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Case Number: 14-1693-EL-RDR

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RESA Exhibits #2 and 3 OMAEG #21, 22 and 23

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BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the : Application Seeking : Approval of Ohio Power :

Approval of Ohio Power :
Company's Proposal to : Case No. 14-1693-EL-RDR
Enter into an Affiliate :

Enter into an Affiliate :
Power Purchase Agreement :
for Inclusion in the Power:
Purchase Agreement Rider. :

In the Matter of the : Application of Ohio Power :

Company for Approval of : Case No. 14-1694-EL-AAM

Certain Accounting Authority.

PROCEEDINGS

before Ms. Greta See and Ms. Sarah Parrot, Attorney Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-D, Columbus, Ohio, called at 9:00 a.m. on Tuesday, November 3, 2015.

VOLUME XVII

ARMSTRONG & OKEY, INC.

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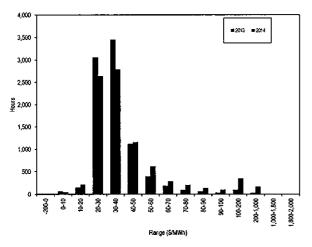
WPWAA-2 RESA/Exelon 2

| Year | 2015 (Oct-Dec) | 2016 |
|---------------------------------|-----------------------|--------|
| Net PPA Rider Credit / (Charge) | (\$46) | (\$49) |
| GWh | 10,715 | 43,643 |
| Delivery Year Values | (\$1.75) | |

RESA/Exelon 3

but may also result within a constrained area when inflexible generation exceeds the forecasted load. There were two hours in 2013 and eight hours in of 2014 in which the PJM real-time LMP was \$0.00. In 2014, there were six hours in January in which PJM real-time average LMP was greater than \$1,000 and one hour in which the real-time LMP was greater \$1,800.

Figure 3-28 Average LMP for the PJM Real-Time Energy Market: 2013 and 2014⁶⁷



PJM Real-Time, Average LMP Table 3-61 shows the PJM real-time, average LMP for each year of the 17 year period 1998 to 2014.68

Table 3-61 PJM real-time, average LMP (Dollars per MWh): 1998 through 2014

| | | _ | | | | |
|------|---------------|---------|-----------|---------|------------|-----------|
| _ | Real-Time LMP | | | Year- | to-Year Ch | ange |
| | | | Standard | | | Standard |
| | Average | Median | Deviation | Average | Median | Deviation |
| 1998 | \$21.72 | \$16.60 | \$31.45 | NA | NA | NA |
| 1999 | \$28.32 | \$17.88 | \$72.42 | 30.4% | 7.7% | 130.3% |
| 2000 | \$28.14 | \$19.11 | \$25.69 | (0.6%) | 6.9% | (64.5%) |
| 2001 | \$32.38 | \$22.98 | \$45.03 | 15.1% | 20.3% | 75.3% |
| 2002 | \$28.30 | \$21.08 | \$22.41 | (12.6%) | (8.3%) | (50.2%) |
| 2003 | \$38.28 | \$30.79 | \$24.71 | 35.2% | 46.1% | 10.3% |
| 2004 | \$42.40 | \$38.30 | \$21.12 | 10.8% | 24.4% | (14.5%) |
| 2005 | \$58.08 | \$47.18 | \$35.91 | 37.0% | 23.2% | 70.0% |
| 2006 | \$49.27 | \$41.45 | \$32.71 | (15.2%) | (12.1%) | (8.9%) |
| 2007 | \$57.58 | \$49.92 | \$34.60 | 16.9% | 20.4% | 5.8% |
| 2008 | \$66.40 | \$55.53 | \$38.62 | 15.3% | 11.2% | 11.6% |
| 2009 | \$37.08 | \$32.71 | \$17.12 | (44.1%) | (41.1%) | (55.7%) |
| 2010 | \$44.83 | \$36.88 | \$26.20 | 20.9% | 12.7% | 53.1% |
| 2011 | \$42.84 | \$35.38 | \$29.03 | (4.4%) | (4.1%) | 10.8% |
| 2012 | \$33.11 | \$29.53 | \$20.67 | (22.7%) | (16.5%) | (28.8%) |
| 2013 | \$36.55 | \$32.25 | \$20.57 | 10.4% | 9.2% | (0.5%) |
| 2014 | \$48.22 | \$34.46 | \$65.08 | 31.9% | 6.8% | 216.4% |

⁶⁷ The data used in the version of this table in the 2014 Quarterly State of the Market Report for PIM: January through Morch did not include LMP values greater than \$1,000, but this table reflects those LMP values.

Real-Time, Load-Weighted, Average LMP

Higher demand (load) generally results in higher prices, all else constant. As a result, load-weighted, average prices are generally higher than average prices. Load-weighted LMP reflects the average LMP paid for actual MWh consumed during a year. Load-weighted, average LMP is the average of PJM hourly LMP, each weighted by the PJM total hourly load.

PJM Real-Time, Load-Weighted, Average LMP Table 3-62 shows the PJM real-time, load-weighted, average LMP for each year of the 17 year period 1998 to 2014.

Table 3-62 PJM real-time, load-weighted, average LMP (Dollars per MWh): 1998 through 2014

| | Α | verage LM | Year- | to-Year Ch | ange | |
|------|---------|-----------|-----------|------------|---------|-----------|
| | | | Standard | | | Standard |
| | Average | Median | Deviation | Average | Median | Deviation |
| 1998 | \$24.16 | \$17.60 | \$39.29 | NA | NA | NA |
| 1999 | \$34.07 | \$19.02 | \$91.49 | 41.0% | 8.1% | 132.8% |
| 2000 | \$30.72 | \$20.51 | \$28.38 | (9.8%) | 7.9% | (69.0%) |
| 2001 | \$36.65 | \$25.08 | \$57.26 | 19.3% | 22.3% | 101.8% |
| 2002 | \$31.60 | \$23,40 | \$26.75 | (13.8%) | (6.7%) | (53.3%) |
| 2003 | \$41.23 | \$34.96 | \$25.40 | 30.5% | 49.4% | (5.0%) |
| 2004 | \$44.34 | \$40.16 | \$21.25 | 7.5% | 14.9% | (16.3%) |
| 2005 | \$63.46 | \$52.93 | \$38.10 | 43,1% | 31.8% | 79.3% |
| 2006 | \$53.35 | \$44.40 | \$37.81 | (15.9%) | (16.1%) | (0.7%) |
| 2007 | \$61.66 | \$54.66 | \$36.94 | 15.6% | 23.1% | (2.3%) |
| 2008 | \$71.13 | \$59.54 | \$40.97 | 15.4% | 8.9% | 10.9% |
| 2009 | \$39.05 | \$34.23 | \$18.21 | (45.1%) | (42.5%) | (55.6%) |
| 2010 | \$48.35 | \$39.13 | \$28.90 | 23.8% | 14.3% | 58.7% |
| 2011 | \$45.94 | \$36.54 | \$33.47 | (5.0%) | (6.6%) | 15.8% |
| 2012 | \$35.23 | \$30.43 | \$23.66 | (23.3%) | (16.7%) | (29.3%) |
| 2013 | \$38.66 | \$33.25 | \$23.78 | 9.7% | 9.3% | 0.5% |
| 2014 | \$53.14 | \$36.20 | \$76.20 | 37.4% | 8.9% | 220.4% |

Table 3-63 shows zonal real-time, and real-time, load-weighted, average LMP for 2013 and 2014. The real-time, load-weighted, average LMP increased by 37.4 percent compared to 2013.

⁶⁸ The system average LMP is the average of the hourly LMP without any weighting. The only exception is that market-clearing prices (MCPs) are included for January to April 1998. MCP was the single market-clearing price calculated by PJM prior to implementation of LMP.

Essential Definitions

Economic (Export) Base Theory - A conceptual model of a local economy divided into two sectors comprised of firms and households.

Basic Sector - Firms that sell their output outside the defined economy.

Non-Basic Sector - Also called the local trade and service sector, it is comprised of local businesses and households.

• **Economic Impact** - The resulting changes in business activity across various industry sectors from the introduction of a new business activity.

Economic Contribution - The documentation of the activity of an existing business and its influence across various industry sectors.

Direct Effect - The contribution from an initial round of sales of goods and services.

Indirect Effect - The contribution from industries purchasing inputs from other local industries.

Induced Effect - The contribution from households due to income received from all industry activity.

Economic Multipliers - Changes in the level of activity in the non-basic sector in relation to a given change in the basic sector.

Output (Sales) Multiplier - A measure of the effect of

the basic sector on the overall economic activity in the defined region.

Value-Added Multiplier - A measure of the return to

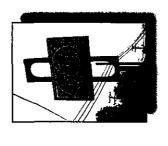
Value-Added Multiplier - A measure of the return resources used by the basic sector.

Income Multiplier - A measure of the effect of basic sector income on the income of households in the defined region.

Employment Multiplier - A measure of the effect of basic sector income on regional employment.

Social Accounting Matrix - A representation of the flows of all economic transactions that take place within an economy across all sectors. It provides a single-year static picture of the economy.

IMPLAN - Computer software that utilizes a social accounting matrix to measure economic activity.



Economic Impacts

Owner's Guide

The Business

to Discussing

An explanation of the framework and language used for economic impact and contribution analysis.

John L. Park Jonathan R. Baros Rebekka M. Dudensing

July 2009

roy b. davis

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Improving Lives. Improving Texas.

The Theory Behind Economic Impacts

Thus, the method is often used to assess the "economic impact" of a new business activity within a defined region. When talking about your existing business, you are actually speaking Multiple transactions resulting from an initial expenditure results in a total effect on output (sales), government revenue (value added to GDP), personal income, and employment in the region that is greater than the initial dollar spent. We can further break up these effects according to how they came about. A portion is the direct result of your economic activity, of "economic contribution". However, the general framework remains the same. The important thing to remember as you speak with cooperative members, lenders, and community and state leaders is that your business has a greater reach than the front door. Your business is a part of a larger economy and your business activity helps that economy to thrive. Export base theory (also called economic base theory) is a useful tool to describe a local economy and provides a framework to analyze the impacts from changes in economic activity, another is an indirect result of you doing business with other businesses, and another is the result from your contribution to household income.

expenditure leaks out of the regional economy as inventory is imported from other regions, employees commute from other regions, and businesses and households pay state and Thus, customer purchases contribute to the activity of not only that business but also its suppliers and each of their employees in the form of income. However, some of the original federal taxes. The portion of the money that remains in the local economy throughout these transactions constitutes the net economic gain.

The Basic Sector

fined local economy. A cooperative business that produces or markets The basic sector is defined as those firms that sell their goods and services to markets outside the degoods to firms and customers outside of the region would be considered a part of this sector.

cause it brings in new money to the local economy which circulates to households and firms within the through taxes, savings, earnings to non-basic sector. Eventually some of these dollars leave the economy The basic sector is important be-

non-residents, and payments for

goods and services outside the economy. Its important to note that regardless of which

The Non-Basic Sector

Nonetsesiessegora#

ISBN SEEDE

The non-basic sector is composed re-spending of firms in the nonof local businesses and households that provide goods and services within the defined economy. Money is circulated within the local economy by the spending and basic sector and employees residing within the economy. A cooperative business that sells considered part of the local trade even participate in both sectors of supplies to local farmers would be and service firms that make up this the economy. The difference being sector. Some cooperatives might

that new money is brought into the economy by activity in the basic sector, while activ-

ity in the non-basic sector helps to maintain the health of the local economy.

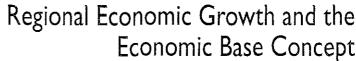
Economic Multipliers

sector we are speaking of, cooperatives keep their profits within the local economy.

The relationship between the basic and non-basic sectors is predictable. Thus, we can predict changes in the level of activity in the non-basic sector from a given change in the level of as the basic sector (firms selling beyond the local economy) expands, requiring additional inputs. The output or sales multiplier measures the effect of our cooperative group on the basic activity (see Liestritz 2004). These effects are referred to as multipliers. In general multipliers describe the way in which the non-basic sector (local services and households) reacts overall economic activity in the region. The value-added multiplier measures the return to the resources used by our cooperatives. The income multiplier measures the effect of basic sector income on the incomes of households in the region. The employment multiplier measures the effect of basic sector income on regional employment.

Leistritz, F.L. "Measuring the Economic Impact of Producer Cooperations." Cooperatives and Local Development. C.D. Merrett and N. Walzer, eds. MESharpe: New York, (2004).

Muley, D. and A.W. Hodges. "Using Implan to Assess local Economic Impacts." University of Florida, IFAS Extension Bulletin FE168, (June 2003).
Park, J.L., J.R. Baros, and R.M. Dudensing. "Communicating the Value of Texas Cooperatives." Texas AgriLife Extension Service, Roy B. Davis Cooperative Management Program, Department of Agricultural Economics, Texas A&M University, (June 2009).



How do regional economies grow?



One theory suggests that it all depends on the growth of the economic base. Economic base theory originated in the 1920s as a method by which city planners could guide economic development.

The theory is still popular today, even though it is more often applied to regions and counties.

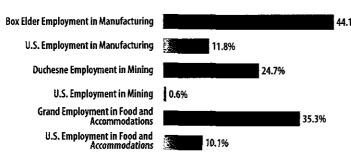
Economic development analysts are interested in knowing the economic base because the economic well-being of a region can depend largely on the success of the basic

industries. Just like the notion, "a rising tide lifts all boats," growth of the economic base lifts all of the non-basic industries. So, promoting the success of the economic base is a central concern of economic planners. Here we will look at how the economic base is measured and how it is used to classify types of economies, but first we must define what is meant by "economic base."

The Concept of an Economic Base

Economic base theory is essentially an application of international trade theory to individual states, regions, or counties. In the business news media, we frequently see that the remarkable economic development in countries such as Japan, South Korea, and Singapore is attributed to their success in exporting goods and services. This is precisely the same concept underlying economic base theory. By exporting goods out of the region,

monetary payments flow into the region, which leads to increased demand for locally produced goods and services. The industries that export goods beyond the boundaries of their region are referred to as basic, while those that do not export are referred to as non-basic. The group of exporting industries makes up the economic base.



Comparison of Selected County and U.S. Employment Percentages by Industry 2008

Source: Bureau of Labor Statistics

| Box Elder County | | Duchesne County | , | Grand County | |
|--|-------------|--|-------|---|-------|
| Percentage of Box Elder Employment in Manufacturing | 44.1% | Percentage of Duchesne Employment in Mining | 24.7% | Percentage of Grand Employment in Food and Accommodations | 35.3% |
| Percentage of U.S. Employment in Manufacturing | 11.8% | Percentage of U.S. Employment in Mining | 0.6% | Percentage of U.S. Employment in Food and Accommodations | 10.1% |
| Location Quotient | 3.74 | Location Quotient | 41.17 | Location Quotient | 3.50 |

Source: Bureau of Labor Statistics

Types of Economic Bases

In theory, just about any type of economic activity could be classified as basic. However, a few activities that are most often found to be basic to regions are manufacturing, natural resource extraction, leisure and hospitality, and retirement-oriented industries. Box Elder County is an example of a region whose base is manufacturing. The natural resource extraction industries are basic to Carbon, Duchesne, Emery. and Uintah counties. Grand and Kane counties are examples of regions with the leisure and hospitality industries as their economic bases. Even though there is not exactly a single industry we would call "retirement services," Washington County is a popular destination for retirees, and their Social Security and retirement income represents a monetary inflow for the county.

Location Quotients and the Economic Base

Identifying the economic base for a region is not always straightforward. Figuring out which firms export their goods and which do not requires data

that is not readily available for most regions. One solution, however, is to use location quotients.

A location quotient provides a measure of how specialized a county is in the production of a particular good or service. The higher the degree of specialization, the more likely the industry is an exporter. An example will make the concept clear. Box Elder County devotes 44.1 percent of its total employment to manufacturing, while only 11.8 percent of all workers in the U.S. are employed in manufacturing (see graph).

This indicates that Box Elder County is relatively specialized in the production of manufactured goods. The location quotient gives an exact measure of this specialization and it is found by simply dividing Box Elder County's percentage of manufacturing employment by the United States' percentage of manufacturing. The result is a location quotient of 3.74, which simply means that the percentage of manufacturing employment in Box Elder County is 3.74 times the percentage of manufacturing employment in the U.S (see table).

Are you wondering what the economic base is for your county? The Bureau of Labor Statistics has a location quotient calculator on their web site along with a tutorial for how to use it. To get there, just use the following link: http://www.bls.gov/data/#calculators

Regional and Local Economic Analysis Tools

Mustafa Dinc

Prepared for the Public Finance, Decentralization and Poverty Reduction Program

World Bank Institute

January 2002

The World Bank Washington, DC

1. INTRODUCTION

In the last couple of decades, the world economy has been going through unprecedented changes in terms of its organization, composition, integration and interdependency. New developments in technology, improvements in telecommunications and transportation have been forcing countries to adjust themselves to a changing social and economic environment. The expansion of market boundaries and reduction or elimination of trade barriers have brought new opportunities to national and regional industries while simultaneously exposing them to increased competition from both domestic and foreign producers. Within the context of an increasingly integrated world economy, regional economies have become more and more crucial for national economies and in some cases dominate the national economy from a leading technology or entrepreneurial perspective.

Two new topics have emerged out of these developments: globalization and regionalization. It is argued that globalization and regionalization issues have been the dominant economic development characteristics of the last two decades. In this argument, globalization refers to trade liberalization and increasing factor mobility across the world. Globalization and liberalized international trade played a major role in the rise of living standards of people by improving the allocation of resources and by exerting discipline on economic policies through exposure to intense competition.

Regionalization, on the other hand, is recognized as the development of the spatially decentralized but economically functional regions across the world. The rise of regional economies as the building blocks for international competitiveness has been widely recognized by scholars. It was argued that competition and cooperation among these dynamic regions would dictate the future more than nation states themselves. New developments in production systems such as just-in-time production, flexible manufacturing, niche-specific production and closer customer focus encouraged regional specialization. In order to take advantage of these new developments rapid response is required in the production chain, all the way from suppliers to customers. This means that hard infrastructure, telecommunications and information infrastructure become crucial in

supporting an efficient production process and high-end services. The result is that regional interdependency in terms of interregional trade increased the interdependency of regions on each other's basic infrastructure support, as well. Congestion in Bombay means a delay in production in Tokyo, which, in turn, means that the access to a new market in the Netherlands may be lost to a competitor.

The ultimate goal of local and regional policy makers is to improve the well being of local population and promote opportunity and equity for them, which is possible only by increasing the competitive edge of their respective regions. To do so local and regional policy makers need to develop sound policies, and closely monitor the outcomes of these policies. Developing local and regional economic and social policies is a multi-faceted process, which involves analysis of economic, social and political issues. Particularly in forming economic development policies, assessing sectoral structure and performance of a region is very important, i.e. which sectors are growing or declining in terms of volume of activity, value-added or share of labor demanded. There are a number of descriptive economic impact analysis tools such as presented in this module, which are among the most reliable decision tools for the regional and local policymakers to prioritize support policies for sectors. Although, when the final decisions were made political factors often times dominate the data and the direction suggested by purely quantitative analytic studies, these methods provide substantial support for the public sector decision maker

The underlying purpose of this analytical module, therefore, is to provide local policymakers with simple and easy to use tools that will assist them in describing and documenting changes in their local economy in a way that enables them to make sound and informed decisions. In many developing countries where data availability and analytical capacity is limited, these simple methods and tools can become powerful decision-making aids for local planners and analysts due to their relatively simple logic, analytic clarity and easily accessible data requirements. In this module, three of these models will be discussed: the shift-share analysis, economic base model and location quotient.

These models, due to their simple and user-friendly structures, are widely used by local and regional development practitioners in industrial targeting, economic impact analysis and regional comparison across the world. In the U.S., for example, in urban and regional development and planning departments of universities, these three models are among the most widely taught analytic tools. In almost all states and in most counties, economic development agencies are utilizing these models to develop economic development policies. Further, because development and application of these models are quite inexpensive they are very popular among consulting firms that are advising local governments. Annex 1 provides real life examples on the utilization of these models.

2. THE SHIFT-SHARE MODEL

The shift-share model examines economic change (i.e., growth or decline) in a region by decomposing it into three components: national share, industrial mix, and regional share. The variable so decomposed may be employment, income, output, population or a variety of other economic factors that are imbedded in different hierarchical levels. Hence, the method serves as one of the most relevant techniques for regional analysis based on regional and sectoral decomposition. Shift-share analysis is very practical in assessing the impacts of industrial restructuring on regional and local economies and for providing guidance for industrial targeting, and hence can make a significant contribution to understanding and selection of key leading industries in the region, which can help forming local industry partnerships. Shift-share analysis can give a description of total regional economic change that is attributable to growth of the national economy, the industrial mix of the region, and the competitiveness of the local industries. By interpreting the results of shift-share analysis, it is possible to explore the advantages of the local area, as well as to identify growth, or potential growth industries that are worthy of further investigation.

2.1 Shift-share Components

As stated above, the shift-share analysis divides the change in local economy into three components. In the following discussion, the employment is used as the variable to examine the economic change in the region, and for consistency with other models the following notation is employed in the equations. E_{ir}^t is employment in sector i of region r at the beginning of a time interval extending from t to (t+1) and E_{in}^t is employment in sector i of the reference are, n. The rate of growth over the same time interval in employment in industry i of region r is $g_{ir} = \frac{E_{ir}^{t+1} - E_{ir}^t}{E_{ir}^t}$. The rate of growth of employment in industry i in the reference area, n, is $g_{in} = \frac{E_{in}^{t+1} - E_{in}^t}{E_{in}^t}$. The rate of growth of all industries combined in the reference area is g_n .

National share component measures the regional economic change that could have occurred if the region had grown at the same rate as the reference area, and generally refers to the national economy (for smaller regions such as counties it may refer to the state or province). It is expected that if the nation as a whole is experiencing growth, it would have a positive influence on the local area (the rising tide would lift all boats) because the local area is a part of the changing national economy. It is formulated as:

$$NS \equiv \sum E'_{ir} g_n \tag{1}$$

A simple example using a hypothetical region and fictitious data is provided in the table below. In this hypothetical world, there are two industries, A and B, and both had employment growth nationally and locally.

| | Reference Area Employment | | Local En | ployment | National Share |
|------------|---------------------------|--------|----------|----------|----------------|
| | 1995 | 2000 | 1995 | 2000 | 1995-2000 |
| Industry A | 19,500 | 21,000 | 525 | 600 | 58 |
| Industry B | 21,000 | 24,000 | 675 | 825 | 75 |
| Total | 40,500 | 45,000 | 1200 | 1425 | 133 |

Interpretation of this component is quite straightforward. The national share component

of each industry tells us how many jobs in the industry can be attributed to the growth of the reference area economy. It calibrates the growth in local area employment that may be attributed to overall conditions and trends of the reference area. If the employment growth in industry A and B had been the same locally as nationally, then the local area employment growth over 1995 - 2000 would have matched the overall national rate of 11 percent or 58 and 75 new jobs would be created, respectively. In fact, actual employment change is 75 for industry A and 150 for industry B. To explain this difference we would also look at the industry mix and regional share components.

Industrial mix component measures the share of local economic change that can be attributed to the local area industry mix, and reflects the degree to which the local area specializes in industries that are fast or slow growing nationally. Thus, a region that contains a relatively large share of industries that are fast (slow) growing nationally will have a positive (negative) industry mix effect. Its formulation is:

$$IM = \sum E_{ir}^{t}(g_{in} - g_{n}) \tag{2}$$

Using the same data let us examine the industry mix effect on the local area employment change. The industry mix results show positive values for those industries that experienced employment growth above the national average, while negative values are posted for those industries that grew at rates less than national average. As seen in the Table, industry A was not growing as fast as the reference area average, hence it lost 18 jobs that would have been created if the local economy matched the reference area economy. On the other hand, industry B gained 21 additional jobs because it had a faster growth rate than the reference area. The most important result from the industry mix calculation is the "TOTAL" derived from summing over all industries. In our example, when the industry mix components for each industry are added together the result is positive. The positive values indicate that the industry composition of the local area was tilted toward faster growing industries. Negative results would have indicated just the opposite.

| | Reference Area Employment | | Local En | ployment | Industry Mix |
|------------|---------------------------|--------|----------|----------|--------------|
| | 1995 | 2000 | 1995 | 2000 | 1995-2000 |
| Industry A | 19,500 | 21,000 | 525 | 600 | -18 |
| Industry B | 21,000 | 24,000 | 675 | 825 | 21 |
| Total | 40,500 | 45,000 | 1200 | 1425 | 3 |

Those industries that are growing faster than the national average may be more dynamic and have bright futures. However, these industries might also have increasing demands for labor, space, and inputs that may exceed the local supply if adjustments are not made to anticipate future demands of these industries. On the other hand, there may be a variety of reasons for industries that experienced negative employment changes. For example, the industry may be declining nationally, which might have been reflected in the local economy such as mining and textile industries. The industry may be going through a cyclical change that does not coincide with the rest of the economy's business cycle such as higher education. Another reason could be productivity improvements or new capital investments, in which case the industry may be producing the same level of output while employing less worker. It may have ineffective management and production processes that hurt its ability to expand.

Regional share component measures the change in a particular industry in the region due to the difference between the industry's local growth (decline) rate and the industry's reference area growth rate. This component indicates growth or decline in industries due to the local area's competitive position in a given industry. It is generally observed that some regions and some industries grow faster than others, even during periods of general prosperity. This is usually attributed to some local comparative advantage such as natural resources, linked industries, or favorable local labor situations. The regional share component can help identifying a local area's economic strengths and point to industries that enjoy local comparative advantage. It cannot, however, identify what the actual comparative advantage is. This wide range of factors is very diverse and often includes elements such as:

- The natural endowments, local raw materials or local inputs
- Well developed regional development policies
- Local entrepreneurial ability
- Transportation methods

- Local wage rates
- Influence of local industries
- University influences
- Local consumption and savings
- Other comparative advantages

The regional share component is formulated as:

$$RS \equiv \sum E_{ir}^{t}(g_{ir} - g_{in}) \tag{3}$$

The below table provides an example of how regional share component of an industry affects its total employment change. In our example, 35 additional jobs were created in industry A and 54 jobs were created in the industry B. The total number of new jobs for the regional share component is 89; showing local area enjoyed additional employment growth because a larger proportion of industries grew more quickly locally than nationally. If the total regional share component is positive, that means the region gained additional jobs over those that can be attributed to national growth and the region's industrial structure. If the total competitive component is negative then the region was less competitive than the national average. This component is seen the most important component of the model because it is unique to region and contains employment growth effects of regional policy, and hence it is the focus of interest for studies related to regional policies. The regional share component, however, did not tell us why various industries had employment growth or decline, rather, it offered a way to look at industries relative to their counterparts around the reference area.

| | Reference Area Employment | | Local En | ployment | Regional Share |
|------------|---------------------------|--------|----------|----------|----------------|
| | 1995 | 2000 | 1995 | 2000 | 1995-2000 |
| Industry A | 19,500 | 21,000 | 525 | 600 | 35 |
| Industry B | 21,000 | 24,000 | 675 | 825 | 54 |
| Total | 40,500 | 45,000 | 1200 | 1425 | 89 |

Total shift is the sum of three components, which is the actual growth or decline in employment.

$$TS = \sum E'_{ir}g_n + \sum E'_{ir}(g_{in} - g_n) + \sum E'_{ir}(g_{ir} - g_{in})$$
(4)

Results of the above examples can be summarized as:

In terms of total employment change in the local area, the results have a relatively simple interpretation. From 1995 to 2000, our local area gained additional 225 new jobs, of which 133 are a result of economic growth in the reference area. Three new jobs are attributed to the industry mix component of the local area, which implies it had relatively favorable industrial structure. Finally, due to some regional advantages our local area gained 89 new jobs, which is an indicator of its competitiveness.

The results of shift share analysis shed some light on the local area economy but obviously, it is not enough to fully understand the real strength or weakness of the economy. Further, in these examples, shift-share analysis examined employment changes not changes in income, earnings, or value-added, which are alternative measures of an industry's size. For example, although healthy firms usually expand and hire more employees, in some cases, firms may actually reduce their number of employees due to improvements in productivity, and over time increase their competitiveness, earnings, and profits.

The findings of shift-share analysis could be supported by other methods. For example, it is very important to identify whether the large gainers or losers are export industries of the local area. These export industries are important to local economy for job creation. In addition, these industries by exporting goods and services bring in money from outside of the local area, and hence generate a multiplier effect. By this we mean that these "basic" industries will generate larger revenues in the long run because they are attracting money from outside of your workforce area as well as creating new jobs with in the region.

It should be kept in mind that like many other analytical tools, the shift-share analysis is only a descriptive tool that should be used in combination with other analysis to reach a better understanding of key industries in a region. It should also be noted that like many other analytical tools, shift-share analysis embodies some assumptions most of which may not hold in real world. Some of them are: (1) the regional technology is similar to the reference area (nation), (2) regional labor is as productive as its national counterparts, (3) regional demand patterns are similar to national averages, and (4) the model ignores international and interregional trade. Since the early 1970s these assumptions have been the sources of some criticisms and at the same time new extensions. See for a detailed review Dinc, Haynes Qiangsheng (1998) and Loveridge and Selting (1998).

Despite some inherited limitations, since its introduction in 1960, shift-share analysis has been adopted and applied to a variety of regional issues including: regional analysis of manufacturing labor productivity (Ledebur and Moomaw, 1981; Rigby and Anderson, 1993; Haynes and Dinc, 1997); the impact of transportation employment on regional growth (Toft and Stough, 1986); regional economic forecasting (Tervo and Okko, 1983); regional difference in employment growth (Qiangsheng, Haynes and Dinc, 1997; Haynes and Machunda, 1987); regional demographic change (Plane, 1989); the analysis of the impact of public decision making (Sui, 1995); migration turnaround (Ishikawa, 1992); the change in occupational sex composition (Smith, 1991); the ethnic/racial division of labor (Wright and Ellis, 1996; Daponte, 1996 and Waldinger, 1996); and the impact international trade on regional economy (Dinc and Haynes, 1998).

3. LOCATION QUOTIENTS

The location quotient is one of the most frequently used tools in economic geography and local regional economic analysis. The location quotient is a measure of an industry's concentration in an area relative to a reference area, which is generally the rest of the nation. It compares an industry's share of local employment with its share of national employment. It is a very quick and useful tool in determining a region's key industries. By using the same notation the location quotient is formulated as:

$$LQ = \frac{\frac{E_{ir}}{E_r}}{\frac{E_{in}}{E_n}} \tag{5}$$

As seen in the equation a location quotient is simply an industry's share of local employment over the industry's share of national employment. If the location quotient is 1 then the industry's share of local employees is the same as the industry's share nationally. A location quotient greater than 1 means the industry employs a greater share of the local workforce than it does nationally, which also implies that the industry is producing more goods and services than are consumed locally. Thus, the industry is exporting the goods or services and bringing money into the local area, which help the local economy grow. A location quotient less than 1 implies that the industry's share of local employment is smaller than its share of national employment. In consumer goods and services related sectors such as retail trade, a location quotient less than one may mean that local residents and businesses are purchasing services and goods from outside the local area. In such cases, it would be important to examine whether there is local demand for a good or service that is not being met. If this is the case, the next step would be to look into whether there is an opportunity for growth of that industry in the area.

We should note that a location quotient is greater than 1 does not necessarily mean that an industry is competitive or growing. It may simply mean the industry is not as efficient and employs more people than the national average to produce the same level of output. Other measures, such as earnings or value-added per employee, shift-share analysis, and changes in employment, can help determining whether the industry is actually high-growth and competitive.

The below example illustrates how location quotients can be used for both local and national policymaking purposes. In this example, there are four regions and two industries in the nation, and the data represent employment for each region and industry. From a national point of view, location quotients answer the following question: How is

employment in industry A and B concentrated across regions of the nation? Regional and local policymakers, on the other hand, want to learn which industries are concentrated in their respected region.

| Region | Industry A | Industry B | Total | LQa | LQb |
|--------|------------|------------|-------|------|------|
| East | 600 | 2250 | 2850 | 0.74 | 1.11 |
| West | 3300 | 7500 | 10800 | 1.07 | 0.97 |
| South | 900 | 3000 | 3900 | 0.81 | 1.08 |
| North | 1200 | 2250 | 3450 | 1.22 | 0.91 |
| TOTAL | 6000 | 15000 | 21000 | | |

In our example, the location quotient of industry A reveals that it is concentrated in North and, to some degree, in West, and less than the national average in East and South. Industry B, on the other hand, is concentrated in East and South, and relatively evenly distributed. From this information, it is possible to map spatial patterns of industrial concentration.

Another way to use location quotients in regional and local economic policymaking is to look at how they have changed over a period of time. An investigation of annual changes in location quotients can provide valuable information on whether each industry is increasing or decreasing its concentration and importance in the local area relative to other areas.

$$\Delta LQ = \frac{LQ_{t+1} - LQ_t}{LQ_t} \tag{6}$$

Such an investigation can reveal that regional industries can be grouped into four categories. As seen in the below matrix, the location quotient value could be large and increasing, which is the most desirable situation. It could be large but declining overtime, in which case local planners should pay attention to the sector. The location quotient could also be small and growing or declining overtime.

Location Quotient Value

Change

| Large | Small |
|------------|-----------|
| Increasing | Declining |

This grouping, together with the location quotients themselves, provides a very useful analytical tool for understanding local and regional industries because each category might require a different economic development approach. For example, a region might focus its efforts on the industries that have large, but declining location quotients or on those that have small, but increasing location quotients. The industries with large location quotients are obviously quite important to the local economy, and losing them might create problems. On the other hand, those industries with small but growing location quotients may be a source of considerable future growth for the local economy and should warrant special attention. If some industries were experiencing a decline, it would be prudent to understand the causes of downfall and develop appropriate programs and policies to stop or slow their decline.

The industries with small and declining location quotients may not be as important to the local economy and apparently might not have much potential in the region. We should note that, although an industry may fit into the small or declining location quotient category, it may include one or more small, but dynamic industries. Therefore, it is important to look at these industries at a disaggregated level.

4. ECONOMIC-BASE MODEL

The economic base technique is the oldest, simplest and most widely used technique for regional economic analysis. Economic-base concepts originated with the need to predict the effects of new economic activity on cities and regions. Assume a new plant is located in the local area, which directly employs a certain number of people. This plant will also help generating new jobs due to its backward and forward linkages to the other local businesses. Further, these new employees depend on others to provide food, housing, clothing, education, protection and other requirements of the good life, which will induce

additional employment in the local area. The question, which planners and policymakers want to answer, then, is "what is the impact of this new activity on employment and income in the local community?" The economic base model is an analytical tool that can answer this question.

The economic base technique is based on the assumption that the local economy can be divided into two very general sectors: a) basic (or non-local) sector and b) non-basic (or local) sector.

Basic Sector is made up of local businesses (firms) that are entirely dependent upon external factors. For example, an airplane manufacturer builds and sells airplanes to companies and countries located throughout the world. Their business is dependent almost entirely upon non-local firms. It does not sell planes to families or households locally, so their business is very much dependent upon exporting their goods. Manufacturing and local resource-oriented firms (like logging or mining) are usually considered to be basic sector firms because their fortunes depend largely upon non-local factors; they usually export their goods. It should be noted that some service related sectors such as tourism, parks and entertainment are also considered as basic sector

The non-basic sector, in contrast, is composed of those firms that depend largely upon local business conditions. For example, a local grocery store sells its goods to local households, businesses, and individuals. Its customers are locally based and, therefore, its products are consumed locally. Almost all local services (like drycleaners, restaurants, and drug stores) are identified as non-basic because they depend almost entirely on local factors.

Economic Base Theory assumes that all local economic activities can be identified as basic or non-basic. Firms that sell to both local and an export market must, therefore, be assigned to one of these sectors or some means of apportioning their employment to each sector must be employed. Means of assigning firms to basic and non-basic sectors will be discussed in the various techniques outlined below.

Economic Base Theory asserts that the means of strengthening and growing the local economy is to develop and enhance the basic sector. The basic sector is therefore identified as the "engine" of the local economy. The economic base technique is based on a simple causal model that assumes that the basic sector is the prime cause of local economic growth, that it is the economic base of the local economy. Economic Base Theory also posits that the local economy is strongest when it develops those economic sectors that are not closely tied to the local economy. By developing firms that rely primarily on external markets, the local economy can better insulate itself from economic downturns because, it is hoped, these external markets will remain strong even if the local economy experiences problems. In contrast, a local economy wholly dependent upon local factors will have great trouble responding to economic slumps.

