BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
Application Seeking :
Approval of Ohio Power :

Company's Proposal to : Case No. 14-1693-EL-RDR

Enter into an Affiliate:
Power Purchase Agreement:
for Inclusion in the Power:
Purchase Agreement Rider.:

In the Matter of the : Application of Ohio Power :

Company for Approval of : Case No. 14-1694-EL-AAM

Certain Accounting : Authority. :

PROCEEDINGS

before Ms. Greta See and Ms. Sarah Parrot, Attorney Examiners, and Commissioner Asim Haque at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 9:00 a.m. on Thursday, January 7, 2016.

VOLUME XXI

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| | | 5172 |
|-----|---|--------------|
| 1 | TMDDV | 3172 |
| 1 | INDEX | |
| 2 | | |
| 3 | WITNESSES | PAGE |
| 4 | John A. Seryak | 54.55 |
| 5 | Cross-Examination (Continued) by Mr. Conway Redirect Examination by Ms. Bojko | 5175 5197 |
| | Recross-Examination by Mr. Conway | 5203 |
| 6 | Joseph E. Bowring | |
| 7 | Direct Examination by Mr. Mayes | 5207 |
| 0 | Cross-Examination by Mr. Kurtz | 5209 |
| 8 | Cross-Examination by Mr. McKenzie Redirect Examination by Mr. Mayes | 5229 5252 |
| 9 | Recross-Examination by Mr. McKenzie | 5253 |
| 10 | A. Joseph Cavicchi Direct Examination by Mr. Petricoff | 5259 |
| 11 | Cross-Examination by Mr. McKenzie | 5263 |
| 1 0 | Redirect Examination by Mr. Petricoff | 5291 |
| 12 | Recross-Examination by Mr. McKenzie Cross-Examination (Cont.) by Mr. McKenzie | 5296 5299 |
| 13 | Redirect Examination (Cont.) by Mr. Petricoff | 5311 |
| 14 | Dean Ellis | |
| 15 | Direct Examination by Mr. Settineri Cross-Examination by Mr. Satterwhite | 5314 5317 |
| | _ | 3317 |
| 16 | Robert B. Fortney Direct Examination by Mr. Michael | 5368 |
| 17 | Cross-Examination by Mr. Kurtz | 5370 |
| 18 | Cross-Examination by Mr. Darr Cross-Examination by Mr. Nourse | 5380 5382 |
| | * | 3302 |
| 19 | Michael P. Haugh Direct Examination by Mr. Michael | 5389 |
| 20 | Cross-Examination by Mr. Kurtz | 5391 |
| 21 | Cross-Examination by Mr. Oliker Cross-Examination by Mr. Miller | 5399 5407 |
| 22 | | 3 2 3 7 |
| | | |
| 23 | | |
| 24 | | |
| 25 | | |
| | | |

| | 51 | 73 |
|----|---|----|
| 1 | | 73 |
| 1 | INDEX (Continued) | |
| 2 | | |
| 3 | COMPANY EXHIBITS IDENTIFIED ADMITTED | |
| 4 | 54 - Comparison of Joseph E. 5230 Bowring's Testimonies | |
| 5 | EE December 1 de la mark of E202 | |
| 6 | 55 - Reconciliation Tab of 5303 AJC-S-3 Workpapers | |
| 7 | (Confidential) | |
| · | 56 - Memorandum Contra Ohio 5386 | |
| 8 | Power Company's Application for Rehearing and Request | |
| 9 | for Clarification by the | |
| 10 | Office of the Ohio Consumer's Counsel | |
| 11 | | |
| 12 | OCC EXHIBITS IDENTIFIED ADMITTED | |
| 13 | 30 - Interrogatories/Requests XX-5012 5207 | |
| 14 | for Admissions/Request for Production of Documents | |
| 15 | 31 - Direct Testimony of 5367 5388 | |
| | Robert B. Fortney (Public) | |
| 16 | 32 - Direct Testimony of 5367 5388 | |
| 17 | Robert B. Fortney | |
| 18 | (Confidential) | |
| 19 | 33 - Direct Testimony of 5389 5465 Michael P. Haugh | |
| 20 | | |
| 21 | OMAEG EXHIBITS IDENTIFIED ADMITTED | |
| 22 | 30 - Direct Testimony of XX-5115 5206 | |
| | John Seryak | |
| 23 | 31 - John A. Seryak Errata Sheet XX-5116 5206 | |
| 24 | | |
| 25 | 32 - Attachment JAS-3 XX-5117 5206 | |
| | | |

| | | | 5174 |
|----------|--|------------|----------|
| 1 | INDEX (Continued |) | |
| 2 | | | |
| 3 | IEU EXHIBIT | IDENTIFIED | ADMITTED |
| 4 5 | 19 - Go Sustainable Energy's Website - Utility Rebate Assistance | XX-5127 | 5206 |
| 6 | | | |
| 7 | P3/EPSA EXHIBITS | IDENTIFIED | ADMITTED |
| 8 | 12 - Supplemental Testimony of A. Joseph Cavicchi (Public) | 5260 | 5313 |
| 9 | 13 - Supplemental Testimony of | 5260 | 5313 |
| 10 | A. Joseph Cavicchi (Confidential) | | |
| 11 | 13A - Corrected Confidential | 5260 | 5313 |
| 12 | Attachments ACJ-S-4A through 4D | 3200 | 3313 |
| 13 | | | |
| 14 | IMM EXHIBIT | IDENTIFIED | ADMITTED |
| 15 16 | 2 - First Supplemental Testimony of Joseph E. Bowring | 5208 | 5257 |
| 17 | | | |
| 18 | DYNEGY EXHIBIT | IDENTIFIED | ADMITTED |
| 19 | 2 - Supplemental Direct | 5314 | 5366 |
| 20 | Testimony of Dean Ellis | | |
| 21 | | | |
| 22 | | | |
| 23 | | | |
| 24 | | | |
| 25 | | | |
| | | | |

5175 1 Thursday Morning Session, 2 January 7, 2016. 3 EXAMINER SEE: Let's go on the record. 4 5 Mr. Seryak, I remind you that you continue 6 to be under oath. 7 THE WITNESS: Yes. 8 EXAMINER SEE: Okay. And we will take up 9 where we ended yesterday evening with 10 cross-examination by Mr. Conway. MR. CONWAY: Thank you, your Honor. 11 12 13 JOHN A. SERYAK 14 being previously duly sworn, as prescribed by law, 15 was examined and testified further as follows: 16 CROSS-EXAMINATION (Continued) 17 By Mr. Conway: 18 Good morning, Mr. Seryak. 0. 19 Α. Good morning. 20 When we left off yesterday evening, I was Q. 2.1 inquiring of you about your understanding regarding 22 the extent to which solar and wind nameplate capacity 23 ratings are discounted for capacity planning 24 purposes. Do you recall that? 25 Α. I recall.

Q. And has your understanding of the extent to which such discounting occurs for wind, on the one hand, and solar, on the other hand, since last we talked?

A. So, sure, I think I can give you a response. To my understanding, PJM's treatment of intermittent resources such as wind and solar, if you were to bid those into a capacity auction, say as a capacity performance resource, there's a couple of paths you can go. One would be to treat those resources separately. Another way would be to aggregate them with storage, and PJM's training manuals actually lay forth and encourage those aggregated bits.

So I'm testifying on the stipulation and when I look at the stipulation and my testimony, we have wind, solar, and battery storage. So when a question is asked of what is the capacity factor of this stipulation, you know, I think it underscores my -- my testimony that there's not sufficient information.

How is AEP going to aggregate storage with wind and solar. Will some of the, say, winter peak energy efficiency be aggregated with solar? To boost those numbers? There is a derating number for wind

and solar, but it can clearly be aggregated with battery storage which is in the stipulation. So it could be the full 900 megawatts. It could be less.

- Q. And if it is less, do you have an understanding of what the derating or the discounting would be?
- A. You know, I'm testifying on the stipulation that the company put forward. So I don't see anything in the stipulation or any testimony saying how much storage is going to be coupled with these resources.
- Q. If you put storage -- the storage factor aside, do you have any understanding about, as a general matter, how wind resources, capacity ratings, or solar resources capacity ratings are typically discounted?
- A. Yeah. There's a default capacity factor rating that's applied to new resources.
- 19 Q. And what is that for wind and what is that 20 for solar?
 - A. Is it in the stipulation?
- 22 Q. I am asking you if you know.
- A. I do know.

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- Q. And so could you tell me what you know?
- A. Based on my understanding for wind, it's

- 13 percent and solar it's about 48 percent.
- Q. And that's the after-discount level you are just quoting, correct?
 - A. That would be for new entrants where there's not a performance record. I believe after three years you start to look at performance of the resource.
- Q. Sure. So for the wind, you discount the rating by, the nameplate rating, by 87 percent to get the 13 percent; for the solar, you discount the nameplate rating by I believe you said something around 60 percent to get to the approximate

 40 percent; is that right?
 - A. I think 48 percent.
- 15 Q. I'm sorry.

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- 16 A. Is my understanding subject to check.
- Q. So the discount would be 52 percent for the nameplate rating for wind, right?
- A. Again, it depends on if it's aggregated with other resources like battery storage.
- 21 Q. But --
 - A. I'm testifying on the stipulation here.
- Q. I understand that. I was just inquiring
 about your general understanding about what the
 discount was from the nameplate rating putting aside

the aggregation, putting aside the storage element, what that is, and I just wanted to clarify what you just said is an 87 percent discount for solar and a 52 percent discount for wind; is that right?

- A. That's my understanding and subject to check.
- Q. Okay. And then I believe that at some point early on in -- earlier on in the cross-examination you agreed that the installed capacity for the PJM region is somewhere in the order of 150,000 megawatts. Do you recall that?
 - A. That sounds about right.

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- Q. Okay. So whatever the discounting would be appropriate to apply to the wind and the solar resources that we are talking here, the 500 megawatts of wind and 400 megawatts of solar, the resulting effective capacity for those -- those two elements, the 500 megawatts of wind, the 400 megawatts of solar, represents a pretty small fraction of the total capacity within the PJM region; would you agree with that?
- A. If it's uncoupled with the storage, it's as with any generation resources, it's a small percentage.
- Q. Okay. So it would be a small percentage

whether you regarded it as having a value of a total of 900 megawatts on the one hand or a total of, say, whatever the average of the 13 percent of 48 percent is, the current discounted amount, it would be a small fraction in any event, correct?

2.1

- A. Yeah, I think any individual power plant, traditional or under solar, if you divide it by the total load in PJM, it's a relatively small percentage. "Small" is a qualitative term and it depends on what we're talking about for impact, but, yeah, I would call it small.
- Q. All right. And then these -- these wind and solar resources that we have been talking about, the 500 megawatts of wind and 400 megawatts of solar that the company has committed to attempt to develop as part of the stipulation, do you know when that -- those resources, if they are developed, might go into service?
- A. I do not know exactly when that would be. I think there's supposed to be a future filing that will lay that out. To my understanding there's no specific projects. There seems to be some constraints on the projects, but no, I don't think it's been laid forth.
 - Q. So those resources, if they are developed,

they are not going to go into effect as soon as the stipulation is approved by the Commission and the PPA rider goes into effect, correct?

- A. My understanding is they would not go into effect in that short of a period.
- Q. And is it your understanding that under the stipulation the commitment by AEP is to try to complete development of those resources by 2021?
 - A. Can you -- can you point to where that is?
- Q. If you look in Section III.D, I believe it's 13 of the stipulation.
 - A. Do you have a copy?
- Q. Let me just ask, you are aware of what the commitment is as far as the timing of the deployment of those resources? If you're not, that's fine.
- A. I'm aware there is a time deadline.

 Whether it's 2021 or 2019, I would have to -- I would reference the stipulation.
- Q. Okay. Well, the stipulation, if there is a commitment, the stipulation would indicate what that is, correct?
- 22 A. Yes.

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Q. And in any event, whatever impact these resources might have on the PJM markets' wholesale pricing, it's not going to have any impact until they

are operational, right?

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- A. That's correct.
- Q. Okay. And to the extent they do go into operation, would you agree that there is no impact that they would provide to the extent that their power is not being supplied, that they are not in operation?
 - A. Can you rephrase that?
- Q. Sure. Would you agree that to the extent that the wind and solar resources contemplated by the stipulation do go into service, that they are not going to have an impact on the PJM wholesale market pricing to the extent that they do not operate?
- A. You're talking about if the -- if AEP builds a wind turbine plant that doesn't function? Can you clarify? What are you talking about, not operate? It's in service but it doesn't work?
- Q. Primarily what I am referring to,
 Mr. Seryak, is instances where the wind is not
 blowing, the sun is not shining, and the plants are
 not operating as a result of that.
- A. Yeah, I mean, it's quite reasonable to conclude that wind and solar affect wholesale electric market prices when they are producing power.
 - Q. Okay. So your testimony that these

resources are going to have an impact on wholesale prices that the PPA units might receive during the term of the PPA rider is dependent upon the resources being deployed, going into service, and to the extent that they -- once that happens, they are in operation, correct?

- A. Yes. These would affect the PPA. So you have a deadline to build them. They could be built earlier and I think all the parties would expect that they are functional and produce power and, when they do so, it would affect prices. Now, if you don't build them and they don't work, then, no, it won't affect the power prices.
- Q. And your estimate that these resources, if they are deployed and to the extent they operate, will have an impact on PJM power prices is a -- is a conclusion you have arrived at just based on the logic of it in your view? It's not based on any other analysis or study that you've conducted about the impact of such resources on power prices within the PJM market.

MS. BOJKO: Objection.

Q. Such individual resources in the PJM wholesale power price market -- power market? Excuse me.

1 MS. BOJKO: Objection. I think the 2 question might be argumentative but it's also a bit 3 confusing. He asked if it was based on his logic and then said he didn't do an analysis which seems to be 4 5 inconsistent, but it is argumentative if that's truly 6 what he meant. 7 MR. CONWAY: Your Honor, I don't think it 8 was argumentative. I just asked him to confirm that 9 he hasn't conducted any specific quantitative 10 analysis about the potential impact of deployment of 11 resources of these two -- these two types and the 12 magnitude that's being contemplated on the PJM 13 wholesale power market. 14 EXAMINER SEE: Is that -- are you now 15 asking the witness that particular question that you 16 just expressed? 17 MR. CONWAY: Yes. 18 MS. BOJKO: I'm fine with that question. 19 Thank you. 20 EXAMINER SEE: You can answer that 21 question, Mr. Seryak.

THE WITNESS: Can I have it read back?

(Record read.)

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A. My testimony is beyond just logic. I showed that this very Commission's staff has tools

and has studies on the price-suppression effect of resources like renewable energy, and my testimony is that no one has done an analysis for this stipulation of how these interact and certainly I have not had the time over the holiday break to do so, but neither have any of the signatory parties or AEP.

Q. And that "no one" would include you, you haven't conducted such analysis either?

MS. BOJKO: Objection. Asked and answered. He just said he had not had the time over the holiday break to do such analysis.

MR. CONWAY: Okay. That's fine. Thank you.

- Q. Let me turn your attention to page 3 of your testimony at lines 19 through 21, you indicate your disagreement with the proposition that the stipulation is the product of serious bargaining among knowledgeable parties. Do you see that?
 - A. I see that.
- Q. And the reason for your disagreement is provided, I believe, at lines 21 through 22, which is that negotiating parties were not aware of side agreements that AEP was negotiating. Do you see that?
- 25 A. Yes.

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- Q. And then later on in your testimony at page 13 you identified the side agreement that -- that you apparently had in mind which is the Global Settlement Agreement with the Industrial Energy Users-Ohio; is that correct?
- A. That's correct.

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- Q. And is it your understanding -- what is your understanding of when the IEU Global Settlement Agreement was disclosed in discovery?
- A. I don't -- I don't know the exact date.

 But my understanding is just that it was disclosed in discovery.
 - Q. All right. And do you know when IEU-Ohio submitted its letter indicating its nonopposition to the stipulation?
 - A. I can't recall the exact date.
- Q. Would you agree, subject to check, that it was December 22, 2015?
 - A. Subject to check, that can be checked. I

 don't -- I usually don't follow the exact filing

 dates of different parties' testimony. I focus on my

 testimony and then go see what's available so.
 - Q. So you don't know when IEU submitted its letter indicating its nonopposition, submitted it to the Commission; is that right?

MS. BOJKO: Objection. Asked and answered.

MR. CONWAY: I just want to make sure that his testimony is clear on this point, your Honor.

EXAMINER SEE: And the witness can answer the question. The objection is overruled.

- A. Subject to check on the date you put forward, but, no, I don't know exactly when.
- Q. And do you know whether in the letter that IEU has submitted to the Commission, indicating its nonopposition to the stipulation, that IEU references the Global Settlement Agreement that you have also referenced in your testimony?

MS. BOJKO: Objection. At this point I am going to ask if counsel is referring to a particular document. It has been our practice to require the document to be shown to the witness before asking specific questions and language contained therewith.

MR. CONWAY: Your Honor, I would like to find out what his understanding is of the timing of the various events and the settlement discussions and the filing of the settlement agreement and the filing of IEU's letter of nonopposition. I would like to be able to inquire about it just based on his knowledge as he sits here today. I think I am entitled to

that.

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EXAMINER SEE: The objection is overruled.

Mr. Seryak, you can answer the question.

- A. Could you rephrase?
- Q. Let me ask the question again. Are you aware that in the letter that IEU-Ohio submitted in the docket of this case, subject to check, on December 22, that IEU, in that letter, indicated that it had entered into the Global Settlement Agreement that you referred to in your testimony?
 - A. I have not read that letter.
- Q. And do you know when the company provided in discovery to the parties, including OMA Energy Group, that agreement, that Global Settlement Agreement?
 - A. I received that Global Settlement
 Agreement recently while I was preparing this
 testimony. It was very recently, so around the
 holidays in general.
- Q. Do you know whether the company provided the Settlement Agreement in discovery to the parties the same day that IEU submitted its letter to the Commission indicating its nonopposition to the stipulation?
- A. I don't know the exact timing.

Q. So you don't know whether the company provided, in its discovery responses to the parties, the Global Settlement Agreement with IEU, the same day that IEU first indicated its nonopposition to the stipulation?

MS. BOJKO: Objection. First, it misrepresents the facts in the case. Secondly, the witness has already said that he has not read the letter and we keep asking him questions about the letter that he said he did not read.

MR. CONWAY: What is the misrepresentation?

MS. BOJKO: The misrepresentation is when parties were notified, the first date that IEU expressed its opposition, and you are claiming that was on December 22, and that can't be possibly true since the Settlement Agreement was signed on December 14.

MR. CONWAY: Well, Ms. Bojko, IEU didn't sign the stipulation as a signatory party. That's one of the aspects of the Settlement Agreement.

MS. BOJKO: I said the Settlement Agreement, the Global Settlement.

MR. CONWAY: Well, I am not sure what your objection is about the misrepresentation of any fact

1 in any manner because there is no misrepresentation.

2 My question simply is, is he aware that the parties

3 | were served in discovery with a copy of the IEU

4 | Global Settlement Agreement the same day that IEU

5 | submitted its letter of nonopposition to the

6 Commission in the docket. Either he is aware or he

7 | is not aware.

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MS. BOJKO: And, your Honor, that's a different question and I am fine with that question. There was a question -- the question actually posed was did he give it to the parties the exact date that IEU first gave its opposition and that's a different question.

EXAMINER SEE: And the witness can answer the question.

- A. I am not aware.
- Q. And were you involved in the settlement negotiations directly regarding the stipulation?
 - A. No, I was not.
- Q. So you didn't attend any of the meetings that were held regarding the settlement?
 - A. I did not.
- Q. Okay. And do you know whether OMA Energy
 Group relied on any other party in this case to reach
 its decision regarding whether it would oppose the

stipulation?

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MS. BOJKO: Objection. Objection to the extent it calls for privileged communications between counsel and the witness.

MR. CONWAY: Which it does not.

EXAMINER SEE: Let's make sure.

Mr. Seryak, if you believe that you are going to be revealing confidential information, I would ask that you not do that and answer the question very carefully.

- Can you rephrase? Α.
- 12 Q. Sure. Do you know whether OMA Energy 13 Group -- Energy Group relied upon any other party in 14 this case to reach its decision regarding whether it 15 would oppose the stipulation?
- When you say "any other party," are you 16 17 referring to other intervenors?
 - Q. That's correct.
- 19 Α. Not to my knowledge.
- 20 Q. To your knowledge was OMA Energy Group in opposition to the stipulation before it knew about 2.2 the Global Settlement Agreement with IEU?
- 23 MS. BOJKO: Objection. Relevance as well 24 as trial prep, work product. It's all privileged.
- 25 MR. CONWAY: I am not asking for any

privileged information, but I am trying to inquire as to whether or not the witness knows if OMA Energy Group's position has changed before it knew about the Settlement Agreement and after the settlement -- after knowledge of the Settlement Agreement with IEU.

A. You are asking me if OMA --

MS. BOJKO: Wait, there is an objection.

EXAMINER SEE: Mr. Seryak, there is an objection to the question pending.

MR. CONWAY: Let me try it a different way, your Honor. I'll start over.

Q. (By Mr. Conway) Mr. Seryak, to your knowledge was OMA Energy Group in support of the stipulation prior to the submission of IEU's letter of nonopposition?

MS. BOJKO: Objection. The witness stated he didn't read the letter of nonopposition. The witness stated that he didn't know when it was filed. So there's no foundation for this question.

MR. CONWAY: Well, I don't think -- I think the question was whether the witness knows if OMA Energy Group's position was one of support for the stipulation before it found out about the IEU Settlement Agreement.

MS. BOJKO: That's a different question.

I'm fine with that question.

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MR. CONWAY: We will try that one.

- Q. Can you answer that one?
- A. Can you repeat it? Sorry.
- Q. Do you know whether OMA Energy Group was in support of the stipulation before it found out about the IEU Global Settlement Agreement?
- A. My involvement with OMA Energy Group is as a consultant and I am part of the discussions with members, staff, and counsel where, you know, pros and cons of a proposal or a stipulation are discussed.

 From the beginning, my understanding of OMA Energy Group's position is that they have been litigating this case and I -- the whole way through.
 - Q. All right. Let me turn your attention to another aspect of your testimony regarding the streamlined opt-out provisions of SB 310 and expansion of that opportunity to mercantile customers. Do you recall that part of your testimony?
- A. Yes. Can you -- can you direct me to the page you are referring to?
- Q. I really wasn't referring to a particular page of your testimony. I just wanted to know if you recall that aspect of your testimony.

A. I do recall.

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Q. Okay. And is it your understanding that AEP Ohio has agreed, as part of the stipulation, to support efforts to obtain enactment of legislation that would -- let me backtrack.

Is it your understanding that AEP Ohio has agreed to support efforts to obtain enactment of legislation that would make the streamlined opt-out provisions of SB 310 available to mercantile customers?

- A. That's my understanding.
- Q. And that's in the IEU AEP Ohio Global
 Settlement Agreement, correct?
 - A. Yes.
 - Q. Okay. Now, if expansion of the streamlined opt-out provisions of SB 310 does occur, it will have to be accomplished through new legislation enacted by the Ohio legislature, correct?
 - A. That's my understanding.
 - Q. And so if that does occur, that expansion of the streamlined opt-out opportunity for those additional customers, those mercantile customers, that will be the official policy of the State of Ohio when that happens, right?
- 25 A. If there -- if the General Assembly passes

a new law, then, yes.

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Q. Okay. And so if that happens, while any such new legislation remains in effect, the expansion of streamlined opt-out for mercantile customers will officially be a good thing in Ohio, right?

MS. BOJKO: Objection. First of all, I am assuming counsel's questions are based on a layperson's opinion or regulatory opinion, not a legal opinion.

MR. CONWAY: Absolutely.

MS. BOJKO: Thank you for that

12 clarification.

EXAMINER SEE: You can answer the question, Mr. Seryak.

- A. Will it be a good thing for Ohio?
- Q. It will be officially a good thing for
 Ohio because the legislature will have directed that
 it be done.
 - A. I think policy is often set with an objective in mind. Will it reduce costs for Ohioans? Is it going to improve reliability? Will it help manufacturers? What good are we talking about here?
 - Q. We are talking about the expansion of the streamlined opt-out provision and the fact that the legislature has adopted new legislation and whether

or not that indicates that it has been determined by the legislature that it's a good thing for Ohio?

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MS. BOJKO: Yeah, I am going to object at this time, your Honor. He can't say what the intent of the legislature is, and I guess I would also surmise many people think that not every law passed by the General Assembly is a good thing.

EXAMINER SEE: You want to rephrase that, Mr. Conway?

MR. CONWAY: Sure, your Honor.

Q. (By Mr. Conway) Would you agree that if such legislation is enacted to allow for the expanded opportunity for streamlined opt-out for mercantile customers, that that will be -- that will mean that the legislature has determined that it's in the public interest?

MS. BOJKO: Objection. He can't speak to the intent of the legislature and all legislators regarding hypothetical law.

MR. CONWAY: I didn't ask for his understanding of what individual legislators might have intended.

Your Honor, I'll just leave it there.

24 I'll withdraw the question.

25 EXAMINER SEE: Thank you.

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                MR. CONWAY: That's all the questions I
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     have, your Honor.
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                EXAMINER SEE: Mr. Beeler?
                MR. BEELER: No questions, thank you, your
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     Honor.
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                EXAMINER SEE: Ms. Bojko.
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                MS. BOJKO: If I may have just 2 minutes,
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     please?
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                EXAMINER SEE: Sure.
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                (Discussion off the record.)
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                EXAMINER SEE: Let's go back on the
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     record.
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                Ms. Bojko.
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                MS. BOJKO: Thank you, your Honor. I do
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     have a few redirect questions.
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                      REDIRECT EXAMINATION
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     By Ms. Bojko:
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                Mr. Seryak, do you remember a discussion
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     yesterday with Mr. Darr regarding your services that
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     you offer to your clients which are manufacturing
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     customers?
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         Α.
                Yes, I do.
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                And do you assist those manufacturing
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     customers with self-direct as well -- self-direct
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opt-out as well as Senate Bill 310 opt-out?

- A. Yes, if requested by the manufacturer we will assist them in streamlined opt-out or self-direct or rebate application.
- Q. And do you assist manufacturers with energy efficiency projects that are outside utility programs as well?
 - A. Yes, we do.

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- Q. What is your concern -- you had some discussion with Mr. Conway today as well. What is your concern with regard to expanding the energy efficiency Senate Bill 310 opt-out to all mercantile customers and that affect on the stipulation provisions?
- A. My concern is that expanding the streamlined opt-out would greatly reduce the amount of energy efficiency that AEP would be able to deliver and that undermines several of the provisions in the stipulation.
- Q. And do you recall discussions yesterday from Mr. Conway about WAA-2 and the forecasts -- well, actually strike that.

Do you recall discussions from Mr. Conway regarding PJM forecasts versus AEP's forecasts?

A. Yes, I do.

Q. And to produce the WAA-2 which is the cost estimate document attached to Bill Allen's testimony in -- about the stipulation, do you know what forecasts AEP used?

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- A. My understanding is that they relied on the AEP's 2013 fundamentals forecast which itself, in turn, relies on EIA energy forecasts.
- Q. So do you know what the fundamental forecast used with regard to a load forecast, which was the discussion Mr. Conway had with you?
- A. Presumably it would -- it would be the 2013 fundamentals forecast which would rely on the EIA forecast, which my concern with it, is it significantly, the EIA data significantly overestimates load.
- Q. So when Mr. Conway was asking you whether you've read the most recent revision or whether there was a change, or we're not sure exactly what AEP has or has not done with regard to a load forecast, is that relevant to your testimony and the discussion that you had with Mr. Conway?

MR. CONWAY: I'll object. I object to the form of the question, your Honor. The statement about we're not sure exactly what AEP has or hasn't done with regard to a load forecast part of the

question. There's no basis for that -- for that statement being stuck in the middle of this redirect question.

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MS. BOJKO: Actually, I think that was the confusion about a half hour of discussion yesterday but I can rephrase if you would like.

EXAMINER SEE: Yes. Go ahead and rephrase it, Ms. Bojko.

Q. (By Ms Bojko) Okay. Mr. Conway tried to ask you if you had looked at the most recent AEP forecast or any change to AEP's forecast.

MR. CONWAY: That's -- I'm sorry, continue. I'll let you finish.

- Q. Do you recall Mr. -MS. BOJKO: I'll rephrase, Mr. Conway.
- Q. Do you recall Mr. Conway asking you if you knew when AEP or whether AEP had done a change in its load forecast?

MR. CONWAY: And I'll object to the form of the question. My inquiry to this witness was whether he was aware of when AEP had done an -- AEP Ohio had completed a load forecast for AEP Ohio. Not whether there had been a load forecast done for AEP. It's different. The AEP system is different than AEP Ohio.

MS. BOJKO: My intent was AEP Ohio. I will rephrase.

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MR. CONWAY: We have to be careful about this, your Honor, because my questions were specifically directed at AEP Ohio load forecast, not the AEP system load forecast, not at the PJM load forecast, not the national level load forecast. It's very important.

EXAMINER SEE: Okay. Could you rephrase your question, Ms. Bojko.

MS. BOJKO: Yes, your Honor.

- Q. (By Ms. Bojko) With the clarification by Mr. Conway, when he was asking you about an AEP Ohio load forecast, did -- is that relevant to your criticisms in your testimony regarding WAA-2 and the forecast that was used therein?
- A. The relevancy was that he was asking about changes and there -- if there have been changes in a new forecast and if it has taken into account EIA's retrospective that they overestimate their load. We don't know that because they are still using the 2013 load forecast that relies on EIA data to overestimate. So I don't -- I couldn't answer the question on changes because that information hasn't been updated by AEP if they have even done a new load

forecast.

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- Q. And so when you were asked a comparison between PJM's change and AEP's -- for AEP Ohio's forecast change, how does PJM's updated forecast affect the AEP's capacity forecast included in -- AEP Ohio capacity forecast included in WAA-2?
- A. Well, it would directly affect their forecast of revenue from the capacity auctions in out years. So whether they rely on PJM data or not for their load forecasts, if PJM has revised their load forecast for the capacity market will directly impact AEP's capacity revenue forecast.
- Q. And that capacity revenue forecast, is that depicted on WAA-2 attached to Bill Allen's testimony?
- A. It would be inclusive in the revenues, yes.
- MS. BOJKO: That's all I have. Thank you,
 your Honor.
- 20 EXAMINER SEE: Mr. Petricoff.
- 21 MR. PETRICOFF: No questions, your Honor.
- 22 EXAMINER SEE: Mr. Michael.
- MR. MICHAEL: No questions, your Honor,
- 24 thank you.
- 25 EXAMINER SEE: Mr. Mayes.

5203 1 MR. MAYES: No questions, your Honor. 2 EXAMINER SEE: Mr. Kurtz. 3 MR. KURTZ: No questions. 4 EXAMINER SEE: Mr. Darr. 5 MR. DARR: No questions. 6 EXAMINER SEE: Mr. Oliker. 7 MR. OLIKER: No, thank you, your Honor. 8 EXAMINER SEE: Ms. Spinosi. 9 MS. SPINOSI: No questions. 10 EXAMINER SEE: I'm sorry, I left you, 11 Ms. Fleisher. 12 MS. FLEISHER: That's okay. I am hiding 13 here in the corner. No questions, your Honor. 14 EXAMINER SEE: And Mr. Conway. 15 MR. CONWAY: Thank you, your Honor. Just 16 a few. 17 18 RECROSS-EXAMINATION 19 By Mr. Conway: 20 Mr. Seryak, do you understand or do you 2.1 have any knowledge about whether the load forecast 22 that's used to -- by Mr. Bletzacker to generate a 23 wholesale pricing forecast for the country and for 24 PJM is a different load forecast than the AEP Ohio 25 load forecast that's used to determine how the AEP

PPA units are going to dispatch? Do you have any understanding that there might be a difference between those two load forecasts?

