## BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

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In the Matter of the : Application of Ohio Edison: Company, The Cleveland : Electric Illuminating : Company, and The Toledo :

Edison Company for : Case No. 14-1297-EL-SSO

Authority to Provide for: a Standard Service Offer: Pursuant to R.C. 4928.143: in the Form of an Electric: Security Plan.

- - -

## PROCEEDINGS

before Mr. Gregory Price, Ms. Mandy Chiles, and Ms. Megan Addison, Attorney Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 9:00 a.m. on Thursday, October 8, 2015.

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## VOLUME XXVI

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5181 Thursday Morning Session, 1 2 October 8, 2015. 3 4 EXAMINER PRICE: Good morning. 5 Public Utilities Commission has set for hearing at this time and place Case No. 14-1297-EL-SSO being In 6 7 the Matter of the Application of Ohio Edison Company, 8 the Cleveland Electric Illuminating Company, and, the 9 Toledo Edison Company for Authority to Provide for a 10 Standard Service Offer pursuant to Revised Code 11 4928.143 in the Form of an Electric Security Plan. 12 My name is Gregory Price. With me are 13 Mandy Willey Chiles and Megan Addison. We're the 14 Attorney Examiners assigned to preside over today's 15 hearing. 16 We'll dispense with appearances again. 17 Mr. Petricoff, you may call your next 18 witness. 19

MR. PETRICOFF: Thank you, your Honor. At this time we would like to call to the stand Lael Campbell on behalf of Constellation NewEnergy and Exelon Generation, LLC.

(Witness sworn.)

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EXAMINER PRICE: Please be seated and state your name and business address for the record.

1 THE WITNESS: Lael Campbell, 101 2 Constitution Avenue, NW, Washington, DC. 3 EXAMINER PRICE: Thank you. Please 4 proceed, Mr. Petricoff. 5 MR. PETRICOFF: Your Honor, at this time I'd like to have three exhibits marked. The first, 6 we'll call them, Exelon Exhibit No. 1, which is the 7 8 direct prepared testimony of Lael Campbell filed on December 22nd. 9 10 EXAMINER PRICE: Be so marked. 11 (EXHIBIT MARKED FOR IDENTIFICATION.) 12 MR. PETRICOFF: Second I'd like to have 13 marked as Exelon Exhibit No. 2, the supplemental 14 direct testimony of Lael Campbell, public version. 15 EXAMINER PRICE: Be so marked. 16 (EXHIBIT MARKED FOR IDENTIFICATION.) 17 MR. PETRICOFF: And then I guess in 18 keeping with the numbering convention we've used 19 before, I'd like to have marked as Exelon Exhibit No. 2.0 2A, the confidential version of the supplemental 2.1 testimony of Lael Campbell. 22 EXAMINER PRICE: We'll mark that 3 23 Confidential. 24 MR. PETRICOFF: That's fine, your Honor. 25 (EXHIBIT MARKED FOR IDENTIFICATION.)

FirstEnergy Volume XXVI 5183 That's fine. Thank you, 1 MR. PETRICOFF: 2 your Honor. May I have a moment. I want to give 3 these to the court reporter. 4 5 LAEL CAMPBELL being first duly sworn, as prescribed by law, was 6 7 examined and testified as follows: 8 DIRECT EXAMINATION 9 By Mr. Petricoff: 10 Mr. Campbell, do you have with you what has just been marked as Exelon Exhibits 1, 2 and 3? 11 12 Α. I do. 13 And just out of interest, did you bring 14 anything else to the stand besides that direct 15 prepared testimony? 16 I also have a copy of my deposition 17 transcript. Anything else? 18 Q. That is it. 19 Α. 2.0 Were these exhibits, Exelon Exhibits 1, Q. 2, and 3, prepared by you or under your direction? 2.1 22 Α. Yes. 23 Are there any amendments, changes, or Ο.

updates that are required?

Α.

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Not that I'm aware of.

5184 1 Ο. If I were to ask you today the same 2 questions that are in Exhibits Exelon 1, Exelon 2, 3 and Exelon 3, would your answers be the same? 4 Α. Yes. MR. PETRICOFF: Your Honor, the witness 5 is available for cross-examination. 6 7 EXAMINER PRICE: Thank you. 8 MR. KUTIK: Your Honor, at this time will the Bench entertain motions to strike? 9 10 EXAMINER PRICE: We will. MR. KUTIK: Your Honor, we have seven 11 12 motions to strike. Our first relates to the direct 13 testimony starting at page 6, and, particularly, your 14 Honor, we would move to strike the phrase that begins on line 18 on that page after the "FES," the phrase 15 16 "is contrary to Ohio law and Federal law," which goes 17 over on to line 19. 18 That's a legal conclusion. As we've noted with past witnesses, issues with respect to 19 2.0 what may or may not comply or violate Ohio or federal law are matters for brief and not for witness 2.1 22 testimony and certainly not subject to cross-examination. 23 24 EXAMINER PRICE: Mr. Petricoff.

MR. PETRICOFF: Yes, your Honor.

Mr. Campbell is an attorney. I think he is offering this statement in terms of putting his position and the position of his company in context, and for that reason, it should remain.

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EXAMINER PRICE: Generally, it's been our precedent here to allow attorneys and nonattorneys alike to give their opinion on regulatory matters but to draw the line with federal law.

This passing reference is so minor, other than just simply to state "this is our position" and does not make an argument, then we're going to deny the motion to strike on this particular kind of setting up the context for his argument. So the motion to strike will be denied.

MR. KUTIK: Your Honor, our next motion is on page 11, and we would move to strike the testimony beginning at line 3, ending at line 10, the question and answer No. 16, which relates to the witness' opinions with respect to Senate Bill 221 and specifically Ohio Revised Code Section 4928.02(H).

EXAMINER PRICE: And, again, consistent with our rulings in this proceeding thus far, we will assume that he is simply giving his opinion as to regulatory matters, and, particularly, this is a policy provision, and we will deny the motion to

strike.

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MR. KUTIK: Our third motion, your Honor, relates to page 16 and 17, and specifically, your Honor, we would move to strike the paragraph that begins on line 14 and extends over to page 17, ending on line 4, and we would include in our motion, your Honor, footnotes 7 and 8. And, further, your Honor, we would like to provide the Bench with a copy of his deposition because his deposition testimony provides the foundation for our motion.

May I approach?

EXAMINER PRICE: You may.

MR. PETRICOFF: Your Honor, may I have a moment to get to the deposition?

EXAMINER PRICE: You may.

MR. PETRICOFF: Okay. I'm there.

MR. KUTIK: Are you ready, Mr. Petricoff?

MR. PETRICOFF: I'm ready.

MR. KUTIK: Your Honor, this portion of the witness' testimony deals with circumstances and events in the state of New York relating to a certain facility belonging to an Exelon affiliate. This witness does not have personal knowledge of this information.

I would direct the Bench's attention to

5187 page 71 of Mr. Campbell's deposition. Excuse me. 1 2 Page 70 first. Now, on page 70 starting at 20, the 3 colloquy occurred: 4 Question: "Did you have any 5 responsibility at all with respect to the Ginna 6 plant? 7 Answer: "No." 8 And then later on on page 71 I asked at line 7: 9 10 Question: "Okay. How did you get your understanding of what the proposal was to support the 11 12 continued operations of the Ginna plant? What's the 13 source of your information?" 14 Answer: Yeah, so the lawyers internally worked on the case, discussions with them, 15 16 discussions with Martin," referring to Martin 17 Proctor, who he referred to in the previous answer. 18 So this witness does not have personal 19 knowledge with respect to this information; 2.0 therefore, your Honor, we move to strike. 2.1 EXAMINER PRICE: Mr. Petricoff? 22 MR. PETRICOFF: Yes, your Honor. 23 hearsay laws in administrative proceedings are a bit

relaxed in that you can present material that is

brought to you that you didn't do directly;

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otherwise, we would have an endless parade of people up here.

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The point that's being made here, the advance in the citations that we have here, present the public record, so that I think we get by the hearsay, and I think it's an important analogy that should be made and it should fit within the relaxed rule for administrative hearings.

EXAMINER PRICE: Is this not the exact same proceeding that was discussed by one of FirstEnergy's witnesses?

MR. MENDOZA: Your Honor, if I may. This contract was discussed in Witness Strah's testimony, and we didn't ask, but I think it would be unlikely that Mr. Strah had personal knowledge of the events at the Ginna plant, and we did cross-examine him on that issue, and I think it would make sense to allow an intervenor provide some perspective on how that contract relates to the companies' proposal.

MR. PETRICOFF: I would supplement by saying that is probably another exercise of the relaxed rules on admitting this type of material into administrative hearing.

EXAMINER PRICE: If he didn't object, he didn't object. If I didn't make a ruling, you can't

hold me to consistency. Nonetheless, we will deny the motion to strike. We understand that he does not necessarily have personal knowledge, and the Commission will give the testimony its proper due weight based upon that consideration.

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MR. PETRICOFF: Thank you.

MR. KUTIK: Your Honor, our next motion relates to page 18. We would move to strike the question and answer, your Honor, that begins on line 15, question and answer 28. The question and answer ends on line 7 on page 19.

This, your Honor, is a discussion of the FERC restrictions on affiliate transactions and this witness' opinions with respect to whether the proposed transaction complies or does not comply with those regulations.

EXAMINER PRICE: Mr. Petricoff, you couldn't have set it up any better by referring to his upcoming trial brief, but would you care to respond?

MR. PETRICOFF: Yes, your Honor. We certainly will make the legal arguments in the trial brief. I think that the purpose of this was not necessarily to present those briefs here or to make the argument on the -- legal arguments on the stand,

but only to put this in context of how the Commission, when it goes to view this, must realize that you have these additional issues as well, and because I think it is limited to just highlighting the issues as opposed to arguing the point, that should be permitted.

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MR. KUTIK: Your Honor, while I do in my next motion anticipated question and answer 29, I meant to refer to question and answer 28.

EXAMINER PRICE: Well, that's in there, too.

MR. KUTIK: Okay. I would have the same grounds for that, your Honor. Of course, that relates to the witness' opinions with respect to the cases that he cites on page 19, question and answer 29. So we would move to strike that as well.

EXAMINER PRICE: We'll deal with these together. Mr. Petricoff, do you want to respond to the question 29 motion to strike as well?

MR. PETRICOFF: I think that 28 and 29 basically fall under the same category and would assert the same argument in defense of 29.

EXAMINER PRICE: I'm going to disagree with you. I think 28 will make a good argument that he's making a discussion on a policy basis, and he

does not have any citations or legal arguments in 28.

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Twenty-nine is strictly a legal argument, and so we will grant the motion to strike for question 29 and deny the motion to strike for 28.

MR. KUTIK: Your Honor, our next motion to strike relates to page 20.

EXAMINER PRICE: Mr. Kutik, could you just give me a second so I could catch up on my notes here? Thank you.

MR. KUTIK: My next motion relates to page 20, and particularly the sentence that begins on line 10 and ends on line 14 referring to a NARUC action or resolution. So we would move to strike that, as well as the footnote reference, on the grounds of hearsay.

EXAMINER PRICE: Mr. Petricoff?

MR. PETRICOFF: Yes, your Honor. The positions of NARUC are public. They are published and, therefore, follow in the hearsay -- I'm sorry -- and they are published as part of the regular ongoing operation of the National Association of Regulatory Utility Commissioners, and I suspect the Commissioners here receive them even. Therefore, it falls under the exemption for hearsay, published documents.

5192 1 EXAMINER PRICE: I have to admit I think 2 Former Commission Lesser actually was part of the 3 process for this resolution. Nonetheless, with all 4 due respect to Commissioner Lesser, NARUC is not a 5 public agency, and we will grant the motion to strike. 6 7 MR. KUTIK: Our last motion to strike, 8 your Honor, I think, based upon your rulings, I understand what your ruling will be, but let me make 9 10 my record in any event. 11 It deals with the supplemental testimony, 12 and specifically, your Honor, on page 9, the sentence 13 that begins on line 13, ending on line 18, with respect to what went on in New York. Our basis would 14 15 be lack of personal knowledge. 16 EXAMINER PRICE: At least you can give us 17 credit for consistency. Motion to strike will be 18 denied. 19 MR. KUTIK: I did and I will, your Honor. 2.0 Those are all my motions. 2.1 EXAMINER PRICE: Thank you. 22 Any other motions to strike? Mr. Mendoza? 23 24 MR. MENDOZA: No questions, your Honor.

EXAMINER PRICE: OMAEG?

MS. GHILONI: No questions, your Honor.

2 EXAMINER PRICE: Mr. Moore.

MR. MOORE: No questions, your Honor.

EXAMINER PRICE: OEG.

MR. K. BOHEM: No questions your Honor.

EXAMINER PRICE: Mr. Randazzo.

MR. RANDAZZO: Just a couple.

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## CROSS-EXAMINATION

By Mr. Randazzo

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- Q. Sir, in your testimony, you talk about problems, financial and others, that are confronting nuclear plants, correct?
- A. I do discuss the lack of compensation right now from the market for recognizing environmental value to nuclear, yes.
- Q. And in the case of Exelon, Exelon has been pushing legislation in Illinois that would provide Exelon with out-of-market compensation for nuclear plants, correct?
- A. I don't know how you're describing out-of-market compensation. We have proposed a low-carbon portfolio standard which would essentially be an RPS-like construct that would again provide compensation to all clean energy resources without

discriminating against certain zero carbon resources over others, so it would include nuclear.

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- Q. Yes, it would include nuclear. And the Exelon executives have been fairly outspoken that there is not adequate compensation being provided from the organized wholesale markets for nuclear plants; is that correct?
- A. There have been statements; however, with the recent capacity performance auctions, we did see some of our nuclear units that had not cleared in previous auctions be able to clear and get additional revenue. So the capacity performance did help provide additional revenues to those nuclears; although, some nuclears still did not clear.

MR. KUTIK: Your Honor, I move to strike starting with the word "however." He asked if executives had made statements, and he confirmed that those statements were made.

MR. PETRICOFF: Your Honor, I think the question should and the answer should remain. It was a proper question, and it was answered, and they were asking -- the question asks for that response.

MR. KUTIK: I'm not moving to strike the question. I'm moving to strike the last part of the answer.

5195 1 EXAMINER PRICE: Let's have the question 2 and answer back again, please. 3 (Record read.) 4 EXAMINER PRICE: I think that's a fairly 5 broad question. We'll deny the motion to strike. (By Mr. Randazzo) If Exelon is successful 6 7 in Illinois in getting legislation to provide 8 additional compensation for nuclear plants in the manner that you described, will Exelon reduce the 9 10 price that it charges to wholesale purchasers? I don't understand the question, and I 11 12 certainly don't think I'm in a position to answer it. 13 MR. RANDAZZO: That's fine. 14 That's all I have, your Honor. 15 EXAMINER PRICE: Thank you. 16 Mr. Kutik. 17 MR. KUTIK: Thank you, your Honor. 18 19 CROSS-EXAMINATION 20 By Mr. Kutik: 2.1 Q. Good morning. 22 Good morning. Α. 23 Q. You're a lawyer? 24 I went to law school, and I passed the Α. 25 bar.

- Q. So we'll count that as a yes. You're not an economist?
  - A. I'm not an economist.
  - Q. Or an accountant?
  - A. Or an accountant.
  - Q. Your responsibilities relate to Ohio,
    Pennsylvania, and to some extent, Michigan and
    Illinois, correct?
    - A. Correct.

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- Q. And you have had no responsibility with respect to the Ginna plant, correct?
  - A. I had no direct responsibility, correct.
- Q. And your information regarding the Exelon activities regarding Ginna comes from what other

  Exelon lawyers told you, correct?
- A. Well, and what's in the public record, yes.
- Q. And I want to talk to you a little bit
  about your understanding of the companies'
  application in this case, and I don't know if your
  lawyer advised you, do you understand what we mean by
  the term "companies"?
- A. That would be -- yes, the FirstEnergy companies, yes.
- 25 Q. The three utilities?

- A. The three utilities.
- Q. Would it be fair to say that you believe that the companies are seeking to have the Commission approve a PPA in this case?
- A. That would be one thing that I think the companies are seeking, yes.
- Q. And you believe that rider RRS will set the price that FES will be paid, correct?
- A. Rider RRS will play a role in what FES is paid. I don't know what you mean by "set the price."
- Q. Well, let me refer you to your deposition, sir.
  - A. Okay.

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- Q. Particularly page 26. Excuse me, 28.

  Are you there?
- 16 A. I am there.
  - Q. And did you not answer the following question with the following answer starting at line 3 -- first, you remember that you had a deposition taken?
- 21 A. I do remember that, yes.
- Q. And you took an oath to tell the truth?
- 23 A. I did.
- Q. And you have before you the transcript of that deposition?

A. I do.

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- Q. And you had the opportunity in your deposition to read the transcript -- or, after the deposition to read the transcript and to make any corrections?
  - A. Correct.
- Q. So now, with respect to your deposition testimony on 28, starting at line 3, do you not answer the following question the following way:

Question: "Okay. Is it your view that rider RRS will set the wholesale rate that FirstEnergy Solutions is paid?"

Answer: "Yes."

That was what you said in your deposition, correct?

- A. That is what the transcript says, yes.
- Q. And you understand that the Commission will have a right to audit under the proposal the costs sought to be netted against revenues under rider RRS, correct?
- A. I do understand that part of the proposal includes an audit provision.
- Q. And would it be fair to say that you don't know if the Commission's disallowance of any cost recovery would affect the price that FES would

be paid, correct?

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- A. I don't know that.
- Q. And you don't know if the companies would have the right to review FES's proposed capital expenditures, correct?
- A. The scope of the audit provisions are very unclear, so that is correct.
- Q. Now, you also understand, do you not, that the wholesale price under the proposed transaction will be set by the PPA contract terms, correct?
  - A. Sorry. Can you repeat the question?
- Q. Sure. You understand that the wholesale price under the proposed transaction will be set by the PPA contract terms, correct?
  - A. Could you repeat the question one more time? I'm sorry.
- MR. KUTIK: May I have it read, your 19 Honor?
- 20 EXAMINER PRICE: You may.
- 21 (Record read.)
- A. So you're going to have to explain which transaction we're talking about because there's a number of transactions that interplay with rider RRS.
- 25 Q. So let me direct you to your deposition

testimony.

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- A. Okay.
- Q. Particularly on page 28.
- A. Okay.

MR. PETRICOFF: Your Honor, I want to object. Before we go to the deposition, shouldn't we get a question asked first, and then if there's ambiguity or it needs to be impeached, go to the deposition as opposed to reading the deposition?

Otherwise, this is just an examination of what you said on a particular line.

EXAMINER PRICE: Well, I suspect, having not read the deposition, I suspect Mr. Kutik is going to argue there was nothing ambiguous about the question at the time of his deposition. But I have not read the deposition, so we'll have to see what the next question and answer bring us.

MR. PETRICOFF: I understand, your Honor. I withdraw the objection.

- Q. Let me try it this way, sir, to be fair to you. You understand that there's a proposed transaction between FES and the companies that's being discussed in this case, correct?
- A. I do.
- 25 Q. And that's the transaction that I'm

talking about.

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- A. Okay. That's helpful. That was the clarity I was seeking.
- Q. And so given that definition, sir, would it be fair to say that you understand that the wholesale price will be set by the terms of the PPA once it goes that far?
- A. So assuming that the PPA is a wholesale transaction, the wholesale price of that transaction will be set by the terms of the PPA.
  - Q. So the answer to my question is yes?
- A. Yes.
- Q. And you understand that it's proposed that the companies will purchase the outputs of certain plants, the Sammis, Davis-Besse and FES's share of the OVEC plants, correct?
  - A. Correct.
- Q. And the companies will offer those outputs as proposed into the PJM markets; you understand that as well?
- A. I do. There will be another transaction where the units are offered into the wholesale markets, other transactions.
- Q. And you would agree with me, would you not, that the wholesale prices that the companies

will receive will be set by the companies' interaction with the PJM markets?

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- A. For the sales into the PJM market, they will receive revenues from the market, yes.
- Q. Now, the energy and capacity that will be provided under the PPA, the proposed PPA, will be sold into the PJM market and will not be sold by the companies as part of the SSO service that's to be provided to nonshopping customers here in Ohio, correct?
  - A. That is my understanding, yes.
- Q. So the output will not displace any load that the companies will purchase to supply SSO load, correct? That's your understanding?
  - A. Sorry. Could you repeat the question?
  - Q. Let me try it again.
  - A. I think you used "load" twice.
- Q. The output that the companies purchase from FES will not displace any load purchased by the companies under the competitive bidding process used to supply SSO load, correct?
  - A. I believe that's correct, yes.
- Q. And the energy and capacity that the companies receive under this proposed transaction won't be offered directly to shopping customers,

5203 1 correct? 2 That is my understanding, yes, correct. 3 Now, for your work in this case, you did Q. 4 not review any prior PUCO decisions regarding ESPs, correct? 5 I reviewed the AEP decision. 6 Α. 7 Q. Other than that one? 8 Oh, no. Α. 9 Ο. Your answer is no? 10 Α. Yes. 11 Yes, your answer is no? Q. 12 Α. Yes, my answer is no. 13 Q. Okay. And you didn't review any filings 14 in any prior ESPs except for the testimony of Exelon 15 and Constellation witnesses, correct? 16 Those are the ones I recall reviewing. Α. 17 And that would be Mr. Fein and Mr. --Q. 18 Dominguez. Α. 19 Ο. Dominguez? 2.0 Α. Yes. 2.1 Ο. You did not forecast or do any forecasts 22 for any of the proposed ESP or any part of it, 23 correct?

And you did no modeling of the operation

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Q.

Correct.

- of the PJM grid if Davis-Besse or Sammis were to retire, correct?
- 3 A. Correct.
- Q. Now, you follow the developments within 5 PJM, do you not?
- 6 A. I do.
- Q. And you are familiar with the terms PJM 8 East and PJM West?
- 9 A. I am.

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- Q. And would PJM West include places like
  Ohio and Illinois?
- 12 A. I wouldn't include it in Illinois, but
  13 I'd include Ohio in there.
- Q. Now, would you agree -- or do you agree
  with the proposition that the PJM capacity market is
  a truly competitive market?
  - A. That's a philosophical question in some ways, but I would agree that the PJM capacity market is a competitive market, yes.
- Q. Well, would you agree it's a truly competitive market?
- A. It depends on how you define "truly." It is a competitive market.
- MR. KUTIK: May I approach, your Honor?

  EXAMINER PRICE: You may.

- Q. Mr. Campbell, you testified in the AEP ESP case?
  - A. I did.

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- Q. Let me show you a transcript from those proceedings. Mr. Campbell, let me refer you to page 16 -- I'm showing you volume or parts of Volume VII from that case, and I'd like you to refer to page 1613, please.
  - A. Okay. I'm there.
- Q. And, Mr. Campbell, did you not give the following answer to the following question beginning on line 18:

Question: "Okay. Now, do you believe that -- let's talk about the PJM capacity market here. Do you believe that that market is a truly competitive market?"

Answer: "I do. I think it's a very robust, transparent market. You have a lot of participants and there's a lot of generation that didn't clear the market, so you have a lot -- a lot of different market participants in that market, yes."

That was your testimony in the AEP case, correct?

A. According to this, that is my testimony,

yes.

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- Q. So you would agree that the PJM capacity market is a very robust and transparent market?
- A. That is what I stated then, and I agree with you now that it is a competitive market, and I will also agree that it is a truly competitive market.
- Q. And would you also agree that the overwhelming percent of generation plants that have retired in PJM are coal-fired or have been coal-fired?
  - A. I would agree with that.
- Q. And would you also agree that the overwhelming percent of generation plants that have been added have been natural gas fired?
- A. As far as number of plants, might not be gas, but as far as megawatts, it would be gas.
- Q. Now, within PJM, there are generators that are vertically integrated utilities, correct?
  - A. There are.
- Q. And these generators are operating in nonretail choice states, correct?
  - A. That is correct.
- Q. And these utilities charge customers a bundled rate, to your understanding, correct?

- A. To my understanding, correct, yes.
- Q. So these companies receive compensation from distribution customers for generation, correct?
  - A. Correct.

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- Q. And these companies also are receiving compensation for their generation outside the PJM market, correct?
- A. That is correct, under the state -- under contract with the state, yes.
- Q. In your view, these companies are getting subsidies, correct?
  - A. I would agree with that.
- Q. And you believe that those subsidies are anti-competitive, correct?
  - A. I believe that they could have an anti-competitive impact on the market, yes.
  - Q. And you recognize, though, that these utilities have incentives to keep their costs down and to be efficient, correct?
  - A. I believe in my deposition I stated that there's incentives but they're not market-based incentives.
    - O. But there are incentives?
- A. There are incentives coming from the Commission primarily.

- Q. Now, you're here and you're testifying on behalf of Exelon and Constellation NewEnergy, correct?
- A. I'm here on behalf of Exelon and Constellation NewEnergy, yes.

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- Q. Isn't it true that it's the view of those companies that there is not any expectation that there would be -- that there is an expectation that there would be no new generation or little new generation in PJM West?
- A. I'm aware of new gas units coming up in Ohio right now, so it's certainly not my awareness.
- Q. Well, is it Exelon's view that Exelon does not see new-build generation economics working?
  - A. I'm not familiar with that statement.
- Q. From time to time, sir, it's true that you review Earnings Call Transcripts from Exelon executives or in which Exelon executives participate?
- A. I have from time to time reviewed transcripts.
  - MR. KUTIK: May I approach, your Honor?

    EXAMINER PRICE: You may.
- MR. KUTIK: Your Honor, we would ask to
  have marked at this time as Company Exhibit 99 Exelon
  Corporation FQ1 2015 Earnings Call Transcripts from

April 29, 2015.

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2 EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Mr. Campbell, let me hand you what has been marked for identification as Company Exhibit 99.

  EXAMINER PRICE: Thank you.
- Q. Mr. Campbell, does that appear to be a transcript of an Earnings Call in which Exelon executives participated?
- A. That's what -- well, it says -- the front page says "Earnings Call Transcripts" for Exelon Corporation.
  - Q. Do you know an individual by the name of Joseph Nigro?
    - A. I do know Joe Nigro, yes.
- Q. And Mr. Nigro is the executive vice president, CEO, for Constellation?
- 18 A. He is.
- Q. Let me refer you to page 15 of this document.
- 21 A. Okay.
- Q. And you see at the bottom of that page, there's a question from a Michael J Lapides?
- MR. PETRICOFF: Your Honor, at this point
  I want to object. There's not been a foundation laid

that he has seen this document or is familiar with this document, and it would be improper to just cross-examine him cold on a document that he doesn't see or know.

## EXAMINER PRICE: Mr. Kutik?

- Q. Mr. Campbell, have you seen this before?
- A. I have not.
- Q. Let me, sir, refer you, then, to the bottom of the page 14.
  - A. Of this document?
  - Q. Bottom of page 15, yes, sir.
- 12 A. Okay.

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- Q. And then I want you to look at the bottom
  of page 15 and the top of page 16. And when you're
  finished reading that, let me know.
- A. You'd like me to read the response of Joe
  Nigro as well?
- MR. PETRICOFF: Your Honor, I'm going to object. He answered he hasn't seen the document.
- 20 This document is not in evidence at the moment, and I 21 think it is improper to examine him on it.
- EXAMINER PRICE: I don't think he's asked
  him any questions about this document just yet. He
  just asked him to read the document. Let's not get

25 | ahead of ourselves.

MR. PETRICOFF: Okay. Thank you, your Honor.

A. Okay.

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Q. Having read this, Mr. Campbell, I want to know if that refreshes your recollection as to whether Exelon executives or Exelon as a corporation has ever taken the position that it did not see "newbuild economics work on the Western side of PJM"?

MR. PETRICOFF: Your Honor, I will impose my objection now.

11 EXAMINER PRICE: Mr. Kutik?

MR. KUTIK: I only asked if it refreshed his recollection. He said he wasn't aware of, didn't know of any, and I'm asking if that refreshed his recollection. He can say "yes," "no," and move on.

- A. No. This is the first time I'm reading these statements, sir.
- Q. Isn't it true that you believe that in addition to the vertically integrated utilities in PJM that there are other generators in PJM that are getting subsidies, correct?
  - A. Yes.
- Q. And among the subsidies that some generators are getting are renewable generators or renewable facility owners that are getting tax

credits, correct?

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- A. That is correct.
- Q. And would you agree that renewable facilities that are in states or areas that have altered energy portfolio standards are receiving subsidies?
- A. I'm struggling with the word "subsidy" only because with alternative portfolio standards, the states have made a policy determination that the clean renewable energy has a certain value that should be compensated. So whether they're getting —whether compensation for that clean value is a subsidy or not, I don't know that it's easy to answer that question.
- Q. Wouldn't one definition of a subsidy be receiving compensation out of the PJM market for generation?
- A. Well, it's out-of-market compensation.

  Whether it's a subsidy or not is different because you are compensating them for something that the market -- the PJM market doesn't compensate, but it's the clean energy value.
- Q. So, again, sir, you would not say then, you would disagree, that altered energy standards provide a subsidy to altered energy facilities; is

that correct?

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- A. Depending how one defines subsidy, that is correct.
- Q. Is that how you would define subsidy? As you would define subsidy, alternative energy standards would not be a subsidy, correct?
- A. If you define subsidy as any compensation outside of the wholesale markets, then, yes, they are getting a subsidy.
- Q. Now, I think as you said in response to questions from Mr. Randazzo that Exelon took the position that the Illinois General Assembly should enact legislation to create a low-carbon portfolio standard to ensure that the state avoided the negative consequences of closing nuclear facilities.
- A. That would be consistent with my understanding of the companies' position, yes.

MR. KUTIK: May I approach, your Honor?