The method for estimating the impact of the basic sector upon the local economy is the **Base Multiplier**, which is the ratio of the total employment in year t to the basic sector employment in that year. It can also be defined as the employment multiplier that estimates local basic sector employment impacts and allows analysts to project non-basic sector job creation given an increase in basic sector employment. The base multiplier is calculated via the following ratio:

$$BM = \frac{E_r^t}{BE_r^t} \tag{7}$$

where BE'_r is the basic employment in year t in region r. The Base Multiplier can provide insight as to how many non-basic jobs are created by one basic job. Assume that the local area has a total of 20,000 jobs of which 10.500 are basic employment. This indicates that the local area has a Base Multiplier of 1.9. This multiplier suggests that for every one Basic Sector job, 0.9 Non-basic Sector jobs are created (or for every 10 basic sector jobs we would expect additional 9 non-basic sector jobs). The non-basic jobs are usually in the form of personal/business services or related-goods employment.

Economic Base Analysis can be performed by way of several different techniques. However, each of these techniques is based upon general Economic Base concepts like the assignment of firms to basic or non-basic sectors and the calculation of a base multiplier (or multipliers).

4.1 Economic Base Analysis Techniques

There are several ways to analyze the strengths and weaknesses, specializations, and overall diversity of the local economy. The five techniques below offer planners a set of simple, but popular tools to perform such analyses.

41.1. The Survey Method

This is the most straightforward method, which is simply to ask businesses in the local area to specify how much of their revenues come from basic activities and to use their responses to accurately divide local business activities into basic and non-basic components. In practice, however, this is seldom done because it is the most expensive and time-consuming approach.

4.1.2. Assumption or Assignment Technique:

The Assumption Technique is the simplest and most easily performed economic base analysis technique. Since the goal is to allocate all local employment to basic or non-basic sectors, this technique literally "assumes" that certain industries are inherently basic sector jobs and others are non-basic sector jobs. When utilizing this technique, it is common practice to assume that all manufacturing, mining, agriculture, and federal and state governments are basic sector activities because (it is assumed) they rely largely upon non-local conditions. In contrast, all other industries are assumed to be non-basic, or entirely dependent upon local conditions. From these assumptions, the total Basic and Non-Basic employment for the local area can be estimated. Then, using the equation (7) the Base Multiplier can be calculated for the local area.

By using the data in the below table, let us illustrate the Assumption Technique. The employment figures for the Major Industrial Sectors are presented in this table. It is

assumed that that the local area's Agriculture, Mining, and Manufacturing sectors are basic and all other sectors are non-basic. This is the most basic application of this Technique.

| Industrial Sector | Employment | Assumption | Basic Employment | Non-Basic Employment |
|-------------------|------------|------------|---------------------|-------------------------|
| Agriculture | 2,600 | Basic | 2,600 | |
| Mining | 230 | Basic | 230 | |
| Construction | 18,300 | Non-Basic | | 18,300 |
| Manufacturing | 59,000 | Basic | 59,000 | |
| TPU | 20,100 | Non-Basic | | 20,100 |
| Wholesale Trade | 22,600 | Non-Basic | | 22,600 |
| Retail Trade | 51,200 | Non-Basic | | 51,200 |
| FIRE | 24,200 | Non-Basic | | 24,200 |
| Services | 79,800 | Non-Basic | | 79,800 |
| Unclassified | 910 | Non-Basic | | 910 |
| Total | 278,940 | | 61,830 | 217,110 |

In our local area we have 61,830 basic jobs and 217,110 non-basic jobs. By using equation (7) Base Multiplier can be calculated as:

$$BM = \frac{E_r'}{BE_s'} = 278,940 / 61,830 = 4.5$$

In this example, the local area has a Base Multiplier of 4.5, which means for every one basic sector job created, 3.5 non-basic sector jobs are created.

4.1.3. Location Quotient Technique:

The Location Quotient Technique determines the level of Basic sector employment by comparing the local economy to the economy of a larger geographic unit like state or the entire nation, in the process attempting to identify specializations in the local economy. The location quotient is the most commonly utilized economic base analysis method. It was developed in part to offer a slightly more complex model to the variety of analytical tools available to economic base analysts. The location quotient technique is based upon a calculated ratio between the local economy and the economy of some reference unit. This ratio, called an industry location quotient, gives this technique its name.

Unlike the assumption technique, the Location Quotient Technique does not assume that all employment in each industry is Basic or Non-Basic. Instead, location quotients are calculated for all industries to determine whether or not the local economy has a greater share of each industry than expected when compared to a reference economy. If an industry has a greater share than expected of a given industry, then that "extra" industry employment is assumed to be Basic because those jobs are above what a local economy should have to serve local needs. Recall that in the above example North had a location quotient of 1.22 for industry A, which means in this region the extra employment in industry A is assumed to be Basic.

As discussed earlier interpreting the Location Quotient is quite simple. Only three general outcomes are possible when calculating location quotients. In the economic base concept, a LQ less than one suggests that this industry is not even meeting local demand for a given good or service, and hence all of its employment is considered non-basic. A LQ equal to one indicates that the local employment is exactly sufficient to meet the local demand for a given good or service. Therefore, all of this employment is also considered non-basic because none of these goods or services are exported to non-local areas. Finally, a LQ greater than one provides evidence of basic employment for a given industry. It shows that there are some extra jobs that export their goods and services to non-local areas, which, by definition, make them Basic sector employment.

Because of the assumptions of the Location Quotient approach, a second formula must be applied to determine the number of Basic sector jobs when the LQ is greater than 1.0. By using the same notation the equation for Basic sector can be derived as:

$$E_{ir} = BE_{ir} + NBE_{ir} \tag{8}$$

$$BE_{ir} = E_{ir} - NBE_{ir} \tag{9}$$

$$NBE_{ir} = \left(\frac{E_{in}}{E_{n}}\right) * E_{r} \tag{10}$$

$$BE_{ir} = E_{ir} - \left[\left(\frac{E_{in}}{E_n} \right) * E_r \right]$$
 (11)

Dividing by E_{in} and rearranging terms

$$BE_{ir} = \left[\frac{E_{ir}}{E_{in}} - \frac{E_r}{E_n}\right] * E_{in} \tag{12}$$

Another way to estimate basic employment in industry i in region r is:

$$BE_{ir} = \left[1 - \frac{1}{LQ_i}\right] * E_{ir} \tag{13}$$

By using the same data in Location Quotient example above, let us calculate the Basic employment and Basic multiplier for our hypothetical region North, which had the largest LQ value among the regions. Since the Location Quotient for Industry A is greater than 1, there is evidence that some of this employment is Basic sector because this industry appears to be exporting some of its goods to non-local markets.

| Area | Industry A | Total | LQa | Basic Employment | Basic Multiplier |
|----------------|------------|-------|------|------------------|------------------|
| North | 1200 | 3450 | 1,22 | 214 | 5.6 |
| Reference Area | 6000 | 21000 | | | |

By using equations (12) and (13) we can calculate the number of Basic sector jobs from this specific industry:

$$BE_{ir} = \left[\frac{E_{ir}}{E_{in}} - \frac{E_r}{E_n}\right] * E_{in} = \left[\frac{1,200}{6,000} - \frac{3,450}{21,000}\right] * 6,000 = 214$$

$$BE_{ir} = \left[1 - \frac{1}{LO_r}\right] * E_{ir} = \left[1 - \frac{1}{1,22}\right] * 1,200 = 214$$

The Basic Multiplier for the Industry A is

$$BM = \frac{E_r^t}{BE_r^t} = \frac{1,200}{214} = 5.6$$

In this industry, 214 jobs are considered as basic sector jobs. The Basic Multiplier for this industry is 5.6, which means every on basic job created there will be additional 4.6 non-basic jobs.

We should note that as with any of the Economic Base Methods, the level of aggregation of the data and, perhaps more importantly, choice of comparison area can greatly affect the results. Therefore, analysts should pay special attention to this aspect of the model.

It is also important to note that the Location Quotient Technique is often paired with the Assumption Technique to provide a more complete set of results. Some industries can clearly and correctly be identified as Basic and others can be identified as Non-Basic. For example, Hotels and Lodging is generally assumed to be Basic sector employment, regardless of its calculated LQ, because this industry, by definition, largely serves a non-local demand. Similarly, Local Government employment is always assumed to be Non-basic because these jobs, again by definition, serve local demand. By pairing the assumptions of these different techniques a more reasonable and accurate assessment of the local economy is possible.

4.1.4. Minimum Requirements Technique:

In contrast to the LQ Technique, the Minimum Requirements Approach (MR) compares local conditions with those of a sample of similarly sized regions, for example, a local county of approximately one million people is compared to four other counties of the same approximate size. For each industry, then, the MR technique assumes that the minimum shares region has just enough employment to satisfy local demand for that industry's goods and services. It follows that all other regions will have some Basic sector employment because their share in that industry is greater than that in the "minimum shares region". The key concepts or the steps in calculating Basic employment by using MR are:

Identify several similarly sized region for comparison;

- Identify a "minimum shares region" for each industry to determine the necessary level of Non-Basic employment for each industry for these regions;
- Calculate Basic Sector employment from this minimum share.

The following example illustrates step by step how to use the MR in determining the Basic sector employment and multipliers. In this example, the local area to be investigated is EAST and three similar sized areas with similar characteristics to be used for comparison are West, South and North. After identifying the sample comparison areas, total industry and individual industry figures are collected for each of these geographic units. Within each area and for each industry a simple share is calculated using the following formula:

$$Share = \frac{E'_{ir}}{E'_{r}} \tag{14}$$

| | Employment | | | | Share | | | |
|-------------------------------------|------------|---------|---------|---------|--------|--------|----------|---------|
| MAJOR INDUSTRIAL SECTORS | EAST | West | South | North | EAST | West | South | North |
| Agriculture, forest & fishing | 7,847 | 4,074 | 8,180 | 2,526 | 0.0093 | 0.0043 | 0.0100 | 0.003 |
| Mining | 697 | 1,259 | 449 | 139 | 0.0008 | 0.0013 | 0.0006 | (0.000) |
| Construction | 55,146 | 28,994 | 42,000 | 34,885 | 0.0656 | 0.000 | 0.0515 | 0.0443 |
| Manufacturing | 179,691 | 179,362 | 117,830 | 113,441 | 0.2138 | 0.1904 | 0.1444 | 0.144 |
| Transportation and utilities | 61,430 | 57,856 | 34,675 | 71,652 | 0.0731 | 0.0614 | 304046.0 | 0.0910 |
| Wholesale trade | 67,643 | 78,606 | 46,391 | 72,719 | 0.0805 | 0.0834 | 0.0666 | 0.0924 |
| Retail trade | 153,268 | 157,176 | 187,673 | 138,622 | 0.1824 | 0.166 | 0.2300 | 0.1761 |
| Finance, insurance, and real estate | 72,523 | 68,927 | 66,320 | 85,452 | 0.0863 | 0 0 FS | 0.0813 | 0.1086 |
| Services | 239,308 | 365,064 | 311,783 | 266,781 | 0.284 | 0.3875 | 0.3821 | 0.3390 |
| Non-classifiable establishments | 2,744 | 759 | 748 | 805 | 0.0033 | 0.000 | 0.0009 | 0.0010 |
| Total area employment | 840297 | 942078 | 816049 | 787021 | 1.0000 | 1.0000 | 1.0000 | 1.0000 |

The region with the lowest share for a given industry is identified as the minimum shares region, which is seen as a benchmark that is necessary to satisfy the local demand for that industry's goods and services. Any employment above that share is then identified as Basic employment because the corresponding portion of goods and services of this industry are exported. Using equation (14) we can calculate the employment shares by

Major Industrial Sector for our four areas. We can then identify the "minimum shares region" for each industry, which then allows us to identify those sectors that EAST is assumed to have some Basic sector employment. As seen in the table below, the region under investigation, EAST, is the minimum share region in only the Services, and for other industries West, South and North are the minimum share regions. Therefore, EAST is assumed to have some Basic Sector employment in all other sectors.

Using the following formula, we can now calculate the Basic sector employment and multiplier for each industrial sector except the Service sector because if a region has the minimum share for a given industry then it would be exporting no goods and services for that industry. In this formula to allocate employment to the Basic Sector we simply subtract the calculated "minimum share" from the local economy share and multiply that number by the total employment in that local economy.

$$BE_{ir} = \left[\left(\frac{E_{ir}}{E_r} \right) - \left(\frac{E_{is}}{E_s} \right)_{\min} \right] * E_r$$
 (15)

Below table presents the Basic sector employment and multiplier for each major sector in EAST with the exception of the Services. By using the equitation (7) we can calculate industrial and aggregated the regional Base Multiplier.

| MAJOR INDUSTRIAL SECTORS | East's share | Min Req. | East | East Total | Basic Employment | Basic Multiplier |
|-------------------------------------|--------------|-------------|---------|------------|---------------------|---------------------|
| Agriculture, forest & fishing | 0.0093 | 1005 | 7,847 | 840,297 | 5150 | 1.52 |
| Mining | 0.0008 | 0.00 | 697 | 840,297 | 549 | 1.27 |
| Construction | 0.0656 | F0.0308 | 55,146 | 840,297 | 29284 | 1.88 |
| Manufacturing | 0.2138 | 00)441 | 179,691 | 840,297 | 58571 | 3.07 |
| Transportation and utilities | 0.0731 | 1,0425 | 61,430 | 840,297 | 25725 | 2.39 |
| Wholesale trade | 0.0805 | 0.0568 | 67,643 | 840,297 | 19874 | 3.40 |
| Retail trade | 0.1824 | 0.1668 | 153,268 | 840,297 | 13073 | 11.72 |
| Finance, insurance, and real estate | 0.0863 | E 8 10 76 2 | 72,523 | 840,297 | 11043 | 6.57 |
| Services | 0.2848 | 12,44 | 239,308 | 840,297 | 0 | 0.00 |
| Non-classifiable establishments | 0.0033 | e cons | 2,744 | 840,297 | 2067 | 1.33 |
| Total area employment | 1.0000 | 1.0000 | 840297 | 840,297 | 165336 | 5.1 |

We used a very aggregated data (Major Industrial Sectors) and three comparison areas to keep our example simple. Therefore these results should be seen as representing a starting point for such an analysis to understand the mechanics of the technique. It is important to note that to perform this analysis more correctly two adjustments would be necessary due to two major criticisms:

- Very specific selection criteria for comparison areas should be identified and a
 large enough sample of comparison areas should be used. If over a certain number
 of cities or regions are included in the selected set, all regions will be exporting
 and none may be importing.
- The level of aggregation of the data is important. If the data used are defined in a
 fine level of detail, which seems an improvement, this may reduce local needs to
 near zero and make almost all production for export

At any rate, the method is not commonly used now. The location-quotient method remains the virtually sole survivor as a simple means of identifying export industries.

4.1.5. Differential multipliers: a multiple regression analysis

Another approach, which is much less known and used in estimating Basic sector employment and multipliers, is to fit a multiple regression equation to regional data. Simple economic-base techniques ignore the possibility that different industries may have different impacts on their community. The regression technique eliminates this simplifying assumption.

$$E = c + b_1 X_1 + b_2 X_2 + b_3 X_3, \dots + b_n X_n$$

where E represents employment, c is a constant, and the X terms are export employment, The multipliers are $1+b_i$ for each sector.

This technique has not fallen into widespread use for several reasons:

- Its flexibility (in number of exogenous sectors) is limited by the number of observations available, otherwise the coefficients may not be significant;
- Determining the export content of industry employment remains a demanding chore;

• With the rise of desktop computing, input-output models are better sources of industry-specific multipliers and are similar in cost.

CONCLUDING REMARKS

A shift-share analysis is a "snap-shot" of 2 particular periods and may not give an entirely clear picture of the local, and national economies because the results are sensitive to the period chosen. Shift-share analysis, however, offers a simple, straightforward approach to separating out the national and industrial contributions from local or regional employment growth. As discussed earlier, the shift-share analysis is based on some assumptions, which were the sources of main criticisms of the model. To address these criticisms and to improve this simple approach there have been several extensions, and today the model is much more widely used. The location quotient and economic base models are also based on similar assumptions and have been addressed in extended versions of these models. Using these models in support of each other could provide a better picture of the local economy under investigation.

Analysts should pay attention to few key issues in order to get reliable results. First, the identification of the study area and reference area is very important because the definition of local area will determine the definition of the reference area. Second, a suitable measurement unit is needed i.e. employment, earning, sales, value added and number of establishment. The third important issue is the level of aggregation of the measurement unit used in the analysis because properly disaggregated data would increase the reliability of the results.

Finally, the investigation period should be selected carefully. To calculate change over time, data are needed for an earlier year and recent year. The base year may be two, five, ten, or any number of years earlier than the most recent year used in the analysis. If the economy went through a short period of decline at some point in the recent past it is probably best to select a year before that downturn. This should provide a more accurate picture of how industries in the region are doing. The best way to deal with this issue is to

run the analysis for consecutive years for a period, in which the base year and the current year are at the same point in a business cycle.

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DALLAS, TEXAS SHIFT-SHARE ANALYSIS

http://socrates.cdr.state.tx.us/iSocrates/ShShare/shshare.asp

Region and Time Period

For this particular analysis, the State of Texas is divided into 28 sub-regions called Local Workforce Development Areas. The shift-share analysis examines a specific workforce region over a historical period of time. This analysis examines the Dallas region of Texas. Our base time frame is the 1st quarter of 1993 and the terminal time frame is the 4th quarter of 1996.

| | | | Employ | ment | | | | | | |
|-----|---------------------------------------|-----------------|--------------|---------------|------------|---------|-------|--------|--------|-------|
| 010 | at it a group | Local | O: 100/1 | Nation | | % Chg | Nat'l | Indust | Local | Abs |
| SIC | Industry Title | 1st Qtr 19934th | Q1F 1996 1s | st Qtr 19934t | n Qtr 1996 | roc emp | SHALE | 17112 | SIMILE | Cing |
| Gre | atest Likelihood for Potential Job Op | ortunities | | | | | | | | |
| 73 | Business Services | 103471 | 149880 | 5506000 | 7625000 | 45 | 12117 | 27704 | 6588 | 46409 |
| 17 | Special Trade Contractors | 26160 | 42151 | 2539000 | 3438000 | 61 | 3064 | 6199 | 6728 | 15991 |
| 58 | Eating & Drinking Places | 68499 | 82634 | 6560000 | 7543000 | 21 | 8022 | 2243 | 3871 | 14135 |
| 87 | Engineering/Management Services | 32502 | 46055 | 2525000 | 2888000 | 42 | 3806 | 866 | 8880 | 13553 |
| 45 | Transportation by Air | 11039 | 19444 | 967000 | 1148000 | 76 | 1293 | 773 | 6339 | 8405 |
| 61 | Nondepository Institutions | 13182 | 18128 | 435000 | 548000 | 38 | 1544 | 1881 | 1522 | 4946 |
| 15 | General Bldg Contractors | 8141 | 12971 | 1025000 | 1280000 | 59 | 953 | 1072 | 2805 | 4830 |
| 55 | Auto Dealers & Service Stations | 17560 | 21483 | 1968000 | 2285000 | 22 | 2056 | 772 | 1094 | 3923 |
| 57 | Furniture/Homefurnishings Stores | 9186 | 12709 | 808000 | 1040000 | 38 | | | | 3523 |
| 78 | Motion Pictures | 7215 | 10695 | 404000 | 536000 | 48 | 845 | | 1123 | |
| 75 | Auto Repair Services & Parking | 12141 | 14598 | 914000 | 1098000 | 20 | | 1022 | | 2457 |
| 79 | Amusement & Recreation Services | 9268 | 11533 | 1139000 | 1349000 | 24 | | 623 | | 2265 |
| 62 | Security & Commodity Brokers | 6547 | 8485 | 455000 | 571000 | 30 | 767 | 902 | | 1938 |
| 07 | Agricultural Services | 5216 | 6968 | 955000 | 1191000 | 34 | 611 | 678 | 463 | 1752 |
| 47 | Transportation Services | 5129 | 6437 | 346000 | 427000 | 26 | 601 | 600 | 107 | 1308 |
| 16 | General Contractors, Ex Bldg | 4566 | 5823 | 613000 | 744000 | 28 | 535 | 44 I | | 1257 |
| 52 | Bldg Materials/Garden Supplies | 5117 | 6353 | 739000 | 909000 | 24 | 599 | 578 | 59 | 1236 |
| 24 | Lumber & Wood Products | 4229 | 531 6 | 689000 | 784000 | 26 | 495 | 88 | 504 | 1087 |
| 41 | Local & Interurban Transit | 1985 | 2528 | 385000 | 460000 | 27 | 232 | 154 | 156 | 543 |
| 84 | Museums/Botanical/Zoological Garden | 497 | 644 | 69000 | 86000 | 30 | 58 | 64 | 25 | 147 |
| Pot | ential Comparative Advantage | | | | | | | | | |
| 48 | Communications | 24946 | 39856 | 1259000 | 1378000 | 60 | 2921 | -564 | 12552 | 14910 |
| 80 | Health Services | 79824 | 92827 | 8660000 | 9599000 | 16 | 9348 | -693 | 4348 | 13003 |
| 36 | Electronic & Other Electrical Equip | 41119 | 48166 | 1523000 | 1676000 | 17 | 4815 | -685 | 2916 | 7047 |
| 93 | Local Government, Ex Education/Hosp | 30982 | 33408 | 11638000 | 12388000 | 8 | 3628 | -1632 | 429 | 2426 |
| 35 | Industrial Machinery & Equip | 12673 | 14598 | 1928000 | 2127000 | 15 | 1484 | -176 | 617 | 1925 |
| 34 | Fabricated Metal Products | 12706 | 14578 | 1330000 | 1466000 | 15 | 1488 | -189 | 573 | 1872 |
| 27 | Printing & Publishing | 17382 | 19125 | 1511000 | 1551000 | 10 | 2036 | -1575 | 1283 | 1743 |
| 76 | Misc Repair Services | 3300 | 5027 | 354000 | 373000 | 52 | 386 | -209 | 1550 | 1727 |
| 81 | Legal Services | 14329 | 15694 | 917000 | 933000 | 10 | 1678 | -1428 | 1115 | 1365 |
| 64 | Insurance Agts, Brokers, & Services | 11711 | 12877 | 662000 | 716000 | 10 | 1371 | -416 | 211 | 1166 |
| 39 | Misc Mfg Industries | 2384 | 3385 | 374000 | 389000 | 42 | 279 | -184 | 905 | 1001 |
| 30 | Rubber & Misc Plastics Products | 5335 | 6166 | 899000 | 991000 | 16 | 625 | -79 | 285 | 831 |
| 23 | Apparel & Textile Products | 8003 | 8784 | 996000 | 846000 | 10 | 937 | -2142 | 1986 | 781 |
| 28 | Chemicals & Allied Products | 7170 | 7855 | 1080000 | 1031000 | 10 | 840 | -1165 | 1010 | 685 |
| 25 | Furniture & Fixtures | 1948 | 2594 | 483000 | 510000 | 33 | 228 | -119 | 537 | 646 |
| 67 | Holding & Other Investment Offices | 3862 | 4125 | 220000 | 212000 | 7 | 452 | -593 | 403 | 263 |
| 92 | State Government, Ex Education/Hosp | 4575 | 4783 | 4581000 | 4660000 | 5 | 536 | -457 | 129 | 208 |
| 44 | Water Transportation | 94 | 146 | 162000 | 172000 | 55 | 11 | -5 | 46 | 52 |
| 22 | Textile Mill Products | 326 | 355 | 673000 | 621000 | 9 | 38 | -63 | 54 | 29 |
| 31 | Leather & Leather Products | 83 | 94 | 118000 | 94000 | 13 | 10 | -27 | 28 | 11 |

| | s Likely to Offer Employment Opportu | | | | | | |
|-----|--------------------------------------|---------|---------|-----------|-----------|-------------|---|
| 51 | Wholesale Trade, Nondurable Goods | 35948 | 37561 | 2513000 | 2700000 | _ | 10 -1535 -1062 1613 |
| 70 | Hotels & Other Lodging Places | 19185 | 20354 | 1518000 | 1661000 | 6 22 | ., |
| 65 | Real Estate | 27844 | 28604 | 1271000 | 1383000 | 3 32 | • |
| 86 | Membership Organizations | 6250 | 6498 | 2012000 | 2219000 | | 32 -89 -395 248 |
| 33 | Primary Metal Industries | 1869 | 1939 | 682000 | 711000 | 4 2 | 19 -139 -9 70 |
| 32 | Stone, Clay, & Glass | 4755 | 4757 | 502000 | 545000 | 0 5 | 57 -150 -405 2 |
| 01 | Agriculture Production, Crops/Lives | 296 | 276 | 2126000 | 2235000 | -7 | 35 -19 -35 -20 |
| 56 | Apparel & Accessories Stores | 12571 | 12483 | 1108000 | 1202000 | -1 14 | 72 -406 -1154 -88 |
| 14 | Nonmetallic Minerals, Ex Fuels | 323 | 203 | 96000 | 105000 | -37 | 38 -8 -150 -120 |
| 46 | Pipe Lines, Ex Natural Gas | 278 | 53 | 19000 | 14000 | -81 | 33 -106 -152 -225 |
| 72 | Personal Services | 12841 | 12570 | 1192000 | 1167000 | -2 15 | 04 -1773 -2 -271 |
| 63 | Insurance Carriers | 24917 | 24575 | 1511000 | 1522000 | -1 29 | 18 -2737 -523 -342 |
| 26 | Paper & Allied Products | 6275 | 5776 | 689000 | 686000 | -8 7 | 35 -762 -472 -499 |
| 20 | Food & Kindred Products | 13530 | 12196 | 1626000 | 1673000 | -10 15 | 84 -1193 -1725 -1334 |
| 60 | Depository Institutions | 24188 | 22252 | 2079000 | 2018000 | -8 28 | 33 -3542 -1226 -1936 |
| 38 | Instruments & Related Products | 14021 | 11425 | 907000 | 860000 | -19 16 | 42 -2369 -1869 -2596 |
| 37 | Transportation Equip | 17241 | 13623 | 1775000 | 1815000 | -21 20 | 19 -1631 -4007 -3618 |
| 91 | Federal Government, Ex Postal Servi | 20133 | 15907 | 2926000 | 2757000 | -21 23 | 58 -3521 -3063 -4226 |
| 13 | Oil & Gas Extract ion | 15688 | 10253 | 338000 | 329000 | -35 18 | 37 -2255 -5017 -5435 |
| Ind | eterminate / No Defined Pattern | | | | | | |
| 50 | Wholesale Trade, Durable Goods | 72006 | 81324 | 3390000 | 3858000 | 13 84 | 33 1508 -623 9318 |
| 82 | Educational Services | 66144 | 73491 | 1771000 | 2173000 | 11 77 | 46 7268 - 7667 7347 |
| 59 | Misc Retail Stores, Total | 26121 | 31245 | 2402000 | 2955000 | 20 30 | 59 2955 -890 5124 |
| 53 | General Merchandise Stores | 26036 | 28924 | 2391000 | 3011000 | 11 30 | 49 3702 -3863 2888 |
| 42 | Trucking & Warehousing | 25993 | 28261 | 1395000 | 1649000 | 9 30 | 44 1689 -2465 2268 |
| 83 | Social Services | 11277 | 13243 | 2046000 | 2457000 | 17 13 | 21 945 -299 1966 |
| 54 | Food Stores | 27451 | 28121 | 3157000 | 3532000 | 2 32 | 15 46 - 2591 670 |
| 49 | Utilities & Sanitary Services | 7716 | 7705 | 941000 | 873000 | 0 9 | 04 -1461 547 -11 |
| 29 | Petroleum & Coal Products | 1091 | 1067 | 149000 | 139000 | -2 1 | 28 -201 49 -24 |
| 89 | Services, NEC | 609 | 581 | 41000 | 47000 | | 71 18 -117 -28 |
| | Summary: | 1156999 | 1354545 | 110982000 | 123979000 | Total Natio | onal % Change: 11,71 |

Analysis

From the analysis of the Dallas region, one can observe that certain industries display the greatest employment potential. Other industries display positive growth and may exhibit some local potential comparative advantage, but not quite as high as industries in the first group. Still other industries are less promising in terms of employment growth, they display negative employment growth, or they display no definite growth pattern at all.

The first step is to identify those industries with very large positive or negative absolute changes. It is important to remember that if an industry is declining nationally, the local industry could still show a positive local share effect if it were declining at a slower rate than the industry nationally. Ideally, you should identify those industries with both a positive industry mix effect and a positive local share. These will be your industries with the greatest likelihood for potential job opportunities.

Secondly, the analyst should look at the local share column. This column will give the first indication as to whether the local area is performing well or poorly and will help identify industry sectors in which the local area may have comparative advantage. Where the local share is larger than the industrial mix, and both figures are positive, this is an indication that the local area may have some comparative advantage.

As mentioned previously, it is necessary to research the actual cause of the local comparative advantage. You will also want to identify what factors the local area may not be taking advantage of that allow an

industry nationwide to outperform the local area. Similarly, where the local area shows a positive local share and a negative industry mix, you would want to identify why the local area industry was able to prosper despite poor national industry performance.

Greatest Likelihood for Potential Job Opportunities

From an industrial perspective, certain industries within the Dallas region exhibited high employment potential between the 1st quarter 1993 and the 4th quarter 1996. That is, from our analysis, these industries displayed a positive industry mix and a positive local share during this time period. Business Services (SIC 73) displayed the largest change in absolute employment with a gain of 46,409. Special Trade Contractors (SIC 17) followed with a gain of 15,991 jobs. Eating & Drinking Places (SIC 58) followed closely in absolute employment change with a gain of 14,135, followed by Engineering/Management Services (SIC 87) with 13,553 and Transportation by Air (SIC 45) with 8,405. Also significant for the Dallas region during this time period were Non-depository Institutions (SIC 61), General Bldg Contractors (SIC 15), Auto Dealers & Service Stations (SIC 55), Furniture/Home furnishings Stores (SIC 57), Motion Pictures (SIC 78), Auto Repair Services & Parking (SIC 75), Amusement & Recreation Services (SIC 79), Security & Commodity Brokers (SIC 62), Agricultural Services (SIC 07), Transportation Services (SIC 47), General Contractors, Ex Bldg (SIC 16), Bldg Materials/Garden Supplies (SIC 52), Lumber & Wood Products (SIC 24), Local & Interurban Transit (SIC 41), and Museums/Botanical/Zoological Garden(SIC 84).

Total employment for the Dallas Workforce Development Region grew by 197,546 jobs during the examined time period, a change of 17.07%.

Nationally, total industrial employment for the United States grew by 12,997,000 jobs during the examined time period, a change of 11.71%.

Potential Comparative Advantage

This second group of industries displayed a positive local share with a negative industrial mix during the examined time period. This is an indication that the local area may have some comparative advantage in these industries, despite sub par national performance.

THE ECONOMIC IMPACT OF TECHNOLOGY-BASED INDUSTRIES IN WASHINGTON STATE IN 1997

http://www.technology-alliance.com/publications/tech97.html

Defining Technology-Based Industry

A measure of R&D employment was selected as the criterion for selecting industries to be included in the 1997 Technology Alliance economic impact study. The Washington State Department of Employment Security (ESD) developed a list of industries showing the proportion of employment in research and development occupations. Industries with 10% or greater employment in these occupations were included in that study.

Current Employment

In 1997, employment in technology-based industries totaled 266,451 in Washington State, or 10.4% of the State's 2,550,000 total covered employment base. Manufacturing industries comprised 60.7% of these technology-based jobs, with aerospace being by far the largest single category, representing nearly 40% of total jobs. The 56,000 non-aerospace manufacturing jobs are spread among a wide variety of chemicals, petroleum, machinery, electrical equipment, instruments, and motor vehicles manufacturing sectors, with no single one of these other sectors rivaling aerospace in importance. The technology sector features two large service industries, software and other computer services, and engineering, commercial research, and consulting services. Biotechnology industries in Washington state can be split into service and manufacturing components with drug and medical equipment manufacturing combined with research-related employment to constitute the entire biotechnology sector.

Concentration of Technology-Based Industries in Washington State

Washington State's share of technology-based employment has increased significantly over the past decade. In 1985, its relative share of private sector technology industries was 10% above the national average; by 1995, this share had increased to 46% above the national average. Location quotients can be used to measure statewide technology sector activity. The location quotient is a simple measure of the relative concentration of a particular industry in a certain region compared to the concentration of that industry for the nation as a whole. A value less than 1.0 indicates that an industry is underrepresented in a state or region, a value over 1.0 indicates a higher level of concentration than the nation, and a value around 1.0 indicates that an industry within the state or region is similar to the concentration of that industry within the national economy.

The Results

Technology-based industries have grown rapidly over the past twenty years, increasing from 93,000 private sector jobs in 1974 to 220,000 private sector jobs in 1995, an increase of 137%, which brings total technology-based employment to 266,451 positions. These 266,451 positions create indirectly 628,917 additional jobs for a total jobs impact of 895,368 or 35% of state employment.

The industries included in this study have higher than average impacts on the state economy, creating 3.36 jobs for each technology-based job. This high impact stems from the higher than average wage payments in these industries; their average labor income per job was \$52,167, which compares to a statewide average of \$29,447.

Technology-based industries are now responsible for one third of total employment in Washington state, making them the largest industry in the State's economy. Natural resource-based industries, such as agriculture and food products, and forest products, continue to be very important, particularly in more rural parts of Washington State.

Technology-based industries were defined in this study as those Standard Industrial Classification Codes with at least 10% of their employment in occupations defined by the National Science Foundation as

research and development related. (Using this definition, this study finds that 895,000 jobs, some 35% percent of Washington's aggregate employment, are supported by technology-based business activity.) Technology-based industries also are strong contributors to the economic base of the state, as over 76% of their sales are made out-of-state. This compares with an economy-wide average of 40% out-of-state sales.

Washington state has a larger share of employment in technology-based industries than the nation as a whole. In 1997, this state had 35% more employment in these industries than the national average.

STRATEGIC ECONOMIC PLAN: TUCSON ECONOMIC DEVELOPMENT

http://www.futurewest.com/greatertucson/section3.htm

Tucson Economic Trends Targeted economic growth equates to better standards of living for the citizens, with good job opportunities and higher wages, a superlative infrastructure, better government services, and excellent recreation opportunities. The focus of targeted economic development should be to maintain and attract those firms offering relatively high-paying jobs. However, while this does not necessarily mean attracting a certain industry sub-sector-manufacturing for instance-a relatively high level of disposable income translates into a higher level of savings and consumption in Tucson, and ultimately a higher income multiplier effect.

Since 1980, Greater Tucson has seen a dramatic shift in the proportion of services jobs to manufacturing jobs. In 1980 there were nearly 2 manufacturing jobs to every 3 service jobs. Today, the two sectors have diverged to approximately 1 manufacturing job for every 3 service jobs. This trend mirrors the trend in the national economy, and is expected to continue.

However, the disparity in average earnings between manufacturing and services translates into a lower standard of living in Tucson. In 1993, an average Tucson manufacturing employee earned approximately \$17 per hour; whereas, an average services employee earned nearly \$7 less per hour. However, to truly target economic development, one must take a closer look at the composition of industry sectors. Nearly one-third of the Pima County workforce is occupied within the services segment. Tucson's service industry employees represent a broad number of disciplines including business, legal services, recreation, health care, and computer and data processing, among many others. Many of the occupations in this industry are relatively high-paid and require highly-educated or certified people; however, the average level of compensation in the services industry is relatively low because of an offsetting number of relatively low-paid employees.

Jobs in the service industry have long been decried as economically inferior to jobs in the manufacturing sector. In the past, a growing manufacturing job level has been considered an indicator of economic vitality; however, because of the exportation of many manufacturing jobs overseas or to developing countries, the composition of manufacturing employment has been changing from assembly and production operation to more technical and professional operations.

The computer industry is a good example of this—it employs a high percentage of technical personnel relative to production personnel. Manufacturing, as was once known, is almost a thing of the past. Therefore, another important goal is to attract those firms whose industry and income profile match the long term goals of the city. Tucson, for instance, is evolving into a community with a base of scientific and research industries. The efforts to attract new industry to Tucson should leverage this strength.

Tucson Industrial Profile

Employment in the Greater Tucson Metropolitan Area is broken into seven groupings, which include the following (see Figure 6):

- Services
- Trade (Wholesale and Retail)
- Government (Military, Federal Civilian, State and Local)
- Manufacturing
- Construction
- FIRE (Finance, Insurance, and Real Estate)
- TCPU (Transportation, Communications, Public Utilities).

Mining is not shown because of its small share of total employment.

The employment distribution in Tucson is concentrated in the services and trade sectors. In 1993, the Greater Tucson Metropolitan Area employed approximately 275,000 people. Total services jobs comprise nearly one-third of the 1993 total wage and salary employment in Tucson; trade jobs account for approximately one-fourth of the total employment. Together the two sectors account for approximately

54.0 percent of Tucson's total labor force. The number of government jobs is nearly equal to the number of trade jobs in 1993. Manufacturing jobs represent less than ten percent of the total employment in 1993.

