FILE

Public Version

Trade Secrets, Confidential and Proprietary Information
Redacted

Redacted

# **Exhibits**

SECTION A - Applicant Information and Services, Attached and Explanations.

A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

Response:

Scott White, President,

6100 Emerald Parkway, Dublin Ohio 43016

Work Phone Number: (614)659-5000

Doug Austin, Executive Vice President,

6100 Emerald Parkway, Dublin Ohio 43016

Work Phone Number: (614)659-5000

Cathy Conner, Shareholder,

6100 Emerald Parkway, Dublin Ohio 43016 Work Phone Number: (614)659-5000

Tamara Wilson, Chief Finance and Regulatory Officer

6100 Emerald Parkway, Dublin Ohio 43016

Work Phone Number: (614)659-5000

A-15 Exhibit A-15 "Company History," provide a concise description of the applicant's company history and principal business interests.

Response: IGS is a privately held company founded in 1989 by Marv and Scott White. Cofounder Mary White was President and CEO of Columbus Gas Distribution Companies when the first unregulated of "self-help" natural gas program in the United States was implemented behind Columbia Gas of Ohio. Scott White has been intimately involved in the natural gas Industry since the inception of the company, for 27 years, and is one of the leaders in the natural gas deregulation.

IGS has pursued a deliberate and precise marketing and management strategy since its inception. IGS has worked diligently over the past few years to improve the Ohio natural gas market to bring additional benefits to Choice and Commercial and Industrial customer. IGS believes that controlled growth achieves the most positive and lasting results, and provides the greatest stability. As such, IGS has slowly expanded its participation in Choice Programs throughout the Midwest and East coast over the past several years and will continue to pursue

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician Swy Date Processed IUN 1 0 2016

a controlled growth strategy in the future. IGS has built its business on putting the customer first and will continue in the future.

A-16 Exhibit A-16 "Articles of Incorporation and Bylaws, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.

**Response**: There have been no material changes to the Articles of Incorporation since the Original Filing.

**A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

**Response**: See Exhibit A-17, certificate of good standing for IGS.

## SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

**B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.

Response: IGS is currently certified, licensed, registered or otherwise authorized to supply natural gas, either as IGS or through one of its affiliated companies in Ohio, Michigan, Illinois, Indiana, New York, Pennsylvania, Kentucky, Virginia, Maryland and California. IGS is currently certified, licensed, registered or otherwise authorized to supply electricity, either as IGS or through one of its affiliated companies in Ohio, Illinois New York, Pennsylvania, Maryland, Massachusetts and Texas.

**B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

Response: IGS has 27 years of experiences supplying natural gas to customer in multiple states behind multiple utilities. IGS has invested significantly over the past serveral years to continue to improve its IT infrastructure, call center capabilities and employee development. IGS employs dozens of full time personnel tasked to with responding to customer inquiries. IGS believes that it has one of the most responsive and timely call center in the industry, focused on first call resolution. Billing functions for natural gas continue to be handle by the LDCs. IGS continues to have dedicated compliance manger devoted to responding to inquiries from staff, OCC and other organizations.

**B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).

Response: IGS has 27 years of experience in natural gas supply and marketing industry, has a dedicated staff for risk management, supply, contract administration, operations and accounting and serves hundreds of thousands of residential and small commercial customer in Ohio. IGS has active customer base behind all four of the Ohio utilities with Choice Programs, including Columbia Gas of Ohio, Duke Energy, Dominion East Ohio and Vectren.

**B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

**Response:** IGS has no existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

## Section C - Applicant Financial Capability and Experience

C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

**Response**: IGS is not a publicly traded company and, therefore does not prepare annual reports. However, see responses to C-3

C-2 Exhibit C-2 "SEC Filings," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

**Response:** IGS is not a publicly traded company and as such is not required to file any documents with SEC, including but not limited to 10-K/8-K filings. However see response to C-3.

