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2017 OCT 11 AM 11:00

PUCO

October 9, 2017

17-2110-EL-A66

Public Utilities Commission of Ohio
180 East Broad Street
Columbus, Ohio 43215

Re: **The Energy Link, LLC**
Initial Certification Application for Electric Aggregators/Power Broker
(Original plus three copies) and Confidential Docs

To Whom It May Concern:

Enclosed please find an **Initial Certification Application for Electric Aggregators/Power Broker** for our client, **The Energy Link, LLC**. Please note that we are requesting that Exhibits C-3 and C-5 remain confidential. These documents are enclosed within the envelope labeled 'CONFIDENTIAL' and each page has been stamped 'CONFIDENTIAL' as well. Once the application has been processed, please forward evidence of approval to the mailing address on the application. If there is any issue, or if you require any further information, please do not hesitate to contact us.

Thank you,

LicenseLogix
140 Grand Street, Suite 300
White Plains, NY 10601
service@licenseologix.com
(800) 292-0909

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accurate and complete reproduction of a case file
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Technician fe Date Processed 10/11/17



**Public Utilities
Commission**

PUCO USE ONLY		
Date Received	Case Number	Version
	17-2110-EL-AGG	May 2016

**INITIAL CERTIFICATION APPLICATION FOR ELECTRIC
AGGREGATORS/ POWER BROKERS**

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-12 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.

A. APPLICANT INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)

☒ Power Broker ☐ Aggregator

A-2 Applicant's legal name, address, telephone number and web site address

Legal Name The Energy Link LLC
Address 1000 Parkwood Cir, Ste 900, Atlanta, GA 30339
Telephone # 678-784-4130 Web site address (if any) www.theenergylink.com

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name The Energy Link LLC
Address 1000 Parkwood Cir, Ste 900, Atlanta, GA 30339
Telephone # 678-784-4130 Web site address (if any) www.theenergylink.com

A-4 List all names under which the applicant does business in North America

The Energy Link LLC

A-5 Contact person for regulatory or emergency matters

Name Darren Novich
Title President

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Business address 1000 Parkwood Cir, Ste 900, Atlanta, GA 30339
Telephone # 678-784-4130 Fax # N/A
E-mail address dnovich@theenergylink.com

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Darren Novich
Title President
Business address 1000 Parkwood Cir, Ste 900, Atlanta, GA 30339
Telephone # 678-784-4130 Fax # N/A
E-mail address dnovich@theenergylink.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 1000 Parkwood Cir, Ste 900, Atlanta, GA 30339
Toll-free Telephone # 800-950-9275 Fax # N/A
E-mail address dnovich@theenergylink.com

A-8 Applicant's federal employer identification number # 26-2670491

A-9 Applicant's form of ownership (check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

- | | | | | |
|--|--------------------------------------|--|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> First Energy | | | | |
| <input type="checkbox"/> Ohio Edison | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Toledo Edison | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cleveland Electric Illuminating | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Duke Energy | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Monongahela Power | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> American Electric Power | | | | |
| <input type="checkbox"/> Ohio Power | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Columbus Southern Power | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Dayton Power and Light | <input type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |

- A-11** Provide the approximate start date that the applicant proposes to begin delivering services

Upon Licensure

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-12** **Exhibit A-12 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-13** **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14** **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15** **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 Exhibit C-3 “Financial Statements,” provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 Exhibit C-4 “Financial Arrangements,” provide copies of the applicant's financial to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 Exhibit C-5 “Forecasted Financial Statements,” provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

- C-6 Exhibit C-6 "Credit Rating."** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report."** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information."** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information."** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure."** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

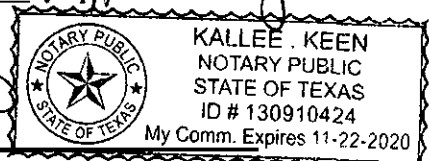

 President
 Signature of Applicant & Title

Sworn and subscribed before me this 23rd day of August, 2017
 Month Year


 Signature of official administering oath

Kallee Keen Notary Public
 Print Name and Title

My commission expires on 11/22/2020



AFFIDAVIT

State of Texas :

