BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
Application Seeking :
Approval of Ohio Power :

Company's Proposal to : Case No. 14-1693-EL-RDR

Enter into an Affiliate:
Power Purchase Agreement:
for Inclusion in the Power:
Purchase Agreement Rider.:

In the Matter of the : Application of Ohio Power :

Company for Approval of : Case No. 14-1694-EL-AAM

Certain Accounting : Authority. :

PROCEEDINGS

before Ms. Greta See and Ms. Sarah Parrot, Attorney

Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-D, Columbus, Ohio, called at 9 a.m. on Tuesday, October 6, 2015.

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VOLUME VII

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	1731
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		1732			
1	INDEX				
2					
3	WITNESSES	PAGE			
4	William A. Allen Direct Examination by Mr. Satterwhite	1736			
5	Voir Dire Examination by Ms. Bojko	1739			
6	Voir Dire Examination by Mr. Satterwhite Cross-Examination by Ms. Bojko	1764 1772			
7	Cross-Examination by Ms. Henry Cross-Examination by Mr. Michael	1839 1932			
8	Cross-Examination by Mr. Oliker Cross-Examination by Mr. Darr	1936 1941			
	Cross-Examination by Ms. Fleisher	1994 2022 2047			
9	Cross-Examination by Mr. Settineri Redirect Examination by Mr. Satterwhite				
10	Recross-Examination by Ms. Bojko	2048			
11					
12	COMPANY EXHIBIT IDENTIFIED A				
1314	10 - Direct Testimony of 1739 William A. Allen in Support of AEP Ohio's	2059			
15	Amended Application				
16					
17	SIERRA CLUB EXHIBITS IDENTIFIED A	ADMITTED			
18	30 - Rebuttal Testimony 1883 of William A. Allen	2062			
	in Support of AEP Ohio's				
19	Electric Security Plan, Case Nos. 13-2385-EL-SSO				
20	and 13-2386-EL-AAM				
21	31 - Order in Case No. 1891 2014-00225	2062			
22					
23					
24					
25					

					1733
1		INDEX	(Continue	ed)	
2					
3	IEU EXI	HIBITS		IDENTIFIED	ADMITTED
4	10 -	NERA Economic Con	_	1972	2062
5		Re: Notification Auction Results u AEP Ohio's CBP	of		
	1 1			1074	20.62
7	11 -	NERA Economic Con letter dated 5/12 Re: Notification	/2015, of	1974	2062
9		Auction Results u AEP Ohio's CBP	nder		
10	12 -	OEG INT-1-001		1989	2062
11					
12	P3 EXH	IBIT		IDENTIFIED A	ADMITTED
13 14	2 -	NERA Economic Con letter dated 5/3/ Re: Update to Red	2015,	2044	2063
15		-			
16	ELPC EX	XHIBIT		IDENTIFIED	ADMITTED
17	15 -	ELPC-INT-3-019		1995	2063
18					
19	OMAEG I	EXHIBITS		IDENTIFIED	ADMITTED
20	11 -	Screenshot of web		1789	2061
21		<pre>http://faculty.wa edu/krumme/system multiplier.html</pre>	_		
2223	12 -	"Regional Impact by William A. Sch		1792	2061
24	13 -	OEG INT-2-002		1820	2061
25					

					1734
1			INDEX (Continue	ed)	
2					
3	OMAI	ΞG	EXHIBITS	IDENTIFIED	ADMITTED
4	14	_	ELPC INT-2-010	1823	2061
5	15	_	ELPC INT-2-013	1829	2061
6	16	-	Opinion and Order, Case Nos. 13-2385-EL-SSO	2061	
7			and 13-2386-EL-AAM		
8 9	17	-	Letter to Examiner Parrot from S. Nourse, dated 6/30/2015	1836	2061
10					
11					
12					
13					
14					
15					
16					
17					
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19					
20					
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22					
23					
24					
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1735 1 Tuesday Morning Session, October 6, 2015. 2 3 4 EXAMINER PARROT: Let's go back on the 5 record. Good morning, everyone. Let's begin with 6 7 brief appearances. Names only and on whose behalf 8 you are appearing. 9 Mr. Nourse. 10 MR. NOURSE: Thank you. On behalf of the 11 Ohio Power Company, Steven T. Nourse, Matthew J. 12 Satterwhite, Matthew S. McKenzie, Daniel R. Conway, 13 Christopher L. Miller. 14 MS. COHN: Good morning. On behalf of the 15 Ohio Energy Group, Michael Kurtz, Kurt Boehm, and 16 Jody Kyler Cohn. 17 MR. DARR: Frank Darr on behalf of 18 Industrial Energy Users of Ohio. 19 MR. OLIKER: Good morning, your Honors. 20 On behalf of IGS Energy, Joe Oliker. 21 MR. BEELER: Steve Beeler and Werner 2.2 Margard on behalf of the staff of the Public 2.3 Utilities Commission of Ohio. 24 MR. MICHAEL: Good morning, your Honors. On behalf of AEP Ohio's residential utility 25

1736 consumers, the Office of the Ohio Consumers' Counsel. 1 William J. Michael, Jodi Bair, Kevin Moore, and as 2 3 outside counsel from Bricker & Eckler, Dane Stinson. 4 MS. BOJKO: Good morning, your Honors. On behalf of the Ohio Manufacturers Association Energy 5 Group, Kimberly W. Bojko, Danielle M. Ghiloni. Thank 6 7 you. MS. HENRY: On behalf of the Sierra Club, 8 9 Kristin Henry, Shannon Fisk, and Tony Mendoza. 10 MR. DOUGHERTY: On behalf of the Ohio 11 Environmental Council and the Environmental Defense 12 Fund, Trent Dougherty. 13 MS. FLEISHER: Good morning, your Honors. 14 On behalf of the Environmental Law and Policy Center, 15 Madeline Fleisher and Justin Vickers. 16 MR. SETTINERI: Good morning, your Honors. 17 On behalf of PJM Power Providers Group, Electric 18 Power Supply Association, Retail Energy Supply 19 Association, Constellation NewEnergy Inc., and Exelon 20 Generation Company, M. Howard Petricoff, Michael 21 Settineri and Gretchen Petrucci. 2.2 MR. O'BRIEN: Your Honors, on behalf of 2.3 the Ohio Hospital Association, Rick Sites and Tom 24 O'Brien.

EXAMINER PARROT: Thank you, everyone.

1737 1 The company may call its next witness. 2 MR. SATTERWHITE: Thank you, your Honor. 3 The company calls William Allen to the stand. 4 (Witness sworn.) EXAMINER PARROT: Please have a seat. 5 6 7 WILLIAM A. ALLEN being first duly sworn, as prescribed by law, was 8 9 examined and testified as follows: 10 DIRECT EXAMINATION 11 By Mr. Satterwhite: 12 Mr. Allen, can you please state your name and business address for the record. 13 14 Yes. It's William A. Allen, and my Α. 15 business address is 1 Riverside Plaza, Columbus, Ohio 16 43215. 17 And did you have testimony filed in this 18 case that was prepared under your direction? 19 Α. Yes, I did. 20 Q. Was that filed on May 15, 2015? 21 Α. Yes, it was. 2.2 MR. SATTERWHITE: Your Honor, I had 2.3 previously marked and provided to the court reporter 24 that testimony and labeled it AEP Exhibit No. 10. 25 EXAMINER PARROT: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Mr. Allen, do you have that testimony in front of you today?
 - A. I do.

easier to follow.

"\$900 million."

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- Q. Do you have any updates or changes or corrections to that testimony?
- A. Yes. Just a couple. Starting on page 13, and these are in response to the changes made by Company Witness Bradish yesterday.
- MR. SATTERWHITE: Before you do that.

 Your Honor, may I approach? I went ahead and

 wrote -- I distributed to the parties last night, but

 I wrote it down for the Bench, as well, so it was
- 15 EXAMINER PARROT: Thank you.
- 16 Q. Sorry, Mr. Allen. Go ahead.
- A. Beginning on line 1, where it states

 "\$86 million" the value should be "\$75 million."

 Then on line 3 where it says "\$2 per megawatt-hour."

 The value should be "\$1.05 per megawatt-hour." Then

 on line 4, the value "475 million" should be

 "\$360 million." Then moving on to line 14, the value

 of "\$1 billion" should be replaced with the value
- And then finally, on line 15, an

extraneous comment was left in the final draft that was filed and that line needs to be deleted in its entirety. So line 15 which is bold needs to be deleted in its entirety. Those are all the changes.

