

**BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Notice of Material Default : Case No. 15-1894-GA-UNC
Served by The East Ohio Gas Company d/b/a :
Dominion East Ohio upon Energy 95 LLC :
d/b/a/ Quake Energy LLC. :
:
:

DIRECT TESTIMONY OF LISA HUSTON

Submitted on Behalf of Energy 95, LLC d/b/a/ Quake Energy, LLC

I. INTRODUCTION

Q. Please state your name and business address.

A. Lisa Huston. 716 Pedernales St., Unit A, Austin, TX 78702.

Q. By whom are you employed and in what capacity?

A. I am employed by Elevation Energy Group, a holding company that owns Energy 95 LLC d/b/a/ Quake Energy LLC ("Quake"). My title is Senior Sales and Marketing Manager.

Q. On whose behalf are you testifying in this proceeding?

A. I am testifying on the behalf of Quake.

Q. Please describe your professional experience and qualifications.

A. I have nine years of outside sales and marketing experience in industries ranging from healthcare to energy. For the past three years, I served as the Sales and Marketing Manager for Quake. I am responsible for ensuring that Quake's marketing and sales efforts meet or exceed industry standards. I hold a Bachelor of Science in both Psychology and Sociology, as well as a minor in Political Science.

Q. What is the purpose of your testimony?

1 **A.** I am testifying in support of the Stipulation and Recommendation that was filed in this
2 case on June 2, 2016 (“Stipulation”). The Stipulation has been marked as Joint Exhibit 1.

3 **Q.** **Please describe the background regarding this case.**

4 **A.** On November 9, 2015, The East Ohio Gas Company d/b/a Dominion East Ohio
5 (“DEO”) filed and served a notice of material default (“Notice”) upon Quake and a
6 motion for a temporary waiver of Ohio Adm.Code 4901:1-29-13(C), which is the rule
7 that requires DEO to provide competitive retail natural gas service (“CRNGS”) suppliers
8 an eligible customer list. In the Notice, DEO alleged that it received complaints regarding
9 Quake’s solicitation and enrollment of customers. DEO alleged that it had concerns that
10 Quake may have failed to comply with the minimum standards set by the Commission for
11 CRNGS suppliers. DEO requested that Quake participate in a collaborative process with
12 Staff and other interested parties to address the issues raised in DEO’s Notice. DEO also
13 requested a temporary waiver from the requirement to provide Quake a list of eligible
14 customers until the proceeding was resolved.

15 On February 10, 2016, the Commission granted DEO’s request for a temporary waiver of
16 Ohio Adm.Code 4901:1-29-13(C). The Commission found that this temporary waiver
17 should remain in effect on a temporary basis while the parties addressed DEO’s concerns
18 through the collaborative process. Quake agreed to work with the parties through a
19 collaborative process, and the parties met on numerous occasions to address the
20 allegations in DEO’s Notice. Through this collaborative process, the parties reached a
21 Stipulation in this case.

22 **Q.** **What criteria have the Commission used in considering the approval of stipulations.**

1 **A.** My understanding is that stipulations must satisfy three criteria: (1) the stipulation must
2 be the product of serious bargaining among capable, knowledgeable parties, (2) the
3 stipulation does not violate any important regulatory principle or practice, and (3) the
4 stipulation, as a package, must benefit ratepayers and the public interest.

5 **Q.** **Does the Stipulation satisfy these three criteria?**

6 **A.** Yes.

7 (1) The Stipulation is the product of serious bargaining because the Stipulation was the
8 result of a collaborative process which included all parties. In addition, the parties to the
9 Stipulation are knowledgeable of regulatory matters before the Commission, regularly
10 participate in Commission proceedings, and are represented by attorneys who regularly
11 practice before the Commission.

12 (2) The Stipulation does not violate any important regulatory principle or practice. The
13 Stipulation represents a resolution which includes input from all parties to this case and
14 contains provisions that help ensure Quake is compliance with the Commission's rules.

15 (3) The Stipulation benefits consumers and the public interest because it establishes a
16 process whereby Quake will work with Staff to ensure Quake is in compliance with the
17 Commission's rules.

18 **Q.** **Do you recommend that the Commission adopt and approve the Stipulation?**

19 **A.** Yes.

20 **Q.** **Does this conclude your testimony?**

21 **A.** Yes.

CERTIFICATE OF SERVICE

I hereby certify that a true and accurate copy of the foregoing was served upon the following via electronic mail this 7th day of July, 2016:

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Summary: Testimony Direct Testimony of Lisa Huston electronically filed by Mr. Devin D. Parram on behalf of Energy 95 dba Quake Energy