

April 5, 2018

FILE

#### <u>VIA UNITED STATES POSTAL SERVICE</u> <u>PRIORITY MAIL</u>

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, Ohio 43215-3793

RE: Black Hawk Resources Limited

Public Utilities Commission of Ohio Case No. 12-1311-EL-AGG

Dear Sir or Madam:

Enclosed please find the original and four (4) copies of Black Hawk Resources Limited's Renewal Application for Competitive Retail Electric Service Provider in the above referenced matter. Please return one timestamped copy of the Renewal Application to me in the self-addressed, stamped envelope I have enclosed.

Should you have any questions regarding this filing please do not hesitate to contact myself at <a href="mailto:ellen.dubiel@blackhawkrisk.com">ellen.dubiel@blackhawkrisk.com</a> or Scott Stewart at <a href="mailto:scott.stewart@blackhawkrisk.com">scott.stewart@blackhawkrisk.com</a> .

Sincerely,
Ulw Dubiel

Ellen Dubiel

**Enclosures** 

RECEIVED-DOCKETING DIV 2018 APR -9 PM 2: 18 PUCO

1:21455 W.29th Street, Claveland Phio 44433 of Office 276452 2165 ablackhawkrisk.com accurate and complete reproduction of a case file focument delivered in the regular course of busines.

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12-13m2EL-AGG	May 2016

#### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A.	RENEWAL INFORMATION	
A-1	Applicant intends to be certified as: (check all that apply)	
	Power Broker Aggregator	
A-2	Applicant's legal name, address, telephone number, PUCO certificate number	r, and
	web site address	
	Legal Name Black Hawk Resources Limited	
	Address 1455 W. 29th Street, Cleveland, OH 44113	
	PUCO Certificate # and Date Certified 12-520E (3) May 24, 2016	
	Telephone # (216) 452-9165 Web site address (if any) www.blackhawkrisk.com	
A-3	List name, address, telephone number and web site address under which App will do business in Ohio	нсапт
	Legal Name Black Hawk Resources Limited	
	Address 1455 W. 29th Street, Cleveland, OH 44113	per
	Telephone # (216) 452-9165 Web site address (if any) www.blackhawkrisk.com	201
	Y · · · · · · · · · · · · · · · · · · ·	RECEIVED  2018 APR
A-4	List all names under which the applicant does business in North America	
	Black Hawk Resources Limited	<b>-</b> 5
		<b>3</b>
	O	<b>3</b> K
A-5	Contact person for regulatory or emergency matters	-9 PM 2:18
	Name Scott Stewart	-0°,
	Title CEO	
	Business address 1455 W. 29th Street, Cleveland, OH 44113	
	Telephone # (216) 452-9165 Fax # (216) 282-3777	
	E-mail address scott.stewart@blackhawkrisk.com	

#### Contact person for Commission Staff use in investigating customer complaints **A-6** Name\_Scott Stewart Title CEO Business address 1455 W. 29th Street, Cleveland, OH 44113 Telephone # (216) 452-9165 Fax # (216) 282-3777 E-mail address scott.stewart@blackhawkrisk.com A-7 Applicant's address and toll-free number for customer service and complaints Customer Service address 1455 W. 29th Street, Cleveland, OH 44113 Fax # (216) 282-3777 Toll-free Telephone # (216) 452-9165 scott.stewart@blackhawkrisk.com E-mail address Applicant's federal employer identification number # 27-1091950 A-8 A-9 Applicant's form of ownership (check one) ☐ Sole Proprietorship ☐ Partnership ☐ Limited Liability Partnership (LLP) ☑ Limited Liability Company (LLC) Corporation Other \_\_\_\_ PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED: Exhibit A -10 "Principal Officers, Directors & Partners" provide the names, titles, A-10 addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

#### B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 <u>Exhibit B-3 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No

☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

#### C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements."</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from **C-7** Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- Exhibit C-8 "Bankruptcy Information," provide a list and description of any C-8 reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- Exhibit C-9 "Merger Information," provide a statement describing any dissolution or C-9 merger or acquisition of the applicant within the two most recent years preceding the application.
- **Exhibit C 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Sworn and subscribed before me this Month

