, and therefore we do not require any financial help. Our customers are billed by the regulated utilities and the marketers. We never get involved with any money transfers.

Now that we are selling LED lamps, we have not sought any financial help.

Energy Cost Savers, Inc.

Exhibit-C-5

Expenses

	<u>2018</u>	<u>2019</u>
Rent	\$3,300	\$3,300
Telephone	\$1,230	\$1,230
Salaries	\$26,000	\$26,000
Payroll Taxes	\$1,742	\$1,742
Worker's Comp.	\$80	\$80
Office Expense	\$600	\$600
Unemployment	\$65	\$75
Accounting	\$850	\$850
Consulting	\$3,000	\$3,000
Misc.	\$1,500	\$2,000
Total	\$38,367	\$38,877

- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted statements (balance sheet, income statement, and cash flow statement) for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecast should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Energy Cost Savers Inc.

Exhibit C-6 Credit Rating

Attached is a credit report. Previously, there has not been much financial information about because we have such little buying and collecting.

Exhibit C-7 Credit Report

We have never had a credit issue. We virtually have zero debt other than a few dollars of receivables for our LED lamps.

Exhibit C-8 Bankruptcy Information

We have never had anything close to a bankruptcy issue. Over the years, we have kept a decent bank balance which is usually from 10 to 20 thousand dollars.

Exhibit C-9 Merger Information

We have never done a merger and are not planning on doing one.

Exhibit C-10 Corporate Structure

We are Stand-Alone S Corporation with no affiliate, or subsidiary.



Report

[Home](#) [My reports](#) [My account](#) [Products](#) [Help](#) [Business services](#) [Logout](#)

For help reading this report, please review our sample report.

Search inquiry: Energy Cost Savers, Inc. / Beachwood / OH / (My company)

CreditScoreSM Report

as of: 05/04/18 11:56 ET

Energy Cost Savers Inc

Address: 3601 Green Rd Ste 304
Cleveland, OH 44122-5719
United States
Phone: 216-464-5703
Experian BIN: 752691747

Key Personnel:
SIC Code:

NAICS Code:

Business Type:
Experian File Established:
Experian Years on File:
Years in Business:
Total Employees:

Sales:

President: Robert Wyman
5211-Lumber & Building Materials Dealers
5032-Brick, Stone & Rtd Construction
Matis
8748-Business Consulting Services, Nec
444190-Other Building Material Dealers
423320-Brick, Stone, And Related
Construction Material Merchant
Wholesalers
541618-Other Management Consulting
Services
Corporation
April 2000
18 Years
18 Years
1
\$419,000

Experian Business Credit Score

[Back to top](#)

83

Business Credit Score



Low Risk

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Ratio of total bal to total high bal across all comm accts.
- Length of time on Experian's file.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 83. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Energy Cost Savers Inc.

Exhibit D-1 Operations

My approach to selling natural gas and electricity is to get recent utility bills so that I can understand the costs that the customer is incurring, as well as if their buying directly from the regulated utility or a marketer. If they are buying from a marketer, I need to see when their current contract ends. It is important not to offer to sell them something when they are in current contract, unless our start date is at the conclusion of their current contract. Since the commodity I sell is exactly the same product that other marketers and the regulated utility sells. That means that I have to bring something to the customer above and beyond price.

Regarding the sale of LED products, my shopping entails finding both a quality product and a good price.

Energy Cost Savers Inc.

Exhibit D-2 Operations Expertise

Exhibit D-3 Key Technical Personnel

I have had vast experience in doing energy sales and consulting for 18 years. For example, when I was awarded the Greater Cleveland Auto Dealers Association account it was because I did an energy survey of any building they requested – which turned out to be over 200 buildings at no charge. That turned out to be a valuable energy lesson. I also worked with the Cuyahoga County Energy Manager where we replaced over 30 transformers. Along the way, there were other energy experts from who I learned.

AFFIDAVIT

State of Ohio :

Seahwood ss.
(Town)

County of Cuyahoga :

Robert P. Wyman, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the He (Office of Affiant) of Robert P. Wyman (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

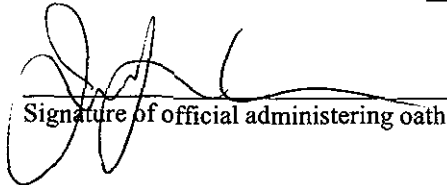
1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.


Signature of Affiant & Title

Sworn and subscribed before me this 8th day of NOV, 2018
Month Year


Signature of official administering oath

JENNIFER EVANS
Print Name and Title

My commission expires on 2022



JENNIFER EVANS
Notary Public, State of Ohio
My Commission Expires
August 12, 2022



**Public Utilities
Commission**

John Kasich, Governor
Asim Z. Haque, Chairman

Commissioners
Lynn Slaby
M. Beth Trombold
Thomas W. Johnson
M. Howard Petricoff

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

RENEWAL

Certificate Number:

14-905E (2)

Issued Pursuant to Case Number(s):

14-2029-EL-AGG

A certificate as a Competitive Retail Electric Service Provider is hereby granted to **Energy Cost Savers, Inc.** whose office or principal place of business is located at **3601 Green Rd Suite 304 Beachwood, OH 44122** to provide **power broker** services within the State of Ohio effective **December 17, 2016.**

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **December 28, 2016**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Barcy F. McNeal, Secretary
Tanowa M. Troupe, Acting Secretary
Felecia D. Burdett, Acting Secretary

Certificate Expires: December 17, 2018

Hobe & Lucas

Certified Public Accountants, Inc.

4807 Rockside Road, Suite 510
Independence, Ohio 44131

Tel: (216) 524-8900
Fax: (216) 524-8777

www.hobe.com

ENERGY COST SAVERS, INC.
1811 GREEN ROAD, SUITE 304
CLEVELAND, OH 44122

ENERGY COST SAVERS, INC.:

WE HAVE PREPARED YOUR TAX RETURNS FROM INFORMATION PROVIDED BY YOU. THE RECEIPT OF SUCH INFORMATION CONFIRMS YOUR ACCEPTANCE OF OUR FIRM'S STANDARD POLICIES AND PROCEDURES APPLICABLE TO TAX COMPLIANCE AND PREPARATION SERVICES.

