

**BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Duke Energy Ohio, Inc., for an Increase in Electric Distribution Rates.	) ) )	Case No. 17-0032-EL-AIR
In the Matter of the application of Duke Energy Ohio, Inc., for Tariff Approval.	) )	Case No. 17-0033-EL-ATA
In the Matter of the Application of Duke Energy Ohio, Inc. for Approval to Change Accounting Methods.	) )	Case No. 17-0034-EL-AAM
In the Matter of the Application of Duke Energy Ohio, Inc. for Approval to Modify Rider PSR.	) ) )	Case No. 17-0872-EL-RDR
In the Matter of the Application of Duke Energy Ohio, Inc. for Approval to Amend Rider PSR.	) ) )	Case No. 17-0873-EL-ATA
In the Matter of the Application of Duke Energy Ohio, Inc. for Approval to Change Accounting Methods.	) ) )	Case No. 17-0874-EL-AAM
In the Matter of the Application of Duke Energy Ohio, Inc. for Authority to Establish a Standard Service Offer Pursuant to Section 4928.143, Revised Code, in the Form of an Electric Security Plan, Accounting Modifications and Tariffs for Generation Service.	) ) ) ) ) ) ) ) )	Case No. 17-1263-EL-SSO
In the Matter of the Application of Duke Energy Ohio, Inc. for Authority to Amend Its Certified Supplier Tariff, P.U.C.O. No. 20.	) ) ) )	Case No. 17-1264-EL-ATA
In the Matter of the Application of Duke Energy Ohio, Inc. for Authority to Defer Vegetation Management Costs.	) ) )	Case No. 17-1265-EL-AAM

In the Matter of the Application of Duke)	
Energy Ohio, Inc. to Establish Minimum)	
Reliability Performance Standards	)	Case No. 16-1602-EL-ESS
Pursuant to Chapter 4901:1-10, Ohio)	
Administrative Code.)	

REVISED

**DIRECT TESTIMONY
OF
PAUL J. ALVAREZ**
President, Wired Group

IN OPPOSITION TO THE JOINT STIPULATION AND RECOMMENDATION

**On Behalf of
The Office of the Ohio Consumers' Counsel**
*65 East State Street, 7th Floor
Columbus, Ohio 43215-4213*

June 25, 2018

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1 **I. INTRODUCTION, QUALIFICATIONS, PURPOSE, AND PREVIEW**

2

3 ***Q1. PLEASE STATE YOUR FULL NAME AND BUSINESS ADDRESS.***

4 ***A1.*** My full name is Paul J. Alvarez. My business address is Wired Group, Post
5 Office Box 150963, Lakewood, Colorado, 80215.

6

7 ***Q2. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?***

8 ***A2.*** I am the President of the Wired Group, a consultancy specializing in distribution
9 utility performance and value creation.

10

11 ***Q3. PLEASE DESCRIBE YOUR PROFESSIONAL AND EDUCATIONAL***
12 ***BACKGROUND.***

13 ***A3.*** My career in the electric utility industry began 17 years ago with Xcel Energy,
14 one of the largest investor-owned utilities in the United States. As product
15 development manager for Xcel, I oversaw the development of electric demand-
16 side management (DSM) programs for residential, commercial, and industrial
17 customers, as well as programs and rates in support of voluntary renewable
18 energy purchases and renewable portfolio standard compliance.

19

20 In 2008, I left Xcel to establish a utility practice for the boutique sustainability
21 consulting firm MetaVu. At MetaVu, I led two comprehensive evaluations of
22 smart grid deployment performance: an evaluation of the SmartGridCity™

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1 deployment in Boulder, Colorado for Xcel Energy in 2010,¹ and an evaluation of
2 the Duke Energy Ohio ("Duke") smart grid deployment for the Public Utilities
3 Commission of Ohio ("PUCO") Staff in 2011.²

4 I started the Wired Group in 2012 to focus exclusively on distribution utility
5 performance measurement and utility customer value creation. Since 2012, my
6 team and I have completed detailed, formal reviews of grid modernization plans
7 from 11 investor-owned utilities (IOUs) in regulatory proceedings, and less
8 formal reviews of grid modernization plans from six other IOUs for clients
9 outside of regulatory proceedings or out of professional interest. In addition to
10 leading the Wired Group, I teach post-graduate courses based on my experience.
11 Finally, I am the author of Smart Grid Hype & Reality: A Systems Approach to
12 Maximizing Customer Return on Utility Investment. The book describes the
13 challenges of translating smart grid investments into economic benefits for
14 customers and offers organizational, operational, customer engagement, rate
15 design, and regulatory solutions. The first edition was published in 2014, and the
16 second edition was published earlier this year. I received an undergraduate
17 degree in finance and marketing from Indiana University's Kelley School of

¹ Colorado PUC Case No. 11A-1001E, SmartGridCity™ Demonstration Project Evaluation Summary, Exhibit MGL-1 (filed Dec. 14, 2011).

² *In re Application of Duke Energy Ohio, Inc. to Adjust Rider DR-IM & Rider AU for 2010 SmartGrid Costs & Mid-Deployment Review*, Case No. 10-2326-GE-RDR, Duke Energy Ohio Smart Grid Audit and Assessment (June 30, 2011).

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1 Business in 1983, and a master's degree in management from the Kellogg School
2 at Northwestern University in 1991.

3

4 ***Q4. HAVE YOU TESTIFIED PREVIOUSLY BEFORE THE COMMISSION?***

5 ***A4.*** No, but I have worked on behalf of the PUCO Staff. I led the evaluation team and
6 prepared the report described above as the Duke Energy Ohio Smart Grid Audit
7 and Assessment. This report is generally known as "the MetaVu report" or "the
8 mid-term review" concerning Duke's first grid modernization project, portions of
9 which are at issue in these cases. I also appeared before the PUCO in
10 PowerForward Phase 2, making a presentation entitled "Getting a Smart Grid for
11 Free."³ The presentation focused on how to maximize the value of grid
12 modernization investments with the goal of delivering benefits to customers in
13 excess of costs, making it a "cost effective" deployment of advanced metering
14 infrastructure.⁴

³ *Getting a Smart Grid for Free* (July 26, 2017), available at
https://www.puco.ohio.gov/puco/assets/File/12_Alvarez.pdf.

⁴ See R.C. 4928.02(D) ("It is the policy of the state to ... [e]ncourage innovation and market access for cost-effective ... smart grid programs, and implementation of advanced metering infrastructure").

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1 ***Q5. HAVE YOU TESTIFIED PREVIOUSLY BEFORE OTHER STATE UTILITY***
2 ***COMMISSIONS?***

3 ***A5.*** Yes. I have testified regarding distribution business investments, benefits, costs,
4 and performance measurement in cases before multiple state utility commissions,
5 as shown in my full CV provided as Exhibit PJA-1 to this testimony.

6

7 ***Q6. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?***

8 ***A6.*** I am testifying on behalf of the Office of the Ohio Consumers' Counsel ("OCC")
9 in opposition to the April 13, 2018 Stipulation and Recommendation filed in these
10 cases (the "Settlement") and with recommendations for consumer protection.

11

12 I understand that the PUCO uses a three-prong test to evaluate whether to approve
13 a settlement. It asks (i) was the settlement was the product of serious bargaining
14 among capable, knowledgeable parties? (ii) does the settlement, as a package,
15 benefit customers and the public interest? and (iii) does the settlement violate any
16 important regulatory principle or practice? In addition to these three criteria, the
17 PUCO also routinely considers whether the parties to the settlement represent
18 diverse interest.

19

20 I have examined the direct testimony of Duke witnesses in this case, responses to
21 OCC and other parties' discovery requests, and other relevant documents related
22 to Duke's smart grid proposals in these cases. This includes Duke witness

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1 Schneider's proposal for Duke to replace substantially all of its residential
2 metering system, which consists of electric meters, gas meter data transmitters,
3 and the associated communications network (hereafter referred to as the Echelon
4 metering system, after the name of the electric meter manufacturer). Mr.
5 Schneider refers to this plan as involving two phases, a preliminary "Business
6 Continuity Effort" and a more comprehensive "AMI Transition Plan."⁵

7
8 Based on my review of Duke's proposed Business Continuity Plan, AMI
9 Transition Plan, and the Settlement's communications network and billing system
10 enhancement proposals, the Settlement does not benefit customers and thus fails
11 the PUCO's three-prong test. The PUCO should reject the Settlement.

12

13 ***Q7. CAN YOU PLEASE SUMMARIZE YOUR RECOMMENDATIONS?***

14 ***A7.*** Yes. I recommend that the PUCO reject the Settlement because it does not
15 benefit customers, is contrary to the public interest, and violates regulatory
16 principles and practices. Under the Settlement, Duke proposes to replace
17 substantially all of its Echelon metering system—which it just finished installing
18 just three years ago⁶—and to charge customers for the cost of the new system,
19 which I project to be about \$486 million.

⁵ Case No. 17-1263-EL-SSO, Direct Testimony of Donald L. Schneider, Jr. on Behalf of Duke Energy Ohio, Inc. at 9-10, 12-16 (June 1, 2017) ("Schneider" or the "Schneider Testimony"). Mr. Schneider filed substantially the same testimony in Case No. 17-32-EL-AIR. I will generally refer to his SSO testimony.

⁶ Case No. 16-1404-EL-RDR, Testimony of Peggy A. Laub on Behalf of Duke Energy Ohio, Inc., Attachment PAL-1, pg. 3, "Plant Additions by Month" (June 29, 2016) (Rider DR-IM calculation).

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Specifically, the PUCO should not allow Duke to charge customers the proposed \$28.6 million to replace its communications system,⁷ the proposed \$12.6 million in charges for data access (“billing system enhancements”) under component two of the proposed PowerForward Rider (Rider PF),⁸ or any other costs related to the Business Continuity Effort and AMI Transition Plan. (I will refer to these proposals and plans collectively as the proposed Echelon metering system replacement.) The PUCO should clarify that any investment to replace the Echelon metering system shall not be charged to customers through the PowerForward Rider (Rider PF), Distribution Capital Investment Rider (Rider DCI or DCI), or any other rider. I also recommend that Connect My Data standard compliance be required in place of any PUCO approval of billing system enhancement Phase 2.

Q8. CAN YOU PLEASE SUMMARIZE YOUR TESTIMONY IN SUPPORT OF YOUR RECOMMENDATIONS?

A8. Yes. I support my recommendations through three arguments:

1. The Settlement’s smart grid proposals found primarily under the “Rider PF” heading in the Settlement, are vague and undefined. While the Stipulation specifies recovery of \$41.2 million in costs, I estimate the Echelon metering

⁷ See Settlement at 18 (“Cost recovery of the communications system shall not exceed \$28,625,000.”).

⁸ See Settlement at 16-17, Attachment F.

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1 system replacement, of which the stipulated
2 communications network replacement and billing system
3 enhancements are only an incomplete part, will cost
4 customers over \$486 million in total. It appears that
5 despite citing only \$41.2 million in upgrades for
6 communications network replacement and billing system
7 enhancements, it is Duke's intent to proceed with the full
8 AMI Transition Plan without further PUCO approval.⁹

9 2. Duke has not demonstrated that Echelon metering system
10 replacement is the most cost-effective way to fix existing
11 metering system shortcomings, or even that the customer
12 benefits of fixing the shortcomings will exceed customer
13 costs. The "benefit-cost analysis" of the Echelon metering
14 system replacement Duke supplied in Case No. 17-0032-
15 EL-AIR (the "rate case") understates the cost to customers
16 of replacing the metering system by \$317 million and
17 overstates the cost of maintaining the Echelon metering
18 system by \$76 million. The Settlement both harms
19 customers and violates the used and useful principle.

⁹ See Case No. 17-0032-El-AIR et al., Duke response to OCC-STIP-INT-05-109(b) (attached as exhibit PJA-5).

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1 3. Before approving any metering system replacement, the
2 PUCO should define, and make abundantly clear,
3 functional requirements for new metering systems in Ohio
4 (applicable to Duke) to reduce future financial risks to
5 customers. Done properly, this will reduce the likelihood
6 customers will have to pay for yet another non-functional
7 system in the future.

8
9 ***Q9. PLEASE SUMMARIZE THE BACKGROUND CONCERNING DUKE'S***
10 ***CURRENT METERING SYSTEM AND PROPOSED REPLACEMENT.***

11 ***A9.*** Duke finished installing its Echelon metering system just three years ago at a cost
12 of several hundred million dollars, paid in part by Duke customers and in part by
13 taxpayers. The system was subsidized by a \$200 million grant from the U.S.
14 Department of Energy as part of the American Reinvestment and Recovery Act of
15 2009. As described in OCC witness Alexander's testimony, the Echelon metering
16 system has multiple shortcomings relative to Duke's promises in Case No. 07-
17 0589-EL-SSO; relative to Duke's promises in the approved settlement in Case No.
18 10-2326-GE-RDR; and relative to metering systems installed by other large
19 utilities at the same time Duke installed its Echelon metering system.¹⁰

¹⁰ See Testimony of Barbara Alexander on behalf of the Office of the Ohio Consumers' Counsel (June 25, 2018) (the "Alexander Testimony").

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1 In its initial business case for the Echelon metering system, Duke claimed that the
2 metering system would last 20 years and provided a 20-year benefit-cost analysis
3 based on this claim.¹¹ Now, though the average age of the Echelon metering
4 system is just six to seven years,¹² Duke is proposing to replace it—at a cost of
5 around \$486 million—to correct two primary shortcomings:

- 6 1. The Echelon metering system's 140,000 communication
7 nodes use a cellular standard (2G/3G) which Verizon
8 Wireless will allegedly discontinue by 2022; and
- 9 2. The number of customers for whom billing-quality,
10 customer energy usage data (CEUD) is available is
11 extremely limited.

12

13 I agree with OCC witness Alexander's assessment that customers should not be
14 responsible for paying to correct these and other shortcomings of the Echelon
15 metering system Duke designed and installed with full knowledge of the PUCO
16 and customer performance expectations.¹³

¹¹ Case No. 07-0589-GA-AIR, Direct Testimony of Christopher D. Kiergan on Behalf of Duke Energy Ohio at 11:11 (July 28, 2008) (the "Kiergan Testimony").

¹² Case No. 17-0032-EL-RDR, Duke's response to OCC-INT-02-044 (regarding Rider DR-IM cost recovery by year) (attached as exhibit PJA-6).

¹³ See Alexander Testimony.

1 However, my testimony focuses specifically on the replacement cost issues I
2 believe the PUCO should take into account when considering charges to customers
3 for meter communications network replacement (\$28.6 million) and billing system
4 enhancements (\$12.6 million) proposed in the Settlement, plus hundreds of
5 millions of dollars more required to complete the full replacement of Duke's
6 Echelon metering system, which harms customers and is not in the public interest.

7

8 **II. DUKE IS USING STIPULATED APPROVAL OF THE**
9 **COMMUNICATIONS NETWORK REPLACEMENT AND BILLING**
10 **SYSTEM ENHANCEMENTS AS THE BASIS TO EXECUTE A \$486**
11 **MILLION ECHELON METERING SYSTEM REPLACEMENT AT**
12 **CONSUMER EXPENSE.**

13

14 ***Q10. HOW MUCH DOES DUKE PROPOSE TO CHARGE CUSTOMERS FOR***
15 ***ECHELON METERING SYSTEM REPLACEMENT UNDER THE***
16 ***PROPOSED SETTLEMENT?***

17 ***A10.*** The Settlement identifies \$28.6 million in metering communications system
18 replacement costs and \$12.6 million in billing system enhancements. However, I
19 believe these estimates are grossly incomplete and misleading.

***Q11. WHY IS THE SETTLEMENT PROPOSAL TO ALLOW DUKE TO RECOVER
\$28.6 MILLION IN METERING COMMUNICATIONS SYSTEM
REPLACEMENT AND \$12.6 MILLION IN BILLING SYSTEM
ENHANCEMENTS GROSSLY INCOMPLETE AND MISLEADING?***

A11. In the rate case, Duke proposed to spend \$169.2 million¹⁴ to replace the Echelon metering system it finished installing just a few years ago. Duke claims the Echelon metering system must be replaced to: 1) avoid the cost of upgrading the metering communication system's 140,000 communication nodes from 2G/3G cellular to 4G cellular by 2022; and 2) to increase the number of customers for whom billing-quality, customer energy usage data (CEUD) is available.¹⁵ However, it is clear from discovery that replacing the meter communications system and completing proposed billing system enhancements will not accomplish these objectives. To accomplish these objectives Duke is also proposing to replace 626,000 Echelon electric meters and 419,000 gas meter data transmitters¹⁶ in what Duke witness Schneider calls the Business Continuity Effort (the first 23,700 of the existing meter communications nodes, the first 80,000 of the electric meters, and the first 48,800 of the gas meter data

¹⁴ Schneider Testimony, Attachment DLS-1.

