FILE

May 19, 2017

Public Utilities Commission of Ohio Docketing Division 180 East Broad St. Columbus, OH 43215

Re: Taylor Energy Partners LLC

Certification Application for Electric Aggregators/Power Brokers

To Whom It May Concern:

Enclosed please find one original and three copies of the Certification Application for Electric Aggregators/Power Brokers for our client, Taylor Energy Partners LLC. Once the application has been processed, please forward evidence of approval to the mailing address on the application. If there is any issue, or if you require any further information, please do not hesitate to contact us.

Thank you, LicenseLogix 140 Grand Street, Suite 300 White Plains, NY 10601 service@licenselogix.

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Date:Received	-4-Case Number: 85	Version
1 -	IN EL-AGE	- May-2016

INITIAL CERTIFICATION APPLICATION FOR ELECTRIC

AGGREGATORS/ POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-12 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

Appacant intenus to	be certified as: (check all that apply)
☆Power Broker	□ Aggregator-
Applicant's legal na	me, address, telephone number and web site address
Legal Name Taylor Ene	rgy Partners LLC
Address 2120 44TH Street S	
Telephone # (810) 300-4647	Web site address (if any)_taylorenergypartners.com
will do business in O Legal Name Taylor Energy Address 3574 Melroce Drive	Partners LLC Wooster, OH 44691 1948 Williams Way
will do business in O Legal Name_Taylor Energy	Partners LLC
will do business in O Legal Name Taylor Energy Address 3574 Melroce Drive	Partners LLC
will do business in O Legal Name Taylor Energy Address 3574 Melroce Drive	Partners LLC Wooster, OH 44691 1948 Williams Way
will do business in O Legal Name Taylor Energy Address 3574 Mekroes Drive Telephone # (800) 509-0794	Partners LLC Wooster, OH 44691 1948 Williams Way
will do business in O Legal Name Taylor Energy Address 3574 Mekroes Drive Telephone # (800) 509-0794	Partners LLC Wooster, OH 44691 1948 Williams Way Web site address (if any) taylorenergypartners.com
will do business in O Legal Name Taylor Energy Address 3574 Mekroes Drive Telephone # (800) 509-0794	Partners LLC Wooster, OH 44691 1948 Williams Way Web site address (if any) taylorenergypartners.com
will do business in O Legal Name Taylor Energy Address 3574 Mekroes Drive Telephone # (800) 509-0794	Partners LLC Wooster, OH 44691 1948 Williams Way Web site address (if any) taylorenergypartners.com
will do business in O Legal Name Taylor Energy Address 3574 Melroce Drive Telephone # (800) 503-0794 List all names under	Partners LLC Wooster, OH 44691 1948 Williams Way Web site address (if any) taylorenergypartners.com

	Business address 2120 44	Ith Street SE Kentwood, MI 4950	08		
	Telephone # (810) 300-46	Fax #	(616) 588-6021		
	E-mail address	akueppers@taylormktgroup.com			
		~ ~ ~ ~			• •
A-6	Contact person for	Commission Staff us	se in investigati	ng customer (complaints
	Name Alison Kueppers				
	Title Owner				
	Business address 2120 44	th Street SE Kentwood, MI 495	08		
	Telephone # (810) 300-464	7 Fax #	(616) 588-6021		
	E-mail address	akueppers@taylormktgroup.c	om		
A-7	Applicant's address Customer Service address Toll-free Telephone # E-mail address	SISO 44 th Street Control of the Wester	rect SE Kinh	H IM BOOK	9508
A-8	Applicant's federal	employer identificat	ion number# <u>-</u>	472230661	_
A-9	Applicant's form of	ownership (check o	ne)		
	☐ Sole Proprietorship☐ Limited Liability Par☐ Corporation☐	tnership (LLP) 🛮 Lir	tnership nited Liability Co ner		
A-10	(Check all that ap which the applicant it class that the applicant mercantile commerciantile commerciant 4928.01 of the Revised Copart of a national account	ant intends to serve al, and industrial. (A ode, is a commercial cus	rvice, including , for example, mercantile custon	identification residential, sr ner, as defined in	of each customer nall commercial, (A) (19) of Section
	☑ Duke Energy☑ Monongahela Power☑ American Electric Power		Commercial Commercial Commercial Commercial Commercial	☐ Mercantile ☐ Mercantile ☐ Mercantile ☐ Mercantile ☐ Mercantile	☐ Industrial ☐ Industrial ☐ Industrial ☐ Industrial ☐ Industrial
	Ohio Power	Residential	Commercial	□ Mercantile	☐ Industrial
	□ Columbus Southern P □ Dayton Power and Lis	<i>J</i>	☐ Commercial ☐ Commercial	☐ Mercantile ☐ Mercantile	☐ Industrial
	ELVATIVILLUTTEL ANU LIS	MINESHIELD ALL	M CORRECTOR	THE WIGHT CAUTHER	CLIDOUSIED)