THE FOLLOWING RETURNS WERE PREPARED FOR YOU:

2007 U.S. INCOME TAX RETURN FOR AN S CORPORATION

2007 REGIONAL INCOME TAX AGENCY S CORPORATION INCOME TAX RETURN

EACH ORIGINAL RETURN, NOT FILED ELECTRONICALLY, SHOULD BE SIGNED, DATED AND FILED IN ACCORDANCE WITH THE FILING INSTRUCTIONS. THE COPIES SHOULD BE RETAINED FOR YOUR FILES.

WE SINCERELY APPRECIATE THE OPPORTUNITY TO SERVE YOU. PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS CONCERNING YOUR RETURNS.

SINCERELY,

LAWRENCE A. DEBARTZO

Independent Member

BKR

INTERNATIONAL

Firms In Principal Cities Worldwide

2017 TAX RETURN FILING INSTRUCTIONS

U.S. INCOME TAX RETURN FOR AN S CORPORATION

FOR THE YEAR ENDING

DECEMBER 31, 2017

Prepared for

ENERGY COST SAVERS, INC.
3601 GREEN ROAD, SUITE 304
CLEVELAND, OH 44122

Prepared by

HOBE & LUCAS CPAS
4807 ROCKSIDE ROAD, #510
INDEPENDENCE, OH 44131

To be signed and
dated by

THE APPROPRIATE CORPORATE OFFICER(S).

Amount of tax

Total tax	\$	0
Less: payments and credits	\$	0
Plus: other amount	\$	0
Plus: interest and penalties	\$	0
NO PMT REQUIRED	\$	

Overpayment

Credited to your estimated tax	\$	0
Other amount	\$	0
Refunded to you	\$	0

Make check
payable to

NOT APPLICABLE

Mail tax return
and check if
applicable to

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. TO HAVE
IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE,
AND RETURN FORM 8879-S TO OUR OFFICE. WE WILL THEN SUBMIT
YOUR ELECTRONIC RETURN.

Return must be
mailed on
or before

RETURN FEDERAL FORM 8879-S TO US BY MARCH 15, 2018.

Special
Instructions

ENCLOSED IS A COPY OF SCHEDULE K-1 TO BE DISTRIBUTED TO THE
SHAREHOLDER.

Form **1120S****U.S. Income Tax Return for an S Corporation**

OMB No. 1545-0123

2017Department of the Treasury
Internal Revenue Service▶ Do not file this form unless the corporation has filed or is
attaching Form 2553 to elect to be an S corporation.▶ Go to www.irs.gov/Form1120S for instructions and the latest information.

For calendar year 2017 or tax year beginning

, and ending

A Selection effective date 04/01/2000	Name ENERGY COST SAVERS, INC.	D Employer identification number 34-1919523
B Business activity code number (see instructions) 541990	Number, street, and room or suite no. If a P.O. box, see instructions. 3601 GREEN ROAD, SUITE 304	E Date incorporated 04/01/2000
C Check if Sch. M-3 attached <input type="checkbox"/>	City or town, state or province, country, and ZIP or foreign postal code CLEVELAND, OH 44122	F Total assets (see instructions) \$ 22,601.

G Is the corporation electing to be an S corporation beginning with this tax year? ☐ Yes ☒ No If "Yes," attach Form 2553 if not already filed

H Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination or revocation

I Enter the number of shareholders who were shareholders during any part of the tax year **1**

Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information.

Income	1 a Gross receipts or sales 192,793.	b Return and allowances	c Bal. Subtract line 1b from line 1a	1c	192,793.
	2 Cost of goods sold (attach Form 1125-A)			2	107,094.
	3 Gross profit. Subtract line 2 from line 1c			3	85,699.
	4 Net gain (loss) from Form 4797, line 17 (attach Form 4797)			4	
	5 Other income (loss) (attach statement)			5	
	6 Total income (loss). Add lines 3 through 5			6	85,699.
Deductions (See instructions for limitations)	7 Compensation of officers (see instrs. - attach Form 1125-E)			7	50,000.
	8 Salaries and wages (less employment credits)			8	
	9 Repairs and maintenance			9	
	10 Bad debts			10	
	11 Rents			11	10,681.
	12 Taxes and licenses			12	4,170.
	13 Interest			13	563.
	14 Depreciation not claimed on Form 1125-A or elsewhere on return (attach Form 4562)			14	
	15 Depletion (Do not deduct oil and gas depletion.)			15	
	16 Advertising			16	142.
	17 Pension, profit-sharing, etc., plans			17	
	18 Employee benefit programs			18	
	19 Other deductions (attach statement)			19	29,255.
	20 Total deductions. Add lines 7 through 19			20	94,811.
	21 Ordinary business income (loss). Subtract line 20 from line 6			21	-9,112.
Tax and Payments	22 a Excess net passive income or LIFO recapture tax (see instructions)	22a		22c	
	b Tax from Schedule D (Form 1120S)	22b			
	c Add lines 22a and 22b				
	23 a 2017 estimated tax payments and 2016 overpayment credited to 2017	23a		23d	
	b Tax deposited with Form 7004	23b			
	c Credit for federal tax paid on fuels (attach Form 4136)	23c			
	d Add lines 23a through 23c				
	24 Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/>			24	
	25 Amount owed. If line 23d is smaller than the total of lines 22c and 24, enter amount owed			25	
	26 Overpayment. If line 23d is larger than the total of lines 22c and 24, enter amount overpaid			26	
27 Enter amount from line 26 Credited to 2018 estimated tax		Refunded	27		

Sign
Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer

Date

PRESIDENT

Title

May the IRS discuss
this return with the
preparer shown
below (see instr.)?☒ Yes ☐ No

Print/Type preparer's name LAWRENCE A DEBALTZO	Preparer's signature	Date 03/09/18	Check if self-employed <input type="checkbox"/>	PTIN P00327960
Firm's name HOBE & LUCAS CPAS			Firm's EIN 31-1488076	
Firm's address 4807 ROCKSIDE ROAD, #510 INDEPENDENCE, OH 44131			Phone no. 216-524-8900	