Signature of official administering oath

My commission expires on

#### **AFFIDAVIT**

State of Ohio	'
County of Cuyahoga	Cleveland ss. (Town)
Scott Stewart	_, Affiant, being duly sworn/affirmed according to law, deposes and says that:
He/She is the CEO	(Office of Affiant) of Black Hawk Resources Limited (Name of Applicant);

- That he/she is authorized to and does make this affidavit for said Applicant,
  - The Applicant herein, attests under penalty of false statement that all statements made in the
    application for certification renewal are true and complete and that it will amend its application while
    the application is pending if any substantial changes occur regarding the information provided in the
    application.
  - 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
  - 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
  - 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
  - 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
  - 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
  - 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
  - 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
  - 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
  - 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Sworn and subscribed before me this Month

My commission expires on

STEPHANIE EVERETT

Notary Public, State of Ohio

My Commission Expires July 26, 2020

### Supplemental Attachment to Electric Brokers/Aggregators Renewal 2018

**Black Hawk Resources Limited** 

#### A. Renewal Information

#### A-10: Principal Officers, Directors & Partners

Provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners or other similar officials.

Scott A. Stewart, CEO/Director and Sole Principal Officer 1455 W 29<sup>th</sup> Street, Cleveland, OH 44113 (216) 452-9165 ext. 100 (203) 273-1408

#### B. Applicant Managerial Capability and Experience

#### **B-1 Jurisdictions of Operation**

Provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

As of this filing, Black Hawk is registered in the states of Ohio and Illinois.

#### **B-2 Experience & Plans**

Provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Black Hawk Resources contracts with customers to provide consulting services. Under the consulting services, Black Hawk provides energy services and reviews commodity invoices and responds on behalf of our customers with inquiries and complaints, creating familiarity with this process.

#### **B-3 Disclosure of Liabilities and Investigations**

Provide a description of all existing, pending or past rulings, judgements, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

There are no pending or past rulings, judgements, contingent liabilities, revocations of authority, regulatory investigations or any other matter that could adversely impact Black Hawk Resources Limited's financial or operational status or ability to provide the services we are seeking to be certified to provide.

# B-4 Disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the last five years. No Yes B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service, including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years. No Yes

#### Section-C Financial Capability & Experience

#### C-1 Annual Reports

Provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

 None available as Black Hawk is a privately held company. Please reference Exhibit C-3 for company financial information.

#### C-2 SEC Filings

Provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.

Black Hawk does not file with SEC as it is a privately held company.

#### C-3 Financial Statements

Provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement).

Please see Supplemental Attachments section of this packet for documents.

#### **C-4 Financial Arrangements**

Provide copies of the applicant's current financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.). If the applicant is not taking title to the electricity or natural gas, enter "N/A" in the Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

N/A, as Black Hawk is a broker and not taking the title to the power.

#### C-5 Forecasted Financial Statements

Provide two years of forecasted income statements for the applicant's **ELECTRIC related business** activities in the state of Ohio only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the application year.

Please see Supplemental Attachments section of this packet for documents.

#### C-6 Credit Rating

Provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization.

PUCO Electric Aggregator/Power Broker Renewal | Black Hawk Resources Limited | CASE NO. 12-1311-EL-AGG

Please see Supplemental Attachments section of this packet for documents.

#### C-7 Credit Report

Provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.

Please see Supplemental Attachments section of this packet for documents.

#### C-8 Bankruptcy Information

Provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

Not applicable to Black Hawk Resources Limited.

#### C-9 Merger Information

Provide a statement describing and dissolution or merger or acquisition of the applicant since applicant last filed for certification.

Not applicable to Black Hawk Resources Limited.

#### C-10 Corporate Structure

Provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity of natural gas to customers in North America. If the applicant is a stand-alone entity then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

 Not applicable to Black Hawk Resources Limited as we are a stand-alone entity with no affiliate or subsidiary companies.

# Supplemental Attachments of Exhibits

**Black Hawk Resources Limited** 

# Exhibit C-3: Financial Statements

**Black Hawk Resources Limited** 



April 3, 2018

#### Dear Sir or Madam:

I, Scott Stewart, CEO of Black Hawk Resources Limited, certify that the attached previous two years of financial statements (for the years of 2016 and 2017) are true and accurate to the best of my knowledge. These financial statements have been independently audited by the accounting firm of Zion, Synek & Associates.