County of Collin : McKinney, TX
(Town)

Darren Novich, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the President (Office of Affiant) of The Energy Link LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

President

Signature of Affiant & Title

Sworn and subscribed before me this 23rd day of August, 2017
Month Year

Signature of official administering oath

Print Name and Title

My commission expires on 11/22/2020

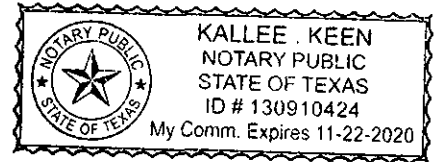


Exhibit A-12 "Principal Officers, Directors, & Partners"

Darren Novich

President

1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

(678) 784-4130

Exhibit A-13 "Company History"

I have worked in the energy business for approximately 17 years now. I worked for several energy suppliers during those 17 years. I have worked in gas operations as an energy trader. I have also working in business development and sold energy as a certified energy supplier. My experience in the markets around the country has shown to be more than my average competitor, as I have encountered many along the way. I ventured out on my own in May of 2008 to start The Energy Link. Most of my customers have been working with me for years with my previous employers and decided to keep me on board to help manage their energy costs in deregulated markets. Those relationships were instrumental to getting my business off the ground. We now manage large multifamily companies which have properties around the country.

Exhibit A-14 "Articles of Incorporation and Bylaws"

Articles of Organization are attached and labeled Exhibit A-14. The Energy Link LLC does not have an Operating Agreement, as it is solely owned by its President, Darren Novich.

Exhibit A-15 "Secretary of State"

Proof of registration with the OH Secretary of State is attached and labeled Exhibit A-15.

Exhibit B-1 "Jurisdictions of Operation,"

The Energy Link LLC currently operates in CA, IL, PA & TX.

Exhibit B-2 "Experience & Plans"

The Energy Link LLC is a broker acting as agent or intermediary on behalf of customers in the sale and purchase of electricity supply. We do not take title to electricity. The customer service person is Darren Novich, who is listed on the application.

Exhibit B-3 "Summary of Experience"

As evidence of experience, Darren Novich's resume is attached and labeled Exhibit B-3.

Exhibit B-4 "Disclosure of Liabilities and Investigations – if applicable"

N/A

Exhibit B-5 "Disclosure of Consumer Protection Violations – if applicable"

N/A

Exhibit B-6 “Disclosure of Certification Denial, Curtailment, Suspension or Revocation – if applicable

N/A

Exhibit C-1 “Annual Reports

N/A

Exhibit C-2 “SEC Filings,”

N/A

Exhibit C-3 “Financial Statements,”

Attached and labeled Exhibit C-3.

Exhibit C-4 “Financial Arrangements,”

N/A

Exhibit C-5 “Forecasted Financial Statements,”

Attached and labeled Exhibit C-5.

Exhibit C-6 “Credit Rating,”

N/A – The Energy Link LLC has not been rated by any of these organizations.

Exhibit C-7 “Credit Report,”

Attached and labeled Exhibit C-7.

Exhibit C-8 “Bankruptcy Information – if applicable

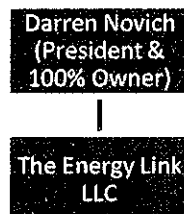
N/A

Exhibit C-9 “Merger Information – if applicable

N/A

Exhibit C - 10 “Corporate Structure,”

The Energy Link LLC is 100% owned by its President, Darren Novich.



May 13, 2008

**ARTICLES OF ORGANIZATION
FOR GEORGIA LIMITED LIABILITY COMPANY**

The name of the Limited Liability Company is:

The Energy Link, LLC

The principal mailing address of the Limited Liability Company is:

2989 Piedmont Road, NE, Suite 200
Atlanta, GA 30305

The Registered Agent is:

Jason W. Graham
2989 Piedmont Road, NE, Suite 200
Atlanta, GA 30305

County: Fulton

The name and address of each organizer(s) are:

Darren Novich
3415 Indian Hills Drive
Marietta, GA 30068

The optional provisions are:

Member managed.

