BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application : of Duke Energy Ohio, Inc. for Approval of a Grid Modernization : Case Nos.
Opt-Out Tariff and a Change in : 14-1160-EL-UNC Accounting Procedures Including : 14-1161-EL-AAM a Cost Recovery Mechanism.

PROCEEDINGS

Before Bryce McKenney, Attorney Examiner, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-C, Columbus, Ohio, called at 10:00 a.m. on Thursday, October 15, 2015.

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17	Ohio Partners for Affordable Energy By Ms. Colleen L. Mooney	
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19	On behalf of the Ohio Partners for	
20	Affordable Energy.	
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Thursday Morning Session, 1 October 15, 2015. 2 3 4 EXAMINER McKENNEY: Let's go on the 5 record. Good morning. The Public Utilities 6 7 Commission of Ohio calls for hearing at this time and 8 place Case Nos. 14-1160-EL-UNC and 14-1161-EL-AAM being in the Matter of the Application of Duke Energy 9 10 Ohio, Inc. for Approval of an Advanced Meter Opt-Out Service Tariff. 11 12 My name is Bryce McKinney, and I'm the Attorney-Examiner assigned by the Commission to hear 13 this case. 14 At this time I'd like to take the 15 16 appearances of the parties with the company if that's 17 all right. 18 MS. WATTS: Yes. Thank you, Your Honor. Good morning. On behalf of Duke Energy Ohio, Amy 19 2.0 Spiller and Elizabeth Watts, 139 East Fourth Street, 2.1 Cincinnati, Ohio 45202. Thank you. 22 EXAMINER McKENNEY: Thank you. MR. ETTER: Good morning, Your Honor. 23 24 On behalf of Residential Utility Customers, the 25 Office of the Ohio Consumers' Counsel, Bruce J.

Proceedings

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Weston, Consumers' Counsel, Terry L. Etter, Assistant
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 2
      Consumers' Counsel. We are at 10 West Broad Street,
 3
      Suite 1800, Columbus, Ohio 43215. With me today is
 4
      Dane Stinson from Bricker & Eckler, 100 South
 5
      Street -- excuse me, 100 South Third Street,
      Columbus, Ohio 43215.
 6
 7
                   EXAMINER McKENNEY: Thank you,
 8
     Mr. Etter.
 9
                   Ms. Mooney.
10
                   MS. MOONEY: Yes, Your Honor. On behalf
      of Ohio Partners for Affordable Energy, I'm Colleen
11
12
     Mooney, 231 West Lima Street, Findlay, Ohio 45840.
13
                   EXAMINER McKENNEY: And staff.
14
                   MR. JONES: Good morning, Your Honor.
      On behalf of the staff of the Public Utilities
15
16
      Commission of Ohio, Ohio Attorney General Mike
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      DeWine, Assistant Attorneys General, Natalia
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     Messenger, John Jones, 180 East Broad Street,
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      Columbus, Ohio 43215.
2.0
                   EXAMINER McKENNEY: Thank you,
      Mr. Jones.
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                   Before we went on the record, we had a
     brief discussion. For purposes of this hearing, I'm
23
24
      going to refer to advanced meters and what the
25
      company has titled nonstandard meters as advanced
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      meters and traditional meters. Other than that, I
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      see no further matters to discuss before we proceed.
 3
                   Is the company ready to call?
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                   MS. WATTS: The company is ready to
      call. And we would ask Justin Brown to take the
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      witness stand, please.
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                   May I approach, Your Honor?
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                   EXAMINER McKENNEY: You may.
 9
                   Mr. Brown, I'm going to ask you to raise
10
      your right hand.
11
                   (Witness placed under oath.)
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                   EXAMINER McKENNEY: Thank you.
13
      seated.
                   MS. WATTS: Your Honor, I would ask that
14
      the application in this proceeding be marked as Duke
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16
      Energy Ohio Exhibit 1.
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                   EXAMINER McKENNEY: It will be so
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      marked.
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                   (EXHIBIT MARKED FOR IDENTIFICATION.)
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                   MS. WATTS: And we would ask that the
2.1
      testimony of Justin C. Brown be marked as Duke Energy
22
      Ohio Exhibit 2.
                   EXAMINER McKENNEY: So marked.
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                   (EXHIBIT MARKED FOR IDENTIFICATION.)
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8 JUSTIN C. BROWN, 1 2 being first duly sworn, as hereinafter certified, 3 deposes and says as follows: 4 DIRECT EXAMINATION 5 BY MS. WATTS: Sir, would you state your name, please? 6 Ο. 7 Α. Justin C. Brown. 8 And your place of employment, sir? Q. 9 Α. Duke Energy. 10 And do you have in front of you what's Ο. 11 been marked as Duke Energy Ohio Exhibit 2? 12 Α. Yes. 13 And is that the testimony you caused to 14 be prepared in this proceeding? 15 Α. Yes. 16 Do you have any additions or Ο. 17 corrections? 18 Α. No. 19 If I were to ask you the questions 2.0 contained therein again today, would your answers be 2.1 the same? 22 Α. Yes. 23 Q. And are they true and accurate to the 24 best of your knowledge? 25 Α. Yes.

Q. Thank you.

MS. WATTS: Mr. Brown is available for cross-examination.

EXAMINER McKENNEY: Thank you. Is there an order that the companies prefer that the intervenors would like to go in? OCC.

MR. STINSON: I think we're first.

8 That's fine.

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10 CROSS-EXAMINATION

- 11 BY MR. STINSON:
- Q. Good morning, Mr. Brown.
- A. Good morning.
- Q. My name's Dane Stinson, I'm representing the Office of the Ohio Consumers' Counsel.

Just a few other housekeeping matters

before we begin. When I refer to Duke Energy Ohio, I

may use the term "Duke" or "the company." Do you

know what I'll mean if I use those terms then?

- 20 A. Yes.
- Q. I also may use the terms "grid
 modernization/Smart Grid" interchangeably. Do you
 understand that?
- 24 A. Yes.
- Q. Also I may use the term "operating

company" to mean the Duke affiliate to provide

utility services to customers such as Duke Energy

Ohio being an operating company. Do you understand

the distinctions I'm making with that term?

A. Yes.

O. And you have before you your direct

Q. And you have before you your direct testimony filed in this proceeding.

A. I do.

- Q. Did you have any assistance in preparing that testimony?
- 11 A. I prepared the testimony.
- 12 Q. Did you have any assistance in preparing

13 | it?

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14 A. No.

15 O. No one?

16 A. Other than my legal counsel reviewing

17 | it.

18 Q. You've got to speak up a little bit for

19 me.

20 A. Other than my legal counsel reviewing

21 it.

Q. Okay. Thank you.

Now, you're employed with Duke Energy

Business Services, correct?

25 A. That's correct.

11 1 And that's an affiliate of Duke Energy Q. 2 Ohio? 3 Α. Yes. 4 Have you ever been an employee of Duke 5 Energy Ohio? 6 Α. No. 7 Your current position with Duke Energy 8 Business Services is manager of Grid Solutions, 9 Planning and Regulatory Support, correct? 10 Α. Yes. 11 And just to get my arms around what that 12 means, that means that you're manager of Planning for Grid Solutions? 13 14 I do some planning associated with Grid Α. Solutions as well, yes. 15 16 And you're also the manager of Ο. 17 Regulatory Support for Grid Solutions? 18 Α. Yes. It's all together, Planning and 19 Regulatory Support. 2.0 But your duties pertain solely to Grid Q. 2.1 Solutions? 22 Α. Correct. 23 Q. And you were appointed to that position in 2012? 24 25 Α. Correct.

Q. And what are your duties with respect to Planning?

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- A. With respect to Planning, I do -- I assist with strategy in the Grid Solutions group. I also assist with Planning from determining whether we need to file various regulatory proceedings on projects that we are hoping to do.
- Q. And what are your duties with respect to Regulatory Support?
- A. So Regulatory Support, any time there's questions that come back from any of the Commissions that we work with across the enterprise, my team, I'm responsible for coordinating that to subject matter experts.

Also if we have to file something, I'm kind of the business side and I make sure that we're -- what we're saying aligns with what we're doing as a department from a regulatory perspective. For instance, in this particular case I had responsibility for -- once the Commission issued a rule in this opt-out case, I had the responsibility for working with subject matter experts to determine the cost and for the filing.

Q. And by the rule, you're referring to the rule issued in Order No. 12-2050?

- A. I believe that's correct, yes.
- Q. That's contained in your testimony, correct?
 - A. Yes. 12-2050-EL-ORD, yes.
- Q. Okay. Thank you. And with respect to your Planning and Regulatory Support duties, isn't it correct that you perform these duties not only for Duke Energy Ohio, but for other affiliated operating companies?
 - A. Yes.

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- Q. I just want to clarify something for the record then. On Page 1, at Lines 20 to 21, my source of confusion here, I'll back up to page -- or the same page at Lines 5 and 6 where you refer to Duke Energy Ohio as the company. Do you see that?
 - A. I see that.
- Q. And on Page 1, Line 21, you state, "I have responsibility for both federal and state public policy and regulatory proceedings affecting the Company's Grid Solutions organization."
 - A. I see that.
 - Q. Did I read that correctly?
- A. That's right.
- Q. And that does not refer to solely Duke
 Energy Ohio, but it refers to the other affiliated

operating companies of Duke as well, correct?

- A. That would be correct, yes.
- Q. Okay. And in the state of Ohio, you coordinate the activities that relate to Duke's annual Smart Grid filings, correct?
 - A. Correct.
 - Q. How many employees do you oversee?
 - A. Two.

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- Q. And what are their functions?
- A. They essentially -- because we work in multiple jurisdictions, they're under my guidance and leadership. They both also do planning and regulatory support as needed.
 - Q. And what are their names?
- A. Brian Hughes and Evan Shearer.
- Q. And you're based in North Carolina, your office?
- 18 A. Charlotte, yes.
 - Q. And as manager of Grid Solutions,

 Planning and Regulatory Support, you also receive

 periodic reports regarding Duke Energy Ohio's Smart

 Grid implementation, correct?
- A. Correct.
- Q. And isn't it true that Duke Energy Ohio
 had substantially completed its Smart Grid

implementation of Ohio?

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- A. Yes.
- Q. As far as percentages, do you know how far along the deployment is?
- A. The -- as far as percentages, I don't believe we have any projects that go past the end of the year -- of this year; so of December 31, 2015, to close out the program.
- Q. So you anticipate that the Smart Grid projects will be fully deployed by the end of the year?
- A. So I anticipate that we will be finished with our project work.
- Q. Is there any type of work to finish prior to the end of the year?
- A. I'm sorry, I don't understand the question.
- Q. Well, you said you'll be finished with the deployment by the end of this year. I'm asking --
- 21 MS. WATTS: Objection, inaccurately 22 quotes his testimony.
- MR. STINSON: Well, can we have the last few questions reread, please, and answers?
- 25 BY MR. STINSON:

- Q. I'll just restate it. I believe you indicated that there would be no other projects to complete after the end of the year; is that correct?
 - A. That's correct.
- Q. Okay. By that you mean the Smart Grid project will be deployed by the end of the year?
 - A. Yes.

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- Q. Now, between now and the end of the year, are there other duties to be performed to deploy the Smart Grid project or program?
- A. So that the remaining projects that I'm aware of that are continuing is remediation of meters -- AMI meters, Smart meters, remaining through the end of the year.
 - Q. What do you mean by "remediation"?
- A. There could be a meter that has been installed and for whatever reason is not getting good reads back to the company, and we need to investigate as to why that's occurring.
- Q. And you're aware, aren't you, that within one year after staff declares that Duke has completed its Smart Grid deployment in Ohio, Duke is committed to file a base distribution rate proceeding with the PUCO?
- 25 A. I am.

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                   Is that a part of a stipulation,
              Ο.
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      correct, in a prior proceeding?
 3
              Α.
                   That is, yes.
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                   Were you involved in that prior
              Q.
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      proceeding?
              Α.
                   I was not.
 6
 7
              Q.
                  Are you aware of it?
 8
                  Yes, I am.
              Α.
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                   MR. STINSON: If I could approach, Your
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      Honor.
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                   EXAMINER McKENNEY: You may approach.
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                   MR. STINSON: I'm going to mark what is
13
      OCC Exhibit 1.
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                   EXAMINER McKENNEY: This is the
      stipulation and recommendation in 10-2326. It will
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16
      be so marked.
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                   (EXHIBIT MARKED FOR IDENTIFICATION.)
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                   MS. WATTS: Mr. Stinson, yes, thank you.
19
                   MR. STINSON: I didn't forget. I was
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      going the other way.
2.1
      BY MR. STINSON:
22
              Q. I'll give you a chance to look at that,
23
     Mr. Brown.
24
              A. Uh-huh.
25
                   (Witness reviewing document.)
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- Q. You ready?
- 2 A. Yes.

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- Q. I placed before you what is captioned "Stipulation and Recommendation" in Case

 No. 10-2326-GE-RDR. Do you recognize that as the stipulation we just referred to?
- A. I do.
 - Q. And just to draw your attention to Page 7, Paragraph d. That sentence refers to the filing of the rate case in the first year after full deployment, correct?
- 12 A. I see Paragraph d. Is there a specific sentence you would like me to reference?
 - O. First sentence.
- 15 A. Yes.
 - Q. And then the definition of full deployment is in Footnote 4 at the bottom of Page 6.
 - A. Correct.
- Q. Now, on Page 2, Line 10 of your testimony, you state that you're sponsoring two attachments to your testimony, correct?
 - A. Correct.
- Q. And the first attachment is JCB-1, correct?
- 25 A. Correct.

- 1 And that document generally provides for Ο. the calculation of the opt-out rates to be charged in 2 3 this proceeding? 4 Α. Correct. 5 Ο. And JCB-2 is the proposed tariff for this proceeding, correct? 6 7 Correct. Α. 8 Ο. Now, looking at JCB-1 first, was that prepared by you? 9 10 Α. Yes, it was. And if we could just look at Page 1 of 11 12 3, Page 1 of 3 provides for the total -- in the
- 14 A. Correct.

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Q. And in the last column, that's broken down to costs per customers, correct?

second column, the total of one-time costs, correct?

- 17 A. The last column would be --
 - Q. The \$462.04.
- A. Correct. That would be the one-time fee line item.
- Q. Correct. And that one-time fee was
 calculated by dividing the one-time costs of
 \$334,979.50 by the 725 assumed NSMO customers,
 correct?
- 25 A. Correct.

- 1 And the NSMO customers would be the same Ο. 2 as traditional meter customers? 3 Α. Correct. 4 Similarly, the ongoing costs, there's annual costs listed as \$352 -- I'm sorry, \$352,000 --5 \$352,553.29, correct? 6 7 Α. Correct. 8 Ο. And the monthly costs are \$29,379.44,
 - A. Correct.

correct?

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- Q. And the monthly costs were calculated by dividing the annual costs by 12, correct?
- 13 A. The monthly costs were calculated by dividing the annual costs by 12, correct.
 - Q. And then the monthly costs of \$40.53 was calculated by dividing the \$29,379.44 by 725 assumed NSMO customers, correct?
 - A. Correct.
 - Q. Thank you. Now, the one-time costs of 334-plus thousand dollars on Page 1 of Exhibit JCB-1 is broken down on Page 2 of JCB-1, correct?
 - A. That's correct.
- Q. And it's broken down into metering services, distribution maintenance, IT systems, correct?

- A. That's correct.
- Q. And have you provided any documents or workpapers to support those figures?
 - A. I had supported a discovery request during the process of discovery that gave a further breakdown of those numbers.
- Q. Do you recall if that was in response to Staff Data Request 1-008?
 - A. Yes.
- Q. I don't have copies of this data
 request, but I want to put it as part of the record
 just for context. I can show it to --
- MS. WATTS: May we go off the record for a moment?
- 15 EXAMINER McKENNEY: Let's go off the

16 record.

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17 (Discussion held off the record.)

18 EXAMINER McKENNEY: Let's go back on the

19 record.

20 Would you like this marked as OCC

21 Exhibit 2?

MR. STINSON: Yes. Mark this OCC 2,

23 please.

24 EXAMINER McKENNEY: This is the data

25 request.

1 MR. STINSON: This is Staff Data Request 01-008. At this point, Your Honor, this data 2 3 request, the responses are marked confidential, and I 4 believe at this point Duke is willing to waive the 5 confidentiality and enter these on the public record; is that correct? 6 7 MS. WATTS: That's correct, Your Honor. 8 EXAMINER McKENNEY: All right. Thank you. Then we will go ahead and stamp for the record, 9 10 this will be marked OCC Exhibit 2. 11 MR. STINSON: Thank you. 12 (EXHIBIT MARKED FOR IDENTIFICATION.) 13 BY MR. STINSON: 14 And, Mr. Brown, I've handed you what has Q. been marked as OCC Exhibit 2. Do you recognize this 15 16 as your responses to the Staff Data Request 17 DR-01-008? 18

Α. I do.

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Now, these attachments to the data request are not marked; so if you can bear with me. I'm going to look at what is in your packet, the fourth page. The first column under Topic Area is Meter Repair/Testing, Meter Storage Labor, and Cost of Non-Standard Meters.

> Α. Okay.

- Q. And those would be the one-time costs listed on JCB-1, Page 1, correct?
- A. So the total 54,737.50 aligns with the metering services line item associated with -- on Page 2 of my JCB-1.
- Q. Thank you. And in looking at that page, as well as the other four pages attached to the discovery response, why did you prepare these four pages, the four attachments?
- A. I prepared it in response to the question that was asked on Staff-DR-01-008.
- Q. So these four attachments were prepared in response to the data request?
 - A. Correct.

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- Q. And in the top left-hand corner of each of those four pages, it states that the draft was prepared at the request of counsel, correct?
 - A. Yes, in relation to this data request.
- Q. Going back to the fourth page again, we'll look at the cost of nonstandard meters in the first column. That would be the same thing as buying meters for reserve stock as you mention in Footnote 1 on Page 2 of JCB-1?
 - A. That is correct.
 - Q. And the rate of \$35 listed there is the

actual cost of a traditional meter?

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- A. Traditional meter.
- Q. And the number of meters addressed in Column 6 is 218, correct?
 - A. That's correct.
 - Q. How is that figure derived?
- A. That figure was derived utilizing 30 percent -- needing basically to have a 30 percent meter stock; 30 percent times 725 is 218.
 - Q. Okay. How was the 30 percent developed?
- A. That was from working with our subject matter experts, what the company typically would like to keep on hand as it relates to needing to have a specialized meter in place. So we needed to have approximately 30 percent stock.
- Q. How many traditional meters has Duke

 Energy Ohio removed in its advanced meter deployment,

 or Smart Grid deployment?
- A. We have removed hundreds of thousands. I don't know the exact number.
- Q. How many of those meters does Duke Energy retain on hand?
- A. As part of the Smart Grid deployment,

 part of the benefits customers receive is any meter

 salvage value that would flow back to customers in

- the Smart Grid rider. So throughout the project those meters were salvaged.
- Q. Duke Energy Ohio has no other traditional meters on hand at this point?
- A. I'm not aware of the number that we would have on hand at this particular point.
- Q. Is there a number on hand apart from the 218 that would be purchased?
- A. Like I said, I don't know the number that we would have on hand at this point of traditional meters.
- 12 Q. I'm not asking for the number. I'm asking if there are any.
 - A. I'm assuming we probably do have some number of traditional meters still on hand, yes.
- Q. Now, in the -- the total costs of the meters is listed as 7,612.50, correct?
- 18 A. Correct.

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- Q. And that sum was derived by multiplying
 the 35 meter -- \$35 meter cost by the number of
 meters, 218?
- 22 A. Correct.
- Q. And the \$35 unit cost, how was that developed or determined?
- 25 A. That was provided to me by our subject

matter experts.

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- Q. Do you know on what the \$35 was based?
- A. The actual cost of purchasing a meter.
- O. That's an actual vendor's cost?
- A. I believe so.
- Q. And when you're discussing the costs not only with the standard meter cost -- or the traditional meter cost, I'm sorry, but also the other costs on the four pages to the attachment, you developed those costs in project meetings with subject matter experts, correct?
 - A. That's correct.
- Q. And those project meetings generally occurred by telephone, correct?
 - A. Yes.
- Q. Other than what you have listed here in OCC Exhibit 2, the four attachments, is there any other documentation as to how the costs in those attachments were derived?
- A. So the rates being -- some of them would be labor rates, you see on that particular page that we're on shows \$50 as a rate. Additional background of those rates were provided in data requests by the subject matter experts in this case.
 - Q. Let's go to meter storage labor. What

is involved in meter storage labor?

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A. So that would be pulling in meters, tagging them -- unboxing them, tagging them into our system, reboxing them and putting them into a separate storage area, because these would be nonstandard or they would be traditional meters that are not the current standard for Duke Energy Ohio, so they have to be kept and managed separately.

So whenever there's a meter request or a request from a customer to opt out, to take advantage of the optional program, the individuals in this area would have to pull the nonstandard meter — traditional meter out of a separate storage stock and send it to a meter technician for it to be installed.

- Q. And this is only a labor expense, correct?
 - A. That is correct.
- Q. Does Duke have employees responsible for storing advanced meters or AMI meters?
 - A. Yes.
- Q. And do those same employees who perform the storage responsibilities for advanced meters, are those the same employees that also have responsibility for the storage responsibilities for the traditional meters?

- A. They would be, yes.
- Q. How many advanced meters does Duke Energy Ohio have installed?
- A. I don't know the exact number. It's hundreds of thousands.
- Q. How many of the advanced or AMI meters does Duke Energy Ohio have in storage?
 - A. I don't know that number.
- Q. Do you have an estimation as to whether it's more than a thousand or more than 5,000?
 - A. I have no estimation.
- 12 Q. But they do have some in storage,
 13 correct?
 - A. Yes.

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- Q. Would Duke Energy Ohio follow the same 30 percent rule?
- A. It seems logical to me, because when we had the discussions that was how the 30 percent was somewhat based on, that we needed to have 30 percent stock, but it also took into consideration that this was a specialized -- this was no longer the standard meter, and, therefore, may have to have more on hand. A lot of the comments and the discussion surrounding traditional meters are becoming more and more a nonstandard meter in the utility industry as a whole,

and so they're likely to become harder to obtain in future years.

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MR. STINSON: Could I have the question and answer reread, please?

(Record read back as requested.)

MR. STINSON: Your Honor, I move to strike the response after the word "but." After the word "but," Mr. Brown talks about how the traditional 30 percent was calculated. My question went to the advanced meters, the number of advanced meters under the 30 percent.

EXAMINER McKENNEY: Response.

MS. WATTS: Yes, Your Honor. Thank you. Mr. Stinson has asked a question about the company's policy with respect to storing meters and the 30 percent rule, and the witness is just describing how that 30 percent is arrived at and what the logic is behind it, and I think it was entirely responsive to the question.

MR. STINSON: My question went to the 30 percent for the advanced meters. His response went to the 30 percent for the traditional.

EXAMINER McKENNEY: Can you read it back to me one more time?

(Record read back as requested.)

1 EXAMINER McKENNEY: I'm going to grant 2 the motion to strike. Everything in the first half 3 of the question is fine, everything after "but" will 4 be struck. 5 MR. STINSON: Thank you, Your Honor. BY MR. STINSON: 6 7 Now, getting back to the exhibit, we're 8 looking at the topic area Meter Storage Labor. You 9 indicated that the rate of \$50 is a labor rate, 10 correct? That's correct. 11 Α. 12 Q. And hours to complete is one? 13 Α. Correct. 14 And that one hour would comprise the Q. responsibilities you indicated earlier? 15 16 Α. Correct. 17 The unit cost would be one hour times Ο. 18 the \$50-per-hour labor rate, correct? 19 Α. Correct. 2.0 And that would be multiplied by 218 Q. 2.1 meters to reach the total cost of \$10,875, correct? 22 Α. Correct. 23 Do you know how the hourly labor rate of 24 \$50 was derived? 25 Α. So the labor rate was provided by our

subject matter experts, but generally speaking in our discussions we talked about needing to provide an all-in rate. And so typically the rates that are in the -- in this filing include your base labor rate, they include fringes and benefits, and for some of the line items that require travel they include vehicle charges.

- Q. Is travel involved in meter storage labor?
- A. No.

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- 11 Q. This is a purely labor rate?
- 12 A. It's purely labor.
- Q. And those costs were communicated to you during the project meeting with subject matter experts?
- 16 A. Yes.
 - Q. Were there any studies or analyses done as to the length of time it took to perform the storage to do these?
 - A. The time -- hours to complete in this particular instance was based on the knowledge and experience of our subject matter experts.
 - Q. So no additional studies or analyses were done outside of their experience?
- 25 A. To my knowledge, no.

Q. Let's move on to Meter Testing/Repair. What's involved with that duty?

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A. So the meter testing and repair, what would occur there is a meter would be brought onto the testing bench. There is two separate tests that are performed; one is a low usage test, the second one is a high usage test. If perhaps after those tests are performed, the meter needs calibration for whatever reason, the meter technician would calibrate the meter and then reperform both the low usage test and -- as well as the high usage test.

