

Ohio | Public Utilities Commission

Original AGG Case Number	Version
16 -1457-EL-AGG	May 2016

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)

☒ Power Broker ☐ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Connect Energy Resources
 Address 11 Settlement Road Amston, CT 06231
 PUCO Certificate # and Date Certified 16-1104e(1) July 25, 2016
 Telephone # (860) 930-8880 Web site address (if any) www.connectenergyresources.com

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name Connect Energy Resources
 Address 11 Settlement Road Amston, CT 06231
 Telephone # (860) 930-8880 Web site address (if any) www.connectenergyresources.com

A-4 List all names under which the applicant does business in North America

Connect Energy Resources

A-5 Contact person for regulatory or emergency matters

Name Charles Daniels
 Title President
 Business address PO Box 147 Amston, CT 06231
 Telephone # (860) 930-8880 Fax # _____
 E-mail address charles@connectenergyresources.c

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
 Technician As Date Processed 6/19/18

PUCO

2018 JUN 19 AM 11:23

RECEIVED DOCKETING DIVISION

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Charles Daniels
Title President
Business address PO Box 147 Amston, CT 06231
Telephone # (860) 930-8880 Fax # _____
E-mail address charles@connectenergyresources.c

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address PO Box 147 Amston, CT 06231
Toll-free Telephone # (877) 778-4556 Fax # _____
E-mail address charles@connectenergyresources.c

A-8 Applicant's federal employer identification number # 47-3476494

A-9 Applicant's form of ownership (check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-10 Exhibit A -10 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant’s financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

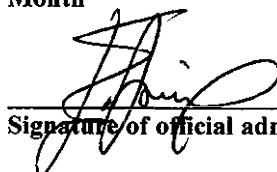
1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.


Signature of Applicant & Title

Sworn and subscribed before me this 10th day of June, 2018
Month Year


Signature of official administering oath

ERIC J. LEMIEUX
Print Name of Notary Public
NOTARY PUBLIC
MY COMMISSION EXPIRES JUNE 30, 2021

My commission expires on _____

AFFIDAVIT

State of CT :

Anston ss.
(Town)

County of Tolland :

Charles Daniels Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the president (Office of Affiant) of Connecticut Energy Resources (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Chad President

Signature of Affiant & Title

Sworn and subscribed before me this 10th day of June, 2018 Year
Month

[Signature]
Signature of official administering oath

Print Name and Title
ERIC J. LEMIEUX
NOTARY PUBLIC
MY COMMISSION EXPIRES JUNE 30, 2021

My commission expires on _____

A-10

Charles Daniels

President

11 Settlement Road

Amston, CT 06231

860-930-8880

B-1

Massachusetts

Connecticut

New York

New Jersey

Rhode Island

Maine

Ohio

B-2

We will assist the customer in reviewing the supplier's contract however the customer will not enter into a contract with Connect Energy Resources unless the suppliers require a clear letter of exclusivity to resolve conflicts on which energy broker should receive the pricing. We will not be billing our customers. All customers will execute their energy supply contracts directly with the supplier with our supervision. Payments are made to Connect Energy Resources by the supplier. Each supplier will adopt rules pursuant to Section 4928.10 of the revised code is they elect to bill the customer directly other than through the local utility consolidated billing.

B-3

N/A

C EXHIBITS 2018 RENEWAL

C-1- N/A Connect Energy Resources is a private company

C-2- N/A Connect Energy Resources is a private company

C-3- See attachments

C-4- N/A Broker

C-5- 2019- \$80,000, 2020- \$80,000

C-6- N/A

C-7- Attached

C-8- N/A

C-9- N/A

C-10- Sole member LLC

8:15 AM
05/31/18
Cash Basis

Connect Energy Resources, LLC
Balance Sheet
As of December 31, 2016

	<u>Dec 31, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
Dime Bank	4,738.12
Key Bank (was First Niagara)	1,532.17
Total Checking/Savings	<u>6,270.29</u>
Total Current Assets	<u>6,270.29</u>
Fixed Assets	
Furniture and Equipment	1,000.00
Total Fixed Assets	<u>1,000.00</u>
TOTAL ASSETS	<u><u>7,270.29</u></u>
LIABILITIES & EQUITY	
Equity	
Members Draw	-22,500.00
Members Equity	4,050.57
Net Income	25,719.72
Total Equity	<u>7,270.29</u>
TOTAL LIABILITIES & EQUITY	<u><u>7,270.29</u></u>

Connect Energy Resources, LLC
Statement of Cash Flows
January through December 2016

	<u>Jan - Dec 16</u>
OPERATING ACTIVITIES	
Net Income	25,719.72
Net cash provided by Operating Activities	25,719.72
INVESTING ACTIVITIES	
Furniture and Equipment	-1,000.00
Net cash provided by Investing Activities	-1,000.00
FINANCING ACTIVITIES	
Members Draw	-22,500.00
Net cash provided by Financing Activities	-22,500.00
Net cash increase for period	2,219.72
Cash at beginning of period	4,050.57
Cash at end of period	<u><u>6,270.29</u></u>

