The Public Utilities Commission of Ohio

NATURAL GAS SUPPLIER/GOVERNMENTAL AGGREGATOR

AND FORM

In the Matter of the Appli	cation of	American September Sept. (Sept. Sept. Sept	
Stand Energy Corporation	for Certification as a	Case No. 02 - 2549 -GA- CRS	• }
Competitive Retail Natural to:	Gas Supplier		
			er a v armonoment a successaria
Name of Applicant: Star	nd Energy Corporation	2011 N. C.	·
Applicant's Address: 107	Celestial Street, Suite 110, Cin		potradianocom nAAI, 31 XXX 27 X
Contact Person or Counse	l: John Dosker	Telephone Number: (513) 621-11	13
	this form, application, and superate copies of this form for ea	pporting information. Check <u>only</u> one of ach type of application.	the six
		30 to 120 days prior to expiration of 7-04 of the Ohio Administrative Code.	current and
docket and within	30 days of the material chang	be filed in the initial or most recent certige occurring) per Rule 4901:1-27-10 of the same of the material change(s) that is(are) involves	he Ohio
Affiliation with Retirement or Revocation, recompany or nate Fall of bond rate Fall	other long-term changes to sup	ffiliation with a public utility in this state pply sources terconnection or service agreement with	che ime
Receipt of jud	gment, finding, or ruling that o	could affect fitness or ability to provide se	rvice 👸 ,
Other (please of	lescribe):		ဂ္ဂ '
3. Certificate Transfer	Application per Rule 4901:1-	-27-11 of the Ohio Administrative Code.	#
abandonment) per		east 90 days prior the effective date o Administrative Code. Please indicate was abandonment:	
	on operations with no existing on operations with existing cus		
5. Name/Address/Tele	ephone Change Regulator	ry Contact Change (See Item 3 above if ownership	p has changed.)
6. Other application (	please describe):	TENT IS CHICAPIAN CHICA CHICAPIAN CH	SCIPPING DWG Vynetty so saveled
<u></u>		•	***************************************



PUCO USE O	NEY-Version 1.07	
	Renewal Certification Number	ORIGINAL CRS Case Number
<u> </u>		02 -2549- GA-CRS

# RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

### SECTION A - APPLICANT INFORMATION AND SERVICES

A-1	Applicant inte	nds to renew its cer	tificate as: (check	all that apply	)
	Retail Natur	al Gas Aggregator	Retail Natural (	Gas Broker	☑ Retail Natural Gas Marketer
A-2	Applicant info	rmation:			
	Legal Name Address	Stand Energy Corporate 1077 Celestial Street, 5	ion Suite 110, Cincinnati, Oh	io 45202-1629	
	Telephone No.	513-621-1113/800-598	-2046	Web site Address	www.standenergy.com
	Current PUCO Ce	rtificate No. 02-04	13G(7) Effective	Dates 12-1	2-2014 through 12-12-2016
A-3	Applicant info	rmation under whi	ch applicant will d	o business in	Ohio:
	Name	Stand Energy Corpora	tion		
	Address	1077 Celestial Street,	Suite 110, Cincinnati, Ol	io 45202-1629	
	Web site Address	www.standenergy.co	om ?	Telephone No.	513-621-1113 or 800-598-2046
A-4	List all names Stand Energy Corp	under which the ap	oplicant does busin	ess in North A	America:
A-5	Contact person	n for regulatory or	emergency matter	s:	
	Name John D	)osker		Title Genera	Counsel
	Business Address	1077 Celestial S	Street, Suite 110, Cincin	nati, Ohio 45202-	1629
	Telephone No.	513-621-1113	Fax No. 513-621-3773	Email A	.ddress jdosker@standenergy.com

<b>A-6</b>	Contact person for Commission Staff use in inves	stigating c	ustomer complaints:
	Name John Dosker	Title	General Counsel
	Business address 1077 Celestial Street, Suite 110, Cincinna	ati, Ohio 4520	02-1629
	Telephone No. 513-621-1113 Fax No. 513-621-377	3	Email Address jdosker@standenergy.com
A-7	Applicant's address and toll-free number for cust	tomer serv	cice and complaints
	Customer service address 1077 Celestial Street, Suite 110,	Cincinnati, C	Ohio 45202-1629
	Toll-Free Telephone No. 800-598-2046 Fax No. 513-	621-3773	Email Address jdosker@standenergy.com
A-8	Provide "Proof of an Ohio Office and Employee," Revised Code, by listing name, Ohio office addre designated Ohio Employee		
	Name Judith A. Phillips	Title	President & CEO
	Business address 1077 Celestial Street, Suite 110, Cincil	nnati, Ohio 4	5202-1629
	Telephone No. 800-598-2046 Fax No. 513-621-3773	Ema	ail Address juphillips@standenergy.com
A-9	Applicant's federal employer identification number	oer <sup>61-1</sup>	065157
A-10	Applicant's form of ownership: (Check one)		
	☐ Sole Proprietorship	Partne	ership
	Limited Liability Partnership (LLP)	☐ Limite	d Liability Company (LLC)
	<b>✓</b> Corporation	Other	
A-11	(Check all that apply) Identify each natural gas currently providing service or intends to provide class that the applicant is currently serving or commercial, and/or large commercial/industrial (notes in Section 4929.01(L)(1) of the Ohio Revised Code, means a stan 500,000 cubic feet of natural gas per year at a single lo residential use, as part of an undertaking having more than the	service, in intends to mercantile) a customer the cation within	o serve, for example: residential, small customers. (A mercantile customer, as defined nat consumes, other than for residential use, more in the state or consumes natural gas, other than for

Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or

outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<u></u>	√ v	ectren Energy Deliver	y of Ohio	Reside		Small Commerci Small Commerci		e Commercial / Industri
Prog	ram		ce area an	d custo	mer cla	ass, provide app	roximate	io's Natural Gas C start date(s) and/o
✓.	Colur	nbia Gas of Ohio			,			
	<b>V</b>	Residential	Beginning	Date of	Service	Apr-1997	End Date	MA
	<b>V</b>	Small Commercial	Beginning	Date of	Service	Apr-1997	End Date	N/A
	<b>V</b>	Large Commercial	Beginning	Date of	Service	Oct-1986	End Date	MA
	1	Industrial	Beginning	Date of	Service	Oct-1986	End Date	N/A
<b></b> ✓ 1	)omi	nion East Ohio						
	<b>V</b>	Residential	Beginning	Date of	Service	Dec-1998	End Date	Jun-2001
		Small Commercial	Beginning	Date of	Service	Dec-1998	End Date	Jun-2001
	<b>Y</b>	Large Commercial	Beginning	Date of	Service	Aug-1995	End Date	N/A
	<b>✓</b>	Industrial	Beginning	Date of	Service	Aug-1995	End Date	N/A
<b></b>	Duke	Energy Ohio						
	1	Residential	Beginning	Date of	Service	Dec-1997	End Date	N/A
		Small Commercial	Beginning	Date of	Service	Dec-1997	End Date	a viendenesennesen vastiliere: N/A
		Large Commercial	Beginning	Date of	Service	Mar-1985	End Date	NA
	✓	Industrial	Beginning	Date of	Service	Mar-1985	End Date	N/A
V	/ectr	en Energy Delivery	of Ohio					
		Residential	Beginning	Date of	Service	N/A	End Date	N/A
	L		7×6/111118	mare of			zau Daie	

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date
Dominion East Ohio	Intended Start Date
Duke Energy Ohio	Intended Start Date
Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 <u>Exhibit A-14 "Principal Officers, Directors & Partners,"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 <u>Exhibit A-17 "Articles of Incorporation and Bylaws</u>, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-18 Exhibit A-18 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

## SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant,
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held
	liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for
	certification.

<b>V</b>	No	П	Yes

If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

7	l No	□ Ves
14	1 1443	

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6</u> "Disclosure of Certification Denial, <u>Curtailment</u>, <u>Suspension</u>, or <u>Revocation</u>," detailing such action(s) and providing all relevant documents.

## SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 <u>Exhibit C-9 "Merger Information</u>," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

## SECTION D – APPLICANT TECHNICAL CAPABILITY

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- **D-1** Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- **D-2** Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 <u>Exhibit D-3 "Key Technical Personnel</u>," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

**Applicant Signature and Title** 

President & CEO

Sworn and subscribed before me this

is 28 day of October

Month 2016

Year

Signature of official administering oath

John Dosker, General Counsel

Print Name and Title

My commission expires on

March 25, 2017

JOHN M. DOSKER Notary Public, State of Ohio My Commission Expires 03-25-2017



# The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In t	the Matter of the Application of				
	nd Energy Corporation ) Case No. 02 _ 2549 -GA-CRS				
for	a Certificate or Renewal Certificate to Provide				
Co	mpetitive Retail Natural Gas Service in Ohio.				
	te of Ohio				
	Judith A. Phillips [Affiant], being duly sworn/affirmed, hereby states that:				
(1)	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.				
(2)	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.				
(3)	The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.				
(4)	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.				
(5)	Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.				
(6)	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.				
(7)	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.				
(8)	Affiant further sayeth naught.				
	Affiant Signature & Title Jedeich a. Alexandra President & CEO				
	Sworn and subscribed before me this 28 day of October Month 2016 Year				
	John Dosker, General Counsel				
	Signature of Official Administering Oath Print Name and Title				
	JOHN M. DOSKER  Notary Public, State of Ohio  My Commission Expires 03-25-2017  My Commission Expires 03-25-2017  (CRNGS Supplier Renewal)  Page 7 of 7				

### SECTION A - APPLICANT INFORMATION AND SERVICES

**A-14** Exhibit <u>A-14</u> "Principal Officers, <u>Directors & Partners</u>," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

### Answer:

Judith A. Phillips, President & Chief Executive Officer 1077 Celestial St., Suite 110 Cincinnati, OH 45202-1629 (513) 621-1113

Matth. Toebben, Chairman of the Board of Directors 1077 Celestial St., Suite 110 Cincinnati, OH 45202-1629 (513) 621-1113

Larry Freeman, Executive Vice President 1077 Celestial St., Suite 110 Cincinnati, OH 45202-1629 (513) 621-1113

**A-15** Exhibit A-15 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

### Answer:

Stand Energy Corporation is a privately held Kentucky corporation with its corporate offices located in Cincinnati, Ohio. Stand Energy's principal place of business for women business enterprise program purposes is Covington, Kentucky. Stand Energy Corporation has no affiliate or subsidiary companies that supply retail or wholesale natural gas. No other corporate entity owns or is owned, in any way or amount, by Stand Energy Corporation.

