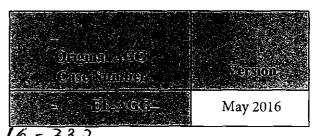
Ohio Public Utilities Commission



RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the

	form. You may also download the form, by saving it to your local disk, for later use.
•	RENEWAL INFORMATION
-1	Applicant intends to be certified as: (check all that apply)
	Power Broker Aggregator
2	Applicant's legal name, address, telephone number, PUCO certificate number, and
	web site address
	Legal Name Utility Answers, LLC
	Address 695 Route 46 W, Suite 408, Fairfield, NJ 07004
	PUCO Certificate # and Date Certified 16-1056E (1) March 14, 2016
	Telephone # (862) 210-8770 Web site address (if any) www.utilityanswers.com
3	List name, address, telephone number and web site address under which Applicant
5	will do business in Ohio
	Legal Name Utility Answers LLC
	Address 695 Route 46 W, Suite 408, Fairfield, NJ 07004
	Legal Name Utility Answers LLC Address 695 Route 46 W, Suite 408, Fairfield, NJ 07004 Telephone # (862) 210-8770 Web site address (if any) www.utilityanswers.com List all names under which the applicant does business in North America
	Legal Name Utility Answers LLC Address 695 Route 46 W, Suite 408, Fairfield, NJ 07004 Telephone # (862) 210-8770 Web site address (if any) www.utilityanswers.com List all names under which the applicant does business in North America Utility Answers, LLC Utility Answer, LLC
4	List all names under which the applicant does business in North America
	Utility Answers, LLC
	Utility Answer, LLC
	Utility Answers, LLC Utility Answer, LLC
_	5
5	Contact person for regulatory or emergency matters
	Name Paul Shagawat
	Title Managing Partner
	Business address 695 Route 46 W, Suite 408, Fairfield, NJ 07004
	Telephone # (862) 210-8770 Fax # 877-335-7306
	E-mail address compliance@transparentedge.com
	This is to certify that the images appearing are an
	Accurate and complete reproduction of a case file

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A-6	Contact person for Commission Staff u	se in investigating customer complaints
	Name Paul Shagawat	
	Title Managing Partner	
	Business address 695 Route 46 W, Suite 408, F	airfield, NJ 07004
	Telephone # (862) 210-8770	Fax # 877-335-7306
	E-mail address compliance@transpare	
A- 7	Applicant's address and toll-free numb	er for customer service and complaints
	Customer Service address 695 Route 46 W, Su	
	Toll-free Telephone #	Fax #
	E-mail address COMPIIONOLOTTO	anspairenteage.com
A-8	Applicant's federal employer identificat	tion number # <u>47-3406861</u>
A-9	Applicant's form of ownership (check o	one)
	☐ Sole Proprietorship	☐ Partnership
	Limited Liability Partnership (LLP)	☐ Limited Liability Company (LLC)
	Corporation	Other
	PROVIDE THE FOLLOWING AS SEPARAT	E ATTACHMENTS AND LABEL AS INDICATED:
A-10		Directors & Partners" provide the names, titles,
		applicant's principal officers, directors, partners,
	or other similar officials.	
	Please see attached	

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- **B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- **B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☑No ☐Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No

□Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C 10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of official administering oath My commission expires	JAMILUDDIN AHMED NOTARY PUBLIC OF NEW JERSEY Print Nam Day 50035094 My Commission Expires 3/24/2021
Sworn and subscribed before me this 2nd Month	day of January , 2018 Year
Paul Shagawat - Managing Partner Signature of Applicant & Title	
\hat{h}	
wholesale electricity or natural gas to custo stand-alone entity, then no graphical depic stating that they are a stand-alone entity w	tion is required and applicant may res

<u>AFFIDAVIT</u>

State of $\frac{N}{N}$	lew Jersey	_:	T-:-6:43	
			<u>Fairfield</u> ss. (Town)	
County of	Essex_	_:		
Paul Shaga	awat	, Affiant, bein	ng duly sworn/affirmed according to law, de	poses and says that:
He/She is the	Managing	Partner (O	ffice of Affiant) of Utility Answers, LLC	(Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
 application for certification renewal are true and complete and that it will amend its application while
 the application is pending if any substantial changes occur regarding the information provided in the
 application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