Schedule B Other Information (see instructions)					Yes	No
1 Check accounting method: (a) <input checked="" type="checkbox"/> Cash (b) <input type="checkbox"/> Accrual (c) <input type="checkbox"/> Other (specify) _____						
2 See the instructions and enter the: (a) Business activity ENERGY (b) Product or service CONSULTING						
3 At any time during the tax year, was any shareholder in the corporation a disregarded entity, a trust, an estate, or a nominee or similar person? If "Yes," attach Schedule B-1, Information on Certain Shareholders of an S Corporation _____						X
4 At the end of the tax year, did the corporation: a Own directly 20% or more, or own, directly or indirectly, 50% or more of the total stock issued and outstanding of any foreign or domestic corporation? For rules of constructive ownership, see instructions. If "Yes," complete (i) through (v) below _____						X
(i) Name of Corporation	(ii) Employer Identification Number (if any)	(iii) Country of incorporation	(iv) Percentage of Stock Owned	(v) If Percentage in (iv) is 100%. Enter the Date (if any) a Qualified Subchapter S Subsidiary Election Was Made		
b Own directly an interest of 20% or more, or own, directly or indirectly, an interest of 50% or more in the profit, loss, or capital in any foreign or domestic partnership (including an entity treated as a partnership) or in the beneficial interest of a trust? For rules of constructive ownership, see instructions. If "Yes," complete (i) through (v) below _____						X
(i) Name of Entity	(ii) Employer Identification Number (if any)	(iii) Type of Entity	(iv) Country of Organization	(v) Maximum Percentage Owned in Profit, Loss, or Capital		
5a At the end of the tax year, did the corporation have any outstanding shares of restricted stock? _____ If "yes" complete lines (i) and (ii) below						X
(i) Total shares of restricted stock _____						
(ii) Total shares of non-restricted stock _____						
b At the end of the tax year, did the corporation have any outstanding stock options, warrants, or similar instruments? _____ If "yes" complete lines (i) and (ii) below						X
(i) Total shares of stock outstanding at the end of the tax year _____						
(ii) Total shares of stock outstanding if all instruments were executed _____						
6 Has this corporation filed, or is it required to file, Form 8918, Material Advisor Disclosure Statement, to provide info. on any reportable transaction? _____						X
7 Check this box if the corporation issued publicly offered debt instruments with original issue discount <input type="checkbox"/> _____ If checked, the corporation may have to file Form 8281, Information Return for Publicly Offered Original Issue Discount Instruments.						
8 If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired an asset with a basis determined by reference to the basis of the asset (or the basis of any other property) in the hands of a C corporation and (b) has net unrealized built-in gain in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years _____ \$ _____						
9 Enter the accumulated earnings and profits of the corporation at the end of the tax year _____ \$ _____						
10 Does the corporation satisfy both of the following conditions? a The corporation's total receipts (see instructions) for the tax year were less than \$250,000 _____ b The corporation's total assets at the end of the tax year were less than \$250,000 _____ If "Yes," the corporation is not required to complete Schedules L and M-1					X	
11 During the tax year, did the corporation have any non-shareholder debt that was cancelled, was forgiven, or had the terms modified so as to reduce the principal amount of the debt? _____ If "Yes," enter the amount of principal reduction _____ \$ _____						X
12 During the tax year, was a qualified subchapter S subsidiary election terminated or revoked? If "Yes," see instructions _____						X
13a Did the corporation make any payments in 2017 that would require it to file Form(s) 1099? _____					X	
b If "Yes," did the corporation file or will it file all required Forms 1099? _____					X	

Schedule K Shareholders' Pro Rata Share Items		Total amount	
Income (Loss)	1 Ordinary business income (loss) (page 1, line 21)	1	-9,112.
	2 Net rental real estate income (loss) (attach Form 8825)	2	
	3a Other gross rental income (loss)	3a	
	b Expenses from other rental activities (attach statement)	3b	
	c Other net rental income (loss). Subtract line 3b from line 3a	3c	
	4 Interest income	4	
	5 Dividends: a Ordinary dividends	5a	
	b Qualified dividends	5b	
	6 Royalties	6	
	7 Net short-term capital gain (loss) (attach Schedule D (Form 1120S))	7	
Deductions	8a Net long-term capital gain (loss) (attach Schedule D (Form 1120S))	8a	
	b Collectibles (28%) gain (loss)	8b	
	c Unrecaptured section 1250 gain (attach statement)	8c	
	9 Net section 1231 gain (loss) (attach Form 4797)	9	
	10 Other income (loss) (see instructions) Type ▶	10	
	11 Section 179 deduction (attach Form 4562)	11	
	12a Charitable contributions	12a	275.
	b Investment interest expense	12b	
	c Section 59(e)(2) expenditures (1) Type ▶	12c(2)	
	(2) Amount ▶	12d	
Credits	d Other deductions (see instructions) Type ▶		
	13a Low-income housing credit (section 42(j)(5))	13a	
	b Low-income housing credit (other)	13b	
	c Qualified rehabilitation expenditures (rental real estate) (attach Form 3468)	13c	
	d Other rental real estate credits (see instructions) Type ▶	13d	
	e Other rental credits (see instructions) Type ▶	13e	
	f Biofuel producer credit (attach Form 6478)	13f	
Foreign Transactions	g Other credits (see instructions) Type ▶	13g	
	14a Name of country or U.S. possession ▶		
	b Gross income from all sources	14b	
	c Gross income sourced at shareholder level	14c	
	Foreign gross income sourced at corporate level		
	d Passive category	14d	
	e General category	14e	
	f Other (attach statement)	14f	
	Deductions allocated and apportioned at shareholder level		
	g Interest expense	14g	
	h Other	14h	
	Deductions allocated and apportioned at corporate level to foreign source income		
	i Passive category	14i	
	j General category	14j	
	k Other (attach statement)	14k	
Other information			
l Total foreign taxes (check one) <input checked="" type="checkbox"/> Paid <input type="checkbox"/> Accrued	14l		
m Reduction in taxes available for credit (attach statement)	14m		
n Other foreign tax information (attach statement)			
Alternative Minimum Tax (AMT) Items	15a Post-1986 depreciation adjustment	15a	
	b Adjusted gain or loss	15b	
	c Depletion (other than oil and gas)	15c	
	d Oil, gas, and geothermal properties - gross income	15d	
	e Oil, gas, and geothermal properties - deductions	15e	
	f Other AMT items (attach statement)	15f	
Items Affecting Shareholder Basis	16a Tax-exempt interest income	16a	
	b Other tax-exempt income	16b	
	c Nondeductible expenses	16c	400.
	d Distributions (attach statement if required)	16d	
	e Repayment of loans from shareholders	16e	

Schedule K Shareholders' Pro Rata Share Items (continued)		Total amount	
Other Information	17a Investment income	17a	
	b Investment expenses	17b	
	c Dividend distributions paid from accumulated earnings and profits	17c	
	d Other items and amounts (att. stmt.)		
Reconciliation	18 Income/loss reconciliation. Combine the amounts on lines 1 through 10 in the far right column. From the result, subtract the sum of the amounts on lines 11 through 12d and 14i	18	-9,387.