Additionally, the meter tech would also pull the cover off the meter and do a physical inspection of the meter. And then if the meter is in good working order; in other words, it passes the low usage as well as the high usage tests, the cover is put back on with a seal and put back into meter stock. If for some reason the meter does not pass the low and high usage test and it cannot be calibrated, the meter would be scrapped.

- Q. And that service is performed with respect to the meters -- the 218 meters?
- A. Meter repair and testing would assume that we would need -- that all the meters that we would have to replace as a part of this opt-out

service would be required.

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- Q. So all replacement meters would be tested?
 - A. Correct.
- Q. And by that you mean that if a customer had an advanced or AMI meter, and that meter were switched out for the traditional meter, correct?
 - A. Yes.
- Q. Are there or have there been any Duke Energy Ohio customers who have had installed an advanced or AMI meter and requested that that be switched out for a traditional meter?
 - A. Could you repeat the question, please?

 MR. STINSON: Could you read it, please?

 (Record read back as requested.)

THE WITNESS: Yeah. I don't have any direct knowledge that if after we've installed something, an AMI meter, if a customer has requested it being removed. I'm not aware of any direct customers asking for that, but it's -- it quite could be likely.

22 BY MR. STINSON:

- Q. But you're not aware of it, correct?
- A. I'm not aware.
- Q. Do Duke's employees also repair and test

AMI meters?

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- A. Yes.
 - Q. And would the employees who have the responsibility with repairing and testing traditional meters be the same employees that have the responsibility for repair and testing AMI meters?
 - A. Yes.
 - Q. And, again, just referring to Page 4 again of the Attachment 2, OCC Exhibit 2 under the topic Meter Repair and Testing, the rate of \$50 is an hourly labor rate, correct?
 - A. Yes, it is.
 - Q. And you've estimated in the fourth column it would take one hour to complete the meter repair and testing?
 - A. Yes.
 - Q. And to derive the total cost of \$36,250, you have multiplied the \$50 one-hour labor rate times 725 meters, correct?
 - A. That's correct.
- Q. Let's talk a little bit about the 725 meters. My understanding is that 325 of those meters were for or represent customers who, quote, at any time had requested to retain their traditional meter, correct?

- A. So the -- are you asking how the 725 was --
- Q. I'm asking about the 325 right now, what that figure represents.
- A. Yes. In my testimony I believe I explained that at any time during our deployment, a total of 325 customers at any time requested not having a Smart meter.
- Q. And by "any time during the deployment," is that a cumulative figure?
 - A. It's a cumulative figure.
 - Q. And when would that have begun?
 - A. 2008.

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- Q. So from 2008 to the present, 325 customers at some point requested to retain their traditional meters, correct?
 - A. Yes.
- Q. And how many customers currently have a traditional meter that they have requested to retain in lieu of the AMI meter?
- A. So today there's 105 customers who have requested not to have an AMI meter and so, therefore, they have not been installed as an AMI meter. We have not performed a meter swap for those customers, so the 105 today still have a traditional meter.

- Q. On Page 7, Lines 3 -- beginning at Line 3 of your testimony, if you could preview that.
 - A. Page 7, Line 3?
- Q. Right. Beginning at Line 3 through Line 8.
 - A. Yes, okay.

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Q. I believe we've already discussed the 325 customer at any time issue, so we can move on from that. I want to talk about the 400 customers who did not receive AMI meters because they were unresponsive to the company during the deployment and have hard-to-access meters that are not accessible by the company, i.e. indoors, behind locked gates, and require the customer to provide the company access.

Now, by "unresponsive," am I correct that by that you mean that you sent notices to those customers asking that you would be permitted to do this -- asked Duke to have access to do the swap and that customer didn't respond to those notices?

A. So the notice was a letter or postcard that was sent out letting them know what we would be doing, that we would be coming to their house within the next couple weeks. And what would actually occur with these customers, the company would have gone on site to the customer premise, identified that the

meter is not where they can gain access to it, and therefore we couldn't do a meter swap. And then the company would typically do phone calls -- at least three phone calls to the customer to try to get in touch with them about the meter swap project.

We also would send another letter to the customer asking them to try to schedule an appointment time with us, either during the day, evening hours or weekends to try to do a meter swap. And those 400 are customers who have not responded and have a hard-to-access meter basically being — that we cannot access it — have access to it, it's either indoors or behind locked gates without the customer present.

- Q. Okay. In the other circumstance where there's not hard-to-access meters, if the company sends the notice and there's no response, could the company just switch out the traditional meters for an advanced meter?
 - A. Yes.

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- Q. So the problem there is that it's hard to access?
 - A. Correct.
- Q. Does the company have any program that permits customers with hard-to-access meters to

telephone in their meter readings per month?

- A. I believe there was a legacy program that -- for -- that customers were -- would be able to call in their meter read if for some reason the meter reader could not gain access to it that particular month.
- Q. And that program is still in effect, correct?
 - A. It's really not used anymore to my knowledge, because predominantly all of our customers have advanced meters in place where we're able to read remotely.
- Q. Well, those 400 customers don't, do they?
- 15 A. They do not.

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- Q. So my question is: Is the program still in place?
- A. It is still listed on our website. To my knowledge, it's still in place.
- Q. And customers can still use that program?
- A. They could still phone in their meter read.
- O. Pardon me?
- 25 A. They could still phone in their meter

read.

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Q. Now, going back to your testimony, which is Duke Exhibit 2, JCB-1, Page 2, back to the first line, Metering Services, you calculated -- well, let me back up.

What you did there, you took the total cost from the Attachment 2, Staff Data Request 1-008, the total of 54-thousand-plus dollars, and placed that in the second column, correct?

- A. Correct.
- Q. And then you divided that by 725 assumed customers to get the \$75.50?
 - A. I believe that's a monthly cost --
 - Q. Right.
 - A. -- on the right-hand column.

I'm sorry, the one-time cost, not monthly cost, yes, correct.

- Q. Okay. Thank you. With respect to the meter testing and repair we've been talking about, was there any -- first of all, was that one-hour project period or hours to complete, was that conveyed to you during the project meetings with your subject matter experts?
- A. Yes.
 - Q. And do you know if there was any

analysis done as to how long it typically takes to repair and test those meters?

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- A. They use their knowledge that they have been doing meter repair and testing for quite some time to derive the one-hour time.
- Q. Would every nonstandard -- I'm sorry. Would every traditional meter purchased need to be repaired?
 - A. Would -- please repeat the question.
- Q. Well, you've indicated that under your 30 percent rule Duke Energy wants to purchase 218 meters, and you're requesting a cost for repair and testing to include those meters. I'm asking if those 218 meters, would they need to be repaired?
- A. So we assume the total of 725 customers would take advantage of the program. The 218 meters, if you'll note there on that particular page, the meter storage labor is only including the 218, but the -- as well as the cost of nonstandard meters is only 218, so that represents 30 percent of 725. Then meter repair and testing would be testing and making sure all the 725 meters that we would deploy for those customers would be tested out correct.
- Q. And that would include the 218 meters, correct?

A. So the new meters that come in were not included -- the ones we would buy for meter stock are not included in the 725, because those are in additional meter stock. The meter testing and repair would be the meters that we deployed. The 725 would be what we would deploy for the customers we assumed will take advantage of the program.

MR. STINSON: I'm sorry, could you read that answer back?

(Record read back as requested.)

11 BY MR. STINSON:

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- Q. Well, where did the 725 meters you deploy come from?
- A. That was assumed we would have some sort of meters flowing back from our deployment that we'd be able to take advantage of and deploy the 725.
- Q. So the 725 you're talking about would be the traditional meters that were replaced by the advanced meters?
 - A. Correct.
- Q. So I suppose you have at least 725 of those traditional meters still on hand?
- A. We were assuming that we would have that amount.
- Q. I'm still asking whether all those 725

- meters you would deploy, whether each of those will need some type of repair.
- A. Yes. We would need to repair -- we would need to test those meters.
- Q. I'm not talking -- the category lists testing and repair. I know you want to test all of them. My question goes to whether you need to repair all 725.
- 9 A. We wouldn't know if we need to repair 10 all 725 until we test them.
- 11 MR. STINSON: Could we take a quick 12 break, Your Honor?
- EXAMINER McKENNEY: Let's take a short recess. Go off the record.
- 15 (Recess taken.)
- 16 EXAMINER McKENNEY: Let's go back on the record.
- 18 Mr. Stinson.
- 19 BY MR. STINSON:

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- Q. Okay. Just a few more questions about the meter services costs. Customers who have never had an AMI meter installed, they're going to keep their traditional meters, correct?
- A. Yes. They would keep a traditional meter.

Q. And that would be true of the 725 customers we've talked about?

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- A. I'm not sure I understand your exact question there.
- Q. Well, the 325 customers who have requested to retain their traditional meters, the 400 customers who can't be switched out because of the access issues, those customers are going to retain their existing traditional meters, correct?
- A. So it would be the 105 that you previously mentioned and the 400, we continued to work with those customers to see if we can gain access. So, but, yes, they would retain a traditional meter if they chose to opt out.
- Q. And under the proposed tariff, which is in Attachment JCB-2, those customers would incur the meter services charge, correct?
- A. Yes. We filed a uniform tariff that aligned with the -- what we believe aligned with the Commission rule, and it would be a one-time charge and an ongoing fee.
- Q. And those same customers -- let me preface it by the fact that we talked about the same employees would be performing meter reading -- meter repair and testing on AMI meters and storage labor on

AMI meters, and those 105 customers and 400 customers we've discussed will pay the costs of those services as well, correct?

A. Yes.

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- Q. And that would be through the Smart Grid rider?
- 7 A. When you were referring to the cost of 8 these services --
 - Q. I'm referring to the service -- the meter repair and testing and the meter storage labor for AMI meters.
 - A. For AMI meters?
 - Q. Right. You indicated that Duke employees also perform meter reading -- metering repair and testing and meter storage labor services on AMI meters, correct?
 - A. Yes.
 - Q. And my question is whether the persons that retain their traditional meters would also pay those costs for repair, testing and storage for the AMI meters?
- A. For what would be our traditional meter, yes, I'm assuming so.
- Q. Well, I think we got confused there.

 Let me back up again.

A. Okay.

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- Q. Traditional meter is the -- the non-AMI, correct?
 - A. Traditional meter is non-AMI.
 - Q. Okay. Let's back up.
 - A. Okay.
 - Q. We -- you've testified before regarding the meter repair, testing, and the meter storage, labor expenses with respect to traditional meters, correct?
- 11 A. Yes.
 - Q. And I believe you also indicated that Duke employees also perform those same services on AMI advanced meters, correct?
 - A. It would be the same group, yes.
 - Q. Yes. So I'm asking whether persons who retain a traditional meter would also be charged for those services with respect to AMI or advanced meters?
 - A. So I'm -- so that would get to the point of where -- I'm assuming, yes, that they would.
- Q. Why don't we move on. The next category
 that we have on JCB-1, Page 2, is Distribution
 Maintenance, correct? In Footnote 2 it states,

 "Distribution Maintenance includes: removal of AMI

meters and/or installation of non-standard meters,"
correct?

- A. It does, yes.
- Q. And let's go to OCC Exhibit 2, that would be the second page of that exhibit, and the topic area is Meter Swaps and Installs, correct?
 - A. Yes.
- Q. And that would be the same thing as Distribution Maintenance?
 - A. Yes.

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- Q. Now, on JCB-1, Page 2, distribution maintenance expense was calculated by dividing the \$37,120 by 725 assumed NSMO customers, correct?
 - A. Correct.
- Q. And that would give a one-time cost of \$51.20, correct?
- 17 A. Correct.
- Q. Now, going to OCC Exhibit 2, the second page, Meter Swaps and Installs, the rate there is listed as \$51.20.
 - A. Correct.
- Q. That was multiplied by one hour to complete the task, correct?
- A. Correct.
- 25 Q. That would give a unit cost of 51.20?

A. Yes.

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- Q. And multiplied by \$725 gives you the 37,120 total cost, correct?
 - A. Correct.
 - Q. And do you know how the -- well, first of all, is the rate of \$51.20 a labor rate?
 - A. The rate in this instance includes labor, as well as fringes and benefits, as well as car costs -- vehicle costs associated with the -- in the rate.
- Q. Do you have a breakdown of what those different costs are?
- 13 A. Those were provided in discovery in the
 14 case, the additional breakdown of the labor of that
 15 rate.
- Q. I'm asking if you know, though.
 - A. I don't have it in front of me, no.
 - Q. And that information was conveyed to you as to the rate cost during your project meetings with project experts -- subject matter experts?
 - A. That's correct.
- Q. Going back to the footnote on
 Footnote 2, Attachment JCB-1, Page 2, it states
 there, "...removal of AMI meters and/or installation
 of non-standard meters."

Now, there's no situation, is there, that Duke would just be installing nonstandard meters?

- A. That would be better read as "and," so the "or" shouldn't really be in there.
- Q. So removal of AMI meters and installation of nonstandard meters would refer to the swapout, replacing an AMI with a traditional meter?
 - A. That's correct.
- Q. And the charge of -- the one-time charge of \$51.20 would then capture the cost of removing the AMI meter and installing the nonstandard meter, correct?
 - A. Yes.

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- Q. And the 105 customers we've been talking about, the 400 customers we've been talking about who retained their traditional meters, those customers would still be assessed the distribution maintenance charge?
- A. I think from that perspective, when we filed our tariff we wrote up a uniform tariff rider that would really apply to customers now as well as moving forward. So we assumed that all the customers would essentially have an AMI meter in place.
 - Q. Well, in answer to my question, would

- customers who retain their traditional meters still be subject to the 500 -- I'm sorry, \$51.20 charge listed on Attachment JCB-1, Page 2?
 - A. They would be.
- Q. And is it also the case with respect to meter swaps that the project managers developed the \$51.20 based upon their experience?
- A. Yes. That came from the subject matter experts, yes.
 - Q. Based upon their experience?
- 11 A. Yes.

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- Q. No other analyses or studies were
 performed to determine, well, the lengths of time it
 took to perform that test?
 - A. It's based on their experience of previously having to swap meters in the past.
 - Q. We may have covered this somewhat, but you testified that the labor costs include fully loaded labor costs, correct?
 - A. Yes.
- Q. And that would include fringe benefits, such as vacation and healthcare costs; is that right?
 - A. Yes.
- Q. Pardon me?
- 25 A. Yes.

1 Okay. During deployment of the Smart Ο. 2 Grid program, did Duke hire nonemployee contractors to install the AMI meters? 3 4 Α. We did. 5 Ο. Duke did not pay those contract employees fringe benefits, correct? 6 7 Contractors did not get paid fringe Α. 8 benefits. 9 No vacation, no healthcare costs? 10 No. Α. 11 Does Duke currently -- my understanding Ο. 12 is that Duke currently intends to do the meter swaps with its own employees, correct? 13 14 That's correct. Α. But that plan also could change in the 15 Q. 16 future to use contract employees, correct? 17 Α. I think -- I would assume that it could 18 based on business needs, but these numbers were based off of employee costs. 19 2.0 The third line on Attachment JCB-1, Ο. 2.1 Page 2, lists IT costs, correct? 22 Α. Yes. 23 Q. And that amount, the one-time cost is 24 \$243,122, correct? 25 Α. Yes.

- Q. And the one-time, per-customer cost was developed by dividing that sum by 725, correct?

 A. Correct.

 O. Footnote 3 says, "IT systems includes:
- Q. Footnote 3 says, "IT systems includes:
 IT project to build NSMO billing and service routing
 functionalities into Customer Management System
 (CMS)," correct?
 - A. Correct.

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- Q. And isn't it true that the \$243,120 figure is the actual cost of improvements?
 - A. That is the actual cost, correct.
- Q. Does the cost relate to building a new IT system or modifying an existing one?
 - A. Refers to modifying an existing.
 - Q. Now, Duke had proposed to defer the \$243,122 in IT costs; is that correct?
 - A. Correct.
- Q. And by that you mean that Duke would defer recovery of the costs to Duke Energy Ohio's next base rate proceeding?
 - A. Correct.
- Q. If that deferral is allowed, all distribution customers would pay those IT costs, correct?
- 25 A. Yes.

- Q. And, in fact, Duke Energy Ohio currently recovers IT capital costs and expenses in distribution rates set in Duke Energy Ohio's last distribution rate case, correct?
- A. I wasn't a party to the negotiations in that particular case; so I don't know exactly what all's included in that base rate case.

8 EXAMINER McKENNEY: I'll follow up on 9 that.

THE WITNESS: IT costs can be both capital and expense.

EXAMINER McKENNEY: Capital and expenses are recovered in distribution rate cases in base distribution rates?

THE WITNESS: That sounds correct, yes.

EXAMINER McKENNEY: Okay.

19 BY MR. STINSON:

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- Q. Do you have a copy of your application before you, that's Duke Exhibit 1?
 - A. Are you referring to my testimony?
- Q. Duke's application in this proceeding.
- A. The only thing I have in front of me is my testimony that you handed me and the exhibits, as

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well as the data request from Staff 01-008, and I have the -- what you've handed to me as the stipulation and recommendation in Case 10-2326-GE-RDR.
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Well, are you aware in the application

that Duke expected IT costs to amount to \$777,997.50?

Let me strike that. I'll just move on to -
EXAMINER McKENNEY: Well, let the record

reflect I'll hand the witness a copy of Duke's

application. Do you have a copy of that application?

THE WITNESS: I do not have a copy of

11 the application.

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EXAMINER McKENNEY: I'll hand the witness a copy of Duke's application which has already been marked as Duke Exhibit 1, unless Duke has a copy.

MS. WATTS: I have one.

EXAMINER McKENNEY: As your exhibit.

MS. WATTS: I don't have extras.

EXAMINER McKENNEY: Take mine.

Mr. Stinson, is there a page in that application you'd like to direct the witness to?

MR. STINSON: Yes. It's on Page 3,

23 Paragraph 6.

24 THE WITNESS: Page 3, Paragraph 6. I do see the 777-.

BY MR. STINSON:

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- 2 Q. And that's for total one-time costs,
 3 correct?
 - A. That's for total one-time costs.
 - Q. And Page JCB-1, Page 1, states that those one-time costs are 33 -- I'm sorry, \$334,979.50, correct?
 - A. Correct.
 - Q. And the only difference between the one-time costs on that page and the application would be the IT costs listed in JCB-1, Page 2?
 - A. Correct. The -- so JCB-1, Page 2, reflects IT costs of 243,122, which is the actual costs -- actual costs to perform the IT system modification.
 - Q. So the IT estimated costs were decreased from \$686,140 to the \$243,122 in your testimony, correct?
 - A. That is correct.
 - Q. You led the team that developed the costs for IT modifications, correct?
 - A. There was a project manager specifically assigned from the IT team that put that together, and I led the team, yes, that was responsible for all the costs.

- Q. You didn't have any direct responsibility for developing those costs, correct?
- A. I did not specifically develop the line item costs for the IT. That was from our subject matter experts in the IT Department.
- Q. And you're relying on what they provided you in their project meetings, correct?
 - A. Yes.

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- Q. Now, the IT modifications you describe are currently completed, correct?
 - A. Yes.
- Q. But that system will not be used until the -- a proposed opt-out tariff is approved, correct?
- A. That the modifications will not be used until the opt-out tariff is approved.
 - Q. And what do those modifications support?
- A. So when we started as a project team looking at the rule that the Commission issued, we kind of -- we quickly realized that to do an efficient and scaleable program to be able to offer to all customers, we had to do the IT modifications. Those modifications included the ability to bill any approved fees one time as well as ongoing, it put a special condition for customers who choose this --

the nonstandard meter option so that when customers call in, maybe have bill questions or complaints, you can see that they are traditional customer -- using a traditional meter as opposed to an AMI meter.

It also flags the customer so that if we had to do a meter swap, it will automatically route through our work management system to send a tech out to do the meter swap so they make sure they have the right meter with them. And I believe that was all the major components.

- Q. And aren't there already some Duke customers that do not -- we've already established, correct, that some Duke customers, the 105 and 400 we talked about earlier, do not have advanced meters, correct?
 - A. Correct.
- Q. And although the IT modifications are not being used at this point, Duke is still serving those customers who have retained their traditional meters, correct?
- A. We are still, yes, serving those customers, yes.
 - O. Pardon me?
- 24 A. Yes.

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Q. And Duke bills those customers for their

per-kilowatt-hour electric usage?

A. We do.

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- Q. And the IT costs will be billed to all customers regardless of whether they have an AMI meter or have retained a traditional meter, correct?
- A. We are requesting in our application to defer the IT costs to the next base rate case.
- Q. And if it's not deferred, do you propose that AMI customers and customers who retained their traditional meters be charged that IT cost?
 - A. Yes.
- Q. Mr. Brown, isn't it true that Duke
 Energy Ohio currently -- through its base
 distribution tariffs currently recovers costs for
 meter installation and meter replacement?
 - A. Of our standard meter, yes.

MR. STINSON: Could you read that answer back, please?

19 (Record read back as requested.)

20 BY MR. STINSON:

- Q. And by "standard meter," you mean?
- 22 A. AMI.
- O. AMI meter.

And were those costs developed or

charges developed at the last base distribution rate

case?

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- A. So I want to make sure we're clear, that there was a project initiative that has gone on for many years, since 2008, that you asked me previously about. That project cost is recovered through the Smart Grid rider on an annual basis, and that would have included the cost to install an AMI meter.
- Q. Were costs to install or replace meters included in the last distribution rate case, to your knowledge?
- A. I wasn't involved in the negotiations for that rate case.
 - Q. So your answer is you don't know?
 - A. I don't know.
- Q. Why don't we move on to recurring costs then. What I'm referring to then is your Attachment JCB-1, Page 3 of 3. And the first line there under topic area is Metering Services. And in Footnote 1 it indicates, "Metering Services includes: manual meter reading for monthly on-cycle reads, off-cycle reads, and revenue assurance," correct?
 - A. That's correct.
- Q. And on-cycle reads is essentially the monthly meter reading?
- 25 A. Yes.

- Q. And off-cycle reads are meter reads at the customer's request?
- A. Yeah. They're typically for move-in, move-out, bill complaints type situations.
 - O. Initiation/termination of service?
- A. Right.

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- Q. And the revenue assurance service is related to theft investigations, correct?
 - A. Correct.
- Q. I think on OCC Exhibit 2, again, the last of the four attachments, under Topic Area on the left-hand side, there are areas captioned "Monthly Meter Reading," "Off-cycle Meter Reading," and "Revenue Assurance," correct?
 - A. Correct.
- Q. And does that correspond to the metering service of Line 1 of JCB-1, Page 3?
- A. Yes.
- Q. Attachment JCB-1, Page 3, there's annual costs listed there of \$349,015, and monthly costs of \$29,084.58, correct?
- 22 A. Yes.
- Q. And, again, the monthly cost was
 calculated by dividing the 349,000 figure by 12,
 correct?

- A. Correct.
- Q. And the last column is Monthly Cost per NSMO Customer. And that cost was calculated by dividing the monthly cost of 29,000-plus dollars by 725 customers, correct?
- A. Correct.

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- Q. And that 349- -- \$349,015 also appears in the calculation on the fourth sheet of OCC Exhibit 2, correct?
 - A. Correct.
- 11 Q. And the costs for the monthly meter
 12 reading on OCC Exhibit 2, the fourth page, that would
 13 be the same as the on-cycle?
 - A. Correct.
- Q. And the rate of \$40, is that a labor rate or does it include something else?
- A. So that rate includes labor, fringes and benefits, as well as vehicle costs.
- Q. And you know the breakdown between the labor and the vehicle costs?
- A. That was provided in discovery. I don't have it in front of me.
- Q. And the hours to complete is one hour, correct?
- 25 A. Correct.

- Q. And that, again, was based upon the experience of the subject matter experts?
 - A. Correct.
- Q. The seventh column, Number of Events Annually, is 800 -- or 8,700, correct?
 - A. Correct.
- Q. And that figure was developed by multiplying the 725 customers by 12 --
 - A. Correct.
 - Q. -- for the total of \$348,000, correct?
- 11 A. Correct.

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- 12 Q. On Page 5, Line 21 of your testimony.
 - A. What line was that again, please?
 - Q. Page 5, line -- beginning of Line 21, it states there that, "Customers opting out will likely be spread throughout the entire service territory making travel to and from each customer location more time consuming..."
 - Isn't it correct that you developed the monthly meter reading cost based upon travel from the central Queensgate location to a customer meter location and back, correct?
- A. It was developed -- we talked about this
 when it was -- like I mentioned in testimony, the
 customers are likely to be spread out across the

service territory, and we do have our meter operations consolidated to the Queensgate operations center.

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So we looked at -- generally speaking, the furtherest customer away would be approximately 70 miles and estimated it would probably take about 90 minutes to drive there, and the nearest customer would be about 15 minutes away. And so we looked at that, and through the experience of the subject matter expert and meter reading, we kind of derived it was going to take approximately one hour to read a meter.