My Commission Expires 3/24/2021

My commission expires on _____

Senature of official administering oath	JAMILUDDIN AHMED NOTARY PUBLICOP NEW JERSEY itl	e
Sworn and subscribed before me this 2nd Month	day of _January, _2018	Year
Signature of Affiant & Title		
Paul Shagawat - Managing Partner		

7

Exhibit A-10 "Principal Officers, Directors & Partners"

For

<u>Exhibit A-10 "Principal Officers, Directors & Partners"</u>- provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

Paul Shagawat 336 Big Piece Road Fairfield, NJ 07004 862-210-8770

Dustin Scarpa 440 N Wabash Ave, Apt. 705 Chicago, IL 60611 862-210-8770

Jeffrey Farber 2922 Larkin Street San Francisco, CA 94109 862-210-8770

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

For

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

<u>B-1 Exhibit B-1 "Jurisdictions of Operation,"</u>- provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

Ohio, Pennsylvania, New Jersey, Maryland, Washington DC, Massachusetts, Illinois, Maine, New York, Connecticut, Texas

<u>B-2 Exhibit B-2 "Experience & Plans,"-</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

The Partners of the firm have a combined 20+ years of experience in energy procurement. Mr. Shagawat & Mr. Scarpa are currently Managing Partners of a procurement firm focused in commercial/industrial/municipal clients where they use software services to provide high end consulting to these clients. Mr. Farber previously ran a similar type of procurement firm in NJ before he began focusing on the software and engineering of the firm.

The plan is to focus on large residential aggregation to gain a considerable amount of initial clients. This initial round of procurement will result in organic marketing which will be coupled with extensive marketing efforts aimed at residential users (television ads, radio ads, etc).

<u>B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations"</u>- provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

There are no existing or previous judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact UA's financial or operational status or ability to provide the services that we are certified.

C. FINANCIAL CAPABILITY AND EXPERIENCE

For

C. FINANCIAL CAPABILITY AND EXPERIENCE

C-1 Exhibit C-1 "Annual Reports," -provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

Utility Answers is not a publicly traded company and therefore does not produce annual reports to shareholders.

C-2 Exhibit C-2 "SEC Filings,"- provide the most recent 10-K/8-K Filings with the SEC. If

the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

Applicant is not required to file with the SEC as it is not a public company.

<u>C-3 Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

Please see attached.

<u>C-4 Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

Applicants who do not take title to the electricity or gas are not required to submit documentation in connection with Exhibit C-4.

<u>C-5 Exhibit C-5 "Forecasted Financial Statements,"</u>- provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

Please see attached.

<u>C-6 Exhibit C-6 "Credit Rating,"</u>- provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

N/A

<u>C-7 Exhibit C-7 "Credit Report,"-</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

Please see attached.

<u>C-8 Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

N/A

<u>C-9 Exhibit C-9 "Merger Information,"-</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.

N/A

<u>C-10 Exhibit C - 10 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Utility Answers, LLC is a stand-alone entity with no affiliate or subsidiary companies.

C-3 Exhibit C-3 "Financial Statements,"

OF

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Sc	oftwa	re										numbér
		pment			Utility A	nswers, LLC						47-3406861
В	Principal pr	oduct or service		ype or	Number, street, and roo	om or suite no. If a P.O. box, see th						E Date business started
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LH	A For Pa	aperwork Reduc	tion Act	: Not	lice, see separate in:	structions.						Form 1065 (2016