EXAMINER PRICE: You may.

MR. KUTIK: Your Honor, at this time I would like to have marked as Company Exhibit 100 a document from the Exelon website that appears to be a press release dated April 29, 2015.

EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

5214 1 MR. KUTIK: And we would ask to have 2 marked as Company Exhibit 101 another document from a 3 website called nuclearpowerillinois.com. 4 EXAMINER PRICE: Be so marked. 5 (EXHIBIT MARKED FOR IDENTIFICATION.) 6 Mr. Campbell, I'd like to hand you what has been marked as Company Exhibit 100 and 101. 7 8 Mr. Campbell, do you recognize Exhibit 101 as coming from Exelon's website? 9 10 That's what the -- there's a web address on the bottom of the page that indicates Exelon 11 12 Corporation, so that would be our company website. 13 Ο. And from time to time does the company 14 put on its website information with respect to its legislative initiatives? 15 16 Sure, press releases and other things 17 could be put on the company website, yes. 18 And have you ever seen this press release 0. before? 19 2.0 Α. I have not. 2.1 Let me refer you to Company Exhibit 101. 22 Let me refer you to the last page. Does this appear to be a website that is sponsored by Exelon 23 24 Generation?

That is what it says, yes.

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Α.

Q. And, sir, would you agree with the statement that despite the clear benefits of the plants, some Illinois nuclear facilities face a perfect storm of counterproductive federal energy policies, market distorting subsidies, and other economic challenges that threaten their continued operation?

- A. Are you reading -- is there something you're reading from?
- Q. I'm asking if you agree with that proposition?
  - A. Can you read it back?

MR. PETRICOFF: Could we have identified where he's reading from?

MR. KUTIK: I'm reading from my notes.

16 EXAMINER PRICE: You knew that was

17 coming. Let's have it back.

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(Record read.)

A. The companies' position -- and I agree with it -- is that the market is failing to properly compensate clean energy resources, all clean energy resources and nuclear, for its clean energy value, and there's a number of factors that are going into why the market is not providing appropriate compensation for the zero-carbon resourcing, which do

have significant value.

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Q. So is the answer to my question yes?

MR. PETRICOFF: Your Honor, could we have the question read back?

EXAMINER PRICE: You may.

The previous question back, please.

THE WITNESS: There's pejorative language in there.

EXAMINER PRICE: Let's have the previous question reread again.

(Record read.)

EXAMINER PRICE: Keep in mind, the pending question is, "The answer to my question is yes?"

THE WITNESS: Do you have a question?

EXAMINER PRICE: No. That's the pending question before you.

THE WITNESS: Oh, the answer to my question is yes.

A. I'm struggling with the perfect storm, because I don't know any statements -- if that statement was made. You know, I believe there has been some changes to federal market policy with the capacity market that have helped resolve some of the problems. So the term "perfect storm" may not apply

today. So with that, I will not 100 percent agree with that statement.

Q. So other than the reference to "perfect storm," you would agree with that statement?

THE WITNESS: Can we read it back without perfect storm?

EXAMINER PRICE: Read it back fully.

- A. Eliminating the "perfect storm" with my qualifications stated earlier, I would agree that.
- Q. Do you know whether Exelon ever made a statement like that?
  - A. I don't.

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- Q. Do you want to look at the second page of Exhibit 101, please? At the top of the page, could you read that to yourself, please, and let me know when you're done?
  - A. I'm done.
- Q. Does looking at that refresh your recollection as to whether Exelon ever made that type of statement?
- A. I did not know that Exelon had made that statement. I had never seen that statement before, nor do I know when the date that statement was made was.
- Q. Well, this document refers to an

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      October 2014 study. Do you see that?
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             Α.
                  Um-hmm.
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                  MR. PETRICOFF: Objection, your Honor.
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      He indicated that he had not seen this document.
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                  EXAMINER PRICE: I'm not sure he has.
      know he indicated he hadn't seen the press release.
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                  Have you seen this website before, this
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      document before?
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                  THE WITNESS: No, I have not.
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                  MR. PETRICOFF: In that case, the date is
      self-authenticating off of the document that's not
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      in.
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                  EXAMINER PRICE: I agree. Sustained.
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                  Are you aware of this website?
                  THE WITNESS: You know, I am not aware of
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      this specific website, no.
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                  EXAMINER PRICE: And your job is manager
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      of state government affairs?
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                  THE WITNESS: State government affairs,
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      yeah, but I don't cover Illinois. I mean, I do to
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      some degree, but I'm not directly involved with our
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      efforts there, on the LCPS.
                  EXAMINER PRICE: I understand.
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                  MR. KUTIK: May I have what the witness
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      just said because he was talking to you and not into
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the microphone?

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EXAMINER PRICE: Yes. Let's read back the question and answer, or just the answer.

(Record read.)

MR. KUTIK: Your Honor, at this time I'd like to have marked as Company Exhibit 102 portions of the form 8-K from Exelon Corporation and other entities dated November 10, 2014.

EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach, your Honor?

EXAMINER PRICE: You may.

Q. Mr. Campbell, let me hand you what has been marked as Exhibit 102.

MR. KUTIK: And, your Honor, in deference to Mr. Petricoff's objection to large documents into the record, I do not represent that this is the full 8-K.

EXAMINER PRICE: Thank you. And that will be noted.

- Q. Mr. Campbell, you would agree with me this appears to be a portion of Exelon, et al.'s Form 8-K from November of 2014?
  - A. That is what it says it is.
  - Q. And I want to refer you a couple pages

back. It says -- the document says "Edison Electric Institute Financial Conference," Exelon; Exhibit 99.1 at the upper right-hand corner.

A. Okay.

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- Q. And then I want you to go about five or six pages in. There is, it looks like, a PowerPoint slide of some type that is entitled "IL-Market Based Solution."
  - A. Okay.
- Q. And would you agree, sir, that this represents some advocacy on behalf of Exelon in favor of a clean energy standard or low-carbon standards portfolio program?
  - A. That's what it appears to be, yes.
- Q. And one of the benefits, or among the benefits -- or, I guess, the main benefit that is touted in this area is certain benefits that would obtain if the operations of the plants continued?

MR. MCNAMEE: Object.

EXAMINER PRICE: Grounds?

MR. MCNAMEE: It's not -- it's friendly cross. They're not hostile here. This is the same argument the company makes; is it not?

EXAMINER PRICE: I think Exelon is perfectly hostile to the company.

FirstEnergy Volume XXVI 5221 MR. KUTIK: This is the very point --1 2 MR. MCNAMEE: Okay. 3 MR. KUTIK: -- that in Illinois they are 4 making the same arguments. 5 EXAMINER PRICE: Overruled. MR. MCNAMEE: Okay. 6 7 THE WITNESS: So was there a question on 8 the table? 9 EXAMINER PRICE: Let's have the question 10 back, please. 11 (Record read.) 12 Α. Well, this is discussing a clean-energy 13 standard, low-carbon portfolio standard, and the 14 benefits of the low-carbon, clean nuclear generation 15 to the state of Illinois. 16 Including the continued operation of the Ο. 17 nuclear plants, correct, and the economic benefits that would come from that? 18 I see the benefits of the nuclear fleet. 19 2.0 I don't see the words "continued operation," but maybe I'm not --2.1 22 Isn't that the natural implication of Q.

24 I didn't prepare this so I don't know Α. 25 what the implication is, but it does discuss the

benefits of the Illinois clean energy nuclear fleet,
yes.

- Q. Have you ever seen the 8-K before?
- A. This particular 8-K?
- Q. Yes.
- A. I helped draft certain sections of the 8-K around the financial reform statements, and I have read portions of the 8-K from time to time, but I don't recall reading this particular one.
- MR. KUTIK: Your Honor, I ask the Bench take administrative notice of the Form 8-K filed by Exelon companies, et al. on November 10, 2014.
- 13 EXAMINER PRICE: Any objection?
- MR. PETRICOFF: No objection, your Honor.
- 15 EXAMINER PRICE: We'll take
- 16 administrative notice of this document.
- Mr. Kutik, just to clarify the record,
  you're asking for administrative notice of the full
  document, not just the excerpts that you produced
- 20 today?

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- MR. KUTIK: Actually, your Honor, it will be fine for us if the Bench would take administrative notice of Exhibit 99.1, or the document identified at
- 24 Exhibit 99.1 in the Form 8-K.
- MR. PETRICOFF: Your Honor, I'm going to

reverse my earlier argument. This one I think the whole document should come in because he hadn't seen it. We don't know what is in the rest of it. Unlike Mr. Bowring, we knew what was in the rest of the document. The witness hasn't had that advantage.

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We don't disagree because of the nature of the document that you could take administrative notice.

MR. KUTIK: I was trying to be amenable to Mr. Petricoff's strenuous objection the other day, so that's fine with me.

EXAMINER PRICE: I'm the one that brought it up, but we'll take administrative notice of the full document.

- Q. (By Mr. Kutik) Now, one of the pieces of legislation that your company was in favor of would require Illinois utilities to purchase low-carbon energy credits to match 70 percent of the electricity used on the system, correct?
  - A. That's my understanding, yes.
- Q. And would it be fair to say that Illinois nuclear power plants provide 90 percent of the carbon-free power in Illinois?
  - A. They do.
  - Q. And all the nuclear facilities in

Illinois are Exelon's?

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- A. That is my understanding as well, yes.
- Q. Now, in this case, would it be fair to say that you don't know if Exelon's position opposing the companies' proposal would change if the PPA was limited to Davis-Besse?

7 THE WITNESS: Can you repeat the 8 question?

(Record read.)

- A. I don't know what the -- yes, the answer is I don't know.
  - Q. And you would agree with me that you couldn't rule out that Exelon might withdraw its objection, correct?
  - A. Understanding that what we propose in your testimony and what we proposed in Illinois is different than a PPA, I cannot rule that out.
    - Q. So the answer to my question was yes?
    - A. The answer is yes.
  - Q. Now, in the PJM capacity auctions, you're aware that there are generators that have offered their generation in at zero, correct?
    - A. Yes.
  - Q. And there's nothing in the PJM rules that prohibits generators from offering their generation

in at zero, correct?

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- A. Energy markets or capacity markets?
- Q. Capacity markets?
- A. I believe there's some rules around new generation minimum offer price rules, but, yes, in general, there's not a restriction on generation offers at zero.
- Q. Now, would you also agree that a substantial percentage of generation has bid into the BRAs at zero?
  - A. I don't know.
- Q. Have you ever seen any figures from PJM on that, sir?
  - A. I haven't.
  - Q. Would it be fair also to say that you don't believe that state commissions should have an interest in developing or maintaining generation within the state borders?
  - A. I think what I've stated is that reliability is a federal function or the RTO's function, but I could see why a state would have interest in generation within its borders. I could see that.
  - Q. Now, you testified in your testimony about what the -- the Ginna plant, correct, in New

York?

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- A. I did.
  - Q. And that is a nuclear facility that is owned by one of the Exelon affiliates, correct?
    - A. Correct.

MR. KUTIK: Your Honor, may I approach?

EXAMINER PRICE: You may.

MR. KUTIK: Your Honor, I'd like to show the witness Sierra Club Exhibit 2.

EXAMINER PRICE: You may.

- Q. Mr. Campbell, this is a document that's already been admitted to the record in this case. Do you recognize this as a petition in the matter that you cite in your testimony?
- A. This does appear to be a petition to initiate a proceeding relating to examining Ginna, yes.
  - Q. And this is the proceeding that you cite in your testimony, correct?
  - A. The overall proceeding, yes. Yes, this appears to be part of it.
- Q. And you would agree with me, would you not, that the -- would it be okay if I just called it Exelon as opposed to Exelon affiliate?
- 25 A. Sure.

- Q. Would it be true to say Exelon was seeking the New York Public Service Commission's help in keeping Ginna operating?
- A. I believe the first step we took was to request a reliability -- that a reliability study be performed.
- 7 Q. That's not my question. My question was 8 with --
- 9 MR. PETRICOFF: Objection, your Honor.
  10 He should be allowed to finish.
- MR. KUTIK: I'm sorry. I thought he had.

  MR. PETRICOFF: Then you can move to

13 strike it.

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- MR. KUTIK: I thought he was done.
- THE WITNESS: No, I was done.
- 16 EXAMINER PRICE: Okay. We're all good.
- Q. (By Mr. Kutik) That wasn't my question.

  My question, sir, is simply in this proceeding, the

  point of the proceeding, as far as Exelon was

  concerned, was to seek the New York Public Service

  Commission's help in keeping Ginna operating,
- 22 correct?
- A. I would agree with that statement, yes.
- Q. And among the things that Exelon argued was that the revenues from the energy capacity market

in the New York ISO had been insufficient to cover the costs of the plant operations, including the required new capital investment, correct?

- A. There was a -- yes, we claimed financial distress.
- Q. And Exelon also argued that the continued operation was necessary to ensure reliability, correct?
  - A. Correct.

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- Q. Thank you. And Exelon also argued that among other benefits of keeping the Ginna plant in operation was that the plant employs 700 people during normal operations and over 800 to 1,000 people during refueling outages, correct?
- A. I believe those were factors that we asked the policymakers to consider, yes.
- Q. And you also asked the policymakers to consider that the plant was the largest taxpayer in the county paying \$10 million in taxes?
- A. I would think that would be a consideration as well that we would have asked the policymakers to consider.
- Q. And Rochester Gas & Electric received an order from the New York Public Service Commission to negotiate a reliability support services agreement,

correct?

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A. Subsequently to a reliability study being performed to show that there was a reliability need, they did receive that authorization, yes.

MR. KUTIK: Your Honor, I move to strike everything but "they did receive that authorization."

EXAMINER PRICE: Could I have the question and answer back, please.

(Record read.)

MR. PETRICOFF: Your Honor, I think that he is explaining the answer. He's not going into different territory. It's within the scope of the question.

EXAMINER PRICE: We will consider this to be his one warning and we will deny the motion to strike.

But, Mr. Campbell, from this point forward, please listen carefully to counsel's question and answer, counsel's question and only counsel's question, and if you think there's additional information the Bench needs to know, Mr. Petricoff will be happy to take care of that on redirect.

MR. KUTIK: Your Honor, I'd like to have marked at this time as Company Exhibit 103 an order

from the New York State Public Service Commission in Case No. 14-E-0270 dated November 14, 2014.

EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach?

EXAMINER PRICE: You may.

- Q. Mr. Campbell, I've handed you what has been marked for identification as Company Exhibit 103. Do you recognize that?
- 10 A. This is an order directing negotiation of the RSSA.
- Q. And this is an order you cite in your testimony, correct?
  - A. I believe so.

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- Q. Now, it turns out that a reliability support service agreement was negotiated and submitted for approval to the Federal Energy Regulatory Commission, correct?
  - A. That is correct, sir.
- Q. And the Federal Energy Regulatory
  Commission ultimately approved it, correct, with some
  modifications?
- A. With modifications.
- Q. And in that reliability support service agreement as ultimately approved by the Federal

Energy Regulatory Commission, there's a fixed monthly charge of over \$17 million that will go to Exelon for the Ginna facility, correct?

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- A. I believe that was part of the original proposal, but that might be modified. The actual compensation might be a piece that's being modified.
- Q. Well, isn't it true that what was modified was an additional compensation for market revenue?
- A. There was an additional market revenue piece that was capped at cost.
- Q. And so there's \$17 million that they're going to receive in addition to a part of the market value, correct?
- A. I believe that's what the proposal sought, was in that range, yes.
- Q. And that would come to Exelon regardless of the market price for energy or capacity, correct?
  - A. That is correct.
- Q. And isn't it true that that \$17-million-a-month figure includes a 10.7 percent return on equity?
  - A. I don't know that. I don't.
- MR. KUTIK: Your Honor, at this time I'd like to have marked as Company Exhibit 104 a letter

on the letterhead of the law firm McGuire Woods to

Kimberly D. Bose, Secretary of the Federal Energy

Regulatory Commission, dated February 13, 2015, and
the subject matter line on the letter is "R. E. Ginna

Nuclear Power Plant, LLC," with a document number
that's blank.

EXAMINER PRICE: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach?

EXAMINER PRICE: You may approach.

- Q. Mr. Campbell, do you recognize this as a filing that was made on behalf of the Exelon affiliate that owns Ginna with respect to the approval of the reliability support services agreement?
- 16 A. T do.

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- Q. And let me refer you to page 17. Do you see under No. 2 there's a reference to a Mr. Heintz's cost-of-service study?
  - A. Um-hmm.
- Q. There's also a reference that he proposes a 10.7 percent ROE?
  - A. I do see that there.
- Q. Now, Exelon said in this proceeding, did it not, that without the monthly payments, the Ginna

facility would have to be retired, correct?

A. Yes.

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- Q. Now, you've never participated in an RMR agreement or the RMR process, correct?
- A. I have not participated directly in the RMR process in PJM.
- Q. And you don't know if an RMR includes payments that include a rate of return or return on equity?
- A. My understanding is that it's a negotiation, and I don't -- so the answer is no.
  - Q. You don't know?
  - A. I don't know.
- Q. Would it be fair to say that under an RMR, PJM can end it any time if the underlying reliability concern is resolved?
- A. The RMR, similar to New York, negotiated in New York, is designed to end when the underlying reliability need is resolved, yes.
- Q. So the answer to my question is yes?
- 21 A. I believe so, yes, yes.
- Q. And would it be fair to say that you
  don't know if under an RMR the generation is
  required -- a generator is required to reimburse some
  of the revenues if the unit remains open after the

RMR agreement is terminated?

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- A. I'm unaware of how PJM would treat the units that were supposed to retire if they stay in existence beyond the RMR period.
- Q. Now, in your testimony, you refer to the FERC affiliate transaction rules, correct?
  - A. I do.
- Q. So you're familiar with the FERC affiliate transaction rules regarding power sales between affiliates?
  - A. I do have some familiarity, yes.
- Q. You agree with me, would you not, that the regulations are designed to protect captive customers?
- A. They are designed to protect captive customers.
- Q. Would it be fair to say that that definition of captive customers excludes customers who have retail choice?
- A. I believe my testimony at the deposition was that that is the core legal question that will have to be answered.
- Q. That isn't my question, sir. Isn't it true you don't know if the definition of captive customers excludes customers who have retail choice?

A. I mean, that is an ultimate legal question, so I don't know, you're right.

- Q. So is your testimony that's a question that's unresolved, correct?
- A. It needs -- it would need to be resolved, so yes, that is correct.

MR. KUTIK: Your Honor, may we approach?

EXAMINER PRICE: You may.

MR. KUTIK: Your Honor, I'd like to hand the witness an order from the Federal Energy Regulatory Commission in Docket No. RMO4-7-000; Order 697 entitled "Market-Based Rates for Wholesale Sales of Electric Energy Capacity and Ancillary Services by Public Utilities dated June 21st, 2007.

- Q. Sir, could you turn to page 271. Well, first, have you ever read this order before?
- A. Not in its entirety. I don't remember reading a document this big relating to captive customers.
- Q. Okay. Fair enough. Turn to page 271, if you could.
  - A. Okay.
- Q. And it says at paragraph 479, "The
  Commission clarifies in response to several comments
  that the definition of 'captive customers' does not

5236 1 include those customers who have retail choice, i.e., 2 the ability to select a retail supplier based upon 3 the rates, terms and conditions of service offered." 4 MR. PETRICOFF: Your Honor, at this time 5 I'm going to object to questioning him on this document until he's been asked whether or not he has 6 7 seen the document before, is familiar with this 8 decision, because we're looking at words in the 9 middle of a multi-100 page document, and before we 10 can narrow down to the language, we have to have established --11 12 EXAMINER PRICE: He did ask him if he had 13 seen it, and he said he had read parts of it, 14 couldn't remember reading anything this voluminous. "Voluminous" is my word. 15 16 MR. KUTIK: I think he said "big." 17 MR. PETRICOFF: In that case, I'll just 18 move to object if he's not familiar with it on a 19 language basis, then he can't be examined on the 2.0 language. MR. KUTIK: I haven't even asked him a 2.1 22 question yet, your Honor. MR. PETRICOFF: I'll hold my objection in 23 24 reserve.

EXAMINER PRICE: Please proceed,

Mr. Kutik.

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- Q. (By Mr. Kutik) My question, sir, was were you aware that FERC had said that?
  - A. Those specific words?
  - O. Or words to that effect.
- A. Yes, my understanding is that FERC has, you know, historically defined captive customers as those not being able to avail themselves of retail choice.
- Q. Okay. Now, you're aware that the companies and FES applied for a waiver of the affiliate transaction rules on the basis that the companies do not have captive customers, correct?
  - A. I am aware of that, yes.
- Q. You're aware that FERC granted that waiver?
  - A. I am aware of that, yes.
- Q. I want to ask you a question or two, maybe even just one, on the supposed competitive advantage that you say that FES would enjoy if the proposed transaction went through if rider RRS was approved.
  - Would it be correct to say that under the proposal when market prices are such that market revenues are in excess of FES's costs, FES's recovery

- of only its costs will not be a competitive advantage?
- 3 A. Could you repeat the question.

4 MR. KUTIK: May it be read please, your

5 Honor?

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6 EXAMINER PRICE: Please.

(Record read.)

- A. I think that as long as FES has the subsidy that eliminates risk, as long as they don't have the same risk as other market participants, then they do have a competitive advantage, as long as the subsidy is there.
  - Q. Are you through?
- 14 A. Yes.
- 15 Q. Let me refer you to your deposition, 16 please.
- 17 A. Okay.
- Q. And particularly at page 95. Are you there, sir?
- 20 A. I am there, yes.
- Q. Did you not give the following answers to the following questions, starting at line 7:
- Question: "Well, certainly when market prices are relatively low and some competitors are getting full cost recovery or sufficient cost

recovery to keep on going and some competitors are not, I understand potentially your argument about FES having competitive advantage. I don't agree with it but I understand it. My question to you is, when the opposite happens, when market revenues or market prices are sufficiently high to -- that would have recovered FES's costs and other competitors are receiving their costs, is FES still at competitive advantage during those times in the marketplace?"

Answer: "So if I understand your

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Answer: "So if I understand your question correctly, market prices are sufficiently high such that FES would no longer need to get an -- an additional subsidy, therefore --"

Question: "No. That all FES is getting is its costs. It's not getting the higher revenues for market prices. Does FES still have a competitive advantage then?"

Answer: "I don't think FES would be at a competitive advantage, no."

That was your testimony, wasn't it, sir?

- A. That was. But I asked about whether there was a subsidy, and you said no, so --
- Q. That I said no, that wasn't my question.
  But that was your testimony, sir, correct?
  - A. That is how I believe -- that is how I

answered what I believe to be the question, I guess.

- Q. I read your testimony correctly, correct?
- A. Yes.

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- Q. Now, you have some familiarity with Ohio statutes, correct?
  - A. Some, yes.
- Q. Would it be fair to say that you don't know what the test for approving an ESP is?
- A. I remember at the time of my deposition it was -- you know, I couldn't recite it at the time because it's a very oddly-phrased test.
- Q. So you didn't know at the time of your deposition?
- A. At the time of my deposition, I couldn't recite the actual words, but I knew that "the most" was in there.
- Q. But the test, as you remember it, is not that service be provided at the lowest possible cost, correct?
  - A. That's right.
- Q. And under the Ohio statute, companies
  could offer a product to stabilize retail electric
  rates, correct?
- A. There are provisions that address the rate stability stabilization, I did acknowledge that.

1 I do acknowledge it, yes.

- Q. And you also understand that a financial hedge can provide price stability, correct?
- A. Is this a general question, financial hedges generally?
  - Q. Yes.
  - A. Yes.
    - Q. And it's a way to manage risk, correct?
- A. Yes.

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- Q. Constellation offers a long-term hedge contract in your view to customers?
- A. Yes. We offer three-year fixed-rate products as a standard product.
  - Q. Would it be also fair to say, sir, that you don't know whether other companies in Ohio have stability riders providing for out-of-market compensation for capacity?
    - A. I'm not specifically aware.
- Q. And would it be correct to say that you're not aware of any big deviations from or downturns in the growth of shopping levels in the last few years in Ohio?
  - A. I think we've seen growth over the last few years, so I'm not aware of any downturns.
    - Q. Would it be correct to say that there is

no restriction against companies entering into PPAs with generators and selling that power into the market, that companies could do that?

- A. I'm not -- I remember this dialogue we had in the deposition. I'm not aware of any law that prohibits that.
- Q. You have reviewed from time to time on the Commission's, that is the Public Utility

  Commission, website what people refer to as the Apples to Apples charts?
- A. Yes.

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MR. KUTIK: May I approach, your Honor.

13 EXAMINER PRICE: You may.

MR. KUTIK: Your Honor, we would like to have marked as Company Exhibit 105 some information from the residential Apples to Apples comparison chart from EnergyChoice Ohio dated March 20, 2015.

EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: We would also ask to have marked as Company Exhibit 106 similar information dated March 21st, 2014. I'm sorry. I think I have that reversed. 2015 should be 106 and 2014 should be 105.

EXAMINER PRICE: They will be marked

5243 1 accordingly. 2 (EXHIBIT MARKED FOR IDENTIFICATION.) 3 MR. KUTIK: My apologies. May I 4 approach, your Honor. 5 EXAMINER PRICE: You may. Mr. Campbell, let me hand you what has 6 0. 7 been marked for identification as Exhibits 105 and 8 106 for the companies. Mr. Campbell, do you 9 recognize those as printouts from the Apples to 10 Apples charts? 11 Α. Yes. 12 And your companies list some of their 13 offers on the Apples to Apples chart; do they not? 14 Yes. Α. 15 Ο. And if we look to page 2 of this 16 document --17 Α. Which exhibit? 18 0. I'm sorry, Exhibit 105. Thank you. We 19 see on the second page a product being offered by 2.0 Constellation NewEnergy, correct? 2.1 Α. Yes. 22 And it's a 12-month proposal? Q. 23 Yes, 12 months, yes. Α. 24 And it's a fixed price? Ο.

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It is.

- Q. 6.89 cents per kilowatt-hour?
- 2 A. Yes .0689, yes.
  - Q. Six cents, though?
  - A. Yes.

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- Q. And let me refer you to Exhibit 106, approximately one month later -- excuse me -- one year later.
  - A. One year later.
  - Q. And the second page we see another offer from Constellation NewEnergy for another 12-month fixed contract to residential customers, correct?
- 12 A. Yes.
- Q. And that price is 8.59 cents per kilowatt-hour, correct?
- 15 A. Yes.
- Q. And would you agree with me that, subject to check, the difference between those two, that represents a 20 to 25 percent increase, one year over the next?
- A. I'm a lawyer, not a mathematician, but that is an increase.
- Q. Now, I want to talk to you a little bit about your favorite subject and mine, PJM billing line items.
- A. Do we have to?

5245 1 EXAMINER PRICE: I agree. Can we skip 2 this? 3 MR. KUTIK: You've made my point, sir. 4 THE WITNESS: Mr. Bennett over there, I'm 5 sure, is happy to talk to you guys. (By Mr. Kutik) Now, there are PJM 6 billing line items that the companies are proposing 7 8 to be newly included under their rider NMB, correct? 9 Α. Yes. 10 And certain costs like NITS are allocated Ο. to LSEs based upon something called NSPL, correct? 11 12 Α. Yes. 13 0. And each customer has an assigned or allocated NSPL, correct? 14 15 Α. Yes. 16 So that's essentially a cost that could 17 be designated for each customer? 18 Α. I think of it as a proportion or 19 percentage, but yes. 2.0 Now, one of the line items you object to is line item 1450, correct? Do you want to look at 2.1 22 your testimony? I've got to look at my testimony. 23 Α.

Yes, page 27, line 20.

Okay. Yes.

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- Q. And this is a reconciliation of line item 1320, correct?
  - A. Correct.

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- Q. And you did not object to the inclusion of line item 1320 in rider NMB, correct?
  - A. That is correct.
- Q. Would it be fair to say that you don't know the charges that are included in billing line item 1320?
  - A. The specific charges, no.
- Q. Another group of line items involves balancing operating reserves, balancing operating reserves for load response and reactive services, correct?
  - A. Correct.
  - Q. Would it be fair to say, sir, that recently the PJM markets have seen an increase in the magnitude and volatility of make-whole payments?
  - A. I don't know if I'm in a position to confirm or deny that so I'm going to say I don't know.
- Q. Would you agree that operating reserve costs are out of market, and, as such, are not included in the pricing signals that are visible and transparent to the entire market?

- A. I don't specifically know the answer to that.
- Q. Are these operating reserve costs sometimes referred to as uplift payments?

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- A. I think that could fall into that category.
- Q. Would it be fair to say that when these uplift charges or payments are charged to the market, they are not predictable and cannot be hedged on a forward basis?
- A. So there's two questions within that question. I will take them in pieces. Are they predictable? No. Can they be hedged? I think the whole point of my testimony is, yes, they can be managed by properly scheduling your load.
- Q. But there's no market that you can go and hedge these on, correct?
- A. You manage the risk by scheduling load, not by purchasing, you know, hedge products. Yes, I would agree with that.
- Q. Now, would it be fair to say that you do not know if PJM has a stakeholder group or task force with respect to operating reserve charges or balancing operating reserves, balancing operating reserves for load response and reactive services?

A. I'm sure they do, but I'm unaware personally of that.

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- Q. And would it be fair to say that you're not aware of whether at times there are PJM stakeholder groups for which there are problem statements or issue charges made?
- A. Again, no personal awareness of the details of any stakeholder groups, so no. Yeah, I would agree with that.
- Q. Would it be fair to say that you don't know the specific charges or credits relating to operating reserves?
- A. I am not familiar with the details of operating reserves other than they can be managed by how you schedule your load.
- Q. You don't know if day-ahead charges are included, correct?
  - A. Yeah, I don't know the answer to that.
  - Q. You don't know if balancing charges are included, correct?
  - A. Again, I don't know the specifics of -you know, the specific elements of each line item.
  - Q. You don't know how operating reserve charges are calculated, correct?
  - A. Well, I do know that part of the

calculation is based on deviation between how load is scheduled day-ahead and what actually shows up in realtime. That's the premise of my argument. So it's really not about the detail of the charges.