- Q. So the changes on 1, 3, 4, and 14 is an update from the testimony from yesterday from Mr. Bradish; is that your testimony?
 - A. Yes, that's correct.
- Q. Okay. And with those changes and the rest of the testimony in here, all of this was prepared by you or under your direction, correct?
 - A. Yes, it was.
- Q. And do you adopt this testimony for your testimony in this case before the Commission?
- A. I do.

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MR. SATTERWHITE: Your Honor, at this point I will tender the witness for cross-examination and move AEP Exhibit No. 10 into evidence.

EXAMINER PARROT: Thank you,

Mr. Satterwhite.

MS. BOJKO: Your Honor, at this point I have a motion, if I may be heard. Prior to doing the motion or -- in conjunction with doing the motion, I would like to take the opportunity to do a voir dire of this witness.

1740 1 EXAMINER PARROT: All right, Ms. Bojko. 2 MS. BOJKO: Thank you, your Honors. 3 4 VOIR DIRE EXAMINATION By Ms. Bojko: 5 Good morning, Mr. Allen. 6 7 Good morning. Α. You have a Bachelor of Science degree in 8 9 nuclear engineering from the University of Cincinnati; is that correct? 10 Yes, I do, that's correct. 11 12 And you have a master of business 13 administration from The Ohio State University; is 14 that correct? 15 That's correct. Α. 16 And you began your career with AEP while 17 you were still in school as an engineer in the 18 nuclear fuel safety and analysis department; is that 19 correct? 20 Α. Yes, that's correct. 21 And you were then hired full time with AEP 2.2 in that same department; is that correct? 2.3 Α. Yes, that's correct. 24 And you were then transferred to the

nuclear generation group as a financial analyst; is

that correct?

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- A. As part of a corporate restructuring, the department I moved -- was within, moved to Indiana Power Company.
- Q. And you were then transferred to regulatory pricing and analysis as a regulatory consultant with AEP Service Corp.; is that correct?
 - A. That's correct.
- Q. And you were then transferred to the corporate financial forecasting department as a senior financial analyst.
 - A. That's correct.
- Q. And here you were involved in long-term forecasting for AEP; is that correct?
 - A. Yes, that's correct. Both short and long-term forecasting.
- Q. And this forecasted energy demand and resource needs; is that correct?
 - A. One of the responsibilities would have included the incorporation of long-term demand forecasts, yes.
 - O. Not resources forecasts?
 - A. We would have incorporated the results of resource forecasts into those financial forecasts.
 - Q. And you were then promoted to director of

operating company forecasts; is that correct?

A. Yes, that's correct.

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- Q. And then you were transferred to the regulatory services department as director of regulatory case management, correct?
 - A. Yes, that's correct.
- Q. And currently you are managing director of regulatory case management, correct?
 - A. That's correct.
- Q. And isn't it true that you have not taken any specific classes on economic development?
- A. I have taken classes both in my undergraduate and graduate degrees that would have included elements of economic development, but no course that had the specific title "Economic Development."
- Q. Okay. Isn't it true you have not studied specific economic impact methodologies?
- A. As part of my formal education, I have not.
- Q. And isn't it true you have not created or constructed any economic or fiscal impact models?
- A. I have created economic impact models for the economic impact of, you know, various strategies that the company has put in place to look at the

financial forecasts for subsidiaries of AEP.

- Q. You have not created or constructed any economic development models; isn't that correct, sir?
 - A. Yes, that would be correct.
- Q. And other than general classes on economics when pursuing your engineering degree in college or your MBA, you haven't specifically studied economic development, methodologies and procedures for economic development impact studies; isn't that correct?
- A. Economic development impact studies would have been included as concepts within some of the courses I would have taken in my MBA program, but there would not have been a specific course on economic development studies.
- Q. So the answer to my question is "no."
 Other than general classes --
- MR. SATTERWHITE: Objection. I don't know if that was a question or testimony by Counsel. If it was a question, I would appreciate it if he would answer it.
- MS. BOJKO: I was rephrasing the question that he didn't answer.
- MR. SATTERWHITE: Your statement was, "So the answer to my question is 'no.'" And you went

1 forward. That's not a question.

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MS. BOJKO: And I was repeating the question so he could reanswer it because he did not answer it.

EXAMINER PARROT: Let's rephrase it, please.

- Q. Okay. The question that I was asking was other than general classes on economics, when pursuing your engineering degree in college or your MBA, you haven't specifically studied economic development, methodologies and procedures for economic development impact studies; isn't that correct?
- A. As I indicated, they would have been addressed in other courses that I took, but I did not take a specific course titled "Economic Development Studies" or one that had that as the entirety of its focus.
- Q. And you have not taken any beyond your college degree or your MBA; isn't that correct?
 - A. That's correct.
- Q. And you haven't taken any courses in labor economics; isn't that correct?
- A. That's correct.
 - Q. And you do not hold a bachelor's degree in

economics, correct?

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- A. That's correct.
- Q. And you do not have a master's or a doctorate degree in economics; is that correct?
 - A. That's correct.
- Q. And you do not have a master's or doctorate degree in city and regional planning; is that correct?
 - A. That's correct.
- Q. And you have never taught a course in economic development or economic development models, have you?
- 13 A. I have not.
 - Q. You did not create the economic development reports and exhibits attached as WAA-3 and 4; is that correct?
- A. Those analyses were created based upon my specific request and direction and included inputs that were gathered by my group.
 - Q. You did not create the economic development reports and exhibits attached as WAA-3 and 4, did you?
- A. I did not personally create them, but they were created under my direction.
 - Q. Dr. Holliday is the person that created

the reports and exhibits attached to your testimony, correct?

- A. They were created by Dr. Holliday under my direction, that's correct.
- Q. And Dr. Holliday actually conducted the analysis before, and then created the reports; is that correct?
- A. He created the reports, summarized the data that had been provided to him by my group, and put together the final report, that's correct.
- Q. And Dr. Holliday chose the model to be used, correct?
 - A. Yes, that's correct.
- Q. And AEP did not run any other models and compare the data from Dr. Holliday's model with another model; is that correct?
- 17 A. That's correct.

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- Q. And you did not personally run the model or conduct the studies attached to your testimony, correct?
- A. I did not run the studies, but I helped in the collection of the data that was provided to Dr. Holliday, and discussed the results of the analysis with Dr. Holliday and the methodology that he employed.

- Q. You did not personally run the model or conduct the studies; is that correct?
- A. I did not personally push the button to run the model, that's correct.
- Q. And WAA-3 was not drafted for the purposes of this proceeding, correct?
- A. That's correct. That exhibit had been previously presented and relied upon by the Commission in the ESP III proceeding.
- MS. BOJKO: Well, I move to strike, your
 Honor.
- MR. SATTERWHITE: I don't know why.
- 13 EXAMINER PARROT: On what basis,
- 14 Ms. Bojko?

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- MS. BOJKO: I asked him if it was drafted
 for the purposes of this proceeding. He answered the
 question "no." I move to strike everything after.
 He cannot tell me or tell the Bench what the
- Commission did or did not rely upon in their Opinion and Order.
- 21 MR. SATTERWHITE: Your Honor --
- MS. BOJKO: In fact, I think the Opinion
 and Order does not say it relied on -- it denied the
 inclusion of OVEC -- OVEC costs into the rider. So
 in my interpretation, the Commission did not rely on

1 that economic development study attached to the testimony.

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MR. SATTERWHITE: If I may, your Honor? She asked -- she asked if it was created for something else. He indicated yes, and he has knowledge to know exactly what it was.

And the Orders speak for themselves, but on page 19 and 20 of that order under "Commission" Conclusion," the Commission cites figures exactly from that study. So the witness just has more knowledge than Counsel about how this was used, and I think that's appropriate for the Commission's purposes in this case.

MS. BOJKO: Well, I object to the characterizations.

16 MR. SATTERWHITE: You said you didn't know 17 where it was.

EXAMINER PARROT: Your motion to strike is denied.

Let's keep moving, Ms. Bojko.

- (By Ms. Bojko) Well, I will ask you the 0. question. Was WAA-3 drafted for the purpose of the current proceeding?
- With the clarification I provided Α. previously, it was not prepared specifically for this

1 case.

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Q. Thank you.

And WAA-3 was drafted around October,

4 2013, correct?

- A. Sounds reasonable.
- Q. The underlying data about the OVEC plants was obtained from OVEC and provided to Dr. Holliday, correct?
 - A. It was obtained from OVEC by my department and provided to Dr. Holliday, that's correct.
 - Q. Other date was retained from the Bureau of Labor and Statistics, correct?
 - A. That's correct.
- Q. Other data was taken from the U.S. Bureau of Economic Analysis, correct?
- 16 A. I think so, yes.
- Q. You didn't personally -- personally obtain or verify the underlining data for WAA-3, correct?
 - A. Certain elements of the data I did
 personally review such as the number of workers, that
 was data that was collected by my group to provide to
 Dr. Holliday. The data that you are asking about
 from the Bureau of Economic Analysis and Bureau of
 Labor Statistics, that was collected by Dr. Holliday,
 and I did not independently review that data.

