

FILE

Ohio

Public Utilities
Commission

PUCO USE ONLY - Version 1.08		ORIGINAL AGG Case Number
Date Received	Renewal Certification Number	
		02 - 1676 - GA-AGG

35

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name Thomas M. Bellish
Address 66 East Mill Street, Akron, Ohio 44308

Telephone No. 866-302-2237 Web site Address www.buckeyeenergybrokers.com
Current PUCO Certificate No. 02-006G(8) Effective Dates August 5, 2016 through August 5, 2018

A-3 Applicant information under which applicant will do business in Ohio:

Name Buckeye Energy Brokers, Inc.
Address 66 East Mill Street, Akron, Ohio 44308
Web site Address www.buckeyeenergybrokers.com Telephone No. 866-302-2237

A-4 List all names under which the applicant does business in North America:

Buckeye Energy Brokers, Inc.

A-5 Contact person for regulatory or emergency matters:

Name Thomas M. Bellish Title President
Business Address 66 East Mill Street, Akron, Ohio 44308
Telephone No. 866-302-2237 Fax No. 216-927-4500 Email Address tb@buckeyeenergybrokers.com

this to certify that the images appearing are an accurate reproduction of a case file document submitted in the regular course of business.

Date Processed 6/27/18

2018 JUN 27 PM 12:47

PUCO

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Thomas M. Bellish

Title President

Business address 66 East Mill Street, Akron, Ohio 44308

Telephone No. (866) 302-2237

Fax No. (216) 927-4500

Email Address tb@buckeyeenergybrokers.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 66 East Mill Street, Akron, Ohio 44308

Toll-Free Telephone No. (866) 302-2237

Fax No. (216) 927-4500

Email Address tb@buckeyeenergybrokers.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name Thomas M. Bellish

Title President

Business address 66 East Mill Street, Akron, Ohio 44308

Telephone No. (866) 302-2237

Fax No. (216) 927-4500

Email Address tb@buckeyeenergybrokers.com

A-9 Applicant's federal employer identification number 34-1926757

A-10 Applicant's form of ownership: (Check one)

☐ Sole Proprietorship

☐ Partnership

☐ Limited Liability Partnership (LLP)

☐ Limited Liability Company (LLC)

☒ Corporation

☐ Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ Columbia Gas of Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	10/01/01	End Date

☒ Dominion East Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	10/01/01	End Date
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	10/01/01	End Date

☒ Duke Energy Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	10/01/10	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	10/01/10	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	10/01/10	End Date
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	10/01/10	End Date

☒ Vectren Energy Delivery of Ohio

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	10/01/03	End Date
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	10/01/03	End Date
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	10/01/03	End Date
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	10/01/03	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

- | | |
|---|----------------------------|
| <input type="checkbox"/> Columbia Gas of Ohio | Intended Start Date |
| <input type="checkbox"/> Dominion East Ohio | Intended Start Date |
| <input type="checkbox"/> Duke Energy Ohio | Intended Start Date |
| <input type="checkbox"/> Vectren Energy Delivery of Ohio | Intended Start Date |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 Exhibit C-4 "Financial Arrangements," provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's NATURAL GAS related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

[Signature]

President

Sworn and subscribed before me this

5th

day of

June

Month

2018

Year

Nicole A. Donovan

Signature of official administering oath

Nicole A. Donovan - notary

Print Name and Title

My commission expires on

10-04-2019





The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

Buckeye Energy Brokers, Inc.)
for a Certificate or Renewal Certificate to Provide)
Competitive Retail Natural Gas Service in Ohio.)

Case No. 02 - 1676 -GA-AGG

County of Summit
State of Ohio

Thomas M. Bellish [Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Thomas M. Bellish President

Sworn and subscribed before me this

5th

day of

June

Month

2018

Year

Nicole A. Donovan

Signature of Notary Public Administering Oath

Nicole A. Donovan-Notary

Print Name and Title



My commission expires on

10-04-2019

Exhibit A-14 "Principal Officers, Directors & Partners"

Thomas M. Bellish, President
66 East Mill Street
Akron, Ohio 44308
(330) 730-4338

Senior Analyst
66 East Mill Street
Akron, Ohio 44308
(866) 302-2237

Exhibit A-15 "Company History,"

The principals of Buckeye Energy Brokers have extensive experience working in wholesale and retail markets in States that deregulated their energy markets prior to Ohio. The principals incorporated in Ohio in July 2000 as part of their preparation for Ohio's deregulation start date of January 2001. Since then, Buckeye Energy has led the development of over 40 electric and natural gas aggregation programs with over 30 communities throughout Ohio.