**A-16 Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.

#### Answer:

Stand Energy Corporation ("SEC") is a privately held Kentucky corporation formed in 1984. One of the original three principals continues to work in the day-to-day operation of the company. Prior to forming SEC, Judith A. Phillips (President & CEO), worked for twenty years at Columbia Hydrocarbons. A second founder, Matth. Toebben, continues as Chairman of the Board.

SEC initially concentrated on large multi-location industrial customers. Over the years, however, the focus of operations has changed to small to medium sized commercial, industrial, educational and governmental customers. More recently, SEC has taken part in various choice programs serving small commercial end users.

In addition to natural gas marketing, SEC has constructed several LDC by-pass pipelines and builds propane alternate fuel installations for customers interested in receiving interruptible gas service.

**A-17** Exhibit A-17 <u>"Articles of Incorporation and Bylaws."</u> provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.* 

### Answer:

There have been no changes to Stand Energy Corporation's Articles of Incorporation or Bylaws since the original CRNGS application was filed with the Public Utilities Commission of Ohio.

<b>A-18</b> Exhibit A-18 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of State.
Answer:
See attached.

### **EXHIBIT A-18 "SECRETARY OF STATE"**



Jon Husted & the Office | Elections & Voting | Campaign Finance | Legislation & Ballot Issues | Businesses | Records | Media Center | Publications

## Business Filing Portal

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Business Name Business Name - Exact Detailed Business Search Number Search Agent/Contact Name Agent/Comact Name - Exact Prior Business Name ase remarkable as a company

### **Corporation Details**

	Corporation Details				
Entity Number	685018				
Business Name	STAND ENERGY CORPORATION		·		
Filing Type	FOREIGN CORPORATION				
Status	Active				
Original Filing Date	09/05/1986				
Expiry Date					
Location:	County:	State: KENTUCKY			

#### Agent / Registrant Information

JUDY PHILLIPS 1077 CELESTIAL DRIVE SUITE 110 CINCINNATI,OH 45202 Effective Date: 10/17/2001 Contact Status; Active

Filings						
Filing Type	Date of Filing	Document Number/Image				
FOREIGN LICENSE/FOR-PROFIT	09/05/1986	F997 1268				
FORM 7 FEE ASSESSED	03/30/1990	G836_1265				
FORM 7 NO FEE ASSESSED	03/30/1990	G836 1265				
FORM 7 NO FEE ASSESSED	03/30/1990	G836_1265				
FORM 7 NO FEE ASSESSED	12/31/1989	F924 2524				
FORM 7 NO FEE ASSESSED	12/31/1989	F924 2524				
FORM 7 NO FEE ASSESSED	12/31/1990	G999_1311				
FORM 7 NO FEE ASSESSED	12/31/1991	H005 1744				
FORM 7 NO FEE ASSESSED	09/28/1993	H699_1093				
FORM 7 FEE ASSESSED	01/17/1995	5031 0546				
FORM 7 FEE ASSESSED	02/07/1996	<u>5433 1007</u>				
FORM 7 NO FEE ASSESSED	10/02/1996	6186_0113				
FORM 7 FEE ASSESSED	12/10/1997	199927801607				
DOMESTIC/AGENT RESIGNATION	10/17/2001	200129100094				
DOMESTIC AGENT SUBSEQUENT APPOINTMENT	10/17/2001	200129100096				
SERVICE MARK/ORIGINAL FILING	11/12/2010	201031601097				

Return To Search Page Return To Search List

Printer Friendly Report

### SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

**B-1 Exhibit B-1 "Jurisdictions of Operations,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.

### Answer:

Currently SEC is providing retail natural gas marketing and brokering services in the following jurisdictions: Illinois, Indiana, Kentucky, Tennessee, Maryland, Michigan, New York, Ohio, Pennsylvania, South Carolina, North Carolina, Virginia, West Virginia and Washington D.C. SEC is licensed to provide retail electric services in Ohio and Pennsylvania.

**B-2** <u>Exhibit B-2</u> <u>"Experience & Plans,"</u> provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

### Answer:

SEC, with 30 years of experience, has been a hands-on participant in the evolution of natural gas contracting. We have historically used industry standard language in consumer contracts. Typically, SEC has performed the vast majority of billing in-house. SEC also has elected on occasion to utilize LDC billing services. Stand Energy-developed computer software insures timeliness and accuracy of invoicing.