C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**Response:** The response to C-3 requires disclosure of information about IGS that is PRIVILEDGED AND CONFIDENTIAL. SUCH RESPONSES ARE FILED UNDER SEAL.

C-4 Exhibit C-4 "Financial Arrangements," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

  If the applicant is not taking title to the electricity or natural gas, enter "N/A "in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**Response**: The response to C-4 requires disclosure of information about IGS that is PRIVILEDGED AND CONFIDENTIAL. SUCH RESPONSES ARE FILED UNDER SEAL.

C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted income statements for the applicant's NATURAL GAS related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

**Response**: The response to C-4 requires disclosure of information about IGS that is PRIVILEDGED AND CONFIDENTIAL. SUCH RESPONSES ARE FILED UNDER SEAL.

C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

**Response**: IGS is privately held company and does not have an independent credit rating from and of the aforementioned organizations.

C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

**Response:** See Exhibit C-7 Dun and Bradstreet Credit report, attached and incorporated herein by reference.

C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

Response: None

**C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.

Response: Effective September 30, 2014, Applicant acquired Border Energy Inc. and it whollyowned Subsidiaries ("Border"). Border was a natural Gas and electric supplier in the territories identified in this renewal certificate. Effective January 1, 2016, Applicant acquired DPL Energy Resources and its wholly owned Subsidiaries (Dpler). Dpler is an Electric supplier in the territories identified in this renewal certificate.

# Section D - Applicant Technical Capability

**D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

Response: IGS is a natural gas marketing company and as such IGS contracts for the supply of natural gas for ultimate delivery to its end use customers. IGS has relationships with over 100 producers and marketers of natural gas outside of Ohio, as well as a number of relationship with local producers. IGS also has risk management department that deals primarily with matching contracts with rick avoidance programs, including hedge, fixed price matches. IGS contracts for upstream pipeline capacity and storage in order to ensure that its firm customer's gas is delivered. Also, where appropriate, IGS takes an assignment of assets to ensure deliverability for its firm supply customers. IGS has supply and risk management teams with significant experience in natural gas procurement and supply dedicated to ensuring that its customers receive their natural gas from IGS

**D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.

**Response:** IGS has a team of twelve natural gas supply professionals dedicated to the daily task of procuring the needed quantities of natural gas from our various supply sources, both in and out of Ohio, and making nominations on inter and intra state pipelines consistent with the various utility tariff guidelines. Those detailed in response to D-3, below, have been with IGS 68 years collectively, and brought with them supply, nominations and procurement expertise from previous employment experiences. IGS has also developed a team of 4 additional people dedicated to risk management, dealing both with local and supply procurement, and contract risk management

**D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Response:

Tom Scarpitti
Paul Leanza
Laurie Kruppa
Emily Kauffman

Supply Manager (614) 659-5000 Supply Manager (614) 659-5000 Supply & Schedule Analyst (614) 659-5000

Operations Analyst (614) 659-5000

tscarpitti@igsenergy.com pleanza@igsenergy.com lkruppa@igsenergy.com ekauffman@igsenergy.com

Tom Scarpitti joined IGS in 2002 and has managed the supply and scheduling functions for over 13 years. Tom worked for several years with Exelon prior to joining IGS where he was responsible for managing supply, risk, and scheduling for the Ohio and Illinois gas markets. Tom has a BS from The Ohio State University in Business Administration, with a focus in Transportation and Logistics.

Paul Leanza joined IGS in 2003 and has managed supply and more recently the risk and deal structuring functions. Paul worked for AEP prior to joining IGS, primarily as a trader. Paul has a BS in Business Administration from The Ohio State University.

Laura Kruppa joined IGS in 1993 in the gas nominations capacity. Her experience includes nomination gas on all four major Ohio LDCs, as well as a numerous interstate pipelines.