A-11	Provide the approximate start date that the applicant proposes to begin delivering services
	December 1, 2017

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-12 <u>Exhibit A-12 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-13 <u>Exhibit A-13 "Company History,"</u> provide a concise description of the applicant's company history and principal business interests.
- A-14 Exhibit A-14 "Articles of Incorporation and Bylaws," if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 Exhibit A-15 "Secretary of State," provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- **B-3** Exhibit B-3 "Summary of Experience," provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).
- **B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

➤ No □ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- **C-7** Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title	LAUREN ROCKEL Notary Public - Michigan Kent County My Commission Expires Jan 15, 2021 Acting in the County of
Sworn and subscribed before me this 17th	day of
My commission expire	es on 11521

AFFIDAVIT

State of MI :	
County of K-EN+ :	Town) ss.
Alison Kueppers, A	ffiant, being duly sworn/affirmed according to law, deposes and says that:
He/She is the Owner	(Office of Affiant) of Taylor Energy Partners LLC (Name of Applicant);
That he/she is authorized to a	nd does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the

application.

- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that
he expects said Applicant to be able to prove the same at any hearing hereof.
Signature of Affiant & Title

Signature of Affiant & Title			
Sworn and subscribed befo	lll	Month Y	017 Year Rochel-Notavy Te and Title
LAUREN ROCKEL Notary Public - Michigan Kent County ly Commission Expires, Jan 15, 2021 cting in the County of	My commission expires on	1/15/21	



BYLAWS OF TAYLOR ENERGY PARTNERS

ARTICLE I

SECTION 1. PRINCIPAL EXECUTIVE OFFICE

The location of the corporate headquarters of the company shall be fixed by the owner. The secretary of this company shall keep the original or a copy of these bylaws, at the corporate headquarters.

SECTION 2. OTHER OFFICES

The company may also have offices in other locations key personnel may designate from time to time if company requires.

ARTICLE II, KEY PERSONNEL MEETINGS

SECTION 1. PLACE OF MEETINGS

All meetings of the key personnel shall be held at the corporate headquarters or at such other place as may be determined by the personnel.

SECTION 2. ANNUAL MEETINGS

The annual meeting of the key personnel shall be held each year on the first of February at which time the key personnel shall discuss proper business. If this date this date falls on a legal holiday, then the meeting shall be held on the following business day at the same hour.

SECTION 3. NOTICES OF MEETINGS

Notices of meetings shall be given via phone call or email to key personnel. Notice shall be given not less than ten (10) nor more than sixty (60) days before the date of the meeting.

Such notice shall state the place, date and time of the meeting. Notice of any adjourned meeting need not be given unless a meeting is adjourned for forty-five (45) days of more for the date set for the original meeting.

ARTICLE III, DIRECTORS

SECTION 1. POWERS

Subject to any limitations in the Articles of Incorporation, the business and affairs of the company shall be managed and all company powers shall be exercised by, or under the direction of, the key personnel.

SECTION 2. NUMBER

The authorized number of personnel shall be two (2).

ARTICLE IV. OFFICERS

SECTION 1. PRESIDENT

The president shall be the chief executive officer and general manager of the company and shall have general supervision, direction, and control of the business and affairs of the company. He of she shall preside at all meetings of the key personnel, and shall have the general powers and duties of management usually vested in the office of president of a company and shall have such other powers and duties as many from time to time be prescribed by these bylaws.