The Pima County average earnings per employee are slightly more than \$22,500 per year. Industry groupings below the average wage level include Retail Trade (\$13,850), FIRE (\$15,077), Services (\$20,101), and Military (\$21,609). Groupings above the average compensation level include Construction (\$23,144), Wholesale Trade (\$25,868), State and Local Government (\$26,917), TCPU (\$31,410), Manufacturing (\$34,035), Federal Civilian Government (\$37,027), and Mining (\$44,328).

Pima County Total Services employment in 1993 was approximately 87,000. Health and business services accounted for nearly half of the total 1993 employment in Services. Three of the profiled Services industries compensated employees above the average compensation level in Pima County. The remaining eight industries were substantially lower than the average Pima County level of pay.

In contrast to the Services sector, compensation in the majority of the Pima County Manufacturing industries was above the average level of compensation in Pima County (see Figure 10). The employment distribution for the Manufacturing sector is shown in Figure 11.

The trade sector, when broken into wholesale and retail components, reveals that retail trade jobs accounted for approximately 86.0 percent of the total trade jobs. The average compensation for retail trade is under \$15,000 per year; whereas, wholesale trade workers make over \$25,000 per year.

Employment in Tucson tends to be most concentrated in relatively low-paying jobs, and least concentrated in high-paying jobs. The average compensation for industries that have location quotients above 1.0 (relatively intensive regional employment) is lower than the Pima County average wage. Similarly, the average compensation for industries that have location quotients below 1.0 (relatively non-intensive regional employment) is higher than the Pima County average compensation.

The average compensation in Tucson is roughly 80.0 percent of United States wages. There are several factors that contribute to the lower wage structure in Tucson including:

- Proximity to Mexico
- Large part-time student and retiree workforce
- Status as an open-shop region (low unionization)
- Sunshine discount.

Business Expansion/Retention Target Industries

In order for compensation to rise appreciably in the Tucson area, a higher concentration of employment in high-wage industries is required. Referring to Table C in Appendix A, wages in Tucson tend to be the highest in industries such as mining, manufacturing, wholesale trade and durable goods, health care, and professional services.

Based on their importance to the local economy and their relatively high wages, this study recommends that the following industries be targeted for expansion and retention:

- Defense
- Aerospace
- General Manufacturing
- GTSPED High-Tech Industry Clusters

The defense industry in Tucson consists of Davis Monthan Air Force Base and several defense-related contractors. While the defense industry in general has been contracting due to federal government funding cuts, it is still a very important sector locally.

Davis Monthan Air Force Base, for example, employs about 7,500 people and brings in hundreds of millions of dollars per year into the local economy. It is estimated that the closure of Davis Monthan would result in the loss of around 11,300 local jobs and the reduction of local sales by almost half a billion dollars

per year, according to studies done by the University of Arizona. Tucson should continue its efforts to protect the base from closure through its plans to extend the runway and keep the base open.

Similarly, local defense contractors contribute high-wage jobs to the local economy and generate a significant amount of export revenue for the region; however, the market for defense-related production is shrinking due to the collapse of the former Soviet Union and pressure on the U.S. Congress to control the federal budget deficit. Tucson should continue to assist these firms by offering programs to convert from defense to non-defense production and to assist them in developing international markets for their products.

The local aerospace industry features high-wage, high-skilled jobs. However, the aerospace industry throughout the United States (with the exception of commercial space industries) has been experiencing declining employment over the last decade due to defense cut-backs. The local aerospace industry could benefit from economic development programs which are designed to assist in conversion from defense to non-defense production. Local aerospace firms would also benefit from programs offering employee training and workforce development. These programs are intended to increase labor productivity and manage production costs, making local firms more competitive in global markets.

General manufacturing is targeted for regional business expansion and retention efforts because of its high wages and exportable products. Wages in the manufacturing sector in Tucson tend to be higher than the average wage and considerably higher than wages for services and retail trade. With a Pima County location quotient of approximately 57.0 percent, manufacturing employment in Tucson is roughly half as intensive as it is in the U.S. as a whole. To successfully raise average wages in the area, it is critical for Tucson to retain and increase its existing manufacturing base, as well as recruit additional firms in target industries.

GTSPED high-tech clusters have been identified as industries that are relatively "clean", offer high wages, are export-driven, and have growing global markets. The community should target these industries in its business expansion and retention programs because of the relative ease of growing local firms versus recruiting firms from outside.

Two major Tucson industries that were not included as targets for business expansion and retention are mining and tourism.

Mining is a high wage industry that has a substantial economic impact on the region. The rationale for not targeting mining is that it is essentially a captive industry. Mines are located within the region because of the existence of copper ore. There is little that the community can do to assist the industry's expansion or contraction plans. The industry is driven primarily by conditions in world copper markets. GTEC, however, will continue to target higher paying mining support industries.

Tourism has a major economic impact on Tucson. Tourism and retirement industries inject millions of dollars annually into the Tucson economy. They also promote a favorable image of the community to other parts of the country. However, tourism-related businesses tend to be service-oriented and have wages lower than the Pima County average. For these reasons, tourism and retirement industries are not targeted for business expansion and retention efforts.

The community has supported and should continue to support activities such as the Copper Bowl, the baseball stadium and the attraction of business and other conventions. Moreover, the community should continue to provide adequate funding for important activities of organizations such as the Metropolitan Tucson Convention and Visitors Bureau. These activities should be funded from tourism-related areas of local budgets, including the Bed Tax, and not be considered economic development targets if the community truly intends to raise the overall compensation levels of its citizens.

THE ECONOMIC BASE OF EUREKA COUNTY

http://www.ag.unr.edu/uced/reports/technicalreports/9798reports/9798_05rpt.pdf

The economic base of a county refers to the relative size of its industries. A county is said to have a diversified economic base if several industries are relatively large. Conversely, if one or a few industries dominate a local economy, the economy is said to have a concentrated economic base. There are two techniques used to measure economic base and changes in economic base. These are location quotient analysis and shift-share analysis.

Location Quotient Analysis

The degree of concentration of Eureka County industries is determined by calculating location quotients for individual economic sectors. Location quotients indicate the economic importance of each regional industry relative to the same industry at the national level. Location quotients usually use employment as an indicator of an industry's size and importance. The primary focus of location quotients is to identify the industries, which are either more important or less important locally than nationally. The broader the economic base, that is, the higher the location quotients, the more stable the economy of a community. On the other hand, very low location quotients represent industries that are largely underdeveloped and may offer an opportunity for future development. An industry's location quotient is the ratio of the industry's share of employment in the nation.

Results of Location Quotient Analysis

Location quotients shown in Table 1 were derived from employment levels in each economic sector at county and national levels from the U.S. Department of Commerce, Regional Economic Information System, for 1990 and 1995. Given the interpretation of location quotients, economic sectors in Eureka County can be classified as export sectors (that is, they market much of their output outside the county in which they are located) or import industries (that is, a large portion of the demand for goods and services is satisfied by producers outside the county).

The location quotient analysis for Eureka County's economic base for 1990 and 1995 indicates that the county is highly dependent on Mining, and Agricultural Sectors. The Mining Sector had the highest location quotient value of 143.92 in 1995 showing the importance of the Mining Sector to the local economy. Also, because of disclosure problems the Agriculture Services; Manufacturing; Transportation Communication and Public Utilities; Wholesale Trade; and Finance, Insurance and Real Estate Sectors were aggregated into a single sector.

| Table 1. Location (| Quotient Analysis Re: | sults for Eureka C | County, 1990 and 1995 |
|---------------------|-----------------------|--------------------|-----------------------|
|---------------------|-----------------------|--------------------|-----------------------|

| Economic Sector | Location Quotient 1990 | Location Quotient 1995 |
|--------------------------------|------------------------|------------------------|
| Agriculture | 1.48 | 1.18 |
| Mining | 114.69 | 143.92 |
| Construction | 0.35 | 1.20 |
| Retail Trade | 0.11 | 0.12 |
| Services | 0.08 | 0.05 |
| Federal, Civilian and Military | 0.06 | 0.04 |
| State Government | 0.19 | 0.20 |
| Local Government | 0.42 | 0.55 |
| Aggregate | 0.04 | 0.04 |

Because of disclosure problems the Agricultural Services; Manufacturing; Transportation Communication and Public Utilities; Wholesale Trade; and Finance, Insurance and Real Estate Sectors were aggregated into one sector denoted as the Aggregate Sector.

From Table 1, Eureka County imports much of its goods and services. The location quotient analysis can be used to target new industries or businesses for the county and to develop economic strategies for the future. One strategy, for example, might be to encourage the location of input suppliers for the mining and/or

agricultural sectors. Also strategies to strengthen the local retail sector to reduce retail sales leakages may be another appropriate economic development strategy.

The Changing Economic Base of Eureka County

The location quotient results indicate the nature of the area's economy for a specific time period. Of additional interest is the change occurring in the county's economic base. Shift-share analysis is performed to measure these changes. Shift-share analysis, like location quotients, is a measure of a county's economic condition relative to other communities and to the nation as a whole. The data used in this analysis are the same as that used for the location quotient analysis. For this study, the shift in economic base was studied from 1980 to 1990 and 1990 to 1995.

The purpose of shift-share analysis is to determine the county's competitiveness and changing employment patterns in the industrial market place. Shift-share analysis assumes that there are three components to changes in employment: national growth, industrial mix and competitive share.

National Growth Component

The sum of employment in all industries in all communities makes up national employment. One would expect that if a community's economy was maintaining its relative competitiveness, changes in the level of national employment would be reflected in proportionately equal changes in the local employment. The calculation of the national growth component, therefore, measures how much of the local employment change is due to the national growth trend.

Industrial Mix Component

On a national level, each industry grows or declines at some rate, at least partially independent of the rate of growth in the national economy. A local economy's performance will depend, on its mix of industries, that is, on whether its economic base is concentrated in faster or slower growing industries. The industrial mix calculation indicates the expected growth in local industries if they grow at the same rate as their national counterparts. The expected local share of the particular industry is determined using the following equation:

Competitive Share Component

A local industry's employment grows or declines for a number of reasons, including changes in the national employment level, changes in employment by the same industry at the national level, and changes in local conditions. After the first two components have been calculated, the residual change, if any, is attributed to changes in the competitiveness of the local industry. The competitive share component measures this latter factor in employment change.

Results of Shift-Share Analysis

A local industry's employment grows or declines for a number of reasons, including changes in the national employment level, changes in employment by the same industry at the national level, and changes in local conditions. After the national component and industrial mix component have been calculated, the residual change, if any, is attributed to changes in the competitiveness of the local industry. Tables 12 and 13 show the results of the shift-share analysis for Eureka County for the periods 1980 to 1990 and 1990 to 1995.

From Table 2, Eureka County overall employment increased by 3,242 from 1980 to 1990. The Mining Sector was by far the leading economic sector in growth with the Mining Sector accounting for approximately ninety-nine percent of total county growth from 1980 to 1990. Nationally, mining lost employment from 1980 to 1990. However, the competitive advantage of the Mining Sector in Eureka County provided for most of the overall employment growth in Eureka County.

For the Retail Sector, national and industrial mix growth rates contributed to positive growth in this local sector. However, the negative competitive share contributed to overall decline in retail trade. An economic development strategy would be to investigate the causes for this negative competitive share and if possible correct the non-competitiveness of this sector.

From Table 3, overall employment in Eureka County increased by 624 jobs from 1990 to 1994. The Mining and Construction Sectors contributed most to growth in Eureka County. This is due to expanded mining operations and construction related to mining operations and housing. As opposed to Table 2, the Retail Trade Sector realized employment growth during 1990 to 1995 and had a positive competitive share during this five-year period. However, the Service Sector realized employment loss from 1990 to 1995 and had the largest negative Competitive Share of all economic sectors in Eureka County.

Overall, Eureka County realized employment growth between 1980 and 1990 and from 1990 to 1995. National growth component impacted Eureka County employment positively for these two study periods. For both time periods, the Mining Sector was a major contributor to county employment growth. Analyzing results of both the location quotients and shift-share analysis, Eureka County is highly dependent on the Mining Sector. By diversifying the economic base of Eureka County, it may be possible to lower cyclical swings in the local economy. However, in pursuing the goal of economic diversification, the goal of economic growth must also be addressed.

Table 2. Shift-Share Analysis Results for Eureka County, 1980-1995

| Economic Sector | National Component | Industrial Mix | Competitive Share | Total |
|---|--------------------|----------------|-------------------|-------|
| Agriculture | 44 | 78 | 25 | 59 |
| Mining | 80 | 146 | 3,278 | 3,212 |
| Retail | 23 | 6 | -62 | -33 |
| Services | 16 | 23 | -21 | 18 |
| Federal Government, Military and Civilian | -2 | -1 | -1 | 0 |
| State Government | 0 | 0 | 23 | 23 |
| Local Government | 22 | -8 | 21 | 35 |
| Aggregate | 20 | -10 | 36 | 46 |
| TOTAL | 207 | -214 | 3,249 | 3,242 |

Public Utilities; Wholesale Trade; and Finance, Insurance and Real Estate Sectors were aggregated into one sector denoted as the Aggregate Sector.

Table 3. Shift-Share Analysis Results for Eureka County, 1990 - 1995

| Economic Sector | National Component | Industrial Mix | Competitive Share | Total |
|----------------------------------|--------------------|----------------|-------------------|-------|
| Agriculture | 34 | -40 | 40 | -34 |
| Mining | 874 | -1,246 | 763 | 391 |
| Construction | 19 | -19 | 197 | 197 |
| Retail Trade | 18 | -16 | 17 | 19 |
| Services | 22 | 64 | -102 | -16 |
| Federal Government, Civilian and | 2 | -3 | -2 | -3 |
| Military | | | | |
| State Government | 6 | -5 | 2 | 3 |
| Local Government | 33 | -27 | 52 | 58 |
| Aggregate | 15 | -32 | 26 | 9 |
| TOTAL | 1023 | -1,324 | 925 | 624 |

Because of disclosure problems the Agricultural Services; Manufacturing; Transportation Communication and Public Utilities; Wholesale Trade; and Finance, Insurance and Real Estate Sectors were aggregated into one sector denoted as the Aggregate Sector..

Interindustry Analysis

Within a regional economy, there are numerous economic sectors performing different tasks. All sectors are dependent on each other to some degree. A change in activities will directly or indirectly affect the response or level of production of the other regional sectors. The amount of economic activity among economic sectors shows the degree of interrelationships or linkages between sectors. That is, an increase in

production by the regional Livestock Sector would directly increase purchases of alfalfa hay. With increased alfalfa hay purchases, farm workers will have greater incomes, which would increase their purchases from the Trade Sector.

The Trade Sector would experience increased economic activity because of its indirect relationship with the Livestock and Alfalfa Hay Sectors. These interdependencies among regional economic sectors can be estimated through interindustry analysis.

ECONOMIC IMPACTS OF AGRICULTURE ON THE HURON COUNTY ECONOMY

http://www.ofa.on.ca/aglibrary/Research/Huron%20County/1.htm

Economic Base Analysis Results

The economic base analysis of the 18 sector 1991 Census data for Huron County identified the base multiplier and the base ratio for Huron County. This analysis used the LQ as well as assumptions about local industry to determine the basic and non-basic components. Thus, the location quotient is discussed before the economic base analysis.

Recall that a LQ value greater than one indicates a greater level of specialization in the region than the reference region in the sector. A LQ equal to one indicates an equal level of employment in the study region to the reference region, and a LQ less than one indicates a lower rate of employment in the study region compared to the reference region in the study sector. In this analysis, the reference region was the Province of Ontario and the study region was Huron County.

The sectors where the LQ indicated a greater ratio of employment than the province of Ontario (LQ>1) were agriculture (6.42), fishing and trapping (2.3), mining, (2.23), construction (1.16), health and social services (1.14), and wholesale trade (1.03). The other sectors all have LQs less than one employment below the provincial average. These sectors include accommodation (0.98), logging and forestry (.97), manufacturing (.91), retail trade (0.90), transportation (0.87), other service (0.77), education (0.73), government (0.71), communication (0.68), real estate (0.56), finance (0.5) and business services (0.38). In analyzing the location quotient it is important to the magnitude of the number relative to one.

Huron County is one of the better agriculture producing counties in the province (Huron County, 1991, p.7). Therefore, it is no surprise that the LQ was greater than one. The fishing and trapping industry also had a LQ greater than one. This industry is also mainly for export, as is the mining industry which exports both salt and aggregates out of the county. The construction sector is on the rise in the county with the increase of tourism-related construction such as cottages along the lake (Dahms, 1982, p. 22). The health and social services sector also had an LQ greater than one, indicating a higher degree of employment in that sector for Huron County than in the Province of Ontario as a whole. The wholesale sector was the final sector with a higher employment rate than the wholesale sector in the province as a whole. This is most likely accounted for by the agriculture-related industry. This data can be viewed in Tables 14 through 17.

The economic base calculations were predicated on a combination of the LQ and assumptions made from local knowledge of the economy. In this method, the sectors of agriculture, fishing and trapping, logging and forestry, mining and manufacturing were classified as basic. This assumption has been made based on the exporting nature of the sectors as a whole. Local knowledge indicates that manufacturing, mining and agriculture all export their products outside of the county. The products of forestry and fishing are also exported from Huron County.

The results of the location quotient on the 18 sectors demonstrated that 12 of 18 sectors had a LQ less than one. However, there are certain points which indicated to the researcher that not all of these sectors should fall in the non-basic component of the economy. For instance, the manufacturing industry (LQ=.91) in Huron County produces road graders and salt for export. The logging and forestry sector (LQ.97) is also a net exporter. As well, it is unrealistic to think that the 59,065 people of Huron county could consume all of the manufactured production from the county. For this reason, the manufacturing and forestry sector were included in the basic component.

The LQ was used to determine the remaining components of the basic. This was found by calculating the LQ for the remaining sector of the economy and using the basic calculations for each sector with an LQ greater than one. This yielded three additional sectors to be included in the basic component. Only the basic employment for these sectors was used to provide the overall basic component for Huron County. In Huron County, only three sectors had LQs greater than one, indicating they were more specialized than the

province in the sector and potential exporters were assumed to produce solely for local consumption because they had LQs less than 1.

The economic base analysis, which provided estimates of employment for the 18 sectors 1991 census employment data have been classified into basic and non-basic employment. Basic sector employment includes the entire sectors of agriculture and related services (4,845), fishing and trapping (25), logging and forestry (75), mining (425), and manufacturing 4,790). As well, parts of the construction (318), wholesale (39), and health and social services (356) sectors have been included because their LQ were greater than one. Only the portion of the employment calculated as basic has been included in the basic component. The non-basic sectors are transportation and storage (905), communication and utilities (710), retail trade (3,505), finance and insurance (705), government (1,620), real estate and insurance (310), business service (765), educational service (1,475), accommodation, food and beverage (1,750) and other services (1,515). Figure 6.1 contains the basic and non-basic values for the 18 sector 1991 census data. The non-basic employment were retail (3,115), health (2,359), and accommodation (1,714). The highest basic employment was in business services (765), education (546), and other services (453). These data can be seen in Tables 1 through 4.

Table 1: Economic Base Analysis Results: Basic Calculated for Sectors With Location Quotients>1

| | All Industries | Construction | | | |
|---------------------|----------------|---------------------------|----|-------|----------|
| Ontario | 5,435,850 | 358,890 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 2,305 1.16 3 | | 318 | 1,987 |
| | All Industries | Wholesale Trade | | | · |
| Ontario | 5,435,850 | 233,915 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 1,335 1.03 | | 39 | 1,296 |
| | All Industries | Health and social service | | | |
| Ontario | 5,435,850 | 475,115 | LQ | Basic | Nonbasic |
| Huron County 30,095 | | 2,895 1.14 | | 356 | 2,539 |

Table 2: Economic Base Analysis Results: Sectors Assumed As Basic

| All Industries | Agriculture and related | | | | |
|----------------|---|---|--|--|--|
| 5,435,850 | 139,880 | LQ | Basic | Nonbasic | |
| 30,095 | 4,845 | 6.42 | 4,845 | 0 | |
| All Industries | Fishing and trapping | | | | |
| 5,435,850 | 1,965 | LQ | Basic | Nonbasic | |
| 30,095 | 25 2.3 25 | | 0 | | |
| All Industries | Logging and forestry i | ndustries | | | |
| 5,435,850 | 13,965 | LQ | Basic | Nonbasic | |
| 30,095 | 75 | 0.97 | 75 | 0 | |
| All Industries | Mining (milling), quan | arrying and oil wells | | | |
| 5,435,850 | 34,355 | LQ | Basic | Nonbasic | |
| 30,095 | 425 | 2.23 | 425 | 0 | |
| All Industries | Manufacturing | -4 | | | |
| 5,435,850 | 942,995 | LQ | Basic | Nonbasic | |
| 30,095 | 5 4,790 0 | | 4,790 | 0 | |
| | 5,435,850 30,095 All Industries 5,435,850 30,095 All Industries 5,435,850 30,095 All Industries 5,435,850 30,095 All Industries 5,435,850 31,095 All Industries 5,435,850 | 5,435,850 139,880 30,095 4,845 All Industries Fishing and trapping 5,435,850 1,965 30,095 25 All Industries Logging and forestry in the control of | 5,435,850 139,880 LQ 30,095 4,845 6.42 All Industries Fishing and trapping 5,435,850 1,965 LQ 30,095 25 2.3 All Industries Logging and forestry industries 5,435,850 13,965 LQ 30,095 75 0.97 All Industries Mining (milling), quarrying and oil 5,435,850 34,355 LQ 30,095 425 2.23 All Industries Manufacturing 5,435,850 942,995 LQ | 5,435,850 139,880 LQ Basic 30,095 4,845 6.42 4,845 All Industries Fishing and trapping 5,435,850 1,965 LQ Basic 30,095 25 2.3 25 All Industries Logging and forestry industries 5,435,850 13,965 LQ Basic 30,095 75 0.97 75 All Industries Mining (milling), quarrying and oil wells 5,435,850 34,355 LQ Basic 30,095 425 2.23 425 All Industries Manufacturing 5,435,850 942,995 LQ Basic | |

Table 3: Economic Base Analysis Results: Non-basic Calculated For Sectors With Location Quotients<1

|] | All Industries | | | | |
|--------------|----------------|---|------------|-------|----------|
| Ontario | 5,435,850 | 187,830 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 905 | 0.87 | 0 | 905 |
| | All Industries | Communication / utility | industries | | |
| Ontario | 5,435,850 | 188,630 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 710 | 0.68 | 0 | 710 |
| | All Industries | Retail Trade | | | |
| Ontario | 5,435,850 | 700,925 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 3,505 | 0.9 | 0 | 3,505 |
| | All Industries | Finance and insurance | | | |
| Ontario | 5,435,850 | 253,135 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 705 | 0.503 | 0 | 705 |
| | All Industries | Government service | | | |
| Ontario | 5,435,850 | 411,450 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 1,620 0.71 | | 0 | 1,620 |
| | All Industries | Real estate / insurance | agent | | |
| Ontario | 5,435,850 | 100,090 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 310 | 0.56 | 0 | 310 |
| | All Industries | Business service | | | |
| Ontario | 5,435,850 | 367,200 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 765 | 0.38 | 0 | 765 |
| | All Industries | Educational service | | | |
| Ontario | 5,435,850 | 365,235 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 1,475 | 0.73 | 0 | 1,475 |
| | All Industries | ries Accommodation, food and beverage servi | | | vice |
| Ontario | 5,435,850 | 322,955 LQ Ba | | Basic | Nonbasic |
| Huron County | 30,095 | 1,750 | 0.98 | 0 | 1,750 |
| | All Industries | stries Other service | | | |
| Ontario | 5,435,850 | 355,310 | LQ | Basic | Nonbasic |
| Huron County | 30,095 | 1,515 0.77 | | 0 | 1,515 |

Table 4: Total Basic and Non-basic Employment

| | Basic | Nonbasic |
|--------|--------|----------|
| Totals | 10,873 | 19,222 |

The calculations for the base ratio and the base multiplier require the determination of the basic and non-basic components. The economic base multiplier (EBM) is calculated by simply dividing the total employment by the basic employment. The formula is contained in equation 6.1. The economic base ratio (ERB) is calculated by dividing the basic by the non-basic. These two calculations were made using the basic value of 10,873 and the non-basic value of 19,222. Thus the economic base multiplier is 2.77 (30,095 / 10,873 = 2.77) while the economic base ratio is 1.76 (19,222/10,873 = 1.76).

The economic base analysis demonstrated that overall impact of the combined exporting industries on the county. Combined, industries in agriculture, fishing and trapping, forestry, mining, manufacturing as well as construction, wholesale and health and social services support 19,222 jobs in the non-basic sector. Overall then, the base multiplier is 2.77 and the base ratio is .57. This means that for every one job in the basic sector, 1.76 jobs are generated in the non-basic.

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Terms and Conditions

These Terms & Conditions together with the online enrollment information and confirmation email, and/or the telephone verification recording, collectively form the Agreement for receiving electric generation service between Lykins Energy Solutions ("Company" or "Lykins") and you ("you" or "Customer"). Lykins Energy Solutions is certified by the Public Utilities Commission of Ohio ("PUCO") to offer and supply retail electric generation services in Ohio. As a Competitive Retail Electric Service ("CRES") provider, Lykins will provide such retail electric supply services as required by your local Electric Distribution Utility ("EDU") based on your usage. Your EDU is responsible for distributing and delivering the electricity to your property or properties in accordance with PUCO approved tariffs. Your EDU will continue to be responsible for reading your meter and responding to any emergency, outage, or electric service related calls. Lykins will not be liable for any injury, loss, claim, expense, liability or damage resulting from failure by the EDU to perform its tariffed services or properly perform and / or timely process any Customer enrollments. Please keep a copy of this Agreement your records.

Definitions: "Competitive Retail Electric Service Provider" or "CRES" provider means a person that sells electric generation service to retail customers in Ohio. "Generation Service" means the production of electricity. "Generation Related Charges" means those charges or costs associated with the production, procurement and supply of electricity. "Distribution Service" means the physical delivery of electricity to customers by the EDU.

Consent: By choosing to accept the electric supply offer from Lykins you understand and agree to the terms and conditions herein. You authorize Lykins to obtain information from your local EDU that includes, but is not limited to: billing history, payment history, historical and future electricity usage, meter readings, and characteristics of electricity service. Lykins reserves the right to determine if your credit standing is satisfactory before accepting your enrollment request.

Eligibility and Enrollment: Residential accounts that are not enrolled in Percentage of Income Plan Program are eligible for this offer. Further, Lykins reserves the right to refuse enrollment to any customer with an outstanding electric bill balance. Participation in the electric choice program is subject to the rules and regulations of your EDU. These Terms and Conditions are subject to Customer acceptance into the choice program by both the Company and by your EDU. This agreement is not binding until such acceptance has been granted. Customer information submitted as part of the enrollment process must be accurate and verifiable. If Lykins determines that false, inaccurate or misleading information is or was provided by Customer during or subsequent to the enrollment process, Lykins may, in its sole discretion, terminate this Agreement. Upon receipt of complete, accurate and verifiable account information, Lykins will forward such information to the EDU initiating the enrollment process. Your EDU will send you a confirmation letter. You have the right to rescind enrollment within seven (7) calendar days following the postmark date of the confirmation letter by following the instructions contained in the letter. The EDU will give Customer a cancellation number confirming any cancellation of the contract during the Rescission Period. Customer's right to rescind applies to initial enrollments not to renewal enrollments as detailed below. Your local utility provider will not send a confirmation notice upon a renewal of this Agreement.

Term of Service: Lykins agrees to act as your exclusive supplier of electric generation and generation related services. The term of this agreement shall begin, ("Start Date") with the next available meter read date following: 1) the processing of your enrollment by Lykins and your EDU and 2) the expiration of the 7 day rescission period described above, and will expire according to the number of months as shown on the confirmation email ("Term"). Not more than 90 days or less than 45 days before the expiration of the Term, you will receive an expiration notice delivered in form and manner consistent with then applicable law. The expiration notice will explain your end of Term options which may include a renewal offer from Lykins. This agreement will not auto-renew. At the end of the Term your account will be returned to the local Utility rate unless a renewal agreement is executed with Lykins or you contract with a different CRES provider.

Price: Fixed rate: as shown on the confirmation email. This price includes Generation Service and Generation Related Charges. This offer rate is exclusive of all applicable state & local taxes and EDU related delivery charges.

Billing: Your local utility provider (EDU) will continue to send you a monthly bill that will include your EDU's charges and Lykins' charges for Generation Service and Generation Related Charges for the amount of electricity used during the billing cycle. The amount of electricity usage will be measured or estimated by the EDU. Customer agrees to pay in accordance with the EDU's billing and payment terms. Your payment will be due to the EDU by the date specified in the EDU bill. If you fail to pay this bill on time, you could be subject to interest and late charges imposed by the EDU as well as disconnection of service. Customers with billing questions may contact their EDU or contact Company's toll free customer service center at (800) 875-8820. Lykins reserves the right to issue an invoice directly and may terminate this agreement with 14 days written notice for customer non-payment. You will remain responsible to pay Lykins for any electricity used before this Agreement is cancelled as well as any late payment charges.

Penalties & Fees: Your local utility provider may charge a "Switching Fee" if you switch to another CRES provider. If you return to your EDU after switching to a CRES provider, you may or may not be served under the same rates, terms and conditions that apply to other customers served by the EDU.

Cancellation / Termination: You may terminate this contract without penalty during the rescission period or if you move to a service address outside of your existing EDU or to an area where Lykins charges a different price for electric supply. At any other time, you may cancel this agreement by providing notice of intent to cancel and paying a cancellation fee of \$10 multiplied by each month or partial month remaining in the contract. If you move within the same EDU and continue receiving electric supply from Lykins, the cancellation fee will be waived. The cancellation fee will apply if Lykins terminates this agreement based on customer non-payment or the receipt of customer-provided false, inscruzate or michaeling information.

maccurate or misieaurig imormation.

Assignment: You shall not assign this Agreement or its rights hereunder without the prior written consent of Lykins. Lykins may, without your consent, assign this Agreement to another CRES provider, including any successor, in accordance with the rules and regulations of the PUCO.

Dispute Resolution: You should contact the EDU concerning a power outage or any other emergency. If you have a question related to this Agreement, please contact Lykins by phone Monday – Friday (except holidays) from 8am – 7pm toll free at (800) 875-8820 or in writing to Lykins Energy Solutions, Electricity Program, 5163 Wolfpen Pleasant Hill Rd, Milford OH 45150 Lykins will refer all complaints, written or verbal, to a knowledgeable customer service representative who will promptly respond and work toward a mutually satisfactory resolution. In the event customer's question or complaint is not resolved after contacting Lykins and/or the local EDU, and for general Utility information, customers may contact the Public Utilities Commission of Ohio (PUCO) for assistance at 1-800-686-7826 (toll free) from 8am – 5pm weekdays, or at www.puco.ohio.gov. Hearing or speech impaired customers may contact the PUCO via 7-1-1 (Ohio relay service). The Ohio consumers' counsel (OCC) represents residential utility customers in matters before the PUCO. The OCC can be contacted at 1-877-742-5622 (toll free) from 8am – 5pm weekdays, or at www.pickocc.org.

Miscellaneous: You have the right to request from Lykins, twice within a 12-month period, up to 24 months of payment history, without charge. Lykins reserves the right to re-price or return to the local distribution utility provider any account(s) where the rate code or meter type is changed and/or the account is no longer eligible for this program. If the Fixed Rate needs to be re-priced for any reason, Lykins must first obtain your consent. You authorize, but do not obligate Lykins to exercise your government aggregation opt-out rights. Lykins is prohibited from disclosing a customer's social security number or a customer's account number(s) without the customer's consent except for Lykins' collections and credit reporting, or assigning a customer contract to another CRES provider.

Warranty and Force Majeure: Lykins warrants title and the right to all electricity sold hereunder. The warranties set forth in this paragraph are exclusive and are in lieu of all other warranties, whether statutory, express or implied, including but not limited to any warranties of merchantability, fitness for a particular purpose or arising out of any course of dealing or purpose or usage of trade. Lykins will make commercially reasonable efforts to provide your electric service, but does not guarantee a continuous supply of electricity. Certain causes and events are out of the reasonable control of Lykins and may result in interruptions in service. Lykins is not liable for damages caused by acts of God, changes in laws, rules or regulations or other acts of any governmental authority (including the PUCO or RTO), accidents, strikes, labor troubles, required maintenance work, inability to access the EDU's system, nonperformance by the EDU or any other cause beyond Lykins' reasonable control.

Liabilities: Neither the Customer nor the Company shall assume liability or responsibility for any special, indirect, consequential or punitive damages for items associated with the failure of your local utility provider to perform its duties, including but not limited to operations and maintenance of their system or interruptions of service, termination of service, or from damages arising from structural damage as a result of negligence. Lykins makes no representations or warranties other than those expressly set forth in the Agreement.

Choice of Law: This Agreement shall be construed and enforced in accordance with the laws of the State of Ohio without giving effect to any conflicts of law principles which otherwise might be applicable.

Recorded Conversations: Phone conversations between Lykins and Customer may be recorded to verify enrollment information including Price and may be used as evidence in any proceeding or action relating to this Agreement.

Environmental Disclosure: The environmental disclosure information is shown at our website: www.LykinsEnergy.com Customer agrees that Lykins may make its required environmental quarterly updates electronically at its website and will provide this information in hard copy form upon customer request.

Additional Information: For more information on Duke Energy or the CHOICE program, please visit the Public Utility Commission's website at: www.puco.ohio.gov/ or the Office of the Ohio Consumers' Counsel at www.pickocc.org/ For more information on Lykins Energy Solutions please visit our website at: www.Lykinsenergy.com

Emergency: If you experience a power outage you should immediately call your EDU.

