## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
Application of Ohio Edison:
Company, The Cleveland :
Electric Illuminating :
Company, and The Toledo :

Edison Company for : Case No. 14-1297-EL-SSO

Authority to Provide for: a Standard Service Offer: Pursuant to R.C. 4928.143: in the Form of an Electric: Security Plan.

- - -

## PROCEEDINGS

before Mr. Gregory Price, Ms. Mandy Chiles, and Ms. Megan Addison, Attorney Examiners, and Commissioner Asim Z. Haque at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 10:00 a.m. on Thursday, January 14, 2016.

VOLUME XXXVI

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ARMSTRONG & OKEY, INC.

222 East Town Street, Second Floor
Columbus, Ohio 43215-5201
(614) 224-9481 - (800) 223-9481
Fax - (614) 224-5724

- - -

```
7489
 1
     APPEARANCES:
 2
            FirstEnergy Corp.
            By Mr. James W. Burk
 3
            and Ms. Carrie M. Dunn
            76 South Main Street
 4
            Akron, Ohio 44308
 5
            Calfee, Halter & Griswold LLP
            By Mr. James Lang
 6
            and Mr. N. Trevor Alexander
            The Calfee Building
 7
            1405 East Sixth Street
            Cleveland, Ohio 44114
 8
            Jones Day
 9
            By Mr. David A. Kutik
            901 Lakeside Avenue
10
            Cleveland, Ohio 44114
11
                 On behalf of the Applicants.
12
            Bruce J. Weston, Consumers' Counsel
            By Mr. Larry Sauer
13
            Ms. Maureen R. Willis
            Mr. Kevin F. Moore
14
            Mr. Ajay K. Kumar
            Assistant Consumers' Counsel
15
            10 West Broad Street, Suite 1800
            Columbus, Ohio 43215-3485
16
                 On behalf of the Residential Consumers of
17
                 Ohio Edison Company, The Cleveland
                 Electric Illuminating Company, and The
18
                 Toledo Edison Company.
19
            Ohio Partners for Affordable Energy
            By Ms. Colleen L. Mooney
2.0
            231 West Lima Street
            Findlay, Ohio 45840
21
                 On behalf of the Ohio Partners for
22
                 Affordable Energy.
2.3
24
25
```

```
7490
 1
     APPEARANCES: (Continued)
 2
            Bricker & Eckler, LLP
            By Mr. Dane Stinson
 3
            and Mr. Dylan Borchers
            100 South Third Street
            Columbus, Ohio 43215-4291
 4
 5
            Bricker & Eckler, LLP
            By Mr. Glenn S. Krassen
 6
            1001 Lakeside Avenue East, Suite 1350
            Cleveland, Ohio 44114
 7
                 On behalf of the Northeast Ohio Public
 8
                 Energy Council, Ohio Schools Council, and
                 Power for the Schools.
 9
            Earthjustice
10
            By Mr. Shannon Fisk
            Northeast Office
            1617 John F. Kennedy Boulevard, Suite 1675
11
            Philadelphia, Pennsylvania 19103
12
            Earthjustice
13
            By Mr. Michael Soules
            1625 Massachusetts Avenue NW, Suite 702
14
            Washington, D.C. 20036
            Sierra Club Environmental Law Program
15
            Mr. Tony Mendoza
16
            and Ms. Kristin Henry
            85 Second Street, 2nd Floor
            San Francisco, California 94105
17
18
            Richard Sahli Law Office, LLC
            By Mr. Richard C. Sahli
19
            981 Pinewood Lane
            Columbus, Ohio 43230-3662
20
                 On behalf of the Sierra Club.
2.1
            McNees, Wallace & Nurick LLC
22
            By Mr. Frank P. Darr
            Mr. Samuel C. Randazzo
23
            Mr. Matthew Pritchard
            21 East State Street, 17th Floor
24
            Columbus, Ohio 43215
25
                 On behalf of the Industrial Energy Users
```

```
7491
 1
     APPEARANCES: (Continued)
 2
            IGS Energy
            By Mr. Joseph Oliker
 3
            6100 Emerald Parkway
            Dublin, Ohio 43016
 4
                 On behalf of IGS Energy.
 5
            Taft, Stettinius & Hollister LLP
 6
            By Mr. Mark S. Yurick
            and Mr. Devin D. Parram
 7
            65 East State Street, Suite 1000
            Columbus, Ohio 43215
 8
                 On behalf of The Kroger Company.
 9
            Vorys, Sater, Seymour & Pease, LLP
10
            By Mr. M. Howard Petricoff
            Ms. Gretchen Petrucci
11
            Mr. Stephen M. Howard
            and Mr. Michael J. Settineri
12
            52 East Gay Street
            Columbus, Ohio 43215
13
                 On behalf of Retail Energy Supply
14
                 Association, PJM Power Providers Group,
                 Electric Power Supply Association,
15
                 Constellation NewEnergy, Exelon
                 Generation, LLC, and Dynegy, Inc.
16
            Mike DeWine, Ohio Attorney General
17
            By Mr. William L. Wright,
            Section Chief
18
            Mr. Thomas G. Lindgren
            Mr. Thomas W. McNamee
19
            Mr. Steven L. Beeler
            Assistant Attorneys General
20
            Public Utilities Section
            180 East Broad Street, 6th Floor
21
            Columbus, Ohio 43215
22
                 On behalf of the Staff of the PUCO.
23
24
25
```

```
7492
 1
     APPEARANCES: (Continued)
 2
            Carpenter Lipps & Leland LLP
            By Ms. Kimberly W. Bojko
 3
            and Ms. Danielle Ghiloni
            280 North High Street, Suite 1300
 4
            Columbus, Ohio 43215
 5
                 On behalf of the Ohio Manufacturers'
                 Association Energy Group.
 6
            Carpenter Lipps & Leland LLP
 7
            By Mr. Joel E. Sechler
            280 North High Street, Suite 1300
 8
            Columbus, Ohio 43215
 9
                 On behalf of EnerNOC, Inc.
10
            Boehm, Kurtz & Lowry
            By Mr. Michael L. Kurtz
11
            Mr. Kurt J. Boehm
            Ms. Jody Kyler Cohn
            36 East Seventh Street, Suite 1510
12
            Cincinnati, Ohio 45202
13
                 On behalf of the Ohio Energy Group.
14
            Environmental Law & Policy Center
15
            By Ms. Madeline Fleisher
            21 West Broad Street, Suite 500
16
            Columbus, Ohio 43215
17
            Mr. Robert Kelter
            35 East Wacker Drive, Suite 1600
18
            Chicago, Illinois 60601
19
                 On behalf of the Environmental Law &
                 Policy Center.
20
            Stone Mattheis Xenopoulos & Brew, PC
2.1
            By Mr. Michael Lavanga
            and Mr. Garrett A. Stone
22
            1025 Thomas Jefferson Street, N.W.
            Eighth Floor West Tower
2.3
            Washington, D.C. 20007-5201
24
                 On behalf of the Nucor Steel Marion, Inc.
25
```

```
7493
 1
     APPEARANCES: (Continued)
 2
            Barth E. Royer, LLC
            By Mr. Barth E. Royer
 3
            2740 East Main Street
            Bexley, Ohio 43209
 4
            and
 5
            Taft, Stettinius & Hollister LLP
 6
            By Mr. Adrian D. Thompson
            200 Public Square, Suite 3500
 7
            Cleveland, Ohio 44114-2300
 8
                 On behalf of the Cleveland Municipal
                 School District.
 9
            Spilman, Thomas & Battle, PLLC
10
            By Mr. Derrick Price Williamson
            Ms. Carrie Harris
11
            1100 Bent Creek Boulevard, Suite 101
            Mechanicsburg, Pennsylvania 17050
12
                 On behalf of Wal-Mart Stores East, LP,
13
                 and Sam's East, Inc.
14
            Mr. Richard L. Sites
            155 East Broad Street
15
            Columbus, Ohio 43215
16
            Bricker & Eckler, LLP
            By Mr. Thomas J. O'Brien
17
            100 South Third Street
            Columbus, Ohio 43215-4291
18
                 On behalf of the Ohio Hospital
19
                 Association.
20
            Ohio Environmental Council
            By Mr. Trent A. Dougherty
21
            and Mr. John Finnigan
            1145 Chesapeake Avenue, Suite I
22
            Columbus, Ohio 43212
23
                 On behalf of the Ohio Environmental
                 Council and the Environmental Defense
24
                 Fund.
25
```

		7494			
1	APPEARANCES: (Continued)				
2	Mr. Thomas R. Hays 8355 Island Lane				
3	Maineville, Ohio 45039				
4 5	On behalf of the Northwest Ohio Aggregation Coalition and the Individual Communities.				
6	Ice Miller, LLP				
7	By Mr. Christopher Miller and Mr. Jeremy Graham				
8	250 West Street, Suite 700 Columbus, Ohio 43215-7509				
9	On behalf of the Association of Independent Colleges and Universities of				
10	Ohio.				
11	American Electric Power By Mr. Steven T. Nourse				
12	and Mr. Matthew J. Satterwhite One Riverside Plaza				
13	Columbus, Ohio 43215				
14	On behalf of the Ohio Power Company.				
15	Mr. Craig I. Smith 15700 Van Aken Boulevard #26				
16	Shaker Heights, Ohio 44120				
17	On behalf of Material Sciences Corporation.				
18	Meissner and Associates Law Firm				
19	By Mr. Joseph Patrick Meissner 5400 Detroit Avenue				
20	Cleveland, Ohio 44102				
21	On behalf of the Citizens Coalition.				
22	City of Cleveland By Ms. Kate E. Ryan				
23	Assistant Director of Law 601 Lakeside Avenue, Room 106				
24	Cleveland, Ohio 44114				
25	On behalf of the City of Cleveland.				

	7495
1	APPEARANCES: (Continued)
2	Kegler, Brown, Hill & Ritter By Mr. Christopher J. Allwein and Ms. Margeaux Kimbrough
4	Capitol Square, Suite 1800 65 East State Street
5	Columbus, Ohio 43215-4294
6	On behalf of the EverPower Wind Holdings, Incorporated.
7	Monitoring Analytics By Jeffrey Mayes
8	2621 Van Buren Avenue, Suite 160 Eagleville, Pennsylvania 19403
9	On behalf of the Independent Market
10	Monitor for PJM.
11	Dickinson Wright, PLLC By Mr. Terrence O'Donnell 150 East Gay Street, Suite 2400 Columbus, Ohio 43215
13	On behalf of the Mid-Atlantic Renewable
14	Energy Coalition.
15	Direct Energy By Ms. Jennifer L. Spinosi
16	21 East State Street, 19th Floor Columbus, Ohio 43215
17	On behalf of Direct Energy Business, LLC,
18	and Direct Energy Services, LLC.
19	
20	
21	
22	
23	
24	
25	

			7496		
1		INDEX			
2					
3	WITNE	SSES PA	GE		
4	Eileen M. Mikkelsen Direct Examination by Mr. Kutik 7507				
5	Dir Cro	07 09			
6	Cro:	47 72			
7	0 _ 0	oss-Examination by Mr. Settineri 76	, _		
8	COMPA	NIES EXHIBITS IDENTIFIED ADMITT	ED		
9		- Third Supplemental			
10	101	Stipulation and Recommendation 7506			
11	155				
	100	- Fifth Supplemental Direct Testimony of			
12		Eileen M. Mikkelsen 7506			
13	156	- IEU Set 1 INT-25 Attachment 1			
14		Revised 7506			
15					
16	SIERR	RA CLUB EXHIBITS IDENTIFIED ADMITT	ED		
17	89	- Mikkelsen Workpaper 11/30/15 7510			
18					
19	90C	- Attachment JJL-1 (Confidential) 7514			
20	91	- OCC Set 15-INT-27 7530			
21	92	- SC Set 11-INT-221 7535			
22	93	- SC Set 12-INT-225 7536			
23	94	- 2015 Electric Long-			
24		Term Forecast Report 7537			
25					

				7497
1		INDEX (Continued	d)	
2				
3	occ	EXHIBITS	IDENTIFIED	ADMITTED
4	34	- Comments of the Companies, Case No. 10-3126-EL-UNC	7588	
5		case No. 10-3120-EL-ONC	7500	
6				
7	P3/E	EPSA EXHIBITS	IDENTIFIED	ADMITTED
8	8	- SC Set 11-RPD-149	7717	
9	9	- J. Ruberto Errata Sheet	7722	
	10	- P3-EPSA RFA Set 1	7746	
10	11C	- P3-EPSA First Set of		
11		Requests for Admissions (Confidential)	7746	
12				
13				
14				
15				
16				
17				
18				
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22				
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Thursday Morning Session,

January 14, 2016.

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EXAMINER PRICE: Let's go on the record.

Good morning. The Public Utilities

Commission has set for hearing at this time and place

Case No. 14-1297-EL-SSO, being in the Matter of the

Application of the Ohio Edison Company, The Cleveland

Electric Illuminating Company and The Toledo Edison

Company for Authority to Provide for a Standard

Service Offer pursuant to Revised Code 4928.143 in

the Form of an Electric Security Plan.

Presiding over today's hearing is myself,
Gregory Price, Meghan Addison, Mandy Chiles, and
Commissioner Asim Haque.

Mr. Haque, did you want to make a brief statement?

COMMISSIONER HAQUE: Sure. Well, good morning. It should be no surprise that I'm in the room because I was here during the AEP stipulation proceeding. I want to thank all of you for what I am sure is a lot of hard work leading into this. The AEP stipulation hearing was extremely educative for me, and that's primarily my purpose for being here.

I said when we began those proceedings

that I did not want to be a distraction and, thus, I would be silent, no, questions. I did not hold up that promise, sorry.

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And I will reserve the right to ask questions after cross and redirect, but they are not questions that are meant to sort of have the witnesses, you know, answer "yes" or "no." These are not cross-examination type questions. They are more like anbauen questions, questions where I am just trying to obtain a better understanding of what the witness has said in testimony or what the witness said on the stand, so please don't take them as anything other than, again, me trying to educate myself in this case, just as I did in the AEP case.

Again, I thank you very much for all of your hard work and I look forward to the testimony and all of the examination. Thank you.

EXAMINER PRICE: Thank you. At this time I will note for the record that this is our 36th day of hearing in this matter. Let's begin by taking appearances starting with the company.

MR. BURK: On behalf of the companies, your Honor, James W. Burk and Carrie M. Dunn, 76
South Main Street, Akron, Ohio. Also on behalf of the companies, David Kutik of the Jones Day law firm,

901 Lakeside Avenue, Cleveland, Ohio, and also on behalf of the companies, James Lang and Trevor Alexander of the Calfee Halter law firm, 1405 East 6th Street, Cleveland, Ohio.

EXAMINER PRICE: Thank you.

Consumers' Counsel.

MS. WILLIS: Thank you, your Honor. On behalf of the residential customers of the FE utilities, Maureen R. Willis, Ajay Kumar, and Kevin Moore, along with Larry Sauer on behalf of the Office of Consumers' Counsel, Bruce J. Weston, Consumers' Counsel, 10 West Broad Street, Suite 1800, Columbus, Ohio 43215. Thank you.

EXAMINER PRICE: Mr. McNamee.

MR. McNAMEE: On behalf of the staff of the Public Utilities Commission of Ohio, Thomas Lindgren, and I am Thomas McNamee, assistant attorneys general. The address is 180 East Broad Street, Columbus, Ohio.

EXAMINER PRICE: Ohio Energy Group.

MR. BOEHM: Good morning. On behalf of the Ohio Energy Group, my name is Kurt Boehm. I would also like to enter the appearance of Mike Kurtz and Jody Cohn with the law firm of Boehm, Kurtz & Lowry, 36 East Seventh Street, Cincinnati, Ohio

45202.

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2 EXAMINER PRICE: Ohio Manufacturers'

3 | Association Energy Group.

4 MS. GHILONI: On behalf of the Ohio

5 | Manufacturers' Association Energy Group, Kimberly W.

6 | Bojko and Danielle M. Ghiloni, from the law firm of

Carpenter, Lipps & Leland, 280 North High Street,

Columbus, Ohio.

9 EXAMINER PRICE: Mr. Soules.

MR. SOULES: Good morning, your Honor,

11 | Michael Soules and Shannon Fisk representing Sierra

12 Club. We are with the Earthjustice law firm. The

13 | address is 1625 Massachusetts Avenue Northwest, Suite

702, Washington, D.C. 20036.

15 EXAMINER PRICE: Mr. Oliker.

MR. OLIKER: Good morning, your Honors.

17 On behalf of IGS Energy, Joseph Oliker, 600 Emerald

18 | Parkway, Dublin, Ohio 43016.

MR. WILLIAMSON: Good morning, your

20 Honors. On behalf of the Wal-Mart Stores East and

21 | Sam's East, Derrick Williamson and Carrie Harris from

22 the law firm of Spilman, Thomas & Battle, 1100 Bent

23 | Creek Boulevard, Mechanicsburg, Pennsylvania 17050.

MR. PRITCHARD: On behalf of the

25 | Industrial Energy Users off Ohio, I would like to

make the appearance of Matt Pritchard, Frank Darr, and Sam Randazzo, the law firm McNees Wallace & Nurick, 21 East State Street, Columbus, Ohio 43215.

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MR. PETRICOFF: Good morning, your Honor.
On behalf of the Retail Energy Supply Association,
the Electric Power Supply Association, PJM Power
Providers Group, Exelon Generation, LLC,
Constellation NewEnergy, and Dynegy, Inc., from the
law firm of Vorys, Sater, Seymour and Peace, Howard
Petricoff, Michael Settineri, and Gretchen Petrucci.

EXAMINER PRICE: Ms. Fleisher.

MS. FLEISHER: Good morning, your Honor.

On behalf of the Environmental Law & Policy Center,

Madeline Fleisher, 21 West Broad Street, Suite 500,

Columbus, Ohio, and as well as Robert Kelter, pending admission pro hac vice.

MR. DOUGHERTY: Good morning. On behalf of the Ohio Environmental Council and the Environmental Defense Fund, Trent Dougherty and John Finnigan, 1145 Chesapeake Avenue, Suite I, Columbus 43212.

MR. STINSON: On behalf of the Northeast
Ohio Public Energy Council, Ohio Schools Council, and
Power for Schools, the law firm of Bricker & Eckler,
LLP, Dane Stinson, Glenn Krassen, and Dylan Borchers.

MR. O'BRIEN: On behalf of the Ohio 1 2 Hospital Association, Richard Sites and Tom O'Brien. 3 MR. HAYS: On behalf of the Northwest Ohio Aggregation Coalition, Lucas County, City of 4 5 Toledo, and the other individual communities, Tom 6 Hays, 8355 Island Lane, Maineville, Ohio 45309. Good 7 morning. MS. SPINOSI: On behalf of the Direct 8 9 Energy Business, LLC and Direct Energy Services, LLC 10 Jennifer L. Spinosi, 21 East State Street, Suite 1950, Columbus, Ohio 43215. 11 12 MR. ROYER: Thank you. Your Honor, on 13 behalf of the Cleveland Municipal School District, 14 Barth Royer, Barth E. Royer, LLC, 2740 East Main 15 Street, Bexley, Ohio and Adrian Thompson from the 16 Taft law firm, Cleveland office. 17

MR. SMITH: On behalf of Material Sciences Corporation, Craig I. Smith, Attorney at Law, 15700 Van Aken Boulevard, Suite 26, Shaker Heights, Ohio 44120.

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MR. SECHLER: On behalf of EnerNOC, Inc., Joel E. Sechler, Carpenter, Lipps & Leland, 280 North High Street, Columbus, Ohio.

MR. PARRAM: On behalf of the Kroger Company, Attorneys Mark Yurick and Devin Parram,

Taft, Stettinius & Hollister, 65 East State Street,
Suite 1000, Columbus, Ohio 43215.

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EXAMINER PRICE: Mr. Lavanga.

MR. ALLWEIN: Good morning, your Honors, and Commissioner Haque. On behalf of EverPower Wind Holdings, Christopher J. Allwein, 65 East State Street, Suite 1800, Columbus, Ohio 43215.

MR. LAVANGA: Good morning, your Honors.
On behalf of Nucor Steel Marion, Michael Lavanga and
Garrett Stone of the law firm Stone Mattheis
Xenopoulos & Brew, 1025 Thomas Jefferson Street,
Washington, D.C. 20007.

MR. GRAHAM: Good morning, your Honor.

On behalf of the Association of Independent Colleges and Universities of Ohio, Jeremy Graham and Chris Miller of the Ice Miller law firm, 250 West Street, Columbus, Ohio 43215.

EXAMINER PRICE: Everybody? Okay.

Ms. Addison?

EXAMINER ADDISON: We have a pending motion to appear pro hac vice filed by Mr. Robert Kelter on behalf of the ELPC. At this time we will be granting that motion.

EXAMINER PRICE: We also have a pending commotion to compel from ELPC. At this time the

Examiners find that consistent with the 1 2 Administrative Law Judge's ruling in Champagne Wind, 3 12-160-EL-PGN, the draft application and other documents are not relevant to this proceeding. 4 5 Further consistent with the Administrative Law 6 Judge's ruling in Buckeye Wind, 08-666-EL-BGN, the 7 drafts were prepared at the direction of counsel, would be protected by work product, assigned 8 9 attorney-client privilege, accordingly, the motion to 10 compel is denied. 11 Mr. Kutik, you may call your next 12 witness. 13 MR. KUTIK: Thank you, your Honor. For 14 our witness on the hearing on the third supplemental 15 stipulation, we call Eileen Mikkelsen. 16 (Witness sworn.) 17 EXAMINER PRICE: Please be seated and 18 state your name and business address for the rod. 19 THE WITNESS: Thank you. Good morning. 20 My name is Eileen Mikkelsen. I am here on behalf of 2.1 The Ohio Edison Company, The Cleveland Electric 22 Illuminating Company and The Toledo Edison Company. 23 My business address is 76 South Main Street, Akron,

EXAMINER PRICE: Thank you. Please

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Ohio 44308.

proceed, Mr. Kutik.

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MR. KUTIK: Your Honor, at this time we would like to mark three exhibits for identification, and I propose that we just continue with the numbers from the last hearing.

And so for Company Exhibit 154 we would ask to have marked the Third Supplemental Stipulation and Recommendation.

With respect to Exhibit 155 we would like to have that as identification for the Fifth Supplemental Testimony of Eileen M. Mikkelsen on behalf of the Ohio Edison, Cleveland Electric Illuminating Company and The Toledo Edison Company.

And with respect to the company -- what we would like to have as Company Exhibit 156, we ask to have marked what has been identified as IEU Set-1 Interrogatory 25, Attachment 1, Revised, which is the revised term sheet.

If I could provide copies to the Bench, if necessary.

21 EXAMINER PRICE: Please.

MR. KUTIK: May I approach?

EXAMINER PRICE: You may. All the

24 | documents will be so marked.

25 (EXHIBITS MARKED FOR IDENTIFICATION.)

7507 1 MR. SETTINERI: Mr. Kutik, the exhibits 2 that you marked as company Exhibit 156, was that the 3 draft term sheet and did that also include the 4 accompanying interlocutory response? MR. KUTIK: No. What it includes, I will 5 6 provide copies to the parties. 7 MR. SETTINERI: Thank you. 8 9 EILEEN M. MIKKELSEN 10 being first duly sworn, as prescribed by law, was 11 examined and testified as follows: 12 DIRECT EXAMINATION 13 By Mr. Kutik: 14 Ms. Mikkelsen, do you have before you 15 what has been marked for identification as Company 16 Exhibit 154? 17 A. Yes. 18 Q. What is that? 19 Company Exhibit 154 is the company's 20 Third Supplemental Stipulation and Recommendation in

- Q. What is Exhibit 155?
- 23 Company Exhibit 155 is my fifth Α. 24 supplemental testimony in this proceeding.
- 25 Q. What is Exhibit 156?

this proceeding.

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A. Company Exhibit 156 is a copy of the revised term sheet for the proposed transaction that was provided to the parties in response -- updated response to IEU Set-1, Interrogatory 25. The revised term sheet is dated November 18, 2015 and was executed on that date by a representative of the companies as well as FirstEnergy Solutions.

Q. Let me turn your attention to Exhibit 155, your testimony. Do you have any additions or corrections to make to that document?

A. No.

- Q. If I asked you today the questions that appear in that document, would your answers be the same as appear in that document?
  - A. Yes.

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MR. KUTIK: Thank you, your Honor.

EXAMINER PRICE: Thank you.

Cross-examination, OEG?

MR. BOEHM: No questions, your Honor.

EXAMINER PRICE: Kroger?

MR. PARRAM: No questions, your Honor.

EXAMINER PRICE: Mr. Lavanga.

MR. LAVANGA: No questions, your Honor.

EXAMINER PRICE: OAICU?

MR. GRAHAM: No questions, your Honor.

7509 1 EXAMINER PRICE: EnerNOC? MR. SECHLER: No questions, your Honor. 2 3 EXAMINER PRICE: Mr. Smith? MR. SMITH: No questions. 4 5 EXAMINER PRICE: Mr. Pritchard? 6 MR. PRITCHARD: No questions, your Honor. 7 EXAMINER PRICE: Mr. O'Brien, are you on 8 the stip? 9 MR. O'BRIEN: I am not on the stip. 10 EXAMINER PRICE: I will come back to you. 11 Any other signatory parties I've missed? 12 Okay. Mr. Soules. 13 MR. SOULES: Thank you, your Honor. 14 15 CROSS-EXAMINATION 16 By Mr. Soules: 17 Good morning, Ms. Mikkelsen. Q. 18 A. Good morning, Mr. Soules. 19 How are you this morning? Ο. 20 Fine, thank you. Α. 2.1 Q. Ms. Mikkelsen, it's your belief that 22 under the third supplemental stipulation, the estimated nominal value of rider RRS for the 23 24 companies' customers is \$561 million; is that 25 correct?

A. Yes.

- Q. And in your opinion, that \$561 million figure represents a quantitative benefit of the stipulated ESP; is that correct?
  - A. Yes.

MR. SOULES: Your Honor, may we approach?

EXAMINER PRICE: You may.

MR. SOULES: Your Honor, could we have this document marked as Sierra Club Exhibit 89?

EXAMINER PRICE: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Soules) Ms. Mikkelsen, you have been handed a document that was filed in this case on December 1, 2015. The document is entitled
  "Mikkelsen Workpaper, November 30, 2015." Are you familiar with this document?
  - A. Yes.
- Q. And this workpaper was created under your direction, correct?
  - A. Yes.
- Q. And you're familiar with the calculations that were used in generating this workpaper, correct?
- 23 A. Yes.
- Q. If you could please look at the third table in this workpaper entitled "Retail Rate

Stability Rider," do you see that table in the workpaper?

A. Yes.

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- Q. Okay. You use this table from your workpaper to come up with the \$561 million figure that's presented in your fifth supplemental testimony, correct?
  - A. Yes.
- Q. And this table includes a projection of market revenues from the proposed rider RRS, correct?
- A. Yes.
- Q. And, more specifically, this was a projection of revenue from the Sammis plant, the Davis-Besse plant, and the OVEC entitlement between June 1, 2016, and May 31, 2024, correct?
- 16 A. Yes.
- Q. And this revenue projection was taken directly from Attachment JAR-1 revised, correct?
  - A. Yes, with the noted adjustment for 2024 to reflect the partial year.
- Q. Okay. Thank you for that clarification.

  The revenue projection that is set forth in JAR-1

  Revised was used in the energy price forecast by

  Judah Rose; is that correct?
- 25 A. Yes.

- Q. And that forecast was created prior to the companies' initial ESP filing on August 4, 2014, correct?
  - A. Yes.

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- Q. And the revenue projection from JAR-1 Revised was developed using a capacity price forecast that was created by Judah Rose, correct?
- A. Yes, coupled with known capacity prices at the time the forecast was developed.
- Q. Mr. Rose's capacity price forecast was created prior to August 4, 2014, correct?
- A. Yes.
- Q. And the revenue projection in JAR-1
  Revised was developed using a natural gas price
  forecast provided by Judah Rose, correct?
- 16 A. Yes.
- Q. And that gas price forecast was created prior to August 4, 2014, correct?
- 19 A. Yes.
- Q. And the revenue projection in JAR-1
  Revised was developed using a CO-2 price forecast
  provided by Judah Rose, correct?
- 23 A. Yes.
- Q. And that CO-2 price forecast was created prior to August 4, 2014, correct?