Q. WAA-4 was drafted prior to October of 2014, correct?

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- A. It was prepared prior to the company's initial filing in this proceeding, that's correct.
- Q. And you didn't personally verify the underlining data for WAA-4, correct?
- A. Certain elements of the data were collected from the books and records of the company by my group to provide to Dr. Holliday similar sets of data that were collected for the OVEC units, things like coal consumption, employment and the like, were collected by my group and provided to Dr. Holliday. Other data like data from the Bureau of Economic Analysis was not collected by me.
- Q. No. I asked you if you personally verified the underlying data contained in WAA-4.
- A. Other than gathering -- having data collected by my group from the books and records of the company which was verified, other data such as data from the Bureau of Economic Analysis and Labor Statistics, I did not personally verify those elements of governmental data.
- Q. And you did not personally verify the data collected from the books of the company; isn't that collect?

A. I requested that the data be collected by individuals within my group, asked questions about what the sources were, how they collected the data. I did not go to the plants to count the employees to make sure that the books and records of the companies had the correct accounting data for those employees if that's your question, but I did ensure the data came from the company's books and records.

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- Q. And you have not used the base economic theory model in this proceeding or any other proceeding, correct?
- A. I have presented this data, as I indicated previously, in Case 13-2385 which used the base economic theory. And I presented -- it's the same analysis that's here that was prepared at my request for Dr. Holliday. So I have presented data of this fashion in previous proceedings.

The company has also presented this same economic model for use in filings in other states. Recently in Virginia related to our Clinch River refueling to gas, so we presented that data there. So it is the type of analysis we use in other regulatory proceedings.

Q. And, Mr. Allen, maybe I wasn't clear, when I say "you" in these series of questions, I am

referring to you personally, Mr. Allen, not the company.

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A. Okay. And the reason I answer that way is I'm the director of case management. So when data is presented for things like the Clinch River, it would have been done through my group and I would have been, you know, responsible for ensuring that data got pulled together.

MR. DARR: Motion to strike. There was no question pending.

MR. SATTERWHITE: I think there was, your
Honor.

MR. DARR: Read the record.

MR. SATTERWHITE: Actually, she was stating -- actually, she was making a speech in which she was stating why he was giving his interpretation. So she was giving an interpretation of what she was intending to say and he was saying why he was answering the same.

MR. DARR: The cross-examiner is entitled to explain the nature of her question. There was no pending question in regard to that explanation.

EXAMINER PARROT: I am going to deny the motion to strike the answer. There wasn't a question pending, but I would like you to get around to a

question, Ms. Bojko. Did you have one in there? 1 2 MS. BOJKO: I was providing 3 informational -- defining a term used in my questions 4 so that the witness could respond appropriately. So I will ask the question with that clarification 5 6 again. 7 (By Ms. Bojko) Mr. Allen, you personally have not used the base economic theory model in this 8 9 proceeding or in any other proceeding, correct? 10 And with the definition you gave me 11 previously, I have used this analysis in prior 12 proceedings which would be the 13-2385 proceeding. 13 MS. BOJKO: Okay. Your Honor, may I 14 approach? 15 EXAMINER PARROT: You may. 16 0. Turn to page 285, please. Starting on line 15. "Question." Are you there? 17 18 Α. Yes. 19 "Question: Give me one minute. I think Q. 20 that's all I have." 21 "I guess just one final question, 2.2 Mr. Allen. You have no independent knowledge of the 2.3 base theory model that Dr. Holliday used for the 24 economic impact analysis; is that right?" 25 "I have not used the base economic theory

model that Dr. Holliday employed in this case on my behalf or for me."

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Could you also turn to page 287, please.

Question on line 7. "But you personally haven't

performed this for any other proceeding? You said

you didn't perform it for this proceeding. You

haven't performed the model for any other proceeding;

is that right?"

"Answer: That's right. The analysis was performed at my request."

MR. SATTERWHITE: Objection of improper impeachment. I think this is consistent with what the witness stated already.

MS. BOJKO: Your Honor, I think it's very inconsistent and the record can speak for itself.

EXAMINER PARROT: I am going to overrule the objection.

- Q. (By Ms. Bojko) Mr. Allen, you are not an expert in the base economic theory model, correct?
- A. I am not. But if I can clarify what was in the transcript to provide the answer before that the counsel ignored. It states we have utilized --

MS. BOJKO: Your Honor, there is no question pending.

MR. SATTERWHITE: The witness is entitled

to finish his answer.

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MS. BOJKO: He is going back to a different question and finishing an answer.

MR. SATTERWHITE: Counsel is 5 misrepresenting what is in the deposition. 6 witness is trying to make sure the Bench is aware of 7 that.

> MS. BOJKO: I read the words and that --EXAMINER PARROT: All right, everybody.

Please answer the question that was posed Do you need us to reread it? to you.

THE WITNESS: Yes, please.

(Record read.)

- That's correct. Α.
- You did not know what industries Ο. Dr. Holliday included in the basic sector, do you?
- Α. I do not.
- 18 You also do not know what industries Ο. 19 Dr. Holliday included in the non-basic sector, do 20 you?
- 21 No, but those industries were provided to 2.2 the parties in the -- in the workpapers that were 2.3 provided.
- 24 MS. BOJKO: Your Honor, I move to strike 25 everything after "No" starting with the word "but."

Not responsive to my question.

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MR. SATTERWHITE: Your Honor, I believe she was asking what was included and the witness is saying what it was.

MR. MICHAEL: Objection, your Honor, that is not what she asked. She asked if he knew what industries are in the non-basic sector. He says no. She asked him if he knew what industries were in the non-basic sector. He said no. She didn't ask him what the industries were; she asked if he knew what they were.

MR. SATTERWHITE: I appreciate the emotion, your Honor, but the witness is trying to make sure the Bench is understanding and through this voir dire what was included in this. Trying to marginalize it and say this was included one place when it was in the workpapers is inappropriate and is a misrepresentation of what was provided in this case. I thought we were trying to get to what's accurate.

MS. BOJKO: No. We're not --

MR. OLIKER: The voir dire goes to personal knowledge, not --

MS. BOJKO: Right. It's voir dire. It's not cross-examination. It's voir dire. Completely

1 different, Counsel.

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EXAMINER PARROT: Motion to strike is denied.

Q. (By Ms. Bojko) Okay. Let's turn to page 202 of your deposition, please, sir.

MR. SATTERWHITE: At this point, your Honor, I will ask you to make sure Counsel is using the deposition properly. I don't believe there was a previous question that she was trying to use the deposition to impeach with.

MS. BOJKO: I can use the deposition to impeach the witness; that's the very point of the deposition.

MR. SATTERWHITE: Right, your Honor. But there was no question pending before that she would then be moving to the deposition.

EXAMINER PARROT: All right. Let's see what she is referring back to, I guess, before we get there.

MR. SATTERWHITE: Thank you.

Q. (By Ms. Bojko) Line 20, "Question: Do you know how Dr. Holliday decided which industries" -"Do you know how Dr. Holliday decided which industries to include in the basic sector?"

"No."

You do not know if Dr. Holliday categorized the industries by SIC code for purposes of the model, do you?

- A. That's correct.
- Q. And you do not know if Dr. Holliday categorized the industries by NAICS code for purposes of the model, do you?
 - A. That's correct.
- Q. And what level -- you don't know what level of NAICS code was the calculation performed at, do you?
- 12 A. I do not.

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- Q. And you don't know what percentage of a given industry was assumed to be in the basic sector, correct?
- 16 A. I do not.
- Q. And you don't know what percentage of a given industry was assumed to be in the non-basic sector, correct?
- 20 A. That's correct.
- 21 Q. And you don't know which location 22 quotients were utilized; isn't that correct?
- 23 A. That's correct.
- Q. And you have no independent knowledge of the specific elements included in the base economic

theory model used by Dr. Holliday for his economic impact analysis, correct?

THE WITNESS: Can you reread that question, please?

(Record read.)