It's about the fact that they can be managed by diligent scheduling.

- Q. All right. Let me refer you to your deposition testimony, sir.
  - A. Okay.
  - Q. Page 99. Are you there?
- 11 A. Almost, yes.

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Q. Starting at line 24, do you not give the following answer to the following question:

"You understand that operating reserve charges represent the difference between a generator's cost and LMP revenues?"

Answer: "I don't know for sure how those charges are calculated."

Did I read that correctly

- A. You read that correctly.
- Q. Now, would it be also true to say that you don't know how or whether operating reserves are dependent on fuel prices and operating conditions?
- 24 A. I don't.
  - Q. You don't know if operating reserve

charges are out-of-market revenues?

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- A. I wouldn't be comfortable, you know, testifying to that one way or another. I believe if they fall under the category of uplift, they probably are out of market to some degree.
- Q. You agree that portions of operating reserves are not included in price signals and are not visible and transparent to the entire market?
  - A. I would agree with that.
- Q. And you would agree with me that the PJM market does not determine the level of operating reserves?
- MR. PETRICOFF: Could we get the question reread, your Honor.
- 15 EXAMINER PRICE: You may.
- (Record read.)
- A. I don't know the answer to that.
- Q. Now, you do know, do you not, that
  operating reserves deal in part with compensation
  from out-of-merit dispatch, correct?
  - A. Yes, I could see that factoring in.
  - Q. And out-of-merit dispatch occurs mostly for reliability reasons, correct?
- A. I would agree with that.
  - Q. And so generation that participants in

out-of-merit dispatch does not set the LMP, correct?

- A. I don't know about that. I would disagree with that actually. I think dispatch -- dispatch goes to dispatch which would go into, I believe, the LMP.
  - Q. Let me refer you to your deposition, sir.
- 7 A. Okay.

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- Q. Page 96, and just so you can see I'm consistent.
- A. Okay. Then I could very well be inconsistent.
- Q. You'll see why I'm being consistent.

  Line 16, do you not give the following answer to the following question:
  - Question: "And would it be fair to say that the generation provided via out-of-market -- out-of-merit dispatch does not set the LMP?"
- Answer: "That would make sense but I don't know for sure."
- 20 That's what you testified to, correct?
- 21 A. Right.
- Q. Would it be fair to say also that such
  generation involved in out-of-merit dispatch does not
  receive LMP?
- 25 A. I don't know that for sure either. I

think if they're dispatched out of merit, separating
it from uplift, I think they still get LMP, but,
again, I don't know for sure.

- Q. So your answer is you don't know?
- A. We'll go with I don't know for sure.

  It's not germane to the argument I'm trying to make in my testimony about these charges.
- Q. Well, let me refer you to your deposition.
- 10 A. Okay.

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- 11 Q. Page 96.
- 12 A. All right.
- Q. Starting at line 21. Do you not give the following answer to the following question:

Question: "Okay. Would it be fair to say that generation that is dispatched via out-of-merit dispatch is not -- may not be fully compensated from LMP revenues?"

Answer: "In other words, that out-of-merit dispatch would receive something different than LMP, yes."

That was your testimony, correct

- A. What line are we at?
- Q. Starting at page 96, line 21, page 97,

25 | line 3.

A. I see.

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- Q. Did I read that correctly?
- A. Yes.
- Q. So this generation gets to recover its costs regardless of what the LMP might be; fair to say?
- A. Certainly for generation that's on the uplift side, I would agree. It's probably right on the out-of-merit side as well.
- Q. Would it be fair to say that it is difficult to predict when PJM will need to rely on out-of-merit dispatch?
- A. I think generally, yeah, I would agree with that statement.
- Q. Would you also agree that it's difficult to predict which companies will be asked to provide such dispatch?
- A. I think there's a lot of folks that would say there's certain units out there that know they're going to be dispatched out of merit, but generally I would agree with the unpredictability.
- Q. So it would be difficult to predict for those generators that are asked to provide out-of-market dispatch -- or out-of-merit dispatch what their costs will be at the time they're being

asked to provide that dispatch, correct?

- A. I don't know for sure.
- Q. Now, you mentioned the concept of uplift before. These are charges made to generators to make them whole because the market-based payment did not provide them with cost recovery, correct?
- A. That would be consistent with my understanding of uplift. That would be consistent.
- Q. And so I think we agreed earlier when uplift payments are made, they are not predictable and cannot be hedged on a market on a forward basis, correct?
- A. I mean, again, I think the point of my testimony is that they can be managed by proper scheduling and forecasting and scheduling of load day-ahead. That's the way to mitigate the harm that these unforeseen charges can cause.
- Q. Let me refer you to your deposition, sir, page 102. And did you not give the following answers to the following questions starting at line 15:

Question: "Would it be fair to say that when uplift payments are made or charged to the market, they are not predictable and cannot be hedged on a forward basis?"

Answer: "I think it would be fair to say

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5255 1 they are unpredictable --" 2 And I said: "Okay." 3 "-- and difficult to hedge." 4 That was your testimony, correct? Um-hmm. 5 Α. Now, I want to talk to you 6 Ο. Thank you. 7 about another objection that you have with respect to 8 the PJM billing line items, and that's the planning 9 period congestion uplift. EXAMINER PRICE: Mr. Kutik, could we go 10 11 off the record for a moment? 12 (Recess taken.) 13 EXAMINER PRICE: Let's go back on the 14 record. 15 Thank you. Mr. Kutik. 16 (By Mr. Kutik) Mr. Campbell, one of your Ο. 17 other objections with respect to Mr. Stein's 18 testimony is about the inclusion of the line item for 19 planning period congestion uplift, correct? 2.0 Α. Correct. 2.1 And you would agree with me these are 22

- payments made to cover shortfalls by the market in compensating FRR and ARR holders?
- Α. That is correct.

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Q. And how much the shortfall will be is not

predictable, correct?

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- A. That is correct.
- Q. And every FRR holder will experience shortfall regardless of how much FRR the party has, correct?
  - A. Sorry. Could you repeat the question? (Record read.)

EXAMINER PRICE: Did you mean to say FTR?

MR. KUTIK: FTR.

- Q. With that clarification, would you answer the question?
- A. Sure.
- 13 Q. For both my questions.
  - A. I think the question assumes there's always going to be a shortfall.
- Q. When there's a shortfall, there is a shortfall for every FTR holder, correct?
- A. When there's a shortfall, that's a risk
  someone takes by purchasing an FTR. If there's a
  shortfall, they will be responsible for some part of
  that shortfall, yes.

MR. KUTIK: Your Honor, I'd like to have
marked at this time as Company Exhibit 107 a document
entitled "Customer Guide to PJM Billing."

25 EXAMINER PRICE: Be so marked.

5257 1 (EXHIBIT MARKED FOR IDENTIFICATION.) 2 MR. KUTIK: May I approach? 3 EXAMINER PRICE: You may. 4 Let me hand you what has been marked for Q. 5 identification as Company Exhibit 107. Mr. Campbell, do you recognize that? 6 7 Α. I do recognize this document. 8 Ο. And this is a document that, in fact, you cited in your testimony, correct? 9 10 Α. Yes. This is a document that you relied upon 11 Ο. 12 in gaining your understanding, in part in gaining 13 your understanding? Or lack thereof. 14 Α. Is that correct? 15 Q. 16 Α. Yes. 17 Now, I want to move to a different topic, Q. 18 I'm sure thankfully for you and for me, about some of 19 the other suggestions that you have. 2.0 With regard to your suggestions that we 2.1 haven't talked about in terms of changing the 22 companies' policies, procedures and contracts, you haven't spoken with other suppliers to determine if 23 24 they agree with you, correct?

That's correct.

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Α.

- Q. Now, I want to talk to you about scaling factors. The companies have a PLC, correct? The companies have a PLC, correct?
- A. Each customer has a PLC, but I guess that could be rolled up to a company level -- a load-serving entity level.
  - Q. Each customer has one, too, correct?
  - A. That is correct.

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- Q. And would it be fair to say that scaling factors are used to make sure some of the customers PLC equals the company's PLC?
  - A. That sounds right, yes.
- Q. And would it be fair to say that you don't want the companies to apply scaling factors before they submit the information to PJM about PLCs, correct?
- A. I think the focus of my testimony was on what was being posted publicly versus when was being submitted to PJM and there being consistency. But I think part of your proposal was that we would prefer that PJM perform the scaling as opposed to the companies, yes.
- Q. So the companies apply the scaling
  factor, then they submit, the companies, to PJM, the
  PLC?

- A. That is my understanding, yes.
- Q. And you don't know if suppliers can see the scaling factors that are used by the companies when the suppliers receive their bills from PJM, correct?
  - A. I don't know the answer to that.
  - Q. So the answer is yes, you don't know?
  - A. The answer is yes, I don't know.
- Q. Now, you're also aware, though, that other FirstEnergy utilities in states beyond Ohio present their PLCs to PJM, i.e., with scaling factors like the companies here do, correct?
- A. There are other companies that do the same thing as the FirstEnergy companies, yes.
- Q. My question is you know that other FirstEnergy companies do that?
  - A. Oh, outside of Ohio?
- Q. Yes.

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- A. I believe that's correct, yes.
- Q. And would it be fair to say that the various FirstEnergy companies, both in Ohio and elsewhere, have been doing this since ATSI moved into PJM?
- A. I don't know how far back the practice goes. Again, the concern in my testimony is more

about the discrepancy between what's being submitted in the PJM and what's being posted on a website.

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- Q. So is the answer to my question you don't know?
- A. I don't know how far back the practice goes.
- Q. Now, would it be fair to say, though, that your companies have been aware of what the FirstEnergy companies have been doing for several years?
- A. I would be assuming, but for sake of argument, yes.
  - Q. And the companies are allowed under PJM rules to do it the way they're doing it, correct?
- A. I don't know the answer to that, but I will assume yes.
- Q. And you're aware that as far as how information is submitted to PJM, other companies do it that way as well, correct?
- A. I am aware that other companies engage in a similar practice as the FirstEnergy companies.

MR. KUTIK: Your Honor, at this time I'd
like to have marked as Exhibit 108 an e-mail from
Mr. Petricoff to my colleague, Mr. Harvey, dated
August 17, 2015, with several attachments.

1 EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach?

EXAMINER PRICE: You may.

- Q. Mr. Campbell, let me hand you what has been marked for identification as Company Exhibit 108. Mr. Campbell, you recognize this as an e-mail from your counsel to my colleague that was copied to you?
  - A. Yes. This is from Mr. Petricoff.
- Q. And this was in response to a discussion you had at your deposition, correct?
  - A. It is.

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- Q. Where you had seen a list of other companies and what they did with respect to how they used scaling factors, or whether they did or not, before they sent PLCs to PJM, correct?
  - A. Correct.
- Q. And you provided a list, which is on the attachments here, correct?
  - A. Correct.
- Q. And the companies that have a 1 by the scaling factors before they submit the PLCs to PJM, correct?
- 25 A. That is correct.

- Q. And that includes ATSI. We see that on the second page of this document at line No. 10, correct?
  - A. Yes, correct.
  - Q. And we also see a company that is titled COMED, correct?
- A. Correct.

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- Q. That's Commonwealth Edison, correct?
- A. That is a -- yes.
- Q. And Commonwealth Edison --
- 11 A. I would assume that's Commonwealth
  12 Edison.
- Q. And Commonwealth Edison is an affiliate of Exelon, correct?
  - A. They are, correct.
- Q. Now, would it be fair to say that you do not know whether there is a PJM stakeholder process on the issue of whether and when to apply scaling factors to PLCs?
- A. I'm not aware of such a process.
- Q. Are you aware of a entity within PJM or a group within PJM called the Market Settlements

  Subcommittee?
- A. I'm familiar with that committee -- or
  I've heard of that committee. I do not have direct

familiarity with it.

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- Q. Would it be fair to say you don't know whether the Market Settlement Subcommittee is considering the issues of whether or when to use scaling factors on PLCs?
- A. I don't know whether they're engaged on that issue.
- Q. I want to talk to you about your suggestions for the master supply agreement. One suggestion is to include a list of specific price node identifiers in the definition of the FE Ohio aggregate, correct?
- A. Yes, to update the locations to be consistent with updates that PJM has made, yes.
- Q. And you don't know what would happen if the what we'll call P-node IDs within the FE aggregate changed after the initiation of the contract, correct?
  - A. I don't know how that would be handled from a contract perspective, no.
- Q. Would it be fair to say that you don't know if load is scheduled by the companies on a P-node basis?
  - A. I don't know that.
    - Q. And you don't know even if a list

provided by the companies would be accurate for the entire term of a contract or an agreement?

- A. Again, I don't know how frequently those are changed.
  - Q. So the answer is you don't know?
  - A. The answer is I don't know.
- Q. Another suggestion that you have relates to a change-in-law provision relating to PIPP load being removed from the SSO load, correct?
  - A. Correct.

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Q. And you're not aware of any development that PIPP load could be removed without a change in applicable law, order, rule, or regulation, correct?

THE WITNESS: I'm sorry. Could you repeat the question.?

(Record read.)

- A. I believe at the time of my deposition, I stated that I was unaware of that.
- Q. And isn't it also true you're not aware if there is an agency or state government that now has authority to remove PIPP from SSO load?
- A. At the time of my deposition, I was unaware of that, but since then, my counsel has advised that there may be some authority within a regulatory agency that they could remove PIPP without

legislative action.

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- Q. Now, another suggestion you have involves the deletion of what you call the notional quantity language, correct?
  - A. Yes.
- Q. And you've reviewed testimony given by a Constellation witness in previous ESP cases, I think as we mentioned earlier, correct?
  - A. Yes.
- Q. And you're aware, are you not, that Mr. Fein submitted testimony seeking removal of similar language in Case No. 09-906, correct?
- A. I actually don't recall that as I sit here today, but it wouldn't surprise me if he did.

  MR. KUTIK: May I approach, your Honor?

  EXAMINER PRICE: You may.
- Q. Mr. Campbell, I'd like to hand you a document which is entitled Constellation Exhibit 1 from a previous FirstEnergy Ohio Utilities Company ESP case, Case No. 09-906-EL-SSO. The document says "Direct Testimony of David I. Fein, F-E-I-N.
- MR. KUTIK: I don't intend to mark this as an exhibit, your Honor.
- 24 EXAMINER PRICE: Thank you.
- Q. If you could refer to page 17, Mr. Fein

is making a proposal about the notional quantity language, is that correct, on a line 13?

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- A. Yes. He's referring to the notional quantity language asking it be made optional.
- Q. And you're aware Mr. Fein also provided testimony in the companies' ESP case, case No. 1230-EL-SSO?
- A. I am aware that he had provided testimony, yes.
- Q. And are you aware that in that case he also made a proposal with respect to modifying the notional quantity language in the MSA?
- A. Direct knowledge, no, but I'm assuming that -- I believe, yes.
- Q. And it would be fair to say that in neither case No. 09-906 or 12-1230 the Commission modified the notional quantity language as suggested by Mr. Fein?
- EXAMINER PRICE: Can you restate that question and not ask about 09-906, or at least -- ask the 12-1230 first.
- Q. Isn't it true, sir, that the Commission did not -- or the ultimate ESP was not changed pursuant to Mr. Fein's suggestion?
- 25 EXAMINER PRICE: You can answer.

Q. Correct?

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- A. That appears to be the case, yes.
- Q. And isn't it also true that the Commission did not change or the ESP was not modified pursuant to Mr. Fein's suggestion in Case No. 09-906?

EXAMINER PRICE: Mr. Kutik, the

Commission never issued an order in 09-906. That was
an MRO, and the company filed a subsequent ESP in

10-388 rendering the MRO moot. So I don't want the
record to --

MR. KUTIK: Fair enough, your Honor.

- Q. Do you know whether in the ESP that came out of the case, the first ESP that the companies had, whether that adopted the suggestion that Mr. Fein had made earlier?
- A. I'm going to assume not, because we're still requesting that change today.
- Q. Fair enough. Now, would it be also true to say that Mr. Fein also provided similar testimony in Dayton Power & Light's case 12-426?
- A. I don't recollect that specifically, but I would think that probably is the case, yes.
- Q. And are you aware in that case he testified that he was not aware of any inconsistencies in which the language rendered the

MSA a derivative?

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- A. I'm not aware of that testimony.
- Q. Now, well, let me back up. When you said that you reviewed the testimony of Mr. Fein previously, did you review the testimony of Mr. Fein in the Dayton Power & Light case?
- A. I don't recall reviewing past testimony in the Dayton Power & Light, no.
  - Q. Did you ever review any depositions that Mr. Fein testified in in any ESP case?
    - A. I believe I have.
- Q. Did you review his deposition testimony in the Dayton Power & Light case?
  - A. I don't think so.
  - Q. Now, you believe that the language that you object to makes the MSA a derivative, correct?
- A. That is correct, we would prefer optionality.
  - Q. And the language we're talking about is in the settlement amount definition, correct?
    - A. That is correct.
- Q. And the settlement amount definition
  deals with amounts of losses, gains, or costs for a
  nondefaulting party by a defaulting party's early
  termination, correct?

MR. PETRICOFF: Your Honor, could we have that question read back?

EXAMINER PRICE: You may.

(Record read.)

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- A. Yes, I would agree with that, the issues around whether that notional quantity is determinable or not.
- Q. You answered my next question, which is a derivative -- one of the hallmarks of a derivative is that there be an amount that's determinable, correct?
  - A. That is correct.
- Q. So to be a derivative, the instrument must have a notional amount, correct?
  - A. A determinable notional quantity, yes.
- Q. A notional amount is a number of units specified in the contract, correct?
  - A. I wouldn't disagree with that.
- Q. And would you agree that the MSA is, in a manner of speaking, a requirements contract?
  - A. They're not block products, so I would say -- I would fit them more in the category of a requirements product, yes.
- Q. Would you agree that if a requirement contract contains explicit provisions that support the calculation of a determinable amount reflecting

the buyer's needs, then the contract has a notional amount?

A. That sounds right, yeah.

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- Q. Would you also agree that an instrument may not be treated as a derivative if it qualifies for the normal purchases, normal sales exception?
  - A. I think that is right.
- Q. And to qualify for the normal purchases, normal sales exception, quantities expected to be -- the quantities that are delivered are expected to be delivered and sold, correct?
- A. That's right. It falls under the accrual accounting, so normal purchase, normal sale.
- Q. And the purchase should be something other than for a financial instrument or a derivative instrument, correct?
  - A. That, I don't know the answer to.
- Q. Would it be correct to say that to qualify for the normal purchases, normal sales exception, the quantity delivered must be used or sold over a reasonable period of time?
  - A. That's right.
- Q. Now, the rules that relate to a derivative are in your version SAFS 133, correct?
  - A. Yes, FAS 133, yes.

- Q. Are you familiar with FASB 815?
- A. No.

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- Q. So you don't know whether that deals with derivatives and hedging?
  - A. No.
- Q. Now, would it be fair to say that regardless of whether the language that we've been talking about in the MSA may set out a notional quantity, you're not testifying that such language has discouraged Exelon from participating in the companies' SSO auctions, correct?
- A. I think that we have been active participants in the SSO auctions despite language that we don't prefer, yes.
- Q. And you're aware, are you not, that the results of the SSO auctions are published on the PUCO's website?
  - A. Yes.
- Q. The competitive bidding manager sends in a letter that sets out the auction results, correct?
  - A. Correct.
- Q. And that includes the entities that were winning bidders and the amount of tranches that they won, correct?
- 25 A. I believe that's right.

5272 1 MR. KUTIK: May I have a minute, your 2 Honor? 3 EXAMINER PRICE: You may. 4 MR. KUTIK: Your Honor, we would like to 5 have marked, hopefully without violating any convention -- well, let me go off the record. 6 7 (Discussion off the record.) 8 MR. KUTIK: Your Honor, I'd like to have marked at this time the following documents with the 9 10 following designations: As Exhibit 109A, Companies' 11 109A, multipage document that starts with a letter 12 from Bradley A. Miller, vice president of CRA 13 International, to James W. Burk, FirstEnergy Corp. 14 dated February 18, 2015. As Exhibit 109B we'd like to have marked 15 another letter from Mr. Miller to Mr. Burk dated 16 17 November 5, 2014. 18 As Exhibit 109C, we'd like to have marked another letter from Mr. Miller to Mr. Burk dated 19 2.0 February 9, 2014, and I should say these are 2.1 documents which begin with the letters. 22 The next document is a series of pages 23 that begins with another letter from Mr. Miller to 24 Mr. Burk dated November 13, 2013. That was 109D. 25 109E, as in Edward, we'd like to have

marked, another series of documents beginning with a letter from Mr. Miller to Mr. Burk dated February 13, 2013.

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And finally, as Exhibit 109F we'd like to have marked another series of documents beginning with another letter from Mr. Miller to Mr. Burk dated November 14, 2012.

EXAMINER PRICE: All the documents will be marked accordingly.

(EXHIBITS MARKED FOR IDENTIFICATION.)

MR. KUTIK: May I approach, your Honor? EXAMINER PRICE: You may.

- Q. Mr. Campbell, let me hand you what has been marked as Companies' Exhibits 109A through E. Mr. Campbell, do you recognize that the documents that are marked as Exhibits 109A through E are the materials that are published on the PUCO website regarding the results of the auctions for the SSO load, or at least some of them?
- A. These look similar. Yeah, these look familiar, yes.
- Q. So if we look at Exhibit 109A, for example, it begins with a letter, as I indicated, from Mr. Miller to Mr. Burk having the date
  February 18, 2015 that attaches a letter, another

letter, from Mr. Miller to Mr. Burk dated January 27, 2015, and then there are tables that follow that or are in that letter, correct?

A. Yes.

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- Q. And on the page that's numbered 4, we see winning bidders and tranches won, correct?
  - A. Correct.
- Q. And we see that Exelon had 5 tranches that it won, correct?
- A. Correct.
- Q. And it was the most of any winner, correct?
  - A. That is correct.
  - Q. Let's look at Exhibit 109B. This is a similar chart, also shows Exelon winning five tranches tied with the most of any winning bidder, correct?
    - A. Tied with AEP, yes.
  - Q. Let's go to 109C, a similar chart. There we see Exelon winning three tranches in the auction for the single-year product, and then nine tranches for the auction for the two-year product, and of both auctions together, Exelon had more tranches than anyone else, correct?
- 25 A. Correct.

Q. Let's go to Exhibit 109D, and a similar chart we see Exelon winning no tranches for the single-year product and one tranch for this two-year product, correct?

A. Yes.

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Q. Let's go to 109E, and that's a letter dated February 13, and we go to 2013 and we go to the similar chart Exelon has won one tranch in that auction, correct?

A. I'm sorry. Which exhibit and which date?

I might be --

Q. I may be off. The February 13, 2013 letter.

A. Yes.

Q. And we go to a similar chart, which is actually a January 22, 2013.

A. I was looking at the January date. Yes.

Q. And we see that Exelon was the winning bidder for one tranch, correct?

A. Yes.

Q. And the last document of the series shows that if you look at the similar chart, Exelon again won five and was tied for first with two other bidders, correct?

A. Correct.

5276 EXAMINER PRICE: Let's go off the record. 1 2 (Discussion off the record.) 3 Your Honor, I believe I neglected to mark Q. as Exhibit 109F the last of the documents that we had 4 5 looked at just now, which is a series of documents that begins with a letter from Mr. Miller to Mr. Burk 6 7 dated November 14, 2012. I apologize. 8 EXAMINER PRICE: That will be so marked. 9 MR. KUTIK: Your Honor, may I have a 10 moment, please? 11 EXAMINER PRICE: You may. 12 MR. KUTIK: That's all the questions I 13 have. Thank you. 14 EXAMINER PRICE: Thank you. Mr. McNamee? 15 16 MR. MCNAMEE: No questions. Thank you. 17 EXAMINER PRICE: Ms. Chiles? 18 EXAMINER CHILES: No questions. 19 EXAMINER PRICE: Ms. Addison, anything on 2.0 notational conformity. EXAMINER ADDISON: Not at this time. 2.1 22 EXAMINER PRICE: She is our accounting star. I just have one question not to do with 23 24 accounting. 25 THE WITNESS: Good.

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EXAMINER PRICE: Or a series of
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 2
      questions. Can you turn to your testimony, your
 3
      original direct testimony, at page 12, line 6. Are
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      you there?
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                  THE WITNESS: Yes.
                  EXAMINER PRICE: And you testify that
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 7
      "Rider RRS will prohibit customers from being able to
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      choose the lowest cost source of generation service
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      and could mean higher costs for electricity customers
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      and businesses that provide jobs in Ohio." Is that
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      correct?
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                  THE WITNESS: That is what is written
13
     there, yes.
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                  EXAMINER PRICE: That is such a lawyerly
      answer. I've been noting this --
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                  THE WITNESS: I've been doing this --
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                  EXAMINER PRICE: -- entire testimony.
18
     Okay. That is your testimony?
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                  THE WITNESS: That is my testimony.
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                  EXAMINER PRICE: And so I assume that you
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     believe it's important for customers to be able to
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     choose the lowest cost source of generation service?
                  THE WITNESS: I believe that's one of the
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     benefits of choice, yes.
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                  EXAMINER PRICE: So it's important?
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5278 1 THE WITNESS: It is important, yes. 2 EXAMINER PRICE: And you're familiar with 3 our Apples chart? 4 THE WITNESS: Yes. 5 EXAMINER PRICE: Does Exelon put its lowest and best offers on the Apples chart? 6 7 THE WITNESS: I can't answer for 8 certainty. I can't answer for certainty, but I would 9 think -- I would hope so, but I can't answer with 10 certainty. 11 EXAMINER PRICE: Are you aware whether 12 other CRES providers put their lowest and best offers 13 on the Apples chart? THE WITNESS: I'm unaware. 14 EXAMINER PRICE: Is it an obstacle to 15 16 customers choosing the lowest cost source of 17 generation if CRES providers do not put their lowest 18 and best offers on the Apples chart? 19 THE WITNESS: Can you repeat the 2.0 question? 2.1 EXAMINER PRICE: I can't repeat it. 22 May I have the question back, please? (Record read.) 23 24 THE WITNESS: I think the Apples to 25 Apples is a great source of information for

customers. We've supported it and applauded the 1 2 Commission for implementing it. And if providers 3 aren't putting their best offers up there, yeah, I 4 could see that being an obstacle for customers being 5 able to identify what the best offer is. EXAMINER PRICE: Thank you. 6 7 Redirect. 8 MR. PETRICOFF: Your Honor, may we have a few minutes first? 9 10 EXAMINER PRICE: Yes. Let's go off the record. 11 12 (Recess taken.) 13 EXAMINER PRICE: Mr. Petricoff.

MR. PETRICOFF: Thank you, your Honor.

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## 16 REDIRECT EXAMINATION

17 By Mr. Petricoff:

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- Mr. Campbell, earlier today Mr. Kutik Ο. asked you about a variety of subsidies that some generators get in PJM; do you recall that discussion?
  - Α. I do.
- Are you aware of any generator getting a subsidy in PJM that is similar that's what's being proposed for rider RRS?
- 25 Α. I'm not.

Q. And then Mr. Kutik also asked you a series of questions about the Exelon proposal in Illinois. Do you recall that discussion?

A. I do.

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- Q. What are the distinctions or differences between the Exelon proposal in Illinois and rider RRS?
- A. There are a number of distinctions, and I address it in my testimony. Because we actually propose as an alternative to address Ginna and the nuclear unit itself that one of the alternatives that we could support is something along the lines of a low-carbon portfolio standard that would be an RPS-like structure that would provide the additional compensation to nuclear as a clean zero-carbon resource that it is currently not -- the nuclear is currently not receiving in the market.

The structure in Illinois was an RPS-like structure. It is designed to treat all zero-carbon resources fairly and evenly. It's a market-based structure open to all zero-carbon resources, and it would be designed to, again, provide additional revenues and compensations specifically -- not for reliability, not for energy, but for the zero-carbon clean energy value that is inherent in nuclear

FirstEnergy Volume XXVI 5281 1 energy. 2 EXAMINER PRICE: When you say it's open 3 to all noncarbon-based sources, do you mean all 4 geographically, or do you mean all as a type of source? 5 THE WITNESS: Yes. It would be a 6 7 state-level plan, but it would be -- I think there is 8 some -- I think it allows even bordering states to 9 participate, I believe. And when I say all 10 zero-carbon resources, so all the resources that currently participate in RPS would be able 11 12 participate in the low-carbon portfolio. 13 EXAMINER PRICE: Geographically it 14 applies to Illinois and the contiguous states? 15 THE WITNESS: Contiguous states, that's 16 correct. 17 EXAMINER PRICE: Are there any nuclear 18 power plants in contiguous states to Illinois? 19 THE WITNESS: I'm sure there are. One of 2.0 the --2.1 EXAMINER PRICE: Are you quessing or are 22 you --23 THE WITNESS: No, no, there are. But --

EXAMINER PRICE: What are they?

There are.

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there are, yes.

THE WITNESS: Now you're calling me out.

I know there's one in Michigan, and that's about it
as far as my personal knowledge.

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Q. (By Mr. Petricoff) Finally, you were asked by Mr. Kutik about the competitive advantage that FES would have if the RRS was in place in times when the market would be going up -- or actually, let me take that back.

Let me present you with a different question as well. Could you go through what the process is that Exelon went through for the Ginna plant and distinguish that from the rider RRS?