Schedule L Balance Sheets per Books		Beginning of tax year		End of tax year	
		(a)	(b)	(c)	(d)
Assets					
1	Cash		19,715.		3,897.
2 a	Trade notes and accounts receivable				
b	Less allowance for bad debts				
3	Inventories				17,494.
4	U.S. government obligations				
5	Tax-exempt securities				
6	Other current assets (att. stmt.)	STATEMENT 6	1,210.		1,210.
7	Loans to shareholders		16,000.		
8	Mortgage and real estate loans				
9	Other investments (att. stmt.)				
10 a	Buildings and other depreciable assets	20,000.		20,000.	
b	Less accumulated depreciation	20,000.	0.	20,000.	0.
11 a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13 a	Intangible assets (amortizable only)				
b	Less accumulated amortization				
14	Other assets (att. stmt.)				
15	Total assets		36,925.		22,601.
Liabilities and Shareholders' Equity					
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				
18	Other current liabilities (att. stmt.)	STATEMENT 7	12,000.		496.
19	Loans from shareholders		5,940.		12,907.
20	Mortgages, notes, bonds payable in 1 year or more				
21	Other liabilities (att. stmt.)				
22	Capital stock		86,000.		86,000.
23	Additional paid-in capital		5,500.		5,500.
24	Retained earnings	STATEMENT 8	-72,515.		-82,302.
25	Adjustments to shareholders' equity (att. stmt.)				
26	Less cost of treasury stock				
27	Total liabilities and shareholders' equity		36,925.		22,601.

JWA

Form 1120S (2017)

FOOTNOTES

STATEMENT 1

TREAS. REG. SECTION 1.263(A)-1(F)
DEMINIMIS SAFE HARBOR ELECTION

TAXPAYER IS HEREBY MAKING THE DEMINIMIS SAFE HARBOR ELECTION
UNDER TREAS. REG. 1.263(A)-1(F).

FIXED ASSET CAPITALIZATION POLICY

A FIXED ASSET IS ANY TANGIBLE ASSET PURCHASED FOR USE IN THE DAY-TO-DAY OPERATIONS OF THE COMPANY FROM WHICH AN ECONOMIC BENEFIT WILL BE DERIVED OVER A PERIOD GREATER THAN ONE YEAR. FIXED ASSETS INCLUDE ITEMS OF PROPERTY AND EQUIPMENT SUCH AS BUILDINGS, LEASEHOLD IMPROVEMENTS, OFFICE FURNITURE, FIXTURES, COMPUTERS AND OTHER RELATED TECHNOLOGY EQUIPMENT. AT THE TIME A FIXED ASSET IS ACQUIRED, ITS COST IS CAPITALIZED UNLESS IT HAS A VALUE OF \$500 OR LESS IN WHICH CASE THE ASSET IS EXPENSED IN THE PERIOD ACQUIRED. AMOUNTS PAID FOR PROPERTY WITH AN ESTIMATED USEFUL LIFE OF 12 MONTHS OR LESS WITH A VALUE OF \$500 OR LESS ARE EXPENSED IN THE PERIOD ACQUIRED AS WELL.

THIS CAPITALIZATION POLICY IS EFFECTIVE AS OF
JANUARY 1, 2014.

THIS POLICY WAS APPROVED BY THE COMPANY.

FORM 1120S	TAXES AND LICENSES	STATEMENT	2
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DESCRIPTION	AMOUNT
PAYROLL TAXES	3,948.
PUCO LICENSE	198.
WORKERS COMP	24.
TOTAL TO FORM 1120S, PAGE 1, LINE 12	4,170.

FORM 1120S	OTHER DEDUCTIONS	STATEMENT	3
------------	------------------	-----------	---

DESCRIPTION	AMOUNT
ACCOUNTING	3,435.
AUTO EXPENSES	3,409.
AUTO LEASE	4,916.
COMMISSIONS PAID	1,100.
CONSULTING FEES	8,635.
INTERNET SERVICE	1,015.
LEGAL FEES	200.
MEALS AND ENTERTAINMENT	401.
OFFICE SUPPLIES AND MISC EXPENSES	2,252.
SUBSCRIPTIONS	128.
TELEPHONE	3,135.
TRAVEL	629.
TOTAL TO FORM 1120S, PAGE 1, LINE 19	29,255.

SCHEDULE K	CHARITABLE CONTRIBUTIONS	STATEMENT	4
------------	--------------------------	-----------	---

DESCRIPTION	NO LIMIT	50% / 100% LIMIT	30% LIMIT	20% LIMIT
VARIOUS QUALIFYING ORGANIZATIONS		275.		
TOTALS TO SCHEDULE K, LINE 12A		275.		

SCHEDULE K	NONDEDUCTIBLE EXPENSES	STATEMENT	5
------------	------------------------	-----------	---

DESCRIPTION	AMOUNT
EXCLUDED MEALS AND ENTERTAINMENT EXPENSES	400.
TOTAL TO SCHEDULE K, LINE 16C	400.

SCHEDULE L	OTHER CURRENT ASSETS	STATEMENT	6
------------	----------------------	-----------	---

DESCRIPTION	BEGINNING OF TAX YEAR	END OF TAX YEAR
DEPOSITS	1,210.	1,210.
TOTAL TO SCHEDULE L, LINE 6	1,210.	1,210.

SCHEDULE L	OTHER CURRENT LIABILITIES	STATEMENT	7
------------	---------------------------	-----------	---

DESCRIPTION	BEGINNING OF TAX YEAR	END OF TAX YEAR
PROFIT SHARING ACCRUAL	12,000.	
SALES TAX PAYABLE		496.
TOTAL TO SCHEDULE L, LINE 18	12,000.	496.

SCHEDULE L	ANALYSIS OF TOTAL RETAINED EARNINGS PER BOOKS	STATEMENT	8
------------	---	-----------	---

DESCRIPTION	AMOUNT
BALANCE AT BEGINNING OF YEAR	-72,515.
NET INCOME PER BOOKS	-9,787.
DISTRIBUTIONS	0.
OTHER INCREASES (DECREASES)	
BALANCE AT END OF YEAR - SCHEDULE L, LINE 24, COLUMN (D)	-82,302.

SCHEDULE M-2 ACCUMULATED ADJUSTMENTS ACCOUNT- OTHER REDUCTIONS STATEMENT 9

DESCRIPTION	AMOUNT
CHARITABLE CONTRIBUTIONS	275.
NONDEDUCTIBLE EXPENSES	400.
TOTAL TO SCHEDULE M-2, LINE 5 - COLUMN (A)	675.