Emily Kauffman has worked with IGS since 1998 in the Customer Choice Operations department. Her areas of expertise include communication with the data transfer to and from all utilities currently with Choice Programs in place in Ohio, as well as analysis of customer data.

# **EXHIBIT A-18**

# OHIO SECRETARY OF STATE CERTIFICATE OF GOOD STANDING

# UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show INTERSTATE GAS SUPPLY, INC., an Ohio corporation, Charter No. 754636, having its principal location in Columbus, County of Franklin, was incorporated on August 9, 1989 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 2nd day of June, A.D. 2016.

**Ohio Secretary of State** 

Jon Hastel

Validation Number: 201615401698

# **REDACTED**

# **REDACTED**

# **REDACTED**

# **CREDIT REPORT**



Live Report: INTERSTATE GAS SUPPLY, INC.

D-U-N-S® Number: 62-605-8655

Trade Names: INTERSTATE GAS SUPPLY - IGS ENERGY Endorsement/Billing Reference: jmorris@igsenergy.com

**D&B Address** 

Address 6100 Emerald Pkwy Dublin, OH, US - 43016

Phone 614 659-5000 Fax 614-659-5993 Location Type Headquarters

Web www.igsenergy.com

Added to Portfolio: 04/21/2014

Last View Date: 02/23/2016

Endorsement: jmorris@igsenergy.com

# **Company Summary**

Currency: Shown in USD unless otherwise indicated

## Score Bar

PAYDEX®	0	76	Paying 6 days past due
Commercial Credit Score Class	<b>↔</b>	2	Low to Moderate Risk of severe payment delinquency.
Financial Stress Score Class	<b>@</b>	2	Low to Moderate Risk of severe financial stress.
Commercial Credit Score	<b>₽</b>	535	Low to Moderate Risk of severe payment delinquency.

D&B 3-month PAYDEX®

3-month D&B PAYDEX®: 69 Lowest Risk:100; Highest Risk:1

When weighted by amount, Payments to suppliers average 16 Days Beyond Terms

D&B PAYDEX®

D&B PAYDEX® 76

Lowest Risk:100; Highest Risk:1

When weighted by amount, Payments to suppliers average 6 days beyond terms

# D&B Company Overview

Do not confuse with interstate gas marketing, inc, columbus, oh and Interstate Gas Supply of Indiana, Inc which is out of business. This is a headquarters location

Branch(es) or Division(s) exist Y

- Lancon ( )	7
Chief Executive	SCOTT WHITE, PRES-CEO
Year Started	1989
Employees	190 (UNDETERMINED Here)
Financing	SECURED
SIC	1311

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Number of Records	Most Recent Filing Date
0	-
0	
0	
0	_
31	01/14/16

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

Line of business Crude petroleum/ natural gas production		Financial Stress Score Class	
NAICS	211111		
History Status	CLEAR	Financial Stress Score Class: 2  Lowest Risk:1;Highest Risk:5	
		Lowest Risk:1;Highest Risk:5	

Commercial Credit Score Class

Commercial Credit Score Class: 2

Lowest Risk:1; Highest Risk:5

## **Predictive Scores**

# D&B Viability Rating Summary

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

	ability Score	Lowest Risk:1	Highest Risk:9
ompared to All US B	usinesses within the D&B Data	base:	
Level of Risk: Low Ris	sk		
Businesses ranked 3 l Percentage of busines	have a probability of becoming no lo sses ranked 3: <b>15</b> %	onger viable: 3 %	
Across all US busines	ses, the average probability of beco	oming no longer viable: 14 %	
Po	ortfolio Comparison	Lowest Risk:1	Highest Risk:9

- Model Segment: Established Trade Payments
- . Level of Risk: Low Risk
- Businesses ranked 3 within this model segment have a probability of becoming no longer viable: 3 %
- Percentage of businesses ranked 3 with this model segment: 11 %
- Within this model segment, the average probability of becoming no longer viable: 5 %

# **Data Depth Indicator**

Predictive Data: A Descriptive Data: G

## Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

## Company Profile Details:

- Financial Data: Not Available
- Trade Payments: Available (3+ Trade)
- Company Size: Large (Employees: 50+ or Sales: \$500K+)
- Years in Business: Established (5+)

# Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the D&B Rating Key

D&B Rating: 1R2

Number of employees: 1R indicates 10 or more employees

Composite credit appraisal: 2 is good

The Rating was changed on December 10, 2015 because D & B's file shows a change in the company's suit(s), lien(s), and/or judgment(s) activity.