SECTION 2. VICE PRESIDENT

In the absence or disability of the president, the vice president shall perform all the duties of the president and, when so acting, shall have all the powers of the president.

SECTION 3. COMPENSATION

The officers of this company shall receive such compensation for their services.

CERTIFICATE

This is to certify that the foregoing is a true and correct copy of the Bylaws of the company Taylor Energy Partners LLC and that such Bylaws were duly adopted by the key personnel of the company on the date set forth below

Date: 12/2/2014

alisa Jueppen



Merger and Bankruptcy

Taylor Energy Partners has no merger or bankruptcy information to provide.



Taylor Energy Partners is only seeking a license in the state of Ohio. We have no other licenses or pending licenses.



Taylor Energy Partners will only be marketing for retail energy suppliers so we will have no generation resource mix, environmental characteristics, air emissions, or radioactive waste.



Exhibit A-12

Alison Kueppers
Owner
2120 44TH Street
Suite 302
Kentwood, MI 49508
(810) 300 4647
akueppers@taylorenergypartners.com
Fax: (616) 588 6021

Charles Runion
Commercial Account Executive
1948 Williams Way
Wooster, OH 44691
(937) 935 4482
cdrunion@embarqmail.com
Fax: (330) 345 1113

Stacey Baade
2120 44TH Street
Suite 302
Kentwood, MI 49508
Quality Control Manager
(616) 970 7616
customercare@taylorenergypartners.com
Fax: (616) 588 6021



Exhibit A-13

The staff at Taylor Energy Partners has many years experience throughout many industries including the marketing of natural gas and electricity. Alison Kueppers has spent time working in the marketing sector of the gas choice program in the state of Michigan for the last 3+ years. Before that her professional experience was completely customer service oriented. Charles Runion has spent the last eight years working on behalf of other marketers who represent multiple natural gas and electric suppliers in the state of Ohio. His vast experience in acquiring customers for electric and natural gas suppliers will lead too much of TEP's success. Over the past five years Mr. Runion has been part of enrolling over five hundred commercial customers into the electric choice program, and has managed a team of independent agents who enrolled over three thousand residential customers with third party suppliers such as Interstate Gas Supply and Border Energy. Before entering the energy marketing business Charles spent 18 years as a senior pastor, holding positions at two different congregations. Charles is also an adjunct professor at Ohio Christian University. Stacey Baade's expertise is in customer relations and quality control. This being said Stacey would be in charge of handling any customer complaints or concerns from customers. She will also be performing many duties related to quality control to confirm that every customer acquisition through TEP is done with the highest level of quality.

Taylor Energy Partners was formed to provide a service to both everyday consumers of electricity and electric suppliers. Taylor Energy Partners strives to find its customers the best choice for there electric needs, and at the same time providing value to our clients by bringing them as many valued customers as possible. Taylor Energy Partners has done business in the state of Ohio before, and wants to once again be licensed so we can continue our relationship with customers in the Ohio marketplace.



TEP exists to provide dollar savings and value to its customers in the competitive retail energy supply business. We furnish to our work staff the opportunity to earn an exceptional income in an atmosphere of professionalism, integrity, and career growth.

TEP will offer customers of all sizes the opportunity to take advantage of the competitive retail energy marketplace. We will maintain relationships with many of the industry leading retail energy suppliers so that we can provide our customer base with the most competitive pricing for their electric and natural gas needs. TEP sets itself apart from its competition by offering every a customer an in person hands on approach. Every TEP customer has the opportunity to meet with a TEP agent to analyze their energy bills and make sure they clearly understand the entire process of enrolling.

TEP's target market is businesses of all sizes that utilize natural gas and electricity. We will market to such customers through a direct marketing style strategy. TEP will send an agent business-to-business to offer a free utility bill analysis. After the utility bill has been analyzed the TEP agent will offer to provide the customer with pricing through multiple retail suppliers that TEP holds contracts with. It's at this time that the TEP agent will enroll the customer into the choice program for their energy supply needs.



Key Personnel

Alison Kueppers Owner (810) 300 4647

akueppers@taylorenergypartners.com

Fax: (616) 588 6021

Alison holds a B.A. from Grand Valley University in hospitality management. She has held many positions that include many different roles including management roles, payroll, and vast customer service.