Sincerely,

Scott Stewart, CEO

Black Hawk Resources Ltd.

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#### **INDEPENDENT AUDITOR'S REPORT**

The Member Black Hawk Resources Ltd.

We have audited the accompanying financial statements of Black Hawk Resources Ltd. (the Company), which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of income and retained earnings and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Black Hawk Resources Ltd. as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Zion, Synek & associates

February 26, 2018

#### **BLACK HAWK RESOURCES LTD. BALANCE SHEETS DECEMBER 31, 2017 AND 2016**

		2017		2016
ASSETS CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable Investments Other	\$	63,681 74,145 15,155	\$	30,965 71,302 21,092 700
TOTAL CURRENT ASSETS		152,981		124,059
PROPERTY AND EQUIPMENT Furniture and Fixtures Computer Equipment Vehicles	_	21,040 14,611 28,129		21,040 14,611
Accumulated Depreciation		63,780 (25,490)		35,651 (18,490)
		38,290		17,161
OTHER ASSETS		940		940
TOTAL ASSETS	\$ =	192,211	\$	142,160
LIABILITIES AND MEMBER'S EQUITY				
CURRENT LIABILITIES  Notes Payable Deferred Revenue Accrued Expenses  TOTAL CURRENT LIABILITIES	\$	5,012 24,000 28,776	\$	28,136 4,008
		57,788		32,144
LONG-TERM LIABILITIES  Notes Payable, Less Current Portion		19,523		-
TOTAL LIABILITIES	<u> </u>	77,311		32,144
MEMBER'S EQUITY Retained Earnings		114,900	_	110,016
TOTAL LIABILITIES AND MEMBER'S EQUITY	\$ ====	192,211	\$	142,160

See accompanying notes. - 2 -

#### **BLACK HAWK RESOURCES LTD.** STATEMENTS OF INCOME AND RETAINED EARNINGS YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017		2016
REVENUE	\$ 594,738	\$	510,317
OPERATING EXPENSES			
Accounting	8,970		15,232
Advertising and Promotion	671		2,115
Bad Debt Expense	731		-
Bank Charges	1,208		3,357
Business Development	1,345		5,324
Depreciation	7,000		5,603
Donations	1,202		9,845
Dues and Subscriptions	8,959		7,205
Employee Benefits	11,902		12,591
Insurance	1,038		779 7.202
Legal and Professional Fees	16,757		7,262
Meals and Entertainment	7,867		8,637
Office Expense Payroll Taxes	3,689 11,636		7,015 13,539
Rent	16,800		16,800
Retirement Plan Expense	20,000		10,000
Salaries and Wages	133,751		155,703
Taxes and Licenses	7,893		4,967
Telephone	5,592		5,922
Trading Fees	4,500		3,829
Travel	50,644		39,660
Total Operating Expenses	 322,155		325,385
INCOME FROM OPERATIONS	 272,583	-	184,932
OTHER INCOME (EXPENSE)			
Interest Income	-		109
Interest Expense	(390)		(43)
Loss from Investments	(21,438)		(177,021)
	 (21,828)		(176,955)
NET INCOME	250,755		7,977
RETAINED EARNINGS AT BEGINNING OF YEAR	110,016		254,298
Member Distributions	 (245,871)		(152,259)
RETAINED EARNINGS AT END OF YEAR	\$ 114,900	\$	110,016

#### BLACK HAWK RESOURCES LTD. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

		2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES  Net Income  Adjustments to Reconcile Net Income to Net Cash Flows	\$	250,755	\$ 7,977
From Operating Activites: Depreciation Loss from Investments		7,000 21,438	5,603 177,021
(Increase) Decrease in Assets: Accounts Receivable Other Assets		(2,843) 700	(4,901) 8,652
Increase (Decrease) in Liabilities: Accounts Payable Deferred Revenue Accrued Expenses		- (4,136) 24,768	(13,706) 13,136 (218)
NET CASH FLOWS FROM OPERATING ACTIVITIES		297,682	193,564
CASH FLOWS FROM INVESTING ACTIVITIES Capital Expenditures Purchases of Investments		(28,129) (15,501)	(741) (35,601)
NET CASH FLOWS FROM INVESTING ACTIVITIES		(43,630)	(36,342)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from Notes Payable Principal Payments on Notes Payable Member Distributions		28,129 (3,594) (245,871)	- - (152,259)
NET CASH FLOWS FROM FINANCING ACTIVITIES		(221,336)	 (152,259)
CHANGE IN CASH AND CASH EQUIVALENTS	<u></u>	32,716	 4,963
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		30,965	26,002
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ =	63,681	\$ 30,965
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORM Cash Paid for Interest Cash Paid for City Income Taxes	VIATIO \$	ON 390 4,155	\$ 43 4,028