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- A. My understanding is that AEP's load forecast and the modeling takes into account, you know, surrounding territories when they are looking at pricing, so if you are doing something different for the region and something -- if there is a difference between what you're forecasting for the region and how you treat AEP Ohio, that modeling should be -- my understanding was the modeling was taking those interactions into effect because AEP Ohio pricing isn't in a bubble, so I don't understand if there would be a difference, but I'm not aware if there would be or not.
- Q. So as far as you know, there could be a difference, there could be a load forecast used, that's a national-scope load forecast used to produce a power price forecast that Mr. Bletzacker might have did, might have done, on the one hand, and a load forecast that AEP Ohio prepared that Mr. Pearce and now Mr. Allen has relied upon to determine how much load -- how much load is being -- is being generated in the AEP Ohio area?
 - A. My understanding, from the testimony and

1 depositions, that these are plugged into a model 2 where they interact. I mean, there is generation 3 that can -- that can come from one territory to another depending on transmission, and that modeling 4 5 is also looked at -- used to look at transmission 6 planning. So I don't understand how the two would be 7 disaggregated in your modeling. They would affect each other. 8

- Q. So you are not aware whether there is a load forecast that's used for purposes of generating wholesale power prices in the PJM market or nationally, on the one hand, and a separate forecast that could be -- that could be used to determine what AEP Ohio's internal load is?
- A. I think it's logical to conclude that AEP would have regional load forecasts as part of their macro load forecast.
- MR. CONWAY: No further questions, your Honor.
- 20 Thank you, Mr. Seryak.

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- 21 EXAMINER SEE: Mr. Beeler?
- MR. BEELER: No questions, thank you.
- 23 EXAMINER SEE: Ms. Bojko.
- MS. BOJKO: Thank you, your Honor. At
- 25 | this time we would like -- or we would move again or

5206 1 renew our motion to renew Mr. Seryak's testimony which has been marked as OMAEG 30, the errata sheet 3 which is 31, and then the attached JAS-3 which is OMAEG Exhibit 32. 4 5 EXAMINER SEE: Are there any objections to 6 the admission of OMAEG Exhibits 30, 31, and 32? 7 MR. DARR: No objection. 8 MR. CONWAY: No, your Honor. 9 EXAMINER SEE: OMAEG Exhibits 30, 31, and 10 32 are admitted into the record. 11 (EXHIBITS ADMITTED INTO EVIDENCE.) 12 EXAMINER SEE: Mr. Darr. 13 MR. DARR: I move the admission of IEU 14 Exhibit 19, please. EXAMINER SEE: Are there any objections to 15 the admission of IEU Exhibit 19? 16 17 IEU Exhibit 19 is admitted into the 18 record. 19 (EXHIBIT ADMITTED INTO EVIDENCE.) 20 EXAMINER SEE: Thank you, Mr. Seryak. 2.1 MR. MICHAEL: Your Honor, if I might at 22 this time, re-move for the admission of OCC Exhibit 23 30, please. 24 EXAMINER SEE: Are there any objections to

the admission of OCC Exhibit 30? Hearing none, OCC

1 Exhibit 30 is admitted into the record.

(EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER PARROT: Mr. Mayes, I believe you have our next witness.

MR. MAYES: Yes, your Honor. First of all I would enter, because we are in a new year, 2016, I would like to enter my appearance for this year. I am Jeffrey Mayes, General Counsel of Monitoring Analytics, acting in its capacity as the Independent Market Monitor for PJM, PHV No. 56762016. And the Market Monitor would like to call Dr. Bowring to the stand.

(Witness sworn.)

14 EXAMINER PARROT: Thank you.

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JOSEPH E. BOWRING

being first duly sworn, as prescribed by law, was examined and testified as follows:

19 DIRECT EXAMINATION

20 By Mr. Mayes:

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Q. Dr. Bowring, do you have a copy of the document filed by the Market Monitor in this proceeding on December 28, 2015, the First Supplemental Testimony of Joseph E. Bowring on behalf of the Independent Market Monitor for PJM?

5208 1 Α. Yes. 2 And is this testimony prepared by you? 0. 3 Α. Yes. And is this testimony the same testimony 4 0. 5 that you would make today as you would when it was 6 filed? 7 Α. Yes. 8 Q. Do you have any corrections to the 9 testimony? 10 Α. No. MR. MAYES: Your Honor, I would ask this 11 12 document be marked as IMM 2. 13 EXAMINER PARROT: So marked. 14 (EXHIBIT MARKED FOR IDENTIFICATION.) 15 MR. MAYES: Your Honor, I would like to make Dr. Bowring available for cross-examination. 16 17 EXAMINER PARROT: Thank you, Mr. Mayes. 18 Ms. Fleisher, any questions? 19 MS. FLEISHER: No questions, your Honor. 20 EXAMINER PARROT: Mr. Michael. 2.1 MR. MICHAEL: No questions, your Honor. 2.2 EXAMINER PARROT: Ms. Bojko. 23 MS. BOJKO: No questions, your Honor. 24 EXAMINER PARROT: Mr. Petricoff. 25 MR. PETRICOFF: No questions, your Honor.

5209 1 EXAMINER PARROT: Mr. Darr. 2 MR. DARR: No questions, your Honor. 3 EXAMINER PARROT: Mr. Kurtz. 4 Thank you, your Honor. MR. KURTZ: 5 6 CROSS-EXAMINATION 7 By Mr. Kurtz: 8 0. Good morning, Dr. Bowring. 9 Α. Good morning. 10 First of all, I just want to recap a 0. 11 little bit the first part of your testimony which is 12 very similar to what you have already filed. It's 13 correct, isn't it, that in your opinion there are two 14 broad paradigms that can result in a sustainable 15 market design? 16 Α. Yes. 17 Q. The first being the market paradigm and 18 the second being the quasi-market paradigm? 19 Α. Yes. 20 And the quasi-market paradigm includes an Q. 2.1 energy market based on LNP, but addresses the need 2.2 for investment incentives to be a long-term -- to be 23 of the long-term contract model or the 24 cost-of-service model; is that correct? 25 Α. Yes.

- Q. In your opinion, the PPA here is not consistent with the market paradigm.
 - A. Correct.
- Q. Okay. Now, the quasi-market paradigm, that would include all of the municipal utilities located within the 13-state PJM footprint?
- A. Yes.

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- Q. Including AMP-Ohio?
- A. Yes.
- Q. Okay. The quasi-market paradigm would include all of the rural electric cooperatives located throughout PJM?
- 13 A. Yes.
- 14 Q. Including Buckeye Power here in Ohio?
- 15 A. Yes.
- Q. Okay. And it would also include
 investor-owned utilities that operate under the
 traditional integrated cost of service model in
 Virginia, West Virginia, Kentucky, Indiana, North
 Carolina, Tennessee, and Michigan, correct?
- 21 A. Yes.
- Q. And the market paradigm would be the other investor-owned utilities in Pennsylvania, Maryland,
 New Jersey, those -- those utilities that operate in the fully deregulated markets?

- A. It includes them but it is not limited to them, yes.
- Q. Okay. Now, you assumed, when you filed your testimony here today -- well, when you filed your original testimony, it was your belief that AEP Ohio is under the market paradigm; hence, that's why the PPA is inconsistent with the market paradigm.
 - A. Yes. Yes.
- Q. And when you filed your initial testimony in the case, you had not reviewed the ESP statute?
- 11 A. Yes.

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- Q. And you were not aware that distribution utilities in Ohio including AEP Ohio can own generation resources if approved by the Commission?
- A. I believe what my answer was that while I hadn't reviewed it, I also was not aware of the last time those provisions were actually employed.
- Q. Okay. And when you filed your original testimony, you were not aware that distribution utilities like AEP Ohio could get a construction work-in-progress surcharge for new construction of generation?
- A. And, again, I believe my answer was while
 I hadn't read it, I was also not aware of the last
 time it had been actually used.

- Q. Okay. And also you were not aware that a distribution utility like AEP Ohio could get a fuel adjustment charge for generation that it owns?
- A. Again, my answer was that while I hadn't read it, I was not aware of the last time that actual provision had been used.
- Q. And you were not aware that under Ohio law, the Commission can put limitations on shopping.
 - A. Correct.
- Q. Now, I want to turn to your new testimony, really page 6, the last two Q and As. Let me know when you get there.
 - A. Okay.

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- Q. Okay. It's your testimony here that the minimum offer price rule, the MOPR, needs to be expanded to address all cases where subsidies are given for generation.
- A. Yes.
- Q. Okay. And you interpret the PPA to be a subsidy.
- 21 A. Yes.
- Q. Okay. Now, do you intend to make the proposal to expand the MOPR to include all units that are -- let me ask you this, would you -- do you -- do you mean that a unit that's in rate base, cost of

service rate base, that unit is receiving a subsidy?

A. Yes.

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- Q. Okay. So do you intend to make a proposal to expand the MOPR to include all cost of service generation if the -- if this case is denied or if the Commission approves the PPA? Are you going to do it in any event or only if the PPA here is approved?
 - A. I don't know.
- Q. Okay. Now, the existing minimum offer price rule only applies to new gas generation receiving "subsidies," correct?
- 12 A. Yes.
 - Q. And the minimum offer price rule would require those cost of service subsidized new gas units to bid into the base residual auction at no lower than net CONE?
- 17 A. No. I don't believe I said that.
- 18 Q. I thought you said cost of new entry.
- A. Do you want to point me to where you are talking about?
- 21 Q. Line 20, page 6.
- A. So that describes the current rule. I thought you were talking about the proposed rule.
- Q. Well, no. The current rule requires gas
 units that are in rate base to bid into the BRA at no

lower than net CONE; is that correct? The current MOPR.

A. No. Not really.

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- Q. Okay. But that's what you would propose for a change to MOPR?
 - A. That's not what I said.
- Q. Okay. Let me -- page 6, line 18, "PJM rules currently include a MOPR designed to address the impact on competitive markets of subsidies to most new gas-fired generating units by requiring that such new units with subsidies offer at a level no lower than the cost of new entry." Is that -- is that the current rule, the current MOPR requirement?
 - A. Yes.
- Q. Okay. So new gas units covered under the existing MOPR have to bid in no lower than net CONE.
- A. New units, subject to the MOPR, have to bid an offer in no less than net CONE, that's right.
- Q. The net CONE, if you know, for the AEP zone in the 2018-'19 planning year is \$263 a megawatt-day?
 - A. I will assume you are correct.
- Q. And so if these new gas units had to bid in these cost of service, regulated gas units had to bid in at \$263 a megawatt-day, that they would not

- include the BRA as is the -- for the AEP zone, at least based upon all the historic auctions; is that correct?
- A. So your question is if the -- under the existing MOPR, if an existing unit, subject to that MOPR, were to offer in at \$263, more or less, would that have cleared, the answer is no.
- Q. So they would receive no capacity revenue at least in the base residual auction?
- 10 A. Correct.

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- 11 Q. Would it be allowed to bid into the incremental auctions?
- 13 A. Yes.
- Q. Would the same net CONE requirement apply?
- 15 A. Yes.
- Q. So -- so, at least under past auction clearing prices, bidding in at net CONE means that the new unit would not clear the BRA or any of the three incremental auctions?
- A. Depends on the auction and depending on the location.
- 22 Q. But for the AEP zone, the rest of RTO?
- 23 A. Yes.
- Q. And the existing minimum offer price rule does not apply to existing units, correct?

A. Yes.

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- Q. And the current rule does not apply to coal units?
- A. It applies to gas units only. I think we've established that.
- Q. Okay. And so the existing MOPR does not apply to renewable energy resources either, correct?
 - A. Yes.
- Q. Okay. Now, if the MOPR was changed and it applied to the AEP here, how would we calculate the -- the capacity revenue that would be lost if the units did not clear the auctions?
 - A. I'm not sure what you mean by that.
- Q. Would we take the UCAP, unforced capacity, times the -- times the BRA clearing price 365? In other words, I want -- if your recommendation comes to pass that the MOPR would be expanded to these PPA units and the PPA units did not clear, I want to try to get a handle on how much money would be lost.
 - A. Okay.
- Q. So we would take the UCAP times an assumed auction clearing price times 365?
- A. If you know the capacity of the unit,

 UCAP, and you know what the price was, you also need

 to account for what the price would have been had it

cleared, but if you know what the price is, then you multiply it by the capacity, yes.

- Q. Okay. So if we assume a UCAP of -- the nameplate capacity is 3,100 megawatts. Do you know that to be the case?
 - A. Nameplate capacity of?
 - Q. Of the PPA units.
 - A. Okay.

- Q. And let's assume a UCAP of 2,700 megawatts and if we assumed an auction price of \$150 a megawatt-day, that would be 2,700, times 150, times 365, equals 148 million?
 - A. Assuming you are doing the math right.
- Q. Okay. So if the units did not clear the auction, \$148 million of additional costs would be imposed on consumers?
- A. No. Under the current situation that would be absorbed by shareholders.
 - Q. Well, if the PPA is approved and if the MOPR is changed and if the units don't clear, there will be \$148 million of less -- less market revenue.
 - A. It also depends on how the -- sorry. Also depends on how the Commission interprets its reasonableness review of the offering actions of AEP.
 - Q. If they are required to offer in at net

- CONE, \$263 dollars, and under a changed MOPR, and the units simply don't clear, what could AEP Ohio have done?
 - A. First of all, you are mischaracterizing my proposal for the new MOPR.
 - Q. Well, how so, please?
 - A. Well, I did not say the offer -- the required offer for a new existing unit would be net CONE.
- Q. Okay. That's the existing MOPR. I see.

 Have you made a recommendation as to what the bid

 floor would be under an expanded, new, newly-changed

 MOPR?
- A. Right. So what I said if you go to the next Q and A in the testimony.
 - Q. Okay.

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- A. 27, lines 27, 28, and 29, what I say there
 is "if the MOPR were expanded to include all new or
 existing units receiving subsidies, it would require
 AEP to make competitive offers in the PJM Capacity
 Market rather than offering at levels below the
 competitive offer level including offers at or close
 to zero."
 - Q. Okay. So the only thing we know at this point is offering at or close to zero would be

prohibited but we don't know what the actual floor would be?

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- A. Nothing is prohibited. The offer level has to be competitive. So, at times, historically, competitive offer levels have been at or close to zero. But it would have to be competitive.
- Q. So it wouldn't -- it would not be net CONE as the existing MOPR is. It would be some, I guess, undefined competitive offer?
- A. No. I don't think it's undefined. I think competitive offers are defined in both the current and the capacity performance RPM design.
- Q. Well, what's the definition then? What's the definition of a competitive offer?
 - A. A competitive offer is based on avoidable costs and it's also based on a multiplier called "B" which has to do with the ratio of load to available resources times net CONE.
- Q. So this was -- this was the proposal of the PJM witness, Mr. Bresler, that was not admitted.

 Is your --
 - A. I'm sorry. What was the proposal?
- Q. That there would be a price, that the definition of reasonableness, there would be a cap or floor on the bid at the units's cost, not the net

CONE calculation for the system.

A. Right.

MR. McKENZIE: I'm sorry, Dr. Bowring. I would object to the extent that Mr. Kurtz is trying get to this witness to elicit the testimony that was not permitted in the record by PJM.

MR. KURTZ: I'll rephrase.

- Q. Again, I am just unclear as to, tell me again the definition you would use in an expanded MOPR for the definition of a reasonable offer.
- A. Sure. It's basically -- it would be based on the unit-specific avoidable costs and the unit-specific revenues and a combination of that and "B" times net CONE which is the current cap for offers.
 - Q. So would it be something like the sort of the standard cost of service calculation, net book, times the return, plus --
 - A. No.
- Q. -- expenses? Avoidable cost, is this a marginal-cost concept?
- A. Yes. It's well defined in the PJM tariff.
 You can think of it as a marginal cost of capacity.
 It's the annual avoidable cost of capacity.
- Q. Okay. What would it be for these units?

- A. I don't know off the top of my head.
- Q. So would --

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- A. Substantially less than embedded fixed costs.
 - Q. Okay. So -- so it wouldn't be -- I am trying to understand if you were -- if you change the MOPR the way you are saying or if the MOPR is changed the way you are suggesting, would these units clear if they bid in at that formula, that rate?
 - A. I don't know. The point is that -- the point is there is a risk associated with making competitive offer and the question here is who is bearing that risk. Is it the shareholders or is it the customers.
 - Q. Now, when AEPGR, Generation Resources, owns the units, they can bid in at zero and make sure that the units clear, correct?
- A. They can. The question is whether that's a rational offer if they are actually bearing those risks, but they can do that, yes.
- Q. But if your proposal is adopted by the PJM, AEP Ohio, the utility, could not bid in at zero to ensure that the units clear.
- A. If the PPA were in place and net avoidable costs were greater than zero, that's correct.

Q. So now, your proposal, if it's adopted, would add an element of risk, a new element of risk to this deal, this PPA proposal, the rider the Commission is considering?

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- A. I don't think it adds -- I don't think it adds a new element of risk. It simply makes it explicit what the risk is.
- Q. Well, if you change -- if there is no MOPR on existing coal units, and the MOPR is expanded to apply to existing coal units including these units, you don't think that would add risk to the deal for consumers?
- A. Sure. So given the structure of the PPA and given that the intent of that is to require customers to pay all their costs of the units, offset by any net revenues from the market, if units are required to offer competitively and they don't clear, then the offset will be less, by definition, and the question is who has to bear that risk.
- Q. Okay. Well, if there will be risk into the deal, either the utilities or customers will bear, if the MOPR is changed as you're explaining it. Would you agree?
- A. Given the PPA, somebody has to bear that risk, yes, and the question is whether it's the

customers or the shareholders.

- Q. Okay. Now, this is the first that I've heard, I think anybody has heard, about this. This proposal certainly was -- came in after the stipulation was signed. Did you review the stipulation?
 - A. Yes.

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- Q. And that's -- and the issue you are addressing, a change to the MOPR, was certainly not envisioned or addressed in the stipulation, was it?
- A. My testimony here was a response to the stipulation.
- Q. Okay. Now, let me ask you, now, you cannot, as a market monitor, unilaterally change the PJM rules, correct?
- 16 A. Correct.
- 17 Q. It has to go through a stakeholder process?
- A. Not necessarily. I mean, ultimately FERC has to approve rule changes.
- Q. Okay. But wouldn't -- tell me the PJM process for proposing something to FERC. Would that not have to go through a stakeholder process?
- 24 A. No.
- Q. So PJM can just sort of unilaterally make

- a proposal to change the MOPR?
- A. Yes.

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- Q. And your role is that you are going to recommend that PJM make such a proposal, correct?
- 5 A. Yes.
 - Q. Okay. And it would apply to all units that are cost of service, all units that receive a subsidy?
 - A. Yes.
- Q. So it would apply to the units of the municipal utilities, the cooperative utilities, the utilities in the seven or so states, Virginia, West Virginia, Kentucky, North Carolina, Tennessee, Indiana, Michigan, it would apply to all of those utilities as well?
 - A. If it were expanded to include all new or existing units receiving subsidies, yes, that's what would happen.
- Q. Okay. And it would be expanded to include all renewable projects as well. All means all?
- 21 A. Yes.
- Q. Okay. Have you had any discussions with PJM as to whether they would consider proposing this to FERC?
- 25 A. No.

- Q. Would you envision that this would be a controversial proposal?
- A. Almost everything in the markets these days is controversial, so I expect it would be.
- Q. You use the word "market." This -- this whole -- could the MOPR rule change be the result of the stakeholder process even though it doesn't have to? Could it be through a stakeholder process?
 - A. Yes.

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- Q. How does the stakeholder process work? I mean, how many stakeholders are there in PJM that would vote on something like this?
- A. I don't remember how many members there are. It's north of 600.
- Q. So is there -- when there is a stakeholder meeting, is there a conference room that holds 600 people or do people dial in, is it done by telephone conference, video conference? How does a stakeholder meeting work?
- A. Pretty much the way meetings work everywhere; all those options are possible.
- Q. And this would be multiple stakeholder meetings of the 600 or so PJM members to discuss something like this if it went through -- if it went through the stakeholder process, I assume there would

be multiple meetings?

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- A. There could be.
- Q. And is it a majority vote through the stakeholder process?
- 5 A. The stakeholder process requires 6 particularly a super majority.
 - O. And how is that defined?
 - A. It is, I believe it's the aggregate, three out of the five sectors.
- 10 Q. And what are the five sectors?
- 11 A. Now you are definitely testing me. So
 12 it's generation, distribution, other marketers, I
 13 don't remember all five. Transmission is the fourth
 14 so I am forgetting one.
 - Q. Is there a consumer part of the five?
- 16 A. Not per se.
- Q. Does AEP get the same vote as a small municipal utility? Is its vote weighted the same?
 - A. It depends on what sector they are in.
 - Q. Does it strike you -- we talked about the PJM capacity markets and there's a 600 member stakeholder process that votes and super majorities and, you know, it sounds more like a big, negotiated deal than a market. Does that strike you as being odd that the "market" is a result of a process that

looks more like a, you know, UN, United Nations meeting?

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- A. I don't agree with your characterization.
- Q. You think -- is this -- can you -- can you name another market that has -- that changes its rules through this type of process?
- A. The -- ultimately, the Commission, the Federal Energy Regulatory Commission decides on rules. So it's not -- it's not really entirely about the stakeholder process, and as I indicated to you before, rule changes do not actually have to go through the stakeholder process.
- Q. Okay, okay. Because you are going to recommend that PJM make this change, this MOPR rule change, we don't know if PJM is going to accept your recommendation or not, but is that -- if they did accept your recommendation, would that be significant in the PJM world?
- A. Would a change to the MOPR rule along these lines be significant? Yes.
- Q. Okay. If you were advising that -- do you think that that's something -- potential for such a change is something the Commission should consider here? I assume you want the Commission to consider it, that's why you are telling the Commission; is

that right? You think that needs to be factored into their decision-making here?

- A. Well, what's happened is the proposed settlement has forced the issue, and one of the potentials is that if this is accepted and passes whatever legal challenges there are, then it could create a precedent for other -- other utilities in other states to do exactly the same thing, which would have very significant consequences, additional incremental consequences for the way the markets work. In fact, potentially a threat to the way competitive markets work entirely. So, yes, I think that is something the Commission should think about.
- Q. And depending how a reasonable offer is calculated, it could have the effect, as you state in your testimony, of resulting in zero capacity revenues from these PPA units. That's a possibility?
- A. If the PPA were in place and units made competitive offers that did not clear, there would be no net revenues from those units at least from the capacity side.
- Q. They would still be able to get energy revenue.
- 24 A. Yes.

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MR. KURTZ: Okay. Thank you, Dr. Bowring.

5229 1 THE WITNESS: Thank you. 2 EXAMINER SEE: Ms. Spinosi. 3 MS. SPINOSI: No questions, your Honor. EXAMINER SEE: Mr. Oliker. 4 5 MR. OLIKER: No, thank you, your Honor. 6 EXAMINER PARROT: Mr. McKenzie. 7 MR. McKENZIE: Yes, your Honor. 8 9 CROSS-EXAMINATION 10 By Mr. McKenzie: Hello again, Dr. Bowring. 11 Q. 12 Α. Good morning. 13 0. Mr. Kurtz covered a lot of the ground that 14 I was going to cover so I will try not to duplicate. 15 But I do want to drill down to specifics in a couple 16 of areas that he talked about. 17 But, first of all, Dr. Bowring, this is --18 your supplemental testimony is the second testimony 19 you filed in this proceeding, correct? 20 Α. Yes. 2.1 0. You filed your first testimony in 22 September, 2015, correct? 23 Α. Yes. 24 MR. McKENZIE: Your Honor, may we 25 approach?

EXAMINER PARROT: You may.

Q. Dr. Bowring, my colleague is going to hand you what I have marked AEP Ohio Exhibit 54.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. This is a cross exhibit that I have prepared. What I have done is I have took your supplemental testimony and I have highlighted, the yellow highlighting is language that appeared verbatim in your initial testimony. And the blue highlighting is new language that wasn't in your initial testimony.
- Now, I provided a copy of this to your counsel yesterday so you could both review this in advance. Did you review this exhibit?
 - A. Yes.

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- Q. And is the highlighting accurate in the sense that the yellow highlighting is language that appeared in your initial testimony?
- A. I would say it's not accurate to the -particularly to the extent that one of the things you
 did not flag were things that were in the original
 testimony that I deleted.
- Q. That's a fair point. So let me clarify that the yellow is simply language that appears verbatim. If there was something that was in the

initial testimony that was deleted, that is not reflected here. Putting that aside, is there anything -- anything else that's inaccurate about it?

- A. I didn't check every last detail, but I noticed that there was that, certainly that difference to start with so.
- Q. Well, would you accept this subject to check?
- A. I don't think so. I mean, I am not sure what the point is but we have -- we can do a detailed redline if you are interested. I am not quite sure what you are --
- Q. Well, mostly I would like to focus on the new parts. So -- I will ask you again, is there anything about the yellow highlighting that's inaccurate and, if you want to sit there and review your initial testimony, that's fine. We can wait.
- A. I don't really want to, but if you want me to, I can.
- Q. Do you need to do that to answer my question?
- A. Apparently, yes.
- 23 Q. Okay.

A. I don't have a copy of my original direct with me.

Q. I have a copy.

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MS. BOJKO: Your Honor, I am going to object to the extent this doesn't accurately reflect all the other items that are not in here, so it doesn't reflect the items that have been deleted, so it's not a true representation of a comparison of the two testimonies.

MR. McKENZIE: Your Honor, I have made very clear that that's the case. That's not what I am representing this as. I am simply trying to show that the yellow language was verbatim in his initial testimony. So if Dr. Bowring --

MS. BOJKO: I would object to relevance and as well as misleading with regard to putting this document into evidence.

MR. MAYES: Your Honor, I would also object because this is going to take considerable time. I am not sure what the purpose is.

MR. McKENZIE: Well, your Honor, that's why I gave it to him yesterday.

EXAMINER PARROT: Let's go off the record.

(Discussion off the record.)

EXAMINER PARROT: Let's go back on the

24 record.

Mr. McKenzie, with that, I think I am

going to sustain the objections I heard, and I think we have a proposal to go about this perhaps in a different manner, so I turn it back to you,

Mr. McKenzie.

MS. BOJKO: Thank you, your Honor.

MR. McKENZIE: All right.

Q. (By Mr. McKenzie) Let's go to page 2 of your supplemental testimony, please, line 2. Here you say that "The purpose of my testimony is to explain why the terms and conditions included in the December 14th Stipulation modifying the initially filed PPA are not cause for any change to my prior testimony that inclusion of these costs in the proposed PPA would constitute a subsidy which is inconsistent with competition in the PJM wholesale power market." Did I read that correctly?

A. Yes.

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- Q. So it's fair to say your essential conclusions regarding the PPA remain the same as they were the last time you were here; is that correct?
- A. Well, no. I think you have over-interpreted it a little bit, so it says -- and you just read it correctly. It says "are not cause for any change to my prior testimony" and then characterizes the part of the testimony to which it

was not changed. I also added some things to the testimony relative to the December 14 settlement stipulation.

- Q. Why don't you point me to that in your testimony.
- A. So one particular area is the area towards the end, where we were just talking about, about MOPR.
 - Q. Right.

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- A. Another is about the risks associated with penalties and pointing out the fact that penalty payments can actually exceed the revenues from the capacity market if the units do not perform, and pointing out the risks for those are normally borne by shareholders, and that it changes the incentives to have those risks now borne by customers, and actually puts at risk the entire amount and more of the revenues that were imputed by AEP's testimony to -- to the benefit of customers.
- Q. Let's put aside the MOPR part of your testimony for a second. When you discuss the risks to ratepayers by capacity performance penalties, has anything about that risk changed since the stipulation was filed?
 - A. They changed since my prior testimony,

definitely.

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- Q. Did the stipulation itself increase or decrease that risk in any way?
- A. The stipulation to the -- if it were accepted would impose -- impose substantial risks on potential end customers. That's new since my last testimony, since the capacity performance rules were adopted since then. So, yes, it's a -- it's a new fact.
- Q. Okay. Let's go to page 6 of your supplemental testimony. Now, as you discussed with Mr. Kurtz, you identify two possible paradigms in PJM, the market paradigm and the quasi-market paradigm, correct?
- 15 A. Yes.
 - Q. And you favor the market paradigm and disfavor the quasi-market paradigm, correct?
- 18 A. Yes.
- 19 Q. Now, first of all, I believe we covered
 20 this the last time, and you spoke with Mr. Kurtz
 21 about it, but you would agree that Senate Bill 221 in
 22 Ohio, if implemented, would reflect outcomes that are
 23 consistent with the quasi-market paradigm, correct?
- 24 A. Yes.
- 25 Q. Okay.

- A. From what I understand.
- Q. And you told Mr. Kurtz that you weren't sure the last time when various provisions of that statute were actually implemented, correct?
 - A. Yes.

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- Q. And, in particular, you stated you weren't sure when the last time a -- the fuel clause provision of that statute had been used in Ohio?
 - A. By AEP in particular, yes.
- Q. Right. Are you aware that AEP Ohio has had a fuel clause in effect from 2009 to 2014?
- A. Not -- I am not aware of whether it was applicable to units bid into PJM as opposed to FRR units or other units.
 - Q. Okay. Now, on page 6, line 8 of your testimony, here you say "While it is true that there are other exceptions to the market paradigm within PJM, that is not a reason to remove units from the market and further extend the non-market paradigm."

 Did I read that correctly?
- 21 A. Yes.
- Q. And the other -- first of all, that's new language in this testimony, correct?
- 24 A. Yes.
- Q. And the other exceptions to the market

- paradigm within PJM, that would include all of the cost of service jurisdictions that you discuss with Mr. Kurtz, correct?
- 4 A. Yes.

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- 5 Q. As well as the municipal and co-op 6 utilities?
- 7 A. Yes.
- 8 Q. Okay. On line 18 of page 6, this is where 9 you talk about your proposal -- this is where you 10 talk about the MOPR, you begin your discussion here. I think we've covered this with Mr. Kurtz, but I just 11 12 want to be crystal clear. The existing MOPR rules 13 currently do not apply to the PPA units and that's 14 the case even if the PPA proposal were accepted, 15 correct?
- 16 A. Yes.
- Q. Okay. And changing the MOPR would require a change in PJM's tariff, correct?
- 19 A. Yes.
- Q. Obviously the Commission is not empowered to change the PJM tariff, correct?
- 22 A. The Ohio Public Utilities Commission?
- 23 Q. Correct. I'm sorry, yes.
- 24 A. That is correct.
- Q. But any change to the PJM tariff would

- 1 have to be approved by FERC, correct?
- 2 A. Yes.
- Q. And any party can oppose a rule change at FERC; is that right?
- 5 A. Yes.