	1065 (2016) Utility Answers, hedule B Other Information	LLC		47-34068	61 F	age 2
1	What type of entity is filing this return? Check the a	onlicable hove			Yes	No
·	, , , , , , , , , , , , , , , , , , , ,	omestic limited partnershi	'n		168	NU
3		omestic limited liability pa	•			
		ther 🟲	a atoromp			1
2	At any time during the tax year, was any partner in the		ed entity, a partnership (including an entity treated as a	_	
-	partnership), a trust, an S corporation, an estate (oth				. x	
3	At the end of the tax year:	or crace are obtato or a doc	oddod paratory, or a fibir	miled of damings persons	·	
а	Did any foreign or domestic corporation, partnership	(including any entity trea	ted as a nartnershin) tru	est or tay-eyempt organization or	-	
	any foreign government own, directly or indirectly, a				-	1
	constructive ownership, see instructions. If "Yes," att			·	1	x
b	Did any individual or estate own, directly or indirectly				·	
	constructive ownership, see instructions. If "Yes," att					x
4	At the end of the tax year, did the partnership:	acii ochedule d-1, kilorili	audii dii Farilieis Owilli	g 30% of More of the Partnership	-	┢╧
		otly E00/ or mars of the t	ntal voting nower of all o		ì	1
a	Own directly 20% or more, or own, directly or indire or domestic corporation? For rules of constructive or				- }	x
	(i) Name of Corporation	wirership, see msu ucuoni	(ii) Employer	1	(iV) Perce	
	(i) Name of Corporation		Identification	(iii) Country of Incorporation	Owned .	in
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þ	Own directly an interest of 20% or more, or own, dir				1	1
	domestic partnership (including an entity treated as	a partnership) or in the be	neficial interest of a trus	t? For rules of constructive ownership, see		
	instructions. If "Yes," complete (i) through (v) below	T 65			44	X
	(i) Name of Entity	(ii) Employer Identification Number	(iii) Type of Entity	(iv) Country of	(V) Maxir Percentage Or	wned in
		(if any)		Organization	Profit, Loss, o	r Capital
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]				
					Yes	No
5	Did the partnership file Form 8893, Election of Partn	ership Level Tax Treatmer	it, or an election stateme	nt under		1
	section 6231(a)(1)(B)(ii) for partnership-level tax tre	atment, that is in effect fo	r this tax year? See Forn	n 8893		1
	for more details					X
6	Does the partnership satisfy all four of the following	conditions?				
а	The partnership's total receipts for the tax year were	less than \$250,000.				
b	The partnership's total assets at the end of the tax ye	ar were less than \$ 1 mill	ion.			
C	Schedules K-1 are filed with the return and furnished	I to the partners on or bef	ore the due date (includi	ng extensions) for the partnership	}	
	return.					
d	The partnership is not filing and is not required to fil	e Schedule M-3			х	
	If "Yes," the partnership is not required to complete \$	Schedules L, M-1, and M-	2: Item F on page 1 of Fo	rm 1065:		
	or Item L on Schedule K-1.	, ,	, , ,	,	\	1
7	Is this partnership a publicly traded partnership as d	efined in section 469(k)(2	15			Х
8	During the tax year, did the partnership have any del			ns modified so as to reduce the		
•		•	- ·	ns modified so as to reduce the	- {	x
9	Has this partnership filed, or is it required to file, For					
a			•	•		v
10	At any time during calendar year 2016, did the partn			uthority over a financial apparent in a	-	X
10						1
	foreign country (such as a bank account, securities a			rationa for avanationa and dilina		4
	requirements for EinCEN Form 114 Deport of Facelo			•		1
	requirements for FinCEN Form 114, Report of Foreig			•		,

Form **1065** (2016)

Enter below the general partner or member-manager designated as the tax matters partner (TMP) for the tax year of this return:

Name of designated TMP ▶ Paul Shagawat	Identifying number of TMP \(\sum_152-78-9817 \)
If the TMP is an entity, name of TMP representative	Phone number of TMP
Address of designated TMP Fairfield, NJ 07004	

Form 1065 (2016)