A. Sure. And this is in my testimony as well. The process in Ginna really mirrors and reflects the RMR, reliability must run, process that occurs here in PJM.

In Ginna, we sought an application claiming financial distress. The unit was going to close. It was clear financial need, financial distress. There was imminent closure of the unit.

An independent reliability study was performed to determine that there was, indeed, a reliability need.

Prior to any RSSA being granted, there was a competitive bidding process that was conducted to allow other participants to come in and show that

they have a lower-cost solution to fix the reliability need, and only after all those things were done, which is very similar to what happens in the PJM in the RMR process, did the parties move forward with the RSSA agreement.

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So, again, three pillars: Our independent reliability study, financial need, financial distress of the unit, and, finally, the open and competitive bidding process to identify a lower-cost solution. All those things we recommend in our testimony should take place here in Ohio with regard to any units before they're given the subsidy.

- Q. And, finally, and I've now located the page, on your deposition on page 95 and 96, Mr. Kutik read you a portion of that transcript starting on line 7 on 95 and ending on line 4 page 96. What is your understanding of the question that you were being asked in that series of questions in your deposition?
- A. Right. So, you know, there's a significant amount of back and forth between he and I, and I begin to answer his question by saying, "So if I understand your question correctly, market prices" -- I'm reading from page 95, line 19.

"So if I understand your question

correctly, markets prices are sufficiently high such that FES would no longer need... an additional subsidy; therefore --" And then it's cut off.

"No. That all FES is getting is costs.

It's not getting the higher revenues for market

prices. Does FES still have a competitive advantage
then?"

During this whole dialogue, I was trying to understand the question to mean that there was no subsidy, that there was no -- essentially no rider RRS subsidy occurring, and I took his "no" here to mean there's no subsidy there, and if there is no subsidy, would there be a competitive advantage? I ultimately agreed with that.

As I said earlier today, if there is no risk on behalf of one market participant competing with other market participants that do have risks, they are at a competitive disadvantage.

Q. If FES is getting its costs in the higher revenue via the marketplace, it still has a subsidy under the rider RRS?

MR. KUTIK: Objection.

EXAMINER PRICE: Grounds?

MR. KUTIK: Leading.

EXAMINER PRICE: Sustained.

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5285 1 MR. PETRICOFF: I have no further 2 questions, your Honor. Thank you. 3 EXAMINER PRICE: Thank you. 4 Mr. Mendoza? 5 MR. MENDOZA: No questions, your Honor. Ms. Ghiloni? 6 EXAMINER PRICE: 7 MS. GHILONI: No questions, your Honor. 8 EXAMINER PRICE: Mr. Boehm? 9 MR. K. BOEHM: No questions, your Honor. 10 EXAMINER PRICE: Mr. Moore? 11 MR. MOORE: No questions. Thank you, 12 your Honor. 13 EXAMINER PRICE: Mr. Kutik? 14 MR. KUTIK: May I have a moment? EXAMINER PRICE: You may. 15 16 MR. KUTIK: May I proceed, your Honor? 17 EXAMINER PRICE: You may. 18 19 RECROSS-EXAMINATION 20 By Mr. Kutik: 2.1 Mr. Campbell, with respect to your 22 deposition and the colloquy you just read, it's not your testimony that you did not hear the words quote 23 "that all FES is getting is its costs. It's not 24

getting the higher revenues for market prices"? You

heard that, didn't you?

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- A. I did. I mean, it's in the record, yes.
- Q. Thank you. Now, with respect to the Illinois legislation proposal, I think you mentioned that you thought that there was a nuclear plant in Michigan, correct?
  - A. I believe there is one, yes.
  - Q. Is that the Fermi plant?
  - A. That sounds right.
  - Q. And that's a regulated plant, is it not?
- 11 A. I believe it is, yes.
- MR. KUTIK: Your Honor, at this time we'd
- 13 | like to have marked as Exhibit 110 a document
- 14 entitled "Rochester Gas and Electric Corporation
- 15 | Solicitation Results and Other Alternatives.
- 16 EXAMINER PRICE: Will be so marked.
- 17 (EXHIBIT MARKED FOR IDENTIFICATION.)
- 18 MR. KUTIK: May I approach?
- 19 EXAMINER PRICE: You may.
- Q. Mr. Campbell, let me hand you what has been marked as Exhibit 110.
- Now, you testified, did you not, sir,
- that there was an RFP-like process, correct?
- 24 A. That is correct.
- Q. And isn't it true that you don't know if

the bids were actually submitted and received, correct?

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- A. At the time of my deposition, I did not know the answer to that.
- Q. And you don't know, would it be fair to say, if any bid to -- the bids received were basically inadequate to serve the load during the initial portion of the proposed RSSA, correct?
- A. I would assume since they moved forward with the contract with Ginna, that the bids were insufficient to meet the need for the time-being.
- Q. And you recognize this as a report from Rochester Gas and Electric Corporation barring the solicitation results, do you not?
  - A. That is what it appears to be, yes.
  - Q. And you've seen this before, of course?
  - A. I have not seen this before.
- Q. Would it be fair to say that in terms of doing a lowest cost alternative analysis, one would look at the potential transmission costs that would be required as a result of the potential retirement of the plant in question?
- A. I would think they would look at the most reasonable, including lowest-cost, alternative -- if there was a more reasonable lower-cost alternative to

satisfy the reliability gap that was identified by the independent study.

- Q. And that would include looking at the costs of potential transmission additions that might be required as a result of retirement of the plant, correct?
- A. I would think the transmission upgrades
  and changes would be one of the alternative
  solutions, yes.

MR. KUTIK: Could I have a minute, your

Honor?

12 EXAMINER PRICE: You may.

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MR. KUTIK: That's all the questions I have. Thank you, your Honor. Thank you, sir.

15 EXAMINER PRICE: Mr. McNamee?

MR. MCNAMEE: No questions. Thank you.

EXAMINER PRICE: I want to follow up our discussion about the Illinois proposal. Are you familiar with Ohio's alternative energy portfolio standard?

21 THE WITNESS: Somewhat. I know it's been 22 frozen.

EXAMINER PRICE: Yes, it is currently, the currently frozen portfolio standard. You're aware that renewable energy can qualify to meet the

standard if it is from a state that borders Ohio or the energy from that renewable energy resource can be delivered into Ohio?

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THE WITNESS: That sounds right. That sounds consistent with my understanding, yes.

EXAMINER PRICE: And you've indicated that a power from a renewable resource from a bordering state can count towards the proposed Illinois zero-carbon standard.

THE WITNESS: It can, but there's an additional limitation on for resources that are already obtaining full-cost recovery. So, in other words, if you're already obtaining your full-cost-recovery value, then you do not -- would not qualify under the proposal in Illinois.

EXAMINER PRICE: Okay. So my question -- that's an interesting point. That's not where I'm going.

THE WITNESS: I wanted to clarify that because I didn't clarify that earlier.

EXAMINER PRICE: So my question is would power from a nuclear or other renewable resource that's not bordering Illinois, is not located in Illinois, but the power is able to be shown to be deliverable into Illinois, qualify for the standard

5290 which would be analogous to the Ohio situation? 1 2 THE WITNESS: So it's not a bordering 3 state? 4 EXAMINER PRICE: Is there an exception 5 that says bordering state or power can be delivered into Illinois, can be shown to be --6 7 THE WITNESS: I'm not familiar with such 8 an exception in the proposal currently. And by the way, this is still a proposal that has not gone 9 10 anywhere in the legislature. 11 EXAMINER PRICE: Thank you. You're 12 excused. Mr. Petricoff? 13 14 MR. PETRICOFF: Your Honor, at this time we would move into admission into the record, subject 15 16 to the motions to strike that were granted, Exelon 17 Exhibits 1, 2 and 3. 18 EXAMINER PRICE: Any objection? 19 MR. KUTIK: Your Honor, we would just 2.0 renew our motions to strike. 2.1 EXAMINER PRICE: The exhibits will be 22 submitted subject to the motions to strike which were 23 granted. 24 (EXHIBITS ADMITTED INTO EVIDENCE.) 25 MR. KUTIK: Your Honor, at this time the

FirstEnergy Volume XXVI 5291 1 companies would move for the admission of the 2 following exhibits: Exhibit 105, 106, 107, 108 and 3 109A through F. 4 EXAMINER PRICE: Any objections to the 5 admissions of Companies Exhibits 105, 106, 107, 108, 6 and 109A through F? 7 Seeing none, they will be admitted. 8 MR. PETRICOFF: One moment, your Honor. 9 Just to make sure, so FirstEnergy is not tendering 10 into the record either 104 or 110? 11 MR. KUTIK: Well, I'll back up. We are 12 offering -- we are not offering 110. We are 13 offering, I'm sorry, 103. 14 MR. PETRICOFF: 103. 15 EXAMINER PRICE: Let's just -- okay. 16 this time we're going to admit 105, 106, 107, 108, 17 and 109A through F. 18 MR. PETRICOFF: No objections. 19 (EXHIBITS ADMITTED INTO EVIDENCE.) 2.0 EXAMINER PRICE: I don't think you 2.1 originally moved, or at least I didn't hear. 22 MR. KUTIK: Yes. 23 EXAMINER PRICE: Now, we'll take up

MR. KUTIK: That's correct, your Honor.

whether Company Exhibit 103 should be admitted.

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                  EXAMINER PRICE: Any opposition?
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                  MR. KUTIK: It's the order that he cited
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      in his testimony.
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                  MR. PETRICOFF: Your Honor, one moment,
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      please.
                  EXAMINER PRICE: Let's go off the record.
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                  (Discussion off the record.)
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                  EXAMINER PRICE: Mr. Petricoff?
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                  MR. PETRICOFF: Yes, your Honor. We have
      no objections to 103.
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                  EXAMINER PRICE: Company Exhibit 103 will
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      be admitted.
13
                  (EXHIBITS ADMITTED INTO EVIDENCE.)
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                  EXAMINER PRICE: Mr. McNamee, call your
      next witness.
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                  MR. MCNAMEE: At this time staff would
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      call Thomas Pearce.
18
                  (Witness sworn.)
                  EXAMINER PRICE: Please be seated and
19
20
      state your name and business address for the record.
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                  THE WITNESS: My name is Thomas Pearce.
22
      I'm on the staff of the Public Utilities Commission.
      Business address 180 East Broad Street, Columbus,
23
      Ohio, 43215.
24
25
                  EXAMINER PRICE: Mr. McNamee, you may
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5293 1 proceed. 2 MR. McNAMEE: Thank you. 3 4 THOMAS PEARCE 5 being first duly sworn, as prescribed by law, was examined and testified as follows: 6 7 DIRECT EXAMINATION 8 By Mr. McNamee: 9 Mr. Pearce, by whom are you employed and 10 in what capacity? 11 I'm employed by the Public Utilities 12 Commission of Ohio as a senior utilities specialist. 13 MR. McNAMEE: Thank you. 14 At this time, your Honor, I'd ask to have marked for identification as Staff Exhibit 1 a 15 16 multi-page document filed in this case on 17 September 18, 2015 denominated the prefiled testimony 18 of Thomas Pearce. EXAMINER PRICE: It will be so marked. 19 2.0 (EXHIBIT MARKED FOR IDENTIFICATION.) 2.1 Mr. Pearce, do you have before you what 22 has been marked for identification as Staff Exhibit 23 1? 24 A. I do. 25 Q. What is it?

5294 1 Α. It is prefiled testimony that I prepared 2 in this proceeding. 3 Do you have any additions or corrections Q. 4 to make to that document today? 5 Α. No, sir, I do not. Are the contents of that document true to 6 7 the best of your knowledge and belief? 8 Α. Yes, sir. 9 Do you adopt the contents of what has 10 been marked for identification of Staff Exhibit 1 as your direct testimony in this case? 11 12 Α. Yes. 13 Ο. If I were to ask you the questions that 14 are contained within that document again here this morning -- this afternoon, would your answers be the 15 16 same as presented therein? 17 Α. Yes. 18 MR. McNAMEE: With that, your Honor, the witness is available for cross. 19 2.0 EXAMINER PRICE: Mr. Mendoza? 2.1 MR. MENDOZA: No questions, your Honor. 22 EXAMINER PRICE: Ms. Ghiloni? 23 MS. GHILONI: No questions. 24 EXAMINER PRICE: Mr. Petricoff?

MR. PETRICOFF: No questions.

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1	EXAMINER PRICE: Mr. Boehm.
2	MR. K. BOEHM: No questions, your Honor.
3	EXAMINER PRICE: Consumers' Counsel?
4	MR. SAUER: Just a couple, your Honor.
5	
6	CROSS-EXAMINATION
7	By Mr. Sauer:
8	Q. Good morning, Mr. Pearce.
9	A. Good morning or good afternoon.
10	Q. You're right.
11	You're testifying to rider GDR, correct?
12	A. A portion of that, yes, sir.
13	Q. Okay. And your testimony addresses the
14	cybersecurity costs associated with what potentially
15	might be costs run through an approved rider GDR?
16	A. Yes, sir.
17	Q. If there was a governmental directive or
18	a legislative action that would reduce costs for the
19	company, would you be opposed to the GDR rider being
20	used to pass those cost reductions through to
21	consumers?
22	A. No. I believe it's inequity that
23	costs the direction they're incurred. So that the
24	costs would flow in which they are incurred. If

there is a credit, then I would assume that also

1 | would flow through such a rider.

MR. SAUER: No further questions, your

3 Honor.

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EXAMINER PRICE: Thank you.

Mr. Alexander?

MR. ALEXANDER: Thank you, your Honor.

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## CROSS-EXAMINATION

By Mr. Alexander:

- 10 Q. Mr. Pearce, my name is Trevor Alexander.
- 11 I'm one of the lawyers for the companies. Just a few
- 12 questions for you today.
- 13 A. Sure.
- Q. Your testimony is limited to addressing
  the physical and cybersecurity potential costs that

could flow through rider GDR, correct?

- 17 A. Yes, sir.
  - Q. And the companies have provided other examples of types of costs that could flow through rider GDR, such as manufactured gas plant costs, correct?
  - A. There are other items that the company identified associated with that, yes, sir.
- Q. And your testimony only addresses the physical and cybersecurity potential costs?

- A. That is correct.
- Q. And turning to page 6, line 2, of your testimony where you address the ability to quantify and justify expenditures, let me know when you're there.
- A. Perhaps my formatting is different than yours, but what is the question number you're referencing in the answer?
- Q. It's question 9. It appears on page 6, line 2.
- 11 A. Thank you.
- 12 Q. Are you there?
- 13 A. I am.

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- Q. The companies are now proposing a specific dollar amount to include in rider GDR as part of this ESP, correct?
- A. That's my understanding.
- Q. And so the companies' proposal is simply a placeholder pending future Commission action?
  - A. That's as I understood it.
- Q. And having a rider with a zero charge is not harmful to customers, correct?
- A. I'm not prepared to agree to that, no, sir.
- Q. Having a rider with a zero charge would

have no financial impact on customers, correct?

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- A. If it's a zero charge, then, yes, you're correct in that.
- Q. And the companies' proposal in this proceeding is for a three-year ESP commencing in June of 2016 through May of 2019, correct?
  - A. That's my understanding.
- Q. And the companies' ESP IV will not conclude for approximately three and-a-half years from now, correct?
  - A. Again, my understanding.
- Q. And so you don't know whether there are any new state or federal directives regarding cyber or physical security which could be imposed in the next three-and-a-half years, correct?
- A. I don't believe anyone knows that, yes, sir.
- Q. And you would agree that if such requirements were imposed, the companies may not simply file to establish a rider to collect those costs during the term of the ESP, correct?
- A. I'll let the attorneys decide whether or not that could be done.
- Q. Okay. So you don't have an opinion as to whether such a rider must be established now as part

of this ESP proceeding?

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- A. I think that's a deeper question than I am qualified to answer.
- Q. If you could turn to page 5, line 18, of your testimony where you reference the future time when companies can measure the costs?
- A. Again, my formatting is different, so you're referencing which question, sir?
  - Q. Question 9 --

MR. ALEXANDER: Your Honor, may I

approach the witness to review the document the

witness has in front of him?

EXAMINER PRICE: Let's go off the record, please.

15 (Discussion off the record.)

EXAMINER PRICE: Mr. McNamee.

MR. MCNAMEE: Thank you, your Honor. It appears that there's some reproduction difficulty, I guess, between the versions of Mr. Pearce's testimony here. I have, while we were off the record, given Mr. Pearce a copy of the testimony that I've been referring to and presented that to him.

And with that, Mr. Pearce, do you have in front of you now what has been identified as Staff Exhibit 1?

5300 1 THE WITNESS: Yes, sir. 2 MR. McNAMEE: And do you recognize that 3 document? 4 THE WITNESS: I do. 5 MR. McNAMEE: We went through a series of questions initially --6 7 MR. ALEXANDER: Yes, sir. 8 MR. McNAMEE: -- about the accuracy of 9 that document. If I asked you all those questions 10 again, would your answers be the same? 11 THE WITNESS: Same answers. 12 MR. McNAMEE: With regard to this 13 document? 14 THE WITNESS: Yes, sir. 15 MR. McNAMEE: Thank you. 16 Thank you. EXAMINER PRICE: 17 Mr. Alexander, you may proceed. 18 (By Mr. Alexander) Mr. Pearce, you and I Q. 19 have several questions and answers as we progressed. 2.0 Would your answers to any of those questions and 2.1 answers change based on the substitution of this 22 document? No, sir. 23 Α. 24 Now, please turn to page 5, line 18, 25 where you reference a future time when the companies

may experience measurable costs, and let me know when you're there.

A. I'm there.

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- Q. You would agree it would be appropriate for the companies to recover these costs through a rider, you just think the proposed rider GDR is premature at this time, correct?
- A. I believe the rider is premature and I -- what was the first part of your question again?
- Q. You believe it would be appropriate for the companies to recover these costs through a rider; you just believe that the proposal is premature at this point?
- A. I would agree that it may be appropriate for the company to recover costs, yes.
  - O. In a rider?
  - A. It may be.
- Q. And you would agree it would be appropriate for the company to recover prudently incurred costs associated with physical and cybersecurity, correct?
  - A. Yes, sir.
- Q. Now, I'd like you to focus your attention at page 5, line 2, where you reference current NERC standards' application to distribution utilities?

A. Um-hmm.

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- Q. Now, this portion of your testimony is based on current NERC standards, correct?
  - A. Yes.
- Q. At page 5, line 6, you say no new physical security standards have been passed and signed into law; do you see that?
  - A. Yes, sir.
- Q. Are you aware of the Grid Reliability and Infrastructure Defense Act which passed the United States House in 2010 but not the Senate?
- A. There has been that and other legislation that has passed, various forms, under the House or Senate or various committees, yes, sir.
- Q. And that act would have redefined critical infrastructure to give FERC authority to set standards outside the bulk power system, correct?
- A. That is, I believe, a thrust of that legislation that was not signed into law.
- Q. And that bill would have potentially had an impact on the distribution system, correct?
- A. It could have, depending on what form it was passed down and signed into law.
- Q. And you mentioned other laws that have been proposed. Would another one of those laws have

been the Grid Cybersecurity Act of 2011, which passed out of committee in the U.S. Senate but died after that?

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- A. Could be another one, and a few hundred others.
- Q. And so if a bill substantially similar to any of those few hundred bills you just referenced were to pass in the future, it is possible that would impose quantifiable costs on the distribution utilities, correct?
- A. I think we can sit here and speculate as to what potential legislation that passes at some future time may contain. Certainly that can be an option.
- Q. And at page 5, line 8, you say there have not been any dockets or proceedings initiated at the PUCO for cybersecurity or physical security requirements. Do you see that?
  - A. Or standards, yes, sir.
- Q. Now, the Commission has recently acknowledged the importance of infrastructure protection, I think most recently, in AEP Ohio's most recent ESP order?
- A. Um-hmm. Yes, sir.
  - Q. And the Commission has established an

Ohio Critical Infrastructure Collaborative to address distribution infrastructure concerns, correct?

- A. Yes, sir.
- Q. And you would agree that it's too early to ascertain what directives may come from the Commission's infrastructure concerns?
  - A. That is correct.
- Q. And the Commission has also historically considered cybersecurity issues over the last several years?
  - A. In a formal proceeding?
- 12 Q. Yes.

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- A. To the extent they've been in formal proceedings, to my knowledge, that has been within the context of SmartGRID dockets.
- MR. ALEXANDER: Your Honor, may I approach.
- 18 EXAMINER PRICE: You may.
- MR. ALEXANDER: I'd like to have marked
  for identification as Company Exhibit 111 the Finding
  and Order from Case No. 11-277-GE-UNC and case No.
- 22 11-5474-AU-UNC.
- 23 EXAMINER PRICE: Will be so marked.
- 24 (EXHIBIT MARKED FOR IDENTIFICATION.)
- Q. Mr. Pearce, have you seen this document

before?

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- A. I've not reviewed it previously, no, sir.
- Q. Okay. When you reference the SmartGRID proceeding, is this the SmartGRID proceeding that you were referring to?
  - A. This is one of some I believe that were related to that, yes, sir.
- Q. Okay. If you could turn to page 21 in the first full paragraph of this document, the Commission says in its Finding and Order, "We further direct Staff to form a separate proposal regarding our initial review of cyber security issues." Do you see that?
  - A. No, sir, I don't see where you are.
  - Q. Okay. It's the first full paragraph on the page, approximately three-quarters of the way through that paragraph.
    - A. Okay.
    - Q. So do you see that reference?
- A. Yes, sir.
- Q. Okay. And is that the staff review that you're referring to in your answer?
- A. I'm sorry. I don't understand the question. Could you rephrase it?
- 25 Q. Sure. I believe your previously,

answer you had -- I had asked you whether the Commission had over the last several years been following cybersecurity issues. Do you recall that?

A. Yes, sir.

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- Q. And you had mentioned, I believe, that the Commission may have done that in connection with some SmartGRID proceedings?
  - A. Yes, sir.
- Q. And so my question is, is this proposal or instruction to staff to create a proposal regarding cybersecurity issues, is that what you were referring to in your response?
  - A. In my testimony?
  - Q. No, just now in our conversation.
- A. No, I wasn't specifically referring to that.
  - Q. Okay. Are you aware of whether staff has, in fact, reviewed cybersecurity issues in connection with SmartGRID proceedings in the past?
  - A. There has been some examination of that, yes, sir.
- Q. And turning to a different topic that you I believe mentioned earlier, you're aware companies have proposed nonsecurity issues which could be included in rider GDR, correct?

- A. That's my understanding, yes, sir.
- Q. And one of those issues was the costs of government directives regarding supplier logos and a supplier web portal; are you aware of that?
- A. No, I'm not. That was not a portion of the application that I was asked to review.
- Q. And you're not providing any opinion in this case regarding nonsecurity costs?
  - A. No, sir.

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- Q. And your direct testimony, page 3, line 4, where you mention your involvement in a NARUC Subcommittee on Critical Infrastructure -- let me know when you're there.
  - A. I'm there.
- Q. Do you regularly participate in NARUC Staff Subcommittee meetings on Critical Infrastructure?
  - A. Yes, sir, I do.
- Q. And that NARUC subcommittee has issued resolutions asking state commissions to address attention to cyber and physical security to the electric distribution system, correct?
- A. Not to my knowledge. The committee has issued various resolutions. The staff subcommittee has not.

1 Q. Thank you for that clarification.
2 MR. ALEXANDER: Your Honor, may I
3 approach the witness?

EXAMINER PRICE: You may.

MR. ALEXANDER: I'd like to have marked as Companies' Exhibit 112 a NARUC Resolution Regarding Cybersecurity Awareness and Initiatives and as Company Exhibit 113 a NARUC Resolution on Physical Security.

EXAMINER PRICE: Those will be so marked, and you may approach.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Mr. Pearce, starting with companies'
  Exhibit 112, which is the cybersecurity resolution,
  this resolution was adopted -- I guess, first of all,
  have you ever seen this document before?
- A. It appears to be a resolution that was passed by the Committee on Critical Infrastructure in 2013.
- Q. And you're familiar with this document, correct.
- A. Yes.

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Q. And at the bottom of page 2 of this
exhibit, the resolution calls on member commissions
to enhance and strengthen cybersecurity of critical

security systems, correct?

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A. I'm not there yet. Which paragraph are you on?

EXAMINER PRICE: It's the last of the "Resolved" paragraphs.

MR. ALEXANDER: Thank you. Last of the "Resolved" paragraph. Are you there?

A. Yes.

- Q. So the cybersecurity resolution called on member commissions to enhance and strengthen the cybersecurity of critical utility systems, correct?
- A. It calls on member commissions to continue to work in partnership with other relevant federal, regional, and state agencies and industry organizations to enhance and strengthen the cybersecurity posture of the nation's critical utility systems.
- Q. And turning your attention to Exhibit 113, have you seen this document before?
- A. Are you speaking of the Resolution of Physical Security?
  - Q. I am, yes.
- A. Yes, sir.
- Q. If you could direct your attention to page 2 of this exhibit, the next-to-last Resolved

paragraph.

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- A. All right.
- Q. Did this resolution call on state commissions to devote significant attention to cybersecurity and other potential hazards to the electric delivery system either in a collaborative or otherwise so that regulated utilities in the state can comply with such a standard?
  - A. Yes.
- Q. And you agree that if the Ohio Commission were to adopt policies which impose any costs associated with these NERC recommendations, it could impose costs on the companies?
- A. That certainly could be an outcome, yes, sir.
- Q. And you would agree that the Commission could adopt new security standards if it sees fit over the next three-and-a-half years?
- A. The Commission certainly is entitled to do whatever the Commission chooses to do.
- Q. And I certainly understand your position regarding rider GDR, but as far as moving forward, you would agree that prudently-incurred physical and cybersecurity costs relating to SmartGRID should be recovered once those costs are known, correct?

1 My understanding from the company was 2 that those costs would not necessarily be recovered 3 through this docket -- through this rider. Sorry. 4 Through the SmartGRID rider you mean? Q. 5 Α. No, through the GDR rider. 6 You would agree that cybersecurity costs 7 could be recovered currently through rider AMI, 8 correct? 9 I believe that's correct, assuming 10 they're prudently incurred, yes, sir. 11 MR. ALEXANDER: Thank you very much, 12 Mr. Pearce. THE WITNESS: Thank you. 13 14 EXAMINER PRICE: Mr. McNamee, redirect? 15 MR. MCNAMEE: No, your Honor. 16 Thank you, Mr. Pearce. EXAMINER PRICE: 17 You're excused. 18 MR. MCNAMEE: At this time, staff would move for the admission of Staff Exhibit 1? 19 2.0 EXAMINER PRICE: Any objections to the 2.1 admission of Staff Exhibit 1. 22 MR. ALEXANDER: No, your Honor. 23 EXAMINER PRICE: Be admitted. 24 (EXHIBIT ADMITTED INTO EVIDENCE.) 25 MR. ALEXANDER: Your Honor, at this time

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      the companies would move the admission of Company
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      Exhibits 112 and 113.
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                  EXAMINER PRICE: Any objections?
                  MR. MCNAMEE: No objection.
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                  EXAMINER PRICE: They will be admitted.
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                   (EXHIBIT ADMITTED INTO EVIDENCE.)
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                  EXAMINER PRICE: At this time we will
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      take a break for lunch and we will return at 1:45.
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                  Thank you.
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                  Let's go off the record.
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                   (At 12:42 p.m. a lunch recess was taken
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      until 1:45 p.m.)
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5313 1 Thursday Afternoon Session, 2 October 8, 2015. 3 4 EXAMINER CHILES: Mr. Petricoff, are you 5 ready? MR. PETRICOFF: I'm ready, your Honor. 6 7 At this time we would like to call to the 8 stand Mr. Stephen Bennett. 9 (Witness sworn.) 10 MR. PETRICOFF: Your Honor, at this time we'd like to get four documents marked. The first 11 12 one will be the Direct Testimony of Mr. Bennett, 13 Stephen E Bennett and that would be, I think, RESA Exhibit 2. 14 15 EXAMINER CHILES: So marked. 16 (EXHIBIT MARKED FOR IDENTIFICATION.) 17 MR. PETRICOFF: And then we have the 18 Supplemental Testimony of Stephen Bennett that was 19 filed on March 2nd, and that will be RESA Exhibit 3. 2.0 EXAMINER CHILES: So marked. 2.1 (EXHIBIT MARKED FOR IDENTIFICATION.) 22 MR. PETRICOFF: And then we have the 23 Second Supplemental Testimony of Mr. Bennett for RESA 24 and that will be RESA Exhibit 4. 25 EXAMINER CHILES: So marked.

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1	(EXHIBIT MARKED FOR IDENTIFICATION.)
2	MR. PETRICOFF: And then finally we have
3	what is marked as the Third Supplemental Direct
4	Testimony of Stephen E Bennett filed on August 10th
5	and that will be RESA Exhibit No. 5.
6	EXAMINER CHILES: So marked.
7	(EXHIBIT MARKED FOR IDENTIFICATION.)
8	MR. PETRICOFF: Give me a moment, your
9	Honor. I'll give these to the court reporter.
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11	STEPHEN E. BENNETT
12	being first duly sworn, as prescribed by law, was
13	examined and testified as follows:
14	DIRECT EXAMINATION
15	By Mr. Petricoff:
16	Q. Mr. Bennett, do you have what has just
17	been marked as RESA Exhibit 2, RESA Exhibit 3, RESA
18	Exhibit 4, and RESA Exhibit 5 with you at the stand?
19	A. I do.
20	Q. And did you bring anything else up to the
21	stand with you?
22	A. A blank piece of a blank pad.
23	Q. Do you have your deposition?
24	A. And my deposition, yes.
25	Q. Were the four sets of testimonies that we

just had marked for the record, were they prepared by you or under your direction?

