

FILE

28



ENERGY COST SAVERS, INC.
3601 Green Road • Suite 304 • Cleveland, Ohio 44122

RECEIVED-DOCKETING DIV

2016 DEC 19 PM 4:50

PUCO

12-15-16

Regarding case #14-2029-El-Agg

Hello,

I had missed the deadline because I failed to realize that this application was due 30 days ahead of the expiration date of my license. I also had filled out the wrong application. You can count on me never doing this again.

As required, I had my attorney, Bruce Bogart, send a fax requesting an extension yesterday. It was received. He also mailed the actual letter yesterday. I am hoping that the request will be granted, and that is why I dropped everything to get this done as quickly as I could.

So here is the correct application filled out correctly. I did not resend the 2-year's tax returns since you already have them.

I hope that this is now done correctly. Obviously, you will inform me if it is not, and I will jump on fixing it.

Thank for your help and patience,
Yours Truly,

Robert P. Wyman
President

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Technician DEC 19 2016 Date Processed DEC 19 2016



Public Utilities Commission

| Original AGG Case Number | Version |
|-----------------------------|----------|
| - EL-AGG | May 2016 |

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)

☐ Power Broker ☐ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name ENERGY Cost Savers, Inc.
Address 3601 Green Rd. #209 Beachwood, Ohio 44122
PUCO Certificate # and Date Certified _____
Telephone # 216-464-5703 Web site address (if any) _____

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name SAME AS A-2
Address _____
Telephone # _____ Web site address (if any) _____

A-4 List all names under which the applicant does business in North America

SAME AS A

A-5 Contact person for regulatory or emergency matters

Name Robert P. Wyman
Title Pres.
Business address SAME AS A-2
Telephone # 216-464-5703 Fax # 216-595-9753
E-mail address Costsavers@SbcGlobal.net

A-6 Contact person for Commission Staff use in investigating customer complaints

Name SAME AS A-5
Title _____
Business address _____
Telephone # _____ Fax # _____
E-mail address _____

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address SAME AS A-5
Toll-free Telephone # 800-448-4629 Fax # 216-595-9753
E-mail address _____

A-8 Applicant's federal employer identification number # 34-1919523

A-9 Applicant's form of ownership (check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

Robert R Wyma - Pres.
1 Deerfield Lane
Beachwood, Ohio 44122

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

ECS

Exhibit B-1 Jurisdictions of Operation

ECS has been selling natural gas in Ohio for about 17 years. We, as stated earlier, had sold some electricity when it was available for a short time a few years ago, and much more over the last four years.

We also have done business in Illinois, Michigan, and Pennsylvania where no license was required.

Exhibit B-2 Experience and Plans

Experience is shown above. With the addition of being able to sell electricity, it has energized my going back to cold calling and spending a lot more time prospecting in general. The large increase in capacity cost over the last several months has slowed the sales some.

My strength in this business has been my customer service, which has given us a good retention record. I tell my prospects that I work for them, not any company. My goal has always been to find the best plan for the situation. Please notice that I did not say the cheapest plan. A lot of times a plan seems cheaper to a customer because they are not aware of maybe something they thought was part of the plan they think they got, in actuality, they did not get.

B-3 **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

ECS Exhibit B-3, B-4, and B-5

We have never had a single issue of anything mentioned in B-3, B-4, or B5

ENERGY COST SAVERS, INC.

Exhibit C-2 SEC Filings

We have never done a SEC filing because we have never been public.

- C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

ECS

C-3 financial Statement

We do not do financial statements and so we are supplying the last two years tax returns.

SENT THEM IN WITH THE
INCORRECT APP.
ON 12-5-16

ECS

Exhibit C-4 Financial Arrangements

With our brokerage we do not take title to either electricity, or natural gas, and so we do not need any financial help. Either the regulated utility, or the marketer bills our customers, and we are not involved with any money transfers.

- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Signature of Applicant & Title

Sworn and subscribed before me this _____ day of _____, _____
Month Year

Signature of official administering oath

Print Name and Title

My commission expires on _____



ENERGY COST SAVERS, INC.
3601 Green Road • Suite 304 • Cleveland, Ohio 44122

Energy Cost Savers, Inc.

Amendment for case number 14-2029-EL-AGG

Amended Exhibit C-5 Financial Forecast

| | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|------------|-------------|-------------|-------------|
| Revenues | *\$104,000 | \$118,000 | \$140,000 |
| Expenses | *\$61,000 | \$67,000 | \$72,000 |
| Net income | *\$43,000 | \$51,000 | \$68,000 |

Expenses include what I take out.

These are the reasons that I am confident that we will see sales increases.