Form 1	065 (2016) Utility Answers, LLC	47	-3 4 06861 Page 4
Scl	redu	ile K Partners' Distributive Share Items		Total amount
	1	Ordinary business income (loss) (page 1, line 22)	1	-146,911.
	2	Net rental real estate income (loss) (attach Form 8825)	2	
	3 a	Other gross rental income (loss)		· -
ncome (Loss)		Expenses from other rental activities (attach statement) 3b]	
		Other net rental income (loss). Subtract line 3b from line 3a	3c	
	4	Guaranteed payments	4	4,975.
	5	Interest income See Statement 3	5	955.
		Dividends: a Ordinary dividends	6a	
Ē		b Qualified dividends 6b 6		
ည	7	Royalties	7 7	
_	8	Net short-term capital gain (loss) (attach Schedule D (Form 1065))	8	
	_	Net long-term capital gain (loss) (attach Schedule D (Form 1065))	9a	
		Collectibles (28%) gain (loss)		-
	r c	Unrecaptured section 1250 gain (attach statement)	1	
	10	Net section 1231 gain (loss) (attach Form 4797)	10	
	11	Other income (loss) (see instructions) Type	11	
		Section 179 deduction (attach Form 4562)	12	
SE SE		Contributions	13a	
Ę		Investment interest expense	13b	
Deductions		Section 59(e)(2) expenditures; (1) Type ►		
		Other deductions (see instructions) Type	13d	-
		Net earnings (loss) from self-employment	14a	-141,936.
Self- Employ-	h	Gross farming or fishing income	14b	
E E	,	Gross nonfarm income	14c	
-com-	15 9	Low-income housing credit (section 42(j)(5))	15a	
		Low-income housing credit (other)	15b	
t3		Qualified rehabilitation expenditures (rental real estate) (attach Form 3468, if applicable)	15c	
Credits	ľ	Other rental real estate credits (see instructions) Type	15d	·
Ö		Other rental credits (see instructions) Type	15e	
		Other credits (see instructions) Type	15f	
-		Name of country or U.S. possession	,,,,	
		Gross income from all sources	16b	
		Gross income sourced at partner level	16c	
E S		Foreign gross income sourced at partnership level		
욣	d	Passive category e General category f Other f	16f	·
Transactions	ľ	Deductions allocated and apportioned at partner level		
<u>.</u> <u> </u>	۰	Interest expense h Other	16h	
=	•	Deductions allocated and apportioned at partnership level to foreign source income		
Foreig	i	Passive j General category k Other k Other k	16k	
ß	li	Total foreign taxes (check one): ▶ Paid ☐ Accrued ☐	161	
		n Reduction in taxes available for credit (attach statement)	16m	
		Other foreign tax information (attach statement)		
		Post-1986 depreciation adjustment	17a	
×.,		Adjusted gain or loss	17b	
ع څ		Depletion (other than oil and gas)	17c	
		Oil, gas, and geothermal properties - gross income	17d	
Z je		Oil, gas, and geothermal properties - deductions	17e	
Alternative Minimum Tax (AMT) Items		Other AMT items (attach statement)	17f	
		Tax-exempt interest income	18a	
_		Other tax-exempt income	18b	
ıţi		Nondeductible expenses See Statement 4	18c	162.
Ē	19 a	Distributions of cash and marketable securities	19a	
Other Information		Distributions of other property	19b	
- -		Investment income	20a	955.
¥		Investment expenses	20b	
0		Other items and amounts (attach statement)		

Form **1065** (2016)

Form 1065 (2016)	OCTITCA WIT	swers' hhc			<u> </u>	1400001 Page 5
Analysis of Net	Income (Loss)		·			
1 Net income (loss). Comb	ine Schedule K, lines 1 thro	ough 11. From the result, subtract	ct the sum of Schedule K, line	s 12 through 13d, and 16l	1	-140,981.
2 Analysis by partner type:	(i) Corporate	(ii) Individual (active)	(iii) Individual (passive)	(iv) Partnership	(v) Exempt Organization	(vi) Nominee/Other
a General partners b Limited partners		-126,385.		-14,596.		