Duke Energy Ohio: 1-800-544-6900 Dayton Power & Light: 1-800-433-8500

AEP Ohio: 1-800-672-2231

<- Back (/Enrollment.aspx/262/Enroll.html?CurrentStep=3)

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Lykins Energy Solutions

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Affiliations (/Lykins-Trade)
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Products

Heating Oll (/home-heating-oil)
Propane (/Propane)
Energy for Ohio (/energy-ohio)
Branded Fuels (/Branded-Fuels-Retail)
Fleet Fueling (/fleet-fueling)
Specialty Products (/specialty-products)

CUSTOMER PORTAL ELECTRIC (HTTP://ASCENDPORTAL.FIRENTROLMONTNE.COM/LYKINS/LOGIN.ASPX? RETURNURL=%2FLYKINS%2FXENNICLAS/FRYT)

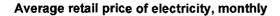
Services
Home Heating (/home-heating-energy)
Farm Operation (/farm-operations)
Business (/Business)

Fleet Fueling Program (/fleet-fueling-program)

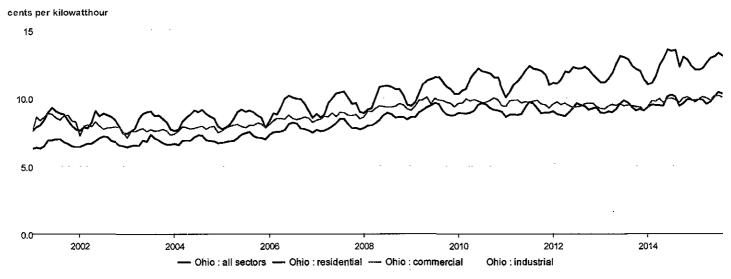
Commercial and Wholesale (/Commercial-and-Wholesale)

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Data source: U.S. Energy Information Administration

http://www.eia.gov/electricity/data/browser/#/topic/7?agg=01&geo=vvvvvvvvvvvvvvvvveendse c=vg&linechart=~~~ELEC.PRICE.OH-ALL.M~ELEC.PRICE.OH-RES.M~ELEC.PRICE.OH-COM.M~ELEC.PRICE.OH-IND.M~&columnchart=ELEC.PRICE.TX-ALL.M~ELEC.PRICE.TX-RES.M~ELEC.PRICE.TX-COM.M~ELEC.PRICE.TX-IND.M&map=ELEC.PRICE.US-ALL.M&freq=M&start=200101&end=201508&ctype=linechart<ype=pin&rtype=s&maptype=0&rse=0&pin=

14:39:21 GMT-0500 (Eastern Standard Time)

Data source: U.S. Energy Information Administration

| Month | Ohio · all se C | | | | trial cents per kilowatthour |
|--------|-----------------|-------|-------|------|------------------------------|
| Aug-15 | | 13.08 | 10.04 | 7.22 | chartents per knowatthour |
| Jul-15 | | 13.28 | 10.14 | 7.29 | |
| Jun-15 | | 13.03 | 10.12 | | |
| May-15 | | 12.92 | 9.79 | 6.79 | |
| Apr-15 | | 12.57 | 9.97 | 6.53 | |
| Mar-15 | | 12.16 | 10.07 | 6.89 | |
| Feb-15 | | 12.03 | 9.86 | 6.8 | |
| Jan-15 | | 12.05 | 9.67 | 6.66 | |
| Dec-14 | | 12.32 | 9.89 | 6.57 | |
| Nov-14 | | 12.79 | 10.05 | 6.62 | |
| Oct-14 | | 13 | 9.96 | 6.5 | |
| Sep-14 | | 12.26 | 9.63 | 6.49 | |
| Aug-14 | | 13.5 | 9.85 | 6.67 | |
| Jul-14 | | 13.44 | 9.96 | 6.83 | |
| Jun-14 | | 13.53 | 9.92 | 6.76 | |
| May-14 | | 12.88 | 9.61 | 6.32 | |
| Apr-14 | | 12.4 | 9.91 | 6.37 | |
| Mar-14 | | 11.56 | 9.72 | 6.67 | |
| Feb-14 | | 11.07 | 9.76 | 6.84 | |
| Jan-14 | 9.3 | 10.98 | 9.31 | 6.83 | |
| Dec-13 | 9.05 | 11.3 | 9.06 | 6.11 | |
| Nov-13 | 9.17 | 11.97 | 9.32 | 6.15 | |
| Oct-13 | 9.05 | 12.09 | 9.33 | 6.3 | |
| Sep-13 | 9.31 | 12.33 | 9.4 | 6.38 | |
| Aug-13 | 9.62 | 12.83 | 9.45 | 6.37 | |
| Jul-13 | 9.78 | 12.98 | 9.39 | 6.45 | |
| Jun-13 | 9.54 | 13.06 | 9.55 | 6.24 | |
| May-13 | 9.14 | 12.49 | 9.42 | 6.28 | |
| Apr-13 | 8.92 | 11.79 | 9.49 | 6.08 | |
| Mar-13 | 8.98 | 11.39 | 9.37 | 6.08 | |
| Feb-13 | 8.86 | 11.12 | 9.18 | 6.11 | |
| Jan-13 | 8.89 | 11.11 | 9.2 | 6.08 | |
| Dec-12 | 9.28 | 11.39 | 9.33 | 6.58 | |
| Nov-12 | 9.2 | 11.67 | 9.59 | 6.47 | |
| Oct-12 | 9.12 | 12.06 | 9.59 | 6.53 | |

| Sep-12 | 9.37 | 12.27 | 9.54 | 6.62 |
|--------|------|-------|-------|------|
| Aug-12 | 9.45 | 12.14 | 9.37 | 6.37 |
| Jul-12 | 9.58 | 12.16 | 9.33 | 6.45 |
| Jun-12 | 9.22 | 12.24 | 9.28 | 6.09 |
| May-12 | 8.9 | 11.85 | 9.43 | 6.06 |
| Apr-12 | 8.64 | 11.93 | 9.59 | 5.84 |
| Mar-12 | 8.72 | 11.35 | 9.49 | 5.91 |
| Feb-12 | 8.79 | 11.04 | 9.68 | 5.94 |
| Jan-12 | 9 | 11.08 | 9.52 | 6.08 |
| Dec-11 | 8.9 | 10.95 | 9.25 | 6.12 |
| Nov-11 | 8.91 | 11.7 | 9.48 | 6.16 |
| Oct-11 | 8.86 | 11.97 | 9.54 | 6.22 |
| Sep-11 | 9.23 | 12.07 | 9.8 | 6.39 |
| Aug-11 | 9.57 | 12.14 | 9.74 | 6.35 |
| Jul-11 | 9.67 | 12.33 | 9.64 | 6.42 |
| Jun-11 | 9.3 | 12.03 | 9.7 | 6.17 |
| May-11 | 8.81 | 11.58 | 9.61 | 5.84 |
| Apr-11 | 8.73 | 11.22 | 9.83 | 5.94 |
| Mar-11 | 8.77 | 10.96 | 9.8 | 5.92 |
| Feb-11 | 8.75 | 10.46 | 9.77 | 5.97 |
| Jan-11 | 8.59 | 10.04 | 9.36 | 5.86 |
| Dec-10 | 8.97 | 10.67 | 9.41 | 6.43 |
| Nov-10 | 9.07 | 11.48 | 9.85 | 6.44 |
| Oct-10 | 9.12 | 11.49 | 9.99 | 6.64 |
| Sep-10 | 9.25 | 11.78 | 9.8 | 6.36 |
| Aug-10 | 9.51 | 11.89 | 9.67 | 6.51 |
| Jul-10 | 9.6 | 11.95 | 9.64 | 6.53 |
| Jun-10 | 9.47 | 12.16 | 9.75 | 6.45 |
| May-10 | 9.05 | 11.82 | 9.86 | 6.33 |
| Apr-10 | 8.91 | 11.45 | 9.76 | 6.39 |
| Mar-10 | 8.84 | 10.67 | 9.9 | 6.23 |
| Feb-10 | 8.86 | 10.55 | 9.61 | 6.2 |
| Jan-10 | 8.89 | 10.28 | 9.59 | 6.24 |
| Dec-09 | 8.72 | 10.31 | 9.34 | 6.21 |
| Nov-09 | 8.7 | 10.65 | 9.59 | 6.24 |
| Oct-09 | 8.78 | 10.83 | 9.67 | 6.39 |
| Sep-09 | 9.05 | 11.15 | 9.8 | 6.49 |
| Aug-09 | 9.55 | 11.52 | 9.84 | 7.06 |
| Jul-09 | 9.58 | 11.49 | 9.92 | 7.08 |
| Jun-09 | 9.42 | 11.36 | 9.54 | 7.27 |
| May-09 | 9.3 | 11.27 | 10.04 | 7.02 |
| Apr-09 | 9.1 | 11 | 9.85 | 6.85 |
| Mar-09 | 8.92 | 10.32 | 9.79 | 6.7 |
| Feb-09 | 8.57 | 9.66 | 9.4 | 6.53 |
| Jan-09 | 8.59 | 9.4 | 9.09 | 6.88 |
| Dec-08 | 8.41 | 9.48 | 9.17 | 6.38 |
| Nov-08 | 8.57 | 10.21 | 9.46 | 6.43 |
| | | | | |

,

| Oct-08 | 8.58 | 10.64 | 9.56 | 6.41 |
|--------|------|-------|------|------|
| Sep-08 | 8.54 | 10.63 | 9.37 | 6.23 |
| Aug-08 | 8.79 | 10.8 | 9.32 | 6.29 |
| Jul-08 | 8.89 | 10.88 | 9.31 | 6.46 |
| Jun-08 | 8.71 | 10.85 | 9.35 | 6.29 |
| May-08 | 8.37 | 10.79 | 9.4 | 6.1 |
| Apr-08 | 8.14 | 10.01 | 9.23 | 6.04 |
| Mar-08 | 7.97 | 9.22 | 8.98 | 5.97 |
| Feb-08 | 7.96 | 9.15 | 9.02 | 5.92 |
| Jan-08 | 7.78 | 8.87 | 8.59 | 5.86 |
| Dec-07 | 7.68 | 8.96 | 8.45 | 5.71 |
| Nov-07 | 7.79 | 9.6 | 8.77 | 5.73 |
| Oct-07 | 7.77 | 9.55 | 8.69 | 5.75 |
| Sep-07 | 8.07 | 10.01 | 8.72 | 5.77 |
| Aug-07 | 8.44 | 10.46 | 8.9 | 5.91 |
| Jul-07 | 8.44 | 10.4 | 8.93 | 6.04 |
| Jun-07 | 8.15 | 10.34 | 8.62 | 5.8 |
| May-07 | 7.92 | 9.95 | 8.88 | 5.75 |
| Apr-07 | 7.73 | 9.6 | 8.61 | 5.68 |
| Mar-07 | 7.59 | 8.76 | 8.63 | 5.64 |
| Feb-07 | 7.55 | 8.55 | 8.45 | 5.68 |
| Jan-07 | 7.64 | 8.82 | 8.36 | 5.67 |
| Dec-06 | 7.45 | 8.53 | 8.21 | 5.61 |
| Nov-06 | 7.6 | 9.05 | 8.51 | 5.6 |
| Oct-06 | 7.71 | 9.57 | 8.59 | 5.66 |
| Sep-06 | 7.75 | 9.89 | 8.48 | 5.58 |
| Aug-06 | 8.12 | 9.93 | 8.41 | 5.78 |
| Jul-06 | 8.18 | 10.03 | 8.49 | 5.83 |
| Jun-06 | 8.09 | 10.16 | 8.73 | 5.75 |
| May-06 | 7.65 | 9.94 | 8.45 | 5.51 |
| Apr-06 | 7.53 | 9.33 | 8.48 | 5.48 |
| Mar-06 | 7.51 | 8.78 | 8.49 | 5.51 |
| Feb-06 | 7.48 | 8.87 | 8.33 | 5.47 |
| Jan-06 | 7.29 | 8.28 | 8.06 | 5.49 |
| Dec-05 | 6.96 | 7.81 | 7.8 | 5.32 |
| Nov-05 | 7.06 | 8.55 | 8.09 | 5.16 |
| Oct-05 | 7.09 | 8.7 | 8.16 | 5.09 |
| Sep-05 | 7.2 | 8.94 | 7.99 | 5.09 |
| Aug-05 | 7.5 | 9.08 | 8 | 5.31 |
| Jul-05 | 7.42 | 8.98 | 7.82 | 5.3 |
| Jun-05 | 7.32 | 9.15 | 7.9 | 5.22 |
| May-05 | 7.05 | 8.97 | 8.06 | 5.04 |
| Apr-05 | 6.85 | 8.47 | 8.01 | 4.88 |
| Mar-05 | 6.83 | 8.05 | 7.92 | 4.93 |
| Feb-05 | 6.77 | 7.85 | 7.82 | 4.97 |
| Jan-05 | 6.71 | 7.71 | 7.59 | 4.93 |
| Dec-04 | 6.69 | 7.92 | 7.45 | 4.75 |

| Nov-04 | 6.82 | 8.5 | 7.91 | 4.84 |
|--------|------|--------------|---------------|------|
| Oct-04 | 6.85 | 8.64 | 7.88 | 4.87 |
| Sep-04 | 6.9 | 8.83 | 7.71 | 4.73 |
| Aug-04 | 7.24 | 9.13 | 7 <i>.</i> 93 | 4.95 |
| Jul-04 | 7.27 | 8.97 | 7.87 | 5.08 |
| Jun-04 | 7.12 | 9.09 | 7.78 | 4.97 |
| May-04 | 6.87 | 8.78 | 7.73 | 5.05 |
| Apr-04 | 6.88 | 8.56 | 7.83 | 4.99 |
| Mar-04 | 6.86 | 8.27 | 7.9 | 4.87 |
| Feb-04 | 6.55 | 7.69 | 7.59 | 4.68 |
| Jan-04 | 6.64 | 7.59 | 7.37 | 4.89 |
| Dec-03 | 6.59 | 7.7 | 7.28 | 4.83 |
| Nov-03 | 6.58 | 8.23 | 7.58 | 4.8 |
| Oct-03 | 6.7 | 8.48 | 7.71 | 4.75 |
| Sep-03 | 6.9 | 8.72 | 7.6 | 4.83 |
| Aug-03 | 7.04 | 8.68 | 7.57 | 5.08 |
| Jul-03 | | 9.02 | 7.68 | 5.01 |
| Jun-03 | 7.31 | | 7.54 | 4.7 |
| | 6.8 | 8.96 8.83 | | 4.7 |
| May-03 | 6.89 | | 7.77 7.66 | |
| Apr-03 | 6.5 | 8.45 | 7.66 | 4.52 |
| Mar-03 | 6.54 | 7.76 | 7.54 | 4.66 |
| Feb-03 | 6.49 | 7.57 | 7.59 | 4.64 |
| Jan-03 | 6.4 | 7.4 | 7.09 | 4.62 |
| Dec-02 | 6.48 | 7.41 | 7.48 | 4.84 |
| Nov-02 | 6.53 | 7.93 | 7.9 | 4.73 |
| Oct-02 | 6.76 | 8.36 | 7.87 | 4.99 |
| Sep-02 | 6.84 | 8.6 | 7.83 | 4.87 |
| Aug-02 | 7.12 | 8.73 | 7.79 | 5.03 |
| Jul-02 | 7.17 | 8.84 | 7.7 | 5 |
| Jun-02 | 7.05 | 8.65 | 7.94 | 5.2 |
| May-02 | 6.84 | 9.04 | 8.24 | 4.7 |
| Apr-02 | 6.65 | 8.18 | 7.9 | 4.83 |
| Mar-02 | 6.65 | 7.78 | 8.02 | 4.86 |
| Feb-02 | 6.53 | 7.84 | 7.92 | 4.71 |
| Jan-02 | 6.41 | 7.59 | 7.2 | 4.58 |
| Dec-01 | 6.4 | 7.69 | 8.23 | 4.26 |
| Nov-01 | 6.44 | 7.95 | 8.31 | 4.35 |
| Oct-01 | 6.62 | 8.35 | 8.72 | 4.33 |
| Sep-01 | 6.75 | 8.78 | 8.68 | 4.4 |
| Aug-01 | 6.97 | 8.86 | 8.38 | 4.3 |
| Jul-01 | 6.97 | 9.01 | 8.53 | 4.21 |
| Jun-01 | 6.9 | 9.28 | 8.79 | 4.22 |
| May-01 | 6.9 | 8.93 | 8.86 | 4.6 |
| Apr-01 | 6.47 | 8.38 | 8.57 | 4.16 |
| Mar-01 | 6.29 | 7.99 | 8.34 | 4.05 |
| Feb-01 | 6.36 | 7.87 | 8.58 | 4.19 |
| Jan-01 | 6.28 | 7.59 | 7.61 | 4.21 |
| | | | | |



A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey February 15, 2013













Ohio Utility Bills - Residential Customers

Comparison of Utility Bills 16 Major Ohio Cities

| D I- | 0,8, | Osmakin ad Dill | Ossabia ad Dill | Electric Standard | 0 ** | T. I |
|--------|-------------|-----------------|------------------------|----------------------------|--------------------|--------------------------|
| Rank | Cities | 01/15/12 | Combined Bill 02/15/13 | Service Offer* 02/15/13 | Gas ** 02/15/13 | Telephone*** 02/15/13 |
| ====== | ======== | ======== | ======== | ======== | ====== | ======== |
| 1 | Ashtabula | \$192.45 | \$185.73 | \$91.16 | \$74.98 | \$19.59 |
| 2 | Cleveland | 194.68 | 189.63 | 91.16 | 74.98 | 23.49 |
| 3 | Youngstown | 188.78 | 190.05 | 93.53 | 74.98 | 21.54 |
| 4 | Toledo | 195.29 | 190.51 | 91.57 | 75.45 | 23.49 |
| 5 | Akron | 190.31 | 192.00 | 93.53 | 74.98 | 23.49 |
| 6 | Marion | 191.76 | 192.82 | 93.53 | 75.45 | 23.84 |
| 7 | Lorain | 188.21 | 193.99 | 93.53 | 75.45 | 25.01 |
| 8 | Mansfield | 195.08 | 196.59 | 93.53 | 75.45 | 27.61 |
| 9 | Canton | 190.66 | 198.80 | 100.33 | 74.98 | 23.49 |
| 10 | Zanesville | 190.09 | 199.27 | 100.33 | 75.45 | 23.49 |
| 11 | Dayton | 212.55 | 201.71 | 107.42 | 70.80 | 23.49 |
| 12 | Lima | 196.00 | 202.92 | 100.33 | 74,98 | 27.61 |
| 13 | Marietta | 194.71 | 208.80 | 110.33 | 74.98 | 23.49 |
| 14 | Columbus | 194.14 | 209.27 | 110.33 | 75.45 | 23.49 |
| . 15 | Cincinnati | 211.59 | 212.27 | 87.07 | 94.43 | 30.77 |
| 16 | Chillicothe | \$199.75 | \$213.21 | \$110.33 | \$ 75.45 | \$27.43 |
| | Average | \$195.38 | \$198.60 | \$98.00 | \$76.14 | \$24.46 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$32,591.63 | \$32,281.36 | \$31,905.22 | \$336.04 | \$40.10 |
|------|------------|---------------|---------------|----------------|----------|--------------|
| 8 | Columbus | \$37,534.66 | \$38,098.60 | \$37,721.34 | \$339.24 | \$38.02 |
| 7 · | Canton | 34,008.22 | 33,841.16 | 33,483.72 | 319.42 | 38.02 |
| 6 | Cleveland | 35,027.50 | 32,547.64 | 32,156.32 | 353.30 | 38.02 |
| 5 | Toledo | 35,358.63 | 32,292.68 | 31,915.42 | 339.24 | 38.02 |
| 4 | Dayton | 32,047.91 | 32,114.23 | 31,736.97 | 339.24 | 38.02 |
| 3 | Youngstown | 28,931.09 | 30,221.07 | 29,844.25 | 339.24 | 37.58 |
| 2 | Akron | 28,905.29 | 30,201.69 | 29,844.25 | 319.42 | 38.02 |
| 1 | Cincinnati | \$28,919.77 | \$28,933.82 | \$28,539.51 | \$339.24 | \$55.07 |
| | | 01/15/12 | 02/15/13 | 02/15/13 | 02/15/13 | 02/15/13 |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | | Standard | | |
| | | | | Electric | | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

Ohio Utility Bills - Industrial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | 5 1 | 0 | 0 1: 15 | Ossista d Bill | Electric Standard | | |
|---|------|------------|---------------------------|------------------------|----------------------------|--------------------|--------------------------|
| | Rank | Cities | Combined Bill 01/15/12 | Combined Bill 02/15/13 | Service Offer* 02/15/13 | Gas ** 02/15/13 | Telephone*** 02/15/13 |
| _ | 1 | Columbus | \$453,234,53 | \$456,956.84 | | \$2,335.65 | |
| | 2 | Cincinnati | 457,186.54 | 475,754.68 | • | 2,335.65 | |
| | 3 | Cleveland | 447.079.63 | 488,430.79 | , | 2,481.06 | |
| | - | | | • | • | | |
| | 4 | Akron | 420,347.19 | 492,271.07 | 489,563.11 | 2,669.94 | 38.02 |
| | 5 | Youngstown | 420,348.42 | 492,271.88 | 489,563.11 | 2,669.94 | 38.83 |
| | 6 | Toledo | 451,789.07 | 492,364.12 | 489,656.16 | 2,669.94 | 38.02 |
| | 7 | Canton | 468,027.72 | 533,203.34 | 530,495.38 | 2,669.94 | 38.02 |
| | 8 | Dayton | \$573,314.25 | \$572,116.30 | \$569,901.99 | \$2,176.29 | \$38.02 |
| _ | | Average | \$461,415.92 | \$500,421.13 | \$497,879.82 | \$2,501.05 | \$40.25 |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers Major Ohio Cities As of February 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$93.53 | \$0.12 | \$74.98 | \$7.50 | \$3.95 |
| Canton | 73,007.00 | 100.33 | 0.13 | 74.98 | 7.50 | 3.95 |
| Cincinnati | 296,943.00 | 87.07 | 0.12 | 75.45 | 7.55 | 5.07 |
| Cleveland | 396,815.00 | 91.16 | 0.12 | 94.43 | 9.44 | 3.95 |
| Columbus | 787,033.00 | 110.33 | 0.15 | 74.98 | 7.50 | 4.88 |
| Dayton | 141,527.00 | 107.42 | 0.14 | 70.80 | 7.08 | 4.45 |
| Toledo | 287,208.00 | 91.57 | 0.12 | 75.45 | 7.55 | 4.88 |
| Youngstown | 66,982.00 | \$93.53 | \$0.12 | \$74.98 | \$7.50 | \$3.95 |
| Average | | \$96.87 | \$0.13 | \$77.01 | \$7.70 | \$4.388 |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers Major Ohio Cities As of February 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|----------------|----------|
| Akron | 199,110.00 | \$29,844.25 | \$0.10 | \$353.30 | \$7.68 | \$3.95 |
| Canton | 73,007.00 | 33,483.72 | 0.11 | 319.42 | 6.94 | 3.95 |
| Cincinnati | 296,943.00 | 28,539.51 | 0.10 | 339.24 | 7.37 | 5.07 |
| Cleveland | 396,815.00 | 32,156.32 | 0.11 | 353.30 | 7.68 | 3.95 |
| Columbus | 787,033.00 | 37,721.34 | 0.13 | 396.04 | 8.61 | 4.88 |
| Dayton | 141,527.00 | 31,736.97 | 0.11 | 339.24 | 7.37 | 4.45 |
| Toledo | 287,208.00 | 31,915.42 | 0.11 | 339.24 | 7.37 | 4.88 |
| Youngstown | 66,982.00 | \$29,844.25 | \$0,10 | \$339.24 | \$ 7.37 | \$3.95 |
| Average | | \$31,905.22 | \$0.11 | \$347.38 | \$7.55 | \$4.388 |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers Major Ohio Cities As of February 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|------------|----------------|----------|
| Akron | 199,110.00 | \$489,563.11 | \$0.08 | \$2,669.94 | \$7.63 | \$3.95 |
| Canton | 73,007.00 | 530,495.38 | 0.09 | 2,669.94 | 7.63 | 3.95 |
| Cincinnati | 296,943.00 | 473,363.96 | 0.08 | 2,335.65 | 6.67 | 5.07 |
| Cleveland | 396,815.00 | 485,911.71 | 0.08 | 2,481.06 | 7.09 | 3.95 |
| Columbus | 787,033.00 | 454,583.17 | 0.08 | 2,335.65 | 6.67 | 4.88 |
| Dayton | 141,527.00 | 569,901.99 | 0.09 | 2,176.29 | 6.22 | 4.45 |
| Toledo | 287,208.00 | 489,656.16 | 0.08 | 2,669.94 | 7.63 | 4.88 |
| Youngstown | 66,982.00 | \$489,563.11 | \$0.08 | \$2,669.94 | \$7. <u>63</u> | \$3.95 |
| Average | <u>-</u> | \$497,879.82 | \$0.08 | \$2,501.05 | \$7.15 | \$4.388 |

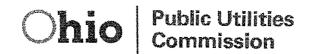
Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | Electric | Gas | Telephone |
|-------------|---------------------------------|--------------|---------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Windstream |
| Canton | Ohio Power | Dominion . | AT&T Ohio |
| Chillicothe | Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | Embarq |
| Lorain | Ohio Edison | Columbia Gas | CenturyTel |
| Mansfield | Ohio Edison | Columbia Gas | Embarq |
| Marietta | Columbus Southern Power | Dominion | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Verizon |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey

February 14, 2014



Ohio Utility Bills - Residential Customers

Comparison of Utility Bills 16 Major Ohio Cities

| Rank | Cities | Combined Bill 01/15/13 | Combined Bill 02/14/14 | Electric Standard Service Offer* 02/14/14 | Gas ** 02/14/14 | Telephone*** 02/14/14 |
|--------|-------------|------------------------|------------------------|--|--------------------|--------------------------|
| 1 | Ashtahula | £107.10 | \$20E 9E | \$94.30 | \$91.96 | \$19.59 |
| | Ashtabula | \$187.10 | \$205.85 | AND THE RESIDENCE OF THE PROPERTY OF THE PROPE | | |
| 2 | Cleveland | 191.00 | 209.75 | 94.30 | 91,96 | 23.49 |
| 3 | Youngstown | 191.42 | 210.96 | 97.46 | 91.96 | 21.54 |
| 4 | Akron | 193.37 | 212.91 | 97.46 | 91.96 | 23.49 |
| 5 | Cincinnati | 213.39 | 217.31 | 90.39 | 96.15 | 30.77 |
| 6 | Canton | 200.17 | 222.22 | 106,77 | 91.96 | 23.49 |
| 7 | Toledo | 191.87 | 225.39 | 96.13 | 105.77 | 23.49 |
| 8 | Lima | 204.29 | 226.34 | 106.77 | 91.96 | 27.61 |
| 9 | Marion | 194.18 | 227.07 | 97.46 | 105.77 | 23.84 |
| 10 | Lorain | 1 195.35 | 228.24 | 97.46 | 105.77 | 25.01 |
| 11 | Dayton | 206.59 | 228.83 | 107.84 | 97.50 | 23.49 |
| 12 | Marietta | 210.17 | 230.43 | 114.98 | 91.96 | 23.49 |
| 13 | Mansfield | 197.95 | 230.84 | 97.46 | 105.77 | 27.61 |
| 14 | Zanesville | 200.63 | 236.03 | 106.77 | 105.77 | 23.49 |
| 15 | Columbus | 210.63 | 244.24 | 114.98 | 105.77 | 23.49 |
| 16 | Chillicothe | \$214.57 | \$248.18 | \$114.98 | \$105.77 | \$27.43 |
| ====== | Average | \$200.17 | \$225.29 | \$102.22 | \$98.61 | \$24.46 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911
Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| _ | | Average | \$32,311,43 | \$33,114,46 | \$32,627.00 | \$447.37 | \$40.10 |
|---|------|------------|---------------|---------------|----------------|----------|--------------|
| _ | 8 | Columbus | \$38,104.76 | \$38,951.62 | \$38,462.20 | \$451.40 | \$38.02 |
| | 7 | Canton | 33,847.42 | 35,318.11 | 34,846.26 | 433.83 | 38.02 |
| | 6 | Cleveland | 32,553.82 | 33,814.07 | 33,321.77 | 454.28 | 38.02 |
| | 5 | Toledo | 32,298.84 | 32,910.91 | 32,421.49 | 451.40 | 38.02 |
| | 4 | Dayton | 32.120.39 | 31,426.59 | 30,937.17 | 451.40 | 38.02 |
| | 3 | Youngstown | 30,227.23 | 31,011.27 | 30,522.29 | 451.40 | 37.58 |
| | 2 | Akron | 30,207.95 | 30,994.14 | 30,522.29 | 433.83 | 38.02 |
| | 1 | Cincinnati | \$28,939.98 | \$30,488.98 | \$29,982.51 | \$451.40 | \$55.07 |
| | | | 01/15/13 | 02/14/14 | 02/14/14 | 02/14/14 | 02/14/14 |
| | Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | | | Standard | | |
| | | | | | Electric | | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

Ohio Utility Bills - Industrial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | | | | Electric Standard | | |
|------|------------|---------------|---------------|----------------------|------------|--------------|
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | 01/15/13 | 02/14/14 | 02/14/14 | 02/14/14 | 02/14/14 |
| 1 | Columbus | \$457,003.87 | \$492,307.25 | \$489,165.23 | \$3,104.00 | \$38.02 |
| 2 | Cincinnati | 475,801.74 | 494,810.13 | 491,651.06 | 3,104.00 | 55.07 |
| 3 | Toledo | 492,410.98 | 506,983.71 | 503,422.34 | 3,523.35 | 38.02 |
| 4 | Akron | 492,317.93 | 521,730.60 | 518,169.23 | 3,523.35 | 38.02 |
| 5 | Youngstown | 492,318.74 | 521,731.41 | 518,169.23 | 3,523.35 | 38.83 |
| 6 | Cleveland | 488,470.08 | 536,672.45 | 534,120.33 | 2,514.10 | 38.02 |
| 7 | Dayton | 572,163.98 | 571,162.93 | 568,078.12 | 3,046.79 | 38.02 |
| 8 | Canton | \$533,250.20 | \$571,272.70 | \$567,711.33 | \$3,523.35 | \$38.02 |
| | Average | \$500,467,19 | \$527,083,90 | \$523,810,86 | \$3,232,79 | \$40.25 |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911
Combined Bill = Electric Standard Service Offer + Gas + Telephone

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers Major Ohio Cities As of February 14, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$97.46 | \$0.13 | \$91.96 | \$9.20 | \$6.16 |
| Canton | 73,007.00 | 106.77 | 0.14 | 91.96 | 9.20 | 6.16 |
| Cincinnati | 296,943.00 | 90.39 | 0.12 | 96.15 | 9.62 | 5.05 |
| Cleveland | 396,815.00 | 94.30 | 0.13 | 91.96 | 9.20 | 6.16 |
| Columbus | 787,033.00 | 114.98 | 0.15 | 105.77 | 10.58 | 6.85 |
| Dayton | 141,527.00 | 107.84 | 0.14 | 97.50 | 9.75 | 6.70 |
| Toledo | 287,208.00 | 96.13 | 0.13 | 105.77 | 10.58 | 6.85 |
| Youngstown | 66,982.00 | \$97.46 | \$0.13 | \$91.96 | \$9.20 | \$6.16 |
| Average | | \$100.67 | \$0.13 | \$96.63 | \$9.66 | \$6.259 |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers Major Ohio Cities As of February 14, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$30,522.29 | \$0.10 | \$451.40 | \$9.81 | \$6.16 |
| Canton | 73,007.00 | 34,846.26 | 0.12 | 451.40 | 9.81 | 6.16 |
| Cincinnati | 296,943.00 | 29,982.51 | 0.10 | 400.39 | 8.70 | 5.05 |
| Cleveland | 396,815.00 | 33,321.77 | 0.11 | 451.40 | 9.81 | 6.16 |
| Columbus | 787,033.00 | 38,462.20 | 0.13 | 400.39 | 8.70 | 6.85 |
| Dayton | 141,527.00 | 30,937.17 | 0.10 | 433.83 | 9.43 | 6.70 |
| Toledo | 287,208.00 | 32,421.49 | 0.11 | 454.28 | 9.88 | 6.85 |
| Youngstown | 66,982.00 | \$30,522.29 | \$0.10 | \$451.40 | \$9.81 | \$6.16 |
| Average | | \$32,627.00 | \$0.11 | \$436.81 | \$9.50 | \$6.259 |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers Major Ohio Cities As of February 14, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|--------------------|-----------------|----------|
| Akron | 199,110.00 | \$518,169.23 | \$0.09 | \$3,523.35 | \$10.07 | \$6.16 |
| Canton | 73,007.00 | 567,711.33 | 0.09 | 3,523.35 | 10.07 | 6.16 |
| Cincinnati | 296,943.00 | 491,651.06 | 0.08 | 2,514.10 | 7.18 | 5.05 |
| Cleveland | 396,815.00 | 534,120.33 | 0.09 | 3,523.35 | 10.07 | 6.16 |
| Columbus | 787,033.00 | 489,165.23 | 0.08 | 3,104.00 | 8.87 | 6.85 |
| Dayton | 141,527.00 | 568,078.12 | 0.09 | 3,046.79 | 8.71 | 6.70 |
| Toledo | 287,208.00 | 503,422.34 | 0.08 | 3,104.00 | 8.87 | 6.85 |
| Youngstown | 66,982.00 | \$518,169.23 | \$0.09 | <u>\$3,523.3</u> 5 | \$10.0 <u>7</u> | \$6.16 |
| Average | | \$523,810.86 | \$0.09 | \$3,232.79 | \$9.24 | \$6.259 |

Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | Electric | Gas | Telephone |
|-------------------------|---------------------------------|--------------|---------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Windstream |
| Canton | Ohio Power | Dominion | AT&T Ohio |
| Chillicothe | Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | Embarq |
| Lorain | Ohio Edison | Columbia Gas | CenturyTel |
| Mansfield | Ohio Edison | Columbia Gas | Embarq |
| Marietta | Columbus Southern Power | Dominion | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Verizon |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown _. | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

The Public Utilities Commission of Ohio John R. Kasich, Governor Todd A. Snitchler, Chairman

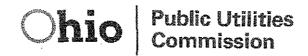
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A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey

February 15, 2015



Ohio Utility Bills - Residential Customers

Comparison of Utility Bills 16 Major Ohio Cities

| Rank | Cities | Combined Bill 01/15/14 | Combined Bill 02/15/15 | Electric Standard Service Offer* 02/15/15 | Gas ** 02/15/15 | Telephone*** 02/15/15 |
|--------------|--|--|------------------------|---|--------------------|---|
| == | A = - - - - - - - - - | ¢402.57 | £400.20 | £402.70 | \$65.49 | \$22.40 |
| | Ashtabula | \$193.57 | \$192.38 | \$103.79 | | \$23.10 |
| 2 | Cleveland | 197.47 | 198.18 | 103.79 | 65.49 | 28.90 |
| 3 | Youngstown | 198.68 | 198.78 | 104.78 | 65.49 | 28.51 |
| 4 | Akron | 200.63 | 198.84 | 104.78 | 65.49 | 28.57 |
| 5 | Canton | 209.94 | 204.13 | 115.15 | 65.49 | 23.49 |
| 6 | Dayton | 216.33 | 207.57 | 105.70 | 73.17 | 28.70 |
| 7 | Lima | 214.06 | 207.73 | 115.15 | 65.49 | 27.09 |
| 8 | Lorain | 213.77 | 209.08 | 104.78 | 81.13 | 23.17 |
| 9 | Marietta | 218.15 | 210.76 | 116.63 | 65.49 | 28.64 |
| 10 | Mansfield | 216.37 | 212.00 | 104.78 | 81.13 | 26.09 |
| 11 | Toledo | 210.92 | 212.86 | 103.09 | 81.13 | 28.64 |
| 12 | Marion | 212.60 | 215.43 | 104.78 | 81.13 | 29.52 |
| 12 13 | Zanesville | 221.56 | 224.92 | 115.15 | 81.13 | 28.64 |
| e-12 total 1 | CANADAMOADAMONDA SESTINGS OF SAME | a ne a a a a accessor accessor accessor accessor accessor. | | THE REPORT OF THE PROPERTY OF | | SAN AND AND AND AND AND AND AND AND AND A |
| 14 | Columbus | 229.77 | 226.40 | 116.63 | 81.13 | |
| 15 | Cincinnati | 220.72 | 229.39 | 86.84 | 106.00 | 36.55 |
| 16 | Chillicothe | \$233.71 | \$231 60 | \$116.63 | \$81.13 | \$33.84 |
| ====== | Average | \$213.02 | \$211.25 | \$107.65 | \$75.34 | \$28.26 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC & 911 and local taxes for Residential Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | 7 8 | Toledo Cleveland | 32,855.58 \$33,758.53 | 36,420.09 \$38,360.46 | 36,046.93 \$38,002.79 | 329.64 \$313.74 | 43.52 \$43.93 |
|---|--------|---------------------|--------------------------|--------------------------|--------------------------|--------------------|------------------|
| | б | Youngstown | 30,955.94 | 34,434.93 | • | 313.74 | 43.52 |
| | 5 | Akron | 30,937.77 | 34,434.83 | 34,077.67 | 313.74 | 43.42 |
| | 4 | Canton | 35,261.74 | 33,527.84 | 33,170.87 | 313.74 | 43.23 |
| | 3 | Dayton | 31,371.26 | 31,196.18 | 30,850.08 | 302.48 | 43.62 |
| | 2 | Columbus | 38,896.29 | 31,130.37 | 30,757.21 | 329.64 | 43.52 |
| _ | 1 | Cincinnati | \$30,315.45 | \$28,957.12 | \$28,477.56 | \$421.95 | \$57.61 |
| | | | 01/15/14 | 02/15/15 | 02/15/15 | 02/15/15 | 02/15/15 |
| | Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | | | Standard | | |
| | | | | | Electric | | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Industrial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | | | Electric | | | | |
|-------------|------------|---------------|---------------|-------------------|------------|-----------------|--|
| | | | | Standard | | | |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** | |
| | | 01/15/14 | 02/15/15 | 02/1 <u>5/1</u> 5 | 02/15/15 | 02/15/15 | |
| 1 | Columbus | \$491,884.67 | \$447,171.30 | \$444,972.18 | \$2,155.60 | \$43.52 | |
| 2 | Cincinnati | 492,023.55 | 457,691.54 | 454,955.73 | 2,678.20 | 57.61 | |
| 3 | Canton | 570,851.67 | 471,602.82 | 469,083.69 | 2,475.90 | 43.23 | |
| 4 | Toledo | 506,562.68 | 565,624.57 | 563,425.45 | 2,155.60 | 43.52 | |
| 5 | Dayton | 570;734.05 | 576,104.36 | 574,013.33 | 2,047.41 | 43.62 | |
| 6 | Akron | 521,309.57 | 585,970.96 | 583,451.64 | 2,475.90 | 43.42 | |
| 7 | Youngstown | 521,310.38 | 585,971.06 | 583,451.64 | 2,475.90 | 43.52 | |
| 8 | Cleveland | \$536,801.68 | \$629,131.39 | \$626,611.56 | \$2,475.90 | \$43. <u>93</u> | |
| | Average | \$526,434.78 | \$539,908.50 | \$537,495.65 | \$2,367.55 | \$45.30 | |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers Major Ohio Cities As of February 15, 2015