See accompanying notes.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### <u>General</u>

Black Hawk Resources Ltd. (the Company) is an Ohio limited liability company that began operations in 2009. The Company is a privately held commodity advising, brokering, and trading company. The Company is also a Commodity Trading Advisor and Introducing Broker registered with the Commodity Futures Trading Commission (CFTC), as well as a member of the National Futures Association (NFA).

#### **Basis of Accounting**

The Company uses the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenues are recognized when earned and expenses are recorded when incurred regardless of the timing of related cash flows.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### **Accounts Receivable**

The Company extends credit to clients in the ordinary course of business. Management closely monitors outstanding accounts receivable and charges off to expense all amounts that are determined to be uncollectible. The Company considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

#### Investments

In the normal course of business, the Company utilizes derivative financial instruments in connection with its investing activities. Investments in derivative contracts are subject to additional risks that can result in a loss of all or part of an investment. The Company's derivative activities and exposure to contracts involve risks related to credit, commodity price and equity price risks. In addition, the Company is also subject to additional counterparty risk should any counterparties fail to meet the terms of their contracts.

The Company records its derivative activities at fair value. Gains and losses from derivative financial instruments are included in gain/loss from investments in the accompanying statements of income and retained earnings.

#### **Property and Equipment**

Property and equipment is recorded at cost. Expenditures for maintenance and repairs are charged directly to operations as incurred; additions and betterments are capitalized. Costs of assets sold or retired and the related amounts of accumulated depreciation are removed from the accounts in the year of disposal. Any resulting gain or loss is reflected in current operations. Depreciation is provided for over the estimated useful lives of the respective assets on the straight-line method over the following estimated useful lives:

Furniture and Fixtures Computer Equipment Vehicles 5 - 10 years 3 years 7 years

#### **Income Taxes**

The Company is treated as an S corporation for federal income tax purposes. As such, the Company is not liable for any federal or state income taxes, nor is it entitled to any tax benefit resulting from operating losses. Each member has the responsibility to include its share of taxable income, or to deduct its share of the Company's losses, in its individual income tax returns. Taxable income is determined using the cash basis.

#### Members' Equity

In accordance with Ohio law governing limited liability companies, members have limited liability for Company obligations.

#### **Advertising Costs**

Advertising and promotion costs are expensed as incurred.

#### **Use of Estimates**

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts and disclosures reported therein. Actual results could differ from those estimates.

#### **Concentration of Credit Risk**

The Company's cash balances may, at times, exceed the limits of related federal deposit insurance. The Company has not experienced any losses on such accounts and believes it is not exposed to any significant credit risk on cash.

#### **Fair Value of Financial Instruments**

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, deferred revenue, and accrued expenses approximates their fair value because of the short maturity of those financial instruments.

#### Reclassifications

Certain reclassifications have been made in the financial statements for the year ended December 31, 2016 in order to conform with the current year's presentation.

#### **NOTE 2 - INVESTMENTS**

#### **Derivative Investments**

The Company may enter into futures contracts to speculate on the price movements of the commodity underlying the contract. A futures contract represents a commitment for the future purchase or sale of an asset at a specified price on a specified date.

The purchase and sales of futures contracts requires margin deposits with a Futures Commission Merchant (FCM). Subsequent payments (variation margin) are made or received by the Company depending on the fluctuations in the value of the contract, and are recorded for financial statement purposes as investment gains or losses.

