

**BEFORE THE**  
**PUBLIC UTILITIES COMMISSION OF OHIO**

**THE DAYTON POWER AND LIGHT COMPANY**

**CASE NO. 15-1830-EL-AIR**  
**CASE NO. 15-1831-EL-AAM**  
**CASE NO. 15-1832-EL-ATA**

**SUPPLEMENTAL DIRECT TESTIMONY**  
**OF TYLER A. TEUSCHER**

- ☐ **MANAGEMENT POLICIES, PRACTICES, AND ORGANIZATION**
- ☐ **OPERATING INCOME**
- ☐ **RATE BASE**
- ☐ **ALLOCATIONS**
- ☐ **RATE OF RETURN**
- ☒ **RATES AND TARIFFS**
- ☒ **OTHER**

**BEFORE THE**  
**PUBLIC UTILITIES COMMISSION OF OHIO**  
**SUPPLEMENTAL DIRECT TESTIMONY OF**  
**TYLER A. TEUSCHER**  
**ON BEHALF OF**  
**THE DAYTON POWER AND LIGHT COMPANY**

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1    **I.     INTRODUCTION**

2    **Q.     Please state your name and business address.**

3    A.     My name is Tyler A. Teuscher. My business address is 1065 Woodman Drive, Dayton,  
4           Ohio 45432.

5    **Q.     Did you previously file testimony in this matter?**

6    A.     Yes.

7    **Q.     Do you have any changes to your background information included in your direct**  
8           **testimony in this matter?**

9    A.     Yes. In August of 2017, I graduated with a Master's in Business Administration  
10          ("MBA") from Miami University of Ohio. In addition, I have since provided written  
11          testimony in Case No. 16-649-EL-POR and both written and oral testimony before the  
12          Commission in Case No. 17-1398-EL-POR.

13   **Q.     What is the purpose of this testimony?**

14   A.     The purpose of this testimony is to support the Company's proposed decoupling  
15          methodology for its Distribution Decoupling Rider as established and approved as part of  
16          the Amended Stipulation and Recommendation in Case No. 16-395-EL-SSO ("ESP  
17          Stipulation").

18   **II.    DECOUPLING METHODOLOGY**

19   **Q.     What is decoupling?**

1 A. The purpose of decoupling is to separate a utility's revenue from customer usage, so that  
2 it can recover the fixed costs of infrastructure, which do not vary based on customer  
3 usage. Decoupling also enables utilities to earn incentives for providing and encouraging  
4 usage management tools, such as energy efficiency programs, to its customers.

5 **Q. Does DP&L currently recover costs through its Distribution Decoupling Rider?**

6 A. Yes. In paragraph VI.1.b. of the ESP Stipulation, the Company agreed to implement a  
7 Decoupling Rider to include the lost distribution revenues that had previously been  
8 recovered through the Energy Efficiency Rider as agreed in the Stipulation and  
9 Recommendation that was approved in Case. No. 16-649-EL-POR.<sup>1</sup>

10 **Q. Please describe the current methodology for determining costs to be included in the**  
11 **Distribution Decoupling Rider.**

12 A. As stated above, the Company is currently recovering lost distribution revenues in its  
13 Distribution Decoupling Rider. These lost distribution revenues are calculated by  
14 multiplying the average base distribution rate for each class of customers by the energy  
15 efficiency energy savings generated by each class.

16 **Q. Why is DP&L proposing a new methodology for its Distribution Decoupling Rider?**

17 A. In the ESP Stipulation, the parties agreed that all other matters relating to the Distribution  
18 Decoupling Rider, including methodology, cost allocation, term, and rate design would  
19 be addressed in this distribution case. In addition, the current lost distribution revenue  
20 methodology only accounts for decreases in kWh sales due to energy efficiency savings

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<sup>1</sup> Case No. 16-395-EL-SSO, Amended Stipulation and Recommendation at ¶ VI.1.b (March 13, 2017).

1 resulting from the Company's approved energy efficiency programs. The new  
2 methodology proposed in this testimony is more appropriate because reductions in base  
3 distribution revenues are caused by several factors in addition to energy efficiency  
4 program savings, including but not limited to; weather, economic downturns, and  
5 improvements in technology.