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------------|---------|----------|
| Akron | 199,110.00 | \$104.78 | \$0.14 | \$65.49 | \$6.55 | \$3.30 |
| Canton | 73,007.00 | 115.15 | 0.15 | 65.49 | 6.55 | 3.30 |
| Cincinnati | 296,943.00 | 86.84 | 0.12 | 106.00 | 10.60 | 5.50 |
| Cleveland | 396,815.00 | 103.79 | 0.14 | 65.49 | 6.55 | 3.30 |
| Columbus | 787,033.00 | 116.63 | 0.16 | 81.13 | 8.11 | 4.27 |
| Dayton | 141,527.00 | 105.70 | 0.14 | 73.17 | 7.32 | 3.97 |
| Toledo | 287,208.00 | 103.09 | 0.14 | 81.13 | 8.11 | 4.27 |
| Youngstown | 66,982.00 | \$104.78 | \$0.14 | <u>\$65.49</u> | \$6.55 | \$3.30 |
| Average | | \$105.10 | \$0.14 | \$75.42 | \$7.54 | \$3.899 |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers Major Ohio Cities As of February 15, 2015

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$34,077.67 | \$0.11 | \$313.74 | \$6.82 | \$3.30 |
| Canton | 73,007.00 | 33,170.87 | 0.11 | 313.74 | 6.82 | 3.30 |
| Cincinnati | 296,943.00 | 28,477.56 | 0.09 | 421.95 | 9.17 | 5:50 |
| Cleveland | 396,815.00 | 38,002.79 | 0.13 | 313.74 | 6.82 | 3.30 |
| Columbus | 787,033.00 | 30,757.21 | 0.10 | 329.64 | 7.17 | 4.27 |
| Dayton | 141,527.00 | 30,850.08 | 0.10 | 302.48 | 6.58 | 3.97 |
| Toledo | 287,208.00 | 36,046.93 | 0.12 | 329.64 | 7.17 | 4.27 |
| Youngstown | 66,982.00 | \$34,077.67 | \$0.11 | \$313.74 | \$6.82 | \$3.30 |
| Average | | \$33,182.60 | \$0.11 | \$329.83 | \$7.17 | \$3.899 |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers Major Ohio Cities As of February 15, 2015

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|------------|---------|----------|
| Akron | 199,110.00 | \$583,451.64 | \$0.10 | \$2,475.90 | \$7.07 | \$3.30 |
| Canton | 73,007.00 | 469,083.69 | 0.08 | 2,475.90 | · 7.07 | 3.30 |
| Cincinnati | 296,943.00 | 454,955.73 | 0.08 | 2,678.20 | 7.65 | 5.50 |
| Cleveland | 396,815.00 | 626,611.56 | 0.10 | 2,475.90 | 7.07 | 3.30 |
| Columbus | 787,033.00 | 444,972.18 | 0.07 | 2,155.60 | 6.16 | 4.27 |
| Dayton | 141,527.00 | 574,013.33 | 0.10 | 2,047.41 | 5.85 | 3.97 |
| Toledo | 287,208.00 | 563,425.45 | 0.09 | 2,155.60 | 6.16 | 4.27 |
| Youngstown | 66,982.00 | \$583,451.64 | \$0.10 | \$2,475.90 | \$7.07 | \$3.30 |
| Average | | \$537,495.65 | \$0.09 | \$2,367.55 | \$6.76 | \$3.899 |

Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | <u>Electric</u> | Gas | Telephone |
|-------------|---------------------------------|--------------|-----------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Windstream |
| Canton | Ohio Power | Dominion | AT&T Ohio |
| Chillicothe | Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | United dba CenturyLir |
| Lorain | Ohio Edison | Columbia Gas | CenturyLink |
| Mansfield | Ohio Edison | Columbia Gas | United dba CenturyLir |
| Marietta | Columbus Southern Power | Dominion | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Frontier |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

The Public Utilities Commission of Ohio
John R. Kasich, Governor
Thomas W. Johnson, Chairman

180 E. Broad Street, Columbus, Ohio 43215-3793 800 | 686-PUCO (7826)

An Equal Opportunity Employer and Service Provider

A report by the Staff of the **Public Utilities Commission of Ohio**

Ohio Utility Rate Survey

August 15, 2013



Ohio Utility Bills - Residential Customers

Comparison of Utility Bills 16 Major Ohio Cities

| Rank | Cities | Combined Bill 01/15/12 | Combined Bill 08/15/13 | Electric Standard Service Offer* 08/15/13 | Gas ** 08/15/13 | Telephone*** 08/15/13 |
|------|-------------|------------------------|------------------------|--|--------------------|--------------------------|
| 1 | Ashtabula | \$192.45 | \$196.08 | \$100.14 | \$76.35 | \$19.59 |
| 2 | Cleveland | 194.68 | 199.98 | 100.14 | 76.35 | 23,49 |
| 3 | Canton | 190.66 | 201.53 | 101.69 | 76.35 | 23.49 |
| 4 | Zanesville | 190.09 | 201.99 | 101.69 | 76.81 | 23.49 |
| 5 | Youngstown | 188.78 | 202.52 | 104.63 | 76.35 | 21.54 |
| 6 | Toledo | 195.29 | 202.61 | 102.31 | 76.81 | 23.49 |
| 7 | Akron | . 190.31 | 204.47 | 104.63 | 76.35 | 23.49 |
| - 8 | Marion | 191.76 | 205.28 | 104.63 | 76,81 | 23.84 |
| 9 | Lima | 196.00 | 205.65 | 101.69 | 76.35 | 27.61 |
| 10 | Dayton | 212.55 | 205.76 | 110.08 | 72.19 | 23,49 |
| 11 | Lorain | 188.21 | 206.45 | 104.63 | 76.81 | 25.01 |
| 12 | Mansfield | 195.08 | 209.05 | 104.63 | 76.81 | 27.61 |
| 13 | Marietta | 194.71 | 210.95 | 111.11 | 76.35 | 23.49 |
| 14 | Columbus | 194.14 | 211.41 | 111.11 | 76.81 | 23.49 |
| 15 | Chillicothe | 199.75 | 215.35 | 111.11 | 76.81 | 27.43 |
| 16 | Cincinnati | \$211.59 | \$217.98 | \$91.66 | \$95.55 | \$30.77 |
| | Average | \$195.38 | \$206.07 | \$104.12 | \$77.49 | \$24.46 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$32,591.63 | \$34,742.19 | \$34,359.86 | \$342.23 | \$40.10 | |
|------|------------|---------------|---------------|----------------|----------|--------------|--|
| 7 | Columbus | \$37,534.66 | \$38,219.27 | \$37,835.85 | \$345.40 | | |
| 8 | Cleveland | 35,027.50 | 37,200.30 | 36,802.80 | 359.48 | 38.02 | |
| 6 | Toledo | 35,358.63 | 36,265.42 | 35,882.00 | 345.40 | 38.02 | |
| 5 | Youngstown | 28,931.09 | 34,706.30 | 34,323.32 | 345.40 | 37.58 | |
| 4 | Akron | 28,905.29 | 34,687.02 | 34,323.32 | 325.68 | 38.02 | |
| 3 | Canton | 34,008.22 | 34,013.96 | 33,650.26 | 325.68 | 38.02 | |
| 2 | Dayton | 32,047.91 | 33,112.69 | 32,729.27 | 345.40 | 38.02 | |
| 1 | Cincinnati | \$28,919.77 | \$29,732.54 | \$29,332.07 | \$345.40 | \$55.07 | |
| | | 01/15/12 | 08/15/13 | 08/15/13 | 08/15/13 | 08/15/13 | |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** | |
| | | | | Standard | | | |
| | | | Electric | | | | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Industrial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$461,415.92 | \$554,918.49 | \$552,331.13 | \$2,547.11 | \$40.25 |
|------|------------|---------------|---------------|----------------|------------|--------------|
| 8 | Toledo | \$451,789.07 | \$614,017.82 | \$611,263.00 | \$2,716.80 | \$38.02 |
| 7 | Dayton | 573,314.25 | 592,071.17 | 589,809.18 | 2,223.97 | 38.02 |
| 6 | Cleveland | 447,079.63 | 586,250.92 | 583,692.55 | 2,520.35 | 38.02 |
| 5 | Youngstown | 420,348.42 | 582,073.57 | 579,317.94 | 2,716.80 | 38.83 |
| 4 | Akron | 420,347.19 | 582,072.76 | 579,317.94 | 2,716.80 | 38,02 |
| 3 | Canton | 468,027.72 | 536,958.76 | 534,203.94 | 2,716.80 | 38.02 |
| . 2 | Cincinnati | 457,186.54 | 486,279.15 | 483,841.40 | 2,382.68 | 55.07 |
| 1 | Columbus | \$453,234.53 | \$459,623.80 | \$457,203.10 | \$2,382.68 | \$38.02 |
| | | 01/15/12 | 08/15/13 | 08/15/13 | 08/15/13_ | 08/15/13 |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | | Standard | | |
| | | | | Electric | | |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers Major Ohio Cities As of August 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$104.63 | \$0.14 | \$76.35 | \$7.64 | \$3.95 |
| Canton | 73,007.00 | 101.69 | 0.14 | 76.35 | 7.64 | 3.95 |
| Cincinnati | 296,943.00 | 91.66 | 0.12 | 76.81 | 7.68 | 5.07 |
| Cleveland | 396,815.00 | 100.14 | 0.13 | 95.55 | 9.56 | 3.95 |
| Columbus | 787,033.00 | 111.11 | 0.15 | 76.35 | 7.64 | 4.88 |
| Dayton | 141,527.00 | 110.08 | 0.15 | 72.19 | 7.22 | 4.45 |
| Toledo | 287,208.00 | 102.31 | 0.14 | 76.81 | 7.68 | 4.88 |
| Youngstown | 66,982.00 | \$104.63 | \$0.14 | \$76.35 | \$7.64 | \$3.95 |
| Average | | \$103.28 | \$0.14 | \$78.35 | \$7.83 | \$4.388 |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers Major Ohio Cities As of August 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron · | 199,110.00 | \$34,323.32 | \$0.11 | \$359.48 | \$7.81 | \$3.95 |
| Canton | 73,007.00 | 33,650.26 | 0.11 | 325.68 | 7.08 | 3.95 |
| Cincinnati | 296,943.00 | 29,332.07 | 0.10 | 345.40 | 7.51 | 5.07 |
| Cleveland | 396,815.00 | 36,802.80 | 0.12 | 359.48 | 7.81 | 3.95 |
| Columbus | 787,033.00 | 37,835.85 | 0.13 | 401.21 | 8.72 | 4.88 |
| Dayton | 141,527.00 | 32,729.27 | 0.11 | 345.40 | 7.51 | 4.45 |
| Toledo | 287,208.00 | 35,882.00 | 0.12 | 345.40 | 7.51 | 4.88 |
| Youngstown | 66,982.00 | \$34,323.32 | \$0.11 | \$345.40 | \$7.51 | \$3.95 |
| Average | | \$34,359.86 | \$0.11 | \$353.43 | \$7.68 | \$4.388 |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers Major Ohio Cities As of August 15, 2013

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|------------|----------------|----------|
| Akron | 199,110.00 | \$579,317.94 | \$0.10 | \$2,716.80 | \$7.76 | \$3.95 |
| Canton | 73,007.00 | 534,203.94 | 0.09 | 2,716.80 | 7.76 | 3.95 |
| Cincinnati | 296,943.00 | 483,841.40 | 0.08 | 2,382.68 | 6.81 | 5.07 |
| Cleveland | 396,815.00 | 583,692.55 | 0.10 | 2,520.35 | 7.20 | 3.95 |
| Columbus | 787,033,00 | 457,203.10 | 80.0 | 2,382.68 | 6.81 | 4.88 |
| Dayton | 141,527.00 | 589,809.18 | 0.10 | 2,223.97 | 6.35 | 4.45 |
| Toledo | 287,208.00 | 611,263.00 | 0.10 | 2,716.80 | 7.76 | 4.88 |
| Youngstown | 66,982.00 | \$579,317.94 | \$0.10 | \$2,716.80 | \$ 7.76 | \$3.95 |
| Average | | \$552,331.13 | \$0.09 | \$2,547.11 | \$7.28 | \$4.388 |

Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | Electric | Gas | Telephone |
|-------------|---------------------------------|--------------|---------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Windstream |
| Canton | Ohio Power | Dominion | AT&T Ohio |
| Chillicothe | ` Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | Embarq |
| Lorain | Ohio Edison | Columbia Gas | CenturyTel |
| Mansfield | Ohio Edison | Columbia Gas | Embarq |
| Marietta | Columbus Southern Power | Dominion | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Verizon |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

The Public Utilities Commission of Ohio John R. Kasich, Governor Todd A. Snitchler, Chairman

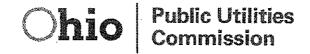
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An Equal Opportunity Employer and Service Provider

A report by the Staff of the **Public Utilities Commission of Ohio**

Ohio Utility Rate Survey

August 15, 2014



Ohio Utility Bills - Residential Customers

Comparison of Utility Bills 16 Major Ohio Cities

| Rank | Cities ======== | Combined Bill 01/15/13 | Combined Bill 08/15/14 | Electric Standard Service Offer* 08/15/14 ≈===== | Gas ** 08/15/14 | Telephone*** 08/15/14 |
|----------------|---|--------------------------------------|--------------------------------------|--|-------------------------------------|------------------------------------|
| 3 4 | Ashtabula Cleveland Youngstown Akron | \$187.10 191.00 191.42 | \$204.55 210.35 211.69 | \$104.40 104.40 106.13 | \$77.05 77.05 77.05 | \$23.10 28.90 28.51 |
| 5 6 7 | Canton Lima Lorain | 193.37 200.17 204.29 195.35 | 211.75 212.98 216.58 | 106 13 112.44 112.44 | 77.05 77.05 77.05 | 28.57 23.49 27.09 |
| 9 10 | Mansfield Toledo Marietta | 197.95 197.87 191.87 210.17 | 222.15 225.07 226.03 227.52 | 106.13 106.13 104.54 | 92.85 92.85 92.85 | 23.17 26.09 28.64 |
| 11 12 13 | Marion Dayton Zanesville | 194.18 206.59 200.63 | 228.50 231.10 233.93 | 121.83 - 106.13 121.21 112.44 | 77 05 92.85 81.19 92.85 | 28.64 29.52 28.70 |
| 14 15 16 | Cincinnati Columbus Chillicothe | 213.39 210.63 \$214.57 | 236.14 243.32 \$248.52 | 93.82 121.83 \$121.83 | 92.85 105.77 92.85 \$92.85 | 28.64 36.55 28.64 \$33.84 |
| _ | Average | \$200.17 | \$224.39 | ======= = \$110.11 | ===== = \$86.02 | ======= \$28.26 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC & 911 and local taxes for Residential Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$32,311.43 | \$36,888.60 | \$36,471.89 | \$371.42 | \$45.30 |
|-------|------------|---------------|---------------|----------------|----------|-----------------|
| 8 | Cleveland | \$32,553.82 | \$39,609.28 | \$39,206.29 | \$359.06 | \$43.9 <u>3</u> |
| 7 | Columbus | 38,104.76 | 38,761.86 | 38,343.21 | 375.13 | 43.52 |
| 6 | Toledo | 32,298.84 | 38,600.56 | 38,181.91 | 375.13 | 43.52 |
| 5 | Dayton | 32.120.39 | 37,753.27 | 37,360.81 | 348.84 | 43.62 |
| 4 | Youngstown | 30,227.23 | 36,763.20 | 36,360.62 | 359.06 | 43.52 |
| 3 | Akron | 30,207.95 | 36,763.10 | 36,360.62 | 359.06 | 43.42 |
| 2 | Canton | 33,847.42 | 35,400.80 | 34,998.51 | 359.06 | 43.23 |
| 1 | Cincinnati | \$28,939.98 | \$31,456.71 | \$30,963.11 | \$435.99 | \$57.61 |
| | | 01/15/13 | 08/15/14 | 08/15/14 | 08/15/14 | 08/15/14 |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | | Standard | | |
| | | | | Electric | | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Industrial Customers

Comparison of Utility Bills 8 Major Ohio Cities

| | | | | | Electric Standard | | |
|-----|------|------------|---------------|---------------|----------------------|------------|-----------------|
| | Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| | | | 01/15/13 | 08/15/14 | 08/15/14 | 08/15/14 | 08/15/14 |
| _ | 1 | Columbus | \$457,003.87 | \$498,347.98 | \$495,802.72 | \$2,501.74 | \$43.52 |
| | 2 | Cincinnati | 475,801.74 | 510,678.79 | 507,836.14 | 2,785.04 | 57.61 |
| | 3 | Canton | 533,250.20 | 563,954.49 | 561,090.48 | 2,820.78 | 43.23 |
| | 4 | Toledo | 492,410.98 | 611,606.14 | 609,060.88 | 2,501.74 | 43.52 |
| | 5 | Akron | 492,317.93 | -618,275.97 | 615,411.77 | 2,820.78 | 43.42 |
| | 6 | Youngstown | 492,318.74 | 618,276.07 | 615,411.77 | 2,820.78 | 43.52 |
| | 7 | Cleveland | 488,470.08 | 625,487.58 | 622,622.87 | 2,820.78 | 43.93 |
| | 8 | Dayton | \$572,163.98 | \$696,128.98 | \$693,685.24 | \$2,400.12 | \$43.6 <u>2</u> |
| === | | Average | \$500.467.19 | \$592 844 50 | \$590 115 23 | \$2 683 97 | \$45.30 |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

- * Price does not reflect savings available to customers participating in electric choice programs
- ** Price does not reflect savings available to customers participating in gas choice programs
- *** Price reflects incumbent local exchange carrier's flat rate, USF, SLC and 911 Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers Major Ohio Cities As of August 15, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$106.13 | \$0.14 | \$77.05 | \$7.71 | \$4.24 |
| Canton | 73,007.00 | 112.44 | 0.15 | 77.05 | 7.71 | 4.24 |
| Cincinnati | 296,943.00 | 93.82 | 0.13 | 105.77 | 10.58 | 5.79 |
| Cleveland | 396,815.00 | 104.40 | 0.14 | 77.05 | 7.71 | 4.24 |
| Columbus | 787,033.00 | 121.83 | 0.16 | 92.85 | 9.29 | 5.21 |
| Dayton | 141,527.00 | 121.21 | 0.16 | 81.19 | 8.12 | 4.93 |
| Toledo | 287,208.00 | 104.54 | 0.14 | 92.85 | 9.29 | 5.21 |
| Youngstown | 66,982.00 | \$106.13 | \$0.14 | \$77.05 | \$7.71 | \$4.24 |
| Average | | \$108.81 | \$0.15 | \$85.11 | \$8.51 | \$4.762 |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers Major Ohio Cities As of August 15, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|---------|----------|---------|----------|
| Akron | 199,110.00 | \$36,360.62 | \$0.12 | \$359.06 | \$7.81 | \$4.24 |
| Canton | 73,007.00 | 34,998.51 | 0.12 | 359.06 | 7.81 | 4.24 |
| Cincinnati | 296,943.00 | 30,963.11 | 0.10 | 435.99 | 9.48 | 5.79 |
| Cleveland | 396,815.00 | 39,206.29 | 0.13 | 359.06 | 7.81 | 4.24 |
| Columbus | 787,033.00 | 38,343.21 | 0.13 | 375.13 | 8.15 | 5.21 |
| Dayton | 141,527.00 | 37,360.81 | 0.12 | 348.84 | 7.58 | 4.93 |
| Toledo | 287,208.00 | 38,181.91 | 0.13 | 375.13 | 8.15 | 5.21 |
| Youngstown | 66,982.00 | \$36,360.62 | \$0.12 | \$359.06 | \$7.81 | \$4.24 |
| Average | | \$36,471.89 | \$0.12 | \$371.42 | \$8.07 | \$4.762 |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers Major Ohio Cities As of August 15, 2014

| Cities | 2010 Population | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|-----------------|---------------|-----------------|------------|---------|----------|
| Akron | 199,110.00 | \$615,411.77 | \$0.10 | \$2,820.78 | \$8.06 | \$4.24 |
| Canton | 73,007.00 | 561,090.48 | 0.09 | 2,820.78 | 8.06 | 4.24 |
| Cincinnati | 296,943.00 | 507,836.14 | 0.08 | 2,785.04 | 7.96 | 5.79 |
| Cleveland | 396,815.00 | 622,622.87 | 0.10 | 2,820.78 | 8.06 | 4.24 |
| Columbus | 787,033.00 | 495,802.72 | 0.08 | 2,501.74 | 7.15 | 5.21 |
| Dayton | 141,527.00 | 693,685.24 | 0.12 | 2,400.12 | 6.86 | 4.93 |
| Toledo | 287,208.00 | 609,060.88 | 0.10 | 2,501.74 | 7.15 | 5.21 |
| Youngstown | 66,982.00 | \$615,411.77 | \$0 <u>.</u> 10 | \$2,820.78 | \$8.06 | \$4.24 |
| Average | | \$590,115.23 | \$0.10 | \$2,683.97 | \$7.67 | \$4.762 |

Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | Electric | Gas | Telephone |
|-------------|---------------------------------|-----------------------|-----------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Windstream |
| Canton | Ohio Power | Dominion | AT&T Ohio |
| Chillicothe | Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | United dba CenturyLir |
| Lorain | Ohio Edison | Columbia Gas | CenturyLink |
| Mansfield | Ohio Edison | Columbia Gas | United dba CenturyLir |
| Marietta | Columbus Southern Power | Dominion [*] | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Frontier |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

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The Public Utilities Commission of Ohio John R. Kasich, Governor Thomas W. Johnson, Chairman

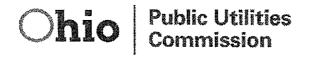
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An Equal Opportunity Employer and Service Provider

A report by the Staff of the Public Utilities Commission of Ohio

Ohio Utility Rate Survey

August 1, 2015



Ohio Utility Bills - Residential Customers Comparison of Utility Bills 16 Major Ohio Cities

| Electric |
|----------|
| Standard |

| | | | | Standard | | |
|----------|-------------|---------------|---------------|--|-------------|--------------|
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone*** |
| _ | | 08/15/14 | 08/01/15 | 08/01/15 | 08/01/15 | 08/01/15 |
| 1 | Ashtabula | 204.55 | 195.01 | 110.02 | 59.10 | 25.89 |
| 2 | Marietta | 227.52 | 195.28 | 104.65 | 459.10 | 31.53 |
| 3 | Lima | 216.58 | 197.21 | 108.50 | 59.10 | 29.61 |
| 4 | Canton | 212.98 | 198.92 | 108.50 | 59,10 | 31.32 |
| 5 | Akron | 211.75 | 200.74 | 110.25 | 59.10 | 31.39 |
| 6// | Cleveland | 210.35 | ÷ | ំ 💸 🥞 🗦 110.02: | ં ે ે 59/10 | 31:74 |
| 7 | Youngstown | 211.69 | 200.88 | 110.25 | 59.10 | 31.53 |
| 7.48 3 | Columbus | 443.32° | 214:35 | */>: 104.65 | \$ 78.10 | 31.60 |
| 9 | Dayton | 231.10 | 215.54 | 109.79 | 74.22 | 31.53 |
| j10 🔅 | (Lorain | 222.15 | 215.85 | JANNA JANNA CO. C.C. COMP. TETLOSTAFTA, NJ. 1, 69. STATABILE | 78.10 | 27.49 |
| 11 | Mansfield | 225.07 | 216.81 | 110.25 | 78.10 | 28.45 |
| 12 | Chillicothe | 248.52 | 217.20 | downskie eine, in in die der 1965 ster bilder gelichten. | 78.10 | 34.45 |
| 13 | Zanesville | 233.93 | 218.13 | 108.50 | 78.10 | 31.53 |
| 3.14 | Marion | 228.50 | 219.53 | 110.25 | 78:10 | 31:17 |
| 15 | Toledo | 226.03 | 222.43 | 112.86 | 78.10 | 31.46 |
| <u> </u> | Cincinnati | 236.14 | 235.03 | 95.34 | 101.63 | 38.06 |
| | Average | \$224.39 | \$210.24 | \$108.05 | \$71.02 | \$31.17 |

Based on 750 KWH, 10 MCF, and Flat Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

^{***} Price reflects incumbent local exchange carrier's flat rate, USF, SLC & 911 and local taxes for Residential Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Utility Bills - Commercial Customers Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$36,888.60 | \$35,725.13 | \$35,372.42 | \$309.27 | \$43.43 |
|------|------------|---------------|---------------|----------------|----------|-----------|
| 8. | Cleveland | 39,609.28 | 42,569.02 | 42,329.85 | 199.07 | 40.10 |
| 7 | Toledo | 38,600.56 | 41,187.95 | 40,765.29 | 382.93 | 39.73 ‡ |
| 6 | Youngstown | 36,763.20 | 38,438.32 | 38,199.43 | 199.07 | 39.82 ‡ |
| 5 | Akron | 36,763.10 | 38,438,14 | 38,199.43 | 199.07 | 39.64 ‡ |
| 4 | Dayton | 37,753.27 | 32,924.19 | 32,586.21 | 298.16 | 39.82 ‡ |
| 3 | Canton | 35,400.80 | 31,951.84 | 31,713.23 | 199.07 | 39.54 ‡ |
| 2 | Cincinnati | 31,456.71 | 30,534.25 | 29,851.50 | 613.85 | 68.90 t |
| 1 | Columbus | 38,761.86 | 29,757.30 | 29,334.46 | 382.93 | 39.91 ‡ |
| | | 08/15/14 | 08/01/15 | 08/01/15 | 08/01/15 | 08/01/15 |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone |
| | | | | Standard | | |
| | | | | Electric | • | |

Based on 300,000 KWH, 1,000 KWD, 46 MCF, and Business Rate Telephone Service

Ohio Utility Bills - Industrial Customers Comparison of Utility Bills 8 Major Ohio Cities

| | Average | \$592,844.50 | \$574,486.19 | \$572,504.45 | \$1,938.31 | \$43.43 |
|------|------------|---------------|---------------|----------------|------------|-----------|
| 8 | Cleveland | 625,487.58 | 726,955.59 | 725,350.57 | 1,564.92 | 40.10 ‡ |
| 7 | Toledo | 611,606.14 | 661,426.21 | 659,140.00 | 2,246.48 | 39.73 ‡ |
| . 6 | Youngstown | 618,276.07 | 623,855.38 | 622,250.64 | 1,564.92 | 39.82 ‡ |
| 5 | Akron | 618,275.97 | 623,855.20 | 622,250.64 | 1,564.92 | 39.64 ‡ |
| 4 | Dayton | 696,128.98 | 611,787.32 | 609,661.22 | 2,086.27 | 39.82 ‡ |
| ·3 | Cincinnati | 510,678.79 | 478,484.21 | 475,747.73 | 2,667.58 | 68.90 + |
| 2 | Canton | 563,954.49 | 446,494.77 | 444,890.31 | 1,564.92 | 39.54 ‡ |
| | Columbus | 498,347.98 | 423,030.87 | 420,744.48 | 2,246.48 | 39.91 ‡ |
| | | 08/15/14 | 08/01/15 | 08/01/15 | 08/01/15 | 08/01/15 |
| Rank | Cities | Combined Bill | Combined Bill | Service Offer* | Gas ** | Telephone |
| | | | | Standard | • | |
| | | | | Electric | | |

Based on 6,000,000 KWH, 20,000 KWD, 350 MCF, and Business Rate Telephone Service

^{*} Price does not reflect savings available to customers participating in electric choice programs

^{**} Price does not reflect savings available to customers participating in gas choice programs

[†] Price reflects incumbent local exchange carrier's flat monthly rate, USF, SLC and 911.

[‡] Price reflects incumbent local exchange carrier's monthly rate, USF, SLC and 911. Additional usage fees apply. Combined Bill = Electric Standard Service Offer + Gas + Telephone

Ohio Energy Bills - Residential Customers 8 Major Ohio Cities As of August 1, 2015

| Average | \$107.71 | \$0.14 | \$71.06 | \$7.11 | \$3.640 |
|------------|---------------|---------|----------|---------|----------|
| Youngstown | 110.25 | 0.15 | 59.10 | 5.91 | 2.91 |
| Toledo | 112.86 | 0.15 | 78.10 | . 7.81 | 4.18 |
| Dayton | 109.79 | 0.15 | 74.22 | 7.42 | 4.21 |
| Columbus | 104.65 | 0.14 | 78.10 | 7.81 | 4.18 |
| Cleveland | 110.02 | 0.15 | 59.10 | 5.91 | 2.91 |
| Cincinnati | 95.34 | 0.13 | 101.63 | 10.16 | 4.94 |
| Canton | 108.50 | 0.14 | 59.10 | 5.91 | 2.91 |
| Akron | 110.25 | 0.15 | 59.10 | 5.91 | 2.91 |
| Cities | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
| | | | | | |

Based on Usage of 750KWH and 10 MCF

Ohio Energy Bills - Commercial Customers 8 Major Ohio Cities As of August 1, 2015

| Average | \$35,372,42 | \$0.12 | \$309.27 | \$6.72 | \$3.640 |
|------------|---------------|---------|----------|---------|----------|
| Youngstown | 38,199.43 | 0.13 | 199.07 | 4.33 | 2.91 |
| Toledo | 40,765.29 | 0.14 | 382.93 | 8.32 | 4.18 |
| Dayton | 32,586.21 | 0.11 | 298.16 | 6.48 | 4.21 |
| Columbus | 29,334.46 | 0.10 | 382.93 | 8.32 | 4.18 |
| Cleveland | 42,329.85 | 0.14 | 199.07 | 4.33 | 2.91 |
| Cincinnati | 29,851.50 | 0.10 | 613.85 | 13.34 | 4.94 |
| Canton | 31,713.23 | 0.11 | 199.07 | 4.33 | 2.91 |
| Akron | 38,199.43 | 0.13 | 199.07 | 4.33 | 2.91 |
| Cities | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
| | | | | | |

Based on Usage of 300,000 KWH, 1,000 KWD and 46MCF

Ohio Energy Bills - Industrial Customers 8 Major Ohio Cities As of August 1, 2015

| Cities | Electric Bill | Per KWH | Gas Bill | Per MCF | GCR Rate |
|------------|---------------|---------|------------|---------|----------|
| Akron | 622,250.64 | 0.10 | 1,564.92 | 4.47 | 2.91 |
| Canton | 444,890.31 | 0.07 | 1,564.92 | 4.47 | 2.91 |
| Cincinnati | 475,747.73 | 0.08 | 2,667.58 | 7.62 | 4.94 |
| Cleveland | 725,350.57 | 0.12 | 1,564.92 | 4.47 | .2.91 |
| Columbus | 420,744.48 | 0.07 | 2,246.48 | 6.42 | 4.18 |
| Dayton | 609,661.22 | 0.10 | 2,086.27 | 5.96 | 4.21 |
| Toledo | 659,140.00 | 0.11 | 2,246.48 | 6.42 | 4.18 |
| Youngstown | 622,250.64 | 0.10 | 1,564.92 | 4.47 | 2.91 |
| Average | \$572,504.45 | \$0.10 | \$1,938.31 | \$5.54 | \$3.640 |

Based on Usage of 6,000,000KWH, 20,000 KWD and 350 MCF

| Cities | Electric | Gas | Telephone |
|-------------|---------------------------------|--------------|---------------------|
| Akron | Ohio Edison | Dominion | AT&T Ohio |
| Ashtabula | Cleveland Electric Illuminating | Dominion | Western Reserve |
| Canton | Ohio Power | Dominion | AT&T Ohio |
| Chillicothe | Columbus Southern Power | Columbia Gas | Horizon Chillicothe |
| Cincinnati | Duke Energy | Duke Energy | Cincinnati Bell |
| Cleveland | Cleveland Electric Illuminating | Dominion | AT&T Ohio |
| Columbus | Columbus Southern Power | Columbia Gas | AT&T Ohio |
| Dayton | Dayton Power & Light | Vectren | AT&T Ohio |
| Lima | Ohio Power | Dominion | CenturyLink |
| Lorain | Ohio Edison | Columbia Gas | CenturyLink |
| Mansfield | Ohio Edison | Columbia Gas | CenturyLink |
| Marietta | Columbus Southern Power | Dominion | AT&T Ohio |
| Marion | Ohio Edison | Columbia Gas | Frontier |
| Toledo | Toledo Edison | Columbia Gas | AT&T Ohio |
| Youngstown | Ohio Edison | Dominion | AT&T Ohio |
| Zanesville | Ohio Power | Columbia Gas | AT&T Ohio |

The Public Utilities Commission of Ohio John R. Kasich, Governor Andre T. Porter, Chairman

180 E. Broad Street, Columbus, Ohio 43215-3793 { 800} 686-PUCO (7826)

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AEP Ohio Electric Apples to Apples Chart

Current Supplier Offers

Publication Date: October 7, 2013

The chart below reflects the current supplier rate offers provided by the suppliers to residential customers in the AEP Ohio service area.

Please refer to your most recent bill for your current price to compare.

Price to Compare

In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill. The Price to Compare is calculated based on the total amount <u>you would no longer pay your utility company for the generation portion of your electric supply</u> if you choose another supplier, divided by the kilowatt hours used.

The calculation determining the Price to Compare varies by utility company. As always, you will still be responsible for the utility company distribution charges and any related riders on your utility bill. Please consult the utility's web site for specific information. As with any contract, read and understand all terms and conditions before signing up with a supplier.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

Electric Apples to Apples Charts

Published offers are subject to change without prior notice. Consumers should verify offers with the supplier before signing a contract. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for electric service.

Note: The electric apples to apples charts reflect the most recent available offers from marketers in each service territory, and are updated on a weekly

Before choosing a supplier, please review the information on the Choosing an Electric Supplier page.

The PUCO is not responsible for selections you make based on the information contained herein.

Step 1: Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

Note: The "Tariff" code referenced in some of the Offer Details can be found on your monthly electric bill, under the charges from the utility.

Step 2: In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill.