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- Q. Okay. Now, the MOPR currently applies only to certain new generating units, right?
- A. Yes.
- 9 Q. Correct me if I'm wrong, under the current 10 rules, once a unit clears one capacity auction, it is 11 no longer subject to the MOPR; is that correct?
- 12 A. Yes.
- Q. So your proposal would be to change the
 MOPR so that, in particular for the units that
 applies to now it, it would essentially apply
 forever, even after the unit clears the capacity
 auction.
- 18 A. Yes.
- Q. Okay. Now, the last time you were here you discussed the Dominion utility in Virginia at length. Do you recall that?
- 22 A. Yes.
- Q. So to streamline this, let me just see if I can summarize some of the salient facts. You tell me if any of these are wrong. Dominion is a utility

in Virginia; Dominion owns about 18,000 megawatts generation which is roughly 10 percent of the total capacity in PJM; is that correct?

A. Yes.

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- Q. Dominion fully participates in both PJM energy and capacity markets, but Virginia has costs of service regulation for generation, so Dominion receives cost base compensation from retail ratepayers for the cost of its generation; is that all correct?
- 11 A. Yes.
- Q. And Dominion has recently built and plans to build several new generating facilities, correct?
 - A. Yes.
 - Q. For example, its recently built the
 Virginia City Hybrid Energy Center and the Warren
 County Power Station, right?
- 18 A. Yes.
 - Q. And it plans to build, in the process of building the Brunswick County Power Station and the Greensville Power Station; is that right?
- 22 A. Yes.
- Q. And as we discussed last time, you would
 agree that at least a large majority of any market
 risk that Dominion faces is transferred to its retail

customers through its retail rates, correct?

A. Yes.

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- Q. Now, the most recent change to the MOPR, there was essentially a Dominion-exception created, the rules gave Dominion the option to meet certain requirements of the MOPR differently than other entities; is that a fair characterization?
 - A. Yes.
- Q. And you did not support that part of the settlement that allowed Dominion to fulfill MOPR rules differently than other entities?
- 12 A. Yes.
- Q. But FERC approved it over your objection, correct?
- 15 A. Yes.
 - Q. Now, back to your proposal in your testimony. I believe you told Mr. Kurtz that you believe the MOPR should be changed.
 - A. I'm sorry. So let me clarify my prior answer. I actually don't recall, maybe you do, that I objected at FERC. We certainly objected to the process. We were part of the settlement process and objected to that provision. Whether we actually objected at FERC and if FERC overruled us, I don't recall, so.

Q. Fair enough. Fair clarification. So I want to return to your proposal in your testimony. I believe you told Mr. Kurtz that you believe that the MOPR should be changed so that it applies, first of all, to Dominion's existing plants, correct?

A. Yes.

- Q. And also presumably to Dominion's new plants for their entire service life, correct?
 - A. Yes.
- Q. So now, I know you can't speak for Dominion, but given your long experience with PJM, would you expect that Dominion would oppose your proposal at PJM and FERC?
- A. I don't know. Dominion has other options. Dominion has an FRR option as does AEP, and AEP has exercised that. So there are other ways to, if you don't want to participate in the capacity auction as a competitive participant, there are other ways that PJM rules provide for that. And we have suggested that the people in that situation do that.

So, you know, of course I don't know what they would do, but they have -- they have options to being subject to a comprehensive MOPR.

Q. Do you expect that if your proposal were adopted, that Dominion would either elect FRR or exit

PJM?

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- A. I don't think they would exit PJM.
- Q. Okay. Let me talk about the FRR states.
- 4 | I think, as we discussed, before there are a number
- 5 of states in PJM that have cost of service retail
- 6 regulation and you discussed this again with
- 7 Mr. Kurtz, and just for the record, that includes
- 8 | West Virginia, Kentucky, Indiana, and Michigan,
- 9 correct, among others?
- 10 A. Parts of those states. Typically, not all
- 11 of those states are in PJM, but parts are.
- 12 Q. Fair enough. And the parts that are in
- 13 | PJM have cost of service regulation?
- 14 A. Yes.
- 15 Q. Okay. Now, you are aware that AEP Ohio's
- 16 | affiliate entities operate in several of these
- 17 states, for example, Indiana Michigan Power, Kentucky
- 18 | Power, and Appalachian Power, correct?
- 19 A. Yes.
- 20 Q. And those affiliates own generation and
- 21 receive cost base retail compensation for their
- 22 generation, correct?
- 23 A. Yes.
- 24 Q. And those affiliates participate in the
- 25 | PJM energy auctions -- I'm sorry, not auctions, the

PJM energy markets, correct?

A. Yes.

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- Q. But they don't participate in the capacity auctions or RPM because they've elected the fixed resource requirement or FRR, correct?
- A. Well, there are -- there is an FRR option and if you take the FRR option, you don't participate directly in the capacity markets. You characterized a list of entities that have taken the FRR option and I wouldn't agree with that. The FRR entities are what they are. I don't have a comprehensive recall of them. But to the extent you take the FRR option, it's true, you don't participate in the capacity markets.
 - Q. So you don't know whether Indiana Michigan Power has elected the FRR option?
 - A. I know some of -- a substantial amount of AEP initially, if not all, adopted FRR, and then some, more and more of it has come into the market, so I don't recall where the dividing line is.
- Q. Okay. Fair enough. And just to be clear, the MOPR as currently written, would not apply to any of the existing generating facilities of any of those other FRR affiliates, were they to end their FRR status and participate in RPM, correct?

A. Correct.

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- Q. But do you believe that the MOPR -- I take it you do believe that the MOPR should be changed to cover the existing units of those FRR entities were they to join RPM?
- A. Yeah. For any unit -- well, for any unit that's receiving subsidies --
 - Q. Right.
- A. -- and so it's not necessary, so it could be those units to the extent that they are receiving subsidies as I have defined it, yes.
- Q. And that includes affiliates or any other utility that is receiving cost based retail compensation for generation.
 - A. Yes.
 - Q. Okay. So the last time we talked about -- and you talked to Mr. Kurtz about municipal utilities and cooperative utilities, and there are munis and co-ops in all 13 PJM states, correct?
- 20 A. Yes.
- Q. And without exception, all those munis and co-ops use cost of service regulation, correct?
- 23 A. Yes, I believe so.
- Q. And one example we've talked about before is Eastern Kentucky Power Cooperative. It's got

about 3,000 megawatts of generation; is that correct?

- A. Yes.
- Q. And 3,000 megawatts is roughly the size of the PPA, would you agree with that?
- A. Yes.

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- Q. Okay. And like Dominion, Eastern Kentucky
 Power Cooperative fully participates in the PJM
 energy and capacity markets, correct?
 - A. Yes.
- 10 Q. But as a co-op, it recovers the costs of
 11 its generation through retail rates and thus
 12 transfers to ratepayers all responsibility for paying
 13 the net cost of its generation, correct?
- 14 A. Yes.
 - Q. And currently the MOPR does not apply to Eastern Kentucky Power Cooperatives Generation, but you believe it should be expanded to cover that generation, correct?
- 19 A. Yes.
- Q. Okay. And just to be clear, I think we've covered this implicitly, but you believe traditional cost of service based regulation act as a subsidy to generating units, correct?
- A. Under the conditions I've identified,

 where those units are being offered into a market and

competing with units that don't have the -- don't have that source of revenue.

- Q. Right. Okay. And then last time that we were here we talked about a number of other PPAs in PJM. Do you generally remember that discussion?
- A. Yes.

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- Q. And we specifically talked about some PPAs in which an electric distribution utility purchases power from an independent power producer? Do you remember that?
- 11 A. Yes.
- Q. And currently the MOPR does not apply to any of the capacity that's purchased in these PPAs; is that correct?
- 15 A. Yes.
- Q. Do you believe the MOPR should be changed to apply to the capacity purchased in those PPAs?
- A. Well, actually just to -- I mean, to the extent it was a new unit it would apply.
 - Q. Fair enough.
- A. But so, yes, to the extent that the MOPR is going to cover all -- all units being offered into the capacity market and address subsidies, then if that's -- if they are receiving subsidies, then they should be subject to MOPR.

- Q. Let me make sure I understand that. So if an electric distribution utility enters into a PPA in which it purchases power from an independent power producer, you are with me so far?
 - A. Uh-huh.
- Q. Okay. And then the utility bids that power into the PJM capacity market, okay?
 - A. Yes.

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- Q. And then the net costs, whether a credit or charge of that power transaction, are passed on to the utility's customers? Do you understand that hypothetical?
 - A. I do.
- Q. Would you consider that to be a subsidy to which you believe the MOPR should apply?
 - A. Yes. So the PPA you described is effectively equivalent to cost of service regulation. There are PPAs that are not. There is nothing inherent in a PPA structure that means it has to be cost of service regulation. There are lots of arm's-length commercial PPAs.
- Q. Okay. So in addition to Dominion's existing generation and the new plants that they are building, you would agree -- or you would propose for any power that Dominion purchases through a PPA and

then bids to the wholesale capacity market, assuming they are getting retail recovery of the net cost of that power, that those bids of Dominion's would be subject to the MOPR as well?

- A. Yeah, if they are subsidized. I mean, the principle is very clear. I think we have got it now. The principle is very clear which is that if the units are receiving subsidies, they should be required to behave competitively, so as to not disadvantage competitive offers and to make sure that the advantages of a competitive capacity market continue.
- Q. Do you think the MOPR should apply to plants that receive tax subsidies?
 - A. I'm not sure what you mean.
- Q. Are you aware that generating facilities can receive tax subsidies either from the state or municipal governments?
- A. Yes. But, again, it depends on what you mean. So that would have to be evaluated case by case.
 - Q. So it's potential -- it's a potential that you would recommend that the MOPR apply to generating facilities that receive some kind of tax assistance from the state or local government?

- A. I think it would have to be reviewed case by case, so.
- Q. Okay. Do you think that the MOPR should apply to renewable resources that are subsidized by state law?
- A. A comprehensive MOPR would do that.

 Whether that turns out to be the most effective way to establish a policy, would depend on FERC's ruling, obviously, and if it is -- it's possible that if FERC believes that ongoing assistance to certain renewable energy types is required, then that's the ruling they can make.
- Q. Okay. Let's specifically focus on state laws that require a renewable portfolio through the use of RECs. Are you familiar with those laws?
- 16 A. Yes.

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- Q. Do you believe that those laws are subsidies such that generators -- well, first of all, do you believe that those laws are subsidies?
 - A. Well, the laws aren't subsidies.
- Q. Do you believe that the program that those laws implement are subsidies?
- 23 A. The laws result in subsidy payments, yes.
- Q. Okay. And do you believe that the plants that are the beneficiaries of those renewable

subsidies should be subject to the MOPR?

- A. If the MOPR were comprehensive, it would be subject to them, yes.
- Q. And would you recommend that it be subject to them?
- A. I would start off recommending that -recommending that, yes, understanding that it might
 be a public policy decision by the Federal Energy
 Regulatory Commission to continue to exempt these -the renewable resources.
- Q. Just like it might be a public policy decision of the FERC to exempt utilities that have traditional cost based retail subsidies as well, correct?
- A. I don't think it's analogous, but, yes, that would be a public policy decision to not rely on competitive capacity markets.
- Q. Okay. Just one more question,
 Dr. Bowring. I think it's a hypothetical.
 Hypothetically, if you make your MOPR proposal to
 FERC, and FERC decides that the MOPR should not apply
 to Dominion, would you still contend that the MOPR
 should apply to the PPA plants if the PPA proposal is
 adopted?
- 25 A. Yes.

- Q. Okay. Same answer if FERC would conclude that the MOPR should not apply to municipal and co-op utilities?
 - A. Yes.

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- Q. And same answer if FERC would conclude that the MOPR should not apply to power purchased through a PPA by Dominion?
- 8 A. Yes.
- 9 MR. McKENZIE: Just one second, please.
- 10 Q. And just one clarifying question.
- 11 Obviously if FERC enacts a particular provision of
- 12 | the PJM tariff, you and everyone else are bound to
- 13 | follow it, correct?
- 14 A. Yes.
- MR. McKENZIE: Thank you. No further
- 16 questions.
- 17 EXAMINER PARROT: Mr. Beeler?
- 18 MR. BEELER: Nothing, your Honor. Thank
- 19 you.
- 20 EXAMINER PARROT: Mr. Mayes, would you
- 21 like a brief recess at this point?
- MR. MAYES: Yes, your Honor.
- 23 EXAMINER PARROT: Let's go off the record.
- 24 Take a short break.
- 25 (Recess taken.)

EXAMINER PARROT: All right. Let's go back on the record.

Mr. Mayes, any redirect?

MR. MAYES: Your Honor, I have one question on redirect.

EXAMINER PARROT: Okay.

REDIRECT EXAMINATION

By Mr. Mayes:

- Q. Mr. Bowring, how would you evaluate the likelihood that a revised MOPR, to address issues raised by the PPA rider, would be approved by the FERC?
- A. So my evaluation depends on the history of the existing MOPR. So the current MOPR was a response to attempts in New Jersey and Maryland to subsidize the construction of particular new units.

 The MOPR was -- it was created very quickly in response to that and approved by FERC very quickly in response to that.

So I have reason to believe that -- and that would be the reason to expect a similarly quick response to potential threats to competitive wholesale power markets, and particularly the capacity market, if the PPA is approved.

5253 1 MR. MAYES: Your Honor, that concludes 2 redirect. 3 EXAMINER PARROT: Ms. Fleisher. 4 MS. FLEISHER: No questions, your Honor. EXAMINER PARROT: Mr. Michael. 5 6 MR. MICHAEL: No questions, your Honor. 7 EXAMINER PARROT: Ms. Bojko. 8 MS. BOJKO: No questions, your Honor. 9 EXAMINER PARROT: Mr. Petricoff. 10 MR. PETRICOFF: No questions, your Honor. 11 EXAMINER PARROT: Mr. Darr. 12 MR. DARR: No questions. 13 EXAMINER PARROT: Mr. Kurtz. 14 MR. KURTZ: No questions. 15 EXAMINER PARROT: Ms. Spinosi. 16 MS. SPINOSI: No questions. 17 EXAMINER PARROT: Mr. Oliker. 18 MR. OLIKER: No, thank you, your Honor. 19 EXAMINER PARROT: Mr. McKenzie. 20 MR. McKENZIE: Just a couple. 2.1 22 RECROSS-EXAMINATION 23 By Mr. McKenzie: 24 In the New Jersey and Maryland situations, 25 the plants at issue there, both of those plants are

owned by an entity called "CPV;" is that correct?

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- A. No. There were multiple units, certainly two -- one unit in Maryland and one unit in New Jersey were owned by CPV, that's correct.
 - Q. How many other owners were there?
- A. I believe there were three units in New Jersey by three different owners.
- Q. Okay. And your proposal here would apply to units owned by Dominion, every cooperative and municipal utility in PJM, potentially any owner of renewable resources that is receiving subsidies through renewable portfolio standard programs, and potentially any current FRR entity that has cost-based regulation that wishes to enter RPM sometime in the future, correct?

MR. MAYES: Objection. Asked and answered.

MR. McKENZIE: You know, I am asking this question in the context of the recross, where it has a renewed relevance.

MS. BOJKO: Objection. I join in the objection, your Honor.

EXAMINER PARROT: I think I am going to sustain the objection that was out there. If you want to try maybe a different way, Mr. McKenzie.

1 MR. McKENZIE: Nope. No further 2 questions. 3 EXAMINER PARROT: Okay, then. 4 Mr. Beeler. 5 MR. BEELER: No questions, thank you. 6 EXAMINER PARROT: Commissioner Haque? 7 COMMISSIONER HAQUE: My microphone is not 8 working, but Dr. Bowring can you hear me? 9 THE WITNESS: I can. 10 COMMISSIONER HAQUE: Can everyone hear? 11 Okay. Great. 12 Dr. Bowring, just one quick question and 13 I'll ask you to respond to this question generally. 14 I am not talking about specific companies, specific 15 units, but the units that have -- thank you, your 16 Honor -- the units that have bid and cleared CP 17 auctions to this point. In your opinion have those 18 units been bid competitively based upon your 19 thoughts, understanding, notion of competitive 20 bidding practices? 2.1 THE WITNESS: So let me answer two ways. 22 One is that under the existing rules, units -- all 23 units have bid competitively. But if -- if you think 24 about a competitive offer from a subsidized unit 25 being at less than what it would be without the

subsidies, then that's not true in every case. So some units -- the offers of some units reflect those subsidies; that is permitted under the current rules.

COMMISSIONER HAQUE: So if I clarify that question by saying those units that do not presently receive the subsidies that have been articulated by you and Mr. McKenzie for examination, does that -- can you respond to that?

THE WITNESS: Yes, of course. Yes. And so we do a detailed review in realtime and ahead of time, as well as after the fact, of every auction and, yes, it's been our conclusion that every capacity auction, including the most recent capacity performance action for '18-'19 delivery year was -- produced competitive results, and the behavior of participants was competitive.

COMMISSIONER HAQUE: Thank you,

Dr. Bowring.

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THE WITNESS: Thanks.

EXAMINER PARROT: All right. Mr. Mayes, would you like to move your exhibit?

MR. MAYES: Yes.

EXAMINER PARROT: Maybe you did, I am not sure.

MR. MAYES: Can I confer real quickly with

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      my client first? It will only take a moment.
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                 EXAMINER PARROT: Very quickly.
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                 MR. MAYES: Yes, your Honor, I would like
      to move IMM 2 into the record.
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                 EXAMINER PARROT: Are there any
      objections?
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                 All right. Hearing none, IMM Exhibit
      No. 2 is admitted into the record.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                 EXAMINER PARROT: Mr. McKenzie.
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                 MR. McKENZIE: We are not going to
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      admit -- move AEP Ohio 54.
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                 EXAMINER PARROT: Okay. Thank you for
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      stating that on the record.
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                 Thank you very much, Dr. Bowring.
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                 THE WITNESS: Thank you.
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                 EXAMINER PARROT: All right. Let's go off
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      the record just for a second.
                 (Discussion off the record.)
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                 EXAMINER PARROT: Let's go back on the
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      record.
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                 MR. PETRICOFF: At this time, your Honor,
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      P3 and EPSA would like to call Joseph Cavicchi to the
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      stand.
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                 (Witness sworn.)
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EXAMINER SEE: Thank you, have a seat.

Mr. Petricoff.

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MR. PETRICOFF: Your Honor, I have one preliminary matter. There was a protective order, motion for a protective order that was filed by EPSA and P3 and by the company as to the testimony of Mr. Cavicchi. I don't believe we have a ruling on that.

EXAMINER SEE: You do not have a ruling at this point.

MR. PETRICOFF: And since we are about to offer the testimony, both a public version and a protected version, I was wondering if now would be the time for that ruling on this order or if we should wait.

EXAMINER SEE: We should probably wait.

MR. PETRICOFF: Wait, we shall, thank you, your Honor.

At this point I would like to have marked three new documents for P3/EPSA and, subject to check, I believe we are up to 12, so I would like to mark as P3/EPSA 12 the supplemental testimony of Joseph Cavicchi and then P3/EPSA 13, the confidential version of the supplemental testimony of Joseph Cavicchi, and then finally I guess we would mark this

5259 1 as or suggest it be 13A and that would be the 2 corrections to the confidential testimony, 3 supplemental testimony of Joseph Cavicchi. 4 EXAMINER SEE: Okay. 5 6 A. JOSEPH CAVICCHI 7 being first duly sworn, as prescribed by law, was examined and testified as follows: 8 9 DIRECT EXAMINATION 10 By Mr. Petricoff: Would you please state your name and 11 0. 12 business address for the record. A. Joseph Cavicchi, 200 State Street, 13 Α. 14 Boston, Massachusetts. 15 MR. PETRICOFF: I'm sorry. Does the Bench 16 need copies? 17 EXAMINER SEE: We have copies. We just 18 don't have the corrections. 19 EXAMINER PARROT: The corrections, 13A. 20 MR. PETRICOFF: Do you need all of them or 2.1 just the corrections? 2.2 EXAMINER SEE: Just the corrections. 23 Mr. Petricoff, you can provide the Bench 24 with a second copy later.

MR. PETRICOFF: I have it here. I think

1 it's fair to say there's a great deal of paper in 2 this case. Hard to keep track of it all.

EXAMINER SEE: The exhibits are so marked.

(EXHIBITS MARKED FOR IDENTIFICATION.)

MR. PETRICOFF: Thank you, your Honor.

- Q. (By Mr. Petricoff) Mr. Cavicchi, could you please state your name and business address.
- A. A. Joseph Cavicchi, 200 State Street, Boston, Massachusetts.
- Q. And on whose behalf do you appear today?
- 11 A. The PJM Power Providers Group and Electric
 12 Power Supply Association.
- Q. And you are the same Joseph Cavicchi who has already appeared in this proceeding?
- 15 A. Yes, I am.

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- Q. Do you have a copy of has been marked as P3/EPSA Exhibit 12, 13, and 13A?
- 18 A. Yes, I do.
- 19 Q. And could you describe for me Exhibit 12?
- 20 A. That is the public version of my supplemental testimony.
- Q. And was that prepared by you or under your direction?
- 24 A. Yes.
- 25 Q. And Exhibit 13?

- A. Is the confidential version of my supplemental testimony.
- Q. Was this prepared by you or under your direction?
 - A. Yes, it was.

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- Q. And 13A, could you describe that document?
- A. That is an exhibit to my supplemental testimony labeled "Attachments AJC-S-4A through -D." This attachment was very slightly revised the day following the submission of my supplemental testimony.
- Q. And knowing that it's a confidential document, are you able to describe today what those changes were without using any of the confidential information?
- A. Yes. The calculations in the historical portion of the exhibit omitted the consideration of the leap day in one of the four years to which it applied.
- Q. This is when doing averaging, you averaged 365 including the leap year?
 - A. Correct.
- Q. And what is the impact of putting the leap year in in the four years?
- 25 A. It's di minimus; almost no change.

- Q. Okay. And if I were to -- let me ask you this, are there any changes in the public version of your testimony that you would like to make at this time?
- A. Just one very minor correction. On page 18 at line 7, there is a reference to Exhibit AJC-3. That should be Attachment AJC-S-3.
 - Q. So you need to add the "S."
 - A. Yes. And change exhibit to attachment.
 - Q. Anything else in the public version of 12?
- 11 A. No.

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- 12 Q. How about the confidential testimony, 13?
- A. On -- yes, one similar minor change on page 14, fifth line down, there is a reference to Attachment AJC-1, that should be a reference, like the other, includes an "S" such that it's Attachment AJC-S-1.
- 18 Q. Any other changes that need to be made?
- 19 A. No.
 - Q. Okay. Are there any changes that are necessary to 13A?
- 22 A. No.
- MR. PETRICOFF: Okay. Your Honor, at this time the witness is available for cross-examination.
- 25 EXAMINER SEE: Mr. O'Rourke?

5263 1 MR. O'ROURKE: No questions, your Honor. 2 EXAMINER SEE: Mr. Michael? MR. MICHAEL: No questions, your Honor. 3 EXAMINER SEE: Ms. Fleisher? 4 5 MS. FLEISHER: No questions, your Honor. 6 EXAMINER SEE: Mr. Kurtz? 7 MR. KURTZ: No questions, your Honor. 8 EXAMINER SEE: Mr. Darr? 9 MR. DARR: No questions. 10 EXAMINER SEE: Mr. Oliker? 11 MR. OLIKER: No, thank you, your Honor. 12 EXAMINER SEE: Ms. Spinosi? 13 MS. SPINOSI: No questions, your Honor. 14 EXAMINER SEE: Mr. McKenzie. 15 MR. McKENZIE: Yes, your Honor. 16 17 CROSS-EXAMINATION 18 By Mr. McKenzie: 19 Good morning, Mr. Cavicchi. 0. 20 Α. Yes, thank you. 2.1 Q. I apologize if I mispronounce your name. 22 You are familiar with the Commission's 23 three-part test for stipulations, correct? 24 Yes, in so much as I've read it in the 25 stipulation that's been filed.

- Q. And the only part of the three-part test you are addressing is part 3, whether the stipulation benefits customers and is in the public interest, correct?
- A. Yes.

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- Q. You don't have any reason to doubt that the stipulation was the product of serious bargaining, among capable, knowledge parties, correct?
- 10 A. Correct.
- 11 Q. And you don't have any reason to think 12 that the stipulation violates any important 13 regulatory principle, correct?
- 14 A. Correct.
 - Q. Okay. Now, first of all, you are the only witness that P3 and EPSA have offered to provide testimony concerning the stipulation, correct?
 - A. I'm actually not sure of that.
- 19 Q. Okay. You have reviewed the stipulation 20 in this case, correct?
- 21 A. Yes.
- Q. Do you happen to have a copy of it in front of you?
- 24 A. I do.
- Q. Okay. And that's a document that's been

admitted in this case as Joint Exhibit 1, the Joint Stipulation and Recommendation that was filed in this proceeding. If I could turn your attention to page 9 of that stipulation, please.

A. I'm there.

- Q. Okay. And this is part III.B of the stipulation which is entitled "Federal Advocacy." Do you see that?
 - A. Yes, I do.
- Q. And now, recognizing that there are some components of the stipulation that you believe are unquantifiable benefits; first of all, that accurately states your opinion, correct?
 - A. Yes.
- Q. Okay. Other than that, you don't oppose Section III.B, correct?
- 17 A. Correct.
 - Q. And same question for Sections III.C, D, E, F, G, H, J, and L, you don't oppose any of those parts of the stipulation, correct?
- MR. PETRICOFF: Your Honor, if you would,
 that's a lot of sections. I think the witness will
 need a minute or two to look at that.
- MR. McKENZIE: And I am happy to do it one by one if you want, but I think I know what the

answer is going to be.

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EXAMINER SEE: Well, the witness can take time to evaluate that or you can go one by one and he can take as much time as he needs to answer the question.

- A. I'm comfortable saying "correct" to that question.
 - Q. Okay. You can set that aside.

Now, could we turn to page 15 of your supplemental testimony, please. And let's stick with the public version for now. I apologize, page 8, please.

- A. Okay.
- Q. Okay. The first sentence of the first full paragraph beginning "These incentives." Do you see that?
- 17 A. Yes.
 - Q. Okay. That says "These incentives will be aligned exactly with those of generating plant owners facing traditional cost-of-service, rate-of-return regulation." Did I read that correctly?
 - A. Yes, you did.
 - Q. And you are talking about the incentives that AEP Generation Resources will face if the PPA proposal is accepted, correct?

A. Yes.

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- Q. Now the PPA units that are the subject of this proceeding, those were built and operated for many years under traditional cost-of-service regulation, correct?
 - A. Yes.
- Q. And when these plants were operated under cost-of-service regulation, the Commission would review plant expenditures to determine whether they were reasonable, correct?
 - A. That would be my understanding, yes.
- Q. And you don't have an opinion, one way or the other, whether the Commission was capable of detecting unreasonable plant expenditures at that time, correct?
 - A. No, I have not studied that.
- Q. Okay. And at some point in this proceeding you did review the proposed PPA contract that AEP Ohio produced in discovery, correct?
 - A. Yes.
- Q. But when you prepared your supplemental testimony, including the part we just read, you did not go back and look at the provisions of the proposed PPA contract that addressed AEP Ohio rights to oversee plant expenditures, correct?

A. Yes.

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- Q. But you did understand that the Commission will undertake an annual audit of PPA costs, correct?
- A. I understand that that is a provision in the stipulation.
- Q. Okay. And you don't have any opinion, one way or the other, about whether the Commission current -- excuse me, whether the current Commission staff does or does not have the expertise necessary to evaluate PPA unit costs, correct?
 - A. That's correct, yes.
- Q. All right. Staying on page 8, the final sentence in the paragraph we were just referring to reads "In contrast, other generation owners in PJM's wholesale markets are under constant pressure to minimize the costs of operation and make optimal investment decisions." Did I read that correctly?
 - A. Yes.
- Q. Now, I think you were in the room for Dr. Bowring's testimony earlier today, correct?
 - A. Yes, I was.
- Q. And so you are aware of the Dominion utility in Virginia, correct?
- 24 A. Yes.
- 25 Q. They own about 18,000 megawatts of

generation which is roughly 10 percent of the capacity of PJM?

- A. Subject to check, yes.
- Q. And you would agree that Dominion's plants participate fully in the PJM energy and capacity markets, correct?
 - A. That is my understanding.
- Q. But they also -- they also receive cost based retail compensation for generation, correct?
- A. Yes, at least for the portions of the generation that they own outright, yes.
- Q. Okay. And you are aware that they have recently built and plan to build several new generating facilities, correct?
 - A. Yes, I am.
- Q. And you are also aware there are municipal and cooperative utilities in PJM that own generation, correct?
- A. Yes.

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- Q. And generally, municipal utilities and cooperative utilities recover the costs of their generations through retail rates, correct?
- 23 A. That is correct.
- Q. Okay. Let's -- let's go back to page 7 of your testimony, please. In answer 10, the fourth

line, you say "There is simply no factual basis upon which Mr. Allen's Settlement Exhibit WAA-2, which he cites as providing an estimated nominal dollar benefit of \$721 million is in any way realistic."

Did I read at that correctly?

A. Yes.

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- Q. Okay. So you obviously dispute the \$721 million figure, but you haven't done any analysis that would allow you to say what the specific dollar figure, either a credit or charge, that you believe the PPA rider will result in over the term of the stipulation, correct?
 - A. Yes, that's correct.
- Q. Okay. Let's go -- first of all, you -- as part of your testimony in this case you reviewed AEP Ohio Witness Carl Bletzacker's May 15, 2015 testimony, correct?
 - A. Yes.
- Q. Okay. And then you also reviewed his rebuttal testimony, correct?
- A. Yes. I reviewed it, but the -- for both those versions I didn't rely on them. The one I relied on, I cited further in my testimony.
- Q. Okay. You are aware that AEP Ohio Witness
 Mr. Bletzacker presented a so-called fundamentals

forecast in his testimony in which he relied on a variety of inputs and assumptions to forecast both natural gas prices and electric prices, correct?

A. Yes.

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- Q. And Mr. Bletzacker's price forecasts were used to project likely revenue under the PPA and that is the basis of the \$721 million figure we just discussed, correct?
 - A. That is my understanding, yes.
- Q. By the way, I just mentioned both natural gas prices and electric prices. Do you agree that natural gas prices are one major driver of electric prices?
- A. Definitely, I am in agreement with Mr. Bletzacker on that as well, since that's a big portion of where he believes the power prices come from.
- Q. Now, Mr. Bletzacker says that a \$1 per MMBtu swing in gas prices would result in a 7 to 8 dollar per megawatt hour swing in natural gas combined cycle generation costs. Do you have any reason to dispute that figure?
 - A. No, I do not.
- Q. Okay. Let's go to page 12 of your testimony, please. The second line, the first full

sentence reads as follows: "Attachment AJC-S-2 shows that Mr. Bletzacker's forecast is now clearly wrong. Since the time of Mr. Bletzacker's analysis the U.S. Energy Information Administration ('EIA') came out with its 2015 Annual Energy Outlook ('AEO') which 6 portended softening natural gas prices in comparison to Mr. Bletzacker's analysis." Did I read that correctly?

- Yes, you did.
- First of all, the Energy Information Q. Administration's 2015 Annual Energy Outlook that you reference here, that was published in April, 2015, right?
 - Α. Yes.

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- And your initial testimony in this case 0. was filed five months later in September, 2015, correct?
 - Yes, that's correct. Α.
 - So this 2015 Annual Energy Outlook that 0. you cite here was available for you to cite and discuss in your initial testimony, but you didn't discuss it because it was not something that you thought was relevant to your initial testimony, correct?
- 25 MR. PETRICOFF: Your Honor, objection.