6 **Q. What is DP&L's proposal for the decoupling methodology?**

7 A. The Company proposes to implement a revenue per customer ("RPC") decoupling  
8 mechanism. The allowed revenue requirement in each year between distribution rate  
9 cases will be based on the RPC, adjusted for net inflation, which reflects indexed  
10 inflation less a multifactor productivity ("MFP") offset. The difference between the  
11 allowed distribution revenue requirement and the Company's actual distribution revenues  
12 in each year represents the distribution decoupling costs that will be included for  
13 recovery in DP&L's Distribution Decoupling Rider.

14 **Q. Why is it appropriate to include an adjustment for net inflation in the calculation of**  
15 **DP&L's allowed revenue requirement?**

16 A. The indexed inflation recognizes that the Company's cost to provide distribution service  
17 (both capital and O&M) increases between base distribution rate cases in the same way  
18 that costs of other products and services in the economy increase over time. In addition,  
19 the Company has the ability to more or less efficiently provide its goods and/or services  
20 to its customers. This is represented by MFP, and it is netted against the Company's  
21 inflationary pressures.

1   **Q.    What value for indexed inflation does DP&L propose to utilize in its net inflation**  
2       **factor?**

3    A.    The Company proposes the use of the Gross Domestic Product ("GDP") price deflator.  
4        This measure of inflation considers the change in prices of all goods and services in the  
5        economy, rather than a specific basket of goods included in measures such as the  
6        Consumer Price Index ("CPI") and is most representative of the Company's inflationary  
7        pressures. This value is published by the Federal Reserve Bank of St. Louis and is  
8        publicly available.

9   **Q.    What value for MFP does DP&L propose to utilize in its net inflation factor?**

10   A.    DP&L proposes the use of a fixed MFP offset, set at 0.75% based on a review of industry  
11        studies, other state Utility Commission proceedings, and publicly available data from the  
12        Bureau of Labor Statistics ("BLS") regarding MFP. A 2010 Edison Electric Institute  
13        ("EEI") Report developed by Dr. Mark Newton Lowry, President of Pacific Economics  
14        Group Research LLC ("PEG"), et al. states that the average annual growth in MFP from  
15        1996 to 2006 for U.S. power distributors was 1.03%.<sup>2</sup> Moreover, in April of 2016, Dr.  
16        Lowry presented on forward test years for U.S. energy utilities at the Annual Financial  
17        Forum for the Society of Utility and Regulatory Financial Analysts ("SURFA"). This  
18        presentation updates the findings in the 2010 EEI report and provides that MFP for U.S.  
19        power distributors was 0.56% from 1997 to 2014.<sup>3</sup> In September 2008, the State of  
20        Vermont Public Service Board approved a net inflation factor with a productivity offset

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<sup>2</sup> Forward Test Years for US Electric Utilities, August 2010 EEI Report;  
[http://www.eei.org/issuesandpolicy/stateregulation/Documents/EEI\\_Report%20Final\\_2.pdf](http://www.eei.org/issuesandpolicy/stateregulation/Documents/EEI_Report%20Final_2.pdf)

<sup>3</sup> Forward Test Years for US Energy Utilities, Dr. Mark Newton Lowry, SURFA 48<sup>th</sup> Annual Financial Forum;  
<http://ipu.msu.edu/wp-content/uploads/2017/01/Lowry2c-Mark-Newton-1.pdf>

of 1.0% for Central Vermont Public Service Corporation ("CVPS").<sup>4</sup> In these proceedings, CVPS supported a 0.91% productivity factor and found that productivity for the Northeastern United States was 0.74%. In addition, the BLS publishes MFP tables for Private Business as well as those based on the North American Industry Classification System ("NAICS") for specific industries. From 2007 to 2017, MFP of private businesses in the U.S. was on average 0.5% annually. In addition, the average annual MFP of the utilities sector, as defined by the NAICS, was -0.6% from 2007 to 2015.<sup>5</sup> Negative MFP would add to the indexed inflation, resulting in a larger adjustment to the Company's allowed revenue requirement between rate cases. Based on this publicly available data, a 0.75% fixed MFP offset is conservative and reflects a reasonable offset to inflation, to the ultimate benefit of customers.

**Q. How will DP&L utilize this RPC decoupling mechanism to calculate its allowed revenue requirement?**

A. With this mechanism, DP&L will calculate an RPC for each tariff class using its approved distribution revenue requirement divided by the test year number of customers. Annually, the number of actual customers will be multiplied by the RPC and then by the net inflation factor, generating the Company's allowed revenue requirement for the Decoupling Rider.

