
Principal Officers Directors & Partners

President: D. Jeffrey Lykins

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Vice President: Ronald Lykins

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Treasurer/CFO: Robert Manning

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513-965-6204

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Jurisdiction of Operations

Lykins is a PUCO certified aggregator, power marketer and power broker with authority to conduct CRES activities in all electric distribution utility ("EDU") service territories in Ohio. Lykins' subsidiary company STEP Resources has a CRES broker certification in Ohio and an Agent, Broker, Consultant certification in the state of Illinois.

Lykins is a PUCO certified natural gas broker within the state of Ohio.

Experience and Plans

Lykins has been serving commercial and residential customers with petroleum products since 1948. Lykins currently services over 25,000 active accounts, providing fuels for all types of usage, including home heating. The majority of its customers are located in Ohio.

Lykins expanded its service offerings to include providing electric supply in 2014 relying on its existing business infrastructure and relationships with its customers as the basis for assisting them and others in meeting their total energy requirements.

Lykins utilizes 'Rate Ready' billing for 99% of its customers. Lykins outsources 'Bill Ready" billing to an experienced electric market outsource provider. Lykins has a well-trained, dedicated customer service group in place to deal with any consumer issues that may arise. In addition, Lykins has an extensive advertising and customer-relations network which enables Lykins to market services effectively while maintaining the highest levels of customer care and adhering to the Commission's rules on customer service and marketing practices.

For additional information concerning this specific area please contact John Deeds at (513) 965-6206 or jdeeds@lykinsenergy.com.

Disclosure of Liabilities and Investigations

None.

Annual Reports

As a closely held corporation with ownership active in the business, Lykins does not produce annual reports to shareholders.

SEC Filings

Lykins is not a publicly traded company.

Financial Statements

This answer requires Lykins to disclose privileged and confidential information. Copies of audited financial statements for the last two calendar years are being filed separately via an overnight mail service under seal in order to be afforded protective treatment for a period of 6 years from the date of the certificate for which the information is being provided.

CONFIDENTIAL VERSION FILED SEPARATELY UNDER SEAL

Financial Arrangements

Lykins currently has \$50 million credit facility with US Bank and Wells Fargo Bank, of which, Lykins is currently using approximately \$25 million.

Forecasted Financial Statements

This answer requires Lykins to disclose privileged and confidential information. Copies of forecasted financial statements for the next two calendar years are being filed separately via an overnight delivery service under seal in order to be afforded protective treatment for a period of 6 years from the date of the certificate for which the information is being provided.

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Credit Rating

Neither Lykins nor its parent, Lykins Companies, Inc., has a credit rating.

Credit Report

Electronically filed as a separate file.

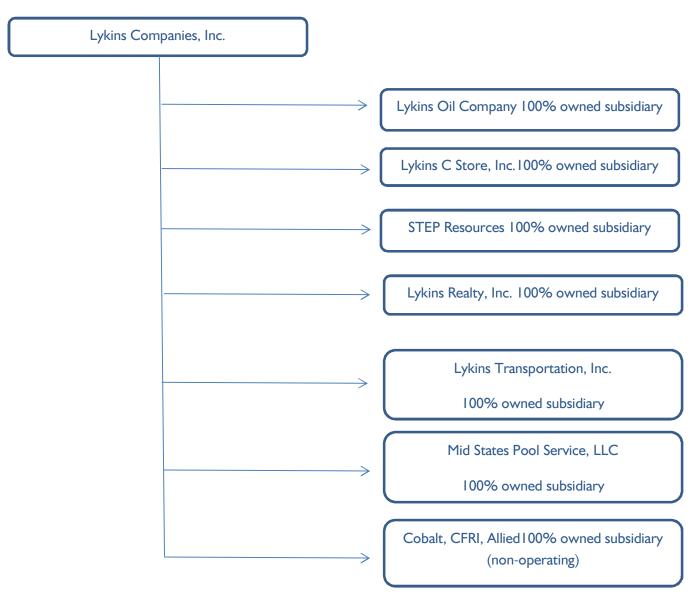
Bankruptcy Information

None.

Merger Information

Lykins Oil Company purchased STEP Resources in 2016. STEP is now a wholly owned subsidiary company.

Corporate Structure



As indicated above, Lykins Companies, Inc., is the parent of seven wholly-owned subsidiaries. The service that is the subject of this application will be provided solely by the Lykins Companies, Inc. subsidiary, Lykins Oil Company. Lykins Oil Company supplies wholesale and retail electricity to customers in Ohio.

Operations

Lykins has been a marketer of electricity in Ohio since October 2014 and a broker / aggregator since 2012. Lykins is not a power generator. Lykins utilizes a third party service provider for forecasting, scheduling and other services used to arrange for the purchase and delivery of electricity to retail customers.

Operations Expertise

Lykins Director of Energy has been employed at The Cincinnati Gas & Electric Company, Cinergy, and Duke Energy Ohio and has also owned his own brokerage company prior to joining Lykins. Having spent over 25 years in the industry he is very knowledgeable of customer service, natural gas markets, electricity markets, trading, origination, forecasting, scheduling, balancing, settlements, and all levels of regulatory compliance.

For additional information concerning this specific area, please contact John Deeds at (513) 965-6206 or jdeeds@lykinsenergy.com

Key Technical Personnel

Bob Manning Executive Vice President / CFO bmanning@lykinsenergy.com (513) 965-6204

Mr. Manning has been employed at Lykins for 25 years and is one of four owners of the company. He is a CPA, has an MBA from Xavier University and undergraduate accounting degree from Miami University. Mr. Manning is very active in the community including serving on a couple non-profit boards including most recently as past Chairman of Clermont County Chamber of Commerce.

John Deeds Director of Energy jdeeds@lykinsenergy.com (513) 965-6206

Mr. Deeds has over 25 years of experience in the electric industry. Having started his career at Cincinnati Gas & Electric Company in 1990 as a customer service clerk he progressed into several different jobs with increasing responsibilities from Gas Commodity Specialist, Financial Manager, Financial Structuring and Pricing Manager, Wholesale Origination and Trading Director and finally Regulatory Initiatives Director. Subsequent to his career with Duke, Mr. Deeds ran his own energy brokerage and consultancy firm and has been employed by Lykins for 35 months in the capacity of Director of Energy. Mr. Deeds holds an MBA with a Finance Concentration and a BS in Business Management both from the University of Cincinnati.

FERC Power Marketer License Number

FERC has granted Lykins market based rate authority in Docket Number 14-0931-EL-CRS.

This foregoing document was electronically filed with the Public Utilities

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Case No(s). 14-0931-EL-CRS

Summary: Application CRES Renewal Application Exhibits electronically filed by Mr. John Deeds on behalf of Lykins Oil Company