We are constantly trying to add marketers to my marketer portfolio so that I can stay as competitive as I can be. I only look at quality marketers.

ECS has just started working as a broker for a quality LED lamp company, and we are using the lamps as a way to get to new business, as well increase our business with our current customer base.

One more good thing is that the very high capacity cost over the last two years has lowered some, which lowers the cost of the electricity and helps our sales.

Energy Cost Savers

Exhibit C-6 Credit Rating

Attached is a current credit report. Credit, Inc. admits that they really do not have much information about us because we have such little buying and collecting. They even had estimated us doing \$600,000 dollars of business a year—I wish.

Exhibit C-7 Credit Report

We have never had a credit issue. We have zero debt. Once in a while we have a few dollars of receivables for a product like some lamps, but never any big deal. We have never been stiffed, nor have we ever stiffed anybody.

Exhibit C-8 Bankruptcy Information

We have never had anything close to a bankruptcy issue. As a matter of fact, over the last year, we kept a bank balance of between \$15,000 and \$25,000 dollars.

INFILE CREDIT REPORT

PREPARED FOR:
CROSSCOUNTRY MORTGAGE INC
6850 MILLER ROAD
BRECKSVILLE OH 44141

REPORT TYPE:INDIVIDUAL

COMPUTER ID #:
716315155365801
LENDER CASE #:
20121611207718

DATE RECEIVED:11/10/16

DATE COMPLETED:11/10/16

CREDIT SUMMARY

| | PAYMENTS | BALANCES | LIMITS | TRADES | 30 | 60 | 90 |
|--------------|--------------|---------------|----------------|-----------|----------|----------|----------|
| REVOLVING | 110 | 3,023 | 83,824 | 11 | 0 | 0 | 0 |
| INSTALLMENT | 407 | 7,343 | 14,686 | 1 | 0 | 0 | 0 |
| REAL ESTATE | 943 | 72,688 | 250,000 | 2 | 0 | 0 | 0 |
| OPEN/OTHER | 0 | 0 | 175 | 1 | 0 | 0 | 0 |
| TOTAL | 1,460 | 83,054 | 348,685 | 15 | 0 | 0 | 0 |

#INQUIRIES
WORST TRADE

1 #PUBLIC RECORDS
1 OLDEST DATE

2
04/01/65

#BANKRUPTCIES
#SATISFACTORIES:
PAST DUES:

0
15
0

APPLICANT

INPUT INFORMATION:

NAME: ROBERT P WYMAN
SSN: [REDACTED]
8 DEERFIELD LN
BEACHWOOD OH 44122
HOME PHONE:440-484-7340

CURRENT ADDRESS:

8 DEERFIELD LN
BEACHWOOD OH 44122-7502
SINCE:07/15

PREVIOUS ADDRESS:

23949 LAURELDALE RD
SHAKER HEIGHTS OH 44122-2139
FROM:05/01/87

PREVIOUS ADDRESS:

14101 CEDAR RD
SOUTH EUCLID OH 44121-3203

EMPLOYMENT INFORMATION

PRESENT EMPLOYMENT:

ENERGY COST SAVERS
FROM:03/31/15
POSITION: OWNER

PREVIOUS EMPLOYMENT:

LOC CORP
FROM:04/01/92

FILE IDENTIFICATIONS

ROBERT P WYMAN

8 DEERFIELD LN
BEACHWOOD OH 44122-7502

TRU01

FRAUD ALERT

B HIGH RISK FRAUD ALERT
HAWK AVAILABLE AND CLEAR

TRU01

SCORING

B CLASSIC 04 SCORE +744
DEROGATORY PUBLIC RECORD OR COLLECTION FILED
40

TRU01

PUBLIC RECORD INFORMATION

B TAX LIEN RELEASED
CASE- ST08171525

FILED-08/08

LACT-03/14 TRU01

*

PLTF- B340P339460

AMT-34207
COURT- RECORDS OF DEEDS

Directory: (216) 443-7950

NAME: ROBERT P WYMAN
S.S.N: [REDACTED]