Exhibit A-16 "Articles of Incorporation and Bylaws,"

No changes have been made since last filing.

Exhibit A-17 "Secretary of State,"

Buckeye Energy Brokers, Inc. is registered with the Secretary of State under Charter/Registration number 1163135 as of June 20, 2000.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show BUCKEYE ENERGY BROKERS, INC., an Ohio corporation, Charter No. 1163135, having its principal location in Twinsburg, County of Summit, was incorporated on June 20, 2000 and is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 13th day of June, A.D. 2018.*

Jon Husted

Ohio Secretary of State

Validation Number: 201816401478

Exhibit B-1 “Jurisdictions of Operation,”

Buckeye Energy Brokers, Inc. is certified by the Public Utilities Commission of Ohio as a Broker and Aggregator of electricity and natural gas in each major Local Distribution Company (LDC) service territory in Ohio.

As a Broker or Aggregator of electricity and natural gas, Buckeye Energy does not assume title to electricity or natural gas for subsequent resale. Therefore, Buckeye is not required to complete the registration process with Ohio’s LDCs.

Exhibit B-2 "Experience & Plans,"

Each principal of Buckeye Energy Brokers, Inc. has at least 20 years of professional electric and natural gas utility industry experience in such areas as load aggregation, deal structuring, strategic planning, trading, sales, operations and engineering. The company plans to continue providing the following services to natural gas and electric buying groups: load data collection and verification, energy savings estimates, energy buying consultation, write customized Request for Proposal (RFP), contact with potential energy suppliers, release all necessary client information to switch energy suppliers, pre-qualify any energy suppliers wishing to bid on the RFP, contract negotiation and closing with selected supplier, monitor energy cost savings with quarterly reports.

In the programs designed by Buckeye Energy Brokers, billing is done by the local utility and customer complaints are directed to the local utility or the buying group's supplier. Those two parties have the specific account information needed to respond to questions and complaints. Buckeye also maintains a toll free telephone number available for customer inquires concerning administration of the program.

Exhibit B-3 "Summary of Experience,"

Employees of Buckeye Energy Brokers have experience working with over 200 buying groups in the states of Pennsylvania, New Jersey, Delaware and Maryland. Many of these were large government accounts.

Since the onset of deregulation in Ohio, Buckeye Energy has developed and administered 30 government aggregation programs (Opt-Out, Opt-In and Endorsement) with 14 communities throughout Ohio. The company serves residential, commercial and industrial accounts in the energy buying process, but does not take title to any energy. Areas served in Dominion East Ohio, Columbia gas of Ohio and Vectren Energy Delivery of Ohio service areas.

Exhibit B-4 "Disclosure of Liabilities and Investigations,"

Neither Buckeye Energy Brokers nor any of its employees have ever had a judgment, investigation, or ruling against it that would financially or operationally impact its ability to perform the brokerage and aggregation service for which it seeks certification.

After Buckeye Energy Brokers, Inc. filed a formal complaint with the PUCO, Case 10-693-EL-CSS, regarding one of its competitors, that competitor asserted a counterclaim against Buckeye Energy Brokers, Inc. alleging a violation of Rules 4901:1-21-05(c) and 4901:1-29-05(c) of the Ohio Administrative Code. The counterclaim has since been found to be without any merit by the PUCO.

Exhibit C-1 "Annual Reports"

Buckeye Energy Brokers is a privately held corporation, and as such, does not produce Annual Reports.

Exhibit C-2 "SEC Filings,"

Buckeye Energy Brokers is a privately held corporation, and as such, does not produce or file 10-K/8-K, 10-Q, etc., Reports with the Securities Exchange Commission.

Exhibit C-3 “Financial Statements,”

Filed Under Seal

Exhibit C-4 “Financial Arrangements,”

Buckeye Energy Brokers, Inc. does not currently have any guarantees, contractual arrangements, or credit agreements. Its banking is done at PNC Bank, Twinsburg, OH 44087.

Exhibit C-5 “Forecasted Financial Statements,”

Filed Under Seal

Exhibit C-6 "Credit Rating,"

Buckeye Energy Brokers has an average credit score of 80. See attached D&B report. No other reports are available.