This is -- he is implementing what the thought was in the question. He can certainly ask him why didn't you do it, but he can't say this is -- this was your thought. Improper question.

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MR. McKENZIE: Well, your Honor, I am asking a leading question because I have taken the deposition of this witness and I know what his answer is going to be, if he says that's not correct, he is free to do that.

MR. PETRICOFF: Taking a deposition doesn't allow you to ask an improper question.

MR. McKENZIE: I am allowed to ask a leading question when I have a basis for it. That's my point.

EXAMINER SEE: Rephrase your question,
Mr. McKenzie.

- Q. (By Mr. McKenzie) First, let's establish the 2015 Annual Energy Outlook that you cite was available for you to cite and discuss in your initial testimony, but you didn't, correct?
 - A. Yes, that's correct.
- Q. And that's because it wasn't relevant in your view?
- A. It's because my initial testimony addressed the original proposal put forth by the

company that envisioned a PPA that went out over three decades and when the stipulation was filed the proposal was limited to eight years, which changed my view.

- Q. And the stipulation, there's nothing in the stipulation that changes Mr. Bletzacker's natural gas forecasts, correct?
 - A. That's correct.

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- Q. Okay. So nothing has changed since your initial testimony and your current testimony.
- A. Well, the term of the agreement has changed. Eight years versus 36 years is a massive change, and when I filed my initial testimony I viewed it as a very, very long-term PPA and what might have been occurring in the marketplace as of the beginning of fall of 2015 wasn't relevant for 2025 or 2030 or 2035. However, now, when the PPA is limited to eight years, I think it changes the economics considerably.
- Q. But my point is that Mr. Bletzacker's natural gas forecast has not changed since the initial application. The 2015 Annual Energy Outlook was available for your initial testimony and you declined to cite it, correct?
 - A. Yes, that's correct. I have already

1 answered that.

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- Q. Let's assume that the 2015 EIA Annual Energy Outlook is correct, okay? As a hypothetical.
 - A. Okay.
- Q. You haven't done any analysis to determine what dollar amount the PPA rider credit or charge would be if those projections are correct; is that right?
 - A. Yes.
- 10 Okay. Further down on page 12 of your Q. 11 testimony -- actually, let's pick up right where we 12 left off right at Footnote 18. You say "Attachment 13 AJC-S-2 also shows an example of an updated long-term 14 forecast as well as the current NYMEX futures prices. 15 Attachment AJC-S-2 shows that there has been a 16 decline in projected 2016 gas prices of more than 17 50 percent when compared to late 2013 when 18 Mr. Bletzacker developed his forecast (i.e., a 19 decline of more that \$3/MMBTU), and that these now 20 lower natural gas price levels are expected to 2.1 persist for some time into the future." Did I read 2.2 that correctly?
 - A. Yes.
- Q. And then in the next sentence you reference the NYMEX marketplace; is that correct?

A. Yes.

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- Q. Okay. When you refer to the NYMEX marketplace in your testimony, you are referring to NYMEX natural gas futures, correct?
 - A. Yes.
- Q. And just to review, Mr. Bletzacker's natural gas forecast was based on a model that he ran; is that a fair characterization?
- A. I'm actually not sure the answer to that question. He describes a relationship that the company has with multiple fuel-price forecasting organizations. It's not immediately clear whether he uses their information to develop his forecasts, or runs his own model using the information that he obtains from them.
- Q. You are saying it's not clear whether he runs his own model?
- A. Yes.
- Q. Okay. Let me ask you this, running models to project natural gas prices is not your expertise, correct?
- A. Running models similar to what EIA AEO runs to project natural gas prices, as we discussed recently, is not my expertise.
 - Q. Okay. Now, you do have, however, have

experience projecting electricity prices; is that correct?

A. Yes.

- Q. And when you project electricity prices, you sometimes rely on natural gas futures; is that right?
 - A. Yes.
- Q. But you do so only so long as there is sufficient liquidity, meaning enough open contracts in the futures market; is that a fair statement?
 - A. Yes, it is.
- Q. Okay. And for the NYMEX Henry Hub, and that's one of the futures markets that you looked at for your testimony, correct?
- A. Yes.
- Q. For the NYMEX Henry Hub, you have to assume, based on your experience, that there is sufficient liquidity for about a year and a half to two years, maybe another year, but that's it, correct?
- 21 A. Yes.
 - Q. And it's widely understood that trading of natural gas futures drops off in later years after about two to three years into the future, correct?
- 25 A. Yes.

- Q. So those -- those gas futures would not provide a reliable prediction of gas prices at more than about three years out; is that correct?
- A. Well, it depends on how you -- how someone thinks about it. There may be market participants who believe the data out beyond three years are reliable, and we have to be careful because there are open positions in years and months.

However, in my experience, forecasting electricity prices, I would tend to marry or look at the longer-term, I should say, based on a mixture of long-term gas price forecasts as opposed to relying solely on the NYMEX Henry Hub futures.

- Q. Okay. Now, later on, because I think this is going to get into confidential information, I will ask you about your estimate of PPA unit revenues in 2016 and 2017, but, for now, let me ask, you did not use gas futures in any way to determine your estimate of PPA unit revenues in those years, correct?
 - A. Yes, that's correct.
- Q. Okay. So let me go back to

 Mr. Bletzacker's fundamentals forecast which formed
 the basis of the PPA rider projections. You did
 review his testimony as we've gone over, correct?
 - A. Yes.

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Q. And you reviewed at least some portion of the workpapers that Mr. Bletzacker provided in this proceeding, correct?

A. Yes.

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- Q. And but you would agree with me you don't understand what Mr. Bletzacker did in his forecast, correct?
- A. Well, no, I wouldn't say that. I am just saying I don't know if he had a model to project natural gas prices. He clearly had a model to project electricity prices and he explained that he used that model and how that model worked.

I am just simply pointing out that in the description in his testimony he talks about services that I'm familiar with that provide fuel price forecasts, and I am not aware of exactly how he used those services. But he indicates they are important to the development of the company's long-term view.

- Q. Do you recall you were deposed by me two days ago?
 - A. Yes, I do.
 - Q. Okay. May we approach?

 EXAMINER SEE: Yes.
- Q. Mr. Cavicchi, my colleague is handing you a copy of the nonconfidential volume of your

deposition transcript. You were under oath in your deposition, correct?

- A. Yep.
- Q. Let me direct you to page 35 of that transcript, please.
- A. Yes.

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- Q. It reads "Question: And have you ever conducted an analysis of future gas prices similar to what Mr. Bletzacker does in his fundamentals forecast?"
- "Answer: I actually don't know the answer to that. I'm not sure I understand what he did in his forecast." That was your testimony, correct?
- 14 A. Yes.
- Q. Okay. Excuse me. It's also fair to say
 you can't identify any specific assumption in
 Mr. Bletzacker's model that was wrong at the time he
 conducted the model, correct?
 - A. Yes, that's correct.
 - Q. And setting aside the fact that near-term gas prices have changed, you can't identify any input or assumption in Mr. Bletzacker's model that is currently wrong or out of date, correct?
 - A. Input assumption, yes, that's correct.
 - Q. Okay. Let's talk a little bit more about

Mr. Bletzacker's projection. You would agree that it's highly unlikely that gas futures are taking into account the cost of the Clean Power Plan, correct?

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- A. It would seem, yes, it would seem to me that it's pretty far off in the future at this point, and since they are so illiquid out in those years, I would expect it would be difficult to state with certainty that the market is capturing that at this point.
- Q. Okay. So same question for electricity price futures, since the Clean Power Plan does not go into effect until 2022, would you agree that any electricity futures are not taking into account the cost of the Clean Power Plan?
- A. Yes, similar to the same qualification, there may be some who are thinking about it, but determining how much that's affecting the price, I believe, would be pretty difficult.
- Q. But the cost of Clean Power Plan compliance, assuming it's upheld, will affect both gas and electricity prices, correct?
- A. When it's implemented? I haven't done an analysis for this testimony on the extent of what the impact will result in; more importantly, when it will result.

- Q. Okay. Let me ask it this way, if one were to conduct either a gas or an electricity price projection in the same way that the EIA does its AEO, rather than looking at futures, would you agree that CO-2 costs for Clean Power Plant compliance would be something that one would want to take into account?
 - A. Yes, at some point, yes.
- Q. Okay. Do you know if Mr. Bletzacker's price forecast included a CO-2 cost for Clean Power Plan compliance?
- A. I understand it did.
 - Q. Was it \$15 per metric ton?
- A. That is my recollection, yes.
- Q. Do you have any reason to doubt that number?
- 16 A. No, I don't.

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- Q. Do you know what the EIA's 2015 Annual
 Energy Outlook included in terms of a CO-2 price for
 Clean Power Plan plants?
- A. My recollection is the reference case of the AEO doesn't take into account CO-2.
- Q. Okay. Let me ask you about trucking. You
 are aware that certain trucks, both light-duty
 vehicles and long-haul trucks, can run on natural
 gas; is that correct?

- A. Yes, I am.
- Q. Are you aware of what inputs in terms of billion of cubic feet per day Mr. Bletzacker's fundamentals forecast considered for natural gas consumption by vehicles?
 - A. No, I am not.
- Q. All right. Let's look at that one. I assume you don't have Mr. Bletzacker's rebuttal testimony in front of you or do you?
 - A. No, I do not.
- 11 Q. Okay.

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- MR. McKENZIE: May we approach?

 EXAMINER SEE: Yes, you may.
 - Q. My colleague is handing you a document that's already been marked and admitted into the record as I believe AEP Ohio Exhibit 50. It's the rebuttal testimony of Karl R. Bletzacker filed on October 27, 2015.

Could you go to page 8 of this testimony, please, line 9 says "for US long-haul trucking alone, liquefied natural gas has the potential to increase natural gas consumption by 9.1 bcf per day."

MR. PETRICOFF: Your Honor, at this point
I want to object. There was no predicate set up that
he has seen this testimony in its totality or

understands it, and I think it's unfair, without setting that up, to ask him to respond to specific questions on testimony which he may not have seen.

MR. McKENZIE: Your Honor, with all due respect, I asked him twice if he had reviewed the rebuttal testimony of Mr. Bletzacker and he indicated in the affirmative.

MR. PETRICOFF: I will withdraw the objection, your Honor.

EXAMINER SEE: Thank you.

- Q. So, first of all, did I read that statement correctly?
- 13 A. Yes.

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- Q. Do you have any reason to doubt this statement?
- 16 A. No, I haven't studied this.
 - Q. Okay. You can put that aside.

Let me ask you about liquid natural gas exports. You are aware that the United States exports liquid natural gas to other countries; is that correct?

- A. Yes, I am.
- Q. And this is usually done where the gas is compressed and processed and then shipped to other countries, correct?

A. Yes.

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- Q. And --
 - A. On a very limited basis.
- Q. Okay. But you would agree, though, that liquid natural gas exports, they increase, all other things being equal, natural gas prices would also increase, correct?
- A. Well, depending upon the particular locality and localized supply-demand conditions, yes, if you hold supply constant, increase demand, you will get upward pressure on prices.
- Q. And are you aware of what inputs in terms of billion cubic feet per day Mr. Bletzacker's fundamental forecast used for projected liquid natural gas exports?
- A. Again, I haven't studied that as part of my supplemental testimony. It wasn't relevant.
- Q. Okay. And are you aware of what inputs in terms of billion cubic feet per day the EIA's 2015

 Annual Energy Outlook used for liquid natural gas exports?
 - A. No, I am not.
- Q. Okay. How about pipeline exports, you are aware that the United States exports natural gas through pipelines, in particular, to Mexico, correct?

- A. I am aware that -- not aware of the magnitude, but there is an interest.
- Q. My next question then, are you aware of what inputs, in terms of billion cubic feet per day, Mr. Bletzacker's fundamentals forecast used for projected pipeline exports to Mexico?
- 7 A. No. Again, it wasn't relevant for my 8 testimony.
 - Q. Same question for the 2015 Annual Energy Outlook, do you know what assumptions were in there?
 - A. Nope.

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- Q. Pipeline imports, you are aware that the
 United States imports natural gas from Canada,
 correct?
- 15 A. Yes.
 - Q. And are you aware of what inputs, in terms of billion cubic feet per day, Mr. Bletzacker's fundamentals forecast used for projected pipeline inputs from Canada?
- 20 A. No, I am not.
 - Q. And same question for the 2015 Annual Energy Outlook?
- 23 A. Same answer, no.
- Q. Would you agree with me that as one is projecting gas prices in the future, that the price

elasticity of natural gas can affect gas prices?

- A. Are you saying demand elasticity or supply elasticity or both?
 - O. Either. Either.
 - A. Yes, both.

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- Q. And the lower the price elasticity, that is, the more inelastic gas prices are, or either component of gas prices are, the more an increase in demand will increase prices, correct?
- A. Yes. So if you are saying steeper demand-and supply-curves, lead to steeper price increases, all else equal, when one changes.
- Q. Thank you. That is a much more eloquent way of saying it, yes.

Are you aware of what inputs

Mr. Bletzacker's fundamentals forecast used for the price elasticity of either the demand or supply curves for natural gas?

- A. No, I am not.
 - Q. And do you know what the inputs the EIA's 2015 Annual Energy Outlook used for the price elasticity of natural gas?
- A. No, I do not.
- Q. All right. Let's go to page 17 of your testimony, please, your supplemental testimony. The

last sentence in Answer 19 reads "For example, assuming generation unit forecast energy market revenues are based on forward market data at the time the rate is set, I estimated that the impact of quarterly reconciliation could range from negative \$3 per megawatt-hour to \$10 per megawatt-hour." Did I read that correctly?

A. Yes.

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- Q. Just for context, you are talking about the quarterly reconciliation of the PPA rider if the PPA proposal is adopted, correct?
 - A. Yes.
- Q. And to be a clear, a negative number here is a charge to customers, meaning they pay more, and a positive number is a credit, meaning they pay less, correct?
- A. Yes.
 - Q. So for a 1,000 kilowatt-hour customer, your estimate of the quarterly reconciliation for the PPA rider would range from the customer paying a \$3 charge to receiving a \$10 credit, correct?
- A. Yes. As we've discussed the, \$10 happens to be the first quarter of 2014.
 - Q. Right. And your estimate is based on historical data, correct?

A. Yes.

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- Q. And the \$10 megawatt-hour credit results from the first quarter of 2014, that's the polar vortex, correct?
 - A. Correct.
- Q. So, essentially, if there is another polar vortex in the future, the quarterly reconciliation for the PPA rider, in your estimate, could be as much as a \$10 credit for a 1,000 kilowatt-hour customer in that quarter, correct?
- A. You know, assuming you hold all else equal in the way the analysis was conducted, yes, that's what the data showed, correct.

MR. McKENZIE: Just one second, please.

Your Honor, the rest of my questions are going to necessarily require me to divulge the contents of his confidential testimony and his confidential exhibits, so I have no more nonconfidential questions, but would request an opportunity to ask questions in a confidential session.

EXAMINER SEE: With that, we will proceed to Mr. Beeler.

MR. BEELER: No questions, thank you.

25 EXAMINER SEE: If it's a good place to

break, we are going to take a lunch break and come back and pick up with the confidential --

MR. PETRICOFF: Your Honor, if I could, when we come back, are you planning on a redirect for the public session and a redirect for the confidential or just -- or I guess it would be two separate redirects after we're completed?

MR. McKENZIE: I'm sorry to interrupt. I don't know if it helps, my confidential questions, I don't think, are going to take more than 10 or 15 minutes.

EXAMINER SEE: We will have to consider whether there is a way to expedite it, so that it's -- so that confidential information is protected and that all issues can be addressed easily, so we'll take that up after lunch.

MR. PETRICOFF: Sounds good. Thank you, your Honor.

EXAMINER SEE: We are off the record.

(Thereupon, at 12:07 p.m., a lunch recess was taken until 1:00 p.m.)

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5291 1 Thursday Afternoon Session, 2 January 7, 2016. 3 EXAMINER SEE: Let's go back on the 4 5 record. Mr. Petricoff. 6 MR. PETRICOFF: Yes, your Honor. We are 7 going to do --8 EXAMINER SEE: Let's continue the public 9 redirect of the witness, and then, when we close, for 10 the confidential portion, it will all be together and 11 we will pick up from there. MR. PETRICOFF: Good plan. Thank you, 12 13 your Honor. 14 15 REDIRECT EXAMINATION 16 By Mr. Petricoff: 17 Mr. Cavicchi, earlier today you were asked 0. 18 questions about the Dominion purchase power 19 arrangements or the purchase power process. Do you 2.0 recall that? 21 Α. Yes. 22 Q. Are you familiar with the Dominion I'll 23 call it PPA -- PPA process? 2.4 I'm familiar with the Virginia regulatory 25 framework where they evaluate potential power plant

additions or power plant purchases that may be made by the utility, here Virginia Power, subject to a fairly detailed, thorough competitive bid process.

Which often may be -- not recently, obviously, as we have heard, but in some cases results in power purchase agreements with competitive sellers of power.

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- Q. In your opinion is it an apt analogy to compare the Dominion PPA with the Ohio -- AEP Ohio proposed PPA here in this case?
- A. No. I think that PPAs that are struck in a lot of the regulated states that we are here in discussions about come -- come about through a competitive bid process where a contract is developed and a request for proposals is developed. Those are sent out to potential bidders who are going to be willing to offer supply into an auction, usually a sealed-bid type of auction.

Their bids will be evaluated, subject -and their bids will be subject to the contractual
form of the PPA that they have been provided ex ante,
and it's often the case in those agreements that the
requirements that the seller undertakes are very
substantial, and in my experience quite a bit
different than an agreement that wasn't subject to a

competitive process like the power purchase agreements here that AEP Ohio is proposing to enter into with its affiliate, with AEP Generation Resources.

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- Q. In your mind there's a distinction between a generation that is covered by cost of service and cost of service state and what is being proposed in the AEP Ohio PPA?
- A. Yes. I think that the regulatory framework in states that are still fully cost-of-service regulating, they are public utilities, as monopoly providers of power supply and delivery services envision rate structures that are not typically based on cost of service by power purchase agreements. They are based on overall costs that are submitted before a regulatory body. Rates are set based on the sort of typically a test-year set of costs.

Once those rates are set, the utility who is receiving those rates, in this case the vertically-integrated company which is fully regulated has a great incentive to minimize its costs so as to be able to achieve the return on equity that's been built into its rate structure.

And, in fact, it's often the case there

are even additional incentives where utilities, in this type of framework, are encouraged to make off-system sales when their supply is not being used to meet their own customers' demands, so as to earn additional revenues that are then often shared with ratepayers.

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- Q. Also earlier today you were -- you were asked whether you had done a study to quantify what the net impact to ratepayers would be under the proposed PPA. And I think you indicated you had done no such -- no such study?
- A. I just indicated that I had not evaluated the eight-year term of the PPA.
 - Q. Okay. Well, with that in mind, how could you testify then you didn't believe the -Mr. Allen's proposed 700-plus million dollar net benefit was correct?
 - A. In my supplemental testimony I simply observed, as we discussed, that gas prices have been declining in recent months and then, you know, even in very simplistic terms if we are to accept that \$1 per million BTU decline in gas price corresponds to a 7 or 8 dollar per megawatt-hour, the reduction in power price, under the PPA, where -- where they are envisioning a substantial amount of production such

that the reduced revenues could be in the -- could be very substantial, as I say in my testimony.

- Q. One final question for you, you had indicated in your testimony that you expected that the adjustments in the quarterly PPA, rider PPA adjustments would range between negative \$3 and \$10. And you were asked whether, during the polar vortex type event, you would expect it to be a \$10 credit. Do you recall that line of questioning?
 - A. Yes.

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- Q. If you had a polar vortex type event, how long would that \$10 credit -- what would be the duration of that \$10 credit?
- A. So in the analysis I did, the credit would -- would apply for one quarter. You know, following -- probably one to two quarters following the quarter in which the weather event takes place.
- Q. What would happen to the adjustments after that quarter?
- A. They fall away and new adjustments would be made based on what happened in subsequent quarters.
- MR. PETRICOFF: I have no further questions. Thank you very much.
- 25 EXAMINER SEE: Mr. O'Rourke?

5296 1 MR. O'ROURKE: No questions, your Honor. 2 EXAMINER SEE: Mr. Michael? 3 MR. MICHAEL: No questions, your Honor, 4 thank you. 5 EXAMINER SEE: Ms. Fleisher? 6 MS. FLEISHER: No questions, your Honor. 7 EXAMINER SEE: Mr. Kurtz? 8 MR. KURTZ: No questions, your Honor. 9 EXAMINER SEE: Mr. Darr? 10 MR. DARR: No questions. 11 EXAMINER SEE: Mr. Oliker? 12 MR. OLIKER: No, thank you, your Honor. 13 EXAMINER SEE: Ms. Spinosi? 14 MS. SPINOSI: No questions, your Honor. 15 EXAMINER SEE: Mr. McKenzie. 16 MR. McKENZIE: Yes, your Honor, just a 17 couple. 18 19 RECROSS-EXAMINATION 20 By Mr. McKenzie: 2.1 You spoke of the PPA process in Virginia. 22 You also understand that Dominion has built and owns 23 and operates 18,000 megawatts of its own generation, 24 correct? 25 A. Yes, I do.

- Q. And the Virginia Commission, when it conducts the base rate case that you were referring to, it reviews the reasonableness of costs included in the test year associated with those generating facilities, correct?
 - A. Yes, definitely.

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- Q. And as provided in the stipulation, the Commission here will review the reasonableness of costs incurred by the PPA units, correct?
- A. Well, they will review the costs that are being proposed as part of the PPA, but my point with Virginia is when they go out to acquire new capacity, they run it through a very distinct testing process to determine whether it's economic. So even when, in your examples, of Warren County and Greensville, and the other gas-fired plant that they recently started constructing, Brunswick, I think, there was a process where they tested that. And so my comments were more related to the testing of that and then making sure that that was the best option for customers as opposed to say, for example, doing a power purchase agreement with another plant owner or developer.
- Q. Well, I'm sorry, excuse me. Under traditional cost of service regulation in Virginia, when Virginia built its 18,000 megawatts of

generation, the Commission in Virginia determined that that generation was going to be used and useful, correct?

Α. Yes.

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- Ο. And the same is true of the PPA units in the Ohio Commission, correct, when they were built the Ohio Commission concluded that those units would be used and useful, correct?
 - Α. I would expect so, yes.
- And Dominion, when you're on year 20, say, Q. of the life of a generator, costs from that generator would be included in a test case or a base rate -- a test year for a base rate case and the Commission would review the reasonableness of those costs, correct?
- 16 Α. Yes.
- 17 MR. McKENZIE: Okay. No further 18 questions.
- 19 EXAMINER SEE: Then let's move to -- I'm 20 sorry. Mr. Beeler.
- 21 MR. BEELER: Nothing, your Honor. 22 you.
- 23 EXAMINER SEE: Let's move to the 24 confidential portion of your cross-examination, 25 Mr. McKenzie.

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                 MR. McKENZIE: Could we have just a
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      second, your Honor, to make sure we have --
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                  EXAMINER SEE: Yes. Let's go off the
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      record.
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                  (Discussion off the record.)
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                 EXAMINER SEE: Let's go back on the
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      record.
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                  (CONFIDENTIAL PORTION EXCERPTED)
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                 (OPEN RECORD.)
                 EXAMINER SEE: Mr. Petricoff.
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                 MR. PETRICOFF: Yes, your Honor. At this
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      time we would move for admission into the record
      P3/Exhibits 12, 13, and 13A.
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                 EXAMINER SEE: Are there any objections to
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      the admission of P3/EPSA Exhibits 12, 13, and 13A?
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                 Hearing none, P3/EPSA Exhibits 12, 13, and
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      13A are admitted into the record.
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(EXHIBITS ADMITTED INTO EVIDENCE.)

MR. McKENZIE: Your Honor, we've determined to not move Confidential AEP Exhibit 55.

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EXAMINER SEE: Okay. Thank you.

MR. SATTERWHITE: Your Honor, before we call the next witness, may I raise one issue. I placed before the examiners on the Bench the letter that was filed in the docket today dealing with the indexing corrections discussed in Mr. Allen's testimony yesterday. So that's in the record -- or in the docket.

I wasn't sure how the Bench wanted us to move forward, if you want it to be a supplement to Joint Exhibit 1, or what the preference was of the Bench, but I wanted to raise it. We could also mark these pages all in Joint Exhibit 1, as we did in the attachment to the letter, so it would be consistent with that.

EXAMINER SEE: Let's go off the record for just a second.

(Discussion off the record.)

EXAMINER PARROT: Mr. Satterwhite, as you mentioned, we note that the letter has been filed in the docket. We are going to leave it at that. Thank you for doing that at our request and we're moving

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      on. Thank you.
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                 Mr. Settineri.
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                 MR. SETTINERI: Thank you, your Honors.
      At this time on behalf of Dynegy, Inc., we would call
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      Mr. Dean Ellis to the stand, please. And, your
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      Honor, before we start, if I may mark as an exhibit,
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      Dynegy Exhibit No. 2, please.
                 EXAMINER PARROT: Swear the witness first.
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                 (Witness sworn.)
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                 EXAMINER PARROT: Mr. Settineri.
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                 MR. SETTINERI: Thank you, your Honor. At
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      this time I would like to mark Dynegy Exhibit No. 2.
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                  (EXHIBIT MARKED FOR IDENTIFICATION.)
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                             DEAN ELLIS
      being first duly sworn, as prescribed by law, was
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      examined and testified as follows:
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                         DIRECT EXAMINATION
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      By Mr. Settineri:
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          Ο.
                 Good afternoon, Mr. Ellis.
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          Α.
                 Good afternoon.
22
                 Would you please state your name and
          Q.
      business address for the record.
23
24
                 Dean Ellis, Dynegy Inc., 601 Travis
25
      Street, Houston, Texas 77002.
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- 1 Q. And who are you appearing on behalf of today?
 - A. Dynegy Inc.
 - Q. And do you have before you what's been marked as Dynegy Exhibit No. 2?
- A. Yes, I do.

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7 MR. SETTINERI: Go off the record for a 8 second.

(Discussion off the record.)

EXAMINER PARROT: Back on the record.

- Q. All right. I will just ask the question again. Mr. Ellis, could you please identify what's been marked as Dynegy Exhibit 2, please.
- A. Dynegy Exhibit No. 2 is my written testimony on the stipulation.
- Q. Okay. And you previously filed testimony in this proceeding, correct?
 - A. Yes, I have.
 - Q. Okay. And this would be the second piece of testimony that you've caused to be filed in this proceeding, correct?
 - A. Yes, it is.
- Q. Do you have any changes to your -corrections to your testimony today, sir?
- 25 A. I have at least two that have been picked

up at the last minute. I characterize them as relatively minor corrections. For example, on page 4 we used the term "10.38 percent rate of return" and I believe that should be more correctly stated as "10.38 percent rate of return on equity."

- Q. And, Mr. Ellis, just for the record, that would be page 4, line 8 to line 19; is that correct?
 - A. Correct.
 - Q. Okay.

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- A. And I believe there is at least one more location where we used similar jargon. Page 9. I'm sorry, page 8, line 12, again similarly in the written testimony we used "10.38 percent rate of return" and I believe it should be more correctly stated as "10.38 percent return on equity."
 - Q. And those are two changes you are making to your testimony today, correct?
 - A. Correct, please.
 - Q. Do you have any other changes or corrections to your testimony?
 - A. Not at this time.
- Q. If I asked you the questions in your supplemental direct testimony today, would your answers be the same, subject to the corrections you just made?

5317 1 Α. Yes, they would. 2 MR. SETTINERI: Thank you. At this time the witness is available for cross-examination. 3 4 EXAMINER PARROT: Thank you. 5 Mr. O'Rourke. 6 MR. O'ROURKE: No questions, your Honor. 7 EXAMINER PARROT: Mr. Michael. MR. MICHAEL: No questions, your Honor. 8 9 EXAMINER PARROT: Ms. Fleisher. 10 MS. FLEISHER: No questions, your Honor. 11 EXAMINER PARROT: Mr. Darr. 12 MR. DARR: No questions. 13 EXAMINER PARROT: Mr. Kurtz. 14 MR. KURTZ: No questions, your Honor. 15 EXAMINER PARROT: Mr. Oliker. 16 MR. OLIKER: No questions, your Honor. 17 EXAMINER PARROT: Ms. Spinosi. 18 MS. SPINOSI: No questions, your Honor. EXAMINER PARROT: Mr. Satterwhite. 19 20 MR. SETTINERI: Thank you, your Honor. 2.1 2.2 CROSS-EXAMINATION 23 By Mr. Satterwhite: 24 Good afternoon, Mr. Ellis. Good to see Q. 25 you again.

- A. Good afternoon, Mr. Satterwhite. Good to see you too.
- Q. I would like to start on page 6 of your testimony, if you could turn to that page and look around lines 19 to 21. Let me know when you are there.
 - A. Yes, I'm there.

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- Q. And there you talk about your concerns with the PPA, some of the ones we discussed previously, but here you talk about how they relate to the joint-owned units between AEP Ohio and Dynegy, correct?
 - A. Correct.
- Q. And how you think that it is an above-market subsidy and that makes AEPGR agnostic to the price and, therefore, eliminates incentives for improving efficiency, correct?
 - A. Correct.
- Q. And this concern that there is no incentive to improve efficiency at the plant, leaves out the role of AEP Ohio and the Commission's review of AEP Ohio, correct?
 - A. As I understand it, AEP Ohio is subject to the jurisdiction of the Commission, but, as also I understand it, the generation side, AEPGR is not

subject to the jurisdiction of the Commission. So it's my understanding that there is a potential gap here where the actions of AEPGR may not actually fall under jurisdiction of the Commission and, therefore, it might not actually be reviewable.

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- Q. Right. But your testimony is focusing on AEPGR, not on the influence that AEP Ohio or the Commission might have on AEPGR, correct?
- A. My statement in those lines primarily relates to how AEPGR will or could participate in the markets.
- Q. But it's your understanding, I believe we did talk about this last time, that AEP Ohio will have an operating committee and an influence over what happens at these plans, correct?
- A. My understanding is that there is an operating committee that will be established to perform the function that you mentioned.
- Q. And this Commission, the Ohio Commission, will review the actions of AEP Ohio and what it does in relationship there, correct?
- A. As I understand it, that's what's on the record.
- Q. Okay. You use the term "above-market subsidy" in that area. Do you see that?

A. Yes.

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- Q. And what you're referring to in the above-market subsidy there is really the recovery of cost and the 10.38 return on equity that we just discussed, correct?
- A. Or more specifically, I would say it's the guaranteed revenue that AEPGR and AEP Ohio would receive.
- Q. But I want to lock that down and really focus on what that is and what we have in this case. And what's being recovered is the costs of running the plant plus the 10.38 return on equity. That's the component that's being collected by AEPGR, correct?
 - A. My understanding, from a cursory review of the PPAs, that's what's recovered, what -- what will be recovered, excuse me.
 - Q. AEPGR, as a result of entering into this, is giving up the upside of recovering more than that if the market would bear that, correct?
 - A. As I understand the mechanics in the PPA, if the market were to bear more than potentially there could be -- it's potentially that there would be no recovery of upside in addition to that.
 - Q. Because, as market prices went up and

there was more to recover, the generator, AEPGR, isn't recovering that. That's going to offer a credit to customers to offset the cost of the PPA rider; is that your understanding?