SCHEDULES M-2/L RECONCILIATION OF ENDING SCHEDULE M-2 AND RETAINED EARNINGS STATEMENT 10

DESCRIPTION	AAA	OAA	SOTIPT	OTHER ADJUSTMENTS
SCH. M-2 BALANCES	-81,116.			
AUTO LEASE INCLUSION				-1,186.
SUBTOTALS	-81,116.			-1,186.
TOTAL RECONCILED SCHEDULE M-2 BALANCES				-82,302.
ENDING RETAINED EARNINGS FROM SCHEDULE L, LINE 24				-82,302.

FORM 1125-A OTHER COSTS STATEMENT 11

DESCRIPTION	AMOUNT
INSTALLATION	24,960.
REBATES	227.
STORAGE	734.
SUPPLIES	1,055.
TOTAL TO LINE 5	26,976.

Hobe&Lucas

Certified Public Accountants, Inc.

4807 Rockside Road, Suite 510
Independence, Ohio 44131

Tel: (216) 524-8900
Fax: (216) 524-8777

www.hobe.com

ENERGY COST SAVERS, INC.
3601 GREEN ROAD, SUITE 304
CLEVELAND, OH 44122

ENERGY COST SAVERS, INC.:

WE HAVE PREPARED YOUR TAX RETURNS FROM INFORMATION PROVIDED BY YOU. THE RECEIPT OF SUCH INFORMATION CONFIRMS YOUR ACCEPTANCE OF OUR FIRM'S STANDARD POLICIES AND PROCEDURES APPLICABLE TO TAX COMPLIANCE AND PREPARATION SERVICES.

THE FOLLOWING RETURNS WERE PREPARED FOR YOU:

2016 U.S. INCOME TAX RETURN FOR AN S CORPORATION

2016 REGIONAL INCOME TAX RETURN FOR AN S CORPORATION INCOME TAX RETURN

EACH ORIGINAL RETURN, NOT FILED ELECTRONICALLY, SHOULD BE SIGNED, DATED AND FILED IN ACCORDANCE WITH THE FILING INSTRUCTIONS. THE COPIES SHOULD BE RETAINED FOR YOUR FILES.

WE SINCERELY APPRECIATE THE OPPORTUNITY TO SERVE YOU. PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS CONCERNING YOUR RETURNS.

SINCERELY,

LAWRENCE A. DEBAETZO

Independent Member

BKR
INTERNATIONAL

Firms In Principal Cities Worldwide

2016 TAX RETURN FILING INSTRUCTIONS

U.S. INCOME TAX RETURN FOR AN S CORPORATION

FOR THE YEAR ENDING

DECEMBER 31, 2016

Prepared for	ENERGY COST SAVERS, INC. 3601 GREEN ROAD, SUITE 304 CLEVELAND, OH 44122
Prepared by	HOBE & LUCAS CPAS 4807 ROCKSIDE ROAD, #510 INDEPENDENCE, OH 44131
To be signed and dated by	THE APPROPRIATE CORPORATE OFFICER(S)
Amount of tax	Total tax \$ 0 Less: payments and credits \$ 0 Plus: other amount \$ 0 Plus: interest and penalties \$ 0 NO PMT REQUIRED \$
Overpayment	Credited to your estimated tax \$ 0 Other amount \$ 0 Refunded to you \$ 0
Make check payable to	NOT APPLICABLE
Mail tax return and check (if applicable) to	THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-S TO OUR OFFICE. WE WILL THEN SUBMIT YOUR ELECTRONIC RETURN.
Return must be mailed on or before	RETURN FEDERAL FORM 8879-S TO US BY MARCH 15, 2017.
Special Instructions	ENCLOSED ARE COPIES OF SCHEDULE K-1 TO BE DISTRIBUTED TO THE SHAREHOLDERS.

Form **8879-S****IRS e-file Signature Authorization for Form 1120S**

OMB No. 1545-0123

Department of the Treasury
Internal Revenue Service

▶ Don't send to the IRS. Keep for your records.

▶ Information about Form 8879-S and its instructions is at www.irs.gov/form8879s.

For calendar year 2016, or tax year beginning

, 2016, ending

, 20

2016

Name of corporation

ENERGY COST SAVERS, INC.

Employer identification number

34-1919523**Part I Tax Return Information** (Whole dollars only)

1	Gross receipts or sales less returns and allowances (Form 1120S, line 1c)	1	104,896.
2	Gross profit (Form 1120S, line 3)	2	104,896.
3	Ordinary business income (loss) (Form 1120S, line 21)	3	3,982.
4	Net rental real estate income (loss) (Form 1120S, Schedule K, line 2)	4	
5	Income (loss) reconciliation (Form 1120S, Schedule K, line 18)	5	3,682.

Part II Declaration and Signature Authorization of Officer (Be sure to get a copy of the corporation's return)

Under penalties of perjury, I declare that I am an officer of the above corporation and that I have examined the corporation's 2016 electronic income tax return and accompanying schedules and statements and to the best of my knowledge and belief, it is true, correct, and complete. I further declare that the amounts in Part I above are the amounts shown on the copy of the corporation's electronic income tax return. I consent to allow my electronic return originator (ERO), transmitter, or intermediate service provider to send the corporation's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the corporation's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the corporation's electronic income tax return and, if applicable, the corporation's consent to electronic funds withdrawal.

Officer's PIN: check one box only

☒ I authorize **HOBE & LUCAS CPAS** to enter my PIN **44122**
ERO firm name don't enter all zeros

as my signature on the corporation's 2016 electronically filed income tax return.

☐ As an officer of the corporation, I will enter my PIN as my signature on the corporation's 2016 electronically filed income tax return.

Officer's signature ▶ _____ Date ▶ _____ Title ▶ **PRESIDENT**

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit EFIN followed by your five-digit self-selected PIN. **34544544131**
don't enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2016 electronically filed income tax return for the corporation indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 3112, IRS e-file Application and Participation, and Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ **HOBE & LUCAS CPAS** Date ▶ **02/21/17**

ERO Must Retain This Form - See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see instructions.

Form **8879-S** (2016)

LHA

U.S. Income Tax Return for an S Corporation

OMB No. 1545-0123

2016Department of the Treasury
Internal Revenue Service▶ Do not file this form unless the corporation has filed or is
attaching Form 2553 to elect to be an S corporation.▶ Information about Form 1120S and its separate instructions is at www.irs.gov/form1120s.