Charles Runion
Commercial Account Executive
(937) 935 4482
cdrunion@embarqmail.com

Fax: (330) 345 1113

Charles holds a B.A. from Ohio Christian University in Arts in Religion, and a Masters of Art in Religion from Ashland Theological Seminary. Charles spent 18 years as a senior pastor at two different congregations. Charles is currently also a professor at Ohio Christian University. For the last five years Charles has been working in the retail energy marketing business for multiple marketers. He has helped over five hundred commercial customers enroll with a retail supplier, and managed a team that enrolled over three thousand residential customers with a retail supplier. Charles has vast experience in management, and in retail energy.

Stacey Baade Quality Control Manager (616) 970 7616 <u>customercare@taylorenergypartners.com</u>

Fax: (616) 588 6021

Stacey has over 15 years of professional experience in many different fields. She has held positions in retail, customer service, marketing, and quality control. Stacey's customer service experience is the key reason she will be dealing with customers on a day-to-day basis to ensure TEP provides the highest level of quality.



Taylor Energy Partners is not required to have a FERC Power Marketer License Number for the business activity we conduct.



Exhibit C-2

Taylor Energy Partners is not required to file with the SEC to conduct business in the energy-marketing sector. No part of our operation requires us to take such action.



Exhibit C-4

Taylor Energy Partners has no financial agreements with any banks, outside investors, or creditors of any kind. TEP does hold multiple business checking accounts at PNC Bank that we used to conduct everyday business. We're happy to provide a copy of a recent bank statement if requested.



Exhibit C-6
Exhibit C-7

Due to the fact that Taylor Energy Partners has limited credit history since we have never borrowed money or taken any lines of credit out we are once again providing a copy of the owner Alison Kueppers credit history. See attachment.

MICHIGAN DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS FILING ENDORSEMENT

This is to Certify that the ARTICLES OF ORGANIZATION (DOMESTIC L.L.C.)

to

TAYLOR ENERGY PARTNERS LLC

ID NUMBER: E5410A

received by facsimile transmission on November 14, 2014 is hereby endorsed.

Filed on November 19, 2014 by the Administrator.

This document is effective on the date filed, unless a subsequent effective date within 90 days after received date is stated in the document.



Sent by Facsimile Transmission

In testimony whereof, I have hereunto set my hand and affixed the Seal of the Department, in the City of Lansing, this 19th day of November, 2014.

Alan J. Schefke, Director Corporations, Securities & Commercial Licensing Bureau



Jon Husted Ohio Secretary of State

A-15

180 East Broad Street, Suite 103 (ground floor) • Columbus, Ohio 43215 Toll Free: (877) SOS-FILE (767-3453) Central Ohio: (614) 466-3910 www.OhioSecretaryofState.gov • busserv@OhioSecretaryofState.gov

Invoice No: 3000097283 Invoice Date: 12/02/2014 02:12:47 PM

Billing Information:

TAYLOR ENERGY PARTNERS LLC 3574 MELROSE DRIVE WOOSTER, OH 44691

Filing Name	Document Id	Charter Number	Business Name	Amount
Articles of Organization	201433600750		TAYLOR ENERGY PARTNERS OHIO LLC	\$125.00
Payment Type: Credit Card Pa	ayment		Invoice Total:	\$125.00



JON HUSTED OHIO SECRETARY OF STATE

A-15

180 East Broad Street, Suite 103 (ground floor) • Columbus, Ohio 43215 Toll Free: (877) SOS-FILE (767-3453) Central Ohio: (614) 466-3910 www.OhioSecretaryofState.gov • busserv@OhioSecretaryofState.gov