Date Received: 11/10/16

PUBLIC RECORD INFORMATION

B TAX LIEN RELEASED
CASE- ST08171524

FILED-08/08

LACT-03/14 TRU01

*

PLTF- 8340P339459

AMT-2651
COURT- RECORDS OF DEEDS

Directory: (216) 443-7950

CREDIT HISTORY

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|-----------------------------------|--|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|---------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| J | LIBERTYBK NA [REDACTED] SIGNATURE SQUARE BEACHWOOD OH 44122 (216) 359-5500 | 11/16 | 11/16 | 06/15 | 250000 | 72688 | 0 | 360 M 943 | MTG 01 REAL ESTATE TRU 01 | 18 | 0 | 0 | 0 |
| CONVENTIONAL REAL ESTATE MORTGAGE | | | | | | | | | | | | | |
| B | TOYOTA MTR # [REDACTED] 4501 ERSKINE RD CINCINNATI OH 45242 (513) 984-7100 | 09/16 | 09/16 | 03/15 | 14686 | 7343 | 0 | 36 M 407 | INS 01 LEASE TRU 01 | 19 | 0 | 0 | 0 |
| A | CHASE CARD [REDACTED] (800) 432-3117 | 10/16 | 09/16 | 06/99 | 25700 | 2268 | 0 | V 25 | REV 01 TRU 01 | 82 | 0 | 0 | 0 |
| FLEXIBLE SPENDING CREDIT CARD | | | | | | | | | | | | | |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/15 | 11/15 | 10/15 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | | | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 925 | 1879 | 1488 | 1774 | 1204 | 481 | 792 | 1866 | 1023 | 971 | 809 | 494 |

| RPTD | 09/15 | 08/15 | 07/15 | 06/15 | 05/15 | 04/15 | 03/15 | 02/15 | 01/15 | 12/14 | 11/14 | 10/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 29 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 2544 | 1126 | 1692 | 1040 | 916 | 433 | 167 | 2958 | 1159 | 1984 | 798 | 956 |

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|--|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|---------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| B | SYNCB/SAMSDC [REDACTED] (800) 964-1917 | 10/16 | 09/16 | 05/08 | 8800 | 419 | 0 | V 25 | REV 01 CREDIT CARD TRU 01 | 55 | 0 | 0 | 0 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/15 | 11/15 | 10/15 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 35 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | 357 | 345 | 424 | 304 | 235 | 180 | 384 | 420 | 191 | 591 | 223 | 694 |
| BALANCE | 532 | 357 | 345 | 424 | 304 | 235 | 180 | 384 | 420 | 191 | 591 | 223 |

| RPTD | 09/16 | 08/15 | 07/15 | 06/15 | 05/15 | 04/15 | 03/15 | 02/15 | 01/15 | 12/14 | 11/14 | 10/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | 692 | 0 | 217 | 779 | 443 | 210 | 166 | 351 | 389 | 390 | 383 | 446 |
| BALANCE | 694 | 762 | 191 | 217 | 779 | 443 | 210 | 166 | 351 | 389 | 390 | 383 |

NAME: ROBERT P WYMAN
S.S.N: [REDACTED]

Date Received: 11/10/16

CREDIT HISTORY

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|--|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|---------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| B | DISCOVERBANK [REDACTED] (800) 347-2683 | 10/16 | 08/16 | 01/15 | 11700 | 181 | 0 | V 35 | REV 01 CREDIT CARD TRU 01 | 22 | 0 | 0 | 0 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/16 | 11/16 | 10/16 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | | | 10 | 35 | 24 | | 7 | 35 | 35 | 35 | 35 | |
| ACTUAL PMT | | | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 0 | 0 | 10 | 119 | 24 | 0 | 7 | 0 | 57 | 68 | 83 | 0 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | | 35 | 35 | 20 | 28 | 28 | 28 | |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 0 | 0 | 131 | 20 | 0 | 28 | 28 | 0 |

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|--------------------------|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|---------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| B | UNIVL/CITI [REDACTED] | 10/16 | 10/16 | 07/90 | 16700 | 155 | 0 | V 25 | REV 01 CREDIT CARD TRU 01 | 82 | 0 | 0 | 0 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/16 | 11/16 | 10/16 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 7 | 25 | 25 | 25 | 38 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | | | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 7 | 89 | 174 | 132 | 554 | 521 | 69 | 32 | 34 | 163 | 206 | 183 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/14 | 11/14 | 10/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 24 | 25 |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 521 | 267 | 137 | 166 | 102 | 24 | 77 | 629 |
| BALANCE | 32 | 31 | 641 | 100 | 248 | 521 | 267 | 137 | 166 | 102 | 24 | 77 |

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|--|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|---------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| B | AMEX [REDACTED] (800) 874-2717 | 10/16 | | 03/68 | 175 | 0 | 0 | 0 | OPN 01 CREDIT CARD TRU 01 | 82 | 0 | 0 | 0 |
| A | CHASE CARD [REDACTED] (800) 432-3117 | 11/16 | 11/16 | 03/03 | 17900 | 0 | 0 | 0 | REV 01 TRU 01 | 82 | 0 | 0 | 0 |

| RPTD | 10/16 | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/16 | 11/16 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 11 | | | | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | | | | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 41 | 11 | 0 | 0 | 0 | 45 | 198 | 0 | 0 | 0 | 55 | 28 |