A. That's correct.

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- Q. Exhibit attached -- Exhibit 7 attached to WAA-3 and Exhibit 30 attached to WAA-4 set forth the formula or components of the model, correct?
- A. That's correct, and that was what I was describing previously.
- Q. And Exhibits 7 and 30 were created by Dr. Holliday, correct?
 - A. They were.
- Q. And isn't it true that you did not review the Krumme Report cited in the studies regarding multiplier divisions and regional economic base theory prior to drafting and filing your testimony and filing these studies?
 - A. That's correct.
- Q. And isn't it true that you did not review the Schaffer reports cited in the studies regarding regional economic base theory and location quotients prior to drafting and filing your testimony and filing the studies?

- A. That's correct.
- Q. Do you know whether economic base models focus on the demand side of the economy?
 - A. I do not think they do.
 - Q. Isn't it true economic base models ignore the supply side or the productive nature of investment and thus are short run in approach?
 - A. I don't know.
 - Q. Have you ever used the IMPLAN model?
- 10 A. I have not.
- 11 Q. Do you know what the inputs of the IMPLAN model are?
- 13 A. I do not.
- 14 Q. Is the IMPLAN model an input-output model?
- 15 A. I don't know.
- 16 Q. Is the IMPLAN model a fixed-coefficient
- model?

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- 18 A. I don't know.
- Q. Prior to drafting your testimony did you read "A Case for Coordinating Economic Development
 Planning With Energy Planning" by Lord and Ruble, in
 "South Carolina Journal of International Law and
- 23 Business"?
- 24 A. I did not read that specific document.
- 25 Q. Prior to drafting your testimony, did you

read "Factoring Energy into a Location Decision" by Buelow and Trkulja, in "Area Development Magazine"?

- A. I did not read that specific article.
- Q. Have you published any books, treatises, dissertations on economic development theory?
 - A. I have not.

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- Q. Have you published any books, treatises, dissertations on economic development studies and the underlying methodologies and procedures employed in those studies?
 - A. I have not.
- Q. Have you compared and contrasted different methodologies and procedures employed by various economic development models?
 - A. I have not.

MS. BOJKO: Your Honors, at this time I move to strike WAA-3, WAA-4, and the associated testimony beginning on page 11, line 3, through page 12, line 14.

Under the Ohio Rules of Evidence 702
through 705, in order for a witness to provide expert
testimony in a subject matter, the expert witness
must first qualify as an expert in the subject matter
area in which he intends to offer an expert opinion.
Thus, the witness must be competent in the subject

matter, meaning that the witness has to be qualified through knowledge, skill, practical experience, training, education, or a combination of these factors.

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Minimally, the expert witness must know underlying methodology and procedures employed and relied upon as a basis for the opinion. The background knowledge must include state-of-the-art technology, literature review, and experience culminating in an opinion based upon a reasonable degree of certainty.

As was demonstrated through the voir dire, your Honor, while Mr. Allen is an expert in many areas, he does not qualify as an expert in economic development, economic planning, regional or state economic development. Mr. Allen does not have formal education or training in economic development, economic theory, or economic planning. He has not studied economic development. He has not taught classes on or authored reports or literature on economic development. He has not analyzed different methodologies or procedures employed by different economic development models to offer an opinion on the studies attached to his testimony.

Further, he has not authored the economic

reports attached to his testimony as WAA-3 and WAA-4. None of the positions that he has held have been in economic development and, therefore, he lacks skill or practical experience in the specialized field of economic development studies.

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Additionally, the reports, both WAA-3 and 4, are hearsay and should be stricken as hearsay.

Mr. Allen did not draft the reports and only has knowledge of certain aspects of the reports from conversations from another person which is hearsay. He has had conversations with another person, a non-witness in this case. He does not have independent knowledge of the model used or many of the assumptions. We have no availability to ascertain the truth of the statements asserted therein. We cannot cross-examine Mr. Holliday on those assumptions.

Furthermore, Exhibit 7 attached to WAA-3, and Exhibit 30 attached to WAA-4 contain hearsay within hearsay; prohibited under Rule 802. The reference to work done by Mr. Krumme and Mr. Schaffer is inappropriate and should be stricken as they are not present to be cross-examined and the assumptions that they used that Dr. Holliday relied upon cannot be explored on cross-examination. We also have no

ability to ascertain the truth of the statements or even that they exist.

One of the links in the Exhibit 7 and Exhibit 30 for the Krumme reference is a nonworkable link. We cannot cross-examine Dr. Holliday, Mr. Allen, Mr. Krumme, or Mr. Schaffer on any of the assumptions contained in the economic base theory model.

Consistent with Commission precedent in Case No. 14-1297-EL-SSO, the hearsay and the hearsay within hearsay should be stricken as a matter of law.

Thank you.

MR. DARR: IEU would join in the objection.

MR. MICHAEL: OCC joins.

MS. HENRY: The Sierra Club joins in the objection as well, your Honor.

MR. OLIKER: As would IGS.

MR. SETTINERI: RESA, PPP, Constellation, Exelon, and EPSA also join in the motion to strike.

MS. FLEISHER: ELPC joins as well.

MR. DOUGHERTY: OEC and EDF join as well.

MR. SATTERWHITE: AEP Ohio does not join,

your Honor.

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25 (Laughter.)

Ohio Power Company Volume VII 1765 1 EXAMINER PARROT: Response, 2 Mr. Satterwhite? 3 MR. MICHAEL: Are you withdrawing the 4 testimony, is that why? 5 MR. SATTERWHITE: Absolutely not. This is absolutely valid testimony. To the extent anything 6 7 has been raised, I think it only goes to the weight of what's been attached. 8 First of all, the attachments were 9 10 prepared, as Mr. Allen did state -- I guess before I 11 get to that, your Honor, am I able to point out the 12 point that was misrepresented by Counsel in the deposition through a redirect? I will only do one 13 14 thing if that helps the Bench or I could just move 15 on? 16 EXAMINER PARROT: Go ahead, 17 Mr. Satterwhite. 18 MR. SATTERWHITE: When I objected, they 19 said I would have the opportunity. 20 VOIR DIRE EXAMINATION 21 2.2 By Mr. Satterwhite: 2.3 Mr. Allen, could you please turn to the

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deposition on page 286.

I'm there.

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Q. Do you remember the questions about whether you had used the base economic theory model before?

A. T do.

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- Q. Do you indicate on just before it was read by Counsel into the record from that, was there something you stated before that that was consistent with your answer that you provided?
- A. Yes. The question and answer starting on page 286, line 19, the question states "Strike that. Outside of the ESP -- strike that. Outside of the ESP III proceeding or the subsequent proceeding pending today, that you haven't done anything -- or you haven't utilized the model or analyzed any other plants with respect to that model; is that right?"

And my answer was "We have utilized this model in prior regulatory proceedings. The one that comes to mind is the analysis of the coal-to-gas conversion of" it states -- I think it's a correction in the deposition that I put in my errata -- that it's conversion "of the Clinch River facility in Virginia, so this model was used in that proceeding, and the analysis was performed by Mr. Holliday -- or Dr. Holliday."

Q. Thank you.

MS. BOJKO: Your Honor, that's improper impeachment. We were talking about him, not AEP using the theory. On voir dire it's about the person's qualifications, it's about the person's ability to testify as an expert witness in economic development and economic theory; none of which are applicable in this case. That is an improper redirect question on voir dire.

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MR. SATTERWHITE: Your Honor, the witness has already answered, first of all. And, second, I think it goes to exactly that Counsel has not included the full picture from the deposition consistent with what the witness had discussed earlier.

EXAMINER PARROT: All right. Can we proceed with the rest of your response,

Mr. Satterwhite, please.

MR. SATTERWHITE: Absolutely.

As the witness stated, these documents, WAA-3 and WAA-4, were prepared at his request as the director of regulatory services. He oversaw the gathering of the input data, discussed the parameters of the report with an expert, especially a tool he has at his disposal within AEP for how he is going to present things to this Commission.

The testimony at page 11, lines 8 and 15 through 16, state the analysis was performed by the company. He did provide notice in his testimony that this was performed by the company. And it's the normal course in PUCO proceedings to have a witness offer the work of the company that sponsors that.

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What's being set up here now, if we rule against this, is get ready to have, I guess, 100 witnesses, because if anybody gathers any single piece of information, we are going to have that unreasonable burden of bringing that every single person in. That's just not been the practice of the PUCO proceedings.

Here is an officer, high-ranking official in the company, coming in, sponsoring work that he had done at his direction. He is the type of executive that normally would come in and sponsor these type of things.

Third, the methodology used, I believe
Miss Bojko pointed it out on Exhibit 7 and
Exhibit 30, I don't know if your Honors have the
exhibit up there, but if you turn to that that's
actually inclusive within the document to show other
parties that are reviewing this, that they can see
exactly what was used, what was used in the

equations, the quotients that were used, the multipliers, so it's added in there. It's like a workpaper of Mr. Holliday, so that the report holds together, so that an expert that might come up or someone that might be sponsoring this on behalf of the company, someone could still review the document and see what was used in there.