b Limited partners	126,385.		-14,	596.	
Schedule L Balance Sheets per	Books				
•	Begin	ning of tax ye	аг	End of	tax year
Assets	(a)		(b)	(c)	(d)
1 Cash			590,491.	· · · · · · · · · · · · · · · · · · ·	380,853.
2a Trade notes and accounts receivable	<u></u>		· ·		
b Less allowance for bad debts					<u> </u>
3 Inventories				-	
4 U.S. government obligations	,			•	
5 Tax-exempt securities	l .				
6 Other current assets (attach statement)	Statement 5	5	1,150.	** · · · · · · · · · · · · · · · · · ·	1,150.
72 Loans to partners (or persons related to partners)					
b Mortgage and real estate loans					
8 Other investments (attach statement)				•	
9a Buildings and other depreciable assets					
b Less accumulated depreciation					
10a Depletable assets					
b Less accumulated depletion					Ī
11 Land (net of any amortization)					
12a Intangible assets (amortizable only)				•	
b Less accumulated amortization			Ì		1 .
13 Other assets (attach statement)	Statement 6	5	56,896.		117,616.
14 Total assets			648,537.		499,619.
Liabilities and Capital					
15 Accounts payable			3,320.		520.
16 Mortgages, notes, bonds payable in less than 1 year					
17 Other current liabilities (attach statement)			_		
18 All nonrecourse loans					
19a. Loans from partners (or persons related to partners)	٠.				
b Mortgages, notes, bonds payable in 1 year or more					
20 Other liabilities (attach statement)					
21 Partners' capital accounts	j .		645,217.		499,099.
22 Total liabilities and capital			648,537.		499,619.
Schedule M-1 Reconciliation of	Income (Loss) pe	er Books		oss) per Return	
Note. The partnership					•
1 Net income (loss) per books	-146,	118.6	Income recorded on I	books this year not included	
2 Income included on Schedule K, lines 1, 2, 3c,				1 through 11 (itemize):	
5, 6a, 7, 8, 9a, 10, and 11, not recorded on boo	i	a	Tax-exempt interest	• , ,	
this year (itemize):			,		
3 Guaranteed payments (other than health		7	Deductions included	on Schedule K, lines 1	
insurance)	4,	975.		, not charged against	
4 Expenses recorded on books this year not included on			book income this year		
Schedule K, lines 1 through 13d, and 16l (itemize):	\	, ا	•		
	<u> </u>] "	pr		
a Depreciation \$	-	a	Add lines 6 and 7		
b Travel and entertainment \$ 16	$\overline{2}$.			sis of Net Income (Loss),	
5 Add lines 1 through 4	-140,			8 from line 5	140,981.
Schedule M-2 Analysis of Partn	ers' Capital Acco	unts	17. Opportunit inite	9 11 9111 1111 0	
Balance at beginning of year		T	Distributions: a Cast	 1	
2 Capital contributed: a Cash				perty	
b Property				nize):	
3 Net income (loss) per books		118.	Outer appreases (HEI		
			Add lines 6 and 7		
5 Add lines 1 through 4		099.	Balance at end of year. S	Subtract line 8 from line 5	499,099.
5 Aud lines 1 till ough 4	<u>2</u> ///	000019	Samuel Brand or your. S	Sand Society o Bolli (1880 o	Form 1065 (2016)
011042 01-05-17					FORITI 1000 (2016)

Worksheet for Figuring Net Earnings (Loss) From Self-Employment				
Name of partnership				Employer identification number
Utility Answers, LLC				47-3406861
1 a Ordinary income (loss) (Schedule K, line 1)	1a	-146,911.		
b Net income (loss) from CERTAIN rental real estate activities	1b			
c Net income (loss) from other rental activities (Schedule K, line 3c)	10			
d Net loss from Form 4797, Part II, line 17, included on line 1a above. Enter as a positive amount	10	_ 7		
e Other additions	1e			l .
f Combine lines 1a through 1e	11	-146,911.		
2 a Net gain from Form 4797, Part II, line 17, included on line 1a above	2a			
b Other subtractions	2b			
c Add lines 2a and 2b	2c]
3 a Subtract line 2c from line 1f. If line 1f is a loss, increase the loss on line 1f by the amount on line 2c	3a	-146,911.		
b Part of line 3a allocated to limited partners, estates, trusts, corporations, exempt organizations, and IRAs	3b			
c Subtract line 3b from line 3a			3c	-146,911.
4 a Guaranteed payments to partners (Schedule K, line 4) derived from a trade or business as defined in section 1402(c)	4a _	4,975.		
Part of line 4a allocated to individual limited partners for other than services and to estates, trusts, corporations, exempt organizations, and IRAs	4b			
c Subtract line 4b from line 4a			4c	4,975.
5 Net earnings (loss) from self-employment. Combine lines 3c and 4c. Enter here and on Sch			5	-141,936.