NAME: ROBERT P WYMAN
S.S.N: [REDACTED]

Date Received: 11/10/16

| RPTD | 10/15 | 09/15 | 08/15 | 07/15 | 06/15 | 05/15 | 04/15 | 03/15 | 02/15 | 01/15 | 12/14 | 11/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 0 | 98 | 0 | 167 | 339 | 45 | 236 | 336 | 430 | 53 | 93 | 0 |

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|---|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|------------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| J | CITIZENS ONE # [REDACTED] 10561 TELEGRAPH ROAD GLEN ALLEN VA 23058 (800) 234-6002 CLOSED CONVENTIONAL REAL ESTATE MORTGAGE | 08/07 | 08/07 | 08/78 | 90000 | 0 | 0 | 348 M 1584 | MTG 01 REAL ESTATE TRU 01 | 55 | 0 | 0 | 0 |
| J | CITIZNSBNKNA # [REDACTED] (888) 708-3411 CLOSED - CONSUMER | 04/13 | 04/13 | 07/82 | 51100 | 0 | 0 | 0 | REV 01 HOME EQUITY TRU 01 | 82 | 0 | 0 | 0 |
| J | DSNB MACYS # [REDACTED] | 09/16 | 09/16 | 11/77 | 2000 | 0 | 0 | 0 | REV 01 CHARGE ACCOUNT TRU 01 | 82 | 0 | 0 | 0 |

| RPTD | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/15 | 08/15 | 07/15 | 06/15 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 7 | | 27 | 17 | | | 27 | 27 | 27 | | 25 | 25 |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32 | 0 | 58 |
| BALANCE | 7 | 0 | 36 | 17 | 0 | 0 | 0 | 27 | 100 | 0 | 32 | 0 |

| RPTD | 06/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/14 | 11/14 | 10/14 | 09/14 | 08/14 | 07/14 | 06/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 21 | 21 | 25 |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 39 | 33 | 0 | 32 | 0 | 21 | 0 | 0 |
| BALANCE | 58 | 0 | 0 | 0 | 0 | 39 | 33 | 0 | 32 | 0 | 21 | 0 |

| E C O A | CREDITOR ACCOUNT NO | RPTD | LAST ACT | OPND | LIMIT OR HIGHEST CREDIT | PRESENT STATUS | | TERMS PYMT AMT | TYPE/RATE VENDOR | HISTORICAL STATUS | | | |
|------------------|--|-------|-------------|-------|-------------------------------|------------------|-----------------------|-------------------|------------------------------------|--------------------------|------------|------------|------------|
| | | | | | | BALANCE OWING | AMOUNT PAST DUE | | | NO MOS HIST REV | 30 DAYS | 60 DAYS | 90 DAYS |
| B | SYNCB/DILLAR # [REDACTED] (800) 643-8278 No trended data available PURCHASED BY ANOTHER LENDER | 05/07 | 05/07 | 04/65 | 5000 | 0 | 0 | 0 | REV 01 CHARGE ACCOUNT TRU 01 | 53 | 0 | 0 | 0 |
| B | SYNCB/SAMSDC # [REDACTED] (800) 964-1917 No trended data available CREDIT CARD LOST OR STOLEN | 10/16 | 02/14 | 05/08 | 8800 | 0 | 0 | 0 | REV 01 CREDIT CARD TRU 01 | 82 | 0 | 0 | 0 |
| B | SYNCB/SYMS # [REDACTED] C/O PO BOX 965036 ORLANDO FL 32896 (866) 396-8254 No trended data available INACTIVE ACCOUNT | 09/16 | 09/10 | 05/91 | 1950 | 0 | 0 | 0 | REV 01 CHARGE ACCOUNT TRU 01 | 82 | 0 | 0 | 0 |
| B | WFDILLARDS # [REDACTED] (800) 642-4720 | 10/16 | 10/16 | 02/07 | 1024 | 0 | 0 | 0 | REV 01 CREDIT CARD TRU 01 | 82 | 0 | 0 | 0 |

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 12/15 | 11/15 | 10/15 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | 17 | | | 25 | 8 | | | | | | | |
| ACTUAL PMT | 0 | 0 | 50 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BALANCE | 17 | 0 | 0 | 50 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

NAME: ROBERT P WYMAN
S.S.N: [REDACTED]

Date Received: 11/10/16

| RPTD | 09/16 | 08/16 | 07/16 | 06/16 | 05/16 | 04/16 | 03/16 | 02/16 | 01/16 | 11/14 | 10/14 | 09/14 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| SCHEDULED PMT | | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | |
| ACTUAL PMT | 0 | 0 | 0 | 0 | 54 | 0 | 0 | 52 | 0 | 0 | 0 | 0 |
| BALANCE | 0 | 0 | 0 | 0 | 0 | 54 | 0 | 0 | 52 | 54 | 54 | 0 |