- 12 month offer

- 24 month offer

AEP Ohio Service Area Offers

| Supplier Name | Current Offer | Contract Term | Offer Details |
|--|---|--|--|
| AEP Energy PO Box 3489 Chicago. IL 60654 (855) 300-7192 http://www.aepenergy.com/. | \$0.0649 per kWh | Through May 2014 | Enroll online at http://www.aepenergy.com/aepsave This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 1415 Columbus, OH 43215 (855) 300-7192 http://www.aepenergy.com/ | 100% Wind Product, \$0.0679 per kWh | Through May 2014 | Enroll only online at http://www.aepenergv.com/aepgreen12 This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AP Gas & Electric 6161 Savoy Drive, Suite 500 Houston, TX 77036 877-544-4857 http://www.apge.com | \$0.0649 per kwh | 12 Months | To Enroll call 888-797-4537 Early Termination Fee: None |
| Border Energy Electric Services, Inc. 888-901-8461 http://www.borderenergyelectric.com/ | Guaranteed 10% discount off the AEP price-to- compare through May 31, 2014 | Through May 31, 2014 | Enroll online at http://signup.borderenergyinc.com/AEPOhio_ex.aspx Early Termination Fee: \$100 This offer is limited to residential customers of AEP. |
| Constellation Energy 1-866-577-4700 www.home.constellation.com | \$0.0675 per kWh | 12 Months | Enroll online at http://www.constellation.com/pages/ohpuc.aspx This offer is for electric residential customers in AEP area. Early Termination Fee: \$25 |
| Direct Energy 888-566-9988 http://directenergy.gesc.com/Products/Signup.aspx? sc=RES&state=OH&promo=OHPUC | Fixed Price of \$0.0619 per kwh | 6 Billing Cycles from enrollment | This offer is for residential RS customers of AEP Columbus Southern Power and Ohio Power only. Early Termination Fee: None |
| Dominion Energy Solutions (855) 215-3908 http://www.dominionenergy.com | Fixed Price of \$0.0629 per kWh | Through the May 2014 meter read date | This offer is for residential customers of AEP Ohio only, and is limited to the first 10,000 customer who enroll. Enroll online at http://www.dominionenergy.com Early Termination Fee: None |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0649 per kwh. | 12 Month | This offer is for AEP Residential Customers only. online at http://www.dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0,0649 per kwh. | 18 Month | For AEP residential customers only. Enroll online at http://dplenergv.com or call 800-319-1356 Early Termination Fee: \$99 |

| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0679 per kwh. | 24 Month : | For AEP Residential Customers only. Enroll online at http://www.dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
|---|---|-------------------------------------|--|
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed Price of \$0.0589 | Through May 2014 meter read | We Make the Right Choice Easy SM - \$0.0589/kWh through May 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee None Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed price of \$0.0668 per kwh | Through December 2014 meter read | We Make the Right Choice Easy SM - \$0.0668/kWh through December 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee \$50 Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 12 - Fixed Price of \$ 0.0629 per kWh | 12 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers . Early Termination Fee: \$50.00 |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 6 - Satisfaction Guaranteed Fixed Price of \$ 0.0599 per kWh | 6 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers. Early Termination Fee: None |
| FirstEnergy Solutions 866-271-2265 http://www.FES.com | Fixed Price of \$0.0650 | Through May 2015 | 23 Month Term is for AEP Residential customer in Ohio Power rate zone (rate code 015 and 022) and Columbus Southern Power (rate codes 013 and 014) only. http://www.FES.com Early Termination Fee: \$100 |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0659 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern and Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0,0593 per kwh | Introductory Rate | This is a 1- month promotional offer for residential RS customers of AEP-Columbus Southern and Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0649 per kwh | 6 months | This is a 6 month fixed offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0599 per kwh | Month to Month | This offer is for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination fee: None |

| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0539 per kwh | Introductory Rate | This is a 1-month promotional offer for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
|--|--|---|--|
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0699 per kwh | Fixed 6-month | This is a fixed offer for residential RS customers of AEP -Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee:None |
| Glacial Energy of Ohio 6100 Oak Tree Boulevard, Suite 200 Independence, OH 44131 888-452-2425 http://www.glacialenergv.com | 12 month fixed price of \$0.07099 per kWh | 12 Months | This offer is limited to residential customers of AEP OHIO Enroll online at http://www.glacialenergv.com Early Termination Fee: \$50 |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Low 12- Month Fixed Offer of \$0.0649 per kWh | Fixed Offer through 12 Billing Cycles | Enroll Online at http://www.igsenergv.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: None |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Guaranteed Savings of 10% off AEP's Price to Compare | Through the May 2013 Cycle | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers (CSP: R-R, OHP: RS) of AEP Ohio. Early Termination Fee: None |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergv.com/aep | \$0.0629 per kwh | 7 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergy.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0679 per kwh | 12 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergv.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0729 per kwh | 24 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergy.com/aep . Early Termination Fee: \$25 |
| Just Energy PO Box 2210 Buffalo, NY 14240-2210 866-587-8674 www.justenergy.com | 5% Discount Off AEP's Price to Compare | Month to Month | 5% off Utility's Price to Compare for the first month. This offer is limited to residential customers of Columbus Southern Power and Ohio Power Call Just Energy for details. Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0:0699 per kwh | Month to month | This offer is for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU:com | Variable price of \$0.0799 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0575 per kwh | Introductory Rate | This is a 2 -month promotional offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |

| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of . \$0.0699 per kwh | Month to month | This is a 2-month promotional offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
|---|--|--|--|
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0625 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0749 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Columbus Southern Power only. Enroli online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0899 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0999 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Verde Energy USA 101 Merritt 7, 2nd Floor Norwalk, CT 06851 800-388-3862 www.lowcostpower.com | Introductory fixed price of \$0.0659 per kWh for 12 billing cycles and variable thereafter. | Fixed for 12 billing cycles, Month-to- month thereafter | This offer is limited to residential customers of Ohio Power & Columbus Southern Power. Early Termination Fee: None New enrollments receive a \$50 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use. Please contact Verde Energy USA for more information or go to www.lowcostpower.com to enroll. |

AEP Ohio Electric Apples to Apples Chart

Current Supplier Offers

Publication Date: October 15, 2013

The chart below reflects the current supplier rate offers provided by the suppliers to residential customers in the AEP Ohio service area

Please refer to your most recent bill for your current price to compare

Price to Compare

In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill. The Price to Compare is calculated based on the total amount <u>you would no longer pay your utility company for the generation portion of your electric supply</u> if you choose another supplier, divided by the kilowatt hours used.

The calculation determining the Price to Compare varies by utility company. As always, you will still be responsible for the utility company distribution charges and any related riders on your utility bill. Please consult the utility's web site for specific information. As with any contract, read and understand all terms and conditions before signing up with a supplier.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

Electric Apples to Apples Charts

Published offers are subject to change without prior notice. Consumers should verify offers with the supplier before signing a contract. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for electric service.

Note: The electric apples to apples charts reflect the most recent available offers from marketers in each service territory, and are updated on a weekly basis

Before choosing a supplier, please review the information on the Choosing an Electric Supplier page.

The PUCO is not responsible for selections you make based on the information contained herein.

Step 1: Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

Note: The "Tariff" code referenced in some of the Offer Details can be found on your monthly electric bill, under the charges from the utility.

Step 2: In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill.

AEP Ohio Service Area Offers

| Supplier Name | Current Offer | Contract Term | Offer Details |
|---|---|--|--|
| AEP Energy PO Box 3489 Chicago, IL 60654 (855) 300-7192 http://www.aepenergy.com/ . | \$0.0649 per kWh | Through May 2014 | Enroll online at http://www.aepenergy.com/aepsave This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 1415 Columbus, OH 43215 (855) 300-7192 http://www.aepenergy.com/ | 100% Wind Product, \$0.0679 per kWh | - | Enroll only online at http://www.aepenergy.com/aepgreen12 This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AP Gas & Electric 6161 Savoy Drive, Suite 500 Houston, TX 77036 877-544-4857 http://www.apge.com | \$0.0649 per kwh | 12 Months | To Enrol! call 888-797-4537 Early Termination Fee: None |
| Border Energy Electric Services, Inc. 888-901-8461 http://www.borderenergyelectric.com/ | Guaranteed 10% discount off the AEP price-to- compare through May 31, 2014 | Through May 31, 2014 | Enroll online at http://signup.borderenergyinc.com/AEPOhio_ex.aspx Early Termination Fee: \$100 This offer is limited to residential customers of AEP. |
| Constellation Energy 1-866-577-4700 www.home.constellation.com | \$0.0675 per kWh | 12 Months | Enroll online at http://www.constellation.com/pages/ohpuc.aspx This offer is for electric residential customers in AEP area. Early Termination Fee: \$25 |
| Direct Energy 888-566-9988 http://directenergy.gesc.com/Products/Signup.aspx? sc=RES&state=OH&promo=OHPUC | Fixed Price of \$0.0619 per kwh | 6 Billing Cycles from enrollment | This offer is for residential RS customers of AEP Columbus Southern Power and Ohio Power only. Early Termination Fee: None |
| Dominion Energy Solutions (855) 215-3908 http://www.dominionenergy.com | Fixed Price of \$0.0629 per kWh | Through the May 2014 meter read date | This offer is for residential customers of AEP Ohio only, and is limited to the first 10,000 customer who enroll. Enroll online at http://www.dominionenergy.com Early Termination Fee: None |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0649 per kwh. | 12 Month | This offer is for AEP Residential Customers only, online at http://www.dplenergv.com or call 800-319-1356 Early Termination Fee: \$99 |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0649 per kwh. | 18 Month | For AEP residential customers only. Enroll online at http://dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |

| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergv.com | Fixed Price of \$0.0679 per kwh. | 24 Month | For AEP Residential Customers only. Enroll online at http://www.dplenergv.com or call 800-319-1356 Early Termination Fee: \$99 |
|---|---|----------------------------------|--|
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed Price of \$0.0589 | Through May 2014 meter read | We Make the Right Choice Easy SM - \$0.0589/kWh through May 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee None Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed price of \$0.0668 per kwh | Through December 2014 meter read | We Make the Right Choice Easy SM - \$0.0668/kWh through December 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee \$50 Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 12 - Fixed Price of \$ 0.0679 per kWh | 12 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers . Early Termination Fee: \$50.00 |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 6 - Satisfaction Guaranteed Fixed Price of \$ 0.0599 per kWh | 6 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers. Early Termination Fee: None |
| FirstEnergy Solutions 866-271-2265 http://www.FES.com | Fixed Price of \$0.0650 | Through May 2015 | 23 Month Term is for AEP Residential customer in Ohio Power rate zone (rate code 015 and 022) and Columbus Southern Power (rate codes 013 and 014) only. http://www.FES.com Early Termination Fee: \$100 |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0659 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0593 per kwh | Introductory Rate | This is a 1- month promotional offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0649 per kwh | Fixed 6-month | This is a 6 month fixed offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0599 per kwh | Month to Month | This offer is for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination fee: None |

| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0,0539 per kwh | Introductory Rate | This is a 1-month promotional offer for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
|---|--|---|---|
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0699 per kwh | Fixed 6-month | This is a fixed offer for residential RS customers of AEP -Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee:None |
| Glacial Energy of Ohio 6100 Oak Tree Boulevard, Suite 200 Independence, OH 44131 888-452-2425 http://www.glacialenergy.com | 12 month fixed price of \$0.07099 per kWh | 12 Months | This offer is limited to residential customers of AEP OHIO. Enroll online at http://www.glacialenergy.com Early Termination Fee: \$50 |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergv.com/ | Low 12- Month Fixed Offer of \$0.0649 per kWh | Fixed Offer through 12 Billing Cycles | Enroll Online at http://www.igsenergv.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: None |
| IGS Energy' 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Guaranteed Savings of 10% off AEP's Price to Compare | Through the May 2013 Cycle | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers (CSP: R-R. OHP: RS) of AEP Ohio. Early Termination Fee: None |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0614 per kwh | 7 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergv.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergv.com/aep | \$0.0664 per kwh | 12 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrysenergy.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0714 per kwh | 24 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergv.com/aep . Early Termination Fee: \$25 |
| Just Energy PO Box 2210 Buffalo, NY 14240-2210 866-587-8674 www.justenergy.com | 5% Discount Off AEP's Price to Compare | Month to Month | 5% off Utility's Price to Compare for the first month. This offer is limited to residential customers of Columbus Southern Power and Ohio Power Call Just Energy for details. Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This offer is for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0799 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0575 per kwh | Introductory Rate | This is a 2 -month promotional offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |

| Public Power. LLC 39 Old Ridgebury Rd, Suite 14 Danbury. CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This is a 2-month promotional offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
|---|---|--|--|
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0625 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0749 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0899 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0999 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Verde Energy USA 101 Merritt 7, 2nd Floor Norwalk, CT 06851 800-388-3862 www.lowcostpower.com | Introductory fixed price of \$0.0659 per kWh for 12 billing cycles and variable thereafter. | Fixed for 12 billing cycles, Month-to- month thereafter | This offer is limited to residential customers of Ohio Power & Columbus Southern Power. Early Termination Fee: None New enrollments receive a \$50 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use. Please contact Verde Energy USA for more information or go to www.lowcostpower.com to enroll. |

AEP Ohio Electric Apples to Apples Chart

Current Supplier Offers

Publication Date: October 21, 2013

The chart below reflects the current supplier rate offers provided by the suppliers to residential customers in the AEP Ohio service area.

Please refer to your most recent bill for your current price to compare.

Price to Compare

In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill. The Price to Compare is calculated based on the total amount you would no longer pay your utility company for the generation portion of your electric supply if you choose another supplier, divided by the kilowatt hours used.

The calculation determining the Price to Compare varies by utility company. As always, you will still be responsible for the utility company distribution charges and any related riders on your utility bill. Please consult the utility's web site for specific information. As with any contract, read and understand all terms and conditions before signing up with a supplier.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

Electric Apples to Apples Charts

Published offers are subject to change without prior notice. Consumers should verify offers with the supplier before signing a contract. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for electric service.

Note: The electric apples to apples charts reflect the most recent available offers from marketers in each service territory, and are updated on a weekly basis.

Before choosing a supplier, please review the information on the **Choosing an Electric Supplier** page.

The PUCO is not responsible for selections you make based on the information contained herein.

Step 1: Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

Note: The "Tariff" code referenced in some of the Offer Details can be found on your monthly electric bill, under the charges from the utility.

Step 2: In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill.

AEP Ohio Service Area Offers

| Supplier Name | Current Offer | Contract Term | Offer Details |
|--|---|--|--|
| AEP Energy PO Box 3489 Chicago, IL 60654 (855) 300-7192 http://www.aepenergy.com/. | \$0.0649 per kWh | Through May 2014 | Enroll online at http://www.aepenergy.com/aepsave This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 1415 Columbus, OH 43215 (855) 300-7192 http://www.aepenergy.com/ | 100% Wind Product. \$0.0679 per kWh | Through May 2014 | Enroll only online at http://www.aepenergy.com/aepgreen12 This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AP Gas & Electric 6161 Savoy Drive, Suite 500 Houston, TX 77036 877-544-4857 http://www.apge.com | \$0.0649 per kwh | 12 Months | To Enroll call 888-797-4537 Early Termination Fee: None |
| Border Energy Electric Services, Inc. 888-901-8461 http://www.borderenergyelectric.com/ | Guaranteed 10% discount off the AEP price-to- compare through May 31, 2014 | Through May 31, 2014 | Enroll online at http://signup.borderenergvinc.com/AEPOhio_ex.aspx Early Termination Fee: \$100 This offer is limited to residential customers of AEP. |
| Constellation Energy 1-866-577-4700 www.home.constellation.com | \$0.0675 per kWh | 12 Months | Enroll online at http://www.constellation.com/pages/ohpuc.aspx This offer is for electric residential customers in AEP area. Early Termination Fee: \$25 |
| Direct Energy 888-566-9988 <u>http://directenergy.gesc.com/Products/Signup.aspx?</u> sc=RES&state=OH&promo=OHPUC | Fixed Price of \$0.0619 per kwh | 6 Billing Cycles from enrollment | This offer is for residential RS customers of AEP Columbus Southern Power and Ohio Power only, Early Termination Fee: None |
| Dominion Energy Solutions (855) 215-3908 http://www.dominionenergy.com | Fixed Price of \$0.0629 per kWh | Through the May 2014 meter read date | This offer is for residential customers of AEP Ohio only, and is limited to the first 10,000 customer who enroll. Enroll online at http://www.dominionenergy.com/en/energy-offers/electric Early Termination Fee: None |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergv.com | Fixed Price of \$0.0649 per kwh. | 12 Month | This offer is for AEP Residential Customers only. online at http://www.dplenergv.com or call 800-319-1356 Early Termination Fee: \$99 |

| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0649 per kwh. | 18 Month | For AEP residential customers only. Enroll online at http://dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
|---|---|-------------------------------------|---|
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0679 per kwh. | 24 Month | For AEP Residential Customers only. Enroll online at http://www.dplenergy.com or call 800-319-1356 Early Termination Fee; \$99 |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed Price of \$0.0589 | Through May 2014 meter read | We Make the Right Choice Easy SM - \$0.0589/kWh through May 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee None Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed price of \$0.0668 per kwh | Through December 2014 meter read | We Make the Right Choice Easy SM - \$0.0668/kWh through December 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee \$50 Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 12 - Fixed Price of \$ 0.0679 per kWh | 12 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers . Early Termination Fee: \$50.00 |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 6 - Satisfaction Guaranteed Fixed Price of \$ 0.0599 per kWh | 6 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers. Early Termination Fee: None |
| FirstEnergy Solutions 866-271-2265 http://www.FES.com | Fixed Price of \$0.0650 | Through May 2015 | 23 Month Term is for AEP Residential customer in Ohio Power rate zone (rate code 015 and 022) and Columbus Southern Power (rate codes 013 and 014) only. http://www.FES.com Early Termination Fee: \$100 |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0659 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0593 per kwh | Introductory Rate | This is a 1- month promotional offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0649 per kwh | Fixed 6-month | This is a 6 month fixed offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |

| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0599 per kwh | Month to Month | This offer is for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination fee: None |
|--|--|---------------------------------|--|
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0539 per kwh | Introductory Rate | This is a 1-month promotional offer for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0699 per kwh | Fixed 6-month | This is a fixed offer for residential RS customers of AEP -Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee:None |
| Glacial Energy of Ohio 6100 Oak Tree Boulevard, Suite 200 Independence, OH 44131 888-452-2425 http://www.glacialenergy.com | 12 month fixed price of \$0.07099 per kWh | 12 Months | This offer is limited to residential customers of AEP OHIO. Enroll online at http://www.glacialenergy.com Early Termination Fee: \$50 |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergv.com/ | Fixed Offer of \$0.0649 per kWh | Fixed Offer through May 2014 | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers of AEP Ohio Early Termination Fee: None |
| 1GS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergv.com/ | Guaranteed Savings of 10% off AEP's Price to Compare | Through the May 2014 Cycle | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers (CSP: R-R, OHP: RS) of AEP Ohio. Early Termination Fee: None |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergv.com/ | Fixed Green Offer of \$0.0699 per kWh | Fixed Offer through May 2014 | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: None |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0614 per kwh | 7 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergv.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0664 per kwh | 12 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergv.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | *** \$0 :0714 per - kwh | 24 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrysenergy.com/aep Early Termination Fee: \$25 |
| Just Energy PO Box 2210 Buffalo, NY 14240-2210 866-587-8674 www.justenergy.com | 5% Discount Off AEP's Price to Compare | Month to Month . | 5% off Utility's Price to Compare for the first month. This offer is limited to residential customers of Columbus Southern Power and Ohio Power Call Just Energy for details. Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This offer is for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |

| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0799 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
|---|--|--|--|
| Public Power, LLC 39 Old Ridgebury Rd. Suite 14 Danbury. CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0575 per kwh | Introductory Rate | This is a 2 -month promotional offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This is a 2-month promotional offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0625 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0749 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0899 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Public Power, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0999 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
| Verde Energy USA 101 Merritt 7, 2nd Floor Norwalk, CT 06851 800-388-3862 www.lowcostpower.com | Introductory fixed price of \$0.0659 per kWh for 12 billing cycles and variable thereafter. | Fixed for 12 billing cycles, Month-to- month thereafter | This offer is limited to residential customers of Ohio Power & Columbus Southern Power. Early Termination Fee: None New enrollments receive a \$50 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use. Please contact Verde Energy USA for more information or go to www.lowcostpower.com to enroll. |

AEP Ohio Electric Apples to Apples Chart

Current Supplier Offers

Publication Date: October 28, 2013

The chart below reflects the current supplier rate offers provided by the suppliers to residential customers in the AEP Ohio service area.

Please refer to your most recent bill for your current price to compare.

Price to Compare

In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill. The Price to Compare is calculated based on the total amount you would no longer pay your utility company for the generation portion of your electric supply if you choose another supplier, divided by the kilowatt hours used.

The calculation determining the Price to Compare varies by utility company. As always, you will still be responsible for the utility company distribution charges and any related riders on your utility bill. Please consult the utility's web site for specific information. As with any contract, read and understand all terms and conditions before signing up with a supplier.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

Electric Apples to Apples Charts

Published offers are subject to change without prior notice. Consumers should verify offers with the supplier before signing a contract. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for electric service.

Note: The electric apples to apples charts reflect the most recent available offers from marketers in each service territory, and are updated on a weekly basis.

Before choosing a supplier, please review the information on the Choosing an Electric Supplier page.

The PUCO is not responsible for selections you make based on the information contained herein.

Step 1: Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

Note: The "Tariff" code referenced in some of the Offer Details can be found on your monthly electric bill, under the charges from the utility.

Step 2: In order for you to save money, the new supplier's rate needs to be lower than the Price to Compare rate shown on your bill.

AEP Ohio Service Area Offers

| Supplier Name | Current Offer | Contract Term | Offer Details |
|--|---|---|--|
| AEP Energy PO Box 3489 Chicago, IL 60654 (855) 300-7192 http://www.aepenergy.com/ | Fixed Price of \$0.0599 per kWh | Through May 2014 | Enroll online at http://www.aepenergy.com/aep10-web This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 3489 Chicago, IL 60654 (855) 300-7192 http://www.aepenergy.com/ | Fixed Price of \$0.0649 per kWh | 12 Months | Enroll online at http://www.aepenergy.com/nep12-web This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 3489 Chicago, IL 60654 (855) 300-7192 http://www.aepenergy.com/ | Fixed Price of \$0,0699 | 24 Months | Enroll online at http://www.aepenergy.com/aep24-web This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AEP Energy PO Box 1415 Columbus, OH 43215 (855) 300-7192 http://www.aepenergy.com/ | 100% Wind Product, \$0.0629 per kWh | Through May 2014 | Enroll only online at http://www.aepenergy.com/aepgreen-web This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$10 per remaining month |
| AP Gas & Electric 6161 Savoy Drive, Suite 500 Houston, TX 77036 877-544-4857 http://www.apge.com | \$0.0649 per kwh | 12 Months | To Enroll call 888-797-4537 Early Termination Fee: None |
| Border Energy Electric Services, Inc. 888-901-8461 http://www.borderenergyelectric.com/ | Guaranteed 10% discount off the AEP price-to- compare through May 31, 2014 | Through May 31, 2014 | Enroll online at http://signup.borderenergvinc.com/AEPOhio ex.aspx Early Termination Fee: \$100 This offer is limited to residential customers of AEP. |
| Constellation Energy 1-866-577-4700 www.home.constellation.com | \$0.0675 per kWh | 12 Months | Enroll online at http://www.constellation.com/pages/ohpuc.aspx This offer is for electric residential customers in AEP area. Early Termination Fee: \$25 |
| Direct Energy 888-566-9988 http://directenergy.gesc.com/Products/Signup.aspx? sc=RE\$&state=OH&promo=OHPUC | Fixed Price of \$0.0619 per kwh | 6 Billing Cycles from enroliment | This offer is for residential RS customers of AEP Columbus Southern Power and Ohio Power only. Early Termination Fee: None |
| Dominion Energy Solutions (855) 215-3908 http://www.dominionenergy.com | Fixed Price of \$0.0619 per kWh | Through the June 2014 meter read date | This offer is for residential customers of AEP Ohio only, and is limited to the first 10,000 customer who enroll. Enroll online at http://www.dominionenergy.com Early Termination Fee; None |

| Dominion Energy Solutions (855) 215-3908 http://www.dominionenergy.com | Fixed Price of \$0.0639 per kWh | Through the December 2014 meter read date | This offer is for residential customers of AEP Ohio only, and is limited to the first 10,000 customer who enroll. Enroll online at http://www.dominionenergy.com Early Termination Fee: None |
|---|---|--|--|
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergv.com | Fixed Price of \$0.0649 per kwh. | 12 Month | This offer is for AEP Residential Customers only. online at http://www.dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0.0659 per kwh. | 18 Month | For AEP residential customers only. Enroll online at http://dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
| DP&L Energy 1065 Woodman Drive Dayton, OH 45432 800-319-1356 http://www.dplenergy.com | Fixed Price of \$0,0679 per kwh. | 24-Month - | For AEP Residential Customers only. Enroll online at http://www.dplenergy.com or call 800-319-1356 Early Termination Fee: \$99 |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed Price of \$0.0589 | Through May 2014 meter read | We Make the Right Choice Easy SM -\$0.0589/kWh through May 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee None Enroll in less than 3 minutes. www.DukeEnergyRetail.com/acp |
| Duke Energy Retail 139 East 4th Street EX 320 Cincinnati, Ohio 45202 855-289-7012 http://www.DukeEnergyRetail.com | Fixed price of \$0.0668 per kwh | Through December 2014 meter read | We Make the Right Choice Easy SM - \$0.0668/kWh through December 2014 - AEP Residential customer in Ohio Power and Columbus Southern Power - Early Termination Fee \$50 Enroll in less than 3 minutes. www.DukeEnergyRetail.com/aep |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 12 - Fixed Price of \$ 0.0679 per kWh | 12 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers . Early Termination Fee: \$50.00 |
| ENCOA Energy Company of America 8847 W Sam Houston Parkway N Houston, TX 77040 888-857-5415 http://www.encoa.com/ | ENCOA Power Choice 6 - Satisfaction Guaranteed Fixed Price of \$ 0.0599 per kWh | 6 Month | Enroll online at http://www.encoa.com/ This offer is limited to AEP residential customers. Early Termination Fee: None |
| FirstEnergy Solutions 866-271-2265 http://www.FES.com | Fixed Price of \$0.0650 | Through May 2015 | 23 Month Term is for AEP Residential customer in Ohio Power rate zone (rate code 015 and 022) and Columbus Southern Power (rate codes 013 and 014) only. http://www.FES.com Early Termination Fee: \$100 |

| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0659 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
|--|--|---------------------------------|--|
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0593 per kwh | Introductory Rate | This is a 1- month promotional offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0649 per kwh | Fixed 6-month | This is a 6 month fixed offer for residential RS customers of AEP-Columbus Southern. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0599 per kwh | Month to Month | This offer is for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Variable Price of \$0.0539 per kwh | Introductory Rate | This is a 1-month promotional offer for residential RS customers of AEP-Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee: None |
| FTR Energy 877-811-7023 www.ftrenergyservices.com | Fixed Price of \$0.0699 per kwh | Fixed 6-month | This is a fixed offer for residential RS customers of AEP -Ohio Power. Enroll online at www.ftrenergyservices.com Early Termination Fee:None |
| Glacial Energy of Ohio 6100 Oak Tree Boulevard, Suite 200 Independence, OH 44131 888-452-2425 http://www.glacialenergy.com | 12 month fixed price of \$0.07099 per kWh | 12 Months | This offer is limited to residential customers of AEP OHIO. Enroll online at http://www.glacialenergy.com Early Termination Fee: \$50 |
| IGS Energy 6100 Emerald Pkwy Dublin. OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Fixed Offer of \$0.0649 per kWh | Fixed Offer through May 2014 | Enroll Online at http://www.igsenergv.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: None |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Guaranteed Savings of 10% off AEP's Price to Compare | Fixed Offer Through May 2014 | Enroll Online at http://www.igsenergy.com/ This offer is limited to residential customers (CSP: R-R, OHP: RS) of AEP Ohio. Early Termination Fee: None |
| IGS Energy 6100 Emerald Pkwy Dublin, OH 43016 (888) 995-0992 http://www.igsenergy.com/ | Fixed Green Offer of \$0.0699 per kWh | Fixed Offer through May 2014 | Enroll Online at http://www.igsenergv.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: None |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0604 per kwh | 7 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrvsenergy.com/aep . Early Termination Fee: \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$0.0654 per kwh | 12 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrysenergy.com/aep. Early Termination Fee; \$25 |
| Integrys Energy Services, Inc. 1-888-340-2017 http://integrysenergy.com/aep | \$ 0.0689 per kwh | 24 Months | This offer is limited to residential customers of AEP. Enroll online at http://www.integrysenergy.com/aep. Early Termination Fee; \$25 |

| Just Energy PO Box 2210 Buffalo, NY 14240-2210 866-587-8674 www.justenergy.com | 5% Discount Off AEP's Price to Compare | Month to Month | 5% off Utility's Price to Compare for the first month. This offer is limited to residential customers of Columbus Southern Power and Ohio Power Call Just Energy for details. Early Termination Fee: None |
|--|---|-------------------|--|
| Perigee Energy LLC 3 Sugar Creek Center Blvd. Sugar Land, TX 77478 866-878-3492 http://www.perigeeenergy.com | \$0.0663 per kwh | 12 Months | Enroll online at http://www.perigecenergy.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$25 |
| Perigee Energy LLC 3 Sugar Creek Center Blvd. Sugar Land, TX 77478 866-878-3492 http://www.perigeeenergy.com | \$0.0670 per kwh | 14 Months | Enroll online at http://www.perigeeenergv.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$25 |
| Perigee Energy LLC 3 Sugar Creek Center Blvd. Sugar Land, TX 77478 866-878-3492 http://www.perigeeenergy.com | \$0,0683 per kwh | 18 Months | Enroll online at http://www.perigeeenergy.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$25 |
| Perigee Energy LLC 3 Sugar Creek Center Blvd. Sugar Land, TX 77478 866-878-3492 http://www.perigeeenergy.com | \$0.0699 per kwh | 24 Months. | Enroll online at http://www.perigeeenergy.com/ This offer is limited to residential customers of AEP Ohio. Early Termination Fee: \$25 |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This offer is for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0799 per kwh | Month to month | This offer is for residential RS customers of AEP-Columbus Southern Power only. Enrol! online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury. CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0575 per kwh | Introductory Rate | This is a 2 -month promotional offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0699 per kwh | Month to month | This is a 2-month promotional offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0625 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: None |
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Fixed Price of \$0.0749 per kwh | Fixed 6 Months | This is a fixed offer for residential RS customers of AEP - Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Termination Fee; None |

| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0899 per kwh | Month to Month . | This is a Green offer for residential RS customers of AEP- Ohio Power only. Enroll online at http://www.PPandU.com Early Termination Fee: \$0.00 |
|---|---|--|--|
| Public Power, LLC 39 Old Ridgebury Rd, Suite 14 Danbury, CT 06810 (888) 354-4415 www.PPandU.com | Variable price of \$0.0999 per kwh | Month to Month | This is a Green offer for residential RS customers of AEP- Columbus Southern Power only. Enroll online at http://www.PPandU.com Early Tennination Fee: \$0.00 |
| Verde Energy USA 101 Merritt 7, 2nd Floor Norwalk, CT 06851 800-388-3862 www.lowcostpower.com | fixed price of \$0.0659 | Fixed for 12 billing cycles, Month-to- month thereafter | This offer is limited to residential customers of Ohio Power & Columbus Southern Power. Early Termination Fee: None New enrollments receive a \$50 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use. Please contact Verde Energy USA for more information or go to www.lowcostpower.com to enroll. |



SC 44

Residential Apples to Apples Comparison Chart

American Electric Power (AEP)

To best utilize this offer comparison tool, it is suggested that you have your most current utility bill available for reference. Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

The offer prices below reflect that of the generation portion of your bill. Your distribution and transmission rates are determined through your local utility company.

Steps to Switching

four simple steps to choosing a supplier

1. Compare offers

Find your Price to Compare on your utility bill and use that number to compare to other offers listed on PUCO's Apples to Apples comparison chart. Since your Price to Compare is made up of several different factors it can vary from month-to-month. To get a better understanding of your average Price to Compare take a look at a few of your recent bills. After determining your Price to Compare, use our Apples to Apples chart to identify offers based on cost, contract length or other incentives.

2. Contact suppliers

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up simply call that supplier. The supplier will contact your local electric utility for you.

3. Read and understand the supply contract

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

4. Receive confirmation

Your local electric utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.

- 12 month offer - 24 month offer 36 month offer



AEP Energy Inc

(855) 300-7192

Rote Type, Fixed

Term Length: 6 months

0% Renewable

\$0,0725 per kWh

Monthly Fee, St

Early Tennination Fee: \$10

Additional Information: America's Energy Pariner(SM) This offer is limited to residential customers of AEP Ohio.

This is not a promotional offer Thus is not a introductory offer.

AEP Energy Inc (\$55) 300-7192

Rate Type, Fixed

Tenn Length, 24 months

0% Renewable

\$0.0765 per kWh

Monthly Fee: \$0

Early Termination Fee. \$10

Additional Information: America's Energy Parmen(SM) This offer is for residential customers of AEP Ohio only

This is not a promotional offer

This is not a introductory offer

AEP Energy Inc.

(855) 300-7192 Rate Type, Fixed

Tena Length: 31 months

0% Renewable

\$0.0779 per kWh

Monthly Fee: 90

Early Tennnation Fee. \$10

Additional Information: America's Energy Partner(SM) This price plan is through the May 2017 billing cycle. This offer is limited to residential customers of AEP Ohio.

This is not a promotional offer.

This is not a introductory offer.

AEP Energy Inc (855) 300-7192

Rate Type: Fixed

Term Length: 24 months

100% Renewable

\$0.0789 per kWh.

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: America's Energy PartnertSM) 100% Wind Product This offer is limited to residential customers of AEP Ohio

This is not a promotional offer. This is not a introductory offer.

Border Energy Electric Services Inc

(888) 901-8461

Rate Type: Fixed

Term Length: 21 months

3º₀ Renewabie

\$0.0789 per kWh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: \$0,0789 thru May 2016

This is not a promotional offer. This is not a introductory offer.

Border Energy Electric Services Inc

(888) 901-846

Rate Type: Fixed

Term Length: 21 months

3% Renewable

Customized Pricing

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: Guaranteed 19% discount off the AEP price-to-compare through December 31, 2014 - then \$0.0789 through May 31, 2016

This is not a promotional offer. This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0828 per kWh Mouthly Lee, \$0 Early Tennination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Olno. Visit our website at www.cupitalenergyohio.com for more details on switchingle

This is not a promotional offer.

This is not a introductory offer.

Capital Energy LLC

(855) 322-7448 Rate Type: Fixed

Term Length! 24 months

0% Renewable

\$0.0838 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Obio.

This is not a promotional offer. This is not a introductory offer.

Censtar Energy Corp

(877) 529-6701

Rate Type: Fixed Term Length: 12 months

0% Renewable

33.



\$0.0782 per kWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided

This is not a promotional offer This is not a introductory offer.

Censtar Energy Corp

(877) 529-6701 Rate Type, Fixed

Term Length, 24 months 🚊

0% Renewable

\$0 0792 per kWh

Monthly Fee, \$0

Early Termination Fee, \$35

Additional Information: 24 month fixed price

This is not a promotional offer This is not a introductory offer.

Constellation NewEnergy Inc

(888) 898-4323

Rate Type, Fixed \$320769 per kWh?

Term Length 6 months

0% Renewable

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information: None Provided This is not a muroductory offer.

Thus is not a promotional offer

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fixed

Term Length, 12 months

(Ph Renewable

\$0.0789 per kWh Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided Thus is not a promotional effer

This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed

Term Length: 12 months

0% Renewable

\$0.0765 per kWh Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind seasonal price changes from your utility.

This is not a promotional effer

This is not a introductory offer.

Direct Energy Services LLC

7888) 566-9988

Rate Type, Fixed

Term Length: 18 months

0% Renewable

\$0.0765 per &Wh

Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate

excludes utility-related charges and taxes.

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 6 months

0% Renewable

\$0.0765 per kWh Monthly Fee. \$0 Early Termination Fee. \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind the seasonal price changes and variable rates from your utility. This is not a promotional offer.

This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 36 months

0% Renewable

\$0.0799 per kWh Monthly Fee: \$0

Early Termination Fee: \$200 Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 36 months.

Nest features help you use up to 20% less electricity

This is not a promotional offer.

This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 27 months

0% Renewable

\$0 0799 per kWh

Monthly Fee: \$0



Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 27 months. Nest features help you use up to 20% less electricity

This is not a promotional offer.

This is not a introductory offer.

Direct Energy Services LLC

(\$88) 566-9988

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0 0809 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Additional Information: Choose a Contion and Control Plan from Direct Energy and receive a Nest Learning Thermostar. Lock in your electricity rate for 24 months.

Nest features help you use up to 30% less electricity.

This is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length: 32 months

0% Renewable

\$0.0799 per kWh

Monthly Fee: 50

Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2017

This is not a promotional offer This is not a introductory offer.

DP&L Energy 1800) 319-1356

Rate Type, Fixed

Term Length: 44 months

0% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2018

This is not a promotional offer This is not a introductory offer.

DP&L Energy

(800) 319-1356 Rate Type, Fixed

Tenn Lengthi 24 months

0% Renewable

-::: \$0.0809 per kWh

Monthly Fee: \$0

Early Termination Fee: \$09

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

Thus is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Tenn Length, 12 months

0% Renewable

\$0.0829 per kWh

Monthly Fee: \$0

Early Termination Fee: \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power only

This is not a promotional offer. This is not a introductory offer.

Duke Energy Retail Sales LLC

(855) 289-7012

Rate Type: Fixed

Term Length: 32 months

0% Renewable

\$0,0789 per kWh

Monthly Fee: \$0

Early Termination Fee: \$150

Additional Information: We Make the Right Choice Easy - \$0.0789/kWh through May 2017 - Residential Customers of AEP Ohio only.

This is not a promotional offer. This is not a introductory offer

FTR Energy Services LLC

(877) \$11-7023

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0810 per &Wh

Monthly Fee: \$0

Early Termination Fee. \$0

Additional Information: This is a Fixed 6-month offer for AEP-Columbus Southern Power only.

This is not a promotional offer.

This is not a introductory offer.

FTR Energy Services LLC

(877) \$11-7023

Term Length: 6 months

100% Renewable

Rate Type: Fixed \$0.0949 per kWh

Monthly Fee: \$0



Additional Information: This is a Fixed 6-month offer for AEP- Ohio Power customers only.

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC

(877) \$11-7023

Rate Type: Variable

Term Length: 0 month

100% Renewable

\$0.1199 per kWh

Monthly Fee: 50

Early Tempination Fee: \$0

Additional Information: This is the Standard Variable Offer for AEP customer

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC (877) 811-7023

Rate Type: Variable

Term Length 1 month

100% Renewable

\$0.0989 per kWh

Monthly Fee: Su

Early Termination Fee: \$0

Additional Information: This is a 1-month introductory Price for AEP customers.