A. Yes.

- Q. So the \$561 million figure presented in your fifth supplemental testimony is based, in part, on energy, capacity, natural gas, and CO-2 price forecasts that are each more than 17 months old; is that correct?
  - A. Yes.
- Q. This table in your workpaper also includes a projection of costs under rider RRS, correct?
- 11 A. Yes.
  - Q. And that projection was developed based on Attachments JJL-1, -2, and -3 Revised, correct?
    - A. Yes.
  - Q. And to develop the cost projection in your workpaper, the only change made to those attachments was lowering the return on equity from 11.15 percent to 10.38 percent, correct?
  - A. Correct, and making the calculation for the partial year in 2014.
    - Q. Yes, thank you. The companies did not perform any sensitivity analysis projection for rider RRS as presented in your workpaper, correct?
- A. Correct.
- MR. SOULES: Your Honor, may we go off

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     the record for a moment?
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                 EXAMINER PRICE: You may. Go off the
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     record.
                 (Discussion off the record.)
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                 EXAMINER PRICE: Let's go back on the
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     record.
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                 You may proceed, Mr. Soules.
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                 MR. SOULES: Thank you, your Honor. Your
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     Honor, may we approach?
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                 EXAMINER PRICE: You may.
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                 MR. SOULES: Your Honor, could we have
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     this document marked as confidential Sierra Club
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     Exhibit 90?
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                 EXAMINER PRICE: It will be so marked.
                 (EXHIBIT MARKED FOR IDENTIFICATION.)
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            Ο.
                 (By Mr. Soules) Ms. Mikkelsen, you have
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    been handed a document that was produced in discovery
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     response OCC Set 17-RPD-19. The document is labeled
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     "OCC Set 17-RPD-19, Attachment 1, Competitively
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     Sensitive Confidential." Are you familiar with this
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     document?
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            Α.
                Yes.
                 And this document contains three
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     spreadsheets, correct?
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            Α.
                 Yes.
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Q. And these spreadsheets are the modified versions of Attachments JJL-1, JJL-2, and JJL-3 Revised that were used for the cost projection presented in your workpaper, correct?

A. Yes.

O. We can set that aside.

Ms. Mikkelsen, could you please turn to page 8 of the third supplemental stipulation, and specifically to Section V-D-3-a, entitled "Rigorous Review of Rider RRS." Please let me know when you are there.

- A. I'm there.
- Q. Great. Thank you. Just to confirm, the review process that's referred to here is the same review process discussed on pages 14 and 15 of your direct testimony; is that correct?

MR. KUTIK: Just to be clear, we are talking about testimony that was filed in August of 2014.

MR. SOULES: That's correct, yeah.

- A. Yes. It is also discussed on page 12 of my second supplemental testimony as well as addressed in this third supplemental stipulation.
- Q. And referenced in your fifth supplemental testimony, correct?

A. Yes.

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- Q. Now, there is a difference between the review process that was described in your direct testimony and the review process that's referenced in the third supplemental stipulation, correct?
- A. I think the third supplemental stipulation and recommendation clarifies what the intent was that was expressed originally in the application filed by the company but does address the subsequent establishment of the capacity performance product in the PJM market to make more clear the goal of that in the review.
- Q. Thank you. And that clarification that's in the third supplemental stipulation, that's the third sentence under section V-B-3-A; is that correct?
  - A. Yes.
- Q. Okay. Other than that clarification, there are no differences between the review process described in your direct testimony and the review process that's referenced in the third supplemental stipulation, correct?
  - A. No. I don't think I agree with that.
- Q. Are there other differences between the review process described in your direct testimony and

the review process referenced in the third supplemental stipulation?

A. Yes.

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- Q. And what are those differences?
- A. The Third Supplemental Stipulation and Recommendation also includes a commitment for full information sharing with respect to the FirstEnergy Solutions Corporation fleet, which was not included in the commitments made in the direct testimony in this case with respect to the review process.
- Q. Are there any other differences between the review process described in your direct testimony and the review process referenced in the third supplemental stipulation?
  - A. None that come to mind at this time.
- Q. So at present it's your understanding there are two differences which you have already identified between the review process described in your direct testimony and the review process referenced in the third supplemental stipulation; is that correct?
  - A. Yes.
- Q. And if we could look at the full information sharing provision under 3b, under this provision the companies are agreeing to provide FES

fleet information on any cost component in response to a reasonable staff request, correct?

A. Yes.

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- Q. And the reference to FES fleet information is referring to information about generating units that are owned by FES but are not the subject of the proposed transaction; is that correct?
  - A. Yes.
- Q. So the reference to FES fleet information does not include information about the generating units that are the subject of the proposed transaction; is that correct?
- THE WITNESS: May I ask to have the question reread, please.
- 16 EXAMINER PRICE: You may.

17 (Record read.)

- A. The information relative to the plants included in the proposed transaction was always intended to be made available for a review as part of the staff's review process.
- Q. So information about cost components of those generating units was contemplated by the review process described in your direct testimony, correct?
- A. Correct.

- Q. I would like to talk for a moment about your understanding of the process contemplated by the full information sharing provision of the stipulation. It's your understanding that the Commission staff would issue data requests to the companies. The companies would then get the requested information from FES, and, finally, the companies would provide that information to the staff; is that correct?
  - A. Assuming the request is reasonable, yes.
- Q. Okay. And the reasonableness of a request would be determined by the Commission; is that correct?
  - A. Assuming the companies and the staff were not able to resolve any issues with respect to reasonableness, then the ultimate disposition would be made by the Commission.
  - Q. Okay. Thank you. So under this provision of the stipulation, the staff would not submit data requests directly to FES, correct?
    - A. Correct.

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- Q. Now, the companies have made this information sharing commitment on behalf of FES, correct?
- 25 A. The companies have made this information

sharing commitment on behalf of FES after checking with the FES business unit management to assure that they could make that commitment on behalf of FES.

- Q. FES is not a signatory to the third supplemental stipulation, correct?
  - A. Correct.
- Q. FES's commitment to provide this fleet information was communicated verbally, correct?
  - A. Yes.
- Q. And that commitment was specifically an oral communication between FES and the companies, correct?
- MR. KUTIK: Well, verbal communications usually are oral, your Honor.
- MR. SOULES: Your Honor, I am -
  EXAMINER PRICE: He's just seeking
- 17 clarification.

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- 18 A. Yes.
- Q. And FES itself has not filed any document with the Commission that acknowledges that commitment, correct?
  - A. No. FES made that commitment to the companies, and the companies represented that commitment in this stipulation.
- Q. So you agree with my prior question that

FES itself has not filed any document with the Commission confirming this commitment, correct?

- A. I am not aware of any such document.
- Q. The proposed transaction between FES and the companies includes FES's 4.85 percent interest in the OVEC plants, correct?
  - A. Yes.

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- Q. OVEC has made no commitment to share information with the Commission as part of this third supplemental stipulation, correct?
  - A. Correct.
- Q. So the information sharing commitment in section V-B-3-B does not extend to information that's solely in the possession of OVEC, correct?
  - A. Correct.
- Q. Now, under this provision of the stipulation, FES fleet information will be provided only in response to a reasonable staff request, correct?
- 20 A. Yes.
- Q. So none of the intervening parties in
  this case would be entitled to request FES fleet
  information under section V-B-3-b of the stipulation,
  correct?
- 25 A. Correct.

Q. And under this provision all FES fleet information provided to the staff will be treated as critical energy infrastructure information regardless of its content, correct?

A. No.

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- Q. Why is that not correct?
- A. The stipulation reads it will -- it will not be treated as it is -- pardon me. The stipulation reads it will be treated as if it is highly sensitive proprietary trade secret information and critical energy -- pardon me, critical energy infrastructure information. It isn't designating it as such. It is saying it will be treating it as though it is.

MR. SOULES: Your Honor, could I have the last two questions and answers read back.

EXAMINER PRICE: You may.

(Record read.)

MR. SOULES: Thank you.

- Q. (By Mr. Soules) Ms. Mikkelsen, under this provision of the stipulation, none of the intervening parties in this case would be permitted to see the fleet information provided to the staff, correct?
  - A. Correct.
- Q. Could you please turn to page 7 of the

third supplemental stipulation and specifically to section V-B-2 entitled "Risk Sharing." Please let me know when you are there.

A. I'm there.

Q. Under this provision of the stipulation the companies' customers would be provided up to \$100 million in credits under certain conditions; is that correct?

THE WITNESS: May I ask that that question be reread, please?

11 EXAMINER PRICE: You may.

(Record read.)

- A. Under this provision the companies' customers would be provided up to \$100 million in credits by the companies as distinguished from the credits that would naturally occur under rider RRS.
- Q. Okay. Thank you for that clarification. This provision does not guarantee that rider RRS will provide a credit to customers in any given year, correct?
  - A. Correct.
- Q. And, more generally, the third supplemental stipulation does not establish a cap on charges that could flow through rider RRS, correct?
  - A. The Third Supplemental Stipulation and

Recommendation does not create a cap on the credits or charges that could flow through rider RRS.

Q. Going back to section V-B-2, the companies would be financially responsible for any credits paid under this provision, correct?

MR. KUTIK: I'll object, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: I think it's misleading potentially. There are two types of credits, your Honor. There are credits that may occur as part of the netting process and there are also additional credits. I assume we are talking about the latter in this case, and I think that needs to be clear in the questions, your Honor.

EXAMINER PRICE: The objection is sustained. If you could just clarify your question.

MS. FLEISHER: Sorry, your Honor. If Mr. Kutik could use his microphone.

MR. KUTIK: I will endeavor to do so.

MS. FLEISHER: Thank you.

Q. (By Mr. Soules) Certainly. Miss
Mikkelsen, going back to Section V-B-2 -- everyone is
losing their mic. Going back to section V-B-2 and
referring specifically to the \$100 million of
potential credits that would not naturally flow

through rider RRS, the companies would be financially responsible for any credits that are paid under that provision, correct?

A. Yes.

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- Q. And the companies would not be subsequently reimbursed for those payments by FES, correct?
  - A. Correct.
- Q. And the companies would not be subsequently reimbursed for those payments by FirstEnergy Corporation, correct?
  - A. Correct.
- Q. So any credits that are paid out under this provision would represent a direct cost to the companies, correct?
- 16 A. Yes.
  - Q. There's no language in the third supplemental stipulation that precludes the companies from recovering those costs from customers in a future Commission proceeding, correct?
  - A. While there is no language in the Third Supplemental Stipulation and Recommendation that precludes the companies from recovering those costs in a future Commission proceeding, it was not the intention of the stipulation that the companies would

recover those in a subsequent Commission proceeding.

MR. SETTINERI: Your Honor, at this time we move to strike the language after "it was not the intent." It was very direct, and that extra clarification as to what the intent was of the parties to the stipulation should not be allowed in the record.

8 EXAMINER PRICE: Motion to strike is 9 denied.

MR. SETTINERI: Thank you.

MR. SOULES: Your Honor, could I have the last question and answer.

13 EXAMINER PRICE: You may.

14 (Record read.)

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MR. SOULES: Thank you. Thank you, your Honor.

Q. (By Mr. Soules) Ms. Mikkelsen, if we could look at section V-B-1, the immediately preceding section, under this provision of the stipulation the term of rider RRS would be shortened to an eight-year period, correct?

A. Correct.

Q. And there is nothing in the stipulation that prevents the companies from seeking an extension of rider RRS beyond May 31, 2024, correct?

- A. Correct.
- Q. Ms. Mikkelsen, earlier the revised term sheet was marked as Companies' Exhibit 156. Do you recall that?
  - A. I do.

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- Q. And that revised term sheet has been signed by representatives of FES and the companies, correct?
  - A. Yes.
- Q. But the companies and FES have not yet executed a purchase power agreement, correct?
- 12 A. Correct.
- Q. Could you please turn to page 6 of your fifth supplemental testimony?
- MR. KUTIK: I'm sorry, what page?
- MR. SOULES: Page 6.
- Q. Are you there?
- 18 A. I am.
- Q. Great. Thank you. On line 10 there is a reference to a "transmission reliability impact study." Do you see that reference in your testimony?
  - A. Yes.
- Q. The transmission reliability impact study referenced here is the same study that was described in the testimony of Companies' Witness Rodney

Phillips, correct?

- A. Yes.
- Q. On the same page starting on line 11, it states, "The Companies agree to make available upon request an electronic version of the economic development analysis conducted by an independent third party for this proceeding." Is that your testimony?
  - A. Yes.
- Q. And the economic development analysis referenced here is the analysis that Companies Witness Sarah Murley submitted with her direct and supplemental testimony, correct?
  - A. Yes.
- Q. Could you please turn to page 11 of the third supplemental stipulation. And I would like to look specifically at Section V-E-1. This section of the stipulation discusses a CO-2 reduction goal for FirstEnergy Corp., correct?
  - A. Yes.
- Q. And to the best of your knowledge, there is currently no plan to achieve that goal, correct?
- A. I am not aware of a plan that exists today to achieve that goal. I am aware that in the stipulation the companies have agreed to file a

report with the Commission by November 1st of 2016, highlighting the then-current strategy for achieving this goal, among other things.

- Q. And that -- that commitment is in section V-E-5 on the following page, correct?
  - A. Yes.

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- Q. Under this provision of the -- I'm sorry. Going back to Section V-E-1, under this provision there would be no penalty if FirstEnergy Corp. fails to meet the CO-2 emission reduction goal set forth in the provision, correct?
- A. While the Third Supplemental Stipulation and Recommendation does not include a penalty provision, should FirstEnergy Corp. fail to meet this CO-2 emissions reduction goal, the company takes its regulatory commitments very seriously, and I believe a pattern of failure to meet your regulatory commitments without good cause shown would have a very chilling effect on the companies' ability to work successfully with its regulators in a going-forward basis.

MR. SOULES: Your Honor, I would move to strike the portion of her response beginning with "the company takes" as being nonresponsive to the question.

MR. KUTIK: Your Honor, I believe what 1 2 the company -- what the witness was saying, your 3 Honor, is that although there may not be an explicit penalty, there is an implicit penalty about the 4 5 damage of the relationship that the companies would 6 face with the -- with its regulator if it didn't make 7 a good-faith effort to meet its commitment. 8 EXAMINER PRICE: I think you asked a 9 fairly broad question and she took advantage of your 10 broad question. Your motion to strike is denied. 11 MR. SOULES: Thank you, your Honor. 12 Your Honor, may I approach? 13 EXAMINER PRICE: You may. MR. SOULES: Your Honor, could we have 14 15 this marked as Sierra Club Exhibit 91? 16 EXAMINER PRICE: So marked. 17 (EXHIBIT MARKED FOR IDENTIFICATION.) 18 (By Mr. Soules) Ms. Mikkelsen, you have Q. 19 been handed a response to discovery request OCC Set 20 17-INT-27. Are you familiar with this document? 21 Α. Yes. 22 And are you the sponsoring witness for Q. this discovery response? 23 24 Α. Yes.

And this interrogatory asks, "Will there

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be a penalty for the Companies if they fail to reduce their emissions levels by 90 percent below 2005 levels by 2045," correct?

A. Yes, that's the question.

Q. Okay. And the companies' response includes a series of objections and then states, "Subject to and without waiving the foregoing objections the Companies do not own generation. The Stipulation does not include a penalty associated with the emission reduction provision." Is that correct?

MR. KUTIK: Well, your Honor, you should note that the -- there were objections, and one of the objections was that it mischaracterizes the stipulation.

EXAMINER PRICE: Can you explain why it mischaracterizes the stipulation?

MR. KUTIK: Well, your Honor, to the extent there is a reduction goal for the companies. The companies don't own generation.

EXAMINER PRICE: Can you ask a more specific question, Mr. Soules?

MR. SOULES: Thank you, your Honor.

Q. (By Mr. Soules) Ms. Mikkelsen, the stipulation does not include a penalty associated

with the emission reduction provision, correct?

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MR. KUTIK: Again, your Honor, that question has been asked and answered.

EXAMINER PRICE: I think it was answered in a very broad sense, and I think Mr. Soules is simply following up and trying to ask a "yes" or "no" answer in a narrow sense; is that correct?

MR. SOULES: Yes, your Honor.

EXAMINER PRICE: Ms. Mikkelsen, you can answer the question.

- A. The Third Supplemental Stipulation and Recommendation does not include explicit language with respect to a penalty associated with the failure to meet the CO-2 emission reduction goal.
- Q. Staying on page 11 of the third supplemental stipulation, if you could please look at section V-E-3, and looking down at subsection a, so V-E-3-a, it states, "The Companies will reactivate in 2017 all programs suspended in their EE/PDR Portfolio Plan in Case No. 12-2190-EL-POR," and then the sentence goes on from there. Do you see the language in the stipulation?
  - A. Yes.
- Q. Under this provision of the stipulation, the companies are committing to reactivate these

programs for 2017; is that correct?

- A. In this provision the companies are committing to reactivate in 2017 all of the programs that were suspended.
- Q. And the companies would seek to reactivate those programs by including them in their EE/PDR portfolio plan that is anticipated to be filed in April of 2016, correct?
  - A. Yes.

- Q. And this stipulation provision contemplates the companies will implement those programs that are approved by the Commission, correct?
  - A. Yes.
- Q. So any specific program that is reactivated will only be reactivated if the Commission approves that reactivation, correct?
  - A. Yes.
- Q. The companies have not yet developed their EE/PDR portfolio plan, correct?
- A. The companies are in the process of developing their EE/PDR portfolio plan. It is not complete.
- Q. All right. Currently the companies do
  not have an estimate of the costs to reactivate these

programs, correct?

- A. Correct.
- Q. In the EE/PDR portfolio plan that the companies plan to file in April of 2016 would cover the years 2017 through 2019, correct?
  - A. Correct.
- Q. So the last four-and-a-half years of the proposed ESP would be covered by subsequent EE/PDR portfolio plans, correct?
  - A. Correct.
- Q. And under the stipulation the companies have committed to proposing that these energy efficiency programs continue to be implemented through May 31, 2024, correct?
  - A. Correct.
- Q. And under the stipulation the -- looking specifically at the period beyond 2019, the companies would only implement those energy efficiency programs if they were approved by the Commission, correct?
  - A. Correct.
- Q. Under this provision of the stipulation, the companies have not committed to propose any minimum level of funding for these energy efficiency programs, correct?
- 25 A. Correct.

Looking specifically at section V-E-3-b, 1 Q. 2 there is a reference to 800,000 megawatt-hours of energy savings annually. Do you see that reference? 3 Α. Yes. 4 5 Ο. Under this stipulation provision, the 6 companies are not required to achieve 800,000 7 megawatt-hours of energy savings annually, correct? 8 Α. Correct. 9 MR. SOULES: Your Honor, may I approach? 10 EXAMINER PRICE: You may. 11 MR. SOULES: Your Honor, could we have 12 this document marked as Sierra Club Exhibit 92? 13 EXAMINER PRICE: It will be so marked. 14 (EXHIBIT MARKED FOR IDENTIFICATION.)) 15 Q. (By Mr. Soules) Ms. Mikkelsen, you have 16 been handed a response to discovery request, SC Set 11-INT-221. Are you familiar with this document? 17 18 Α. Yes. 19 MR. SETTINERI: Excuse me. Could I have 20 that reference? I couldn't catch the reference to 21 the exhibit. 22 MR. SOULES: Yes. It's response to SC 23 set 11-INT-221. 24 MR. SETTINERI: Thank you.

(By Mr. Soules) And you are the

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sponsoring witness for this discovery response,
correct?

A. Correct.

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- Q. And in response to subpart c of this interrogatory, you refer to pages 36 through 39 of the companies' 2015 Electric Long-Term Forecast Report, correct?
  - A. Yes.

MR. SOULES: Your Honor, may I approach?

EXAMINER PRICE: You may.

MR. SOULES: Could we have this document marked as Sierra Club Exhibit 93?

EXAMINER PRICE: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Soules) Ms. Mikkelsen, you have been handed a response to discovery requests SC Set 12-INT-225. Are you familiar with this document?
  - A. Yes.
- Q. And you were the sponsoring witness for this discovery response, correct?
  - A. Yes.
- Q. In looking specifically at subpart a of the interrogatory, it asks whether the annual energy savings that the companies would strive to achieve under the third stipulation is in addition to the

forecasted levels of energy efficiency and demand response savings identified in column 5(b) on pages 36 to 39 of the Companies' 2015 Electric Long-Term Forecast Report; is that correct?

- A. That's what the question says, yes.
- Q. And in response to that question, you said "no," correct?
  - A. Correct.

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- Q. And subpart b of the interrogatory asks to confirm that the companies' 2015 Electric Long-Term Forecast Report forecasts more than 800,000 megawatts of energy savings for the companies from energy efficiency and demand response in each of the years 2021, 2022, 2023 and 2024, correct?
  - A. Yes, that's the question.
- Q. Okay. And then your response to that question references column (5b) on page 39 of the long-term forecast report, correct?
  - A. Yes.

MR. SOULES: Your Honor, may I approach?

EXAMINER PRICE: You may.

MR. SOULES: Could we have this marked as
Sierra Club Exhibit 94?

24 EXAMINER PRICE: So marked.

25 (EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. (By Mr. Soules) Ms. Mikkelsen, you have been provided an excerpt from the companies' 2015 Electric Long-Term Forecast Report, which was filed in Case 15-649-EL-FOR on April 15th of 2015. Are you familiar with this document?
  - A. Yes.

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- Q. And this excerpt includes page 36 to 39 of that forecast report, correct?
  - A. Among other pages, yes.
- Q. Thank you. Could you please turn to page 39. Please let me know when you are ready to proceed.
  - A. I'm there.
  - Q. Looking at the figures in column (5b), would you agree that this column displays an estimate of cumulative energy savings from energy efficiency and demand response?
    - A. Yes.
  - Q. And this column can be used to calculate the annual incremental energy statement from energy efficiency and demand response, correct?
  - A. One could calculate the difference in the cumulative amount from one year to another year to derive an estimate of the annual energy efficiency and demand response savings.

Q. Okay. So, for example, if we looked at the year 2016, the row for 2016, and we wanted to know the incremental annual savings that occurred in 2016, we could take the figure in column (5b) and subtract it by the figure in the prior line, correct?

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- A. If what you are saying is you could take the 3,028,800 from 2016 and subtract from that the 2,973,600 from 2015 to come up with the difference, yes.
- Q. And that difference would represent the incremental energy savings from energy efficiency and demand response for 2016, correct?
- A. Based on the assumptions that were used at the time, these numbers were developed relative to the long-term forecast report.
- Q. Thank you. And based on the figures that are listed in this table, the annual incremental energy savings for the years 2021, 2022, 2023, and 2024 is greater than 800,000 megawatt-hours, correct?
- A. I haven't performed the specific calculation and would note that the numbers listed here really reflect the assumptions that are included in -- as your Sierra Club Exhibit 93 says, the percent reductions from baseline that are included in Ohio Revised Code 4928.66(A)(1)(a) versus the total

consumption amounts, yes.

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Q. Thank you. We can set-aside these past couple of exhibits.

Could you please turn to page 12 of the third supplemental stipulation, and specifically looking at section V-E-4 entitled "Increase Renewable Resources, 100 MW of Wind or Solar." Under this provision of the stipulation the companies would seek to procure 100 megawatts of solar or wind power if certain conditions are met, correct?

- A. Yes.
- Q. And the companies are not making a firm commitment to procure 100 megawatts of wind or solar resources, correct?
- A. In the stipulation the companies make a firm commitment that -- to the extent that the staff deems it's helpful in order to comply with a future federal or state law or rule and to the extent that such federal or state law or rule hasn't fostered the development of the new renewable energy resources, then at the staff's request, the company would move to procure 100 megawatts of new Ohio wind or solar resources.

MR. SOULES: Your Honor, could I have the last answer read back.

EXAMINER PRICE: You may.

(Record read.)

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MR. SOULES: Thank you.

- (By Mr. Soules) So this provision of the Ο. stipulation would only be triggered if the staff concluded there was a future law or rule for which new renewable energy resources would be helpful for compliance but the law or rule had not fostered development of those resources, correct?
  - Α. Correct.
- And with respect to the reference to 11 Ο. 12 future -- strike that.
- Do you see the reference to "future federal or state law or rule"? 14
- 15 Α. I do.
  - And that reference does not include the Ο. Clean Power Plan that USEPA issued in August of 2015, correct?
  - For purposes of this provision, the federal Clean Power Plan is not considered a future federal law or rule.
  - Okay. This stipulation provision could be potentially triggered by a state plan designed to implement the Clean Power Plan, correct?
- 25 Α. Yes.

EXAMINER PRICE: So just to be clear, the Clean Power Plan itself is not considered a new federal or state law or rule but a state implementation plan to implement the Clean Power Plan would be considered a new state or federal law or rule and trigger this provision?

THE WITNESS: Correct.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Soules) Could this provision potentially be triggered by a future Commission ruling?
- A. Yes.

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- Q. And if the conditions listed in this
  provision were triggered, the companies would make a
  filing with the Commission regarding the need to
  procure 100 megawatts of wind or solar resources,
  correct?
- MR. KUTIK: May I have the question read, please.
- 20 EXAMINER PRICE: You may.
- 21 (Record read.)
- A. What this stipulation says is that at the staff's request, the companies will make a filing at the Commission demonstrating the need to procure new renewable energy resources, including wind and solar.

And I would say it's up to 100 megawatts. Should the staff determine that only 50 megawatts are needed and they ask the companies to pursue 50 megawatts, then that would be the filing that the companies would make, for example.

Q. If the companies made such a filing, the Commission would have to approve the application before the companies would move forward with the procurement of new wind or solar resources, correct?

## A. Correct.

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EXAMINER PRICE: Ask a question. Can the companies dispute the staff's request with the Commission? If the companies say the staff is being unreasonable, can they appeal that to the Commission? Or once the staff asks the companies, it will be obligated to file?

pardon me. Once the staff asks the companies, they are obligated to file. I would expect as a practical matter if the company had concerns, they could discuss those with the staff, typically very successfully, at resolving matters like that. But ultimately the companies are obligated to act at the request of the staff.

EXAMINER PRICE: Thank you.

MR. SOULES: Thank you, your Honor.

Q. (By Mr. Soules) If there were a future law or rule for which new renewable energy resources would be helpful for compliance, wouldn't that law or rule necessarily foster the development of such resources?

7 MR. KUTIK: Your Honor, at this point 8 I'll object, argumentative.

EXAMINER PRICE: Can I have the question back again.

11 (Record read.)

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12 EXAMINER PRICE: Overruled.

You can answer.

A. Not necessarily. You are talking about an eight-year time frame. I don't know all the facts and circumstances that would exist over the eight-year time frame or what might be required coming out of these future federal, state laws or rules, but I don't think you can conclude summarily that they would necessarily drive the behavior.

MR. SOULES: Your Honor, could I have that answer read back?

EXAMINER PRICE: You may.

24 (Record read.)

Q. (By Mr. Soules) Can you identify any

situation in which a future federal or state law or rule -- I'm sorry. Strike that.

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Ms. Mikkelsen, can you identify any situation where a future law or rule for which new renewable energy resources would be helpful for compliance but would not necessarily foster the development of those new resources?

MR. KUTIK: I'll object, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: At this point we are well beyond the speculation and the knowledge of this witness. We are talking about what possible future regulations or rules there might be.

MR. SOULES: Your Honor, I merely am trying to probe the precise conditions under which this stipulation provision would actually be triggered.

MR. KUTIK: But not with this question, your Honor.

EXAMINER PRICE: I think if you want to ask a hypothetical question, you need to -- and we are not looking for 15-layer hypotheticals here, but if you could just give a more specific hypothetical so the witness could respond, so "can you envision a circumstance when" would be helpful.

MR. SOULES: Okay. Thank you, your Honor.

- Q. (By Mr. Soules) Ms. Mikkelsen, let's suppose hypothetically that the state of Ohio develops a plan to implement the Clean Power Plan.

  If new renewable resources would be helpful to comply with that plan, wouldn't the plan by definition foster the development of renewable resources?
- A. Not necessarily. I think the development of the resources is going to be driven in large measure by price signals and the ability to recover the investment, and so absent a knowledge of what that circumstance would be to a merchant developer, you could have a circumstance wherein the staff's judgment they would want the utility to take that action in order to help the state -- help achieve compliance with the state or federal law or rule.

MR. SOULES: Thank you.

Thank you, your Honor. I have no further questions.

EXAMINER PRICE: Thank you. Let's go off the record.

(Discussion off the record.)

EXAMINER PRICE: Let's go back on the

25 record.