- Q. But my question is that you derived that one-hour figure by assuming that the meter reader would drive from the Queensgate central office area to the customer's location and then back?
- A. I think that it would be -- so part of the meter reading would include route analysis to make sure that it's as sufficient as possible. So if these customers are all in the same billing cycle, there could be an opportunity to go from meter to meter.
- Q. I'm talking about how you calculated this amount on OCC Exhibit 2, the fourth page to the attachment. Did you assume that the meter reader

would travel from the company's headquarters to the meter location and back?

- A. They would eventually have to come back, but they could potentially read multiple meters along the way.
 - Q. And was that how the cost was developed?
 - A. Correct. Correct.
- Q. Based upon a route rather than individually going to a meter and back for each customer?
- A. Because we didn't know what the routes would potentially look like because folks haven't taken -- we don't know where the customers would be. If they're on the same billing cycle, then you would be able to go from meter to meter.
 - Q. Do you have a copy of your deposition in front of you, Mr. Brown?
- A. No.
- MR. STINSON: May I approach, Your
- 20 Honor?

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- 21 EXAMINER McKENNEY: You may.
- MS. WATTS: Mr. Stinson, do you also
- 23 | have the errata sheet that was provided yesterday?
- MR. STINSON: The errata sheet is at the
- 25 back. It is attached to the back.

MS. WATTS: Thank you.

2 MR. STINSON: Do you have a copy?

MS. WATTS: I do. I don't have that

sheet, but I do.

5 BY MR. STINSON:

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Q. If you'd like to -- I'm going to present to you what is your deposition, Mr. Brown. I placed before you, Mr. Brown, what is captioned with this case caption and entitled "Telephone Conference Call Deposition of Justin C. Brown." Do you have that before you?

A. I do.

- Q. And do you recognize that as your deposition in this proceeding taken October 7th?
 - A. I do.
- Q. And you were under oath during that deposition, correct?
- 18 A. Yes.
- Q. I'd like to direct your attention to Page 67 of the deposition.
 - A. Okay.
- Q. And I'm going to read at the bottom,

 "Question: The one-hour travel time or average

 travel time you calculated, was that calculated based

 upon a trip to and back to the operation center from

65 an individual customer's location? 1 "Answer: It was." 2 3 Did that correctly state the question 4 and answer in your deposition? 5 Α. I think when I was answering that question --6 7 Ο. Well --8 EXAMINER McKENNEY: I'm going to ask you just to answer the question that he asked. Did he 9 10 correctly read that? THE WITNESS: He correctly read it, yes. 11 12 BY MR. STINSON: 13 0. Thank you. Have any routes been developed to this point for the customers who have 14 retained their traditional meters? 15 16 I'm not aware that they -- that a 17 special route has been created for them. 18 Does the -- does Duke Energy Ohio 0. 19 currently have large industrial customers who have 2.0 their meters manually read? 2.1 Α. Yes. 22 Ο. And isn't it true that some of the 23 customers who have retained traditional meters, their 24 meters are read on the routes along with the

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industrial customers?

- A. I believe so.
- Q. And that would be from meter to meter, correct?
 - A. Correct.

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- Q. Without a trip back to operations headquarters after each meter read, correct?
 - A. Correct.
- Q. And typically for the 105 customers and the 400 customers we've talked about that have the traditional meters, typically a meter reader would report to the Queensgate facility, he or she would be given a list that they'd perform the meter reads, and then would return to the Queensgate location after the readings have been taken, correct?
 - A. Correct.
- Q. And isn't it true that it takes approximately seven minutes to read a meter?
 - A. That's an average, yes.
- Q. Let's talk a little bit about the off-cycle meter reading. I'm referring again to OCC Attachment 2, it would be the fourth page of that attachment, the second topic area. The rate, again, is \$40, and that would be also the same combined labor rate and vehicle charge, correct?
 - A. Correct.

- Q. And you don't have a breakdown for those, either, correct?
 - A. That was provided through discovery.
- Q. And the one hour was developed by the subject matter expert's experience, correct?
 - A. Correct.
 - Q. Conveyed to you during project meetings?
 - A. Yes.

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- Q. And isn't it correct that the total cost was developed by assuming that one percent of traditional customers would need an off-cycle meter reading, correct?
 - A. Correct.
- Q. So that would calculate to seven events annually?
- 16 A. Yes.
 - Q. And then the annual cost of \$290 was calculated by multiplying the seven events times the \$40 rate, correct?
 - A. Correct.
 - Q. So in this situation, the customer who actually requested the special meter reading wouldn't pay the \$40 cost his or herself, but all customers would be charged that fee, correct, or that charge, all opt-out customers?

- A. All opt-out customers.
- Q. Is that correct?
- A. Yes.

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- Q. Was there any type of studies performed to determine that one percent of traditional -- or opt-out customers would require the service?
- A. That was based on experience from the team I was working with, the subject matter experts, on what they see as normal course of business.
- Q. But no data or analyses were performed, no data gathered or analyses performed to corroborate that figure?
- A. There's really no way we could have determined that, because the individuals -- we don't know who would be opting out yet to look at the history of their request for off-cycle meter reads. This was, generally speaking, what we see in the normal course of business across our meter population.
- Q. The one percent is based upon the general experience?
 - A. Correct.
- Q. And is there data that would reflect the general experience?
 - A. It's from our subject matter experts.

- Q. But I'm talking about whether there's data -- any records as to the number of times customers have requested the off-cycle meter read.
 - A. No.

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- Q. The company doesn't keep those records?
- A. I'm not aware. I relied on the subject matter experts to -- for that information.
- Q. The next line, Revenue Assurance, you made the same one percent assumption there, correct?
 - A. Correct.
- Q. And that is also based upon the subject matter expert's experience?
- A. Yes. They generally go out and physically inspect for revenue assurance purposes prior to our implementation of AMI, the meter population. And since we are no longer able to remotely interrogate a meter if they have a traditional meter -- you can remotely interrogate an AMI meter and get certain information to help us ascertain if there could be tampering going on -- you physically have to send an individual out to the customer location to do a physical inspection.

MR. STINSON: Could I have the question and read reread, please?

(Record read back as requested.)

MR. STINSON: Move to strike everything
after "Yes" as nonresponsive to the question.

EXAMINER McKENNEY: Response.

MS. WATTS: Your Honor, he's answering the question. He was asked what this was based upon, and he's explaining what the experience is that form the answer to the question. I don't know how he could answer it any differently.

EXAMINER McKENNEY: I agree with Ms. Watts. Motion to strike is denied.

I want to clarify the record too. By "revenue assurance," you mean tampering and theft; is that correct?

14 THE WITNESS: Correct.

15 EXAMINER McKENNEY: Thank you.

16 BY MR. STINSON:

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- Q. Does the charge here represent the number of meters that will be tampered with?
- A. Please -- repeat the question, please.

 I don't understand it.
- Q. Well, I'm trying to figure out whether the -- again, we have a number of events annually, there's seven. Is that the number of investigations?
- A. So as I mentioned previous, if a customer has a traditional meter, we're no longer

able to remotely interrogate that meter. Previous to our Smart Grid implementation, which AMI was a part of, you had to -- we had to physically inspect approximately one percent of our total meter base.

Since we are unable to do that remotely with these traditional meters, we still have to send a person out to do a physical inspection of this meter population. And so these costs here, this line item is associated with sending out an individual to do a physical check.

- Q. So that charge is for sending a person out to investigate, right?
 - A. That's correct.
- Q. And the charge is not for confirmed incidents of tampering, correct?
 - A. It is not.

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- Q. And just to go back to the Page 4 of OCC Exhibit 2, Page 4 of the attachment, under the Revenue Assurance row, the rate there is \$100. Is that a labor rate only?
- A. This includes labor rate, fringes and benefits, as well as vehicle costs.
- Q. And do you have a breakdown of the vehicle costs for that?
- A. I do not in front of me. It was

provided in discovery.

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- Q. And the one hour to complete, that was based upon the subject matter expert's experience?
 - A. Yes.
- Q. And the \$725 figure is just based upon the hourly rate of \$100 times 725 customers, correct?
- A. It's actually, yeah, it's times -- it's one percent of that -- of the 725, which I think was actually 7.25, and that gets you \$725.
- Q. Well, let's stick with that. I mean, there's a rate of \$100, seven annual occurrences; so should the total cost be 700?
- A. It's -- actually it's -- one percent of 725 -- 725 is 7.25, and that's how it was calculated.
- Q. Let's move on to Distribution

 Maintenance, again, referring to Attachment JCB-1,

 Page 3, Footnote 2 indicates "Distribution

 Maintenance includes: purchasing, locating, and

 installing additional communication devices to read

 stranded meters caused by NSMO."
 - By "stranded meter," what do you mean?
- A. So part of our deployment includes

 meters that are read via a mesh network. And there
 is a possibility that a customer that chooses to opt

 out -- we have mesh networks -- meters can talk

through meters and get back essentially to a grid communication device, and that grid communication device backhauls the information to the company.

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If -- certain meters could be left stranded if -- they communicate through a meter that has -- a customer has elected to opt out and, therefore, it would be installed with a traditional meter. The stranded meters would be left without any communication back to the company. And this line item would be costs to install additional communication devices to be able to make those stranded meters talk back to the company.

- Q. And the company has not yet installed any additional communication devices, correct?
- A. The deployment of AMI meters was still ongoing during 2014, and it would be hard to determine if those -- any customers who had requested a nonstandard meter would warrant a communication device being installed.

MR. STINSON: Motion to strike, it's not responsive, Your Honor. I asked if any of the communication devices had been installed.

MS. WATTS: Well, I would object, because Mr. Stinson hasn't specified a time period.

Perhaps if he would specify a time period, the answer

1 | could be more clear.

EXAMINER McKENNEY: Can I have the question and answer back?

(Record read back as requested.)

5 EXAMINER McKENNEY: Motion to strike's going to be denied.

BY MR. STINSON:

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- Q. So has the company, to your knowledge, installed any communication devices as a result of a stranded meter?
- A. So as part of our deployment, there was engineering analysis performed on where to place communication devices, and there was, through the project deployment, reworking of communication devices to ensure all meters read correctly.
 - Q. Again, my question is: Have any communication devices been installed as a result of a stranded meter?
- MS. WATTS: Objection, again, as to there's no time specified.

21 MR. STINSON: I'm asking --

22 EXAMINER McKENNEY: Objection's

overruled. If you know the answer, you can answer

24 the question.

THE WITNESS: Well, would you repeat the

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2 BY MR. STINSON:

Q. Again, my question is: During the deployment, has there been any communication device installed as a result of a stranded meter?

MS. WATTS: Asked and answered.

EXAMINER McKENNEY: Objection's

overruled.

THE WITNESS: So as I mentioned, when you -- when we do -- during the deployment, we engineer it where the communication devices lived, and you asked because of a stranded meter.

I guess I'm going to help you here. A stranded meter would be, in your question, somebody that has requested to opt out. To my knowledge, that has not occurred.

BY MR. STINSON:

- Q. Well, there are 105 customers with traditional meters, and there are 400 customers with the access issues who have traditional meters. As a result of those customers retaining their traditional meters, has the company had to install a communication device?
- A. I'm not aware of specifically having to install a communication device related to those

- customers that we had -- have not been able to do a meter swap for.
- Q. And going back to the fourth page of OCC Exhibit 2, the attachment -- sorry, we're on the third page.
- A. Okay.

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- Q. In the top area it's captioned
 "Communication Device Installation," "Communication
 Device" on the second line.
- The rate of \$344.30, what does that represent?
 - A. So that rate, that represented fully loaded labor, two technicians, the truck to go out and actually perform the installation of an additional communication device.
 - Q. And that rate was provided to you from your subject matter experts during your project meetings?
 - A. It was. And I believe I also updated that particular rate in my testimony as well.
 - Q. And the hours, do you believe that's based upon the subject matter expert's experience?
 - A. It is.
- Q. No additional analyses or data was reviewed to derive that period?

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                   It was based on recent project
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      experience of installing communication devices.
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                   And the frequency is one percent of the
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      customers, correct?
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              Α.
                   Correct.
                   And how is that derived?
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                   So we assumed that this tariff, that you
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      would have churn, customers coming off and on
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      choosing this particular program. One percent-type
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      churn could represent a need to install seven
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      communication devices annually on our system.
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                   MR. STINSON: Can I have that answer
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      reread, please?
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                   (Record read back as requested.)
      BY MR. STINSON:
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                   That assumption was made without respect
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      to the customer's location, correct?
                   I'm not sure I understand your question.
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              Α.
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                   Well, you're assuming a churn of one
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     percent --
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              Α.
                   Right.
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                   -- for the need to install a
      communications device?
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              Α.
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              Q.
                   And that one percent assumption's made
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- without regard to the customer's physical location?
- A. Yes, because we don't know who would take it at this time.
 - Q. The next line is the cost for a range extender. That's an equipment cost?
 - A. It is.
 - Q. And is that the actual vendor cost, the \$270?
 - A. It is.
- Q. And isn't it true that the communication devices would support reading AMI meters?
 - A. Yes.

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- Q. Do you know when Duke intends to file its next base rate distribution rate proceeding?
- 15 A. I do not.
 - Q. Now, isn't it true that if a customer expresses a concern about having an AMI meter installed, the customer has two options, the first being to have a traditional meter?
- A. I believe that's what this tariff was filed for.
- Q. And is another option to have the AMI
 meter located further from the customer's residence?
- A. The customer can have their meter base moved, and we will install a meter base somewhere

- else -- or, excuse me, a meter and that meter base somewhere else on their property.
- Q. And isn't it true that the customer pays for that relocation?
 - A. Yes.

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- Q. Is another option for Duke to turn off the communications function of the Smart meter, or the advanced meter?
- A. I don't think that that's allowed by Commission rule in that we have to offer a traditional meter, and the traditional meter is a meter that doesn't have the ability to do two-way communication.
- Q. Isn't it true that if you turn off the communications functionality, that meter would not have the capability to communicate with two-way communications?
- A. The meter wouldn't communicate via two-way, it would still have the capability.
- Q. Let's talk a little bit now about your Exhibit JCB-2. That is the proposed tariff, correct?
 - A. That's correct.
- Q. Did you prepare that tariff or was it prepared under your supervision?
 - A. It was with assistance from our Rates

Department.

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2 MR. STINSON: I'm sorry. Could you reread the answer, please?

(Record read back as requested.)

5 BY MR. STINSON:

- Q. Why don't we look at the Background section of the tariff. That provides, "Section 4901:1-10-5(J) of the Ohio Administrative Code (OAC) states that electric utilities shall provide customers with the option to remove an installed advanced meter and replace it with a traditional meter," correct?
 - A. Correct.
- Q. So will the one-time charge in Duke's proposed tariff apply to customers who choose to remove an already installed advanced meter and replace it with a traditional meter?
 - A. It would.
- Q. The Background section goes on to state that the rule -- that under the rule, customers must be given the option to decline installation of an advanced meter and retain a traditional meter, correct?
 - A. Correct.
- Q. So the one-time fee in Duke's proposed

tariff -- let me start over.

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So would the one-time fee in Duke's proposed tariff apply to customers who choose to decline installation of an advanced meter and retain a traditional meter?

- A. So as we wrote and come up with the costs associated with this, we submitted a uniform tariff. Like I mentioned earlier, our implementation is predominantly complete with our meters.
 - Q. So your answer's yes?
 - A. Yes.
- Q. Let's look at the Charges section of the tariff. It states that, "Residential customers who request a traditional meter rather than an advanced meter shall pay a one-time fee of \$462.04 and a recurring monthly fee of \$40.53," correct?
 - A. Correct.
- Q. Now, that language does not distinguish between customers who want an already installed advanced meter replaced with a traditional meter, and those customers who decline an advanced meter and want to keep their traditional meter, does it?
 - A. It does not.
- Q. Duke's calculation of the one-time charge was based on an estimated 725 customers who

would refuse to have an advanced meter installed at their premises, correct?

A. Correct.

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- Q. And that 725 number includes 325 customers who has already refused to have an advanced meter installed at their premises, correct?
- A. At any time through the project had not wanted an advanced meter.
- Q. So Duke would not have to remove an advanced meter and install a traditional meter for those customers, correct?
- A. Only for the customers who currently do not have a traditional meter.
- Q. And the 325 customers we referenced already had the traditional meter, correct?
- A. No. The 105 that we've talked about previously are the customers who -- 105 is a subset of the 325.
 - Q. Uh-huh.
- A. And so the delta between 105 and 325, those customers currently have an AMI meter.
- Q. But at the time -- at one time they didn't refuse to take the advanced meter, correct?
 - A. Correct.
 - Q. And at that time they had retained their

traditional meter, correct?

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- A. They currently have -- so the delta, the difference between 105 and 325, that subset of customers currently have an AMI meter.
- Q. I understand that. But at the -- at one point they refused the advanced meter, correct?
 - A. They did.
- Q. And when they refused, they had the traditional meter at their premises, correct?
- 10 A. When they refused, they still had the traditional meter at their premise.
 - Q. Okay. And the 400 customers that we've been talking about with access issues, those customers still have the traditional meter at their premises, correct?
 - A. Correct.
 - Q. Are you familiar with the Ohio Revised

 Code rules that implement the rulemaking you

 reference in your testimony, the Ohio Administrative

 Code?
- MS. WATTS: Object as to form.
- MR. STINSON: Well, I think I said --
- 23 let me restate the question.
- MS. WATTS: Thank you.
- MR. STINSON: Well taken.

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      BY MR. STINSON:
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                 Are you familiar with Section
      4901:10-05(J) of the Ohio Administrative Code?
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              Α.
                 I am.
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                  And would you agree that that would be
      the rule that implements the rulemaking we discussed
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      earlier?
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                   MS. WATTS: And, Mr. Stinson, I'm sorry,
     but I think you said 29 instead of 49, but I think we
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      all know what you're talking about.
                   MR. STINSON: It is 49, Section 4901.
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                   THE WITNESS: I'm familiar with the
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     opt-out provisions around that in that rule area,
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      yes.
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                   MR. STINSON: If I could approach, Your
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      Honor.
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                   EXAMINER McKENNEY: You may.
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                   MR. STINSON: I won't mark this, I'll
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      just provide it to the witness for a reference since
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     he's familiar.
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- THE WITNESS: Thank you.
- 22 BY MR. STINSON:
- Q. And if you could turn to that,
- 24 4901:1-10-05(J).
- A. Do you know what page it's on to help me

does state that the utility may establish a recurring

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fee; is that correct?

While we're discussing this, the rule

A. Yes.

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- Q. Or it may establish a one-time fee, I'm sorry?
 - A. Correct. Yes.
 - Q. Go back to OCC Exhibit 2 for a second, the last of the four attachments with monthly meter reading costs. We've identified before that the \$40 includes both fully loaded labor costs and some vehicle expenses, correct?
 - A. So which one are you looking at? I'm sorry.
 - Q. OCC Exhibit 2 has the four attachments. I'm at the last attachment looking at Monthly Meter Reading, the first row of that table.
 - A. Okay. Yes. Okay. I'm there.
 - Q. And I'll repeat that we've established that the rate of \$40 is for the fully loaded labor costs plus some vehicle expense, correct?
 - A. Yes.
 - Q. And that \$40 applies to what I would call typical meter reads and as well to the hard-to-access meter reads?
- 23 A. The monthly meter reading would be, yes, 24 sending a meter reader to a customer's location that 25 has a -- that's chosen the opt-out service, the

traditional meter.

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Q. Were the estimated labor costs hard for the hard-to-access meters?

MS. WATTS: Objection as to the form.

MR. STINSON: Well, do you know with respect to the \$40 rate, Mr. Brown, whether it includes estimated labor costs for the hard-to-access meters?

MS. WATTS: Objection as to form again.

EXAMINER McKENNEY: I'm going to --

what's wrong with the form in the second one?

MS. WATTS: Well, indoor meters are not necessarily hard-to-access meters, and the witness has not said anything about hard-to-access meters.

EXAMINER McKENNEY: Mr. Stinson, care to rephrase?

MR. STINSON: Well, I think we've had lots of testimony about hard-to-access meters, and that's why they haven't been changed. I'm just wondering whether there's additional labor expenses through additional time to gain access to read that meter.

EXAMINER McKENNEY: I'll allow the question.

25 THE WITNESS: So for meters that would

be indoors or behind locked gates, we would have -we'd hope to have a key for those premises that the
customers would give us to be able to continue to
read those meters.

BY MR. STINSON:

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- Q. Would there be hard labor costs associated with that?
- A. So the rate -- the hours really to complete the meter read includes both indoor and outdoor meters. Some of those indoor meters would likely have to have the technician also have to have a key and catalog that in and out to be able to read the customer's meter.
- Q. So you're saying that the one-hour completion time is the same for the hard-to-access readers as other meters?
 - MS. WATTS: Objection as to form.

EXAMINER McKENNEY: Again --

MS. WATTS: Your Honor, we're not talking about here hard to access, we're talking about indoor meters. Those are two different categories.

MR. STINSON: I'm going with the witness's testimony, Your Honor, that hard-to-access meters on Page 7, Line 7, "...hard-to-access meters

that are not accessible by the Company (i.e. indoors, 1 2 behind locked gates) and require the customer to provide the company premises." I'm using the 3 4 witness's terminology. 5 EXAMINER McKENNEY: Objection's overruled. 6 7 MS. WATTS: Your Honor, if I may, I do 8 think there's a misunderstanding, but we -- I'll --9 EXAMINER McKENNEY: If there's a misunderstanding, I'll allow Mr. Stinson to ask the 10 question, you can clear it up on redirect. 11 12 MS. WATTS: Okay thank you. 13 EXAMINER McKENNEY: As to the form of the question, the question goes to hard-to-access 14 meters as indicated in your testimony. So you may 15 16 answer to the best of your knowledge in accordance 17 with the question that was asked.

THE WITNESS: So the 400 customers that we cited here, they would be given the option of whether to come on to the opt-out program, and we would then read those meters on a monthly basis.

Does that answer your question?

BY MR. STINSON:

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A. I'm sorry. I'm just confused by what

you're asking.

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- Q. I'll try to ask it again.
- A. Okay.
- Q. I'm looking at the time to read the hard-to-access meters you've described in your testimony versus the time to read a typical meter that is not identified as hard to access. Is more time involved in reading the hard-to-access meters?
- A. Okay. So we would hopefully, if a customer were to come on to the program, we would have -- we would work with the customer so that the meter is not hard to access on a walk-by meter read.

So as I stated in my testimony, these are typically indoors and behind locked gates, of which we don't have a key. So we would try to work with these customers to gain a key so that they're not hard to access, because what we previously talked about, that generally speaking once you arrive at a customer's site it takes on average seven minutes to do the full meter read, and that took into account indoor and outdoor meters.

Q. And the company still has 400 hard-to-access meters where it hasn't been able to access the company's property to make the meter swap, correct?

- A. That is correct.
- Q. On Page 7, Line 5 of your testimony, you mention Duke's multi-year deployment, correct?
 - A. Yes.
- Q. And just to clarify, is that deployment of Duke's Smart Grid system?
- 7 A. Yes. Yes.

8 MR. STINSON: Can we have a moment, Your

9 Honor?

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10 EXAMINER McKENNEY: Let's go off the

11 record.

12 (Discussion held off the record.)

13 EXAMINER McKENNEY: Let's go back on the

14 record.

15 BY MR. STINSON:

- Q. Mr. Brown, the company proposes to

 charge the meter reading charge on a monthly basis,

 correct?
- 19 A. That's correct.
- Q. And will that charge apply if a meter is not read during a given month?
- 22 A. We will attempt to read all meters.
- Q. So if a meter is not read in a given month, the charge will still apply?
- 25 A. Yes.

- Q. We've discussed a lot about the 105 customers and the 400 customers. Do you understand what we're talking about still, right?
 - A. Yes, sir.

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- Q. And am I correct that the company knows the locations of those customers?
 - A. I think that would be reasonable, yes.
 - Q. And the company bills those customers?
 - A. Yes.
- Q. And that -- nevertheless, the company did not do any analysis as to the cost to serve the 105 customers, correct?
- A. To serve -- no, we did not specifically for those 105, because we don't know if they were willing to take the opt-out service.
 - Q. And by -- let me rephrase the question.

The company did no analysis as to the cost to provide those customers with the standard meter, correct, or the traditional meter?

- A. We did our costs based on how long it would take to actually perform the service. And so, therefore, it could be applied to whatever -- ever how many customers choose to take the service.
- Q. But you did not consider specifically the locations of those 105 customers?

