# Ohio | Public Utilities Commission

Original AGG Case Number	Version	
14- 1789-EL-AGG	May 2016	

### RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the

form. You may also download the form, by saving it to your local disk, for	or lat	er use.
RENEWAL INFORMATION		
Applicant intends to be certified as: (check all that apply)		
▶ Power Broker ☐ Aggregator		
Applicant's legal name, address, telephone number, PUCO certificate	numb	er, and
web site address		
Legal Name Aaron Johann		
Address 4135 Chelsea Square Ave, #204, Columbus, OH 43230		
PUCO Certificate # and Date Certified 14-892E November 11 2014		
Telephone # (614) 452-1602 Web site address (if any) www.peak5advisors.com		
List name, address, telephone number and web site address under which will do business in Ohio	u Aļ	рисан
Legal Name Peak 5 Advisors, LLC		
Address 1900 Polaris Parkway, Suite 450		
Telephone # (614) 452-1602 Web site address (if any) www.peak5advisors.com		
List all names under which the applicant does business in North Americ	0	
Peak 5 Advisors, LLC	а	
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Contact person for regulatory or emergency matters	oren stab	7
garage parameter and an analysis and a garage parameter g	, w.,	
Name Aaron Johann	$\bigcirc$	
Title Managing Partner		<u>:</u>
Business address 1900 Polaris Parkway, Suite 450, Columbus, OH 43240		<u> </u>
Telephone # (614) 452-1602 Fax # (614) 489-6388		~
E-mail address a.johann@peak5advisors.com		
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A-6	6 Contact person for Commission Staff use in investigating cu	stomer complaints	
	Name Aaron Johann		
	Title Managing partner		
	Business address 1900 Polaris Parkway, Suite 450, Columbus, OH 4324	0	
	Telephone # (614) 452-1602 Fax # (614) 489-6388		
	E-mail address a.johann@peak5advisors.com		
<b>A-7</b>	Applicant's address and toll-free number for customer servi	ce and complaints	
	Customer Service address 1900 Polaris Parkway, Suite 450, Columbus, Toll-free Telephone # 500-615-3221 Fax # 619-91 E-mail address 1900 Peck 5 advisors.com	<u>он 43240</u> <u>59 - 63</u> 88	
A-8	-8 Applicant's federal employer identification number # 46-4249	472	
A-9	9 Applicant's form of ownership (check one)		
	☐ Sole Proprietorship ☐ Limited Liability Partnership (LLP) ☐ Corporation ☐ Other		
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AN	D LABEL AS INDICATED:	
A-10	-10 Exhibit A -10 "Principal Officers, Directors & Partner addresses and telephone numbers of the applicant's principal o or other similar officials.		
	Please see next page for A-10 - B-2.	exhibits	
	A-10 - B-2.		
В.	. APPLICANT MANAGERIAL CAPABILITY ANI	EXPERIENCE	
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AN	D LABEL AS INDICATED:	
B-1	-1 Exhibit B-1 "Jurisdictions of Operation," provide a 1st of the applicant or any affiliated interest of the applicant is, application, certified, licensed, registered, or otherwise autho	at the date of filing the	

B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

wholesale electric services including aggregation services.

A-10 Exhibit A -10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

Aaron Johann Managing Partner 4135 Chelsea Square Ave, #204, Columbus, OH 43230 614-452-1602

Ben Ramnytz Managing Partner 5504 State Road, Wadsworth, OH 44281 330-573-5400

## B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 Exhibit B-1 "Jurisdictions of Operation," provide a 1st of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

#### OHIO

B-2 Exhibit B-2 "Experience & Plaus." provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Peak 5 Advisors has provided electricity and natural gas consulting services for 3 years. We provide energy services to our property tax clients including multi-family, healthcare, industrial, warehouse and retail facilities. We are brokers so we do not charge the client directly. We respond to all of our clients via phone or email with any questions they may have.

We follow revised code 4928.10 in disclosing contract terms, providing customers with adequate and accurate information. We identify suppliers and advise on where payments should be made. We advise on when contracts expire and when new contracts can begin.

Our current customer base consists of an annual kWH load of around 15,000,000 kWh per year.

B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

#### NONE

B-4	Disclose 1	whether the app	plicant, a pre	decessor of tl	he applicar	it, or any	principal	officer of
	the applic	ant have ever	been convic	ted or held l	liable for fi	raud or	for violatio	n of any
	consumer protection or antitrust laws within the past five years.							
	☑No	□ Yes		•				

If yes, provide a separate attachment labeled as **Exhibit B-4** "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification. license. or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "<u>Disclosure of Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, <u>or Revocation</u>" detailing such action(s) and providing all relevant documents.

# C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 Exhibit C-1 "Annual Reports." provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

Peak 5 Advisors is a privately owned partnership and does not have shareholders or an annual report.

C-2 Exhibit C-2 "SEC Filings." provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

Peak 5 Advisors is a privately owned LLC and does not file to the SEC.

C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

See attachment at end for owner certified financial statements. We do not have a cash flow statement or balance sheet. We only have an income statement.

C-4 <u>Exhibit C-4 "Financial Arrangements."</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's. Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's. Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N A" in Exhibit C-4. An N A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's **ELECTRIC** related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

#### See below at end of this submission.

C-6 Exhibit C-6 "Credit Rating." provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps. Fitch IBCA. Moody's Investors Service. Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

#### N/A

Exhibit C-7 "Credit Report." provide a copy of the applicant's credit report from Experion. Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

#### N/A

C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

#### NONE

C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.

#### NONE

C-10 Exhibit C - 10 "Corporate Structure." provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Peak 5 Advisors is a stand-alone entity with no affiliate or subsidiary companies.

	Man Signature of Applicant	aging Partner		
ر د دو	Signature of Applicant and subscribed	before me this 12 day	of October. 2016 Year	
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	TE OF OUT	My commission expires on	7-6-18	

# **AFFIDAVIT**

State of Ohio:	(Jumbuss.	
County of Franklin:	(Town)	
Aavun Johann, Affiant, being du	ıly sworn/affirmed according to	law, deposes and says that:
He/She is the <b>Dwner</b> (Office	e of Affiant) of Peak 5	Advisors, LCC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Sworn and subscribed before me this \_\_\_

day of October, 2016

Year

official administering oath

Print Name and Title

My commission expires on