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7547 1 Ms. Willis. 2 MS. WILLIS: Thank you, your Honor. 3 4 CROSS-EXAMINATION 5 By Ms. Willis: Good morning, Ms. Mikkelsen. 6 Q. 7 Good morning, Ms. Willis. Let's go to your testimony, page 1, lines 8 Q. 9 15 through 17. There you testified that the purpose 10 of your testimony is to support the Third 11 Supplemental Stipulation and Recommendation, correct? 12 MR. KUTIK: What page are you on? 13 MS. WILLIS: I'm sorry, that's page 1, 14 lines 15 through 17. 15 MR. KUTIK: Thank you. 16 At page 1, line 15 through 16 I say, "The Α. 17 purpose of this testimony is to support the Third 18 Supplemental Stipulation and Recommendation." 19 Thank you. And can we agree that when we Ο. 20 use the term "third supplemental stipulation," we can 2.1 use that interchangeably with the latest filed stipulation for purposes of our questioning this 22 morning? 23 24 Α. Yes. 25 Q. So either way we would be talking about

the stipulation that was filed December 1, 2015,
correct?

- A. Yes.
- Q. Now, Ms. Mikkelsen, you participated in the settlement discussions that gave rise to the latest filed stipulation, correct?
  - A. Yes.
- Q. And you were involved in negotiating all of the terms of the third supplemental stipulation, correct?
- 11 A. Yes.

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- Q. But you did not have to approve the terms before they were put into the stipulation; is that correct?
- 15 A. Yes.
  - Q. The terms contained in the latest stipulation would have been approved, Ms. Mikkelsen, on behalf of the companies by a representative of the rates department, the regulatory affairs division, and the legal team, correct?
  - A. Yes. And as we discussed earlier, to the extent that those folks had to reach out to other business unit leaders in order to gain their support for the provision, they would have done so prior to approving the inclusion in the stipulation.

- Q. Now, the terms and conditions that were contained in the latest stipulation were not approved by FirstEnergy Solutions, correct?
- A. FirstEnergy Solutions did not approve the terms and conditions contained in the Third Supplemental Stipulation and Recommendation. They did, as we discussed earlier, agree to the companies that the companies could commit to full information sharing as it relates to the FES fleet under the terms we discussed earlier.
- Q. Now, Ms. Mikkelsen, you don't know if anyone else within the FirstEnergy Corporation had to approve the terms and conditions contained in the latest stipulation, correct?
  - A. Correct.

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- Q. Now, let's go to your testimony on page 3, line 16 through 17. And there you describe what you call "the salient features of the Third Supplemental Stipulation," correct?
- A. Well, I don't describe the features there. I tee up the fact that I will be describing the features thereafter.
- Q. Thank you. Included in the salient features is the modified term of rider RRS going from a 15-year to an 8-year period, correct?

A. Yes.

- Q. Now, there are a number of new provisions in the third supplemental stipulation as compared to the earlier stipulations filed in this case, correct?
  - A. Yes.
- Q. And the new provisions would be included in the bullets that are contained in your testimony from pages 3 through 6, correct?
- A. The new provisions would be contained most fully in the Third Supplemental Stipulation and Recommendation as summarized in my fifth supplemental testimony on pages 3 through 6.
- Q. Okay. Now, let's look at your reference in your testimony at page 3, lines 22 through 24, and there you talk about you rider RRS. Do you see that reference?
  - A. Yes.
- Q. And you say there that the term of rider RRS has been modified from the original term of 15 years and is now an 8-year term, correct?
  - A. Subject to final reconciliation, correct.
- Q. And you would agree with me, would you not, that the stipulation doesn't contemplate a shortening of that eight-year term?
  - A. Correct.

- Q. So there would be no conditions under which the eight-year term of rider RRS could be shortened.
  - A. Correct.

- Q. Let's go to the stipulation itself.

  Let's go to page 7. Specifically I want to direct

  your attention to the Section V-B-1. And I want you

  to look at where the term of rider RRS is described

  under B-1. Can you look at that for a moment?
  - A. Yes.
- Q. And you are familiar with this section of the stipulation, correct?
  - A. Yes.
  - Q. And the last sentence of that term says that "The Companies agree that the Commission may proceed to terminate the specific charge/credit of Rider RRS for any generation unit upon its sale or transfer pursuant to R.C. 4005.26." Do you see that reference?
    - A. Yes.
- Q. And you would agree with me, would you not, under this provision that no party has a right to seek to terminate the specific charge or credit of rider RRS for any generation unit upon its sale or transfer?

A. Correct.

- Q. And it's your understanding that this provision in the stipulation covers the FES entitlement to the OVEC plants, the Kyger and Clifty Creek, correct?
- A. This provision covers all of the plants for the entitlement included in the proposed transaction.
  - Q. Okay. Thank you.
  - A. You're welcome.
- Q. Now, let's switch gears for a moment, and we are going to talk about instead of the term of the rider RRS, we are going to talk about the term of the ESP. Under the latest stipulation the term of the ESP has been lengthened from three years to eight years, correct?
  - A. Yes.
- Q. And to your knowledge, the PUCO has never approved an ESP longer than three years for any electric distribution utility in Ohio.
  - A. Correct.
- Q. And you would agree with me that the eight-year term of the ESP could be shortened under the latest filed stipulation.
- 25 A. The Third Supplemental Stipulation and

Recommendation contemplates an eight-year term for the ESP. There are certain statutory provisions as well as provisions included in the stipulation to address tests associated with an ESP of that duration, but the intention is that the ESP would last for eight years.

- Q. Now, you mentioned that there are provisions in the -- in the law that could shorten the eight-year term of the ESP, correct?
- A. There are statutory tests that the Commission can conduct, which based on the results of those, they may terminate a longer term, but they are not obligated.
- Q. Let's talk about those provisions or statutes. Are you aware that the statute or -- is the statute you are talking about Revised Code 4928.143(E)?
  - A. Yes.

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- Q. And that contains tests, does it not?
- A. Yes. I don't have a copy of the statute in front of me sitting here, so if we get too far down the path, I probably would need one.
  - Q. Right.
- A. But yes.
- 25 Q. Now, you are familiar with that statute,

7554 1 correct? 2 Α. Yes. 3 Q. And you have read that statute, right? 4 Α. Yes. 5 Q. And do you understand that the statute sets forth conditions under which the Commission 6 7 could terminate an electric security plan? Do you have a copy of the statute? 8 Α. 9 I do. Ο. 10 It would be helpful to me, ma'am. Α. 11 you. 12 MS. WILLIS: May I approach the witness, 13 your Honor? 14 EXAMINER PRICE: You may. 15 THE WITNESS: Thank you, ma'am. 16 MS. WILLIS: Was there a question 17 pending, your Honor? I am not sure. 18 EXAMINER PRICE: There is. 19 Could we have that question back, please. 20 MS. WILLIS: Thank you. 21 (Record read.) 22 Recognizing I am not an attorney, but in Α. 23 my mind the statute at 4928.143(E) lays out certain

tests that the Commission should conduct in the

fourth year and every fourth year thereafter of an

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ESP that extends longer than three years.

- Q. Okay. And the ESP proposed under the stipulation is one that extends longer than three years, correct?
  - A. Yes.

- Q. Now, if we go to the stipulation, page 18, provision K, in fact we find mention of the fourth-year test required under RC 4928.143(E), correct?
  - A. Yes.
- Q. Would you agree with me that the term of the stipulation sets forth specific transition provisions that the PUCO would be required to consider before terminating the ESP?
- A. Section K lays out more specificity with respect to the tests that the Commission would conduct pursuant to 4928.143(E).
- Q. And it speaks to the transition, correct, transition provisions that the PUCO would be required to consider before terminating the ESP?
  - A. Yes.
- Q. And when the stipulation uses the term
  "transition," it is referring to what occurs after
  the ESP plan is terminated by the PUCO and a more
  advantageous alternative is adopted under the

statute?

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- A. No. The transition provision spelled out in the third stipulation, as I said earlier, really provides a greater degree of specificity with respect to the test that the Commission would conduct pursuant to the statute prior to ordering termination.
- Q. Let's talk about the transition provisions in the stipulation Section V-K. There you list "the Commission's test of the plan, which shall include consideration of the prospective quantitative and qualitative effects of the Stipulated ESP IV, including the impact of termination on the financial health of the utilities." Do you see that?
  - A. I do.
- Q. And would you agree that the specific transition provisions in the stipulation Section V-K are not found in 4928.143(E)?
- A. The specific words that you see here are not words taken from the statute, but the statutory test requires the Commission to conduct an MRO versus ESP test, much like the one that's spelled out earlier in the statute, which looks -- which asks the Commission to look at the results of the MRO versus ESP test in aggregate, and when we talk about looking

at it in aggregate, that includes both the quantitative and qualitative effects, which are, of course, the words you see here.

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And, further, when it talks about including the impact of the termination of the financial health of the utilities, certainly one of the factors that the Commission could consider when it's looking at the MRO versus ESP in aggregate is the financial health of the utilities, and also, specifically, one of the tests that's spelled out here in the statute is a prospective significantly excessive earnings test which necessarily addresses the financial health of the utilities on a prospective basis.

MS. WILLIS: Your Honor, I would like to have my question and that answer reread, please.

EXAMINER PRICE: You may.

(Record read.)

MS. WILLIS: Thank you, Karen.

I would move to strike everything after "but." My question was specifically to, Are the transition provisions contained in the stipulation found in 4928.143(E)? She did answer my question at first, and then she diverged into what should the Commission consider and what can it consider. My

question was not directed to that, so I would move to strike as nonresponsive.

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MR. KUTIK: Your Honor, I believe that her answer can be fairly characterized as saying word for word you won't find what's discussed in the stipulation in the statute, but the meaning of the statute does encompass the tests.

MS. WILLIS: And I didn't ask her -
MR. KUTIK: Let me finish, if I may. In
that the statute envisions the type of test and, in
fact, the tests that are set out in Section E.

MS. WILLIS: If I may quickly. Yes, I didn't ask her what the meaning of the statute is. I asked her if the terms that are specifically in the stipulation are contained in the statute.

MR. KUTIK: And I believe her answer was, in effect, yes.

EXAMINER PRICE: I think she was just trying to explain her answer, but if you want to follow-up with a more explicit narrower question, I will require the witness to answer "yes" or "no."

Q. (By Ms. Willis) Ms. Mikkelsen, is the term found in the stipulation that the Commission shall consider prospective quantitative and qualitative effects of the ESP, is that found

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specifically in the statutory language of 4928.143(E)?
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THE WITNESS: May I ask to have the question reread, please.

EXAMINER PRICE: You may.

(Record read.)

A. I am trying to be guided by the "yes" or "no."

EXAMINER PRICE: Answer "yes" or "no" or explain why you cannot answer yes or no.

THE WITNESS: I am having difficulty answering yes or no because the statutory provision very specifically refers to 4928.143(C)(1), the MRO versus ESP test, which calls for comparison in aggregate, which includes the qualitative and quantitative.

So while the words as written in the stipulation don't appear verbatim in the statute, I think that they are addressing the statutory provisions.

- Q. (By Ms. Willis) Ms. Mikkelsen, you mentioned the statute goes back to the -- to another provision that dealt with the MRO test, correct?
- A. Yes.
- Q. And what statute was that that you

mentioned?

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- A. 4928.143(C)(1).
- Q. Within that statute, are there -- is there a specific provision that requires the Commission to consider quantitative and qualitative effects of an ESP?

MR. KUTIK: That's been asked and answered, and it is now probably beyond the scope of this hearing, your Honor.

EXAMINER PRICE: Overruled. She can answer if she knows.

A. 4928.143, I apologize, yes, (C)(1) says -- talks about approving an ESP application if the Commission finds that the ESP, including its pricing and all other terms and conditions, including any deferrals, any future recovery of deferrals, is more variable in the aggregate as compared to the expected results that would otherwise apply under an MRO.

So I take that statutory language to encompass all of the quantitative and qualitative measures associated with the plan.

- Q. And that's your interpretation as a nonattorney, correct?
- 25 A. That's correct.

MR. KUTIK: We will stipulate she is a nonattorney, your Honor.

EXAMINER PRICE: Well established.

- Q. Now, Ms. Mikkelsen, would you agree with me that the specific transition provision found in the stipulation, that is, that the Commission must consider the impact of the termination of the ESP on the financial health of the utilities, is not a specific provision that's found under 4928.143(E)?
- A. Those words are not found specifically?

  MR. KUTIK: Well, I'll object at this

  point as compound. Which question should we answer?

  EXAMINER PRICE: I think she was trying

  to ask a narrow question to answer a "yes" or "no"

  reply.

MS. WILLIS: That is correct.

MR. KUTIK: We have several questions to the witness at this point.

EXAMINER PRICE: I think the witness can understand. She is asking if specific words are written into the statute.

MS. WILLIS: Thank you, your Honor.

A. No.

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Q. You would agree with a me, would you not,

Ms. Mikkelsen, under the statute the Commission does

not have to consider the impact of termination of the ESP on the financial health of the utilities?

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- A. The statute does require the Commission to take a prospective look at the financial health of the utilities via the significantly excessive earnings test requirement.
- Q. But that look is not -- the Commission does not have to look at the impact on the financial health of the utilities if the ESP is terminated, correct?
- A. I don't think that there is anything in the statute that prohibits the Commission from performing that analysis.
  - Q. But there is nothing in the statute that requires the Commission to look at the impact of termination on the financial health of the utilities, correct?
  - A. Beyond what we have already discussed, no.
  - Q. You would agree with me, would you not, Ms. Mikkelsen, that the PUCO should not look at the impacts of the termination of the ESP on the financial health of FirstEnergy Solutions?
    - A. I would agree with you.
    - Q. And you would also agree with me that

Section V-K of the stipulation, that provision is intended to work in conjunction with 4928.143(E).

- A. Yes.
- Q. Now, the companies also have a statutory right to terminate the ESP plan; is that correct?
- A. Yes.

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- 7 Q. And that right exists under 428.143(F), 8 correct?
  - A. Yes.
  - Q. And under the stipulation the companies are not giving up any statutory rights to terminate the ESP plan, correct?
    - A. Correct.
    - Q. And let's go back to the stipulation provision K-1-A, and I want to direct your attention to the last sentence that says, Termination shall not affect the continued cost recovery of Riders DCR and RRS." Do you see that reference?
      - A. Yes.
  - Q. So according to these words under the stipulation, even if the ESP is terminated, rider DCR and rider RRS will continue, correct?
  - A. Correct.
- Q. At the same time if the ESP is terminated, for example, the \$51 million of

shareholder contributions would end; is that correct?

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- A. Any commitments made associated with the ESP would terminate with the ESP with the exception of riders DCR and RRS.
- Q. Now, Ms. Mikkelsen, you cannot think of any example in the past, can you, where the PUCO has allowed a provision that's approved as part of its ESP to continue even if the underlying ESP is terminated?
- A. I know at the time of my deposition I could not think of an example as we sat there. I have given it some additional thought in the time since then and recalled a few instances.

  Specifically I am thinking of rider DSI, which continued into the ESP II period out of the ESP I period. I'm recalling a provision where the companies agreed to absorb certain legacy RTEP costs in the ESP II stipulation and that commitment extended beyond the term of the ESP.

I think that there were some -- a couple of riders in ESP I related to deferred costs coming out of the transition, and the continuation of those riders extended beyond the term of ESP I. Those are some examples that I've thought of since we last spoke.

1 EXAMINER PRICE: Can I ask a follow-up 2 question, not to this question but the preceding 3 question? It is going to be two questions, break these things up. 4 5 When you say continued cost recovery of 6 riders DCR, do you mean the termination of the ESP 7 will allow the companies to continue to recover costs that have already been incurred in future 8 9 reconciliation, or do you mean the company can 10 continue to incur new costs after the termination? 11 THE WITNESS: The latter. 12 EXAMINER PRICE: The company can continue 13 to incur new costs? 14 THE WITNESS: Yes, sir. 15 EXAMINER PRICE: With respect to rider 16 RRS, termination of the ESP will not affect rider RRS 17 at all; is that correct?

THE WITNESS: Correct.

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EXAMINER PRICE: Thank you.

MS. WILLIS: Thank you, your Honor.

- Q. (By Ms. Willis) Can you point to any statute, Ms. Mikkelsen, that allows a provision that's part of an ESP to continue if the underlying ESP is terminated?
- A. I think that the ESP Statute 4928.143

contemplates certain deferrals and subsequent recovery of deferrals, and I think it contemplates that extending potentially beyond the three-year term.

MS. WILLIS: May I approach, your Honor?

EXAMINER PRICE: I have a follow-up

first. Under 4928.143(B)(2)(c), if the Commission

approved a surcharge for the construction of a new

generation facility in an ESP of any given length,

wouldn't that surcharge continue to be in place for the life of the facility as long as the energy capacity was committed to the State?

THE WITNESS: Yes.

EXAMINER PRICE: Thank you.

Thank you, Ms. Willis.

MS. WILLIS: May I approach?

EXAMINER PRICE: You may.

I had a follow-up. I thought you were moving on to a new topic.

MS. WILLIS: These are all the copies I have.

22 EXAMINER PRICE: We'll share.

Q. Can you turn to page 51 of that -- let me strike that. You recall being deposed in this proceeding, do you not, Ms. Mikkelsen, by OCC, most

recently in December, on December 22, 2015?

A. I do.

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Q. And if you could go to page 51 of that transcript, and I am going to ask you to read into the record -- or I am going to read into the record a question and answer, and I would like you to -- let me strike that.

Directing your attention to page 51, line 9, the question was posed: "Are you aware of any provision of law that allows a provision that's approved as part of an ESP to continue even if the underlying ESP is terminated?"

And Mr. Kutik: "Objection."

And the answer: "I am not an attorney and I am not able to point to a statutory reference."

Did I read that correctly, Miss

Mikkelsen?

- A. Yes, ma'am.
- Q. Thank you. Now, going back to the transition provision in the stipulation, under this provision, termination would be based on the PUCO finding that the plan does not continue to be more favorable in the aggregate?

24 THE WITNESS: May I ask to have that 25 question reread, please.

1 EXAMINER PRICE: You may. 2 (Record read.) 3 May I ask you to rephrase the question, Α. please? I am not sure I understand the question. 4 5 You indicate in the stipulation that 6 "Termination shall be only ordered following," and 7 then you have got conditions. And my question really 8 goes to the statute. 4928.143(E) requires that -- or 9 requires termination on the basis of a PUCO finding 10 that the plan does not continue to be more favorable 11 in the aggregate. Is that your understanding of when 12 the Commission can terminate the plan? 13 MR. KUTIK: May I have the question read, 14 please. 15 EXAMINER PRICE: You may. 16 (Record read.) 17 MR. KUTIK: I guess, your Honor, I 18 object. I am not sure what the question is. Is the 19 question does the statute require that termination be 20 based on the MRO versus ESP test? 21 EXAMINER PRICE: Let's ask Ms. Willis to 22 rephrase the question again, please. 23 MS. WILLIS: Thank you. 24 (By Ms. Willis) Is it your understanding, Ο. 25 Ms. Mikkelsen, there are two conditions under which

the Commission can terminate an ESP plan under Section 4928.143(E)?

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- A. Again, I am not an attorney, but my reading of 4928.143(E) requires the Commission if a plan extends into year four to conduct two tests, and the results of those tests may inform a Commission's decision but not require the Commission to terminate the ESP based on the results of those tests.
- Q. Would you agree with me that,

  Ms. Mikkelsen, that Section K of the stipulation

  could be strengthened as a customer protection if the

  PUCO had the authority to terminate the entire ESP

  plan including riders RRS and DCR in year four if the

  ESP fails the statutory test?
  - A. May I ask which statutory test?
- Q. The statutory test that you are referring to under 4928.143(E).
  - A. I think Section 4928.143(E) calls out two tests, the MRO versus ESP test and a prospective SEET test. So that's why I am not entirely clear with respect to the question, ma'am.
- Q. Let's take both of those tests. Now, you're getting back to where I was where I said are there two ways the Commission is conducting the test. One is the MRO under 4928.143. So with respect to

that test that is contained under the statute and that is incorporated into provision K of the stipulation, would you agree with me that the stipulation could be strengthened as a customer protection if the PUCO has the authority to terminate the entire ESP plan including riders RRS and DCR in year four if the ESP fails that MRO test?

A. Not necessarily.

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- Q. And why is that?
- A. I'm not clear why under this hypothetical the test is failing. But if the test is failing for reasons not related to the benefits that accrue to the customers arising from rider DCR and rider RRS, then I don't think what you suggest would enhance this from a customer perspective.
- Q. Let me try it with respect to the second test you've identified. Would you agree with me that Section K of the stipulation could be strengthened as a customer protection if the PUCO has authority to terminate the entire ESP plan including riders RRS and DCR in year four if the ESP fails the SEET prospective test?
  - A. No.
- Q. Ms. Mikkelsen, let's move on to the DCR cap.

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                 MR. KUTIK: Your Honor, may we go off the
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     record?
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                 EXAMINER PRICE: We may.
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                 (Discussion off the record.)
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                 EXAMINER PRICE: Let's go back on the
     record. At this time we will break for lunch and
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     reconvene at 1:15. Thank you, all.
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                 Let's go off the record.
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                  (Thereupon, at 12:05 p.m., a lunch recess
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     was taken until 1:15 p.m.)
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7572 1 Thursday Afternoon Session, 2 January 14, 2016. 3 4 EXAMINER PRICE: Let's go back on the 5 record. 6 Ms. Willis, you may continue. 7 MS. WILLIS: Thank you, your Honor. 8 9 CROSS-EXAMINATION (Continued) 10 By Ms. Willis: 11 Good afternoon, Ms. Mikkelsen. Q. 12 Α. Good afternoon. 13 Q. Would you agree with me under the 14 latest-filed stipulation there are caps that the 15 company collected from customers under rider DCR? 16 Α. Yes. 17 Q. And the DCR cap for the period of June 1, 18 2015, through May 31st of 2016, is \$210 million 19 before adjustments for over- and undercollections in 20 the prior period, correct? 2.1 Α. Yes. 22 And that means that customers could be Q. 23 charged for that June 1, 2015, through May 31, 2016, 24 period up to \$210 million. 25 A. Subject to adjustment for over/under on

the cap, yes.

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- Q. And for the period June 1, 2016, through May 31, 2017, the charges to customers could be as high as \$240 million under the rider DCR, correct?
- A. Yes. Again, subject to adjustments, if any, associated with exceeding or underrunning the prior year's cap.
- Q. Okay. And if we take the June 1, 2017, through May 31, 2018, period, the total charges to customers could be as high as 270 million, correct?
- 11 A. Correct. Subject to the same provision I
  12 discussed earlier.
  - Q. And if we take June 1, 2018, through May 31, 2019, period, the total charges to customers could be as high as 300 million.
  - A. Correct, subject to any over- or undercollection relative to the prior year's cap.
  - Q. And if we take the June 1, 2019, through May 31, 2020, period, the total charges to customers could be as high as \$320 million under the DCR rider.
  - A. Correct, subject to any adjustments associated with exceeding or underrunning the cap of the prior year.
- Q. And if we go to the June 1, 2020, through
  May 31, 2021, period, the total charged to customers

could be as high as 340 million from the DCR rider.

- A. Correct, subject to any adjustments associated with exceeding or underrunning the cap in the prior year.
- Q. And if we take the June 1, 2021, through May 31, 2022, period, the total charges to customers could be as high as 360 million, correct?
- A. Correct. Subject to any adjustments associated with exceeding or underrunning the cap in prior years.
- Q. And if we take the June 1, 2022, through May 31, 2023, period, the total charges to customers could be as high as \$375 million, correct?
- A. Correct, subject to any adjustments associated with exceeding or underrunning the cap in prior years.
- Q. And if we take the June 1, 2023, through May 31, 2024 period, the very end, the total charges to customers could be as high as \$400 million under rider DCR.
- 21 A. No.

- Q. And can you tell me what the total charges to customers under that period would be?
- A. For the period of the delivery year 2023 to 2024?

Q. Yes.

- A. \$30 million, subject to adjustments for exceeding or underrunning the cap.
  - Q. Thank you.
  - A. You're welcome.
- Q. So the total charges that could be collected from customers under the DCR rider proposed in this latest stipulation over the eight-year period is \$2.59 billion; is that correct?
- A. The total of the caps we've discussed is \$2.595 billion. Again, any collection associated with DCR would be dependent upon the company expending dollars to improve the safety and reliability of their distribution system subject to Commission review and approval before those dollars were allowed into the DCR cap for recovery subject to these caps.
  - Q. Now, Ms. Mikkelsen, the revenue requirement calculation for rider DCR includes a return on equity component, does it not?
    - A. Yes.
- Q. And the return on equity allowed on the investment for purposes of calculating rider DCR is 10.5 percent, correct?
- 25 A. Correct.

- Q. And that 10.5 percent return on equity component of the DCR rider will remain in effect during the entire time that the DCR rider is being collected from customers; is that correct?
- A. 10.5 is the return on equity that will be used in the DCR revenue requirement calculation during the term of ESP IV.
- Q. Thank you. Now, I want to switch gears for a moment and talk about the fixed variable rate, the straight fixed variable rate design. On page 4 of your testimony, lines 23 to 28, you discuss the stipulation provisions related to straight fixed variable rate design. Do you see that?
- A. I'm sorry. What was that page reference? Pardon me, the line reference, 23 to 28?
  - O. 23 to 28.

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- A. I have that. Thank you.
- Q. Now, you indicate in your testimony on lines 23 and 24 that "The Companies will file an Application for Tariff Approval case." Can you tell me, is a tariff approval case different from a distribution rate case, if you know?
  - A. Yes.
- Q. And the stipulation also lays out a three-year phase-in of the straight fixed variable

rate design; is that correct?

A. Yes.

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- Q. And under provision F-1-B of the latest stipulation, the cost recovery shall be based on the allocation of 75 percent fixed costs and 25 percent variable costs, correct?
- A. Subject to the phase-in, it will ultimately in year three culminate in 75 percent fixed costs and 25 percent variable costs.
- Q. And that 75/25 allocation would remain in effect for the remaining five years of the ESP term; is that correct?
- A. I think -- I mean, the stipulation requires the company and during -- under the stipulation the companies agree to file a case before the Commission that sets out a straight decoupling -- straight fixed variable decoupling mechanism as outlined in the stipulation. Ultimately, what rates are put into effect and the term of those rates, in my mind, is subject to Commission determination as part of that filed case.
- Q. So the Commission could determine that the 75/25 percent ratio for purposes of that late design is inappropriate?
- 25 A. Yes.

- Q. Now, the cost allocation, the 75 percent fixed costs and 25 percent variable costs, was agreed to as part of the negotiated settlement, correct?
  - A. Yes.

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- Q. And there was no study that was relied upon or analysis to support the 75 percent -- 75/25 percent allocation; is that correct?
- A. I can't speak for all of the signatory parties. The companies did not rely on a study when agreeing to the 75 percent fixed/25 percent variable.
- MS. WILLIS: Your Honor, I guess I don't have to approach because I believe the witness still has the transcript.
- Q. I would direct your attention,
  Ms. Mikkelsen, to the transcript of your deposition
  beginning on page 62, line 24, and I am going to read
  the question and answer into the record and ask you
  if I have read that correctly.
- "Question: If you know, is there any study or analysis that relies upon a 75 percent and 25 percent variable cost allocation for straight fixed variable rate design?"
- And then there is "Mr. Kutik "objection, same instruction."
- 25 "Answer: I am not aware of any such

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     study."
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                 Did I read that correctly?
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                 MR. KUTIK: Objection, your Honor.
                 EXAMINER PRICE: Grounds?
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                 MR. KUTIK: That's not inconsistent with
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     her testimony. It's improper impeachment.
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                 EXAMINER PRICE: I agree. Sustained.
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                 MS. WILLIS: May I have her answer reread
 9
     then?
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                 EXAMINER PRICE: You may. Her first
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     answer?
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                 MS. WILLIS: Her first answer.
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                 (Record read.)
14
                 (By Ms. Willis) Are you aware of any
            Ο.
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     studies that the signatory parties would have relied
     upon to support the 75 percent/25 percent allocation?
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            Α.
                 No.
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                 Are you aware, Ms. Mikkelsen, of whether
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     or not -- let me strike that.
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                 Are you aware of any electric
2.1
     distribution utility that has an approved straight
22
     fixed variable rate design in the State of Ohio?
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                 THE WITNESS: May I ask to have the
24
     question reread, please?
25
                 EXAMINER PRICE: You may.
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(Record read.)

THE WITNESS: Thank you.