Customers may contract with SEC only via written contract at this time. One employee has been assigned the task of responding to customer complaints. Everyone in the Company is tasked with responding to customer inquiries.

**B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).

### Answer:

Stand Energy has 30 years of experience serving large industrial, commercial and Commercial Choice customers in <u>14 states behind 54 local distribution</u> companies and the associated interstate pipeline(s) that serve each of these utilities:

### Illinois

Ameren Illinois Gas Company NICOR, Inc. Peoples Gas

### Indiana

Batesville Gas & Water Citizens Energy Group NIPSCO Sycamore Gas Company Vectren Energy Delivery of Indiana

### **Kentucky**

ATMOS Kentucky
Columbia Gas of Kentucky
Delta Natural Gas Co., Inc.
Duke Energy of Kentucky
Louisville Gas & Electric
Richmond Utilities
Western Kentucky Gas

### **Maryland**

Baltimore Gas & Electric Washington Gas & Light - Maryland

### **Michigan**

Consumers Energy DTE Energy-MichCon Michigan Gas Utilities SEMCO

#### New York

Corning Natural Gas Corporation National Fuel Gas Distribution Co. National Grid New York State Electric & Gas Rochester Gas & Electric Orange and Rockland Utilities, Inc.

### North Carolina

Piedmont Natural Gas Company PSNC Energy

### Ohio

Columbia Gas of Ohio
Dominion East Ohio
Duke Energy of Ohio
Northeast Ohio Natural Gas Corp.
Ohio Gas Company
Pike Natural Gas Company
Union Rural Electric
Vectren Energy Delivery of Ohio
Waterville Gas Company

### **Pennsylvania**

Columbia Gas of Pennsylvania Peoples Natural Gas Company Equitable Gas Company National Fuel Gas Distribution Corp.

### South Carolina

Piedmont Natural Gas Company

#### Tennessee

ATMOS Tennessee Piedmont Natural Gas Company

#### <u>Virginia</u>

ATMOS Virginia
Columbia Gas of Virginia
Virginia Natural Gas
City of Richmond
Washington Gas & Light - Virginia
Washington Gas & Light - Shenandoah

### West Virginia

Blacksville Oil & Gas Mountaineer Gas Company B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

#### Answer:

There are no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact SEC's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 B-5 "Disclosure of Consumer Protection Violations," disclose whether the
applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.
√ No Yes
If Yes, provide a separate attachment, labeled as <u>Exhibit B-5 "Disclosure of Consumer Protection Violations,"</u> detailing such violation(s) and providing all

relevant documents.

**B-6** "Disclosure of Certification Denial. Curtailment, Suspension or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

	No		Yes
ل_نــا	NO	لـــــا	16

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial. Curtailment, Suspension, or Revocation,"</u> detailing such action(s) and providing all relevant documents.

### SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

**C-1** Exhibit C-1 "Annual Reports." provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.

### Answer:

Stand Energy Corporation is a closely held corporation and as such its stock is not publicly traded. An annual report to the shareholders has never been prepared.

**C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.

### Answer:

Stand Energy Corporation is a privately-held company and therefore is not required to file with the U.S. Securities Exchange Commission because its stock is not publicly traded.

C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement.) If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.

### Answer: FILED UNDER SEAL

All documents contained under this Exhibit C-3 are filed under seal pursuant to Ohio Administrative Code 4901:1-27-08. The Exhibit to this section is Stand Energy Corporation's Audited Financials for the years ending December 31, 2014 and December 31, 2015 and is filed under seal as Stand Energy Corporation Application pages <u>23-35.</u>

**C-4** Exhibit C-4 "Financial Arrangements." provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

### Answer: FILED UNDER SEAL

All documents contained under this Exhibit C-4 are filed under seal pursuant to Ohio Administrative Code 4901:1-27-08. The Exhibit to this section is filed under seal as Stand Energy Corporation Application pages <u>37-45.</u>

**C-5** Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

### Answer: FILED UNDER SEAL

All documents under this Exhibit C-5 are filed under seal pursuant to Ohio Administrative Code 4901:1-27-08. The Exhibit to this section is filed under seal as Stand Energy Corporation Application pages <u>47-48</u>.

**C-6 Exhibit C-6 "Credit Rating."** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.

**Answer:** Stand Energy is a privately held company and does not have an independent credit rating from any of the aforementioned organizations.

C-7 <u>C-7 "Credit Report."</u> provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.

Answer: Stand Energy Corporation's credit report from Dun & Bradstreet is attached.

Location Type Single Location

Web www.stand-energy.com



Printed By: Jeff Crass Date Printed:August 28, 2016

Live Report: STAND ENERGY CORPORATION

D-U-N-S® Number: 12-129-3039

Endorsement/Billing Reference: jcrass@standenergy.com

D&B Address

Address 1077 Celestial St Ste 110 Cincinnati, OH, US -

45202

Phone 513 621-1113 Fax 513-621-3773 Added to Portfolio: 03/06/2009

Last View Date: 07/18/2016

Endorsement: icrass@standenergy.co

### **Company Summary**

Currency: Shown in USD unless otherwise indicated

Score Bar

PAYDEX® 80 Commercial Credit Score 99 Percentile Financial Stress Score National 69 Percentile D&8 Viability Rating

Low Risk of severe payment delinquency.

