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PUCO

RECEIVED-DOCKETING DIVISION

February 17, 2017

Public Utilities Commission Of Ohio

Docketing Division

Re: Case No. **17-0335-GA-AGG**

Dear Sirs:

Brian informed me of application omissions. Please see attached sheets with corrections to C-5 and C-7. Ohio Energy Consultants financial plans for 2017 and 2018 and Credit Report.

Kind Regards,

Fred Kasunick

Ohio Energy Consultants

348 Plymouth Dr., Bay Village OH 44140

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Technician _____ Date Processed FEB 21 2017

## C-5/ Start-up Summary

### Table: Start-up

**Requirements**

| | |
|---|---|
| **Start-up Expenses** | |
| licensing | $100 |
| Web-site development | $500 |
| **Total Start-up Expenses** | **$600** |
| **Start-up Assets** | |
| Cash Assets | $2000 |
| **Total Assets** | **$2000** |
| **Total Requirements** | **$1,400** |

# C-5 Market Analysis Summary

Ohio Energy Consultants will be servicing small and mid-sized business door-to-door

### Table: Market Analysis

| Potential Customers | Growth | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | CAGR |
|---|---|---|---|---|---|---|---|
| Small businesses | 75% | 75% | 75% | 75% | 75% | 75% | 75.00% |
| Mid-sized businesses | 25% | 25% | 25% | 25% | 25% | 25% | 25.00% |
| **Total** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** | **100.00%** |

## Table: Sales Forecast

| **Sales** | Year 1 | Year 2 | Year 3 |
|---|---|---|---|
| Gas | $5,000 | $7,500 | $10,000 |
| **Total Sales** | **$5,000** | **$7,500** | **$10,000** |

| **Direct Cost of Sales** | Year 1 | Year 2 | Year 3 |
|---|---|---|---|
| Gas | $5,000 | $7,500 | $10,000 |
| **Subtotal Direct Cost of Sales** | **$5,000** | **$7,500** | **$10,000** |

## C-5 Table: Start-up Funding

| | |
|---|---|
| Start-up Expenses to Fund | $600 |
| Start-up Assets to Fund | $600 |
| Total Funding Required | $600 |
| **Assets** | |
| Non-cash Assets from Start-up | $0 |
| Cash Requirements from Start-up | $600 |
| Additional Cash Raised | $0 |
| Cash Balance on Starting Date | $600 |
| **Total Assets** | **$600** |
| **Liabilities and Capital** | $2,600 |
| **Liabilities** | |
| Current Borrowing | $0 |
| Long-term Liabilities | $0 |
| Accounts Payable (Outstanding Bills) | $0 |
| Other Current Liabilities (interest-free) | $0 |
| **Total Liabilities** | **$0** |
| **Capital** | $2,000 |
| **Planned Investment** | |
| Owner | $2,000 |
| Investor | $0 |
| Additional Investment Requirement | $0 |

| | |
|---|---|
| **Total Planned Investment** | **$2,000** |
| Loss at Start-up (Start-up Expenses) | $600 |
| Total Capital | $1,400 |
| **Total Capital and Liabilities** | **$1,400** |
| **Total Funding** | **$1,400** |

## C-5 Table: Profit and Loss

| | Year 1 | Year 2 | Year 3 |
|---|---|---|---|
| Sales | $5,000 | $7,500 | $10,000 |
| Direct Cost of Sales | $750 | $1,000 | $1,500 |
| Other Costs of Sales | $250 | $500 | $500 |
| Total Cost of Sales | $1,000 | $1,500 | $2,000 |
| Gross Margin | $4,000 | $6,000 | $8,000 |
| Gross Margin % | 80.00% | 80.00% | 80.00% |
| **Expenses** | | | |
| Gas | $1000 | $1000 | $1000 |
| Supplies | $100 | $100 | $100 |
| Depreciation | $0 | $0 | $0 |
| Rent | $0 | $0 | $0 |
| Utilities | $0 | $0 | $0 |
| Insurance | $0 | $0 | $0 |
| Payroll Taxes | $0 | $0 | $0 |
| Other | $0 | $0 | $0 |
| **Total Operating Expenses** | **$1,100** | **$1,100** | **$1,100** |
| Profit Before Interest and Taxes | $3,890 | $5,890 | $7,890 |
| EBITDA | $0 | $0 | $0 |
| Interest Expense | $0 | $0 | $0 |
| Taxes Incurred | $390 | $590 | $790 |
| **Net Profit** | **$3,500** | **$5,300** | **$7,100** |
| **Net Profit/Sales** | **80.00%** | **80.00%** | **80.00%** |

Feb 17, 2017 - Free Report + FICO® Score

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# My Experian Credit Report

**Prepared for fred kasunick on Feb 17, 2017**

## Summary

Your summary includes the information that identifies this Report as yours, as well as summaries of the other sections of the Report. If you have a personal statement as a result of a dispute, it will appear here as well.

FICO




**FICO Score 8 based on Experian data as of Feb 17, 2017**

View Score Details

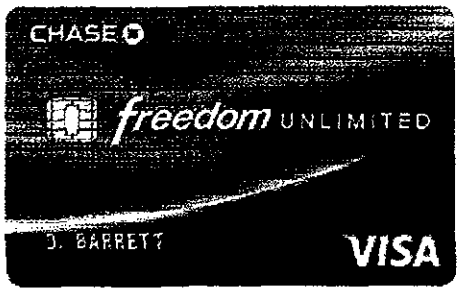
Additional FICO Scores

## My Accounts Summary

Open Credit Cards 2

| | |
|---|---|
| Open Retail Cards | 2 |
| Open Real Estate Loans | 1 |
| Open Installment Loans | 0 |
| Total Open Accounts | 6 |
| Accounts Ever Late | 0 |
| Collections Accounts | 0 |
| **Time Since Negative** | Never |
| Average Account Age | 8 yrs 1 mo |
| Oldest Account | 13 yrs 10 mos |

## Suggested For You




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Learn More

## My Overall Credit Usage

16%

**Credit Debt**
$24,234

**Total Credit**
$147,000

## My Debt Summary

| | |
|---|---|
| Credit and Retail Card Debt | $24,234 |
| Real Estate Debt | $44,427 |
| Installment Loans Debt | $0 |
| Collections Debt | $0 |
| Total Debt | $68,661 |

## My Hard Inquiries

0

## My Public Records

0

## My Personal Information

**Name**
FRED KASUNICK

**Also Known As**
None Reported

**Birth Year**
1963

**Address(es)**
348 PLYMOUTH DR
BAY VILLAGE, OH 44140-1451

16827 FISCHER RD
CLEVELAND, OH 44107-5537

21990 RIVER OAKS DR
ROCKY RIVER, OH 44116-3121

**Employer(s)**
NFIB

SBC AMERITECH

**Personal Statement(s)**

No Statement(s) present at this time

**Is everything correct?**

Be sure to review your Credit Report for any unfamiliar information. If you find inaccurate information, you can either dispute the information online or via postal mail.

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