Description Amount Dicenses and Permits 2,10 Payroll Taxes 10,86 Potal to Form 1065, Line 14 12,97 Porm 1065 Other Deductions Statement 2 Description Amount Advertising 2,71 Computer 2,31 Data Processing Fees 3,40 Regal and Professional Fees 1,00 Reals and Entertainment 1,10 Fiftice 1,22 Felephone 1,23 Ditilities 1,00 Potal to Form 1065, Line 20 9,19 Schedule K Interest Income Statement 3 Description U.S. Bonds Other Enterest Income 95 Cochedule K, Line 5 95 Cochedule K Nondeductible Expense Statement 4 Description Amount Excluded meals and entertainment expenses 16			
2,10 10,86	Form 1065 Tax Exp	pense	Statement 1
Payroll Taxes 10,86 Total to Form 1065, Line 14 12,97 Form 1065 Other Deductions Statement 2 Description Amount Advertising 2,71 Computer 2,31 Data Processing Fees 3,44 Description 166 Reals and Entertainment 166 Form 1065, Line 20 1,00 Fortal to Form 1065, Line 20 9,19 Form 1065 Other Deductions Statement 2 Form 1065 Other Deductions Statement 2 The processing Fees 3,30 Form 1065 Other Deductions Statement 3 Form 1065 Other Deductions Statement 4 Form 1065 Other De	Description		Amount
Corm 1065	Licenses and Permits Payroll Taxes		2,106. 10,864.
Amount Advertising 2,71	Total to Form 1065, Line 14		12,970.
Advertising 2,71 Computer 2,31 Data Processing Fees 3,4 Legal and Professional Fees 1,00 Reals and Entertainment 1,16 Defice 1,27 Relephone 1	Form 1065 Other Dec	luctions	Statement 2
Computer 2,31	Description		Amount
Description U.S. Bonds Other Interest Income Fotal to Schedule K, Line 5 Schedule K Nondeductible Expense Statement 4 Description Excluded meals and entertainment expenses 16	Advertising Computer Data Processing Fees Legal and Professional Fees Meals and Entertainment Office Telephone Travel Utilities Total to Form 1065, Line 20 Schedule K Interest	Income	2,712 2,312 347 1,000 163 122 203 1,339 1,000 9,198
Interest Income Fotal to Schedule K, Line 5 Schedule K Nondeductible Expense Description Excluded meals and entertainment expenses 95 Amount 16			
Schedule K Nondeductible Expense Statement 4 Description Amount Excluded meals and entertainment expenses 16			955
Schedule K Nondeductible Expense Statement 4 Description Amount Excluded meals and entertainment expenses 16			
Description Amount Excluded meals and entertainment expenses 16	total to schedule k, line 5	<u></u>	
Excluded meals and entertainment expenses 16	Schedule K Nondeductibl	le Expense	Statement 4
	Description		Amount
Fotal to Schedule K, Line 18c	Excluded meals and entertainment expense	28	162.
	Total to Schedule K, Line 18c		162.

Schedule L	Other Current Assets		Statement 5
Description		Beginning of Tax Year	End of Tax Year
Security Deposits		1,150.	1,150.
Total to Schedule L, Line 6		1,150.	1,150.
Schedule L	Other Assets		Statement 6
Description		Beginning of Tax Year	End of Tax Year
Description Software Development			

Form 1065	Partners' Capital Account Summary Statement 7				
Partner Number	Beginning Capital	Capital Contributed	Schedule M-2 Lns 3, 4 & 7	With- drawals	Ending Capital
1	-16,436.		-43,835.		-60,271.
2	-16,433.		-43,836.		-60,269.
3	-16,436.		-43,835.		-60,271.
4	694,522.		-14,612.		679,910.
Total	645,217.		-146,118.		499,099.

C-5 Exhibit C-5 "Forecasted Financial Statements,"

For

Utility Answers, LLC

FORCASTED STATEMENT OF CASH RECEIPTS AND DISBURSMENTS PROJECTIONS FOR THE TWO YEARS ENDED DECEMBER 31, 2019

	2018	2019
FORECASTED REVENUES (Note 1)	\$175,000.00	\$350,000.00
COST OF SALES (Note 2)	\$ 17,500.00	\$ 35,000.00
GROSS PROFIT	\$157,500.00	\$315,000.00
GENERAL AND ADMINISTRATIVE EXPENSES (Note 3)		
Payments - Owners (Note 4)	\$ 15,000.00	\$ 30,000.00
Salaries	\$ 75,000.00	\$ 82,500.00
Accounting	\$ 750.00	\$ 750.00
Advertising	\$ 4,500.00	\$ 15,000.00
Travel expenses	\$ 1,379.18	\$ 220.74
Phones	\$ 100.00	\$ 100.00
Rent	\$ 1,500.00	\$ 1,850.00
Offfice Expenses	\$ 171.20	\$ -
Graphics and UI/UX Services	\$ 2,712.25	\$ -
Insurance	\$ 3,000.00	\$ 4,000.00
Computer Hosting	\$ 2,160.83	\$ 2,208.92
Legal	\$ 1,000.00	\$ 1,000.00
License and Fees	\$ 3,525.00	\$ 7,500.00
Meals and Entertainment	\$ -	\$ -
Postage	\$ 117.00	\$ 345.00
Computers Hardware	\$ 1,500.00	\$ 1,500.00
Server/Network	\$ 1,200.00	\$ 1,200.00
Software	\$ 8,500.00	\$ 9,000.00
Total Gen/Admin Expenses	\$152,644.33	\$235,761.99