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public fillings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history since 07-28-1995		Sales:	1,400,000,000.00
D&B Rating	Date Applied	Number of Employees Total:	190 (UNDETERMINED here)
1R2	12-10-2015		
1R3	09-03-2014		
1R2	04-16-2013		
1R3	01-10-2013	Payment Activity:	(based on 55 experiences)
1R2	04-17-2007	Average High Credit:	27,600
5A1	11-03-2004	Highest Credit:	700,000
5A2	11-26-2003	Total Highest Credit:	1,169,550
4A2	06-18-2003		
4A3	10-04-2000		
3A2	07-28-1995		

D&B Credit Limit Recommendation

Conservative credit Limit 85,000
Aggressive credit Limit: 200,000

Risk category for this business : LOW

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

# Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

# Financial Stress Class: 2 6 (Lowest Risk:1; Highest Risk:5)

Lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

#### Probability of Failure:

Risk of Severe Financial Stress for Businesses with this Class: **0.09** % (9 per 10,000) Financial Stress National Percentile: **93** (Highest Risk: 1; Lowest Risk: 100) Financial Stress Score: **1560** (Highest Risk: 1,001; Lowest Risk: 1,875) Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48** % (48 per 10,000)

## The Financial Stress Class of this business is based on the following factors:

UCC Filings reported.

High number of inquiries to D & B over last 12 months.

Low proportion of satisfactory payment experiences to total payment experiences.

#### Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.

The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.

The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	93
Region: EAST NORTH CENTRAL	50
Industry: NATURAL RESOURCES	61
Employee range: 100-499	75
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Lower risk than other companies in the same employee size range.

Lower risk than other companies with a comparable number of years in business.

# Credit Score Summary

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms).

The Credit Score class of 2 for this company shows that 2.5% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

# Credit Score Class: 2 @ Lowest Risk:1;Highest Risk:5

Incidence of Delinquent Payment

Among Companies with this Classification: 2.50 %

Average compared to businesses in D&Bs database: 10.20 % Credit Score Percentile: 74 (Highest Risk: 1; Lowest Risk: 100) Credit Score: 535 (Highest Risk: 101; Lowest Risk:670)

## The Credit Score Class of this business is based on the following factors:

Proportion of slow payments in recent months Proportion of past due balances to total amount owing

#### Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.

The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.

The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.

The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	74
Region: EAST NORTH CENTRAL	54
Industry: NATURAL RESOURCES	72

Employee range: 100-499 89 Years in Business: 26+ 85

This business has a Credit Score Percentile that shows:

Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Higher risk than other companies in the same employee size range.

Higher risk than other companies with a comparable number of years in business.

## **Public Filings**

Currency: Shown in USD unless otherwise indicated

Summary

The following data includes both open and closed fillings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	31	01/14/16

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

# Government Activity

## **Activity summary**

NO Borrower (Dir/Guar) Administrative Debt NO Contractor NO Grantee NO Party excluded from federal program(s) NO

## Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	YES (2016)
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

# **Special Events**

Currency: Shown in USD unless otherwise indicated



Special Events

## 05/24/2016 -MERGER/ACQUISITION:

According to published reports on January 7, 2016, IGS Energy, DUNS 626058655, (Dublin, OH) announced that it has acquired DPL Energy Resources, DUNS (08182961, (Dayotn, OH), a subsidiary of DPL Inc., DUNS 147212336, (Dayotn, OH). The transaction became effective January 1,

# **History & Operations**

Registered Name:

Corporation type:

Business type:

INTERSTATE GAS SUPPLY, INC.