A. Yes.

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- Q. Are there any changes, updates, or amendments that need to be made to those?
- A. Yes. During the course of the proceeding, my employer has gone through a spinoff, so where in the first testimony I marked as working for PPL EnergyPlus, that is now Talen Energy at 835 Hamilton Street in Allentown, the same building as before, just different mailing address. But my roles, responsibilities, everything has remained basically the same after the spinoff.
- Q. Are there any changes to your direct testimony that you would like to make at this time or any updates?
- A. Yes. On page 9 in my direct testimony, lines 1 through 4, my understanding is that the companies have withdrawn their request on insurance products, insurance and insurance products. So we'll remove those, if I could remove those from the testimony.
- Q. And also, you were asking that we remove the footnote that goes with the section you've just described?

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1	A. Correct.
2	Q. Are there any other changes that you'd
3	like to make or updates to the testimony?
4	A. No.
5	Q. If I ask you today all the questions that
6	are in the four sets of testimony, would your answers
7	be the same?
8	A. Yes.
9	MR. PETRICOFF: Your Honor, the witness
10	is available for cross-examination.
11	EXAMINER CHILES: Thank you.
12	Mr. Mendoza?
13	MR. MENDOZA: No questions, your Honor.
14	EXAMINER CHILES: Ms. Ghiloni?
15	MS. GHILONI: No questions, your Honor.
16	EXAMINER CHILES: Mr. Randazzo?
17	MR. RANDAZZO: Yes. Does the company
18	wish to go first? Do you have a preference?
19	EXAMINER CHILES: No, you can go ahead.
20	MR. RANDAZZO: Thank you.
21	
22	CROSS-EXAMINATION
23	By Mr. Randazzo:
24	Q. Mr. Bennett, would it be fair to say that
25	Talen Energy Corporation is primarily engaged in the

merchant generation business?

A. Yes.

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- Q. And if you know, has Talen expressed an interest in buying the generating plants formerly owned by AEP Ohio?
- A. I think there's been speculation in the press. I don't think Talen has made any official comments on that.
- Q. Okay. Now, I want to focus on your testimony on your views regarding the stipulation provision dealing with the application of the nonmarket-based transmission service schedule.
- A. And so that I'm clear, we're talking about my direct testimony?
  - Q. Yes. And more specifically the third supplemental direct testimony dated August 10, 2015. Do you have that?
    - A. Yes.
  - Q. Okay. Now, as part of your preparation in this case, did you have occasion to review what I call the supplier tariff that deals with the relationship between the electric distribution utilities and competitive retail electric service providers?
- A. I'm familiar with the document, but I

don't believe it was one that I used to prepare this testimony.

- Q. Okay. Do you know whether or not that document identifies who the transmission provider is going to be in the case of a competitive retail electric service provider?
  - A. Not explicitly.

- Q. Do you know what that document says with regard to whether or not requirements of the Federal Energy Regulatory Commission control if there's any conflict between that tariff and some other provision approved by this Commission?
  - A. No, not explicitly.
- Q. First of all, I represent the Industrial Energy Users of Ohio. I'm the general counsel of that organization and have been since 1992, largely because they couldn't find anybody else, so I'm saying that humbly.
  - MR. PETRICOFF: We'll stipulate.
- 20 MR. RANDAZZO: Thank you. And you do have firsthand knowledge?
- MR. PETRICOFF: That's correct. I was certainly here in 1993 or before.
- MR. RANDAZZO: Well before.
- MR. PETRICOFF: Well before.

1 (By Mr. Randazzo) So are you aware of Q. 2 whether that organization is a competitive retail electric service --3 4 Which organization? 5 Ο. The Industrial Energy Users of Ohio. I wouldn't think they would be, but I 6 7 don't know for sure. 8 Are you aware of the process in Ohio by 0. 9 which competitive retail electric service provider 10 status is acquired? 11 It's a licensure process with the 12 Commission. 13 Q. Are you asking or are you telling? I'm telling. 14 Α. Well, you said is it? 15 Q. 16 I don't believe I did. Α. 17 Okay. So if an entity is a competitive Q. 18 retail electric service provider, that would be a 19 matter of public record, right? 2.0 Α. Yes. 2.1

- Q. Are you aware of whether or not the Industrial Energy Users of Ohio is a curtailment service provider?
- A. I'm not aware.

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25 Q. Are you aware of what curtailment service

provider means in the context of PJM?

A. Yes.

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- Q. Can you tell me what that is?
- A. It's an entity that provides demand response and other related energy services.
- Q. And that entity would need to be approved by PJM in order to have that status, correct?
  - A. I believe that to be true.
- Q. Are you aware of whether or not the Industrial Energy Users of Ohio is a member of PJM?
- 11 A. No.
- 12 Q. That, too, would be a matter of public record?
  - A. Correct.
    - Q. As would the status if an entity had a status of curtailment service provider, that would also be a matter of public record, correct?
      - A. Yes.
  - Q. Now, are you familiar with the PJM open access transmission tariff? Let me back up. Let me withdraw the question.
- Have you read the PJM open access transmission tariff?
- A. Portions.
- Q. Have you read the portion dealing with

network integration transmission service?

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- A. Yes, at points in the past, correct.
- Q. The entirety of it?
- A. I can't say with surety that I've read the entirety of it. Probably more of a focus on how it's calculated and billed.
- Q. Okay. Would you agree that for purposes of the network integration transmission service in the PJM open access transmission tariff, that it is billed based upon a demand charge?
- A. It's billed largely based on your network service peak load contribution.
- Q. And what is the network service peak load contribution?
- A. It's your peak network load during coincident peak event in PJM.
- Q. And the coincident peak -- what's a coincident peak?
- A. In general terms, it's one of the most energy-intensive days in the PJM operating year.
- Q. Okay. Now, the coincident peak that you referred to, is it the coincident peak that's used for generation or capacity purposes?
  - A. No, that's the PLC.
  - Q. Okay. So the coincident peak that we're

talking about in the context of transmission would be the coincident peak of the zone associated with the transmission provider, correct?

- A. I believe that to be true.
- Q. And in this case, we're talking about, in the FirstEnergy case, the zone for retail customers would be what's commonly referred to as the ATSI zone; is that correct?
  - A. That's correct.
- Q. And with regard to the rider NMB, is it your understanding that that includes network integration transmission service?
  - A. Yes.

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- Q. And how is that billed to retail customers?
- A. I'm sorry. I don't understand the question. How is it billed to retail customers?
  - Q. Yes, what is the billing statistic used to calculate the bill under rider NMB?
    - A. In the ATSI zone in the FirstEnergy case?
- Q. No, in the rider, rider NMB. You understand rider NMB is a rider for the electric distribution utilities of the FirstEnergy companies, correct?
- 25 A. Yes.

- Q. So now I'm asking you, we've switched from the PJM open access transmission tariff to rider NMB, and my question is, are you aware of how network integrated -- NITS, for short, is billed under rider NMB?
- A. My recollection is that there is zonal coefficient that you subtract adjustments from. You divide that by billing units and multiply it by a coefficient of a tax rate.
- Q. Well, maybe we can simplify this. Do you know what a billing determinant is?
  - A. In this particular case?
  - O. Yes.

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- A. No, I don't. They don't define it in the -- if I remember correctly, they don't define it. It's just called a BU.
- Q. Okay. So you're not aware of how the bills under rider NMB are calculated for purposes of charging customers; is that correct?
- A. My understanding was it was based on class averages, but beyond that, that's the limit of my understanding.
- Q. And you don't know whether or not there's any distinction in the way the rider is billed as between residential and business customers?

A. Again, other than the fact that they would be segmented into different -- they would have different class averages, no.

- Q. And you wouldn't be aware of any differences in the way that rider NMB is billed for different rate schedules? Would that also be correct?
- A. My recollection is that larger customers are billed on a demand basis, a kilovar basis, whereas the smaller customers are based on a more volumetric basis.
- Q. Okay. And what is the demand statistics, as you understand it, that's used for purposes of billing customers that are billed on a demand basis under rider NMB?
  - A. Did you ask billing statistic?
  - Q. Yes.

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- A. I quess I don't know.
- Q. Do you know whether it's the zonal coincident peak that we talked about earlier with regard to the PJM open access transmission tariff?
  - A. That would make sense.
- Q. And if it were billed based upon the zonal -- well, let's back up. I agree it would make sense. But do you know whether or not that's what

the case is?

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- A. I don't.
- Q. All right. But if it was billed in the fashion that you said makes sense, there would be no difference between the bill a customer would pay under rider NMB and the PJM open access transmission tariff with regard to network integration transmission service; is that correct?
  - A. I think so, but I'm not certain.
- Q. Now, let's go back to the ATSI zone coincident peak demand statistic that we talked about for purposes of the open access transmission tariff that PJM has. Do you recall that discussion?
  - A. Yes.
- Q. Now, would you agree that by pricing service based upon the zonal coincident peak, customers would be signaled to reduce their demand coincident with that peak in order to reduce any stress on the transmission system?
  - A. Yes.
- Q. Do you believe that that information might be useful to customers for purposes of reducing their total delivered price of electricity?
  - A. Yes.
  - Q. Do you believe that revealing that

information, in other words, the coincident peak of the zone, might be useful to customers in enlisting them to help address reliability objectives?

- A. Sounds reasonable.
- Q. Now, in your testimony, page 4 -- and we're talking about the third supplemental. We have so many supplementals we have to put numbers on them. The third supplemental testimony page 4, line 25, you say, "The charges in Rider NMB cannot be accurately predicted or hedged." Do you see that?
  - A. T do.

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- Q. So with regard to the PJM open access transmission tariff, is it your understanding that the Federal Energy Regulatory Commission determines pricing for network integrated transmission service or NITS?
- A. I guess my understanding would be that FERC approves PJM's -- PJM would set the pricing and FERC would approve that.
- Q. And for the ATSI zone, the price would be based upon the rates and charges for ATSI as approved by FERC; is that correct?
  - A. Yes.
- Q. And that's the ATSI zone price for transmission service as approved by FERC is based

upon what I will call traditional ratemaking, in other words, rate-based rate-of-return regulation; is that correct, if you know?

- A. I never really thought about it that way. So, no, I don't really know.
- Q. Now, has Talen ever intervened or participated in a FERC transmission rate case?

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MR. PETRICOFF: I'm going to object. The witness is here on behalf of RESA. He certainly can be asked about his experience and his experience with Talen, but Talen is not -- the witness is not here for Talen.

EXAMINER PRICE: Mr. Randazzo, do you have a response?

MR. RANDAZZO: I'm interested in developing the witness' knowledge, and he works for Talen, so it's a predicate for another question.

EXAMINER CHILES: I'll give Mr. Randazzo some leeway.

MR. RANDAZZO: Thank you.

- A. Can you repeat the question?
- Q. Let's back up, since Mr. Petricoff has a preference and his senior status here begs for some indulgence.

MR. RANDAZZO: Off the record.

(Discussion off the record.)

- Q. (By Mr. Randazzo) Are you aware of whether or not RESA has participated in any FERC transmission rate cases?
- A. I can't say for sure whether they have or they have not.
  - O. How about Talen?
- A. Talen Energy was created on June 1st, 2015, so I think the answer is no.
- 10 Q. Now, are you aware that you can intervene
  11 in FERC transmission rate cases --
- 12 A. Yes.

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- Q. -- as a stakeholder? And are you aware of whether or not the Industrial Energy Users of Ohio is an intervenor in the pending ATSI-FERC transmission rate case?
  - A. I have no knowledge of that.
- Q. Would it be your understanding that by intervening in FERC transmission rate cases, one might be able to affect the rates, terms, and conditions for transmission services as approved by the Federal Energy Regulatory Commission?
  - A. That sounds reasonable.
- Q. And if a supplier, retail electric supplier, was really interested in producing the best

outcomes for customers, might it consider intervening in FERC transmission rate cases for purposes of helping retail customers get the best delivered price for electricity?

- A. The implication there is that -- I think that a CRES provider can be interested in a customer's well-being without intervening in a transmission rate case. But, absolutely, anybody that's there intervening in support of appropriate ratemaking would be helping the market and the customer.
- Q. Now, are you aware of any other stakeholder that's participating in this proceeding besides a FirstEnergy affiliate that's participating in the pending ATSI-FERC transmission rate cases?
  - A. I'm not.

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MR. KUTIK: That's all I have. Thank you very much.

19 Thank you, sir.

EXAMINER CHILES: Thank you.

Mr. Kurtz?

MR. KURTZ: Oh, no, Mr. Boehm is up.

MR. K. BOEHM: No questions, your Honor.

EXAMINER CHILES: OCC, Mr. Sauer?

MR. SAUER: No questions, your Honor.

5330 1 EXAMINER CHILES: Ms. Dunn? 2 MS. DUNN: Thank you, your Honor. 3 4 CROSS-EXAMINATION 5 By Ms. Dunn: Good afternoon, Mr. Bennett. 6 0. 7 Α. Good afternoon. 8 For the FirstEnergy ESP, RESA has a 9 special project group where members voluntarily 10 decide to participate, and they fund the efforts for 11 RESA to participate in the case, correct? 12 Α. Correct. 13 If you could turn to your third 14 supplemental testimony, and I'll direct your 15 attention to the discovery attachments SEB 1 to 10. 16 Other than the discovery responses attached to your 17 third supplemental direct testimony as attachments 18 SEB 1 to 10, you did not review any other discovery 19 responses from the companies in this case, correct? 2.0 Α. Correct. 2.1 And you did not sign a confidentiality 22 agreement, so you did not review any confidential or 23 competitively sensitive confidential discovery 24 responses, correct?

A. Correct.

Q. To your recollection, you have had conversations regarding this case with other intervenors, correct?

A. Yes.

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Q. And that would be PJM Power Providers, correct?

A. Yes.

- Q. When you were with Exelon, you were not involved in applying the day-to-day application of the PJM settlement rules, correct?
  - A. Correct.
- Q. And you have not ever worked on the pricing of CRES products, correct?
  - A. That's also correct.
  - Q. Now, the companies project rider RRS to be a net credit to customers of more than \$2 billion over the 15-year term of the proposed transaction, correct?
- A. Yes.
- Q. RESA has not done any projections of what rider RRS will either cost or benefit customers over the 15-year period, correct?
  - A. Correct.
- Q. And you personally have not done any projections of what rider RRS will either cost or

benefit customers over the 15-year term period,
correct?

A. Correct.

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- Q. And you would agree that rider RRS does not recover costs related to distribution service, correct?
  - A. Correct.
- Q. And you would not classify a purchase of receivables program as a distribution service either, correct?
  - A. I'd say no.
    - Q. That's incorrect?
  - A. You are correct.
  - Q. Thank you.
- 15 A. Sorry.
  - Q. And to the extent rider RRS is a charge under rider RRS, the customers are not being charged for the actual generation they use, correct?
    - A. Would you mind repeating that?
  - Q. Sure. To the extent that rider RRS is a charge to a customer, the customers are not being charged for the actual generation they use, correct?
    - A. Correct.
- Q. And Mr. Ruberto's testimony identified projections of both charges and credits under rider

RRS, correct?

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- A. Yes.
- Q. And if a credit is not a cost, then a credit can also not be a redundant cost, correct?
  - A. Correct.
- Q. Currently, to your knowledge, a CRES provider cannot provide rate certainty or stability for a 15-year period through its products, correct?
- A. I don't think it's impossible for them to do it. Nobody is.
- Q. And in a restructured state, like Ohio, for the most part, competitive retail electric suppliers can enter and leave the market as they wish, correct?
  - A. Yes.
- Q. And one of the reasons that a standard service offer exists could be in the event that there are no competitive retail electric suppliers offering products in a certain territory, correct?
- A. Yes, a standard service offer should be a backstop offer.
- Q. The companies in providing standard service in Ohio do not receive a profit, correct?
  - A. Correct.
    - Q. If customers are projected to receive a

credit during the term of the proposed transaction,

EES is then giving up profit to the customer,

correct?

MR. PETRICOFF: Could I have that question read back?

EXAMINER CHILES: You may.

(Record read.)

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MR. PETRICOFF: Actually, I'm going to object. There's been no predicate that's been laid as to what kind of profits or losses FES has so I'm not sure that the question can be answered in the current state of the record.

EXAMINER CHILES: Ms. Dunn, do you have a response?

MS. DUNN: I discussed the \$2 billion benefit to the customers over the term of the proposed transaction, as has been demonstrated by record, so I think it's a fair question under that predicate.

MR. PETRICOFF: If I could, I'd like to draw the distinction that that is a credit that's going to customers. The question on the table that I'm objecting to has to do with the profitability of FES. We have nothing on here that demonstrates how FES either makes money or loses money.

1 EXAMINER CHILES: With that 2 clarification, do you want to respond? 3 MS. DUNN: I think my question, your 4 Honor, is clear. It's a hypothetical that if 5 customers are projected to receive a credit, then 6 during the term of the proposed transaction FES is 7 then giving up profit to the customer. And there's 8 been evidence shown from Don Moul, for example, 9 regarding the operating expenses of the -- projected 10 operating expenses. There's been a projection shown 11 in the case. I think it's a fair question under 12 what's already been produced by the companies. 13 EXAMINER CHILES: I'll allow the He can answer it if he understands. 14 15 I think I would characterize it as 16 they're exchanging profit for risk elimination. 17 Mr. Bennett, do you have your deposition 18 in front of you? 19 I do. Α. 2.0 MS. DUNN: Your Honor, may we approach? 2.1 EXAMINER CHILES: You may. 22 Mr. Bennett, could you please turn to Q. 23 page 70 of your deposition. 24 Α. Yes. 25 Q. Starting on line 3: Question: "If

customers are projected to receive a credit during the term of the PPA, doesn't that mean that FES then is giving up profit to the customer?"

Answer: "Yes. I think that's how that would work."

Did I read that correctly?

A. Yes.

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- Q. Thank you. And sitting here today, you can't say for sure whether the plants in the proposed transaction are not profitable at all, correct?
  - A. Correct.
- Q. You do not have any facts to refute the companies' projection that rider RRS will produce a net benefit to customers of \$2 billion, correct?
  - A. Correct.
- Q. You don't recall whether you have seen the term sheet for the proposed transaction that was produced in this case in discovery, correct?
- A. At the time of my deposition, I had not. Since then, counsel has provided me with a copy of the term sheet.
- Q. Are you aware that that term sheet was provided -- or was produced in discovery?
- A. I don't know that I know where -- I don't know how it was produced.

Q. So going back to my question about the discovery responses that you reviewed that are attached to the third supplemental, other than the term sheet you just discussed, which I agree you just said you don't know if it was in discovery, and these documents, do you recall reviewing any other discovery responses?

A. No.

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- Q. And I believe you said at the time I took your deposition and at the time you drafted your testimony, you had not seen a copy of the term sheet, correct?
  - A. That's correct.
- Q. You would agree that by entering into the PPA, FES is also taking on a risk, correct?
- A. No, I don't think --

MR. PETRICOFF: I'm sorry. Your Honor, could I have the question read back?

19 EXAMINER CHILES: You may.

(Record read.)

21 MR. PETRICOFF: Thank you. That's fine.

I have no objection to the question.

- A. No, I wouldn't characterize it that way.
- Q. Mr. Bennett, could you please turn to your deposition, page 75, line 12.

5338 1 "Wouldn't you agree that by Ouestion: 2 entering into the PPA, FES is also taking on a risk 3 as well?" 4 Answer: "Yes." 5 Did I read that correctly? 6 Α. Yes. 7 Q. Now, customers on standard service are 8 exposed to changes in market prices, correct? 9 I'm sorry. Would you mind repeating the Α. 10 question? 11 Sure. Customers on standard service 0. 12 offer are exposed to changes in market prices, 13 correct? 14 I believe so. Α. 15 Ο. And customers who shop with CRES could 16 also be exposed to change in the market prices, 17 correct? 18 Depends on the contract. Α. 19 But it's possible, correct? Ο. 2.0 It's possible. Α. 2.1 Ο. And turning to page 8 of your first 22 testimony, which you marked as RESA 2 -- are you 23 there?

> Α. Yes.

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Q. In their application and testimony, the

companies have not explicitly said that they intended to exclude suppliers from billing noncommodity goods and services and making the tariff revision you indicate, correct?

- A. I'm sorry. Were you referring to something specific in my testimony?
- Q. Page 8 you're discussing a revision that the companies are proposing to their supplier tariff, correct?
- 10 A. I'm sorry. I missed the page. That's my
  11 fault.
- 12 Q. Page 8.

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- A. Yes, now I'm there. Sorry.
- Q. And you're discussing a proposed revision to the supplier tariff, correct?
  - A. Oh, yes.
  - Q. Okay. And in their application and testimony, the companies have not explicitly said that they intended to exclude suppliers from billing noncommodity goods and services in making the tariff revision that you discuss on page 8, correct?
    - A. Correct.
- Q. The supplier tariff that you mention on page 8 only applies to CRES providers, correct?
- 25 A. I believe that's true.

- Q. If an entity that provides noncommodity products and services is not a CRES supplier, it would not be subject to the supplier tariff, correct?
  - A. I believe that to also be true.
- Q. And your testimony isn't that CRES providers can't provide noncommodity products and services at all, correct?
  - A. Correct.
- Q. They can provide noncommodity products and services and bill them on their own, correct?
- A. Yes.

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- Q. You are not aware of any utility anywhere that currently allows CRES providers to use consolidated billing for noncommodity goods and services, correct?
- 16 A. Correct.
- Q. And back to page 8 of your testimony,
  your direct, line 15, you identify a company named
  Home Serve, correct?
- 20 A. Yes.
- 21 Q. You don't know the nature of the 22 company's relationship with Home Serve, correct?
- 23 A. That's correct.
- Q. You don't know how Home Serve was selected by the companies, correct?

A. Correct.

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- Q. You don't know if it was via a competitive bid process, correct?
  - A. Correct.
- Q. On page 8 also, line 18, you refer to tree removal service, outdoor lighting, and electric technician service. You don't know who provides those services for the companies, correct?
  - A. Correct.
- Q. You don't know if the companies' tariffs say anything about offering noncommodity goods and services, correct?
  - A. Correct.
- Q. You don't know how the companies' allocate costs and revenues associated with the noncommodity goods and services you identify on page 8, correct?
  - A. Yes, correct.
- Q. You don't know if utility billing systems are designed to provide the level of customization or flexibility to permit consolidated billing of noncommodity products and services, correct?
  - A. Correct.
- Q. Turning to page 10, question 19 -- are you there?

A. Yes.

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- Q. And you discuss a revision to the companies' tariff regarding interval metering data, correct?
  - A. Yes.
- Q. You don't know for a fact whether the companies currently provide interval metering data to CRES providers, correct?
  - A. That's correct.
- Q. Now, assuming the companies do provide interval metering data to CRES providers, you do not know functionally how that data is communicated, correct?
  - A. Correct.
- Q. You do not know if the companies have deployed advanced metering infrastructure or AMI, correct?
- A. Outside of a pilot program, yeah, I don't know the penetration level of your SmartGRID or AMI.
- Q. Turning to page 106 of your deposition, starting on line 3, question:
- "Do you know if they have deployed AMI at all?"
- Answer: "I don't know for sure."

  Did I read that correctly

A. Yes.

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- Q. Subsequent to your deposition, did you learn that the companies had a pilot program for AMI?
  - A. Yes.
- Q. And was that pilot program limited to the Cleveland Electric Illuminating Company area?
  - A. I think that's correct.
- Q. And that pilot program is completed, correct -- let me go back. The deployment of the AMI and the Cleveland Electric Illuminating Company has been completed for the pilot, correct?
  - A. That's my understanding.
- Q. And the companies do not have any filings with the Commission to further deploy AMI, correct, that you're aware of?
- 16 A. That I'm aware of.
  - MS. DUNN: Your Honor, may I approach?

MS. DUNN: Your Honor, I've handed

- 18 EXAMINER CHILES: You may.
- 20 Mr. Bennett what has been previously marked as part
- of the companies' application in this case and
- 22 attachments, and that is -- it's actually Attachment
- 5 to Company Exhibit 1. It's a portion of the
- 24 supplier tariff.
- 25 And, Howard, I only copied the Ohio

1 Edison Company version due to the voluminous matter.

2 Is that okay?

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MR. PETRICOFF: They're all identical.
That's fine.

- Q. (By Ms. Dunn) Mr. Bennett, I've handed you what has been previously marked as Company Exhibit 1, which is Ohio Edison's supplier tariff. Have you seen this document before?
  - A. I have.
- Q. Turning to page 21 of 52, subsection G, is the portion you're discussing in your question 19, correct?
  - A. Correct.
- Q. And you agree that even with the revision, the tariff still provides that summary information will be provided to a certified supplier on a monthly basis for that certified supplier's customers equipped with interval metering equipment, correct?
- A. Yeah. With the modification only summary data will be available, not the actual interval meter data.
- Q. Doesn't it say that -- does the tariff also say that interval meters are read on a monthly schedule?

A. Yes.

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- Q. If you could go ahead and look at your testimony again, question 20. In question 20 you're referring to the modification of the supplier tariff related to unaccounted for energy, correct?
  - A. Correct.
- Q. The tariff currently does a load ratio share proportionally between the company and a CRES provider for unaccounted for energy, correct?
  - A. Correct.
- Q. And looking at the revision to the -let's turn to page 30 of 52. The revision to the
  tariff refers to a Supplier Energy Obligation Manual
  available on the companies' website, correct?
  - A. It does.
- Q. And the manual currently still requires a load ratio share proportionally between the company and a CRES supplier, correct?
- A. Generally we prefer that sort of information to remain in the tariff because it's jurisdictional to the Commission. You are correct, that it's been moved, this section has been moved to the supplier manual.
- MS. DUNN: Your Honor, I move to strike everything prior to "you are correct."

EXAMINER CHILES: Mr. Petricoff.

MR. PETRICOFF: Your Honor, he's making a terribly important distinction here, that it's true they're moving to the manual, but that's not equal, and I think that's well within the scope of the question and very important for the Commission to note.

EXAMINER CHILES: As has been our practice, we are going to deny the motion to strike as to this answer.

But I will direct the witness to please listen carefully to the question, answer only the question, and if you feel more context is necessary, you can talk to your counsel about that and he can address it on redirect.

THE WITNESS: Yes, your Honor.

- Q. (By Ms. Dunn) You would agree that with the reference to the manual, as it stands today, the change is not removing any responsibility from the distribution utility and placing unaccounted for energy risk solely on CRES providers, correct?
  - A. Correct.

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Q. Turning to page 11 of your testimony where you discuss balancing operating reserve charges, the charges included in balancing operating

reserve can be volatile, correct?

- A. Correct.
- Q. Generally CRES providers cannot hedge against the volatility for at least some of the balancing operating reserve charges, correct?
  - A. Correct.
- Q. Page 12 to 18 of your testimony proposes a purchase of receivables or POR program, correct?
  - A. I'm sorry. Can you repeat the reference?
- Q. Sure. Page 12 to 18 of your testimony, you propose a purchase of receivables or POR program, correct?
- 13 A. Yes.

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- Q. You have not proposed a specific POR program, correct?
- 16 A. Correct.
- Q. And you have not proposed a specific discount rate or a discount rate at all as part of the POR program, correct?
- 20 A. Correct.
- Q. And RESA has not done any studies to show that POR increases shopping, correct?
- A. Correct.
- Q. Duke has a POR program, correct?
- 25 A. Yes.

1 Ο. You don't know if the percentage of 2 shopping customers in Duke has increased, correct? 3 Correct. Α. 4 And, generally, you really won't know if 5 a POR program benefits competition in a certain territory until after the POR program is already 6 7 implemented, correct? 8 I think we've seen anecdotally across Α. 9 multiple jurisdictions that POR programs are 10 beneficial to market. Customer benefits accrue as well as additional suppliers and supplier offers. 11 12 But in order to have empirical evidence, you would 13 have to have the program in place, first. MS. DUNN: Your Honor, I move to strike 14 the entire response. I asked a "yes" or "no" 15 16 question. 17 EXAMINER CHILES: May I have that 18 question and answer read back, please. 19 (Record read.) 2.0 EXAMINER CHILES: Mr. Petricoff. 2.1 MR. PETRICOFF: Your Honor, first of all, 22 it wasn't a "yes" and "no" question, and he answered 23 the question and he gave a rather thorough one 24 explaining that you would have some information that 25 would not be empirical and some that would be

1 | empirical and when you would expect to see it.

EXAMINER CHILES: I agree. The motion is denied.

Q. (By Ms. Dunn) Mr. Bennett, could you please turn to page 117 of your deposition, line 3:

Question: "And isn't it true you really won't know if a POR benefits competition in a certain territory until after the POR is actually implemented?"

Answer: "I mean, I think that sounds right. You don't know -- you don't know if something works unless you try it, right? So, yes, I suppose that's right to some extent."

Did I read that correctly?

A. You did.

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- Q. You don't know if any CRES suppliers have said that they won't enter the companies' territories because the companies do not have POR, correct?
  - A. That's correct.
- Q. There are many reasons a CRES provider -strike that. And turning to page 16 of your
  testimony, still on your direct, your first one.
- A. I'm sorry. The page number again, please?
- Q. Actually, it would be page 15 to 16, the

chart at the bottom.

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- A. Okay.
- Q. The offer numbers that you list on page 15 to 16 could be for many reasons, one of which may or may not be POR, correct?
  - A. Correct.
- Q. You do not have any facts to suggest that the absence of POR is inhibiting competition in the companies' territories, correct?
  - A. I don't have any empirical evidence.
- 11 Q. Mr. Bennett, could you turn to your 12 deposition, please, page 119.
- Question: "Do you have any facts to support that the absence of POR" -- I'm sorry, line 7.
- 16 A. Okay.
- Q. Page 119, line 7: "Do you have any facts to support that the absence of POR is inhibiting competition in the companies' territories?"

