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17-2366-EL-AGG



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Date Received	Case Number	Version
17-2366	EL-AGG	May 2016

**INITIAL CERTIFICATION APPLICATION FOR ELECTRIC  
AGGREGATORS/ POWER BROKERS**

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-12 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.  
You may also download the form, by saving it to your local disk, for later use.**

**A. APPLICANT INFORMATION**

**A-1 Applicant intends to be certified as: (check all that apply)**

☒ Power Broker      ☐ Aggregator

**A-2 Applicant's legal name, address, telephone number and web site address**

Legal Name Our Energy Manager, LLC  
Address 5515 NW 108th Ter, Kansas City, MO 64154  
Telephone # (816) 550-0756      Web site address (if any) www.ourenergymanager.com

**A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio**

Legal Name Our Energy Manager, LLC  
Address 5515 NW 108th Ter, Kansas City, MO 64154  
Telephone # (816) 550-0756      Web site address (if any) www.ourenergymanager.com

**A-4 List all names under which the applicant does business in North America**  
Our Energy Manager, LLC

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**A-5 Contact person for regulatory or emergency matters**

Name Summer Robbins  
Title CEO

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This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.  
Technician mm Date Processed 11/16/17

Business address 5515 Nw 108th Ter, Kansas City, MO 64154  
Telephone # (816) 550-0756 Fax # (866) 879-0325  
E-mail address Summer.Robbins@OurEnergyManager.com

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Summer Robbins  
Title CEO  
Business address 5515 NW 108th Ter, Kansas City, MO 64154  
Telephone # (816) 550-0756 Fax # (866) 879-0325  
E-mail address Summer.Robbins@OurEnergyManager.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 5515 Nw 108th Ter, Kansas City, MO 64154  
Toll-free Telephone # (816) 550-0756 Fax # (866) 879-0325  
E-mail address Summer.Robbins@OurEnergyManager.com

**A-8 Applicant's federal employer identification number # 813059497**

**A-9 Applicant's form of ownership (check one)**

- |  |   |
|--|---|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                                |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other _____                                |

**A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).**

<input checked="" type="checkbox"/> First Energy				
<input checked="" type="checkbox"/> Ohio Edison	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Toledo Edison	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Cleveland Electric Illuminating	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Duke Energy	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Monongahela Power	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> American Electric Power				
<input checked="" type="checkbox"/> Ohio Power	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Columbus Southern Power	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial
<input checked="" type="checkbox"/> Dayton Power and Light	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Commercial	<input checked="" type="checkbox"/> Mercantile	<input checked="" type="checkbox"/> Industrial

- A-11 Provide the approximate start date that the applicant proposes to begin delivering services  
May 1, 2017

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-12 **Exhibit A-12 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-13 **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14 **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

## **B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

**B-3** **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

**B-4** **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-5** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-6** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

- C-6 Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

  
Signature of Applicant & Title

Sworn and subscribed before me this 13<sup>th</sup> day of NOV, 2017

  
Signature of official administering oath

Month Year  
Heather L. Berryman  
Print Name and Title ABCM

My commission expires on 10-08-2019

# **AFFIDAVIT**

State of Missouri :

Kansas City<sup>ss.</sup>  
(Town)

County of Platte :

Summer Robbins, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the CEO (Office of Affiant) of Our Energy Manager LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,


1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

  
Signature of Affiant & Title

Sworn and subscribed before me this 13<sup>th</sup> day of NOV 2017  
Month Year

  
Signature of official administering oath

Heather L. Berryman  
Print Name and Title  
ABCM

HEATHER L. BERRYMAN  
Notary Public - Notary Seal  
STATE OF MISSOURI  
Platte County

My commission expires on 10-8-2019

My Commission Expires: October 8, 2019  
Commission # 15277896

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**Exhibit A-12 "Principal Officers, Directors & Partners"**

Summer Robbins, CEO, 5515 NW 108<sup>th</sup> Ter, Kansas City, MO 64154



**Exhibit A-13 "Company History"**

Our Energy Manager LLC (OEM) was formed in the state of Missouri on June 27, 2016. OEM provides energy management services to national commercial/industrials customers throughout North America. We provide energy procurement, energy risk management and utility bill management services.