Low to Moderate Risk of severe financial

View More Details

Paying on time.

**Bankruptcy Found** 

**D&B Rating** 

Nο

3A2

3A indicates 1 to 10 million, Credit appraisal of

2 is good

### **D&B Viability Rating**

Viability Score: 1

Portfolio Comparison: 4

**Public Filings** 

The following data includes both open and closed illings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcles	0	. •
Judgments	o	-
Liens	0	•
Suits	0	
UCCs	9	07/14/16

Data Depth Indicator: A

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

Company Profile: A

Magnetal

Trads Payments

Company

Years in Businese

Detailed Trade Risk Insight\*\*

Avallabio Established (3+Trade) Days Beyond Terms Past 3 Months

Stand Energy Corporation - Case No. 02-2549-GA-CRS 2016 CRNGS Supplier License 022043G(7) Renewal Page No. 5 Pays

**D&B** Company Overview

Chief Executive	MATTH TOEBBEN,	Dollar-weighted average of 5 payment experiences reported from 5 Companies					
	CHM	· Recent Derogatory Events					
Year Started	1984	Jun-16 Jul-16 Aug-16					
Employees	34						
Financing	SECURED	Placed for Collection -					
SIC	4924						
Line of business	Natural gas distribution	Bad Debt Written Off					
NAICS	221210						
History Status	CLEAR	et analis original state					
Financial Condition	GOOD .	FirstRain Company News					
		<u>i</u>					
		This Company is not currently tracked for Company News					

### **Predictive Scores**

This is a single location

Currency: Shown in USD unless otherwise indicated

### **D&B Viability Rating Summary**

The D&B Vlability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Vlability Rating is made up of 4 components:



Viability Score

Lowest Risk:1

Pawered by FustRain

Highest Risk:9

### Compared to All U\$ Businesses within the D&B Database:

- · Level of Risk: Low Risk
- Businesses ranked 1 have a probability of becoming no longer viable: 0.2 %
- Percentage of businesses ranked 1: 0.3 %
- · Across all US businesses, the average probability of becoming no longer viable: 14 %



Portfolio Comparison

Lowest Risk:1

Highest Risk:9

### Compared to All US Businesses within the same MODEL SEGMENT:

- · Model Segment : Available Financial Data
- . Level of Risk: Low Risk
- . Businesses ranked 4 within this model segment have a probability of becoming no longer viable: 0.3 %
- · Percentage of businesses ranked 4 with this model segment: 13 %



Data Depth Indicator

Predictive Data: A

Descriptive Data:G

#### Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Comprehensive Financial Attributes



Company Profile

Financiai Data

Trade Payments

Company Size

Years in Business

peny Size Susin

Available

Available (3+ Trade)

Large

Established

### Company Profile Details:

- Financial Dala: Available
- Trade Payments: Available (3+ Trade)
- Company Size: Large (Employees: 50+ or Sales: \$500K+)
- · Years in Business: Established (5+)

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## EXHIBIT C-7 "CREDIT REPORT" Companies/showEcf?cCountry=US&index...

Equal to generally within terms ( Pays more promptly than the average for its industry of 3 days bayond terms Current PAYDEX is Industry Median is Payment Trend currently र्के Unchanged, compared to payments tiree months ago Indications of slowness can be the result of dispute over merchandise, skipped involves etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed Total payment Experiences in D&Bs File (HQ) 16 Payments Within Terms (not weighted) 100 % Trade Experiences with Slow or Negative Payments(%) 0.00% Total Placed For Collection 0 4,454 High Credit Average 20,000 Largest High Credit 5,000 **Highest Now Owing** Highest Past Due ø O&B PAYDEX ■ High risk of late payment (Average 30 to 120 days beyond terms) 80 C ... Medium risk of late payment (Average 30 days or less beyond terms) E Low risk of late payment (Average prompt to 30+ days sooner) When weighted by amount, payments to suppliers average generally within terms 3-Month D&B PAYDEX This hisk of tate payment (Average 30 to 120 days beyond terms) 80 © ! Medium risk of late payment (Average 30 days or less beyond terms) 100 E Low risk of late payment (Average prompt to 30+ days sooner) Prompt Based on payments collected over last 3 months. When weighted by amount, payments to suppliers average within terms

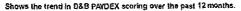
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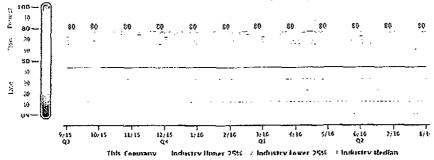
Stand Energy Corporation - Case No. 02-2549-GA-CRS 2016 CRNGS Supplier License 02-043G(7) Renewal Page No. 54

#### **D&B PAYDEX® Comparison**

#### **Gurrent Year**

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Natural gas distribution based on SIC code 4924.