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The Commodity Exchange Act requires an FCM to segregate all customer transactions and assets from the FCM's proprietary activities. A customer's cash and other equity deposited with an FCM are considered commingled with all other customer funds subject to the FCM's segregation requirements. In the event of an FCM's insolvency, recovery may be limited to the Company's pro rata share of segregated customer funds available. It is possible that the recovery amount could be less than the total cash and other equity deposited.

The volume of the Company's derivative activities based on their notional amounts and number of contracts are as follows for the year ended December 31:

	Notional <u>Amount</u>	Number of Contracts
Commodity Price Futures Contacts		
2017	\$ 2,099,000	29
2016	\$ 21,712,000	369

The following table identifies the fair value amounts of derivative instruments included in the balance sheet.

	erivative <u>Assets</u>	,	Derivative <u>Liabilities</u>
Commodity Price Futures Contacts			
December 31, 2017	\$ 15,155	\$	_
December 31, 2016	\$ 21,092	\$	-

#### Fair Value of Investments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

A fair value hierarchy for inputs is used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs are to be used when available. Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Company. Unobservable inputs reflect the Company's assumption about the inputs market participants would use in pricing the asset developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

**Level 1 –** Valuations are based on unadjusted quoted prices in active markets for identical assets as of the reporting date.

Level 2 – Valuations are based on inputs other than quoted prices included in Level 1 that are observable, either directly or indirectly.

**Level 3** – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The following table summarizes the inputs used to value the Company's assets measured at fair value for the years ended December 31:

	<u>2017</u>	<u>2016</u>
Valuation Inputs		
Level 1 - Quoted prices	\$ 15,155	\$ 21,092
Level 2 - Other significant observable inputs	-	~
Level 3 - Significant unobservable inputs	 <u> </u>	 
Total Investments at Fair Value	\$ 15,155	\$ 21,092

#### **NOTE 3 - LINE OF CREDIT**

The Company has available a \$150,000 line of credit with a bank. As of December 31, 2017 and 2016, there was no outstanding balance on the line of credit. Loan advances bear interest at a variable rate equal to the bank's prime rate (4.50% at December 31, 2017 and 3.75% at December 31, 2016). The obligation is secured by substantially all Company assets and the personal guaranty of the member. In addition, 50% of the outstanding loan balance is guaranteed by the U.S. Small Business Administration. The line matures on August 11, 2023.

#### **NOTE 4 - NOTES PAYABLE**

Long-term debt consists of the following at December 31,:

		<u> 2017</u>		<u> 2016</u>
Note payable to Honda Financial Services for an original amount of \$28,129. The note is payable in monthly installments of \$492, including interest at 1.90%, and matures on May 8, 2022. The obligation is secured by a vehicle with a cost of				<del></del>
\$28,129.	\$	24,535	\$	_
Less Current Portion	Ψ	- • -	Ψ	_
		<u>(5,012</u> )		=
Long-Term Portion	<u>\$</u>	<u>19,523</u>	\$	<del></del> =

2047

2046

Future minimum annual principal payments on notes payable are as follows:

2018	\$ 5,012
2019	5,584
2020	5,691
2021	5,800
2022	2,448

#### **NOTE 5 - CONCENTRATIONS**

Revenue from three clients accounted for 76% of total Company revenue for the year ended December 31, 2017. Accounts receivable from these clients accounted for 56% of total accounts receivable as of December 31, 2017.

Revenue from three clients accounted for 71% of total Company revenue for the year ended December 31, 2016. Accounts receivable from these clients accounted for 61% of total accounts receivable as of December 31, 2016.

#### NOTE 6 - LEASES

The Company leases its office in Cleveland, Ohio from an unrelated third party on a month to month basis. This lease is accounted for an operating lease. Rent expense was \$16,800 in 2017 and 2016.

#### **NOTE 7 - RETIREMENT PLAN**

As of January 1, 2017, the Company has a 401(k) profit sharing plan covering all eligible employees. The plan is funded by elective employee contributions and discretionary profit sharing contributions. Total expense under this plan was \$20,000 in 2017.

#### **NOTE 8 – INCOME TAXES**

The Company evaluates its tax positions in accordance with ASC Topic 740, *Income Taxes*, which establishes how uncertain tax positions should be recognized, measured, presented and disclosed in the financial statements. ASC Topic 740 requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are more likely than not of being accepted by the applicable tax authority. Management has evaluated the Company's tax positions and has concluded that there were no material uncertain tax positions requiring recognition, measurement or disclosure in the financial statements.