This is not a premetional offer. This is a introductory offer,

IGS Energy (800) 280-4474

Rate Type: Fixed

Term Length, 12 months

0% Renewable

\$0.0769 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Fixed rate of \$0,0769 per KWH for 12 billing cycles.

This is not a promotional offer. This is not a introductory offer.

IGS Energy (800) 280-4474

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0 0789 per kWh

Monthly Fee: \$0

Early Termination Fee, \$0

Additional Information, 100% Green fixed rate through 12 billing cycles,

This is not a promotional offer.

This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length; 24 months

5% Renewable

\$0.0829 per kWh 🚉

Moothly Fee So

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Otio Power and Columbus Southern Power

This is not a premotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Tenn Length: 12 months

5% Renewable

\$0 0849 per kWh

Montbly Fee: \$0

Early Termination Fee, \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 6 months

5% Renewable

\$0.0864 per kWh

Monthly Fee. Su

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer This is not a introductory offer.

Just Energy (866) 587-8674

Rate Type, Fixed

Term Length, 12 months

0% Renewable

\$0,0999 per kWh

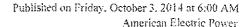
Monthly Fee: \$0

Early Termination Fee. \$50

Additional Information: 12 month Fixed Price Program

This is not a promotional offer This is not a introductory offer.

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Just Energy

(\$66) 587-8674

Rate Type Variable Term Length: I mouth

Monthly Fee: \$0 \$0.0782 per kWh

0% Renewable

Early Termination Fee. \$0

Additional Information: AEP - Ohio Power ONLY. Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer This is a introductory offer.

Just Energy (866) 587-8674

Rate Type: Variable

Term Length, I month

0% Renewable

\$0.0869 per kWh

Monthly Fee, \$0

Early Termination Fee: \$0

Additional Information, AEP - Columbus Southern Power ONLY. Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer

This is a miroductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type, Fixed

Term Length: 6 months

25% Renewable

\$0.0799 per kWh

Monthly Fee. \$0

Early Termination Fee. \$10

Additional Information: 6 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type, Fixed

Tenn Length, 12 months

25% Renewable

\$0.0799 per kWh Monthly Fee: \$0 Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only, This is not a promotional effer

This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type, Fixed

Tenn Length, 12 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 100% Renewable Energy. Rate Available for New Customers Only

This is not a promotional offer

This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate, 100% Renewable Energy. Rate Available for New Customers Only,

This is not a premotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length: 0 month

25% Renewable

\$0.1199 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: General Variable for existing customers 25% Renewable Energy

This is not a promotional offer. This is not a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length: 0 month

100% Renewable

\$0.1394 per kWh

Monthly Fee, \$0

Early Termination Fee, \$10

Additional Information: General Variable for existing customers 100% Renewable Energy

This is not a promotional offer. This is not a introductory offer.



Rate Type, Fixed . \$0.0960 per kWh Term Length: 24 months

Monthly Feet \$0

12% Renovable

Additional Information: None Provided

This is not a promotional offer. This is not a introductory offer

Early Termination Fee. \$28

Perigee Energy LLC

(860) 878-3492

Rate Type: Fixed

Term Length: 14 months

12% Renowable

\$0,0960 per kWh

Monthly Fee 30

Early Termination Fee, \$25

This is not a pre-motional offer This is not a introductory offer

Additional Information: None Provided

(866) 875-3492

Rate Type, Fixed -\$0.0968 per kWh

Perigee Energy LLC

Tenn Leagth: 12 months

Moothly Fee: 50

12% Renewable

Early Termination Fee. \$25

Additional Information, None Provided

This is not a promotional offer. This is not a introductory offer.

Perigee Energy LLC (866) 878-3492

Rate Type: Fixed \$0.0983 per kWh Tenn Length: 18 months

Monthly Fee: \$0

12% Renowable

Early Termination Fee. \$25

Additional Information: None Provided This is not a promotional offer This is not a introductory offer

Public Power LLC

(888) 354-4415

Rate Type, Fixed

Term Length: 32 months

12% Renewable

50 0799 per kWh

Monthly Fee \$0

Early Tennination Foe; \$0

Additional Information: This is a 6-month fixed offer for customers of AEP- Columbus Southern Ohio only

This is not a promotional offer

This is not a introductory offer,

Public Power LLC (888) 354-4415

Rate Type, Fixed

Term Length: 12 months

0% Renewable

\$0.0849 per kWh

Monthly Fee. \$0

Early Termination Fee. \$0

Additional Information: This is a 6-morth fixed offer for customers of AEP- Obio only

This is not a promotional offer This is not a introductory offer.

Public Power LLC (888) 354-4435

Rate Type, Variable \$0.1199 per kWh

Term Leogth, 0 month

0% Renewable

Monthly Fee. 50

Early Termination Fee: \$0

Additional Information: None Provided This is not a promotional offer

This is not a introductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type, Variable \$0.0700 per kWh

Term Length, I month Monthly Fee: \$0

4% Renewable

Early Termination Fee: \$0

Additional Information: AEP Ohio Power variable price product

Thus is not a promotional offer This is a introductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable \$0.0785 per kWh

Term Length: I month Monthly Fee: \$0

4% Renewable



Additional Information: AEP Columbus Southern variable price offer

This is not a promotional offer.

This is a introductory offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed \$0.0785 per kWb Term Length, 24 months

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$250

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer

Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed

Term Length: 12 months

Monthly Fee: \$0

0% Renewable Early Termination Fee: \$150

\$0.0799 per kWh Additional Information: None Provided This is not a prometional offer.

This is not a introductory offer.

Star Energy Pareners LLC (855) 427-7827

Rate Type: Fixed \$0 0889 per kWh Term Length: 12 months

Monthly Fee: 50

0% Renewable

Early Termination Fee: \$50

Additional Information: For residential customers of American Electric Power - Ohio

This is not a promotional offer. This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed \$0.0889 per kWh Term Length: 24 months

Monthly Fee, 80

0% Renewable

Early Termination Fee: \$95

Additional Information: For residential customers of American Electric Power - Onio

This is not a promouonal offer. This is not a introductory offer.

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed

Term Length: I month

Monthly Fee: \$0

5% Renewable

\$0.0750 per kWh

Additional Information: None Provided

This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power

(888) 251-7006

Rate Type: Fixed

Term Length: 3 mouths

5% Renewable

\$0 0750 per kWh

Additional Information, None Provided

This is not a promotional offer. This is not a introductory offer.

Monthly Fee, \$0

Early Termination Fee: \$10

Early Termination Pee: \$0

Verde Energy USA Ohio LLC

(800) 385-3862

Rate Type; Fixed

Term Length: 3 months

100% Renewable

\$0 0729 per kWh

Monthly Fee: 50

Early Termination Fee. \$0

Additional Information. Fixed for 3 billing cycles, Month-to-month thereafter. New enrollments receive a \$75 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use.

Thus is not a promotional offer This is not a introductory offer

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0849 per kWh Monthly Fee: \$0

Additional Information: SureLock 12 Thus is not a promotional offer

This is not a introductory offer.



XOOM Energy Obio LLC

(888) 997-8979

Rate Type: Fixed \$0.0859 per kWh Benn Length: 24 months 🤌

Monthly Pee: \$0

0% Renewable

Early Termination Fee: \$200

Additional Information: SureLock 24 This is not a promouonal offer. This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Fixed Tenn Length, 12 months

\$0.0869 per kWh

Monthly Fee: \$0

50% Renewable

Early Termination Fee: \$100

Additional Information: SimpleClean 12 50%

This is not a promotional offer. This is not a introductory offer.

XOOM Energy Obio LLC

(\$88) 997-8979

Rate Type: Variable

Term Length: I month

Monthly Fee: \$0

50% Renewable

\$0.0899 per kWh

Additional Information: SimpleClean This is not a promotional offer.

This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Variable \$0,0799 per kWh

Term Length: 1 month Monthly Fee. \$0

0% Renewable

Early Termination Fee: \$0

Early Termination Fee: \$0

Additional Information, None Provided This is a promotional offer. SimpleFlex

This is a introductory offer,



Chart Definitions

Apples to Apples Charts: The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

ccf: Hundred cubic feet. Used to measure natural gas.

Customer Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

Fixed Delivery Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

Electric Distribution Utility (EDU): The local electric distribution utility that delivers electricity to your home or business.

Supply Charge: The price of electricity or natural gas offered by a supplier.

Fixed Price: A fixed electricity or natural gas rate that will remain the same, for a set period of time.

Gas Cost Recovery (GCR) Charge: The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

Generation Charge: The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

Kilowatt Hour (kwh): A 1,000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

Local Distribution Company (LDC): The local natural gas distribution utility that delivers natural gas to your home or business.

mef: Thousand cubic feet. Used to measure natural gas.

Monthly Fee: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

NYMEX: The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

Price to Compare: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

Renew. (Renewable) Content: The percentage of the contracted generation supply that is provided by a renewable energy source.

Renewable Energy: Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

Standard Choice Offer (SCO): Each year. Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

Standard Service Offer: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

Transmission: The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

Transmission Charge: Charge for transporting electricity from the generation plant to the local electric utility.

Transportation Cost: Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

Variable Price: A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.



Residential Apples to Apples Comparison Chart

American Electric Power (AEP)

To best utilize this offer comparison tool, it is suggested that you have your most current utility bill available for reference. Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

The offer prices below reflect that of the generation portion of your bill. Your distribution and transmission rates are determined through your local utility company.

Steps to Switching

four simple steps to choosing a supplier

1. Compare offers

Find your Price to Compare on your utility bill and use that number to compare to other offers listed on PUCO's Apples to Apples comparison chart. Since your Price to Compare is made up of several different factors it can vary from month-to-month. To get a better understanding of your average Price to Compare take a look at a few of your recent bills. After determining your Price to Compare, use our Apples to Apples chart to identify offers based on cost, contract length or other incentives.

2. Contact suppliers

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up simply call that supplier. The supplier will contact your local electric utility for you.

3. Read and understand the supply contract

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

4. Receive confirmation

Your local electric utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.



AEP Energy Inc

(855) 300-7192

Term Length: 6 months

0% Renewable

Rate Type, Fixed \$0.0725 per kWh

Monthly Fee, \$6

Early Termination Fee: \$10

Additional Information, America's Energy Parmer(SM) This offer is limited to residential customers of AEP Ohio

This is not a promotional offer This is not a introductory offer.

AEP Energy Inc

(855) 300-7192

Term Length, 24 months

0% Renewable

Rate Type, Fixed \$0,0765 per kWh

Monthly Fee: \$0

Early Termination Fee. \$10

Additional Information: America's Energy ParmertSM) This offer is for residential customers of AFP Ohio only.

This is not a promotional offer This is not a introductory offer.

AEP Energy Inc

(855) 300-7193

Rate Type, Fixed

Tenn Length: 31 months

0% Renewable

\$0,0779 per kWh

Monthly Fee: \$0

Early Termination Fee. \$10

Additional Information. America's Energy ParmertSM) This price plan is through the May 2017 billing cycle. This offer is limited to residential customers of AEP

This is not a promotional offer This is not a introductory offer

AEP Energy Inc (855) 300-7192

Rate Type: Fixed

Term Length: 24 months

100% Renewable

:\$0.0789 per &Wh

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: America's Energy Partnert SM) 100% Wind Product This offer is limited to residential customers of AEP Ohio

This is not a promotional offer. This is not a introductory offer.

Border Energy Electric Services Inc

(858) 901-8461

Rate Type: Fixed

Term Length: 21 months

3% Renewable

\$0.0789 per EWin

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: \$0,0789 thru May 2016

This is not a promotional oifer. This is not a introductory offer

Border Energy Electric Services Inc

(888) 901-8461

Rate Type: Fixed

Term Length: 21 months

3% Renewable

Customized Pricing

Monthly Fee. \$0

Early Termination Fee: \$100

Additional Information: Guaranteed 10% discount off the AEP price-to-compare through December 31, 2014 - then \$0,0789 through May 31, 2016

This is not a promotional offer This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0828 per kWh

Monthly Fee. \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Olio, Visit our website at www.capitalenergyolio.com for more details on switchingly

This is not a promotional offer. This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0.0838 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Ohio.

This is not a promotional offer.

This is not a introductory offer.

Censtar Energy Corp (877) 529-6701

Rate Type: Fixed Term Length: 12 months 0% Renessable



\$0.0782 per kWh

Monthly Fee: 30

Early Termination Fee. \$25

Additional Information: None Provided This is not a promotional offer

This is not a introductory offer.

Ceastar Energy Corp (877) 529-6701

Rote Type, Fixed Term Length: 24 months

\$6,0792 per kWh Monthly Fee: 30 Early Termination Fee. \$25

Additional Information, 24 month fixed price

This is not a promotional offer This is not a introductory offer.

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fixed Casa o 760 per kWh Term Lengti Samontos Monthly Fee: 50

0% Renewable

0% Renewable

Early Termination Fee. \$25

Additional Information: None Provided Thus is not a promotional offer This is not a introductory offer.

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fried \$0.0789 per kWh

Tenn Length, 12 months

0% Renewable

Early Termination Fee. \$25 Monthly Fee: 80

Additional Information: None Provided Thus is not a promotional offer This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed \$0.0795 per kWh Term Length: 12 months

08% Renewable

Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind seasonal price changes from your utility.

This is not a promotional offer This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed

Term Length: 18 months

0% Renewable

\$0.0795 per kWh Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length, 6 months

0% Renewable

\$0.0808 per kWh Monthly Fee, \$0 Early Termination Fee. \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind the seasonal price changes and variable rates from your utility. This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed -- \$0.0809 per kWh Term Length 26 months.

0% Renewable

Monthly Fee: \$0 Early Termination Fee: \$200

Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 36 months. Nest features help you use up to 20% less electricity

This is not a promotional offer.

This is not a introductory offer.

Direct Energy Services LLC

(888) 566-0988

Rate Type: Fixed \$0.0819 per kWh Term Length: 24 months

0% Renewable

Monthly Fee: \$0



Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 24 months.

Nest features help you use up to 20% less electricity

This is not a promotional offer. This is not a introductory offer.

OP&L Esergy (800) 319-1356

Rate Type: Fixed

Term Length: 44 months

0% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$194

Additional Information. This offer is for AEP residential customers only for form through May 2018.

This is not a promotional offer This is not a introductory offer

DP&L Evergy (800) 319-1356

Rate Type: Fixed

Term Length: 32 months

0% Renewable

\$0,0799 par kWh

Monthly Fee: \$0

Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2017

This is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length: 24 months

(%) Renewable

1\$0 0809 per kWh

Monthly Fee: So

Early Termination Fee, \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer

This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length, 12 months

0% Renewable

50 0829 per kWh

Moothly Pee: 50

Early Termination Fee, \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power only

This is not a promotional offer Thus is not a introductory offer.

Duke Energy Retail Sales LLC

(855: 289-70) 2

Rate Type, Fixed

Term Length: 32 months

0% Kenewable

\$0,0789 per kWh

Monthly Fee. S0

Early Termination Fee, \$150

Additional Information: We Make the Right Choice Easy - \$0.0759/kWh through May 2017 - Residential Customers of AEP Ohio only.

This is not a promotional offer This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type, Fixed

Term Length, 6 months

100% Renewable

\$0.0810 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP-Columbus Southern Power only.

This is not a promotional offer This is not a introductory offer

FTR Energy Services LLC

(877) 811-7023

Rate Type, Fixed

Term Lengto, 5 months

100% Renewable

\$0,0949 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP- Ohio Power customers only.

This is not a promotional offer This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type, Variable \$0.1199 per kWh

Term Length. 0 month Monthly Fee: \$0

100% Renewable

Early Termination Fee: \$0

Additional Information: This is the Standard Variable Offer for AEP customer.

This is not a promotional offer

This is not a introductory offer.



FTR Energy Services LLC

(877) \$11-7023

Rate Type: Variable

Term Length: 1 month

T00°5 Renewable

\$0.0989 per kWh

Monthly Fee: \$0

Early Termination Fee. \$0

Additional Information: This is a 1-month Introductory Price for AEP customers.

This is not a promouonal offer. This is a introductory offer.

IGS Energy

(\$00) 280-1474

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0769 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Fixed rate of \$0.0749 per KWH for 12 billing cycles

This is a promotional offer. Earn 5c/gal in Fuel Rewards & Savings for every \$50 you spend with IGS Energy on your nathly bill.

This is not a introductory offer.

IGS Energy

(800) 280-4474

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0.0789 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: 100% Green fixed rate through 12 billing cycles.

This is a promouonal offer. Earn 50/gal in Fuel Rewards B Savings for every \$50 you spend with IGS Energy on your native bill

This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072 Rate Type: Fixed

Term Length: 24 months :

5% Renewable

\$0 0829 per kWh :

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Ohio Poster and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: (2 months

5% Renewable

\$0.0849 per kWh

Monthly Fee So

Early Termination Fee; \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type, Fixed

Term Length: 6 months

5% Renewable

50 0864 per kWh

Monthly Fee, \$0

Early Terromation Fee: \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer.

This is not a introductory offer.

Just Energy

(866) 587-8674

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0 0999 per kWh

Monthly Fee: \$0

Early Termination Fee, \$50

Additional Information: 12 month Fixed Price Program

This is not a promotional offer. This is not a introductory offer.

Just Energy (866) 587-8674

Rate Type, Variable

Term Length, 1 month

0% Renewable

\$0 0782 per kWb

Monthly Fee. \$0

Early Termination Fee: \$0

Additional Information: AEP - Ohio Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer. This is a introductory offer.

Just Energy

(866) 587-8674 Rate Type: Variable

Term Length: I month

0% Renewable



\$0.0869 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: AEP - Columbus Southern Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below

Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer.

This is a introductory offer

North American Power and Gas LLC

(8\$\$) 313-9086

Rate Type: Fixed

Ferm Length: 12 months

25% Renewable

\$0.0799 per kWh

Monthly Lee, \$0

Early Tennination Fee: \$10

Additional Information: 12 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a incoductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length, 4 months

25% Renewable

\$0.0799 per kWh

Monthly Fee: 50

Early Termination Fee: \$10

Additional Information: 6 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length, 6 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate 100% Renewable Energy. Rate Available for New Customers Only.

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 100% Renewable Energy, Rate Available for New Customers Only.

This is not a promotional offer.

This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length: 0 month

25% Renewable

\$0.1199 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: General Variable for existing customers 25% Renewable Energy

This is not a promouonal offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length, 0 month

100% Renewable

Early Termination Fee: \$10

\$0.1394 per kWh Monthly Fee: \$0

Additional Information: General Variable for existing customers. 100% Renewable Energy This is not a promouonal offer.

This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Term Length: 24 months

12% Renewable

Rate Type: Fixed \$0.0960 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information, None Provided

This is not a promotional offer.

This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Rate Type: Fixed

Term Length: 14 months

12% Renewable

\$0,0960 per kWh

Monthly Fee: \$0



Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer.

Perigee Energy L.L.C.

(\$66) \$78-3492 Rate Type: Fixed

Term Length: 12 months

12% Renewable

\$0.0968 per kWh

Monthly Fee. \$0

Early Termination Fee: \$25

Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer.

Perigee Energy LLC

(\$66) 878-3493 Rate Type: Fixed

Term Length: 18 months

12% Renewable

Su.0983 per kWh

Monthly Fee: \$0 Additional Information: None Provided

Early Termination Pee: \$25

This is not a promotional offer. This is not a introductory offer

Public Power LLC

(888) 354-4415 Rate Type: Fixed

Tenn Length: 12 months

0% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a 6-month fixed offer for customers of AEP- Columbus Southern Onlo only.

This is not a premotional offer. This is not a introductory offer.

Public Power LLC

(888) 354-4415 Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0849 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information. This is a 6-month fixed offer for customers of AEP- Ohio only.

This is not a premetional offer. This is not a introductory offer.

Public Power LLC

(888) 354-4415 Rate Type: Variable

Term Length: 0 month

0% Renewable

\$0 1199 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable

Term Leagth: I month

4% Renewable

\$0,0799 per kWh

Monthly Fee, \$0

Early Termination Fee: \$0

Additional Information: AEP Ohio Power variable price product

This is not a promotional offer. This is a introductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable

Term Length: I month

4% Renevable

\$0,0883 per kWh

Monthly Fee, \$0

Early Termination Fee: \$0

Additional Information: AEP Columbus Southern variable price offer

This is not a promotional offer This is a introductory offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type, Fixed

Term Length: 24 months

0% Renewable

\$0 0785 per kWh

Monthly Fee. \$0

Early Termination Fee. \$250

Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer.



Additional Information: None Provided This is not a promotional offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed

Tenn Length, 12 months

\$0.0799 per kWh

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$150

This is not a introductory offer. Star Energy Partners LLC (\$55) 427-7827

Rate Type: Fixed Su 0889 per kWh Term Length: 12 months

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$50

Additional Information: For residential customers of American Electric Power - Ohio

This is not a premouonal offer. This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed

Term Length 24 months

0% Renewable

\$0.0889 per kWh

Monthly Fee, \$0

Early Termination Fee: \$95

Additional Information: For residential customers of American Electric Power - Ohio

This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed \$0.0750 per kWh Term Length: I month

Monthly Fee: \$0

5% Renewable

Early Termination Fee: \$0

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power

(888) 251-7000

Rate Type: Fixed \$0.0750 per kWh Term Length: 3 months

Monthly Fee: \$0

5% Renewable

Early Termination Fee: \$10

Additional Information, None Provided This is not a promotional offer. This is not a introductory offer.

Verde Energy USA Ohio LLC

(800) 385-3862

Rate Type: Fixed

Term Length: 3 months

100% Renewable

\$0,0729 per kWh

Monthly Fee: \$0

Early Terrumation Fee. \$0

Additional Information: Fixed for 3 billing cycles, Month-to-month thereafter. New emoliments receive a \$75 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use.

This is not a promotional offer This is not a introductory offer

NOOM Energy Ohio LLC

(888) 997-8979

Rate Type, Fixed

Term Longth: 12 months

0% Renewable

\$0,0869 per kWh

Monthly Fee. \$0

Early Termination Fee. \$100

This is not a introductory offer.

Additional Information: SureLock 12 This is not a promotional offer

NOOM Energy Ohio LLC

(888) 997-8979

_Rate Type. Fixed

Term Length: 24 months

0% Renewable

\$0.0859 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Additional Information: SureLock 24 This is not a promotional offer

This is not a introductory offer.

XOOM Energy Obio LLC

(888) 997-8979

Rate Type: Fixed

Term Length: 12 months

50% Renewable



\$0.0889 per kWn

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: SimpleClean 12 $50^{\rm h}{\rm s}$ Tius is not a promotional offer This is not a introductory offer

NOOM Energy Ohio LLC

(888) 997-8979

Rate Type, Variable \$0,0999 per kWh

Term Length, I month

Monthly Fee: \$0

50% Renewable

Early Termination Fee: \$0

Additional Information: SimpleClean This is not a promotional offer. This is not a introductory offer

XOOM Energy Ohio LLC (888) 997-8979

Rate Type: Variable

\$0.0799 per EWh Additional Information: None Provided This is a promotional offer. SimpleFlex

This is a introductory offer

Term Length: I month

0% Renewable

Monthly Fee: \$0 Early Termination Fee: \$0



Chart Definitions

Apples to Apples Charts: The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

ccf: Hundred cubic feet. Used to measure natural gas.

Customer Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

Fixed Delivery Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

Electric Distribution Utility (EDU): The local electric distribution utility that delivers electricity to your home or business.

Supply Charge: The price of electricity or natural gas offered by a supplier.

Fixed Price: A fixed electricity or natural gas rate that will remain the same, for a set period of time.

Gas Cost Recovery (GCR) Charge: The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

Generation Charge: The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

Kilowatt Hour (kwh): A 1,000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

Local Distribution Company (LDC): The local natural gas distribution utility that delivers natural gas to your home or business.

mef: Thousand cubic feet. Used to measure natural gas.

Monthly Fee: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

NYMEX: The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

Price to Compare: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

Renew. (Renewable) Content: The percentage of the contracted generation supply that is provided by a renewable energy source.

Renewable Energy: Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

Standard Choice Offer (SCO): Each year. Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

Standard Service Offer: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

Transmission: The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

Transmission Charge: Charge for transporting electricity from the generation plant to the local electric utility.

Transportation Cost: Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

Variable Price: A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.



Residential Apples to Apples Comparison Chart

American Electric Power (AEP)

To best utilize this offer comparison tool, it is suggested that you have your most current utility bill available for reference. Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

The offer prices below reflect that of the generation portion of your bill. Your distribution and transmission rates are determined through your local utility company.

Steps to Switching

four simple steps to choosing a supplier

1. Compare offers

Find your Price to Compare on your utility bill and use that number to compare to other offers listed on PUCO's Apples to Apples comparison chart. Since your Price to Compare is made up of several different factors it can vary from month-to-month. To get a better understanding of your average Price to Compare take a look at a few of your recent bills. After determining your Price to Compare, use our Apples to Apples chart to identify offers based on cost, contract length or other incentives.

2. Contact suppliers

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up simply call that supplier. The supplier will contact your local electric utility for you.

3. Read and understand the supply contract

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

4. Receive confirmation

Your local electric utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.

20



AEP Energy Inc (855) 300-7192

Rate Type, Fixed

Term Length: 6 months

0% Renewable

\$0 0725 per kWh

Monthly Fee. \$0

Early Tennmation Fee: \$10

Additional Information: America's Energy Partner(SM) This offer is funited to residential customers of AEP Ohio.

This is not a promotional offer This is not a introductory offer.

AEP Energy Inc (855) 300-7192

Rate Type, Fixed

Term Length, 24 months

0% Renewable

. - \$0,0765 per kWh

Monthly Fee \$0

Early Termination Fee, \$10

Additional Information: America's Energy Parmen SM) This offer is for residential customers of AEP Ohio only.

This is not a promotional offer. This is not a introductory offer.

AEP Energy Inc

(855) 300-7192

Rate Type, Fixed

Teno Length: 31 months

(196 Renowable

30 0779 per kWh

Monthly Fee: \$0

Early Termination Fee. \$10

Additional Information: America's Energy Partner(SM) This price plan is through the May 2017 hilling cycle. This offer is limited to residential customers of AEP

Onic

This is not a promotional offer. This is not a introductory offer

AEP Energy Inc (855) 300-7192

Rate Type: Fixed

Term Langth: 24 months

100% Renewable

\$0,0789 per kWh

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: America's Energy Partnert SM) 100% Wind Product This offer is limited to residential customers of AEP Ohio

This is not a promotional offer.

This is not a introductory offer.

Border Energy Electric Services Inc

(888) 901-8461

Rate Type: Fixed

Term Longth: 21 months

3% Renewable

\$0.0789 per t/Wh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: \$0,0789 thru May 2016

This is not a promotional offer. This is not a introductory offer.

Border Energy Electric Services Inc

(888) 901-8461

Rate Type: Fixed

Term Length: 21 months

31% Renewable

Customized Pricing

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: Guaranteed 10% discount off the AEP price-to-compare through December 31, 2014 - then \$0.0789 through May 31, 2016

This is not a promotional offer. This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0808 per kWh

Monthly Fee. \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Ohio. Visit our website at www.capitalenergyolio.com for more details on switching!

This is not a promotional offer.

This is not a introductory offer.

Capital Energy LLC

(855) 322-7448 Rate Type: Fixed

Term Length 24 months

0% Renewable

\$0.0818 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Ohio.

This is not a promotional offer. This is not a introductory offer.

Censtar Energy Corp

(877) 529-6701 Rate Type: Fixed

Term Length: 12 months

0% Renewable



\$0,0782 per kWh

Monthly Fee: 30

Early Termination Fee, \$25

Additional Information: None Provided This is not a promotional offer

This is not a introductory offer

Censuar Energy Corp (877) 529-6701

Term Length; 24 months

0% Renewable

Rate Type, Fixed \$0,0792 per kWin

Monthly Fee, \$0

Early Termination Fee. \$25

Additional Information, 24 month fixed price

This is not a promotional offer. This is not a introductory offer

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fixed

Term Lengti Sinoning

0% Renewable

Sere 189 por kWin - 32

Monthly Fee: \$6

Early Termination Fee. \$25

Additional Information: None Provided This is not a promotional offer This is not a introductory offer.

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fixed

Term Length, 12 months

0% Renewable

\$0.0809 per kWh

Monthly Fee, \$9

- Early Termination Fee. \$25

Additional Information: None Provided Thus is not a promotional effer This is not a introductory offer.

Direct Energy Services LLC

(888) 565-9988

Rate Type, Fixed

Term Length: 12 months

0% Renovable

\$0.0795 per kWh Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind seasonal price changes from your utility.

Thus is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed

Term Length: 18 months

0% Renewable

\$0.0795 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the mitfal term of your contract. This rate excludes utility-related charges and taxes.

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type Fixed

Term Length, 6 months

0% Renewable

\$0.0808 per kWh

Monthly Fee. \$0

Early Termination Fee. \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind the seasonal price changes and variable rates from your utility.

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 36 months

(19% Renewable

\$50.6809 per kWir

Monthly Fee: 80

Early Termination Fee: \$200

Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 36 months. Nest features help you use up to 20% less electricity

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0.0819 per kWh Monthly Fee: \$0



Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 24 months. Nest features help you use up to 20% less electricity.

This is not a promououal offer.

This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed Term Length: 31 months

\$6,0799 per kWh Monthly Fee: \$0

0% Renewable Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2017

This is not a promotional offer. Thus is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length: 43 months

0% Renewable

\$0.0799 per kWh Monthly Fee. S0

Fariy Termination Fee, \$199

Additional Information. This offer is for AEP residential customers only for term through May 2018.

This is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0 0809 per kWb

Monthly Fee: \$0

Early Termination Fee. \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length, 12 months

0% Renewable

\$0.0829 per kWh Monthly Fee: \$0 Early Termination Fee: \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power only This is not a promotional offer

This is not a introductory offer:

Duke Energy Retail Sales LLC

(855) 289-70)2

Rate Type, Fixed

Term Length: 32 months

0% Renewable

\$0.0789 per kWh

Monthly Fee. \$0

Early Termination Fee. \$150

Additional Information: We Make the Right Choice Easy - \$0.0789/kWh through May 2017 - Residential Customers of AEP Ohio only.

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type, Fixed

Term Length, 6 months

100% Renewable

\$0.0810 per kWh

Monthly Fee: \$0

Early Tennination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP-Columbus Southern Power only.

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type, Frigd

Term Length, 6 months

100% Renewable

\$0.0949 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP- Ohio Power customers only.

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC

(877) \$11-7023

Rate Type, Variable \$0.1199 per kWh Term Length, 0 month Monthly Fee: \$0 100% Renewable

Early Termination Fee: \$0

Additional Information: This is the Standard Variable Offer for AEP customer.

This is not a promotional offer. This is not a introductory offer.



FTR Energy Services LLC

(877) 811-7023

Rate Type: Variable Term Length: I month

\$0.0929 per kWh Monthly Fee: \$0 Early Termination Fee. \$0

Additional Information: This is a 1-month Introductory Price for AEP customers.

this is not a promotional other. This is a introductory offer.

IGS Energy

(\$00) 280-1474 Rate Type: Fixed

Term Length: 12 months

ub Renewable

100% Renewable

Su 0769 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Fixed rate of \$0.0769 per KWH for 12 billing cycles

This is a promotional offer. Earn 5c/gal in Puel Rewards & Savings for every \$50 you spend with IGS Energy on your outiny bill

This is not a introductory offer.

IGS Energy (800) 280-1474

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0.0789 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information, 100% Green fixed rate through 12 billing cycles.

This is a promouonal offer. Earn 5e/gal in Fuel Rewards® Savings for every \$50 you spend with IGS Energy on your outity bill.

This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 24 months

5% Renewable

\$0.0864 per kWh Monthly Feet Sit

Early Termination Fee: \$25

Additional Information. For AEP residential customers in Obio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 12 months

5% Renewable

\$0.0884 per kWh

Monthly Fee: SU

Early Termination Fee: \$25

Additional Information. For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a premotional offer. This is not a introductory offer.

Integry's Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 6 months

5% Renewable

50 0899 par kWh

Monthly Fee, \$0

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Obio Power and Columbus Southern Power

Montbly Fee: \$41

This is not a promotional offer. Thus is not a introductory offer.

Just Energy (866) 587-8674

Rate Type, Fixed

Term Length: 12 months

0% Renewable

\$0.0999 per kWh

Early Termination Fee. \$50

Additional Information: 12 month Fixed Price Program

This is not a promotional offer. This is not a introductory offer.

Just Energy

(866) 587-8674

Term Leogth, 1 month

0% Renewable

Rate Type, Variable \$0,0782 per kWh

Monthly Fee. \$0

Early Termination Fee \$0

Additional Information: AEP - Ohio Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer This is a introductory offer.

Just Energy (866) 587-8674

Rate Type, Variable

Term Length, I month

0% Renewable



\$0.0860 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: AEP - Columbus Southern Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer.

This is a introductory offer

North American Power and Gas LLC

(\$\$\$) 313-9086

Rate Type: Fixed

Term Length: 6 months

25% Renewable

\$0,0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only

This is not a promotional offer. This is not a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

25% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 100% Renewable Energy, Rate Available for New Customers Only,

This is not a promouonal offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0994 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate 100% Renewable Energy, Rate Available for New Customers Only.

This is not a promotional offer.

This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Tenn Length: 0 month

25% Renewable

\$0.1199 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Early Termination Fee: \$10

Additional Information: General Variable for existing distorners 25% Renewable Energy

This is not a promouonal offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable \$0,1394 per kWh

Term Length. 9 month

Monthly Fee: \$0

100% Renewable

Additional Information. General Variable for existing customers. 100% Renewable Energy

This is not a promouonal offer. This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Term Length: 24 months

12% Renewable

Rate Type: Fixed \$0 0960 per kWh

Montbly Feet S0

Early Termination Fee: \$25

Additional Information: None Provided This is not a promotional offer.

This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Rate Type: Fixed

Term Length: 14 months

12% Renewable

\$0.0960 per kWh

Monthly Fee: \$0



Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer

Perigee Energy LLC (866) 878-349.

Rate Type Fixed \$0.0968 per kWh Term Length 12 mouths

Monthly Fee. St.

12% Renewable

Early Termination Fee: \$25

Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer.

Perigee Energy LLC

(\$66) 878-3492 Rate Type, Fixed \$0.0983 per kWh

Term Length: 18 months

Monthly Fee: \$41

12% Renewable

Early Termination Fee: \$25

Additional Information: None Provided This is not a promotional offer.

This is not a introductory offer.

Public Power LLC (\$88) 354-4415

Rate Type: Fixed \$0.0799 per kWh Term Length: 12 months

Monthly Fee: \$0

Early Termination Fee: \$0

0% Renewable

Additional Information: This is a 6-month fixed offer for customers of AEP- Columbus Southern Obio only.

This is not a promouonal offer. This is not a introductory offer.

Public Power LLC (888) 354-4415

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0849 per kWh

Monthly Fee: \$0

Early Termination Fee: 50

Additional toformation. This is a 6-month fixed offer for customers of AEP- Olio only.

This is not a promotional offer. This is not a introductory offer.

Public Power LLC (888) 354-4415

Rate Type: Variable

\$0 1199 per kWh

Tenn Length: 0 month

0% Renewable

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable \$0,0799 per kWh

Term Length: I month

Monthly Fee, \$0

4% Renewable Early Termination Fee: \$0

Additional Information: AEP Ohio Power variable price product

This is not a promotional offer This is a introductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable

Term Length: I month

4% Renewable

\$0.0883 per kWh

Monthly Fee, \$0

Early Termination Fee: \$0

Additional Information: AEP Columbus Southern variable price offer

This is not a promotional offer This is a introductory offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type, Fixed \$0.0785 per kWb

Term Length: 24 months

0% Renewable

Monthly Fee. \$0

Early Termination Fee. \$250

Additional Information: None Provided This is not a promotional offer



Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed \$0.0799 per kWh Term Length, 12 months

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$150

Additional Information: None Provided This is not a promouonal offer. This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed \$0.0889 per kWh Term Length: 12 months

0% Renewable

Monthly Fee: \$0

Early Termination Fee: \$50

Additional Information: For residential customers of American Electric Power - Ohio

This is not a premotional offer.

This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed

Term Length: 24 months

0% Renewable

-\$0.0889 per kWh

Monthly Fee: S0

Early Termination Fee: \$95

Additional Information: For residential customers of American Electric Power - Obio

This is not a promotional offer. This is not a introductory offer

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed \$0,0750 per kWb Term Length: I month

Monthly Fee: \$0

5% Renewable

Early Termination Fee: \$0

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power (888) 251-7006

Rate Type: Variable \$0.0750 per kWh

Term Length: 3 months

Monthly Fee: \$0

5% Renewable

Early Termination Fee: \$10

Additional Information, None Provided This is not a promotional offer.

This is not a introductory offer.