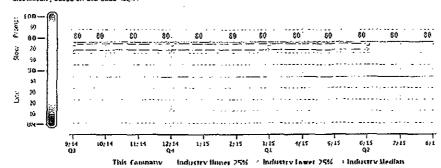


•	9/15	10/16	11/15	12/15	1/15	2/16	3/16	4/16	5/16	6/16	7/18	8/16
This Business	80	80	80	. 80	80	80	80	80	80	80	80	80
Industry Quartiles												
Upper	80			80			80			80		
Median	78			78		,	78			78		
Lower	73			73			73			73		

Current PAYDEX for this Business is 80, or equal to generally within terms. The 12-month high is 80, or equal to GENERALLY WITHIN terms. The 12-month low is 80, or equal to GENERALLY WITHIN terms.

#### Previous Year

Shows PAYOEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary industry is Matural gas distribution , based on SIC code 4924 .



Previous Year	09/14 Q3'14	1214 Q4'14	03/15 Q1'15	06/15 Q2'15
This Business	80	80	80	80
Industry Quartiles				
Upper	80	80	80	80
Median	78	78	76	78
Lower	73	73	73	73

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 80, or equal to generally within ferms. The present industry median Score is 78, or equal to 3 days beyond terms. Industry upper quartile represents the performance of the payers in the 75th percentile industry lower quartile represents the performance of the payers in the 25th percentile.

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### Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended

\$ Credit Extended

Staffd/Energy Corponation - Case North-2540-644 CRS 2016 CRNGS Supplier License 02-043G(7) Renewal Page No. 55

Over 100,000	0	0	0%	÷
\$0,000-100,000	0	0	0%	
15,000-49,999	1	20,000	100%	
5,000-14,999	1	5,000	100%	
1,000-4,999	4	5,500	100%	
Under 1,000	1	760	100%	
			-	

Based on payments collected over last 24 months.

All Payment experiences reflect how bits are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

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### **Payment Summary**

- There are 16 payment experience(s) in D&Bs file for the most recent 24 months, with 8 experience(s) reported during the last three
  month period
- $\bullet$  The highest Now Owes on file is 5,000 . The highest Past Due on file is 0

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit		Days Slow <31 31-60 61-90 90> (%) (%)			
Top Industries	•							
Nonclassified	2	25,000	20,000	100	0	0	٥	0
Public finance	1	2,500	2,500	100	0	0	0	0
Newspaper-print/publ	1	1,000	1,000	100	0	0	0	0
Ret stationery	1	1,000	1,000	100	0	0	0	0
Radiotelephone commun	1	1,000	1,000	100	0	0	ø	0
Telephone communictns	1	750	750	100	0	0	0	٥
Electric services	1	0	0	0	0	0	0	G
Other payment categories								
Cash experiences	7	1,150	750					
Payment record unknown	1	50	50					
Unfavorable comments	0	0	0					
Placed for collections	O	₩A	0					
Total in O&B's file	16	32,450	20,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

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### Detailed payment history for this company

Date Reported (mm/yy)	Paying Reco	ord High Credit	Now Owes	Past Due	Seiling Terms	Last Sale Within (month)
07/16	Ppt	20,000	0	0		6-12 mos
	Ppt	5,000	5,000	0		1 mp
	Ppt	1,000	250	0	N60	i mo
	Ppt	750	0	0		2-3 mos
	Ppt	0	0	0	N30	1 mo
	(006)	100			Cash account	1 mo
	(007)	100			Cash account	1 mo
6/16	Ppl	1,000	750	0		1 mo
6/16	(009)	750			Cash account	1 mo
11/15	(010)	St d En C 50		N. 00		100

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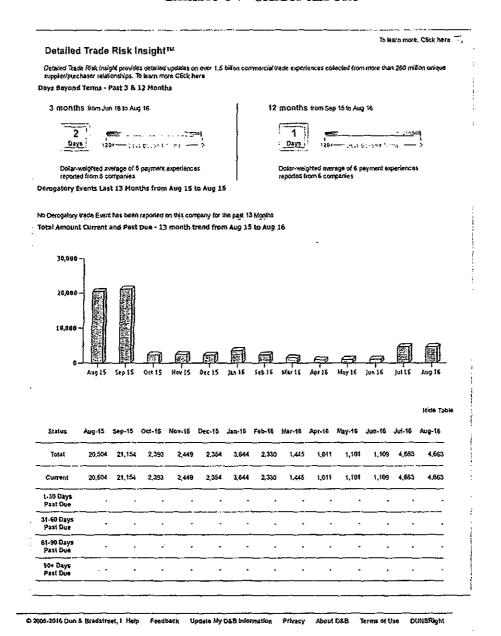
Terms of Use DUNSRight