A. That's my understanding.

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- Q. Okay. And I believe we talked a little bit about this last time in general that Dynegy, itself, has entered into bilateral contracts encumbering the generation unit attributes of Dynegy assets, correct?
- A. To be more specific, my responsibility is not on the commercial side. I am aware that we generally do enter into bilateral contracts as a means of selling energy and capacity off the units. I can't say specifically if Dynegy has entered into bilateral contracts off of these units at this time, and I think that was your exact question.
- Q. I believe the last time in your transcript you indicated that Dynegy has entered into bilateral contracts, and there was a discussion how we didn't want you to talk about specifics, but just in general, that Dynegy does enter into bilateral contracts, correct?
- MR. MICHAEL: Objection, asked and answered and it goes back to the previous hearing

and, therefore, wouldn't be appropriate in this hearing on the stipulation.

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MR. SETTINERI: Object as possibly mischaracterizing testimony in the prior proceeding.

MR. SATTERWHITE: Your Honor, the record speaks for itself. It's at page 2569 to -71, was the discussion. I was trying not to get into specifics and just sort of set the foundation for the next question here. Much of the testimony he has provided is very similar, as in most testimony filed here in the first phase of the case. It's just now says does the stipulation change this area, so I just wanted to explore that area a little bit.

EXAMINER PARROT: Can you try to rephrase it for me, Mr. Satterwhite, try it one more time?

MR. SETTINERI: Sure. Maybe I will skip the foundation and get right to the question.

EXAMINER PARROT: You can do that. Good with me.

Q. (By Mr. Satterwhite) So it's your understanding that Dynegy seeks to recover its cost and some return on investment when it enters into bilateral agreements with its units, correct? And that's subject to the negotiation that happens and that's the discussion we had before.

- A. I would say generally Dynegy enters into bilateral contracts as a means of selling its power off of the generating units.
- Q. And subject to the negotiation of that agreement, the goal of Dynegy, obviously, is to recover its costs and some type of profit on that, correct?
 - A. I think that's a fair statement.
- Q. And absent any existing bilateral contracts, there's no ceiling or cap on what Dynegy can collect for the selling of its power from its units, correct?
- A. Generally speaking, Dynegy relies on the market to recover its costs and any profit, and there's neither a ceiling nor a floor on how much it could lose in the market.
- Q. Let's look at page 8 of your testimony.

 The paragraph on line 5 starts "Simply put." Do you see that?
 - A. Yes.
- Q. And this comes after a discussion of a typically regulated market, an unregulated market, and a discussion of a hybrid of those two; is that fair?
- 25 A. Yes.

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- Q. And you sum it up to say the PPA, which I am assuming you say is a hybrid of those two; is that correct?
 - A. I view the PPA as a hybrid of the two.
- Q. And you say that eliminates much of the cost focus and the discipline that a merchant generator would have that is required to ensure cost recovery, plus an appropriate return over the life of the unit, correct?
 - A. Yes.

- Q. And, again, this position also ignores the involvement of AEP Ohio and the Commission in reviewing the practices of AEPGR and what's dispatched at the units, correct?
- MR. SETTINERI: Object. Mischaracterizes the prior record that's been given by Mr. Allen in this proceeding in terms of the Commission's oversight as to only AEP Ohio.
- MR. SATTERWHITE: I believe I -- if I misstated it, I apologize. It was the oversight of AEP Ohio and this Commission of AEP Ohio with its relationship with AEPGR.
- EXAMINER PARROT: All right. With that, I will allow the question.
- 25 A. Could you restate the question for me,

please?

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- Q. Sure. This discussion you have about -I'll back up again, because I think you need the
 previous foundation of the hybrid system that you've
 identified as the PPA fitting under. You understand
 where we are there, correct?
 - A. Yes.
- Q. And then you, in the "simply put" paragraph, you discuss that as a concern because it eliminates cost focus and the discipline of a merchant generator, correct?
 - A. That's correct.
- Q. And with that statement you're ignoring the involvement of AEP Ohio and the Public Utilities Commission of Ohio in its review of AEP Ohio and the relationship it has with AEPGR, correct?
- A. I wouldn't say I'm ignoring it. I would say that even with that consideration with some degree of oversight of the PUCO over AEP Ohio, there still is not the same incentive for the Generation Resources to act in an economic, directional fashion.
- Q. So what you are saying then is that it takes someone that's completely unregulated, that's subject solely to shareholders or the market, they are the only ones that can make -- can focus on being

cost focused and have discipline to make sure the units are as efficient as possible; is that correct?

- A. No, that's not what I am saying.
- Q. What's the difference then?

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- A. What I am -- what you said is that those are the only people that could do that. And related to my statement earlier is I see a gap here where one entity is subject to PUCO jurisdiction. The other, potentially, is not. And the arrangement of the PPA as it currently is written, in my opinion, does not allow for complete Commission oversight of the operations of the plants.
- Q. Okay. So the gap you see is the gap between the Commission not having direct oversight of AEPGR, that it has oversight of AEP Ohio, which has the relationship with AEPGR, correct?
- A. That's an arrangement you might see in a traditionally-regulated, vertically-integrated state.
- Q. And you believe there needs to be incentive for AEPGR or whatever entity is dispatching to make sure they are being as efficient as possible, correct?
- A. There definitely should be some incentive to act rationally and economically and efficiently as possible.

Q. Would you agree that AEP Ohio has the incentive, because the Commission is overseeing the reasonableness of its actions, to ensure that AEPGR is being -- is being as efficient as possible?

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MR. SETTINERI: Just object to the characterization again, back to the record, of the Commission's oversight of AEP Ohio as has been presented in the stipulation.

MR. SATTERWHITE: I don't understand that objection. I think that's perfectly clear. We have established with this witness that the Commission has oversight of AEP Ohio. They are interacting with AEPGR.

MR. SETTINERI: I am just objecting to the last phrase of your question which tailors the question in a direction that doesn't represent the record and what's in the stipulation.

EXAMINER PARROT: I am going to ask you to rephrase, Mr. Satterwhite. I do agree we have to be careful about whether we are talking about AEP Ohio or AEPGR.

MR. SATTERWHITE: That's fine.

Q. And we are talking about who has the incentive to act and make sure things are being efficient. Would you agree that's the area we are

talking about right now, Mr. Ellis?

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- A. I would say that appears to be your question, yes.
- Q. Okay. I want to make sure that you know that's where I'm coming from. So your concern is there is no incentive for the units to be run efficiently because they are in a hybrid system.

 That's your concern, correct?
 - A. That's correct.
- Q. And I am asking if you believe there is incentive on AEP's Ohio part, because it could be subject to disallowance of costs, to make sure the units are run as efficiently as possible?
- A. I don't know if I am in a position necessarily to comment on that relationship to which you are referring.
- Q. And is that due to your lack of involvement as a regulated utility, so that you don't know what the relationship is between a regulated utility and a Commission?
- A. I would say it's mostly because I don't have that experience nor can I speculate on how this might work in the future.
 - Q. So your experience is solely based from a merchant generator operating in the market, so you

can't conceive of what the interests or incentives might be for a regulated entity, correct?

MR. SETTINERI: Object. Asked and answered.

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Q.

MR. SATTERWHITE: I am just trying to sum up, your Honor. I think we are moving around it and I think this will sum up the area.

EXAMINER PARROT: Overruled.

- A. I began my career with a traditionally-regulated, vertically-integrated utility, so I do have experience with a vertically-integrated utility, I do have experience with rate cases and how they operate. So my -- my comment here comes from a position of both having worked at a merchant generator and for a vertically-integrated, traditionally-regulated utility.
- you couldn't speak to what the incentive might be for AEP Ohio, you couldn't rely open your experience before working for a utility to make that decision?

 MR. SETTINERI: Object. Mischaracterizes the testimony. There were more reasons given including going -- including speculation.

Then when you said -- I believe you said

MR. SATTERWHITE: Well, he can explain

that, your Honor. That's why I am asking the question.

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EXAMINER PARROT: Overruled.

- A. Mr. Satterwhite, could you just repeat the question for me?
- Q. Sure. I believe earlier when I asked, can't you agree with me that AEP Ohio would have an incentive to make sure the plants are run efficiently because it could be subject to a disallowance, I believe you told me you couldn't speak to that.

MR. SETTINERI: I would register the same objection, acknowledging that I may be overruled very quickly.

MR. SATTERWHITE: Again, this is the question, your Honor.

EXAMINER PARROT: Mr. Ellis, I am going to direct you to answer the question, but if you need to elaborate, I am not limiting this to a "yes" or "no" kind of thing so.

- A. I am looking for an explanation,
 Mr. Satterwhite, please just one more time then for
 me.
- Q. Sure. I was asking questions about and asking you to help me -- if you could understand the incentive that AEP Ohio, the regulated entity, might

have to ensure that these PPA units are run efficiently, because they could be subject to disallowance if they don't do their part to make sure these are run efficiently, and I asked you if you could agree they would have an incentive to do that and I believe you told me you were unable to answer that, so I wanted to understand why you were unable to answer that.

- A. My feeling is I really can't speculate on how AEP Ohio may negotiate those costs and cost structure with the PUCO. I do agree that a regulated entity, under PUCO jurisdiction, is subject to some degree of oversight, but in this particular case it's unclear to me that there would be effective controls in place to operate the plants in a most efficient manner.
- Q. Right. But the question was whether there was an incentive for AEP Ohio to ensure that they were run cost effectively to avoid a disallowance.
- A. There very well could be an incentive as you described.
- Q. Now, one of the differences between last time you testified and the stipulation is the term of the PPA contract, correct?
 - A. Correct.

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Q. And you talk in your -- back to the discussion on page 8, lines 5 through 12, actually line 7, you talk about "over the continued life of the asset." Do you see that?

A. Yes.

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- Q. So this PPA contract is no longer over the life of the contract -- the life of the asset, it's an eight-year period, correct?
- A. The life of the asset is in question.

 There's been some debate as to what the,

 quote-unquote, life of the assets really means. If

 the assets are no longer economic, I would -- and

 they are no longer economic today, I would argue that

 they are end -- they are at the end of their useful

 life.
 - Q. You haven't presented any testimony to say these assets are at the end of their life, have you?
 - A. I don't believe I have. I would have to refresh my memory on the initial testimony we submitted, but I don't know if we did.
- Q. So AEPGR would be incented to still make sure its plants are running efficiently because there could be life outside of the PPA after the eight-year period, correct?
 - A. Could you restate that question for me?

I'm sorry. Could you ask the question again?

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Q. Sure. This is also on that same area of are there incentives to make sure the units are run efficiently, just so you know what we are talking about. Previously, it was over the life of the unit, and so your argument was there was no incentive because they don't have to "care anymore," for lack of a better term.

Now that it is an eight-year term, doesn't the unit -- the generator have to be concerned about life after the eight-year term and, therefore, make sure they are still making investments and run efficiently?

- A. I don't believe that changing the life of the term to eight years affects that at all. Again, if the units are uneconomic today, then one could easily argue that they are at the end of their useful life, and whether the term of the PPA is eight years or longer, I don't believe that would affect their decision on how they operate the plants.
- Q. But certainly to operate it as efficiently as possible, if it is in the market -- strike that.

The concern you raise in this section, though, is that in the hybrid system, the generator will have no interest in running the units

efficiently, correct?

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- A. I testified that under this hybrid system, where the generation receives an out-of-market subsidy, there is much less of an incentive by -- to operate efficiently. That if those generators were relying strictly on market revenues, that would be much more of an incentive to operate efficiently.
- Q. And part of operating efficiently is making sure there's investment in the units so the units can sustain themselves for multiple years, correct?
 - A. Presumably, yes, generally speaking.
- Q. And if the term is limited of the PPA, like it is here, to eight years, there's an incentive for the generator to make sure investments are still being made to consider the life of the asset after the eight years, correct?

MR. SETTINERI: Objection, asked and answer. That was his exact question.

MR. SATTERWHITE: Your Honor, I agree we are back here because we didn't get an answer, so we're trying to set it back up to get to this point.

MR. SETTINERI: I believe he did give an answer, your Honor. You can look. He said he didn't change his mind.

EXAMINER PARROT: I think I agree, Mr. Settineri.

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- Q. (By Mr. Satterwhite) Let me ask you this way then. Something different. If the units -- wouldn't the generator have an incentive to act efficiently throughout the term of the eight years if it wanted to be considered to be potentially included in a future PPA after the eight-year period?
- A. I can't speculate on how someone, who receives a PPA, might view that. I testified that with the PPA, there is definitely not the same incentive to operate or behave as efficiently as one that would be exposed strictly to the market revenues.
- Q. You said you can't speak to that either. So the only thing you can speak to is the view of a merchant generator that is not regulated by any Commission, correct?
- $$\operatorname{MR.}$$ SETTINERI: Object. Mischaracterizes his testimony.
- MR. SATTERWHITE: I am asking if that's it, that seems to be where we are coming back to whenever I ask him a question of trying to put him in someone else's shoes.
- 25 EXAMINER PARROT: I am going to ask you to

either rephrase it or move on. Your pick.

MR. SATTERWHITE: All right.

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- Q. Dynegy does not have any end-use customers, correct; it operates in the market?
 - A. No, that's incorrect.
 - Q. Why is that incorrect?
- A. Dynegy has, among other things, retail businesses, so we serve, using your terminology, end-use consumers through our retail businesses in multiple states, as an example. We also contract with end-use consumers on the wholesale level.
- Q. So is there a concern for the prices paid by those end-use customers when Dynegy does its business?
- A. We have to offer as competitively as we can because we're competing for those end-use consumers' business.
- Q. So one of the factors is avoiding unnecessary costs with those end-use customers; is that fair?
- A. I would say that we need to structure our offers and our costs as efficiently as possible for those end-use consumers.
- Q. Right. But I am asking for the difference between. What I hear you saying is we have to do it

efficiently so we make sure we can keep the customers, correct?

A. Correct.

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Q. And there's a difference between that and looking at the rates to make sure customers are not paying too much. Do you see that distinction?

MR. SETTINERI: Object. I think there is a lack of foundation as to whether these products are offered, as called, "rates."

MR. SATTERWHITE: And, your Honor, that's why I asked the initial question. He said we do have end-use customers, so I was following up on what he told me.

EXAMINER PARROT: Overruled.

Again, if you need to put some context on this, feel free.

- A. Sure. I will start by clarifying Dynegy has no captive retail customers. We have no rate base. We have no customers for which we could pass costs on to. All of our customers are attained through a competitive process.
- Q. All right. So when you are setting rates and making decisions for how Dynegy is going to operate, your concern is focused on the profit that you can get for Dynegy, correct?

MR. SETTINERI: Object. "Rates," again, implies a regulated company. I think the answer given was exactly the opposite to that. He keeps using "rates" in his questions.

MR. SATTERWHITE: I will restate then if that's the hangup.

MR. SETTINERI: That is my hangup, thank you, Mr. Satterwhite.

- Q. So when Dynegy operates its business and sells its power, its purpose is to maximize the profit for that power, correct?
- A. There are a number of factors that could go into an offer.
 - Q. And my question then is, is the impact of how much Dynegy is going to make from its operations on an end-use customer, for purposes of the customer, a factor that Dynegy considers?
 - A. Yes.

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- Q. Okay. And is it a factor beyond just the ability for Dynegy to get the contract, so that you have to be efficient enough to make sure you can keep the customer, or is it focused on the benefit of the customer?
- A. There's a number of factors that might go into an offer and I would be reluctant to make a

general statement about how we approach any offer to a customer.

- Q. But you would agree it's important to understand the impact of the end-use customer and what Dynegy might be charging for its product?
- A. I'll state I agree that the impact on the end-use customer is considered and it is an input.
- Q. Let's talk about the additional credits you talk about on page 8 and 9 of your testimony.
 - A. Yes.

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- Q. And I believe your argument is that based on the forecasts that are provided that you do not think these retail credits will be paid, correct?
 - A. Correct.
- Q. And if those credits are not paid, isn't that because customers are getting the initial PPA credit in enough substance that there is no need to put this additional credit on top of it?
- A. From looking at the AEP testimony, I understand that if the credits aren't returned to the customers, that that would mean that the market revenues were sufficient.
- Q. Let's talk about co-firing at Conesville a little bit. I believe you discuss that in the substantive part of your testimony. I think it

starts at page 10. Do you have firsthand experience with retrofitting or changing a coal plant to be co-fired natural gas?

- A. I have experience at coal-fired and co-fired generating plants. I would stop short of saying that I have firsthand experience.
 - Q. But you're familiar with it?

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- A. I am generally familiar with coal firing and co-fired coal plants, yes.
 - Q. Say that 10 times fast, I know.

And it's your understanding if Conesville
Units 5 and 6 are updated to be co-fired coal and
natural gas, that means it's able to burn both coal
and natural gas, correct?

- A. One or the other or both, yes.
- Q. Okay. And your statement on page 11, lines 8 and 9, states there could be operational challenges in operating that plant strictly on gas, correct?
 - A. Yes, that's correct.
- Q. Okay. And you used the phrase "strictly on gas" there. That's not the proposal in the stipulation, correct?
- MR. SETTINERI: Object. Mischaracterizes
 the stipulation.

1 MR. SATTERWHITE: I am asking, your Honor. 2 EXAMINER PARROT: Overruled.

- As I understand the stipulation, it didn't Α. clarify whether the plants would operate in which modes. That is, a combination of coal and gas, or exclusively on one or the other.
- Okay. So we should read your testimony as 0. focused on concerns if the plants were to operate directly on gas, correct?
 - Α. Yes.

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- Okay. And, again, later in there you talk 0. 12 on, line 11, solely on gas, correct?
 - Α. Correct.
 - Ultimately, on lines 12 to 14, you assert Ο. the harm is that AEP Ohio could dispatch below-market pricing just to run on natural gas and force ratepayers to make up those lost revenues, correct?
 - And, I'm sorry, Mr. Satterwhite, could you Α. just point to the portion in the testimony again, that you are referring to?
 - Yeah. On page 11, starting on line 12, Ο. there's a sentence "With a quaranteed cost recovery...."
- 24 Α. Yes.
- 25 Q. There you state your concern that the

problem is that AEP Ohio could dispatch the units on gas and cause customers to make up the lost revenues.

A. Correct.

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- Q. Now, did you review the stipulation terms as to how the units will use natural gas if they have the capability?
 - A. I'm generally familiar with the terms.
- Q. Okay. And doesn't the stipulation say that AEP Ohio and its affiliate commit the units will maximize its use of natural gas when it is available and economic?
- A. It does, and the term "maximize" to me could mean so many different operational modes that it wasn't clear what "maximize" necessarily meant.
- Q. What does the economic part of that mean to you?
- A. It could be potentially that when gas is abundantly available, it could mean that when someone has a gas contract and they need to burn the gas to avoid penalties elsewhere. Just off the top of my head, those are a couple of examples. But the term seemed so broad to me that I couldn't really even think about what they might be -- or I couldn't speculate on what AEP might mean in that sense.
 - Q. And you're thinking of that in the context

of a merchant generator who doesn't have someone reviewing its actions for reasonableness like a Commission, correct?

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MR. SETTINERI: Object. Mischaracterizes his prior answer which is related directly to the stipulation.

MR. SATTERWHITE: Your Honor, I am asking on that answer if that's how he is viewing it. He said it is so broad he can't even contemplate what it is. So I am trying to get his state of mind of where he is coming from.

EXAMINER PARROT: Overruled.

- A. My view was I just looked at it from a commonsense perspective. I didn't look at it from necessarily from the perspective of someone subject to oversight or not. When we make such decisions, there's a number of factors that go into it.
- Q. Right. From a commonsense perspective, do you have the -- strike that.

Do you have Joint Exhibit 1 in front of you which is the joint stipulation?

MR. SETTINERI: I don't think he does. Do you have an extra copy?

A. I don't believe I do. I have got a number of exhibits in front of me, but I don't believe I

have that one.

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MR. SATTERWHITE: Can I grab the Bench's?

- Q. And I will draw your attention to pages 19 and 20, provision b. at the bottom there, and this is the one that talks about the "coal heat input." Do you see that?
 - A. Yes, I do.
- Q. And it -- what's your understanding of this provision?
- A. This provision appears to me to be that AEP Generation will limit the amount of coal that is used to burn at those two particular units, Conesville Units 5 and 6.
- Q. And there is a limitation placed on it based on heat rate, correct, of how much coal can be burned?
- A. That's correct.
- Q. And could you read the last sentence of paragraph b. then that's on the top of page 20?
- A. The sentence says "AEP Ohio and its affiliates will commit" -- I'm sorry. "AEP Ohio and its affiliates commit the units will maximize usage of natural gas when it is available and economic."
- Q. Okay. So this is the discussion of AEP Ohio limiting its coal burn at this plant, correct?

A. Yes.

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Q. And the sentence we talked about of it being economic, it states that it should burn natural gas when it is available and economic, correct?

MR. SETTINERI: Object. Mischaracterizes the exact language of the sentence. It does not say it will burn. "Maximize usage" is the word. I would like to have that corrected.

MR. SATTERWHITE: If we are going to parse for that, your Honor, I apologize.

- Q. This talks about when AEP Ohio should use natural gas as its fuel source as compared to coal, correct?
 - A. That's what it appears to say, yes.
- Q. And earlier we were talking about how, and you were confused by, I won't say "confused," you weren't sure what the word "economic" meant in that sentence, correct?
- A. I believe I said I wasn't sure what "maximizing the economics" were, but.
- Q. And it says "maximize usage of natural gas," correct?
- A. Yes.
- Q. Okay. And we are going to maximize the uses of natural -- usage of natural gas when it is

available and economic.

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MR. SETTINERI: Object. Asked and answered. We have been through this sentence, I believe at least four questions now.

MR. SATTERWHITE: I agree, your Honor. I keep trying to get to the end point.

MR. SETTINERI: Your Honor, he gave an answer to this language. Mr. Satterwhite is not getting the answer he might like, but I think the witness has given an answer to this line of questioning.

MR. SATTERWHITE: He has given an answer that he's not sure what "economic" means. I am trying to probe that.

EXAMINER PARROT: Overruled.

- A. I'll clarify, I didn't say I didn't know what "economic" means. I will clarify in the context of the question I said I didn't understand or it wasn't clear to me what AEP meant when they said they were going to maximize the economics of the burn. This sentence says "AEP Ohio and its affiliates commit the units will maximize usage of natural gas when it is available and economic."
- Q. So do you believe that AEP Ohio will use natural gas and dispatch the units uneconomically?

A. That is possible. AEP Ohio could very well, according to this sentence, it could maximize the use of natural gas when it's available and economic and that could result in an uneconomic dispatch. This states the economic use of natural gas, not the economic dispatch of the plants.

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Q. Right. But won't the decisions by AEP
Ohio and how it's dispatched, the coal versus the
natural gas as the source, won't those decisions be
reviewed by the Commission?

MR. MICHAEL: Objection. Asked and answered. The witness has already testified he was unclear about the meaning of this language and it's been gone through now for 10 questions maybe.

MR. SATTERWHITE: I believe I am moving on to the next phase of this.

EXAMINER PARROT: I was going to say I am not sure we specifically got to this. Overruled.

THE WITNESS: Mr. Satterwhite, could you repeat the question?

MR. SATTERWHITE: Could you reread the question, please.

(Record read.)

MR. SETTINERI: I will just object to the form of the question. It's a confusing question. It

refences dispatch which has nothing to do with fuel burn.

MR. MICHAEL: I also object to the form, your Honor, because it assumes that the Commission can understand a vague provision when this witness just testified he can't understand it, so it's -
EXAMINER PARROT: Overruled, Mr. Michael.

Thank you.

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Mr. Ellis, if you need to ask --

THE WITNESS: Please --

EXAMINER PARROT: And then if you need clarification, let me know that, please.

THE WITNESS: Please, and any clarification would help too.

MR. SATTERWHITE: Can you read it again, please.

(Record read.)

- Q. And if it helps, I used "dispatch" because you used dispatch. It's the use of the source.
- A. My understanding that AEP Ohio is subject to the Commission jurisdiction and not necessarily AEP Generation Resources. I understand from your questioning that there will be -- there will be some degree of Commission oversight, but I don't -- I think that answers the question. I think there will

be some degree of Commission oversight over AEP Ohio, but I'm not sure that I can state unequivocally there will be full Commission oversight over whether or not the usage of natural gas was maximized when it was available and economic.

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- Q. On the same page on page 12 of your testimony, lines 15 to 17, you discuss Dynegy's view of co-firing Conesville 4, and you say it's not your intention to switch to co-firing for Conesville Unit 4, correct?
- A. At this time, Dynegy has no plans for co-firing, correct.
 - Q. Okay. That's because you are opposed to co-firing; is that correct?
 - A. No. There's a number of inputs that go into consideration as to whether to add co-firing and then eventually operate the plant as a co-fired unit, and Dynegy just hasn't come to a conclusion one way or the other at this time.
- Q. It is not currently in the business plan; is that fair?
- A. I can't speak to it. It's beyond my knowledge area at this time.
- Q. If the PUCO made recommendations to the state as part of the review of the Clean Power Plan

and suggested co-firing Conesville Unit 4, would Dynegy be able to ignore that recommendation?

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- A. I think it would depend on some of the compliance mechanisms in the state implementation plan for Ohio's compliance with the Clean Power Plan. I can't say at this time that Dynegy would or wouldn't be able to ignore that recommendation.
- Q. But earlier you stated Dynegy is not regulated by the PUCO; is that correct?
- A. Dynegy, on generation side, is not regulated by the PUCO.
- Q. So if the PUCO had a preference for co-firing of gas plants, I believe your testimony is it would take more than just the PUCO, there would have to be more of the full Clean Power Plan, maybe an environmental agency or the Federal Government to force Dynegy to make the switch, correct?
- A. I don't necessarily agree with that. I think that until the state implementation plan is developed and until the compliance mechanisms are developed, I don't know what mechanism may or may not enforce generation owners, such as Dynegy, to co-fire.
- Q. But the PUCO's recommendation to do that would not sway Dynegy one way or the other, there

would have to be other reasons?

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- The PUCO's recommendation would absolutely be taken under consideration by Dynegy. We would absolutely consider any recommendation, particularly when it would come to Clean Power Plan compliance. Dynegy has participated in numerous joint agency Clean Power Plan discussions to date and we are very much interested in being part of the State's solution with -- to Clean Power Plan compliance.
- Look at page 13 of your testimony -- or page 14, where you have the chart that talks about the MMBtus from 2008 to 2015. Do you see that?
 - Α. Yes.
- And your data shows in 2008 Conesville 5 and 6 units had a heat rate input of 55.7 MMBtus based on coal, correct?
- Α. Correct.
 - Okay. And as we talked about in the Q. stipulation earlier on pages 19 to 20, the stipulation has a limitation of roughly 28.7 MMBtus per year, correct?
 - Α. Correct.
- So in the year 2008 -- let me ask it this Q. 24 way. So that means in 2008, AEP Ohio, if this 25 stipulation had been in effect, would only have been

able to burn 28.7 MMBtus to get to this level of heat input, correct?

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- A. In 2008, when natural gas prices were 3 to 4 or 5 times higher than they are today, yes, AEP Ohio would be limited, if the stipulation were in place, to 28.7.
- Q. So do you believe the company will operate Conesville 5 and 6 units using 100 percent coal if the co-firing is approved?
- A. Looking at directionally how the heat input of those units has gone over the last eight years, it appears to me, and looking at the -- considering the natural gas forecast and other economics, I have every reason to believe that those units wouldn't exceed the self-imposed limitation of 28.7 just from the simple economics.
- Q. Well, I am confused there. From the economics wouldn't it make sense for the company to use gas and not coal from what your argument is?
- A. It would depend on the economic dispatch of the plant. It's possible that the plant wouldn't be dispatched on coal or gas or a combination of both, thereby, not even coming close to the self-imposed heat input.
 - Q. But your argument is gas prices have gone

down, so it would be cheaper for the unit to run on gas, correct?

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- A. That's not true. Plants that are built to run on coal are generally much less efficient on gas, so gas would have to become incredibly cheap for a converted plant or potentially even a co-fired plant to become economic on gas.
- Q. So you are saying after the co-firing, it's uneconomic to run it on gas? It's more economic to run it on coal?
- A. I am not familiar with those units exactly but that is a potential consideration.
- Q. Well, I believe -- explain your last answer then, because I asked with gas prices being lower, wouldn't it be cheaper to run the unit on gas, and you said, I believe, correct me if I am wrong, no, because coal units don't run very efficiently on gas.
- A. That's a possibility. Generally units that were built to originally burn coal have a higher heat rate on gas or some combination of gas or coal. Thereby, they are less efficient. Thereby, their dispatch cost is higher than simply running on coal.
- Q. But then you followed up and said you weren't sure once it's adapted to be co-fired,

whether that would exist at this plant or not, correct?

- A. You asked me specifically about Conesville 5 and 6, and I can't answer specifically enough. I'm not intimately familiar with Conesville 5 and 6.
- Q. Now, your trendline that you have on page 15 relies on the 20,000 -- 2015 number of 29.5 MMBtus as its endpoint, correct?
 - A. That's correct.

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- Q. Did you do any specific research on Units 5 and 6 about the coal heat input in 2015 to determine why that number appeared low?
- A. I went to the publicly-available data on the USEPA website. That data was available through the third quarter of 2015. I downloaded it through the third quarter of 2015. And I did a simple extrapolation through the end of 2015 to arrive at an annualized number.
- Q. And that's all the research you did to determine why the number was 29.5 --
 - A. That's correct.
- Q. -- in 2015? Do you have knowledge of environmental-compliance control equipment?
- A. I have some general knowledge of it.
 - Q. Are you familiar with the GORE® mercury

control system used for MATS compliance?

A. No, I am not.

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- Q. Did you review the testimony of Toby

 Thomas from the company and Ms. Jackson from OCC in
 the first phase of this proceeding?
- A. I believe I reviewed Toby Thomas's testimony, and I can't recall if I reviewed the other.
- Q. Do you recall the description of the GORE® technology and the capital investment at Unit 6 in 2015 in that testimony?
- A. I would have to refresh my memory. Off the top of my head, I don't recall.
- Q. But you weren't considering that when you determined that 29.5 would be an appropriate number to use in your analysis here?
- A. No. Again, I simply took the data through the third quarter and extrapolated it.
- Q. But you would agree if the plant was down to install an environmental MATS compliance project for 10 weeks, that that would impact the actual heat input in this chart for 2015, correct?
- A. If that plant was down for 10 weeks in the fourth quarter, the potential is that the heat input could actually be lower than I extrapolated.

Q. But if it was down in the second quarter, then the number 29.5 would be an improper extrapolation, correct?

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- A. It would be a different extrapolation.
- Q. Well, it would be incorporating months that the unit was down and not operating, correct?
- A. Similarly if the unit was down in the fourth quarter, yes.
- Q. Right. But I am going to stick to it's not down in the fourth quarter, but the second quarter. If you use that as the example, we will use it as a hypothetical at this point, you would be extrapolating numbers to get your total number that included 10 weeks of when the plant was not operating, correct?
- A. In addition, I compared 2015 to the other years to make sure that 2015 wasn't an anomaly year, and when I looked back at the previous eight years worth of data, and I see data such as 44.1, 39.8, 34.2, 36.2 all the way back in 2006, 36.2, I'm sorry, in 2010, and then knowing the economics of the power system, the falling gas prices, the falling power price, extrapolating the data in 2015 seemed more than reasonable.