INQUIRIES IN THE LAST 120 DAYS

--DATE-- ECOA KOB MEMBER-NO

11/10/16 B FM 5746472 CROSSCOUNTRY MORTGAG

TRU01

CONSUMER REFERRAL INFORMATION

TRANSUNION
HTTP://WWW.TRANSUNION.COM
2 BALDWIN PLACE, P.O. BOX 1000
CHESTER, PA 19016
800-888-4213

TRU19CV

ECOA Key: B=Borrower, C=Co-Borrower, J=Joint, A=Authorized User, S=Co-Maker, M=Maker, T=Terminated, U=Undesignated
Applicant Account Ownership (Joint reports): 1=Primary Applicant, 2=Co-Applicant

DISCLOSURE

NATIONAL CREDIT REPOSITORY (IES) ACCESSED FOR THIS CREDIT REPORT: TRANSUNION
Reporting bureau certifies with contractual requirements governing check of public records as well as credit information.

END OF REPORT

ID CROSS CHECK

PREPARED FOR:
CROSSCOUNTRY MORTGAGE INC
6850 MILLER ROAD
BRECKSVILLE OH 44141

REPORT TYPE:INDIVIDUAL

COMPUTER ID #:
716315155365801
LENDER CASE #:
20121611207718

DATE RECEIVED:11/10/16

DATE COMPLETED:11/10/16

APPLICANT

INPUT INFORMATION:
NAME: ROBERT P WYMAN
8 DEERFIELD LN
BEACHWOOD OH 44122
HOME PHONE:440-464-7340

DOB:06/25/37

FILE IDENTIFICATIONS

ROBERT P WYMAN

8 DEERFIELD LN
BEACHWOOD OH 44122-7502

TRU01

FRAUD ALERT

B HIGH RISK FRAUD ALERT
HAWK AVAILABLE AND CLEAR

TRU01

DECISION RESULTS

PASS APPLICANT SSN INFORMATION VERIFIED

Summary

| Input Information | Cross Check Category | Result |
|--|--------------------------------|---------------------------------------|
| Name 1 ROBERT P WYMAN | Name Verification | ✓ Name Matched |
| | Watch Lists (includes OFAC) | ✓ Watch Lists Searched/No Match Found |
| Address 8 DEERFIELD LN BEACHWOOD OH 44122 | Address Verification | ✓ Address Matched |
| | High Risk Address | ✓ Address Cleared |
| Social Security Number [REDACTED] | Social Security Verification | ✓ SSN Matched |
| | Other Identities Linked to SSN | ✓ Cleared/No Other IDs Linked to SSN |
| | SSA Issuance | ✓ SSN Issued |
| | SSA Death Master | ✓ SSN Cleared |
| Date of Birth [REDACTED] | Date of Birth Verification | ✓ Date of Birth Matched |
| Phone Number 440-464-7340 | Phone Number Verification | ✓ Phone Number Matched |

Consumer ID Verification

| ✓ Name | Date First Received | Number Active Sources | Number Total Sources |
|-------------------------|---------------------|-----------------------|----------------------|
| B ROBERT P WYMAN | 01/23/99 | 4 | 8 |
| ROBERT WYMAN | 10/11/02 | 1 | 1 |

NAME: ROBERT P WYMAN

Date Received: 11/10/16

Consumer ID Verification

| ✓ Address | Date First Received | Number Active Sources | Number Total Sources |
|---|---------------------|-----------------------|----------------------|
| B 8 DEERFIELD LN BEACHWOOD OH 44122-7502 | 07/03/15 | 5 | 5 |
| 23949 LAURELDALE RD SHAKER HTS OH 44122-2139 | 01/23/99 | 0 | 4 |
| ✓ Social Security Number | | | |
| B [REDACTED] | 01/23/99 | 5 | 9 |
| ✓ Date of Birth | | | |
| B [REDACTED] | 05/08/07 | 5 | 6 |
| ✓ Phone Number | | | |
| B (216) 464-7340 | 01/27/05 | 2 | 4 |
| (216) 287-1531 | 07/03/15 | 1 | 1 |
| (216) 765-7474 | 03/10/03 | 0 | 1 |