IN WITNESS WHEREOF, the undersigned has executed these Articles of Organization on the date set forth below.

Signature(s):

Attorney-in-Fact, Jason W. Graham

Date:

May 13, 2008



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
06/12/2012	201216301110	REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP)	125.00	100.00		.00	.00

Receipt

This is not a bill. Please do not remit payment.

THE ENERGY LINK, LLC
1640 POWERS FERRY RD., BLDG 3, STE. 175
DARREN NOVICH
MARIETTA, GA 30067

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

2113227

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

CONSULTANT, ENERGY LINK, LLC (THE ENERGY LINK, LLC)

and, that said business records show the filing and recording of:

Document(s)

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):

201216301110



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 11th day of June, A.D.
2012.

Ohio Secretary of State



Form 533B Prescribed by:
Ohio Secretary of State

JON HUSTED
Ohio Secretary of State

Central Ohio: (614) 466-3910
Toll Free: (877) SOS-FILE (767-3453)
www.OhioSecretaryofState.gov
Busserv@OhioSecretaryofState.gov

Mail this form to one of the following:

Regular Filing (non expedite)
P.O. Box 670
Columbus, OH 43216

Expedite Filing (Two-business day processing
time requires an additional \$100.00).
P.O. Box 1390
Columbus, OH 43216

2012 JUN 11 AM 12:09

Registration of a Foreign Limited Liability Company

Filing Fee: \$125

CHECK ONLY ONE (1) BOX

(1) ☒ Registration of a Foreign For-Profit Limited
Liability Company
(106-LFA)
ORC 1705

Jurisdiction of Formation

Date of Formation

(2) ☐ Registration of a Foreign Nonprofit
Limited Liability Company
(106-LFA)
ORC 1705

Jurisdiction of Formation

Date of Formation

Name of Limited Liability Company in its jurisdiction of formation

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its name in its jurisdiction of formation) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Ltd.," or "Ltd"

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

Name

Mailing Address

City

State

ZIP Code

DARREN M NOVICHdnovich@theenergylink.com404-304-8688

Management • Entrepreneurship • Business Development***Strategic Market Planning • Procurement • Risk Management • Key Account Retention & Management • New Business Development • Contract Negotiation • Market Share Growth • Networking & Relationship Building • Project Management***

An aggressive, innovative professional with nine plus years of a successful career track in the energy industry. Proactively delivering and sustaining revenue and profit gains within several organizations. Proven ability to set and achieve goals. Exceptional communicator with a consultative sales style, strong negotiation skills, exceptional problem solving abilities, and a keen client needs assessment aptitude.

PROFESSIONAL EXPERIENCE

The Energy Link LLC, Atlanta, GA

2008 – Present

Founding Partner Entrepreneur

Create strategic business plan, set and manage overall sales and operational goals for the company. Manage day to day operations and development business in multiple deregulated markets around the country. Provide procurement and risk management services for retail natural gas and electric supply clients which include Camden Living, Stonemark Management, RAM Partners, and Ambling Management.

Catalyst Energy LLC, Atlanta, GA

2006 – 2008

Manager of Business Development

Strategically pursued homebuilder market for continued business opportunities. Created and managed builder services department to provide for the energy needs of builders throughout Georgia and Texas. Responsible for acquiring national builder accounts including DR Horton, Pulte, KB Homes, and Ryland Homes.

Infinite Energy, Inc., Gainesville, FL

2003 – 2006

Manager of Sales

Performed sales and marketing for large commercial market accounts in Georgia while primarily focusing on the multi-family sector. Focused on new business development while managing and retaining existing accounts. Developed new products and procedures to fulfill customer demands. Key clients: Post Properties, First Communities, Jupiter, Equity Residential, Miles Properties, and Burger King. Renewed corporate Burger King which included over 160 stores in several deregulated natural gas markets.