MR. SATTERWHITE: Your Honor, I would move

to strike. My question didn't deal with what else he looked at. It was very specific. I am dealing with the calculation here, I'm doing the extrapolation because he has a footnote that he annualized this number. And my hypothetical was if it was down for 10 weeks in the second quarter, that that annualization of the number is incorrect because it annualized something based on when the plant was not operating. It's a very specific question.

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MR. SETTINERI: Your Honors, he gave an answer saying why he believed it was correct.

EXAMINER PARROT: I am going to grant the motion to strike, Mr. Satterwhite. I do agree that the answer was not responsive, so let's try it again.

Do you want us to reread the question, everyone?

THE WITNESS: Please.

(Record read.)

- Q. When you reach the number 29.5 in your chart on page 14, you annualized that based on the data you had for 2015, correct?
 - A. Yes, correct.
- Q. So, hypothetically, if the plant was down for 10 weeks in the second quarter and you annualized numbers including when the plant was down, then

you've given a yearly view that's inaccurate because you've applied months where the plant wasn't in operation, correct?

- A. That number would be correct. It would reflect 10 weeks that the plant is down.
- Q. But for the fourth quarter, you took an assumption based on the first three quarters and extrapolated that to fill in the gap that you had for the fourth quarter.
 - A. Correct.

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- Q. And if the plant wasn't down in the fourth quarter because it was down for 10 weeks in the second quarter, there's a gap in there that's not included in your number, correct?
- A. Well, you are making an assumption of the operations in the fourth quarter and if you are making that hypothetical, then, yes.
- Q. And I asked because the record will bear out the conversation we had earlier about what was discussed in the previous, but since you were unaware of that, I am just asking this fact pattern as a hypothetical and we can apply it to the facts of the record.

So your answer was correct that this would be an improper extrapolation to fill the fourth

quarter in to get to 29.5 if the plant was down for 10 weeks in the second quarter, correct?

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MR. SETTINERI: Object. Asked and answered. We are just trying to get -- get the answer he wants. That question was answered just 20 seconds ago.

MR. SATTERWHITE: Your Honor, I believe there is a confusion back and forth, so I am trying to get the final answer on it.

EXAMINER PARROT: Overruled.

- A. I would say that the extrapolation takes into account the 10 weeks. And, hypothetically, speaking if there is a different operation in the fourth quarter that could potentially change how that plant was operating in the fourth quarter from the previous three quarters, then the extrapolation would look different. I don't think it would necessarily -- I wouldn't characterize it as wrong or right. It would be different.
- Q. But that's different than what we were talking about in our hypothetical. The hypothetical was there was 10 weeks where it was not in operation and you relied as if it was in operation in those 10 weeks, to fill in the gap for the fourth quarter information you didn't have, to represent 29.5 MMBtus

for the year, correct?

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- A. I'll just say I took the first three quarters of the actual data. I don't have any insight into how the plant actually operated. So if the plant were potentially down for 10 weeks in the first quarter, there's the potential that the plant -- or, the second quarter, I'm sorry, there is the potential the plant could have overproduced for any number of reasons in the other quarters and, therefore, the extrapolation could be correct.
- Q. But you didn't factor any of that in because you weren't aware of what the operations were.
 - A. No, I didn't.
 - Q. Fair enough.

Let's talk about the discussion you have on the nexus of operations on page 16 and 17. And you mentioned, I believe, that Dynegy already maintains a nexus of operations in Ohio, correct?

- A. That's correct.
- Q. I believe we established in the first phase of this proceeding, though, that none of Dynegy's senior leadership are based in Ohio, correct?
- 25 A. That's incorrect.

- Q. How is that incorrect?
- A. Our executive vice-president of retail operations is located in Cincinnati.
 - Q. And what's that person's name?
 - A. Sheree Petrone.

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- Q. And did that change since the last time you testified?
 - A. It may have potentially. I would have to go back and look at my testimony.
 - Q. I believe everyone was in Houston, except one person was in Illinois previously.
 - A. If that was my testimony, Sheree Petrone is now primarily located in Cincinnati. In addition, to other executives, such as our vice president of operations, John Kennedy, he is also located in Cincinnati.
 - Q. We also talked about the PRIDE Project, the last time we were here, correct?
- 19 A. Yes.
 - Q. And has Dynegy maintained the same staffing levels at the plants purchased from Duke as -- as -- let me strike that.
- Has Dynegy maintained the same staffing
 levels of the plants that it purchased from Duke
 since the implementation of the PRIDE Project?

- A. I am not aware of any material or significant changes in staffing one way or the other since the PRIDE Program was implemented or Dynegy purchased the plants.
- Q. Is that something you would normally be aware of, or you wouldn't be aware of anyway?
- A. I could potentially or I may not. It would depend most likely on the size of the change.
- Q. And before we were talking about the corporate communications, we were dealing with those investor relations, and that was talking about the PRIDE initiative the previous time you testified, correct?
- A. Correct.
- Q. And at that point the PRIDE had been -- is it okay if I call it the "PRIDE"?
- 17 A. Yes.

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- 18 Q. Is that how you guys refer to it?
- A. Among other things, yes.
- 20 Q. I won't ask what else.
- 21 A. It is currently called "PRIDE Energized,"
 22 and it's also called our "investment in the company."
- Q. Okay. And how has that O&M -- the focus
 on that was to decrease O&M across the company,
 correct?

- A. Not necessarily in all cases. Where it makes sense to reduce O&M it may be reduced under PRIDE.
- Q. And before we talked about how in the report it dealt with consolidating offices and avoiding property taxes in different areas, correct?
- A. I believe it did. Off the top of my head, without referencing it, I believe it had some of that information in it.
- Q. And that's being applied -- before it was applied in the assets, before the acquisition of the Duke assets, and this next phase was to apply it in the new assets, correct?
- A. I don't recall if it specifically addressed the Duke assets. It possibly could have.
 - Q. Okay.

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- A. I would just have to refer back to it.
- Q. No problem. And are you aware if there -if Dynegy has maintained the same level of community
 support and donations in the communities of the Duke
 units in Ohio?
- MR. SETTINERI: Your Honor, strike that.

 Remove that objection.
- A. Generally speaking, yes. We have actually been asked by the Public Utilities Commission of Ohio

for a list of our community involvement. We had the senior staff at the plants and in the Cincinnati office compile a list, comprehensive list, of our community involvement. The majority, if not all, of those folks were former Duke Ohio employees, and by all accounts from the information I saw, that the level of community involvement is materially the same.

- Q. And that's not been affected by the PRIDE initiative?
 - A. To the best of my knowledge, no.
- Q. Now, you also talk about -- let me go back to co-firing for a second, hopefully just for a second. You talk about the potential cost that could come from co-firing a plant in your testimony, correct?
- A. You are referring to the capital costs to add co-firing?
 - O. Correct.
- A. Yes.

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Q. And you state in your testimony that -- I am talking specifically about the gas pipeline potential. And you say "If the gas pipeline is already there, the cost is hundreds of thousands. If the gas pipeline is not there, it's tens of millions

for that cost, " correct?

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- A. In an effort to try to put some bounds on the potential costs, I said it could -- potentially the cost of adding co-firing could be in the six-figure range. Of course, if the natural gas pipeline is not there, the cost to add it could be significantly more.
- Q. And are you aware that the gas pipeline is already on the Conesville 5 and 6 site?
- A. I believe in recent testimony it was stated that there is gas pipeline availability to some degree.
- Q. And did you review the discovery response by P3/EPSA that asked about whether the gas pipeline was already on the site?
- A. Yes, I believe I did review it.
- Q. And indicated that it was already there, correct?
- 19 A. Correct.
- MR. SATTERWHITE: Thank you. That's all I
- 21 have.
- 22 EXAMINER PARROT: Mr. Beeler?
- MR. BEELER: No questions, your Honor.
- 24 Thank you.
- 25 EXAMINER PARROT: Would you like a few

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      minutes?
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                 MR. SETTINERI: If we may. I don't know
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      if you want to take a break.
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                 EXAMINER PARROT: A short break, yes.
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      Let's go off the record.
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                 (Recess taken.)
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                 EXAMINER PARROT: Let's go back on the
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      record.
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                 Mr. Settineri.
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                 MR. SETTINERI: Thank you, your Honor.
      have no redirect.
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                 EXAMINER PARROT: Your exhibit, I don't
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      recall, Mr. Settineri, bear with me, did you move for
      the admission already?
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                 MR. SETTINERI: At this time, if now is
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      the time, I would move for admission of Dynegy
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      Exhibit 2 into the record, please.
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                 EXAMINER PARROT: Thank you. Are there
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      any objections?
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                 MR. SATTERWHITE: No objection.
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                 EXAMINER PARROT: Hearing none, Dynegy
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      Exhibit No. 2 is admitted into the record.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                 EXAMINER PARROT: Thank you very much,
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      Mr. Ellis, you are excused.
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5367 1 EXAMINER SEE: Mr. Michael. 2 MR. MICHAEL: Thank you, your Honor. OCC 3 calls Mr. Bob Fortney. Your Honor, if I might, I would like to 4 have marked as OCC Exhibit 31, the direct testimony 5 6 of Robert B. Fortney, public version. EXAMINER SEE: Okay. Hold on just a 7 8 second, Mr. Michael, please. 9 MR. MICHAEL: Sorry, your Honor. 10 (Witness sworn.) 11 EXAMINER SEE: Thank you. Have a seat. 12 Go ahead, Mr. Michael. 13 MR. MICHAEL: At this time I would like to 14 have marked as OCC Exhibit 31, the public version of 15 the direct testimony of Robert B. Fortney, and as OCC 16 Exhibit No. 32, the confidential version of the 17 direct testimony of Robert B. Fortney. 18 EXAMINER SEE: So marked. 19 (EXHIBITS MARKED FOR IDENTIFICATION.) 20 2.1 ROBERT B. FORTNEY 22 being first duly sworn, as prescribed by law, was 23 examined and testified as follows: 24 DIRECT EXAMINATION 25 By Mr. Michael:

- Q. Could you state your name, please.
- A. Robert B. Fortney, F-o-r-t-n-e-y.
 - Q. And what is your business address,
- 4 Mr. Fortney?
- 5 A. I have to read this. My business address
- 6 is 10 West Broad Street, Suite 1800, Columbus, Ohio
- 7 43215.

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- 8 Q. And did you prepare direct testimony for
- 9 this case?
- 10 A. For this portion of the case which is this opposition to the stipulation.
- 12 Q. Okay. And you have two documents before
- you, what was previously marked as OCC Exhibit No. 31
- and OCC Exhibit No. 32. Can you please identify what
- 15 | was marked as OCC Exhibit No. 31?
- A. OCC Exhibit No. 31 is the public version
- of my direct testimony in this proceeding, and OCC
- 18 Exhibit No. 32 is the confidential version.
- 19 Q. And Mr. Fortney --
- 20 EXAMINER SEE: I'm sorry, Mr. Michael.
- 21 Hold on a second.
- Mr. Fortney, could you speak into the
- 23 | microphone, please?
- MR. MICHAEL: I don't think it's on
- 25 either, your Honor.

- Q. Mr. Fortney, was that testimony prepared by you or at your direction?
 - A. Yes.

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- Q. And do you have any additions or corrections to the public version of your testimony?
- A. I have a correction or clarification. On page 5 of 6 -- 5 and 6 of the public version of my testimony, two figures have been blacked out as confidential. It's my understanding that as a result of conversations between Mr. Michael and Mr. Satterwhite, I believe, that it was decided that these two figures do not -- are not necessarily confidential and can be made public.

So at the bottom of page 5, "Under a straight demand allocation" that should read "43 percent." And at the top of page 6, "under a straight energy allocation only" that should read "33 percent."

- Q. And did you have any additions or corrections to the confidential version of your direct testimony, Mr. Fortney?
- A. It's my understanding that is still confidential, so, no, I do not.
- Q. Thank you.
 - If I were to ask you the questions subject

to the corrections you just made, that are reflected in your public and confidential direct testimony, would your answers be the same, Mr. Fortney?

A. Yes, sir, they would.

MR. MICHAEL: Your Honors, I move for the admission of OCC Exhibits 31 and 32, subject to cross.

EXAMINER SEE: Okay. Mr. O'Rourke.

MR. O'ROURKE: No questions, thank you,

your Honor.

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11 EXAMINER SEE: Mr. Kurtz.

MR. KURTZ: Thank you, your Honor.

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CROSS-EXAMINATION

By Mr. Kurtz:

- Q. Good afternoon, Mr. Fortney.
- 17 A. Good afternoon.
- 18 Q. Welcome back.
- 19 A. Thank you.
 - Q. Page 3, you -- you identify two things that you think are violative of the cost causation principles, summarize No. 1, transferring 50 percent of the energy efficiency and peak demand reduction costs for transmission and sub-transition to the EDR rider, is that correct, that's the first problem you

1 see?

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- A. That's correct.
- Q. Okay. And then the second problem is transferring 50 percent of the IRP credit from the EE/PDR to the economic development rider; that's the second problem?
 - A. Yes.
- Q. Okay. Then did you mean to say it this way, then you say on line 18 the transfer of 50 percent of the EE/PDR to EDR causes harm and so forth. Did you mean to say that both of those things cause harm or are you limiting harm to just one of the two?
- A. Both of the transfers come out of the EE-PDR rider.
- Q. Right. But you don't mention the IRP.

 Did you mean to say in that sentence, beginning on

 line 18, recovering half the IRP credit is a bad idea

 also through the EDR?
- A. Yes, I mean to say that, but I don't think I needed to say that because the IRP credits are part of the EE/PDR rider.
- Q. Okay, okay. Got it. I understand. Now, you say it violates cost causation, is that -- that it abandons the cost causation principles?

A. Yes.

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- Q. Okay. First of all, you recognize that cost causation is a flexible concept in ratemaking? Or is it a hard-and-fast kind of concept?
- A. It's pretty straightforward. He who causes the cost, should pay for the cost.
- Q. How many -- cost-of-service study, in a rate case, is an attempt to allocate costs among the various customer classes, right?
- A. Yes. And you are correct and there are various allocation methods where costs are allocated in many different ways.
- Q. And there is -- I can think of single CP cost of service studies, 12 CP, average and excess, base intermediate peak, there's -- there's all kinds of ways to allocate costs, do you disagree with that?
 - A. No, I do not disagree.
 - Q. So you do not disagree, so you agree?
- A. I agree that there are many ways of cost allocation.
 - Q. Okay. And there's a certain amount of discretion afforded to this Commission and all commissions in allocating costs?
- 24 A. Sure.
- Q. Okay. Now, you are aware that certain

large customers can opt out of the EE/PDR rider through the Senate Bill 310 process?

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- A. Vaguely. I am not real familiar with those.
- Q. If you -- if you recover part of the EE/PDR costs through the economic development rider, those customers that had opted out of the EE/PDR are still going to pay part of it through the EDR rider; would you agree?
- A. If their class is subject to the EDR rider, yes.
- Q. So -- so by this transfer those large customers that opt out under the Senate Bill 310 are still going to pay part of those costs through EDR, correct?
- A. They may -- they may pay part of those costs through the EDR rider, yes.
 - Q. Okay. Now, are you familiar -- you are aware -- have you looked at the Commission's order on the IRP, the interruptible rates?
 - A. I have not, no.
- Q. So you don't know if the Commission
 attributes an economic development aspect to the IRP
 process?
- 25 A. I do not know what the current Commission

position is on the economic development of an interruptible power.

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Q. Are you aware that FirstEnergy has an interruptible program or ELR program for large customers?

MR. MICHAEL: Objection, relevance.

MR. KURTZ: Well, it's relevant because I am going to demonstrate just how the Commission allocates the interruptible credits in the FirstEnergy case, so it's Commission precedent, so it's relevant here. In other words, how the Commission allocates cost for one utility is relevant to how it might consider allocating costs for a second utility.

- Q. Are you aware that FirstEnergy has an ELR interruptible rate program?
- A. I am not aware of any of the current programs in any of the current tariffs.
- Q. Okay. So you would not know if 50 percent of the ELR interruptible credits are recovered through the economic development rate and the other half through the EE/PDR, same as being proposed here?
- A. I do not know that, no.

Q. Page 5.

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- A. I assume that was approved by the Commission.
 - Q. Been approved for years, at least for a couple of ESPs, I think.
 - A. There is specific language.
 - Q. Yes. It's a \$10 credit, \$5 recovered through EDR and \$5 through EE/PDR.
 - A. So FirstEnergy is recovering that due to a Commission order.
- Q. Several Commission orders which is -- okay.

Page 5, you talk about the allocation of the PPA rider. Now, you are aware that the original proposal of AEP was to allocate the net costs or credit to the rate schedules based upon energy and then recover them through an energy charge, a uniform energy charge or credit. Do you know how the original proposal was?

A. Well, actually that's a good question because as I went back through the application in the ESP proceeding and the original application in this case and in the amended application and as I reviewed Mr. Allen's testimony, I did not see that affirmative statement anywhere that cost and revenues were

allocated to the PPA on an energy basis.

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However, because of Mr. Allen's testimony in the stipulation where he said that they are allocated on the 5 CP basis, I assumed that they were originally allocated on an energy basis.

- Q. Yeah. If you look at the original schedules where they show the projected charge or credit, it's a uniform charge or credit across the schedules, as it is in energy, but let's move on.
- So the current proposal is to take the charge or credit, allocate it to the rate schedules based upon 5 CP, and then recover it through a uniform energy charge about by rate schedule -- charge or credit, correct?
 - A. That's correct.
- Q. Okay. And do you know if that's exactly the way FirstEnergy is proposing to allocate and recover their RRS or whatever rider?
- A. I know nothing of what FirstEnergy is proposing.
- Q. Now, this allocation method allocates more costs and more credits to the residential class because it's a 43 percent -- 33 percent numbers that you put into the public version, right?
- 25 A. That's correct. Both cost and credits are

proposed to be allocated in that manner.

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- Q. So if the PPA is a credit, that would allocate more money, more credit to the residential class under this 5 CP than an energy allocation, correct?
- A. And in the stipulation, the \$4 million initial credit, the residential class would receive a greater portion of that credit under the demand allocation than they would under the energy allocation.
- Q. Right, right. Now, on page 6, line 2, you say "The proper allocation should be a combination of demand and energy"; is that correct?
- A. Yes. The wording is correct. The meaning is that there is probably some number in between a direct demand allocation and a direct energy allocation that is more appropriate.
- Q. And you did not make a recommendation for the Commission.
 - A. No, I did not.
- Q. So your -- if the Commission adopts -- you are just leaving it up to the Commission's discretion to allocate costs as it sees fit? Costs or credits? I should say.
- A. Well, I believe the last sentence of my

testimony, before the concluding question, is "Such determination should be part of the forecasted values and subject to the quarterly true-ups."

- Q. Well, sure, but first the Commission has -- if the Commission approves the stipulation, approves the PPA, you have not recommended how the allocation of the credits or costs should be other than it should be combination of demand and energy.
- A. My recommendation would be that it should be on -- not be changed by the stipulation and it should be on an energy allocation.
- Q. Then what do you mean "The proper allocation should be...the combination of demand and energy"?
- A. Because to do it right, it would be some combination of those two. I'm sure that the PPA itself is not a simple document.
 - Q. Well, now --

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- A. There are many aspects, so there is simply not a true demand allocation or a true energy allocation that would encompass all the terms of the PPA and all of the ways that power is sold into the market.
- Q. Well, I think you are missing it. The PPA rider will just allocate a dollar amount of costs or

credits. It's -- a number will fall out of it and we are going to allocate it one way or the other. This isn't an issue regarding the complications of market sales or costs. There will be a net number at the very end of the process. Do you understand?

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- A. Yes, but there is a cause for that net number. There's a netting of the revenues and costs.
- Q. Yes, but then the question is how do you allocate it -- if it's a credit, how do you allocate it; if it's a cost; how do you allocate it? That's what I thought your testimony was talking about.
- A. My testimony is that it should not be on a straight demand basis.
- Q. Now, here -- did you just say it should go back to the energy allocation?
- A. If you -- because you were asking me if I had a recommendation.
 - Q. Well, I thought your recommendation is --
- A. For the current case. My recommendation for the current case would be to stay on the energy allocation.
- Q. But you say on line -- page 6, line 2,
 "The proper allocation should be based on the
 combination of demand and energy," so are you
 recommending an improper allocation of pure energy?

A. Just as the stipulation does, it recommends an improper allocation on a demand basis. So absent -- absent a study which shows what the proper allocation would be, then the fallback position I would recommend would be on an energy allocation.

- Q. Even though there is no -- there is no conceptual cost causation basis for that?
- A. I don't know what the conceptual cost causation basis for straight demand allocation would be.

MR. KURTZ: Thank you, Mr. Fortney.

No, further questions, your Honor.

EXAMINER SEE: Mr. Darr?

16 CROSS-EXAMINATION

By Mr. Darr:

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Q. Just a couple of follow-up questions on your testimony on pages 5 and 6. With regard to your statement starting at line 2 on page 6, and this is the statement that you say the proper allocation should be based on a combination of demand and energy. And going off from there. I believe you just said in response to a question from Mr. Kurtz that you would need to do a study to determine what

the proper components of that would be, correct?

- A. In reality that figure is going to probably change every transaction; every quarter that figure would be different. So, yes, I would think that a reasonable way would be to examine the sales and the revenues, the sales of the capacity, the sales of the energy, the sales of the ancillary service and the corresponding costs and come up with some figure that is somewhere between a straight demand and a straight energy allocation.
- Q. And is it fair to say that you haven't attempted, as part of your testimony in this case, to perform that study, correct?
 - A. That's correct.

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- Q. And so for purposes of the record in this case, we do not have what you have described as the proper allocation based on demand and energy, correct?
- MR. MICHAEL: Objection, your Honor, to the extent it assumes OCC has any obligation to submit that. We are not the parties with the burden of proof, but.
- MR. DARR: I will point to the

 Commission's decision in the ESP III case where this

 exact issue came up in the context of the

transmission rider and the Commission's determination
in that case, the failure to come forward with
evidence of an alternative approach was a failure of
proof. So that's the basis of my question, your

5 Honor.

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EXAMINER SEE: I'll allow the witness to answer the question.

A. No, I did not perform any study or any analysis.

MR. DARR: Thank you, your Honor. That completes my cross-examination.

EXAMINER SEE: Mr. Oliker.

MR. OLIKER: No questions, your Honor.

EXAMINER SEE: Ms. Spinosi.

MS. SPINOSI: No questions, your Honor.

EXAMINER SEE: Mr. Nourse.

MR. NOURSE: Thank you, your Honor.

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19 CROSS-EXAMINATION

20 By Mr. Nourse:

- Q. Good afternoon, Mr. Fortney.
- 22 A. Good afternoon, Mr. Nourse.
- Q. Welcome back to the 11th floor. It seems
- 24 like you never left.
- 25 A. Thank you.

Q. I will try not to duplicate, I think you had similar questions with Mr. Kurtz and Mr. Darr, but let me just lace in some extra questions for you.

You talked a little bit with Mr. Kurtz about the opt-out scenario where, today, certain transmission level customers can opt out of the EE/PDR -- well, this will be happening actually very soon, I think, or maybe it is today, right, but you are generally aware of that option, correct?

A. Yes.

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- Q. And are you aware that there's some consideration actually to expand that option. In fact, the record in this case has already shown that AEP is committed to supporting an expansion of that opt-out.
 - A. No, sir, I am not aware of that.
- Q. All right. But, in any case, anyone that does pursue the opt-out, whether it's expanded or whether it stays the same, would avoid and get out of paying these EE/PDR costs that are in the rider, correct?
 - A. I will accept that, yes.
- Q. And, by contrast, if it's paid -- if the costs are collected, or a portion of the costs are collected through the EDR as proposed in the

stipulation, those -- that recovery would be unavoidable because the EDR is nonbypassable, correct?

A. Correct.

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- Q. And does OCC agree that it's appropriate to collect a portion of the EE/PDR costs, including, as you said earlier, the IRP-D credit costs through the EDR, so that those costs are borne by all customers?
- A. Well, that's kind of the whole point of my testimony. The EE -- EE/PDR rider and the economic development rider for AEP were approved in some proceeding. I don't know whether it was an ATA proceeding, whether it was an ESP proceeding, whether it was an AIR proceeding, but there was some litigated case where those two riders were approved.

Those riders would have been approved for what costs can be collected in those riders and also who would pay the costs and in what form that payment would come. And I just find it very concerning that the signatory parties to the stipulation have just done away with -- with what the Commission has approved those tariffs to be, what they are to collect, how they are to be recovered and by whom they are to be recovered.

It would seem to me that the appropriate mechanism, if you want to change a rider, is through an ATA or through a litigated case, not through a stipulation where testimony is due two weeks after the stipulation.

Q. Okay.

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- A. Because these riders were not proposed to be changed in the application or the amended application.
- Q. Well, you are correct that the -- and I am going to use the IRP-D example, it's part of this same issue that you are addressing. That was approved in another case and that was the most recent list of items in the ESP III case; is that your understanding?
- A. I don't know. That's what my point is that they were approved in some case.
- Q. And do you know if OCC advocated in that case for the IRP-D costs being shifted to the EDR?
 - A. I don't know.

MR. NOURSE: Your Honor, I would like to mark an exhibit, AEP 56, I believe. Actually, let me just -- let me tentatively mark it. I am not really sure I need to use it as an exhibit so I am going to have him look at this.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. All right. Mr. Fortney, what I have handed you for the record is a memorandum contra in the ESP III case that was filed by OCC on April 6, 2015. Do you see that?
 - A. Yes.
- Q. Can I direct your attention to page 28. And I would like to ask you to read aloud the last full paragraph on the page.
 - A. Beginning with "AEP seeks"?
- Q. Yes.

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12 "AEP seeks rehearing requesting that the Α. 13 actual costs of proving the IRP-D credits be 14 collected through the Economic Development 15 Rider...rather than through the EE/PDR (Energy 16 Efficiency Peak Demand Reduction) Rider. OCC 17 supports this request for rehearing. As noted by 18 AEP, the costs of the current IRP-D credits are 19 substantial and are born by all customers who pay the 20 EE/PDR Rider charges. To assure that the costs of 21 those credits are born by all customers, the costs 2.2 should be collected through the Economic Development 23 Rider. Otherwise, mercantile customers who are 24 receiving the benefits of the IRP-D may opt out from 25 the EE/PDR rider and pay nothing for the benefits."

Q. Thank you, Mr. Fortney.

And would you agree, as a general matter, that the IRP payment that's made to customers is recovered, that the costs we are referring to here as the IRP credits, they relate to peak demand reduction and are generally capacity related?

A. Yes.

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- Q. Okay. In other words, they would be appropriate for a demand allocation in rate design, correct?
- A. Yes. Before unbundling, industrial customers either had interruptible contracts or there was interruptible tariffs, and the lower cost or the credits that were applied to those tariffs were justified by the fact that their demand allocation because they were willing to be interrupted was very, very low, so there were very few, if any, demand costs assigned to those customers so, yes, it would be a demand-based allocation.

MR. NOURSE: Okay. All right. Without repeating anything else that's already been said, I think I will just stop it there. Thank you, Mr. Fortney.

- EXAMINER SEE: Mr. Margard?
- MR. MARGARD: No, thank you, your Honor.

5388 1 EXAMINER SEE: Mr. Michael? 2 MR. MICHAEL: If I could have a moment 3 with the witness, your Honor, briefly. EXAMINER SEE: Certainly. Let's go off 4 5 the record. 6 (Discussion off the record.) 7 EXAMINER SEE: Let's go back on the 8 record. 9 Mr. Michael. 10 MR. MICHAEL: No further questions, your 11 Honor. 12 EXAMINER SEE: I believe you already have 13 moved for the admission of OCC Exhibits 31 and confidential Exhibit 32. 14 15 MR. MICHAEL: Indeed, I did. 16 EXAMINER SEE: Are there any objections to 17 the admission of either exhibit? 18 MR. NOURSE: No, your Honor. EXAMINER SEE: OCC Exhibit 31 is admitted 19 20 into the record and confidential OCC Exhibit 32 is 2.1 also admitted into the record. 2.2 (EXHIBITS ADMITTED INTO EVIDENCE.) 23 EXAMINER SEE: Mr. Nourse, you have one 24 more exhibit?

MR. NOURSE: No. Thank you. I am not

5389 1 going to move that. 2 EXAMINER SEE: You are not going to move 3 that. 4 Thank you, Mr. Fortney. 5 THE WITNESS: Thank you. 6 EXAMINER PARROT: Mr. Michael. 7 MR. MICHAEL: Thank you, your Honor. OCC 8 calls Mike Haugh. 9 (Witness sworn.) 10 EXAMINER PARROT: Please have a seat. 11 MR. MICHAEL: Your Honor, I would like to 12 have marked as OCC Exhibit No. 33, the direct 13 testimony of Michael P. Haugh. 14 EXAMINER PARROT: So marked. 15 (EXHIBIT MARKED FOR IDENTIFICATION.) 16 17 MICHAEL P. HAUGH 18 being first duly sworn, as prescribed by law, was examined and testified as follows: 19 20 DIRECT EXAMINATION 2.1 By Mr. Michael: 2.2 Would you state your name, please. Q. 23 Α. Michael P. Haugh. 24 And where are you employed, Mr. Haugh? 0. 25 Α. With the Office of the Ohio Consumers'

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- Q. And what is your business address?
- A. 10 West Broad Street, Suite 1800,
- 4 Columbus, Ohio 43215.
- 5 Q. And did you prepare direct testimony in 6 this case?
 - A. I did.
- Q. And do you have in front of you what's marked as OCC Exhibit No. 33. Can you identify that document, please?
- 11 A. That is my direct witness testimony in this case?
- Q. And was it prepared by you or under your direction?
- 15 A. Yes.
- Q. And do you have any additions or changes to OCC Exhibit No. 33.
- A. Two small changes. On page 4, line 9,
 middle of that line, the sentence under the -currently reads "Under the second prong of the
 stipulation." That should be corrected and be "the
 third prong of the stipulation."
- MR. DARR: I'm sorry, could I have that again, please?
- THE WITNESS: Sure, page 4, line 9.

5391 1 MR. DARR: Thank you. 2 And then on page 19, Footnote 22 should be -- it reads "at page 6." It should be "at page 3 5." And those are my only changes. 4 5 Thank you, Mr. Haugh. Were I to ask you 6 the questions that were reflected in the direct 7 testimony, would your answers, subject to those 8 corrections, be the same to those questions? 9 Α. They would. 10 MR. MICHAEL: Okay. Your Honor, I move 11 into evidence OCC Exhibit No. 33, subject to cross. 12 EXAMINER PARROT: Thank you, Mr. Michael. 13 Mr. -- sorry. Ms. Petrucci. 14 MS. PETRUCCI: No questions, your Honor. 15 EXAMINER PARROT: Mr. O'Rourke. 16 MR. O'ROURKE: No questions, your Honor. 17 EXAMINER PARROT: Mr. Darr. 18 MR. DARR: No questions, your Honor. 19 EXAMINER PARROT: Mr. Kurtz. 20 MR. KURTZ: Thank you, your Honor. 2.1 22 CROSS-EXAMINATION 23

By Mr. Kurtz:

- Good afternoon, Mr. Haugh. 0.
- 25 Α. Good afternoon.

- Q. I just want to ask you questions on page 14 of your testimony about the interruptible load benefit section, at the top.
 - Α. Yes, I'm there.
- 0. The question "Does interruptible load benefit other customers?" While -- your answer: "While interruptible load may provide benefits at times of peak usage, the problem with this provision is that the IRP-D customers are already participating in the PJM Demand Response programs." And I am going to paraphrase a little bit, they already received PJM benefits, and so this is a double -- double payment.
- 13 Is that a fair summarization?
 - Α. Yes.