For calendar year 2016 or tax year beginning _____, and ending _____

A Selection effective date 04/01/2000	Name ENERGY COST SAVERS, INC.	D Employer identification number 34-1919523
B Business activity code number (see instructions) 541990	Number, street, and room or suite no. If a P.O. box, see instructions. 3601 GREEN ROAD, SUITE 304	E Date incorporated 04/01/2000
C Check if Sch. M-3 attached <input type="checkbox"/>	City or town, state or province, country, and ZIP or foreign postal code CLEVELAND, OH 44122	F Total assets (see instructions) \$ 36,925.

G Is the corporation electing to be an S corporation beginning with this tax year? ☐ Yes ☒ No If "Yes," attach Form 2553 if not already filed

H Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return ☐ S election termination or revocation

I Enter the number of shareholders who were shareholders during any part of the tax year **4**

Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information.

Income	1 a Gross receipts or sales 104,896.	b Return and allowances	c Bal. Subtract line 1b from line 1a	1c	104,896.
	2 Cost of goods sold (attach Form 1125-A)			2	
	3 Gross profit. Subtract line 2 from line 1c			3	104,896.
	4 Net gain (loss) from Form 4797, line 17 (attach Form 4797)			4	
	5 Other income (loss) (attach statement)			5	
	6 Total income (loss). Add lines 3 through 5			6	104,896.
Deductions (See instructions for limitations)	7 Compensation of officers (see instrs. - attach Form 1125-E)			7	48,000.
	8 Salaries and wages (less employment credits)			8	
	9 Repairs and maintenance			9	
	10 Bad debts			10	
	11 Rents			11	11,636.
	12 Taxes and licenses			12	4,047.
	13 Interest			13	
	14 Depreciation not claimed on Form 1125-A or elsewhere on return (attach Form 4562)			14	
	15 Depletion (Do not deduct oil and gas depletion.)			15	
	16 Advertising			16	449.
	17 Pension, profit-sharing, etc., plans			17	12,000.
	18 Employee benefit programs			18	
	19 Other deductions (attach statement)			19	24,782.
	20 Total deductions. Add lines 7 through 19			20	100,914.
	21 Ordinary business income (loss). Subtract line 20 from line 6			21	3,982.
Tax and Payments	22 a Excess net passive income or LIFO recapture tax (see instructions)	22a		22c	
	b Tax from Schedule D (Form 1120S)	22b			
	c Add lines 22a and 22b				
	23 a 2016 estimated tax payments and 2015 overpayment credited to 2016	23a		23d	
	b Tax deposited with Form 7004	23b			
	c Credit for federal tax paid on dividends (attach Form 4136)	23c			
	d Add lines 23a through 23c				
	24 Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/>			24	
	25 Amount owed. If line 23d is less than the total of lines 22c and 24, enter amount owed			25	
	26 Overpayment. If line 23d is larger than the total of lines 22c and 24, enter amount overpaid			26	
27 Enter amount from line 26 Credited to 2017 estimated tax <input type="checkbox"/> Refunded <input type="checkbox"/>			27		

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

Date

PRESIDENT

Title

May the IRS discuss this return with the preparer shown below (see instr.)?
☒ Yes ☐ No

Print/Type preparer's name LAWRENCE A DEBALTO	Preparer's signature <i>Lawrence A Debalto</i>	Date 02/21/17	Check if self-employed <input type="checkbox"/>	PTIN P00327960
Firm's name HOBE & LUCAS CPAS	Firm's EIN 31-1488076		Phone no. 216-524-8900	
Firm's address 4807 ROCKSIDE ROAD, #510 INDEPENDENCE, OH 44131				

Schedule B Other Information (see instructions)					Yes	No
1 Check accounting method: (a) <input checked="" type="checkbox"/> Cash (b) <input type="checkbox"/> Accrual (c) <input type="checkbox"/> Other (specify) 						
2 See the instructions and enter the: (a) Business activity ENERGY (b) Product or service CONSULTING						
3 At any time during the tax year, was any shareholder in the corporation a disregarded entity, a trust, an estate, or a nominee or similar person? If "Yes," attach Schedule B-1, Information on Certain Shareholders of an S Corporation						X
4 At the end of the tax year, did the corporation:						
a Own directly 20% or more, or own, directly or indirectly, 50% or more of the total stock issued and outstanding of any foreign or domestic corporation? For rules of constructive ownership, see instructions. If "Yes," complete (i) through (v) below						X
(i) Name of Corporation	(ii) Employer Identification Number (if any)	(iii) Country of incorporation	(iv) Percentage of Stock Owned	(v) If Percentage in (iv) is 100%, Enter the Date (if any) a Qualified Subchapter S Subsidiary Election Was Made		
b Own directly an interest of 20% or more, or own, directly or indirectly, an interest of 50% or more of the profit, loss, or capital in any foreign or domestic partnership (including an entity treated as a partnership) or in the beneficial interest of a trust? For rules of constructive ownership, see instructions. If "Yes," complete (i) through (v) below						X
(i) Name of Entity	(ii) Employer Identification Number (if any)	(iii) Type of Entity	(iv) Country of Organization	(v) Maximum Percentage Owned in Profit, Loss, or Capital		
5a At the end of the tax year, did the corporation have any outstanding shares of restricted stock?						X
If "yes" complete lines (i) and (ii) below						
(i) Total shares of restricted stock ▶ 						
(ii) Total shares of non-restricted stock ▶ 						
b At the end of the tax year, did the corporation have any outstanding stock options, warrants, or similar instruments?						X
If "yes" complete lines (i) and (ii) below						
(i) Total shares of stock outstanding at the end of the tax year ▶ 						
(ii) Total shares of stock outstanding if all instruments were executed ▶ 						
6 Has this corporation filed, or is it required to file Form 8787, Material Advisor Disclosure Statement, to provide info. on any reportable transaction?						X
7 Check this box if the corporation issued publicly offered debt instruments with original issue discount ▶ <input type="checkbox"/>						
If checked, the corporation may have to file Form 8281, Information Return for Publicly Offered Original Issue Discount Instruments.						
8 If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired an asset with a basis determined by reference to the basis of the asset (or the basis of any other property) in the hands of a C corporation and (b) has net unrealized built-in gain in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years ▶ \$ 						
9 Enter the accumulated earnings and profits of the corporation at the end of the tax year ▶ \$ 						
10 Does the corporation satisfy both of the following conditions?						
a The corporation's total receipts (see instructions) for the tax year were less than \$250,000						
b The corporation's total assets at the end of the tax year were less than \$250,000					X	
If "Yes," the corporation is not required to complete Schedules L and M-1						
11 During the tax year, did the corporation have any non-shareholder debt that was cancelled, was forgiven, or had the terms modified so as to reduce the principal amount of the debt?						X
If "Yes," enter the amount of principal reduction \$ 						
12 During the tax year, was a qualified subchapter S subsidiary election terminated or revoked? If "Yes," see instructions						X
13a Did the corporation make any payments in 2016 that would require it to file Form(s) 1099?					X	
b If "Yes," did the corporation file or will it file all required Forms 1099?					X	