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                  We did not.
              Α.
                  Or the 400 customers?
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              Q.
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              Α.
                   No.
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                   MR. STINSON: No further questions, Your
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      Honor.
                   EXAMINER McKENNEY: Thank you,
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      Mr. Stinson.
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                   Let's go off the record.
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                   (Discussion held off the record.)
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                   EXAMINER McKENNEY: Let's go back on the
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      record.
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                   Mr. Jones.
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                   MR. JONES: Thank you, Your Honor.
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                         CROSS-EXAMINATION
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      BY MR. JONES:
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              Q. Good morning, Mr. Brown.
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              A. Good morning.
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              Q. I'm John Jones, I represent the staff in
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      this proceeding.
                   I have a question for you: Do you still
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      have a copy of the metering rule up there,
      4901:1-10-05?
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              A. I do.
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              Q. Okay. And are you familiar with that
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rule?

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- 2 A. I am.
 - Q. Okay. And does that rule provide that the metering accuracy shall be the responsibility of the utility?
 - A. Metering accuracy?
 - Q. Accuracy.
- A. You would have to point me to specific language.
- 10 Q. Yes. I would refer you to (F), letter
 11 F.
 - A. "Metering accuracy shall be the responsibility of the electric utility," yes.
 - Q. So having that responsibility, that's something you wouldn't charge the tariff then, right, that's the company's responsibility that the meter has to be accurate absent a request from a customer?
 - A. Yes.
 - Q. Okay. All right. Now, I want to ask you: When did you become aware that the number of customers that refused the AMI meter became -- or was reduced to 105?
- MS. WATTS: Objection as to form.
- 24 EXAMINER McKENNEY: Can you explain what
- is wrong with the form?

1 MS. WATTS: Yeah. There is no 2 reduction. The current number of customers who do 3 not wish a Smart meter is 105. That number wasn't 4 reduced from anything. BY MR. JONES: 5 I guess I'm asking: When did you become 6 7 aware of the 105 number? 8 It was through working to gather the Α. 9 costs associated with this -- this program. 10 And when was that? Q. 11 Α. That would have been last year when it 12 was filed. 13 Ο. Okay. And you prefiled this testimony on September 18th, 2015, correct? 14 15 Α. Correct. 16 So why did you say 325 customers on 17 Page 7 instead of 105? On Page 7 of my testimony? 18 Α. Page 7, Line 4. 19 Q. 2.0 Right. So I said, "That number is based Α. 2.1 roughly on 325 customers who have at any time refused 22 an AMI meter during the Company's multi-year deployment..." 23 24 And so the 325 in our eyes, in my eyes, 25 were customers who were interested in an alternative

solution. So assuming that those customers are still interested in, that's why the 325 was included as part -- makes up the 725, that they could, quite frankly, still be interested in taking a non- -- the advanced meter opt-out service.

- Q. But you testified that the delta between the 125 and the -- excuse me, 105 and 325 have since decided to go with the AMI meter; is that correct?
 - A. That's correct.

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- Q. So those customers, the delta, they're no longer in play here for being customers who are refusing the AMI meter; is that correct?
- A. No. I wouldn't characterize it like that. I'd characterize it as over the course of our deployment, roughly 325 said at any time "I don't want it," and currently today there is 105 customers who have said that that still don't have an AMI meter. So our assumption is the delta between that, that those customers are likely to still be interested in an optional advanced meter opt-out service.
- Q. So it's your position today that you're sticking with your 725; is that correct?
- A. As an estimate of how many customers we believe could take advantage of it, yes.

- Q. Well, let me ask you about the 400 customers who did not respond and you couldn't -- they have hard-to-access meters. When is the last time you checked on that number?
- A. I know that we have continued to reach out to those customers to see if we can gain access to do the meter swap. I believe that number is probably lower than 400, but at the time that we put this together we still went with 400 customers are likely to in that section.
 - O. How much lower than 400?
 - A. I don't know.

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- Q. So it's probable those numbers will go down, correct, from 400?
- A. It could if the customers don't choose to have the service. Like I said, this tariff filing was meant to be offered to all of our electric residential customers, so any of those customers could take advantage of the program.
- Q. And now those 400 customers you say that are unresponsive, were they not responsive to the postcard and to the letter that the company sent out?
 - A. And phone calls.
- Q. And phone calls. And when was this number first -- when did you first develop this

number?

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- A. It was last year when we originally filed the application.
- Q. Okay. And since that time, the company has continued to reach out to these customers?
 - A. We have.
- Q. But today you don't know how many of those customers have been contacted and had this discussion with -- about their options here?
- A. So this is not specifically discussing the opt-out program?
 - Q. No. I mean, you're saying they're unresponsive, but you've continued to reach out to those customers.
 - A. Correct.
- Q. But this has been a year ago, right?
- 17 A. Right.
- Q. Well, since that time, you don't know
 how many customers then have since been responsive to
 the company; is that correct?
 - A. That's correct.
- Q. But you believe that number would be lower today?
- A. Of the 400 that we're discussing here, it's likely to be lower.

99 1 And how much lower, you don't know? Q. 2 Α. Correct. 3 Could be substantially lower, couldn't Q. 4 it? 5 Α. It could be. What is the life of a traditional meter? 6 Ο. 7 Α. Life of a traditional meter? I quess I 8 don't understand your question. Use and useful life of a traditional 9 Ο. 10 meter. 11 Α. I would -- I don't know the exact life, 12 but I would estimate, you know, 30 years perhaps. 13 Q. Thirty years. How about an advanced 14 meter? Those have a lot more technology in 15 Α. 16 them, and it's likely lower, probably 15, 20. 17 Now, are you familiar with the Commission's order in Case No. 12-2050-EL-ORD? 18 19 A. I don't recall that number off the top 20 of my head. Could you explain what that --2.1 Ο. This is the case and the proceeding 22 where the metering rule was developed and approved. 2050? 23 Α. 24 O. Yes. 25 Α. Yes, okay.

And you previously had a discussion with Ο. Mr. Stinson about alternate -- alternatives to opt out working with customers. Do you remember that? Do you recall that conversation? Α. Yes. Okay. And you had testified that turning off the communication function was not an option because the Commission's rules prohibited that. Was that your testimony? I did say that. I believe the Α. Commission specifically -- in the first order in the case specifically discussed about that, that that wasn't really an option for complying with the rule. Q. Okay. MR. JONES: Your Honor, may I approach the witness? EXAMINER McKENNEY: You may. MR. JONES: Approach counsel first. EXAMINER McKENNEY: Off the record real quick. (Discussion held off the record.) EXAMINER McKENNEY: Back on the record.

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BY MR. JONES:

Commission's order. It's the entry on rehearing in

Mr. Brown, I'm handing you a copy of the

- Case No. 12-2050-EL-ORD, which was issued on
 December 18th, 2013. Do you see that before you?
- 3 A. I do.
- MR. JONES: Your Honor, I'm not going to
 mark this as an exhibit, I just want to reference the
 order as to this discussion.
- 7 EXAMINER McKENNEY: That's fine.
- 8 MR. JONES: Thank you.
- 9 BY MR. JONES:

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- Q. And, Mr. Brown, if you would refer to
 Page 3 of the entry on rehearing, and the first full
 paragraph, and middle of that paragraph, beginning
 with "The Commission notes," do you see that?
 - A. On Page 3?
 - Q. Yes. First full paragraph that starts with "Further."
- 17 A. Yes, I do see that.
- Q. If you go halfway down that paragraph,
 or a little bit less than halfway where it begins
 with, "The Commission notes."
- 21 A. Yes.
- Q. Would you please read that sentence, please?
- A. "The Commission notes that the electric utility may continue to work with customers on

alternatives to opt-out, such as turning off the communication function of the meter or moving the meter to another area of the property, but the customer shall have the option to request full advanced meter opt-out service for replacement of the advanced meter with a traditional meter."

- Q. Thank you.
- A. If I --

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Q. That's fine. Thank you.

So now after reading that, would you agree with me that that is an option as an alternative?

- A. If we -- it does say that it's an option to work with the customer, but the second part of the sentence essentially says that you'd have to still offer the advanced meter opt-out.
- Q. But the point is that that could be an agreement between the company and the customer as to that being -- that sufficing for the customer to disconnect the two-way communication of the advanced meter and not going with the opt-out tariff; is that correct?
- A. I didn't read it like that. I read it as that's an option that they could ask for the communication capability to be turned off. If the

communication capability is turned off, you no longer have two-way communication occurring. The capability is still there, but the communication ability does not exist.

- Q. And it becomes a traditional -- in essence, it becomes a traditional meter, correct?
- A. It becomes like a traditional meter, but per the definition of a traditional meter, it's still not a traditional meter, it's still an advanced meter.
- Q. But it functions as a traditional meter, correct?
- A. Functions after you turn off the communication capability.
- Q. Thank you. Now, for the communication devices that you're requesting in your application, you had responded to a data request from OCC that there was no communication gap that the company was aware of for the 725 customers; is that correct?
 - A. Could you reference the data request?
- Q. Yes. If you give me one second, please.

 Okay. Let me establish, I have some

 preliminary questions to build up to that.

Do you know Donald Schneider, Junior?

A. I do.

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- Q. Does he work for you in your department?
- A. He does not work for me.
- Q. Does he work with you?
- A. Yes.

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Q. Okay. Are you aware that he responded to an OCC request, OCC-INT-OT-036 interrogatory, May 15th, 2015, where the question was asked of the company: Has Duke had to install any devices to fill in communications gaps caused by a customer who opted out from having an advanced meter?

The response then by Mr. Schneider: For the customers currently without AMI meters, due to installation refusal, the company has not experienced any communication gaps requiring additional devices.

That was the response Mr. Schneider had given to that request. Do you dispute that response by the company?

A. I don't dispute that response, because as I mentioned earlier, is the -- those 725, as you reference there, the customers who currently don't have an advanced meter, they raised their hand and said, "I don't want it," during -- still during our deployment. So it's not likely that we were able to determine if an additional communication device was needed for those particular customers because it was

- a part of our mass deployment. So I don't dispute what Mr. Schneider mentioned.
- Q. Okay. Let me ask you the -- for your deferral request, would the company be seeking carrying charges?
- A. I'm not aware of carrying charges in the deferral request.
- Q. Have you had any discussions with anybody about carrying charges on the deferral request?
- 11 A. No.

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- Q. Mr. Brown, would you agree with me that
 there's nowhere in your testimony or your attachments
 as to the discussion of what IT costs are currently
 being recovered in base rates?
 - A. Yes, my testimony doesn't touch on that.
 - Q. Okay. And the same is true as far as storage, testing, removal, and installation of meters in base rates?
 - A. I think what my testimony articulates is essentially what's in the rule.
- Q. No. I'm just asking you whether it does or does not include in your testimony that information?
- 25 A. No.

106 MS. WATTS: Objection. The witness is 1 2 trying to answer the question. 3 EXAMINER McKENNEY: Let's allow the 4 witness to finish the question. 5 MR. JONES: Okay. EXAMINER McKENNEY: Or the answer, 6 7 excuse me. Do you have anything further? 8 THE WITNESS: No. Other than to say 9 that we interpreted the rule in Letter (E) to say 10 costs incurred by the electric utility to provide the advanced meter opt-out service shall be borne only by 11 12 customers who elect to receive the advanced meter 13 opt-out service. 14 EXAMINER McKENNEY: Go off the record. (Discussion held off the record.) 15 16 EXAMINER McKENNEY: Back on the record. 17 MR. JONES: No questions, Your Honor. 18 EXAMINER McKENNEY: Thank you. I just 19 have two quick questions I'll try to ask, and then I 2.0 may have a few again to clean up. 2.1 22 EXAMINATION 23 BY EXAMINER MCKENNEY: 24 We've talked a lot about AMI meters and Ο. traditional meters. Does Duke have any AMR meters, 25

- or advanced meter reading meters?
- A. For electric customers, not to my knowledge.
 - Q. Thank you. And these meters, the company tries to read them 12 times annually per customer?
 - A. Yes.

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- Q. If the number were less than 12 manual meter reads per year, this would actually decrease the metering services portion of the monthly charge; is that correct?
- MS. WATTS: Your Honor, with respect to traditional meters are we talking about?
- 14 EXAMINER McKENNEY: Yes.
- THE WITNESS: So would you repeat your for guestion?
- 17 BY EXAMINER MCKENNEY:
 - Q. If on average the company read traditional meters less than 12 times per year, this would actually result in decrease in the metering services portion of the monthly charge, would it not?
 - A. It would reduce -- so the way the charge was calculated, it was the meter -- the cost of reading the meter times 12, read it 12 times a year. So if you were to read it less in your situation,

then that cost would be less. It still would cost, you know, what we articulate to go out and do the meter read, but what you're saying is just the 12, the number of times you read it would be reduced. So the total annual cost would be reduced.

- Q. Do you know the average number of times the company reads a traditional meter per year?
- A. We attempt to read it on every billing cycle.
- Q. I know you attempt to read it every year. Do you know the average number of times that you actually read traditional meters per year?
 - A. I do not.

14 EXAMINER McKENNEY: Thank you. Nothing 15 further.

16 Redirect.

MS. WATTS: Your Honor, may we break for lunch before?

EXAMINER McKENNEY: Lunch. Let's go off the record.

21 (Discussion held off the record.)

(Luncheon recess taken.)

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109 1 Thursday Afternoon Session, 2 October 15, 2015. 3 4 EXAMINER McKENNEY: Let's go back on the 5 record. Redirect, Ms. Watts. 6 7 MS. WATTS: Yes. Thank you, Your Honor. 8 I promise I'll be quick. 9 10 REDIRECT EXAMINATION BY MS. WATTS: 11 12 Mr. Brown, do you recall some questions 13 from Mr. Stinson with respect to some of the labor 14 costs that are associated with the charges that the company is requesting be included in the opt-out 15 16 program? 17 Α. Yes. 18 And he asked you in particular what kind of breakdown there was for some of those labor costs. 19 20 Α. Correct. 2.1 Did you review the discovery responses 22 that were submitted by the company in the case? T did. 23 Α. 24 In particular, I'm going to --25 MS. WATTS: If I may, Your Honor, I'm

- going to place before the witness a Data

 Request 03-004 from staff, and I don't have extra

 copies of this.
- 4 EXAMINER McKENNEY: That's fine.
- 5 BY MS. WATTS:

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- Q. Would you review that, please, sir?
- A. Okay.
 - Q. And to the best of your knowledge, was that discovery response provided to all the parties in the case?
- 11 A. Yes, it was.
 - Q. And could you explain what that discovery response lays out in terms of breakdown for labor costs?
 - A. Yes. It asks to provide the calculations showing a breakdown of labor costs for meter reading, meter repair and testing, storage, also meter swap, as well as the revenue assurance rate.
 - Q. And could you describe the individual dollar amounts that go with each of those components?
 - A. Yes. So the \$40 -- there was also a clarification on this that talks about the \$35 for the cost of the meter, which we clarified that that's not a labor cost, that's an equipment cost. And then

we go into and talk about the \$40 hourly rate includes base hourly labor rate of 23.93, plus 50 percent loading for fringes and benefits, to make a total labor of 35.90; vehicle hourly rates of \$2.80; \$1.30 for costs and support functions, equipment such as route analysis, key management, equipment maintenance, administration, supervision; \$50 hourly labor rate for meter repair, testing and storage includes a base hourly rate of \$37, plus labor overheads of \$13.69; and \$51.20 hourly rate includes 32.67 and 18.53 for fringes and benefits; and then the \$100 hourly rate is for revenue assurance, includes a base hourly labor rate of \$38 plus labor overheads of \$22, fleet overheads of 20 and other corporate overheads of 40.

- Q. And the information that was provided in response to that data request was provided by people other than yourself, correct?
 - A. It was.

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- Q. Could you say the names of those people?
- A. Jeff Campbell, David Lasater, Everett Greene.
- Q. Now, are those some of the people you worked with in this project in order to obtain information with respect to what costs might be?

A. Yes.

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- Q. And are those people with subject matter expertise in particular?
 - A. Yes.
- Q. Do you recall some questions from Mr. Stinson and also from Mr. Jones with respect to having to purchase additional communication notes to fill in the mesh network?
 - A. Yes.
- Q. Could you sort of explain why no particular nodes have been purchased to date?
- A. Because our ongoing project was still in deployment, essentially the mesh network was created around -- or created so that the customers who raised their hand and said "I don't want an advanced meter," we took into account that during deployment.

Moving forward, however, if there is a customer that already has an AMI meter that participates on the mesh network and they asked to be a part of this program, then that's where the costs were associated with installing communication devices. That can cause stranded meters.

- Q. So, in essence, the occasion for replacing those kinds of nodes has not yet arisen?
 - A. Correct.

- Q. When a customer phones in a meter read, is that regarded as an estimated read?
 - A. Yes.

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- Q. Are there errors with estimated reads?
- A. There could be with customers calling in, they could transpose numbers or do an incorrect reading for someone.
- Q. And is it necessary at some point in time to get an actual read from those customers?
 - A. Yes.
- Q. And were you involved, sir, in last year's -- I wish I had the case number -- but the most recently concluded Smart Grid rider proceeding before the Commission?
 - A. Yes.
- Q. And do you recall an issue being raised in that case with respect to estimated reads?
- A. Yes.
- Q. And what particularly was the complaint in that case?
- 21 MR. STINSON: Objection as to
- 22 | foundation. I don't have -- I don't have the case.
- I don't have the case number. I don't have anything
- 24 to verify what's going on.
- 25 BY MS. WATTS:

- Q. Do you happen to recall the case number, sir?
 - A. It was a -- I don't recall the case number.
 - Q. Does 14-1051 refresh your recollection?
 - A. Yes, it would have been 14, yes.
 - Q. And that would be GE-RDR, correct?
 - A. RDR case, yes.
 - Q. So that was the most recently concluded Smart Grid rider proceeding?
- 11 A. Yes.

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- Q. And was there an issue raised with respect to estimated reads in that case?
- 14 A. Yes.

problem.

- 15 Q. What was the concern?
- 16 A. The concern was raised that --

MR. STINSON: I'm going to object again
just on the basis of I don't know in what documents
or hearing the issue was raised. If it's raised and
it's addressed in the opinion and order, I don't have
much of a problem. If it's raised in something
that's not been a part of the record, I have a

- EXAMINER McKENNEY: Ms. Watts.
- MS. WATTS: It's most definitely in the

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     record everywhere.
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                   EXAMINER McKENNEY: In the record in
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     this proceeding?
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                   MS. WATTS: In 14-1051.
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                   EXAMINER McKENNEY: Okay. We need to
     make it in the record of this proceeding, I believe,
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7
     to really establish the foundation for this; so...
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                   MS. WATTS: Can we let the witness
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      finish the answer first before we --
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                   EXAMINER McKENNEY: I think the
     objection was made.
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12
                   MS. WATTS: I'll withdraw the question.
13
                   EXAMINER McKENNEY: Okay.
     BY MS. WATTS:
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15
              0.
                   Okay. Mr. Brown, do you have a copy of
16
     what was marked this morning as OCC Exhibit 1?
17
                   To the best -- the stipulation and
              Α.
     recommendation in Case No. 10-2326-GE-RDR?
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19
                   Yes. Is that sometimes by some parties
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     referred to as the midterm review?
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              Α.
                   Yes.
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                  Did Mr. Stinson ask -- you recall that
              Q.
     Mr. Stinson asked you some questions about this
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- Q. Could you turn, please, to Page 5 and 6?
- A. Okay. I'm there.
- Q. There's a discussion there about the netting of benefits. Is that a topic about which you are familiar?

MR. STINSON: Objection, Your Honor.

THE WITNESS: I am.

EXAMINER McKENNEY: What grounds?

MR. STINSON: Beyond the scope of

10 cross-examination, there was no questions about netting of benefits.

12 EXAMINER McKENNEY: Ms. Watts.

MS. WATTS: The subject of this
stipulation has been introduced into the case, and
I'd like to have a full record about what is
contained in the stipulation.

EXAMINER McKENNEY: I think the door was opened. Objection's overruled.

19 BY MS. WATTS:

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- Q. So, Mr. Brown, would you explain what netting of benefits against costs relates to in this document?
- A. So there were certain operational
 benefits that were identified as part of the Smart
 Grid program that these netting of benefits against

costs, essentially what is occurring is the stipulation was an agreement by the parties that signed it that these were the benefits associated with Smart Grid, and these benefits that are articulated in here, financial benefits flow back to customers annually in the rider.

- Q. Okay. And are those financial benefits calculated on the basis of a -- an audit report that was done in that midterm case?
 - A. Yes.
- Q. And are some of those benefits related to meter reading services?
 - A. Yes.
 - Q. So, in essence, the meter reading services savings that result from the deployment of Smart Grid are returned to customers?
- MR. STINSON: Objection.
- 18 THE WITNESS: Yes.
- MR. STINSON: Leading the witness.
- 20 EXAMINER McKENNEY: Objection's
- 21 overruled. I'll allow it.
- I'm going to ask a follow-up question.
- 23 Those benefits are returned to customers through a
- 24 reduction in the revenue requirement; is that
- 25 | correct?

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118 1 THE WITNESS: Yes. 2 EXAMINER McKENNEY: Okay. 3 BY MS. WATTS: 4 Sir, do you remember some questions with 5 respect to IT costs that were incurred in order to create the opt-out program for the company? 6 7 Α. Yes. 8 And were those IT costs, so long as you 9 understand in this case, expense related or capital 10 investment? 11 I understand they're expense related. 12 You were asked to also refer to the Rule 4901:1-10-05. Do you recall that? 13 14 Α. Yes. 15 Q. Would you take a look at that again, 16 please? On the very last page, the very last item, 17 would you read that item number (e), please? 18 Letter (e) is, "Costs incurred by an Α. 19 electric utility to provide advanced meter opt-out 2.0 service shall be borne only by customers who elect to receive advanced meter opt-out service." 2.1 22 And would you say that the application Q. and supporting material that the company offered in 23

this case essentially supports that concept?

Α.

Yes.

24

Q. And was that more or less your -- your guiding concept behind what you did in your project in order to gather the costs?

MR. STINSON: I'm going to object again

MR. STINSON: I'm going to object again to the leading questions. Counsel is essentially testifying.

EXAMINER McKENNEY: Objection sustained. Please rephrase the question.

BY MS. WATTS:

- Q. Can you tell me how that provision -that rule section applied when you were gathering
 costs for this case?
- A. It was one of the central tenets in everything that we look at with our team to try to determine costs associated with providing the opt-out tariff. It was essentially a guiding principle that we used.
- MS. WATTS: Thank you. I have nothing further.
- EXAMINER McKENNEY: Thank you. I'll
 allow very limited recross if you have it to clarify,
 just if you have any clarifying questions for
 recross.
- MR. STINSON: Yes. Just a second, Your
 Honor. I'm conferring with my client right now.

120 1 EXAMINER McKENNEY: Let's go off the 2 record. 3 (Discussion held off the record.) 4 EXAMINER McKENNEY: Let's go back on the 5 record. Mr. Stinson. 6 7 MR. STINSON: Yes. Just a couple of 8 questions. 9 10 RECROSS-EXAMINATION BY MR. STINSON: 11 12 Q. Mr. Brown, in response to your counsel's 13 question regarding the stipulation which has been marked in OCC Exhibit 1, I'd like to draw your 14 attention to Page 6 of that stipulation. Under 15 16 Paragraph b, have you reviewed that? A. Yes. Sorry. 17 18 My question: Isn't it true that the financial benefits or savings you refer to end in 19 2.0 2014? 2.1 No. I believe there's other areas in 22 the document that essentially state that there's also a revenue requirement degradation for 2015. 23 24 Ο. Where is that in the document? 25 A. Page 7.

Q. What --

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- A. Paragraph d talks about "...the Company will continue filing Rider DR-IM for each year until full deployment occurs and will net against costs in the Rider DR-IM revenue requirement for 2015 the electric distribution share of savings of \$12.933 million. Insofar as 2015 represents the projected full deployment date and the estimated benefits for that year should approximate steady state savings, the Company will continue to include the electric distribution share of savings of \$12.933 million in the Rider DR-IM revenue requirement for as long as it continues."
 - Q. So it ends 2015?
- A. No. It says that -- at the end of the sentence it says, "...the Company will continue to include the electric distribution share of savings of \$12.933 million in the Rider DR-IM revenue requirement for as long as it continues."
- Q. Once the full deployment is announced, that rider will end, correct?
- A. Once the full deployment is confirmed by staff, the company has to file -- agreed to file a rate case, and I believe the intent of this is that those -- that Rider DR-IM would be rolled into that

base rate case.

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- Q. You also referred, in response to your counsel's questions, concerning Ohio Administrative Code 4901:1-10-5(J)(5)(e) on Page 4 of 4 of the last sentence of the rule. Do you recall stating that the overriding or overarching or the guideline of your testimony is that the costs for the opt-out service be borne by those who receive that service?
 - A. Yes.
- Q. And isn't it true in this proceeding you're requesting a deferral of certain one-time costs?
- A. We are requesting the deferral of the one-time cost of the IT system that's necessary to comply with the rule.
 - Q. Thank you.
- A. So that we are able to offer it to all customers.
- MR. STINSON: No further questions.
- 20 EXAMINER McKENNEY: Thank you. Go off
- 21 the record.
- 22 (Discussion held off the record.)
- 23 EXAMINER McKENNEY: Let's go back on the
- 24 record.
- 25 Mr. Jones.