**Exhibit A-14 Articles of Incorporation and bylaws**

See attached document from the state of Missouri



## State of Missouri

Jason Kander, Secretary of State  
Corporations Division  
PO Box 778 / 600 W. Main St., Rm. 322  
Jefferson City, MO 65102

LC001497303  
Date Filed: 6/27/2016  
Jason Kander  
Missouri Secretary of State

### Articles of Organization

(Submit with filing fee of \$105.00)

1. The name of the limited liability company is

Our Energy Manager LLC

(Must include "Limited Liability Company," "Limited Company," "LC," "L.C.," "LLC," or "LLC")

2. The purpose(s) for which the limited liability company is organized:

The transaction of any lawful business for which a limited liability company may be organized under the Missouri Limited Liability Company Act, Chapter 347 RSMo.

3. The name and address of the limited liability company's registered agent in Missouri is:

Robert C Jones

14604 Wicklow Street

Smithville MO 64089

Name

Street Address: May not use PO Box unless street address also provided

City/State/Zip

4. The management of the limited liability company is vested in: ☐ managers ☒ members (check one)

5. The events, if any, on which the limited liability company is to dissolve or the number of years the limited liability company is to continue, which may be any number or perpetual: Perpetual

(The answer to this question could cause possible tax consequences, you may wish to consult with your attorney or accountant)

6. The name(s) and street address(es) of each organizer (PO box may only be used in addition to a physical street address):

(Organizer(s) are not required to be member(s), manager(s) or owner(s))

Name

Address

City/State/Zip

Robbins, Summer R

5515 NW 108th Ter

Kansas City MO 64154

7. ☐ Series LLC (OPTIONAL) Pursuant to Section 347.186, the limited liability company may establish a designated series in its operating agreement. The names of the series must include the full name of the limited liability company and are the following:

New Series:

☐ The limited liability company gives notice that the series has limited liability.

New Series:

☐ The limited liability company gives notice that the series has limited liability.

New Series:

☐ The limited liability company gives notice that the series has limited liability.

(Each separate series must also file an Attachment Form LLC 1A.)

Name and address to return filed document:

Name: Summer R Robbins

Address: Email: summer@summerrobbins.net

City, State, and Zip Code: \_\_\_\_\_

8. The effective date of this document is the date it is filed by the Secretary of State of Missouri unless a future date is otherwise indicated: \_\_\_\_\_

*(Date may not be more than 90 days after the filing date in this office)*

In Affirmation thereof, the facts stated above are true and correct:

(The undersigned understands that false statements made in this filing are subject to the penalties provided under Section 575.040, RSMo)

**All organizers must sign:**

Summer R Robbins  
*Organizer Signature*

SUMMER R ROBBINS  
*Printed Name*

06/27/2016  
*Date of Signature*

# STATE OF MISSOURI



**Jason Kander**  
**Secretary of State**

## CERTIFICATE OF ORGANIZATION

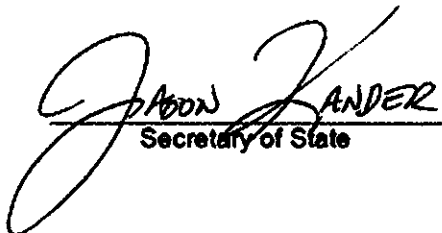
WHEREAS,

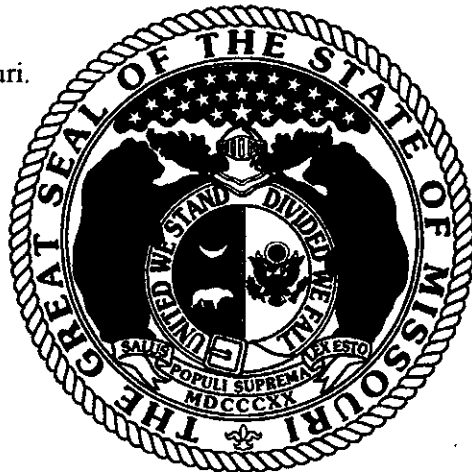
*Our Energy Manager LLC*  
*LC001497303*

filed its Articles of Organization with this office on the 27th day of June, 2016, and that filing was found to conform to the Missouri Limited Liability Company Act.

NOW, THEREFORE, I, Jason Kander, Secretary of State of the State of Missouri, do by virtue of the authority vested in me by law, do certify and declare that on the 27th day of June, 2016, the above entity is a Limited Liability Company, organized in this state and entitled to any rights granted to Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri.  
Done at the City of Jefferson, this 27th day of June, 2016.

  
Secretary of State





**Exhibit A-15 Secretary of State**

See State of Ohio certificate



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
11/13/2017	201731201674	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

**Receipt**

This is not a bill. Please do not remit payment.