Schedule K Shareholders' Pro Rata Share Items		Total amount	
Income (Loss)	1 Ordinary business income (loss) (page 1, line 21)	1	3,982.
	2 Net rental real estate income (loss) (attach Form 8825)	2	
	3a Other gross rental income (loss)	3a	
	b Expenses from other rental activities (attach statement)	3b	
	c Other net rental income (loss). Subtract line 3b from line 3a	3c	
	4 Interest income	4	
	5 Dividends: a Ordinary dividends	5a	
	b Qualified dividends	5b	
	6 Royalties	6	
	7 Net short-term capital gain (loss) (attach Schedule D (Form 1120S))	7	
Deductions	8a Net long-term capital gain (loss) (attach Schedule D (Form 1120S))	8a	
	b Collectibles (28%) gain (loss)	8b	
	c Unrecaptured section 1250 gain (attach statement)	8c	
	9 Net section 1231 gain (loss) (attach Form 4797)	9	
	10 Other income (loss) (see instructions) Type ▶	10	
	11 Section 179 deduction (attach Form 4562)	11	
Deductions	12a Charitable contributions	12a	300.
	b Investment interest expense	12b	
	c Section 59(e)(2) expenditures (1) Type ▶	12c(2)	
	(2) Amount ▶	12d	
Credits	d Other deductions (see instructions) Type ▶	12d	
	13a Low-income housing credit (section 42(j)(5))	13a	
	b Low-income housing credit (other)	13b	
	c Qualified rehabilitation expenditures (rental real estate) (attach Form 3468)	13c	
	d Other rental real estate credits (see instructions) Type ▶	13d	
	e Other rental credits (see instructions) Type ▶	13e	
	f Biofuel producer credit (attach Form 6478)	13f	
Foreign Transactions	g Other credits (see instructions) Type ▶	13g	
	14a Name of country or U.S. possession ▶	14b	
	b Gross income from all sources	14c	
	c Gross income sourced at shareholder level	14d	
	Foreign gross income sourced at corporate level	14e	
	d Passive category	14f	
	e General category	14g	
	f Other (attach statement)	14h	
	Deductions allocated and apportioned at shareholder level	14i	
	g Interest expense	14j	
	h Other	14k	
	Deductions allocated and apportioned at corporate level to foreign source income	14l	
	i Passive category	14m	
	j General category	14n	
k Other (attach statement)	14o		
Other information	14p		
l Total foreign taxes (check <input type="checkbox"/> Paid <input type="checkbox"/> Accrued)	14q		
m Reduction in taxes available for credit (attach statement)	14r		
n Other foreign tax information (attach statement)	14s		
Alternative Minimum Tax (AMT) Items	15a Post-1986 depreciation adjustment	15a	
	b Adjusted gain or loss	15b	
	c Depletion (other than oil and gas)	15c	
	d Oil, gas, and geothermal properties - gross income	15d	
	e Oil, gas, and geothermal properties - deductions	15e	
	f Other AMT items (attach statement)	15f	
Items Affecting Shareholder Basis	16a Tax-exempt interest income	16a	
	b Other tax-exempt income	16b	
	c Nondeductible expenses	16c	54.
	d Distributions (attach statement if required)	16d	
	e Repayment of loans from shareholders	16e	1,022.

Schedule K Shareholders' Pro Rata Share Items (continued)		Total amount	
Other Information	17a Investment income	17a	
	b Investment expenses	17b	
	c Dividend distributions paid from accumulated earnings and profits	17c	
	d Other items and amounts (attach statement)		
Reconciliation	18 Income/loss reconciliation. Combine the amounts on lines 1 through 10 in the far right column. From the result, subtract the sum of the amounts on lines 11 through 12d and 14i	18	3,682.

Schedule L Balance Sheets per Books		Beginning of tax year		End of tax year	
Assets		(a)	(b)	(c)	(d)
1	Cash		5,109.		19,715.
2 a	Trade notes and accounts receivable				
b	Less allowance for bad debts				
3	Inventories				
4	U.S. government obligations				
5	Tax-exempt securities				
6	Other current assets (att. stmt.)	STATEMENT 6	1,210.		1,210.
7	Loans to shareholders		16,000.		16,000.
8	Mortgage and real estate loans				
9	Other investments (att. stmt.)				
10 a	Buildings and other depreciable assets	20,000.		20,000.	
b	Less accumulated depreciation	20,000.	0.	20,000.	0.
11 a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13 a	Intangible assets (amortizable only)				
b	Less accumulated amortization				
14	Other assets (att. stmt.)				
15	Total assets		22,319.		36,925.
Liabilities and Shareholders' Equity					
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				
18	Other current liabilities (att. stmt.)	STATEMENT 7			12,000.
19	Loans from shareholders		6,962.		5,940.
20	Mortgages, notes, bonds payable in 1 year or more				
21	Other liabilities (att. stmt.)				
22	Capital stock		86,000.		86,000.
23	Additional paid-in capital		5,500.		5,500.
24	Retained earnings	STATEMENT 8	-76,143.		-72,515.
25	Adjustments to shareholders' equity (att. stmt.)				
26	Less cost of treasury stock				
27	Total liabilities and shareholders' equity		22,319.		36,925.

Schedule M-1**Reconciliation of Income (Loss) per Books With Income (Loss) per Return**

Note: The corporation may be required to file Schedule M-3 (see instructions)

1 Net income (loss) per books	3,628.	5 Income recorded on books this year not included on Schedule K, lines 1 through 10 (itemize): a Tax-exempt interest \$	
2 Income included on Schedule K, lines 1, 2, 3c, 4, 5a, 6, 7, 8a, 9, and 10, not recorded on books this year (itemize):		6 Deductions included on Schedule K, lines 1 through 12 and 14i, not charged against book income this year (itemize): a Depreciation \$	
3 Expenses recorded on books this year not included on Schedule K, lines 1 through 12 and 14i (itemize): a Depreciation \$ b Travel and entertainment \$ 54.	54.	7 Add lines 5 and 6	
4 Add lines 1 through 3	3,682.	8 Income (loss) (Schedule K, line 18). Line 7	3,682.