. loade lotain the appro	oval certificate to:	
Name:	aylor Energy Partners Ohio LLC	
<u> </u>	(Individual or Business Name)	e)
To the attention of:		
	(If necessary)	
Address: 35	574 Melrose Drive Unit N4	
City:	looster looster	
State:	Н	ZIP Code: 44691
Phone Number: 81	103004647 E-mail Addres	ss: kueppeal@mail.gvsu.edu
Check here if you won office regarding Busin		es via e-mail from the Ohio Secretary of State's
being created or upda	_ `	ng Notification System for the business entity see service provided to notify you via e-mail when
	ey orders payable to: "Ohio Secretary o equested: (PLEASE CHECK Ot	
-	ately 3-7 business days. The proce	f the form is required and the filing will be essing time may vary based on the volume of
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one of the form, the filin	ng will be processed within 1 busine	00.00, in addition to the regular filing fee on page ess day after it is received by our office. This service document to the Client Service Center.
one of the form, the filin	ng will be processed within 4 hours a	00.00, in addition to the regular filing fee on page after it is received by our office, if received by 1:00 hand deliver the document to the Client Service Center.
to be submitted at a late		he acceptability of the proposed filing, a form that is mitted for examination for a fee of \$50.00. The



Form 533A Prescribed by:
Ohio Secretary of State
JON HUSTED
Ohio Secretary of State

Central Ohio: (614) 466-3910

Toll Free: (877) SOS-FILE (767-3453)

www.OhioSecretaryofState.gov Busserv@OhioSecretaryofState.gov Mail this form to one of the following:

Regular Filing (non expedite) P.O. Box 670 Columbus, OH 43216 A-15

Expedite Filing (Two-business day processing time requires an additional \$100.00).

P.O. Box 1390 Columbus, OH 43216

Articles of Organization for a Domestic Limited Liability Company

Filing Fee: \$125

CHECK ONLY	LY ONE (1) BOX	
	cles of Organization for Domestic Profit Limited Liability Company LCA) (2) Articles of Organization for Domestic Nonprofit Limited Liability Company (115-LCA)	
Name of Limit	nited Liability Company Taylor Energy Partners Ohio LLC	
	Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "LLC," "ltd., "or	"Itd"
Effective Date (Optional)	(The legal existence of the limited liability company begins upon the filing of the articles or on a later date specified that is not more than ninety days after filing)	
This limited lia (Optional)	liability company shall exist for Period of Existence	
Purpose (Optional)	Market electricity and natural gas for alternative gas and electric suppliers in the state of Ohio.	
[TEP is also currently filing to obtain its brokers license through the state of Ohio.	
Na.		
The Secretary exemptions.(Nonprofit LLCs The state does not grant tax exempt status. Filing with our office is not sufficient to obtain state or feder Contact the Ohio Department of Taxation and the Internal Revenue Service to ensure that the nonproficity company secures the proper state and federal tax exemptions. These agencies may require that a pure revided.	t
<u> </u>		

ORIGINAL APPOINTMENT OF AGENT

A-15

The undersigned authorized member(s), manager(s) or representative(s) of

he following to be Statutory Agent upon whom statute to be served upon the limited liability congent is		
Unit 4		
	Ohio	44691
	State	ZIP Code
ACCEPTANCE OF AR		Zir Goue
ACCEPTANCE OF AP	POINTMENT	
les Runion	POINTMENT	erein as the statutory ago
es Runion Statutory Agent Name	POINTMENT	
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	Unit 4	Ohio

Required

Articles and onginal appointment of agent must be signed by a medicular manager or other representative.

If authorized representative is an individual, then they must again the injensture; our and print the riname in the "Print Name" box.

If authorized representative is a business entity not an incividual. Then precise printing business name in the "signature" box, an authorized representative of the business entity must sign in the "Fly" box and print their name in the "Pont Name" box.

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Taylor Energy Partners has no existing, pending, or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other similar matters that should adversely impact the process of approval.



Exhibit C-10

Corporate Structure

Alison Kueppers Owner (810) 300 4647 <u>akueppers@taylorenergypartners.com</u>

Fax: (616) 588 6021

Alison will wear many hats in the corporate structure of TEP. She will deal with all of TEP's clients on a daily basis. All client relations will go through her office. She will also have Stacey Baade reporting to her every morning with an updated quality control report. Alison will also work hand in hand with Charles Runion to keep an active role in marketing and sales department. Alison will head all TEP operations.

