



# Public Utilities Commission

Original AGG Case Number	Version
14-1734-EL-AGG	May 2016

## RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

### A. RENEWAL INFORMATION

#### A-1 Applicant intends to be certified as: (check all that apply)

☒ Power Broker ☐ Aggregator

#### A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Bright Power, Inc.

Address 11 Hanover Square, NY, NY 10005

PUCO Certificate # and Date Certified 14-1734-EL-AGG. Certified 2014

Telephone # (646) 780-5522 Web site address (if any) brightpower.com

#### A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name SAME AS ABOVE

Address \_\_\_\_\_

Telephone # \_\_\_\_\_ Web site address (if any) \_\_\_\_\_

#### A-4 List all names under which the applicant does business in North America

Bright Power, Inc.

d/b/a Bright Coastal (CA)

#### A-5 Contact person for regulatory or emergency matters

Name Daniel M Levin

Title VP Energy Markets

Business address 11 Hanover Square, NY, NY 10005

Telephone # (646) 780-5522

Fax # \_\_\_\_\_

E-mail address dlevin@brightpower.com

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.  
Technician 10 Date Processed SEP 29 2016

RECEIVED DOCKETING DIVISION  
2016 SEP 29 PM 12:53

**A-6 Contact person for Commission Staff use in investigating customer complaints**

Name SAME AS ABOVE  
Title \_\_\_\_\_  
Business address \_\_\_\_\_  
Telephone # \_\_\_\_\_ Fax # \_\_\_\_\_  
E-mail address \_\_\_\_\_

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer Service address SAME AS ABOVE  
Toll-free Telephone # \_\_\_\_\_ Fax # \_\_\_\_\_  
E-mail address \_\_\_\_\_

**A-8 Applicant's federal employer identification number # 20-2142932**

**A-9 Applicant's form of ownership (check one)**

- |  |  |
|--|--|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                     |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation              | <input type="checkbox"/> Other _____                     |

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- A-10 Exhibit A -10 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

**B-3** **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

✓ **C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4** **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

✓ Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C - 10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

  
**Signature of Applicant & Title**

Sworn and subscribed before me this 28<sup>th</sup> day of Sept, 2016  
 Month Year

  
**Signature of official administering oath**

Walter Goode Jr Notary Public  
**Print Name and Title**

My commission expires on 11/13/16

WALTER ARTHUR GOODE JR.  
 Notary Public, State of New York  
 Qualified in Nassau County  
 No. 01G06271946  
 My Commission Expires 11-13-2016

# **AFFIDAVIT**

State of \_\_\_\_\_ :

\_\_\_\_\_ ss.  
(Town)

County of \_\_\_\_\_ :

\_\_\_\_\_, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the \_\_\_\_\_ (Office of Affiant) of \_\_\_\_\_ (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

WALTER ARTHUR GOODE JR.  
Notary Public, State of New York  
Qualified in Nassau County  
No. 01G06271946  
My Commission Expires 11-13-2016

Sharon Aponte VP Finance  
Signature of Affiant & Title

Sworn and subscribed before me this 28<sup>th</sup> day of Sept, 2016  
Month Year

[Signature]  
Signature of official administering oath

Walter Goode Jr Notary Public  
Print Name and Title

My commission expires on 11/13/2016

### **Exhibit A-10 “Principal Officers, Directors and Partners”**

“Provide the names, titles, addresses and telephone numbers of the applicant’s principal officers, directors, partners, or other similar officials.”

Jeff Perlman, President and CEO, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

Andrew McNamara, Director and Vice President Western Region, 426 17th Street, Suite 700, Oakland, CA 94612

Steven Aponte, Vice President of Finance and Operations, Corporate Treasurer, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

Conor Laver, Director, 44 Wall St, Suite 501, New York, NY, 10005

Jonathan Braman, Vice President, Analysis & Strategic Initiatives, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

Jon Keck, Vice President, Software Engineering, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

Daniel Levin, Vice President, Energy Markets, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

James Hannah, Vice President, Client Energy Services, 11 Hanover Square, 21<sup>st</sup> Floor, New York, NY, 10005

Gregory Sherman, Vice President, Western Region, 426 17th Street, Suite 700, Oakland, CA 94612

Ajit Virk, Principal, Lilyvale Limited, U Pernikarky 14, 15000 Prague 5, Czech Republic

Mitchell Hauser, President, Strategic Ventures & Research, 2420 Jackson Avenue, Long Island City, NY 11101



**Exhibit B-1 "Jurisdictions of Operation,"**

**"Provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.":**

We are currently authorized to do business in New York State, and we are registered as a foreign corporation in the following states: California, Delaware, Minnesota, New Jersey, Ohio, Pennsylvania and Maryland.