20 Answer: "Not right now."

Did I read that correctly?

- A. Yes.
- Q. And the companies are not under any legal obligation to implement a POR program, correct?
- A. Correct.

Q. Turning back to your testimony on page
16, lines 13 to 15, and specifically on line 14, you
discuss a payment priority shift, correct?

A. Yes.

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- Q. This is based on your understanding that because the customer can enter into special arrangements to avoid disconnection, there's a deviation from the partial payment priority, correct?
  - A. Correct.
- Q. And then also on line 17 to 18, you state, "To avoid disconnection, any payment by a customer in arrears would need to first satisfy utility past due amounts before being applied to CRES arrearages," correct?
  - A. Correct.
- Q. And that's based upon the same understanding we just discussed, correct?
- A. Yes.
- Q. Although a CRES provider cannot disconnect a customer, a CRES provider can certainly drop a customer for nonpayment, correct?
  - A. Yes.
- Q. A CRES provider can also choose not to provide CRES service to a customer that's a credit risk, correct?

A. Yes.

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- Q. And on page 17, question 33, you discuss the retail market investigation and the Commission's requirement that the EDU provide certain payment information to CRES providers, correct?
  - A. Yes.
- Q. Currently the companies are providing CRES providers with information relating to a customer's payment, correct?
  - A. Yes.
- Q. And CRES providers can also account for the risk of nonpayment when it develops its pricing, correct?
  - A. I'm sorry. Can you repeat the question?
  - Q. Sure. CRES providers can also account for the risk of nonpayment when it develops its pricing, correct?
    - A. Correct.
  - Q. Page 19 of your testimony discusses the companies' proposed supplier web portal. That is an item RESA requested in the ESP, the Company's ESP III case, correct?
    - A. Yes.
- Q. And RESA does not oppose the companies
  having a rider like rider GDR to recover the cost of

the supplier web portal, correct?

A. Correct.

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MS. DUNN: Your Honor, may we approach?

EXAMINER CHILES: You may.

MS. DUNN: Your Honor, I'm handing
Mr. Bennett what has previously been marked as
Company Exhibit 15. It's Mary Beth Smialek's
testimony. I didn't bring enough copies for everyone
because it was already admitted.

But, Howard, did you want to look at it?

MR. PETRICOFF: Yeah, if you don't mind.

I did not bring it with me.

- Q. Turning to page 4 to 5, Mr. Bennett, of Mary Beth Smialek's testimony -- and you've seen this document before, correct?
  - A. Correct.
- Q. And you do not see -- I'm specifically looking at the bullet point list on page 4 to 5. You do not see any information in this list missing that RESA would propose to be included in the supplier web portal at this time, correct?
  - A. Correct.
- Q. And as the web portal is described in Ms. Smialek's testimony, RESA is not proposing anything different, correct?

A. That's correct.

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- Q. Turning to your supplemental testimony, marked as RESA 3, it's fair to say that the stipulation made one change to the existing Rider GCR which was to increase the nonbypassable threshold from 5 to 10 percent, correct?
  - A. Correct.
- Q. And you would agree that the companies have an obligation under Ohio law to provide standard service offer, correct?
  - A. Yes.
- Q. And, to your knowledge, the nonbypassable trigger in Rider GCR has never occurred, correct?
  - A. Correct.
- Q. And the increase of the trigger percentage we just discussed decreases the likelihood that nonbypassability would be triggered, correct?
  - A. That's right.
- Q. And turning to page 4 of your testimony, line 31, you state, "The current program is not based on true market rates." When you say that the current program is not based on true market rates, you are not suggesting that the auction price is not a market price, correct?
  - A. Correct.

Q. On page 5 of your testimony, lines 26 to 29, you cite an order from the retail market investigation, correct?

A. Yes.

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Q. You would agree that if an EDU does not have an AMI SmartGRID program, that they are not required by this order to provide a time-differentiated rate pilot program, correct?

A. Yes, sir.

- Q. On page 7 of your testimony, still the same, there's a bullet point at the top, and you are requesting that the Commission require the FirstEnergy EDUs to provide an action agenda for providing customer usage and billing information to CRES providers, but you are not requesting a specific mechanism to do that, correct?
  - A. Correct.
- Q. Turning to your second supplemental testimony, RESA 4, on page 6 of your second supplemental testimony --
  - A. I'm sorry. The page number again?
  - Q. Sure. Page 6.
- 23 A. Yes.
- Q. You quote Ms. Mikkelsen's second supplemental direct testimony on page 6, correct?

A. Yes.

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Q. In the testimony quoted here,
Ms. Mikkelsen doesn't say that any invalidated rider
RRS would remain in effect, correct?

- A. I'm sorry. Can you repeat the question?
- Q. Sure. In the testimony that you quoted here, Ms. Mikkelsen doesn't say that any invalidated rider RRS would remain in effect, correct?
  - A. Correct.
- Q. And turning to page 2 of the same testimony, and I'm looking at the bullets, for the first four bullets, financial need and necessity of the generating facility, description how the generating plant is compliant, and impact that a closure of the generating plant would have on electric prices, so I'm referring to those four bullets, RESA does not have an opinion as it relates to these first four factors listed here, correct?
  - A. Correct.
- Q. And if you could turn to your third supplemental testimony, please, in your third supplemental testimony, you discuss the proposed rider NMB pilot, correct?
  - A. Yes.
    - Q. A CRES supplier can choose to offer a

product where they provide the same charges as rider NMB to a pilot participant, correct?

A. Yes.

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- Q. The rider NMB pilot in the supplemental stipulation does not require CRES providers to provide this product, correct?
  - A. No.
  - O. That's incorrect?
- A. It does not require -- you are correct, it does not require us to do it.
- Q. Okay. Thank you. And the manner in which PJM allocates the costs that are assigned under rider NMB would be the same under the rider NMB pilot -- let me back up.

The manner in which PJM allocates the costs that are assigned would be the same under the rider NMB pilot or the same -- let me back up one more time.

The manner in which PJM allocates the costs that are assigned would be the same under the rider NMB pilot or the same if the CRES provider provided those services, correct?

A. I'm not sure that it's clear in the description of the rider NMB pilot exactly how the costs would be applied.

Q. I guess my question is, though, the way
PJM allocates the costs wouldn't change, whether
under the pilot or whether a CRES provider.

A. That's correct.

- Q. And turning to attachment SEB 2, you did not review any of the confidential information that the companies provided in response to PUCO DR-33, correct?
  - A. That's correct.
- Q. And on page 9 of your third supplemental testimony, you discuss the high load factor experimental time of use, correct?
  - A. Yes.

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- Q. And it is not your testimony that a time-of-use rate must always be based on actual hourly usage and prices, correct?
  - A. Just optimal, if it is.

MS. DUNN: Your Honor, may we approach?

EXAMINER CHILES: You may.

MS. DUNN: Your Honor, I'm handing

21 Mr. Bennett what has been previously marked as

Company 4, which is the Second Supplemental

23 Stipulation and Recommendation and Attachment 1.

Howard, do you need a copy?

MR. PETRICOFF: Yes, I do need a copy of

that.

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- Q. Mr. Bennett, turning to page 2 of the second supplemental stipulation, page 2 references
  Attachment 1, correct, in the middle of the top paragraph beginning with an illustration?
  - A. Contained on Attachment 1.
- Q. Yes. So we agree the second supplemental stipulation refers to an Attachment 1, correct?
  - A. Correct.
- Q. And you did not review this attachment in preparation of your third supplemental testimony, correct?
  - A. Correct.
- Q. And CRES providers can provide a time-of-use rate that would compete with the experimental HLF rate, correct?
- A. It would be difficult without the interval meter data.
- Q. Could you turn to your deposition, please.
- MS. DUNN: Well, actually, your Honor, I
  move to strike that answer, it was a "yes" or "no"
  question.
- EXAMINER CHILES: Could I have the question and answer read back, please.

5360 1 (Record read.) 2 EXAMINER CHILES: Mr. Petricoff. 3 MR. PETRICOFF: Your Honor, I think he is 4 answering the question a bit more complete. He's 5 just providing the detail of when you could. EXAMINER CHILES: I'm going to deny the 6 7 motion to strike, but direct the witness to answer 8 the question "yes," "no" or explain why you cannot. 9 THE WITNESS: Yes, your Honor. 10 Q. (By Ms. Dunn) Mr. Bennett, could you 11 please turn to page 193. 12 Oh, I'm sorry. Was that -- I apologize. 13 EXAMINER CHILES: Would you like to restate the question, or we can have the court 14 15 reporter reread it? 16 MS. DUNN: Can we go off the record? 17 (Discussion off the record.) 18 EXAMINER CHILES: Let's go back on the 19 record and have the question reread. 2.0 (Record read.) 2.1 Α. Yes. 22 MS. DUNN: Thank you, Mr. Bennett. I 23 have no further questions, your Honor. 24 EXAMINER CHILES: Thank you, Ms. Dunn. 25 Mr. McNamee?

5361 1 MR. MCNAMEE: No questions. Thank you, 2 your Honor. 3 EXAMINER CHILES: Mr. Petricoff, 4 redirect? 5 MR. PETRICOFF: Could we have a minute or 6 two? 7 EXAMINER CHILES: Yes, you may. 8 (Recess taken.) 9 EXAMINER CHILES: Mr. Petricoff, redirect. 10 MR. PETRICOFF: Thank you, your Honor. 11 12 do have a few redirects. 13 REDIRECT EXAMINATION 14 15 By Mr. Petricoff: 16 Mr. Bennett, in answering questions from 17 the company, you indicated that you do not believe 18 that FES was taking a risk under the proposed 19 purchase power adjustment in regards to the rider RRS 20 program. Why do you believe that? 2.1 The way the rider RRS and the PPA are set 22 up, they're guaranteed not only their costs but a 23 return on equity of 11.15 percent. It goes against 24 the fundamental market tenet. They're taking the 25 risk from their shareholders, and they're putting it

on the ratepayers of Ohio. So it's not the shareholders. It's not the companies that have any risk anymore. It's almost entirely -- it's entirely on the ratepayers.

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- Q. And then you were asked about AMI systems, and for purposes of the record, what does AMI stand for?
  - A. Advanced metering infrastructure.
- Q. You indicated after your deposition, you had researched about their pilot. Why is AMI so important?
- A. Actually, getting interval data, knowing what customers how customers use data at an incremental level, whether it's hourly or 15-minute is the linchpin of part of the market evolution. As CRES providers, the more interval data we get across the spectrum of customers, the more we'll be able to customize our product offerings and create products that help with everything from demand response, time of use, which is really almost impossible for a CRES provider to provide without incremental data, without interval data, and also things that even Mr. Randazzo indicated. The more actual usage data and shapes we get, we can help the members of IEU and others come up with products that help to reduce risk demand.

Q. Now, you were provided a copy of
FirstEnergy Witness Smialek's list of items for the
web portal that RESA had requested, and you indicated
that there were no missing items on that list. That
being the case, why would we need a collaborative?

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A. Well, and first I would note that it actually does include the NSPL, which goes back to the discussion on the NMB, so that would provide for peak load utilization.

But what we've seen in other
jurisdictions is that just listing things, it's a
step, but you need to make sure that the actual
implementation of a web portal or an EDI interface is
structured in a way that's really workable and
functionable -- workable and functioning is what I'm
saying.

So what we found is the devil is in the details. We just want to get together and have a discussion to make sure that we're all on the same page, and the web portal that comes out at the end is the worth investment in time and money that we're making, and it really does help the market, helps suppliers and helps customers

Q. In that last answer, you had the acronym EDI. What does that stand for?

5364 1 Α. Electronic data interchange. MR. PETRICOFF: No further questions. 2 3 Thank you, your Honor. 4 EXAMINER CHILES: Recross, Mr. Mendoza? 5 MR. MENDOZA: No questions, Your Honor. EXAMINER PRICE: Ms. Ghiloni? 6 7 MS. GHILONI: No questions, your Honor. 8 EXAMINER PRICE: Mr. Randazzo. 9 MR. RANDAZZO: Just a couple. 10 11 RECROSS-EXAMINATION 12 By Mr. Randazzo: 13 Ο. Sir, are you aware of whether or not --14 your counsel asked you about information that you 15 would like to have, and you responded to the question 16 in a way that you referred to intervals. Do you recall that? 17 18 Α. Yes. 19 Okay. What's interval data? 2.0 Α. Interval data shows customer usage in a 2.1 nonsummary format, so showing it at, again, hour, down to even a minute, a five or 15-minute. 22 23 Now, are you aware whether or not the Q. 24 supplier tariff that we talked about earlier deals

with competitive retail electric service provider

access to interval data?

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- A. You're talking about the FirstEnergy supplier tariff?
  - O. Yes.
- A. Are you talking about as proposed in this case?
  - Q. Current and proposed.
  - A. My understanding of the proposed tariff is that they remove the section that allows CRES providers access to the interval data and only allows for summary data.
- Q. And that's the basis for your testimony here?
  - A. Yes.
  - Q. Do you know whether or not interval data is defined -- interval meters is a defined term in the supplier tariff that we discussed earlier?
  - A. I don't know if it's a defined term. I mean, it's referenced directly in the supplier tariff itself.
  - Q. Do you know whether or not the supplier tariff deals with access to the noncoincident peak loads that we talked about earlier for purposes of establishing the customer's contribution to the transmission zone's coincident peak?

A. I don't know that. I just know that they're proposing to list it on their web portal information.

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- Q. So for purposes of your testimony in talking about the information that you've described as being needed by competitive retail electric suppliers, you haven't reviewed the supplier tariff to determine what information is presently available to competitive retail electric service providers; is that a correct statement?
- A. I'm sorry. Can you repeat the question or have it reread?
- Q. I'll restate it. So for purposes of your testimony here on redirect and the information which you described as being needed by competitive retail electric service providers, am I correct that you have not reviewed the supplier tariff to identify the extent to which that information is presently available to competitive retail electric service providers by the terms of the existing, as well as the proposed supplier tariff; is that a fair statement?
- A. I think that maybe is a little bit too comprehensive. We reviewed the projected changes to the supplier tariff to make sure we understood the

impacts of that in Witness Smialek. In Witness Smialek, we reviewed the information that they want to provide in the web portal, and that's the basis of the testimony. We talk about what is available in the web portal and what's important as a CRES provider, and we talk about our concerns with the changes that we're making to the supplier tariff.

- Q. Well, rather than going through the supplier tariff page by page, it's fair to say you have not reviewed the supplier tariff, either current or proposed, for purposes of identifying whether or not the network peak load, network services peak load, information is presently available to competitive retail electric service providers; is that a fair statement?
- A. Yes.

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- Q. And do you know whether or not shopping customers in the case of the Ohio Edison, Toledo Edison, and Cleveland Electric Illuminating distribution utilities have interval meter data presently installed?
  - A. At least in the CEI pilot area they do.
- Q. Okay. Beyond the CEI pilot area, are you aware of the extent to which interval meters are currently installed?

A. No. I say in my deposition I'm not aware of the penetration level of interval meters.

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Q. Are you aware of whether competitive retail electric service providers as authorized by the customer have the opportunity to download interval meter data for specific customers?

MR. PETRICOFF: Your Honor, I'm going to object. That's outside the realm of the redirect.

EXAMINER CHILES: Mr. Randazzo, do you have a response?

MR. RANDAZZO: Your Honor, the redirect examination touched on the proposal of this witness dealing with access to certain interval meter data, and I'm exploring the extent to which this witness is aware of whether that access is presently available.

MR. PETRICOFF: The question on redirect was about AMI. This is about interval data which is different. It's not in the AMI system. He's answered the question as to the AMI system.

EXAMINER CHILES: We're going to allow the question.

- A. Well, my understanding is the current customer supplier tariff allows you to do that, and the proposed one seeks to take away that opportunity.
  - Q. Okay. And that was an answer you gave

5369 previously, and I appreciate you repeating your 1 2 understanding. That's the basis for your testimony; 3 is that correct? 4 Α. Yes. MR. RANDAZZO: Okay. Thank you very 5 6 much. I have nothing further. 7 EXAMINER CHILES: Thank you. 8 Mr. Boehm? 9 MR. K. BOEHM: No questions, your Honor. 10 EXAMINER PRICE: Mr. Sauer? 11 MR. SAUER: No questions, your Honor. 12 EXAMINER CHILES: Ms. Dunn? 13 MS. DUNN: Thank you, your Honor. 14 15 REDIRECT EXAMINATION 16 By Ms. Dunn: 17 Mr. Bennett, in preparing all four 18 versions of your testimony, you did not review the term sheet for the proposed transaction, correct? 19 2.0 Α. That's right. 2.1 Ο. So you wouldn't know what Section 13 of 22 the term sheet says, for example, correct? 23 Α. No. 24 And you wouldn't know what the

definitions in the term sheet say, correct?

A. That's correct.

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- Q. And have you reviewed Steve Staub's testimony in this case?
  - A. I don't believe so.
- Q. Have you reviewed Mr. Lisowski's testimony in this case?
  - A. I don't believe so.
- Q. Have you reviewed any forecasts of the cost and revenues of the plants from the proposed transaction?
- A. I'm sorry. Can you repeat the question?
- Q. Sure. Have you reviewed any forecasts of costs and revenues for the plants that are proposed in the proposed transaction?
  - A. So you're not talking about the projected credits, customer credits; you're talking about actual plant-level costs and revenues?
- 18 Q. Yes.
  - A. I have not.
  - Q. When you say projected credits, that's Mr. Ruberto's testimony, correct?
    - A. Yes.
- Q. And is the CEI pilot program, the
  customers in the CEI program, the customers that have
  advance metering infrastructure, are those

5371 residential or commercial or both? 1 2 Actually, I don't know. 3 MS. DUNN: And I think that's all the 4 questions I have. 5 Thank you, Mr. Bennett. EXAMINER CHILES: Thank you, Ms. Dunn. 6 7 Mr. McNamee? 8 MR. MCNAMEE: No questions. Thank you. 9 EXAMINER CHILES: Thank you, Mr. Bennett. 10 You are excused. Mr. Petricoff. 11 12 MR. PETRICOFF: Yes, your Honor. At this time we would like to move for admission into the 13 record RESA Exhibits 2, 3, 4 and 5. 14 EXAMINER CHILES: Are there any 15 16 objections to the admission of RESA Exhibits 2, 3, 4 17 and 5? 18 MS. DUNN: No objections, your Honor. 19 EXAMINER CHILES: Hearing none, RESA 20 Exhibits 2, 3, 4 and 5 will be admitted. 2.1 (EXHIBITS ADMITTED INTO EVIDENCE.) 22 EXAMINER CHILES: Let's go off the 23 record. 24 (Discussion off the record.) 25 EXAMINER PRICE: Let's go back on the

5372 1 record. Consumers' Counsel, you may call your 2 3 next witness. 4 MR. SAUER: OCC calls Dr. Kenneth Rose to 5 the stand and would like his direct testimony marked as OCC 25 and his supplemental testimony marked as 6 OCC Exhibit 26. 7 8 EXAMINER PRICE: The exhibits will be 9 marked accordingly. 10 (EXHIBITS MARKED FOR IDENTIFICATION) (Witness sworn.) 11 12 EXAMINER PRICE: Please be seated and 13 state your name and business address for the record. 14 THE WITNESS: My name is Kenneth Rose, 15 and I reside in Chicago, Illinois, and if it's okay 16 with your Honor, I'd prefer not to state my address 17 since I work at home, but I reside in Chicago at this 18 time. EXAMINER PRICE: That's understandable. 19 2.0 Mr. Sauer, you said 25 and 26; is that 2.1 right? 22 MR. SAUER: Twenty-five and 26. 23 EXAMINER PRICE: Please proceed, 24 Mr. Sauer.

MR. SAUER: Thank you, your Honor.

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2	KENNETH ROSE, PH.D.
3	being first duly sworn, as prescribed by law, was
4	examined and testified as follows:
5	DIRECT EXAMINATION
6	By Mr. Sauer:
7	Q. Good afternoon, Dr. Rose. Are you the
8	same Dr. Rose whose direct testimony was filed in
9	this case and has been marked as OCC Exhibit 25?
10	A. I am.
11	Q. And you're the same Dr. Rose whose
12	supplemental testimony was marked today as OCC
13	Exhibit No. 26?
14	A. I am.
15	Q. And on whose behalf do you appear today?
16	A. OCC, Office of Consumers' Counsel.
17	Q. And do you have your prepared direct and
18	supplemental testimony with you on the stand?
19	A. I do.
20	Q. And did you prepare the direct testimony
21	or have it prepared at your direction?
22	A. I did.
23	Q. And did you prepare the supplemental
24	testimony or have it prepared at your direction?

A. I did.

- Q. Do you have any changes or corrections to your direct testimony today?
- A. There were several corrections to the direct testimony that were provided at the deposition, and I can repeat them.
  - Q. Please do.

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A. On page 7, the witness for the companies was the name was -- page 7, the footnote number 3, Ruberto was spelled incorrectly. It should be R-U-B, not R-O. That was one correction.

Second, on page 8, line 12, there's a quote there at the end of that paragraph. On line 12 there should be a paren between the T in the square brackets that was inadvertently left off.

And on page 10, the footnote was missing, and it should read "Direct testimony of Ruberto."

That's it.

- Q. Do you have any changes or corrections to your supplemental testimony?
  - A. No, I do not.
- Q. And if I asked you today the same questions found in your direct testimony in OCC Exhibit 25 and your supplemental testimony that was marked as OCC Exhibit 26, would your answers to those questions be the same today?

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1	Α.	They would.	
2		MR. SAUER: The OCC moves for the	
3	admission of	OCC Exhibits No. 25 and 26 and tenders	
4	the witness	for cross-examination.	
5		EXAMINER PRICE: Mr. Mendoza?	
6		MR. MENDOZA: No questions, your Honor.	
7		EXAMINER PRICE: Ms. Ghiloni?	
8		MS. GHILONI: No questions, your Honor.	
9		EXAMINER PRICE: Mr. Boehm?	
10		MR. K. BOEHM: No questions, your Honor.	
11		EXAMINER PRICE: Mr. Randazzo.	
12		MR. RANDAZZO: No questions. Thank you.	
13		EXAMINER PRICE: Mr. Alexander.	
14		MR. ALEXANDER: Thank you, your Honor.	
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16		CROSS-EXAMINATION	
17	By Mr. Alexa	ander:	
18	Q.	Good afternoon, Dr. Rose.	
19	Α.	Good afternoon.	
20	Q.	Dr. Rose, you have not worked for the	
21	Legislative	Service Commission since the year 2000,	
22	correct?		
23	Α.	That's correct.	
24	Q.	And you had no involvement in drafting	
25	Senate Bill	221, correct?	

A. That's correct.

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- Q. And you believe that any above-market payment of generation costs would constitute a subsidy, correct?
  - A. That's correct.
- Q. And as you state in your direct testimony at page 9, line 16, and elsewhere, you believe that rider RRS would constitute a subsidy, correct?
  - A. That's correct.
- Q. So I'd like you to consider a hypothetical. Suppose that in the year 2020 customers would receive a credit through rider RRS of \$100 million. Do you understand that hypothetical?
  - A. Credit is money given to the customers.
- Q. Of \$100 million. Do you understand the hypothetical?
  - A. And that is over what period of time?
    - Q. In that calendar year.
      - A. For one year. Um-hmm, okay.
- Q. So do you understand the assumption I've asked you to assume?
  - A. So far.
- Q. So if customers were to receive a credit
  of \$100 million in the year 2020, you would agree
  that customers are not subsidizing FirstEnergy

Solutions in that calendar year, correct?

- A. You mean FirstEnergy Solutions as the owners of the generation?
  - Q. Correct.

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- A. The payment -- they're not -- I'm sorry. They're not subsidizing FES; is that what you said?
- Q. Yes. Would you like me to repeat the question?
- A. Yes, please. You asked the opposite of what I was expecting.
- Q. So if customers were receiving credit in the year 2020 or \$100 billion, you would agree that customers would not be subsidizing FirstEnergy Solutions in that year, correct?
  - A. That's correct.
- Q. And you would also agree that customers would not be paying for FirstEnergy Solutions' cost of generation in any year in which proposed rider RRS would be a credit, correct?
- A. The companies now -- please repeat it again.
- Q. Sure. You would agree that customers would not be paying FirstEnergy Solutions' cost of generation in any year in which rider RRS is a credit, correct?

- A. And by credit you mean, again, it's a credit back to the customers, yes, that's correct.
- Q. And you believe that if the Commission would find a net cost in the 15-year term for rider RRS, then rider RRS would constitute a subsidy to FirstEnergy Solutions?
  - A. That's correct.
- Q. And, conversely, you believe that if rider RRS was a credit over the 15-year term, that it would not be a subsidy to FirstEnergy Solutions?
  - A. Not a subsidy, no.
- Q. And please turn to your direct testimony, page 9, the paragraph starting at line 12 where you're start to address Ohio law.
  - A. Okay.

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- Q. You are not a lawyer, correct?
- 17 A. That's correct.
- Q. And you're offering your opinion in this proceeding in your capacity as a regulatory
  economist?
- 21 A. That's correct.
- 22 Q. You've never served as a state 23 legislator, correct?
- A. That's correct.
- Q. And you don't know what legislative

history is, correct?

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- A. I have a layman's understanding, I believe, but it may not pass muster in a law class.
- Q. You, in fact -- your layman's understanding is that legislative history refers to Ohio's history of electric regulation, correct?
- A. Well, I answered that in the context of what we were talking about at the time. And I should say that after you asked me that question, I went to a law book and looked it up, so I feel a little smarter about that than I did at the time.

But I understand the general concept, and I was talking in the context of what we were -- you know, of SB3 and was trying to reach for something that maybe the Legislative Service Commission had done that might constitute a legislative history.

- Q. There is no legislative history for Senate Bill 3, correct?
- A. No -- there was -- this is what I was thinking about. There was a document that was written before SB3 that talked about the committee hearings and some of the senses of the representatives that were working on the legislation. It was an informal document. It may not have as formal legislative history, but I believe that was to

Help the legislators bring them up to date on what was being discussed at that point.

Q. And you're referring to the bill analysis?

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- A. It was a bill analysis. I think that was in '98. I'm sorry. Yes, '98, the year before SB3 was passed, but I could be wrong. At one time I had that document. I don't have it any longer.
- Q. But a bill analysis is separate and distinct from a legislative history, correct?
- 11 A. That's right. And that's what I was
  12 thinking of, and I did have that in my possession at
  13 one time.
  - Q. And it's your testimony that the Commission is prohibited from awarding a subsidy by Revised Code Section. 4928.38, correct?
    - A. 38 and 39, the transmission cost provisions, yes.
  - Q. And you address that belief at pages 18 and 19 of your direct testimony?
    - A. That's one place, yes.
  - Q. And you're also familiar with the ESP statute, Revised Code Section 4928.143, correct?
    - A. That's correct.
- Q. And Revised Code Section 143 was part of

1 | Senate Bill 221, correct?

- A. That's correct.
- Q. And Senate Bill 221 was passed after Senate Bill 3, correct?
  - A. 2008.

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- Q. So is that a yes, with that clarification?
- 8 A. Yes.
  - Q. And you would agree that Revised Code
    Section 143(B)(2)(d) authorizes the Commission to
    award a stability charge to stabilize customer rates,
    correct?
  - A. That's correct.
- Q. And Senate Bill 221 is the bill which created the ESP statute, 143, correct?
- 16 A. That's correct.
- Q. And the companies' application in this case was made pursuant to Section 143, correct?
- 19 A. I believe so.
- 20 Q. And your testimony doesn't reference
  21 Senate Bill 221 because you didn't personally work on
  22 that bill, correct?
- A. I believe I mention it in some places, but it is not the center of my testimony.
- Q. Now, you did voluntarily testify before

the Ohio Legislature regarding Senate Bill 221,
correct?

A. I did.

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- Q. And the conversations regarding Senate
  Bill 221 were prompted by a spike in natural gas and
  wholesale electric prices, correct?
- 7 A. That's right, and higher prices in other 8 states.
- 9 Q. So the spike in natural gas and electric prices was not just limited to Ohio, it was also in other states?
- 12 A. That's right.
- Q. And there were higher both wholesale and retail prices?
- 15 A. That's correct.
- Q. For example, in the late 1990s, the PJM
  LMP prices were roughly \$30 a megawatt-hour?
- 18 A. That's about right.
  - Q. Those prices had risen to roughly \$60 a megawatt-hour by roughly 2006, correct?
- A. I believe the average price was something like those.
- Q. And you testified before the Ohio House of Representatives regarding Senate Bill 221 on February 5th, 2008?

A. I don't remember the exact date, but that's probably right. I also -- I'm not certain if we had a number at that time. It may not have been Senate Bill 221. It was proposed legislation. It may not have had a name at that time. I believe that was several months before the law passed.

- Q. You don't know whether Senate Bill 221 authorizes an EDU to include in an ESP a cost-based, nonbypassable charge to pay for a new generation plant, correct?
- A. There is -- I don't believe that they have -- that there's a provision for allowing for existing generation. I believe there is a provision for new generation, which I believe -- they do have a provision for new generation, which is the question.
- Q. So the answer is yes, you do know, and yes, it is authorized?
- A. Yes. I don't know if it's been used, but I know there's a provision in there.
- Q. And that's something you learned since your deposition?
  - A. Yes.

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Q. And you also don't know if Senate Bill 221 authorizes a distribution utility to include a nonbypassable charge to recover deferrals of standard

service offer price increases, correct?

- A. I think they do have a provision like that.
  - Q. And, again, that's something you learned since your deposition?
    - A. Yes.