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- Q. Are you aware, Miss Mikkelsen, of any gas utility in Ohio that has a straight fixed variable rate design that uses a 75 percent fixed and 25 percent variable cost allocation for its rate design?
- A. I am not aware of the specifics associated with the gas companies decoupling mechanisms.
- Q. Thank you. In the latest filed stipulation under the transition to decoupled rates under Section F-2, it states, "All lost distribution revenues shall continue to be recovered in its current fashion up to the time that any decoupling mechanism is implemented." Do you see that reference in the stipulation?
  - A. Yes.
- Q. Now, the lost distribution revenue is currently being recovered by the companies in rider DSE-2; is that correct?
  - A. Yes.
- Q. And the companies measured the lost revenues by identifying the kilowatt-hours that have been saved as a result of energy efficiency and then

determine what the distribution revenue would have been associated with those kilowatt-hours or kilowatt demand, and then those dollars are recovered in rider DSE-2; is that correct?

A. Yes.

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- Q. And when you are determining the distribution revenues that would have been collected, you do not weather normalize the revenues; is that correct?
- A. Well, it's true that we don't weather normalize the kWh savings when we do the lost distribution revenue calculation. The reason we don't weather normalize is because the values associated with the savings are taken from the TRM, and the values included in the TRM are already weather-normalized so it is not necessary to perform that function when we do the lost distribution revenue calculation.

MS. WILLIS: Your Honor, I would move to strike the response beginning with "the reason." My question asked specifically whether or not they weather normalize the revenue, and that's redirect material. If counsel wants to redirect, he can do so, but it's not responsive to my question.

MR. KUTIK: It's a misleading question,

- your Honor. She is allowed to indicate why it is misleading.
- MS. WILLIS: I don't think she said it was misleading.
- 5 MR. KUTIK: She doesn't have to call you 6 names. I can.
- 7 EXAMINER PRICE: Mr. Kutik, let's not do 8 that.
- 9 MR. KUTIK: It was a gesture, your Honor.
  10 EXAMINER PRICE: I understand.
- I think Mr. Kutik's point is the premise is misleading, and we will deny the motion to strike on that basis.
- Q. (By Ms. Willis) Now, the approved rates
  would have been the rates set in the last base
  distribution rate case; is that correct?
  - A. Relative to the lost distribution revenue calculation?
- 19 Q. Yes.

17

- 20 A. Yes.
- Q. And is it your understanding that the approved rates in the last base distribution rate case were not based on weather-adjusted base distribution revenue?
- THE WITNESS: May I ask to have that

question reread, please.

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(Record read.)

- A. My understanding is the base distribution rates set in the last base distribution rate case were based upon weather-normalized revenues.
- Q. And what is your understanding based on? Is that what you recall?
- A. I was not working in the rate department at the time the rates were set, but in my experience that is how the rates are set.
- Q. Thank you. Now, certain customers may opt out of the companies' energy efficiency programs pursuant to SB 310, and as a result, they would not be charged rider DSE-2; is that correct?
- A. Customers who opt out of the companies' energy efficiency programs pursuant to SB 310 are -- are not charged rider DSE-1 or rider DSE-2.
  - Q. Thank you.
  - A. You're welcome.
- Q. Now, under the stipulation, weather-adjusted base distribution and lost distribution revenue in kWh sales as of the 12-month period ended September 30, 2018, correct?
  - A. Yes.
- Q. And under the tariff approval application

process that is recommended as part of the stipulation, will parties have the opportunity to review the weather-adjusted base distribution revenue and lost distribution revenue in kWh sales?

- A. At the time the companies make the filing -- the companies are required to make the filing by April 3rd of 2017, which precedes the 12-month period ending September 30, 2018. So the way I envision it working is the companies would make the filing, and then they would update the filing, depending upon the timing of the order, with the actual information as of 12-30-2018; or if the proceeding is, I guess, still continuing, then parties pursuant to the process would have the opportunity to assure themselves that the values being used in the rates are, in fact, weather-adjusted base distribution revenue and lost distribution revenue in kWh sales as of the 12 months ending September 30, 2018.
- Q. And this is consistent with your understanding of how a tariff approval process works?
  - A. Yes.

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Q. Now, the companies will make their filing for a grid modernization business plan within 90 days of the third supplemental stipulation being filed; is

that correct?

- A. Yes.
- Q. And that would be around March 1st of 2016?
  - A. February 29 or March 1, yes.
  - Q. At that time the companies -- or, the companies will include a plan for the decoupling mechanism; is that correct?
  - A. The companies will include information associated with the decoupling mechanism in the filing.
  - Q. And what that information will be has not been determined at this time; is that correct?
    - A. That's correct.
  - Q. And the company has not determined that when it files its plan for straight fixed variable rates that it will present customer impacts from the straight fixed variable proposal; is that correct?

MR. KUTIK: Objection, your Honor.

20 EXAMINER PRICE: Grounds?

MR. KUTIK: The specifics of what gets filed and the companies' plans at this point, your Honor, should be better discussed in another proceeding, not this one.

25 EXAMINER PRICE: She is simply asking

whether they have determined it or not. The objection is overruled.

- A. I am unclear. Maybe we can have the question read, or perhaps I could just ask, is the question relative to the 90-day filing or the actual ATA filing which will occur in a time subsequent?
  - Q. The 90-day filing.
- A. The companies have not decided yet what's going to be included in the 90-day filing.
- Q. Would you agree with me, Ms. Mikkelsen, that there is an analysis of the impact showing the effect of straight fixed variable on customers that is currently underway but not yet complete?
  - A. Yes.

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- Q. And that is the analysis that may or may not be included in the plan that's filed in 90 days?
- A. I am trying to be very particular. I think what I said was the company will file information relative to the decoupling mechanism as required in the stipulation within 90 days. I think the actual decoupling application, which is subsequently filed, would be more specific as to the companies' plans at that time for decoupling.
- Q. Is it your understanding that the stipulation does not require the company in their

90-day filing to present the impact of the straight fixed variable rate design on residential customers?

- A. I don't think the stipulation requires the company to file in the 90-day filing the impact of the decoupling mechanism on customers. As to whether or not the companies will include that in the 90-day filing, that hasn't been decided.
- Q. Now, Ms. Mikkelsen, you are familiar, are you not, with the PUCO docket which looked at the distribution utilities' rate structures, and specifically I am referring to docket 10-3126-EL-UNC.
  - A. Yes.

- Q. And is it your understanding that in that docket the PUCO posed discussion questions on decoupling as well as straight fixed variable rate design?
  - A. Yes.
- Q. And the PUCO sought comments on its questions, correct?
  - A. Yes.
- Q. And, Ms. Mikkelsen, you are aware the company has filed comments in response to the Commission's entry and request for comments?
- A. Yes.
  - Q. And you are familiar with those comments,

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1 correct?
2 A. Yes.
3 Q. In fact, you assisted in drafting those
4 comments.
5 A. Yes.
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MS. WILLIS: Your Honor, at this time I would like marked for identification purposes as OCC Exhibit No. 34 the comments of Ohio Edison Company,

9 The Cleveland Electric Illuminating Company, and The 10 Toledo Edison Company filed in Case No.

11 | 10-3126-EL-UNC on February 11, 2011.

12 EXAMINER PRICE: It will be so marked.

MS. WILLIS: May I approach?

EXAMINER PRICE: You may.

(EXHIBIT MARKED FOR IDENTIFICATION.)

Q. (By Ms. Willis) Do you have that -- what has been marked as OCC Exhibit No. 34 in front of you?

A. Yes.

Q. And can you identify that document, please?

A. OCC Exhibit 34 is comments of Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company, dated February 11, 2011, In the Matter of Aligning Electric Distribution

Utility Rate Structure with Ohio's Public Policies to
Promote Competition, Energy Efficiency, and
Distributed Generation.

- Q. And do you believe that to be a true and accurate copy of the comments that were filed?
- A. It is a 14-page document. I haven't, as I sit here today, read this to assure myself, but I have no reason to believe that it is not.
- Q. Thank you. Now, Ms. Mikkelsen, you are familiar with the final order that was issued in this case, correct?

MR. KUTIK: You are talking about 10?

MS. WILLIS: 10-3126-EL-UNC.

A. Yes.

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- Q. And is it your understanding, among other things, the Commission determined that the appropriate time to implement a straight fixed variable rate design is during an electric utility's base distribution rate case?
- A. While the order did find that the appropriate time for looking at moving to straight fixed variable rate design was in a distribution rate case, it didn't prohibit looking at the change to a straight fixed variable rate design in any other proceeding.

Q. Ms. Mikkelsen, can I direct your attention to your deposition transcript, page 76, beginning on line 1. I am going to read the question and answer and ask you if I'm reading that correctly.

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"Question: And is it your understanding that part of the Commission's determination -- that part of the Commission's determination in this case" -- with 10-31-26 -- "was that the appropriate time to implement an SFE rate design is during an electric utility's rate case?"

"Mr. Kutik: Objection. The document speaks for itself."

"Answer: That's what the document says on page 20 under paragraph 64."

Did I read that correctly?

MR. KUTIK: Objection, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: First, whatever the order says, the order says, and this witness has indicated what she -- her general agreement that the provisions that Ms. Willis suggests are in the document also didn't preclude consideration of straight fixed variable rates in other proceedings. So it's not inconsistent; therefore, it's improper impeachment. It's improper questions and improper impeachment.

EXAMINER PRICE: Well, she didn't mention the part about "not preclude" in her deposition, so I don't think it's improper impeachment at this point.

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MS. WILLIS: Thank you, your Honor.

EXAMINER PRICE: Overruled.

- Q. (By Ms. Willis) Let's go to your testimony on page 3. Specifically I want to direct your attention to line 25 where you testify that "The risk sharing element contained in the Companies' original filing is expanded." Do you see that?
- A. I'm sorry, may I have that reference again, the page reference? I apologize.
- Q. Yes. I'm sorry, I may be talking a little bit fast. Page 3, line 25.
- EXAMINER PRICE: She wants to get you up and down off of the stand.
- MS. WILLIS: I want to be held to my two-hour time.
- A. My concern is what document are we talking about?
- Q. We are talking about your fifth supplemental -- I believe you call it fifth supplemental testimony.
- A. Okay. So the fifth supplemental testimony, page 3.

- Q. Yes.
- 2 A. Lines 25 to 27?
  - Q. Yes.

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- A. I'm there.
  - Q. Okay. Now, when you refer to the risk-sharing element contained in the companies' original filing being expanded, are you speaking of the risk-sharing element that was the audit provision in the application?
  - A. The reference to the risk-sharing element contained in the companies' original filing is the rigorous review process that was outlined in my direct testimony.
  - Q. And that was -- I guess I'm just trying to make -- let me strike that.

The risk-sharing element was the audit, correct? Is that what you were referring to?

- A. Yes.
- Q. Now, specifically you set forth a review process for the retail rate -- retail stability rider, and that was set forth in your direct testimony of August 4, 2014?
- A. Yes. And as we discussed earlier today,

  I think it was also addressed in my second

  supplemental testimony and then here again in my

fifth supplemental testimony.

2.2

- Q. Yeah. In your second supplemental testimony, which is filed on May 4, 2015, you characterized the review process as a risk-sharing mechanism, correct?
  - A. Correct.
- Q. And by risk sharing, you are meaning that the companies will be sharing risks with their customers; is that correct?
- A. When I think of the risk-sharing mechanism, I think of it in terms of both the original audit provision as well as the subsequent provision in the third supplemental stipulation as the companies' sharing in the risks associated with rider RRS.
- Q. And the risks associated with rider RRS are shared by the -- are borne by the customers, correct?
  - A. As shared by the companies here.
- Q. So the risk sharing is between the customers and the companies?
- A. Correct.
- Q. And there is no risk sharing by
  FirstEnergy Solutions; is that correct?
- 25 A. I am not sure I understand your question

in this context, ma'am.

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- Q. Let's put my question in the context -in the greater context of the stipulation. Under the
  stipulation there's no risk sharing by FirstEnergy
  Solutions; is that correct?
- A. Nothing in this proceeding or any of the stipulations address the proposed transaction and the terms of the proposed transaction between the companies and FirstEnergy Solutions. That matter is not before the Commission for determination.
- Q. In the proposed transaction between the companies and FES solutions, is there any risk sharing by FirstEnergy Solutions?

MR. KUTIK: Well, I'll object now, your Honor. I believe it's beyond the scope of this proceeding. This hearing should be to discuss the third supplemental stipulation and, specifically, the changes that are made by the third supplemental stipulation to the proposal, the effects of those changes in the settlement, and gave rise to that change. All the provisions of the original proposal as it stood at the time of the last hearing, we're well beyond that at this point, your Honor.

EXAMINER PRICE: Ms. Willis, fishing expedition.

MS. WILLIS: Your Honor, the -- she testified that she's expanding the risk sharing by this stipulation, by provisions in this stipulation, and I am just exploring how that has been expanded.

MR. SETTINERI: And, your Honor, if I may, her prior testimony also indicated information sharing with FES where she said information requests that flow to FES, certainly provisions of the PPA, that may implicate certain aspects of the stipulation, and the interaction of FES with FE or the companies in this proceeding --

EXAMINER PRICE: But Mr. Kutik's point, she could have asked Miss Mikkelsen this very same question during her previous 35 days of hearing. Nothing in the third supplemental stipulation has changed the provisions that she's talking about in this specific question. Therefore, his objection will be sustained.

Q. (By Ms. Willis) Now, focusing on page 3, line 25, and continuing to page 4, line 3, you believe that the risk-sharing element does not require the companies to provide a credit; is that correct?

EXAMINER PRICE: Could I have that question again?

(Record read.)

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- A. To the extent that rider RRS produces a credit in excess of naturally producing a credit without the companies' augmenting or providing any credit, assuming rider RRS produces a credit of 10 million in year five, 20 million, in year six, 30 million in year seven, and 40 million in year eight, under that set of circumstances, the companies are not required to make an additional credit payment subject to this risk-sharing element.
- Q. So would you agree with me under the risk-sharing element contained in the -- that is expanded and contained in the stipulation, that it only creates a circumstance in which -- it only creates a circumstance in which the companies may provide a credit?
  - A. Correct.
- Q. Now, you would agree with me that the companies' obligation to provide the credit is independent of the credit that would naturally occur under rider RRS and is contingent upon future outcomes, correct?
- MR. KUTIK: I'll object. What does it mean to be independent?
- 25 EXAMINER PRICE: Please rephrase.

Q. You would agree with me, Ms. Mikkelsen, that the companies' obligation to provide a credit does not depend on whether the credit -- let me strike that.

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Now, if one or more of the units associated with rider RRS are sold, is the company still obligated under the stipulation to credit customers in years five through eight for the units that have been sold?

- A. There is nothing in the risk-sharing mechanism included in the third stipulation and recommendation that ties the commitment in that provision specifically to the plants that are included today in the proposed transaction.
- Q. Ms. Mikkelsen, if one or more of the units associated with rider RRS are sold, are customers still obligated under the stipulation to pay for charges associated with those plants under rider RRS?
- A. The term sheet has a provision, specifically number 24, which addresses assignment of the agreement between the companies and FES. And that provision dictates that the assignment of the contract can't occur without the prior written consent of the parties to the agreement, so in my

mind under the scenario I think you are laying out is if FirstEnergy Solutions were to sell or transfer the plants, it would invoke this assignment provision and the sale would go forward, only with the affirmative approval of the utilities for the assignment in which case the transaction would continue as laid out subject to the provision in the stipulation, which provides the Commission the opportunity should there be a sale or a transfer of the unit, it provides the Commission the opportunity, not the obligation, to proceed to terminate the charge or credit included in rider RRS for any generation unit after the sale or transfer of the unit.

2.1

- Q. Now, I want to break down your answer a little bit and talk to you about things that you mentioned in your answer. You said the transaction would continue. That phraseology, are you saying that the rider RRS collection from customers would continue?
- A. When I was talking about the transaction continuing, I was referring specifically to the agreement that would exist between the companies and FirstEnergy Solutions, which may subsequently be assigned to whoever in the event of a sale or transfer of the unit independent of the rider RRS.

- Q. So if the Commission does not take the opportunity that you referenced to change things, then customers would still be obligated under the stipulation to pay for the charges associated with those plants under rider RRS even, if they had been assigned or sold or transferred.
- A. Well, again, all of the costs and revenues that are netted and the net -- difference between the two that are included in rider RRS are subject annually to the Commission staff and the Commission's rigorous review. So if the units are sold or transferred with the approved assignment by the companies and the Commission hasn't elected to terminate the charge or credit, then those costs will continue to be netted against the revenues arising from the sale of the energy, capacity, ancillary, and environmental attributes. The difference will be proposed for inclusion in rider RRS and subject to the review process.
  - Q. Thank you.

- A. You're welcome.
- Q. Now, before the companies were willing to accept the expanded risk sharing that you referred to in the latest stipulation, did they conduct any analysis or study as to its impact on their financial

well-being?

- A. May I ask you to be more specific with your question, please, ma'am?
- Q. Did you, Miss Mikkelsen, see any study of the financial impact of the stipulation -- the latest stipulation's provisions that have been -- let me strike that.

You cannot recall, Miss Mikkelsen, seeing any financial impact analysis being conducted for the utilities with respect to the expanded risk provisions in the stipulation; is that correct?

- A. That's correct. As proposed, the companies show rider RRS with credits in years five, six, seven, and eight in excess of the levels that would trigger this risk-sharing provision, so from a company perspective, no analysis is necessary.
- Q. And you can't recall seeing any financial impact analysis being conducted for the utilities on the stipulation as a whole.
- A. The companies file -- pardon me. For the stipulation as a whole, no. The answer is no. The stipulation is designed, in large measure, to be revenue neutral to the companies. The DCR provisions included in the stipulation were included in the proforma financial analysis that the company included in

its original application, and beyond that, the additional stipulation commitments are very clear with respect to those provisions that would be funded by the companies. So I think the information is all there, but, no, I have not seen a specific analysis.

2.1

- Q. The financial statements that you refer to supported the application, correct, and not the latest filed stipulation?
- A. That's correct. But the latest-filed stipulation is, in large measure, designed to be revenue neutral to the utility, so there would not be any change to the utility's financial analysis. The DCR was built in already, so the notable exception to that would be the changes included in the stipulation relative to the company funding low income and economic development and the Customer Advisory Panel without recovery from the customers.
- Q. And wasn't there also a provision in the stipulation which lowered the rate of return on the riders? Wasn't that agreed to as part of the latest stipulation, and doesn't that have a financial impact?
- MR. KUTIK: Well, which question should we be answering, your Honor?
- 25 MS. WILLIS: I can strike that. I can

restart.

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EXAMINER PRICE: Rephrase, please.

- Q. Miss Mikkelsen, there is a provision under the latest stipulation that revises the rate of return earned on riders; is that correct?
  - A. No.
- Q. That is not correct. And can you tell me why that is not correct?
- A. There is no provision in the third stipulation and recommendation that addresses the ROE contained in the proposed transaction between the companies and FirstEnergy Solutions.
- Q. I'm talking about the transaction -- or the return on equity associated with the charges to customers.
- MR. KUTIK: That question has been asked and answered, your Honor.
- EXAMINER PRICE: Care to rephrase?

  MS. WILLIS: Sure.
  - Q. (By Ms. Willis) Do you recall FirstEnergy Exhibit 156, the revised term sheet?
    - A. I do.
- Q. Can you tell me how that term sheet
  differs from the prior term sheet that was provided
  as part of this proceeding?

A. Yes.

2.2

- Q. Please do.
- A. The delivery period in the term sheet in Company Exhibit 156 has been modified such that the transaction ends May 31, 2024. On page 13 of 15 --
  - Q. Yes.
- A. -- under the capacity payment, specifically the weighted average cost of capital, the return on equity was changed from 11.15 percent to 10.38 percent. And there was a signature page added to the term sheet which was executed on behalf of the companies as well as FirstEnergy Solutions on May 18th of 2015.
  - Q. Thank you.
  - A. You're welcome.
- Q. And with respect to the capacity payment where the weighted average cost of capital was revised, that did not have a financial impact on the -- on the utilities; is that your testimony?
- A. Correct. That does not have a financial impact in the way the Economic Stability Program and rider RRS are designed to work as the costs associated with the proposed transaction which would be determined, in part, by this 10.38 are netted against the revenues that the utilities receive from

selling the energy, capacity, ancillary, and environmental attributes into the market, and the net of those two would be included for recovery in rider RRS with no financial impact to the utility.

Q. So, essentially, the customers are paying that return on equity, the weighted average cost of capital associated with that provision in rider RRS, correct?

MR. KUTIK: Now, I'll object, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: Beyond the scope of the

12 proceeding.

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EXAMINER PRICE: We will give her a little leeway on this question.

You can go ahead and answer.

- A. The company -- pardon me. The customers are advantaged by the reduction in the return on equity from 11.15 percent to 10.38 percent in the revised term sheet.
- Q. Now, under rider RRS, the utilities pass through the costs and revenues associated with the FES generation; is that correct?
- A. May I ask you to be more specific with respect to your question, ma'am, please?
  - Q. I'm not sure how I can be more specific,

Miss Mikkelsen. My question is, under rider RRS, the utilities pass through costs and revenues, net costs and revenues associated with FES generation, correct?

- A. I'm struggling with the use of the term "FES generation." There are very specific --
  - Q. FirstEnergy Solutions' PPA units.
  - A. May I have the question restated then?
- Q. Yes. Under rider RRS the utilities pass through the costs and revenues associated with the units that are associated with rider RRS; is that correct?
- A. Rider RRS is designed as a hedge to the benefit of the customers, and that rider includes the costs that arise from the proposed transaction as netted against the revenues derived from the sale of the energy, capacity, ancillaries, and environmental attributes into the market, and that net difference is included as a charge or a credit in rider RRS.
- Q. And that net -- let me strike that.

  We talked earlier today about the SEET test. Do you recall that?
  - A. Yes.

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Q. And I think when we talked earlier, we were talking about the prospective SEET test; is that correct?

A. Yes.

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- Q. And are you familiar with the annual SEET test?
  - A. Yes.
  - Q. And would you agree that there's an annual SEET review contemplated under the stipulation for each of the utilities?
  - A. I would agree that the companies are obligated to make an annual SEET filing for review pursuant, I believe, to the ESP statute.
  - Q. And there's nothing in the stipulation that changes that.
- A. There is a provision in the Third Supplemental Stipulation and Recommendation that discusses the annual SEET filing, and, specifically, I'm at page 16, paragraph H, item 4, where we agree that the determination of whether to exclude the impact of deferred carrying charges shall be made at the time of the companies' annual SEET filing. That is the only reference to the annual SEET filing that I recall in the Third Supplemental Stipulation and Recommendation.
- Q. Now, if the utilities experience losses through disallowances under rider RRS, will those losses be factored into the information that's filed

with the SEET review?

- A. Yes.
- Q. And losses that the utilities would experience would reduce the operating revenues of the utilities, all else being equal, and reduce the net income that would be looked at to determine whether or not there is significantly excessive earnings in that annual review, correct?

EXAMINER PRICE: Ms. Willis, don't answer that question yet.

How has this changed from the situation we had where we had five weeks of hearings -- seven weeks of hearings by the third supplemental stipulation?

MS. WILLIS: Well, your Honor, she did mention a change to the SEET provision that was not on page 16, which was not in the -- in the prior revision.

examiner Price: But your question is not on that change. You can ask her all the questions you want on that provision, but just asking her if losses -- you could have asked her the question you just asked her in the previous proceeding, and, therefore, it's outside the scope of this proceeding.

Q. Now, on page 4, lines 4 through 8 of your

testimony, you speak of the rigorous review process that was agreed to by the companies, correct?

A. Yes.

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- Q. And that's covered by provision V-B-3 of the latest filed stipulation, correct?
  - A. Yes.
- Q. And in that section, if you give me a moment, you discuss full information sharing with the PUCO staff, correct?
- A. For clarity, which section are we referring to now? My testimony or the stipulation?
  - Q. I'm sorry, the stipulation.
- 13 A. Okay.
  - Q. Section V-3, page 8, 3-b.
- 15 A. I'm there.
- Q. Now, you testified earlier that -- let me strike that.

You testified earlier that you are committed to share information with the staff upon reasonable staff requests, correct?

A. We had a lot of discussion earlier about information that we would share relative to the plants included in the proposed transaction as well as information that would be shared relative to the FirstEnergy Solutions fleet pursuant to the Third

Supplemental Stipulation and Recommendation.

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- Q. Now, could you tell me what would be an unreasonable staff request, in your opinion, related to that information sharing provision?
- A. For example, if the staff were to ask the companies to provide Social Security numbers for each and every employee at the plant, I think I would view that as an unreasonable request because I wouldn't see where that information would provide value to the determination of the reasonableness of the costs included in rider RRS.
- Q. Can you think of any other requests that would be unreasonable?
  - A. I suppose if I sat here, I am sure I could think of a number, but I am not sure to what end.
- Q. Now, in the last sentence of 3-b under page 8 of the stipulation, under the review of rider RRS, the statement is made that information provided to the staff "shall not be subject to a public information request and shall be protected indefinitely." Do you see that?
  - A. I do.
- Q. Now, you are not aware, Ms. Mikkelsen, of any information that is provided to the staff that

received indefinite protection; is that correct?

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- A. It was correct at the time of my deposition. I have subsequently become aware -- I actually was reminded that in this very proceeding that relative to transmission-related information, the Commission did grant that indefinite protection, and also in recent Duke and AEP Ohio competitive-bid process proceedings, information was granted the status of indefinite protection.
- Q. And do you know in order to get the status of indefinite protection what the companies had to do in those instances you just mentioned?
- A. I am not an attorney, as we've discussed, but I believe they had to file a motion.
- Q. And the Commission -- it's your understanding the Commission considered the merits of the motion in determining whether or not indefinite protection should be given to the information?
- A. That's correct, much as being asked to be done here as well.
- Q. And what here requires the company to file a motion to -- to warrant indefinite protection?

  MR. KUTIK: Objection.
- 24 EXAMINER PRICE: Grounds?
- MR. KUTIK: Argumentative.

don't believe in all the circumstances that

Miss Mikkelsen indicated the Commission has granted
indefinite protection that the companies were always
required to file protective orders. In fact, as to
competitive bidding, it's the staff that files the
motion for protective order to protect the
competitive bidding information of all the wholesale
participation in our competitive bidding process, not
the companies.

MS. WILLIS: I certainly was --

MR. KUTIK: Is my objection sustained?

EXAMINER PRICE: It is.

MS. WILLIS: I certainly wasn't trying to mislead the witness. I want to know what the witness thought. I appreciate that, your Honor.

- Q. (By Ms. Willis) Are you aware, Miss Mikkelsen, of a process before the PUCO where a utility would seek to protect information that was filed or given to the staff?
- A. Beyond the protection being requested or recommended on behalf of the signatory parties in the third stipulation and recommendation?
- Q. No. My question, Ms. Mikkelsen, are you aware of a process before the PUCO where the utility

would seek protection of information that was filed or given to the staff, in general?

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- A. Well, again, I think as we've discussed, the companies could -- are we talking just generally?

  Am I aware of the process? Yes.
  - Q. That's a general question.
- A. I would assume generally the companies would, if they were interested in that, would file a motion for protection, or in this instance, spell it out with the agreement of the signatory parties and staff here seeking Commission approval as part of the approval of the stipulation.
- Q. Would you agree with me that the process proposed in the stipulation at 3-b for dealing with FES's information differs from the general practice before the Commission where parties are required to prove the need for protection?

MR. KUTIK: Objection, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: It assumes there is such a practice, end quote.

MR. SETTINERI: It just happened Monday, your Honor, the company's motion for protective order.

MR. KUTIK: It was filed, but they are

not always filed. That's the point.

EXAMINER PRICE: I think, Mr. Settineri, you are illustrating the problem with this line of questioning, which is she is asking a nonattorney questions regarding legal processes, and I think, frankly, this is all well beyond the scope of the expertise of any lay witness at all, so I am going to sustain the objection.

- Q. (By Ms. Willis) Are you aware of the public records provisions in Ohio, Ms. Mikkelsen?
- A. Not specifically, no.
- Q. Are you aware of the public records provisions that pertain to the PUCO?
- MR. KUTIK: Well, I'll object, your
- 15 Honor.

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- 16 EXAMINER PRICE: She can answer if she
- 17 knows.
- 18 MR. KUTIK: I guess the question is
- 19 | what's the relevance of her awareness?
- 20 EXAMINER PRICE: I think she is trying to
- 21 lay a foundation so she can ask further questions
- 22 along this line.
- You can answer if you know.
- 24 THE WITNESS: May I ask to have the
- 25 | question reread, please, sir?

EXAMINER PRICE: You may.

(Record read.)

- A. I think I'm aware that there are, but I am not aware of specifically what they are.
- Q. And are you familiar with the term "public information request" as it's used in the stipulation at section 3-b, the last sentence?
  - A. Yes.

