

January 22, 2016

Public Utilities Commission of Ohio
Docketing Division
180 East Broad Street
Columbus OH 43215-3793

PUCO

2016 JAN 26 PM 12:32

RECEIVED-2016 JAN 26 PM 12:32

Re: **Electric Power Broker Renewal Application**
Nationwide New Energy Management Group, LLC

To Whom It May Concern:

Enclosed please find the **Electric Power Broker Renewal Application** submitted on behalf of our client **Nationwide New Energy Management Group, LLC**. Once the application has been processed, please forward evidence of approval to the contact information on the application.

If there is any issue, or if you require any further information, please do not hesitate to contact me.

Thank you,

Sandra Erickson
LicenseLogix
140 Grand Street, Suite 300
White Plains, NY 10601
serickson@licenselogix.com
(800) 292-0909 x314

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Public Utilities Commission

Original AGG Case Number	Version
14 - 238 -EL-AGG	December 2014

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION

A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Nationwide New Energy Management Group, LLC

Address PO Box 3077, McKinney, TX 75070

PUCO Certificate # and Date Certified 14-786E(1); March 12, 2014

Telephone # (972) 369-4584 Web site address (if any) www.nationwidenewenergy.com

A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name Nationwide New Energy Management Group, LLC

Address PO Box 3077, McKinney, TX 75070

Telephone # (972) 369-4584 Web site address (if any) www.nationwidenewenergy.com

A-3 List all names under which the applicant does business in North America

Nationwide New Energy Management Group, LLC

A-4 Contact person for regulatory or emergency matters

Name Gary Boyer

Title CEO

Business address PO Box 3077, McKinney, TX 75070

Telephone # (972) 369-4585 Fax # (214) 975-2008

E-mail address gary.boyer@nationwidenewenergy.com

A-5 Contact person for Commission Staff use in investigating customer complaints

Name Gary Boyer
Title CEO
Business address PO Box 3077, McKinney, TX 75070
Telephone # (972) 369-4585 Fax # (214) 975-2008
E-mail address gary.boyer@nationwidenewenergy.com

A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address PO Box 3077, McKinney, TX 75070
Toll-free Telephone # (972) 369-4584 Fax # (214) 975-2008
E-mail address gary.boyer@nationwidenewenergy.com

A-7 Applicant's federal employer identification number # 20-3857078

A-8 Applicant's form of ownership (check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-9 Exhibit A-9 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

A-10 Exhibit A-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

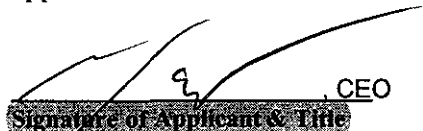
PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

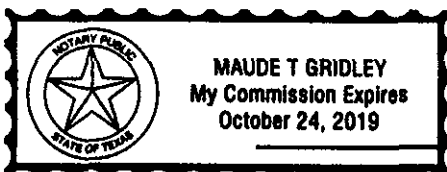
- C-4 **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.


Signature of Applicant & Title

Sworn and subscribed before me this 8 day of January, 2016
Month Year


Signature of official administering oath

Maude T. Gridley, notary public
Print Name and Title



My commission expires on 10-24-2019

AFFIDAVIT

State of Texas :

County of Collin :

McKenney
(Town) ss.

Gary Boyer, Affiant, being duly sworn/affirmed according to law, deposes and says that:
Nationwide New Energy
He/She is the CEO (Office of Affiant) of Management Group, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

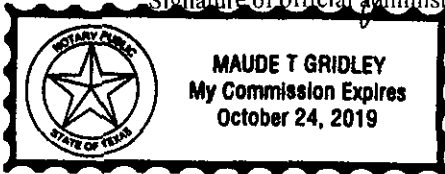
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

[Signature], CEO
Signature of Applicant & Title

Sworn and subscribed before me this 8 day of January, 2016
Month Year

[Signature]
Signature of official administering oath

Maude T. Gridley, notary public
Print Name and Title



My commission expires on 10-24-2019

Exhibit A-9 "Principal Officers, Directors & Partners"

- **Gary Lee Boyer, CEO**
4825 Fox Ridge Lane, McKinney, TX 75071
Phone: (214) 994-2994
- **Carson Choate, Vice President**
800 Lake Carolyn, Ste 107, Irving, TX 75039
Phone: (940) 206-5583

Exhibit A-10 "Corporate Structure,"

Gary Lee Boyer owns 55% of Nationwide New Energy Management Group, LLC. Carson Choate owns 45% of Nationwide New Energy Management Group, LLC.