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- Q. And you are aware that Senate Bill -- strike that.
- You are aware that Section 143 authorizes
  a distribution utility to include a nonbypassable
  stability charge, correct?
- MR. SAUER: Objection. Asked and answered.
- 14 EXAMINER PRICE: Overruled.
- 15 A. I believe I said -- I agreed to that already, yes.
  - Q. And you are also aware that Revised Code Section 143 authorizes a distribution utility to include economic and job retention programs, correct?
    - A. Yes.
- Q. Please turn to page 4, line 13, of your direct testimony where you reference the level of regulatory oversight.
- 24 A. Okay.
- Q. And at line 14, still on page 4, you say

that you believe there would be no prudence review of legacy costs. Do you see that?

A. That's right.

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- Q. Now, you don't know whether the companies' proposal would limit the Commission's review of legacy costs in this proceeding, correct?
- A. I only know what is quoted here and what was in that testimony.
- Q. So the entirety of your knowledge regarding the companies' proposal is the quote running from line 19 on page 4 through line 16 on page 5 of your direct testimony?
- A. I read that testimony from Mikkelsen, but that was the relevant section that I quoted.
- Q. Okay. You qualified your answer. Is the entirety of your knowledge regarding the level of review for the companies' proposal contained in the quote from page 4, line 19 through page 5, line 16?
  - A. Yes.
- Q. And you don't know whether the companies have provided the legacy costs incurred to date in discovery in this proceeding?
  - A. No, I don't know that.
- Q. And at line 16, still on page 4, you address the going-forward costs. Do you see that?

A. That's right.

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- Q. And your testimony at page 5, line 5, acknowledges that the companies have proposed a staff audit process for going-forward costs, correct?
  - A. That's correct.
- Q. And your objection to that proposed process is the lack of an inability for intervention in those proceedings?
- A. That's correct, intervention and a public process, open-docket proceeding.
- Q. Staff's ability to conduct a prudence review of those going-forward costs is unlimited, correct?
- A. I don't know. It's limited to the information of what they can gather, but it's only staff.

instance in the last ten years where the staff conducted a prudence review that was not done through a public process including the opportunity for parties to intervene?

THE WITNESS: That's kind of my point here, that they're proposing --

EXAMINER PRICE: You need to answer my question first, and then we'll go on from there.

THE WITNESS: I can't think of any examples, no.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Alexander) And you're not aware of anything the companies have proposed regarding whether intervenors could participate in those future prudence reviews, correct?
  - A. Not that I see, no, correct.
- Q. And you're not aware of any limitation on staff's ability to conduct a prudence review of going-forward costs, correct?
- A. Just within this context, that's all.

  I'm not aware of any limitations within the context of their review.
- Q. And at page 15, line 14 of your direct testimony, you discuss checks and balances. Do you see that?
  - A. I'm sorry. Which line?
- Q. Line 14.

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- A. Yes.
- Q. By checks and balances there, you're, again, referring to the ability of intervenors to participate in those future proceedings?
- A. Right.
- Q. And at page 13 of your direct testimony,

you reference the end of the market development period. Let me know when you're there.

- A. Yes. Which line?
- Q. No specific line. Now, you're aware that the Commission has recently rejected your interpretation of Revised Code Section 4928.38, correct?
- A. You are referring to the AEP recent decision, Opinion and Order?
- Q. I'm referring to several different. But you're aware there has been recent authority, and we'll go through each of the authorities here?
- A. Yes.

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- Q. For example, you're aware of AEP Ohio's
  ESP III case, Case No. 11-346, correct?
- 16 A. Yes.
- Q. And you are aware that AEP Ohio received a stability charge in that proceeding, correct?
- 19 A. Yes.
- Q. And you are also aware of the Duke ESP proceeding, Case No. 11-3549, correct?
- 22 A. Yes.
- Q. And Duke received a stability charge in that proceeding, correct?
- 25 A. Yes.

Q. And both Duke and AEP Ohio received a stability charge even after their generation units had been divested into a separate entity, correct?

- A. I believe so, yes.
- Q. And you are also familiar with DP&L's most recent proposal, Case No. 12-426, correct?
  - A. I'm sorry. When was that from?
  - O. 2012. It was Case No. 12-426.
- A. Yes. I don't know the number, but that sounds right. I know the year.
- Q. And, in fact, you testified in that DP&L proceeding, correct?
  - A. T did.

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- Q. And in that proceeding, the Commission granted Dayton Power & Light a stability charge, correct?
  - A. I believe they did.
- Q. And in your testimony in that Dayton

  Power & Light case, you opined that the proposed

  Dayton Power & Light stability charge was prohibited

  by Revised Code Section 4928.38, correct?
  - A. And 39, yes.
- Q. And 39. Thank you. And isn't it true that your analysis does not take these three recent decisions into account when providing your

interpretation of Senate Bill 3?

- A. My interpretation is as an economist, not the legal interpretation of the precedence.
- Q. So is your answer, yes, you did not take those into account and your explanation was the reason why?
  - A. Yes.

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- Q. And you also believe that the Commission's decisions in the Duke, Dayton Power & Light and AEP cases we just discussed violated Revised Code Section 4928.02(H), correct?
- A. 02(H), that's the subsidy one. Remind me of the title. I believe so, yes.
- Q. And at pages 17 and 18 of your direct testimony, you reference a transition period from the 2000s. Do you see that?
  - A. Yes.
- Q. Now, those transition costs are the difference between the market value and the book value of generation assets at that time, correct?
- A. The transition costs, and there was also a regulatory access at that time that the Commission found could be recovered as well under the statute.
- Q. Sure. And I want to just focus now on the transition cost. But the definition of the

transition cost was the difference between the market value and the book value, correct?

A. Right. That's a simple way to look at stranded costs calculation.

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- Q. I understand. There was a lot of litigation at that time. I certainly understand that. But you would agree that none of the stranded costs that you reference in your testimony today are still on the companies' books, correct?
- A. Some of the assets may be, but not the costs. That has been over now for several years.
- Q. Now, after the transition period ended, there was no provision of Ohio law which prohibited plant owners from entering into a PPA for the output of their plants, correct?
- MR. SAUER: Could I have that question reread, please.

18 EXAMINER PRICE: You may.

(Record read.)

- A. I believe that's true, yes.
- Q. And there was similarly nothing which prohibited generation owners from entering into contracts with elements based on cost, correct?
- A. Based on their own -- based on the market price. You're using the word "cost." Do you mean it

as their own costs or what the market price would be?

Q. Sure. I'll repeat my question.

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There is nothing in Ohio law which prohibits generation owners from entering into contracts which have cost-based elements, correct?

- A. I would presume they could do that if they're so inclined.
- Q. Now, I'd like to discuss the PJM market. You're aware that regulated generation also participates in the PJM wholesale market, correct?
- A. That's correct. Mostly it's restructured states now, but there are a few.
  - Q. And from the PJM perspective in the capacity market, there's no difference in the ACR values for regulated and unregulated generation, correct?
    - A. I believe that's true.
- Q. And there's no difference in the PJM gid rules between regulated and unregulated generation, correct?
  - A. For the energy market now?
  - Q. We're still in capacity.
- A. Capacity. I don't think there's any difference.
- Q. And now let's turn to the energy market.

From the PJM perspective, there's no difference between the regulated and unregulated generation's participation in the energy market, correct?

A. That's correct.

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- Q. And you would agree that rider RRS will not directly affect the PJM wholesale market, correct?
- A. Well, as we discussed, it can have an impact on the market, and that's the main concern I have, is the impact it may have on the market.

MR. ALEXANDER: Can I have that question read back?

13 EXAMINER PRICE: You may.

(Record read.)

Q. Dr. Rose, my question was rider RRS will not directly affect the PJM wholesale market, correct?

MR. SAUER: Objection. Asked and answered.

EXAMINER PRICE: Overruled.

A. If I could ask you just to clarify the rider RRS is the amount -- will not be, you say, a part of the bidding that any supplier will be making into the energy market, is that what you mean? Is that a fair restatement?

- Q. Well, I'm actually using your words here.

  Do you recall being deposed in this case?
  - A. Yes.
  - Q. And do you recall -- you were actually deposed twice, correct?
- A. Yes.

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- Q. And the first time you were deposed was on January 22nd, 2015?
  - A. Yes, I believe so.
- Q. And do you recall swearing an oath during that deposition to tell the truth?
- 12 A. Yes.
- Q. And do you recall a court reporter being present and writing down all your questions and answers?
- 16 A. Yes.
- MR. ALEXANDER: Your Honor, may I
- 18 approach?
- 19 EXAMINER PRICE: You may.
- Q. Please turn to page 148, line 12. Let me know when you're there.
- 22 A. Yes.
- Q. And did I ask you the question:
- "So you don't believe that Rider RRS
- 25 would affect the wholesale market?"

Answer: "Not directly. It may have an indirect effect again by providing subsidies to one supplier that other suppliers don't get. You asked me specifically if it was wholesale or retail and I said retail."

Did I read your answer correctly

- A. I believe what I just said is consistent with that.
  - Q. We'll let the record speak for itself.
- A. Okay.

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- Q. Now, let's turn to your supplemental testimony. Now, Dr. Rose, you filed your supplemental testimony in response to the Commission's decision in the AEP Ohio ESP IV proceeding, correct?
- A. That's correct.
- Q. And you disagreed with each of the four factors that the Commission established in that case, correct?
  - A. That's correct.
    - Q. Now, I'd like to focus on the first factor which was identified by the Commission, financial need. You are not recommending that the Commission adopt any specific definition of financial need in this proceeding, correct?

A. That's correct.

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- Q. And turning to your testimony at page 5, line 1, where you say considering financial need is contrary to the direction Ohio has been moving since 1999; do you see that?
  - A. Correct.
- Q. As we discussed earlier, you're familiar with the stability charge that had been granted over the last few years to AEP Ohio, Dayton Power & Light, and Duke, correct?
  - A. Correct.
- Q. And you don't believe that those stability charges were consistent with the movement towards the competitive market either, correct?
  - A. That's correct.
- Q. And you haven't quantified the amount by which the retail market would be affected by a proposed rider RRS, correct?
  - A. Correct.
- Q. Now, focusing your attention to the PJM market, you are aware that renewable resources currently participate in the PJM market, correct?
  - A. Yes.
- Q. And you are aware that renewable resources receive out-of-market revenues from things

1 like tax incentives and state renewable programs,
2 correct?

- A. That's correct.
- Q. And you believe that renewable resource participation in PJM distorts the PJM market, correct?
  - A. Correct.

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- Q. Now, I'd like to turn to your discussion at page 6, line 6, the factors the Commission could consider. Let me know when you're there.
  - A. Yes, sir.
- Q. You would agree that the Commission is statutorily authorized to consider reliability when evaluating the companies' proposal, correct?
- A. Correct.
- Q. Now, turn your attention to page 7, line 10 of your testimony where you discuss "this issue." Now, when you say "this issue," you're referring solely to the Clean Power Plan, correct?
- A. Yes. And that's what I meant by statewide level, that's correct.
- Q. Now, turning your attention to page 8, line 8, you reference "economic development."
- 24 A. Right.
- Q. You agree that maintaining reliability is

a positive thing for economic development, correct?

- A. Yes, and also a low price.
- Q. And you would agree that if the Commission believes that prices would be lower over the long-term by approving proposed rider RRS, that those lower prices would have a positive impact on economic development, correct?
  - A. If they were correct.
  - Q. Is that a yes?
  - A. Yes, given your assumption.
- Q. Was your answer complete?
- 12 A. Yes.

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- Q. And when you say at page 8, line 14, where you reference "increase prices within the state"; do you see that?
- 16 A. Yes.
  - Q. Now, there you're referencing OCC Witness Wilson's analysis, correct?
- 19 A. On page 8?
- Q. Yes, line 14, supplemental testimony.
- A. I don't recall that -- I recall citing

  Mr. Wilson's testimony, but it's not in this section,

  so that's what's making me hesitate.
- Q. Well, let me ask this a different way.

  You have not independently conducted an analysis to

- determine whether proposed rider RRS would increase prices in the state of Ohio, correct?
- A. Yes. And I did cite that somewhere, but offhand, I don't remember.
  - Q. And staying on page 8, line 18, where you say that the Commission cannot unilaterally install a new regulatory regime, do you see that?
    - A. Right.

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- Q. And as we discussed earlier today, you are familiar with the stability charges which were granted to AEP Ohio, Duke, and Dayton Power & Light, correct?
  - A. Right.
- Q. And you believe that each of those stability charges was not authorized by Ohio law, correct?
- MR. MENDOZA: Objection. Asked and answered.
- EXAMINER PRICE: Can I have the last question back, please.
- MR. ALEXANDER: Your Honor, if I could address the objection.
- EXAMINER PRICE: I'd like to hear the question.
- 25 (Record read.)

MR. ALEXANDER: Your Honor, the earlier questions related to Section 143, Section 4928.38 and Section .02(H). This question relates to the supplemental testimony about the scope of the Commission's ability to unilaterally create a new regulatory regime in a Commission decision as opposed to versus a statue.

EXAMINER PRICE: I'll allow it.

A. Well, if I may, in my deposition, the supplemental testimony, I think I agreed that the word or the phrase "new regulatory regime" was not a good one, because I didn't mean a new novel. What I meant was changing something from what it -- you know, what was on the books at the time. So perhaps a better word would be different.

EXAMINER PRICE: Dr. Rose, when answering counsel's questions, I want you to bear in mind that we've not read your deposition. Only the sections that he reads out loud are the ones that we are reading. So if you reference back to something you said in your deposition, that's not going to give us any context or actually necessarily answer the questions from the Bench's perspective.

THE WITNESS: Sorry, your Honor.

EXAMINER PRICE: Why don't you take

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another shot at that answer.

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- A. With that helpful hint, in our deposition, I think you'll agree -- I'm going to ask you the question -- we went around on this question quite a bit, and at the end of the discussion, if we could cut to the end, I basically agreed that was not probably a great choice of words. What I meant was a different regulatory regime than what they were authorized to do under current statute.
- Q. Would you like to amend your testimony now to replace the word "new" with the word "different"?
  - A. Yes, if I can.
- Q. Okay. And you believe that the Commission when it approved those charges in the AEP, Duke, and Dayton Power & Light cases was instituting a different regulatory regime, correct?
  - A. That's correct.
- Q. And you believe that when the Commission approved those stability charges, it was inserting the mechanism which was contrary to current law, correct?
  - A. That's correct.
- Q. And turning to the bottom of page 9, continuing to page 10, where you address Section

4928.38, do you see that?

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- A. That's question 14?
- Q. Correct.
- A. Yes.
- Q. And here you're incorporating the discussion of this statute from your direct testimony?
  - A. Yes.
- Q. And as we discussed earlier in your direct testimony, you opine that approving proposed rider RRS would violate the statute, correct?
- A. That's correct. Now, this -- just to clarify, this quote is actually from the Commission order, not from the statute, or maybe I misheard you.
- Q. No, at this point I'm establishing foundation. So here you're referencing your original opinion regarding 4928.38, correct?
  - A. And its relevance in this case, yes.
- Q. Okay. And the Commission expressly rejected your position in the AEP order, correct?
  - A. Yes.
- Q. And you disagree with the Commission's interpretation of the statute as shown through the AEP order?
- A. That's correct.

5403 1 MR. ALEXANDER: Thank you, Dr. Rose. 2 EXAMINER PRICE: Mr. McNamee. 3 MR. MCNAMEE: No questions. Thank you. 4 EXAMINER PRICE: Redirect. MR. SAUER: May we have a couple minutes, 5 6 your Honor? 7 EXAMINER PRICE: You may. Let's go off 8 the record. (Discussion off the record.) 9 10 EXAMINER PRICE: Mr. Sauer? 11 MR. SAUER: Thank you, your Honor. 12 have no redirect. 13 EXAMINER PRICE: Thank you. Ms. Chiles? 14 EXAMINER CHILES: No. 15 EXAMINER PRICE: Ms. Addison. 16 17 EXAMINER ADDISON: No. 18 EXAMINER PRICE: I just have one or two 19 questions. 2.0 Dr. Rose, you agreed with Mr. Alexander 2.1 that the alternative energy portfolio standard the 22 states have, including Ohio, are subsidies and distort the market; is that correct? 23 24 THE WITNESS: That's correct. And, again 25 this is another thing we went around on on the

deposition, so I'll add a little bit, if that's okay, that the purpose of it was basically to encourage the development of these renewables. So clearly it's going to distort it in the sense that you're trying to encourage it and you want more development than you would get if it were just left to the market.

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EXAMINER PRICE: Does that mean subsidies are sometimes good?

THE WITNESS: That's right. They could be good in some cases. What I said previously was, you know, with public policy in mind, then it may justify that. So Congress, you know, the U.S. Congress allowing renewable tax credits, for example, is clearly trying to encourage more solar, but it has the effect of more than you would have. So if you subsidize some generating, you get more of it. That's kind of a general rule in economics.

EXAMINER PRICE: Energy efficiency also participates in the PJM market; is that correct?

THE WITNESS: That's correct.

EXAMINER PRICE: Do you view the energy efficiency programs that the state of Ohio has and other states have as subsidies?

THE WITNESS: In the PJM market, the hope is that they are bidding in at their cost or what the

value of the power that they're displacing, so it's not a direct subsidy in that way. Programs that encourage those, say, lightbulb programs, that may have more of an impact because you're encouraging people to use less electricity.

EXAMINER PRICE: So company or ratepayer-funded programs are a subsidy?

THE WITNESS: They are a subsidy.

EXAMINER PRICE: And they distort the

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THE WITNESS: Right. To economists, the word "subsidy" is a neutral term. It's not necessarily a bad one.

EXAMINER PRICE: That's fair.

You reference on page 20 of your direct testimony the public policy provisions enumerated in 4928.02; is that correct?

THE WITNESS: That's right.

EXAMINER PRICE: Do you have a copy of Senate Bill 221 with you?

THE WITNESS: No, I don't.

EXAMINER PRICE: Can you explain to the Bench what provisions in 4828.02 were amended by Senate Bill 221?

THE WITNESS: I don't recall that.

5406 1 EXAMINER PRICE: Do you know if any 2 provisions in 4928.02 were amended by Senate Bill 3 221? 4 THE WITNESS: There were some that were 5 added, is my recollection. EXAMINER PRICE: You don't recall any 6 7 being amended? 8 THE WITNESS: They may have been. I don't recall that. 9 10 EXAMINER PRICE: Okay. Fair enough. That's all I have. Thank you. You're 11 12 excused. 13 THE WITNESS: Thank you. EXAMINER PRICE: Mr. Sauer? 14 MR. SAUER: Thank you. Your Honor, OCC 15 16 moves for the admission of OCC Exhibits No. 25 and 17 26. 18 MR. ALEXANDER: No objection. 19 EXAMINER PRICE: Exhibits will be 2.0 admitted. 2.1 (EXHIBITS ADMITTED INTO EVIDENCE.) 22 EXAMINER PRICE: Let's go off the record. (Discussion off the record.) 23 24 EXAMINER PRICE: Let's go back on the 25 record.

5407 1 Ms. Bojko, you may call your next 2 witness. 3 MS. BOJKO: Thank you, your Honors. 4 On behalf of the Ohio Manufacturers' 5 Association Energy Group, OMAEG calls Dr. Edward Hill to the stand. 6 7 (Witness sworn.) 8 EXAMINER PRICE: Please be seated and state your name and business address for the record? 9 10 THE WITNESS: Edward Hill. My business address is the John Glenn College of Public Affairs, 11 12 Ohio State -- The Ohio State University. I'm still 13 getting used to "The" part, 1810 College Road, Columbus, Ohio. 14 15 EXAMINER PRICE: Please proceed, 16 Ms. Bojko. 17 MS. BOJKO: Thank you. 18 19 EDWARD W. HILL, Ph.D. 20 being first duly sworn, as prescribed by law, was examined and testified as follows: 2.1 22 DIRECT EXAMINATION 23 By Ms. Bojko: 24 Dr. Hill, are you the same Edward Hill 25 that filed multiple pieces of testimony in this

proceeding?

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A. I am.

MS. BOJKO: Your Honors, at this time I would like to mark the direct testimony of Dr. Hill as OMAEG Exhibit 17.

I would like to mark the supplemental testimony of Dr. Hill as OMAEG Exhibit 18.

And I would like to mark the second supplemental testimony of the Dr. Hill as OMAEG Exhibit 19.

EXAMINER PRICE: The exhibits will be marked accordingly.

(EXHIBITS MARKED FOR IDENTIFICATION.)

- Q. Dr. Hill, do you have in front of you what has been marked as OMAEG Exhibits 17, 18 and 19?
  - A. I do.
- Q. And are these all testimony prepared by you or under your direction?
- A. They are.
- Q. Since filing your multiple pieces of testimony, it's my understanding -- do you have any changes in your business status?
- A. I do. When I filed the testimony first,

  I was the dean of the Maxine Goodman Levin College of

  Urban Affairs of Cleveland State University. I

retired from that position the last day of June 2015, and then I was retired for two months. On September 1 I became an employee of The Ohio State University.

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- Q. And, sir, since filing your testimony in this case, do you have changes to your testimony?
- A. I made a series of corrections, so the answer is yes.

MS. BOJKO: Your Honor, at this time, we prepared a written -- for ease of the Bench, we prepared a written errata sheet for all three pieces of Dr. Hill's testimony that's been handed out to the parties. At this time I'd like to mark that as OMAEG Exhibit 20.

EXAMINER PRICE: Be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Dr. Hill, do you have what's in front of you as OMAEG Exhibit 20, the errata sheet?
  - A. No, I do not.

EXAMINER PRICE: Here.

- Q. Are these the changes that you just referenced that you made and put together on an errata sheet?
  - A. Yes, they are.
  - Q. With the changes that you've provided in

your errata sheet, if I were to ask you the questions today that are contained in all three pieces of your testimony, would your answers be to those questions the same?

- A. Can you repeat, please?
- Q. With the changes provided in the errata sheet, if I were to ask you the same questions contained in all three pieces of your testimony today, would your answers be the same?
  - A. They would.

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- Q. Dr. Hill, do you recognize that there are certain documents that have either been final rules provided or final reports issued that would cause the need for your testimony as provided to the Commission to be updated in some fashion?
  - A. Yes.
- Q. You have not made those updates today, have you?
  - A. I have not.
- Q. And could you explain to us the two documents that you're referring to that you would need to incorporate into testimony if it were to be given today?
- A. Well, on October 1st of this year, the
  USEPA released a new set of standards around carbon,

and that would change some of my testimony that I provided back in December. Particularly, there's a map in there, and I think that would be the one that would cause the -- that could cause changes.

- Q. And do you believe that that changes any of the underlying analysis or conclusions that you've drawn in your testimony?
  - A. No.
- Q. And have you brought with you today copies of what has been provided by the deputy legal counsel at the Ohio Senate as self-authenticating with regard to one of your attachments?
  - A. I have.
- Q. And that is the testimony of Layla

  Vespoli by the FirstEnergy Company in Attachment A to
  your testimony?
  - A. It is.

MS. BOJKO: At this time, your Honor, I would like to move OMAEG Exhibit 17, 18, 19 and 20 subject to cross-examination, and I tender the witness for cross.

EXAMINER PRICE: We will defer ruling on the motion for admission until the conclusion of cross-examination.

And let's go off the record.

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(Discussion off the record.) 1 2 EXAMINER PRICE: Ms. Bojko. 3 MS. BOJKO: Yes, your Honor. At this 4 time I'd like to mark an additional document. were confidential attachments filed with the 5 6 Commission that correspond with the second supplemental testimony. I would like to mark those 7 8 OMAEG 21 Confidential. 9 The testimony itself was not 10 confidential, just the underlying data that was 11 provided in response to footnotes to the testimony. 12 EXAMINER PRICE: It will be so marked. 13 (EXHIBIT MARKED FOR IDENTIFICATION.) 14 EXAMINER PRICE: Are you going to have 15 the witness identify it? 16 (By Ms. Bojko) Dr. Hill, do you have in 17 front of you what has been marked as OMAEG Exhibit 18 21C, which are confidential attachments to your 19 second supplemental testimony? 2.0 T do. Α. 2.1 MS. BOJKO: Thanks. 22 EXAMINER PRICE: Move for admission? MS. BOJKO: And I move for admission of 23 24 OMAEG Exhibit 21C subject to cross-examination. 25 EXAMINER PRICE: We'll defer ruling on

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      that one also.
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                  Ms. Dunn.
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                  MS. DUNN: Your Honor, I would request to
      inspect the document that he brought with him today
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      that's --
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                  EXAMINER PRICE: You may.
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                  MS. DUNN: Thank you. May I approach
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      him?
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                  EXAMINER PRICE: You may.
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                  MS. BOJKO: And the document has an
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      attached affidavit to it or a chain of custody from
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      the Ohio Senate.
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                  MS. DUNN: Do you have a copy of this for
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      me.
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                  MS. BOJKO: Oh, yes, we brought copies
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      for everybody.
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                  EXAMINER PRICE: Ms. Dunn, do you have a
      motion to strike or two?
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                  MS. DUNN: Yes, your Honor.
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                  EXAMINER PRICE: Can you tell me how
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      many?
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                  MS. DUNN: More than ten.
                  EXAMINER PRICE: Okay. Start with the
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      first one.
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                  MS. DUNN: Okay, your Honor. I'm going
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to try to go as slow as I can and also take these broad and whittle my way down to narrow because some might obviate the need for others.

EXAMINER PRICE: Okay.

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MS. DUNN: First, I would like to point to -- start with the supplemental testimony which was introduced as Exhibit 18. The first category of motions to strike I have are on the basis that the testimony filed was outside the scope of the attorney examiner's procedural entries.

It's important that the attorney examiner's orders in this case are adhered to, especially when there's dozens of intervenors and several sets of testimony. As the Bench recognized yesterday, adherence to the attorney examiner's entries is important. Parties shouldn't file testimony out of time on whatever topics they feel like when it was not permitted.

OMA had plenty of opportunities to make appropriate arguments at the time, four opportunities, and should have done them in accordance with the attorney examiner's orders.

Dr. Hill filed testimony on December 22nd in accordance with the original attorney examiner entry. I'm not moving to strike that testimony at

this time on this ground.

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On February 4th, the attorney examiner permitted testimony limited to the original stipulation. That testimony was due on March 2nd, 2015. OMA availed themselves of that opportunity and Mr. Seryak filed testimony in accordance with the entry and limited it to the stipulation.

On March 23rd, the attorney examiner permitted testimony to be filed on May the 11th.

That entry was limited to the AEP Ohio factors, and those were cited in the attorney examiner's entry.

On May 11th, Dr. Hill filed his supplemental testimony. I'm moving to strike several portions of that testimony on the basis that the testimony is outside the scope of the attorney examiners's March 23rd order which limited the testimony to the AEP Ohio factors.

I'm going to go ahead and start on page 4, lines 11 to 19, then page 5, line 1 to 2. This paragraph in question deals completely with the stipulation. This testimony should have been filed on March 2nd, 2015. It does not discuss the AEP Ohio factors. For that reason, I'm moving to strike this section.

Your Honor, would you like me to keep

going or stop?

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EXAMINER PRICE: How many sections do you have like this on this topic?

MS. DUNN: Six in this.

EXAMINER PRICE: Let's identify them all.

MS. DUNN: On page 6, the entire page -excuse me. Page 6, the entire page to page 7 up
through line 19. Although the question asks, "Does
the Economic Stability Program satisfy the AEP Ohio
factors set forth by the Commission?" And Dr. Hill
answers, "No," the remainder of the section doesn't
discuss one factor identified in the AEP Ohio order.
The entire paragraph criticizes the PPA, and this
could have been included in Dr. Hill's initial
testimony. It's not relevant to the AEP Ohio
factors.

MS. BOJKO: Excuse me. Did you just reference the deposition? I didn't hear --

MS. DUNN: No, I didn't say that.

MS. BOJKO: Sorry. Thank you.

MS. DUNN: Turning to page 13, line 16, starting with "In fact" through page 14, line 1 to 6, although the question says, "Have the Companies advanced an alternative plan to allocate Rider RRS's financial risk between the Companies and its

ratepayers," everything after the first sentence discusses the stipulation.

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Dr. Hill attempts to bootstrap this into the stipulation by calling the stipulation an alternative plan; however, that would have been impossible because the stipulation was filed on December 22nd. The AEP Ohio factors came out on February 25th. The stipulation is clearly not the alternative plan contemplated by one of the AEP Ohio factors.

Next, turning to page 14, line 7 to 18, this question on its face clearly discusses the stipulation. It should have been filed on March 2nd in accordance with the attorney examiner's entry.

Turning to page 15, the entire page clearly on its faces discusses the stipulation. This also should have been filed on March 2nd in accordance with the attorney examiner's entry.

Finally, page 16 through page 21 --

MS. BOJKO: I didn't get the beginning.

MS. DUNN: Page 16 through page 21.

MR. RANDAZZO: Starting on line 21.

MS. DUNN: Thank you, Sam. Up to line 6 should also be stricken. This does not discuss any AEP Ohio factor. It simply is a regurgitation of his

disagreement with the PPA, rider RRS, competitive
advantages, and the stipulation. All of this
testimony should have been filed either in his
testimony on December 22nd or on March 2nd in
accordance with the attorney examiner's entry. On
that basis I move to strike those portions of the
supplemental testimony.

I do have similar arguments for the second supplemental, but I can stop with this one if you'd like.

EXAMINER PRICE: This is a good stopping point.

Ms. Bojko.

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MS. BOJKO: Thank you, your Honor. I believe that all the question and answers in Dr. Hill's testimony referenced by Ms. Dunn do, in fact, relate to a factor and/or an additional issue referenced in the Commission's AEP ESP order.