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The attachments also were prefiled in October of 2014 of this initial case. That means there was almost 11 months of opportunity for discovery by all the parties and there was ample discovery provided, ample questions asked,

Dr. Holliday was identified. There's been plenty of opportunity for all these parties to understand what is in this so far.

Also, as the witness indicated, WAA-3 was already relied upon. And as I stated earlier, pages 19 and 20 of ESP III order under the title of Commission decisions, the Commission talks about these dollars, what was relied upon in the previous case. WAA-4, Mr. Allen instructed Mr. Holliday to use the same parameters so there would be consistency with what the Commission has already seen.

So to the concern that it's not appropriate for the Commission to rely upon this, the

Commission has already relied upon this model in the past. It has been before it without concern; relied upon it in its order. And the fact that WAA 4 was done in the same manner was just to be consistent with what was before. The fact that WAA-3 was prepared for the ESP III, it's obvious why, the OVEC part of this was asked for in that case and it's consistent.

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The parties had actually more than 11 months of discovery, they could have asked, and did ask questions about the model back in the ESP III proceeding as well.

So this clearly isn't hearsay, your Honor. It's a company document, a document prepared by the department that normally does this type of things by the request of Mr. Allen, and Mr. Allen was involved all along to make sure this was done properly, and he is here today to answer questions. To the extent he can't answer to the "nth" detail of what's in the base economic model, you know, that just goes to the weight of it, but it shouldn't be stricken.

Otherwise, we are changing the complete outset of how we are going to do the hearings before the PUCO.

MR. DARR: May I address this, your Honor?

EXAMINER PARROT: Mr. Satterwhite, I

agree, and I am going to deny the motion to strike. I believe Mr. Allen has demonstrated, both through his prefiled testimony as well as responses to Ms. Bojko's questions on voir dire, that he has the necessary educational qualifications.

He did testify that he has, through some of his course work, familiarity with economic development issues. He also testified, I believe, that the analysis was performed, excuse me, the analysis that's attached to his testimony as Exhibits WAA-3 and 4, that that was prepared under his direction. With that, the motion to strike is denied.

MR. SATTERWHITE: Thank you.

EXAMINER PARROT: Sierra Club?

Ms. Bojko?

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MS. BOJKO: I am going to continue. Your Honor, we would just like to be prepared to explain that we do not believe this witness qualifies on the record as an economic development or economic theorist with regard to the models that were presented in his testimony. He does not meet the three-part test of Ohio law to be qualified as an economist. I agree with you on other subject areas, but he does not meet the three-part test of Evidence

Rule 702 to be qualified as an expert witness.

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So for the remaining of my cross-examination questions, I request that he be treated as a lay witness with regard to economic development. He is not an expert in the field. He has admitted that he is not an expert in the field.

And I also request that in order to save time for this court, that all of my voir dire questions be placed into the cross-examination section of the transcript in order for me -- or, be accepted by the Bench as cross-examination in order to not have to reask all those questions that were asked on voir dire.

MR. SATTERWHITE: If I may, your Honor?

EXAMINER PARROT: You may.

MR. SATTERWHITE: I think she is just arguing with the Bench now as far as the questions coming in. I tried to object multiple times because I think many were inappropriate. I didn't get the opportunity to because I was told it was voir dire.

EXAMINER PARROT: I appreciate your offer to move things along, Ms. Bojko, but I think we are going to need to proceed through your -- I maybe didn't state that explicitly in my ruling, but I think it goes without saying, through your

cross-examination today as well as briefing in this matter you will be able to raise these issues, and I think that's the proper context in which you need to do that. So I think we will need to go through those questions again to make sure the company has the opportunity to object to the extent they may not have done that already in the voir dire process.

MS. BOJKO: Thank you, your Honor.

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CROSS-EXAMINATION

By Ms. Bojko:

Q. Mr. Allen, again, the first series of my questions are talking about you personally, your personal experience and knowledge, and I am not referencing AEP when I use the word "you" in the first section. I will inform you when I switch over to speaking of AEP the company or your department.

MR. SATTERWHITE: Your Honor, I'll object to that instruction because I believe the witness is here representing AEP Ohio, and based on what we already talked about today, his views are on -- not just himself but AEP Ohio, so they are one and the same when he testifies.

MS. BOJKO: I can phrase every question, your Honor, to be "you" personally, but that's going

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to be quite cumbersome.
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MR. SATTERWHITE: Again, I think, your Honor, we're redefining how proceedings go before the PUCO. Companies bring up their executives to speak to the operations of the company as a whole.

MS. BOJKO: Your Honor, it's my cross-examination. I can define the questions as I choose.

MR. SATTERWHITE: If I may, your Honor, it doesn't make it proper, you know, because she wants to add something on there. It ignores the purpose of PUCO proceedings, I believe.

EXAMINER PARROT: Let's take it one by one, Ms. Bojko.

MS. BOJKO: All right. I don't think AEP can answer the first one.

- Q. (By Ms. Bojko) You have a Bachelor of Science degree in nuclear engineering from the University of Cincinnati; is that correct, sir?
 - A. That's correct.
- Q. And, Mr. Allen, you have a master of business administration from The Ohio State
 University, correct?
- A. That's correct.
- Q. And you began your career, sir, with AEP

while you were still in school as an engineer in the nuclear fuel safety analysis department, correct?

A. As it states on line 16 and 17 of my testimony, that's correct.

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- Q. Okay. And, Mr. Allen, you then were hired full time in that same department with AEP; is that correct?
 - A. As it states on line 18, correct.
- Q. You were then transferred to the nuclear generation group as a financial analyst, correct?

MR. SATTERWHITE: At this point, I will object, your Honor, as the witness has pointed out this is all on page 1 and 2 of his testimony. If Ms. Bojko wants to save time, that's already included and she is asking what is already there.

MS. BOJKO: Your Honor, the whole point off cross-examination is to -- is to ask the questions that we want to ask in the record and to make points in the record we choose. It's not an opportunity for Mr. Satterwhite to testify or for AEP to put in what testimony they feel necessary. That's what redirect is for or cross-examination of other witnesses is for.

MR. SATTERWHITE: If I may, your Honor, my point is it's already here.

1776 MS. BOJKO: Foundation. It's not all 1 2 here. 3 MR. SATTERWHITE: You have it. 4 EXAMINER PARROT: All right. I am going to go ahead and allow you to proceed, Ms. Bojko. 5 MS. BOJKO: Thank you. 6 7 (By Ms. Bojko) You were then transferred to regulatory pricing and analysis as a regulatory 8 9 consultant; is that correct? 10 Α. That's correct. 11 And then you were transferred to the 12 corporate financial forecasting department as a 13 senior financial analysis, correct? 14 Financial "analyst," that's correct. Α. 15 Or "analyst," excuse me. And in that role 0. 16 you were involved in long-term forecasts for AEP; is that correct? 17 18 Α. I was responsible for long-term and 19 short-term forecasting. 20 0. And the forecasts you are speaking of is 21 regarding energy, demand and response needs, correct? 2.2 That would be one element of that. It Α. 2.3 included all of the financial forecasts of the 24 company.

And you were then promoted to director of

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operating company forecasts, correct?

A. That's correct.

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- Q. Then you were transferred to regulatory services department as director of regulatory case management, correct?
 - A. Yes, that's correct.
- Q. And currently you are managing director of case management, correct?
 - A. That's correct.
- Q. And isn't it true, sir, you have not taken any specific classes on economic development?
- A. I have taken classes that included economic development elements but I have not taken any specific courses with the title "Economic Development" or with the sole purpose being economic development.
- Q. And isn't it true you have not studied specific economic impact methodologies?
 - A. That's correct.
- Q. And isn't it true you have not created -you have not personally created or constructed any
 economic or fiscal impact models?
- A. I have created economic and fiscal impact
 models for the earnings of the AEP subsidiary
 companies.

- Q. And other than general classes on economics, when pursuing your engineering degree in college or your MBA, you personally haven't specifically studied economic development methodologies and procedures for economic impact studies; is that correct?
- A. Other than as they were included in other courses I took. I have not taken additional courses beyond those -- in those degrees.
- MS. BOJKO: I'm sorry, could I have the answer reread?
- Mr. Allen, your voice is kind of trailing off at the end.
- 14 (Record read.)