Infinite Energy, Inc., Gainesville, FL

2001 - 2003

Manager of Market Operations

Oversaw all facets of natural gas supply management in the Southeast region by scheduling, balancing, and trading natural gas supply. Managed interruptible customer supply and pricing while also seeking new wholesale customers and suppliers. Performed capacity valuation studies and developed pipeline-pricing models to track variable costs. Performed operations on the following pipelines: Southern Natural Gas, Transcontinental, Atlanta Gas Light, Gulf South, Gulfstream, and Florida Gas Transmission

EDUCATION & PROFESSIONAL AFFILIATIONS

University of Florida B.S., Business Administration Marketing (2002)

United States Air Force (1995 – 1999)

National Apartment Association (NAA)

2989 Piedmont Road NE Suite 200 Atlanta, GA 30305



Small Business Credit Report

August 10, 2017

Best Match For Inquiry**Company Profile:**

THE ENERGY LINK, LLC
2255 SEWELL MILL RD STE 220
MARIETTA, GA 30062-7218
(678) 310 - 0237

EFX ID®: 643952499

CREDIT RISK SCORE

Insufficient data available to calculate Credit Risk Score.
Suggest careful review.

PAYMENT INDEX

Insufficient data available to calculate Payment Index.
Suggest careful review.

Registered Site

Registered Site information unavailable

BUSINESS FAILURE SCORE

Insufficient data available to calculate Business Failure Score.

Credit Utilization

Suggest careful review.

Credit Utilization information unavailable

Days Beyond Terms

Insufficient data available to calculate Days Beyond Terms. Suggest careful review.

**Small Business Credit Report**

August 10, 2017

Bureau Summary Data

	Financial	Non-Financial
Number of accounts	NR	NR
Credit Active Since	NR	NR
Number of Charge-Offs	NR	NR
Total Past Due	NR	NR
Most Severe Status in 24 Months	NR	NR
Single Highest Credit Extended	NR	NR
Total Current Credit Exposure	NR	NR
Median Balance	NR	NR
Average Open Balance	NR	NR

Recent Activity (Since 05/01/2017)

Number of Accounts Delinquent	NR	NR
New Accounts Opened	NR	NR
Inquiries	0	0
Accounts Updated	NR	NR

NR = None Reported

Inquiries

No inquiries on file

Bureau Messages

1. Public Record Only File
2. Insufficient Data Available to Calculate Payment Index

**Small Business Credit Report**

August 10, 2017

Public Records**Summary**

Type Status	Number	Dollar	Most Recent Date Filed
Bankruptcies	0	\$0	None Reported
Judgments	0	\$0	None Reported
Satisfied	0	\$0	
Liens	2	\$1,453	01/29/2016
Filed and Open	0	\$0	
Released	2	\$1,453	

NR = None Reported

Details

Liens		Liens	
Date Filed	09/15/2015	Date Filed	01/29/2016
Originator	State	Originator	State
Lien Type	Undefined	Lien Type	Undefined
Status	Released	Status	Released
Status Date	01/19/2017	Status Date	01/19/2017
Date Reported	01/19/2017	Date Reported	01/19/2017
Liability	\$1,013	Liability	\$440
Court Location	FULTON COUNTY SUPERIOR COURT, ATLANTA, GA	Court Location	FULTON COUNTY SUPERIOR COURT, ATLANTA, GA
Case Number	BK3754PG160	Case Number	BK3754PG159
Filed By	STATE OF GEORGIA	Filed By	STATE OF GEORGIA
Debtor Information	THE ENERGY LINK LLC 2989 PIEDMONT RD NE STE 200 ATLANTA, GA 30305-2700	Debtor Information	THE ENERGY LINK LLC 2989 PIEDMONT RD NE STE 200 ATLANTA, GA 30305-2700

Business Registration

Registered Name	THE ENERGY LINK, LLC
Filing Date	03/17/2017
Incorporation Date	05/13/2008
Incorporation State	GA
Status	ACTIVE
Registry Number	08038264



Small Business Credit Report

August 10, 2017

Additional Information

Alternate Company Names and DBA's

No Alternate Company Information available.

Owners and Guarantor Names

No Owner and Guarantor Names available.

Business and Credit Grantor Comments

No comments available.

Report Details

Report Generated on 08/10/2017



Small Business Credit Report

August 10, 2017

Location(s)

Best Match for Inquiry

Provides the business name and address on the file which most closely matches your inquiry information.