¹⁵ *Id.* at 14:4-9.

¹⁶ *Id.* at 9:1-3.

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1 transmitters)¹⁷ and the AMI Transition Plan (the balance of the nodes, meters, and
2 transmitters).¹⁸

3

4 The Settlement makes no mention of the Business Continuity Effort or the AMI
5 Transition Plan. The Settlement, however, does state that the third component of
6 the proposed PowerForward rider is “an infrastructure modernization plan, which
7 will be filed in a separate proceeding and subject to hearing.”¹⁹ When I first
8 reviewed the Settlement, I interpreted this to mean that any further grid
9 modernization efforts beyond the \$41.2 million for metering communications
10 system and billing system upgrades would be part of this future proceeding. In
11 other words, Duke would not be allowed to charge customers for the Business
12 Continuity Effort or AMI Transition Plan unless it obtained future PUCO
13 approval.

14 But through discovery, Duke admitted that it intends to proceed with full Echelon
15 metering system replacement, to include not only the communications system
16 replacement and billing system enhancements specified in the Stipulation, but
17 also all the Echelon electric meters and gas meter data transmitters as proposed in
18 Duke witness Schneider’s testimony in the rate case. According to Duke, “The
19 Ohio AMI Transition will proceed as proposed in the Testimony of Donald

¹⁷ *Id.* at 10:10-17.

¹⁸ *Id.* at 13:14-18.

¹⁹ Settlement at 17.

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1 Schneider, while component three of the PowerForward Rider will require a
2 separate proceeding and subject to hearing.”²⁰ So not only is Duke planning to
3 charge customers \$41.2 million now, it is also planning to charge them for the
4 entire AMI Transition Plan—at a cost of hundreds of millions of dollars—and
5 then, it will file yet *another* proceeding for *another* grid modernization plan with
6 additional unknown costs to customers.

7

8 ***Q12. SO, IF THE COMMISSION APPROVES THE \$41.2 MILLION COST FOR***
9 ***METERING COMMUNICATION SYSTEM REPLACEMENT AND BILLING***
10 ***SYSTEM ENHANCEMENTS, YOUR TESTIMONY IS THAT THE TWO***
11 ***SHORTCOMINGS STILL WON'T BE FIXED, AND TO DO SO WILL***
12 ***ULTIMATELY COST CUSTOMERS \$169 MILLION?***

13 ***A12.*** No, the situation is dramatically worse than that for customers. Duke projects the
14 total (nominal) cost to replace the Echelon metering system to be \$169 million.
15 However, my examination of Duke’s cost projection indicates that the ultimate
16 cost to customers of Echelon metering system replacement will be over \$486
17 million, not \$169 million. The Settlement’s consideration of a \$41.2 million
18 meter communications network replacement and billing system enhancements is
19 therefore grossly incomplete and misleading by a factor of more than ten (\$486
20 million divided by \$41 million). The PUCO needs to understand that if the
21 Settlement is approved as is, Duke will use such approval as the basis to execute a

²⁰ Case No. 17-32-EL-AIR, Duke’s response to OCC-STIP-INT-03-073(a) (attached as Exhibit PJA-7).

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1 \$486 million Echelon metering system replacement proposal that is not actually
2 presented in the Settlement. And then, apparently, Duke will file another grid
3 modernization plan under component three of the PowerForward rider, which will
4 presumably cost customers many tens or hundreds of millions of dollars more.

5

6 With so many unknowns and priorities likely to come up as part of the
7 PowerForward proceeding and in any event, the PUCO must carefully pick and
8 choose investments that customers will be asked to pay, weighing benefits relative
9 to costs and whether the services are used and useful and resulted in prudent
10 expenditures. The proposed metering system replacement is no exception, and
11 with its exorbitant costs, must be rigorously scrutinized.

12

13 **III. THE SETTLEMENT VIOLATES REGULATORY PRINCIPLES AND**
14 **PRACTICES BECAUSE DUKE HAS NOT DEMONSTRATED THAT THE**
15 **ECHELON METERING SYSTEM REPLACEMENT IS THE MOST**
16 **COST-EFFECTIVE WAY TO FIX SYSTEM SHORTCOMINGS, OR**
17 **EVEN THAT THE CUSTOMER BENEFITS OF FIXING THE**
18 **SHORTCOMINGS WILL EXCEED CUSTOMER COSTS.**

1 ***Q13. WHAT IS YOUR OVERALL ASSESSMENT OF DUKE'S PROPOSAL TO***
2 ***REPLACE THE ECHELON METERING SYSTEM?***

3 ***A13.*** First, I believe the “Benefit-Cost Analysis” Duke submitted to be fundamentally
4 flawed when viewed from a consumer perspective. Customers will ultimately pay
5 almost three times the cost (\$486 million) Duke projects (\$169 million) to replace
6 the Echelon metering system. Duke also overstates by \$76 million the cost of
7 continuing its Echelon metering system. My calculations indicate that customers
8 will be better off if Duke maintains the Echelon metering system, on both a
9 nominal and net present value (“NPV”) basis.

10 Second, Duke has not rigorously evaluated any of several potentially less costly
11 alternatives that might be available to address the two primary shortcomings of
12 the Echelon metering system: 1) to avoid the cost of upgrading the metering
13 communication system’s 140,000 communication nodes from 2G/3G cellular to
14 4G cellular by 2022; and 2) to increase the number of customers for whom
15 billing-quality CEUD is available. I will describe several such options Duke does
16 not appear to have evaluated.

17
18 Finally, Duke’s “Benefit-Cost Analysis” simply assumes the Echelon metering
19 system must be replaced, and compares the cost of replacing it to the cost of
20 maintaining it in place. It does not even attempt to calculate the benefits to
21 customers of the proposed new system. A reasonable benefit-cost analysis would
22 compare the incremental customer benefits from replacing the Echelon metering

1 system to the incremental customer costs of replacing the system. Duke has not
2 provided any analysis indicating whether incremental customer benefits will
3 exceed customer costs. Based on available experience and research, I do not
4 believe a reasonable benefit-cost analysis of Duke's Echelon metering system
5 replacement would indicate customer benefits in excess of customer costs.

6

7 **A. THE "BENEFIT-COST ANALYSIS" DUKE SUBMITTED**
8 **WITH ITS ECHELON METERING SYSTEM REPLACEMENT**
9 **PROPOSAL IS FUNDAMENTALLY FLAWED AND THUS**
10 **HARMS CUSTOMERS, IS NOT IN THE PUBLIC INTEREST,**
11 **AND VIOLATES IMPORTANT REGULATORY PRINCIPLES**
12 **AND PRACTICES.**

13

14 **Q14. WHY DO YOU BELIEVE DUKE'S \$169 MILLION ECHELON METERING**
15 **SYSTEM REPLACEMENT COST PROJECTION TO BE UNDERSTATED**
16 **BY \$317 MILLION?**

17 **A14.** Duke has ignored many types of costs customers will be forced to pay if the
18 PUCO approves Duke's Echelon metering system replacement proposal. The
19 table below lists the costs Duke's projection ignores, and quantifies the amounts
20 in nominal and net present value terms (using a 7.54% discount rate)²¹ over 15

²¹ See Settlement at 7 ("Overall Rate of Return").

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years (the Average Service Life of the new system).²² The carrying charge on the book value of assets to be retired prematurely if the Echelon metering system replacement proceeds is calculated over ten years per the PUCO Staff's recommendation.²³

Table 1: Customer costs ignored in Duke's metering system replacement projection

(\$ in millions) Customer Cost Ignored in Duke's Projections	Net Present Value	Nominal Value
AMI Business Continuity Effort Capital Spending ²⁴	\$ 24.136	\$ 24.136
Book Value of Equipment to be Retired Prematurely ²⁵	125.011	144.874
Carrying Charge on "AMI Transition Plan" Capital	55.847	86.023
Carrying Charge on "AMI Business Continuity Effort" Capital	10.143	14.519
Carrying Charge on Book Value of Equipment to be Retired Prematurely (10 years, not 15 per Staff Report)	40.326	56.025
AMI Business Continuity Effort O&M Spending ²⁶	0.061	0.061
TOTALS (does not foot exactly due to rounding)	\$255.523	\$325.638

The Net Present Value calculations can be found in Exhibit PJA-2; the Carrying Charge calculations can be found in Exhibit PJA-3; and the Net Book Value calculations can be found in Exhibit PJA-4, all of which are attached to this testimony.

²² Case No. 17-32-EL-AIR, Schedule B-3.2, page 2, line 20, "Utility of the Future Meters," column "Average Service Life".

²³ Case No. 17-32-EL-AIR, PUCO Staff Report of Investigation at 11 (Sept. 26, 2017) (the "Staff Report").

²⁴ Case No. 17-32-EL-AIR, Duke's response to OCC-INT-09-184(a) (attached as Exhibit PJA-8).

²⁵ Exhibit PJA-4.

²⁶ Exhibit PJA-8.

1 ***Q15. WHY SHOULD THE AMI BUSINESS CONTINUITY EFFORT CAPITAL***
2 ***SPENDING BE INCLUDED IN METERING SYSTEM REPLACEMENT***
3 ***COSTS?***

4 ***A15.*** The Business Continuity Effort is indistinguishable from the AMI Transition
5 Plan. Both involve the replacement of the existing metering communications
6 network nodes, electric meters, and gas meter data transmitters, so both types of
7 cost should be included in any metering system replacement analysis. Duke's
8 \$169.2 million projection for AMI Transition Plan costs did not include Business
9 Continuity Effort costs.²⁷ Failing to include Business Continuity Effort costs
10 underestimates the cost of Echelon metering system replacement customers will
11 ultimately be forced to pay if approved by the PUCO.

12
13 ***Q16. WHY SHOULD THE BOOK VALUE OF EQUIPMENT THAT IS***
14 ***PREMATURELY BEING RETIRED BE INCLUDED IN ECHELON***
15 ***METERING SYSTEM REPLACEMENT COSTS?***

16 ***A16.*** According to the original smart meter business case in Case No. 07-0589-GA-
17 AIR, the Echelon metering system was projected to deliver benefits to customers
18 for 20 years.²⁸ Now, at an average age of about one-third of that,²⁹ Duke is
19 proposing to retire the Echelon metering system. Customers are being deprived

²⁷ Schneider Testimony, Attachment DLS-1.

²⁸ Kiergan Testimony at 11:11.

²⁹ Exhibit PJA-6.

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1 of two-thirds of the useful life of a metering system they will continue to (but
2 should not) pay for in rates until 2031 (ten years from the date the last of the
3 Echelon metering system is replaced if approved).³⁰ If customers are being asked
4 to reimburse Duke's capital expense, profits, and federal income taxes, on
5 equipment to be removed from service prematurely at Duke's request, ignoring
6 such costs in a metering system replacement analysis is not justified.

7 Furthermore, asking customers to pay for Echelon meters which have been
8 removed from service is a clear violation of the "used and useful" principle.

9 Indeed, the Massachusetts Department of Public Utilities recently rejected the
10 smart meter deployments of all three investor-owned utilities in that state, citing
11 the high cost of prematurely-retired assets as a primary consideration.³¹ Failing to
12 include the cost of prematurely-retired equipment underestimates the cost of
13 Echelon metering system replacement that customers will ultimately be forced to
14 pay if approved by the PUCO.

15
16 ***Q17. WHY SHOULD CARRYING CHARGES BE INCLUDED IN ECHELON***
17 ***METERING SYSTEM REPLACEMENT COSTS?***

18 ***A17.*** Duke's Echelon metering system replacement cost projections do not include
19 carrying charges that customers will have to pay.³² Duke profits, federal income

³⁰ Staff Report at 11.

³¹ Massachusetts Department of Public Utilities, DPU 15-120, 15-121, 15-122, Order at 121-22 (May 10, 2018).

³² Case No. 17-32-EL-AIR, Duke's response to OCC-INT-02-007(f) (attached as Exhibit PJA-9).

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1 taxes on Duke profits, and interest expense on Duke debt, are all carrying charges
2 ultimately paid by customers. Failing to include carrying charges underestimates
3 the cost of Echelon metering system replacement that customers will ultimately
4 be forced to pay if approved by the PUCO.

5

6 ***Q18. YOU CLAIMED EARLIER THAT YOUR ECHELON METERING SYSTEM***
7 ***REPLACEMENT COST ESTIMATE WAS \$317 MILLION HIGHER THAN***
8 ***DUKE'S PROJECTION. WHY IS THAT SO?***

9 ***A18.*** Duke's "Benefit-Cost Analysis" used a 20-year benefit-cost period. Based on the
10 experience with the Echelon metering system (6-7 year service life if replacement
11 is approved), the Staff Report (15-year service life),³³ and Duke's own
12 depreciation schedule (15-year service life),³⁴ I consider 15 years to be a better
13 estimate of the new system's service life, and therefore a more appropriate
14 benefit-cost time period. As indicated above, I used a 15-year period to calculate
15 the table. To compare "apples to apples," I recalculated Duke's cost projection
16 including only 15 years' cost, not 20 years' cost, from details provided by Duke in
17 discovery.³⁵ Removing five years' costs from Duke's cost projection resulted in a
18 nominal cost reduction of \$8.455 million. The reconciliation is: \$325.637 million

³³ Staff Report at 11.

³⁴ Case No. 17-0032-EL-AIR. Schedule B-3.2, page 2, line 20, "Utility of the Future Meters", column "Average Service Life".

³⁵ Case No. 17-32-EL-AIR, Duke's response to OCC-INT-02-009(a) (attached as Exhibit PJA-10).

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1 in nominal cost increases less \$8.455 million in nominal cost decreases results in
2 a \$317.182 million net increase above Duke projections.

3

4 ***Q19. WHY DO YOU BELIEVE DUKE OVERSTATED (BY \$76 MILLION) THE***
5 ***COST OF CONTINUING THE ECHELON METERING SYSTEM?***

6 ***A19.*** In its “Benefit-Cost Analysis,” Duke projects that it would cost \$326.2 million (in
7 nominal dollars) to continue the Echelon metering system but only \$169.2 million
8 (in nominal dollars) to complete the AMI Transition Plan.³⁶ As I have already
9 described above, the \$169.2 million projection grossly underestimates the cost of
10 replacing Duke’s Echelon metering system under the proposed Business
11 Continuity Effort and AMI Transition Plan. At the same time, however, Duke’s
12 \$326.2 million projected cost of maintaining the Echelon metering system is
13 overstated by \$76 million.

14

15 Duke calculated the \$326.2 million cost to continue its current node-based meter
16 communications system using a 20-year benefit period, despite the fact that the
17 average service life of the new metering system is only 15 years (see immediately
18 preceding paragraph). I note that in the original smart meter benefit-cost analysis
19 Duke submitted in Case No. 07-0589-GA-AIR, Duke also used a 20-year period
20 to calculate benefits for meters which Duke depreciated over an average service
21 life of only 15 years. These are the same meters it is now proposing to replace

³⁶ Schneider Testimony, Attachment DLS-1.

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after just 6-7 years.) The period used to calculate cost avoidance should be the same as the average service life of the replacement metering system, as the replacement metering system may not avoid costs for customers beyond its average service life. I recalculated Duke's projection using 15 years' cost avoidance, not 20 years' cost avoidance, from details provided by Duke in discovery.³⁷ Removing five years' cost avoidance from Duke's cost projection resulted in a nominal benefit reduction of \$76.7 million, consisting of reductions in several types of avoided cost benefits as indicated in the table below. Details of the 15-year benefit calculations are available in Exhibit PJA-2 attached to this testimony.

Table 2: Reductions in Avoided Cost Benefits Resulting from a 5-year Reduction in the Benefit Period

(\$ in millions)	15-Year	20-Year	Benefit
Reductions in Avoided Cost Benefits By	Nominal	Nominal	Over-
Eliminating Benefit Years 16-20	Value	Value³⁸	statement
NES Headend Upgrades not avoided	\$ 7.944	\$ 10.589	\$ 2.645
Cellular Data Backhaul Costs not avoided	22.992	33.217	10.225
Communications Device Failure Cost not avoided	71.772	118.384	46.612
Vendor Maintenance Cost not avoided	38.789	56.039	17.250
TOTALS	\$141.497	\$218.229	\$76.732

³⁷ Exhibit PJA-10.