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- Q. Now, the information that would be fully shared under this provision of the stipulation that is 3-b, that is information that belongs to FirstEnergy Solutions; is that correct?
  - A. Yes.
- Q. Now, going back to section 3-A under the rigorous review of rider RRS, you indicate there that "the Companies agree to participate in annual compliance reviews before the Commission to ensure that actions taken by the Companies when selling the output from the generation units included in Rider RRS into the PJM market were not unreasonable." Do you see that?
  - A. Yes.
- Q. So under that provision, the bids, for example, the bids that the company would put into PJM for planning years 2019 and through 2020, would be

bid in 2016; is that correct?

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MR. KUTIK: Well, I'll object, your

Honor. I don't think the stipulation requires any
bidding procedures. It talks about a review of
bidding procedures, so the question I think

6 mischaracterizes the stipulation.

EXAMINER PRICE: Please rephrase.

Q. (By Ms. Willis) Now, I am trying to understand, Ms. Mikkelsen, how this bidding review that you are agreeing to would work. So could you bear with me for a moment. And let's say that the company bids the capacity and energy into PJM for planning years 2019 and 2020. In that instance would the bid be placed in 2016?

MR. KUTIK: Objection, your Honor.

EXAMINER PRICE: She is laying a

foundation.

This is a foundational question?

MS. WILLIS: Yes.

20 EXAMINER PRICE: The follow-up which will deal specifically with the stipulation?

MS. WILLIS: Yes.

EXAMINER PRICE: You can answer.

A. So there are a couple of parts to your question which I believe can't be answered

collectively but need to be answered separately.

Q. Okay.

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- A. I believe your question asked with respect to capacity as well as energy. So let's address the capacity portion first.
  - Q. Thank you.
- A. To the extent that there is a Commission order in the case prior to the May, 2016, base residual auction, then the companies would have control of the plants in the proposed transaction at that time to include in whatever offer strategy they chose to execute in that process.

The same would be true for their offer strategies in the incremental auctions that would occur subsequent to the 2016 base residual auction related to the delivery year of 2019 and 2020.

As a separate matter, with respect to the energy, the energy would not -- the energy for delivery year 2019 and 2020 would not be offered into the markets in 2016, as I believe your question suggests.

Q. Thank you. I appreciate the explanation. So, Ms. Mikkelsen, when under this review process -- let's take the capacity. Let's break it out as you did. With respect to the capacity offer strategy,

when would the Commission be reviewing the companies' offer strategy related to capacity under this provision of the stipulation?

MR. KUTIK: Objection, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: Beyond the scope. There is nothing about this part of the review process that's different than the proposal before the parties at the last hearing.

EXAMINER PRICE: Let's give -- let's give Miss Willis just a little pit of leeway on this question.

MS. WILLIS: Thank you, your Honor.

A. The review process outlined in my direct testimony, the second supplemental testimony, and the fifth supplemental testimony calls for an after-the-fact review by the Commission. So the review of the capacity revenue included -- or propose forward inclusion in rider RRS.

I guess under the example we have been talking about, in 2019 and 2020 we'd be subject to Commission review as part of that annual review process.

Q. And I guess I am trying to determine when that annual review -- how far -- how long after the

bid is made, how long after the bid is made will it take before the Commission can review the revenue -- the capacity revenues that are associated with the offer strategy?

- A. So as proposed originally in the application in the case, rider RRS will be comprised of forecasted revenue and forecasted expense for the following year. That rate will go into effect, and then that rate will be subject to a true-up reconciliation to the actual revenues and expenses, and at that time it would be subject to Commission review.
- Q. And at that time the Commission would review the offer strategy; is that correct?
  - A. Correct.
  - Q. Okay.

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EXAMINER PRICE: Just to summarize, when the revenue comes in, the year the revenue comes in, whether it's energy or capacity or ancillary services, will be the year when the Commission does the review of whether the actions were reasonable.

THE WITNESS: Correct. But the review will be made based on the facts and circumstances that were known at the time the offer was made.

EXAMINER PRICE: Just as we do every

1 other prudency determination before this Commission.

THE WITNESS: Yes, sir.

- Q. (By Ms. Willis) Now, I want to direct your attention to the revised term sheet. I believe that was marked as Company Exhibit 156, correct?
  - A. Yes.

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- Q. Would you agree with me there is no purchase power agreement at this time between FirstEnergy Solutions and the utilities, that all we have is a term sheet?
- MR. KUTIK: Objection, asked and answered.
  - EXAMINER PRICE: Sustained.
  - Q. Can you tell me, Ms. Mikkelsen, if the term sheet is being submitted for PUCO review, the revised term sheet?
  - A. In this proceeding the companies are seeking approval of the stipulated ESP IV, which includes rider RRS. That's what the companies are seeking approval of. They are not seeking approval of the proposed transaction or approval of the term sheet.
  - Q. Now, if the PUCO approves the latest filed stipulation, FES and the utilities will enter into a purchase power agreement for the eight-year

term, correct?

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- A. Yes.
- Q. And if rider RRS is approved, the utilities will not file the resulting purchase power agreement with the PUCO; is that correct?
- A. The companies are not going to file the purchase power agreement with the Public Utilities commission of Ohio.
- Q. Ms. Mikkelsen, do the utilities envision any process with the PUCO that -- let me strike that.

Do the utilities envision any process whereby the PUCO would have the ability to require changes to the PPA to protect utility customers if it finds that any of the provisions in the PPA are unreasonable or improper?

MR. KUTIK: Objection.

EXAMINER PRICE: Grounds?

MR. KUTIK: Beyond the scope.

EXAMINER PRICE: Sustained. You can ask her a question that relates to whether the third supplemental stipulation contains privileges like that, but you can't ask her questions you could have asked her prior to this hearing.

MS. WILLIS: Thank you, your Honor.

Q. Does the third supplemental stipulation,

the latest-filed stipulation, contain any provision that would allow the Commission to require changes to the PPA to protect the utility customers if it finds that any provisions or contract language to be unreasonable or improper?

A. No.

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Q. And under the Third Supplemental
Stipulation and Recommendation, does the PUCO have
the ability to deny the utility's recovery of costs
under the PPA that are unreasonable or improper due
to adverse contract provisions in the PPA between
FirstEnergy Solutions and the companies?

MR. KUTIK: Objection.

EXAMINER PRICE: Grounds.

MR. KUTIK: What is due to adverse conditions in a contract?

EXAMINER PRICE: Can you please state what you mean more clearly for the witness?

MS. WILLIS: Okay.

Q. Does the Third Supplemental Stipulation and Recommendation contain provisions that would allow the PUCO to deny the utilities' recovery of costs through rider RRS if it determines that the contract language or the contract provisions between FES and the utilities are unjust or unreasonable?

A. The review process laid out in the companies' application provides the Commission and its staff the opportunity to review, with the exception of legacy costs, all costs and all revenues included in rider RRS in order to allow them to make a determination that the costs and the revenues proposed for netting inclusion in rider RRS are reasonable. To the extent that the Commission determines that they are unreasonable, then they are able to make an adjustment to the dollars that are recovered in the rider.

- Q. And under the provisions of the third supplemental stipulation, can the Commission find costs to be unreasonable because of contract provisions between FirstEnergy Solutions and the utilities?
- A. The Third Supplemental Stipulation and Recommendation doesn't address contract provisions between the companies and FirstEnergy Solutions.
- Q. Let's move on to the grid modernization provisions in the stipulation. Let me direct your attention to section V-D-1 through 5 starting on page 9. Do you have that reference?
  - A. I do.

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Q. Now, you believe the utility customers

are interested in grid modernization such as smart metering because the companies have conducted a pilot program to have advanced metering installed in their homes; is that correct?

THE WITNESS: May I ask to have the question reread, please?

EXAMINER PRICE: You may.

(Record read.)

- A. So your question is independent of the stipulation?
  - Q. Correct.

- A. The companies have conducted a pilot program in one of their service territories which included the installation of advanced metering on a subset of our customers, and that subset of customers had the opportunity to opt out of having a smart meter installed in their home. So as a result of that pilot, we do have some information with respect to customers' receptivity to advanced meter installation in their homes.
- Q. And let me ask you that question with respect to the stipulation. Within the stipulation do you have -- do you believe that customer -- within the context of the stipulation negotiations you believe that the utilities -- that the utility

customers are interested in the grid modernization equipment; is that correct?

MR. KUTIK: Can I have the question read, please.

EXAMINER PRICE: You may.

(Record read.)

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- A. The stipulation represents the collective recommendation of all of the signatory parties to the stipulation, and what the stipulation agreement is among the signatory parties is that the companies should bring forward within 90 days a business plan associated with SmartGrid, advanced metering, distribution automation, Volt/Var control, and then all parties, all interested parties, can participate in the vetting of that business case in order to inform the Commission's decision about how, if at all, the companies should proceed with grid modernization.
- Q. Now, the grid modernization we are speaking of, is that solely related to residential customers, if you know?
  - A. No.
- Q. It goes beyond residential customers to industrial and commercial customers; is that correct?
- A. Yes. At page 9 under D-2-a, it

specifically says, "The plan will include a timeline for the Companies to achieve full smart meter implementation." It doesn't limit it. Full, in my mind, doesn't limit it to residential.

- Q. So it was the collective consensus of the stipulating parties that, for instance, residential customers are interested in grid modernization.
- A. Well, I think what I said it was the collective agreement of the signatory parties that the companies should put forward a business case that includes the elements included herein, and then all interested parties can participate in the vetting of that business case to help inform the Commission's determination with respect to grid modernization in the companies' service territory going forward.
- Q. Now, let's go back to the pilot program you mentioned. That pilot program had approximately 35,000 customers participate; is that right?
  - A. Yes.

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- Q. And you said it was in one service -- one particular service territory?
  - A. Yes.
- Q. And what service territory would that have been?
- 25 A. The Cleveland Electric Illuminating

Company.

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- And do you know how many total customers are in the Cleveland Electric Illuminating Company service territory?
- Not specifically, no. Many, many more 6 than 35,000.
  - Now, in the grid modernization section of Ο. the stipulation, section 2-d, you refer to "opportunities to leverage smart meter investment being made in Pennsylvania that could benefit smart meter implementation in Ohio." Do you see that?
- 12 Α. I do.
- 13 EXAMINER PRICE: Let's go off the record 14 for one second.
- (Discussion off the record.) 15
- 16 EXAMINER PRICE: Let's go back on the 17 record. Thank you.
- 18 MS. WILLIS: Was there a question 19 pending?
- 20 EXAMINER PRICE: No.
- 21 Are you, Ms. Mikkelsen, referring to Ο. 22 efforts by FirstEnergy affiliates with respect to smart meter investments? 23
- 24 MR. KUTIK: Is the question "are you
- 25 familiar"?

- Q. Are you referring to efforts by FirstEnergy affiliates with respect to smart metering investments there?
  - A. Yes.
- Q. And that would be in Pennsylvania, correct?
- A. Yes.

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- Q. And in Pennsylvania the FirstEnergy affiliates are not at or near full deployment; is that correct?
- A. They have begun deployment of smart meters. They are not at full deployment of smart meters across the four utility companies.
- Q. And the full deployment of smart meters in Pennsylvania was mandated by a Pennsylvania law, correct?
- 17 A. Yes.
  - Q. Do you know how much the smart meter implementation plan filed by your affiliates in Pennsylvania would cost the Pennsylvania customers?
  - A. No.
- Q. Are you aware of reports by UBS that the value of the Pennsylvania affiliate filing by
  FirstEnergy is \$1.8 billion?
- MR. KUTIK: Objection, hearsay.

1 EXAMINER PRICE: Response? 2 MS. WILLIS: I am asking if she is aware 3 of the general cost that's been reported. 4 EXAMINER PRICE: Isn't that you are 5 asking her a question by an out-of-state, out-of-court doctrine for the truth of the matter 6 7 asserted? 8 MS. WILLIS: Yes. 9 EXAMINER PRICE: Sustained. 10 (By Ms. Willis) So do you know generally 11 how much the smart meter implementation plan filed by 12 your affiliates in Pennsylvania amounts to? 13 Α. No. 14 EXAMINER PRICE: When you file your 15 business case, will it include a cost estimate? 16 THE WITNESS: Yes. 17 MS. WILLIS: Thank you. 18 And do you know at this time how much the Q. 19 filing for -- for SmartGrid is expected to be for the 20 FirstEnergy Ohio utilities? 21 Α. No. 22 THE WITNESS: Maybe I should have the 23 question reread. I am not sure I understood the 24 question. May I have the question reread? 25 EXAMINER PRICE: Yes, please.

(Record read.)

- A. By "how much" you mean the dollar amount?
- Q. The total cap expenditures associated with that program.
  - A. No, ma'am.
- Q. Do you know generally the level of capital expenditures associated with the program that's planned to be filed in 90 days?
  - A. No, ma'am.
- Q. Okay. Now, if the Commission approves the proposed rate treatment that's laid out in paragraph 3 on page 10 of the stipulation, the Commission will be approving the rate design of rider AMI; is that correct?
- A. Yes.

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- Q. And the rate design would be a forward-looking formula rate that's reconciled for actual costs compared to forecasted costs?
- A. Yes, and actual revenues compared to forecasted revenue.
- Q. And the rider rate design specifically is on a customer-charge basis; is that correct?
  - A. Yes.
- Q. And the monthly customer charge that is reset each time the rider is reset is constant

through the quarterly period until the rider is reset; is that correct?

A. Yes.

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- Q. Is it also correct that general transmission customers do not pay rider AMI?
- A. Did you say general transmission? I guess I would answer the question customers served at the transmission level are not charged rider AMI.
  - Q. Thank you.
  - A. You're welcome.
- Q. Now, with respect to paragraph 3 under the grid modernization, "The return on equity shall initially be set at 10.38%... with an additional 50 basis point adder." Do you see that?
  - A. Yes.
- Q. Can you tell me why a 50 basis point adder is needed for this particular rider?
- A. I'm not sure if I understand the context of the use of the word "needed." What I would say is this is what the signatory parties agreed to relative to the return on equity for SmartGrid investment assuming the Commission approves going-forward deployment of grid modernization in some fashion across the companies' service territories.
- Q. Are you aware, Ms. Mikkelsen, of any PUCO

precedent that allows a 50 basis point adder to be placed on a rider that recovers investment?

A. No.

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- Q. So the total return on investment would be 11.38 percent associated with the grid modernization investment; is that correct?
  - A. No.
  - Q. Did I do the math wrong?
  - A. Yes.
- Q. Can you tell me what the total return on investment associated with the grid modernization investment would be?
- A. Again, to be clear, the stipulation at page 10 says the return on equity shall initially be set at 10.38, so I want to be clear because the question sounds to me like it's set forever, so I wanted to make that clarifying point; and then further make the point that the 10.38 is really equivalent to the current FERC-approved ATSI ROE, and should that change up or down in the future, the 10.38 would move accordingly, and then 50 basis points would be added to that number. So initially rider AMI will be set at a rate of 10.88 percent.
- Q. Thank you. Are you aware of any PUCO precedent which establishes as a reasonable return on

investment 10.88 percent for grid modernization investment?

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- A. I'm not aware of the allowed return on equities for the other companies' grid modernization investment.
- Q. Now, you mentioned that FERC would approve the return on equity for ATSI and that that would then be used for the grid modernization investment, correct?
- A. Well, I think, more specifically, what I said is that that would be the starting point, and then there would be 50 basis points added to that, and they were the combination of the two that would be the ROE used for rider AMI.
- Q. So the return on equity would be determined by FERC for the next eight years, is that right, associated with at least the base return on equity before the adder?
- A. I think of it a little differently. I think the Commission is approving that formula for calculating return on equity in this proceeding, and then it's a mechanical exercise afterwards based on the Commission's approval.
- Q. And that formula and the rates under that formula would be approved by FERC, correct, not by

the PUCO?

- A. It would as an initial matter be set equal to the ATSI-approved ROE.
- Q. And all throughout the entire term of the grid modernization rider, that return would be set by -- in part, by FERC's determination of the ATSI ROE; is that correct?
- A. We may be parsing words. Again, I believe the return is set and approved by the Commission. The underlying data elements that give rise to the number approved by the Commission would come from the FERC ATSI rate.
- Q. Now, we are going to shift our discussion to resource diversification commitments that are made in Section E of the latest-filed stipulation, and that begins on page 11 and carries over to page 12.

In Section E the statement is made that "FirstEnergy Corp. will establish a goal to reduce CO-2 emissions by at least 90 percent below 2005 levels by 2045." Do you see that reference?

- A. Yes.
- Q. Under the stipulation as well, there will be annual reports to detail the progress in meeting -- let me strike that.
- 25 Under the stipulation there will not be

annual reports to detail the progress in meeting the goal; is that correct?

- A. Correct. Under the stipulation the companies will file reports with the Commission on the then status of the carbon reduction every five years through 2045.
- Q. Thank you. And it is a goal to reduce CO-2 emissions for plants that are owned and operated by FirstEnergy Corporation, correct?
  - A. Yes.

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- Q. And that would include plants outside
  Ohio; is that right?
  - A. Yes.
  - Q. Now, you are not aware of any actions that the companies would need to take to assist in attaining this FirstEnergy Corporation goal; is that correct?
  - A. I am not aware of any actions, but, again, as we have discussed, the companies don't own any generation, so I'm not aware of any actions the companies would take to contribute to the attainment of this goal.
  - Q. Are you aware of any actions that FirstEnergy Solutions would take to assist in attaining this goal?

Α. No. But as we discussed earlier, the companies as part of this third stipulation and recommendation have agreed to file a report with the Commission by November 1st of 2016, highlighting their then current strategy with respect to carbon reduction.

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EXAMINER PRICE: I want to go back two questions and follow-up Ms. Willis' question. The energy efficiency provisions that the companies have agreed to in the stip would have an impact on carbon reduction, wouldn't it? If a megawatt-hour of energy efficiency displaces a megawatt-hour of generation, that would have an impact on carbon, wouldn't it? THE WITNESS: Yes. I hadn't thought of it in that context.

EXAMINER PRICE: And if there are energy savings from Volt/Var, from the SmartGrid, that would contribute to the carbon reduction, wouldn't it?

THE WITNESS: Yes.

EXAMINER PRICE: Or any other energy savings resulting from smart grid deployment if the Commission ultimately approves the to-be-filed business plan?

THE WITNESS: Yes.

EXAMINER PRICE: Okay. Thank you.

Thank you, Ms. Willis.

MS. WILLIS: Thank you.

- Q. (By Ms. Willis) Now, in Section E, paragraph 3-a, the companies commit to reactivate in 2017 all the programs suspended in their energy efficiency PDR Portfolio Plan in Case No. 12-2190-EL-POL, correct?
  - A. EL-POR.

- Q. POR, sorry.
- A. Correct.
- Q. Now, you would expect, would you not, that there will be costs associated with reactivating the programs that have been suspended?
- A. I expect there will be costs associated with offering the programs. I am not certain whether there will be costs specifically associated with reactivating or not. I think that will be part of the plan and the budgets that are currently being developed.
- Q. I would direct your attention to your deposition on page 145, lines 19, and I am going to read lines 19 through 23. I am going to read the question and read the answer and ask you if I have read that correctly.

MR. KUTIK: Could you hold on for a

second?

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2 MS. WILLIS: Sure.

EXAMINER PRICE: Can I have the line number reference again, please?

MS. WILLIS: 19 through 23.

EXAMINER PRICE: Thank you.

Q. "Would you agree that there will be costs associated with reactivating the suspended programs?

"Answer: I would expect there would be costs associated with reactivating programs that have been suspended."

Did I read that correctly?

- A. Yes.
- Q. And the companies don't have an estimate at this time for what those costs would be; is that correct?
- A. Correct.
- Q. And to the extent that the programs are approved by the Commission, then the costs associated with offering those programs would be collected from customers, correct?
  - A. Yes.
- Q. And the energy efficiency programs that
  were suspended, as you refer to in the stipulation,
  were suspended under the companies' amended energy

- efficiency PDR portfolio plan, correct?
- A. Yes. They were suspended pursuant to provisions in SB 310.
  - Q. Now, let's move on to Section V-E-c, that's V-E-3-c, where you are talking about white-labeled, customer engagement pilot program. Do you see that?
    - A. Yes.

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- Q. If the Commission approves that program, then the costs associated with it will be collected from customers under existing rider DSE; is that correct?
- A. Yes. This program would be offered to the companies' small and medium commercial and industrial customers, so the costs associated with this program would be recovered in rider DSE-2 from the companies' small and medium commercial and industrial customers.
- Q. Now, as part of the stipulation,
  Ms. Mikkelsen, you've agreed, and I am looking at
  Section 3-d, the very last section, you've agreed
  that after tax, annual shared savings caps should be
  increased from 10 million to 25 million. Do you see
  that?
- 25 A. Yes.

Q. And this will be collected from customers through rider DSE?

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- A. To the extent the companies are eligible for shared savings, then those shared savings would be recovered from customers in rider DSE.
- Q. And have the companies done any analysis to demonstrate that this increase in shared savings will benefit customers?
- A. I'm not sure I understand the question.
  May I ask you to rephrase it, please?
- Q. Have the companies produced evidence for purposes of this proceeding that demonstrate that increasing the annual shared savings cap from \$10 million to \$25 million will benefit its customers?
- A. The companies would only be eligible for shared savings for energy efficiency savings that they achieve in excess of the statutory benchmarks that have been established in the state of Ohio.

As a separate matter, any programs eligible for shared savings would have to be cost effective, so to the extent that the companies are able to earn shared savings, it is a result of implementation of energy efficiency programs that are cost effective that gave rise to savings in excess of the statutory benchmarks.

- Q. Did the company -- my question was, did the company provide evidence in this proceeding to demonstrate that that increase specifically will benefit customers?
- A. Is the increase you are referring to 10 to 25 million?
  - O. Yes.

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- A. Again, the companies will only be able to collect shared savings on an annual basis based on actions taken pursuant to approved Commission plans in any given year. So I can't provide you evidence now of an action that I may take several years hence. But if your question is -- going to --
  - Q. No, that's my question.
- MR. KUTIK: Excuse me. Let her finish here answer, please.
- 17 Your Honor.
- MS. WILLIS: I think she answered my question.
- EXAMINER PRICE: I think she should

  finish your question, and then if you wish to address

  any portion of her answer with a motion to strike, we

  will take it up at that point.
- MS. WILLIS: Okay.
- 25 EXAMINER PRICE: Please finish your

answer.

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A. If the question goes to the increase from 10 million to 25 million, the companies have looked at that in terms of a comparison to the other utilities and the shared shavings they're eligible for across the state.

So, for example, on an individual by company basis, that \$25 million shared savings cap is lower than the by company shared savings caps for each of the utilities in the state of Ohio with the exception of one. If you look at the shared savings cap on the basis of what are the annual goals that the utilities have to achieve before they are eligible for shared savings, the companies have the highest targets compared to all the utilities and could measure it with the \$25 million increase.

If you look at the shared savings on the basis of shared -- eligible shared savings per number of customers, again, the companies' number is lower than all -- well, is lower than all the utilities in the state of Ohio.

And if you look at it on a per-megawatt-hour basis, again, that shared savings cap is lower than all but one of the utilities in Ohio, so in that respect that analysis has been

conducted to suggest that the increase from 10 to 25 million is reasonable.

- Q. Are you finished?
- A. I am.

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MS. WILLIS: I move to strike, your

Honor. I believe that's nonresponsive. She answered

my question within the first two sentences, and the

last three minutes was not responsive.

9 MR. KUTIK: Let me know when I may 10 respond, your Honor.

EXAMINER PRICE: I don't think you need to respond. The motion to strike will be denied. You opened the door with a very broad question. She went right through the door. You said "provide evidence." She just gave you evidence.

MS. WILLIS: I asked her if she produced evidence in this proceeding, your Honor. I tried to be very clear.

MR. KUTIK: She just did.

EXAMINER PRICE: We are here in this proceeding, Ms. Willis. This is it.

MS. WILLIS: Well, I am going to note my objection to that ruling.

EXAMINER PRICE: Noted for the record.

Q. (By Ms. Willis) Under your proposal for

the shared savings cap to increase from 10 million to 25 million, does the cap remain at 25 million for the period of the ESP?

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- A. Again, it is the proposal of the signatory parties, okay, so not my proposal, but the proposal of the signatory parties that the shared savings cap be increased to 25 million over the entire term of the ESP IV.
- Q. So I guess I am not sure that you've answered my question. Does that mean in year one that the savings cap will be 25 million and then in year two it will be another 25 million up to 50 million and then in year three it will be 75 million? My question really is what is the cost per year? Is it a \$25 million cap, or is it a cumulative cap?
- A. Thank you for that clarification. I did misunderstand your question, and for that, I apologize. The annual shared savings cap is \$25 million in year one, \$25 million in year two, \$25 million in year three, \$25 million in year four, \$25 million in year five, \$25 million in year six, \$25 million in year seven, \$25 million in year eight.
- Q. Thank you. And so in total during the eight-year period, that would mean customers could

7644 pay up to \$200 million in shared savings under this 1 2 provision of the stipulation. 3 MR. KUTIK: We will stipulate whatever 25 times 8 is, 25 times 8. 4 5 MS. WILLIS: I think my math is correct this time. 6 7 EXAMINER PRICE: I think her math is 8 correct. 9 Α. I quess --10 I think you don't need to answer. Your Q. 11 counsel already stipulated to the 200 million. Thank 12 you. 13 MR. KUTIK: I stipulated to whatever the math is, the math is. 14 15 EXAMINER PRICE: Let's go on to our next 16 question. 17 (By Ms. Willis) Let's go to the carbon reduction emission section under V-E-5. Under that 18 19 provision the companies would file a report with the 20 Commission, correct? 21 Α. On page 12? 2.2 Q. Yes. 23 Yes, ma'am. Α.

up by a five-year report later that provides the

And that's an additional report followed

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- 1 progress on the initiatives?
- A. Yes. The initial report November 1st of '16, with a subsequent report every five years until
- 4 2045.
- 5 Q. And under this provision the companies
- 6 | would not be seeking PUCO approval of that report,
- 7 | correct?
- 8 A. Correct.
- 9 Q. And the stipulation does not envision a
- 10 | basis for the PUCO to alter the strategy contained in
- 11 | the report, correct?
- 12 THE WITNESS: May I ask to have the
- 13 | question reread, please?
- 14 EXAMINER PRICE: You may.
- 15 (Record read.)
- 16 A. Correct.
- 17 Q. Now, Ms. Mikkelsen, I would like to take
- 18 | you through the provisions in the stipulation that
- 19 | will affect the rates that residential customers pay,
- 20 and I want to start with rider RRS. Rider RRS
- 21 | will -- can you tell you the --
- MS. WILLIS: Your Honor, I'm sorry. May
- 23 | we go off the record for a minute?
- 24 EXAMINER PRICE: You may.
- 25 (Discussion off the record.)

EXAMINER PRICE: Back on the record.

- Q. (By Ms. Willis) Now, rider RRS will affect the rates that residential customers pay, correct, because it will be either a credit or a charge to customers over the eight-year period?
  - A. Correct.

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- Q. And you would agree there is a difference of opinion in this case between the companies and intervenors, certain intervenors, about whether customers will be receiving credits or charges under rider RRS.
- A. I think there have been a number of views shared in this proceeding with respect to what ultimately will be included in rider RRS. There is some agreement by some parties. Some disagreement by others.
- Q. And the companies project \$561 million of quantitative benefits from rider RRS?
  - A. Yes.
- Q. And is it your understanding that OCC witness Jim Wilson -- James Wilson projects over \$3 billion of costs from rider RRS?
- MR. KUTIK: Objection.
- 24 EXAMINER PRICE: Grounds?
- MR. KUTIK: Mr. Wilson's testimony is

what it is. This witness's understanding of his testimony is irrelevant.

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EXAMINER PRICE: Sustained.

- Q. Do you understand -- now, residential customers will be charged for the grid modernization efforts that are outlined in the stipulation as the PUCO moves forward with the companies' grid modernization business plan; is that correct?
- A. I would expect if the Commission approves the company moving forward with grid modernization, that there would be charges arising from that to the residential customers.
- Q. And although the customers are currently charged for grid modernization under rider AMI, the stipulation contains enhanced grid modernization measures. Would you agree?
- A. What the stipulation includes, as we discussed earlier, is a commitment by the companies that they will make a SmartGrid modernization filing before the Commission. And that, again, all parties can participate, all interested parties, in that proceeding to help inform the Commission's ultimate decision about whether or not the companies should move forward or not.
  - Q. And that commitment is to file for full

deployment of smart meters; is that right?

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- A. The third stipulation and recommendation requires that the plan include a timeline for the companies to achieve full smart meter implementation.
- Q. Do you know how much residential customers now pay in rates for grid modernization?