123 1 MR. JONES: Thank you, Your Honor. 2 3 RECROSS-EXAMINATION 4 BY MR. JONES: 5 Ο. Mr. Brown, what's the basis for your change in the testimony as to saying that the IT 6 costs recovered in the last rate case is expensed 7 8 now, but earlier you said they were capitalized and 9 expensed? 10 MS. WATTS: Objection. That was not the 11 testimony. 12 MR. JONES: It was the testimony. 13 THE WITNESS: I believe I answered that 14 question. 15 EXAMINER McKENNEY: Well, we have an 16 objection; so you have to hold up just a second. 17 THE WITNESS: Sorry. 18 EXAMINER McKENNEY: I've got to take care of this. 19 2.0 THE WITNESS: All right. MR. JONES: Your Honor, he did testify 2.1 22 earlier to the Bench's question and to counsel's question that those -- the IT costs being recovered 23 24 in the electric distribution rate case were both 25 capitalized and expensed, and the Bench even had the

question to the witness for that question, and now on redirect he's clarified that it's just expensed and not capitalized. So I'm asking what's the basis, since the break, that he's changing his testimony.

EXAMINER McKENNEY: I'm going to allow the question. I'm going to allow you to answer to the best of your ability if there was a change in your testimony or what you meant by your testimony.

THE WITNESS: So as I understood the question, the question was do I have an understanding that both capital and IT expenses are in base rates.

My answer was yes, typically capital and IT expenses are in base rates.

I was asked, I believe, the IT project in which we initiated to modify the system to comply with this rule, my -- those costs will be expensed.

BY MR. JONES:

- O. For this case?
- A. The IT costs for -- able to -- that we're asking about in this case are expensed.

MR. JONES: Okay. That's it. That's

22 all I have.

EXAMINER McKENNEY: Thank you,

Mr. Jones. Let me review my notes real quick.

FURTHER EXAMINATION

2 BY EXAMINER McKENNEY:

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- Q. You testified that the Grid Smart rider has created numerous operational benefits for all customers; is that correct?
 - A. Smart Grid rider, yes.
 - Q. Yes.
 - A. Yes.
- Q. And when customers choose to opt out, that decreases the operational efficiencies of the Smart Grid rider?
- 12 A. Correct.
 - Q. Therefore, the opt-out for nonstandard metering rider recovers the costs of providing the new service and the loss of operational efficiencies; is that correct?
 - A. So with the -- what we're asking for, because we are already flowing back through operational efficiencies in the rider, these are incremental costs believed for providing the service.
 - Q. Customers are not getting charged twice for the same service?
- A. Correct.
- EXAMINER McKENNEY: Thank you. Nothing further.

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                   Mr. Brown, thank you for being here.
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                   THE WITNESS:
                                 Thank you.
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                   EXAMINER McKENNEY: You're welcome to
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      step down from the stand.
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                   MR. STINSON: At this time, Your Honor,
      OCC would move the admission of OCC Exhibits 1 and 2.
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                   EXAMINER McKENNEY: Objection to the
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      admission of OCC Exhibits 1 and 2?
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                   MS. WATTS: No objection.
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                   MR. JONES: No objection, Your Honor.
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                   EXAMINER McKENNEY: We will admit them
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      now.
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                   (EXHIBITS ADMITTED INTO EVIDENCE.)
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                   EXAMINER McKENNEY: I do want to note,
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      only because I want to note that Staff Data
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      Request 01-001, I want to add page numbers to the
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     bottom of that. So when you cite that in your brief,
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      you will cite to the page numbers that we have. The
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      first page has a 1 on it, the next page will be 2,
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      after that 3, after that 4, and so on and so forth.
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                   MS. WATTS: Did you mean 001-008?
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                   EXAMINER McKENNEY: Yes. OCC Exhibit 2.
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                   MS. WATTS: Okay.
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                   EXAMINER McKENNEY: Yes. That's
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      correct. That make sense.
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                   MS. WATTS: Yes.
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                   MR. JONES: Yes, Your Honor.
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                   MS. WATTS: And, Your Honor, Duke Energy
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      Ohio moves admission of Duke Energy Exhibits 1 and 2,
 5
      please.
                   EXAMINER McKENNEY: Objection to the
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      admissions of Duke Energy Exhibits 1 and 2?
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                   MR. STINSON: No objection, Your Honor.
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                   MR. JONES: No objection, Your Honor.
                   EXAMINER McKENNEY: Go ahead and admit
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      those now, too.
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                   (EXHIBITS ADMITTED INTO EVIDENCE.)
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                   MS. WATTS: And we have no further
      witnesses, Your Honor.
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                   EXAMINER McKENNEY: Thank you. Let's go
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      off the record real quick.
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                   (Discussion held off the record.)
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                   EXAMINER McKENNEY: Let's go back on the
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      record.
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                   Mr. Jones.
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                   MR. JONES:
                               Thank you.
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                   MS. MESSENGER: Yes, Your Honor. We've
     been made aware that there is no -- that counsel has
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      waived cross-examination of Ms. Bossart's testimony
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      and stipulated to its admission. We would like to
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128 mark Ms. Bossart's testimony as Staff Exhibit 1. May 1 2 I approach? 3 (EXHIBIT MARKED FOR IDENTIFICATION.) 4 EXAMINER McKENNEY: You may approach. 5 MS. MESSENGER: We would move for that admission at this time. 6 7 EXAMINER McKENNEY: Any objection to the 8 admission of Ms. Bossart's testimony? 9 MS. WATTS: No objection. 10 EXAMINER McKENNEY: Hearing none, it will be so admitted. 11 12 (EXHIBIT ADMITTED INTO EVIDENCE.) 13 EXAMINER McKENNEY: Thank you. I think 14 next is OCC prepared to call its witness or staff 15 witnesses? Go off the record. 16 (Discussion held off the record.) 17 MR. JONES: At this time, Your Honor, staff would call Marchia Rutherford to the stand. 18 19 EXAMINER McKENNEY: All right. Please 2.0 raise your right hand. (Witness placed under oath.) 2.1 22 EXAMINER McKENNEY: Thank you. 23 24

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1	MARCHIA RUTHERFORD,
2	being first duly sworn, as hereinafter certified,
3	deposes and says as follows:
4	DIRECT EXAMINATION
5	BY MR. JONES:
6	Q. Would you please state your name for the
7	record, please?
8	A. Marchia Rutherford.
9	Q. Where are you employed?
10	A. Public Utilities Commission of Ohio.
11	Q. And what is your job title and
12	responsibilities?
13	A. I'm a utilities specialist. I review
14	rates and tariff issues, work rate case
15	distribution rate cases, and occasionally work tariff
16	riders.
17	Q. And did you have occasion to prefile
18	testimony in this proceeding?
19	A. I did.
20	Q. And I have before you what's marked as
21	Staff Exhibit 2. Could you please identify that
22	document for the record, please?
23	A. It is my prefiled testimony.
24	Q. And do you have any was this prepared
2.5	by you or at your direction?

- A. It was prepared by me.
- Q. And do you have any changes or additions to make to that prefiled testimony?
 - A. Page 4, Line 15 should state "one" as opposed to "on."
 - Q. So on Page 4, Line 15, that line should read "the proposed one-time charge"; is that correct?
 - A. That is correct.
 - Q. Do you have any other changes or additions to make to your testimony?
 - A. I do not.
 - Q. And with that change, if I were to ask you the same questions contained within your prefiled testimony, would your answers be the same?
 - A. Yes, they would.
 - MR. JONES: At this time, Your Honor, I would offer Ms. Rutherford for cross-examination.
- 18 EXAMINER McKENNEY: All right.
- 19 Ms. Watts.
- MS. WATTS: Thank you, Your Honor. Ever the optimist, all my cross-examination starts with good morning; so I'll adjust that.

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CROSS-EXAMINATION

2 BY MS. WATTS:

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- 3 O. Good afternoon.
 - A. Good afternoon.
 - Q. Ms. Rutherford, did you write your testimony for this proceeding?
 - A. Yes, I did.
 - Q. And other than your attorney, can you tell me who else within the Commission reviewed it before it was filed?
- 11 A. Various management.
 - Q. And who specifically would that be?
- 13 A. That would be David Lipthratt, Tammy
 14 Turkenton -- David Lipthratt, Tammy Turkenton,
- 15 | Patrick Donlon and Theresa White.
- Q. Thank you. Looking at your testimony in this case, staff is recommending a number of decreases to the charges proposed by the company, correct?
- 20 A. That is correct.
- Q. And you're aware that Mr. Lipthratt is recommending that the company not be permitted to defer the costs of IT work done to create the opt-out program, correct?
- A. I'm aware of that.

- Q. Did you have a recommendation for how those costs be recovered otherwise?
- A. My testimony does not address any IT-related issues.
- Q. So you do not have any recommendation in that regard?
 - A. Not based on my testimony, it does not address the issue.
 - Q. Okay. Thank you.

On Page 3 of your testimony, you begin a discussion about staff adjustments to the one-time charge relating to costs for maintaining a supply of traditional meters. Do you see that?

- A. What line are you referring to?
- Q. Page 4, Line 2.
- A. Page 4, Line 2?
- 17 Q. Yeah.

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- 18 A. Okay.
- Q. And that -- at that cite you referred to the 3,772 traditional meters on hand at the company's meter lab. Do you see that?
- 22 A. Yes, I do.
- Q. Do you know what timeframe that is relevant to?
- 25 A. At the point that I had asked for the

- information, don't know what data request was dated, but I believe the way I asked the question, it would have pertained to what was actually on hand at the point that I had asked that question.
- Q. Okay. And was that this year or last year?
 - A. I believe that was -- let me confirm that before I put that out there.
 - Q. Okay.

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- A. The data request response is dated September the 5th, 2014.
- Q. And do you have any knowledge as to why the company had 3,700-plus meters on hand at that time?
- A. According to Data Request 05-002, the response was based on the removal of traditional meters in place of the AMI meters installations.
- Q. Okay. So is it your understanding, then, that they were there because the company was in the process of deploying meters at the time?
- A. They're there as a result of deployment of AMI meters.
- Q. Okay. And do you have any knowledge as to how many meters are on hand today at the company's offices?

- A. As it pertains to AMI only or just in general?
- Q. I believe we're discussing traditional meters.
- 5 MR. JONES: Objection, Your Honor. I think it calls for speculation.

7 EXAMINER McKENNEY: Objection's 8 overruled. She can answer if she knows.

THE WITNESS: I'm going to ask you to reask that question or could you --

11 BY MS. WATTS:

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- 12 Q. I can back up.
- 13 A. Okay.
- Q. So the meters that were on hand that you refer to on Page 4, Line 2, is it your understanding that those are the traditional meters that were removed in order to install AMI meters?
 - A. That's my understanding based on the response.
 - Q. Okay. So for those traditional meters, do you have any idea how many the company might have on hand today?
 - A. I would have no way of knowing that.
- Q. Okay. On average, do you know how old those meters might be?

- A. I do not know that.
- Q. Okay. Would you expect customers who opt for a traditional meter to accept an older meter to be installed on their premises?

MR. JONES: Objection, Your Honor.

There's no foundation that there -- it's been established these are old meters or new meters or whatever, there's no foundation for that question.

9 MS. WATTS: It's a hypothetical question.

MR. JONES: It assumes facts not in evidence.

EXAMINER McKENNEY: I think the objection's sustained.

15 BY MS. WATTS:

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Q. Would staff -- is staff recommending that the company use the meters that it has removed from other customer premises and reuse them for customers who choose to opt out?

MR. JONES: Objection again, Your Honor, no foundation, assumes facts not in evidence.

EXAMINER McKENNEY: I think she's asking the question. I don't think she's assuming the facts of the matter. The intention --

MR. JONES: She's premised it on the

fact that apparently she's saying these have been removed from the residence, and she's asking her then is it -- should they be allowed to then use an old meter to -- for the opt out.

EXAMINER McKENNEY: I'm not sure where she's trying to go with it, but at least the question itself is allowed. Your objection's overruled.

THE WITNESS: Based on the response for 05-003, according to the information that was provided, there is no way of knowing what was a part of the original reserve that serves traditional meters -- customers with traditional meters, or it does not disclose the age of those particular meters. So I will not make an assumption based on a lack of information that was provided.

BY MS. WATTS:

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- Q. Okay. So let me back up a little bit. Staff understands that the company has removed traditional meters from customer premises, correct?
 - A. That's correct.
- Q. And do you have any knowledge as to what the disposition of those meters is once they're removed?
- A. No, I do not, but, again, based on the response according to the individual that answered

that, it was established that there's the potential that 50 percent of those meters would test accurately.

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- Q. And then is it your expectation that those meters that test accurately would be reused; in other words, redeployed to customer premises?
- A. I believe that based on the meters being accurate and being established that it would be usable, it would be feasible depending on the age, and the ages of those meters may vary, it would be feasible to potentially use some of those meters considering that you're taking of approximately 600,000 customers that were originally served, and you have potentially 725, that would be one-tenth of a percentage that you have to serve, and I think that would be a reasonable estimate.
- Q. Okay. And for the meters that are removed from the customer premises, is it your understanding that the company salvages any of those meters?
- A. I don't have an estimate on that basis.

 I relied on the response which established that 50 percent of those meters could test accurately.
 - Q. Okay. Maybe I need to rephrase --
 - A. Okay.

Q. -- because I'm not sure we're connecting here.

You've testified that you don't know what the company does with those meters when they're removed from the customer premises, correct?

A. I do not.

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- Q. Okay. Would it surprise you to know that they're sold for salvage value, and that that value is returned to customers?
- A. I think if circumstances warrant that it could be salvaged, then there is that potential, but that doesn't have to necessarily happen.
 - Q. But you don't know either way?
 - A. I don't know either way.
- Q. Okay. Ms. Rutherford, have you worked on any of the Smart Grid rider cases?
 - A. No, I haven't.
- Q. Okay. Again, on Page 4 you discuss matters related to meter testing, repair, labor, and storage costs, isn't that correct, beginning on Line 8?
- A. I need to go back to my testimony.
- 23 Q. Okay.
- A. Okay. I'm there.
- 25 Q. And at Line 11 you indicate that staff

found no indication that the current cost recovery for these activities is insufficient to support opt-out customers. Do you see that?

A. Yes.

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- Q. Do you know if AMI meters must be tested and repaired and stored in the same way as traditional meters?
 - A. I do not.
- Q. Do you know if the savings related to repair, testing, and storage of traditional meters is one of the operational savings that's returned to customers in the Smart Grid rider?
 - A. I need you to reask that question.
- Q. Okay. We might be able to shorten it up a bit.
- A. Okay.
- Q. You've heard testimony earlier today about the fact that in a Smart Grid stipulation -- and I believe it relates to OCC Exhibit 2, there was a Smart Grid stipulation. If you need it, I can put it in front of you, but we might be able to make this quicker if we just --
 - A. Okay.
- Q. You heard testimony that there's an operational savings value that's returned to

- customers in the rider proceeding.
- 2 A. Yes, I'm aware.

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- Q. Do you have any understanding of how that works?
 - A. No. I was not involved.
- Q. Okay. And, Ms. Rutherford, you've never worked for a utility, correct?
 - A. No, I have not.
 - Q. And you've never walked a meter route, correct?
- A. Are we still dealing with the question premised on Line 10 where you're addressing meter testing or --
 - Q. I'm not referring to your testimony; I'm just asking you a straightforward question.
 - A. I just wanted to know if it pertained to something in particular, because the way that you've asked the question I'm not quite understanding.
 - Q. Okay. I'm just clarifying that you've never actually had to walk a meter route in any employment experience that you've had?
 - A. I have not.
- Q. Okay. Do you know how many counties are included in the Duke Energy Ohio service territory?
- 25 A. No.

- Q. Okay. Do you have any knowledge as to how long it takes to drive from east to west across the Duke Energy Ohio service territory?
- A. Based on the response that was provided,

 I believe it's Data Request 1-008 -- it may be
 another response. Just a moment.
 - Q. Okay. Data Request 8-001.
- A. Based on the information provided in this data request response, it established that the minimum travel time would be 15 minutes and the maximum could be 90.
- Q. Okay. But you've not personally driven from one end of the service territory to the other?
 - A. I have not.

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- Q. Turning to Page 5 of your testimony, staff reduced the timeframe required to install a nonstandard or traditional meter from 60 minutes to 45 minutes, correct?
 - A. Correct.
- Q. What data was used to arrive at that adjustment?
- A. The information that was provided in 08-001.
- Q. And what was -- what data in that -- in the information in 08-001 specifically was used to

reduce that number?

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- A. The 15-minute one trip, one way.
- Q. So what information did staff use to change the -- to vary the numbers?
- A. Based on the response, establishing that the minimum travel time would be 15 minutes. In the analysis of determining what the average would be, there appeared to be a lack of information provided by the company to provide that level of information that would enable the use of some higher average.

At that point it seemed to be more reasonable -- because of a lack of data supporting why it should be any higher, it would be more reasonable and a more safe approach in utilizing the 15 minutes.

- Q. Okay. I guess I'm asking you: What is it -- why do you believe that staff's estimate is more accurate than the company's estimate?
- A. There needs to be a consideration from the perspective of the company and the customer. If costs associated with opting out is imposed on customers, it seems to be more reasonable to come in at the low end of costs as opposed to having a higher level of costs that is not supported by any data provided.

- Q. So is it fair to say, then, that it's more of a policy determination than an actual data-driven determination?
- A. I wouldn't consider it as a policy. I believe that -- and I could be reiterating what I've already said -- based on the information that was provided and the lack thereof, it appears to be more reasonable to take that approach as opposed to establishing a cost without any support to show why the cost should be higher based on an hour average as opposed to the 15 minutes.
- Q. Okay. But staff, likewise, didn't provide any data, correct, staff doesn't have any independent data different from what the company provided?
- A. There is no additional data other than what was provided by the company.
- Q. On Page 6 of your testimony, you begin a discussion related to the company's mesh network. Do you see that?
 - A. Yes.

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- Q. Do you understand what a mesh network is?
- A. Based on response --
 - Q. Do you have any particular engineering

understanding of how the mesh network works?

A. No, I do not.

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- Q. Line 16 on that page states that,

 "Communication devices support the Smart Grid

 system," and then goes on to say that "Staff believes

 that the Company should not recover costs for these

 devices from opt-out customers..." Is that a correct

 reading of your statement?
 - A. That's correct.
- Q. So is it your understanding that the costs of communication devices are recovered from all customers in the company's Rider DR-IM?
 - A. Could you reask that question, please?
- Q. Sure. The costs of the communication devices that comprise the mesh network, is it your understanding that those -- the costs are recovered from customers through the company's Rider DR-IM?
- A. Whatever the mechanism that is utilized or will be utilized to recover communication devices, that should be the protocol for recovering the costs for re-establishing communication for stranded meters as a result of opt-out customer activity.
- Q. So if the mesh network is built today to serve all customers and then needs to be adjusted based upon the fact that customers, once the tariff

is approved, will opt out, is it your belief that all customers should pay for the replacement of communication devices?

- A. All customers including opt-out customers, because opt-out customers are currently paying part of that rider, so that would fall for all customers.
- Q. I'm sorry. I didn't mean to interrupt.

 Does that then create a subsidy between all customers and opt-out customers?
 - A. No, it does not.

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- Q. And why is that?
- A. Had the -- that particular customer, an opt-out customer had been given an opportunity to not be part of that -- and I'm referring to the 725 initially -- had been given the opportunity not to take part in this, that device could have -- that needed to be used to replace the stranded meters would have potentially been needed anyway. So in that particular circumstance, the cost should be carried by the Grid Smart rider.
- Q. I'm not sure I followed that. Could you help me understand that logic, because I'm not sure what you just said.
 - A. Mesh network system is in place to

support AMI meters. If as a result an opt-out customer or a customer chooses to opt out of a Grid Smart system, in order for that Grid Smart system to continue to work, the equipment needs to be installed. That function supports the Grid Smart system as a whole. So, therefore, it is — to me it justifies the basis for it being maintained and recovered under the Grid Smart rider.

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Q. And you would -- you would hold that view even though the replacement of a communication device would not be necessary absent the opt-out option?

THE WITNESS: Could I please have that reread?

MR. JONES: I think I object, too. I think it's been asked and answered, she's just saying it another way.

EXAMINER McKENNEY: Well, can we have the question and answer read back and then I'll entertain your objection?

(Record read back as requested.)

EXAMINER McKENNEY: You object why?

MR. JONES: Asked and answered.

EXAMINER McKENNEY: Ms. Watts.

MS. WATTS: I don't recall having asked

1 that particular question.

EXAMINER McKENNEY: I don't recall it, either; so objection's overruled.

THE WITNESS: I need for you to rephrase it, because I'm not sure I'm going to be able to answer it based on how you're asking it.

BY MS. WATTS:

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- Q. Okay. So the mesh network is built to support the AMI network, correct?
 - A. That's correct.
- Q. Okay. So now along comes an opt-out customer who opts out, and as a result of that it may be necessary to replace a communication device, correct?
 - A. That is correct.
- Q. Okay. So it's your view that that mesh network serves all customers and, therefore, all customers should pay for the network and the replacement of the communication device, correct?
 - A. That is correct.
- Q. And so you maintain that view even though the replacement of the communication device would not be necessary if there were no opt-out program?
- 25 A. I maintain that position.

Q. Okay. Just -- I just needed to be clear about that.

Turning to Page 7 of your testimony, there's a discussion about theft-related costs. Do you see that?

A. Yes.

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- Q. Can you describe your understanding of what the company did with respect to theft investigation prior to the implementation of Smart Grid?
- A. If there was tampering, fraudulent practice, the company personnel would visit the premise to determine if that is actually taking place. Once it is determined that there is fraudulent activity, there are costs that are imposed on the customer.
- Q. And do you understand that the company performed a certain amount of proactive theft and tampering investigation?
 - A. I don't know any particulars; so, no.
- Q. Okay. Do you know anything about how the company investigates the potential for theft or tampering with respect to the AMI meters?
 - A. I do not.
 - Q. Do you know whether or not costs related

to theft detection is one of the operational savings that are flowed back to customers in the Smart Grid rider?

- A. Based on one of the data request responses, it established that there are measures that don't have to be taken as a result of customers being AMI.
- Q. Okay. Looking at Page 7 of your testimony again, there's a discussion about staff's recommendation to reduce costs associated with the --with opt-out meter reading. In that discussion, staff proposes that the 60-minute timeframe be reduced to 35 minutes. Do you see that?
 - A. Yes.

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- Q. Did staff perform any analysis or gather any data independently to make that determination?
- A. Based on the information provided by the company and the lack thereof, the 35 minutes was established on the 15-minute one way, and adding an additional five minutes for the meter reading time which had already been established also, I believe the company provided approximately a seven-minute period.
- Q. Is it that staff is just -- just doesn't believe the data that the company provided?

- A. I don't think it's a matter of not believing the company. There are so many unknowns and there are so many variables that exist, that it is more reasonable, as I've established earlier, it is more reasonable to take a safe approach in assigning costs to opt-out customers because there is no evidence that given what customers -- or the number of customers that choose to take that service, that it actually would warrant the higher timeframe for 60 minutes as opposed to the 15.
 - Q. Now, staff proposed a \$24 monthly fee in this case, correct?
 - A. Correct.

- Q. Do you know how that compares to what staff recommended in the AEP opt-out case?
 - A. Reasonably close.
 - Q. Is it actually identical?
- 18 A. The end number -- I can't remember the exact dollars, but it may be.
- Q. And so are you aware of what the monthly fee is for the AEP companies?
 - A. That case was stipulated.
- MR. JONES: I'm going to object to this
 line of questioning as to relevance to this
 proceeding. We're not trying the AEP case here,

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we're trying the Duke case here.

EXAMINER McKENNEY: Ms. Watts.
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MS. WATTS: I think there's some precedential value to understanding staff's recommendation in other cases.

EXAMINER McKENNEY: There is. I don't think we've gotten there yet. Objection's sustained.

BY MS. WATTS:

- Q. Staff recommends that the cost and rate structure for Smart Grid opt-out be reviewed in the company's next base rate case, correct?
 - A. Correct.

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- Q. Do you know when the company will file its next base rate case?
 - A. I do not.
 - Q. Do you have any knowledge as to when the Commission will render an opinion in this proceeding?
 - A. I do not.
 - Q. Do you have any reason to believe that the Commission will not adequately address questions related to proper cost recovery in this proceeding?

MR. JONES: Objection. This calls for speculation, it's -- she's not the Commission.