PREPARER

Paul Shagawat 695 US 46, Ste 408, Fairfield, NJ 07004 info@utilityanswer.com (862) 210-8770

Exhibit C-6 "Credit Rating"

Of

Utility Answers, LLC

Credit Rating of Parent or affiliate organization, "Premiere Marketing, LLC dba Transparent Energy" dun & bradstreet

CM 800 700 2733





Dashboard

Premiere Marketing Lic DUNS: 07-335-4278

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Gy CreditSigna

Update Company Info

Teols

Summary 6 Company Info Update Company Info 75 Lane Rd 0te 233 Fartie d. N. (2702)

Phone: (352) 213-3770 URL:

Scores and Ratings

DBA's: PREMIERE ENERGY AUCTIONS

Upgrade to CreditBuilder™ Today

Help bodd your D&S' score, and ramge and here break your company against your

Speak with a Credit Advisor to learn more 1-800-700-2733

CALUICS and Italings		
Score / Rating: Crunged	Status	Last Oate
PAYBEX®	Good	<u> </u>
Delinguency Presistor Class	Fair	95/94/2916

Financial Stress Class 05/31/2016 Supplier Evaluation Rating Fair 34/25.2016 D&B Rating Fair 08/14/2018

D&B Viability Rating

DISS nes recently updated the rispones wearning to these phanges affectly bundus ness, one of the

Alerts	
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Configure Alerts

Inqu-nes

You have received 0 new inquiries,

Inquiries are the number of indivioual product(s) purchased by a customer(s) on a D&B D-U-N-SØ Number in a rolling one-year(365 days) time period. Although the specific name of the inquiring customer(s) is not available, your product may allow you to see the inquiring customer's industry.

Upgrade to Ylew

Special Events

You have received 2 new special events.

Special events display information on your company such as bankruptcies, suits, liens, mergers, acquisitions or changes in ownership that may impact your relationship with other firms or lending institutions.

Upgrade to View







C-7 Exhibit C-7 "Credit Report,"

OF



CreditScoreSM Report

as of: 01/05/18 10:01 ET

Utility Answers, LLC

Address:

75 Lane Rd Ste 203

Fairfield, NJ 07004-1000

United States

Phone:

201-694-4079

Experian BIN:

407196409

Agent:

Registered Agent Solutions, Inc.

Agent Address:

836 Park Ave

Baltimore, MD

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

Lowest 6 Month Balance: \$157
Highest 6 Month Balance: \$1,297
Current Total Account Balance: \$0
Highest Credit Amount Extended: \$0

4079 I

Key Personnel: Member: Jeffrey L. Farber
Member: Scarpa Dustin
Member: Shagawat Paul

 Business Type:
 Corporation

 Experian File Established:
 November 2015

 Experian Years on File:
 3 Years

 Years in Business:
 More than 3 Years

Filing Data Provided by: Delaware
Date of Incorporation: 01/06/2016

Payment Tradelines: 1
UCC Filings: 0

 ✓ Businesses Scoring Worse:
 91%

 ✓ Bankruptcies:
 0

 ✓ Liens:
 0

✓ Judgments Filed: 0
✓ Collections: 0

Credit Summary

Experian Business Credit Score: 92

High Risk



Low Risk The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- · Number of recently active commercial accounts.
- · Length of time on experien's file.

Recommended Action: Low Risk

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Verification Certificate



VERIFICATION CERTIFICATE

This is to certify that Bond No. <u>B30004291</u> issued by the member company of <u>Aegis Security Insurance Company</u> subscribing this certificate, dated <u>1/10/2018</u> in the amount of <u>\$15,000.00</u> on behalf of <u>STEPHEN B TILTON</u>, as principal, and in favor of <u>South Carolina Residential Builders Commission</u>, as Obligee, covers an indefinite term which began on <u>1/10/2018</u>, and ends with the cancellation of said bond; that said bond is now in full force and effect until cancelled.

1/10/2018

Surety Representative;

(sea

John T Page, Attorney in Fact Aegis Security Insurance Company