³⁸ Schneider Testimony, Attachment DLS-1.

1 ***Q20. CAN YOU PROVIDE A SUMMARY COMPARING YOUR VERSION OF***
2 ***DUKE WITNESS SCHNEIDER ATTACHMENT DLS-1 TO THE***
3 ***ORIGINAL?***

4 ***A20.*** Yes. Please see the table below. Making the adjustments described in the above
5 testimony, the nominal cost Duke projects for Echelon metering system
6 replacement balloons from \$169.2 million to \$486 million, far in excess of the
7 cost to maintain the Echelon metering system of \$249.5 million. The figures on a
8 net present value basis are just as striking, as the proposal cost Duke projects
9 balloons from \$134.7 million to \$388.6 million, far in excess of the cost to
10 maintain the Echelon metering system of \$172.8 million. To summarize, Duke's
11 proposed Echelon metering system replacement is not the most cost-effective way
12 to address the shortcomings of that system, evaluated on either a nominal or net
13 present value basis.

14
15 ***Q21. GIVEN YOUR ANALYSIS, WHAT DO YOU CONCLUDE ABOUT DUKE'S***
16 ***PROPOSAL TO REPLACE THE ECHELON METERING SYSTEM?***

17 ***A21.*** My analysis indicates Duke's proposal to replace the Echelon metering system
18 harms customers. Further, Staff's recommendation that prematurely retired
19 Echelon meters be amortized in rates over a 10-year period violates the used and
20 useful principle. These are reasons enough to reject the Settlement, but there are
21 others I cover in the rest of my testimony.

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1 Table 3: Summary of Recommended Adjustments to Metering System Replacement Cost Analysis

Total (All Electric and Gas Costs)			(Exh. PJA-2)	(Exh. DLS-1)	(Exh. PJA-2)	(Exh. DLS-1)
Discount Rate (DEO before tax)	7.54%	(Per STIP dated April 13, 2018. Page 7.	OCC NPV (15 years)	Duke NPV (20 years)	OCC Nominal (15 years)	Duke Nominal (20 years)
A. Continue Node Environment (Benefits of Metering System Replacement)						
O&M	4G Communication Node Upgrade		78,966,119	78,694,632	91,162,500	91,162,500
	EDMS to MDM Conversion		14,177,147	14,140,117	15,800,000	15,800,000
	Long-term Communication Node Solution		929,887	928,247	1,000,000	1,000,000
	NES Headend Upgrades		5,677,870	5,123,981	7,943,599	10,589,310
-	Monthly Cellular Cost		12,971,408	15,487,719	22,991,529	33,216,510
-	Communication Device Failures		38,166,258	49,779,269	71,772,140	118,383,860
-	Vendor Maintenance		21,884,016	26,129,276	38,788,928	56,039,456
			172,772,705	190,283,241	249,458,696	326,191,636
B.1. Transition to Mesh Environment (Costs of Metering System Replacement)						
Capital	Ohio AMI Transition		123,737,702	123,299,685	143,398,848	143,398,848
O&M	Monthly Cellular Cost		5,302,259	6,418,755	9,704,845	14,237,970
	Communication Device Failures		274,337	372,557	536,810	930,746
	Vendor Maintenance		3,745,063	4,615,356	7,115,800	10,644,198
			133,059,361	134,706,353	160,756,303	169,211,762
B.2. Costs Duke Failed To Include In Transition to Mesh Environment						
Capital	Business Continuity Effort (OCC-INT-09-184 in 17-0032)		24,136,045	24,136,045	24,136,045	24,136,045
(see Exh. PJA-4) Capital	BV meters/data transmitters retired early		125,010,893	125,010,893	144,874,341	144,874,341
(see Exh. PJA-3) Carrying Charges	on "Ohio AMI Transition" Capital		55,846,923	55,846,923	86,022,733	86,022,733
" Carrying Charges	on "Business Continuity Effort" Capital		10,143,153	10,143,153	14,519,167	14,519,167
" Carrying Charges	on meters/data transmitters retired prematurely per April 13 Stip		40,325,710	40,325,710	56,024,959	56,024,959
O&M	Business Continuity Effort (OCC-INT-09-184 in 17-0032)		60,506	60,506	60,506	60,506
			255,523,231	255,523,231	325,637,752	325,637,752
Total Cost of Transition to Mesh Environment (B.1 + B.2)			388,582,591	390,229,584	486,394,054	494,849,514

2

1 **B. *DUKE HAS NOT RIGOROUSLY EVALUATED ANY OF***
2 ***SEVERAL POTENTIALLY LESS COSTLY ALTERNATIVES***
3 ***THAT MIGHT BE AVAILABLE TO ADDRESS THE***
4 ***PRIMARY SHORTCOMINGS OF THE ECHELON***
5 ***METERING SYSTEM***
6

7 ***Q22. DID DUKE RIGOROUSLY EVALUATE OTHER, POTENTIALLY LESS***
8 ***COSTLY ALTERNATIVES THAT MIGHT BE AVAILABLE TO ADDRESS***
9 ***THE PRIMARY SHORTCOMINGS OF THE ECHELON METERING***
10 ***SYSTEM FOR THE BENEFIT OF CONSUMERS?***

11 **A22.** No. In discovery, when asked for the cost analyses for several types of alternative
12 solutions my experience indicates might be reasonable, Duke replied that it had
13 not prepared cost analyses for any of the types of alternatives I described.
14

15 ***Q23. WHAT TYPES OF ALTERNATIVE SOLUTIONS DID YOU CONSIDER?***

16 **A23.** One example I can cite is the potential use of Duke's existing Energy Data
17 Management System (EDMS) for billing-quality CEUD. EDMS is a database
18 offered by Oracle to manage the data from existing electric meters. Although
19 EDMS could have performed the Validation, Estimation, and Editing ("VEE")
20 software routines required to produce billing-quality data, Duke simply chose not
21 to purchase this capability.³⁹ Thus, the current barrier to generating billing-quality

³⁹ Case No. 17-32-EL-AIR, Duke's response to OCC-INT-02-036 (attached as Exhibit PJA-11).

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1 CEUD for large numbers of customers is self-imposed by Duke and is unrelated
2 to Duke's Echelon electric meters or communications network.

3
4 Due to EDMS VEE limitations, Duke has been installing new Itron smart meters
5 for residential customers with "special" billing needs, such as those on residential
6 time-of-use rates. Data from Itron smart meters is routed to a different Oracle
7 database, the Meter Data Management (MDM) system, because it does offer the
8 sophisticated VEE software routines required for billing-quality CEUD. It is
9 possible that a translation program could be written to "map" the individual
10 elements from an EDMS data record into the corresponding elements in an
11 MDM-compatible data record, at potentially a much lower cost to consumers.
12 From there, MDM's VEE routines could deliver billing-quality CEUD without
13 having to change out the existing communications network, electric meters, and
14 gas meter data transmitters. In fact, this is precisely how Duke developed bills for
15 customers in its time of use ("TOU") pilot programs using the Echelon metering
16 system.⁴⁰ Yet Duke appears not to have considered this option at all and did not
17 evaluate whether such an approach would be more cost-effective for customers
18 while still providing them the same capabilities.⁴¹ If the PUCO were to reject
19 Echelon metering system replacement, Duke would have ample incentive to
20 consider less costly solutions.

⁴⁰ Case No. 17-32-EL-AIR, Duke's response to OCC-INT-06-124 (attached as Exhibit PJA-12).

⁴¹ Case No. 17-32-EL-AIR, Duke's response to OCC-INT-02-021 (attached as Exhibit PJA-13).

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1 As another example, Duke could evaluate if customized VEE software routines
2 could be written for EDMS, thereby delivering billing-quality CEUD without
3 having to replace the Echelon metering system. Again, Duke did not even
4 consider this option or what it might cost compared to Duke's proposal to replace
5 the Echelon metering system.

6
7 To summarize, I've described at least three alternatives (purchase EDMS VEE;
8 translate meter data from EDMS format into MDM-compatible format for VEE;
9 or custom-build a VEE routine for EDMS) to providing billing-quality CEUD
10 without replacing the Echelon metering system at a cost to customers of \$486
11 million. Duke did not consider any of these options, or any others.⁴² It simply
12 decided on a capital-intensive approach of replacing the Echelon metering system
13 in advance of the end of their useful lives. Duke's proposal is not likely the least-
14 cost approach and does not benefit Duke customers; it would harm customers.
15 Duke's proposal does benefit Duke shareholders, at customer expense.

⁴² *Id.* See also Schneider Deposition at 61:14-17 (transcript filed Jan. 17, 2018) ("Q. What alternatives did Duke consider to this node upgrade. A. We didn't really consider any other alternatives.").

1 **Q24. DO YOU HAVE ANY OTHER EXAMPLES OF POTENTIAL**
2 **ALTERNATIVE SOLUTIONS FOR WHICH DUKE DID NOT COMPLETE A**
3 **COST ANALYSIS?**

4 **A24.** Yes. The meter communications network replacement proposal offers another
5 good example. There are many ways for a utility to read its meters wirelessly.
6 Plausible alternatives to upgrading 140,000 meter communications network nodes
7 to 4G cellular from 2G/3G cellular, or to replacing 626,000 electric meters and
8 419,000 gas meter data transmitters, include:

- 9 1. Replacing the communications network cards in the
10 existing electric meters with cards that could communicate
11 directly with the public 4G cellular network (as Duke
12 currently does for nearly 12,000 of its Ohio meters);⁴³
- 13 2. Replacing the communications network cards in the
14 existing electric meters with cards that could be read by the
15 new Cisco Connected Grid Routers;
- 16 3. Replacing the communications network, including the
17 communications cards in the existing electric meters, with
18 the private 4G LTE network now supported by Ericsson
19 (Ericsson acquired Ambient, the manufacturer of the
20 existing meter communications network nodes, out of
21 bankruptcy in 2014).

⁴³ Case No. 17-32-EL-AIR, Duke's response to OCC-STIP-INT-05-127 (attached as Exhibit PJA-14).

1 Again, Duke did not consider any of these options.⁴⁴

2

3 ***Q25. ARE YOU RECOMMENDING THAT DUKE IMPLEMENT THESE***
4 ***ALTERNATIVES TO ADDRESS SHORTCOMINGS IN ITS ECHELON***
5 ***METERING SYSTEM?***

6 ***A25.*** No. These are only examples of potential solutions Duke should be considering.
7 These examples demonstrate that Duke's replacement proposal is not the only way
8 to address the shortcomings of the Echelon metering system. A variety of viable,
9 less capital-intensive alternatives should be fully examined before the PUCO
10 approves a proposal. This is especially true because the solution Duke has chosen
11 will end up costing customers an additional \$486 million. Protection of consumers
12 warrants consideration of options that could result in lower charges on their
13 electric bills.

14

15 ***Q26. WHAT ARE THE IMPLICATIONS OF DUKE'S FAILURE TO EVALUATE***
16 ***ANY OF SEVERAL ALTERNATIVES LESS COSTLY THAN ECHELON***
17 ***SYSTEM REPLACEMENT?***

18 ***A26.*** Duke has not proven that its proposal to replace the Echelon metering system
19 benefits customers or is in the public interest. Further, Staff's recommendation
20 that prematurely retired Echelon meters be amortized in rates over a 10-year

⁴⁴ Exhibit PJA-9 (Duke's response to OCC INT-02-007(c)).

1 period violates the used and useful principle. The used and useful principle
2 protects customers from being charged for assets that are not being used.

3

4 **C. *DUKE’S “BENEFIT-COST ANALYSIS” SIMPLY ASSUMES***
5 ***THE ECHELON METERING SYSTEM MUST BE***
6 ***REPLACED, COMPARING THE COST OF REPLACING IT***
7 ***TO THE COST OF MAINTAINING IT IN PLACE. THIS IS***
8 ***NOT A REASONABLE, CUSTOMER-ORIENTED BENEFIT-***
9 ***COST ANALYSIS, THOUGH NO SUCH ANALYSIS IS***
10 ***LIKELY TO SHOW SYSTEM REPLACEMENT TO BE***
11 ***ECONOMICALLY FAVORABLE TO CUSTOMERS.***

12

13 ***Q27. WHAT IS YOUR DEFINITION OF A CUSTOMER-ORIENTED BENEFIT-***
14 ***COST ANALYSIS?***

15 ***A27.*** A customer-oriented benefit-cost analysis should compare the incremental,
16 economic benefits of an action to customers to the incremental costs of that action
17 to customers. This is consistent with Ohio Revised Code 4928.02(D), which
18 specifies that it is state policy to encourage “cost effective . . . implementation of
19 advanced metering infrastructure.”

1 ***Q28. ISN'T THAT WHAT DUKE PROVIDED IN WITNESS SCHNEIDER'S***
2 ***ATTACHMENT DLS-1?***

3 ***A28.*** No. DLS-1 simply compares the cost of maintaining the Echelon metering
4 system in place for 20 years to the cost of replacing it.⁴⁵ DLS-1 is therefore just a
5 cost comparison and, as described earlier in this testimony, it understates the cost
6 of replacement and overstates the cost of maintaining the Echelon metering
7 system. DLS-1 does so to such an extent that it masks the fact that replacing the
8 Echelon metering system represents an economic harm to consumers. DLS-1 also
9 ignores costs which would violate the used and useful principle, which protects
10 customers from being charged for assets (Echelon meters) removed from service.

11
12 ***Q29. IN YOUR OPINION, WHAT WOULD BE REQUIRED TO UPGRADE***
13 ***ATTACHMENT DLS-1 TO A CUSTOMER-ORIENTED COST BENEFIT***
14 ***ANALYSIS?***

15 ***A29.*** First, I believe Duke would need to complete a rigorous analysis of all potential
16 options available to deliver the benefits it proposes to deliver, proposing the most
17 cost-effective option evaluated. As described above, this is missing from Duke's
18 "benefit-cost analysis." The determination of the most cost-effective options
19 must involve consideration of all costs, including the cost of any replacement
20 already completed (the business continuity effort); assets for which customers are

⁴⁵ See Deposition of Donald Schneider at 57:12-18 (transcript filed Jan. 17, 2018) (acknowledging that attached DLS-1 "does not purport to compare the benefits" of the AMI Transition Plan to the benefits of maintaining the Echelon metering system).

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1 paying in rates but will be unable to use (prematurely-retired assets); and carrying
2 charges customers will be forced to pay. As described earlier, these are also
3 missing from Duke's "benefit-cost analysis".
4

5 ***Q30. WHAT ABOUT INCREMENTAL BENEFITS? SHOULDN'T THOSE ALSO***
6 ***BE INCLUDED IN A CUSTOMER-ORIENTED BENEFIT-COST***
7 ***ANALYSIS?***

8 ***A30.*** Yes, incremental benefits should also be included in a customer-oriented benefit-
9 cost analysis. However, as described in OCC witness Alexander's testimony,
10 many of the benefits that Duke promises from its AMI Transition Plan are the
11 same benefits that Duke promised in Case No. 07-0589-GA-AIR and 10-2326-
12 GE-RDR, but still have not been delivered to customers.⁴⁶ As these benefits
13 should already have been delivered to customers, it would be unfair to count them
14 as benefits to customers from Duke's proposal to replace the Echelon metering
15 system. Moreover, customers should not be expected to pay for Duke's smart
16 grid deployment that did not benefit customers as promised and is now proposed
17 to be replaced.

⁴⁶ See Alexander Testimony.

**Q31. WOULD YOU AGREE THAT BILLING-QUALITY CEUD, AND THE
TIME-VARYING RATES ENABLED, OFFER POTENTIAL ECONOMIC
BENEFITS TO DUKE CUSTOMERS?**

A31. I think the key word there is “potential.” While I believe there is potential for time-varying rates to be valuable in theory, in practice they have been a complete failure for delivering benefits to Duke’s customers in excess of costs.

**Q32. PLEASE EXPLAIN WHY YOU BELIEVE TIME-VARYING RATES HAVE
FAILED TO DELIVER BENEFITS TO CUSTOMERS IN EXCESS OF
COST.**

A32. There are three determinants to the size of benefits from time-varying rates:

$$\begin{array}{ccccccc} & & & \text{Value of} & & & \text{Size of} \\ & & & \text{System Peak} & & & \text{Behavior} \\ \text{Time-Varying} & & & \text{Capacity Cost} & \text{X} & & \text{Change per} \\ \text{Rate Benefit} & = & & \text{Avoidance} & & \text{X} & \text{Participating} \\ \text{Size} & & & (\$/\text{MW}) & & & \text{Customer} \end{array}$$

All of these determinants are problematic in Duke’s current situation, and indeed in many utilities’ situations. As a result, any metering system replacement costing \$486 million would be very unlikely to deliver benefits in excess of costs for customers.