Verde Energy USA Ohio LLC

(800) 385-3862

Rate Type: Fixed

Term Length: 3 months

100% Renewable

\$0,0729 per kWh

Monthly Fee: \$0

Early Termination Fee, \$0

Additional Information: Fixed for 3 billing cycles, Month-to-month thereafter. New enrollments receive a \$75 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use.

This is not a promotional offer This is not a introductory offer.

XOOM Energy Obio LLC

(888) 997-8979

Rate Type, Fixed

Term Length: 12 months

0% Renewable

\$0.0869 per kWh

Monthly Fee. \$0

Early Termination Fee. \$100

Additional Information: SureLock 12 This is not a promotional offer This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Fixed

Term Length; 24 months

0% Renewable

\$0.0889 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Additional Information: SureLock 24 Thus is not a promotional offer

This is not a introductory offer.

XOOM Energy Obio LLC

(888) 997-8979 Rate Type: Fixed

Term Length: 12 months

50% Renovable



\$0.08\$9 per kWh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information SimpleClean 12 50% This is not a promotional offer

This is not a introductory offer.

XOOM Energy Ohio LLC (888) 997-8979

Rate Type, Variable \$0.0999 per kWh

Term Length. I month

Monthly Fee: \$0

50% Renewable

Early Termination Pec: \$0

Additional Information: SimpleClean This is not a promotional effer.

This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 947-8979

Rate Type: Variable

\$0.0799 per EWh

Additional Information: None Provided This is a promotional offer. SimpleFlex This is a introductory offer

Term Length: I month

Monthly Fee: 80

055 Renewable

Early Termination Fee. Str



Chart Definitions

Apples to Apples Charts: The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

cef: Hundred cubic feet. Used to measure natural gas.

Customer Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

Fixed Delivery Charge: Charge hilled each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

Electric Distribution Utility (EDU): The local electric distribution utility that delivers electricity to your home or business.

Supply Charge: The price of electricity or natural gas offered by a supplier.

Fixed Price: A fixed electricity or natural gas rate that will remain the same, for a set period of time.

Gas Cost Recovery (GCR) Charge: The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

Generation Charge: The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

Kilowaft Hour (kwh): A 1,000-walt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

Local Distribution Company (LDC): The local natural gas distribution utility that delivers natural gas to your home or business.

mcf: Thousand cubic feet. Used to measure natural gas.

Monthly Fee: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

NYMEX: The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

Price to Compare: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

Renew. (Renewable) Content: The percentage of the contracted generation supply that is provided by a renewable energy source.

Renewable Energy: Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

Standard Choice Offer (SCO): Each year. Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

Standard Service Offer: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

Transmission: The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

Transmission Charge: Charge for transporting electricity from the generation plant to the local electric utility.

Transportation Cost: Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

Variable Price: A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.



Residential Apples to Apples Comparison Chart

American Electric Power (AEP)

To best utilize this offer comparison tool, it is suggested that you have your most current utility bill available for reference. Compare the supplier offers contained in the chart with the "Price to Compare" shown on your electric bill.

The offer prices below reflect that of the generation portion of your bill. Your distribution and transmission rates are determined through your local utility company.

Steps to Switching

four simple steps to choosing a supplier

1. Compare offers

Find your Price to Compare on your utility bill and use that number to compare to other offers listed on PUCO's Apples to Apples comparison chart. Since your Price to Compare is made up of several different factors it can vary from month-to-month. To get a better understanding of your average Price to Compare take a look at a few of your recent bills. After determining your Price to Compare, use our Apples to Apples chart to identify offers based on cost, contract length or other incentives.

2. Contact suppliers

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up simply call that supplier. The supplier will contact your local electric utility for you.

3. Read and understand the supply contract

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

4. Receive confirmation

Your local electric utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.



AEP Energy Inc

(855) 300-7192

Rate Type, Fixed Term Lengtiv 6 months

0% Renewable

\$0 0725 per kWh

Monthly Fee. \$0

Early Termination Fee: \$10

Additional Information: America's Energy PartnertSM) This offer is limited to residential customers of AEP Onto.

This is not a premotional offer

This is not a introductory offer

AEP Energy Inc

(855) 300-7192 Rate Type, Fixed

Term Length, 24 months

0% Renewable

\$0.0765 per kWh

Monthly Fee: \$0

Early Termination Fee. \$10

Additional Information: America's Energy Partner(SM) This offer is for residential customers of AEP Ohio only.

This is not a promotional offer

This is not a introductory offer.

AEP Energy Inc

(855) 300-7192

Rate Type, Fixed

Tenn Length: 31 months

0% Renewable

\$0.0779 per kWh

Monthly Fee: \$0

Early Tennmation Fee. \$10

Additional Information: America's Energy Partner(SM) This price plan is through the May 2017 billing cycle. This offer is limited to residential customers of AEP

Ohio.

This is not a promotional offer. This is not a introductory offer

AEP Energy Inc (855) 300-7192.

Rate Type: Fixed

Term Length: 24 months

100% Renewable

\$0.0789 per kWh

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: America's Energy Partner(SM) 100% Wind Product This offer is limited to residential customors of AEP Ohio

This is not a promotional offer.

This is not a introductory offer

Border Energy Electric Services Inc

(8\$\$) 901-8461

Rate Type: Fixed

Term Length; 21 months

3% Renewable

\$0.0789 per EWh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: \$0,0789 thru May 2016

This is not a promotional offer. This is not a introductory offer.

Border Energy Electric Services Inc

(888) 901-8461

Rate Type: Fixed

Term Length: 31 months

3% Renewable

Customized Pricing

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: Guaranteed 10% discount off the AEP price-to-compare through Docember 31, 2014 - then \$0.0789 through May 31, 2016

This is not a promotional offer. This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Tenn Length 12 momins

0% Renewable

\$0.0808 per kWh

Monthly Fee: \$0

Early Tennination Fee: \$10

Additional Information. This offer is limited to Residential customer of AEP Ohio. Visit our website at www.capitalenergyobio.com for more details on switching!

This is not a promotional offer. This is not a introductory offer.

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0.0818 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Ohio.

This is not a promotional offer.

This is not a introductory offer.

Censtar Energy Corp

(877) \$29-6701

Rate Type: Fixed Term Length: 12 months

0% Renewable



\$0,0782 per kWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided This is not a promotional offer

Thus is not a introductory offer

Censtar Energy Corp (877) 529-6701

Term Length, 24 months

0% Renewable

Rate Type, Fixed \$0 0792 per kWh

Monthly Fee: 50

Early Termination Fee, \$25

Additional Information: 24 month fixed price

Thus is not a promotional offer This is not a introductory offer.

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fryed 250 0769 per kWh

Term Length Comunths 🗇 Monthly Fee: \$41

0% Renewable

Early Termination Fee, \$25

Additional Information: None Provided Thus is not a promotional offer This is not a introductory offer.

Constellation New Energy Inc

(\$88) 898-4323

Rate Type, Fixed

Term Length, 12 months

0% Renewable

\$0.0809 per kWh Monthly Fee: 30 Early Termination Fee. \$25

Additional Information: None Provided This is not a promotional offer This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type, Pixed

Term Length: 12 months

0% Renewable

\$0,0795 per kWh Monthly Fee: \$0 Farly Termination Fee: \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind seasonal price changes from your utility

This is not a promotional ofter This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 18 months

0% Renewable

\$0.0795 per kWh Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: Eliminate market volatibity and provide yourself price certainty with a fixed rate throughout the mitial term of your contract. This rate

excludes utility-related charges and taxes. This is not a promotional offer.

This is not a introductory offer

Direct Energy Services LLC

(\$88) 566-9988

Rate Type: Fixed

Term Length, 6 months

(196 Renewable

\$0.0808 per kWh

Early Termination Fee. \$0

Monthly Fee. \$0 Additional Information: Enjoy a fixed rate for 6 months and leave behind the seasonal price changes and variable rates from your tuility.

This is not a promotional offer. This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length see months

0% Renewable

\$50.0809 per kWh Monthly Fee: \$0 Early Terannation Fee: \$200

Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 36 months.

Nest features help you use up to 20% less electricity

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed \$0.0819 per kWh Term Length: 24 mouths

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$200



Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 24 months.

Nest features help you use up to 20% less electricity

This is not a promountal offer. This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length: 31 months

0% Renewable

\$0.0799 per kWh Monthly Fee: \$9 Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2017

This is not a promotional offer. This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length: 43 months

6% Renewable

\$0.0799 per kWh

Monthly Fee, \$0

Early Termination Fee, \$199

Additional Information: This offer is for AEP residential customers only for term through May 2018.

This is not a promotional offer. Thus is not a mirroductory offer,

DP&L Energy

(800) 319-1356

Rate Type: Fixed

Term Length: 24 months

(1% Renewable

\$0.0809 per kWh

Montbly Fee: \$0

Early Termination Fee, \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer Thus is not a introductory offer

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length, 12 months

0% Renewable

\$0.0829 per kWh

Monthly Fee: \$0

Early Termination Fee. \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power only

This is not a promotional offer

This is not a introductory offer.

Duke Energy Retail Sales LLC

(855) 289-7012

Rate Type, Fixed

Term Langth, 38 months

0%. Renewable

\$0,0759 per kWh

Monthly Fee: \$9

Early Termination Fee: \$99

Additional Information: We Make the Right Choice Easy - \$0.0759/kWh through May 2017 - Residential Customers of AEP Ohio only.

This is not a promotional offer This is not a introductory offer

FTR Energy Services LLC

(877) 811-7023

Rate Type, Fixed

Tenn Length, 6 months

100% Renewable

\$0.0810 per kWh

Monthly Fee: \$0

Early Tennination Fee: \$4

Additional Information: This is a Fixed 6-month offer for AEP-Columbus Southern Power only

This is not a promotional offer This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type, Fixed

Term Length, 6 months

100% Renewable

\$0.0949 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP- Ohio Power customers only.

This is not a promotional offer This is not a introductory offer

FIR Energy Services LLC

(877) 811-7023

Rate Type. Variable \$0.1199 per kWh

Term Length: 0 month Monthly Fee: \$0

100% Renewable

Early Termination Fee: \$0

Additional Information: This is the Standard Variable Offer for AEP customer.

This is not a promotional offer

This is not a introductory offer.



FTR Energy Services LLC

(877) \$11-7023

Rate Type: Variable

Term Length: I mouth

100% Renewable

\$0.0989 per l:Wh

Monthly Fee, \$0

Early Termmation Fee. \$0

Additional Information: This is a 1-month Introductory Price for AEP customers.

This is not a promotional offer. This is a introductory offer.

IGS Energy

(\$00) 280-4474 Rate Type: Fixed

Term Length: 12 months

0% Renewable

Su.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Fixed rate of \$0.0749 per KWH for 12 billing cycles

This is a promotional offer. Earn 5c/gal in Puel Rewards P Savings for every \$50 you spend with IGS Energy on your unliny bill.

This is not a introductory offer.

IGS Energy

(800) 280-1474

Rate Type: Fixed Su.0819 per kWh

Term Length: 12 months

10/194 Renewable

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: 100% Green fixed rate through 12 billing cycles.

This is a promouonal offer. Earn 5c/gal in Puel Rewards & Savings for every \$50 you spend with IGS Energy on your unlity bill.

This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed \$0 0864 per kWh

Term Length 524 months

5% Renewable

Monthly Feet S0

Early Termination Fee: \$25

Additional Information. For AEP residential customers in Obio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 6 months

5% Renewable

\$0 0874 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information. For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Length: 12 months

5% Renewable

\$0.0884 per kWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Just Energy

(866) 587-8674

Rate Type: Fixed

Term Length: 12 months

186 Renewable

ection appearance

\$0.0999 per kWh Montbly Fee: \$0

Early Termination Fee. \$50

Additional Information, 12 month Fixed Price Program

This is not a promotional offer. This is not a introductory offer.

Just Energy

(866) 587-8674 Rate Type, Variable

Term Length, 1 month

0% Renewable

\$0.0782 per kWh

Monthly Fee. \$0

Early Termination Fee: \$0

Additional Information: AEP - Ohio Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

Thus is not a promotional offer

This is a introductory offer.

Just Energy (866) 587-8674

Rate Type: Variable

Term Length, I month

0% Renewable



\$0.0869 per kWh Monthly Fee: \$0 Early Termination Fee: \$0

Additional Information: AEP - Columbus Southern Power ONLY, Month to Month Variable Program with an latro Period where the Intro Price will 5% below

Utility for the first month. Thereafter a month to month Variable Rate

This is not a premotional offer. This is a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length 12 months

25% Renewable

\$0.0799 per kWh

Monthly Fee. \$0

Early Termination Fee: \$10

Additional Information: 13 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length, 6 months

25% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate, 25% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length, 6 months

100% Renewable

\$0.0094 per kWh Monthly Fee: \$0 Early Termination Fee: \$10

Additional Information: 6 month fixed rate 100% Renewable Energy, Rate Available for New Customers Only.

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

Monthly Fee: \$0

100% Renewable

\$0.0994 per kWh

Early Termination Fee: \$10

Additional Information: 12 month fixed rate, 100% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer.

This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length: 0 month

25% Renewable

\$0.1199 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: General Variable for existing customers 25% Renewable Energy

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length, 6 month

100% Renewable

\$0.1394 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: General Variable for existing customers, 100% Renewable Energy

This is not a promotional offer. This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Rate Type: Fixed

Term Length: 24 months

12% Renewable

.\$0.0960 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information, None Provided This is not a promotional offer.

This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492

Rate Type: Fixed

Term Length: 14 months

12% Renewable

\$0.0960 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25



Additional Information: None Provided This is not a premetional offer. This is not a introductory offer.

Perigee Energy LLC

(866) \$78-3492

\$0.0968 per kWh

Rate Type: Fixed Term Length: 12 months

Monthly Fee, \$0

12% Renewable

Early Tennination Fee: \$25

Early Termination Fee: \$25

Additional Information; None Provided This is not a promotional offer.

This is not a introductory offer

Perigee Energy LLC (\$66) 878-3490

Rate Type: Fixed

Term Length: 18 months

Monthly Fee: Su

12% Renewable

\$0.0983 per kWh

Additional Information: None Provided

This is not a promotional offer.

This is not a introductory offer.

Public Power LLC (\$88) 354-1415

Rate Type: Fixed

Tenn Length: 12 months

ti% Renewable

\$0.0799 per kWh Monthly Fee: \$0 Eurly Termination Fee: \$0

Additional Information: This is a 6-month fixed offer for customers of AEP- Columbus Southern Onio only

This is not a promotional offer. This is not a introductory offer.

Public Power LLC

(888) 354-4415

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0,0849 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a 12-month fixed offer for customers of AEP- Ohio only

This is not a promotional oifer. This is not a introductory offer.

Public Power LLC (888) 354-4415

Rate Type: Variable \$0,1199 per kWh

Term Length: 0 month

Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$0

Early Termination Fee: \$0

Additional Information: None Provided

This is not a premotional offer

This is not a miroductory offer.

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable \$0,0799 per kWh

Term Length: I month

Monthly Fee. \$0

4% Renewable

Additional Information: AEP Ohio Power variable price product

This is not a promotional offer. This is a introductory offer

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable

Tenn Leogih: I month

4% Renewable

\$0.0883 per kWh

Monthly Fee, \$0

Early Termination Fee: \$0

Additional Information: AEP Columbus Southern variable price offer

This is not a promotional offer This is a introductory offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type, Fixed

Term Length; 24 months

0% Renewable

\$0.0785 per kWh

Monthly Fee. Su

Early Termination Fee. \$250

Additional Information: None Provided This is not a promotional offer

This is not a introductory offer.



Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed \$0.0799 per kWh Term Length, 12 months

Monthly Fee: 50

0% Renewable

Early Termination Fee: \$150

Additional Information: None Provided This is not a promotional offer.

This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed \$0.0889 per kWh Term Length: 12 months

Monthly Fee: \$0

0% Renewable Early Termination Fee: \$50

Additional Information: For residential customers of American Electric Power - Onio

This is not a prometional offer. This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed

Term Length: 24 months

023 Renewable

\$0.0889 per kWh

Monthly Fee: 50

Early Termination Fee: \$95

Additional Information: For residential customers of American Electric Power - Ohio

This is not a premouonal offer. This is not a introductory offer

Titan Gas and Power

(713) 355-6200 Rate Type: Fixed

Term Length: 12 months

5% Renewable

\$0,0790 per kWh Monthly Fee: \$0

Early Termination Fee: \$10

Early Termination Fee: \$10

Additional Information, None Provided This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed

Term Length 6 months

5% Renewable

\$0.0800 per kWh Monthly Fee: \$0

Additional Information, None Provided This is not a promotional offer

This is not a introductory offer.

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed

Term Length: I month

5% Renewable

\$0.0810 per kWh

Monthly Fee: \$9

Early Termination Fee: \$0

Additional Information: None Provided

This is not a promotional offer. This is not a introductory offer

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed

Term Length: 3 months

5% Renewable

\$0,0820 per kWh

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer.

Verde Energy USA Ohio LLC

(800) 388-3862 Rate Type, Fixed

Term Length: 4 months

100% Renewable

\$0.0849 per kWh

Monthly Fee: \$0

Early Termination Fee. \$0

Additional Information: Fixed for 4 billing cycles, Month-to-month thereafter. New enrollments receive a \$75 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use.

This is not a promotional offer This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Fixed

Term Length: 12 months

0% Renewable



\$0.0869 per kWh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: SureLock 12 This is not a promotional effer

This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979 Rate Type, Fixed

Term Length;;24 months

0% Renewable

\$0.0859 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Early Termination Fee: \$100

Additional Information: SureLock 24 This is not a promotional offer. This is not a introductory offer

XOOM Energy Ohio LLC

(8\$\$) 997-8979

Rate Type: Fixed \$0.0889 per kWh Term Length: 12 months

Monthly Fee: \$0

50% Renewable

Additional Information: SimpleClean 12:50%

This is not a promotional effer. This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Variable

Term Length: I month

50% Renewable

\$0.0999 per kWh

Monthly Fee: \$0

Early Termination Fee: 50

Additional Information: SimpleClean This is not a promotional offer. This is not a introductory offer

XOOM Energy Ohio LLC (888) 997-8979

This is a introductory offer

Rate Type: Variable

\$0.0799 per kWh Additional Information: None Provided This is a promotional offer. SimpleFlex Term Length: I month

Monthly Fee: \$0

0% Renewable

Early Termination Fee, \$0



Chart Definitions

Apples to Apples Charts: The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

ccf: Hundred cubic feet. Used to measure natural gas.

Customer Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

Fixed Delivery Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

Electric Distribution Utility (EDU): The local electric distribution utility that delivers electricity to your home or business.

Supply Charge: The price of electricity or natural gas offered by a supplier.

Fixed Price: A fixed electricity or natural gas rate that will remain the same, for a set period of time.

Gas Cost Recovery (GCR) Charge: The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

Generation Charge: The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

Kilowatt Hour (kwh): A 1.000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

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Transmission Charge: Charge for transporting electricity from the generation plant to the local electric utility.

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Contact the suppliers that you are most interested in and ask the questions provided below. To sign up simply call that supplier. The supplier will contact your local electric utility for you.

3. Read and understand the supply contract

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

4. Receive confirmation

Your local electric utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.



AEP Energy Inc (855) 300-7192

Rate Type, Fixed

Term Length: 6 months

0% Renewable

\$0.0725 per kWh

Monthly Fee. \$0

Early Termmation Fee: \$10

Additional Information: America's Energy Partner(SM) This offer is limited to residential customers of AEP Ohio.

This is not a promotional offer This is not a introductory offer.

AEP Energy Inc

(855) 300-7192

Rate Type, Fried Term Length, 24 months

0% Renewable

\$0,0765 per kWh

Monthly Pee: \$0

Early Termination Fee. \$10

Additional Information: America's Energy Partner(SM) This offer is for residential customers of AEP Ohio only.

Thus is not a promotional offer

This is not a introductory offer

AEP Energy Inc

(855) 300-7193

Rate Type, Fixed

Terro Length: 31 months

9% Ronewable

\$0,0779 per kWh

Monthly Fee: \$0

Early Termination Fee, \$10

Additional Information: America's Energy Partnert SM) This price plan is through the May 2017 billing cycle. This offer is limited to residential customers of AEP

Ohio.

This is not a promotional offer This is not a introductory offer.

AEP Energy Inc

(855) 300-7192 Rate Type: Fixed

Term Length: 24 months

100% Renewable

\$0.0789 per kWh

Monthly Fee, \$0

Early Termination Fee: \$10

Additional Information: America's Energy Partner(SM) 100% Wind Product This offer is limited to residential customers of AEP Ohio

This is not a promotional offer. This is not a introductory offer

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 12 months

०% Renewable

\$0.0808 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: This offer is limited to Residential customer of AEP Olio. Visit our website at www.capitalenergyoluo.com for more details on switching!

This is not a promotional offer.

This is not a introductory offer

Capital Energy LLC

(855) 322-7448

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0.0818 per kWh

Monthly Fee: \$0

Early Termination Fee \$10

Additional Information: This offer is limited to Residential customer of AEP Ohio.

This is not a promotional offer. This is not a introductory offer

Censtar Energy Corp

(877) 529-6701

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0782 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information: None Provided This is not a promotional offer,

This is not a introductory offer.

Censtar Energy Corp

(877) 529-6701

Rate Type: Fixed

Term Length: 24 months

0% Renewable

\$0.0792 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information: 24 month fixed price

This is not a promotional offer. This is not a introductory offer.

Constellation NewEnergy Inc

(888) 898-4323

Rate Type: Fixed

Term Length Committee

0% Receivable



\$0.0789 per RWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided

This is not a promotioual offer Thus is not a introductory offer.

Constellation New Energy Inc

(888) 898-4323

Rate Type, Fixed

Tenn Length, 12 months

0% Renewable

\$0,0809 per kWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer.

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed

Term Length: 12 months

026 Renewable

\$0.0795 per kWh

Monthly Fee, \$0

Early Termination Fee. \$0

Additional Information. Enjoy a fixed rate for 6 months and leave behind seasonal price changes from your utility.

This is not a promotional offer

This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type, Fixed

Term Length: 18 months

0% Renewable

\$0,0795 por kWh

Monthly Fee, \$0

Early Termination Fee. \$0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.

This is not a promotional offer

This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length: 6 months

0% Renewable

\$0.0808 per EWh

Monthly Fee, \$0

Early Termination Fee, \$0

Additional Information: Enjoy a fixed rate for 6 months and leave behind the seasonal price changes and variable rates from your utility

This is not a promotional offer. This is not a introductory offer

Direct Energy Services LLC

(888) 566-9988

Rate Type: Fixed

Term Length-36 months

0% Renewable

\$0.0809 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 36 months. Nest features help you use up to 20% less electricity

This is not a promotional offer. This is not a introductory offer.

Direct Energy Services LLC

(888) 556-9988

Rate Type: Fixed

Torm Length: 24 months

0% Renewable

\$0.0819 per kWh

Monthly Fee: \$0

Early Termination Fee: \$200

Additional Information: Choose a Comfort and Control Plan from Direct Energy and receive a Nest Learning Thermostat. Lock in your electricity rate for 24 months. Nest features belo you use up to 20% less electricity

This is not a promotional offer.

This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length: 31 months

0% Renewable

\$0,0799 per kWb

Mondaly Fee: \$0

Early Termination Fee: \$199

Additional Information: This offer is for AEP residential customers only for term through May 2017

This is not a promotional offer This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type, Fixed

Term Length: 43 months

0% Renewable

\$0 0799 per kWh

Montidy Fee. \$0

Early Termination Fee. \$199



Additional Information: This offer is for AEP residential customers only for term through May 2015.

This is not a promouonal offer.

This is not a introductory offer.

DP&L Energy (800) 319-1356

Rate Type: Fixed

Term Length 24 months

0% Renewable

\$0.0809 per kWh

Monthly Fee: \$0

Early Termination Fee: \$99

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

OP&L Cuergy (800) 319-1356

Rate Type: Fixed

Term Length: 12 months

0% Renewable

\$0.0829 per kWh

Monthly Fee: \$0

Early Termination Pee: \$99

Additional Information: For AEP residential enstorners in Obio Power and Columbus Southern Power only

This is not a promotional offer. This is not a introductory offer.

Duke Energy Retail Sales LLC

(\$55) 289-7012

Rate Type: Fixed

Term Length: 38 months

0% Renewable

\$0 0759 per kWh Monthly Fee: 50 Early Termination Pee: \$99

Additional Information: We Make the Right Choice Easy - \$0.0759/kWh through December 2017 - Residential Customers of AEP Ohio only.

This is not a promotional offer. This is not a introductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0810 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP-Columbus Southern Power only.

This is not a promottonal offer. This is not a introductory offer.

FTR Energy Services LLC (877) 811-7023

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0949 per kWh

Monthly Fee: 50

Early Termination Fee: \$0

Additional Information: This is a Fixed 6-month offer for AEP- Olvo Power customers only

This is not a promotional offer This is not a miroductory offer.

FTR Energy Services LLC

(877) 811-7023

Rate Type: Variable

Term Length: 0 month

100% Renewable

\$0 1199 per kWh

Monthly Fee. \$0

Early Termination Fee: \$0

Additional Information: This is the Standard Variable Offer for AEP customer

This is not a promotional offer. This is not a introductory offer

FTR Energy Services LLC

(877) 811-7023

Rate Type: Variable

Term Length: I month

100% Renewable

\$0,0989 per kWh

Monthly Fee: \$0

Early Termination Fee: 50

Additional Information: This is a 1-month Introductory Price for AEP customers.

This is not a promotional offer This is a introductory offer.

IGS Energy

(800) 280-4474

Rate Type, Fixed

Term Length: 12 months

0% Renewable

Monthly Fee, \$0

Early Termination Fee. \$0

Additional Information: Fixed rate of \$0,0799 per KWH for 12 billing cycles.

This is a promotional offer. Earn Selgal in Fuel Rewards & Savings for every \$50 you spend with IGS Energy on your utility bill.

This is not a introductory offer.



IGS Energy

(890) 280-4474

Rate Type: Fixed

Terro Length, 12 months

100% Ronewable

\$0.0819 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: 100% Green fixed rate through 12 billing cycles.

This is a promotional offer. Earn 50/gal in Fuel Rewards/ly Savings for every \$50 you spend with IGS Energy on your utility bill.

This is not a introductory offer.

Integrys Energy Services Inc

(800) 397-8072

Rate Type: Fixed

Term Lengths 24 months

5% Renewable

\$0.0864 per kWh

Monthly Fee: Su

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a promotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(\$00) 397-8072

Rate Type: Fixed

Term Length: 6 months

5% Renewable

\$0.0874 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25

Additional Information: For AEP residential customers in Ohio Power and Columbus Southern Power

This is not a premotional offer. This is not a introductory offer.

Integrys Energy Services Inc

(\$00) 397-8072

Rate Type: Fixed

Term Length: 12 months

5% Renewable

SÚ 0884 per kWh

Monthly Fee: Su

Early Termination Pee: \$25

Additional Information: For AEP residential customers in Obio Power and Columbus Southern Power

This is not a premetional offer.

This is not a introductory offer.

Just Energy

(866) 587-8674

Term Length: 12 months

0% Renewable

Rate Type: Fixed \$0.0999 per kWh

Monthly Feet Su

Early Termination Fee: \$50

Additional Information, 12 month Fixed Price Program

This is not a premouonal offer. This is not a introductory offer.

Just Energy (866) 587-8674

Rate Type: Variable \$0.0782 per kWh

Term Length: I month

Morthly Fee. \$0

Oh Renewable

Additional Information: AEP - Ohio Power ONLY, Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer This is a introductory offer.

Just Energy

(866) 587-8674

Rate Type, Variable

Term Length, 1 month

0% Renewable

\$0.0869 per kWh

Monthly Fee, \$0

Early Tennination Fee: 50

Early Termination Fee: \$0

Additional Information: AEP - Columbus Southern Power ONLY. Month to Month Variable Program with an Intro Period where the Intro Price will 5% below Utility for the first month. Thereafter a month to month Variable Rate

This is not a promotional offer. This is a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

25% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Feet \$10

Additional Information: 12 month fixed rate, 25% Renewable Energy. Rate Available for New Customers Only,

This is not a promotional offer.

This is not a introductory offer

North American Power and Gas LLC

(888) 313-9086



Rate Type: Fixed

Term Length: 6 months

25% Renewable

\$0.0799 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: 6 month fixed rate 25% Renewable Energy, Rate Available for New Customers Only

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9085

Rate Type: Fixed

Term Length: 6 months

100% Renewable

\$0.0994 per kWh

Monthly Fee, \$0

Early Termination Fee, \$10

Additional Information, 6 month fixed rate, 100% Renewable Energy, Rate Available for New Customers Only

This is not a promotional offer This is not a introductory offer

North American Power and Gas LLC

(888) 313-9086

Rate Type: Fixed

Term Length: 12 months

100% Renewable

\$0,0994 per kWh

Montbly Fee: \$0

Early Termination Fee, \$10

Additional Information, 12 month fixed rate, 100% Renewable Energy, Rate Available for New Customers Only,

This is not a promotional offer. This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type: Variable

Term Length: 0 moorb

25% Renewable

Early Termination Fee: \$0

\$0 1199 per kWh Monthly Fee. \$0

Additional Information: General Variable for existing customers 25% Renewable Energy

This is not a promotional offer This is not a introductory offer.

North American Power and Gas LLC

(888) 313-9086

Rate Type. Variable

Term Length: 0 month

100% Renewable

\$0 1394 per kWh

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: General Variable for existing customers, 100% Renewable Energy

This is not a promotional offer

This is not a nitroductory offer.

Perigee Energy LLC

(866) 878-3492

Rate Type, Fixed

Term Lengto, 14 months

32% Renewable

\$0,0960 per kWh

Monthly Fee: \$0

Early Termination Fee. \$25

Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer.

Perigee Energy LLC

(866) 878-3492 Rate Type, Fixed

Term Length: 24 months

12% Renewable

\$0.0960 per kWh

Additional Information: None Provided This is not a promotional offer

This is not a introductory offer.

Monthly Fee: \$0

Early Termination Fee. \$25

Early Termination Fee: \$25

Perigee Energy LLC

(866) \$78-3497

Rate Type. Fixed

Tenn Longth. 12 months

Monthly Fee: \$0

12% Renewable

\$0.0968 per kWh

Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer.

Perigee Energy LLC

(866) \$78-3497

Rate Type: Fixed

Tenn Length, 18 months

12% Renewable

\$0.0983 per kWh

Monthly Fee: \$0

Early Termination Fee: \$25



Additional Information: None Provided

This is not a promotional offer

This is not a introductory offer

Public Power LLC (\$88) 354-4415

Rate Type: Fixed \$0.0849 per kWh

Term Length, 12 months

Term Length: 0 month

Term Length: I month

Term Length: I month

Monthly Fee: \$0

Term Length: 24 months

Term Length: 12 months

Term Length: 12 months

Monthly Fee, \$0

Monthly Fee, \$0

Monthly Pee: \$0

Monthly Fee: \$0

Monthly Fee, \$4

Additional Information: This is a 12-month fixed offer for customers of AEP This is not a promotional offer.

This is not a introductory offer.

Public Power LLC

(888) 354-1415

Rate Type: Variable

Su. 1199 per kWh

Monthly Fee: 80 Additional Information: None Provided

This is not a premotional offer, This is not a introductory offer,

SmartEnergy Holdings LLC

(212) 779-7000

Rate Type: Variable

\$0.0799 per kWh

Additional Information: AEP Ohio Power variable price product This is not a promotional offer. This is a introductory offer.

SmartEnergy Holdings LLC (212) 779-7000

Rate Type: Variable

\$0.0883 per kWh

Additional Information: AEP Columbus Southern variable price offer This is not a promotional offer, This is a introductory offer.

Source Power & Gas LLC

(888) 557-0065 Rate Type: Fixed

\$0.0785 per kWh

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer.

Source Power & Gas LLC

(888) 557-0065

Rate Type: Fixed

\$0,0799 per kWb

Additional Information: None Provided

This is not a promotional offer, This is not a introductory offer.

Star Energy Partners LLC

(855) 427-7827

Rate Type: Fixed

\$0 0889 per kWh

Additional Information: For residential customers of American Electric Power - Ohio

This is not a promotional offer This is not a introductory offer.

Star Energy Partners LLC (855) 427-7827

Rate Type, Fixed

Term Leogth, 24 months \$0 0889 per kWh.

Monthly Fee. \$0

Additional Information: For residential customers of American Electric Power - Ohio

This is not a promotional offer Thus is not a introductory offer. 0% Renewable

Early Termination Fee: \$0

0% Renewable

Early Termination Fee. \$0

4% Renewable

Early Termination Fee: \$0

4% Renewable

Early Termination Fee: \$0

0% Renewable

Early Termination Fee: \$250

0% Renewable

Early Termination Fee. \$150

0% Renewable

Early Termination Fee. \$50

0% Renewable

Early Termination Fee. \$95



Titan Gas and Power

(713) 355-6200

Rate Type: Fixed \$0,0790 per kWh Team Length 12 months

Monthly Fee: Su

5% Renewable

Early Termination Fee: \$10

Additional Information: None Provided This is not a promouonal offer.

This is not a introductory offer.

Titan Gas and Power

(713) 355-6200

Rate Type: Fixed

Term Length: 6 months

5% Renewable

\$0.0800 per kWh

Monthly Pee: 90

Early Termination Fee: \$10

Additional Information: None Provided This is not a promotional offer.

This is not a introductory offer.

Titan Gas and Power

(713) 355-6300

Rate Type: Fixed \$0.0810 per kWh Term Length, Linonth

5% Renewable

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: None Provided

This is not a promotional offer. This is not a introductory offer.

Titan Gas and Power (713) 355-6200

Rate Type: Fixed Só 9820 per kWh Term Length: 3 months

5% Renewable

Monthly Fee: \$0

Early Termination Fee: \$10

Additional Information: None Provided This is not a promotional offer. This is not a introductory offer.

Verde Energy USA Obio LLC

(800) 385-3862

Rate Type: Fixed

Term Length: 4 months

100% Renewable

\$0.0849 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: Fixed for 4 billing cycles. Month-to-month thereafter. New enrollments receive a \$75 cash bonus, a 20% discount on energy saving products and free access to Verde Energy Savings Solutions where customers can monitor and analyze their energy use.

This is not a promotional offer Thus is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type, Fixed

Term Length: 12 months

0% Renewable

\$0,0869 per kWh

Additional Information: SureLock 12 This is not a promonocal offer This is not a introductory offer.

Monthly Fee: \$0

Early Termination Fee. \$100

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type. Fixed

Term Length: 24 months

0% Renewable

\$0.0889 per kWh

Monthly Fee. \$0

Early Termination Fee: \$200

Additional Information: SureLock 24 This is not a promotional offer

This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979

Rate Type: Fixed

Term Length: 12 months

50% Renewable

\$0.0859 per kWh

Monthly Fee: \$0

Early Termination Fee: \$100

Additional Information: SimpleClean 12 50%

This is not a promotional offer This is not a introductory offer.

XOOM Energy Ohio LLC

(888) 997-8979 Rate Type: Variable

Term Length. I month

50% Renewable



\$0.0999 per kWh

Monthly Fee: \$0

Early Termination Fee: \$0

Additional Information: SimpleClean Tius is not a promotional offer This is not a introductory offer.

XOOM Energy Ohio LLC (888) 997-8979

Rate Type, Variable \$0.0799 per kWh

Additional Information: None Provided This is a promotional offer. SimplePlex This is a introductory offer Term Length, I month Monthly Fee: \$0

0% Renewable

Early Termination Fee: \$0



Chart Definitions

Apples to Apples Charts: The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

cef: Hundred cubic feet. Used to measure natural gas.

Customer Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

Fixed Delivery Charge: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

Electric Distribution Utility (EDU): The local electric distribution utility that delivers electricity to your home or business.

Supply Charge: The price of electricity or natural gas offered by a supplier.

Fixed Price: A fixed electricity or natural gas rate that will remain the same, for a set period of time.

Gas Cost Recovery (GCR) Charge: The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

Generation Charge: The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

Kilowatt Hour (kwh): A 1.000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

Local Distribution Company (LDC): The local natural gas distribution utility that delivers natural gas to your home or business.

mcf: Thousand cubic feet. Used to measure natural gas.

Monthly Fee: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

NYMEX: The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

Price to Compare: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

Renew. (Renewable) Content: The percentage of the contracted generation supply that is provided by a renewable energy source.

Renewable Energy: Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

Standard Choice Offer (SCO): Each year, Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

Standard Service Offer: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

Transmission: The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

Transmission Charge: Charge for transporting electricity from the generation plant to the local electric utility.

Transportation Cost: Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

Variable Price: A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.