Exhibit C-7 "Credit Report,"

Attached is a Credit Scoring Report for Buckeye Energy Brokers, Inc. as published by Dun & Bradstreet.

Buckeye Energy Brokers, Inc.

DUNS: 12-734-1365

Credit Information

Risk Summary

Risk of Late Payment



Risk of late payment is based on the following prioritized factors in addition to other information in D&B's files:

- Higher risk industry based on delinquency rates for this industry

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

Payment Performance Trend



The payment performance trend for this company is Unchanged. Payment Trend currently is Unchanged compared to payments three months ago. The most recent payment information in D&B's files is:

- Payments currently: generally within terms
- Payments 3 months ago: GENERALLY WITHIN terms
- Industry average: GENERALLY WITHIN terms

*Note: Payments to suppliers are averaged weighted by dollar amounts.

Credit Limit Recommendation

Recommendation Date: 06/04/2018

Risk Category

Low

Conservative Credit Limit

\$2.5K

Aggressive Credit Limit

\$10K



Company Profile

Chief Executive:

THE OFFICER(S)

Type of Business:

CORPORATION

Years in Business:

NA

Annual Sales:

NA

Employees Total:

2

Line of Business:

Business consulting services

Legal Filings and Other Important Information

Bankruptcies:

Negative Payment Experience:

Judgements:	None	Negative Payment Experience	None
Liens:	0	Amount:	None
Suits:	None	Payments Placed for Collection:	0
Suits/Judgments/Liens Amounts:	None		

The public record items reported may have been paid, terminated, vacated or released prior to the date this data is transmitted. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Special Events

04/23/2018

Business address has changed from 8870 Darrow Rd F106, Twinsburg, OH, 44087 to 66 East Mill St, Akron, OH, 44308.

This report is prepared and provided under contract for the exclusive use of
This report may not be reproduced in whole or in part by any means of reproduction.

Payment Trends

Summary

Address:

66 East Mill St
Akron, OH 44308

Primary Industry SIC:

8748

D-U-N-S Number:

12-734-1365

Description:

Business consulting services

This is a **single** location.

Payment Activity

Total payment Experiences in D&Bs File:

9

Payments Within Terms:
(not dollar weighted)

100%

Total Placed For Collection:

NA

Average Highest Credit:

\$4,633

Largest High Credit:

\$10,000

Highest Now Owing:

\$10,000

Highest Past Due:

\$0

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

PAYDEX®

3 Month PAYDEX®

80

When weighted by dollar amount,
payments to suppliers average ON TERMS terms



Based on payments collected over the last 3 months

24 Month PAYDEX®

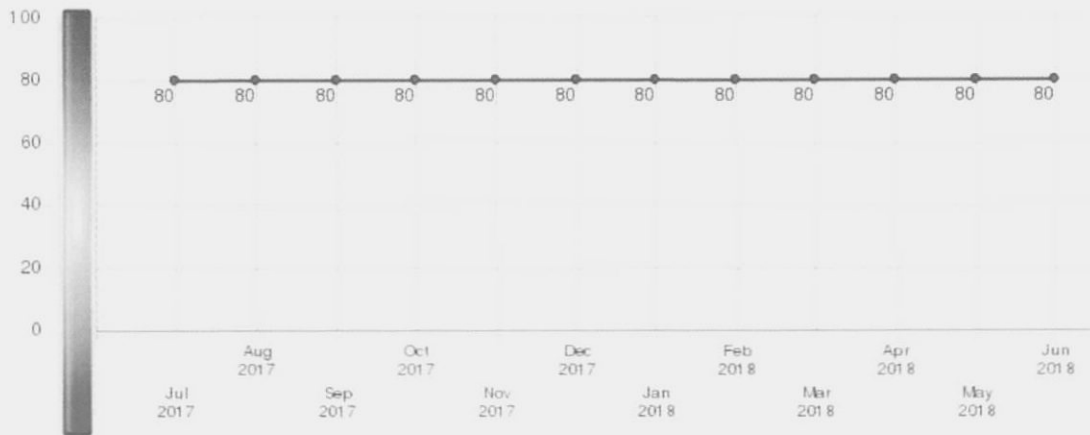
80 ▼

When weighted by dollar amount,
payments to suppliers average ON TERMS terms



Based on payments collected over the last 24 months

PAYDEX® Trends - This Company, 12 Months

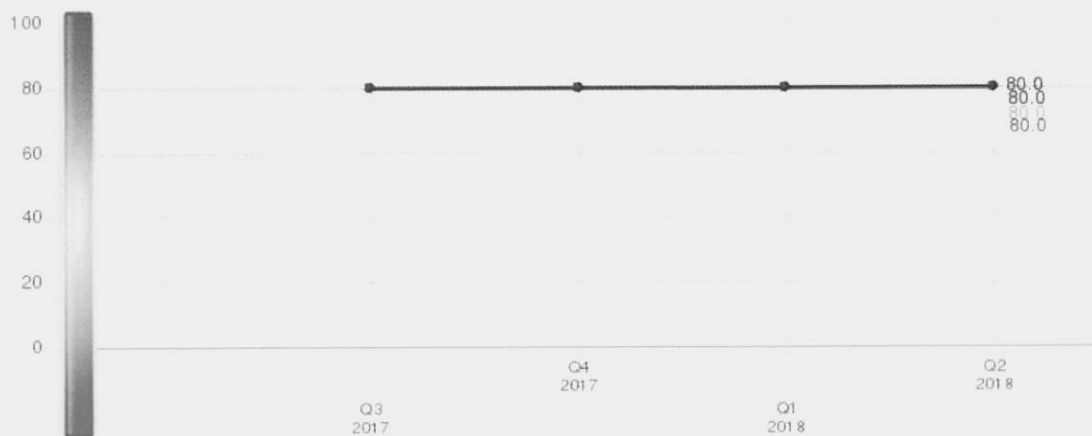


This Company (80)

Based on payments collected over the last 12 months.

- Current PAYDEX® for this Business is 80 , or equal to ON TERMS terms
- The 12-month high is 80 , or equal to GENERALLY WITHIN terms
- The 12-month low is 80 , or equal to GENERALLY WITHIN terms

PAYDEX® Score Comparison - This Company to Primary Industry Comparison, 4 Quarters



- My Company (80)
- Industry Upper Quartile (80)
- Industry Median (80)
- Industry Median (80)

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this Business is 80, or equal to generally within terms
- Current PAYDEX® for this Business is 80, or equal to GENERALLY WITHIN terms
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Business Payment Habit by Amount of Credit Extended, 24 Months ⓘ

\$ Credit Extended	% of Payments Within Terms	# Payment Experiences	Total \$ Dollar Amount
Over 100,000	0%	0	\$0
50,000-100,000	0%	0	\$0
15,000-49,999	0%	0	\$0
5,000-14,999	100%	4	\$27,500
1,000-4,999	0%	0	\$0
under 1,000	100%	2	\$300

How to Read the D&B PAYDEX ® Score ⓘ





Exhibit C-8 "Bankruptcy Information,"

Buckeye Energy is a debt-free service corporation. It has never filed for reorganization or bankruptcy protection.



Exhibit C-9 "Merger Information,"

Buckeye Energy became an Ohio corporation on June 20, 2000. Neither it nor its principals have ever been involved in a corporate dissolution, merger or acquisition.

Exhibit C-10 "Corporate Structure."

Buckeye Energy Brokers has two full-time employees. The mailing address is 66 East Mill Street, Akron, Ohio 44308. The corporation does not have any affiliates and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America.

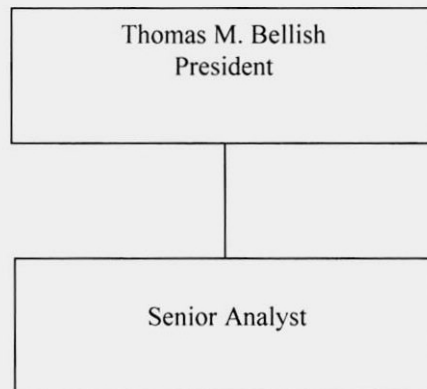


Exhibit D-1 “Operations”

Buckeye Energy Brokers, Inc. provides consulting services to help establish (Aggregate) and negotiate (Broker) for Energy Buying Groups. At no time will Buckeye Energy supply or take title to natural gas, or be responsible for nominating or scheduling the same. Buckeye Energy's primary service will involve preparing a buying group's Request for Proposal (RFP) and handling the negotiation process, including negotiating prices, terms and conditions. Other services provided to clients by Buckeye Energy include:

- Assisting a community in preparing the needed ordinances to put the opt-out aggregation issue on the ballot and to adopt their Plan of Operations and Governance;
- Draft Plan of Operation & PUCO Certification Paperwork;
- Conduct Public Hearings;
- Prepare Request for Proposal (RFP);
- Analyze supplier bids and make recommendations to community leaders;
- Review of Supplier Agreements;
- Customer Care services including the creation of databases needed to enroll customers, answering questions, and facilitating the resolution of concerns that arise between customers, suppliers and the Governmental Aggregator.
- Program maintenance services that include preparing quarterly reports to the PUCO, community leaders, and assisting with program changes that may arise.

Exhibit D-2 “Operations Expertise,”

Brokers at Buckeye have come from utility companies and each have over 20 years of experience in energy markets. Our President Thomas M. Bellish has worked with more than 200 aggregation buying groups, most notably the Federal Government's General Service Administration which included the Statue of Liberty. Thomas earned his Master's Degree in Industrial Engineering at Cleveland State University. Buckeye's Senior Analyst is experienced servicing local governments, Fortune 500 accounts and facilitates the aggregation and energy procurement process. Buckeye Energy Brokers implemented the first electric and natural gas "optout" program in the State of Ohio.

Exhibit D-3 “Key Technical Personnel,”

Thomas M. Bellish
President
Bellish@BuckeyeEnergyBrokers.com
(330) 730-4338
(Resume attached)

Senior Analyst
Info@BuckeyeEnergyBrokers.com
(866) 302-2237

Thomas M. Bellish
66 East Mill Street
Akron, Ohio 44308
(330) 730-4338

INDUSTRIAL ENGINEER with Electric Utility Deregulation, Energy Services, Pricing & Tariffs and team leadership experience. Analytical and results-oriented with excellent technical and project management skills. Expertise includes Request for Proposal Response Development, Buying Group Formation, Industrial Engineering techniques, data analysis and negotiating.

Buckeye Energy Brokers, Inc., Akron, Ohio

2000-Present

President/Owner, Buckeye Energy Brokers, Inc.

- Municipal Aggregation Specialist: Forming buying groups, developing requests for proposals and negotiating for electricity and natural gas customers in deregulated states. Saved over 125,000 residential and commercial customers over \$60 million to date. Administered first "opt-out" electric program in Ohio and administered first "opt-out" natural gas program in Ohio.
- Selected consultant for the Miami Valley Communications Council (MVCC) Energy Aggregation Program involving eight Dayton suburbs.

FirstEnergy Services Corporation, Akron, Ohio

1998-2000

Business Analyst, Sales, Marketing and Energy Services Department

- Developed the Request for Proposal process, library of corporate responses and Executive Sales proposal format for potential PA, NJ, DE, MD and OH customers. Achieved a hit rate of 40% including the Statue of Liberty, FAA Tech Center and Post Offices for the General Services Administration.
- Optimized pricing model and product offering for electricity and natural gas customer accounts.
- Effectively worked with over 100 Sales Executives winning over 1,200 MW of electric load and over \$500,000,000 in revenue.

Centerior Energy Corporation, Toledo/Independence, Ohio

1988-1998

Operations Engineer/Analyst, Operations Services

- Project Manager for several major task forces to develop and maintain construction labor standards. This effort consisted of facilitating meetings and programming a new performance measurement. The findings of a \$2.6 million revenue improvement were presented to the President's Council.
- Facilitated the Total Quality Task Forces on Transformer Cost of Losses and Meter Reading resulting in significant savings to company operations.
- Performed underground construction crew methods analysis and time studies for Toledo Edison. Maintained estimating books and Job Scheduling and Control System.

EDUCATION

Master of Science in Industrial Engineering - Cleveland State University, 1993
Bachelor of Science in Industrial Engineering - Youngstown State University, 1988
Successful Project Management (University of Toledo)
Total Quality Facilitator (WINOC)

AWARDS & PROFESSIONAL ASSOCIATIONS

Industrial Engineering Outstanding Senior of the Year, Senior Member Institute of Industrial Engineers, Order of the Engineer, Dean's List, PUCO Certified Electric and Natural Gas Broker, PJM Interconnection Member