1 ***Q33. WHY IS THE VALUE OF SYSTEM PEAK CAPACITY COST AVOIDANCE***
2 ***PROBLEMATIC?***

3 ***A33.*** Two reasons. First, excess capacity in the PJM market has driven capacity prices
4 down, making time-varying rates designed to reduce system peak less beneficial.
5 Second, not all time-varying rates reduce demand at system peak. There is no
6 research indicating that the most popular time-varying rates offered by
7 competitive retail electric suppliers (“marketers”) in other markets, such as “Free
8 Saturdays,” reduce system peak demand.

9

10 ***Q34. BUT WHAT ABOUT THE NEW ENERGY AND CAPACITY MARKET***
11 ***SETTLEMENT PROCESSES PROPOSED IN DUKE WITNESS***
12 ***NICHOLSON’S TESTIMONY? WON’T THAT ENCOURAGE MARKETERS***
13 ***TO OFFER RATES THAT REDUCE SYSTEM PEAK?***

14 ***A34.*** Perhaps. But marketers can also cover high settlement costs for their customers
15 by raising rates per kWh. Getting customers to participate in rates that actually
16 reduce system peak is a huge challenge. In fact, such rates are so unattractive to
17 most customers that the marketing cost to recruit them swallows up much or most
18 of the available economic benefit potential. My experience as a product
19 developer and product manager confirms these difficulties. Products and services
20 which make consumers’ lives easier or more convenient, from smart phones to
21 Amazon.com, have a history of success. Time-varying rates are more complex
22 for consumers, and require more time and effort to manage. These time-varying

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1 rate attributes are the antithesis of easy and convenient, which is why time-
2 varying rates designed to reduce system peak are such a tough sell to consumers
3 and of such low benefit in a smart meter benefit-cost analysis.
4

5 **Q35. WHAT EVIDENCE DO YOU HAVE THAT CUSTOMER PARTICIPATION**
6 **RATES ARE PROBLEMATIC?**

7 **A35.** Probably the most compelling is Duke's own experience with time-varying rates
8 in Ohio. The pilots conducted in 2011 secured only 619 participants,⁴⁷ and Duke
9 proposed to cancel its optional "TD" (Time of Day) residential rate without
10 complaint.⁴⁸ Research indicates Duke's experience is not unique. In a study of
11 12 large smart meter deployments nationwide, an average participation rate in
12 voluntary time-varying rate programs of less than 15% was observed.⁴⁹
13 Regulators are beginning to question the viability of smart metering investments
14 given the questionable value of time-varying rates. The Massachusetts
15 Department of Public Utilities recently rejected the smart meter deployments of
16 all three investor-owned utilities in that state, citing uncertainty surrounding the
17 value of time-varying rates in a retail choice state as a primary consideration.⁵⁰ It

⁴⁷ *Overview of Duke Energy Ohio's Experience with Time Differentiated Rates*. Duke Energy Ohio presentation to the Ohio Smart Grid Collaborative. Slide 10. May 24, 2012 (attached as Exhibit PJA-15).

⁴⁸ *Notice of Application to The Public Utilities Commission Of Ohio For An Increase In Electric Rates To All Jurisdictional Customers For Duke Energy Ohio, Inc.* Case No. 17-0032-EL-AIR. Page 3.

⁴⁹ Todd, A., P. Cappers, and C. Goldman. *Residential Customer Enrollment in Time-based Rate and Enabling Technology Programs: Smart Grid Investment Grant Consumer Behavior Study Analysis*. Lawrence Berkeley National Laboratory, LBNL-6247E. Figure ES-6, page XXV. June 5, 2013.

⁵⁰ Massachusetts DPU 15-120 through 15-122. Order dated May 10, 2018. Pages 1-2.

1 is also worthwhile to note that the benefit-cost analyses of many initial smart
2 meter deployments, including Duke's Ohio deployment, benefitted from huge
3 grants from the American Recovery and Reinvestment Act of 2009. The \$200
4 million grant (at taxpayer expense) that Duke received to subsidize the Echelon
5 metering system will not be available to artificially improve the benefit-cost
6 analysis for the metering system replacement Duke is now proposing.

7

8 ***Q36. WHAT OF DUKE'S PLANS FOR HOME ENERGY MANAGEMENT***
9 ***SYSTEMS? WILL THAT HELP WITH THE SIZE OF BEHAVIOR***
10 ***CHANGE PER PARTICIPATING CUSTOMER?***

11 ***A36.*** Research indicates that automation of residential load control increases the size of
12 customer response to time-varying rates designed to reduce system peak demand.
13 However, I have significant concerns about the potential for consumer harm when
14 a regulated monopoly is offering services to consumers in competitive markets
15 such as home energy management services, particularly when that regulated
16 monopoly can use rate-based assets to secure a competitive advantage.

1 **IV. BEFORE APPROVING ANY METERING SYSTEM REPLACEMENT,**
2 **THE PUCO SHOULD DEFINE, AND MAKE ABUNDANTLY CLEAR,**
3 **FUNCTIONAL REQUIREMENTS FOR SUCH SYSTEMS IN OHIO**
4 **(APPLICABLE TO DUKE) TO REDUCE FUTURE FINANCIAL RISKS**
5 **TO CUSTOMERS.**

6

7 ***Q37. PLEASE DESCRIBE THE DEFINING CHARACTERISTICS OF UTILITY***
8 ***METERING SYSTEMS FROM THE PERSPECTIVE OF A FORMER***
9 ***PRODUCT DEVELOPER.***

10 **A37.** As we have seen in the Duke metering system saga, metering systems are enablers
11 or limiters of critical capabilities for electric distribution companies and their
12 customers. Metering systems are characterized by huge costs (\$486 million
13 equates to about \$773 per residential customer over 15 years)⁵¹ and long-term
14 inflexibility. Any investment of significant consequence and enormous size that
15 is difficult to change entails a great deal of risk. It is not wise to leave decisions
16 as significant as metering system design solely in the hands of monopoly utilities.
17 Rather, significant stakeholder and regulator involvement in design and
18 performance is warranted. Stakeholder engagement will increase transparency,
19 result in a better end product, and reduce economic risk for customers and
20 shareholders.

⁵¹ Based on a residential customer count of 629,102 per Duke Energy Ohio's 2016 Form 861 submitted to the U.S. Energy Information Administration.

1 ***Q38. AS SOMEONE WHO WAS INVOLVED IN THE DUKE METERING***
2 ***SYSTEM DEPLOYMENT FAIRLY EARLY, WHAT LESSONS DO YOU***
3 ***BELIEVE HAVE BEEN LEARNED?***

4 ***A38.*** I believe the reason the existing metering system has such significant
5 shortcomings. And the fact that the PUCO is even considering Duke's proposal to
6 replace a metering system installed just a few years ago at a cost of hundreds of
7 millions of dollars, is due to a lack of adequate functional specifications and
8 enforcement. In the free market, corporate executives expect product developers
9 to define the capabilities of a successful product (i.e., what it helps a user
10 accomplish); detail product attributes (i.e. what it will weigh or how much it will
11 cost); confirm these through market research (i.e., stakeholder input); and
12 faithfully follow these specifications as the product is built (i.e., design
13 compliance). In Duke's Ohio metering system planning, design, and build stages,
14 all of these steps seem to have been missed. Duke knew that billing-quality
15 customer energy usage data is important, but did not specify how many customers
16 should have the capability, or what those customers (or their third party suppliers)
17 might need from the system to actually reduce system peak. Duke claimed the
18 metering system would last for 20 years, but it failed to look 20 years (or even 10
19 years) ahead. In addition, the PUCO has failed to aggressively enforce the
20 functional specifications that were defined in the approved settlement in Case No.
21 10-2326-GE-RDR.

1 ***Q39. WHAT DO THESE LESSONS MEAN FOR THE PUCO TODAY***
2 ***REGARDING DUKE'S METERING SYSTEM SHORTCOMINGS?***

3 ***A39.*** The PUCO still has an opportunity to impose consumer protections by rejecting or
4 modifying the Settlement. The single most important role the PUCO can fulfill
5 regarding Duke's metering system shortcomings is to ensure the same mistakes
6 are not made twice. The PUCO should not approve the meter communications
7 network replacement and billing system enhancements in the Stipulation—and by
8 implication should not approve the entire \$486 million Echelon metering system
9 replacement plan. There should be a full and clear defining of functional
10 specifications and imposing of other consumer protections for such plans, before
11 it can be decided if any approval is warranted. Otherwise, there is the potential for
12 the consumer concerns I have identified to be repeated in a future case.

13

14 ***Q40. COMPETITIVE ELECTRIC MARKETS HAVE BEEN HELD BACK IN***
15 ***SOUTHWEST OHIO UNNECESSARILY FOR YEARS ALREADY. WHAT***
16 ***NEW SPECIFICATIONS WOULD WE IDENTIFY, DETAIL, AND***
17 ***CONFIRM WITH ALLOWING FURTHER STAKEHOLDER INPUT?***

18 ***A40.*** I do not agree with a premise that time-varying rates are essential for competitive
19 electric markets. However, setting this issue aside, I believe there are many
20 important questions to be resolved which would almost certainly impact metering
21 system choices. For example, there are outstanding data access, communications
22 bandwidth, and communications latency specifications that could impact the type

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1 of metering system that are needed to meet stakeholders' needs. Examples
2 include:

- 3 1. Should the communications network support the potential
4 need for thousands of customers and authorized third
5 parties to access interval data in near-real time,
6 simultaneously, to automate load management/demand
7 response event participation?
- 8 2. If not, does Duke's home energy management system
9 proposals to communicate with smart meters via
10 proprietary wireless home gateways for near-real time data
11 access⁵² constitute the use of rate-based meters to provide
12 competitive advantages in markets for unregulated
13 services?
- 14 3. Should Duke be required to comply with the Connect My
15 Data standard? The Connect My Data standard would
16 satisfy the needs expressed by proposed billing system
17 enhancement Phase 2 (the automation of data access
18 authorization by customers and retrieval by third parties)⁵³

⁵² Case No. 17-0032-EL-AIR. Testimony of Duke witness Weintraub at 12:16.

⁵³ Settlement, Attachment F.

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1 while facilitating data access to all customers at about the
2 same cost.

3 4. What opportunities does the approaching 5G revolution
4 offer for Duke meter communications, as well as for load
5 management by consumers, Duke, and third-party energy
6 management services providers? (I note that the Rhode
7 Island PUC is examining this question in its Power Sector
8 Transformation proceeding.)⁵⁴

9 I also suggest some big policy questions related to metering systems be addressed
10 (which the Rhode Island PUC is also examining):⁵⁵

11 1. Should customers have the option to purchase a meter that
12 provides billing-quality customer energy usage data? Why
13 should every customer pay \$773 over 15 years to make
14 billing-quality customer energy usage data available to the
15 few that may have an interest?

16 2. Is it necessary for the utility to own the communications
17 networks to systems (like meters) not critical to reliability

⁵⁴ Rhode Island Power Sector Transformation. Phase 1 Interagency Report to the Governor. Pages 36-39. November 2017.

⁵⁵ *Id.* at 40-41.

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1 or safety, particularly given that meter communications are
2 clearly not a core utility competency?

3 I am sure stakeholders and other experts could come up with many more good
4 questions in need of answers. I understand that marketers have been promised
5 billing-quality CEUD for several years, and that these continued delays are
6 frustrating to them. However, Duke is responsible for the shortcomings of the
7 existing system, not customers. I do not believe customers should incur the costs
8 required to address the shortcomings of the system Duke designed, but customers
9 would be even more aggrieved if the PUCO were to approve a second
10 dysfunctional metering system. In fact, if Duke's metering system replacement
11 proposal is approved, it would effectively reward Duke for poor management
12 decisions with earnings growth. The message it sends to Duke and every other
13 utility in the state is that it does not matter if it makes critically wrong, imprudent
14 decisions on smart grid because when things go badly, a utility can simply come
15 back to the PUCO and seek to charge its monopoly customers hundreds of
16 millions of dollars more for a new system.

17

18 ***Q41. ASSUME A METERING SYSTEM SPECIFICATION PROCEEDING WERE***
19 ***HELD. HOW WOULD THAT HELP THE COMMISSION DECIDE WHAT***
20 ***TO DO ABOUT DUKE'S ECHELON METERING SYSTEM?***

21 ***A41.*** Once ideal functional specifications have been established, and the benefits of
22 each quantified where possible, the shortcomings of and fixes to the Echelon

metering system can be examined in a new light. Using the specifications and value propositions as evaluation criteria, the pros and cons of various approaches to addressing the shortcomings could be considered with greater clarity. For example, answers to the questions listed above might make clear that a less capital-intensive solution to providing billing-quality customer energy usage data should be pursued in the short term, allowing the existing metering system to continue until 5G arrives (perhaps as early as 2020) while still enabling optional time-varying rates for those with an interest. Such a proceeding could also be used to more rigorously evaluate, in a transparent manner, all options available to addressing the shortcomings of the Echelon metering system in order to find the most advantageous approach for the least cost to customers.

V. SUMMARY AND RECOMMENDATIONS

Q42. PLEASE SUMMARIZE YOUR TESTIMONY.

A42. For all the reasons identified in this testimony, the Settlement should be rejected as a package because it harms customers. Specifically, in this testimony I have provided information in support of the following points:

1. Duke is using stipulated approval of the communications network replacement and billing system enhancements (\$41.2 million) as the basis to execute a \$486 million meter system replacement proposal.

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- 1 2. Duke has not demonstrated that replacing the Echelon
2 metering system is the most cost-effective way to fix
3 system shortcomings, or even that the customer benefits of
4 fixing the shortcomings will exceed customer costs. As a
5 result, Duke has not proven its replacement proposal
6 benefits customers. Further, the PUCO Staff's
7 recommendation that prematurely retired Echelon meters
8 be amortized in rates over a 10-year period violates the
9 used and useful principle. I support this point with three
10 arguments:
11 a. Considering \$325 million in customer costs Duke
12 ignored and \$76 million in overstated costs of
13 continuing the current system, my analysis indicates
14 that Echelon metering system replacement is not the
15 most cost-effective approach to addressing the
16 shortcomings of the system.
17 b. Duke did not rigorously evaluate several potentially
18 viable and less costly approaches to securing
19 billing-quality CEUD and avoiding upgrades to
20 140,000 meter communication nodes without
21 replacing the Echelon meters.

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1 c. Even a proper benefit-cost analysis is unlikely to
2 deliver a favorable benefit-cost analysis for Echelon
3 metering system replacement given the
4 uncertainties around the level of benefit from the
5 time-varying rates that billing-quality CEUD makes
6 possible.

7 3. Before approving any metering system replacement, the
8 Commission should define, and make abundantly clear,
9 functional requirements for metering systems in Ohio
10 (applicable to Duke) to reduce future financial risks to
11 customers.

12
13 ***Q43. BASED ON THIS TESTIMONY, WHAT ARE YOUR***
14 ***RECOMMENDATIONS?***

15 ***A43.*** I recommend that, regarding the issues I have addressed, the Commission should:

- 16 1. Reject the Settlement or at least eliminate the portions of
17 the Settlement that propose charging consumers for
18 Communications Network Replacement and Billing System
19 Enhancements totaling \$41.2 million.
20 2. Clarify to Duke in a written Order that:

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- 1 a. Duke's investments in the AMI Business Continuity
- 2 Effort and AMI Transition Plan have not been
- 3 approved;
- 4 b. Duke is not permitted to charge customers for
- 5 replacement of the Echelon metering system in
- 6 Rider PF, Rider DCI, or any other rider; and
- 7 c. If Duke chooses to make any of these investments
- 8 anyway, it does so at its own risk.
- 9 3. Clearly define functional specifications and policies for
- 10 metering systems in Ohio as soon as possible, ideally with
- 11 stakeholder input on this consumer issue. A distinct
- 12 proceeding would be ideal for a transparent investigation
- 13 and examination regarding the best way to address for
- 14 Duke and its customers the shortcomings of the Echelon
- 15 metering system.
- 16 4. Require Connect My Data standard compliance if the
- 17 Commission deems Phase 2 of proposed billing system
- 18 enhancements appropriate, as Connect My Data
- 19 compliance will benefit more customers for a similar cost.

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1 ***Q44. DOES THIS CONCLUDE YOUR TESTIMONY?***

2 ***A44.*** Yes, it does. I reserve the right to incorporate new information that may
3 subsequently become available through outstanding discovery or otherwise.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing *Revised Direct Testimony* of Paul J. Alvarez on Behalf of the Office of the Ohio Consumers' Counsel was served via electronic transmission to the persons listed below on this 25th day of June 2018.