Registered Site

If present, this is the site registered with the Secretary of State.

Credit Risk Score

The Small Business Credit Risk Score™ for Financial Services is designed to assist credit grantors in improving risk assessment throughout a small business's account like cycle, reducing delinquency rates and improving profitability. The score utilizes unique bank loan, credit card, and lease information, as well as supplier, telco and utility credit history, public records, and firmographic data from the Equifax Commercial database.

The score predicts the likelihood of a small business incurring greater than 90 days severe delinquency or charge-off over the next 12 months.

Score range is 101 - 992, with the lower score indicating higher risk. A score equal to 0 indicates a bankruptcy on file. Up to four reason codes may be returned which indicate the top factors influencing the score.

Payment Index

A dollar-weighted indicator of a business's past and current payment performance based on the total number of financial and non-financial payment experiences in the Equifax Commercial database. The median Payment Index for the inquired business's industry is also shown for benchmark purposes, provided there is enough information in the Equifax Commercial database on that particular industry to ensure a statistically valid value. The chart shown provides a suggested interpretation of the Payment Index value.

Business Failure Score

The Business Failure Risk Score™ is designed to predict the likelihood of a business failure through either formal or informal bankruptcy within a 12-month period.

Score range is 1,000 - 1,880, with the lower score indicating higher risk. A score equal to 0 indicates a bankruptcy on file. Up to four reason codes may be returned which indicate the top factors influencing the score.

Bureau Data

Credit Utilization

Illustrates available credit line dollars which could be used for meeting other financial obligations. Credit line dollars based on revolving financial accounts; excludes term loans, leases, and charged-off accounts; includes open, revolving accounts and closed accounts still owing a balance.

Days Beyond Terms

Displays the dollar-weighted average days beyond terms on non-financial accounts within the last 12 months from the date of the inquiry. If no information was reported for a given month within the 12-month period, no line will appear in the graph for that month.

The 'Recent Trend' is the Average Days Beyond Terms calculated within the last 120 to 150 days from the date of inquiry.

Inquiries

Shows recent inquires on the company.

Bureau Messages

Messages regarding the credit report or on events that may warrant additional attention.

Bureau Summary Data

Summarizes credit data into financial and non-financial segments and allows you to quickly assess the risk level of the business by providing key summary attributes. The 'Recent Activity' section highlights recent key activities that have occurred on the file within the last 120 to 150 days from the date of the inquiry.

Public Record Information

Summary and detailed information for any bankruptcies, judgments or liens on file for the business; also includes business registration information obtained from Secretary of State Office or other trusted sources.

Additional Information

Alternate company information including DBA names, addresses, phone numbers and, if applicable, the parent company; includes owner/guarantor information and comments from business owners or credit grantors.



Dispute Information

THANK YOU FOR PURCHASING YOUR EQUIFAX SMALL BUSINESS CREDIT REPORT.

The business report contains financial and non-financial information reported by third parties relating to your business. Equifax has taken great care to report this information correctly. The business report is designed to capture the complete history of the business including payment performance and public record information. A change of ownership, a change of legal entity type (for example, sole proprietor to LLC), a change of location, an expansion to additional locations, or other common business events do not eliminate historical data regarding the business.

Equifax provides your business with a dispute process to address any perceived inaccuracies on the report. Only the business owner or registered corporate officers of the company may dispute a report on their company. If you are not the owner / officer or the business report in question is not your business then you cannot file a dispute.

The dispute process is not intended to provide the business an opportunity to dispute and request the removal of accurate historical information (positive or negative) about the business. Additionally, only that information contained in the Public Records and Bureau Data sections of the report may be changed as a result of a dispute. However, your business does have the opportunity to provide a statement of explanation that can be added as a comment to other sections of the report. The comment may be reviewed and/or used by recipients of a business report to help understand your business's past history. Depending on the nature of the statement, Equifax may require supporting documentation.

If you believe there is any inaccuracy with the report's information, please email us at customerservice@equifaxsmallbusiness.com. We will work with you to determine the details of the dispute and supply you with a Research Request form. Once you know the details of your dispute you will need to complete the Research Request Form and send it to us. Upon receipt of the completed Research Request Form, Equifax will forward a request for verification to the reporting entity. After completion of the verification process, Equifax will notify you in writing of the results.