Schedule M-2**Analysis of Accumulated Adjustments Account, Other Adjustments Account, and Shareholders' Undistributed Taxable Income Previously Taxed** (see instructions)

	(a) Accumulated adjustments account	(b) Other adjustments account	(c) Shareholders' undistributed taxable income previously taxed
1 Balance at beginning of tax year	-74,957		
2 Ordinary income from page 1, line 21	3,682.		
3 Other additions			
4 Loss from page 1, line 21	()		
5 Other reductions STATEMENT 9	(35,299)		
6 Combine lines 1 through 5	-71,529.		
7 Distributions other than dividend distributions			
8 Balance at end of tax year. Subtract line 7 from line 6	-71,529.		

JWA

Form 1120S (2016)

FOOTNOTES

STATEMENT 1

TREAS. REG. SECTION 1.263(A)-1(F)
DEMINIMIS SAFE HARBOR ELECTION

TAXPAYER IS HEREBY MAKING THE DEMINIMIS SAFE HARBOR ELECTION
UNDER TREAS. REG. 1.263(A)-1(F).

FIXED ASSET CAPITALIZATION POLICY

A FIXED ASSET IS ANY TANGIBLE ASSET PURCHASED FOR USE IN THE DAY-TO-DAY OPERATIONS OF THE COMPANY FROM WHICH AN ECONOMIC BENEFIT WILL BE DERIVED OVER A PERIOD GREATER THAN ONE YEAR. FIXED ASSETS INCLUDE ITEMS OF PROPERTY AND EQUIPMENT SUCH AS BUILDINGS, LEASEHOLD IMPROVEMENTS, OFFICE FURNITURE, FIXTURES, COMPUTERS AND OTHER RELATED TECHNOLOGY EQUIPMENT. AT THE TIME A FIXED ASSET IS ACQUIRED, ITS COST IS CAPITALIZED UNLESS IT HAS A VALUE OF \$500 OR LESS IN WHICH CASE THE ASSET IS EXPENSED IN THE PERIOD ACQUIRED. AMOUNTS PAID FOR PROPERTY WITH AN ESTIMATED USEFUL LIFE OF 12 MONTHS OR LESS WITH A VALUE OF \$500 OR LESS ARE EXPENSED IN THE PERIOD ACQUIRED AS WELL.

THIS CAPITALIZATION POLICY IS EFFECTIVE AS OF
JANUARY 1, 2014.

THIS POLICY WAS APPROVED BY THE COMPANY.

FORM 1120S	TAXES AND LICENSES	STATEMENT	2
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DESCRIPTION	AMOUNT
MISCELLANEOUS TAXES & LICENSES	142.
PAYROLL TAXES	3,741.
WORKERS COMP	164.
TOTAL TO FORM 1120S, PAGE 1, LINE 12	4,047.

FORM 1120S	OTHER DEDUCTIONS	STATEMENT	3
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DESCRIPTION	AMOUNT
ACCOUNTING	3,605.
AUTO EXPENSES	4,508.
AUTO LEASE	4,080.
BANK CHARGES	27.
COMMISSIONS PAID	150.
CONSULTING FEES	5,132.
INSURANCE	514.
INTERNET SERVICE	895.
MEALS AND ENTERTAINMENT	55.
MISCELLANEOUS	248.
OFFICE SUPPLIES AND MISC EXPENSES	788.
SUBSCRIPTIONS	59.
TELEPHONE	4,721.
TOTAL TO FORM 1120S, PAGE 1, LINE 19	24,782.

SCHEDULE K	CHARITABLE CONTRIBUTIONS	STATEMENT	4
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DESCRIPTION	NO LIMIT	50% / 100% LIMIT	30% LIMIT	20% LIMIT
VARIOUS		300.		
TOTALS TO SCHEDULE K, LINE 12A		300.		

SCHEDULE K	NONDEDUCTIBLE EXPENSES	STATEMENT	5
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DESCRIPTION	AMOUNT
EXCLUDED MEALS AND ENTERTAINMENT EXPENSES	54.
TOTAL TO SCHEDULE K, LINE 16C	54.

SCHEDULE L	OTHER CURRENT ASSETS	STATEMENT	6
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DESCRIPTION	BEGINNING OF TAX YEAR	END OF TAX YEAR
DEPOSITS	1,210.	1,210.
TOTAL TO SCHEDULE L, LINE 6	1,210.	1,210.

SCHEDULE L	OTHER CURRENT LIABILITIES	STATEMENT	7
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DESCRIPTION	BEGINNING OF TAX YEAR	END OF TAX YEAR
PAYROLL TAXES WITHHELD PROFIT SHARING ACCRUAL		12,000.
TOTAL TO SCHEDULE L, LINE 18		12,000.

SCHEDULE L	ANALYSIS OF TOTAL RETAINED EARNINGS PER BOOKS	STATEMENT	8
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DESCRIPTION	AMOUNT
BALANCE AT BEGINNING OF YEAR	-76,143.
NET INCOME PER BOOKS	3,628.
DISTRIBUTIONS	0.
OTHER INCREASES (DECREASES)	

BALANCE AT END OF YEAR - SCHEDULE L, LINE 24, COLUMN (D)	-72,515.
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SCHEDULE M-2 ACCUMULATED ADJUSTMENTS ACCOUNT- OTHER REDUCTIONS STATEMENT 9

DESCRIPTION	AMOUNT
CHARITABLE CONTRIBUTIONS	300.
NONDEDUCTIBLE EXPENSES	54.
TOTAL TO SCHEDULE M-2, LINE 5 - COLUMN (A)	354.

SCHEDULES M-2/L RECONCILIATION OF ENDING SCHEDULE M-2 AND RETAINED EARNINGS STATEMENT 10

DESCRIPTION	AAA	OAA	SCRIPT	OTHER ADJUSTMENTS
SCH. M-2 BALANCES	-71,329.			
AUTO LEASE INCLUSION				-1,186.
SUBTOTALS	-71,329.			-1,186.
TOTAL RECONCILED SCHEDULE M-2 BALANCES				-72,515.
ENDING RETAINED EARNINGS FROM SCHEDULE M-2 LINE 24				-72,515.