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- 15 Q. And, Mr. Allen, you personally haven't taken any courses in labor economics, correct?
- 17 A. Not that I recall.
- 18 Q. And not -- you do not hold a bachelor's degree in economics, correct?
- 20 A. That's correct.
- 21 Q. You do not have a master's or doctorate 22 degree in economics, correct?
- 23 A. That's correct.
- Q. And you do not have a master's or doctorate degree in city and regional planning,

correct?

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- A. That's correct.
- Q. And you have never taught a course in economic development or economic development models, correct?
- A. That's correct.
 - Q. And you did not create the economic development reports and exhibits attached as WAA-3 and 4, you personally did not create those; is that correct?
- 11 A. I reviewed the reports, had -- I gave
 12 direction to Dr. Holliday who prepared the reports on
 13 my behalf.
 - Q. So you did not personally draft them; is that correct?
 - A. I was not the one sitting at the typewriter, typing it in, but I did review the reports and spoke with Dr. Holliday regarding those reports.
- Q. But you did not run the model; is that correct?
 - A. I did not push the button that ran the model, that's correct.
- Q. And you stated Mr. Holliday is the person responsible for running the model and drafting the

report, is that correct, Dr. Holliday?

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- A. Dr. Holliday was the individual that drafted the report at my request. He ran the models at my request.
- Q. And Dr. Holliday actually conducted the analysis underlying the reports; is that correct?
- A. A portion of the analysis, some of the analysis includes just collecting the actual employment levels at the plants and the direct economic impact, those analyses were prepared by individuals within my group. They were collected and Dr. Holliday then included those to apply the -- his model to look at the extra effects that those have as they go into the larger region beyond just the direct jobs, so the economic multipliers would have been the element that he conducted.
- Q. And Dr. Holliday --
- 18 MR. SATTERWHITE: Objection, your Honor.
- 19 I don't know if the witness was done with his answer.
- MS. BOJKO: I'm sorry. He is trailing
- 21 off. I didn't hear him.
- MR. SATTERWHITE: Just wait for a pause and watch his lips then.
- MR. DARR: Objection, your Honor.
- MS. BOJKO: Come on.

1781 1 EXAMINER PARROT: All right, everybody. 2 Mr. Allen, were you finished? 3 THE WITNESS: Yes, I had just completed. 4 Q. (By Ms. Bojko) I did not mean to cut you 5 off, sir. And I am sorry, I am reading my paper not 6 looking at your lips moving. 7 Did Dr. Holliday choose the model to be used? 8 9 Α. Dr. Holliday did choose the model that he 10 employed. 11 AEP did not run any other models and compare the data; isn't that correct? 12 13 That's correct. Α. 14 And you did not personally run the model 0. 15 or conduct the studies; is that correct? 16 I did not run the models or conduct the 17 studies, but, as I indicated, I did have input into 18 the studies, things like when we looked at OVEC and 19 looked at whether or not we would include the Indiana 20 plant in the analysis based on whether or not he had 21 any flowover effects into Ohio, I did have input into 2.2 some of that decision-making. 2.3 MS. BOJKO: Your Honor, I asked if he ran 24 the models. I move to strike everything after no, "I 25 did not run the models."

MR. SATTERWHITE: He is providing what he did do.

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EXAMINER PARROT: I believe it completes his answer.

- Q. WAA-3 was not drafted for the purposes of Case No. 14- 14 -- 14-1693, correct?
- A. It was drafted for Case 13-2385 and relied upon by the Commission, and then we utilized this same report in this filing, so it was not directly created for this case.

MS. BOJKO: Okay. And, your Honor, I move to strike. He could not tell what the Commission did or did not rely upon. That is speculation.

MR. SATTERWHITE: Your Honor, I think -- MS. BOJKO: You cannot testify.

MR. SATTERWHITE: I'm sorry. The Order speaks for itself, and what the witness is referring to, as I confirmed earlier, is something from the Commission decision under the Commission decision.

So he is referring — he has knowledge of what's in the Order, as I stated earlier, perhaps beyond what Counsel has, because those impacts of that study WAA—3 that was done for the ESP are cited in the Commission decision.

MS. BOJKO: I object to Counsel's

statements about what Counsel does or does not know.

That was not my question. He cannot -- he can state

what he believes the order says but he cannot tell

4 the Commission what the Commission said or intended

5 to say or implied upon -- relied upon.

MR. SATTERWHITE: If I may, your Honor.

We are happy to let the Commission order speak for itself and I believe the witness is just citing to a section where the Commission was speaking for itself.

10 EXAMINER PARROT: Motion to strike is denied.

- Q. (By Ms. Bojko) WAA-3 was drafted around October, 2013, correct?
- 14 A. That's correct.

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- Q. The underlying data about the OVEC plants
 was obtained from OVEC and then provided to

 Dr. Holliday; is that correct?
 - A. It was obtained by my department and provided to Dr. Holliday, that's correct.
 - Q. It was obtained from OVEC, correct?
 - A. Yes, that's correct.
- Q. Other data was obtained from the Bureau of Labor Statistics, correct?
- A. Yes, that's correct, as indicated in the exhibits.

- Q. Other data was obtained from the U.S. Bureau of Economic Analysis, correct?
 - A. That's correct.

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- Q. You didn't personally obtain or verify the data from the Bureau of Labor Statistics, correct?
- A. I did not personally verify that governmental data, that's correct.
- Q. And you also did not personally verify the data that came from OVEC and OVEC's books, correct?
- A. It was collected by my department from OVEC. I did no additional verification other than to ensure that we obtained the information from reliable sources within OVEC, that's correct.
- Q. That's correct that you didn't personally verify it; is that what you are saying "that's correct" to?
 - A. With the clarification I provided, yes.
- Q. And WAA-4 was drafted prior to October of 2014, correct?
- A. It was prepared prior to our initial filing in this case, that's correct.
- Q. And you didn't personally verify the data that was extracted from the books for the generating units owned by AEP Generation, did you?
- A. The data for AEP Generation Resources are

the books and records of the company and that's where the data came from.

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- Q. Right. You personally did not verify AEP Generation Resources' books to obtain the data; is that correct?
- A. I did not verify the accuracy of the books and records of the company.
- Q. You said "of the company." Of AEP Generation, the unregulated affiliate, correct?
- A. As an employee of the service corporation,

 I view the books and records of AEP as one entity.

 We have the same level of review and audit that's

 done of all the various books and records of the

 company. They are held in silos for who can look at

 the data but the same controls are in place for all

 those books and records.
 - Q. And I am asking if you went to AEP's Generation's book and verified the data that was used in WAA-4.
 - A. They were collected by individuals within my group to provide to Dr. Holliday for use in this report.
 - Q. So the answer is no, you personally did not verify the data; is that correct?
 - A. I did not go out and count the employees

at the plants to make sure that the number of employees at the plants matched the number of employees listed in the books and records of the company, that's correct.

Q. And you did not review the books; isn't that correct?

MR. SATTERWHITE: Objection, your Honor.

I think it's asked and answered. He's discussed what he relied upon with his staff gathering data from the books.

MS. BOJKO: Your Honor, I asked if he personally reviewed the actual books. He said he didn't go count employees. He never answered the question of whether he actually reviewed the books to know if the numbers were transposed correctly.

MR. SATTERWHITE: Because he answered question three times before of what he did do.

MR. DARR: And I would take it, your Honor, we are relying on the prior voir dire testimony based on counsel's statement?

MS. BOJKO: I know.

MR. SATTERWHITE: Not at all, your Honor.

EXAMINER PARROT: The objection is

24 overruled.

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Let's try it one more time.

- Q. (By Ms. Bojko) Do you need the question reread? Have you looked personally -- did you personally review the unregulated affiliate, AEP Generation's books to obtain or verify the data?
- A. I did not personally review the books. They were collected on my behalf.
 - Q. Thank you.

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And you are not an expert in the economic theory model; is that correct?

- A. I think you mean the economic base theory model, the answer would be correct.
- Q. Thank you.

And you do not know what industries

Dr. Holliday included in the basic sector, do you?

- A. I do not.
- Q. And you also do not know what industries Dr. Holliday included in the non-basic sector, do you?
 - A. Other than as indicated in Exhibit 30 to WAA-4, I do not have specific knowledge of that, correct.
- Q. Assuming that those non-basic sectors are provided in that WAA-4; is that correct? Is that what you are saying?
- A. That's correct.

Q. Okay.

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- A. Or in other discovery responses the company prepared in response to requests from parties.
- Q. But my question is: You do not know what industries Dr. Holliday actually included in this study; is that correct?
 - A. That's correct.
- Q. Okay. And you do not know if Dr. Holliday categorized the industries by SIC, "SIC," codes for purposes of the model; is that correct?
- 12 A. That's correct.
 - Q. And you do not know if Dr. Holliday categorized industries by the NAICS code for purposes of the model; is that correct?
 - A. That's correct.
 - Q. And you do not know the level of the NAICS code that was -- excuse me. You do not know the level of the NAIC code that was used to perform the calculation, do you?
- 21 A. That's correct.
- Q. And you don't know what percentage of a given industry was assumed to be in the basic sector, correct?
- 25 A. That's correct.