Exhibit B-1 "Jurisdictions of Operation,"

Nationwide New Energy Management Group, LLC currently provides broker services in Texas and Pennsylvania and is licensed in each state an authorized to offer broker services.

Exhibit B-2 "Experience & Plans"

Nationwide New Energy Management Group, LLC is licensed as an electric energy broker in Pennsylvania and since our founding, has grown a large client base. We try to build relationships with the top electric marketers in the state, and have them compete for the customers business.

Nationwide New Energy Management Group, LLC combines years of energy experience that provides customers with expert representation in the electric market. Nationwide New Energy Management Group, LLC has access to energy resources, information and market intelligence that result in lower energy costs. This is accomplished through experience in energy buying practices, market timing and supplier evaluation. Nationwide New Energy Management Group, LLC currently serves medium to large corporate accounts.

Nationwide New Energy Management Group, LLC maintains a toll free number for our customers to call if there are any complaints. We will directly respond, over the phone or in person, to customer inquiries and complaints as it relates to the broker service we provide clients

Exhibit B-3 "Summary of Experience"

CEO Gary Boyer started Nationwide with his Partner in 2008. He handles administration, accounting, pricing and proposals, customer service assistance when needed and makes the day to day operating decision for the company and employees. Before Nationwide he worked as a Sales Manager for Power Brokers where he was in charge of a door-to-door sales team, prepared daily sales reports, was responsible for training new employees, lead generation and maintained a sales quota. Prior to this he worked at Reliant Energy as a Sales Manager. He handled the setup and service of customers, ran the daily operations of a sales team, helped in all aspects of training a sales team and prepared daily sales reports for management.

Managing Partner Carson Choate has been with Nationwide since 2008, when he helped start Nationwide New Energy with Gary Boyer. Before this he worked in Energy Broker Sales with Current

Energy from 2006 to 2008. Accomplishments in the Energy Industry include having close to 200 clients in the state of Texas and maintaining broker clients of all sizes including Domino's Pizza and Gold Gym.

Exhibit C-1 "Annual Reports,"

Nationwide New Energy Management Group, LLC is a Limited Liability Company and does not have any Annual Reports to Shareholders.

Exhibit C-2 "SEC Filings,"

Nationwide New Energy Management Group, LLC is not required to file with the SEC.

Exhibit C-3 "Financial Statements,"

Please see attached.

Exhibit C-4 "Financial Arrangements,"

Nationwide New Energy Management Group, LLC does not have financial arrangements to conduct CRES as a business activity

Exhibit C-5 "Forecasted Financial Statements,"

Please see attached.

Exhibit C-8 “Bankruptcy Information,”

Nationwide New Energy Management Group, LLC has never filed for bankruptcy.

Exhibit C-9 “Merger Information,”

Nationwide New Energy Management Group, LLC has not been involved with any mergers or acquisitions.

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09/03/14

Cash Basis

Profit & Loss January through December 2013

	<u>Jan - Dec 13</u>
Ordinary Income/Expense	
Income	
Commission Income	241,806.16
Refunds-Allowances	558.00
Total Income	<u>242,364.16</u>
Gross Profit	242,364.16
Expense	
Advertising	663.87
Bank Charges	120.00
Commissions & Fees	200,622.28
Fees	942.41
Legal & Professional Fees	375.00
Marketing	13,609.92
Meals and Entertainment	264.09
Office Expenses	3,359.89
Other General and Admin Expense	510.33
Referral Fees	305.95
Research	9.60
Telephone	1,122.80
Travel	517.76
Total Expense	<u>222,423.90</u>
Net Ordinary Income	19,940.26
Other Income/Expense	
Other Income	
Interest Earned	0.68
Total Other Income	<u>0.68</u>
Net Other Income	<u>0.68</u>
Net Income	<u><u>19,940.94</u></u>

