

FILE

Energy Consultants LLC

209 Plymouth Avenue
West Berlin, NJ 08091
856-673-1782
267-790-8163 fax

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FILED
2017 JUL 10 PM 12:08
PUCO

July 7, 2017

Public Utilities Commission of Ohio
Docketing Division
180 East Broad Street
Columbus, OHIO 43215-3793

Case Number 13-1500-EL-AGG

This letter is in response to the attached email dated July 3 2017 requesting additional information for the renewal application from Energy Consultants LLC.

If you need any other information please do not hesitate to contact me.

Kenneth Propp
Energy Consultants LLC

This is to certify that the images appearing are an
accurate and complete reproduction of a case file
document delivered in the regular course of business.
Technician Ju Date Processed JUL 10 2017

Energy Consultants LLC

shahid.mahmud@puco.ohio.gov

Mon 7/3/2017 3:26 PM

To: robpropp@live.com <robpropp@live.com>;

Cc: shahid.mahmud@puco.ohio.gov <shahid.mahmud@puco.ohio.gov>;

Good Afternoon Rob Propp:

I am a Commission Staff assigned to review the Section-C of the above case. After my review I have found that the information regarding a response to C-3, C-5 and C-7 remains to be filed.

Response to C-3 Two most recent year's financial the filing was made with 2015 and 2014 financials. Please file financials for 2016 response to C-5 Two recent years' of financial projections need to be filed. The projections be for Ohio business only.

You are required to file a credit report per requirement of the Commission Rules. Please see the Ohio Administrative Code Section 4901:1-27-05 Application content from the following link for Natural Gas aggregators/broker:

<http://codes.ohio.gov/oac/4901:1-27-05v1>.

Your company does not have a credit report because it has not been in business for long enough to have one, then you can file a Personal Credit Report as a substitute to credit report from D&B/Experian/Equifax. You may file that electronically visiting the following link:

<http://www.puco.ohio.gov/docketing/electronic-filing-information-and-links/#sthash.9Yd9fZo7.dpbs>

Would you consider filing the personal credit report as confidential you may file that under seal for shielding those from the public view. To file under seal (Confidentiality) please make hard copies of the document with case number and response number on the top and visibly marked as CONFIDENTIAL and mail the document to the Docketing Division of the Commission (the same place where the Application was sent).

Please file all the information by COB 07-06-2017 to avoid further action.

Would you have any question(s) please contact me via e-mail or by phone at 614 644 6232. Thanks and my best regards,

Shahid Mahmud

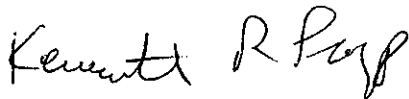
Utilities and Analysis Department

Public Utilities Commission of Ohio

C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

I certify to the best of my knowledge that the attached balance sheets and income statements present the financial position of Energy Consultants LLC

Certified by

A handwritten signature in black ink, appearing to read "Kenneth R Propp". The signature is written in a cursive, flowing style.

Kenneth R Propp Controller 7/7/2017

11:41 AM

07/07/17

Accrual Basis

Energy Consultants LLC
Profit & Loss
January through December 2015

	<u>Jan - Dec 15</u>
Ordinary Income/Expense	
Income	
Commission Income	301,585.45
Total Income	301,585.45
Expense	
Advertising and Promotion	882.50
Automobile Expense	6,163.92
Bank Service Charges	3,900.31
Charitable Contributions	250.00
Commission Expense	166,900.01
Computer and Internet Expenses	15,633.64
Continuing Education	2,000.00
Dues and Subscriptions	1,932.00
Insurance Expense	9,763.65
License	1,727.26
Meals and Entertainment	2,205.92
Miscellaneous Expense	2,283.60
Office Supplies	1,441.38
Postage and Delivery	387.60
Professional Fees	26,666.30
Repairs and Maintenance	62.85
Taxes State	300.00
Telephone Expense	11,629.08
Travel Expense	2,380.28
Utilities	3,918.37
Total Expense	260,428.67
Net Ordinary Income	41,156.78
Net Income	<u>41,156.78</u>