/s/ William J. Michael
William J. Michael
Assistant Consumers' Counsel

SERVICE LIST

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Curriculum Vitae -- Paul J. Alvarez MM, NPDP

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Profile

After 15 years in Fortune 500 product development and product management, including P&L responsibility, Mr. Alvarez entered the utility industry by way of demand-side management rate and program development, marketing, and impact measurement in 2001. He has since designed renewable portfolio standard compliance and distributed generation rates and incentive programs. These experiences led to unique projects involving the measurement of grid modernization costs and benefits (energy, capacity, operating savings, revenue capture, reliability, environmental, and customer experience), which revealed the limitations of current utility regulatory and governance models. Mr. Alvarez currently serves as the President of the Wired Group, a boutique consultancy serving consumer and environmental advocates, regulators, associations, and suppliers.

Research Projects, Thought Leadership, Regulatory Appearances

Support for Considering Grid Modernization Investments in a Distinct Proceeding. Testimony before the North Carolina Utilities Commission on behalf of the Environmental Defense Fund. E-2 Sub 1142, October 18, 2017; also E-7 Sub 1146, January 19, 2018.

Evaluation of Southern California Edison's Request to invest \$2.3 Billion in Its Grid to Accommodate Distributed Energy Resources. Testimony before the California Public Utilities Commission on behalf of The Utility Reform Network in A16-09-001. May 2, 2017.

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Evaluation of Eversource's Smart Meter Deployment Plan. Testimony before the Massachusetts Department of Public Utilities on behalf of the Attorney General in 15-122. March 10, 2017.

Evaluation of Kentucky Utilities/Louisville Gas & Electric Smart Meter Deployment Plan. Testimony before the Kentucky Public Service Commission on behalf of the Attorney General, 2016-00370 & 371. March 3, 2017. Also 2018-00005. May 18, 2018.

Recommendations on Metropolitan Edison's Grid Modernization Plan. Testimony before the Pennsylvania Public Utilities Commission on behalf of the Environmental Defense Fund in R-2016-2547449. July 21, 2016.

Arguments to Consider Duke Energy's Smart Meter CPCN Request in the Context of a Rate Case. Testimony before the Kentucky Public Service Commission on behalf of the Attorney General in 2016-00152. July 18, 2016.

Arguments to Reject Pacific Gas & Electric's Request to Invest \$100 Million in Its Grid to Accommodate Distributed Energy Resources. Testimony before the California Public Utilities Commission on behalf of The Utility Reform Network, A15-09-001. April 29, 2016

Arguments to Reject Westar Energy's Proposal to Mandate a Rate Specific to Distributed Generation-Owners. Testimony before the Kansas Corporation Commission on behalf of the Environmental Defense Fund, case 15-WSEE-115-RTS. July 9, 2015.

Regulatory Reform Proposal to Base a Significant Portion of Utility Compensation on Performance in the Public Interest. Testimony before the Maryland PSC on behalf of the Coalition for Utility Reform, case 9361. December 8, 2014.

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Smart Grid Economic and Environmental Benefits: A Review and Synthesis of Research on Smart Grid Benefits and Costs. Secondary research report prepared for the Smart Grid Consumer Collaborative. October 8, 2013. Companion piece: Smart Grid Technical and Economic Concepts for Consumers.

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Books

Smart Grid Hype & Reality: A Systems Approach to Maximizing Customer Return on Utility Investment. First edition 327 pages, 2014. Second edition 358 pages, 2018. ISBN 978-0-615-88795-1. Wired Group Publishing.

Noteworthy Publications

Measuring Distribution Performance? Benchmarking Warrants Your Attention. With Sean Ericson. Electricity Journal. Volume 31 (April, 2018), pages 1-6.

Busting Myths: Investor-Owned Utility Performance Can be Credibly Benchmarked. With Joel Leonard. Electricity Journal. Volume 30 (October, 2017), pages 45-48.

Price Cap Electric Ratemaking: Does it Merit Consideration? With Bill Steele. Electricity Journal. Volume 30, (October, 2017), pages 1-7.

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Buying Into Solar: Rewards, Challenges, and Options for Rate-Based Investments. Public Utilities Fortnightly. December, 2009.

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A Better Way to Recover Smart Grid Costs. Smart Grid News. September 3, 2014.

Is This the Future? Simple Methods for Smart Grid Regulation. Smart Grid News. October 2, 2014.

The True Cost of Smart Grid Capabilities. Intelligent Utility. June 30, 2014.

Noteworthy Presentations

NASUCA Mid-Year Meeting. *Utility Evaluator™ Software: Benchmarking Distribution Utility Performance Using Publicly-Available Data.* New Orleans, LA. June 7, 2016.

NARUC Committee on Energy Resources and the Environment. *How big data can lead to better decisions for utilities, customers, and regulators.* Washington DC. February 15, 2016.

National Conference of Regulatory Attorneys 2014 Annual Meeting. *Smart Grid Hype & Reality.* Columbus, Ohio. June 16, 2014.

NASUCA 2013 Annual Conference. *A Review and Synthesis of Research on Smart Grid Benefits and Costs.* Orlando. November 18, 2013.

NARUC Subcommittee on Energy Resources and the Environment. *The Distributed Generation (R)Evolution.* Orlando. November 17, 2013.

IEEE Power and Energy Society, ISGT 2013. *Distribution Performance Measures that Drive Customer Benefits.* Washington DC. February 26, 2013.

Canadian Electric Institute 2013 Annual Distribution Conference. *The (Smart Grid) Story So Far: Costs, Benefits, Risks, Best Practices, and Missed Opportunities.* Keynote. Toronto, Canada. January 23, 2013.

Great Lakes Smart Grid Symposium. *What Smart Grid Deployment Evaluations are Telling Us.* Chicago. September 26, 2012.

Mid-Atlantic Distributed Resource Initiative. *Smart Grid Deployment Evaluations: Findings and Implications for Regulators and Utilities.* Philadelphia. April 20, 2012.

DistribuTECH 2012. *Lessons Learned: Utility and Regulator Perspectives.* Panel Moderator. January 25, 2012.

DistribuTECH 2012. *Optimizing the Value of Smart Grid Investments.* Half-day course. January 23, 2012.

NARUC Subcommittee on Electricity. *Maximizing Smart Grid Customer Benefits: Measurement and Other Implications for IOUs and Regulators.* St. Louis. Nov. 13, 2011.

Teaching

Post-graduate Adjunct Professor. University of Colorado, Global Energy Management Program. Course: Renewable Energy Commercialization: Electric Technologies, Markets, and Policy.

Guest Lecturer. Michigan State University, Institute for Public Utilities. Courses: Performance Measurement of Distribution Utility Businesses; Introduction to Grid Modernization.

Education

Master of Management, 1991, Kellogg School of Management, Northwestern University. Concentrations: Accounting, Finance, Information Systems, and International Business.

Bachelor's Degree in Business Administration, 1984, Kelley School of Business, Indiana University. Concentrations: Marketing and Finance.

Certifications

New Product Development Professional. Product Development and Management Association. 2007.

Exhibit PJA-2
Net Present Value Calculations
Page 1 of 1

Total (All Electric and Gas Costs)																		
Discount Rate (DEO before tax)	7.54%	(Per STIP dated April 13, 2018. Page 7.																
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	TOTAL
Continue Node Environment																		
O&M	4G Communication Node Upgrade	78,966,119	30,387,500	30,387,500	30,387,500													91,162,500
	EDMS to MDM Conversion	14,177,147	7,900,000	7,900,000		-	-	-	-	-	-	-	-	-	-	-	-	15,800,000
	Long-term Communication Node Solution	929,887	1,000,000			-		-		-	-	-	-	-	-	-	-	1,000,000
	NES Headend Upgrades	5,677,870	800,000		848,720		900,407		955,242		1,013,416		1,075,133		1,140,609		1,210,072	7,943,599
2,441,904	Monthly Cellular Cost	12,971,408	1,236,176	1,273,261	1,311,459	1,350,803	1,391,327	1,433,067	1,476,059	1,520,340	1,565,951	1,612,929	1,661,317	1,711,157	1,762,491	1,815,366	1,869,827	22,991,529
703,038	Communication Device Failures	38,166,258	2,531,878	3,027,026	3,197,096	3,475,274	3,712,735	3,966,676	4,238,251	4,528,697	4,839,336	5,171,583	5,526,953	6,215,848	6,644,434	7,102,926	7,593,428	71,772,140
2,323,152	Vendor Maintenance	21,884,016	2,085,548	2,148,114	2,212,558	2,278,935	2,347,303	2,417,722	2,490,253	2,564,961	2,641,910	2,721,167	2,802,802	2,886,886	2,973,493	3,062,698	3,154,578	38,788,928
		172,772,705	45,941,102	44,735,901	37,957,333	7,105,012	8,351,771	7,817,464	9,159,805	6,613,999	10,060,612	9,505,679	11,066,206	10,813,891	12,521,026	11,980,990	13,827,905	249,458,696
Transition to Mesh Environment																		
Capital	Ohio AMI Transition	123,737,702	32,657,008	73,503,945	34,944,977	2,292,918			-	-	-	-	-	-	-	-	-	143,398,848
O&M	Monthly Cellular Cost	5,302,259	144,045	480,306	581,420	598,863	616,828	635,333	654,393	674,025	694,246	715,073	736,525	758,621	781,380	804,821	828,966	9,704,845
	Communication Device Failures	274,337	5,540	16,510	21,815	24,243	25,042	25,868	36,419	37,794	39,225	41,963	44,990	48,343	52,064	56,198	60,798	536,810
	Vendor Maintenance	3,745,063	-	115,427	385,041	466,130	480,114	494,517	509,353	524,633	540,372	556,584	573,281	590,480	608,194	626,440	645,233	7,115,800
		133,059,361	32,806,593	74,116,188	35,933,253	3,382,153	1,121,984	1,155,719	1,200,165	1,236,452	1,273,843	1,313,619	1,354,796	1,397,444	1,441,637	1,487,459	1,534,996	160,756,303
Costs Duke Failed To Include In Transition to Mesh Environment																		
Capital	Business Continuity Effort (OCC-INT-09-184 in 17-0032)	24,136,045	24,136,045															24,136,045
(See Exhibit PJA-4)	Value of nodes/meters/data transmitters retired prematurely	125,010,893	32,993,030	74,260,259	35,304,541	2,316,511												144,874,341
(See Exhibit PJA-3)	Carrying Costs on "Ohio AMI Transition" Capital	55,846,923	2,619,333	8,327,797	10,522,435	9,897,934	9,076,388	8,254,842	7,433,296	6,611,750	5,790,204	4,968,658	4,147,111	3,325,565	2,504,019	1,682,473	860,927	86,022,733
*	Carrying Costs on "Business Continuity Effort" Capital	10,143,153	1,935,889	1,797,611	1,659,333	1,521,056	1,382,778	1,244,500	1,106,222	967,944	829,667	691,389	553,111	414,833	276,556	138,278	(0)	14,519,167
*	Carrying Costs on nodes/meters/data transmitters retired prematurely	40,325,710	2,551,774	8,011,743	9,820,599	8,774,673	7,529,673	6,284,674	5,039,675	3,794,676	2,549,677	1,304,678	343,209	19,907	0	-	-	56,024,959
O&M	Business Continuity Effort (OCC-INT-09-184 in 17-0032)	60,506	60,506															60,506
		255,523,231	64,296,578	92,397,410	57,306,909	22,510,173	17,988,840	15,784,017	13,579,194	11,374,371	9,169,547	6,964,724	5,043,432	3,760,306	2,780,575	1,820,751	860,927	325,637,752

Exhibit PJA-3
Carrying Charge Calculations
Page 1 of 1

ASSUMPTIONS																		
Overall ROR (Equity & Debt)	7.54%																	
ROE Percentage	9.84%																	
Equity Percentage	50.75%																	
Debt Percentage	49.25%																	
Interest Percentage (imputed)	5.18%																	
Federal Income Tax Rate	21%																	
Useful Life: New Equipment	15 years																	
Amortization: Retired Equipment	10 years																	
CARRYING COSTS: AMI Transition Plan Capital																		
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	TOTAL
Investments	2019		32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008	32,657,008
	2020			73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945	73,503,945
	2021				34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977	34,944,977
	2022					2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918	2,292,918
Depreciation	on 2019		2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134	2,177,134
	on 2020			4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263	4,900,263
	on 2021				2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665	2,329,665
	on 2022					152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861	152,861
Book Value	on 2019		30,479,874	28,302,740	26,125,606	23,948,473	21,771,339	19,594,205	17,417,071	15,239,937	13,062,803	10,885,669	8,708,535	6,531,402	4,354,268	2,177,134	(0)	
	on 2020			68,603,682	63,703,419	58,803,156	53,902,893	49,002,630	44,102,367	39,202,104	34,301,841	29,401,578	24,501,315	19,601,052	14,700,789	9,800,526	4,900,263	68,603,682
	on 2021				32,615,312	30,285,647	27,955,982	25,626,316	23,296,651	20,966,986	18,637,321	16,307,656	13,977,991	11,648,326	9,318,661	6,988,995	4,659,330	
	on 2022					2,140,057	1,987,196	1,834,334	1,681,473	1,528,612	1,375,751	1,222,890	1,070,028	917,167	764,306	611,445	458,584	
Total Book Value			30,479,874	96,906,422	122,444,337	115,177,332	105,617,409	96,057,486	86,497,562	76,937,639	67,377,716	57,817,793	48,257,870	38,697,946	29,138,023	19,578,100	10,018,177	
Profits (BV X Equity % X ROE)			1,522,104	4,839,313	6,114,625	5,751,726	5,274,322	4,796,919	4,319,515	3,842,112	3,364,708	2,887,305	2,409,901	1,932,498	1,455,095	977,691	500,288	49,988,122
Taxes on Profits			319,642	1,016,256	1,284,071	1,207,863	1,107,608	1,007,353	907,098	806,843	706,589	606,334	506,079	405,825	305,570	205,315	105,060	10,497,506
Interest Exp. (BV X Debt % X Int Rate)			777,587	2,472,228	3,123,739	2,938,347	2,694,459	2,450,571	2,206,683	1,962,795	1,718,907	1,475,019	1,231,131	987,243	743,355	499,467	255,579	25,537,106
Carrying Costs on AMI Transition Plan Capital			55,846,923	2,619,333	8,327,797	10,522,435	9,897,934	9,076,388	8,254,842	7,433,296	6,611,750	5,790,204	4,968,658	4,147,111	3,325,565	2,504,019	1,682,473	86,022,733
CARRYING COSTS: Business Continuity Effort Capital																		
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	TOTAL
Investments	2019		24,136,045	22,526,975	20,917,906	19,308,836	17,699,766	16,090,697	14,481,627	12,872,557	11,263,488	9,654,418	8,045,348	6,436,279	4,827,209	3,218,139	1,609,070	
Depreciation	on 2019		1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	1,609,070	24,136,045
Book Value	on 2019		22,526,975	20,917,906	19,308,836	17,699,766	16,090,697	14,481,627	12,872,557	11,263,488	9,654,418	8,045,348	6,436,279	4,827,209	3,218,139	1,609,070	(0)	
Profits			1,124,952	1,044,598	964,245	883,891	803,537	723,183	642,830	562,476	482,122	401,769	321,415	241,061	160,707	80,354	(0)	8,437,141
Taxes on Profits			236,240	219,366	202,491	185,617	168,743	151,869	134,994	118,120	101,246	84,371	67,497	50,623	33,749	16,874	(0)	1,771,800
Interest Expense			574,697	533,647	492,597	451,548	410,498	369,448	328,398	287,348	246,299	205,249	164,199	123,149	82,100	41,050	(0)	4,310,227
Carrying Costs on Business Continuity Effort Capital			10,143,153	1,935,889	1,797,611	1,659,333	1,521,056	1,382,778	1,244,500	1,106,222	967,944	829,667	691,389	553,111	414,833	276,556	138,278	14,519,167
CARRYING COSTS: Meters and Data Transmitters Retired Early																		
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	TOTAL
(see PJA-4 for book value, and PJA-2 for spread through retirement years 2019-2022)	Retirements	2019	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030	32,993,030
		2020		74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259	74,260,259
		2021			35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541	35,304,541
		2022				2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511	2,316,511
(10 years per Staff Report, p. 11)	Amortization	on 2019	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303	3,299,303
		on 2020		7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	7,426,026	103,964,363
		on 2021			3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	3,530,454	45,895,903
		on 2022				231,651	231,651	231,651	231,651	231,651	231,651	231,651	231,651	231,651	231,651	231,651	231,651	2,779,813
Book Value	on 2019		29,693,727	26,394,424	23,095,121	19,795,818	16,496,515	13,197,212	9,897,909	6,598,606	3,299,303	-	-	-	-	-	-	
	on 2020			66,834,233	59,408,207	51,982,181	44,556,155	37,130,129	29,704,104	22,278,078	14,852,052	7,426,026	-	-	-	-	-	
	on 2021				31,774,087	28,243,633	24,713,179	21,182,725	17,652,271	14,121,816	10,591,362	7,060,908	3,530,454	(0)	-	-	-	
	on 2022					2,084,860	1,853,209	1,621,558	1,389,906	1,158,255	926,604	694,953	463,302	231,651	0	-	-	
Total Book Value			29,693,727	93,228,657	114,277,415	102,106,492	87,619,058	73,131,624	58,644,190	44,156,756	29,669,321	15,181,887	3,993,756	231,651	0	-	-	
Profits			1,482,845	4,655,653	5,706,786	5,098,994	4,375,521	3,652,047	2,928,574	2,205,100	1,481,627	758,153	199,440	11,568	0	-	-	32,556,307
Taxes on Profits			311,398	977,687	1,198,425	1,070,789	918,859	766,930	615,000	463,071	311,142	159,212	41,882	2,429	0	-	-	6,836,824
Interest Expense			757,532	2,378,403	2,915,388	2,604,890	2,235,294	1,865,697	1,496,101	1,126,505	756,909	387,313	101,887	5,910	0	-	-	16,631,828
Carrying Costs on Meters & Transmitters Retired Early			40,325,710	2,551,774	8,011,743	9,820,599	8,774,673	7,529,673	6,284,674	5,039,675	3,794,676	2,549,677	1,304,678	343,209	19,907	0	-	56,024,959
SUMMARY: Profits and Taxes (for information only)																		
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	TOTAL
Profits			4,129,901	10,539,564	12,785,656	11,734,611	10,453,380	9,172,149	7,890,919	6,609,688	5,328,457	4,047,227	2,930,757	2,185,127	1,615,802	1,058,045	500,288	90,981,570
Taxes on Profits			867,279	2,213,308	2,684,988	2,464,268	2,195,210	1,926,151	1,657,093	1,388,034	1,118,976	849,918	615,459	458,877	339,318	222,189	105,060	19,106,130
TOTAL Profits and Taxes			74,754,391	4,997,181	12,752,872	15,470,643	14,198,879	12,648,590	11,098,301	9,548,011	7,997,722	6,447,433	4,897,144	3,546,215	2,644,004	1,955,120	1,280,234	110,087,699