	(011)	50		Cash account	1 mo	
	(012)	50		Cash account	t mo	
08/15	Ppt	2,500			1 mo	
04/15	(014) Satisfactory	1,000	0	o	6-12 mos	
08/14	(015)	50		Cash account	1 mo	
07/14	(016)	50		Cash account	f mo	
Payments	Detail Key: 30 or more day	ys beyond leims				
Daymant ou	onsingene saffact househille are on	id in colotion to the forme	araniad lá enme ir		ood forme can be the cease o	•
Payment ex disputes ove previously re	periences reflect how bills are pa er merchandise, skipped involces aported.	id in relation to the terms s, etc. Each experience si	granted. In some in nown is from a sepa	nstances payment bej arate supplier. Update	conditerms can be the result of directed experiences replace to Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	id in relation to the terms i, etc. Each experience si may not be reproduced in	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, atc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050
disputes ove	ir merchandise, skipped imvoices aported.	;, etc. Each experience si	iown is from a sepa	arate supplier. Update	d trade experiences replace ti Back	1050

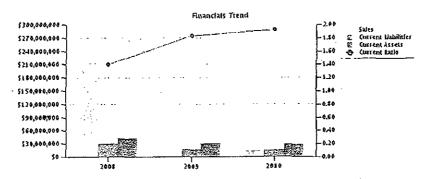
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#### 01/21/2016

Three-year Statement Comparative:

	Fiscal Dec 31 2010	Fiscal Dec 31 2009	Fiscal Dec 31 2008
Current Assets	27,097,518	30,198,217	42,467,923
Current Usbillies	14,105,285	16,474,287	30,371,500
Current Ratio	1.92	1,83	1.4
Working Capital	12,992,233	13,633,930	12,096,423
Other Assets	377,061	350,993	289,293
Nel Worth	13,271,323	13,934,923	12,385.716
Sales	12,749,800		212,701,118
Long Term Liab	97,971	50,000	0
			Back To Top

#### Additional Financial Data

Fiscal statement dated DEC 31 2014

Assets		Liabifiles	
Cash	6,838,423	Accts Pay	12,237,214
Acots Rec	10,338,757	Accruais	482,462
Inventory	4,198,469	Taxes	1,101,386
Notes Rec	356,828		
Mobile Securities	1.002,431		
Prepaid	78,292		
Curr Assets	22,511,200	Curr Llabs	13,821,062
Fixt & Equip	310,818	COMMON STOCK	450,500
Real Estate	32,574	ADDIT PDIN CAP	83,220
		UNFEALIZED GAINS	379,258
		RETAINED EARNINGS	B,120,552
Total Assets	22,854,592	Total Liabilities + Equity	22,854,592

From JAN 01 2014 to DEC 31 2014 annual sales \$110.345,110; cost of goods sold \$94,937,089. Gross profit \$15,408,021; operating expenses \$9,016,797. Operating income \$8,391,624; other income \$138,814. Net income \$8,630,038.

Prepared from statement(s) by Accountant; Novikoff, Manhelmer, Co., Cincinnati, Chio.

#### ACCOUNTANTS OF INSON

A review of the accountant's opinion as submitted by the subject company indicates the financial statement meets generally accepted accounting principles and the audit contains no qualifications.

As of the December 31, 2006 fiscal statement, current assets consist of accounts receivable, cash and inventory; current stabilities consist of accounts payable and miscetaneous current fabilities. No intangible assets were reported. No deferred debt was reported. Liquid assets provided 100% coverage of total fabilities.

On JAN 18 2016 Jeffrey Crass, Corbi, deferred financial information

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Financial Date Requested Received Date No financial data found.

Requested financials are provided by STAND ENERGY CORPORATIONand are not DUNSRight certified.

Key Business Ratios

Statement Date Dec 31 2014 Based on this Number of Establishments

Industry Norms Based On 29 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales %	5.9	8.4	3
Relum on Net Worth %	72.3	9.1	1
Short-Term Solvency			
Current Ratio	1.6	1.1	2
Quick Ratto	1.2	0.4	2
Efficiency			
Assets to Sales 14	20.7	181.3	1
Sales / Net Working Capital	12,7	5,0	2
Utilization			
Total Liabixties / Net Worth (%)	153.0	167.0	2

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" History " Business Registration " Operations " SIC & NAICS » Company Overview » Location on Map Currency: Shown in USD unless otherwise indicated --Company Overview Location on Mag STAND ENERGY Company Name: View, D&B Address CORPORATION Street Address: 1077 Celestial St Ste 110 Map View: Map Larger View » Cincinnati, OH 45202 Phone: 513 621-1113 Fax: 513-621-3773 http://www.stand-URL: energy.com District History Bailtrac Cincinnati Operations **Profitable** Present management 32 years control Newport Annual Sales Craw 110.345,110

Covington

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Map d Report a map error

History

The following information was reported: 01/21/2016

MATTH TOEBBEN, CHM

JUDITH PHILLIPS, PRES-CEO

LAWRENCE FREEMAN, EXEC VICE PRES

JEFFREY CRASS, CONTRL

DIRECTOR(S):

Officer(s):

THE OFFICER(S)

The Kentucky Secretary of State's business registrations file showed that Stand Energy Corporation was registered as a Corporation on December 28, 1984, under file registration number 0196632.

Business started 1984 by the officers. 50% of capital stock is owned by Phillips Family. 50% of capital stock is owned by Toebben Family.