8:13 AM

05/31/18

Cash Basis

Connect Energy Resources, LLC

Profit & Loss

January through December 2016

	<u>Jan - Dec 16</u>
Ordinary Income/Expense	
Income	202,987.76
Cost of Goods Sold	
Channel Partner Commission	158,922.07
Total COGS	158,922.07
Gross Profit	44,065.69
Expense	
Advertising and Marketing	11,524.06
Bank Service Charges	80.00
Channel Partner Relations	591.16
Computer and Internet Expenses	1,950.04
Insurance Expense	1,692.62
License Fee	975.00
Meals and Entertainment	396.47
Miscellaneous Expense	-10.54
Office Supplies	526.32
Postage and Shipping Expense	80.85
Professional Fees	212.00
Travel Expense	54.85
Utilities Expense	273.14
Total Expense	18,345.97
Net Ordinary Income	25,719.72
Net Income	<u>25,719.72</u>



Report

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Search inquiry: Connect Energy Resources / Amston / CT / (My company)

CreditScoreSM Report

as of: 05/21/18 10:00 ET

Connect Energy Resources, LLC

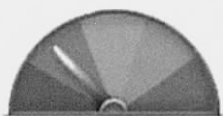
Address:	11 Settlement Rd Amston, CT 06231-1326 United States	Key Personnel:	Member: Charles W Daniels
Experian BIN:	998945593	SIC Code:	1711-Plumbing, Heating & A/C Contractors
Agent:	Charles Daniels	NAICS Code:	238220-Plumbing, Heating, And Air-Conditioning Contractors
Agent Address:	11 Settlement Road Amston, CT	Business Type:	Corporation
		Experian File Established:	April 2015
		Experian Years on File:	3 Years
		Years in Business:	3 Years
		Total Employees:	4
		Sales:	\$817,000
		Filing Data Provided by:	Connecticut
		Date of Incorporation:	03/11/2015

Experian Business Credit Score

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Business Credit Score



Medium-High Risk

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Risk associated with the company's industry.
- Company's business type.
- Number of employees.

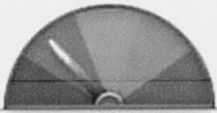
Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 24. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Experian Financial Stability Risk Rating

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4

Financial Stability Risk Rating



Medium-High Risk

A Financial Stability Risk Rating of 4 indicates a 10% potential risk of severe financial distress within the next 12 months.

- Key Rating Factors:**
- Lack of active trades.
 - Risk associated with the business type.
 - Employee size of business.
 - Risk associated with the company's industry sector.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 4. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

[Back to top](#)

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few active Payment Tradelines.

Please refer to Experian's www.BusinessCreditFacts.com website for more information on establishing Payment Tradelines.

UCC Filings:	0
* Businesses Scoring Worse:	23%
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

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8:14 AM

05/31/18

Cash Basis

Connect Energy Resources, LLC

Balance Sheet

As of December 31, 2017

	<u>Dec 31, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
Dime Bank	24,755.60
Key Bank (was First Niagara)	1,294.83
Total Checking/Savings	<u>26,050.43</u>
Total Current Assets	26,050.43
Fixed Assets	
Furniture and Equipment	1,000.00
Total Fixed Assets	<u>1,000.00</u>
TOTAL ASSETS	<u>27,050.43</u>
LIABILITIES & EQUITY	
Equity	
Members Draw	-138,500.00
Members Equity	29,770.29
Net Income	135,780.14
Total Equity	<u>27,050.43</u>
TOTAL LIABILITIES & EQUITY	<u>27,050.43</u>

Connect Energy Resources, LLC
Statement of Cash Flows
January through December 2017

	<u>Jan - Dec 17</u>
OPERATING ACTIVITIES	
Net Income	128,804.76
Adjustments to reconcile Net Income to net cash provided by operations:	
Accounts Payable	<u>6,975.38</u>
Net cash provided by Operating Activities	135,780.14
FINANCING ACTIVITIES	
Members Draw	<u>-116,000.00</u>
Net cash provided by Financing Activities	<u>-116,000.00</u>
Net cash increase for period	19,780.14
Cash at beginning of period	<u>6,270.29</u>
Cash at end of period	<u><u>26,050.43</u></u>

8:12 AM
05/31/18
Cash Basis

Connect Energy Resources, LLC
Profit & Loss
January through December 2017

	<u>Jan - Dec 17</u>
Ordinary Income/Expense	
Income	846,116.22
Cost of Goods Sold	
Channel Partner Commission	665,496.49
Total COGS	665,496.49
Gross Profit	180,619.73
Expense	
Advertising and Marketing	16,604.68
Bank Service Charges	40.00
Channel Partner Relations	2,748.60
Computer and Internet Expenses	16,945.60
Data Expense From Utilities	3,806.50
Insurance Expense	1,518.88
License Fee	692.50
Meals and Entertainment	335.73
Miscellaneous Expense	52.51
Office Supplies	1,262.56
Postage and Shipping Expense	205.25
Professional Fees	294.00
Tax	250.00
Travel Expense	54.51
Utilities Expense	28.27
Total Expense	44,839.59
Net Ordinary Income	135,780.14
Net Income	135,780.14