24 EXAMINER McKENNEY: Objection sustained.

25 This is direct speculation.

152 1 MS. WATTS: I have no further questions. 2 EXAMINER McKENNEY: Thank you. 3 OCC. 4 MR. STINSON: Thank you, Your Honor. 5 CROSS-EXAMINATION 6 7 BY MR. STINSON: 8 Ο. Good afternoon, Ms. Rutherford. 9 A. Good afternoon. 10 I just have a few questions that are Q. clarifying in nature. 11 12 I think what I want to do first of all 13 is direct you to your testimony at Page 2, beginning at Line 10. 14 15 A. I have it. 16 And just to paraphrase what you're 17 looking at there, you're looking at one-time IT costs 18 of \$243,122, correct, on Line 11? 19 This is referenced only for the basis of Α. 20 establishing the change in IT costs, but I am not 2.1 addressing in my testimony any IT-related issues 22 other than the fact of spelling out what change had

occurred from the application to Mr. Brown's

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testimony.

foundation for the calculation of the \$462.04. If you just bear with me.

So there you state that the IT costs were \$243,122 per Mr. Brown's testimony, correct?

A. Correct.

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- Q. And that there are also non-IT one-time costs of \$91,858, correct?
 - A. Correct.
- Q. And then on page -- on Lines 15 through 17, the one-time charge per customer of \$462.04 was derived by adding the IT and non-IT costs and dividing by the 725 customers, correct?
 - A. That's correct. That is correct.
 - Q. I'm sorry. Thank you.

Then I'd like to go to Page 7 -- I'm sorry, Page 5, and specifically Lines 17 through 19. There you state, correct, that staff recommends reducing the one-time charge from \$462.04 to \$38, correct?

- A. That's correct.
- Q. And to reduce that, you took into consideration the adjustments in your testimony to non-IT one-time costs, correct?
 - A. That is correct.
 - Q. And you also did not include the cost of

- the IT system, correct?
- A. Correct.

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- O. Pardon me?
- A. Correct.
- Q. Thank you. Another question relates to your adjustments. I guess we're back on Page 5, Ms. Rutherford. You made an adjustment to distribution maintenance costs on Lines 10 and 11 from 60 minutes to 45 minutes, correct?
 - A. Correct.
- Q. And you indicated that that was based upon the company's statement of a 15-minute minimum drive time?
 - A. Yes.
- Q. Now, my question is: Did you base your calculation of the 45 minutes on the drive time from the operations center at Queensgate and back for each customer premise?
- A. Based on the response, that 15 minutes was established, the Queensgate being the starting point.
- 22 MR. STINSON: Could I have the answer 23 reread, please? I'm having a hard time hearing.
- 24 THE WITNESS: I can speak up.
- MR. STINSON: Plus I have the air

conditioning behind me.

(Record read back as requested.)

BY MR. STINSON:

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- Q. So just to be clear, your estimate is based upon a meter reader departing Queensgate, going to the customer premises, and then returning to Queensgate, correct?
- A. The acceptance of the 15 minutes was established as a basis for utilizing in my calculation.
- Q. What I'm getting at is whether your calculation or consideration of the 15 minutes considers 15 minutes to a customer premise, reading a meter, and then going to another meter, then going to another meter, and then coming back to Queensgate; or is your calculation based upon leaving Queensgate and going to the customer's premises, then returning 15 minutes to the Queensgate center?
- A. It is based on 15 minutes leaving Queensgate and 15 minutes returning.
- Q. Thank you. And with respect to the -I'm looking at Page 7, Line 17, that question
 regarding the monthly charge relating to opt-out
 meter reading costs. There at the bottom of the
 page, Line 22, the sentence beginning, "Staff

proposed that the 60-minute timeframe proposed by the Company be reduced to 35 minutes to reflect Staff's adjustment for meter reading costs"; is that correct?

- A. I'm sorry. What page are you on?
- Q. Page 7.
- A. Thank you.
- Q. I just read from Line 22 beginning "Staff proposed."
 - A. That is correct.
- Q. And that reduction is also based upon the 15-minute minimum drive time?
- A. Correct.
- Q. And it's also created based upon travel to the customer's premise from Queensgate 15 minutes, and then from the customer's premise back to Queensgate 15 minutes?
 - A. That is correct.
- MR. STINSON: If I could have just a moment, Your Honor.
- 20 EXAMINER McKENNEY: You may.
- 21 MR. STINSON: No further questions, Your
- 22 Honor.

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- Thank you, Ms. Rutherford.
- THE WITNESS: You're welcome.
- 25 MR. JONES: Your Honor, can I have one

157 second, please? 1 2 EXAMINER McKENNEY: Yes. Let's go off 3 the record. (Discussion held off the record.) 4 5 EXAMINER McKENNEY: Back on the record. Redirect. 6 7 MR. JONES: No redirect, Your Honor. 8 EXAMINER McKENNEY: No redirect. Let's go back off the record real quick. 9 10 (Discussion held off the record.) 11 EXAMINER McKENNEY: Let's go back on the 12 record. 13 14 EXAMINATION BY EXAMINER MCKENNEY: 15 16 Ms. Rutherford, I have a couple of quick 17 questions to clarify. 18 You recommend that the Commission 19 decrease the amount of one-time charge and recurring 2.0 charge down to \$40.63 for one-time and \$23 for the 2.1 recurring, correct? 22 Α. That's correct. 23 Is that based upon the variables in the

things are variable and go up or down and can be less

company's projections and expected costs, these

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or more than what the company projected?

- A. They can be as a result. One of the factors would be not knowing what customers would sign up once the tariff is approved, that would be one factor.
- Q. So some number between \$40.63 and the company's projected recovery could be reasonable than the actual cost to recover the cost of installing and removing meters?
 - A. Yes.

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- Q. And that's true also for the recurring charge, some number between \$24 and the company's proposal could be reasonable as well?
- A. I believe the \$24 is more reasonable as a result of not having data to support anything greater than that. There is no evidence that it would take on average more than the 15 minutes to serve those potential customers.
- Q. Over time would you expect the company to have more information about the actual amount of time it takes to serve those customers?
 - A. I believe so.
- Q. Do you believe in the future the company would be able to update the rider with more accurate information?

1 I believe the company would be able to Α. 2 based on the actions of those customers that have 3 chosen to opt out, they're dealing with more 4 particulars as to the customer base that they would be dealing with. 5 Would more information be available 6 7 pursuant to a base distribution rate case? 8 Α. I believe that information would be 9 available pursuant to a rate case. 10 EXAMINER McKENNEY: Thank you. Nothing 11 further. You may step down. 12 Staff ready to call its next witness? 13 MR. JONES: Your Honor, I'd move for the 14 admission of Ms. Rutherford's testimony as Staff 15 Exhibit 2. 16 EXAMINER McKENNEY: Any objection to the 17 admission of Staff Exhibit 2? 18 MS. WATTS: No objection. 19 MR. STINSON: No objection, Your Honor. 2.0 EXAMINER McKENNEY: It will be so 2.1 admitted. 22 (EXHIBIT ADMITTED INTO EVIDENCE.) 23 MR. JONES: Thank you, Your Honor. 24 Your Honor, at this time staff would 25 call David Lipthratt.

Proceedings

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                   EXAMINER McKENNEY: Please raise your
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      right hand.
 3
                   (Witness placed under oath.)
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                   THE WITNESS: I do.
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                   EXAMINER McKENNEY: Thank you. You may
      be seated.
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                   Is this marked Staff 3?
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                   MR. JONES: Staff Exhibit 3, that's
 9
      correct, Your Honor.
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                    (EXHIBIT MARKED FOR IDENTIFICATION.)
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                         DAVID M. LIPTHRATT,
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      being first duly sworn, as hereinafter certified,
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      deposes and says as follows:
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                        DIRECT EXAMINATION
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      BY MR. JONES:
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              Q.
                   Could you please state your name for the
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      record, please?
19
                  David Lipthratt.
              Α.
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              Q.
                  And where are you employed?
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              A. Public Utilities Commission of Ohio.
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                  What is your job title and
      responsibilities?
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              Α.
                   I am a Public Utilities Administrator 3.
25
      I'm responsible for the Research and Policy Division
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where we're responsible for reviewing riders, rates and tariffs, distribution rate cases, et cetera.

- Q. And did you have occasion to prefile testimony in this proceeding?
 - A. I did.

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- Q. I have before you what's marked as Staff Exhibit 3. Could you please identify that document for the record, please?
- A. That's my prefiled testimony in this case.
- Q. And was this prefiled testimony prepared by you or at your direction?
 - A. Yes, sir.
 - Q. And do you have any changes or additions to make to that testimony?
 - A. Yes, sir. I have two. The first is on Page 5, Line 13, there should be "was" added to the end of that line so that it reads, "whether the current level of costs included in the last rate case was insufficient" continuing on to Line 14.

The second modification would be on Page 7 where I would strike Lines 1 through 8, removing that paragraph.

Q. Okay. So removing on Page 7 of your testimony, Lines 1 through 8; is that correct?

162 1 Α. Yes, sir. 2 Okay. And the other change occurring on 3 Page 5 at Line 13 where you would add the word "was" after "rate case"; is that correct? 4 5 Α. Yes, sir. Do you have any other changes --6 Ο. 7 Α. No, sir. 8 -- or additions to make? Ο. 9 No, sir. Α. 10 So taking into consideration the changes Q. you just discussed with us, if I were to ask you 11 12 these same questions contained in your prefiled 13 testimony, would your answers be the same? 14 Α. Yes, sir. MR. JONES: At this time, Your Honor, 15 16 I'd offer Mr. Lipthratt for cross-examination. 17 EXAMINER McKENNEY: Thank you, 18 Mr. Jones. 19 Ms. Watts. 2.0 MS. WATTS: Thank you, Your Honor. 2.1 22 CROSS-EXAMINATION 23 BY MS. WATTS: 24 Good afternoon, Mr. Lipthratt. Ο.

Good afternoon.

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Α.

- Q. Would you tell me, please, when you first started working at the Commission?
- A. Roughly five years ago. I believe July.

 It may be in my testimony, but approximately five

 years ago.
 - Q. Okay. That's close enough.
 - A. Okay.

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- Q. Is it fair to say that you've been involved in a number of applications made by utilities for deferral of costs?
- A. I think I have been involved probably about a half a dozen.
 - Q. Okay. And in some of those applications, the product of staff's review ends up being, in some cases, a letter that's docketed?
 - A. That is correct, yes, ma'am.
- Q. And sometimes maybe there's testimony that's docketed?
 - A. That is correct.
- Q. Okay. Turning to Page 5 of your testimony, beginning on Line 12, you set forth a list of criteria that you recommend should be included in reviewing a utilities application for a deferral, correct?
- A. Yes, ma'am.

- Q. And I noticed that there's no particular cite to any case in your testimony, correct?
 - A. There is not.

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- Q. And is there any prior Commission order where that criteria may be found?
- A. The most recent would be 15-0222-GA-AAM is regarding Ohio's gas request for deferral. There was a finding and order in that case roughly July of this year.
- Q. And the criteria that you set forth here was applied in that case?
- A. Yes. That was actually mentioned in staff's letter and was used in that recommendation.
- Q. And did the Commission adopt the staff's recommendation in that case?
 - A. They did.
- Q. Other than that particular case, have you filed any comments or testimony in other proceedings with this list of criteria?
- A. Not listing this criteria in the comments or letter, but I can say that has been used in staff's determination in putting forth this recommendation as long as I've been here.
- Q. Do you know where that list of criteria originated within the staff?

- A. You know, I think the earliest roots of that would be Case No. 98-1701-WS-AAM, is Citizens
 Utility Company of Ohio, had to do with the Y2K issue. And actually the company put forth a large amount of this criteria in their request, and it kind of began to grow from there.
 - Q. Which company was involved in that case?
 - A. Citizens Utilities Company of Ohio.
- Q. Okay. Thank you. Did staff do any research with respect to how deferral requests were treated in any other state jurisdiction?
- A. I personally have been involved in that analysis for some time now in various cases; so it's a continued analysis, if you will.
- Q. So I don't know if you answered my question directly. Did you do any research with respect to deferral treatment in any specific other state jurisdiction?
 - A. Yes, I have.
 - Q. Okay. Do you recall which?
- A. Which state?

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- Q. Yeah.
- A. Not right offhand, no.
- Q. The second of the five criteria that you suggest is an analysis as to whether the costs being

requested for deferral are material in nature. Do you see that?

A. Yes, ma'am.

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- Q. Who determines whether an amount is material or not?
- A. That's -- you know, material in nature is a professional judgment call. In financial accounting, typically materiality is judged by the relative amount of the nature of the item. This usually speaks to financial misstatements when you're doing a GAAP audit or a gas-based GAAP, generally accepted auditing standards audit.

In a broader sense, materiality from a broader sense from a financial perspective just means the -- along the lines of magnitude, relative to some, you know, standard -- or, not standard, but relative to the facts and circumstances of that case, of that item or that particular cost, it could be applied in many different ways.

- Q. Can you provide any guidelines to assist the company in understanding how -- what staff would review -- would view is material?
- A. I think -- well, first off is each case is unique and it needs to be reviewed as a whole.

 There's facts and circumstances unique to each set

of -- case. So, therefore, you -- there's not a -- I can't point to A, B, C, and D, and every time you're going to consider that. It's dependent upon the facts of the case.

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From -- in a case similar to this, you'd want to refer back to the -- obviously to the last rate case to determine if those level of expenses were, you know, sufficient compared to what was established or embedded in base rates. So that's pretty much the end of my response.

Q. Do you have an opinion as to what level of costs you believe would result in financial harm to Duke Energy Ohio?

MR. JONES: Objection. Calls for -- in what context? I'm not -- in this case or some other case?

EXAMINER McKENNEY: What do you mean by "harm to Duke Energy Ohio"?

MS. WATTS: Sure. Mr. Lipthratt has criteria, and I'll refer him to Item No. 5 in his list of criteria. One of the examinations he evidently performs is whether a particular cost will result in financial harm to a company. And I want to understand, since he's making this analysis on behalf of Duke Energy Ohio, what level of expense he deems

to be one which will result in financial harm.

EXAMINER McKENNEY: The objection's overruled. If it's in his testimony, she can explore it.

THE WITNESS: Often, you know, financial harm -- if there's financial harm, staff assumes that it would be brought forth and identified. Many cases have done that in the past where, you know, pensions, change, things outside the company's control have resulted in what they deem to be financial harm; therefore, they file applications with the Commission requesting deferral authority because they state there's financial harm.

We built that into our criteria in order to ensure that if that's being stated or just that -- if that's being stated, that we would consider that and review that.

18 BY MS. WATTS:

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Q. Okay. So you're saying that the company files an application for deferral of a particular cost, and if I understand you correctly, you're saying that in some instances companies will allege that if we don't recover these costs we will experience financial harm?

A. Yes, ma'am.

Q. And then staff reviews that application and determines whether it agrees that financial harm will occur?

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- A. Based upon the facts and circumstances of that case and the evidence provided within that case.
- Q. Okay. And I'm wondering if you can tell me with respect to Duke Energy Ohio what level of costs staff would determine would result in financial harm to the company?
- A. I am not in a position here today to give you a dollar amount. I am in a position to say staff's recommendation is that the 243,000 plus in IT costs are not, in staff's eyes, material and would -- nor would it result in financial harm given the evidence and the information provided in this case.
- Q. And is it -- if the -- you've recommended that the deferral be disallowed, correct?
 - A. Yes, ma'am.
- Q. And how do you recommend that the company recover that -- those dollars otherwise?
- A. I believe the company's already recovering those costs through base rates, that these costs are nonincremental to the current rate.
 - Q. And what evidence do you have to support

that?

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- A. There was no evidence provided within data requests to state otherwise, and actually having performed on the expense team involved in the company's last base rate case and my review of the workpapers and support in that case, I found no evidence that these costs would result that in my professional judgment and in staff's view these costs did not elevate to material, they were viewed as captured within the test year. They would not be incremental, and they would not in any way result in financial harm given any information that was made available to us.
- Q. Okay. You've just gone through a number of your criteria. I want to kind of keep it narrowed here.
 - A. Okay.
- Q. So let's just talk about the rate case. You testified that you were involved in the last rate case. Do you recall what the test year period was?
 - A. Not right offhand.
- Q. Okay. So if I represent to you that it was 2012, would that refresh your recollection?
 - A. Yes.
- Q. Okay. And do you know when the

Commission's opinion and order came out in this rulemaking case which was 12-2050? And if you don't understand that to be the document, I'm happy to try and refresh your recollection on that.

- A. It was, what, December 18, 2014?
- 6 Q. I believe that's correct. So now the
 7 test year --
- 8 EXAMINER McKENNEY: I believe that's 9 incorrect.
- 10 MR. JONES: 2013.
- 11 MS. WATTS: '13.
- 12 THE WITNESS: '13, I apologize.
- 13 | Apparently I didn't know.
- 14 BY MS. WATTS:

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- 15 Q. So the test year was 2012, correct?
- A. Yes, ma'am.
- Q. And we can all agree that the company -that Duke Energy Ohio was not engaged in any effort
 to create an opt-out program during 2012, correct?
 - A. I -- I don't know that for sure. I mean, I don't know what the company was planning at that point in time. I can't speak to that.
- Q. Did you participate in any of the Smart
 Grid collaborative discussions?
- 25 A. On occasion, I may have. I'm part of

the Grid Smart team. On occasion, I will take part in those.

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- Q. Is it your understanding that the company accommodated opt-out customers in years previous to the time that the company -- that the Commission initiated the opt-out docket?
 - A. I'm sorry. Can you restate that?
 - Q. I'll withdraw the question.

So you've only -- is it fair to say that you've not attended on a regular basis the Smart Grid collaborative discussions that have occurred over the last five years?

- A. Over the -- no. I would not -- I would think -- that's a fair statement.
 - Q. Okay. So you don't know whether or not the company accommodated opt-out customers during the course of its deployment?
 - A. Through my involvement in the Grid Smart team, I know the company has been very good at educating customers who have chosen not to participate. As to, you know, accommodating that, you know, I'm only vaguely aware.
- Q. Okay. So you can't say, then, whether there was any provision for opt-out customers during the test year of 2012?

A. Provision for opt-out customers. Can you describe a little bit what you mean by that?

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- Q. During the test year time period, 2012, if a customer chose not to have a Smart meter, do you know how the company dealt with that issue?
- A. Financially? Operationally? I'm not sure -- maybe I don't understand the question.
- Q. Was the customer permitted to continue with the traditional meter if the customer expressed an interest in doing so?
 - A. That was my understanding.
- Q. You're aware that the company underwent some changes to its IT system?
 - A. Vaguely, being on the peripheral, yes.
- Q. Well, these are the changes that gave rise to the costs that you're recommending disallowance for, correct?
 - A. I'm sorry. Can you restate that?
 - Q. Yes. Let me start again.

You're -- the company has submitted in the application in this proceeding a request to defer a certain amount of costs for IT expense.

A. Yes. To clarify, being involved in Grid Smart there's been billing systems and things -there's constant, so I believe you were -- yes.

Q. Okay. Just to be -- just to keep the record clear and so that none of us are confused,

Duke Energy Ohio refers to its meter program as Smart

Grid, and I believe AEP Ohio refers to its program as

Grid Smart, and I want to make sure that we're clear that we're talking about Duke Energy Ohio here.

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- A. Yeah. For some reason I always default to that. Don't know why. But I agree with you.
- Q. Okay. So -- now I lost my train of thought.

So the IT program that the company initiated in order to facilitate opt-out, do you know when that program -- the work for that program began?

- A. I believe from a data request response we received, it was roughly January of 2013.
- Q. Okay. And so can you explain to me how you think the company would be recovering something in base rates which was not occurring during the test year?
- A. I think it's representative of the type of expenses that would occur. Just because it dealt with one specific tariff, base rates are intended to capture just that, a normal, typical year. It is expected that billing system modifications to some level would be a normal activity that every utility

is constantly in some effort updating their systems, tweaking their systems, things of that nature; therefore, we believe it is part of base rates.

- Q. And so if you expect the company to absorb this cost in its base rates, then all customers are essentially paying the costs, correct?
 - A. That would be true.

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- Q. And isn't that contrary to the Commission's rule that says that opt-out costs should be borne only by opt-out customers?
- A. I -- I understand that, but at the same time I think the Commission has a concern of double recovery. And I -- so I'm -- staff is balancing that view, given what you just stated, in the fact that we believe that it's already being recovered. I mean, it's kind of hard to go back and readjust base rates, technically it's not possible.

I think any -- any incremental costs would be appropriately borne as the Commission requested or required by those specific customers, but if they're already embedded in base rates we can't adjust base rates, and we don't think it's appropriate to charge it twice.

Q. In order to inform your opinion in this case, did you go back and look at anything from the

2012 rate case proceeding?

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- A. I did.
- Q. Did you look at what level of costs were included for IT charges?
- A. IT charges can show up in various accounts. I looked at Account 903 in particular and, yes, I did.
 - Q. What comprises Account 903?
 - A. 903, the type of expenses?
 - Q. Uh-huh.
- A. 903, customer records and collection expenses. It would include various items such as preparing billing data, operating billing and bookkeeping machines, verifying billing records with contracts and rate schedules, preparing bills for delivery and mailing or delivering bills, various items of that nature.
- Q. And do you know whether the IT work that was performed in order to facilitate opt-out would fall into that account number?
- A. If it would be expensed -- it's likely based upon the staff's assumptions that it would be this account if it was expensed. If it was capitalized, obviously not.
- Q. Are you certain of that?

A. I can't be certain of -- no. Being an accountant and performing duties and previous experiences, there are judgment calls as to what accounts you can -- there is discretion to some degree as to what accounts you can charge expense items to; so, no, I cannot be certain to that.

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- Q. Regarding the deferral criteria that staff has put forth in its testimony, is it staff's recommendation that the Commission adopt this criteria for use with respect to all deferral requests?
- A. That is up to the Commission. I think in staff's view in many cases it makes sense. There may be possibility -- there may be a possibility that there's a set of facts and circumstances that doesn't fit within this. I don't think you want to bind the Commission to just this set of criteria, but, you know, where it makes sense, yes, I would recommend that to be considered.
- Q. Now, staff issued some data requests in this case, correct?
 - A. That is correct.
 - Q. Did you review the data requests?
 - A. Yes, ma'am.
- Q. And staff had some questions related to

IT costs, correct?

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- A. Yes, ma'am.
- Q. Do you have any reason to believe that any of the responses were incorrect?
 - A. I have no reason to believe that.
- Q. Can you -- are you aware of when, over the past three or four years, the company has made changes to its IT system to accommodate Commission regulation?
- A. Having sat in and been involved in the market development working group, various utilities, have sat in and talked to various -- and spoke to various changes and billing -- billing systems can be a very broad term -- so I am aware of updates, changes, things of that nature to billing systems, yes.
- Q. And specifically with Duke Energy Ohio, do you know what billing changes have been required by the Commission in the past three or four years?
 - A. Not extensively.
- Q. And do you know whether those -- the costs for any such changes are recoverable elsewhere?
 - A. I have no specifics to that.
- Q. Is it staff's intention to apply the criteria with respect to deferral to other companies

Proceedings 179 1 that seek -- I'll withdraw that. 2 MS. WATTS: Your Honor, may I approach? 3 EXAMINER McKENNEY: You may approach. 4 MS. WATTS: I think this would be Duke 5 Energy Ohio Exhibit 3. EXAMINER McKENNEY: It will be so 6 7 marked. 8 (EXHIBIT MARKED FOR IDENTIFICATION.) 9 EXAMINER McKENNEY: What is it? 10 MS. WATTS: This is a letter to the docket in Case No. 14-2042-AA -- EL-AAM. 11 12 BY MS. WATTS: 13 Ο. Mr. Lipthratt, have you seen this letter before? 14 15 Α. Yes, ma'am. 16 And does it bear your signature? Q. 17 Α. It does. 18 Is this the letter that was docketed in Ο. Case No. 14-2042-EL-AAM, being in the Matter of the 19 20 Application of the Dayton Power and Light Company for 2.1 Approval of a Revised Bill Format for Electric 22 Service and for Approval of Certain Accounting 23 Authority?

24 A. It is.

25

Q. And does this letter document that staff

is recommending approval of a request for a deferral?

- A. It does.
- Q. And do you see the criteria that you set forth in your testimony in this case applied in that case anywhere?
 - A. It is not stated in the letter.
 - Q. Is it stated in the record of that case?
 - A. Not to my knowledge.

EXAMINER McKENNEY: Did the Commission authorize the deferral in this case?

11 THE WITNESS: Honestly, I do not

12 remember -- I do not recall if there's an order yet

13 issued in this case.

14 BY MS. WATTS:

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- Q. Do you have any idea what Dayton Power & Light's operating income was for 2014?
- 17 | A. I --

MR. JONES: Objection, Your Honor,
relevance. Again, this is not DP&L we're dealing
with here.

EXAMINER McKENNEY: It's getting pretty
far out there. Do you have a reason why this is
relevant?

MS. WATTS: Your Honor, the staff is seeking to make a recommendation that Mr. Lipthratt

has stated staff wants to apply somewhat uniformly, and I'd like to demonstrate that it's not being applied uniformly.

EXAMINER McKENNEY: And I understand where you're headed, but I don't know if Dayton

Power & Light's operating costs or operating

revenue --

8 MR. JONES: There's no foundation for this.

EXAMINER McKENNEY: I don't think
there's any foundation, either. The objection is
sustained.