According to managment, the Company is a more than 50% woman-owned business.

MATTH TOEBBEN born 1931, 1984-present active here.

JUDITH PHILLIPS born 1936, 1984-present active here.

LAWRENCE FREEMAN born 1971, 1984-present active here.

JEFFREY CRASS born 1962, 2003-present active here.

Related Companies :

The following are related via common management and/or financial interest.

Toebben Builders & Developers Inc, Covington, KY. Started 1956. General contractor of single family homes.

Matth Toebben Construction Company (Inc), Covington, KY, Started 1956. General contractor of commercial and industrial buildings.

Southern Tier Transmission, 1077 Celestial St #110 Cincinnati, OH, Started 1987. Operates as a gas pipeline.

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**Business Registration** 

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF

Jul 31 2016

Stand Energy Corporation - Case No. 02-2549-GA-CRS 2016 CRNGS Supplier License 02-043G(7) Renewal Page No. 61

Registered Name:

STAND ENERGY CORPORATION

Business type:

CORPORATION

Corporation type:

PROFIT

Date incorporated:

Dec 28 1984

State of incorporation:

KENTUCKY

Filing date: Registration ID: Dec 28 1984

Status:

0196832 ACTIVE

Where filed:

SECRETARY OF STATE/CORPORATE DIVISION, FRANKFORT, KY

Registered agent:

MATTH, TOEBBEN, 541 BUTTERMILK PIKE; SUITE 104, CRESCENT

SPRINGS, KY, 410170000

Judith Phillips DIRECTOR Matth Toebben DIRECTOR

Principals:

Judith Phillips PRESIDENT Matth Toebben SECRETARY

Matth Toebben TREASURER

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Operations

01/21/2016

Provides natural gas distribution (100%).

AODITIONAL TELEPHONE NUMBER(S): Facsimile (Fax) 513 621-3773.

Description:

Has 850 account(s). Terms are Net 10 days. Sells to manufacturers, non profit organizations, commercial concerns

and government. Territory: United States.

Employees:

34 which includes officer(s).

Facilities:

Rents 4,580 sq. ft, on one floor of a two story brick building.

Location:

Suburban business section on main street

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SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SiC. D&B's use of 8-digit SiCs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser

4924 0000 Natural gas distribution

NAICS:

221210 Natural Gas Distribution

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**C-8** Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

### Answer:

No reorganizations, protection from creditors, or any other form of bankruptcy filings by the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application have occurred. **C-9 Exhibit C-9 "Merger Information."** provide a statement describing any dissolution or merger or acquisition of the applicant last filed for certification.

### Answer:

No dissolution or merger or acquisition of or by the applicant has occurred within the five most recent years preceding the application or at any time since inception and formation of the corporation.

### SECTION D - APPLICANT TECHNICAL CAPABILITY

**D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

#### Answer:

SEC has long term commitments for natural gas supply and pipeline transportation services (including storage) to serve its retail commercial, industrial and governmental customers. These long term commitments for supply and transportation tie into the nomination and scheduling function that are handled in-house, on a daily basis. Supply and delivery services are from a mix of sources (Southwest, Mid-Continent, and Appalachian) to insure ongoing reliability. SEC does not currently offer retail ancillary services other than natural gas consulting services supplied to all customers. There is no separate charge for Stand Energy's ancillary services.

**D-2** <u>Exhibit D-2</u> <u>"Operations Expertise."</u> given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.

### Answer:

SEC has been involved in the purchase, the sale, transportation and scheduling of natural gas since 1984. SEC has long-standing relationships with a diverse group of suppliers that offers flexibility in sourcing. Included in SEC's transportation mix are primary and secondary firm, plus pipeline storage. In it's 30-year history, SEC has never failed to deliver required quantities of gas to end-use customers.

**D-3** <u>Exhibit D-3</u> "<u>Key Technical Personnel,</u>" provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

### Answer:

Larry Freeman
Executive Vice President
(513) 621-1113
<a href="mailto:lfreeman@standenergy.com">lfreeman@standenergy.com</a>

Graduate (with honors) of University of Cincinnati (1994) with a BA in Economics. Employed by Stand Energy Corporation since 1994.

Nan Hamilton Vice President, Organization (513) 621-1113 nhamilton@standenergy.com

Graduate of University of Oklahoma
Twenty Years of petroleum trading and pipeline experience.
Employed by Stand Energy Corporation since 1995.

Kevin Ralston
Director, Gas Control
(513) 621-1113
<a href="mailto:kralston@standenergy.com">kralston@standenergy.com</a>

Earned a BS degree from the University of Charleston in May 2000. Employed by Stand Energy Corporation since 2000.

Tom Meier Gas Control Specialist (513) 621-1113 tmeier@standenergy.com

Earned a BS degree from the University of Cincinnati in 1998. Employed by Stand Energy Corporation since 1998.

Adam Howard Gas Control Specialist (513) 621-1113 ahoward@standenergy.com

Earned a BS in Economics from the University of Kentucky in May 2007. Employed by Stand Energy Corporation since 2007.