OUR ENERGY MANAGER LLC  
5515 NW 108TH TER  
KANSAS CITY, MO 64154-1810

**STATE OF OHIO  
CERTIFICATE**

**Ohio Secretary of State, Jon Husted  
4094588**

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

**OUR ENERGY MANAGER LLC**

and, that said business records show the filing and recording of:

Document(s)

**REGISTRATION OF FOREIGN FOR PROFIT LLC**

**Effective Date: 11/08/2017**

Document No(s):

**201731201674**



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio this  
13th day of November, A.D. 2017.

*Jon Husted*

**Ohio Secretary of State**





**Exhibit B-1 "Jurisdictions of Operation"**

Applicant is registered as a electricity broker in the follow states:

MA -application submitted

NJ -Licensed

PA- application submitted

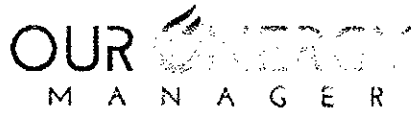
MD- Licensed

IL- Licensed



**Exhibit B-2 "Experience & Plans"**

As stated previously OEM collectively has 26 years of Energy Experience. We contract with national industrial/commercial clients throughout North America for energy management services. All of our billing is handled directly with the client in an accounting software solution. All customer inquiries and complaints will be expediently handled by management to resolve the issue.



**Exhibit B-3 "Summary of Expertise"**

OEM does not provide aggregation services. Our clients are large industrial/commercial clients and some small hospital systems. We manage about 3,336,000 MMBtu of natural gas usage and 684,000 Megawatts of electricity usage. We serve clients throughout North America.

**Exhibit B-4 "Disclosure of Liabilities and Investigations"**

Not applicable to OEM



**Exhibit C-1 & C-2**

Applicant is a private company and does not produce annual reports. Also, applicant is not required to file with the SEC, since they do not take title to energy commodities.



**Exhibit C-3 Financial Statements**

You will find our Profit and Loss, balance sheet and statement of cash flow on the preceding pages for 2016 & 2017.

# Our Energy Manager LLC

PROFIT AND LOSS  
January - December 2016

**CONFIDENTIAL**

	TOTAL
INCOME	
Sales	10.50
<b>Total Income</b>	<b>\$10.50</b>
GROSS PROFIT	<b>\$10.50</b>
EXPENSES	
Commissions & fees	99.99
Meals and Entertainment	428.22
Office Expenses	30.12
QuickBooks Payments Fees	0.50
Software Dues	189.21
Travel	449.36
Travel Meals	37.71
<b>Total Expenses</b>	<b>\$1,235.11</b>
NET OPERATING INCOME	<b>\$ -1,224.61</b>
NET INCOME	<b>\$ -1,224.61</b>

# Our Energy Manager LLC

## BALANCE SHEET

As of December 31, 2016

**CONFIDENTIAL**

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
(0264)	170.60
(0272)	0.01
<b>Total Bank Accounts</b>	<b>\$170.61</b>
Accounts Receivable	
Accounts Receivable (A/R)	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
Undeposited Funds	10.50
<b>Total Other Current Assets</b>	<b>\$10.50</b>
<b>Total Current Assets</b>	<b>\$181.11</b>
<b>TOTAL ASSETS</b>	<b>\$181.11</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Credit Cards	
Other	1,105.73
<b>Total Credit Cards</b>	<b>\$1,105.73</b>
<b>Total Current Liabilities</b>	<b>\$1,105.73</b>
<b>Total Liabilities</b>	<b>\$1,105.73</b>
Equity	
Opening Balance Equity	200.00
Owner Contributions	99.99
Retained Earnings	
Net Income	-1,224.61
<b>Total Equity</b>	<b>\$-924.62</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$181.11</b>



# Our Energy Manager LLC

## STATEMENT OF CASH FLOWS

January - December 2016

**CONFIDENTIAL**

	TOTAL
<b>OPERATING ACTIVITIES</b>	
Net Income	-1,224.61
Adjustments to reconcile Net Income to Net	
Cash provided by operations:	
Accounts Receivable (A/R)	0.00
Other	1,105.73
<b>Total Adjustments to reconcile Net Income to</b>	<b>1,105.73</b>
<b>Net Cash provided by operations:</b>	
<b>Net cash provided by operating activities</b>	<b>\$ -118.88</b>
<b>FINANCING ACTIVITIES</b>	
Opening Balance Equity	200.00
Owner Contributions	99.99
<b>Net cash provided by financing activities</b>	<b>\$299.99</b>
<b>NET CASH INCREASE FOR PERIOD</b>	<b>\$181.11</b>
<b>CASH AT END OF PERIOD</b>	<b>\$181.11</b>

