

FILE

**Ohio****Public Utilities  
Commission**

Original AGG Case Number	Version
15-160-EL-AGG	May 2016

**RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS**

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

**A. RENEWAL INFORMATION****A-1 Applicant intends to be certified as: (check all that apply)**

☒ Power Broker      ☒ Aggregator

**A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address**

Legal Name Sable Power & Gas, LLC  
 Address 10801 Hammerly Blvd., Suite 122 Houston, TX 77043  
 PUCO Certificate # and Date Certified 15-937E (1) February 23, 2015  
 Telephone # (713) 808-9014 Web site address (if any) www.sablepg.com

**A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio**

Legal Name Sable Power & Gas, LLC  
 Address 10801 Hammerly Blvd., Suite 122 Houston, TX 77043  
 Telephone # (713) 808-9014 Web site address (if any) www.sablepg.com

**A-4 List all names under which the applicant does business in North America**

Sable Power & Gas, LLC  
 \_\_\_\_\_  
 \_\_\_\_\_

**A-5 Contact person for regulatory or emergency matters**

Name Kris Culpepper  
 Title Managing Partner  
 Business address 10801 Hammerly Blvd., Suite 122 Houston, TX 77043  
 Telephone # (713) 808-9014 Fax # (713) 808-9769  
 E-mail address kculpepper@sablepg.com

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.  
 Technician IN Date Processed JAN 23 2017

RECEIVED-DOCKETING DIVISION  
 2017 JAN 23 AM 11:45  
 PUCO

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name Kris Culpepper  
Title Managing Partner  
Business address 10801 Hammerly Blvd., Suite 122 Houston, TX 77043  
Telephone # (713) 808-9014 Fax # (713) 808-9769  
E-mail address kculpepper@sablepg.com

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address 10801 Hammerly Blvd., Suite 122 Houston, TX 77043  
Toll-free Telephone # (855) 651-8950 Fax # (713) 808-9769  
E-mail address kculpepper@sablepg.com

**A-8 Applicant's federal employer identification number # 26-3811822**

**A-9 Applicant's form of ownership (check one)**

- |  |   |
|--|---|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                                |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other _____                                |

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.**

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.**

**B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.**

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.  
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.  
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 **Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

  
Signature of Applicant & Title

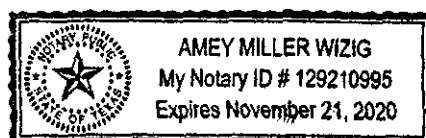
MANAGING PARTNER

Sworn and subscribed before me this 19 day of JANUARY, 2017  
Month Year

  
Signature of official administering oath

Amey Wizig - Manager  
Print Name and Title

My commission expires on November 21, 2020



# **AFFIDAVIT**

State of Texas :

Houston ss.  
(Town)

County of Harris :

Kris Culpepper, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Managing Partner (Office of Affiant) of Sable Power & Gas, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

  
Signature of Affiant & Title

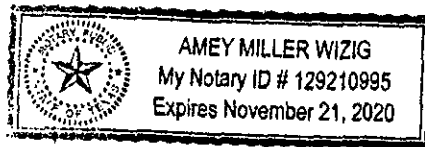
Managing Partner

Sworn and subscribed before me this 19 day of JANUARY, 2017  
Month Year

  
Signature of official administering oath

Amey Wizig - Manager  
Print Name and Title

My commission expires on November 21, 2020



**CONFIDENTIAL**

**Exhibit A-10            "Principal Officers, Directors & Partners"**

Michael Gilbert  
Managing Partner  
(713) 808-9014  
10801 Hammerly Blvd., STE 122  
Houston, TX 77043

Kris Culpepper  
Managing Partner  
(713) 808-9014  
10801 Hammerly Blvd., STE 122  
Houston, TX 77043

**Exhibit B-1            "Jurisdictions of Experience"**

Sable Power & Gas, LLC is licensed in the following States

1. Texas
2. New York
3. Illinois
4. Connecticut
5. Delaware
6. Maine
7. Maryland
8. Massachusetts
9. Ohio
10. Pennsylvania
11. Rhode Island

List of licensed electric suppliers

1. ENGIE / GDF Suez
2. Reliant Energy
3. Gexa Energy
4. Direct Energy
5. Hess Corporation
6. MP2 Energy
7. Green Mountain
8. DPL Energy
9. AEP
10. Ameren
11. Champion Energy Services
12. Cirro Energy
13. Centerpoint Energy

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14. ConEdison Solutions
15. Constellation
16. Dominion
17. First Energy Solutions
18. FPL Energy Services
19. Hudson Energy
20. Laclede Energy Resources
21. Mega Energy
22. MX Energy
23. Nest Era Energy Services
24. South Jersey Energy
25. Spark Energy
26. Sprague Energy
27. Star Tex Power

### **Exhibit B-2            "Experience & Plans"**

Michael A. Gilbert, Managing Partner

Michael's strength as an energy manager consultant lies in the breadth of his energy industry experience. Long before he helped his first client structure an energy management strategy, he learned the nuances of the complex industry from the inside out. From energy trading to wholesale origination and structuring, Michael's experience brings value to Sable Power & Gas clients.

Michael holds a Bachelor of Science degree from Texas A&M University. He currently serves as a board member of Candlelighters, a nonprofit organization dedicated to providing emotional, educational and practical support to children with cancer and their families.

Kris Culpepper, Managing Partner

Kris excels at quickly understanding the role energy plays in highly complex operations. For more than seven years, he has been structuring energy supply strategies that meet specific needs of commercial and industrial clients. His broad and extensive business experience provides knowledge and insight to clients seeking value creation. Before entering the energy sector, Kris excelled in the semiconductor industry by counseling OEM clients in the medical, telecommunications, industrial and digital editing industries on how best to evaluate, design and procure semiconductors. Kris holds a Bachelor of Science degree in industrial distribution from Texas A&M University.

### **"Summary of Experience"**

Sable Power and Gas, LLC serves electricity and natural gas customers in every deregulated state in the country. Sable Power & Gas, LLC serves over 7,500 electrical meters with more than 200,000 MWh under management.

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**Exhibit B-3**                    **“Disclosure of Liabilities and Investigations”**  
Not Applicable

**Exhibit C-1**                    **“Annual Reports”**  
Not Applicable

**Exhibit C-2**                    **“SEC Filings”**  
Not Applicable – Private Company

**Exhibit C-3**                    **“Financial Statements”**  
Find Attached – Filed Under Seal

**Exhibit C-4**                    **“Financial Arrangements”**  
Not Applicable

**Exhibit C-5**                    **“Forecasted Financial Statements”**  
Not Available

**Exhibit C-6**                    **“Credit Rating”**  
Not Available

**Exhibit C-7**                    **“Credit Report”**  
Not Available

**Exhibit C-8**                    **“Bankruptcy Information”**  
Not Applicable

**Exhibit C-9**                    **“Merger Information”**  
Not Applicable

**Exhibit C-10**                  **“Corporate Structure”**  
Sable Power & Gas, LLC is a stand-alone entity with no affiliate or subsidiary companies.

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