Other Verifications

| | |
|--|---|
| ✓ Watch Lists (includes OFAC) | |
| B ROBERT P WYMAN | Watch Lists Searched/No Match Found |
| ✓ High Risk Address | |
| B 8 DEERFIELD LN BEACHWOOD OH 44122 | Address Cleared |
| ✓ SSA Issuance | |
| B [REDACTED] | SSN area and group issued prior to 1951 |
| ✓ SSA Death Master | |
| B [REDACTED] | SSN cleared |

ECOA Key: B=Borrower, C=Co-Borrower, J=Joint, A=Authorized User, S=Co-Maker, M=Maker, T=Terminated, U=Undesignated
Applicant Account Ownership (Joint reports): 1=Primary Applicant, 2=Co-Applicant

DISCLOSURE

This report is governed by the Gramm-Leach-Bliley Act. It does not constitute a consumer report as defined by the Fair Credit Reporting Act (FCRA) and is not subject to the FCRA. This report should not be used as a basis upon which to make a decision of whether or not to extend credit or as a basis for taking any "adverse action" as that term is defined in the FCRA.

END OF REPORT

ECS Exhibit C-9 Merger Information

We have nothing doing, or interest with buying, or selling another energy company.

Exhibit C-10 Corporate Structure

Robert P. Wyman—President
8 Deerfield Lane
Beachwood, OH 44122
216-464-7340 home
216-464-5703 office

Exhibit A-15 Corporate Structure

Robert Wyman is the only shareholder and full time employee of the S-Corp company.

My wife, Susan, and I are the directors.

We are housed in a nice three-story office building in Beachwood, Ohio. ECS operate by itself. There are no related companies.



**Public Utilities
Commission**

John Kasich, Governor
Thomas W. Johnson, Chairman

Commissioners
Steven D. Lesser
Asim Z. Haque
Lynn Staby
M. Beth Trombold

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

Certificate Number:

14-905E (1)

Issued Pursuant to Case Number(s):

14-2029-EL-AGG

A certificate as a Competitive Retail Electric Service Provider is hereby granted to, **Energy Cost Savers, Inc** whose office or principal place of business is located at **3601 Green Rd Suite 304 Beachwood, OH 44122** to provide power broker services within the State of Ohio effective **December 13, 2014**.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

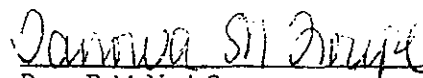
Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **December 15, 2014**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO


Barcy F. McNeal, Secretary
Tanowa M. Troupe, Acting Secretary
Felecia D. Burdett, Acting Secretary

Certificate Expires: **December 13, 2016**

1. DATE 2/24/2000 DOCUMENT NO 200003401224 DESCRIPTION ARF DOMESTIC ARTICLES/FOR PROFIT

| | FILING | EXPED | PENALTY | CERT | COPY |
|-------|--------|-------|---------|------|------|
| | 85.00 | 10.00 | 0.00 | 0.00 | 0.00 |
| TOTAL | 85.00 | 10.00 | 0.00 | 0.00 | 0.00 |

Return To:
SUSAN P. WYMAN
23949 LAURELDALE RD
SHAKER HTS, OH 44122-0000

cut along the dotted line



The State of Ohio

Certificate

Secretary of State - J. Kenneth Blackwell

1135006

It is hereby certified that the Secretary of State of Ohio has custody of the business records for ENERGY COST SAVERS, INC. and that said business records show the filing and recording of:

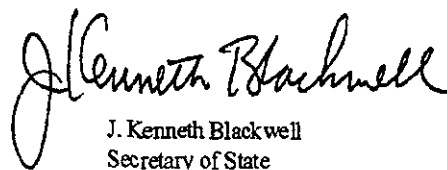
Document(s)
DOMESTIC ARTICLES/FOR PROFIT

Document No(s):
200003401224

United States of America
State of Ohio
Office of the Secretary of State



Witness my hand and the seal of the Secretary
of State at Columbus, Ohio, This 17th day of
February, A.D. 2000


J. Kenneth Blackwell
Secretary of State

Form **1120S****U.S. Income Tax Return for an S Corporation**

OMB No. 1545-0047

▶ Do not file this form unless the corporation has filed or is
attaching Form 2553 to elect to be an S corporation.

▶ Information about Form 1120S and its separate instructions is at www.irs.gov/form1120s.

2014Department of the Treasury
Internal Revenue Service

For calendar year 2014 or tax year beginning

and ending

A S election effective date

04/01/2000

Name

ENERGY COST SAVERS, INC.

D Employer identification number

34-1919523B Business activity
code number
(see instructions)**541990**

Number, street, and room or suite no., if a P.O. box, see instructions.