- Q. And you don't know what percentage of a given industry was assumed to be in the non-basic sector, correct?
 - A. That's correct.

- Q. And you don't know which location quotients were utilized; is that correct?
 - A. That's correct.
- Q. And you have no independent knowledge of the specific elements included in the base economic theory model used by Dr. Holliday for his economic impact analysis, correct?
- A. That's correct.
- Q. And Exhibit 7 attached to WAA-3 and Exhibit 30 attached to WAA-4 set forth the formula or components of the model you just referenced; is that correct?
- A. That's correct.
 - Q. Okay. And Exhibit 7 and 30 were created by Dr. Holliday; is that correct?
 - A. They were. His preparation of these reports were at my request, yes.
- Q. And isn't it true you did not review the
 Krumme report cited in the studies regarding
 multiplier derivations and regional economic base
 theory prior to drafting and filing your testimony

1790 1 and filing the studies? 2 Α. That's correct. 3 Ο. Okay. MS. BOJKO: Your Honor, at this time I 4 would like to mark as OMAEG 11, a web page result 5 titled "Search the Learning Web and the WWW." 6 7 EXAMINER PARROT: So marked. (EXHIBIT MARKED FOR IDENTIFICATION.) 8 9 Q. (By Ms. Bojko) Sir, do you have in front 10 of you what has been marked as OMAEG Exhibit 11? 11 Α. I do. 12 Q. Okay. Let's turn to Exhibit 7 attached to Exhibit WAA-3 attached to your testimony, 13 WAA-3. 14 sir. 15 Exhibit WAA-3. Α. 16 Exhibit 7 is page 10 of 15. Ο. 17 Α. I'm there. 18 Are you there? And do you see in the 0. 19 middle of the page it says http: backlash --20 backsplash -- //faculty.washington.edu/krumme/ 21 systems/multiplier.html? Do you see that in the 2.2 middle of Exhibit 7? I see that. 2.3 Α. 24 Q. Okay. Is Exhibit 7 identical to Exhibit 30 attached to WAA-4? 25

- A. They appear to be. I am not going to go line by line. They appear to be.
- Q. And you see the same reference to the Krumme report for a description of multiplier derivation contained in Exhibit 30 that's also in Exhibit 7?
 - A. I see that.

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- Q. Okay. So if you look at the bottom of the OMAEG Exhibit 11, do you see the same website address http://faculty.washington.edu/Krumme/systems/multiplier.html?
- A. I see typing on the bottom of page that says that.
- Q. Okay. And when you go to this page in the middle at the top, does it say "The page you tried to access may have been deactivated due to the author's inability to keep it appropriately updated"?
- A. I see that, and I see that the date of this printout is 10/4/2015, over a year after the company's filing of this exhibit. It's a web link. I have no expectation that over a period of a year that web links may change. If there was a request by the parties to get a copy of this, you could have asked us for it. So the information was valid at the time that we presented it. I am very diligent by

checking web links before I file data in cases to make sure that they work. It did at the time.

MS. BOJKO: Your Honor, may I have my question reread?

(Record read.)

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MS. BOJKO: Your Honor, I move to strike everything after "I see that." That was my question and he said he saw it on the paper.

MR. SATTERWHITE: Your Honor, if she is doing that she can move on because she's got the exhibit potentially in the record. The question was it may have been deactivated. He is explaining the context of that of here is when I filed it, so that's an explanation why that language might be there.

MS. BOJKO: Your Honor, Counsel is interpreting my questions. I asked if the document said that. I did not ask if it had been deactivated.

MR. SATTERWHITE: Your Honor, I am simply talking about what the witness said and why it fits with what the question was.

EXAMINER PARROT: Motion to strike is denied.

Q. (By Ms. Bojko) Mr. Allen, is the basic sector -- excuse me. Is the basic sector equal to the export sector?

I don't know. Α.

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- Is the non-basic sector equal to the Ο. 3 service sector?
 - Α. I don't know.
 - Isn't it true, sir, you did not review the Ο. Schaffer report cited in the studies regarding regional economic base theory and location quotient prior to drafting and filing your testimony and filing the studies?
- 10 That's correct. It was relied on by 11 Dr. Holliday, clearly.
- 12 Ο. And, sir, isn't it true that the Schaffer 13 report is from 2010?
- 14 Α. It may be. I have no way to know.

15 MS. BOJKO: Your Honor, may we approach?

16 EXAMINER PARROT: You may.

17 MS. BOJKO: May I have marked as OMAEG 12, 18 this is Chapters 1, 2, and 3 referenced in the 19 Exhibit 7 and 30 provided by the company.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Mr. Allen, do you have in front of you what has been marked as OMAEG Exhibit 12?
- 2.3 Α. I do, and I have not seen it before as I 24 indicated.
- 25 Ο. Okay. And is it -- if you look at the

bottom you can see the URL link at the bottom, does it match up with the same URL link that you provided in Exhibit 7 and Exhibit 30, http://www.rri.wvu.edu/WebBook/Schaffer/index.html?

- A. That's what it indicates on that page, that's correct.
- Q. And does it stay it is the "Regional Impact Models" document by William A. Schaffer?
 - A. That's what it's entitled, that's correct.
- Q. And does it say at the top it has a copyright date of 1999?
- A. That's the copyright indicated on this page, that's correct.
 - Q. And if you look at the first paragraph under "Regional Impact Models," the first written paragraph that starts with "Dr. Schaffer," do you see that?
 - A. I see that.

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- Q. In the second sentence, isn't it true that he has directed major industry studies for the states of Hawaii and Georgia and a province of Nova Scotia?
 - A. That's what it indicates.
- Q. And isn't it true that the economic

 basic -- excuse me. The economic base concepts

 originated with the need to predict the effects of

new economic activity on cities and regions?

- A. I don't know.
- Q. Well, let's look at page 1, chapter 3.

 It's not numbered consecutively, but it's page 1 of chapter 3.
 - A. Okay.

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- Q. Are you there?
 - A. I see that.
 - Q. And the heading says "Economic-base concepts." And it says "Economic-base concepts originated with the need to predict the effects of new economic activity on cities and regions"; is that correct?
 - A. It does state that. And my expectation would be that based on the knowledge I have from various courses we talked about before is that the impacts of existing facilities, if you remove them from a community, have very comparable effects to bringing new industry into those communities. What this is stating is this is the origin of the analysis. It doesn't say that its application is limited to just new industries coming into a community.

MR. SATTERWHITE: Again, your Honor.

She's putting a document in front of him and trying to create a perception, and the witness is saying why this fits exactly with his testimony.

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MS. BOJKO: Your Honor, I am not trying to create any perception. I am trying to ask cross-examination questions. And "yes" or "no" questions have been typically required to be answered "yes" and "no." We've experienced that in the FirstEnergy 14-1297 case. We are asking for the same treatment in this case.

MR. SATTERWHITE: Your Honor -- sorry.

EXAMINER PARROT: Go ahead.

MR. SATTERWHITE: The witness is allowed to provide context to what the answer is. Whatever connotation is being created by "yes" or "no," I don't agree it always has to be a "yes" or "no" answer. If it fits and is beneficial for the record, which is the point of having this hearing and developing that, it's appropriate for the witness to say how it applies.

MS. BOJKO: Your Honor, that is not
Commission precedent, that has not been recent
rulings by the Commission. In fairness, we expect
the same treatment that's been afforded to us and

our witnesses which is requiring witnesses to answer the questions posed to them and not requiring them to expand. That is to be saved for any redirect that counsel chooses to provide to the witness.

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MR. SATTERWHITE: And we are not over in the FirstEnergy hearing. It sounds like we are citing something that's going on on over there.

MS. BOJKO: I am citing Commission record and Commission rulings.

EXAMINER PARROT: I think if it's not clear already, Ms. Bojko, my preference is to allow the witness to explain their answer. I am going to afford the same consideration to your witnesses when they are testifying as well, and I fully will expect that you all will be expecting me to do that and I am going to do that. So I am not concerned about what's going on in the room down the hall. The Bench you have in this room is running things in this room. So the motion to strike is denied.

MS. BOJKO: We appreciate that, your Honor. We appreciate the fairness.