Exhibit PJA-4
Net Book Value Calculations
Page 1 of 1

	Original Plant	Accumulated Depreciation	Net Book Value	Date	Source
Comm Nodes	101,758,692	27,879,807	73,878,885	6/30/2016	Case No. 17-0032-EL-AIR, Schedule B-3.2, page 3, line 16
Echelon Meters	68,730,098	19,505,785	49,224,313	6/30/2016	Case No. 17-0032-EL-AIR, Schedule B-3.2, page 2, line 21
Gas Meter Data Transmitters	n/a	n/a	21,771,143	12/31/2016	Case No. 17-690-GA-RDR. Testimony of Peggy A. Laub, Attachment PAL-1, page 2. March 24, 2017
			<u>144,874,341</u>		

Duke Energy Ohio
Case No. 17-0032-EL-AIR, et al.
OCC Fifth Set of Interrogatories - Stipulation
Date Received: May 23, 2018

OCC-INT-05-109

REQUEST:

In response to OCC-STIP-INT-03-073, Duke stated: “The Ohio AMI Transition, which will replace Echelon AMI meters with Itron AMI meters, is a separate, independent effort from component three of the PowerForward Rider. The Ohio AMI Transition will proceed as proposed in the Testimony of Don Schneider, while component three of the PowerForward Rider will require a separate proceeding and subject to hearing, the timelines of which cannot be assumed at this time.”

- a) Please provide a summary of all costs that Duke intends to incur under the Ohio AMI Transition, including a description of the investment, the cost, and the applicable cost recovery mechanism (PowerForward Rider, DCI, etc.).
- b) Regarding Duke’s response that the AMI Transition “will proceed as proposed in the Testimony of Don Schneider,” does this mean that the AMI Transition will proceed if the Stipulation is approved without modification, or does it mean that the AMI Transition will proceed even if the Stipulation is not approved? If your response is that the AMI Transition will proceed without approval of the Stipulation, then please explain the basis for Duke’s implementation of the AMI Transition Plan prior to any Commission approval.
- c) Regarding Duke’s response that the AMI Transition “will proceed as proposed in the Testimony of Don Schneider,” does this mean that the AMI Transition will proceed prior to any further PUCO approval of the infrastructure modernization plan described in PowerForward component three?
- d) Regarding Duke’s response that the AMI Transition “will proceed as proposed in the Testimony of Don Schneider,” does this mean that Duke will implement the AMI Transition in full, including all of the costs identified on Attachment DLS-1 to the testimony of Donald Schneider?
- e) Please describe any portion of the proposed AMI Transition that will be subject to component three of the proposed PowerForward Rider in the Stipulation.

RESPONSE:

- a) See testimony of Don Schneider for a description and summary of all costs that Duke Energy Ohio intends to incur under the AMI Transition. Costs for electric metering fall under FERC Accounts eligible for recovery through Rider DCI and costs for communication devices are eligible for recovery through component two of the PowerForward Rider, as described in the Stipulation.
- b) Objection. This Interrogatory is vague, ambiguous, and unduly burdensome. The question is susceptible to different interpretations and Duke Energy Ohio would

have to engage in speculation or conjecture to ascertain the intended meaning of this request. Without waiving said objections, Duke Energy Ohio will proceed with the Ohio AMI Transition as proposed in the Testimony of Don Schneider if the Commission approves the Stipulation.

- c) See response to OCC-STIP-INT-03-073.
- d) Yes.
- e) See response to OCC-STIP-INT-05-109(a).

PERSON RESPONSIBLE: Donald L. Schneider, Jr.

Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Second Set of Interrogatories
Date Received: April 12, 2017

OCC-INT-02-044

REQUEST:

Referring to Mr. Wathen's testimony, identify the dollar amount and customer class revenue impact for revenues collected in Rider DR-IM for each year since its inception.

RESPONSE:

RIDER DR-IM REVENUES BY CUSTOMER CLASS AND YEAR
MAY 2010 - FEBRUARY 2017

<u>YEAR</u>	<u>COMMERCIAL</u>	<u>INDUSTRIAL</u>	<u>OPA</u>	<u>RESIDENTIAL</u>	<u>STREET LIGHTING</u>	<u>TOTAL</u>
2010	\$343,896	\$12,516	\$19,568	\$2,259,547	\$74	\$2,635,602
2011	\$1,092,578	\$39,374	\$61,825	\$6,801,217	\$228	\$7,995,221
2012	\$1,905,950	\$67,231	\$105,468	\$12,271,474	\$454	\$14,350,576
2013	\$3,477,441	\$120,116	\$189,341	\$22,739,189	\$2,658	\$26,528,745
2014	\$5,071,628	\$178,982	\$272,137	\$33,223,671	\$19,467	\$38,765,884
2015	\$6,628,609	\$223,894	\$350,893	\$43,443,714	\$25,942	\$50,673,051
2016	\$7,236,651	\$242,028	\$378,151	\$47,518,385	\$29,250	\$55,404,465
2017	\$1,225,199	\$40,816	\$63,584	\$8,034,428	\$5,024	\$9,369,050

PERSON RESPONSIBLE: William Don Wathen

Duke Energy Ohio
Case No. 17-0032-EL-AIR, *et al.*
OCC Third Set of Interrogatories - Stipulation
Date Received: May 11, 2018

OCC-INT-03-073

REQUEST:

Regarding the infrastructure modernization plan under “component three” of the PowerForward Rider:

- a) Does Duke intend to replace residential Echelon meters with Itron meters (or other meters compatible with the mesh system) before any such infrastructure modernization plan is approved?
- b) If your answer to (a) is yes, please state, using the best available information, how many residential Echelon meters will be replaced and over what period of time, the projected cost of replacing such meters, how Duke will determine which meters to replace, and how the Stipulation proposes for Duke to charge customers for the cost of such meters.
- c) Does Duke expect that the infrastructure modernization plan will include a proposal to replace all residential Echelon meters with Itron meters (or other meters compatible with the mesh system)?

RESPONSE:

- a) The Ohio AMI Transition, which will replace Echelon AMI meters with Itron AMI meters, is a separate, independent effort from component three of the PowerForward Rider. The Ohio AMI Transition will proceed as proposed in the Testimony of Don Schneider, while component three of the PowerForward Rider will require a separate proceeding and subject to hearing, the timelines of which cannot be assumed at this time.
- b) See response to OCC-INT-03-073(a).
- c) See response to OCC-INT-03-073(a).

PERSON RESPONSIBLE: Donald L. Schneider, Jr.

Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Ninth Set of Interrogatories
Date Received: August 15, 2017

OCC-INT-09-184

REQUEST:

Referring to the Direct Testimony of Donald L. Schneider, Jr. at page 10:

- a. What is the total projected cost for the business continuity effort for the years 2017 and 2018?
- b. What are the total projected costs associated with removal of the approximate 23,700 communication nodes?
- c. What are the total projected capital costs in 2017 and 2018 associated with purchasing the Itron electric meters that will replace approximately 80,000 Echelon electric meters?
- d. What are the total projected capital costs in 2017 and 2018 associated with purchasing the Itron gas communication modules that will replace 48,800 Badger gas communication modules?
- e. How does the Company intend to recover the capital costs associated with the business continuity effort 2017 and 2018?
- f. How does the Company intend to recover O&M costs associated with the business continuity effort in 2017 and 2018?

RESPONSE:

- a. See table below:

	Total	2017	2018
Capital	24,136,045	10,081,979	14,054,066
O&M	60,506	60,506	0
Total	24,196,551	10,142,485	14,054,066

- b. Objection: question is unclear. See response to OCC-INT-09-184(a) which includes the node removal costs.

- c. See table below:

	Total	2017	2018
Itron Meters	10,111,082	4,266,984	5,844,099

- d.

	Total	2017	2018
Itron Gas Modules	2,949,511	1,249,254	1,700,257

- e. If the capital costs are included in FERC distribution capital accounts they will be included in Rider DCI. Capital costs that are included in FERC general plant accounts will also be included in Rider DCI if the Company's request in this case to include general and intangible accounts in Rider DCI is

approved. If this request is not approved there will be no recovery on general and intangible plant until the Company's next base electric case.

- f. O&M costs not included in the Company's test period in this case will not be recovered by customers unless the Company has another base electric rate case in calendar year 2018.

PERSON RESPONSIBLE:

Parts a-d: Donald L. Schneider, Jr.; Parts e, f: Peggy Laub

Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Second Set of Interrogatories
Date Received: April 12, 2017

OCC-INT-02-007

REQUEST:

Referring to Mr. Schneider's testimony generally, and to Attachment DLS-1 specifically.

- a. Does the proposed transition to the mesh environment involve the replacement of Echelon meters with Itron meters? If not, please explain how the Echelon meters will communicate with the Cisco Connected Grid Routers (CGRs).
- b. If the proposed transition to the mesh environment does involve the replacement of Echelon meters with Itron meters, please quantify the portion of the AMI transition capital (\$143.4 million) which relates to:
 - i. new meters;
 - ii. new meter installation;
 - iii. new gas meter modules;
 - iv. new gas meter module installation;
 - v. Cisco CGRs;
 - vi. CGR installation;
 - vii. all other devices/software (please list).
- c. Please provide the results of any cost analyses the Company completed to evaluate options which avoid replacing the Echelon meters, including, but not limited to:
 - i. Replacing the communications cards in the Echelon meters with communications cards which could be read directly by the public 4G cellular network;
 - ii. Replacing the communications cards in the Echelon meters with communications cards which could be read by the Cisco Connected Grid routers;
 - iii. Replacing the communications network, including the communications cards in the Echelon meters, with the L&G communications network solution Ericsson is now using;
 - iv. Replacing the communications nodes with Ericsson's SGN 3200 product; and
 - v. Other scenarios to avoiding Echelon meter replacement the Company may have considered.

- d. If any of the options which avoid replacing the Echelon meters is infeasible, please explain the nature of such infeasibility.
- e. Please quantify the current (December 31, 2016) book value of:
 - i. Existing Echelon meters;
 - ii. Existing Ambient Communications nodes; and
 - iii. EDMS.
- f. Please explain whether or not the \$143.4 million capital required for the proposed transition to a Mesh environment includes Company return on equity or interest on debt.
- g. Assuming the Company's current authorized rate of return, debt-equity ratio, cost of capital, weighted average debt interest rate, 7.73% discount rate, and 20-year asset life, please estimate the net present value of the \$143.4 million capital required for the proposed transition to a mesh environment. Please provide details of this calculation in Excel native format with formulas intact.
- h. Using the same assumptions listed in (g) above, please estimate the NPV to customers of the \$143.4 million capital required for the proposed transition to a mesh environment using a 15-year asset life. Please provide details of this calculation in Excel native format with formulas intact.
- i. Using the same assumptions listed in (g) above, please estimate the net present value of the \$143.4 million capital required for the proposed transition to a mesh environment using a 10-year asset life. Please provide details of this calculation in Excel native format with formulas intact.
- j. Provide any cost benefit analysis prepared by the Company's proposed AMI transition investment using the same categories and methodologies required to justify the Company's original AMI investment in 2009.

RESPONSE:

- a. Yes.
- b. See response to OCC-INT-02-009.
- c. Objection. This Interrogatory is overly broad and unduly burdensome, given that it seeks information that is unlimited as to time and that is neither relevant to this proceeding nor likely to lead to the discovery of admissible evidence in this proceeding. Without waiving said objection, to the extent discoverable, and in the spirit of discovery, Duke Energy Ohio cannot confirm the OCC's claim that certain "options" it contemplates would actually allow Duke

Energy Ohio to “avoid replacing the Echelon meters”. These “options” appear to require development of a new and unique AMI solution which would not be in service elsewhere in North America, presenting similar issues we have today with the Ambient/Echelon AMI solution. Duke Energy Ohio’s proposed solution is a marketable proven AMI solution that Duke has chosen to standardize across all jurisdictions, keeping AMI systems and inventory costs down.

- i. Duke Energy Ohio did not perform a formal cost analysis for this exact “option”.
 - ii. Duke Energy Ohio did not perform a formal cost analysis for this exact “option”.
 - iii. Duke Energy Ohio did not perform a formal cost analysis for this exact “option”.
 - iv. Duke Energy Ohio did not perform a formal cost analysis for this exact “option”.
 - v. Attachment DLS-1 represents Duke Energy Ohio’s cost analysis of avoiding Echelon meter replacement.
- d. Objection. This Interrogatory is overly broad and unduly burdensome, given that it seeks information that is unlimited as to time and that is neither relevant to this proceeding nor likely to lead to the discovery of admissible evidence in this proceeding. Without waiving said objection, to the extent discoverable, and in the spirit of discovery, Duke Energy Ohio cannot confirm the OCC’s claim that certain “options” it contemplates would actually allow Duke Energy Ohio to “avoid replacing the Echelon meters.” Duke Energy Ohio neither confirms nor denies whether any of the “options contemplated by the OCC are infeasible.
- e.
 - i. The Net Book Value of Echelon meters as of December 31, 2016, was \$49,053,660.
 - ii. The Net Book Value of communication nodes as of December 31, 2016, was \$89,843,793 (includes electric and gas).
 - iii. The Net Book Value of EDMS as of December 31, 2016, was \$0
- f. The figure is the cash expenditure projected for the capitalized portion of the project; consequently, it excludes any carrying costs (debt or equity).
- g. The question assumes that the currently authorized weighted-average cost of capital equals the discount rate. Therefore, the NPV equals \$143.4 million.
- h. See response to OCC-INT-02-007(g).
- i. See response to OCC-INT-02-007(g).
- j. Duke Energy Ohio did not perform such a cost analysis.

PERSON RESPONSIBLE:

- a. Donald Schneider, Jr.
- b. Donald Schneider, Jr.
- c. As to Objection - Legal
As to response - Donald Schneider, Jr.
- d. Legal
- e. Cindy Lee
- f. Donald Schneider, Jr.
- g. Donald Schneider, Jr.
- h. Donald Schneider, Jr.
- i. Donald Schneider, Jr.
- j. Donald Schneider, Jr.

Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Second Set of Interrogatories
Date Received: April 12, 2017

OCC-INT-02-009

REQUEST:

Referring to attachment DLS-1 of Mr. Schneider's testimony, please provide the details, including all calculations and assumptions, behind each line item in the column "TOTAL (2019-2038)" for "Electric Costs Only" and "Gas Costs Only" sections of the attachment. Please provide these details in a working Microsoft Excel spreadsheet with all cell references and formulas intact.

RESPONSE:

See Attachment OCC-INT-02-009(a) for a summary level breakdown of annual costs between electric and gas service. Attachment OCC-INT-02-009(b) includes tabs showing detailed cost estimates for for all line items from Attachment DLS-1, except for the "Ohio AMI Transition" costs. Attachment OCC-INT-02-009(c) is the detailed cost estimate for the "Ohio AMI Transition" costs from Attachment DLS-1.

PERSON RESPONSIBLE: Donald Schneider, Jr.

Total (All Electric and Gas Costs)																								
Discount Rate (DEO before tax)		7.73%																						
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	TOTAL	
Assumption: Node Split Electric Only Nodes = 70% Combo Nodes = 30% Communication Combo Electric = 61% Gas = 39% Overarching Ele/Gas Split Electric = 88.3% Gas = 11.7%	O&M	Continue Node Environment	78,694,632	30,387,500	30,387,500	30,387,500																	91,162,500	
		4G Communication Node Upgrade	14,140,117	7,900,000	7,900,000																			15,800,000
		EDMS to MDM Conversion	928,247	1,000,000																				1,000,000
		Long-term Communication Node Solution	6,937,370	800,000		848,720		900,407		955,242		1,013,416		1,075,133		1,140,609		1,210,072		1,283,765		1,361,946		10,589,310
		NES Headend Upgrades	15,487,719	1,236,176	1,273,261	1,311,459	1,350,803	1,391,327	1,433,067	1,476,059	1,520,340	1,565,951	1,612,929	1,661,317	1,711,157	1,762,491	1,815,366	1,869,827	1,925,922	1,983,699	2,043,210	2,104,507	2,167,642	33,216,510
		Monthly Cellular Cost	49,779,269	2,531,878	3,027,026	3,197,096	3,475,274	3,712,735	3,966,676	4,238,251	4,528,697	4,839,336	5,171,583	5,526,953	6,215,848	6,644,434	7,102,926	7,593,428	8,118,189	8,679,619	9,280,296	9,922,982	10,610,633	118,383,860
		Communication Device Failures	26,129,276	2,085,548	2,148,114	2,212,558	2,278,935	2,347,303	2,417,722	2,490,253	2,564,961	2,641,910	2,721,167	2,802,802	2,886,886	2,973,493	3,062,698	3,154,578	3,249,216	3,346,692	3,447,093	3,550,506	3,657,021	56,039,456
		Vendor Maintenance	192,096,630	45,941,102	44,735,901	37,957,333	7,105,012	8,351,771	7,817,464	9,159,805	8,613,999	10,060,612	9,505,679	11,066,206	10,813,891	12,521,026	11,980,990	13,827,905	13,293,327	15,293,776	14,770,600	16,939,941	16,435,296	326,191,636
		Capital	Transition to Mesh Environment	123,299,685	32,657,008	73,503,945	34,944,977	2,292,918																143,398,848
		Ohio AMI Transition																						
	O&M	Monthly Cellular Cost	6,418,755	144,045	480,306	581,420	598,863	616,828	635,333	654,393	674,025	694,246	715,073	736,525	758,621	781,380	804,821	828,966	853,835	879,450	905,833	933,008	960,999	14,237,970
		Communication Device Failures	372,557	5,540	16,510	21,815	24,243	25,042	25,868	36,419	37,794	39,225	41,963	44,990	48,343	52,064	56,198	60,798	65,923	71,642	78,030	85,173	93,169	930,746
		Vendor Maintenance	4,615,356	-	115,427	385,041	466,130	480,114	494,517	509,353	524,633	540,372	556,584	573,281	590,480	608,194	626,440	645,233	664,590	684,528	705,063	726,215	748,002	10,644,198
			134,706,353	32,806,593	74,116,188	35,933,253	3,382,153	1,121,984	1,155,719	1,200,165	1,236,452	1,273,843	1,313,619	1,354,796	1,397,444	1,441,637	1,487,459	1,534,996	1,584,348	1,635,619	1,688,926	1,744,396	1,802,169	169,211,762

Electric Costs Only																							
Discount Rate (DEO before tax)		7.73%																					
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	TOTAL
Comms - Electric Only Portion 88.30% Customer Count for Electric 61%	O&M	Continue Node Environment	69,487,360	26,832,163	26,832,163	26,832,163																	80,496,488
		4G Communication Node Upgrade	8,625,471	4,819,000	4,819,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9,638,000
		EDMS to MDM Conversion	566,230	610,000																			610,000
		Long-term Communication Node Solution	6,937,370	800,000		848,720		900,407		955,242		1,013,416		1,075,133		1,140,609		1,210,072		1,283,765		1,361,946	10,589,310
		NES Headend Upgrades	9,447,509	754,067	776,689	799,990	823,990	848,709	874,171	900,396	927,408	955,230	983,887	1,013,403	1,043,806	1,075,120	1,107,373	1,140,594	1,174,812	1,210,057	1,246,358	1,283,749	13,222,622
		Monthly Cellular Cost	43,955,094	2,235,648	2,672,864	2,823,036	3,068,667	3,278,345	3,502,575	3,742,376	3,998,840	4,273,133	4,566,507	4,880,300	5,488,594	5,867,035	6,271,884	6,704,997	7,168,361	7,664,104	8,194,502	8,761,993	9,369,189
		Communication Device Failures	19,073,436	1,522,375	1,568,047	1,615,088	1,663,541	1,713,447	1,764,850	1,817,796	1,872,329	1,928,500	1,986,354	2,045,945	2,107,324	2,170,544	2,235,659	2,302,730	2,371,811	2,442,966	2,516,255	2,591,742	2,669,494
		Vendor Maintenance	158,092,471	37,573,253	36,668,762	32,918,997	5,556,198	6,740,908	6,141,595	7,415,809	6,798,577	8,170,279	7,536,748	9,014,782	8,639,723	10,253,307	9,614,916	11,358,393	10,714,985	12,600,891	11,957,115	13,999,431	13,360,945
																							267,035,613
	Capital	Transition to Mesh Environment	91,584,689	24,283,024	54,654,426	25,862,557	1,705,547																106,505,554
		Ohio AMI Transition																					
	O&M	Monthly Cellular Cost	3,915,440	87,867	292,987	354,666	365,306	376,265	387,553	399,180	411,155	423,490	436,195	449,280	462,759	476,642	490,941	505,669	520,839	536,464	552,558	569,135	586,209
		Communication Device Failures	328,968	4,892	14,578	19,262	21,406	22,842	32,158	33,372	34,636	37,053	39,726	42,687	45,972	49,623	53,684	58,210	63,260	68,900	75,207	82,268	821,849
		Vendor Maintenance	3,528,090	-	86,986	290,965	356,739	367,441	378,464	389,818	401,512	413,559	425,965	438,744	451,906	465,463	479,428	493,810	508,624	523,884	539,599	555,788	572,462
			99,357,188	24,375,784	55,048,977	26,527,450	2,448,998	765,818	788,859	821,156	846,039	871,685	899,213	927,751	957,352	988,077	1,019,991	1,053,164	1,087,674	1,123,608	1,161,057	1,200,130	1,240,939
																							124,153,722

Gas Costs Only																								
Discount Rate (DEO before tax)		7.73%																						
		NPV	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	TOTAL	
Comms - Gas Only Portion	O&M	Continue Node Environment																						
		4G Communication Node Upgrade	9,207,272	3,555,338	3,555,338	3,555,338																	10,666,013	
		EDMS to MDM Conversion	5,514,645	3,081,000	3,081,000		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,162,000
		Long-term Communication Node Solution	362,016	390,000																				390,000
		NES Headend Upgrades																						
		Monthly Cellular Cost	6,040,211	482,109	496,572	511,469	526,813	542,617	558,896	575,663	592,933	610,721	629,042	647,914	667,351	687,372	707,993	729,233	751,110	773,643	796,852	820,758	845,380	12,954,439
		Communication Device Failures	5,824,174	296,230	354,162	374,060	406,607	434,390	464,101	495,875	529,858	566,202	605,075	646,654	727,254	777,399	831,042	888,431	949,828	1,015,515	1,085,795	1,160,989	1,241,444	13,850,911
		Vendor Maintenance	7,055,839	563,173	580,067	597,470	615,394	633,856	652,871	672,458	692,631	713,410	734,812	756,857	779,563	802,950	827,038	851,849	877,405	903,727	930,839	958,764	987,526	15,132,659
			34,004,158	8,367,848	8,067,139	5,038,337	1,548,814	1,610,863	1,675,868	1,743,996	1,815,422	1,890,333	1,968,929	2,051,425	2,174,168	2,267,720	2,366,073	2,469,513	2,578,342	2,692,885	2,813,486	2,940,511	3,074,351	59,156,021
Customer Count for Gas	O&M	Transition to Mesh Environment																						
		Ohio AMI Transition	31,714,995	8,373,984	18,849,519	9,082,420	587,371																	36,893,294
		Monthly Cellular Cost	2,503,314	56,178	187,319	226,754	233,556	240,563	247,780	255,213	262,870	270,756	278,879	287,245	295,862	304,738	313,880	323,297	332,996	342,985	353,275	363,873	374,789	5,552,808
		Communication Device Failures	43,589	648	1,932	2,552	2,836	2,930	3,027	4,261	4,422	4,589	4,910	5,264	5,656	6,091	6,575	7,113	7,713	8,382	9,129	9,965	10,901	108,896
		Vendor Maintenance	1,087,267	-	28,442	94,076	109,391	112,673	116,053	119,535	123,121	126,814	130,619	134,537	138,573	142,731	147,012	151,423	155,966	160,645	165,464	170,428	175,541	2,503,044
			35,349,165	8,430,809	19,067,212	9,405,802	933,154	356,166	366,860	379,009	390,413	402,159	414,408	427,046	440,091	453,560	467,467	481,833	496,675	512,012	527,868	544,266	561,231	45,058,042

**Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Second Set of Interrogatories
Date Received: April 12, 2017**

OCC-INT-02-036

REQUEST:

Referring to Mr. Nicholson's testimony at page 7, lines 15-16, in your statement that, "EDMS does not have scalable VEE functionality for internal AMI CEUD," please explain whether Duke was aware of this lack of functionality at the time of the purchase of this system.

RESPONSE:

Objection. This Interrogatory is vague, ambiguous, and unduly burdensome. The question is susceptible to different interpretations and Duke Energy Ohio would have to engage in speculation or conjecture to ascertain the intended meaning of this request. Objecting further, this Interrogatory is overly broad and unduly burdensome, given that it seeks information that is unlimited as to time and that is neither relevant to this proceeding nor likely to lead to the discovery of admissible evidence in this proceeding. Objecting further, this Interrogatory seeks to elicit information that is of public record and thus is equally accessible to the Office of the Consumers' Counsel. Without waiving said objection, to the extent discoverable, and in the spirit of discovery, at the time of purchase, Duke Energy Ohio was aware that EDMS did have VEE functionality for interval AMI CEUD in a scalable manner. Duke Energy Ohio found that the cost and long-term support of that functionality was not optimal.

PERSON RESPONSIBLE: As to Objection - Legal
As to Response - Donald Schneider, Jr.

**Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Sixth Set of Interrogatories
Date Received: June 2, 2017**

OCC-INT-06-124

REQUEST:

With regard to the request for how or whether the Echelon metering system met certain functionalities for AMI metering systems identified in OCC-INT-02-013, describe what type of AMI meter and meter data management system were used to implement the TOU pilot program in light of Duke's admission that the Echelon meter and EDMS does not produce billing quality CEUD on an hourly basis.

RESPONSE:

Residential customers that had Echelon meters and participated in the TOU pilot were manually migrated to the MDM system for inclusion in the pilots.

PERSON RESPONSIBLE: Don Schneider, Jr.

**Duke Energy Ohio
Case No. 17-0032-EL-AIR
OCC Second Set of Interrogatories
Date Received: April 12, 2017**

OCC-INT-02-021

REQUEST:

Provide the analysis undertaken by Duke to determine the least cost method to maintain and operate its current AMI system for both Echelon and Itron meters. In your response, identify all the alternatives and cost estimates for each action identified and considered prior to the approach reflected in Duke's filing in this proceeding. In your response, provide the date that each option was identified and developed.

RESPONSE:

Duke Energy Ohio provided this analysis in Attachment DLS-1, as described in the testimony of Donald Schneider, Jr.

PERSON RESPONSIBLE: Legal

**Duke Energy Ohio
Case No. 17-0032-EL-AIR, *et al.*
OCC Fifth Set of Interrogatories - Stipulation
Date Received: May 23, 2018**

OCC-INT-05-127

REQUEST:

As of December 31, 2017, how many electric meters was Duke Energy using the public Verizon Wireless network to read directly (i.e., not through an Ambien communications node or Cisco Connected Grid Router?)

RESPONSE:

11,952.


PERSON RESPONSIBLE: Donald L. Schneider, Jr.



Overview of Duke Energy Ohio's Experience with Time Differentiated Rates

May 24, 2012

All Customers with a Smart Meter have Access to Daily Usage Details

**Online Services**

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[Add an Account](#) | Account Number: 12345-6789 | Address: 125 Anonymity Lane

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Current Bill
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Billing & Payment
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[Billing & Payment Options](#)
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Energy Savings
[CFL Order/Status](#)
[Home Energy Center](#)
[Energy Saving Tools](#)
[Learn about Energy](#)

Moving
[Start Service](#)
[Stop Service](#)

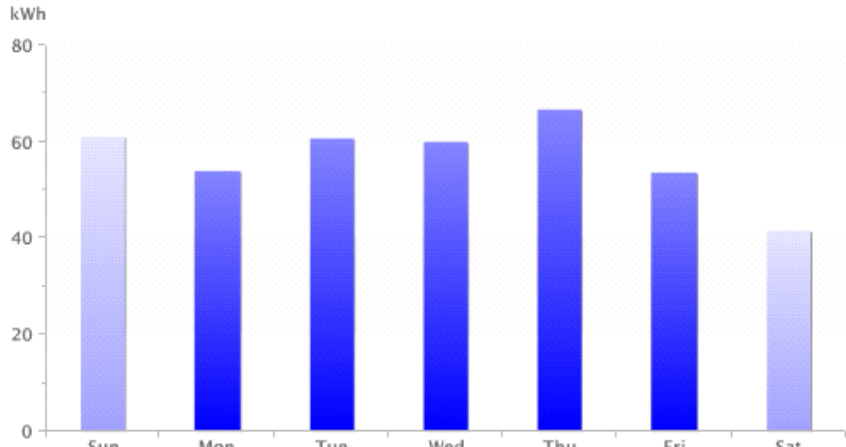
Daily Energy Usage
To change Meter, Graph, or Date, make new selections from the options below.

Meter: Electric - 100264032 | 125 Anonymity Lane
Graph: Average Energy by Day-of-Week | **Date:** 12/12/2011

Period: ☐ Billing Cycle ☐ Month ☒ Week [Export Data](#)

Average Energy by Day-of-Week


■ Total




Day	kWh
Sun	61
Mon	54
Tue	61
Wed	60
Thu	67
Fri	54
Sat	42

Look for trends or irregularities. Are your weekdays pretty even or does one stand out? How about

All Customers with a Smart Meter Have Access to Hourly Usage Details

**Online Services**

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[+ Add an Account](#)

Account Number12345-6789

Address125 Anonymity Lane

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Current Bill
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Billing & Payment
[Payment Activity](#)
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[Energy Usage & Cost Details](#)
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Energy Savings
[CFL Order/Status](#)
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[Energy Saving Tools](#)
[Learn about Energy](#)

Moving
[Start Service](#)
[Stop Service](#)

Meter Reading
[Submit Meter Reading](#)
[How to Read Your Meter](#)

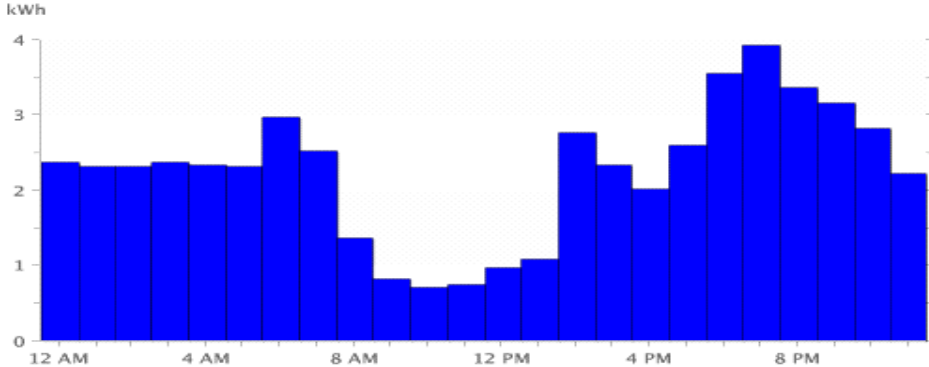
Daily Energy Usage
To change Meter, Graph, or Date, make new selections from the options below.