3501 GREEN ROAD, SUITE 304

E Date incorporated

04/01/2000C Check if Sch. M-3
attached ☐

City or town, state or province, country, and ZIP or foreign postal code

CLEVELAND, OH 44122

F Total assets (see instructions)

\$ 35,343.G Is the corporation electing to be an S corporation beginning with this tax year? ☐ Yes ☒ No If "Yes," attach Form 2553 if not already filedH Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination or revocationI Enter the number of shareholders who were shareholders during any part of the tax year **3**

Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information.

| | | | | | | |
|---|--|-----------------|-------------------------|----|-----|-----------------|
| Income | 1 a Gross receipts or sales | 102,154. | b Return and allowances | | 1c | 102,154. |
| | 2 Cost of goods sold (attach Form 1125-A) | | | | 2 | |
| | 3 Gross profit. Subtract line 2 from line 1c | | | | 3 | 102,154. |
| | 4 Net gain (loss) from Form 4797, line 17 (attach Form 4797) | | | | 4 | |
| | 5 Other income (loss) (attach statement) | | | | 5 | 25. |
| | 6 Total income (loss). Add lines 3 through 5 | | | | 6 | 102,179. |
| Deductions (See instructions for limitations) | 7 Compensation of officers (see instrs. - attach Form 1125-F) | | | | 7 | 66,000. |
| | 8 Salaries and wages (less employment credits) | | | | 8 | |
| | 9 Repairs and maintenance | | | | 9 | |
| | 10 Bad debts | | | | 10 | |
| | 11 Rents | | | | 11 | 6,494. |
| | 12 Taxes and licenses | | | | 12 | 4,980. |
| | 13 Interest | | | | 13 | |
| | 14 Depreciation not claimed on Form 1125-A or elsewhere on return (attach Form 4562) | | | | 14 | |
| | 15 Depletion (Do not deduct oil and gas depletion.) | | | | 15 | |
| | 16 Advertising | | | | 16 | 190. |
| | 17 Pension, profit-sharing, etc., plans | | | | 17 | |
| | 18 Employee benefit programs | | | | 18 | |
| | 19 Other deductions (attach statement) | | | | 19 | 23,318. |
| | 20 Total deductions. Add lines 7 through 19 | | | | 20 | 100,982. |
| | 21 Ordinary business income (loss). Subtract line 20 from line 6 | | | | 21 | 1,197. |
| Tax and Payments | 22 a Excess net passive income or LIFO recapture tax (see instructions) | 22a | | | 22c | |
| | b Tax from Schedule D (Form 1120S) | 22b | | | | |
| | c Add lines 22a and 22b | | | | | |
| | 23 a 2014 estimated tax payments and 2013 overpayment credited to 2014 | 23a | | | 23c | |
| | b Tax deposited with Form 7004 | 23b | | | | |
| | c Credit for federal tax paid on fuels (attach Form 4136) | 23c | | | | |
| | d Add lines 23a through 23c | | | | 23d | |
| | 24 Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/> | | | | 24 | |
| | 25 Amount owed. If line 23d is smaller than the total of lines 22c and 24, enter amount owed | | | | 25 | |
| | 26 Overpayment. If line 23d is larger than the total of lines 22c and 24, enter amount overpaid | | | | 26 | |
| 27 Enter amount from line 26 Credited to 2015 estimated tax | | | | 27 | | |

Sign
Here

Signature of officer

Date

PRESIDENT

Title

May the IRS discuss
this return with the
preparer shown
below (see instr.)?☒ Yes ☐ No

| | | | | |
|--|-------------------------|------|--|------------------|
| Preparer's name | Preparer's signature | Date | Check if self-employed <input type="checkbox"/> | PTIN |
| DAVID S. BALDOZA | DAVID S. BALDOZA | | | P00394564 |
| Firm's name | Firm's EIN | | | |
| HOBE & LUCAS CPAS | 31-1488076 | | | |
| Firm's address | Phone no. | | | |
| 4807 ROCKSIDE ROAD, #510 INDEPENDENCE, OH 44131 | 216-524-8900 | | | |

JWA
411701
12-22-14

For Paperwork Reduction Act Notice, see separate instructions.

Form **1120S** (2014)

Form **1120S****U.S. Income Tax Return for an S Corporation**

OMB No. 1545-0048

▶ Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.

▶ Information about Form 1120S and its separate instructions is at www.irs.gov/form1120s.**2015**Department of the Treasury
Internal Revenue Service

For calendar year 2015 or tax year beginning

and ending

A S election effective date

04/01/2000

Name

ENERGY COST SAVERS, INC.

D Employer identification number

34-1919523

B Business activity code number (see instructions)

541990

Number, street, and room or suite no. if a P.O. box, see instructions.

