

## 2015 P&L

Month	1/1/2015	2/1/2015	3/1/2015	4/1/2015	5/1/2015	6/1/2015	7/1/2015	8/1/2015	9/1/2015	10/1/2015	11/1/2015
Revenue	\$2,000	\$5,000	\$10,000	\$12,500	\$20,000	\$27,500	\$20,000	\$19,000	\$16,000	\$30,000	\$50,000
Gross Income	\$400	\$1,000	\$2,000	\$2,500	\$4,000	\$5,500	\$4,000	\$3,800	\$3,200	\$6,000	\$10,000
Spent	\$4,000	\$4,000	\$5,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$7,000	\$4,000	\$4,000
EBIDTA	-\$3,600	-\$3,000	-\$3,000	-\$1,500	\$0	\$1,500	\$0	-\$200	-\$3,800	\$2,000	\$6,000

## 2016 Sales Projections

Monthly Sales Analysis - Number of deals													
Month	1	2	3	4	5	6	7	8	9	10	11	12	
Totals	80	126.9	162.895	218.60375	287.87616	373.56603	480.3439	610.99259	772.81825	975.2229	1260.0807	1621.217834	
Monthly Sales Analysis - Revenue													
Month	1	2	3	4	5	6	7	8	9	10	11	12	
Totals	\$18,401	\$27,950	\$34,494	\$45,073	\$57,268	\$71,302	\$97,444	\$116,018	\$137,420	\$172,144	\$208,119	\$250,240	

## 2016 Spending Projections

Nuber of Units												
Month	1	2	3	4	5	6	7	8	9	10	11	12
Total	\$125,000	\$85,000	\$90,000	\$85,000	\$93,000	\$93,000	\$99,000	\$99,000	\$107,000	\$107,000	\$112,000	\$112,000

## 5-year P&L Projections

Proforma Profit and Loss (Yearly)					
Year	2016	2017	2018	2019	2020
<b>Sales</b>	\$1,235,600	\$5,100,000	\$12,000,000	\$23,000,000	\$41,000,000
Cost of Goods Sold	\$0	\$0	\$0	\$0	\$0
Gross Margin	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Gross Income</b>	\$1,235,600	\$5,100,000	\$12,000,000	\$23,000,000	\$41,000,000
<b>Expenses</b>					
<b>Total Operating Costs</b>	<b>\$1,190,000</b>	<b>\$2,377,000</b>	<b>\$4,028,800</b>	<b>\$6,409,790</b>	<b>\$11,274,610</b>
<b>EBITDA</b>	<b>\$45,600</b>	<b>\$2,723,000</b>	<b>\$7,971,200</b>	<b>\$16,590,210</b>	<b>\$29,725,390</b>
Federal Income Tax	\$15,048	\$898,590	\$2,630,496	\$5,474,769	\$9,809,379
State Income Tax	\$2,280	\$136,150	\$398,560	\$829,511	\$1,486,270
<b>Net Profit</b>	<b>\$28,272</b>	<b>\$1,688,260</b>	<b>\$4,942,144</b>	<b>\$10,285,930</b>	<b>\$18,429,742</b>
<b>Profit Margin</b>	<b>2.29%</b>	<b>33.10%</b>	<b>41.18%</b>	<b>44.72%</b>	<b>44.95%</b>
Proforma Profit and Loss (Yearly)					
Year	1	2	3	4	5
<b>Sales</b>	\$1,235,600	\$5,100,000	\$12,000,000	\$23,000,000	\$41,000,000
<b>Operating Costs</b>	\$1,190,000	\$2,377,000	\$4,028,800	\$6,409,790	\$11,274,610
<b>EBITDA</b>	\$45,600	\$2,723,000	\$7,971,200	\$16,590,210	\$29,725,390
<b>Taxes, Interest, and Depreciation</b>	\$17,328	\$1,034,740	\$3,029,056	\$6,304,280	\$11,295,648
<b>Net Profit</b>	\$28,272	\$1,688,260	\$4,942,144	\$10,285,930	\$18,429,742

**This foregoing document was electronically filed with the Public Utilities**

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Summary: Exhibit Financials - 5-year projection per Shahid Mahmud Request electronically filed by Mr. Hamed Babai on behalf of NRG Kiosk