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- Now, you and I chatted, along with your 0. counsel about this, about this portion of your testimony yesterday, I believe. Do you recall that?
 - Α. Yes.
- Okay. And we -- do you agree that the 0. Commission's last word on this type of issue is in their second entry on rehearing in the ESP III case, paragraph 30? It's a long paragraph, but is that the Commission's last discussion of this that you are aware of?
- Α. That's the last one that I am aware of,

yes.

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- Q. What I want to do is ask you, it's not true that all IRP customers are getting double payment. Would you agree with that?
- A. There are -- the order -- or the current new customers in the IRP-D will receive -- are -- enrolled in the PJM demand response program will receive capacity payments for that. Those will be -- I am not sure of the exact accounting measures, but essentially those will be given to AEP to offset the IRP-D credits.
- Q. Right. The Commission -- there was an anomaly, is what happened. If you are an existing IRP customer, AEP registers that interruptible load with PJM and then the customer cannot sell it for a second time to PJM. Do you agree with that?
- A. Yeah. There are some customers that are -- I don't want to say grandfathered in, but that have -- that were enrolled in both programs before and are still receiving double revenues.
- Q. Okay. Now, I want to talk about the customers that were never part of PJM demand response. I know that the clients I represent, the biggest ones have been IRP for a long time, and AEP registers that interruptible capacity and those

customers do not sell the same thing twice. Do you agree with that? If AEP has already registered you as an IRP customer, that can't sell the interruptible to PJM a second time?

- A. Yeah. There is only -- there's only one, essentially one piece of capacity.
- Q. Right. Now, the anomaly was if the customer was in the PJM demand response program and then wanted to come on to the IRP, the Commission said in this -- well, during this transition period, we'll let you get double recovery for the three-year term of the ESP, but that's it, essentially, isn't that what the order said?
 - A. Yes.

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- Q. Now, do we know -- I don't know. I have no idea. How many were the -- were on PJM who then came back to the -- who then came to the IRP? Do you know?
 - A. I don't have a number.
- Q. Do you know the number or the megawatts we have -- we don't know if it's a significant amount, do we?
- A. No. I am not -- I don't have that information available.
 - Q. Okay. And I know at least the clients I

represent are -- have been IRP for a long time and so they do not fall into that anomaly category -- well, let me strike that.

All right. Now -- now, for the customers -- so the customers that were originally IRP customers are not getting double payments, can we agree with that, summarize that again?

A. To my knowledge, no.

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- Q. Okay. Now, what the Commission said was AEP, because you missed the auction deadlines for the BRAs, we agree with, it was OMA who said you should bid it in the incremental auctions and credit the revenue back to the -- to the ratepayers. Do you recall that from the Commission's order?
- A. Sure. Essentially they were saying get as much revenue as you can from PJM to offset the IRP.
- Q. Right. And they said give 100 percent of it back. It wasn't this 80/20 split that was discussed the other day. 100 percent of the money is supposed to go back as a credit; is that your understanding?
- A. I'm not positive on that. That's -- yeah, that's -- I am not completely sure of that.
- Q. Okay. But one thing the Commission said for sure is that in the future, beginning --

beginning June 1, 2018, AEP is required to bid all of it into the BRA and credit all the money back. Is that your understanding of the Commission's second entry on rehearing? Actually, that was in the ESP original order, where they were required to do that. Is that your understanding?

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- A. I would have to look at it again. If you have something specific to show me on the original order?
- Q. I have the second order on rehearing if that would be helpful.
- A. If that shows the breakdown that you just mentioned.
- Q. Well, let me just read it. This is on page 14.

MR. MICHAEL: Your Honor, I am going to object at this point to Mr. Kurtz reading what the order says. It says what it says and, you know, we will stipulate on -- that the order says what it says. There is no reason for Mr. Kurtz to read it.

MR. KURTZ: I can show the witness the section.

EXAMINER PARROT: Yeah. Mr. Kurtz, please provide the document to the witness and we will go from there.

MR. KURTZ: Okay. Mr. Darr has extra copies. I guess we'll just identify it as the second order on rehearing. It doesn't need to be entered in as an exhibit because obviously it's a Commission order.

Q. It's paragraph 30.

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- A. What page is that?
- Q. Paragraph 30, page 14.

EXAMINER PARROT: Mr. Kurtz, I thought we were talking about the entry, the second entry on rehearing. This is the order.

MR. KURTZ: Mr. Darr misled me.

- A. Actually, I thought you were going to point out in the original order.
- Q. The Commission says what they said in the original order on paragraph 30. Sorry for the confusion. Paragraph 30. You read just the very --well, familiarize yourself with it. That's fine.
- A. Sure. It's actually on page 15. There is a line that says "The resulting revenues should be credited back to customers through the EE/PDR rider." Those revenues, going back to the previous sentence, are PJM capacity, incremental capacity auction revenues.
 - Q. Right. Let me just ask you, could you

just read the very first sentence of paragraph 30.

- A. "In the ESP 3 Order, the Commission directed AEP Ohio to bid the additional capacity resources associated with the IRP-D into PJM's base residual auctions held during the ESP term, with any resulting revenues credited back to customers thorough the EE/PDR rider."
- Q. Okay. Now, the anomaly -- you can read the rest, it's a long paragraph, but there was this anomaly you address in your testimony. But in terms of going forward, is it clear -- do you see the sentence in the middle that says "Although the Commission expresses no opinion"?
- A. Yes, I found that.

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- Q. Okay. Can you read that one, please?
- A. "Although the Commission expresses no opinion on whether the IRP-D will be extended beyond ESP 3, in the event that it is, in fact, extended for PJM delivery years after May 31, 2018, current IRP-D customers should be required to agree, as a condition of service under the IRP-D tariff, to allow AEP Ohio to bid their interruptible resources into PJM's auctions, with resulting revenues credited back to customers for the EE/PDR rider."
 - Q. So if the Commission does extend the

program, we know a couple of things, don't we, in
that there won't be any double payment because AEP
will register the interruptible and it can't be sold
twice, correct?

A. Correct.

Q. And that AEP will bid it into the BRA and

credit back all of the money to customers?

A. Correct.

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Q. Okay. So this double-payment issue that you -- that you refer to as kind of just a transitional issue, this anomalous situation that should be corrected in the future?

A. There are certain customers that are receiving a double payment is my point here.

MR. KURTZ: Okay. Thank you, Mr. Haugh.

Thank you, your Honor.

THE WITNESS: Thank you.

EXAMINER PARROT: Ms. Spinosi.

MS. SPINOSI: No questions, your Honor.

EXAMINER PARROT: Mr. Oliker.

MR. OLIKER: Thank you, your Honor.

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23 CROSS-EXAMINATION

24 By Mr. Oliker:

Q. Good afternoon, Mr. Haugh.

- A. Good afternoon.
- Q. Just a few questions for you today.

 First, I would like to start with your background on page 1. And back in 1995 to 1998, I understand you worked at Enron Energy Services; is that correct?
 - A. Yes.

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- Q. In that capacity what were your responsibilities as an energy trader?
- A. It was more of a -- I was doing procurement of physical assets, so procuring physical commodities for our natural gas customers.
- Q. And would you agree that for -- when you say "natural gas customers," are you referring to retail customers?
 - A. Correct, yes.
- Q. Would you agree that energy procurement is an important aspect of a retail provider's business operations?
- A. There are many aspects. I would have to think to rank them, but it would be one of the aspects of a retail provider.
- Q. And you would not be the only person on that procurement team; is that correct?
- A. Correct. There were many people.
- Q. So it's a large sea of staff that would

have to be maintained by a retail provider?

- A. Depends on the customer base. I know some shops that have very few people on their procurement floors.
- Q. Okay. And in 1998, when you were at American Electric Power, what was your capacity in risk management and wholesale energy trading?
- A. In risk management, those were actually two separate positions, and risk management I would -- was balancing out the traders' trading books. I would be doing variable dispatch analysis and then moving on to the wholesale energy trading. I was doing hourly and day-ahead trading on the electric side.
- Q. And would you agree that risk management is also a necessary function for a retail energy provider?
 - A. Yes.

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- Q. And were you the only person in that capacity for American Electric Power Energy Services?
- A. No. I think there was a team of three of us, maybe four.
- Q. Okay. And in 2004, at MidAmerican Energy
 Services, what was your capacity as a senior product
 manager?

- A. That aspect I was pricing -- basically pricing commodity for customers.
- Q. So you were conducting pricing for various retail products?
- A. Exactly, yes. I would model -- model pricing for our sales -- an example, sales rep would go out, meet with the customer, I would then price that contract for them.
- Q. And that's another essential component for retail energy provider; is that correct?
- 11 A. Yes.

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- Q. Okay. And in 2004, you were at OCC for a few years, but after that, you joined Integrys in 2007; is that correct?
- 15 A. Yes.
- Q. And in that capacity you were a regulatory affairs analyst?
- 18 A. Yes.
 - Q. And what was your responsibility in that position?
- A. Basically monitoring and advocating
 Integrys's positions at various regulatory
 commissions.
- Q. And would you agree that that is also an important position for a retail energy provider?

- A. I would say it's another aspect of retail energy providers.
- Q. Okay. And in 2009, manager of market relations for Just Energy, what was your role?

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- A. It was a -- there was -- that actually encompassed, I wore a lot of hats with that role, everything from new product development to regulatory affairs work, similar to at Integrys, to working with different business units.
- Q. How did you work with the different business units?
- A. Sort of a liaison as to regulatory issues, going to -- going -- working with the trading floor, working with the sales force.
- Q. Okay. And just so I understand, in all of the positions we have just discussed, would you agree that those energy providers do not have guaranteed cost recovery? For your salary, for example?
- A. The only hesitation is working at AEP.

 There were -- I did do some work on the regulated assets that was before deregulation so where a -- I am not sure if there was a -- if my payroll was in rate base at that time under that. That would be the only one that I would have any question.
 - Q. Okay. Thank you for that clarification.

Okay. And moving to your testimony you -- first, you are not a lawyer, are you?

A. No.

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- Q. Okay. I didn't see that one in there.
 You talk about a state policy under 4728.02(A); is
 that correct?
- A. Yeah, what page are you on?
 - Q. On page 10, line 6, there is a reference to 4928.02(A), correct?
- 10 A. Yes.
- 12 Do you agree the state policy applies to both nonshopping and shopping customers, correct?
 - A. Yes.
- Q. And would you agree that it is inappropriate to discriminate against shopping customers?
- A. Yeah, I think it's nondiscriminatory -you should not discriminate against shopping or
 nonshopping.
- 20 Q. And you would agree if they are default -21 if there are costs related to default service, they
 22 should be allocated to default service?
- A. I'm sorry. Could you repeat the question or have it reread?
- 25 (Record read.)

- A. By "default service" you mean SSO customers?
 - Q. Yes.
 - A. Yes.

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- Q. And you would agree that shopping customers should not pay for costs that relate to default service customers?
 - A. Yes.
- Q. You will agree if shopping customers are, in fact, required to pay for costs related to default service customers, that can have a negative impact on the competitive market?
- A. Do you have a specific example? It's just very general and it's -- I am trying to think. It's very difficult to grasp when it says it's -- it's very general.
- Q. I have got an easy one for you that I think you should be familiar with. How about on the gas side, would you agree it's inappropriate for shopping customers to pay for capacity that relates to default service?
 - A. Yes, that is they should not, yes.
- Q. You testified to that effect in Michigan, did you not?
- 25 A. Yes, oh, yes.

- Q. Okay. Are you familiar with the comparable requirements in state policy?
 - A. No.

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- Q. What parts of 4928.02 have you read?
- A. I would say most of it. I would if you could bring a specific part.
- 7 Q. Let me just give you a copy of the 8 statute.
- 9 MR. OLIKER: Do you have one, Bill?
- MR. MICHAEL: I do not, but I have
- 11 committed it to memory. Thank you.
- MR. OLIKER: I will give you a copy. Does
- 13 | the Bench need one?
- 14 EXAMINER SEE: Sure.
- Q. Could you -- do you see 4928.02(B) which requires -- first, take a minute to read the statute.
- 17 A. The whole thing or just (B)?
- 18 Q. Just (B).
- 19 A. I've read it.
- Q. First what is -- what does "unbundled electric retail service" mean to you?
- A. Basically separating out the different cost components of transmission, distribution, and generation.
- Q. And what does "comparable retail electric

5407 service" mean to you? 1 I would -- that it's similar to what one 2 3 would receive in a bundled situation. So would you agree that the idea is to 4 0. 5 have retail electric products consisting of similar 6 cost components? 7 Α. Yes. 8 Q. Okay. 9 MR. OLIKER: Could I have just one minute, 10 your Honor? 11 EXAMINER PARROT: You may. 12 MR. OLIKER: Those are all the questions I 13 have. Thank you, Mr. Haugh. 14 THE WITNESS: Thank you. 15 EXAMINER PARROT: Mr. Miller. 16 17 CROSS-EXAMINATION 18 By Mr. Miller: 19 Good afternoon, Mr. Haugh. How are you? 0. 20 Α. Good. Thank you. 2.1 Q. Congratulations on finally making it up 2.2 here. 23 Α. It's been a long week. 24 I know it has. Ο. Let me dispense with some of the sort of 25

preliminary, foundational questions I have, because of your experience and discussions with the other folks here today, so in the effort to save some time, maybe we will get past those.

A couple questions. You haven't had the opportunity to testify before in this proceeding; is that correct?

- A. No, not in this proceeding.
- Q. So I would like to ask you just to familiarize myself with a little bit of your background. I know Mr. Oliker just asked you some questions, but you are currently employed as the Assistant Director of Analytical Services for the Office of the Ohio Consumers' Counsel.
 - A. Correct.

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- Q. What does that job entail?
- A. Managing staff, working on a variety of different cases, helping to assign case -- assign staff members to cases. Working at the leisure of the Consumers' Counsels on a variety of ad hoc issues too.
- Q. And you have a BS from -- Bachelor of Science degree in Business Administration from OSU, so you have a BS and BA; is that right?
 - A. I think it's a BS/BA. It's a

- 1 specialization in finance.
 - Q. And your focus was finance.
- 3 A. Yes.

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- Q. And you also attended or you reference in your testimony you attended at the Institute of Public Utilities Advanced Regulatory Studies at Michigan State.
- A. Yes.
 - Q. What did that entail?
- 10 A. It's a two-week, basically a two-week
 11 intensive study program regarding a variety of
 12 utility issues.
- Q. When you say "variety of utility issues"?
 - A. It's -- most of it is regulatory issues.
- Q. Regulatory?
 - A. Everything from cost of service rate cases, current issues in the energy industry that affect different regulatory commissions.
 - Q. Was that -- I assume, but I will ask, a broadly-based sort of curriculum where you were talking about generics or specifics in certain states, or in multiple states in generic terms and conditions?
- A. Yes, it's set up for the regulatory agency throughout the United States.

- Q. Is that an introductory level course or an advanced-level course?
- A. There's two weeks. The first week is introductory. The second week is advanced.
- Q. Okay. Great. And I think Mr. Oliker asked you some of these questions, but Enron, AEP, and MidAmerican Energy prior to being at the OCC; is that right?
 - A. Yes.

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- Q. And then left the OCC, Integrys, Just Energy, and then you came back to the OCC in 2014 and you have been there since '14 as the Assistant Director?
 - A. Correct.
- Q. Okay. And you are appearing here today as an expert on regulatory matters; is that correct?
 - A. Yes.
 - Q. And you are appearing as an expert, I guess it's really a question, on regulatory settlement agreements and settlement negotiations?

 Is that fair to say?
- A. I had a few different topics in this
 particular piece of testimony. That's one of them
 though that I do testify on.
 - Q. But you have experience in those kinds of

1 issues.

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- 2 A. Yes.
 - Q. Okay. This isn't the first time you have appeared before this Commission as you stated in your testimony, correct?
 - A. Correct.
 - Q. And you've appeared where else?
 - A. Michigan, Michigan Public Service Commission.
- 10 Q. Just Michigan?
- 11 A. Yes.
- Q. And you didn't provide any testimony,
 previous to testifying on the stipulation, and
 Mr. Allen supporting testimony; is that right? In
 this case, I'm sorry. In other words, the testimony
 you provided was testimony that was in direct
 response to the stipulation and Mr. Allen's
 supporting testimony?
 - A. Yes, that's correct. Along with I also did adopt Ms. Hixon's testimony from the first portion of this hearing.
 - Q. Let's talk a little bit about your preparation for the testimony you gave. Did you review materials from the AEP ESP III proceeding?
- 25 A. Yes, some, not all.

- Q. And did you review the docket and how did you go about that process?
- A. I -- I would have reviewed some pieces of testimony, the Opinion and Order, some of the entries on rehearing, I would have looked at those previously, more than likely after the ESP III order came out and the orders on rehearing. And they were from -- then I also went through this docket. I was -- I have been -- I was assigned to this case, so I have been working on this particular case, the 14-1693 docket since its inception.
- Q. So you would have reviewed the -- in your preparation would you have reviewed the February 25, 2015, ESP III, Order and Opinion, or Opinion and Order?
- 16 A. Yes.

- Q. The April 22, 2015, Entry on Rehearing?
- 18 A. Yes.
 - Q. And then the May 28, Second Entry on Rehearing?
- A. Yes. Off the top of my head, I don't remember all aspects of those, but I did review all of them.
- Q. And then finally there was a Third Entry
 on Rehearing on the 22nd of July, 2015. Did you have

- an opportunity to take a look at that?
- A. I'm sure I did. Once again, I don't remember the exact aspects of that, but I did review that.
 - Q. And so, to the best of your recollection that was -- you reviewed those in their entirety?
 - A. I'm not sure if I read every word but I would have gotten the important points of those.
 - Q. Have you had the opportunity to review AEP Ohio's initial application in this case?
- 11 A. From --

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- Q. When I say "this case," I don't want to interrupt you, but let me clarify, so the 14-1693

 ELR-DR case.
 - A. The application I believe was back in October of '14?
- 17 Q. Yes.
- 18 A. Yes, I would have reviewed that.
- Q. And then the amended application, May 15 of '15?
- 21 A. Yes.
- Q. So based on your review of those orders,

 can you tell me what the -- what the Commission

 approved in the ESP proposed by AEP in the case? In

 the original case?

MR. MICHAEL: I'm sorry, Mr. Miller, may I have the question read back, please.

MR. MILLER: Sure.

(Record read.)

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MR. MICHAEL: I would object, your Honor, and if Mr. Miller wants to reference a specific document, that he provide it to Mr. Haugh. I think he went through three or four different orders and entries on rehearing and I would appreciate it if a copy were provided to the witness. He was going to ask questions about them. Thank you.

MR. MILLER: I think I asked him the foundational questions, whether he has reviewed the case. He indicated he was assigned to the case, has been following it since its inception, and so I am going to ask him -- preparing to ask him -- started to ask him what his understanding is in regards to what was ordered by the Commission in regards to certain aspects of the case.

EXAMINER PARROT: And just so we are very clear, Mr. Miller, you are going back now, you have been jumping around a bit, but you are going back to the Commission's order in the 13-2385-EL-SSO case, correct?

MR. MILLER: No. This would be the ESP

III orders, correct, that we just talked about, so the sum total of all those.

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EXAMINER PARROT: In that docket though.

MR. MILLER: Yes, right.

the best of your ability, Mr. Haugh.

EXAMINER PARROT: Going back and forth. With that clarification, I am going to overrule the objection and direct you to answer the question to

- A. First, taking a step back, I was not on the case for the original ESP. I didn't review those. And the Opinion and Order was quite voluminous. It was, I believe, over 100 pages, and at this point I can't recite everything that was granted in that order or denied.
- Q. Can you tell me what was decided regarding the component that revolved around -- the direction -- the directive, I guess, I should say -- strike that. The directive regarding the ESP request? The Commission's directive regarding the ESP request?
 - A. Of the entire Electric Security Plan?
- Q. No, no. I'm sorry. Strike that. The PPA request.
 - A. Oh, that simplifies it.
- Q. Does that make it easier?

- A. Yes, easier. To my knowledge they approved a PPA rider at a value of zero.
 - Q. And what --

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- A. That's extremely simplified.
- Q. And what did they say about the future of a PPA rider for the company on a going-forward basis?
- A. Not having it in front of me, but the gist of it was that it would be decided at a later time or that the company could come back and apply to put a value in the PPA rider.
- Q. And do you know what the company required to do in regards to doing it? Were there certain conditions?
- A. I believe it was -- there were, yes, there were a list of requirements to if -- I can't remember if this was the order or one of the entries on rehearing, but it was -- there were a list of conditions if a PPA rider were to be approved or a list of topics that had to be addressed.
- Q. And in order to address those, in part, that's certainly how we ended up here, correct?
 - A. Yes.
- Q. Did you review the direct testimony of
 AEP's witnesses in the cases initially filed on
 October in '14 and the amended in May of 15?

- A. I don't believe all of them but probably the majority of them.
- Q. And as you indicated you followed this case, been part of the group, the team that's been participating in reviewing it. Have you had the opportunity to review any transcripts, documenting the testimony or cross-examination of the intervenor witnesses in the proceeding that was held this October, November?
- 10 A. Yes.

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- 11 Q. Did you review all of those?
- A. No, definitely not all of them. That was also quite voluminous.
- Q. Did you review the OCC witnesses' testimony?
- A. I would have reviewed it. I don't believe
 I looked through the transcript though.
- 18 Q. Did you review Ms. Hixon's?
- 19 A. Yes.
- Q. Have you had the opportunity to review the joint stipulation filed on December 14th?
- 22 A. Yes.
- Q. In its entirety?
- 24 A. Yes.
- Q. Have you reviewed the testimony supporting

5418 1 that stipulation that was filed that was made by 2 William Allen? 3 Α. Yes. In its entirety? 4 0. 5 Α. Yes. 6 Do you have your testimony in front of Q. 7 you? 8 Α. Yes. My testimony? 9 Ο. Yes, sir. 10 Α. Yes. So my understanding of your testimony, 11 0. 12 that it's intended to address the Commission's 13 three-prong test for evaluating the reasonableness of 14 settlements and stipulations; is that fair? 15 Α. Yes. 16 0. Can you tell me what the three-prong test 17 consists of? 18 Sure. It's on page 3 of my testimony at Α. 19 the bottom. Do you want me to read that? 20 Q. That would be great. 2.1 "The PUCO uses these criteria for Α. Okay. 22 evaluating the reasonableness of a proposed 23 settlement: Is this settlement a product of serious 24 bargaining among capable, knowledgeable parties,

where there is diversity of interests among the

stipulating parties? Does the settlement package violate any important regulatory principle or practice? And, three, does the settlement, as a package, benefit customers and the public interest?"

- Q. And it's your testimony, I believe on page 3, lines 5 and 6, that in your opinion the stipulation is not a product of serious bargaining among parties with diverse interests?
 - A. Yes.
- Q. Are you aware that AEP Ohio had numerous settlement meetings and discussions with parties in the case --
- 13 A. Yes.

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- 14 Q. -- regarding the stipulation?
- 15 A. Yes.
- Q. Were you involved in any of those?
- 17 A. Yes.
- 18 Q. And I assume for the OCC?
- 19 A. Yes, on behalf of the OCC.
- 20 Q. How many of those were you involved in?
- 21 A. Just on -- just on the stipulation?
- 22 Q. Yes.
- 23 A. On the filed stipulation?
- 24 O. Yes, sir.
- 25 A. Five or six maybe. Without -- without a

calendar here, I would have to -- that gets --

- Q. That's fine. Were you involved in discussions prior to the stipulation being filed? Is this after the stipulation was filed or prior?
 - A. This was prior.
- Q. This was prior. Do you know how many meetings the other parties who were involved in discussions with the stipulations may have had?
- A. When I said "five or six," the majority of those were -- that were here at the Commission with all parties.
- 12 Q. The joint omnibus meetings?
- A. Right, in this room.
- Q. And I won't ask you to disclose any specific discussions. Were you involved in independent meetings at the OCC to discuss with the OCC team?
 - A. Yes.

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- Q. Were there other meetings between the OCC and the company to discuss settlement?
 - A. Just OCC and the company?
- 22 O. Correct.
- A. I believe so.
- Q. Did you have the opportunity to be involved in those?

- A. Yes. At least, off the top of my head, I can think of at least one.
 - Q. And so one or more? Do you remember?
- A. As of right now I can think of one where it was just OCC and the company.
- Q. Do you have any idea how much time, and I know this is hard to benchmark, but you personally may have spent on settlement discussions regarding the stipulation in your role at the OCC?
- A. At the time, discussions as a whole or in this case?
 - Q. I'm sorry. Settlement discussions in this case in regard to the stipulation or the process of getting to the stipulation as filed.
 - A. That would be a difficult number to put on primarily because there's a variety of cases that we are working on that have very similar issues and a lot of the work would overlap.
- 19 Q. Hours?

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- 20 A. Yeah, numerous hours.
- 21 Q. Days?
- 22 A. Yes, I guess possibly days.
- Q. Weeks?
- A. I'm -- we're getting a little nebulous here. It's difficult to put a number on that.

- Q. And you were not the only individual the OCC was investing that staff member's time on this process?
 - A. Correct.

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- Q. How many were there?
- A. On the analytical side, which is where I work, there were, again settlement, two to three.
 - Q. And did that become pretty much full-time for that time period for those folks?
- A. We are working on a variety of cases, in a variety of industries. This was, due to the time constraints on this case, this took a priority for a period of time.
- Q. Do you have any knowledge or are you aware of how much time other parties spent going through the same process you might have been going through with the OCC?
 - A. You mean other intervening parties?
 - Q. Other intervening parties, correct.
 - A. Oh, I have no idea.
- Q. But you know that those other parties engaged in discussions.
- A. Yeah, they were -- there were other people present at the meetings.
- Q. Do you have any -- knowing that other

people were present at the meetings, and I assume when you say "other people," from additional intervenors, intervening parties, do you have any idea what the experience of those parties might have been, in other words the experience in the industry?

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- A. Were they experienced parties? I don't know everyone's background that was there.
 - Q. Were they represented by legal counsel?
- A. I'm not positive on all parties if they had legal counsel present.
- Q. I was going to ask sophisticated, legal counsel, but that's okay.

MR. MICHAEL: Is there anything but?

- Q. Do you have any idea, do you know how many different drafts or versions of the text, detailed settlement terms may have been exchanged between parties in the negotiations and discussions regarding the settlement stipulation?
- A. No. I know there were a lot of versions going around.
- Q. Do you know if the OCC exchanged drafts or versions of text detailing settlement terms between the parties? With other parties for the company?
- A. I know we did share some ideas, redlines with the company.

- Q. Do you know how many intervenors are in the case?
 - A. Off the top of my head, no.

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- Q. Do you know how many were signatories to the stipulation?
- A. Off the top of my head, 12, that's a guess. That's a somewhat educated guess. I could look at the stipulation and see.
- Q. But I think in your testimony, on page 6, you indicate who those folks might be.
- A. I think it's 11, and then IEU is a nonopposing party.
 - Q. Can you tell me by looking?
- A. Yeah, I can count it. 11, and then IEU is a nonopposing party.
- Q. And IEU, they didn't sign the stipulation, did they?
- A. No. But they did file a letter stating nonopposition.
- Q. And do you consider that the same as a signatory?
- A. The letter that was filed stated that they

 did -- that they get the benefits of nonopposing

 parties.
- 25 Q. So you don't know how many parties are in

1 | the case, but we have, what is it, 11, I guess.

- A. 11 signatories, yes.
- Q. And you are aware that those parties, in their various individual capacities, represent environmental interests, trade associations, competitive providers, large and small users; is that correct?
- A. One thing I do want to say, in my testimony I do say I don't believe that residential customers are being represented in the stipulation.
- Q. So you are referring to -- in your statement you talk about, on page 7 of your testimony, OPAE, Ohio Partners for Affordable Energy?
 - A. Correct.
- Q. You are indicating they are not representing residential customers?
- 17 A. Correct.

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- Q. Do you happen to know who their constituency is?
- A. Their constituency are weatherization providers.
 - Q. Residential?
- A. They represent -- their -- I almost
 associate them as a trade group as they represent
 provider -- entities that provide weatherization for

a variety of customers.

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- Q. Predominantly, I am asking, folks who are unable to afford to take care of certain weatherization issues?
- A. Some -- some of their customers are -- some of their members are -- do low-income weatherization programs.
- Q. So is it fair to say they help at least some low-income residential customers?
- A. That's taking a bit of a jump. It's -they're representing a -- essentially they are
 representing an entity that provides weatherization.
 I wouldn't call them a "representative."
- Q. You indicated they do weatherization. Do they advocate for any other consumer issues?
- A. I believe they do. They do some other low-income programs. Off the top of my head, I am not sure. That would be -- by saying that the -- the entities that OPAE represents are provided low-income assistance.
- Q. The OCC didn't sign off on the stipulation; is that correct?
- 23 A. Correct.
- Q. The Commission staff did sign on the stipulation?

A. Yes.

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- Q. Who does -- strike that. Let me ask the question differently. What is the Commission staff's constituency?
- A. I would say the staff's constituency is a little bit different in that they look at the totality, and what I am stating here is that residential customers, as a class, individually, are not being represented in this stipulation.
- Q. So it's your testimony that there's no group party representing just residential customers?
 - A. Correct.
- Q. Is it -- contra of that, is it fair to say there are other parties representing residential customers in this case among their vast constituency?
 - A. Not necessarily.
- Q. So are you indicating that you don't believe it's your opinion that the staff isn't looking out for residential customers in Ohio?
- A. As you stated earlier, the staff has a different -- a different role in there in how they review and how they interact and who they represent.
- Q. So, again, let me restate my question or ask it again. Do you believe staff is looking out for residential customers or not?

5428 MR. MICHAEL: Objection, asked and 1 2 answered. 3 MR. MILLER: I believe he was 4 nonresponsive. 5 MR. MICHAEL: Then move to strike it. 6 EXAMINER PARROT: Overruled. 7 MR. MILLER: I will strike my first 8 question and ask again and rephrase. 9 EXAMINER PARROT: Overrule the objection. 10 Q. I will rephrase it. 11 Okay. I was going to ask it to be reread. Α. 12 Is it your opinion, are you testifying Q. 13 today that PUCO staff does not look out for residential customers in Ohio? 14 15 MR. MICHAEL: Same objection. 16 EXAMINER PARROT: Overruled. 17 Α. I'm not saying that what's happened in 18 this settlement, is that residential customers are 19 not being represented as a -- as a class. As an 20 individual class. My job, working for the 21 residential consumer advocate, is to look out for the 2.2 best interests of residential customers. 23 I don't know that you've answered my Q. 24 question. Does staff look out for residential

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customers?

- A. Not being part of staff, I can't really say what their -- what their analysis was in determining to sign on to the stipulation.
- Q. Again, that wasn't my question, but let's go at this a little differently. You are a regulatory expert. You have a general understanding and knowledge about the different components of how this process works. You have been involved in cases before and you have testified before the Commission, this Commission before, and you have certainly had involvement with the PUCO staff, correct?
- A. Yes.

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- Q. Do you have at least a general understanding of what their responsibility is in the process, correct?
- A. Generally.
- Q. Knowing what they do and how they do what they do, because you have had experience witnessing them and being a part of those processes and talking to staff, I'm sure over time, is it your opinion that they do not represent residential consumers in the State of Ohio?
 - MR. MICHAEL: Objection, asked and answered now three or four times.
- 25 EXAMINER PARROT: I disagree.