3601 GREEN ROAD, SUITE 304

E Date incorporated

04/01/2000C Check if Sch. M-3 attached ☐

City or town, state or province, country, and ZIP or foreign postal code

CLEVELAND, OH 44122

F Total assets (see instructions)

\$ 22,319.G Is the corporation electing to be an S corporation beginning with this tax year? ☐ Yes ☒ No If "Yes," attach Form 2553 if not already filedH Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination or revocationI Enter the number of shareholders who were shareholders during any part of the tax year **3**

Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information.

| | | | | | | | | | |
|---|--|---|----------------|-----|-----------------------|--|---|-------------------------------|-----------------|
| Income | 1 a | Gross receipts or sales | 95,955. | b | Return and allowances | | c | Subtract line 1b from line 1a | 95,955. |
| | 2 | Cost of goods sold (attach Form 1125-A) | | | | | | | |
| | 3 | Gross profit. Subtract line 2 from line 1c | | | | | | | 95,955. |
| | 4 | Net gain (loss) from Form 4797, line 17 (attach Form 4797) | | | | | | | |
| | 5 | Other income (loss) (attach statement) | | | | | | | |
| | 6 | Total income (loss). Add lines 3 through 5 | | | | | | | 95,955. |
| Deductions (See instructions for limitations) | 7 | Compensation of officers (see instrs. - attach Form 1125-E) | | | | | | | 60,000. |
| | 8 | Salaries and wages (less employment credits) | | | | | | | |
| | 9 | Repairs and maintenance | | | | | | | |
| | 10 | Bad debts | | | | | | | |
| | 11 | Rents | | | | | | | 11,073. |
| | 12 | Taxes and licenses | | | | | | | 4,945. |
| | 13 | Interest | | | | | | | |
| | 14 | Depreciation not claimed on Form 1125-A or elsewhere on return (attach Form 4562) | | | | | | | |
| | 15 | Depletion (Do not deduct oil and gas depletion.) | | | | | | | |
| | 16 | Advertising | | | | | | | 804. |
| | 17 | Pension, profit-sharing, etc., plans | | | | | | | |
| | 18 | Employee benefit programs | | | | | | | |
| | 19 | Other deductions (attach statement) | | | | | | | 24,152. |
| | 20 | Total deductions. Add lines 7 through 19 | | | | | | | 100,974. |
| | 21 | Ordinary business income (loss). Subtract line 20 from line 6 | | | | | | | -5,019. |
| Tax and Payments | 22 a | Excess net passive income or LIFO recapture tax (see instructions) | | 22a | | | | | |
| | b | Tax from Schedule D (Form 1120S) | | 22b | | | | | |
| | c | Add lines 22a and 22b | | | | | | | |
| | 23 a | 2015 estimated tax payments and 2014 overpayment credited to 2015 | | 23a | | | | | |
| | b | Tax deposited with Form 7004 | | 23b | | | | | |
| | c | Credit for federal tax paid on fuels (attach Form 4136) | | 23c | | | | | |
| | d | Add lines 23a through 23c | | | | | | | |
| | 24 | Estimated tax penalty (see instructions). Check if Form 2220 is attached <input type="checkbox"/> | | | | | | | |
| | 25 | Amount owed. If line 23d is smaller than the total of lines 22c and 24, enter amount owed | | | | | | | |
| | 26 | Overpayment. If line 23d is larger than the total of lines 22c and 24, enter amount overpaid | | | | | | | |
| 27 | Enter amount from line 26 credited to 2015 estimated tax | | | | | | | | |

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer

Date

PRESIDENT

Title

May the IRS discuss this return with the preparer shown below (see instr.)?

☒ Yes ☐ No

Print/Type preparer's name

Preparer's signature

Date

PTIN

Paid Preparer's Use Only **LAWRENCE A DEBALTZO**Firm's name **HOBE & LUCAS CPAS**Check if self-employed ☐**P00327960**Firm's address **4807 ROCKSIDE ROAD, #510**Firm's EIN **31-1488076****INDEPENDENCE, OH 44131**

Phone no.

216-524-8900

JWA For Paperwork Reduction Act Notice, see separate instructions.

Form 1120S (2015)

511701
12-23-13

AFFIDAVIT

State of Ohio :

Beachwood ss.
(Town)

County of Cuyahoga :

Robert Wyman, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the President (Office of Affiant) of Energy Cost Savers Inc. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Ronald P. Wynn - Pres
Signature of Affiant & Title

Sworn and subscribed before me this 15th day of December, 2016
Month Year

Earlene D. Smitherman
Signature of official administering oath

Earlene Smitherman Branch Manager
Print Name and Title

My commission expires on May 10, 2019



Earlene D. Smitherman
Notary Public State of Ohio
My Commission Expires
May 10, 2019