### **III. DISTRIBUTION DECOUPLING RIDER**

**Q. What is included in the proposed Distribution Decoupling Rider?**

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<sup>4</sup> Order Approving Alternative Regulation Plan and Notice of Status Conference, State of Vermont Public Service Board, Docket No. 7336

<sup>5</sup> BLS, 1987-2017 Major Sector Multifactor Productivity; 1987-2015 Combined Sector and Industry Multifactor Productivity; <https://www.bls.gov/mfp/mprdload.htm>

1 A. A reconciliation of the previous period's actual recovery through the Distribution  
2 Decoupling Rider, plus the distribution decoupling costs as detailed in section II of this  
3 testimony. In addition, interest at the weighted average cost of capital ("WACC") will be  
4 calculated monthly on the net balance.

5 **Q. How is DP&L proposing to design the rate of the Distribution Decoupling Rider?**

6 A. The Distribution Decoupling Rider will take the net costs or credits as explained above,  
7 and divide them by the annual forecasted base distribution revenue to calculate a  
8 percentage rate for all customers to be applied to each customer's base distribution  
9 charges, monthly. The initial proposed percentage rate for all customers to be effective  
10 with approval of this case is 0%, as base distribution rates will be reset, effectively  
11 resetting distribution decoupling costs.

12 **Q. Why is DP&L proposing to charge the Distribution Decoupling Rider as a**  
13 **percentage rate?**

14 A. The dollars collected through this rider represent base distribution revenue requirements  
15 and should therefore be recovered in the same manner. Also, a percentage rate that is  
16 applied to base distribution revenues represents a simple rate calculation that is inherently  
17 allocated appropriately to customer classes based on base distribution revenue. A  
18 percentage rate alleviates the need to develop separate, often complex energy and/or  
19 demand rates for each customer class. A single rate that applies to all customers is more  
20 easily understood by the customer.



1    **IV.    TARIFFS**

2    **Q.    What is contained on Tariff Sheet No. D32?**

3    A.    Tariff Sheet No. D32 contains the proposed rates of DP&L's Distribution Decoupling  
4        Rider which contains the new methodology to recover distribution decoupling costs, as  
5        explained above. This rider will be trued-up on an annual calendar basis. Please see  
6        Supplemental Exhibit TAT-3 - Tariff Sheet No. D32.

7    **V.    CONCLUSION**

8    **Q.    Please summarize your testimony.**

9    A.    In summary, this proposal represents a fair and reasonable methodology to account for  
10       economic factors affecting the Company between distribution rate cases and encourages  
11       the Company to embrace implementation of customer usage management tools. The  
12       Commission should approve DP&L's recommendation of a revenue per customer  
13       distribution decoupling mechanism that includes an inflation less productivity factor  
14       adjustment to DP&L's allowed revenue requirement to recognize increased costs between  
15       rate cases. In addition, the Commission should approve interest on the deferred balance  
16       at DP&L's WACC.

17   **Q.    Does this conclude your direct testimony?**

18   A.    Yes.

## **CERTIFICATE OF SERVICE**

I certify that a copy of the foregoing Supplemental Direct Testimony of Tyler A.

Teuscher has been served via electronic mail upon the following counsel of record, this 11th day  
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Third Revised Sheet No. D32  
Cancels  
Second Revised Sheet No. D32  
Page 1 of 1

P.U.C.O. No. 17  
ELECTRIC DISTRIBUTION SERVICE  
DISTRIBUTION DECOUPLING RIDER

DESCRIPTION:

The Distribution Decoupling Rider (DDR) recovers the costs associated with decoupling base distribution charges from reductions in customer usage.

APPLICABLE:

This Rider will be assessed on a percentage of base distribution revenue basis, effective on a bills-rendered basis beginning \_\_\_\_\_ 1, 2018 on all Customers served under the Electric Distribution Service Tariff Sheets D17-D25.

CHARGES:

All applicable customers will be charged the DDR at a rate of 0% of total base distribution charges, as provided under Tariff Sheets D17-D25.

All modifications to the DDR are subject to Commission approval.

TERMS AND CONDITIONS:

The rates charged under this tariff shall be updated annually.

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Issued by  
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