  EXAMINER PRICE: Can you narrow your question to which service territory? I don't mean within OEC. I man, are you talking AEP, Duke, FirstEnergy?
- Q. Do you know how much residential customers pay, for instance, in The Cleveland Electric Illuminating Company service territory for grid modernization under rider AMI?
- A. I don't recall the specific monthly customer charge for residential, but it's publicly available in our tariffs.
- Q. And do you recall how much the yearly charge under rider AMI would be for grid modernization efforts in The Cleveland Electric Illuminating Service territory?
  - A. No, I don't recall.
- Q. And if I asked you that question with respect to The Toledo Edison Service territory, would you know how much residential customers now pay in

rates for grid modernization efforts under rider AMI?

- A. I don't remember.
- Q. If I asked you with respect to Ohio
  Edison Service territory, do you know how much
  residential customers currently pay in rates under
  rider AMI for grid modernization?
  - A. I don't remember.
- Q. At this time the companies do not have an estimate of the cost to be charged to customers through rider AMI under the grid modernization provisions of the stipulation; is that correct?
  - A. Yes.

- Q. Now, coal plant retirements, the costs associated with the Commission-approved investments and battery resources would be charged to residential customers under rider AMI; is that correct?
- A. To the extent that the Commission approves the company making investments in battery resources, then recovery of those investments would be through rider AMI.
- Q. And to the extent that residential customers participate in PUCO-approved energy efficiency programs, then those costs associated with residential customer participation would be collected from residential customers in rider DSE-2; is that

correct?

- A. Yes.
- Q. And with respect to the 100 megawatts of wind or solar, residential customers will receive a credit or charge through rider ORR; is that correct?
- A. With respect to rider ORR, the customers would receive a credit or charge only to the extent that the staff deems it necessary to move forward with the procurement, notifies the company. The companies makes a filing. The Commission approves the filing, and then at that point if the company moves -- moves forward with the procurement, then the charges or credits would be recovered.
- Q. Have the companies calculated or estimated the charges or credits that are expected under that rider ORR?
  - A. No.
- Q. Now, residential customers would also be charged under rider DCR for distribution investment, correct?
  - A. Yes.
- Q. And that is the 2.59 billion that we discussed earlier over eight years; is that correct?

  MR. KUTIK: Objection, mischaracterizes the rider.

EXAMINER PRICE: Sustained. Residential customers will not be charged \$2.9 billion.

Q. Residential -- let me strike that.

MR. KUTIK: And, your Honor, it's subject to a revenue requirement that sustains in any amount governed under the GCR.

EXAMINER PRICE: Exactly.

- Q. Residential customers will be charged for rider ELR credit through rider DSE-1; is that correct?
- 11 A. Yes.

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- Q. And residential customers will be charged the automaker credit that is now extended over the eight-year term of the ESP.
  - A. Yes.
- 16 Q. And that occurs through rider EDI?
- 17 A. No.
- 18 Q. And what rider will that occur through?
- 19 A. EDR provision (i).
  - Q. Thank you. Do you know how many -
    EXAMINER PRICE: Ms. Willis, one second.
- 22 I want to clarify the last two questions you asked.
- 23 Residential customers will be charged a 24 portion of the ELR credit?
- 25 THE WITNESS: That's correct.

7652 EXAMINER PRICE: That's correct? 1 2 THE WITNESS: That's correct. 3 EXAMINER PRICE: Residential customers 4 will be charged a portion of the automaker provision; 5 is that correct? 6 THE WITNESS: That is correct. 7 EXAMINER PRICE: They will not be 8 charged -- they will not be charged for the full amount of the credit. 9 10 THE WITNESS: That's correct. 11 EXAMINER PRICE: Thank you. 12 (By Ms. Willis) And how many automakers Q. 13 are there within FirstEnergy's territory? 14 MR. KUTIK: Objection. 15 EXAMINER PRICE: Grounds? 16 MR. KUTIK: Beyond the scope. 17 EXAMINER PRICE: Sustained. Automaker 18 credit hasn't changed. 19 MS. WILLIS: It's been extended for eight 20 years, from three to eight years, your Honor. 21 EXAMINER PRICE: Then you can phrase it 22 that way, from three to eight. 23 (By Ms. Willis) Are you aware, Q. 24 Ms. Mikkelsen, of how much of a credit is being given 25 to the automaker through the extension of the credit

from three years to eight years under the latest stipulation?

- A. The future credits, if any, associated with the automaker provision are dependent upon the eligible automakers using energy in excess of a baseline level that was established in 2009. So as I sit here today, I don't know if in the future what, if any, kilowatt-hours they will use in excess of that baseline level.
- Q. So are you saying that the -- they have the qualifications for that credit change?
  - A. No.

- Q. To the extent that there are charges related to commercial high-load-factor time-of-use rates under the stipulation provision V-G-4-a-iv, nonshopping customers -- nonshopping residential customers would be charged through rider GCR; is that correct?
- MR. KUTIK: May I have the question read, please?
- 21 EXAMINER PRICE: You may.
- (Record read.)
- A. Charges or credits arising from the

  commercial high-load-factor experimental time-of-use

  rate would be recovered from all nonshopping

customers through rider GCR.

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- Q. And residential customers will be charged for the dollars that are used by the Community Connection program; is that correct?
- A. Dollars associated with the Community
  Connections program would be recovered from
  residential customers in rider DSE.
- Q. Is that solely recovered from residential customers, or do other customers pay that?
- A. Community Connection programs are
  provided to residential customers exclusively, and as
  a result, the costs are recovered from residential
  customers.
  - Q. So the answer is yes, it's solely collected from residential customers?
- 16 A. Correct.
  - Q. And under section V-H-5 of the stipulation, residential customers could be charged up to \$48 million during the eight-year term for the Community Connections program?
- 21 A. Yes.
- Q. Now, under the stipulation provision

  V-H-6, the NMB pilot program may be expanded to allow

  up to five additional rate GT customers to

  participate, correct?

A. To be more specific, five additional rate GT customers who otherwise would not have been eligible to participate.

- Q. Thank you. And rider NMB allows for certain nonresidential customers to procure their nonmarket-based service from a CRES rather than from the companies; is that correct?
- A. Procure it either directly or via a CRES, yes.
- Q. And do you not know the impact on the remaining customers who pay rider NMB if the customers procure nonmarket-based service from a CRES under this provision in the stipulation?
- A. I know that the total NMB revenue requirement will be -- will decrease as customers elect not to take nonmarket-based service from the company but rather elect to source it directly or via a CRES.
- Q. Would you agree that there is a potential for those remaining customers who will pay rider NMB to pay more?
- MR. KUTIK: Objection, beyond the scope.

  EXAMINER PRICE: Please rephrase it so

  that it is within the scope of the hearing.
- MS. WILLIS: Yes, your Honor. I will be

happy to do that.

- Q. (By Ms. Willis) Under the NMB pilot that was expanded to allow for five additional rate GT customers to participate, would you agree that there is a potential for those remaining customers who pay rider NMB to pay more?
- A. To the extent that, you know, one or up to five of these additional rate GT customers opt to not take nonmarket-based service from the company, again, the total revenue requirement associated with nonmarket-based services for the company would go down.

Now, based on the individual characteristics of the customers operating to source their nonmarket-based services directly, it could result in no change or a higher charge to the remaining customers or a lower charge to the remaining customers.

EXAMINER PRICE: Ms. Willis, at this time we are going to take our extended break. We will all return at 3:45 or the conclusion of the Power Siting meeting, whichever is later.

We are off the record.

(Recess taken.)

EXAMINER PRICE: Let's go ahead and go

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back on the record.

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Ms. Willis.

MS. WILLIS: Thank you.

EXAMINER PRICE: You may proceed.

- Q. (By Ms. Willis) Ms. Mikkelsen, do you expect the grid modernization plan that is to be filed with the Commission to address how cost savings associated with grid modernization will be passed through to customers paying the -- paying for the grid modernization?
- A. The Third Supplemental Stipulation and Recommendation includes a provision that says any operational savings that are produced by the investment and accrued to the companies, such as reduced meter reading expense, will be credited against the costs during the quarterly update and reconciliation process of rider AMI.
- Q. Thank you. Now, Ms. Mikkelsen, the company has not presented, for purposes of this case, any information that would show the impact of the latest of the -- totality of the latest stipulation on the rates that customers pay; is that correct?
- A. The companies did model the impact of the stipulated ESP IV case as well as including the change in the term sheet associated with the ROE

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provision, and that information was provided to all the parties in this case in discovery.
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- Q. And did that model of the impact of the ESP IV case that was provided to the parties, is that -- is that evidence in this proceeding, if you know?
- A. The updated typical bills that were provided in discovery have not been introduced into the record in the case. The results of the typical bill analysis demonstrated across all companies and all rate schedules that the impacts --

MS. WILLIS: Your Honor --

MR. KUTIK: If she may be allowed to finish.

EXAMINER PRICE: If she can finish her question, please.

A. That the impacts were less than the rate impacts that were reflected in OCC Exhibit 16, which were typical bills which were entered into the record in this case.

MS. WILLIS: May I have the question and answer reread, please.

EXAMINER PRICE: You may.

24 (Record read.)

MS. WILLIS: Your Honor, I move to strike

the sentence beginning with "The results." I think it's nonresponsive. I asked specifically whether it had been put into the record. She provided -- she stated it had not, and then she went on to -- to characterize what the nonrecord evidence would show.

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EXAMINER PRICE: Okay. The motion to strike will be granted.

Ms. Mikkelsen, what did the results of the updated analysis demonstrate?

MS. WILLIS: Your Honor, I am going to note for the record an objection.

EXAMINER PRICE: Grounds? Don't you think the Commissioners would like to know the updated bill analysis?

MS. WILLIS: Well, your Honor, I would like to have the updated bill analysis as part of the record and be able to cross-examine on that, but that's not going to happen.

MR. KUTIK: Well, your Honor, that information was provided in discovery, as the witness has indicated.

EXAMINER PRICE: Why can't you cross-examine if it was provided to you in discovery? The only person that doesn't have the information is, apparently, the Commissioners, who would really like

to have this information.

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MS. WILLIS: Your Honor, we were not provided this information within a reasonable period of time to do an analysis and determine whether or not the information was reliable and, in fact, what the information, in fact, represented. So I think it would be prejudicial to us to put the information in the record and not be able -- and be able to require us to address it or cross-examine at this point in the proceeding, so I -- so I do object to that information coming in.

MR. KUTIK: Frankly, your Honor, she opened the door by asking that question, so if you didn't ask it, I would.

EXAMINER PRICE: Well, your objection to my question is overruled.

Ms. Mikkelsen, you can go ahead and answer my question.

THE WITNESS: The typical bill analysis that we conducted to incorporate all the effects of the stipulated ESP as well as the change in the ROE and the term sheet showed across all companies and all rate schedules that the typical bill rate impacts were less than the typical bill rate impacts that were included in the typical bills that were

introduced into the record as OCC Exhibit 16.

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The vast majority of the rate impacts that were reflected in the typical bill analysis are moderate in nature. The residential class, which is by far our largest population of customers, showed on average across the company typical bill-expected impacts of 3 percent or less as a result of the stipulation.

There were, due to a confluence of rate impacts that are scheduled to occur on June 1st of 2016, a few rate schedules, in particular, in customers that would have had more significant impacts. So, more specifically, the lighting customers showed more significant increases as a result of the elimination of the Rider EDR(c) street lighting credit.

And also a select handful -- I don't want to say handful, but a small population of very low-load-factor, low-hours-used customers also showed more significant impacts than I would expect to be the norm, and in thinking about those impacts in terms of what might be done to perhaps mitigate this confluence of all these rate changes that are scheduled to occur on June 1st of 2016, I think those impacts could be mitigated by a determination on

1 behalf of the Commission that for the calendar year 2 2016, the summer billing periods would be considered 3 to be July, August, and September, that the Commission could suggest that the companies phase out 4 5 EDR(c) such that maybe two-thirds of the credit is 6 implemented in year one of the ESP, one-third in year 7 two, going to zero in year three, and then I think the companies could work with the staff in order to 8 9 come up with a mutually agreeable phase-in plan for 10 this very select group of low-hours-use, 11 low-load-factor customers who are seeing the more 12 significant increases as a result of the typical bill 13 analysis. 14 EXAMINER PRICE: And these low hours, low 15 load factor, are any of them residential customers? 16 THE WITNESS: No, sir. 17 EXAMINER PRICE: So they are all 18 commercial customers? 19 THE WITNESS: They would be customers on 20 our GP schedule, our primary. You know, it would be 2.1 commercial and industrial customers. 2.2 EXAMINER PRICE: Thank you. And just for 23 the record, when did you give this information to OCC 24 in discovery?

THE WITNESS: Seven days after they asked

for it but I know that's not what you are asking for, but it would have been in December of 2015, so, you know, pursuant to a request from the OCC.

EXAMINER PRICE: Mr. Kutik, if you could verify the record on that.

MR. KUTIK: Your Honor, December 14.

EXAMINER PRICE: December 14?

MR. KUTIK: Yes.

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EXAMINER PRICE: Ms. Willis, you may proceed.

MS. WILLIS: Yes, thank you, your Honor.

- Q. (By Ms. Willis) Ms. Mikkelsen, you testified as to the bill impact, bill impact analysis that you did but did not produce as an exhibit. Let me ask you, did you -- you indicated you modeled the impact of the ESP IV case, correct?
- A. What I indicated was we modeled the stipulated ESP as well as the change in the ROE that was included in the term sheet.
- Q. And can you tell me what specific stipulation provisions were modeled in the bill impact, which ones were modeled and which ones were not modeled?
- A. In the latest round of the typical bills that we provided in response to discovery, the

impacts that we picked up were the change in the ROE from 11.15 percent to 10.38 percent pursuant to the change in the term sheet, and we also picked up the incremental 61,250 kW of ELR load that was agreed to in a prior stipulation but hadn't been included because it was agreed to after the last round of typical bills were provided.

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The other provisions of the stipulation didn't have sufficient information, nor has there been a Commission determination that we were going to move forward with those so there was no typical bill impact to include at this time.

- Q. So when you modeled the typical bill impacts of rider RRS, you took -- would you have modeled the -- would your model have reflected the \$561 million benefit that you have calculated for purposes of rider RRS?
- A. The typical bills that we provided in discovery were for the first three years of the term of the ESP, consistent with the typical bills that we initially included in our application and subsequently updated and were made part of this record, so they would not have reflected the full \$561 million in credit. Rather, they would have reflected the projected charges that are expected to

occur in the first three years of the ESP.

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Q. And do you know what those charges are? Let me strike that. Let me withdraw that.

You indicated that the typical -- or the typical bill impact model that you ran could not account for certain charges because there was no Commission approval of those charges; is that a fair characterization of what you said?

- A. It may be half of what I said. I think that in some measure they haven't been quantified yet. They are under development. Then they would be put forth for the Commission to review, interested parties to participate, and only if there is a determination by the Commission at that point that some or all of the recommendation is beneficial to the customers, then we would move forward. But we don't have any granular numbers that I could include in an analysis at this time.
- Q. Would the typical bill analysis that you -- we have been discussing, would that have included the effects of rider DCR?
- A. The impact of DCR in the first three years at \$30 million was included in the typical bills that we filed in the initial application in the case that continued to be included in the typical

bills that were included in the record in OCC Exhibit 16, and it continued to be included in the typical bills that we're discussing this afternoon that were provided in discovery.

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- Q. And with respect to grid modernization charges that are part of -- that are part of the stipulation, would those potential charges be included in your bill impact analysis?
- A. No, because they haven't been quantified at this time. There is no data to include in the typical bill analysis.
- Q. And can you tell me what other costs that have not been quantified as part of the -- that are imposed as part of the stipulation that would not have been included in the bill analysis?
- A. I would say that there are no costs that are "imposed" as a result of the stipulation that haven't been included in the typical bill analysis. I would agree that there are other provisions which the companies and interested parties will bring additional information to the Commission to review and make a determination on in subsequent proceedings.
- Q. The other provisions that -- that the stipulation -- let me strike that.

One of the issues that we were -- we talked about was the Community Connections program.

Would the Community Connections program, the revenues to be collected under that program, would that be contained in the bill analysis that you conducted?

- A. There are DSE charges that are included in the typical bill analysis that we provided. We did not adjust those associated with Community Connections because the Community Connections dollars at \$5 million were included in the original application in the case, and they weren't adjusted subsequently.
- Q. Are there any other DSE charges that go through rider DSE that were -- were recommended under the stipulation that were not provided as -- that were not -- were not figured into the bill impact analysis that we have been discussing?

MR. KUTIK: Asked and answered, your Honor. I object.

20 EXAMINER PRICE: Overruled.

21 THE WITNESS: May I have that question

22 reread, please?

EXAMINER PRICE: You may.

24 (Record read.)

A. As I said, the typical bill analysis

includes DSE charges. There were no adjustments made to the DSE charges in the last round of the typical bill analysis.

Q. So the DSE charges would reflect the current DSE charges that customers are paying; is that correct?

MR. KUTIK: Objection, mischaracterizes her testimony.

EXAMINER PRICE: Can you rephrase,

Ms. Willis? I don't think that's what she testified.

MS. WILLIS: Can I have the answer reread
then?

EXAMINER PRICE: You may.

14 (Record read.)

EXAMINER PRICE: Ms. Mikkelsen, is what you are saying in your answer that there were no changes in the latest bill analysis from the previous one that was provided in the record and updated with respect to DSE charges?

THE WITNESS: That's correct.

Q. (By Ms. Willis) Ms. Mikkelsen, would you agree that the energy -- let me strike that.

To your knowledge there's been no update of rider RRS benefits and costs that have been prepared by the utilities using more current

projections than were presented in August of 2014?

MR. KUTIK: Objection, asked and answered.

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EXAMINER PRICE: Sustained.

- Q. Would you agree, Ms. Mikkelsen, the energy market prices and projections have softened, meaning declined, as compared to the prevailing prices and projections in existence in mid 2014?
- A. I recall that Mr. Rose testified that at the time he was testifying if he were to look at the energy forwards at that time, it would serve to modestly reduce his forecast. I also recall that Mr. Lisowski testified that as a result of transition auctions associated with the capacity performance product, there would be additional capacity revenues that would be included in rider RRS that aren't included in the \$561 million that we've talked about. I think there's a few factors like that that I am aware of.

MS. WILLIS: May I have the question and answer reread, please.

EXAMINER PRICE: You may.

(Record read.)

MS. WILLIS: Your Honors, I would move to strike beginning where she said -- where she began

testify as to Mr. Lisowski and what he testified to with respect to capacity. My question was energy market prices and projection, not capacity.

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EXAMINER PRICE: Fair enough. Motion to strike will be granted.

MS. WILLIS: Thank you.

- Q. (By Ms. Willis) Would it have been feasible, Ms. Mikkelsen, to prepare a new updated analysis of rider RRS that used an update of energy market price projections?
- A. By -- if by feasible you mean could the companies have chosen to perform that analysis, the companies didn't perform that analysis.
- Q. I am asking, could the companies have done an analysis, not chosen to do. Could they have done an analysis that -- a new updated analysis of rider RRS that used an update of the energy market price projections?
- A. I think that would have been a very involved analysis. It would have required the companies to have someone provide them an updated estimate.
- Q. Did Mr. Rose or someone from his firm inform you that it was not feasible to prepare such an update?

A. No.

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- Q. Can you tell me why the companies chose not to do the update?
- A. The companies are relying upon the information that they have presented in this case and supported by the witnesses in this case throughout this proceeding and did not make a determination that it was necessary to create a new set of calculations.

MS. WILLIS: Thank you, Ms. Mikkelsen.

That's all the questions I have. Thank you, your Honors.

THE WITNESS: Thank you.

EXAMINER PRICE: Thank you.

Ms. Bojko.

MS. BOJKO: Your Honor, when I was not here, I asked Mr. Settineri to go before me, and I think he is planning on that, so if --

MR. SETTINERI: Fine with me.

EXAMINER PRICE: I'm sorry.

MS. BOJKO: That's okay. I didn't know when I was going to return so I asked him to do that.

EXAMINER PRICE: We weren't sure when he was going to return from Power Siting, too. He's here.

MR. SETTINERI: I can leave and come back

7672 1 if you want. 2 EXAMINER PRICE: Mr. Settineri. 3 MR. SETTINERI: Thank you, your Honor. 4 5 CROSS-EXAMINATION 6 Mr. Settineri: 7 Ο. Good afternoon, Ms. Mikkelsen. 8 Α. Good afternoon, sir. 9 EXAMINER PRICE: Let's go off the record 10 real fast. 11 (Discussion off the record.) 12 EXAMINER PRICE: Let's go back on the 13 record. 14 Mr. Settineri. 15 MR. SETTINERI: Thank you. 16 (By Mr. Settineri) Ms. Mikkelsen, you are Ο. 17 familiar with the companies' application filed on 18 August 14, 2015, correct? 19 Α. Yes. 20 Ο. And you are familiar with all of the 2.1 stipulations that have been filed in this proceeding, 2.2 correct? 23 A. Yes. 24 And at this stage in the proceeding the 25 companies are seeking approval of the application as

7673 amended and modified by the terms and conditions of 1 2 all the stipulations filed in this proceeding, 3 correct? Α. Yes. 4 5 Let's turn to your workpaper, which has been marked as an exhibit, I believe. That would be 6 7 Sierra Club Exhibit 89. Do you have that in front of 8 you? 9 Α. Yes. 10 Q. Just curious, you said that workpaper was prepared at your direction, correct? 11 12 Α. Yes. 13 Q. Okay. Who helped you prepare that 14 workpaper? 15 Α. Members of my staff. 16 How many people are on your staff? Q. 17 Α. Nine. 18 And how many of your staff worked on the Q. 19 workpaper? 20 MR. KUTIK: Objection. 2.1 EXAMINER PRICE: Grounds? 2.2 MR. KUTIK: Relevance. 23 MR. SETTINERI: I am just trying to see 24 if Mr. Lisowski worked on the workpaper.

MR. KUTIK: Why don't you ask that

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7674 question? 1 2 EXAMINER PRICE: We will sustain the 3 objection. Go ahead, Mr. Settineri 4 5 Q. Did Mr. Lisowski assist you with your 6 workpaper? 7 Α. No, sir. 8 Now, you're familiar with Mr. Ruberto's Ο. 9 aggregate summary that was previously introduced with 10 his testimony in this proceeding? 11 If you are referring to JAR-1 Revised, 12 then the answer is yes. 13 Q. And your workpaper doesn't include any capacity performance revenues, correct? 14 15 Α. Correct. 16 And, likewise, your workpaper doesn't 0. 17 account for any capacity performance charges, 18 correct? 19 Correct. Α. 20 MR. SETTINERI: If I may have a moment, 21 your Honors. 2.2 EXAMINER PRICE: You may. 23 Q. And, Ms. Mikkelsen, if you could look at 24 your workpaper at line 12. 25 Α. Yes.

- Q. Am I correct that your workpaper projects calendar year credits under rider RRS for years 2019 through year 2023?
  - A. No.

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- Q. And why not?
- A. It projects credits for the years 2019 through May of 2024.
- Q. That was my next question. It also -okay. Thank you very much for that clarification.

  And the companies stand by your projections for years
  2019 through May 31, 2024, correct?
- A. Yes.
- Q. Earlier today we established under the stipulation there is no cap under the rider RRS charges, correct?
  - A. We established there is no cap on the credits or charges associated with rider RRS.
    - Q. And the stipulation doesn't require the companies to provide at least \$561 million in credits to the ratepayers over the eight-year term of the proposed ESP IV, correct?
      - A. Correct.
- Q. If the Commission modified the
  stipulation to require a minimum total credit of
  \$100 million for rider RRS over the eight-year term,

- would the companies be agreeable to such a modification?
- MR. KUTIK: Well, I'll object, your

  Honor. That's not the companies' proposal, so we are

  talking about something that's not in evidence.
- 6 MR. SETTINERI: Your Honor, at your 7 convenience.
- 8 EXAMINER PRICE: He is asking a 9 hypothetical. She can answer if she knows.
- THE WITNESS: May I ask to have the question reread, please, sir.
- 12 EXAMINER PRICE: You may.
- 13 (Record read.)

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- A. I believe the stipulation in the risk
  sharing provision provides for a minimum credit of
  \$100 million over the term of the ESP.
- Q. Now, let's be clear. Let's -- strike that.
  - In the risk sharing section, those credits are payable to offset charges at certain levels in certain years, correct?
- A. To the extent that credits don't exist

  naturally through the rider RRS provision, then

  this -- pardon me, through the rider RRS calculation,

  then this provision calls for the company to provide

up to \$1 million -- \$100 million in additional -- in credits.

- Q. But that doesn't guarantee that at the end of the eight years, the aggregate of the charges could exceed a hundred million, correct?
  - A. It does not.

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- Q. Okay. So now that we have clarified that, let me go back to my question. If the Commission modified the stipulation to require a minimum total credit of \$100 million for rider RRS over the eight-year term, would the companies be agreeable to such a modification?
- A. Sir, I am not sure I am entirely understanding the hypothetical that you're putting to me. If your question is related to the cumulative credit, I am not understanding the question, sir.
- Q. Let me help you. If we look at your worksheet, I think you had projected a total credit of \$561 million over the term, over the eight-year term, correct?
  - A. Correct.
- Q. And we established that the companies stand by those projections, correct?
- 24 A. Yes.
- Q. Okay. Given that, if the Commission

modified the stipulation to require that the companies guarantee your projection at \$561 million over the eight-year period, would the companies be agreeable to such a modification?

MR. KUTIK: Objection, asked and answered.

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EXAMINER PRICE: This is a new one. Now he is asking about 561 million. I don't think he -- I don't think he's asked this question before.

Overruled.

- A. That is not the companies' proposal.
- Q. And, likewise, if the Commission modified the stipulation to require a zero net sum for credits and charges over the eight-year term, would the companies be agreeable to such a modification?
- A. That is not the proposal of the companies and the signatory parties.
  - Q. May I take that answer as a no then?
- A. You can take that answer as that's not the companies' and the signatory parties' proposal.
- Q. That's not what I asked, though. It's a "yes" or "no" question. And I'm trying to --

MR. KUTIK: Well, that's --

MR. SETTINERI: Can I finish my question?

MR. KUTIK: He is arguing with the

1 | witness so I would ask he not argue with the witness.

2 MR. SETTINERI: I didn't finish my

3 question.

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EXAMINER PRICE: Finish your question, and then we will deal with the objections.

MR. SETTINERI: Thank you. Mr. Kutik is effective. I forgot my question.

MR. KUTIK: That was not my intent.

- Q. (By Mr. Settineri) You stated it's not the companies' proposal to both my questions about the modification, correct?
  - A. Correct.
- Q. Okay. What I am asking you is that a no answer to my questions?

MR. KUTIK: At this point -- may we have what the question is at this point?

EXAMINER PRICE: If the Commission made certain modifications to the stipulation 4, would the company agree to these hypothetical modifications?

A. Yeah. I am not in a position to negotiate the signatory parties' proposal as I sit here on the stand. The signatories' and the companies' proposal is what's enumerated in the stipulations and the application before the Commission.

Q. The Bench's question -
EXAMINER PRICE: It wasn't my question.

It wasn't my question. I was just summarizing yours.

MR. SETTINERI: Thank you.

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Q. Well, the question is directed to whether the companies agree to. We are not asking about the signatory parties. So, again, going back to your answer, you said this is not the companies' proposal to both of those modifications. Is that a no in that the companies would not agree to those hypothetical modifications if they were to occur in the future?

MR. KUTIK: Your Honor, now we are in argument. The witness has indicated -- well, it's obvious what this is. We are talking here about the stipulation. The stipulation is a product of negotiation among a variety of parties, signatory parties. This is their proposal.

MR. SETTINERI: Your Honor, if I may, what this goes to is actually the guarantee or the confidence that the companies have in the \$561 million. If the companies are willing to step up to the plate and guarantee at least at some level, the Commission can take note of that.

EXAMINER PRICE: They have guaranteed some level. They have guaranteed some level in the

risk-sharing provisions.

The witness can answer the question as to her state of knowledge sitting here today whether she knows whether the company would or would not agree to certain stipulations. It is not a "yes" or "no" question. It's a "yes," "no," or "I don't know."

THE WITNESS: I don't know.

Q. Ms. Mikkelsen, as a general principle, do you believe that if the Commission approves the stipulation, that the Commission would be accepting the language within the stipulation?

MR. KUTIK: Well, I'll object.

EXAMINER PRICE: Grounds?