The Company's federal income tax returns for years after 2013 are subject to examination by the IRS, generally for a three year period from the date the return was filed.

#### **NOTE 9 - NET CAPITAL REQUIREMENTS**

The Company is subject to the net capital requirements of the National Futures Association, and is required to maintain "adjusted net capital" of at least \$45,000 at all times. At December 31, 2017, the Company had net capital of \$96,005, which was \$51,005 in excess of its required net capital.

#### **NOTE 10 - SUBSEQUENT EVENTS**

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through February 26, 2018, the date the financial statements were available to be issued.

CASE NO. 12-1311-EL-AGG

Exhibit C-3 Financial Statements



#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

The Member Black Hawk Resources Ltd.

We have audited the financial statements of Black Hawk Resources Ltd. as of and for the years ended December 31, 2017 and 2016, and our report thereon, which expressed an unmodified opinion on those financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary Statement of the Computation of Minimum Capital Requirements is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America and certain requirements of the National Futures Association. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Zion, Synek & Associates

February 26, 2018

# BLACK HAWK RESOURCES LTD. STATEMENT OF THE COMPUTATION OF MINIMUM CAPITAL REQUIREMENTS DECEMBER 31, 2017

CURRENT ASSETS Cash and Cash Equivalents	\$	63,681
Accounts Receivable Total Non-Current Receivables		74,145
Current Receivables Investments Property and Equipment		74,145 15,155 24,535
TOTAL CURRENT ASSETS		177,516
TOTAL LIABILITIES		77,311
NET CAPITAL	<del></del> -	100,205
CHARGES AGAINST NET CAPITAL		4,200
ADJUSTED NET CAPITAL		96,005
MINIMUM NET CAPITAL REQUIRED	<u></u>	45,000
EXCESS NET CAPITAL	\$	51,005

There are no material differences between the above computation and the Company's corresponding unaudited Form 1-FR-IB filing as of December 31, 2017.

See independent auditor's report on supplementary information.

# Exhibit C-5: Forecasted Financial Statements

**Black Hawk Resources Limited** 

#### **Black Hawk Resources Limited**

Forecast Financials 2018-2019 (for the business in the state of Ohio only)

2018 Forecast Financials	(in \$ '000's)	
Forecasted Revenues	\$12,000 \$11,000	
Forecasted Expenses	\$11,000	
Forecasted Net Income	\$1,000	

2019 Forecast Financials	(In \$ '000's)		
Forecasted Revenues	\$13,000		
Forecasted Expenses	\$11,500		
Forecasted Net Income	\$1,500		

Assumptions: Based on ongoing business and contracts

Prepared by: Scott Stewart, 1455 W. 29th Street, Cleveland, OH 44113

# Exhibit C-6: Credit Rating

**Black Hawk Resources Limited** 

#### BLACK HAWK RESOURCES LIMITED

DUNS: 96-897-7806

#### Credit Information

#### Risk Summary

#### Risk of Late Payment



Risk of late payment is based on the following prioritized factors in addition to other information in D&B's files:

- · Limited time under present management control
- Higher risk industry based on delinquency rates for this industry
- Proportion of past due balances to total amount owing
- · Recent high balance past due

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

#### **Payment Performance Trend**



The payment performance trend for this company is Unchanged . Payment Trend currently is Unchanged compared to payments three months ago. The most recent payment information in D&B's files is:

- · Payments currently: generally within terms
- Payments 3 months ago: GENERALLY WITHIN terms
- Industry average: GENERALLY WITHIN terms

\*Note: Payments to suppliers are averaged weighted by dollar amounts.

#### Credit Limit Recommendation

Recommendation Date: 04/03/2018

Risk Category

Low

Conservative Credit Limit

\$2.5K

Aggressive Credit Limit \$10K High Moderate Low

Company Profile

Chief Executive: NA

Line of Business:

Type of Business:

NA

Management consulting services

Years in Business:

NA

commodity contract broker

Employees Total:

**Annual Sales:** 

215794

1

Credit Rating
CASE NO.