## **Exhibit B-2 "Experience & Plans"**

**“Provide a description of the applicant’s experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code”:**

N/A to us as a Power Broker/Non-governmental Aggregator.

#### **Exhibit B-4 "Disclosure of Liabilities and Investigations"**

**Provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide:**

None.

### **Exhibit C-1 “Annual Reports”**

**Provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.**

The type of information that would be included in such reports would be confidential information not otherwise available to the public.

### **C-2 Exhibit C-2 “SEC Filings”**

**Provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.**

N/A – we are a private company

### **Exhibit C-3 "Financial Statements"**

**Provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).**

N/A

#### **Exhibit C-4 "Financial Arrangements"**

**Provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.):**

N/A

**Exhibit C-5 "Forecasted Financial Statements"**

**Provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer:**

**At this time we have not forecasted our financial performance for the Ohio aggregations. It is our goal to increase activities with client base and estimate that the Ohio retail market would yield approximately \$200,000 in the next 12 months and an additional \$75,000 in the second year. Prepared by Daniel M Levin, VP Energy Markets, Bright Power ([dlevin@brightpower.com](mailto:dlevin@brightpower.com), 212 803-5868 x 2042.**



### **Exhibit C-6 “Credit Rating”**

**Provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6:**

N/A

**Exhibit C-7 "Credit Report"**

**Provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization:**

**Bright Power, Inc.** DUNS: 18-125-6723

Business Information Report

**Company Information**

11 Hanover Sq Fl 21  
New York, NY 10005

This is a **single location** location.

**Website** www.brightpower.biz

**Telephone** (212) 803-5868

**Chief Executive:** DIRECTOR(S): THE OFFICER(S)

**Stock Symbol:** NA

**Year Started** 2004

**Employees** 22

**Financial Statement**

**Sales** NA

**Net Worth** NA

**History:** NA

**Financial Condition:** NA

**Financing:** NA

**SIC:** 8748

**Line of Business:** Business consulting services

**Corporate Family:**

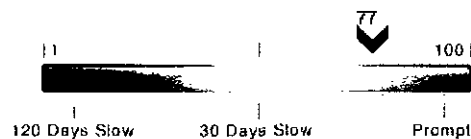
This business is a single location of the corporate family.

**Scores**

**PAYDEX®**

**77** ▼

5 days beyond terms



Based on up to 24 months of trade.

**D&B PAYDEX® Key**



High risk of late payment  
(average 30 to 120 days beyond terms)

Medium risk of late payment  
(average 30 days or less beyond terms)



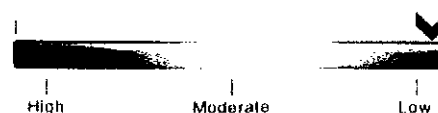
Low risk of late payment  
(average prompt to 30+ days sooner)

**Credit Limit Recommendation**

Risk Category  
**Low**

Conservative Credit Limit  
**\$25k**

Aggressive Credit Limit  
**\$45k**



Rating  
**1R2**

Number of employees: **1R** indicates 10 or more employees  
Composite Credit Appraisal: **2** is good

The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

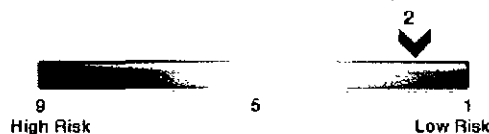
Below is an overview of the company's rating history since 07/15/2009

D&B Rating	Date Applied
1R2	2014-11-19
1R3	2013-06-10
1R2	2012-11-06
1R3	2012-01-16
1R2	2010-11-20
1R3	2010-10-18
--	2009-07-15

The Summary Analysis section reflects information in D&B's file as of September 23, 2016

## D&B Viability Rating

Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 2 have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 2: **4%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

**1**

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 1 within this model segment have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 1 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

## Data Depth Indicator

G  
Descriptive

B  
A  
Predictive

### Data Depth Indicator:

Rich Firmographics  
Extensive Commercial Trading Activity  
Basic Financial Attributes



### Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Medium	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Medium: Employees: 10-49 or Sales: \$100K-\$499K**
- Years in Business: **Established: 5+**

## History & Operations

### History

The following information was reported: **11/23/2015**

#### Officer(s):

JEFFREY ERIC PERLMAN, CEO  
ANDREW MCNAMARA, VICE PRES  
GREGORY SHERMAN, VICE PRES

#### DIRECTOR(S):

THE OFFICER(S)

The New York Secretary of State's business registrations file showed that Bright Power Inc was registered as a Corporation on December 28, 2004.