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04/01/15

Cash Basis

Profit & Loss

January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Commission Income	243,468.09
Refunds-Allowances	196.34
Total Income	<u>243,664.43</u>
Gross Profit	243,664.43
Expense	
Advertising	457.62
Bank Charges	
Deposit Returned	988.42
Bank Charges - Other	132.00
Total Bank Charges	<u>1,120.42</u>
Commissions & Fees	194,117.90
Fees	823.00
Insurance	200.00
Legal & Professional Fees	1,247.00
Marketing	3,764.24
Meals and Entertainment	98.78
Office Expenses	3,458.21
Other General and Admin Expense	252.22
Telephone	1,632.23
Total Expense	<u>207,171.62</u>
Net Ordinary Income	36,492.81
Other Income/Expense	
Other Income	
Interest Earned	0.31
Total Other Income	<u>0.31</u>
Net Other Income	0.31
Net Income	<u><u>36,493.12</u></u>

Exhibit C-3

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01/09/16

Cash Basis

Profit & Loss

January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
Income	
Commission Income	279,890.57
Refunds-Allowances	808.35
Total Income	280,698.92
Gross Profit	280,698.92
Expense	
Advertising	1,019.98
Bank Charges	157.00
Commissions & Fees	205,690.06
Dues & Subscriptions	645.00
Fees	905.00
Legal & Professional Fees	1,425.00
Marketing	4,698.20
Meals and Entertainment	80.01
Office Expenses	4,692.80
Rent or Lease	3,200.00
Research	50.00
Telephone	1,177.84
Total Expense	223,740.89
Net Ordinary Income	56,958.03
Other Income/Expense	
Other Income	
Interest Earned	46.60
Total Other Income	46.60
Net Other Income	46.60
Net Income	57,004.63

Exhibit C-3



Projected BALANCE SHEET 2016 & 2017

Nationwide New Energy Management Group, LLC.

We are a broker house reselling service for several energy providers. They are responsible for invoicing our customers. We are not responsible for taxes.

ASSETS

	Projected (2016)	Projected (2017)	
CURRENT ASSETS			
Cash in bank	\$40,000.00	\$60,000.00	
Commissions Received	\$260,000.00	\$300,000.00	
Prepaid expenses	\$2,000.00	\$2,000.00	
Other current assets	\$0.00	\$0.00	
TOTAL CURRENT ASSETS	\$302,000.00	\$362,000.00	
FIXED ASSETS			
Marketing	\$5,000.00	\$7,000.00	
Furniture and fixtures	\$0.00	\$0.00	
Other fixed assets	\$2,000.00	\$2,000.00	
(LESS accumulated depreciation on all fixed assets)	\$800.00	\$1,000.00	
TOTAL FIXED ASSETS (NET OF DEPRECIATION)	\$7,800.00	\$10,000.00	
OTHER ASSETS			
Deposits (commission payments)	\$0.00	\$0.00	
Other	\$0.00	\$0.00	
TOTAL OTHER ASSETS	\$0.00	\$0.00	
TOTAL ASSETS	\$309,800.00	\$372,000.00	

LIABILITIES AND EQUITY

	Projected (2016)	Projected (2017)	
CURRENT LIABILITIES			
Accounts payable	\$1,000.00	\$1,200.00	
Interest payable	\$0.00	\$0.00	
Taxes payable	N/A	N/A	
Payroll (commissions paid out)	\$225,000.00	\$250,000.00	
Current part, long-term debt	N/A	N/A	
Other current liabilities	\$2,000.00	\$2,500.00	
TOTAL CURRENT LIABILITIES	\$228,000.00	\$253,700.00	
LONG-TERM DEBT			
Bank loans payable	No Loans	No Loans	
Notes payable to stockholders	Private Company	Private Company	
LESS: Short-term portion	N/A	N/A	
Other long-term debt	N/A	N/A	
TOTAL LONG-TERM DEBT	\$0.00	\$0.00	
TOTAL LIABILITIES	\$228,000.00	\$253,700.00	