Energy Consultants LLC
Balance Sheet
As of December 31, 2015

	<u>Dec 31, 15</u>
ASSETS	
Current Assets	
Checking/Savings	
LIBERTY BELL	3,389.27
NJ GOLD	60.00
TD-APPLIED	85.44
TD BANK ENERGY CONSULTANTS LLC	166.13
Total Checking/Savings	<u>3,700.84</u>
Total Current Assets	3,700.84
Fixed Assets	
Furniture and Equipment	<u>1,826.49</u>
Total Fixed Assets	<u>1,826.49</u>
TOTAL ASSETS	<u>5,527.33</u>
LIABILITIES & EQUITY	
Equity	
Member 1 Draws	-328,907.67
Opening Balance Equity	555.54
Retained Earnings	292,722.68
Net Income	<u>41,156.78</u>
Total Equity	<u>5,527.33</u>
TOTAL LIABILITIES & EQUITY	<u>5,527.33</u>

Energy Consultants LLC
Balance Sheet
As of December 31, 2016

	<u>Dec 31, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
LIBERTY BELL	20,723.87
NJ GOLD	60.00
TD BANK ENERGY CONSULTANTS LLC	18,017.52
Total Checking/Savings	<u>38,801.39</u>
Total Current Assets	<u>38,801.39</u>
Fixed Assets	
Furniture and Equipment	1,826.49
Total Fixed Assets	<u>1,826.49</u>
TOTAL ASSETS	<u>40,627.88</u>
LIABILITIES & EQUITY	
Equity	
Member 1 Draws	-353,135.73
Opening Balance Equity	555.54
Retained Earnings	333,879.46
Net Income	59,328.61
Total Equity	<u>40,627.88</u>
TOTAL LIABILITIES & EQUITY	<u>40,627.88</u>

11:19 AM

07/07/17

Accrual Basis

Energy Consultants LLC
Profit & Loss
January through December 2016

	Jan - Dec 16
Ordinary Income/Expense	
Income	
Commission Income	252,385.85
Total Income	252,385.85
Expense	
Advertising and Promotion	955.00
Automobile Expense	1,399.55
Bank Service Charges	249.00
Business Licenses and Permits	10.00
Commission Expense	155,311.19
Computer and Internet Expenses	4,109.94
Dues and Subscriptions	2,591.00
Insurance Expense	7,747.82
License	1,551.00
Meals and Entertainment	1,161.50
Office Supplies	379.37
Postage and Delivery	114.92
Professional Fees	5,599.50
Repairs and Maintenance	189.55
Taxes State	325.00
Telephone Expense	5,758.19
Travel Expense	3,900.83
Utilities	1,703.88
Total Expense	193,057.24
Net Ordinary Income	59,328.61
Net Income	59,328.61

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

ENERGY CONSULTANTS LLC

OHIO FORCAST

	YEAR 1	YEAR 2
INCOME	\$0.00	\$0.00
EXPENSES	\$0.00	\$0.00
NET INCOME	\$0.00	\$0.00

Kenneth Propp
209 Plymouth Ave
West Berlin NJ 08091
856-673-1782

We are a broker. Our current supplier is not competitive in the OHIO market.
We are trying to obtain a more competitive supplier.

C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

Dashboard

Energy Savings
DUNS: 03-800-9774

CS CreditSignal

Summary

Update Company Info

Tools

Company Info

Update Company Info

209 Plymouth Ave
West Berlin, NJ 08091
Phone: (856) 673-1782
URL:

DBA's:

Scores and Ratings

Score / Rating

Status

Last Date Changed

PAYDEX®
Good
05/01/2017

Delinquency Predictor Class
Fair
05/22/2017

Financial Stress Class
Fair
05/22/2017

Supplier Evaluation Rating
Fair
05/22/2017

D&B Rating
N/A
05/22/2017

D&B Viability Rating
Fair
05/22/2017

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Speak with a Credit Advisor to learn more

1-800-700-2733

Alerts

There are currently no alerts issued for this company. If you only recently began monitoring this company, you will not receive your first alert until a score change or a new score is confirmed. To configure your alert notification settings, please

Click Here

Configure Alerts

Scores and Ratings

Score / Rating

Status

Last Date Changed

PAYDEX®
Good
05/01/2017

Delinquency Predictor Class
Fair
05/22/2017

Financial Stress Class
Fair
05/22/2017

Supplier Evaluation Rating
Fair
05/22/2017

D&B Rating
N/A
05/22/2017

D&B Viability Rating
Fair
05/22/2017

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