Business started 2004. 100% of capital stock is owned by Jeffrey Eric Perlman.

JEFFREY ERIC PERLMAN born 1979. 2004-present active here. 2006-present Association for Energy Affordability, Bronx, NY. 2004-present Co-Founder of Greening A Block, New York, NY. 2005-2002 worked as Consultant with Capital E, Washington, DC. 2004-2003 Co-Executive Director and Founder of Big Apple Solar Installation Commitment, New York, NY. 2003-2001 worked as Installer and Business/Networking Consultant with Solar Energy Systems, Inc., Brooklyn, NY. 1997-2000 worked as Engineer and Driver with Team Lux-Yale College Solar Car Team, New Haven, CT.

ANDREW MCNAMARA. 2005-present active here.

GREGORY SHERMAN. 2005-present active here.

Business address has changed from 37 W 28th St Flr 12, New York, NY, 10001 to 43 W 33rd Street Ste 302, New York, NY, 10001.

Business address has changed from 43 W 33rd Street Ste 302, New York, NY, 10001 to 11 Hanover Sq Flr 15, New York, NY, 10005.

Business address has changed from 76 Beaver St, New York, NY, 10005 to 11 Hanover Sq Flr 15, New York, NY, 10005.

Business address has changed from 11 Hanover Sq Flr 15, New York, NY, 10005 to 11 Hanover Sq Flr 21, New York, NY, 10005.

### Operations

11/23/2015

#### Description:

Provides business consulting services; Provider of renewable energy, energy efficiency, and green buildings solutions for multifamily, commercial & industrial buildings, specializing in benchmarking, energy audits, financial &

technical feasibility analysis, grant/rebate assistance, green building (LEED) consulting & trainings for professionals & building managers (100%).

Terms are Net 30 days. Sells to commercial concerns and government. Territory : United States.

**Employees:** 22 which includes officer(s) and 6 part-time.

**Facilities:** Leases 3,600 sq. ft. on 15th floor of multi story building.

## SIC & NAICS

### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

8748 0000 Business consulting, nec

### NAICS:

541618 Other Management Consulting Services

## Payments

### PAYDEX®

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on up to 11 payment experiences as reported to D&B by trade references.

#### 3 Month PAYDEX®

**76 ▲**

When weighted by dollar amount,  
payments to suppliers average 6 days beyond terms.

Based on payments collected over the last 3 months

#### 24 Month PAYDEX®

**77 ▼**

When weighted by dollar amount,  
payments to suppliers average 5 days beyond terms.

Based on payments collected over the last 24 months

When dollar amounts are not considered, then  
approximately 94 of the company's payments are within  
terms.

- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

## Payments Summary

Total (Last 24 Months): 11

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	Days Slow			
					31	30-80	81-90	90
<b>Top Industries</b>								
Management services	2	\$60,000.00	\$30,000.00	100%	0	0	0	0
Nonclassified	1	\$25,000.00	\$25,000.00	100%	0	0	0	0
Radiotelephone commun	1	\$2,500.00	\$2,500.00	100%	0	0	0	0
Lithographic printing	1	\$100.00	\$100.00	100%	0	0	0	0
Telephone communictns	1	\$100.00	\$100.00	100%	0	0	0	0
Whol electrical equip	1	\$0.00	\$0.00	0%	0	0	0	0
Misc equipment rental	1	\$0.00	\$0.00	0%	0	0	0	0
<b>Other Categories</b>								
Cash experiences	3	\$800	\$750	--	--	--	--	--
Unknown	0	\$0	\$0	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	11	\$88,500	\$30,000	--	--	--	--	--
The highest Now Owes on file is \$10,000								
The highest Past Due on file is \$0								
There are 11 payment experience(s) in D&Bs file for the most recent 24 months, with 6 experience(s) reported during the last three month period.								