Exhibit C-6

CASE NO. 12-1311-EL-AGG

Bankruptcies:	None	Negative Payment Experience:	None
Judgements:	0	Negative Payment Experience	None
Liens:	0	Amount:	
Suits:	None	Payments Placed for Collection:	0
Suits/Judgments/Liens Amounts:	None		

The public record items reported may have been paid, terminated, vacated or released prior to the date this data is transmitted. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

#### Special Events

10/13/2014

A Rating change has occurred on this company.

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Largest High Credit:

**Highest Now Owing:** 

**Highest Past Due:** 

Payment Trends					
Summary					
Address: 1455 W 29th St Cleveland, OH 44113		Primary Industry SIC: 8742			
<b>D-U-N-S Number:</b> 96-897-7806		Description:  Management consulting services, commodity contract broker			
This is a single location.					
Payment Activity					
Total payment Experiences in D&Bs File:	4				
Payments Within Terms: (not dollar weighted)	100%				
Total Placed For Collection:	NA				
Average Highest Credit:	\$183				

\$250

\$0

\$0

Exhibit C-6 **Credit Rating** 

CASE NO.

12-1311-EL-

AGG

Page 2 of 4

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

#### PAYDEX®®

#### **Score Not Available**

We are unable to display a PAYDEX® for this company. Please call 800-333-0505 for more information. 24 Month PAYDEX®

80



When weighted by dollar amount, payments to suppliers average ON TERMS terms.



Based on payments collected over the last 24 months

PAYDEX ® Trends - This Company, 12 Months

Invalid License (800). Please contact SoftwareFX Support

#### This Company (80)

Based on payments collected over the last 12 months.

- Current PAYDEX® for this Business is 80, or equal to ON TERMS terms
- The 12-month high is 80, or equal to GENERALLY WITHIN terms
- The 12-month low is 80, or equal to GENERALLY WITHIN terms

PAYDEX ® Score Comparison - This Company to Primary Industry Comparison, 4 Quarters

Exhibit C-6 Credit Rating

CASE NO. 12-1311-EL-AGG

Page 3 of 4

Invalid License (800), Please contact SoftwareFX Support

- My Company (80)
- Industry Median (80)
- Industry Upper Quartile (80)
- Industry Median (80)

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this Business is 80, or equal to generally within terms
- Current PAYDEX® for this Business is 80, or equal to GENERALLY WITHIN terms
- · Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

#### Business Payment Habit by Amount of Credit Extended, 24 Months 1

\$ Credit Extended	% of Payments Within Terms	# Payment Experiences	Total \$ Dollar Amount
Over 100,000	0%	. 0	\$0
50,000-100,000	0%	0	\$0
15,000-49,999	0%	0	\$0
5,000-14,999	0%	0 .	\$0
1,000-4,999	0%	0	\$0
under 1,000	100%	3	\$550

#### How to Read the D&B PAYDEX ® Score ●

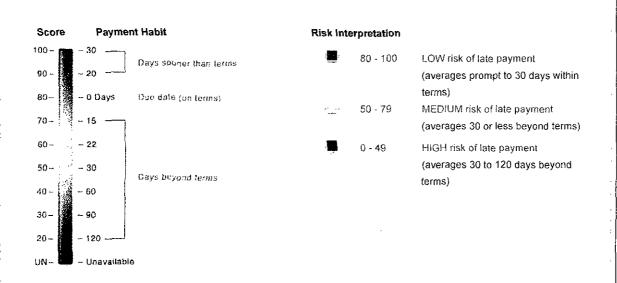


Exhibit C-6 Credit Rating

CASE NO. 12-1311-EL-AGG

Page 4 of 4

# Exhibit C-7: Credit Report

**Black Hawk Resources Limited** 

#### BLACK HAWK RESOURCES LIMITED

#### Credit Information

#### Risk Summary

#### Risk of Late Payment



Risk of late payment is based on the following prioritized factors in addition to other information in D&B's files:

- · Limited time under present management control
- · Higher risk industry based on delinquency rates for this industry
- · Proportion of past due balances to total amount
- · Recent high balance past due

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

#### **Payment Performance Trend**



The payment performance trend for this company is Unchanged . Payment Trend currently is Unchanged compared to payments three months ago. The most recent payment information in D&B's files is:

- · Payments currently: generally within terms
- Payments 3 months ago: GENERALLY WITHIN
- Industry average: GENERALLY WITHIN terms

\*Note: Payments to suppliers are averaged weighted by dollar amounts.