CORPORATION

**PROFIT** 

Currency: Shown in USD unless otherwise indicated

Company Overview			
Company Name:		INTERSTATE GAS SUPPLY, INC.	
Doing Business As :		INTERSTATE GAS SUPPLY , IGS ENERGY	
Street Address:		6100 Emerald Pkwy Dublin , OH 43016	
Phone:		614 659-5000	
Fax:		614-659-5993	
URL:		http://www.igsenergy.com	
History		Is clear	
Present management control		27 years	
Annual Sales		1,400,000,000	
	use repeated: 05/24/2016		
The following information v	vas reported: 03/24/2016		
Officer(s):	SCOTT WHITE, PRES-CEO DOUG AUSTIN, EXEC V PRES  ficer(s):  JIM BAICH, COO  NICOLE RINGLE, CMTO  TAMI WILSON, CFRO		
DIRECTOR(S):	THE OFFICER(S)		
The Ohio Secretary of Star	e's business registrations file showed tha	t Interstate Gas Supply, Inc., was registered as a Corporation on August 9, 1989.	
Business started 1989 by	Scott L White. 100% of capital stock is ow	ned by officers.	
RECENT EVENT :			
On January 25, 2016, sources stated that Interstate Gas Supply, Inc., Dublin, OH, doing business as IGS Energy, has completed the acquisition of DPL Energy Resources, Inc., Dayton, OH, on January 1, 2016. With the acquisition, DPL Energy Resources, Inc. will now operate as a subsidiary of Interstate Gas Supply, Inc. Employees and management were retained. Terms of transaction were not disclosed.			
SCOTT ANTECEDENTS	ARE UNKNOWN. WHITE. Antecedents no	ot available.	
DOUG AUSTIN. Antecede	nts are unknown.		
JIM BAICH. Antecedents a	re unknown.		
NICOLE RINGLE. Anteced	lents are unknown.		
TAMI WILSON. Anteceder	nts are unknown.		
Business address has changed from 5020 Bradenton Ave, Dublin, OH, 43017 to 6100 Emerald Pkwy, Dublin, OH, 43017.			
Business Registration			
CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF May 13 2016			

Date incorporated: Aug 09 1989
State of incorporation: OHIO
Filing date: Aug 09 1989

 Filing date:
 Aug 09 1989

 Registration ID:
 754636

 Status:
 ACTIVE

Where filed: SECRETARY OF STATE/CORPORATIONS DIVISION, COLUMBUS, OH

CWS AGENCY CORPORATION, 65 E STATE ST; SUITE 1000, COLUMBUS

Registered agent: , OH , 432150000

Agent appointed: Oct 28 2003

AgentStatus: ACTIVE

Principals: SCOTT L WHITE, INCORPORATOR

## Operations

#### 05/24/2016

Produces natural gas (100%).

ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 888 995-0992,

Description:

Terms are Net 30 days. Sells to commercial concerns. Territory: United States.

Nonseasonal.

Employees:

190 which includes officer(s). UNDETERMINED employed here.

Facilities: Owns 100,000 sq. ft. in a single story building.

Location: Suburban business section on side street.

Subsidiaries: The business has multiple subsidiaries, detailed subsidiary information is available in D & B linkage or family tree products.

#### SIC & NAICS

### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

1311 0102 Natural gas production

## NAICS:

211111 Crude Petroleum and Natural Gas Extraction

#### Banking

04/16 Loa

Loans granted to low 8 figures on a secured basis. Now owing low 8 figures. Collateral consists of Matures in 1 to 5 years.

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(Same bank)Loans granted to moderate 8 figures on a secured basis. Now owing moderate 7 figures, Collateral consists of accounts receivable and inventory, fixtures and equipment. Matures in 1 to 5 years.

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