## Payments Details

Total (Last 24 Months): 11

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo. )
08/2016	Ppt	\$30,000	\$0	\$0	--	6-12 mos
08/2016	Ppt	\$30,000	\$10,000	\$0	--	1 mo
08/2016	Ppt	\$25,000	\$0	\$0	--	6-12 mos
08/2016	Ppt	--	\$0	\$0	N30	4-5 mos
08/2016	Ppt-Slow 30	--	\$0	\$0	--	6-12 mos
06/2016	Ppt	\$2,500	\$1,000	\$0	--	1 mo
05/2016	(007)	\$750	--	--	Cash account	1 mo
04/2016	(008)	--	\$0	\$0	Cash account	6-12 mos
02/2016	Ppt	\$100	\$100	\$0	--	--
11/2015	Ppt	\$100	--	--	--	1 mo
10/2015	(011)	\$50	--	--	Cash account	1 mo

Payments Detail Key: ■ 30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

## Banking and Finance

### Statement Update

#### Key Business Ratios from D&B

We currently do not have enough information to generate the graphs for the selected Key Business Ratio.

- This Company

#### Key Financial Comparisons



	(\$)	(\$)	(\$)
<b>This Company's Operating Results Year Over Year</b>			
Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	NA	NA
Working Capital	NA	NA	NA
<b>This Company's Assets Year Over Year</b>			
Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA
<b>This Company's Liabilities Year Over Year</b>			
Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Deferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA



We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

#### Key Business Ratios

	This Company	Industry Median	Industry Quartile
<b>Solvency</b>			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA	NA	NA
<b>Efficiency</b>			
Collection Period	NA	NA	NA
Inventory Turn Over	NA	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
<b>Profitability</b>			
Return on Sales	NA	NA	NA
Return on Assets	NA	NA	NA
Return on NetWorth	NA	NA	NA

## Public Filings

### Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	3	03/19/15

The following Public Filing data is for information purposes only and is not the official record.  
Certified copies can only be obtained from the official source.

### Judgments

We currently don't have enough data to display this section

### Liens

We currently don't have enough data to display this section

### Suits

We currently don't have enough data to display this section

### UCC Filings

**Collateral:** All Assets and proceeds  
**Type:** Original  
**Sec.Party:** WINDSAIL CREDIT FUND, L.P., AS ADMINISTRATIVE AGENT AND  
 COLLATERAL AGENT, BOSTON, MA  
**Debtor:** BRIGHT POWER, INC.  
**Filing No.:** 2014 5150941  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, DOVER, DE  
**Date Filed:** 12/18/14  
**Latest Info Received:** 01/16/15

**Collateral:** Leased Equipment and proceeds - Leased Computer equipment and  
 proceeds  
**Type:** Original  
**Sec.Party:** WEBBANK, SALT LAKE CITY, UT  
**Debtor:** BRIGHT POWER, INC.  
**Filing No.:** 1503195281792  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, ALBANY, NY  
**Date Filed:** 03/19/15  
**Latest Info Received:** 03/26/15

**Type:** Original  
**Sec.Party:** BETHEX FEDERAL CREDIT UNION, BRONX, NY  
**Debtor:** BRIGHT POWER, INC.  
**Filing No.:** 0901050004086  
**Filed With:** SECRETARY OF STATE/UCC DIVISION, ALBANY, NY  
**Date Filed:** 01/05/09  
**Latest Info Received:** 01/18/09

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Government Activity

### Summary

**Borrower (Dir/Guar):** NO  
**Administrative Debt:** NO  
**Contractor:** NO  
**Grantee:** NO  
**Party excluded  
 from federal program(s):** NO  
**Possible Candidate:**  
**Labor Surplus Area:** N/A  
**Small Business:** YES (2016)  
**8(A) Firm:** N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Special Events

N/A

## Corporate Linkage

### Parent

Company Name	DUNS #	City, State
BRIGHT POWER, INC.	18-125-6723	NEW YORK, NEW YORK

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### **Exhibit C-8 "Bankruptcy Information"**

**Provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application:**

N/A

**Exhibit C-9 “Merger Information”**

**“Provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application:”**

On September 1, 2014, Bright Power, Inc., a New York corporation was merged into Bright Power, Inc., a Delaware Corporation. This effectively changed the corporate organization and domicile of Bright Power, Inc. from a New York corporation into a Delaware corporation. Also as of September 1, 2014, EnergyScoreCards, Inc., a subsidiary corporation to Bright Power, Inc. was merged into Bright Power, Inc.

### **Exhibit C-10 “Corporate Structure”**

**Provide a a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.**

Bright Power, Inc. owns 100% of its subsidiary company, Bright Power Constructions and Installation, LLC.