MR. MILLER: I don't believe I received a direct answer.

EXAMINER PARROT: I disagree, Mr. Michael.

THE WITNESS: Could you reread the

question?

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(Record read.)

A. I'm not sure that we may be picking at straws here that the Commission staff necessarily -- strike that. Let me go back and start over.

I believe that the staff does consider the residential class in this, I believe the -- as I state in my testimony, I believe the residential class was not represented well in the stipulation.

There is not present a good deal in the stipulation.

- Q. Is it fair to say that the staff of the Public Utilities Commission is charged with representing all Ohio citizens?
- A. That would be a good -- I believe I stated that earlier.
- Q. Let's move on. In your testimony at page 7 and 8 you talk about the stipulation, you talk about it contains various limitations and caveats that are placed by several of the signatory parties; is that correct?
- 25 A. Yes.

Q. I think one of the threads throughout your testimony, and correct me if I am wrong, is that folks didn't review this carefully? Perhaps people didn't look at this closely? Is that true?

- A. It's more that they -- they did not -there were certain parties that opted out of certain
 I would say key provisions. And that's my issue that
 this should not be considered as a package when
 certain intervenor -- certain signatory parties are
 opting out of certain key provisions.
 - Q. Would you disagree with me -- strike that.

In your experience wouldn't such actions regarding parties very carefully parsing the agreement to determine what it is and how -- how it would impact them perhaps differently, wouldn't it serve to carefully review the stipulation and be very thoughtful in considering its position and communicating that to the company and the rest of the signatories prior to incorporating details in the stipulation, prior to everyone signing?

THE WITNESS: Can you reread the question, please?

(Record read.)

MR. MICHAEL: Object to form.

EXAMINER PARROT: Overruled.

Mr. Haugh, if you need some clarification as to what the question is intended to get out of you, let us know.

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- A. Yeah. It's a -- I can agree that signatory parties should carefully read the document.
- Q. Would you agree that based on your review of the document, the signatory parties must have carefully reviewed it in order to place footnotes and caveats throughout the agreement in certain cases?
- A. I can't say if they -- how they reviewed it.
- Q. Would it be your opinion that those footnotes and caveats were simply guesses on locations and terms?
- A. Well, I am saying I can't -- I can't get in their minds as to why they did certain things, but I can say that they don't -- from reading the footnotes and reading the stipulation, they don't -- they don't appear to agree with the entirety of the stipulation.
- Q. And in order to not agree, one must understand what it says.
- A. I -- they do -- they understand what they're footnoting out of, yes, so.
 - Q. So they would have had, likely, in your

opinion, had a thoughtful and careful review of the document and its terms.

- A. And I am just saying that they -- I am not stating that they had a full review of the entire document. I'll agree that, yes, they did review the areas they footnoted. I would have to assume they read those if they did, in fact, put a footnote there.
- Q. Okay. We discussed a little bit about the three-prong test and I think you read it in your testimony. Can you turn back to page 3 real quickly.
- 12 A. Yes.

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- 13 Q. Thank you.
- 14 A. I'm there.
- Q. So on line 21, what's the fourth word?
- 16 A. "Package."
- 17 Q. And on line -- on line 1 of the next page.
- 18 What's the sixth word?
- 19 A. "Package."
- Q. And so as you have indicated and read into
 the record, this is the standard that the PUCO, the
 Commission has given as to evaluate proposed
 settlements, correct?
- 24 A. Yes.
- 25 Q. So can we be in agreement that prongs 2

and 3 of the three-prong test require the Commission to review the settlement in terms of a package when reaching its conclusion?

A. Yes.

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- Q. So if you turn to page 4, line 6, you indicate that the stipulation should not be judged as a package; is that correct?
- A. This particular settlement should not be. Because all of the signatory parties are not in agreement with the entirety of the stipulation.
- Q. Well, I didn't ask you to evaluate the stipulation, with all due respect. It's my understanding, I think we just confirmed in our discussion, that the Commission has to evaluate the stipulation as a package, correct?
- A. And I am saying that this settlement should not be. That the Commission does -- the three-prong test does require them to, but this particular stipulation should not be.
- Q. So you're suggesting the Commission should review the stipulation differently?
 - A. Yes.
- Q. So they shouldn't use the three-prong test.
- 25 A. The three-prong test isn't the proper way

to fully evaluate this stipulation.

- Q. I think you indicated that the stipulation troubles you because of the various footnotes, et cetera.
- A. That's one of them, one of the reasons, ves.
 - Q. In your experience with the OCC, has the OCC entered into stipulations where footnotes have been present?
- A. Yes.

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- 11 Q. Has the OCC entered into stipulations
 12 where they agreed to part of a stipulation and not
 13 all of it?
- A. Do you have a particular instance? I have been in numerous.
 - Q. Just in your experience which is vast.
 - A. I'll say I don't believe we have entered into many stipulations on my second tour here. The first time was many years ago, so I can't recall every stipulation that was signed and how they were. I know there were footnotes. I can't remember all of the footnotes and what they addressed.
 - Q. But, generally speaking, historically in your experience, the OCC has entered into such agreements?

- A. What do you mean by "such agreements"?
- Q. Stipulations that contain limited caveats?
- A. Once again, I would have to -- I would have to -- if you could point me to a particular one, I would be willing -- I would explain that to you, but yeah, off the top of my head I can't necessarily commit to once, again, as I can say, I know there were footnotes. I'm not always sure what -- what those footnotes note.
- Q. On page 5 of your testimony, you reference a prior PUCO case in Footnote No. 3.
 - A. Yes.

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- Q. Have you had an opportunity to read the Commission's entries and orders in that case?
- A. All of them dating back to the -- I've read -- that was one particular case that I was on previously and was able to revisit on my return 10 years later.
 - Q. What goes around comes around, right?
- A. Yes.
- Q. What was that case about?
- 22 A. That original case was about AEP
 23 constructing an integrated gasification combined
 24 cycle plant. It was certain costs were approved by
 25 the Commission and then remanded by the Supreme Court

giving a very high-level general overview of this.

The most recent order was regarding a settlement of the refund of the funds that were collected by AEP in the -- from the first phase of the hearing.

- Q. And just thinking about that settlement, the issue you just mentioned, the refunding of money to customers.
 - A. Uh-huh.

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- Q. That was money to be refunded to customers that had already been paid to the company.
 - A. Yes. The company collected them -collected the funds in I want to say 2007 and then,
 at the time, was refunding those back to customers.
 - Q. And you've read the stipulation in that case, correct?
 - A. Yes.
- Q. Were there additional payments to intervenors in that case there weren't comprised of money that was being refunded? In other words, were there payments in that case to parties that weren't -- that wasn't refund money?
 - A. Yes, I believe there were payments paid to a few different parties involved in that case.
 - Q. It wasn't just money being refunded --

A. Correct.

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- Q. -- like to customers, correct?
 - A. I'm trying to remember exactly how those funds were distributed among the other intervening parties -- I would have to -- if you have the order, I could refresh my memory, but off the top of my head I am not positive how they were refunded.
 - Q. But there were other monies that were refunded to customers directly by AEP and not funneled through intervenors in that case?
 - A. Yeah, for example, the residential customers received a refund directly on their bills.
- Q. Do you know how much money we are talking about? Do you recollect?
 - A. 4 or 5 dollars. I believe it was a 4- or 5-dollar one-time payment.
- Q. Was the OCC a signatory party in that case?
- 19 A. Yes.
- Q. Do you know if any party in the case opposed the stipulation?
- 22 A. I don't believe so.
- Q. Can you take a look at page 12. You make
 a statement -- you make -- the testimony makes a
 statement, lines 7 through 15, that AEP failed to

meet its burden to address the four factors regarding the potential PPA rider as outlined by the Commission. We talked a little bit about that before.

A. Yes.

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- Q. In the ESP III decision. In making that statement, per the footnote, again we are back to footnotes, on page 12 you indicate you are relying on the direct testimony of the other OCC witnesses

 Dormady, Jackson, Wilson, et cetera?
 - A. Yes.
- Q. Is the testimony you are relying on, referring to the "relying on" there, that what was filed in the amended PPA case prior to the filing of the stipulation in the record and Mr. Allen's testimony?
- A. Yeah, those were the witnesses that were presented by the OCC in the, I am not sure what we are calling it, the first hearing in this case. The hearing that occurred in October, November.
- Q. Okay. So your opinion which is communicated in those lines that I referenced on that page, page 12, is in reliance of the testimony that was previously filed in the first go-round or the proceeding that was held in -- the amended

proceeding, amended filings in October, November.

And are you relying on anything else to formulate that opinion, other than just that testimony and the witnesses that OCC put on?

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- A. The position of the OCC is that the four factors were not met and that was basing that on the OCC witnesses in that case.
- Q. So you are relying on the testimony of your peers at the OCC. Do you know what the four factors are?
- A. Okay. I actually have them written down. It's financial need, reliability, supply diversity, environmental compliance, and oh, economic impact of the -- and impact on energy prices as a result of the generating plants closing.
- Q. So in your reliance on your peers at the OCC, you are certainly hopeful they are correct, did you make any independent determination or perform any analysis regarding the financial need of the PPA plans?

MR. MICHAEL: Your Honor, I just want to character of them as peers of his at the OCC. I am not quite sure what that means, but I think it means they are folks that work at OCC, and these were all independent consultants hired that provided their

- independent opinion on the subject matters during the hearing.
- 3 MR. MILLER: I will be happy
- 4 recharacterize peers and co-workers, comrades.
- 5 EXAMINER PARROT: Rephrase.
- MR. MILLER: Whatever. But, yes, for

 clarification for the record I mean, his co-workers

 from OCC.
- 9 MR. MICHAEL: I apologize, your Honor, but 10 this is an important point, they are not co-workers.
- 11 EXAMINER PARROT: I don't think that
- 12 solves the problem.
- MR. MILLER: Yes, I am sorry. Let me --
- Q. Witnesses the OCC has put on in the case.
- 15 A. I depended on them for their 16 subject-matter expertise.
- Q. So, again, let me go back and ask my question that I was asking prior to Mr. Michael's objection. Did you make any independent
- determination or perform any analysis regarding the
- 21 financial need of the plants, the PPA plants,
- 22 yourself?
- A. No. I believe that was OCC Witness Wilson that did that.
- 25 Q. You didn't make any independent

determination or perform any analysis regarding the necessity of those plants in regards to future reliability including supply diversity?

- A. No. I believe that was Witness Sioshansi.
- Q. And no independent determination or analysis regarding how the affiliate PPA units would comply with any pertinent environmental regulations or AEP proposed to comply with any pending regulations?
 - A. I believe that was OCC Witness Jackson.
- Q. And, finally, just to be clear no independent information or analysis regarding the impact the closure of the plants would have on Ohio or electric prices?
- A. And I think you hit OCC Witness Dormandy on that one.
 - Q. Okay. Just checking.

On pages 15 and 14, sorry, 14 and 15, you have some testimony that discusses the rider EDR automaker credit.

- A. Yes, I am there.
- Q. And you talk a little bit about the fact that it's your opinion that the stipulation picked a baseline year of 2009; is that correct?
- A. Correct, yes.

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- Q. And you think that baseline year is flawed, correct?
 - A. Yes.

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- Q. And you refer to some information that was obtained from, and I believe, correct me if I am wrong, the Organization of International Constructors of Automobiles, which I think we call the Organization of Motor Vehicle Manufacturers?
 - A. Yes, it's an international trade group.
 - Q. Can you tell me anything about them?
- A. Yeah. They basically, as I said, it's an international trade group. They do a variety of research on automotive manufacturing and different trends in the automobile industry.
 - Q. Internationally?
- 16 A. Internationally, yes.
- Q. Do you know how they compile their data regarding auto manufacturing?
 - A. I believe it's through some independent sources and also through some public information.
 - Q. Do you happen to know the actual production of automobiles produced in Ohio in 2009?
- A. Ohio, specifically, no, I don't have that data.
- 25 Q. Nor 2014?

- A. Correct. I believe, though, I would assume that Ohio would be on par with the rest of the United States.
 - Q. Why would you assume that?

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- A. Ohio has an automobile manufacturing base similar to the rest -- similar to other large manufacturing -- other automotive manufacturing states and I would assume they would move along in the same direction as other manufacturing states in Ohio -- or in the U.S.
- Q. So in regards to Ohio, I grew up in Dayton, Ohio, we used to have a manufacturing, automobile manufacturing place that doesn't exist any more.
- A. I grew up in Toledo and the Jeep plant is much larger than it was --
 - Q. Toledo has gotten lucky.
 - A. -- when I was younger.
- Q. What about in the service territory in regards to production of automobiles in '09 or '14, do you have any knowledge what the numbers would be?
- A. No. No. I didn't break it down for Ohio and I don't know specifically the AEP service territory.
- Q. And you are relying on the data from the

international entity?

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- A. Yeah, which provided U.S. production numbers.
 - Q. Not broken down by state.
 - A. Correct.
- Q. So you can't say with any real certainty that automobile production in the AEP service territory was down in 2009?
- A. Once again, I would rely on the -- on the national numbers. And also the fact that '09 was during a recession in the market and automakers across the country were at a low point.
- Q. So this provision, this automaker credit, is that an economic development tool?
- A. It's a tool, but as I am stating here it is not a very good tool. It's essentially -- I understand the idea is to get automakers to increase their production. But this is essentially taking a baseline which was depressed at a depressed time and, currently, without changing their production automakers, would be able to essentially show an increase in production without any real increase in production.

A more realistic way -- a more realistic baseline should be on a more recent year that has a

more similar production as -- as -- for the ongoing years, so going from 2016, forward, it should be based on a more recent year.

- Q. Again, to be clear, we don't know that it was depressed in 2009, do we, in the service territory?
- A. I am using that on the basis of the economy as a whole.
 - Q. The international economy as a whole?
- 10 A. And the U.S.

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- Q. And the U.S. But not the Ohio economy?
- A. Whether or not the -- it was depressed,
 2009 is seven years ago. And that's too far in the
 past to really make a good baseline.
 - Q. So in your opinion it would be more appropriate to true that process up and use a more recent number year-wise?
- A. As a whole, I'm not entirely in favor of this provision. I don't -- I would say I don't approve of this provision in the stipulation. If the Commission were to approve it, then, yes, it should be a more recent baseline.
- Q. So is it fair to say one could make it better? By using a different year as the baseline?
 - A. I'm dealing with the stipulation right

now. And I am saying that, no, it shouldn't be
approved. I mean, it could also be better if it were
reduced to only \$100,000 a year as opposed to 500.

There is numerous ways you can improve it. From the
residential perspective, it could benefit to put it
at zero.

- Q. The purpose of this is to incent production and attract new production to the state, so car producers increasing and new producers coming; is that your understanding?
- 11 A. That's -- that's the theory behind it,
 12 yes.
- Q. Would you be more comfortable if it were a million dollars and we realized \$2 million worth of jobs?
 - A. I would have to analyze that. I don't --
- Q. Do you have any background in economic development?
 - A. No. Other than classes that were taken.
 - Q. Classes at Ohio State or?
- 21 A. Yes or at other -- no specific.
- Q. Your testimony on page 2, lines 17 through
- A. Did you say page 2?

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Q. Yeah, I'm sorry, page 2, lines 17 through

5448 21. 1 2 Α. Yes. 3 Q. You represent your testimony is intended to address the statutory test for an ESP versus an 4 5 MRO. 6 Α. Yes. 7 Q. Can you tell me what that test consists 8 of? 9 Α. Sure. It's basically that the Commission 10 will judge if the ESP is better than a market rate 11 option. 12 How does one go about doing that? Do you Q. 13 know? 14 Α. I believe the Commission weighs 15 quantitative and qualitative tests to determine that. 16 And at page 2, the footnote indicates that 17 you relied upon Ms. Hixon's previous testimony as 18 filed to formulate your opinion? 19 Α. Yes. 20 Ο. Did you review the transcript of 21 Ms. Hixon's direct testimony and cross from October 2.2 13th, 2015, in the October portion of this 23 proceeding? 24 Yes, I did. Α.

I believe in that cross-examination

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Q.

portion Ms. Hixon indicated she was advised by legal counsel what the MRO -- I'm sorry, the ESP versus MRO test requires. Have you also been advised by your legal counsel as to what that test requires?

- A. At some point, yes.
- Q. And so that's how you came by your understanding?
 - A. Yeah, as I said, it's very high level.
- Q. And I think you talked about balancing. Is it your opinion that the ESP versus MRO test requires the Commission to balance pricing and all other terms and conditions of the proposed ESP against an MRO?
 - A. Yes.

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- Q. What constitutes pricing? Can you tell me?
- A. It would be, my understanding, the pricing of the standard service offer defaults, however you want to call it, whatever you want to call it.
- Q. And what about all of the terms and conditions, what goes into that bucket, if you will?
 - A. Yeah, I guess, yes.
- Q. Well, I guess I am asking what goes into "all other terms and conditions?" What does that mean?

- A. Terms and conditions of the default supply.
- Q. Well, no, no. Let me back up. It's balancing pricing and all other terms and conditions, that's the test.
- 6 A. Okay.
- 7 Q. Can we agree on that?
 - A. Yes.

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- Q. We talked a little bit about the pricing component, and I guess we view them as a teeter-totter. So you have got pricing on one hand, we talked a little bit about what that was. What goes into the "all other terms and conditions" bucket?
 - A. Oh. On the -- if you are saying -- if you are -- the one side, if you are talking of the scale.
 - Q. Balancing.
- A. That one side would be a, essentially an MRO, what would be the result of a market rate option. And then on the other side it's the full bucket. Am I correct?
- Q. What I am asking is there -- let me say it this way. There is a test, correct?
- 24 A. Yes.
- Q. The test requires the balancing of pricing

and other terms and conditions of the proposed ESP against an MRO. I guess it's a double teeter-totter. So we talked about what the pricing is.

A. Yes.

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- Q. And I think what you said it's the cost.

 Am I putting words in your mouth?
- A. Yes, a little bit. With that clarification, I was -- I was on two buckets; apparently there were more. The -- on the -- if you don't mind I will -- I will go with two buckets, one side being the MRO, that what the result of an MRO is, versus ESP which would be the totality of the ESP, including all of the riders and everything else that would be included in that.

In this case it would be -- you are testing my memory a bit, but I know there was a distribution incentive rider, there is obviously the PPA rider, a number of other things that were in this particular ESP.

- Q. So, in your opinion, do you agree the Commission, when conducting the test, will review both quantitative and qualitative benefits?
- A. Yes. That was -- I believe that was in one of the ESP orders.
 - Q. And in your testimony I think you indicate

you relied upon, again, Ms. Hixon, in reaching your conclusion, that the test, when performed, doesn't allow for, in this case, the ESP to prevail.

- A. Correct. As I state back on I believe -yes, actually question 27 on page 20, using OCC
 Witness Wilson's estimates in this and also using
 what benefits were from the current ESP and from the
 order and stating that it would fail based on the
 cost of the PPA in this case.
- Q. And you personally didn't perform any independent analysis?
- A. Once again, I am utilizing the experts in this case.
- Q. Are you aware that Ms. Hixon indicated in her cross from the October 13 portion of this hearing that it was the OCC's position that the MRO versus ESP test should be evaluated by the Commission by only using quantitative analysis rather than both quantitative and qualitative?
- A. Yes, I believe that was also -- I believe that's at the Supreme Court also.
 - Q. So you are aware that was --
- 23 A. Yes.

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Q. -- her understanding of the OCC's position.

A. Yes.

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- 2 Q. Do you agree with that statement?
- 3 A. Yes.
 - Q. Take a look at your testimony on page 16.

 This is testimony you provided regarding renewable energy projects.
 - A. Yes.
 - Q. Are you aware of any large, when I say large, over 20 megawatts, wind or solar projects being built in Ohio in the last five years?
- 11 A. Specifics on those, no. I know there are some large projects, but the specifics I don't know.
- Q. And you don't have any idea how those are being funded?
- 15 A. No.
- 16 Q. I think Mr. Kurtz talked about issues 17 regarding the IRP with you.
- 18 A. Yes.
- 19 Q. In general are you aware that a number of the IRP issues are still pending on rehearing?
 - A. Yes.
- Q. Look at, if you would, in your testimony at page 13. At line 2, for example, talks about "incentives given to signatory parties that are not in the public interest."

A. Yes.

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- Q. Quote the header there. In line 8 of that page you reference "payment to the IEU"; is that correct?
- A. Yes.
- Q. And, again, I believe we talked about this but just for clarity is the IEU a signatory party?
 - A. No. As I stated, they receive the benefits of a nonopposing party.
 - Q. And you understand what the Global

 Settlement Agreement is when we refer to that in regards to the IEU, what that means?
 - A. Yeah, the agreement between IEU and AEP Ohio.
 - Q. Can you tell me, do you know if the OCC received through discovery that Global Settlement Agreement between the IEU and AEP?
 - A. Yeah, I believe it was through discovery.
 - Q. Do you know when it was disclosed by AEP?
 - A. I believe it was the week of the -- December 27.
 - Q. Can you tell me if that was the same day the IEU letter of nonopposition was filed in the docket?
- 25 A. Off the top of my head, I don't know. I

1 know they were very close to each other.

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- Q. Subject to check, was it the same day?
- A. This is subject to check, yes.
- Q. So as far as you are aware, they were contemporaneous or close within that same --
- A. Yes. I am not sure -- as I said, I am not sure which was -- which came first essentially.
- Q. So since you are uncertain of the date, can I show you a document that I don't know if I want to enter as an exhibit.
- 11 A. If you need confirmation, sure, that's 12 fine.
- MR. MILLER: Can I approach?
- 14 EXAMINER PARROT: You may.
- MR. MILLER: Can we approach?
- Q. And I believe what you are looking at is the OMAEG Exhibit 27.
- 18 A. This e-mail is?
- MR. MICHAEL: Objection. I don't know
 that this has been entered into the record yet. I
 don't think I have ever seen it before.
- Q. So for the moment why don't you take a look at that and refresh.
- 24 A. Okay. I have looked at it.
- 25 | Q. So, again --

MR. MICHAEL: Your Honor.

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EXAMINER PARROT: Let's clear up the record, though. This is not OMAEG Exhibit 27. I just want to get that out there.

MR. MILLER: Yeah. This is not OMAEG Exhibit 27. So let's just take a look at this document and strike the reference.

EXAMINER PARROT: Yes.

Q. (By Mr. Miller) And so for clarity OMAEG's document, Exhibit 27, is a letter that's in the record from IEU to the docket, to the Commission. I asked you about it previously, and you were uncertain as to whether or not the OCC had obtained the settlement -- Global Settlement Agreement contemporaneous with what was entered in the docket; is that correct? I refreshed you with the -- an e-mail in regards to the OCC receipt. Can you now testify to whether or not those were contemporaneous, same day?

MR. MICHAEL: I am going to object, your Honor. He hasn't established Mr. Haugh has seen this document. He hasn't refreshed anything yet. All he has done is given him an e-mail, so I am not quite sure where we are on this.

MR. MILLER: I asked Mr. Haugh if he was

aware that the OCC had received it. He said he was.

I don't know whether he saw it. I can ask him if he did, but apparently he had knowledge of them receiving it. And he believed that they were contemporaneous, but he wasn't sure, and I am trying to clear up that discrepancy.

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MR. MICHAEL: Then I am not quite sure what you are asking him because he gave him this e-mail dated Tuesday, December 22. Are you asking him about that now or some separate document? I am just not sure.

MR. MILLER: I am not asking -- I am asking -- I am suggesting that he refresh his memory with it by providing it to him. And I think that's what we've done.

MR. MICHAEL: Okay. Well, then perhaps we should ask him if his memory is refreshed by the document, if he has ever seen it. That hasn't been done yet.

EXAMINER PARROT: That was my understanding of the question that was asked. Was that your intention, Mr. Miller?

MR. MILLER: That was my intention.

EXAMINER PARROT: With that the objection is overruled.

- A. The -- I am not sure if I have seen this particular e-mail. We received a lot of discovery from AEP. And also this e-mail does not contain the Global Settlement either.
- Q. Would it be helpful if you had the attachment?

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- A. The only -- the only issue is that I know -- I am assuming you are referring to OCC INT-S1-002. There were -- and this -- I don't know if it's going to correspond directly to this e-mail but there were a few different items that were provided in interrogatory S1-002. But I am not sure of the dates. I know there was -- there was -- I believe there was one that was with -- obviously the Global Settlement was one and there was another one with Sierra Club and I'm not sure. Those were received on two different dates.
 - Q. And this would be 02. You asked the question.
- A. OCC INT-S1-002, there were two documents that came with that. One was the Global Settlement with IEU and the other was an agreement with Sierra Club.
 - Q. So the Global Settlement did come with --
 - A. I am not sure if it came with this e-mail

is what I am saying. I know we received those two agreements on two different dates. Basically this e-mail does not designate if it's the IEU agreement or the Sierra Club agreement.

5 MR. MILLER: Can you give us a moment? 6 Thank you.

I think we are ready if the Bench is.

- Q. (By Mr. Miller) Did you see on the refresh document that I provided you and I think you mentioned the reference on attachments in the bottom part of the header.
- 12 A. Yes.

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- Q. You referenced OCC-S1-02 which is
 Attachment 1?
- 15 A. Yes.
- Q. Are you familiar with the EPSA/P3 document that is, I believe, already in the record?
- 18 A. Off the top of my head, no.
- 19 Q. Exhibit 11.
- 20 A. No, I haven't been keeping track of exhibits.
- Q. Which would be the Global Settlement
 Agreement.
- A. IEU's Global Settlement Agreement, correct?

Q. Yes.

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- 2 A. Yes, I am familiar with that.
 - Q. And you have seen that?
 - A. Yes, attached to my testimony.
 - Q. And it's in the record but perhaps if I show you that agreement to refresh?
 - A. As I said, I have it in my testimony so.
 - Q. And it says attachment on that agreement in your testimony? It says Attachment 1?
 - A. Yes.
 - Q. Would that correspond to Attachment 1 on the refresh document to your knowledge?
 - A. Once again, I can't sit up here under oath and say that, yes, it definitely is because as I mentioned earlier, I know that S1-002 were two -- included two different agreements. One with Sierra Club and one with IEU, and I know they were received on different days. I am not sure which one.

MR. MILLER: Your Honor, I think if you give us just a minute, I think we may be finished.

MR. MICHAEL: Your Honor, could we take a short break while Mr. Miller is organizing himself?

EXAMINER PARROT: Mr. Miller, if I heard you correctly, you thought you may be about done; is that correct?

1 MR. MILLER: That's correct.

2 EXAMINER PARROT: Then we are just going

3 to wait, Mr. Michael.

MR. MICHAEL: Okay. Thank you, your

5 Honor.

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6 MR. MILLER: I think we have collected

7 ourselves.

EXAMINER PARROT: Okay.

- Q. (By Mr. Miller) Mr. Haugh, are you familiar with OMAEG Exhibit in this case 26?
- 11 A. You would have to refresh my memory. I am
 12 not keeping track of the exhibits. I'm sorry.
 - Q. If I provided that to you.
- 14 A. Yeah, no problem.
- Q. See if the court reporter has it. Why
 don't you take a moment to look at that, if you
 would, please.
 - A. Oh, I have it, yes.
- Q. And would you look with me -- or I guess
 look with me to the second page, if you will, there
 is a similar header to the Global Settlement
 Agreement document we refreshed you with a moment
 ago?
- A. Yes. And I see that this is -- that the Sierra Club is actually Interrogatory S1-005 so.

- Q. I believe you had indicated you thought that there were two pieces of discovery that came in on separate days?
 - A. Yes.

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- Q. I think we established that December 22 was the date that the Global Settlement Agreement appeared?
- A. Well, the one issue that I still have with this is I -- this is an e-mail and I can't see the attachment. I can't see what's encompassed in it. I was confused by saying that it was the Sierra Club agreement, but I can't verify -- without being able to open up the attachment, I can't say what it is essentially.
- Q. You are suggesting without seeing it in its electronic form.
- A. Without being -- without the electronic form being able to click it open and review the document.
- Q. So to be clear, the letter was filed in the docket by IEU on December 22, correct?
 - A. Subject to check.
- Q. But generally speaking, subject to check, that would be your belief. The -- there is a refresh with a discovery response that appears to have come

in on December 22?

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- A. This -- this particular discovery response --
 - Q. Correct.
- A. -- was received on December 22.
- Q. It references an attachment.
 - A. Yes.
 - Q. And it references an attachment that appears to mirror?
- A. Yes. As I said, the header on Exhibit

 MPH-1 is OCC Set S1-INT-002 Attachment 1, but the

 e-mail is a printed e-mail and says that -- states an

 attachment. I can't sit here and say that -- I can't

 acknowledge what the attachment was without being

 able to click this particular e-mail. I am not in a

 position to confirm that.
 - Q. Appreciate that.
- MR. MILLER: I would ask your counsel the question whether he would stipulate?
- MR. MICHAEL: I could.
- 21 MR. MILLER: That would be preferable.
- 22 Thank you very much.
- MR. MILLER: Just to be clear the
- 24 | stipulation would be that the OCC received the Global
- 25 Settlement Agreement on December 22 appended to an

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5464
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      e-mail dated 1:12 p.m.?
 2
                 MR. MICHAEL: I think you want to rephrase
 3
      that. It's an e-mail of December 22 at 1:12 p.m.
                 MR. MILLER: An e-mail dated December 22
 4
 5
      at 1:12 p.m.
 6
                 MR. MICHAEL: Correct.
 7
                 MR. MILLER: Eastern Standard Time. Is
      that fair?
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 9
                 MR. MICHAEL: That's fair.
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                 MR. MILLER: Thank you. We have nothing
11
      further for cross.
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                 EXAMINER PARROT: Mr. Margard?
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                 MR. MARGARD: No questions. Thank you,
14
      your Honor.
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                 EXAMINER PARROT: Now, at this point,
16
      Mr. Michael, we will take that short break.
17
                 MR. MICHAEL: Thank you, your Honor. I
18
      appreciate it.
19
                 (Recess taken.)
20
                 EXAMINER PARROT: All right. Let's go
2.1
      back on the record.
22
                 Any redirect?
23
                 MR. MICHAEL: Thank you, your Honor. No
24
      redirect.
25
                 EXAMINER PARROT: Thank you, Mr. Haugh.
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5465 Mr. Michael, I believe you already moved 1 2 for the admission of Exhibit 33. Are there any 3 objections? All right. Hearing none, OCC Exhibit No. 4 33 is admitted into the record. 5 6 (EXHIBIT ADMITTED INTO EVIDENCE.) 7 EXAMINER PARROT: Let's go off the record 8 for a minute. 9 (Discussion off the record.) 10 EXAMINER PARROT: Let's go back on the 11 record. We are ready to break for the evening. We 12 are -- I am going to give you a little gift. We are 13 going to reconvene tomorrow at 9:30 a.m. instead of 14 9 o'clock, so don't say I am never generous. 15 Have a good night, everyone. 16 (Thereupon, at 5:49 p.m., the hearing was 17 adjourned.) 18 19 20 2.1 22 23 24 25

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Thursday, January 7, 2016, and carefully compared with my original stenographic notes. Karen Sue Gibson, Registered Merit Reporter. Carolyn M. Burke, Registered Professional Reporter. (KSG-6136) 2.1 2.3

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Summary: Transcript In the Matter of the application of Ohio Power Company hearing held on 01/07/16 - Volume XXI electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.