13 BY MS. WATTS:

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- Q. The operating income figures on Page 6 of your testimony, including the 2014 operating -- this is for Duke Energy Ohio I'm talking about, just to be clear. Do you see that on Page 6?
 - A. Page 6. Is it Line 17?
- 19 O. Yeah.
- A. Yes, ma'am.
- 21 Q. Do you see that? Those figures were 22 sourced from Duke Energy Ohio's SEC Form 10-K, 23 correct?
- A. Yes, ma'am.
- Q. Is there any reason you used the 10-K

instead of the company's annual report filed with the Commission in the Form 1?

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- A. No. There is no specific reason.
- Q. Okay. To your knowledge, are the figures reported in the 10-K for Duke Energy Ohio exclusively related to Duke Energy Ohio's operation in Ohio?
 - A. My understanding it was.
- Q. So I take it, then, you're not aware that it includes Duke Energy Kentucky?
- 11 A. Under Duke -- no. If that's the case, I
 12 was not aware of that.
 - Q. Were you aware that it also included Duke Energy's Gas Operations?
 - A. Yes. I was aware of that. Again, I refer to the Duke -- I referred to the Duke Energy Ohio portion of that document. So that's what I relied on, what was presented within that section of that document.
 - Q. Okay. And so the fact that it may include Duke Energy Kentucky and Duke Energy Gas Operations was not clear to you at the time?
 - A. Regarding Kentucky, no, it was not.
 - Q. Is it fair to assume that the number would be less for Duke Energy Ohio only?

- A. It's hard for me to venture a guess is basically what it would be.
- Q. Would you -- when you're making -- when you're undertaking an analysis with respect to whether a cost included in a request for a deferral is material, would you compare that to financial information related to Duke Energy Ohio only?
 - A. Yes.

9 MS. WATTS: That's all I have. Thank
10 you.

EXAMINER McKENNEY: Thank you.

12 Mr. Stinson.

MR. STINSON: Thank you. Just a few questions.

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16 CROSS-EXAMINATION

17 BY MR. STINSON:

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- Q. Refer to your testimony at Page 3, Line 14. There you indicate that Duke's IT system costs were reduced to \$370,343 on Line 16, correct?
- A. I wouldn't really characterize it as reduced. I think what I was trying to indicate here or state here was that at the time of this data request, I believe those were still estimates, yeah, that it was an estimate at that time.

- O. A revised estimate?
- A. Yes, sir.

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- Q. Then on the next line, you state that the final actual costs of the project ended up being \$243,122, correct?
 - A. Yes, sir.
- Q. And did the PUCO staff audit any of those costs?
- A. No, sir. If it's deemed that these costs should be deferred, at the time that the company would seek recovery we would audit those costs at that time.
- Q. Are you aware that except for Mr. Brown's testimony, Duke amended its application to reflect these actual costs?
- A. That is the only -- my understanding, that testimony is the most current, up-to-date information and is what I relied on to form -- and what staff relied on to put forth its recommendation and this testimony.
- Q. With your experience in Duke's Smart
 Grid program, do you believe that it's -- the Smart
 Grid project is fully deployed at this point?
- A. I do not believe that it's fully deployed at this point.

1 Does staff have an estimate when that Ο. 2 would occur? 3 Not sitting here today, I do not. Α. O. Does staff have an estimate as to when 4 Duke should file its next distribution rate case? 5 Within one year of reaching full 6 deployment or if the company deems it needed before 7 8 that full deployment is reached. 9 Q. Okay. And what would you consider to be full deployment? 10 I think that's a staff determination 11 12 that would be -- I'm not in a position to put forth 13 such a definition here today. MR. STINSON: No further questions. 14 15 EXAMINER McKENNEY: Thank you, 16 Mr. Stinson. 17 Redirect. 18 MR. JONES: Thank you, Your Honor. 19 2.0 REDIRECT EXAMINATION 2.1 BY MR. JONES: 22 Q. Mr. Lipthratt, going back to your testimony on Page 6, Lines 16 through 20, do you see 23 24 that? 25 A. Yes, sir.

1	Q. Now, just for clarification purposes,
2	when you looked at the Form 10-K, the operating
3	income, what part of that form did you look at to
4	gather the information you have in your testimony?
5	A. It's what's referred to as Part 2 of the
6	10-K, and it's specific to Duke Energy Ohio. There's
7	obviously multiple years. The one that I have before
8	me today is begins on Page 49.
9	Q. Thank you.
10	MR. JONES: No other questions, Your
11	Honor.
12	EXAMINER McKENNEY: Hard to imagine any
13	recross on that. Do you have anything? Nothing.
14	MS. WATTS: (Shakes head.)
15	EXAMINER McKENNEY: Anything? I do have
16	some questions for you Mr. Lipthratt.
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18	EXAMINATION
19	BY EXAMINER McKENNEY:
20	Q. The advanced meter opt-out service for
21	the nonstandard metering service is a new service,
22	correct?
23	A. Yes, sir.
24	Q. And this service is available now to all
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customers to choose?

A. Yes, sir.

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- Q. The number of customers that choose advanced meter opt-out service does not change the amount of the IT costs; is that correct?
 - A. That is correct, yes, sir.
- Q. So if one customer opts out, the IT cost is the same?
 - A. Yes, sir.
- Q. If a thousand customers opt out, the IT costs are the same?
 - A. Yes, sir.
- Q. And if all customers have access to this service, does the principle of cost causation require all customers to pay for it, the IT cost portion?
 - A. Can you restate that? I'm sorry.
- Q. If all customers have access to this service, should all customers pay for the IT costs necessary to provide this service?
- A. I think where I'm -- my thought process on that is -- well, first off, as I stated in my testimony, we believe this is not incremental to base rates; therefore, it's already been applied to all customers. If it's deemed to be incremental, the Commission orders that it should be borne by those customers. So I'm a little bit, you know --

- Q. You're saying it's nonincremental?
- A. If it's nonincremental, applying the Commission's order that it should be borne by those customers, I would venture to try to adhere to that requirement.

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- Q. Okay. Did you review the attachments to Justin Brown's testimony prepared for today's hearing?
 - A. Not -- not too much, no, sir.
- Q. Would you agree that IT system's cost is the largest portion of the one-time charge that a customer -- the company's proposed?
- A. Yes, that is correct, according to the information provided by the company.
- Q. Is it true that IT costs from the rider would significantly decrease the one-time charge on opt-out customers?
- A. I think what would be left is approximately \$92,000 in non-IT costs.
- Q. And that 725 customers, you'd be at approximately \$126 one-time charge?
 - A. Yes, sir.
- 23 EXAMINER McKENNEY: Thank you. No 24 further questions. You may step down.
- MR. JONES: Your Honor, at this time I'd

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      move for admission of Staff Exhibit 3.
                   EXAMINER McKENNEY: Any objection to the
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      admission of Staff Exhibit 3?
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                   MS. WATTS: No objection.
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                   MR. STINSON: No objection.
                   EXAMINER McKENNEY: So admitted.
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                   (EXHIBIT ADMITTED INTO EVIDENCE.)
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                   EXAMINER McKENNEY: Duke, I believe you
      also had an exhibit. You're not marking it or you
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     are? Did we mark the letter in Case No. 14-2042?
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                   MS. WATTS: I would like to mark that,
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      and I would offer that into evidence.
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                   MR. JONES: Your Honor, I would -- I'm
14
      sorry. Can I object to that?
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                   EXAMINER McKENNEY: Do you have any
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      objection?
                   MR. JONES: Yes. I have an objection.
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                   This exhibit deals with a case involving
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      Dayton Power & Light. You know, there was not a
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      sufficient foundation other than the fact that
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     Mr. Lipthratt's signature does appear on this
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     document, but there is nothing as to relevance to
     this proceeding as to assisting the Commission in the
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      determination of these issues in this case.
                   MR. STINSON: OCC would join.
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190 1 EXAMINER McKENNEY: He's seen it, he's 2 signed it. We will give it the appropriate weight; 3 however, the objection's overruled and it will be 4 admitted. 5 (EXHIBIT ADMITTED INTO EVIDENCE.) MR. JONES: Thank you, Your Honor. 6 7 MR. ETTER: Can we go off the record for 8 a moment? 9 (Discussion held off the record.) 10 (Recess taken.) 11 EXAMINER McKENNEY: Let's go on the 12 record. 13 Mr. Stinson. 14 MR. STINSON: Yes, Your Honor. OCC will call James Williams. 15 16 EXAMINER McKENNEY: Mr. Williams, please 17 raise your right hand. 18 (Witness placed under oath.) 19 EXAMINER McKENNEY: Thank you. You may 20 be seated. 2.1 MR. STINSON: May I approach, Your 22 Honor? 23 EXAMINER McKENNEY: You may.

marked as OCC Exhibit 3, the testimony of James D.

MR. STINSON: I have what is to be

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191 1 Williams. 2 EXAMINER McKENNEY: It will be so 3 marked. (EXHIBIT MARKED FOR IDENTIFICATION.) 4 5 EXAMINER McKENNEY: Thank you. MS. WATTS: OCC 3, Dane? 6 7 MR. STINSON: Yes. 8 9 JAMES D. WILLIAMS, 10 being first duly sworn, as hereinafter certified, 11 deposes and says as follows: 12 DIRECT EXAMINATION 13 BY MR. STINSON: O. Mr. Williams, I've placed before you 14 what I've marked as OCC Exhibit 3. Can you identify 15 16 that? 17 A. Yes. This is my prefiled testimony 18 filed in this case. 19 Q. And was it prepared by you or under your 20 supervision? 2.1 A. Yes, it was. Q. Do you have any corrections to the 22 23 testimony? 24 A. I have a couple minor corrections. In 25 the list of attachments on the second page, right

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after the title page, JDW-1 -- JDW-9 should reflect

Duke response to OCC-INT-01-008, remove the words

"Staff-DR."

And the second correction is on Page 16,
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And the second correction is on Page 16, Line 5, JDW-17 should be 9, and on Line 13, the same page, JDW-17 should be 12.

- Q. Should be, I'm sorry, 12?
- 8 A. 12.
- 9 EXAMINER McKENNEY: Should be JDW-12.
- 10 THE WITNESS: Yes. It should be JDW-12
- 11 instead of 17.
- 12 EXAMINER McKENNEY: Okay.
- 13 THE WITNESS: Those are the only
- 14 changes.

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- 15 BY MR. STINSON:
- Q. Thank you, Mr. Williams. And if I were to ask you those same questions today, would your
- answers as corrected be the same?
- 19 A. Yes, they would.
- Q. Thank you.
- 21 MR. STINSON: I move the admission of
- 22 OCC Exhibit 3 subject to cross, and tender
- 23 Mr. Williams for cross-examination.
- EXAMINER McKENNEY: Ms. Watts?
- MS. WATTS: Thank you, Your Honor.

193 1 2 CROSS-EXAMINATION 3 BY MS. WATTS: 4 Ο. Good morning, Mr. Williams. Good afternoon. 5 Α. It's me again. 6 Q. 7 Α. It's good to see you, Ms. Watts. 8 Q. It's good to see you, too. 9 You, sir, have been with OCC for 19 10 years, correct? 11 Α. Yes, I have. 12 In your employment with OCC, you've served in several different roles, correct? 13 14 Yes, I have. Α. In your employment with OCC, you have 15 16 familiarized yourself to a significant extent with 17 the Commission's rules, correct? 18 Α. Yes, I have. 19 Okay. And today we've talked on several 20 occasions about 4901:1-10-05(J). Are you familiar 2.1 with just that reference with which rule I'm talking 22 about?

I believe that to be the AMI opt-out 23 Α. 24 rule.

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Q. Okay. Thank you. And so if I refer to it as the AMI opt-out rule, you'll know which one I'm talking about?

A. Yes.

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- Q. That rule was enacted by the Commission in Case No. 12-2050-EL-ORD.
- A. That was one of many changes that were formed as part of that rulemaking. That rulemaking involved all of the electric service and safety standards.
- Q. Correct. Thank you. And the opt-out rule specifically directed utilities to file opt-out tariffs within 30 days of the effective date of the rule, correct?
 - A. I believe that to be correct.
- Q. And in your opinion, is it fair to say that utilities are required to comply with directives issued by the Commission?
 - A. Yes.
- Q. And the rule directs the utility to establish a one-time fee to recover the costs of removing an existing advanced meter, correct?
- A. I believe that the rule establishes that a utility may charge -- may establish a charge for one time.
- Q. Okay. And it also states that a utility

may establish a recurring fee to recover costs associated with providing meter reading and billing services, correct?

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- Α. I believe that's an accurate reflection of the rule.
- And, finally, the rule states that costs incurred by a utility to provide advanced meter opt-out service shall be borne only by customers who elect to receive advanced opt-out meter service, correct?
 - I believe the rule says that.
- Q. Now, you would agree with me, would you not, that Duke Energy Ohio filed a tariff application in this case in compliance with the rule?
- I don't know that it's in compliance Α. with the rule. I believe there was an application filed. I believe -- I don't know that it necessarily fully complies with the rule, though.
- Okay. I guess I wasn't asking you to 0. confirm that, and probably only the Commission can confirm that. But I guess what I'm asking you is you understand the application in this case to be the company's effort to comply with the rule?
 - I believe that to be the intent. Α.
 - Q. And as provided for in the rule, the

- company's application proposes a one-time fee for removal of an existing advanced meter, correct?
- A. Well, yes, it's a one-time fee for removal of an AMI meter and replacement with a traditional meter.
- Q. Okay. And also as provided for in the rule, the application further proposes a recurring fee to recover costs associated with providing meter reading and billing services, correct?
 - A. That's correct.

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- Q. And then the company in its application in this case explained that it had incremental costs associated with putting the program together that it proposed that the Commission defer for future recovery, correct?
- A. Again, as part of the application, I recall it as being really two different options: One option was established where customers would pay the full one-time fee of 1,037.10; there was another option provided where part of the costs would be deferred, and then just a portion of the one-time costs being passed to customers.
- Q. Okay. So OCC is not contending that the application is deficient in that it does not comply with that part of the rule, correct?

MR. STINSON: Could I have that reread, please?

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(Record read back as requested.)

THE WITNESS: If we're talking about the deferral, I believe that the Commission rules require that costs -- you know, that the costs be paid by those that would cause the cost. I believe the deferral would subject those costs for cost recovery by all customers in some future proceeding.

BY MS. WATTS:

- Q. Okay. I guess I was being more general, and I appreciate your response. I guess what I was asking was: Given the provisions in the rule that establish that the company may file an application for a one-time fee and a recurring fee, OCC is not contending that the company's application is not consistent with what the rule provides, correct?
- A. To the -- only to the extent that the rule says the company may apply for a one-time fee and for recurring monthly fees. But the rule -- there's other provisions within the rule that I believe are also at play here, including the fact that there could be extenuating circumstances, and I believe that to be the case.
 - Q. Okay. And I understand that from your

testimony. We can talk about that in a bit.

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Do you agree as a general proposition that the Commission's rule explicitly requires costs incurred by a utility to provide advanced meter opt-out service to be borne only by customers who elect to receive advanced meter opt-out service?

- A. I believe that accurately reflects the rule.
- Q. And can you agree with me that that's a generally -- that's a well-known ratemaking principle, that costs be borne by those who create the costs?
 - A. Yes, cost causation.
- Q. Okay. And in your testimony on Page 3, Lines 5 through 8, you state that the purpose of your testimony is to make recommendations to the PUCO that are fair for consumers. Do you see that?
 - A. Yes, I do.
- Q. Is it fair to say that one of OCC's points in this case is that it doesn't believe that the company should recover any costs now through the opt-out tariff?
- A. I don't believe that the company has provided sufficient justification for either the one-time or the recurring monthly fee.

Q. Okay. I guess I was referring otherwise to OCC's recommendation that these matters be considered in a base rate case as opposed to in this proceeding.

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- A. I understand that the Commission rules require Duke to file an application for a tariff. My recommendation, and I'm not -- I'm not suggesting that there not be a tariff, but I do believe that the tariff should be set at zero for both the one-time cost as well as the recurring cost until some point in time in the future where there's a base rate proceeding.
- Q. So then if the tariff were approved, and you and I both understand that this is unlikely, but if the tariff were approved next week and set at zero as you suggested, you would then expect the company to perform opt-out services and not recover any costs?
- A. Again, the company is providing opt-out service today, and has been for at least 725 customers at some point in time since the Smart Grid deployment began. What I'm suggesting is that that process merely continue until there's a base rate proceeding and an opportunity to look at revenues and expenses in a broader context.

- Q. Do you have, sir, a fundamental understanding of the ratemaking process?
 - A. I believe I do.
- Q. And do you understand what a test year is?
 - A. Yes, I do.
- Q. So if the company -- let's say the company files a rate case in the middle of next year and requests that the Commission make the test year be 2016. Are you with me so far?
 - A. I am.
- Q. Okay. So if the company incurs IT costs in 2015 which are expenses, those would not be recovered in 2016 based on the test year application, would they?
- A. I think it depends on when the test year's established. And I believe that, you know, that Duke could incur the costs that are necessary as part of its test year if it felt like that's where they needed to be incurred for ratemaking purposes.
- Q. Okay. But hypothetically if the costs are incurred in 2015 and the test year is 2016, those expenses in 2015 would not be captured, correct?
- MR. STINSON: Objection, asked and
- 25 answered.

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1	EXAMINER McKENNEY: Response.
2	MS. WATTS: I don't believe his answer
3	was responsive, Your Honor.
4	EXAMINER McKENNEY: Objection's
5	overruled.
6	THE WITNESS: Could you repeat the
7	question, please?
8	(Record read back as requested.)
9	THE WITNESS: If they're not part of the
10	test year, then, no, they wouldn't be included within
11	the test year.
12	BY MS. WATTS:
13	Q. And, Mr. Williams, you're aware that
14	Duke Energy Ohio has such a thing as a Smart Grid
15	collaborative?
16	A. I am aware of that.
17	Q. And you, yourself, have attended two or
18	three of those Smart Grid collaboratives, correct?
19	A. Yes, I have.
20	Q. And do you understand that those
21	collaborative meetings have been ongoing since
22	approximately 2009?
23	A. I don't know when that collaborative
24	started or whether or not it's ongoing. From time to
25	time, there's been the topic about a collaborative

has came up, and perhaps the subject matter was something where someone at the office might have wanted me to attend, but I, myself, would have no idea how frequently that meets, the purpose of the collaborative, what exactly is accomplished through it. I wouldn't know that.

Q. Okay. Do you know historically what the company did when a customer stated that they did not wish to have an advanced meter?

MR. STINSON: Could I have that reread, please?

(Record read back as requested.)

THE WITNESS: I believe that it's already been established within the record that the company has permitted to retain their traditional meter.

BY MS. WATTS:

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- Q. Okay. And to the extent a customer expresses a desire not to have an advanced meter, do you know what actions the company undertakes to persuade the customer otherwise?
- A. Only from what I've seen in discovery responses, the type of information maybe that's made available, but I have not seen an exhaustive list or procedures for how the company addresses that.

Q. On Page 5 of your testimony, Lines 6 through 7, you reference that the Commission rules also contemplate special tariff provisions related to circumstances that are not addressed in the rule. Do you see that?

A. Yes, I do.

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- Q. Is this reference to the rule to support OCC's argument that the Commission should wait until a rate case to determine the cost for opt-out?
- A. I believe that the Commission rule established there can be circumstances that just aren't covered within the rules. I believe that the Commission as a regulatory body established a very clear rule that there may be circumstances where it's best to look at these topics later.

It's much the same way that the

Commission didn't require Duke or any other EDU to

actually file a cost for one-time fees or recurring

fees, it said they may. Special circumstances are

just that, special circumstances.

- Q. Now, sir, you've heard discussion earlier today about a stipulation that was entered in the Smart Grid case, the rider case, 10-2326. Do you recall this discussion?
- 25 A. Yes, I do.

Q. Do you recall that there was discussion about netting operational benefits back to customers in each Smart Grid rider proceeding?

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- A. I believe that to be the case.
- Q. And do you have any particular knowledge about that?
- A. I've reviewed the stipulation. I know that the costs are at a very high level, they're not the level of granularity that we're talking about today in terms of those few customers who have, for whatever reason, chose not to participate in the AMI. It's just a very high level of what the costs could be, and then recognition that a base rate case is needed at some point in time when the deployment is complete to more accurately nail down those operational savings and what rate should be for customers on a going-forward basis.
- Q. Okay. Can we back up a little bit?
 You're mentioning that certain costs are at a very
 high level. Which costs are you referring to in that
 statement?
- A. At the point in time -- for example, there's -- I believe salvage costs might be an example or a representative of a line item of costs that are included within that stipulation. But I

don't know -- at the time when this review was done, when this stipulation was done, I presume there were customers even then that had chose not to participate in Duke's program.

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So this -- the fact that there's some resistance to the AMI meters I believe is -- has occurred since Duke's grid modernization program began. It occurred during the time this mid-term review was being performed. I believe that it could be reflected within the costs that are outlined within that stipulation and the operational savings that are flowed to customers.

- Q. Okay. Let -- I'm sorry. Were you finished?
- A. And ultimately that's a topic that ought to be addressed in a rate case.
- Q. Okay. Let's back up a little bit here.

 The 10-2326 case was obviously filed in 2010, correct?
 - A. I believe that to be the case.
- Q. And do you know when the Smart Grid deployment began for Duke Energy?
 - A. 2008, 2009.
- Q. Okay. And as of 2010, do you know how many Smart Grid meters have been deployed?

A. I believe that 99.1 percent of the deployment is now complete, or as of December 2014.

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- Q. The question was: Do you know in any -- at any point during 2010 how many Smart Grid meters were deployed?
 - A. I don't know this exact number.
- Q. Okay. So you don't know in 2010 whether the company had any opt-out customers, in fact, do you?
- A. No. But it seems like a reasonable assumption if the deployment was going on at that time. I mean --
- Q. But that's an assumption on your part?

 MR. STINSON: Objection. If he could finish.

entire application that Duke provided, and it's one assumption after another. I'm just making an assumption. I believe that customers -- that AMI meters were being installed then, and that there could have been customers that didn't want to participate at that time and that were being recognized as part of that proceeding.

BY MS. WATTS:

Q. But you have no specific knowledge in

that regard?

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- A. No, I do not.
- Q. And in that 2326 case, those operational benefits that are netted against costs and returned to customers, that list of operational savings, you don't know the origin of that, do you?
- A. I believe that the origin of that was a -- that there was a fairly extensive study that was performed, referred to often as the MetaVu study, and I believe that it came from that. I don't recall seeing that specific table, though, as much as the types of costs that were outlined as those operational savings.
- Q. And is it your understanding that MetaVu was an auditor that was retained by the Commission staff for purposes of performing that analysis?
 - A. That is my understanding.
- Q. So since that analysis, among other things, was performed during either 2010 or 2011, it by definition could not possibly include activities undertaken by the company in response to the Commission's order in Case No. 12-2050, correct?

 MR. STINSON: Objection as to form and

MR. STINSON: Objection as to form and foundation, with respect to other things.

EXAMINER McKENNEY: Do you want to

- 1 rephrase the question?
- MS. WATTS: Yeah. I'll rephrase.
- 3 BY MS. WATTS:

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- Q. So do you recall or do you have any knowledge when MetaVu did its analysis of operational benefits?
 - A. 2011, subject to check.
 - Q. Okay. And you understand that the Commission's order requiring the company to create an opt-out mechanism was at least a couple years after that, correct?
 - A. I believe it would have been December of 2013. But the fact that there were customers that were -- while perhaps there wasn't an opt-out tariff, there were customers that continued to be served with traditional meters during that time, and continue to today apparently.
 - Q. On Page 6 of your testimony, you have a footnote to the fact that staff will determine when deployment is complete. Do you see that? It's Footnote 13 in your testimony.
 - A. I do see it.
- Q. Do you have any idea how staff intends to make that determination?
- A. No, I do not.

Q. Do you have any idea when the staff plans to make that determination?

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- A. Given that the grid modernization is substantially complete, I would -- I would think that determination would be eminent, but I don't know the exact date.
- Q. Do you have any idea how procedurally staff will make that determination?
- A. No, I don't. But just to be clear, we're talking about a rate case that's triggered as a result of staff's activities, you know, and staff determining that the deployment is complete, that Duke could do a rate case itself if it felt like it was being financially harmed in some way. I don't know that this -- that the -- that the base rate case that was addressed within that stipulation was an end-all for any other base rate case.

MS. WATTS: Your Honor, I'm going to move to strike everything after "just to be clear."

MR. STINSON: Explaining his answer,

Your Honor.

EXAMINER McKENNEY: I'm going to grant the motion to strike. That was a late response.

That was not quite responsive, I didn't think.