I'll go through each question as Ms. Dunn did, but, first, I'd like to explain in general that the AEP factors set forth on page 25 of the Commission's order referenced by the May 1st, 2015 examiner entry specifically says that the Commission is not limiting its review to those factors and that these are issues that should be addressed at a

minimum.

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It also states that the Commission may consider and balance the factors but will not be bound by those factors. Further, the Commission states that additional items would need to be addressed in any filing.

If you look closely at those factors, the factors are specific to AEP Ohio. So it could not be meant that those factors are only applicable to AEP Ohio. Dr. Hill describes where the companies' application, including the stipulations, fall short of satisfying these factors.

While Dr. Hill addresses all of the factors, including the stipulations, as a potential alternative plan, he focuses much of his testimony on factors 2 and 4. He describes why the plants are not necessary for reliability or supply diversity.

Dr. Hill also explains that in order to properly review the Commission's factor 4, you cannot look at the economic impact of the plants in isolation. For a proper analysis, you must review the inverse and consider how the economic development in the region will be affected if the plants do continue to operate through an increase in cost to manufacturers through the implementation of the total

proposal, the PPA and stipulations.

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Dr. Hill is also providing testimony on the public policy associated with the proposals and how that will affect the economic development within the state. Your Honor, just as you ruled that

Ms. Mikkelsen's testimony was cumulative in nature with regard to the settlement criteria on

September 1st, 2015, Volume II of the transcript of this hearing at page 334

EXAMINER PRICE: If you're going to cite me, you'll probably want to do better than that.

That was simply saying she didn't need to repeat the three-part test.

MS. BOJKO: Your Honor, she didn't even include the three-part test in any of her subsequent filings.

EXAMINER PRICE: She included it. Come on.

MS. BOJKO: She's looking at it as cumulative and as a whole. Ms. Dunn had the opportunity to address these issues. Dr. Hill actually explained to Ms. Dunn how these factors were addressed through his testimony. He is addressing the cumulative effect of the proposal.

Now, remember, the proposal includes all

of the stipulations, all of the application, and he is trying to assist the Commission in his determination of what the impact of the companies' total proposal will have on electric prices and the resulting effect on economic development within the state.

We look to the specific provisions that were moved to be stricken. I will tell you exactly which factors that they apply to

EXAMINER PRICE: I'm going to ask the witness. He'll tell the truth.

MS. BOJKO: Okay.

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EXAMINER PRICE: You can resolve this for us, Dr. Hill.

15 THE WITNESS: Sure.

EXAMINER PRICE: If you could turn to page 4, which AEP factor did you have in mind when you answered your question on line 11?

THE WITNESS: The question is with regard to the recovery of costs associated with the PPA, are there other differences between AEP Ohio ESP proceedings and the companies' ESP proceedings, on and on. To me that's factor 4, the impact of the closure on economic development within the state.

EXAMINER PRICE: Why does the stipulation

have an impact on the closure of -- economic development resulting from the closure on the state?

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THE WITNESS: The provision of energy and the cost of the energy that's provided to customers within the state of Ohio is an important factor of the cost of production. If the PPA will have a negative impact on the cost of electricity to companies within the state itself or affects the level of productivity of the workforce within the state, now we have a negative impact on the economy of the state as a whole.

EXAMINER PRICE: Is there anything with respect to the question on line 11, is there anything in your question and answer, that you could not have provided to the Commission before the attorney examiner's entry in question?

MS. BOJKO: Your Honor, I don't understand your question. Could you provide it again?

EXAMINER PRICE: The information, the testimony on line 11, page 4, line 11 and ending on page 5, line 2, is there anything in there he could not have provided before this opportunity.

MS. BOJKO: The Commission's -EXAMINER PRICE: I asked him.

5423 1 MS. BOJKO: No, no. 2 MS. DUNN: Your Honor, I believe you did 3 ask him. 4 MS. BOJKO: But there's a time break. 5 MS. DUNN: She's answering for him. MS. BOJKO: Well, he might not know the 6 7 significance of when the Commission's order --8 MS. DUNN: Your Honor --9 EXAMINER PRICE: Well, that's the point, 10 Ms. Bojko. 11 MS. BOJKO: No, but that's not a fair 12 question. 13 EXAMINER PRICE: Okay. I'll try to state 14 it more fairly. Dr. Hill, the stipulation was filed, the 15 16 first stipulation was filed in this case, correct? 17 THE WITNESS: Correct. 18 EXAMINER PRICE: And parties were 19 provided a chance to respond to that stipulation, 2.0 right? 2.1 THE WITNESS: Correct. 22 EXAMINER PRICE: Then the Commission 23 issued the AEP order, and the Bench generously 24 provided parties a chance to respond to the AEP 25 factors, correct?

1 THE WITNESS: Correct. 2 EXAMINER PRICE: Is there anything in the 3 question that we're talking about, page 4, line 11, 4 that you could not have filed in response to the 5 stipulation rather than in response to the AEP order? THE WITNESS: I'm a little fuzzy on 6 7 timing, so I may need a little help here. But there 8 was the -- the ELR renewal came out. You had rider 9 NMB appeared, and I don't believe those were part of 10 the December 22nd filing. EXAMINER PRICE: That's correct, they 11 12 were not part of the December 22nd filing. 13 THE WITNESS: And curtailable load was 14 also not part of the filing. All of that changes the 15 way --16 EXAMINER PRICE: No, no. So this was 17 filed before the ELR and --18 THE WITNESS: That's why I need help on 19 the time. So I thought that ELR and others were part 2.0 of the -- let me get the right stipulation of the 2.1 filing -- can I pull out the documents for a second? 22 EXAMINER PRICE: Sure. 23 THE WITNESS: Thank you. Those are part 24 of the filing on May 26th, correct?

EXAMINER PRICE: Right. And your

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testimony was filed on May 11, so you've got to freeze your mind in time on May 11th.

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THE WITNESS: I'm working on that.

EXAMINER PRICE: It's certainly a difficult record.

THE WITNESS: So this filing was due in response to the AEP factors, and the AEP factors before them was the financial need of the generating plant itself. The second was the necessity of the facility for reliability. The third were environmental concerns, and the fourth was the impact of the closure with the economy -- let me get exactly how it's written down here.

The fourth is the impact that a closure of a generating plant would have on the electric prices and resulting effect on economic development within the state.

EXAMINER PRICE: Correct.

THE WITNESS: There was also an implication, which I have as five, as other related factors, but they're really four. So the testimony that you have in question, I believe, deals directly with the impact of the closure of the generating plant would have on electric prices and the resulting effect on the economy within the state.

EXAMINER PRICE: How?

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THE WITNESS: And the section that you have in question talks about -- well, in my mind, was the way in which the carefully correct -- the group of beneficiaries from the stipulation will have an impact on the economy of the state, but, more importantly, it isn't the impact of those that were included, it's those that were excluded.

EXAMINER PRICE: And who were the beneficiaries to the stipulation you're referring to?

THE WITNESS: There were the signatories to the party who agreed not to oppose or to support, and they received a series of benefits, either payments or reductions in operating costs that were going to the cost of which are going to be paid by other firms and entities within the state. It's my contention that that --

EXAMINER PRICE: I'm asking you, who were those beneficiaries you're referring to?

THE WITNESS: The beneficiaries are those that I refer to as the redistributive coalition which are the signatories to the agreement.

EXAMINER PRICE: I'm asking who the signatories were.

MS. BOJKO: He wants names.

1 THE WITNESS: Oh, you want names. 2 EXAMINER PRICE: It was low-income customers; is that right? 3 4 THE WITNESS: There's a whole list. 5 there was the Ohio Energy Group, City of Akron, Council for Small Enterprises, the four advocates 6 7 for -- around low-income housing issues in Cleveland. 8 Cleveland has a network consumer protection agency. 9 Council for Economic Opportunities of Greater 10 Cleveland, the Citizens Coalition, which is that same group repackaged, Nucor Steel Marion, Material 11 12 Science Corporation, Association of Independent 13 Colleges and Universities of Ohio, and IBEW Local 245 out of Toledo. 14 15 EXAMINER PRICE: Counsel, can somebody 16 remind the Bench, I'm not positive, were Nucor and 17 OEG signatories to the December stipulation? 18 MS. BOJKO: Yes, your Honor. I was going 19 to try to clarify that. There was an ELR provision 2.0 in the first stipulation in December and, then there 2.1 was a revised ELR provision in the second 22 stipulation. I was going to say that when you asked 23 the first question. 24 EXAMINER PRICE: And then on page 6, 25 question 1, am I going to get the same answer to my

5428 question? Because we said the words "economic 1 2 development," it all ties into economic development? 3 THE WITNESS: Well, this one really deals 4 with the necessity of the facility itself in 5 reliability. EXAMINER PRICE: Okay. And on page 13, 6 7 the alternative plan? Do you believe the stipulation 8 was an alternative plan to allocate risk? 9 THE WITNESS: I do. 10 EXAMINER PRICE: And 14, page 14, question 7, same answer? 11 12 THE WITNESS: Correct. Allocation risk 13 and also allocate the costs. 14 EXAMINER PRICE: And then also the major 15 one that's the big five pages, is that correct, page 16 16 through 21? 17 THE WITNESS: Correct. 18 MS. BOJKO: Your Honor --19 THE WITNESS: There's actually a variety 2.0 of factors in that section. So --2.1 EXAMINER PRICE: That's okay. 22 THE WITNESS: So at the beginning --EXAMINER PRICE: I don't need further 23 24 explanation on that. 25 THE WITNESS: Okay.

MS. DUNN: Your Honor, if I may just respond briefly to Ms. Bojko's --

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EXAMINER PRICE: Just a second.

MS. DUNN: Thank you.

EXAMINER PRICE: Go ahead.

MS. DUNN: Just a few quick points. I believe when he was answering your questions, he actually said contrary to argument that there really was only four AEP factors.

questioned him, was any of this information available to him prior to the March 2nd date, the answer to that is yes, the stipulation information. And all the information on all of these pages, as much as they'd like to tie it to the AEP Ohio order, was available to them, could have been filed and actually OMA did file something relating to the stipulation.

No other party in this case has had difficulty following the attorney examiner's orders. So for those reasons, we do move to strike those sections.

MS. BOJKO: May I respond, your Honor?

EXAMINER PRICE: No. I think you have to broadly construe the examiner's entry to allow this in, and we will not strike the testimony, and the Commission can decide and gauge the witness'

credibility as to whether or not as to the appropriateness of his answers and take that into an overall consideration of the witness' credibility, but I think the Commission is entitled to at least see the testimony, and so we'll deny the motion to strike on this basis.

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MS. BOJKO: Thank you, your Honor.

EXAMINER PRICE: Next one.

MS. DUNN: Turning to the second supplemental testimony, which lucky for us does not deal with the AEP Ohio factors. As the attorney examiners know, they permitted -- on July 2, 2015, they permitted parties to file testimony by August 10th, limited to the supplemental stipulation and second supplemental stipulation. Dr. Hill filed testimony on August 10th.

Just a reminder, the supplemental stipulation was very limited. It included a slight modification to rider ELR, and introduced the rider NMB pilot, and at that time there were no new signatory parties. At that time, there was a non-opposing party, which was IEU. The second supplemental stipulation was limited to the high-load factor rider and involved one signatory party. At that time it was Kroger.

At this point, I move to strike page 7, lines 12 to 16, through page 8, lines 1 to 2. If you notice in the footnotes, specifically footnote 14 and 15, he is clearly citing to the stipulations. The 15.31 he mentions is from the stipulation. This information could have been filed on March 2nd and apparently on May 11th, and so for those reasons, that should be stricken as well.

EXAMINER PRICE: Okay.

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MS. DUNN: Turning to page 13, line 12 through page 17, line 4, this is -- again, don't let the question fool you, "Are the supplemental stipulations in the public interest?" He spends all these pages discussing, I think, things related to rider RRS and the PPA.

Given the limited items that were placed into the supplemental stipulation and second supplemental stipulation, given his previous opportunities to discuss this, it should be stricken as well.

Turning to page --

MS. BOJKO: Excuse me. Before you move on, could you say the starting point?

MS. DUNN: Sure. Page 13, line 12 through page 17, line 4. Also, page 22, lines 14 to

18. Clearly this pertains to the stipulation that 1 2 could have been filed in previous entries or on the 3 deadlines proposed by the previous entries. 4 EXAMINER PRICE: Where was the end of 5 that one? MS. DUNN: Page 22, lines 14 to 18. 6 7 MR. RANDAZZO: Ending with the question 8 mark on 18? 9 MS. DUNN: Sorry. I lost myself. Hold 10 on. Yeah. I'm sorry. There were three question 11 marks. Yeah, it's ending with the guestion mark. 12 Thank you. Page 28, line 14 through page 29, line 13 29, or I may have misread that. Excuse me, page 19. 14 MR. RANDAZZO: You mean line 19 on page 29. 15 16 MS. DUNN: Yes. Thank you. That also 17 clearly discusses the original stipulation. It 18 mentions energy efficiency programs, and I'm also 19 moving to strike Attachment A. Attachment A is 2.0 listed as "page 1 of," so I'm moving to strike page 10 to 11, 14 to 15. 2.1 22 EXAMINER PRICE: Slow down.

25 page 10.

MS. DUNN: Sorry.

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MS. BOJKO: I'm sorry. Attachment A,

5433 1 MS. DUNN: Page 10 to 11. 2 MS. BOJKO: Discovery responses? 3 MS. DUNN: Yes. May I continue, your 4 Honor? 5 EXAMINER PRICE: No. MS. DUNN: Okay. 6 7 EXAMINER PRICE: I have Attachment A, but 8 I have 1 of 93. 9 MS. DUNN: Yeah, and if you look, there's page 10 of 93. I'm sorry. I should have made that 10 11 clear. Page 10 of 93 to 11 of 93. 12 EXAMINER PRICE: Okay. 13 MS. DUNN: Page 14 of 93 to 15 of 93, 14 page 64 of 93, all the way through page 80 of 93. 15 MS. BOJKO: 64? 16 MS. DUNN: 64 through 80. 17 I wasn't quite sure where he left the 18 confidential attachment, but all of confidential attachment B. 19 2.0 THE WITNESS: Which is now called C. 2.1 MS. DUNN: Okay. Thank you. And the 22 reason I'm striking all those attachments is on the face, the discovery responses clearly deal with the 23 24 stipulation. EXAMINER PRICE: We can save ourselves a 25

lot of time here if I ask the witness anything, he's going to respond that all of this is cumulative and that all his numbers are cumulative and that's why the Commission should torpedo, reject, the cumulative stipulations.

THE WITNESS: And the changes weren't trivial. Sorry.

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EXAMINER PRICE: Don't get into that.

Therefore, we are going to deny the motion to strike. The Commission should have the opportunity to review the physical testimony,

Ms. Dunn, do you have more?

MS. DUNN: Yes, your Honor. These are more specific.

15 EXAMINER PRICE: More traditional?

16 MS. DUNN: More traditional.

Your Honor, for this, may I approach?

18 EXAMINER PRICE: You may.

MS. DUNN: Ms. Bojko, do you have copies of his deposition?

MS. BOJKO: Before she approaches, your Honor, could we ask what she's using the deposition for? Because I have an objection.

MS. DUNN: As Mr. Kutik has done a number of times, it's not improper to review the deposition

in asserting certain motions to strike.

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MS. BOJKO: It absolutely is.

EXAMINER PRICE: Why don't you just ask the witness your questions, and if he gives an answer that deviates in the slightest from the deposition, you can go ahead and read the deposition at that point.

MS. DUNN: So would you like me to hold off on these motions to strike to my cross or ask him now?

11 EXAMINER PRICE: Ask him now.

MS. DUNN: Okay. Thank you.

MS. BOJKO: I'm sorry. We're going to go through voir dire of sorts, is that what we're doing, for motions to strike?

EXAMINER PRICE: Yes. Do you have a problem with that?

MS. BOJKO: No. I think it's improper to use depositions for motions to strike unless they're filed appropriately with the Commission.

EXAMINER PRICE: She's not using the deposition right now. She's going to ask him questions.

MS. DUNN: And, your Honor, it is common to use for motions in limine deposition transcripts,

5436 1 but I will ask the questions. Thank you. 2 EXAMINER PRICE: Let's go off the record 3 for one second. 4 (Pause in proceedings.) 5 EXAMINER PRICE: Back on the record. 6 ahead. 7 VOIR DIRE EXAMINATION 8 By Ms. Dunn: 9 Ο. Good afternoon, Dr. Hill. 10 Α. Good afternoon, Attorney Dunn. 11 EXAMINER PRICE: Let me be clear. I 12 would like to do this just one motion to strike at a 13 time, if that's okay. 14 MS. DUNN: That's fine. 15 Dr. Hill, you're not terribly expert on 0. 16 environmental regulations, are you? 17 Α. I am not. 18 MS. DUNN: Your Honor, I'm going to go 19 ahead and move to strike pages 6 to 8. 2.0 EXAMINER PRICE: Which one? 2.1 MS. DUNN: I'm sorry. Of the direct 22 testimony. All of pages 6, 7 and 8 and the figure 23 EWH 2 on page 9, but not lines 1 through 5. And I'm 24 also moving to strike page 16 to 17, both of those

pages, and also the supplemental testimony, page 17,

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1 lines 5 and 6.

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EXAMINER PRICE: You're anticipating losing your first motion to strike because you've got another grounds. Go ahead.

MS. BOJKO: I didn't hear the last one.

I'm sorry.

MS. DUNN: Sure. Supplemental testimony page 17, lines 5 to 6. Yeah, lines 5 to 6.

Your Honor, the reason I'm moving to strike this is, as you know, under Ohio Rule 4901-29, expert testimony must be prefiled. Dr. Hill prefiled his expert testimony by virtue of that on these pages.

He's holding himself out as an expert on environmental issues. He's an economist and not environmental expert as he admitted. Simply being able to read what's on the EPA website does not make you an environmental expert. We have plenty of those in this case. For those reasons, I move to strike this testimony.

EXAMINER PRICE: Ms. Bojko.

MS. BOJKO: Sure, your Honor.

Unfortunately, that is not the standard of the Commission. And we've heard a lot of people opine on regulatory theory over the course of 29 days, I think

we're at, and it's not purely whether he believes that he is an expert.

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There are many factors in the rules that talk about expert testimony, and one of those is education. We have no foundation that he doesn't have any education. Another one of the factors is whether he's reviewed materials, whether he's studied it, whether he's had courses on it.

Here Ms. Dunn has not met that standard.

Dr. Hill, you will see, if -- I thought we were going to go through these more specifically, but if we'll talk about page 8 of the direct footnote 5, Dr. Hill was actually on the research team. This was a research project funded by the U.S. Department of Housing and Urban Development at Cleveland State. He had a seat on the board. He was appointed to the board. He did allow his designee to participate under his direction. He has knowledge of these issues. He has personal knowledge of the report. He can attest to the report.

EXAMINER PRICE: Ms. Bojko, you can stop now. He has a Ph.D. in regional planning, and he has a master's in regional planning. I think he has sufficient expertise for the limited testimony that he's giving on these topics. If every witness'

testimony got tossed because they admitted casually "I'm not an expert," I'd have a lot less to read.

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MS. BOJKO: Thank you, your Honor.

MS. DUNN: Thank you, your Honor.

Moving on to page -- these are more specific -- page 5 of the direct testimony, lines 2 to 4 and footnote 2, and also Attachment EWH 1.

Turning to EWH 1, the document is clearly hearsay.

It's also an advocacy piece that this Bench has previously and routinely held as not admissible.

Dr. Hill does not personally know the authors. We

can't cross-examine the authors.

And I'd also like to point your attention, if you will, to page 52 of the document, "Important Information. This report is for information and educational purposes only. It is intended solely as a discussion piece focused on the topic of the U.S. energy sector ..."

Moving on to the second paragraph, "While the information contained in this report is from sources believed reliable, we do not represent that it is accurate or complete and it should not be relied upon as such."

Moving on, "Certain information presented may have been provided by third parties. The

Institute for Energy Economics and Financial Analysis believes that such third-party information is reliable, but does not guarantee its accuracy, timeliness or completeness, and it is subject to change without notice."

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So it's hearsay and I think hearsay on hearsay. So for those reasons, I move to strike the document and the reference that I cited.

EXAMINER PRICE: Ms. Bojko.

MS. BOJKO: Thank you, your Honor.

Dr. Hill's statement regarding FirstEnergy's proposal and strategy is his expert opinion on this matter. He's offering the report to show that others in the industry agree with him and hold similar opinions and have drawn similar conclusions. Therefore, the report is not hearsay as it is not offered to prove

He is demonstrating that the energy industry is interested in and concerned about FirstEnergy's program, not necessarily the author's conclusion that the program seeks a massive subsidy from state ratepayers to fund aging and inefficient electric generating units.

I would just note that Ms. Dunn conveniently did not read all of the important

the truth of the matter asserted therein.

5441 information. She selectively read things that 1 benefit her position. She didn't --2 3 EXAMINER PRICE: Shocking. 4 MS. BOJKO: I'm sorry? 5 EXAMINER PRICE: You don't need to continue. Your only justification is that the energy 6 industry is interested in the outcome of this case is 7 8 not relevant at all. So if your justification is not relevant, the document is out. 9 10 MS. BOJKO: The testimony --EXAMINER PRICE: We will leave -- don't 11 12 cut me off. 13 MS. BOJKO: I'm sorry. I thought you were done. 14 EXAMINER PRICE: We will leave the 15 16 testimony in place. The footnote and the companies' 17 document are out. 18 MS. BOJKO: Thank you, your Honor. 19 MS. DUNN: Thank you, your Honor. 2.0 Moving on to page 5 -- I'm going to start 2.1 with one area; and depending on what you rule on 22 that, it will flow into the other area. So footnote 3 and the attachment and all 23

the references throughout the document, which I'll

itemize once we're done with this discussion, if

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that's okay, is hearsay. It's an OMA report that was done by Cleveland State. Dr. Hill is not an author. It's not listed in his CV. We can't cross-examine the authors. It's not in the acknowledgments. It wasn't prepared for this case.

Because I can't cross-examine the authors, I have no idea how I can test the items put in here. I would like at this point, with the practice, show you some excerpts from his deposition that examines why I can't cross-examine this witness on this document.

EXAMINER PRICE: Just ask him live.

MS. BOJKO: Your Honor, before we go
through that exercise, may I respond to the motion?

EXAMINER PRICE: No. I don't think she's
done yet.

17 By Ms. Dunn:

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- Q. Dr. Hill, you are not one of the authors of the DWH 2 attached to your direct testimony, correct?
  - A. That is correct.
- Q. And turning to page -- little i is the best way I can describe it, which would be the first page of the executive summary, "Economic regulation of the electric utility business has changed very

little over the last decade with regional and national policymakers debate the volatility of energy markets."

You didn't write the report, so you can't comment on a fine dissection of the sentences and pieces in this document, can you?

MS. BOJKO: Objection, your Honor.

EXAMINER PRICE: Grounds?

MS. BOJKO: Well, if I may be heard on this issue, as dean of the Levin College of Urban Affairs at Cleveland State, Dr. Hill was part of the development of the report. He had input into the report. He oversaw the research and writing of the report. He was part of the economic -- econometrics of the report. So he was part of the report. This is a business record of the college. He can attest to the authenticity of the report and his knowledge of the report.

MS. DUNN: Your Honor, I asked -EXAMINER PRICE: Wait. Stop. She has a

pending objection.

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MS. DUNN: I'm sorry.

EXAMINER PRICE: Number one, please don't coach your witness with your objections. Number two, I hadn't said you couldn't ask him questions

responsive to what she was saying. So you could have asked him all those questions instead of telling him what to say. Number three, it's not a business record, by any stretch of the imagination.

So, Dr. Hill, I'll ask the questions.

THE WITNESS: Thank you.

EXAMINER PRICE: What is Urban

Publications?

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THE WITNESS: This is a working paper series within the College of Urban Affairs. These are public records of our research that we post on the website, and the Urban Research Centers is a fairly large and robust research organization within the college.

EXAMINER PRICE: Are these peer-reviewed journals?

THE WITNESS: These are not peer-reviewed journals. These are working papers.

19 EXAMINER PRICE: Okay. Thank you.

They're not peer-reviewed, they're not going to come in under learned treatise exception to hearsay. It is out.

MS. BOJKO: May I ask for clarification?

24 EXAMINER PRICE: Sure.

MS. BOJKO: How is it hearsay if he was

involved in it? Just because he was not an author?

He was involved in the drafting. He can be

cross-examined on it.

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every paper written by the Levin College of Urban

Affairs because he was dean. He was not -- I made my
ruling. He was not an author of the paper. The
papers were not peer-reviewed. That's sufficient for
me. Thank you.

MS. DUNN: May I proceed?

EXAMINER PRICE: You may.

MS. DUNN: Thank you.

In light of your ruling, your Honor, I would move to strike lines 11 to 12 from page 5, including footnote 3.

EXAMINER PRICE: No, I think he can testify that they did research. I just don't think he can rely on the document. So the footnote is out and the document is out, but he can testify that research was done.

MS. DUNN: Well, your Honor, if I may.

In response, it does say he had the highest level of manufacturing activity, which is a statistic which came from this document.

25 EXAMINER PRICE: Do we know the statistic

came from this document and only this document?

Let's ask the witness.

MS. DUNN: I'm citing --

EXAMINER PRICE: I know you're citing

him.

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Is your sole basis for knowledge of that statement or that statistic that document?

THE WITNESS: Your Honor, that's actually a complicated question. In the report itself, the data are what the data are. The data also corresponds to a large number of other pieces of work that I also did. So if you look at the pieces and parts of the report that I used, they use data that were purchased from in plan -- in economy.com. And the data themselves stand as -- and the data source is a very well-accepted source of regional economic data. In fact, it's the best source available.

The in-plan data are used in a very cautious and careful way in ways that are consistent within the model. My interaction with this report, if I could just tell you -- you can rule -- I'm just telling you how I interacted with this report.

EXAMINER PRICE: Let's quit while you're ahead.

THE WITNESS: Good enough.

EXAMINER PRICE: We're going to leave the testimony in, but the report is out, because time marchs on.

Next one.

MS. DUNN: Thank you, your Honor.

In light of your ruling, I move to strike page 10, lines 8 to 18. This discusses the research that was just stricken. It talks about what the team did, the team demonstrated, and also I would note that the -- those are the reasons, your Honor.

EXAMINER PRICE: What was the exact reference there?

MS. DUNN: Page 10, lines 8 to 18. And the reason I'm striking the last sentence is because if you strike 8 to 16, it leaves the sentence that doesn't seem to make sense because it's comparing the results with something else.

MS. BOJKO: Your Honor, may I be heard?

EXAMINER PRICE: You may.

MS. BOJKO: Ms. Dunn asked him if he was an author. He admitted that he was not an author, but he was part of the team, so he knows how this was developed, and he has used the data before in this context, as well as in other contexts.

He oversaw the research and writing of

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it. He knows exactly what the research did and what the team did because he was part of the team. He was not an author, but he was part of the team.

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EXAMINER PRICE: Explain to me the difference between being an author and being part of the team.

THE WITNESS: An author actually in my book puts pen to paper and does the day-to-day work on the project as a whole. On this particular project, I helped structure the methodology. I reviewed their methods used. I helped them specify the econometric models, and I helped them interpret the results.

It's a role that I do with much of the work that comes out from the Center for Economic Development, which is particularly -- which is in the Urban Research Centers because I'm the best known economic development academic at that point at the university.

So due to my advanced age and status, I really don't need the marginal benefit of another cite on -- my vitae is rather low. And as part of succession planning within the college, I was making a point of encouraging the next generation to step up and really claim as much credit for the work as they

possibly can. Lendel and Thomas did the writing.

They ran the models. Sunjoo Park did the graphics and was research assistant. She's a Ph.D student.

They deserve the credit and the honor.

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And to show the independence of the authors in this, there's one finding that they make that I disagree with quite strongly, but they wrote the paper. I didn't. But the methods, the data, the analytics, I was involved as an adviser throughout.

EXAMINER PRICE: I think your modesty has come back to haunt you in this instance, because we're going to grant the motion to strike.

Ms. Dunn, how many more motions to strike do you have?

MS. DUNN: This isn't all pages. These are notes, I swear.

MS. BOJKO: Your Honor, just for clarity, you struck the sentence on 8 on page 10 through 18?

EXAMINER PRICE: Yes.

MS. DUNN: Your Honor, I have about ten.

EXAMINER PRICE: It's fine. It is what

it is. He's coming back anyway. We have had a 5:30

hard stop in this proceeding, and we are close to

5:30, and we are not close to finishing the motions

to strike. So we will adjourn for the evening, and I

5450 believe the witness will come back on Wednesday; is 1 2 that correct. And we will take up the remainder of 3 the motions to strike, and we'll go from there. 4 MR. LANG: Your Honor, 9:00 start on 5 Wednesday? EXAMINER PRICE: We better start at 9:00, 6 7 we're lucky we're not starting at 8:30. 8 MS. BOJKO: Can we go off the record? 9 EXAMINER PRICE: At this time we'll 10 adjourn, and we will reconvene at 9:00 on Wednesday. Off the record. 11 12 (Discussion off record.) 13 EXAMINER PRICE: Let's go back on the 14 record. Having a discussion off the record on scheduling, we will revisit our reconvened time. We 15 16 will reconvene Tuesday at 1:00. Now we are off the 17 record. 18 (The hearing adjourned at 1:00 p.m.) 19 2.0 2.1 22 23 24 25

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Thursday, October 8, 2015, and carefully compared with my original stenographic notes. Carol A. Kirk, RPR, RMR. (CAK - 79487)

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Summary: Transcript In the Matter of the application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company hearing held on 10/08/15 - Volume XXVI electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Anderson, Rosemary Foster Mrs.