# Our Energy Manager LLC

## PROFIT AND LOSS

January 1 - September 28, 2017

**CONFIDENTIAL**

	TOTAL
<b>INCOME</b>	
Billable Expense Income	11,165.00
Broker Commissions	13,546.62
Refunds-Allowances	175.00
Sales	4,820.00
Services	212,701.83
<b>Total Income</b>	<b>\$242,408.45</b>
<b>GROSS PROFIT</b>	<b>\$242,408.45</b>
<b>EXPENSES</b>	
Advertising	181.80
Bank Charges	8,064.26
Commissions & fees	17,127.11
Cost of Labor	133,061.00
Dues & Subscriptions	1,245.94
Educational Expenses	50.00
Insurance	135.00
Legal & Professional Fees	710.00
Meals and Entertainment	2,066.25
Office Expenses	2,583.33
Payroll Expenses	940.00
QuickBooks Payments Fees	354.00
Rent or Lease	350.76
Repair & Maintenance	8,662.93
Software Dues	4,826.54
Taxes & Licenses	2,181.34
Travel	607.11
Travel Meals	44.03
Uncategorized Expense	1.99
Utilities	20.00
<b>Total Expenses</b>	<b>\$183,213.39</b>
<b>NET OPERATING INCOME</b>	<b>\$59,195.06</b>
<b>NET INCOME</b>	<b>\$59,195.06</b>

# Our Energy Manager LLC

BALANCE SHEET  
As of September 28, 2017

**CONFIDENTIAL**

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
(0264)	63,327.84
(0272)	0.01
<b>Total Bank Accounts</b>	<b>\$63,327.85</b>
Accounts Receivable	
Accounts Receivable (A/R)	20,871.96
<b>Total Accounts Receivable</b>	<b>\$20,871.96</b>
Other Current Assets	
Uncategorized Asset	901.00
Undeposited Funds	6,060.41
<b>Total Other Current Assets</b>	<b>\$6,961.41</b>
<b>Total Current Assets</b>	<b>\$91,161.22</b>
<b>TOTAL ASSETS</b>	<b>\$91,161.22</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Credit Cards	
Other	3,486.66
SW Airlines Biz card	18,399.05
<b>Total Credit Cards</b>	<b>\$21,885.71</b>
<b>Total Current Liabilities</b>	<b>\$21,885.71</b>
<b>Total Liabilities</b>	<b>\$21,885.71</b>
Equity	
Opening Balance Equity	11,205.07
Owner Contributions	99.99
Retained Earnings	-1,224.61
Net Income	59,195.06
<b>Total Equity</b>	<b>\$69,275.51</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$91,161.22</b>

# Our Energy Manager LLC

## STATEMENT OF CASH FLOWS

January 1 - November 8, 2017

**CONFIDENTIAL**

	TOTAL
OPERATING ACTIVITIES	
Net Income	55,918.38
Adjustments to reconcile Net Income to Net	
Cash provided by operations:	
Accounts Receivable (A/R)	-24,493.83
Uncategorized Asset	-901.00
Other	2,560.49
SW Airlines Biz card	18,399.05
Total Adjustments to reconcile Net Income to	-4,435.29
Net Cash provided by operations:	
Net cash provided by operating activities	\$51,483.09
FINANCING ACTIVITIES	
Opening Balance Equity	11,005.07
Owner Contributions	0.00
Net cash provided by financing activities	\$11,005.07
NET CASH INCREASE FOR PERIOD	\$62,488.16
CASH AT BEGINNING OF PERIOD	181.11
CASH AT END OF PERIOD	\$62,669.27

Exhibit C-4 "Financial Arrangements"

N/A



**Exhibit C-5 "Forecasted Financial Statements"**

OEM has no anticipated income from the state of Ohio in the next two years.

Preparer- Summer Robbins, CEO, 5515 NW 108<sup>th</sup> Ter, Kansas City, MO 64154

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Exhibit C-6 & C-7

N/A



**Exhibit C-8 "Bankruptcy Information"**

N/A – nothing to report



Exhibit C-9 "Merger Information"

N/A – nothing to report



**Exhibit C-10 "Corporate Structure"**

Stand-alone entity with no affiliate or subsidiary companies.