BY MS. WATTS:

1 As of today, do you know specifically Ο. 2 whether or not Duke Energy Ohio is recovering any 3 incremental costs with respect to providing services 4 to customers who refuse a Smart meter? 5 THE WITNESS: Can you repeat the question? 6 7 (Record read back as requested.) 8 THE WITNESS: I don't believe so. BY MS. WATTS: 9 10 And OCC submitted discovery in this Ο. case, correct? 11 12 Α. Yes. 13 But OCC did not perform any analysis of 14 its own with respect to proposing what costs would be appropriate for customers to pay for opting out? 15 16 I believe that Duke had the burden of 17 proof in this proceeding, not OCC. 18 I understand that that's your belief. Ο. 19 My question is: Did OCC perform any independent 2.0 analysis or put forth its own view of what customers 2.1 should pay? 22 Α. The analysis that I performed was that customers shouldn't pay anything --23 24 Ο. Okay. 25 Α. -- either in terms of one-time costs or

- a recurring fee until after there is an appropriate regulatory proceeding where this could be examined.
- Q. On Page 10 of your testimony, you argue that you don't think costs appear to be incremental to and above what the company is already collecting from consumers in base rates. Do you see that?
- A. Could you point me to where you're at,
 Ms. Watts?
 - Q. Sure. I think it's Lines 1 and 2.
 - A. Thank you.

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- Q. Okay. Do you see your argument there?
- A. I do see that.
- Q. And do you have any analysis to support that generalization?
- 15 A. I believe between the base rates and the
 16 cost recovery that's occurring through the grid
 17 modernization, I don't know where else those costs
 18 would be incurred.
 - Q. You haven't done any particular analysis?
- 21 A. No, I've not.
- Q. Do you know when the last electric distribution rate case was filed?
- A. We talked earlier today, 2012.
 - Q. Do you recall what the test year was for

that case?

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- A. Not as I sit here at the moment.
- Q. And do you know how far along Smart Grid deployment was in 2012?
 - A. It would have been roughly halfway complete, or more than halfway actually.
 - Q. Are you speculating?
 - A. Well, if the case started in 2008, '09, and in 2012, I'd say that's about midway along, not further.
 - Q. But that's a guess.
- 12 A. Okay.
- Q. Okay. Turning to Page 7 of your testimony, at Line 17 you refer to other alternatives. Do you see that?
- 16 A. Yes, I do.
 - Q. And you believe that the number of customers who would be subject to the advanced meter opt-out tariff would decrease if the company provided other alternatives, is that a correct recitation of your testimony?
 - A. Yes, it is.
- Q. Are you aware of exactly what the
 company does when a customer expresses an interest in
 opting out?

- A. As I believe I explained earlier, I don't know all of the options that are provided.
- Q. Do you -- have you suggested any particular alternatives yourself?
- A. I believe at some point in my testimony,
 I did mention the disabling of the communications
 device, if that would help address a customer's
 concern. It may have been something else also.
- Q. Sir, do you know what kind of communication device the company uses?
 - A. No, I don't.

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- Q. Do you know whether from an engineering perspective it's possible to disable the communication device of the Duke Energy hardware?
- A. I don't know that it's impossible.

 Again, this would be part -- part of the information

 I would think that Duke would provide as part of a

 properly filed application, to provide the support.
- Q. But you don't know yourself whether it's possible to disable the communication device in the Duke Energy system?
 - A. No, I don't.
- Q. Do you have any understanding of what the relative costs associated with offering different alternatives to customers would be?

MR. STINSON: Objection, foundation as to what alternatives are and to determine their relative costs.

MS. WATTS: Well, I'd like to know what those alternatives are myself, Your Honor, that the witness has suggested that the company should offer alternatives.

EXAMINER McKENNEY: I believe you're asking about the costs of the alternatives.

MS. WATTS: Right.

EXAMINER McKENNEY: I think we can explore the alternatives. I don't think we can get into the costs right now. Objection sustained. I think that's speculation until we establish what alternatives you're referring to.

MS. WATTS: Okay. I'll back up then.

EXAMINER McKENNEY: Yeah.

BY MS. WATTS:

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- Q. So, again, Mr. Williams, are there any specific alternatives that you can cite that the company should be employing to persuade customers to accept an advanced meter?
- A. I believe that the Commission, in ordering the advanced meter opt-out, that the Commission provided very explicit direction to Duke

and the other EDUs to be working with customers to 1 2 address customer-specific concerns. And I suspect 3 the number of possibilities that could be available 4 for addressing specific concerns could be unlimited, 5 but it does seem to me, though, as though the 6 Commission did require Duke to work with customers to 7 address the concerns. And apparently even without an 8 advanced meter opt-out the numbers of customers who have chose not to have an AMI has dropped to 105 9 customers plus some number of hard to access. 10 11 EXAMINER McKENNEY: Would moving the 12 meter location be an alternative? 13 THE WITNESS: This could be an 14 alternative; disabling communications devices was 15 addressed within the order as being an alternative; 16 proper explanation to customers could be an 17 alternative; maybe -- maybe give the thing a little 18 bit more time to where maybe there -- you know, 19 customers kind of find out from their family and 2.0 friends that they don't have major objections to 2.1 things.

THE WITNESS: No, I don't.

cost is to move a meter?

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EXAMINER McKENNEY: Do you know what the

EXAMINER McKENNEY: Do you know what the

cost is to disable a communication?

2 THE WITNESS: I don't have the cost.

EXAMINER McKENNEY: Okay.

BY MS. WATTS:

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- Q. And do you have any reason, sir, to believe that the company isn't already offering such alternatives?
- A. That could be some of the alternatives that are being provided to customers now even without an advanced meter opt-out.
- Q. So you really don't know what the company does when a customer says, "I want to opt out"?
- A. I suspect that the company tries to address the concern. That's much -- and I think this is kind of fundamental to the -- to this -- to this entire issue. What the company is doing today, more of that needs to be done to try to address customers' concerns.

And the concern I have with my testimony is the advanced meter opt-out makes it kind of simple just to tell customers, "Either pay this, or," instead of truly addressing their concerns.

Q. On Page 8 of your testimony, at Lines 10 through 13, you speculate that customers will feel

- pressured into taking an advanced meter against their wishes. Do you see that?
- A. Given the magnitude of these charges, yes.
 - Q. Has OCC done any customer surveys to determine customer views as related to opting out of an advanced meter?
 - A. No, we've not.
 - Q. Have you personally talked or corresponded in any way with any customer in the Duke Energy Ohio service territory that wishes to opt out of receiving an advanced meter?
 - A. I've not.

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- Q. Has anyone at OCC done so, to your knowledge?
- 16 A. Not to my knowledge.
- Q. So you have no specific facts to support your statement, correct?
 - A. I believe that the hefty nature of the charges speaks for itself.
- Q. And that's the only thing upon which you're basing that statement?
- A. The nature of that charge, yes, the magnitude of the charge.
- Q. And if the Commission should agree to

defer some of the costs that go with the lower one-time charge, do you believe customers would still feel pressured?

- A. Yes.
- Q. Is it possible that some customers might be willing to pay those charges?

7 MR. STINSON: Objection, calls for 8 speculation.

EXAMINER McKENNEY: Sustained.

10 BY MS. WATTS:

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- Q. In your testimony, sir, on Page 8, you state that the company is attempting to force customers to subscribe to advanced meter technology, and that that is inconsistent with the Commission rules. Is -- other than the magnitude of the potential opt-out charges, do you have any other basis for suggesting that the company is attempting to force customers to opt out?
- A. One thing that we talked about even earlier today is disabling the communication devices, and there were responses to discovery that -- where Duke does not provide that option.
- Q. Okay. I'm going to repeat the question, because I don't think you answered it.

Other than the magnitude of the opt-out

charges, do you have any other basis for suggesting that the company is attempting to force customers to opt out?

A. I believe it's the magnitude of the charges.

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- Q. And you've not talked to any Duke Energy Ohio customers to see if they feel that they've been pressured, coerced into taking an advanced meter, correct?
- A. I've talked to Duke Energy customers who were opposed to Smart meters for whatever reason, but not -- not specifically felt like they were forced.

 Right now this tariff doesn't exist except for in a regulatory proceeding. The Commission hasn't approved it.
 - Q. Turning to Page 11 of your testimony, you argue that the company's estimate for changes to its IT system is unreasonable, correct?
 - A. Yes, I do.
 - Q. And you support that argument with references to responses you received in discovery, correct?
 - A. Yes, I do.
- Q. And in particular, you argue that since the company is currently billing customers who do not

have a Smart meter, the charges are inflated, correct?

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- A. The functionality currently exists within the billing system. I don't -- it seems unreasonable to remove that functionality.
- Q. And you further argue that the primary change that the company was making was to bill customers for the advanced meter opt-out fee, correct?
 - A. Yes. That is correct.
- Q. And do you know specifically what changes were made to the IT system?
- A. I believe that there was a staff data request, in fact, I believe I included it in JDW-6, that provided just that answer. The first item that was addressed was the ability to bill the fee. The second was the ability for customers to have the correct meter type based on nonstandard metering option stats.

But the PUCO rules require the utilities, and have required for many years, have required electric utilities to maintain the serial number or other identifying number of the meters that are in the field and to maintain those records of those meters for many years. So it didn't seem to me

as though that's a new function within the system.

The rules require that today and have required that.

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- Q. So is it your belief that the company made changes to its IT system that were unnecessary?
- A. I don't know what was specifically done on -- in the IT system. I think the \$226,000 of alleged costs that were incurred to do this work need to be looked at as part of a prudence review at some point in time in a base rate proceeding.
- Q. So since you don't know what work was done on the IT system, how is it that you can say that the numbers are unreasonable?
- A. Again, unreasonable to the extent that in my opinion the -- the being able to maintain the location or serial number of a meter already -- is functionality that has to exist within the system. The functionality to bill customers based upon estimates of rates has existed in the systems for many, many years.
- Q. And do you have any specific knowledge as to whether that functionality that you believe exists is connected with customer service representatives in the company?

MR. STINSON: Can I have the question reread, please?

1 MS. WATTS: I can restate it.

2 EXAMINER McKENNEY: We'll restate the

3 question.

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MS. WATTS: Okay.

BY MS. WATTS:

- Q. So, Mr. Williams, you believe that the company has a system whereby meter numbers and information related to meters is kept, correct?
 - A. The Commission rules require it.
- Q. Okay. And you understand that customers from time to time call into the company with questions about their meters?
 - A. I do.
- Q. And is it your understanding, or your belief, or do you have any specific knowledge as to whether the data about customer meters is connected up with company systems such that cost interrupts can respond appropriately?
- A. Seems to me if a call center can be talking to customers about their usage, that there would have to be some indication to the exact meter that's being discussed.
 - Q. But this is speculation on your part?
- A. Again, it seems unreasonable it wouldn't.

- Q. But you don't have any specific knowledge?
- A. I don't know the procedures that Duke uses.
- Q. And likewise, you don't know what was done to the IT system in order to enable opt-out?
- A. Only based upon the response that I was providing in discovery, and that was -- the primary change seems to be able to bill this new fee.
- Q. Do you know how many people were required on the project that was established to enable opt-out through the IT system?
 - A. No, I don't.
- Q. On Page 12 of your testimony, you begin a discussion where you explain that you believe that the estimates of the costs for metering services is not reasonable because you believe the company has no need to purchase, store, test, and repair traditional meters, correct?
 - A. That would be correct.
- Q. So, Mr. Williams, you understand that when the company deploys an AMI meter to a customer, the company removes a traditional meter from those premises, correct?
- 25 A. Yes.

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- Q. And once that meter -- that traditional meter is removed, do you have any knowledge as to what happens with it after that?
 - A. No, I don't.

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- Q. And, sir, do you understand what mesh architecture is?
 - A. No, I don't.
- Q. So you wouldn't have an understanding of what happens when a customer's -- a customer opts out and what effect that might have on the mesh architecture?
- A. Again, I don't have a full understanding of the mesh network. I did ask some discovery along those lines, and I asked for the 725 customers who don't have an AMI meter now, what impact that's had on the communication structure and if more communication devices need to be purchased, and Duke said no.
- Q. But did you hear Mr. Brown testify earlier today that the mesh network is built around customers who have already -- who are currently not using AMI meters?
 - A. Yes, I did.
- Q. So is it -- is it your understanding that -- strike that.

1 So since you don't understand what -how a mesh network works, you can't really say 2 3 whether it's necessary to replace a communication 4 device based on a customer opting out? 5 MR. STINSON: Could I have that reread, 6 please? 7 (Record read back as requested.) 8 THE WITNESS: 725 customers haven't 9 needed one thus far, there may be -- and that 10 number's continuing to dwindle. While there may 11 be -- there may be other customers that show up at 12 some point in time, it's highly doubtful that that 13 would then occur at some point later. 14 Again, I think that's all part of what 15 would be looked at as part of a review in a base rate 16 case where these communication modules and real 17 engineering that's involved in it, and all that was 18 looked at to determine what's reasonable for these 19 costs. 2.0 BY MS. WATTS: 2.1 But you heard Mr. Brown testify that the 22 mesh network was built around customers who are 23 currently not using an AMI meter, correct? 24 Α. Yes, I did.

Do you have any knowledge as to how many

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Q.

miles it is to drive from one side of Duke Energy service territory to the other, east/west?

A. I have no idea.

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- Q. How about north/south?
- A. I don't know.
- Q. And can you agree with me that none of us know today where all the opt-out customers will be located when the tariff is approved?
- A. We don't know exact locations, but we do know that there's 125 -- 105 customers that have opted out thus far. So we do know those locations, and we do know the meter routes. Things like that can be prepared around them.
- Q. And some of those customers may change their mind and agree to accept an AMI meter, correct?
- A. If this tariff with these charges are approved, I suspect most.
- Q. And once the tariff goes into effect, it's possible that some customers may opt on to the tariff, correct?
 - A. Suspect that could occur.
- Q. And driving times around the city can change based on time of day, correct?
- A. Seems -- if Cincinnati's like Columbus, that seems reasonable.

Q. So there's rush hour, non-rush hour, for instance, okay.

And do you have any specific knowledge about all the functions necessary in order to generate a meter read?

- A. You're not asking just to read a meter, just how to get to a location, get a key, get inside, read a meter, no, I don't.
- Q. Okay. And you attached JDW-13 as a response that the company gave to a Staff Data Request 03-009, correct?
 - A. Yes.

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- Q. And that data request asks about the primary functions of a meter reading, correct?
 - A. Yes, it does.
- Q. But you, yourself, have no particular knowledge about performing that service?
- A. Only to the extent, again, that one hour would represent going from a Queensgate location to read a meter, going back to Queensgate, getting an assignment and an address to drive to a new location.

 That doesn't seem efficient to me.
 - Q. Do you know how the company manages this process specifically?
- A. No, I don't.

Q. Do you know how routes are planned for meter-reading purposes?

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- A. I don't believe that there is any route here. It's apparently go back to Queensgate, get a second location, go read the meter. That's exactly what I'm suggesting, is that the costs be looked at with more efficient routes for these meter reads.
- Q. Do you have any specific reason to believe that the company would not plan meter reading routes in an efficient manner?
- A. Again, from what I saw and what I've heard is that the intent is to go from the Queensgate location, read a meter, go back to Queensgate. If these costs are high, I don't know that we'd necessarily expect Duke to come in at some later time and then adjust them downward. So it seems to me as though that optimization needs to occur now and more realistic costs need to be determined.
- Q. On Page 19 of your testimony, again, you state that the company appears to be using the advanced meter opt-out tariff as a punitive measure. Do you see that?
 - A. Could you direct me?
 - Q. Line 2.
 - A. Yes, I see that.

Q. And, again, your only support for that is what you deem to be unreasonable proposed charges?

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- A. Unreasonable charges, yes, unreasonable proposed charges.
- Q. Do you have any specific knowledge about how the overall percentage of customers opting out in the Duke Energy Ohio service territory compares with any other utility in Ohio?
- A. Not specifically, because Duke is a system-wide rollout. The other considered fairly major Smart Grid deployment is in a much, much more limited area.
- Q. And you haven't looked anywhere else in the country, for instance, in terms of opting out?
 - A. Not specifically.
- Q. Okay. Could you turn to Page 17 of your testimony? At Line 18 you state that providing traditional metered service to the small -- to a small -- to this small number of customers doesn't appear to financially impact Duke Energy. Do you see that?
 - A. Yes, I do.
- Q. Have you done any particular analysis to demonstrate that?
 - A. That the -- the basis for my statement

is that even if -- even if staff doesn't declare that the Smart Grid is complete and that that provision of the stipulation would take place, where the company would file a base rate case within 12 months, if Duke was financially harmed now by their additional costs to serve these 105 customers, it could come in for a rate case now.

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- Q. What sort of financial impact would you require in order to support recovery of costs in this proceeding?
- A. In this proceeding, I'm not recommending there be any costs. I'm recommending that these -- this tariff be approved with zero for one time and for the recurring monthly fee.
- Q. Sure. I understand that. But on Page 17, part of your argument is that the company should not be permitted to recover costs because it's not financially harmed. I'm wondering what level of financial harm would be sufficient to convince you that the company should be permitted to recover costs.
 - A. Highly speculative.
 - Q. So you have no number for that?
 - A. I don't have a number for that.
 - Q. Do you believe that an electric utility

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      in Ohio should only recover costs if there's a
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 2
      financial -- an impact of financial harm on that
 3
      company?
 4
                   Should only recover costs if there's
            Can you restate that question, or can you
 5
      please reread that?
 6
 7
                   (Record read back as requested.)
 8
                   THE WITNESS: No. There's -- the whole
      ratemaking process is about recovery of costs,
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10
      establishment of rates and recovery of costs.
      BY MS. WATTS:
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12
              Q. And so your position is that the only
13
      way to recover costs is in a rate case?
14
                   In this particular proceeding with this
      set of circumstances, then I believe a rate case is
15
16
      the appropriate mechanism to set the rates for
17
      this -- for the advanced meter opt-out, very specific
18
      to this situation.
19
                   MS. WATTS: I have -- one moment, Your
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      Honor.
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                   EXAMINER McKENNEY: Let's go off the
22
      record.
                   (Discussion held off the record.)
23
24
                   EXAMINER McKENNEY: Back on the record.
25
                   MS. WATTS: Thank you, Your Honor.
                                                        Just
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1 one additional brief question. 2 BY MS. WATTS: 3 Sir, would you turn to JDW-13, please? Ο. 4 This is a -- an attachment to your testimony, and 5 it's a staff -- company response to a Staff Data Request 03-009, correct? 6 7 Α. Yes, it is. 8 0. And would you read the response that the 9 company provided? 10 Α. The response -- the response is "Manual" --11 12 MR. STINSON: I'm going to object here, 13 because the document speaks for itself. 14 EXAMINER McKENNEY: I think the document speaks for itself. He can review the document. 15 Ιf 16 you have questions on it, you can examine.

17 BY MS. WATTS:

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Q. Okay. Sir, would you just review that paragraph, that response, so that I can ask you a question?

(Witness complies with request.)

- A. I've read it.
- Q. Based on that response, is it your understanding that the company would create meter reading routes and would travel on a route from meter

to meter prior to returning back to the Queensgate location?

2.0

- A. Yes. It seemed reasonable to me that the company could do just that.
- Q. Okay. So you have no reason to believe that the company would not do that?
- A. I believe we've already established the one hour was the drive from Queensgate to a location and back to Queensgate. I believe that that could be optimized fully by integrating the meter reading for the customers that opt out along with those customers, I don't know how many there are, of industrial commercial customers have their meters read and do all this in a more optimal manner.
- Q. I'm going to restate my question, sir.

 Do you have any reason to believe that the company would not do just that?
- A. Only the response here, and what we've heard is returning to Queensgate after each meter read doesn't seem to be efficient to me.
- MS. WATTS: I have nothing further, Your
 Honor.
- 23 EXAMINER McKENNEY: Thank you.
- 24 Any cross from staff?
- MR. JONES: No questions, Your Honor.

234 1 EXAMINER McKENNEY: Thank you. 2 Redirect? 3 MR. STINSON: Could we have a few minutes, Your Honor? 4 5 EXAMINER McKENNEY: Go off the record. Take a five-minute recess. 6 7 (Recess taken.) 8 EXAMINER McKENNEY: Let's go back on the record. 9 10 Mr. Stinson, all set? 11 MR. STINSON: Just a few questions, Your 12 Honor. 13 EXAMINER McKENNEY: The floor is yours. 14 15 REDIRECT EXAMINATION 16 BY MR. STINSON: 17 Q. Mr. Williams, counsel for Duke just 18 questioned you about the likelihood that Duke would 19 create routes for the opt-out customers. Do you 2.0 recall that? 2.1 A. Yes, I do. 22 And how are the costs for this rider in this proceeding based? 23 24 Α. Those costs are in the -- in the

proceeding are based going from the Queensgate

location to a meter and back to Queensgate. I've not seen any type of a cost of service or anything else that looked at what the cost would be if they were optimized -- more optimized routes.

- Q. Thank you. And one last question:
 There's been a considerable discussion regarding the net benefits provisions in the stipulation that was marked as OCC Exhibit 1. Do you know if those -- if the projected benefits in that stipulation are estimated or not?
- A. My understanding is that these were estimates that were based on the -- at the time that that review was being performed in 2011. I'm not aware of any type of an audit or review of whether or not those benefits are actually being -- how they've panned out over time and whether or not the benefits should perhaps be more, and that's why I believe that that review would occur as part of the base rate case.

MR. STINSON: Thank you, Mr. Williams.
Nothing further.

EXAMINER McKENNEY: Brief recross if you have a clarifying question.

MS. WATTS: Very brief, Your Honor.

RECROSS-EXAMINATION

BY MS. WATTS:

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- Q. Sir, with respect to the benefits that were estimated and agreed to in the Smart Grid proceeding that you just discussed, as a matter of fact you have no idea how those estimates were arrived at or how the audit was performed, isn't that correct?
- A. I just know it came out of the MetaVu study, but I don't know how each of those benefits were determined.
 - Q. Right.
- A. I just know they were based on estimates.
 - Q. So you don't know whether the estimates were -- you have no idea about the rigor with which the estimates were formed?
 - A. An estimate's an estimate.
 - Q. And in the case of the operational benefits that are flowed back to customers, the dollars are returned to customers regardless of how those estimates pan out, isn't that correct?
- A. Well, return -- it's an offset to a revenue requirement in the Smart Grid proceeding. I don't believe there's actual dollars that flow back

to customers.

- Q. Okay. Well, we can agree to call it an offset to the revenue requirement then. That offset occurs regardless of the actual performance in the operational benefit table, correct?
 - A. That would be my understanding.

MS. WATTS: Nothing further.

EXAMINER McKENNEY: Thank you.

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EXAMINATION

11 BY EXAMINER MCKENNEY:

- Q. Mr. Williams, just real quick, you agree this is a new service, correct?
- A. The advanced meter opt-out, it's a new tariff. My view is this is a service that's been provided for customers that have chose not to have a traditional meter. They've been obtaining this service thus far since the grid modernization program began.
- Q. Prior to December 2013, there was no requirement to provide an advanced meter opt-out service?
- A. Yes. There's a new requirement post December 2013.
 - Q. And prior to the requirement, if this

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service would -- there's a charge associated with
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      this service that would not have been included in a
 3
      test year; is that correct?
 4
                   I don't know if it was included in a
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      test year for customers that at that point in time
      had a traditional meter, not an AMI, I don't know
 6
 7
      whether or not it was included in the test year.
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                   EXAMINER McKENNEY: Fair enough. I have
      nothing further. You may step down.
 9
10
                   THE WITNESS: Thank you, Your Honor.
                   EXAMINER MCKENNEY: Mr. Stinson.
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                   MR. STINSON: Yes, Your Honor. At this
13
     time, we'd move the admission of OCC Exhibit 3.
14
                   EXAMINER McKENNEY: Any objection to the
      admission of OCC Exhibit 3?
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                   MS. WATTS: No objection.
17
                   MR. JONES: No objection, Your Honor.
18
                   EXAMINER McKENNEY: It will be so
      admitted.
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                   (EXHIBIT ADMITTED INTO EVIDENCE.)
2.1
                   EXAMINER McKENNEY: Let's go off the
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      record real quick.
                   (Discussion held off the record.)
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                   EXAMINER McKENNEY: Let's go back on the
25
      record.
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                   Briefing schedule for this case: We'll
 1
      do briefs 30 days after the transcripts are filed in
 2
      the docket, reply briefs 15 days thereafter.
 3
 4
                   Seeing nothing further, we are
      adjourned. Let's go off the record.
 5
                    (Thereupon, the hearing was
 6
 7
                  concluded at 4:57 p.m.)
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I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Thursday, October 15, 2015, and carefully compared with my original stenographic notes.

Carolyn D. Ross, Registered Professional Reporter and Notary Public in and for the State of Ohio.

My commission expires April 3, 2019.

14 (CDR-79520)

Armstrong & Okey, Inc., Columbus, Ohio (614) 224-9481

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Case No(s). 14-1160-EL-UNC, 14-1161-EL-AAM

Summary: Transcript in the matter of the Duke Energy Ohio, Inc. hearing held on 10/15/15 electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Ross, Carolyn D.