MR. KUTIK: Legal conclusion.

EXAMINER PRICE: Sustained.

- Q. (By Mr. Settineri) Ms. Mikkelsen, do you have an expectation that if the Commission approves the stipulation, that it would be accepting the language within the stipulation?
  - A. Yes.
- Q. Okay. So let's look at page 9 of the stipulation, please. When you're there, it's part C-3.
  - A. I'm there.
- Q. Thank you. C-3 states that, "In the

event that PJM has not obtained approval for a longer term capacity product to address State resource adequacy needs by September 1, 2017, the Commission will solicit comments from interested parties no later than October 30 of 2017, addressing the State's long term resource adequacy needs." Do you see that sentence, Ms. Mikkelsen?

A. Yes.

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- Q. Okay. Would that be an example of language that you would have an expectation that the Commission would be accepting if the stipulation was approved as presented?
- A. No more or less than any of the other language in the entire third stipulation and recommendation, but yes.
- Q. Thank you. Let's turn to page 20 of the stipulation, please. Are you there?
  - A. Yes.
- Q. Okay. At the top of the page do you see the -- it's the middle of the sentence, but you see the top line, "the Companies have the right to withdraw and terminate the Application and the Stipulated ESP IV if the Commission or any court of competent jurisdiction rejects all or any part of the Stipulated ESP IV or otherwise modifies its terms or

provisions." Do you see that?

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- A. I think it may be helpful to focus on the sentence in its totality.
  - Q. I would be glad to. Which reads?
- A. "Notwithstanding anything herein to the contrary, except the Severability Provisions set forth in section B.3.c, the Companies have the right to withdraw and terminate the Application and the Stipulated ESP IV if the Commission or any court of competent jurisdiction rejects all or any part of the Stipulated ESP IV or otherwise modifies its terms or provisions."
- Q. And the rider RRS is considered -- would be considered part of the stipulated ESP IV, correct?
  - A. Yes.
- Q. If a reviewing court determines that the Commission erred in approving rider RRS, and assume that happens two years after the stipulation has been approved and rider RRS has been in effect, would the companies require customers to return any credits paid to the customers through rider RRS?

MR. KUTIK: Objection.

EXAMINER PRICE: Grounds?

MR. KUTIK: Beyond the scope, your Honor.

This provision of this third supplemental stipulation

1 is unchanged from the previous stipulation language.

EXAMINER PRICE: Sustained. You could have asked the question before, Mr. Settineri. You can't ask it now.

5 MR. SETTINERI: I understand, your Honor. 6 Thank you.

Q. (By Mr. Settineri) Does the third supplemental -- strike that. Does the Third Supplemental Stipulation and Recommendation prohibit the companies from recovering credits that had been previously paid to customers under rider RRS if a subsequent review is held by a court and that court finds that the Commission erred in implementing rider RRS?

THE WITNESS: May I ask to have the question reread, please?

17 EXAMINER PRICE: You may.

18 (Record read.)

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MR. KUTIK: I am going to object, your Honor. Again, that's still beyond the scope. Although the question admittedly refers to the third supplemental stipulation, the provision is a provision that's unchanged, and that's just a backdoor way of getting at information that he should have asked before.

MR. SETTINERI: I will just note I am happy to hear Mr. Kutik. I finally heard him say "admittedly."

EXAMINER PRICE: You are not going to be so happy with the ruling. He's sustained.

 $$\operatorname{MR.}$  SETTINERI: We will note some laughter on the transcript.

- Q. (By Mr. Settineri) Ms. Mikkelsen, earlier you looked at the revised term sheet that's been marked as an exhibit. Just for the record, am I correct that that term sheet was executed on November 18, 2015?
  - A. Yes.

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- Q. Thank you. Now, Ms. Mikkelsen, the stipulation doesn't prohibit the companies from selling output from the PPA units under a bilateral contract to a willing buyer, correct?
- A. The intent of the Economic Stability

  Program is that the companies will sell the energy
  and the capacity and the ancillary and the
  environmental attributes into the PJM markets.

  Having said that, nothing in the stipulation or the
  application prohibits the companies from entering
  into a bilateral arrangement, but any such action
  taken by the companies would, of course, be subject

to review by the Commission as part of their review of rider RRS for reasonableness.

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- Q. Let me ask you. I had a question on that. If we look at paragraph 3-a, page 8 of the stipulation, the second full sentence of paragraph 3-a states, "Specifically, the Companies agree to participate in annual compliance reviews before the Commission to ensure that actions taken by the Companies when selling the output from generation units included in Rider RRS into the PJM market were not unreasonable." Now, am I correct that that sentence does not reference bilateral contracts?
- A. I think bilateral contracts executed in the PJM market would be included. Regardless, I know the intent was that the Commission would be able to review all of the revenue included in rider RRS for reasonableness.
- Q. So it's your understanding that the Commission oversight over the actions of the companies would include any actions taken to enter into bilateral contracts, correct?
- A. Yeah. Again, it's not the intent of the provision because the rider RRS provision is intended to perform as a hedge to market prices for our customers to provide a stabilizing benefit to those

customers. So the intention is that the power would be sold into the energy and capacity markets.

All I am saying is I agree with you there is nothing explicit in the document that precludes the company from entering into a bilateral agreement.

## Q. Thank you.

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MR. SETTINERI: Your Honors, at this time I would move to strike the answer as unresponsive to the question, and I am hoping you will find the question was not broad.

MR. KUTIK: Your Honor, I think her answer has been, and she explained what it was, why that Mr. Settineri's proposition to her was incorrect.

are objecting to, Mr. Settineri. As I read her answer, she says -- you say it's not your intent, and she says, yes, it's not our -- you asked what her understanding is. She says, yes, and then she goes on and explains what the intent is. I am not sure what you are objecting to.

MR. SETTINERI: I think I am just going to move on, your Honor, at this point.

EXAMINER PRICE: That will work, too.

Let me follow-up just briefly because I

think you raised an interesting point regarding the PJM market.

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The companies do not intend and would not argue that if you entered into a bilateral contract with some other RTO whether it's MISO or New York, that that -- that that transaction would evade Commission review; is that correct?

THE WITNESS: Correct. In all revenue associated --

EXAMINER PRICE: All transactions.

THE WITNESS: All transactions associated with the disposition of the output from the plants would be proposed for inclusion in rider RRS.

EXAMINER PRICE: Whether technically in the PJM market or any other market.

THE WITNESS: That's correct.

EXAMINER PRICE: Whether it's a bilateral contract or it's just entering into the capacity market or the day-ahead.

THE WITNESS: That's correct. But the intention, again, is to offer it into the PJM markets.

Q. (By Mr. Settineri) Ms. Mikkelsen, any revenues or costs that result from a bilateral contract, those would net under rider RRS, correct?

MR. KUTIK: Your Honor, at this point this has been a very interesting discussion, but we are beyond the scope at this point, your Honor, nothing in the review provision, nothing in how rider RRS works has changed in this regard.

EXAMINER PRICE: I am hoping this is just a foundational question. He is going to follow-up with something.

MR. KUTIK: That's why I let it go. I figured this was all foundational, but now we are beyond foundational.

12 EXAMINER PRICE: One last foundational. 13

You can go ahead and answer.

THE WITNESS: May I ask that the question be reread, please, sir?

16 EXAMINER PRICE: You may.

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(Record read.)

- I am not aware of any costs that would Α. arise from a bilateral contract, sir.
- And my question, though, I know you said Ο. you're not aware of any, but in the event there are any costs, just like from the sales into the PJM markets, but if you have revenues or costs, for instance, a liquidation fee on a bilateral contract, can those be netted under rider RRS?

MR. KUTIK: At this point, your Honor, I think we are beyond foundation.

MR. SETTINERI: Your Honor, if I may, the reason I am asking these questions is the language in the rigorous review section of the stipulation is somewhat vague. For instance, I focused on the fact that the rigorous review is limited to selling output into the PJM market, so we had to clarify that.

We also have a last sentence, "In addition, the calculation of Rider RRS will be based on the sale of power into the PJM." So these questions are important to understand that the netting of bilateral contracts also falls under the RRS stipulation.

EXAMINER PRICE: I thought Mr. Soules established earlier today in Section 3-a on page 8, it was only the third sentence of 3-a that had changed.

Mr. Soules, isn't that correct?

MR. SOULES: Ms. Mikkelsen did testify there were two changes between the review process described in her direct testimony and the review process referenced here.

MR. SETTINERI: But, your Honor, testimony is different in a stipulation in that

sense, and if this stipulation is approved by the Commission, we have heard Ms. Mikkelsen say she has an expectation that the Commission will follow this language. So just like a contract, it's important to understand what the language means, and that's what I am trying to get to.

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EXAMINER PRICE: I understand. But my point is this is a section that hasn't changed.

MR. SETTINERI: I don't think it was in the prior stipulation. That's my point.

MS. BOJKO: Your Honor, I am going to jump in here. This is new language. It was hotly debated after it was found.

EXAMINER PRICE: That's why I asked Mr. Soules the question. If I misunderstood the testimony he elicited, that's fine. That's why I asked Mr. Soules a question. In 3a, was it only the third sentence that had changed. If I'm wrong, I'm wrong. I am just asking the question.

MR. SOULES: Your Honor, I was asking about the review process, sort of, generally speaking. I mean, the language that's in the third supplemental stipulation I don't believe -- I believe that's new in the third supplemental stipulation.

EXAMINER PRICE: Okay. Then I

misunderstood what you elicited.

MR. SETTINERI: Your Honor, my point is -- testimony is testimony, but a stipulation to me is almost like a contract to get her testimony, and that's why I want to focus on this question of bilateral contracts.

MR. KUTIK: Your Honor, again, the point is that this subject, how this would work, is all discussed, and the only things that changed were the items that were elicited in Mr. Soules's testimony, Mr. Soules's cross-examination.

MR. SETTINERI: Your Honor, my concern is two years from now there is a bilateral contract and we have liquidated damages. What's going to matter is looking at this stipulation and what it says, and it says it -- well, paraphrasing, selling output into the PJM markets, calculating rider RRS based on the sale of power to PJM. So I just want to clarify for the record, bilateral contracts, charges, or revenues will be netted under rider RRS.

EXAMINER PRICE: We did address the question of bilateral contracts. That's what I am struggling with.

MR. SETTINERI: Now, the stipulation, though, appears to change that. That's what I am

concerned about.

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EXAMINER PRICE: How does it change it?

MR. SETTINERI: Calculation of rider RRS

will be based on the sale of power into PJM.

MS. BOJKO: Your Honor, if I may add, I think it does change it significantly and, the question is even if it is under a buy-last allocation contract, how is the price calculated for the universal number put into rider RRS's calculation, so we have a concern of whether it includes bilateral contracts because it doesn't say so in the stipulation and then how that ultimate revenue, whatever it may be, is passed on to customers through rider RRS.

EXAMINER PRICE: She has testified in response to my question all transactions, bilateral contracts or offer into capacity, in the capacity market, or offering energy into the day-ahead is covered by the review process.

MS. BOJKO: Covered by the review process, your Honor, but not the revenues associated with that, and at what price those revenues associated with that sale will be used in the calculation of rider RRS.

MR. KUTIK: Your Honor, the fact that the

companies retained the discretion to engage in bilateral contracts is not new. Mr. Ruberto testified about it. And to the extent they had questions as to how that should have been treated under rider RRS, they could have asked Ms. Mikkelsen or anyone else that we put up on the stand that was on that subject in the prior hearings.

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We are here today to talk about the changes to -- that were brought by the third supplemental stipulation, the effects therein, the settlement process that -- that produced that stipulation.

MS. BOJKO: Your Honor, I would offer this language did not exist prior, so the cross-examination may have been one way, but now we have a written commitment contract, so to speak, in a stipulation that would change or modify

Ms. Mikkelsen's previous testimony, and that's the exact questioning that's going on.

EXAMINER PRICE: I think Mr. Kutik is correct, but I will give Mr. Settineri some leeway on this just to be on the safe side in case there is some dispute about this. We will just get it on the record and we'll be done so.

Why don't you rephrase your last question

because I am sure in the course of all these arguments, we have lost the last question.

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MR. SETTINERI: Could I have that question reread, please?

EXAMINER PRICE: You've lost it, too.

MR. SETTINERI: Certainly have.

(Record read.)

EXAMINER PRICE: You can go ahead and answer that question.

- A. Yes. And then those revenues and costs would be subject to the Commission's review for reasonableness for ultimate inclusion in rider RRS.
- Q. Thank you. Ms. Mikkelsen, the stipulation does not prohibit the companies from selling the output from the PPA units under a buy-last allocation contract to a CRES provider, correct?

MR. KUTIK: Again, your Honor, I object.

EXAMINER PRICE: The objection is noted,
but we'll give Mr. Settineri some leeway on this so
he can wrap this topic up.

A. The purpose of the retail rate stability rider is to perform as a hedge for the companies' customers, and very integral to that is the intent of the companies to sell the power into the PJM energy

and capacity markets and any subsequent environmental market so that it would work as a hedge, as described, on a going-forward basis for the companies' customers.

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Having said that, there is nothing written in the stipulation that prohibits the companies from entering into a bilateral arrangement with a CRES. To the extent that the companies did enter into such a bilateral contract, the Commission would review that action for reasonableness, and it would be under their authority to make any adjustments that they deem necessary arising from that decision to rider RRS.

MR. SETTINERI: And, your Honor, I would just simply ask that the phrase "having said that" and everything before it be struck as unresponsive but the remaining answer can remain in the record.

EXAMINER PRICE: Having given you a little bit of leeway, we are going to go ahead and give the witness a little bit of leeway to make sure the record is clear.

MR. SETTINERI: Fair trade.

Q. Staying on page 8 of the stipulation, under this third supplemental stipulation the Commission will have no oversight of the actions of

FirstEnergy Volume XXXVI 7697 FES, correct? 1

EXAMINER PRICE: Grounds? 3

MR. KUTIK: Beyond the scope, your Honor. 4

MR. KUTIK: Objection.

EXAMINER PRICE: She can answer if she

knows.

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- Under the review process, the Commission has the ability to review for reasonableness all the costs and all the revenues that are proposed for inclusion in rider RRS.
- 11 Okay. Let's look at the language of the 12 stipulation at 3-a. You see the second sentence 13 again back there? "Specifically, the Companies agree 14 to participate in annual compliance reviews before 15 the Commission to ensure that actions taken by the 16 Companies..." Am I correct that that annual 17 compliance review will not include Commission review 18 of actions taken by FES?

MR. KUTIK: Well, your Honor, I object. 19 20 He's taken the phrase out of context, "when selling

21 the output."

MR. SETTINERI: I can rephrase.

23 EXAMINER PRICE: Okay.

24 MR. SETTINERI: I may have read a little

25 too far.

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EXAMINER PRICE: Okay.

- Q. (By Mr. Settineri) You see the second sentence in paragraph 3-a, Ms. Mikkelsen, correct?
  - A. Yes.

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- Q. And you see that second sentence relates to actions taken by the companies, correct?
  - A. The second sentence very specifically relates to actions taken by the companies when selling the output from generation units included in rider RRS into the PJM market.
- Q. Well, let me try it a different way then.

  The Commission as part of that annual compliance

  review will not have oversight over the actions taken

  by FES under the PPA, correct?
- MR. KUTIK: Well, again, your Honor, I object.
- EXAMINER PRICE: I don't know -- FES,

  what actions will FES take under the PPA,

  Mr. Settineri?
- 20 MR. SETTINERI: They are selling the 21 output.
- EXAMINER PRICE: FES is not going to sell the output. The companies are selling the output.
- MR. SETTINERI: They are selling the output to the companies.

7699 EXAMINER PRICE: That's not under the 1 2 PPA. That's under the proposed transaction. 3 MR. KUTIK: Well, to be correct, your Honor, it's not rider RRS. It's under the proposed 4 5 transaction. 6 EXAMINER PRICE: Okay. 7 MR. KUTIK: I think that's what you 8 meant. 9 EXAMINER PRICE: I interpreted the PPA as 10 rider RRS. My mistake. 11 MR. SETTINERI: Oh, no, I meant the 12 proposed transaction, the code word. 13 EXAMINER PRICE: Let's try to use our 14 established dictionary. 15 MR. SETTINERI: I have a little bit of AEP in me still, across the hall. 16 17 (By Mr. Settineri) Ms. Mikkelsen, FES or 18 an affiliate of FES, meaning a subsidiary of FES, 19 will be operating the units that are under the 20 proposed transaction, correct? 2.1 MR. KUTIK: Objection. 2.2 MR. SETTINERI: Foundational. 23 EXAMINER PRICE: Foundational, overruled.

A. Yes.

Q.

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Okay. And through those actions in

operating the units, FES will generate costs, correct?

MR. KUTIK: Objection.

EXAMINER PRICE: You're continuing objection is noted. Overruled.

A. Yes.

2.2

Q. Okay. And so what I am getting at, I'm wondering will the Commission have oversight over FES's actions under this rigorous review that's stated in the stipulation --

A. And, again, sir --

MR. KUTIK: Objection. I was waiting for Mr. Settineri to be done. Objection, your Honor. This is ground that was trod in the prior hearings. Nothing is new presented on this issue with respect to the third supplemental stipulation.

MR. SETTINERI: Your Honor, at your convenience, I can add something or not.

EXAMINER PRICE: Sure.

MR. SETTINERI: I got to go back to what the stipulation is versus just testimony, and this is -- as far as I know, subject to check, I don't believe -- I am not aware of the other stipulations containing this rigorous review language in the stipulation. And what I am hearing from

Ms. Mikkelsen is that the Commission will -- and it's written here -- will have oversight over the companies.

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What I want to get on the record is whether the Commission will actually have oversight over the actions of FES, because if you recall, it's the actions -- the Commission has to look back at the time what was known, and that's what I am getting at.

EXAMINER PRICE: I think the answer, the witness is probably going to give, is they have jurisdictional — the Commission will have oversight over what costs, not necessarily the actions, but they will have oversight over what costs FES has incurred.

And I am going to let the witness answer your question, but I do want to direct your attention because I think you are misrepresenting somewhat the stipulation. It specifically says The rigorous review process set forth in the ESP filing and the testimony of Company Witness Mikkelsen supporting the Application shall be adopted. So they are already adopting everything she's already said.

Do you have something to add?

MR. KUTIK: No, your Honor. And my point is why are we talking about this now? We should have

talked about it and we did talk about it before.
It's time to move on.

2.2

EXAMINER PRICE: I agree. Mr. Settineri just needs to get -- the witness can answer his question. Mr. Settineri needs to get to the point. Has anything changed from what we have previously heard, and I think he is going the long way around it, but we will get to that point.

So you can go ahead and answer his question after the court reporter rereads it because I'm sure we all need refreshed.

(Record read.)

EXAMINER PRICE: Care to rephrase,
Mr. Settineri?

Q. (By Mr. Settineri) Ms. Mikkelsen, is it your expectation under the third stipulation that as adopted and incorporated in your testimony on the rigorous review process that the Commission would have oversight over the actions taken by FES in operating the units that are proposed to be in the proposed transaction?

MR. KUTIK: Objection.

EXAMINER PRICE: Overruled.

A. The Commission does not have, in my mind, oversight authority over FES, but the Commission has

full authority to review the costs and the underlying basis for the incurring of those costs for reasonableness such that they can ultimately make a determination in its judgment whether the costs incurred were reasonable based on the facts and circumstances known at the time that the costs were incurred, and, if not, they can make an adjustment to rider RRS. And, again, as we've discussed the exception to that, of course, is the legacy costs.

Q. Okay. Thank you. I think maybe
Ms. Willis asked you some questions previously about
the planning years. You would agree with me that the
BRA auction and the capacity auctions are complete
for planning years 2016 and 2017, correct?

THE WITNESS: May I ask to have that question reread, please?

(Record read.)

- A. I am having trouble with your question, sir, because the planning years aren't 2016 and 2017, so perhaps if you could do a better --
  - O. Let me do it better.
- A. -- better job.

- Q. The FirstEnergy Solutions has -- let me strike that.
- 25 You would agree with me that the capacity

auctions for PJM planning year 2016, which starts June 1, 2016, and ends May 31, 2017, have closed?

2.1

- A. I agree that the base residual auction for the delivery year 2016 to 2017 has already occurred.
- Q. Okay. And let's just -- because the reason I backed off in terms of FES, but in terms of bidding units into the capacity auction, let's just assume that -- well, let me ask it this way.

FES would have bid units under the proposed transaction into the capacity auctions for that planning year, correct?

MR. KUTIK: Objection.

EXAMINER PRICE: Foundational, go ahead.

I know it's coming.

- A. Yes. And that information would have been provided in the companies' application filed on August 14, 2014.
- Q. Okay. And then delivery -- well, delivery will occur starting in the planning -- in the delivery year, correct, which would be June 1, 2016 through May 31, 2016 -- '17, correct?
- A. The capacity revenues associated with participation in the capacity markets leading up to the delivery year of 2016 and 2017 will be remitted

during that delivery year.

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Q. Okay. So if rider RRS and the stipulation is approved and it starts before the delivery year that we are discussing, would the Commission have oversight over the actions of FES in bidding those units for that planning year?

MR. KUTIK: Objection.

EXAMINER PRICE: Grounds?

MR. KUTIK: Beyond the scope, your Honor.

EXAMINER PRICE: Sustained. This is clearly a question you could have asked in our previous seven weeks of hearing.

MR. SETTINERI: Okay. Thank you.

Q. (By Mr. Settineri) Just a general question, Ms. Mikkelsen. The third supplemental stipulation makes no changes to what costs and revenues can be netted under rider RRS, correct?

MR. KUTIK: Well, I'll object, your
Honor, in that -- does that mean if the -- we are
talking about a shorter term. We are talking about
slightly different costs, so the answer, yes or no,
which one is right under those conditions? So what
seems to be a fair question actually is an unfair
question.

EXAMINER PRICE: Well, it might be overly

1 | broad, but why don't you narrow it down.

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MR. SETTINERI: Let me just rephrase. I think it might help.

- Q. (By Mr. Settineri) The third supplemental stipulation makes no changes to the types of costs and revenues that can be netted under rider RRS, correct?
- A. Correct. However, I think it does make more clear that the companies, not the customers, would be responsible for adjustments made to rider RRS associated with the performance requirement in the PJM markets because those requirements didn't exist at the time we outlined the initial re -- the review process in the original application. So it doesn't change any of the costs or revenues, just makes more clear, I think.
  - Q. Can you point me to a term in the stipulation that states that the companies will be responsible for performance penalties in the PJM markets?
  - A. Sir, I am looking specifically at page 8
    3-a, which reads, "The Companies, not their
    customers, would be responsible for the adjustments
    made to Rider RRS based on actions deemed
    unreasonable by the Commission, including any costs

(after proper consideration of such costs and netting of any bonus payments) associated with performance requirements in PJM's markets."

- Q. And it's possible for a unit to incur a capacity performance penalty under circumstances that could be reasonable, correct?
  - A. I would assume so.
- Q. For example, an actuator. Let me strike that. Do you know what an actuator is?
  - A. No.

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- Q. Okay. So, for instance, a valve failure at a plant that was unforeseen, if it resulted in an outage during an hour that fell into the capacity performance program and a penalty was assessed, could that be viewed as a reasonable circumstance that would not disallow a cost due to the Commission's annual compliance review?
- A. I think that would depend on the facts and circumstances at the time. But it could be viewed as reasonable or unreasonable based on the Commission's determination.
- Q. And you would agree with me that the PJM penalty capacity -- PJM's capacity performance penalties can be significant?
- 25 A. Yes.

Q. And in the event there is a PJM penalty assessed, would the Commission or its staff have the ability to do a site visit to the unit to investigate the outage, if that was the result, if that's what resulted in the penalty being assessed?

- A. I would think so if the Commission determines that that's a necessary step in order to conduct its reasonableness review.
- Q. One thing I was wondering about on that, again, 3-a, there is a phrase in parens in the middle. It states, "(after proper consideration of such costs after netting of any bonus payments.)"

  And just to be fair, I will read the whole sentence.

"The Companies, not their customers, would be responsible for the adjustments made to Rider RRS based on actions deemed unreasonable by the Commission, including any costs (after proper consideration of such costs and netting of any bonus payments) associated with performance requirements in PJM's markets."

Do you see that language?

A. I do.

Q. What is meant by "after proper consideration of such costs and netting of any bonus payments"?

A. What is meant by that is that the Commission needs to properly review the costs for reasonableness based on the facts and circumstances that were known at the time that the decisions were made. And, further then, to the extent that there is any bonus payments made, those would need to be -- to the extent this was a determination that the penalties were the result of unreasonable action, those penalties would have to be offset by any bonus payments received as part of the adjustment.

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Q. And I want to try to understand that. So we have \$100, make it simple, capacity performance penalty that's assessed in one year. We have \$100 bonus payment paid. The Commission finds that the 100 -- that the companies' actions in regards to the penalty should be -- were unreasonable and that that cost cannot be passed on to rider RRS.

 $$\operatorname{Am}$$  I correct, then, that that \$100 bonus will still be credited to the customers through rider RRS?

- A. I think that the \$100 bonus payment would be netted against the adjustment associated with the unreasonable action.
- Q. So the customers in that scenario don't get the \$100, correct?

A. It's a couple of hundred dollars going on here, sir.

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- Q. That's why I am confused here. Maybe I am the only one in the room confused. But what I am trying to understand is how this disallowance is working here, especially with your language in the stipulation about the netting.
- 8 MR. KUTIK: Your Honor, may we have a 9 question, please?
- MR. SETTINERI: I'm sorry, I couldn't hear.
  - MR. KUTIK: May we have a question? We are hearing a lot of discussion and explanation around prefaces, but it would be nice to have questions, your Honor.
- EXAMINER PRICE: He is trying to explain

  his question to the witness to make it clear so she

  can understand what he is asking.
  - MR. SETTINERI: I am just trying to move us along, your Honor.
- Q. (By Mr. Settineri) Ms. Mikkelsen, what I
  am confused on if I have -- let's just make it
  simple. In one year no bonuses through the capacity
  performance program, but you get one penalty, \$100
  assessed against the companies. All right? In that

instance -- and the Commission finds that the companies' actions were unreasonable, and it says that \$100 must be disallowed. Am I correct then that that \$100 will not be netted under rider RRS that year?

- A. To the extent that the Commission determines that the \$100 in penalty was the result of an unreasonable action, it would not -- those costs would not be included in rider RRS in that year.
- Q. The companies would bear -- the companies would have to absorb the hundred-dollar penalty, correct, in that instance, in that hypothetical?
  - A. Yes.

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- Q. So now let's add one more thing to it.

  There is a \$100 bonus payment in that same year. We just established that if the penalty is disallowed, that doesn't go through rider RRS. I just want to make sure I understand this. If we have a \$100 penalty assessed in one year and a \$100 bonus, that at the end of the year if the \$100 penalty is disallowed, the costs related to that penalty are disallowed, that the \$100 in revenue, in bonus payments, will still go into rider RRS to the benefit of the customers.
  - A. And as I answered you earlier, sir, no,

that \$100 bonus would be netted against the \$100 penalty in your example.

EXAMINER PRICE: Even if the Commission found the \$100 penalty was a result of unreasonable actions?

THE WITNESS: That's right. That's right.

- Q. So, in other words, so long as revenues are positive for the PJM markets, the Commission can't disallow those costs from flowing -- from being netted under the rider.
- A. No. I mean, the expectation is there is going to be a significant amount of revenue arising from the PJM markets. This provision doesn't address all of the PJM revenues, sir. As your question would suggest, it addresses only the revenue, if any, or penalties, if any, associated with the capacity performance product.

MR. SETTINERI: Your Honor, you can tell me to move on if you want me to, because I don't think it's clear on the record. I think this is a very significant point.

Q. Ms. Mikkelsen, so what I am hearing you say then is that the revenues and charges from the PJM markets will be netted, correct?

A. I'm sorry, sir, that's what I was just trying to make clear to you. I'm not -- we are talking specifically about capacity performance penalties and capacity performance benefits or bonus payments. And then you switched the question to PJM revenue in total.

O. Good idea.

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- A. So I'm --
- Q. I'm sorry if I interrupted you. Let's just stick with capacity performance penalties and revenues -- sorry, bonuses. So what I am hearing you say is that any penalties from PJM related to the capacity performance program and bonuses related to capacity performance programs will be netted.

MR. KUTIK: Objection, asked and answered.

EXAMINER PRICE: He is just trying to get a clear record on this issue. Overruled.

A. No. What I have said is to the extent that the Commission determines that a capacity performance penalty is the result of an unreasonable action, at that time that penalty would be netted against any bonus payments — bonus payments, if any, that exist, and then to the extent that the bonus payments were greater, the residual amount would be

included. To the extent that the bonus payments are less than the penalty, then the companies would absorb that penalty.