Meter: 125 Anonymity Lane

Graph: **Date:**

Period: ☐ Week ☒ Day [Export Data](#)

Hourly Energy Usage
■ Total



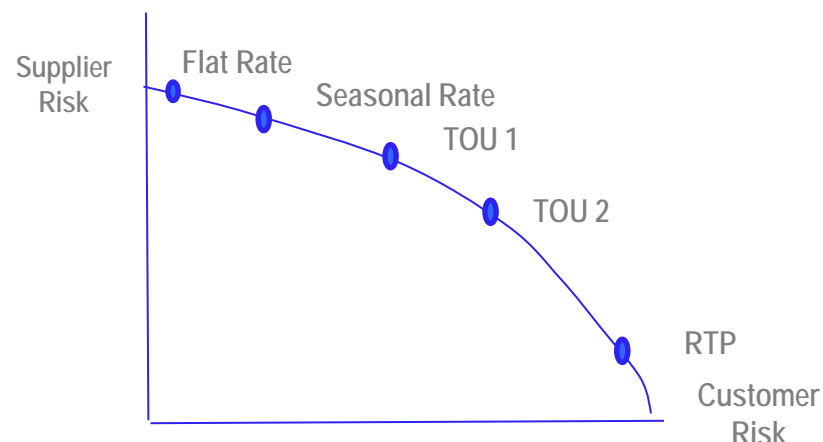
Hour	Usage (kWh)
12 AM	2.4
1 AM	2.3
2 AM	2.3
3 AM	2.3
4 AM	2.4
5 AM	2.3
6 AM	2.3
7 AM	3.0
8 AM	2.5
9 AM	1.4
10 AM	0.8
11 AM	0.7
12 PM	0.8
1 PM	1.0
2 PM	1.1
3 PM	2.8
4 PM	2.4
5 PM	2.0
6 PM	2.6
7 PM	3.6
8 PM	4.0
9 PM	3.4
10 PM	3.2
11 PM	2.8
12 PM	2.3

Use your daily charts first to identify the days with the highest energy usage, then continue to these hourly charts to identify key hours of energy usage.

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Duke Energy embarked on a deliberate path of testing multiple Time Based Rates (TBRs) in an effort to answer a number of questions key to developing future products that are scalable and sustainable

- What level of risk will customers accept
- What happens to customer bills
- What rate designs will generate widespread adoption of TBRs
- What are the residential TBR options that work for customers and can be considered cost justified
- What information tools are needed by customers and how should they be delivered
- What are the impacts of TBRs on customers' peak and total usage
- What impact do TBRs have on customer service and customer care



2010 Pilots

[◀ HOME ▶](#)

Duke Energy Ohio “Time Based Rate” Pilot Program Design for 2010

Pilot Project	Overview
TD-AM (Time of Use) Less than 15 participants	2 Season “Time of Use” Rate: <ul style="list-style-type: none">• Summer (June-Sept) and Winter (Oct-May) seasons• Both Seasons have three time blocks per day (Peak, Off-Peak and Shoulder)• Customers will also have the option to participate in Peak Time Rebate• Summer Peak to Off-Peak ratio of 3.39 :1• Winter Peak to Off-Peak ratio of 2.95 :1
PTR (Peak Time Rebate) Less than 40 opt-in participants	Summer Season Demand Response Program <ul style="list-style-type: none">• Up to 10 (8hr) Peak Rebate Events called from June-Sept on hot weekdays when high-demand is anticipated• Customers will be notified a day ahead of these peak events• If customers reduce their consumption during the peak events compared to an individually calculated usage baseline they will receive a credit of \$0.28 for each KWH they reduce• This rebate will appear directly on their electric bill• Used two baseline calculation methodologies

Duke Energy Ohio Time of Use Pilot Configuration Details

Pilot	TD-AM	PTR (opt-in)
Peak Event Timing	N/A	Up to 10 events during the Summer 8 hrs (12PM to 8PM)
Rate Plan Summer	On Peak (12PM-7PM): 18.00¢/kWh Shoulder Period (9AM-12PM & 7PM-10PM): 14.01¢/kWh Off Peak (10PM-9AM): 5.31¢/kWh	Standard RS Rate 9.6¢/kWh
Rate Plan Winter	On Peak (7AM-1PM & 5PM-10PM): 13.26¢/kWh Shoulder Period (6AM-7AM & 1PM-5PM): 7.01¢/kWh Off Peak (10PM-6AM): 4.50¢/kWh	Standard RS Rate 9.6¢/kWh
Rate Plan Spring/Fall	N/A	Standard RS Rate 9.6¢/kWh
Customer Incentive	N/A	Rebate of 28¢/kWh of load reduction during peak event
Participants	13	36

2011 Pilots

Duke Energy Ohio “Time Based Rate” Pilot Program Design for 2011

Pilot Project	Overview
TD-Lite, (Time of Use) 72 participants	<p>4 Season “Time of Use” Rate:</p> <ul style="list-style-type: none"> • Summer (June-Sept) and Winter (Dec-Feb) seasons will have more expensive On Peak rates and less expensive Off Peak rates during weekdays • Spring and Fall seasons will only have Off Peak • Customers will also have the option to participate in Peak Time Rebate • Summer Peak to Off-Peak ratio of 7.62 :1 • Winter Peak to Off-Peak ratio of 2.95 :1
TD-Lite with HEM, (Home Energy Manager) 43 participants	<p>4 Season “Time of Use” Rate with Home Energy Manager Equipment</p> <ul style="list-style-type: none"> • Same rate structure as TD-Lite, but customers are also provided Wi-Fi enabled technology and in-home, touchpad displays that assist in controlling electric usage by HVAC, water heaters, pool pumps, etc.
CPP-Lite, (Time of Use Plus) 87 participants	<p>4 Season “Time of Use” Rate with Critical Peak Pricing</p> <ul style="list-style-type: none"> • Summer (June-Sept) and Winter (Dec-Feb) seasons will have more expensive On Peak rates and less expensive Off Peak rates during weekdays • Spring and Fall seasons will only have Off Peak • Up to 10 (4hr) Critical Peak Events can also be called during the Summer Season on hot weekdays where high-demand is anticipated • Customers are notified a day ahead and the per KWH price during the peak events is even greater than the On Peak price
PTR 2.0, (Peak Time Rebate) 198 opt-in participants 219 opt-out participants	<p>Summer Season Demand Response Program</p> <ul style="list-style-type: none"> • Up to 10 (5hr) Peak Rebate Events called from June-Sept on hot weekdays when high-demand is anticipated • Customers will be notified a day ahead of these peak events much like the CPP-Lite program • If customers reduce their consumption during the peak events compared to an individually calculated usage baseline they will receive a credit of \$0.28 for each KWH they reduce • This rebate will appear directly on their electric bill

Duke Energy Ohio Time of Use Pilot Configuration Details

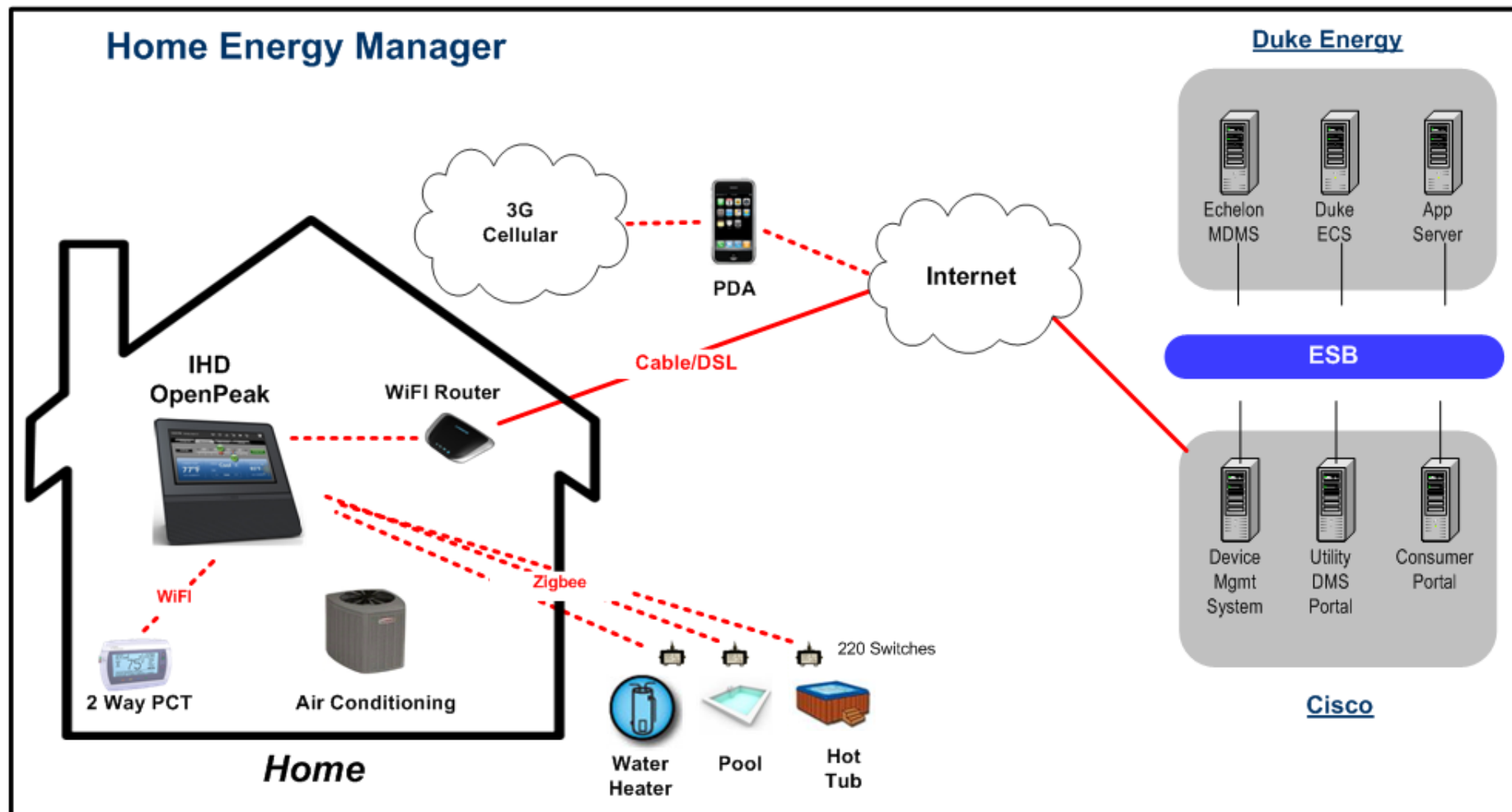
Pilot	CPP-Lite	PTR (opt-in)	PTR (opt-out)	TD-Lite	TD-Lite w/ Home Energy Manager
Peak Event Timing	Up to 10 events during the Summer 4 hrs (2PM to 6PM)	Up to 10 events during the Summer 5 hrs (2PM to 7PM)		Up to 10 events during the Summer 5 hrs (2PM to 7PM)	
Rate Plan Summer	On Peak (2PM-7PM): 23.2¢/kWh Off Peak(7PM-2PM): 7.6¢/kWh Critical Peak : 35¢/kWh	Standard RS Rate 9.6¢/kWh		On Peak (2PM-7PM): 40.4¢/kWh Off Peak (7PM-2PM): 5.3¢/kWh	
Rate Plan Winter	On Peak (7AM-1PM): 14.3¢/kWh Off Peak(1PM-7AM): 7.2¢/kWh	Standard RS Rate 9.6¢/kWh		On Peak (7AM-1PM): 35.4¢/kWh Off Peak (1PM-7AM): 4.5¢/kWh	
Rate Plan Spring/Fall	7.2¢/kWh	Standard RS Rate 9.6¢/kWh		4.5¢/kWh	
Customer Incentive	N/A	Rebate of 28¢/kWh of load reduction during peak event		Rebate of 28¢/kWh of load reduction during peak event	
Participants	87	198	219	72	43

In-home Technology provides:

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[illegible]

Home Energy Manager (HEM) High Level Design



2012 Pilots


Duke Energy Ohio Time of Use Pilot Configuration Details

Pilot	PTR (opt-in)	PTR (opt-out)	<u>Base</u>	TD- 2012 <u>Plus</u>	<u>Max</u>
Peak Event Timing	Up to 15 events during the Summer (June-August) 5 hrs (2PM to 7PM)		N/A	N/A	N/A
Rate Plan Summer	Standard RS Rate 9.35¢/kWh		On Peak (2PM-7PM): 17.5¢/kWh Off Peak (7PM-2PM): 5.5¢/kWh	On Peak (2PM-7PM): 24.5¢/kWh Off Peak (7PM-2PM): 4.8¢/kWh	On Peak (2PM-7PM): 31.5¢/kWh Off Peak (7PM-2PM): 4.1¢/kWh
Rate Plan Winter	Standard RS Rate 9.35¢/kWh		On Peak (7AM-1PM): 15.2¢/kWh Off Peak (1PM-7AM): 5.5¢/kWh	On Peak (7AM-1PM): 21.2¢/kWh Off Peak (1PM-7AM): 4.8¢/kWh	On Peak (7AM-1PM): 27.3¢/kWh Off Peak (1PM-7AM): 4.1¢/kWh
Rate Plan Spring/Fall	Standard RS Rate 9.35¢/kWh		5.5¢/kWh	4.8¢/kWh	4.1¢/kWh
Customer Incentive	Rebate of 28¢/kWh of load reduction during peak event		N/A	N/A	N/A
Targeted Participants	250	250	250 +	250 +	250 +

Duke is trying to make the concept of time differentiated rates more real to customers by making the comparison to other everyday situation where pricing is differentiated on time




Straightforward mail and e-mail communications utilize simple graphical depictions of the time to money relationship...and potential benefits

We're changing the face of energy rates. 


Select your Rate and Save!

SUMMER RATES • JUN – AUG

OFF-PEAK RATE
7 pm - 2 pm





PEAK RATE
2 pm - 7 pm




WINTER RATES • DEC – FEB

PEAK RATE
7 am - 1 pm





OFF-PEAK RATE
1 pm - 7 am



SPRING, FALL, WEEKEND & HOLIDAY RATES

OFF-PEAK RATE
24 hours/day



NOTE: My Select Rate is voluntary; however you must commit to participate for a full year. The program offers great potential for annual savings on energy; however, there is also potential for an annual increase if customers do not manage energy use to shift from peak hours to off-peak hours.

Name,

Shift your energy use **to** off-peak hours and **save**.

Introducing **My Select Rate**, a new pilot program from Duke Energy, that enables you to save money just by changing when you use energy and using less energy during peak hours.

In this program **off-peak electric rates are lower** and peak rates are higher than your current flat rate. And peak rates only occur during certain hours in winter and summer, while spring and fall are always off-peak. So the majority of the year (92%), the rate you pay is **lower than what you pay now**. Duke Energy will also make it easier with tips and helpful info to shift or reduce your energy use.

You have been **selected to participate** in this pilot program. If you can shift away from or use less energy during peak times, you can save money.

Use the reference number below and **sign up by May 6** to participate. To learn more visit duke-energy.com/MySelectRate.

Questions

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Case No(s). 17-0032-EL-AIR, 17-0033-EL-ATA, 17-0034-EL-AAM, 17-0872-EL-RDR, 17-0873-EL-ATA, 1

Summary: Testimony REVISED Direct Testimony of Paul J. Alvarez in Opposition to the Joint Stipulation and Recommendation On Behalf of The Office of the Ohio Consumers' Counsel electronically filed by Ms. Jamie Williams on behalf of Michael, William Mr.