Please refer to the Equifax Small Business web site for additional details on how your business information is gathered and reported by Equifax. If you have any further questions about your Equifax Small Business Report, feel free to contact the Customer Service department.

Thank you for the opportunity to serve you.

EQUIFAX SMALL BUSINESS TEAM

This information is provided in confidence for your exclusive use for legitimate business purposes. This information shall not be reproduced. Equifax and its sources do not warrant this information and shall not be liable for your use or dependence upon it.



Note: This report was requested and billed to your account within the past 7 days.

For help reading this report, please review our sample report.

Search inquiry: The Energylink Llc / Atlanta / GA / (My company)

CreditScoreSM Report

as of: 08/10/17 15:13 ET

The Energy Link, LLC

Address: 2255 Sewell Mill Rd Ste 220
Marietta, GA 30062-7218
United States

Experian BIN: 888901085

Agent: C T Corporation System

Agent Address: 208 So Lasalle ST Suite 814
Chicago,

Family Linkage:

Ultimate Parent The Energy Link, LLC
2255 Sewell Mill Rd Ste 220
Marietta, GA

Branches / Alternative Locations The Energy Link, LLC
2989 Piedmont Rd NE
Atlanta, GA United States

The Energy Link, LLC
1000 Parkwood Cir SE Ste 900
Atlanta, GA United States

Key Personnel:

SIC Code: 8742-Management Consulting Services
1711-Plumbing, Heating & A/C Contractors

NAICS Code: 541614-Process, Physical Distribution, And
Logistics Consulting Services
238220-Plumbing, Heating, And Air-
Conditioning Contractors
541610-Management Consulting Services

Business Type:

Experian File Established: July 2008
Experian Years on File: 9 Years
Years in Business: 13 Years
Total Employees: 2

Sales: \$305,000
Filing Data Provided by: Georgia
Date of Incorporation: 12/05/2013

UCC Filings: 0

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

✖ Businesses Scoring Worse: 5%
✓ Bankruptcies: 0
✖ Liens (see detail): 3
✓ Judgments Filed: 0
✓ Collections: 0

Credit Summary

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Experian Business Credit Score: 6

High Risk

Low Risk

?

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Number of commercial accounts with net 1-30 days term.
- Number of derogatory commercial legal items.
- Length of time on experian's file.

Recommended Action: High Risk

Tax Lien Filings

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Date: 01/19/2017
Owner: State Of Georgia
Filing Location: Fulton County SPR Court
Legal Type: State Tax
Legal Action: Released
Document Number: B3754P158

8/10/2017

sbcr.Experian.com - 888901085 - The Energy Link, LLC

Liability Amount:	\$244
Description:	Other Tax
Date:	01/19/2017
Owner:	State Of Georgia
Filing Location:	Fulton County SPR Court
Legal Type:	State Tax
Legal Action:	Released
Document Number:	B3754P159
Liability Amount:	\$440
Description:	Other Tax
Date:	01/19/2017
Owner:	State Of Georgia
Filing Location:	Fulton County SPR Court
Legal Type:	State Tax
Legal Action:	Released
Document Number:	B3754P160
Liability Amount:	\$1,013
Description:	Other Tax
Date:	03/22/2016
Owner:	State Of Georgia
Filing Location:	Fulton County SPR Court
Legal Type:	State Tax
Legal Action:	Lien
Document Number:	B3599P384
Liability Amount:	\$244
Description:	Other Tax
Date:	01/29/2016
Owner:	State Of Georgia
Filing Location:	Fulton County SPR Court
Legal Type:	State Tax
Legal Action:	Lien
Document Number:	B3534P245
Liability Amount:	\$440
Description:	Other Tax
Date:	09/15/2015
Owner:	State Of Georgia
Filing Location:	Fulton County SPR Court
Legal Type:	State Tax
Legal Action:	Lien
Document Number:	B3397P698
Liability Amount:	\$1,013
Description:	Other Tax

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