#### Credit Limit Recommendation

Recommendation Date: 04/03/2018

Risk Category

Conservative Credit Limit

\$2.5K

Aggressive Credit Limit Low

\$10K



Moderate

Inv

#### Company Profile

Chief Executive: NA

Line of Business:

Type of Business:

NA

Management consulting services

Years in Business:

NA

commodity contract broker

**Annual Sales:** 

215794

**Employees Total:** 

1

Exhibit C-7 Credit Report

CASE NO. 12-1311-EL-**AGG** 

Bankruptcies:	None	Negative Payment Experience:	None
Judgements:	0	Negative Payment Experience	None
Liens:	0	Amount:	
Suits:	None	Payments Placed for Collection:	0
Suits/.ludaments/Liens Amounts:	None		

The public record items reported may have been paid, terminated, vacated or released prior to the date this data is transmitted. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

#### Special Events

10/13/2014

A Rating change has occurred on this company.

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Payment Trends		
Summary		
Address: 1455 W 29th St Cleveland, OH 44113		Primary Industry SIC: 8742
<b>D-U-N-S Number:</b> 96-897-7806		Description: Management consulting services, commodity contract broker
This is a single location.		
Payment Activity		
Total payment Experiences in D&Bs File:	4	
Payments Within Terms: (not dollar weighted)	100%	
Total Placed For Collection:	NA	
Average Highest Credit:	\$183	
Largest High Credit:	\$250	
Highest Now Owing:	\$0	
Highest Past Due:	<b>\$0</b>	

Exhibit C-7 **Credit Report** 

CASE NO. 12-1311-EL-**AGG** 

Page 2 of 4

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

#### PAYDEX®®

#### **Score Not Available**

We are unable to display a PAYDEX® for this company.

Please call 800-333-0505 for more information.

24 Month PAYDEX®

80



When weighted by dollar amount, payments to suppliers average ON TERMS terms.



Based on payments collected over the last 24 months

PAYDEX ® Trends - This Company, 12 Months

Invalid License (800). Please contact SoftwareFX Support

#### This Company (80)

Based on payments collected over the last 12 months.

- . Current PAYDEX® for this Business is 80, or equal to ON TERMS terms
- . The 12-month high is 80, or equal to GENERALLY WITHIN terms
- The 12-month low is 80, or equal to GENERALLY WITHIN terms

PAYDEX ® Score Comparison - This Company to Primary Industry Comparison, 4 Quarters

Exhibit C-7 Credit Report

CASE NO. 12-1311-EL-AGG

Page 3 of 4

Invalid License (800). Please contact SoftwareFX Support

- My Company (80)
- Industry Median (80)
- Industry Upper Quartile (80)
- Industry Median (80)

Based on payments collected over the last 4 quarters.

- . Current PAYDEX® for this Business is 80, or equal to generally within terms
- Current PAYDEX® for this Business is 80, or equal to GENERALLY WITHIN terms
- . Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

#### Business Payment Habit by Amount of Credit Extended, 24 Months 1

\$ Credit Extended	% of Payments Within Terms	# Payment Experiences	Total \$ Dollar Amount
Over 100,000	0%	0	\$0
50,000-100,000	0%	0	\$0
15,000-49,999	0%	0	\$0
5,000-14,999	0%	0	\$0
1,000-4,999	0%	0	\$0
under 1,000		100% 3	\$550

#### How to Read the D&B PAYDEX ® Score •

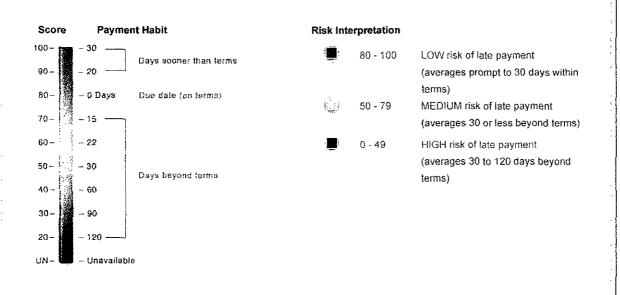


Exhibit C-7 Credit Report

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