- Q. So, example, so if we have a \$100 penalty and would have \$80 in bonuses, the Commission finds that the actions that led to that penalty being assessed were unreasonable and disallows the \$100 in penalty, am I correct then that I would take 100 minus 80 as the bonus. That would give me \$20 that the companies would be absorbing.
- A. Correct.

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Q. Okay. And then the customers, because they are not going to get the \$80 bonus to the rider will be making up the difference, correct?

EXAMINER PRICE: Making up which difference? Making up which difference?

MR. SETTINERI: Would be making -- would be paying the \$80.

MR. KUTIK: Objection. It's netted.

20 EXAMINER PRICE: I don't understand 21 paying the \$80, Mr. Settineri.

MR. SETTINERI: I can expand if you would like or I can try again with the witness.

EXAMINER PRICE: Why don't you try again with the witness.

MR. SETTINERI: Yeah.

- Q. (By Mr. Settineri) Again, Ms. Mikkelsen, I believe you said in that example I gave you a \$100 penalty, \$80 bonus. The Commission disallows the \$100 penalty. You subtract the \$80 bonus, and that leaves you with \$20 that the Commission -- that the companies have to absorb, correct?
  - A. Yes.
- Q. And in that example what that means is that the customers would have \$80 less than they would have otherwise had, correct, because of that penalty?
- 13 A. Yes.

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- Q. Turning to page 7 of the stipulation,
  please, and focus your attention on Section V, V-B,
  please.
- MR. KUTIK: May we have go off the record for a second, please?
- 19 EXAMINER PRICE: You may.
- 20 (Discussion off the record.)
- 21 (Recess taken.)
- 22 EXAMINER PRICE: Let's go back on the
- 23 record.
- Mr. Settineri, please proceed.
- MR. SETTINERI: Thank you, your Honor.

Q. (By Mr. Settineri) Ms. Mikkelsen, I think earlier today we established that one change to the term sheet that's been marked as an exhibit in this proceeding between the companies and FES was to reduce the term of the proposed transaction from 15 years to 8 years, correct?

A. Yes.

Q. And that change was made to match the term of the proposed transaction, with the term of the proposed ESP IV and the stipulation, correct?

MR. KUTIK: May I have the question read, please.

EXAMINER PRICE: You may.

(Record read.)

MR. KUTIK: I think we have one too many references to the transaction, your Honor.

EXAMINER PRICE: Can you please rephrase,
Mr. Settineri.

MR. SETTINERI: Sure.

Q. (By Mr. Settineri) And the -Ms. Mikkelsen, the reduction in term under the
proposed transaction from 15 years to 8 years was
done to match the term of the proposed ESP IV and the
stipulation, correct?

A. No.

1 MR. SETTINERI: Your Honor, at this time 2 I would like to mark an exhibit, and I need to ask 3 for your leeway because I don't have my exhibit number with me. 4 5 EXAMINER PRICE: Who are you representing 6 at this point in time 3P or RES-A or? 7 MR. SETTINERI: You would have an exhibit that would include P3 and/or EPSA. 8 9 EXAMINER PRICE: Okay. You will be at 8. 10 This will be Exhibit 8. Let me rephrase that. This 11 will be marked as P3/EPSA Exhibit 8. 12 (EXHIBIT MARKED FOR IDENTIFICATION.) 13 MR. SETTINERI: If I may approach, your 14 Honor? 15 EXAMINER PRICE: You may. We have marked as P3/EPSA 8 a Request for 16 Ο. 17 Production, Sierra Club Set 11-RPD-149. 18 Ms. Mikkelsen, are you familiar with what's been marked as P3/EPSA 8? 19

> Α. Yes.

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- Q. And can you identify that for the record, please?
- 23 This is Sierra Club Set 11-RPD-149 Α. 24 request to the company and the companies' response.
  - Q. All right. And the exhibit is

7718 double-sided, but you see it contains pages that have 1 2 e-mails? 3 Α. Yes. And are you familiar with the e-mails 4 5 that are attached to the response? 6 Α. Yes. 7 Ο. If you could -- am I correct that these 8 e-mails represent the communications between 9 representatives of the companies and FES regarding 10 changes to the proposed transaction term sheet? 11 MR. KUTIK: Was the question "the 12 communications"? 13 EXAMINER PRICE: Yes, "the communications." 14 15 THE WITNESS: I'm sorry, may I have the question reread, please? 16 17 EXAMINER PRICE: You may. 18 (Record read.) 19 Α. Yes. 20 Ο. So let's start with the first e-mail, the 2.1 e-mail dated Wednesday, November 18, 2015, 1:15 p.m. 22 from Jay Ruberto to Kevin Warvell. Do you see that? 23 Α. I do.

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And do you see the -- after the -- you

understanding is that the term of the Ohio ESP may be 8 years. Based on this understanding, we now request a PPA term that aligns with the term of the ESP Retail Rate Plan." Do you see that reference there?

- A. I do.
- Q. Okay. And this was a communication from Jay Ruberto, who was the lead negotiator for the companies, correct?
  - A. Correct.
- Q. And this was to Kevin Warvell, and Kevin was the negotiator for FES, correct?
- A. Yes.

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- Q. So the companies proposed modifying the proposed transaction term, not FES, correct?
- 15 A. Correct.
- Q. And do you believe the remaining pages to this document are true and accurate representations of the e-mails sent to and from Mr. Ruberto to Mr. Warvell and vice versa from Mr. Warvell back to Mr. Ruberto?
- 21 A. Yes.
- Q. It's also the companies' that -- well, strike that question.
- Now, the stipulation, third supplemental stipulation, does not require that the term of the

proposed transaction be eight years, correct?

- A. Correct. The third supplemental stipulation sets the term for rider RRS at eight years.
- Q. And are you aware of any prohibition that would prevent FES and the companies from keeping the proposed transaction term at a 15-year term?

MR. KUTIK: Can I have the question read, please?

10 EXAMINER PRICE: You may.

(Record read.)

- A. I think the prohibition would be sound business judgment insomuch as the companies would not want to commit to a 15-year proposed transaction when they are agreeing in the third supplemental stipulation to only have a rider RRS term of eight years.
- Q. Okay. And to shortcut questions, that's because the companies aren't willing to take the risk of -- the companies aren't willing to take on the risk of the PPA without the cost recovery that's provided by rider RRS, correct?

MR. KUTIK: I'll object, your Honor.

This is irrelevant at this point. The proposal isn't

for 15 years. The proposal is for eight years. So

what might happen for a hypothetical proposal or hypothetical transaction at 15 years is irrelevant because it is not 15 years.

MR. SETTINERI: Your Honor, I can add in if you would like.

EXAMINER PRICE: You can respond.

MR. SETTINERI: Sure. The third supplemental stipulation has changed the rider RRS term to an eight-year term. We've established from the witness that reducing the PPA from 15 years to an 8-year term, I believe she used the term "sound business judgment." So I think it's a fair question then to inquire as to that sound business judgment. And my question -- and I am assuming and the question was about taking on that PPA without a guaranteed recovery from the customers. It's a clunky response.

EXAMINER PRICE: I think she already answered your question, though, didn't she?

MR. SETTINERI: Well, no, she didn't.

MR. KUTIK: For the record, there is no "guaranteed" end recovery from customers either.

EXAMINER PRICE: Fair enough. We are going to sustain the objection.

MR. SETTINERI: Your Honor, if I may approach?

1 EXAMINER PRICE: You may. 2 MR. SETTINERI: I would like to mark as 3 Exhibit P3/EPSA 9. This is Jay Ruberto's errata sheet. My understanding this has already been 4 5 admitted into evidence, but for today's purposes, I 6 thought it best to mark it and use it. 7 (EXHIBIT MARKED FOR IDENTIFICATION.) 8 Ο. (By Mr. Settineri) Ms. Mikkelsen, are you familiar with what's been marked as P3/EPSA 9? 9 10 MR. KUTIK: Just to be clear, your Honor, I believe this has previously been marked as Company 11 12 Exhibit 34. 13 MR. SETTINERI: Your Honor, I am not 14 planning to admit it. 15 MR. KUTIK: Just for purposes of clarity 16 for the record. 17 EXAMINER PRICE: Thank you. 18 MR. SETTINERI: Mr. Kutik, what was that 19 reference that you previously gave? 20 MR. KUTIK: I believe it's Company 2.1 Exhibit 34, which has been admitted. 2.2 MR. SETTINERI: Thank you. 23 (By Mr. Settineri) You're familiar with Q. 24 this document, Ms. Mikkelsen? 25 Α. Yes.

- Q. Okay. If you could turn to JAR-1.
- A. Sir, do you mean JAR-1 Revised?
- Q. That is correct. Thank you for the clarification. Tell me when you're there.
  - A. I'm there.
- Q. Okay. The term of the proposed transaction has been reduced to end May 31, 2024, correct?
  - A. Yes.

- Q. Okay. So if I look at the line that says
  "Under (Over) Recovery," am I correct that the -Mr. Ruberto's JAR-1 Revised projects overrecoveries
  through 2031; is that correct?
- MR. KUTIK: Your Honor, I object. I mean, we are now talking about a calculation that has been superseded by Ms. Mikkelsen's calculations with respect to the revised term and revised costs that go into that calculation, including the revised ROE. So what's the relevance of this?
- EXAMINER PRICE: I assume if this is a foundational question, it's just the set-up for his next question, so we will overrule your objection.
- Q. Ms. Mikkelsen, I will repeat the
  question. But am I correct that Mr. Ruburto's JAR-1
  Revised shows an overrecovery from 2024 all the way

through 2031, correct?

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- A. Yes.
- Q. And earlier I believe we established that the company stands by its projections in its current worksheet, that's your worksheet, that's already been admitted today, correct?
  - A. Yes.
- Q. Okay. And at the time prior to revising the term of the PPA down from 15 to 8 years, is it fair to say the companies also stood by their projections as listed under JAR-1 for the under- and overrecovery row?
  - A. Yes.
- Q. Okay. And do you believe it's sound business judgment for the companies to give up those credits, overrecoveries in the out years?
  - MR. KUTIK: Objection.
- 18 EXAMINER PRICE: Grounds?
- MR. KUTIK: Relevance. What out years are we talking about?
- 21 EXAMINER PRICE: He is clearly talking
  22 about the part, the time period after the -- between
  23 the eighth year of the proposed RRS and the 15 years
  24 of the previous proposed RRS.
- 25 She can answer the question if she knows.

A. Sir, the companies are entering into the proposed transaction in order to provide a retail rate stability mechanism for their customers in order to provide them a hedge against future market prices. To the extent that that retail rate stability mechanism no longer exists, what I was referring to earlier is there would be no need for the company to enter into the transaction in those subsequent years because it wouldn't accomplish the very reason that the company was entering into the proposed transaction in the first place.

Q. And fair to say that if the companies were to have not modified the 15-year PPA, because FES and the companies are affiliates, that in terms of dollars it, wouldn't really have mattered, correct?

MR. KUTIK: Objection, your Honor.

EXAMINER PRICE: Grounds?

MR. KUTIK: Again, relevance.

EXAMINER PRICE: I certainly think it's outside the scope if you are asking a hypothetical as if they had not changed their original proposal.

That's something you could have asked the company the question previously in hearing.

MR. KUTIK: So my objection is sustained,

your Honor?

EXAMINER PRICE: Yes.

- Q. (By Mr. Settineri) Ms. Mikkelsen, under the third supplemental stipulation, am I correct that the companies continue to bear a risk that revenues will not exceed costs under rider RRS?
- A. Under the risk-sharing mechanism in the third supplemental stipulation, the companies bear the risk in years five through eight. To the extent that credits don't naturally occur in rider RRS, then the company would be obligated to provide credits pursuant to the terms of that provision.
- Q. What I am trying to establish, I think there was a key phrase in my sentence that I maybe didn't say loud enough, but under the stipulation, the companies' customers continue to bear a risk that revenues will not exceed costs under rider RRS, correct?
- MR. KUTIK: Actually, I think your prior question was "companies."
- 21 EXAMINER PRICE: It was.
- MR. SETTINERI: Oh, I missed the
- 23 customers. Let me just do it again.
- MR. KUTIK: Key phrase.
- Q. Ms. Mikkelsen, under the stipulation, the

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companies' customers continue to bear a risk that revenues will not exceed costs under rider RRS, correct?
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A. Yes. And to the extent that revenues don't exceed costs, that would suggest then that the market prices are low and the customers would be enjoying the benefit of those low market prices.

MR. SETTINERI: Your Honor, I would move to strike everything after the word "yes." It was a tight question.

11 EXAMINER PRICE: Granted.

- Q. Ms. Mikkelsen, if you could turn to -let's see. We are at page 7 of the stipulation, V-B,
  paragraph B-1. Would you agree with me that
  paragraph B-1 at page 7 of the third supplemental
  stipulation was intended to address the risk-sharing
  factor that was raised by the Commission in the AEP
  case, correct?
- A. I apologize. It may be getting late.

  I'm not sure. Are you -- I thought you referred to V-B-1.

22 EXAMINER PRICE: He did.

23 THE WITNESS: May I ask you to rephrase your question.

MR. KUTIK: It is getting late.

Q. Thank you. Thank you, Ms. Mikkelsen.

Thank you for your patience today. I know it's been a long day.

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Turning to V-B-2, would you agree paragraph B-2 was intended to address the risk-sharing factor that was raised by the Commission in the AEP case?

- A. In part the companies's initial application included the review process for the Commission, which is also a risk-sharing mechanism that addresses the AEP -- the issue raised in the AEP case.
- Q. In regards to the credits that are shown on page 8, these credits are -- this is the first time these credits have been proposed in the case, correct?
- A. This is the first time credits of this nature have been included in a stipulation in the case, yes.
- Q. Okay. In year five if the companies anticipate that the companies would have to pay -- let me strike that.

At the beginning of year five if the companies anticipate that they will have to pay part or all of that \$10 million credit, at the next annual

true-up, would the companies adjust rider RRS to 1 provide that credit during that year?

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THE WITNESS: May I ask to have the question reread?

- I can help if you would like. Let me just rephrase it. Ms. Mikkelsen, how will rider RRS be adjusted to account for any \$10 million credit that the companies may pay under the term of the proposed ESP?
- The credit would be included in the reconciliation at such time as there was a determination of what the actual costs and revenues are so a judgment could be made about what the actual credits were available to the customers during that year.
- And would that analysis take place at the Ο. end of the year?
- It would take place when the actual costs Α. and revenues for the year are available, so it would be at the end of the year.
- Ο. And then would that -- let's say it was the entire \$10 million credit had to be paid. Would that be in the form -- would it be -- how would that \$10 million credit go into rider RRS?
- 25 Α. It would be included as a reconciliation

adjustment for the next rider RRS.

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- Q. When you said "the next rider RRS," so if a reconciliation takes place in January and the companies have to put in a \$10 million credit, would the rider RRS -- when would be the next time that rider RRS would be adjusted to show that credit?
- A. As proposed, there would not be a rider RRS adjustment in January. Again, with the initial application in the case, in August of 2014 the company proposed that rider RRS would be updated annually, coincident with the change in SSO generation rates for the companies' nonshopping customers of June 1 of each year. And we said we would make that filing 60 days in advance of June 1. For Commission review.

So to the extent that we are preparing our filing, this is 60 days in advance. I guess to the extent it was clear in some circumstance that the companies would be obligated to include a credit pursuant to this provision, we would include it at that time for the rates that would go into effect June 1.

Q. So you may do it on a forecast basis or on the back end on an actual basis depending on what the market -- what the over- or underrecovery looks

like at the time it is projected to be for that following year, correct?

- A. Yes, I think that's correct.
- Q. Thank you very much.

2.2

Sorry. If you forecasted at the beginning of a year that in -- for year five that hypothetically it was going to net out as a \$10 million loss, \$10 million charge to customers, you would not credit it at the beginning of year five. You would wait until the end of the year and the actual results came true and credit it at that point; is that right?

EXAMINER PRICE: Now you have lost me.

THE WITNESS: With one caveat, that we would file 60 days in advance of the end of the year. So if it was clear at that time, you know, that we were going to trigger this provision, I think we would include the credit at that time. If it was so — too close to call, I think we would probably wait until the actuals were in to make the adjustment at that time.

EXAMINER PRICE: Thank you.

MR. SETTINERI: Now you confused me.

Q. (By Mr. Settineri) Bear with me. I'm confused. I heard you say it could be done on a forecasted basis or a back-end basis, my own phrase

- there. I guess let's just slowly walk through an example. When will rider RRS be set every year?
- A. New rider RRS rates will go into effect June 1 of each year.
- Q. Okay. And if it's June 1, and let's say going into -- going into the fifth year, and let me ask, when you reference years, it's the fifth year of the term, so that would start June 1, correct? That would be on June 1?
  - A. Correct.

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- Q. Okay. And the forecast or the projections by the companies of the under- or overrecovery for rider RRS show -- indicate that the companies will be paying a \$10 million credit for that year five. Would the companies instead of waiting until the actuals were done for that year five simply adjust rider RRS at the beginning of year five to put in the \$10 million credit?
  - A. No.
- Q. Okay. It would be at the end of the year then, that the adjustment would take place, at the beginning of the following year.
  - A. Correct.
- Q. Thank you for clarifying that for me.

  Just to be clear, like year eight, \$40 million,

that's nominal dollars as of year eight, correct?

A. Yes.

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Q. The credits shown at the top of page 8 that are part of the risk sharing, those aren't intended to provide an incentive to FES, correct?

MR. KUTIK: I'm sorry, may I have the

EXAMINER PRICE: You may.

(Record read.)

question read, please?

MR. KUTIK: I'm sorry, was the question
"are" or "are not"?

(Record read.)

- A. They are not intended to provide an incentive to FES.
- Q. If you could turn to your testimony at page 12, please, line 10, you state, "Overall, the Stipulated ESP IV is estimated to be more favorable than the expected results of an MRO by 612.1 million on a nominal basis and \$296 million on a net present value basis," and I've paraphrased. Do you see that language there in your testimony, Ms. Mikkelsen?
  - A. Yes.
- Q. Okay. And you conducted -- did you conduct that analysis?
- 25 A. I think as we discussed earlier, that

analysis was conducted under my direction by my staff, as documented in the workpaper. It has been numbered Sierra Club Exhibit 89.

- Q. Okay. And on a quantitative basis, the difference between the stipulated ESP IV quantitative number and the MRO quantitative number would be the dollars listed in the table at the bottom of page 12 of your testimony, correct?
  - A. Yes.

2.1

Q. Okay. And that table shows four payments, correct, or I -- strike that. Has references -- strike that.

The table at the bottom of page 12 references \$24 million for economic development funding, correct?

- A. Yes.
  - Q. And those monies would be paid by the customers and not recovered from the customers, correct?
  - A. Sir, you are going to have to restate your question. I think you used "customers" twice.
- Q. I think I am hitting the end of the day here, unfortunately. I apologize to everyone.
- Ms. Mikkelsen, the \$24 million, if you go in table -- the table at the bottom of page 12, those

monies will be paid by the companies and not recovered from the companies' customers, correct?

A. Correct.

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- Q. And the same with the low-income funding monies of 19.1 million?
- A. The low income funding would be paid for by the companies and not recovered from the customers.
- Q. And the Customer Advisory Agency funding 8 million would also be paid by the companies and not recovered from the customers, correct?
  - A. Yes.
- Q. The companies can make those payments -- strike that.

You are not aware of any prohibition that would prevent the companies from making those payments that we just went through, the \$24 million figure, the \$19.1 million figure, and the \$8 million figure -- let me start over. Excuse me.

Ms. Mikkelsen, you are not aware of any prohibition that would prevent the companies from making the economic development funding payment, low-income funding payment, and Customer Advisory Agency funding payment through an MRO, correct?

A. The companies are making the economic

development funding, the low-income funding, and the Customer Advisory Agency funding commitment strictly pursuant to this ESP, and they would not make this commitment pursuant to an MRO.

- Q. I asked you if you were aware of any prohibition that would preclude the companies from making these payments through an MRO.
- A. And I am responding that the company would not make these commitments pursuant to an MRO.
- Q. Okay. And that's -- is there any other prohibition in your mind besides the fact the companies would not do so?
- A. That is the -- that is what comes to mind.
- Q. Let me ask you this. If rider RRS was forecasted to result in a charge of \$561 million over the eight-year term, would you still believe that the ESP would be more favorable than an MRO?
- A. I haven't thought about that question, but certainly there would still be significant qualitative benefits that we have discussed throughout this proceeding associated with the ESP versus the MRO. More specifically, what I would be referring to is the reliability enhancement; the benefit of having baseload generating units that are

fuel diverse with on-site fuel storage capabilities located in the ATSI zone; the job retention benefits; the avoidance of transmission investment; the tax dollars generated associated with these plants; as well as the economic development benefits; coupled with the provisions associated with economic development funding, low-income funding, Customer Advisory Agency funding, and many of the other qualitative commitments made in the stipulation, such as the contemplation of a base rate freeze throughout the eight-year period, so I think as I sit here today, yes.

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- Q. Turning back to the stipulation, page 8, under part 3-b, the "Full Information Sharing" section, you had some questions earlier today regarding that section. Do you recall the general questions about this section?
- A. I recall looking at the section earlier today.
- Q. Thank you. Regarding a reasonable staff request as referenced in that paragraph, what happens if FES believes a request is unreasonable but the companies believe it is reasonable?
- A. FES has no role in the determination of whether a staff request is reasonable. That

discussion would occur between the companies and the staff, and to the extent that the companies and the staff couldn't resolve the question of whether it was reasonable or not, and, frankly, that seems farfetched to me based on my experience in working with the staff, but in the event that situation existed, then it would be subject to Commission determination.

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- Q. And the revised term sheet does not contain language to address that circumstance where FES would deem a request unreasonable and the companies would deem it reasonable, correct?
- A. As I mentioned earlier today, sir, the companies have committed to full information sharing with respect to the FirstEnergy Solutions' fleet, and they are making that representation based on a commitment that the business unit leaders at FirstEnergy Solutions made to the company.
- Q. Ms. Mikkelsen, the third supplemental stipulation does not prohibit the companies from seeking recovery of any costs that are disallowed by the Commission, correct?
- A. I'm not sure I understand the question, sir, because if the costs are disallowed, they aren't being recovered in rider RRS.

Q. Let me ask a better question. The third supplemental stipulation does not prohibit the companies from seeking recovery of Commission-disallowed costs in any future proceeding, correct?

- A. I am not sure I understand the question or how the question would be implemented in practice, but the intent of the stipulation is to the extent that the Commission determines that costs are unreasonable or there were there were unreasonable revenues included, the companies would absorb those costs, and they would not seek recovery of those costs in any subsequent proceeding.
- Q. If the Commission disallows a cost, is it your expectation that the companies could appeal any decision by the Commission to disallow a cost through the Commission's own administrative appeal process and then consequently to the Ohio Supreme Court?
  - A. Again, I am not an attorney, but yes.
- Q. Thank you. Now, the stipulation allows the Commission to disallow costs in certain circumstances, but the stipulation does not allow the Commission to increase the credits under rider RRS, correct?
- MR. KUTIK: I'll object, your Honor. I

am not sure what it means to increase credits. Are we talking about the credits that appear in the stipulation on page 8, or are we talking about something else?

5 EXAMINER PRICE: If you can clarify, 6 Mr. Settineri.

MR. SETTINERI: Sure.

- Q. Ms. Mikkelsen, the stipulation allows the Commission to disallow certain costs under certain circumstances, correct?
- A. Yes.

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- Q. Okay. But the stipulation does not allow the Commission to provide additional credit amounts to customers through rider RRS, correct?
- MR. KUTIK: Same question, same objection, your Honor.

EXAMINER PRICE: Mr. Settineri,

hypothetically -- I am trying to understand your

question. Hypothetically, if the Commission found

that power should have been sold for \$100 a

megawatt-hour and it was sold for \$80 a

megawatt-hour, you are asking the witness can the

MR. SETTINERI: Yes, your Honor.

reconciliation, that \$20 missing credit?

Commission require that to be included in the

1 EXAMINER PRICE: Okay.

THE WITNESS: Yes.

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EXAMINER PRICE: So you're saying the stipulation does not allow the Commission --

THE WITNESS: I was not. I was saying the opposite.

EXAMINER PRICE: Okay.

THE WITNESS: That the Commission, as we have said over and over again, has full authority to review for reasonableness the revenue included as well as the costs. So if they make a judgment that the revenue included was not reasonable, for whatever reason, I think they could recommend a corresponding adjustment to reflect that judgment.

EXAMINER PRICE: Okay.

THE WITNESS: Thank you.

- Q. (By Mr. Settineri) Going back to page 7 on the credits again, nothing in the third supplemental stipulation guarantees that rider RRS will provide a net credit to customers in any one year over the eight-year proposed ESP term, correct?
  - A. Correct.
- Q. Ms. Mikkelsen, earlier today your counsel -- the companies marked Company Exhibit 156, which was the revised term sheet, correct?

- A. Yes.
- Q. Do you recall that? And that was marked -- it was produced through discovery as IEU Set 1-INT-25, Attachment 1 Revised. Do you recall when that term sheet was produced through discovery to the parties?

And if it helps, I have the actual discovery response to refresh your memory if you would like.

- 10 A. That would be very helpful, sir.

  11 MR. SETTINERI: May I approach, your
- 12 Honor.

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- 13 EXAMINER PRICE: You may.
- MR. KUTIK: Can you just ask her about the date and ask her if it refreshes her recollection?
  - Q. Would it refresh your recollection if I told you that revised term sheet was produced on December 1, 2015?
- A. I'm sorry, I couldn't hear you, sir.
- Q. Would it refresh your recollection if I told you that the revised term sheet was produced on December 1, 2015?
- A. I'll accept that.
- 25 EXAMINER PRICE: No. Does that mean that

7743 does not refresh your recollection, but you will 1 2 take --3 MR. SETTINERI: Your Honor, at this time let's go ahead and mark it. 4 5 MR. KUTIK: Your Honor, I think at this 6 point for purposes of this we will just stipulate 7 that was the production date. 8 EXAMINER PRICE: Okay. Perfect. 9 MR. KUTIK: It sounds about right to me. 10 EXAMINER PRICE: The record will reflect 11 it was produced on December 1, 2015. 12 MR. SETTINERI: Your Honor, if I may just 13 have a moment, please. 14 EXAMINER PRICE: You may. 15 MR. SETTINERI: Thank you. Your Honor, I 16 do have one more area to go into. That is the subject of the pending motion for protective order. 17 18 We can talk about this off the record if you would 19 like and how I would propose handling it. 20 EXAMINER PRICE: Let's go off the record. 2.1 (Discussion off the record.) 22 EXAMINER PRICE: Let's go back on the 23 record. Let's go into confidential session. 24 (CONFIDENTIAL PORTION EXCERPTED.) 25

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                  (OPEN RECORD.)
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                 EXAMINER PRICE: Let's go back on the
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     public session at this time.
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                 Mr. Settineri.
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                 MR. SETTINERI: I have no further
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     questions, your Honor, at this time, subject to the
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     pending motion for protective order resolution and
     being able to transfer certain information back to
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19
     the public session.
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                 EXAMINER PRICE: We will address that
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     later.
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                 Mr. Soules.
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                 MR. SOULES: Yeah, your Honor. Just to
24
     clarify, are the attachments to P3/EPSA 10
25
     confidential or noncompany confidential at this
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7757 1 point? EXAMINER PRICE: I believe --2 3 MR. KUTIK: There are no attachments. MS. FLEISHER: I think, your Honor, there 4 is confusion about what is 10 and what is 11. 5 6 MR. SETTINERI: Can we go off the record? 7 EXAMINER PRICE: One second. P3/EPSA 10 8 is entitled P3/RFA Set 1. 9 MR. SOULES: I'm sorry, your Honor. We 10 mismarked the exhibits. My apologies. 11 EXAMINER PRICE: With that clarification, 12 anything further -- Mr. Settineri, then your 13 cross-examination is completed; is that right? Okay. At this time we will adjourn for 14 15 the evening. We will take up Ms. Bojko's 16 cross-examination tomorrow morning at 9 o'clock. 17 We are off the record. 18 (Thereupon, the hearing was adjourned at 19 6:38 p.m.) 20 2.1 22 23 24 25

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Thursday, January 14, 2016, and carefully compared with my original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. (KSG-6140) 

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Case No(s). 14-1297-EL-SSO

Summary: Transcript in the matter of Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company hearing held on 01/14/16 - Volume XXXVI electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.