Charles Runion Commercial Account Executive (937) 935 4482 cdrunion@embarqmail.com

Fax: (330) 345 1113

Charles will be TEP's man on the ground in the state of Ohio. He will be hands on with all Ohio operations. Charles will be in charge of running daily sales calls with all independent contractors selling on behalf of TEP. Charles will also conduct sales calls himself. Charles will sit in on quality control conference calls multiple times a week as well.

Stacey Baade Quality Control Manager (616) 970 7616 <u>customercare@taylorenergypartners.com</u>

Fax: (616) 588 6021

Stacey will head all quality control operations for TEP. Stacey will be the first point of contact for any and all customers who need resolution of a quality matter. Stacey will report to Alison Kueppers. Stacey will end up overseeing a small staff of employees in early 2015 to ensure the highest level of quality.



Exhibit C-10

Taylor Energy Partners has no subsidiary companies.



Taylor Energy Partner enrolls customers with retail electric suppliers. We do so by visiting business owners through a business-to-business marketing style. We find all our potential customers through face-to-face interactions.

Taylor Energy Partners does not at any time provide billing services to any of our customers. This is simply not part of our business.

Taylor Energy Partners contracts with licensed retail electric suppliers to provide consumers multiple choices for their electric needs.

Taylor Energy Partners Customer Complaint Response Plan (CCRP) in place to handle all customer complaints. Please see attachment titled as part of Exhibit B-2



Customer Complaint Response Plan (CCRP)

Taylor Energy Partners understands that to be successful we must keep quality as a top priority in every aspect of our business model. Below is our CCRP plan to handle all customer complaints or inquiries.

1. Customer complaints and/or inquiries will come in via incoming telephone calls, web based email, company webpage, fax, or company Facebook page.

Telephone: Toll-Free (800) 509 0794

Wed based email: customercare@taylorenergypartners.com (Under construction)

Fax: (616) 588 6021

Company Facebook: https://www.facebook.com/cheapenergy1

- 2. Customer complaints and/or inquires will be received by TEP's Quality control manager, Stacey Baade. Stacey will also ask for contact information from the customer.
- 3. Stacey will review the issue the customer has reported and prepare a response/resolution.
- 4. Stacey will submit the response/resolution to Alison Kueppers and Charles Runion via email.
- 5. Alison Kueppers and Charles Runion will provide any input or changes needed for the response/resolution to Stacey via email or telephone.
- 6. Stacey will contact the customer with the contact information she collected and provide response/resolution.
- 7. If the customer is not satisfied with TEP's response/resolution then Stacey will provide a CCRP follow up report to Alison Kueppers and Charles Runion.
- 8. Upon receiving the CCRP follow up report Alison and Charles will discuss alternative solutions for the resolution of the customers issue. Then either Alison or Charles will reach out to the customer to make a final attempt to resolve the customer's complaint/inquiry.

**All customer complaints/ inquires will be handled within one business day; however, if a CCRP follow up is necessary then that will be handled within two business days from the original customer contact.



Taylor Energy Partners does not involve itself in any aggregation services. Taylor Energy Partners does not help customers combine electric loads. Taylor Energy Partners does help customers enroll in contracts with retail electric suppliers that are licensed in said state. We approach our customers through face-to-face interaction and then with their permission price them out with multiple electric suppliers and then provide the customer all the options available. At this time the customer can choose one of these options to enroll with or pass on it altogether.



Exhibit C-5

Taylor Energy Partners' revenue is achieved by acquiring commercial customers for third party energy suppliers. TEP is then paid on a monthly basis for each of these customers based on the amount of energy use. TEP is projecting the following financials based on the reasonable goals its members have set for the following two years.

January 1, 2017 through December 31, 2017:

TEP Annual Forecast: Our goal for 2017 is to not only maintain our current customer relationships but to acquire new business enough to increase revenue from the \$162, 214.21 that we hit in 2016.

Projected Annual Revenue: \$195,000.00 USD

1099 Expenses: \$117,000 USD

Payroll Expenses: \$83,000

*Payroll Expenses: Our only current payroll expense is the owner's employee pay.

January 1, 2018 through December 31, 2018:

TEP Annual Forecast: Our goal for 2018 is currently to maintain all customer relationships at a 90% our higher mark and continue to add new business to increase revenue consistently.