Q. (By Ms. Bojko) So if you read the next sentence, doesn't it say a new plant -- say "a new plant is located in our city." So this whole analysis created was for an economic activity on

cities and regions, and I am talking about the Schaffer report, Dr. Schaffer, that you cited to in your exhibit. Isn't that correct? That's what this report says. I am not talking about AEP. I am talking what this report says the study is based upon.

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MR. SATTERWHITE: Objection, your Honor.

I think if you look at the note on Exhibit 7 which is page 10 of 15 of WAA-3, this -- let me make sure I have got the right citation here. Discusses -- it's for discussion of location quotients. The question is asking a broader question, and the small amount that Dr. Holliday placed as an indicator of background for location quotient.

MS. BOJKO: Actually, your Honor, he's misrepresenting to the Bench. I am not looking at the bottom citation. I am looking at the middle citation which says "See http://www.rri.wvu.edu/WebBook/Schaffer/index.html for a discussion regional economic base theory." There's a typo. It says "for a discussion" it should say "of." It --

MR. SATTERWHITE: I withdraw, your Honor.

I was looking at the wrong cite --

MS. BOJKO: -- says "for a discussion regional economic base theory." My questions are

about economic --

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EXAMINER PARROT: Ms. Bojko, he has withdrawn his objection.

MS. BOJKO: I'm sorry. I didn't hear you.

Q. (By Ms. Bojko) There is a question pending, sir.

THE WITNESS: Can you have the question reread, please?

(Discussion off the record.)

MR. SATTERWHITE: While we are on a break, can I talk to Ms. Bojko. I don't want to say it out loud to everybody. I can say it out loud if you want.

MS. BOJKO: No. Let's see what you -(Discussion off the record.)

EXAMINER PARROT: Let's go back on the record and reread the question, please.

(Record read.)

A. So to answer your question, the study doesn't say it's based upon the statement "say a new plant is located in our city." What it is providing in the context of this answer -- or in this paragraph is describing how the analysis is done. And so it's saying if you have a new plant, you have to look at all the indirect effects. It's not saying that the

analysis is limited in its application to new plants. What it is saying when you look at the impact of a plant, you have to go beyond just that plant to see how it impacts the community.

- Q. Right. And you said you didn't read this report; isn't that correct?
- A. I am reading it here and interpreting it for you as we sit here.
- Q. Have you read it before? So have you read it from start to finish and you can understand what the report says?
- 12 A. I have not read the report from start to
 13 finish but I have --
 - Q. Thank you.

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- A. -- addressed things like this in other courses I have taken, so I understand how to read and interpret reports like this.
- Q. Okay. And you -- and it does say that the economic base concepts originated with the need to predict the effects of new economic activity on cities and regions; is that correct?
- A. It states that's where they originated, not where their application is limited, that's correct.
- Q. Right. And you do know that this report

was created during the Great Depression, do you not? This theory, the economic base theory?

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- A. I don't know what year it was created.
- Q. Isn't it true that this was created -- the economic base theory was created in the 1930s?
- A. The time period that a theory was developed doesn't influence its accuracy, the fact that it still exists today, even though it was developed in the 1930s, tells me it has some support and staying power.
- Q. But you haven't spoken to any economic -economic development experts to verify that they
 actually use this report beyond Dr. Holliday, have
 you?
- A. I have reviewed, in the last month or so, a document by the forest service that utilizes this model and says it still has value today, this type of model.
- Q. Prior to filing your testimony in this case, you had not reviewed that document that you just referenced; isn't that true?
- A. That's correct because I relied upon the economists that work in our company to recommend an approach that was both transparent and reasonable for use in regulatory proceedings and this is the one

they recommended.

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Q. And going back to this economic base theory model being developed during the Great Depression in the 1930s, that is why the theory was what it was, to focus on the prediction of the effects of new economic activity on cities and regions; isn't that correct?

MR. SATTERWHITE: I will object now. Are you asking something about this document or are you asking about the model in general? Because the witness stated earlier --

MS. BOJKO: Your Honor, the question -MR. SATTERWHITE: The objection is the
witness reading it on the stand. He relied on
Dr. Holliday who gave the background. So if she
wants him to read the entire book and then discuss
what's intended by this book; he can do that. I
haven't objected yet but -- because she accosted him
earlier for saying you are just reading that now, and
now she is asking questions again about what it
means. I think it would be appropriate to make it
clear for the witness.

MS. BOJKO: I was actually talking about the economic base theory model because this particular document, Counsel, was not created in the

1930s as we have pointed out. It has two different creation dates, 1999 and 2010, depending on where you obtain it from. So it was not created in the 1930s.

So my question was about the economic base theory that the witness is the sponsoring witness to testify to. So he can answer if he knows. If he doesn't know, then he doesn't need Counsel testifying for him or interjecting objections that aren't true objections under the Ohio Rules of Evidence.

MR. SATTERWHITE: Your Honor, all I asked for was a clarification of what she was talking about.

EXAMINER PARROT: And I think she's clarified.

So let's answer the question, please,

Mr. Allen.

THE WITNESS: I apologize. I am kind of lost.

EXAMINER PARROT: I don't doubt it. So we will reread it.

21 (Record read.)

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A. I wasn't around in the 1930s and I don't know what the genesis for developing this approach was.

Q. And you are not an economic expert that

has studied this economic base theory model prior to -- or in your education; isn't that correct?

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A. I am not an economist but the economic base theory model and approaches like this are very basic in their nature to understand what's happening. What they are trying to do is look at how employment in a facility like a manufacturing facility or a power plant has impacts beyond just the direct impact of those employees.

We all know that when an employee works at a power plant, he earns a wage, he takes that wage, and he spends it in service industries within those communities. That has a multiplier effect. That's what the economic base theory is doing is trying to understand that when you have one employee working at a power plant or any other type of facility, that the dollar doesn't just stop there, that you have to look at the downstream effects on the economy. That's what this is doing.

MS. BOJKO: Your Honor, can I have my question reread? I asked him if he studied this in his education. I did not ask him about the plants of -- that are subject to the PPA. We will get to that. I asked him if he studied this particular model in his education.

1805 1 THE WITNESS: And I apologize. What I was 2 trying to explain was how my knowledge fits for my 3 education. 4 MR. SATTERWHITE: Your Honor, I believe 5 what Mr. Allen was saying was, based on his 6 education, how he would explain the model. 7 EXAMINER PARROT: And I am going to allow the answer to stand. I think the question was broad 8 9 enough --10 MS. BOJKO: Okay. 11 EXAMINER PARROT: -- in his responses. 12 MS. BOJKO: Are you done? 13 EXAMINER PARROT: Yes. Thank you. 14 Q. (By Ms. Bojko) In your formal education 15 did you study economic base theory model? 16 And I think I've explained this. 17 didn't discuss this specific model but the concepts that are analogous to this model are things that are 18 19 discussed in MBA programs across the country and it was discussed in my program. 20 21 MS. BOJKO: May I have one moment, your 2.2 Honor, for citation? 2.3 EXAMINER PARROT: You may. 24 Q. Could you turn to page 88 of your 25 deposition, please. Answers --

- A. Can you wait, Ms. Bojko?
- 2 Q. I'm sorry.

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- A. You said page 88, what line?
- Q. Yes. Line 6, question beginning on line 6. "How many different economic impact methodologies have you studied?"

"I haven't studied economic -- specific economic impact methodologies, but I am aware of general approaches to evaluating the economic impact of jobs within regions and the like."

- 11 A. I think that's what we just discussed,
 12 yes.
 - Q. And do you know whether economic base models focus on the demand side of the economy?
- 15 A. I don't know.
- Q. And isn't it true that economic base
 models ignore the supply side or productive nature of
 investment?
- 19 A. I don't know.
- 20 Q. And so they are called short-run in approach, isn't that correct?
- 22 A. I don't know.
- Q. The assumption in the studies that you performed is that the plants would continue to operate; is that correct?

- A. The assumptions that we used included two binary solutions; one, that the plants existed and ran; and one, that they didn't run. So we looked at the impacts of the plants not existing.
- Q. Well, you looked at the plants, the wages and the coal and the fuel as if the plants were still running; isn't that true?
- A. That's the economic impact on those communities today, that's correct.
- Q. And the model is a snapshot of one point in time; isn't that correct?
- A. Yes.

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- Q. You did not look forward and evaluate the economic impact of the units in future years, correct?
 - A. I didn't think it was necessary because my belief is the economic impact would be comparable.
 - Q. Did you consider any of the new future generating facilities that were going to be built in the model?
 - A. It would not have been appropriate to include in this model so I did not include that.
- 23 Q. The model assumes that employment levels remain constant; isn't that true?
- 25 A. The models are based on current employment

levels so they don't assume changes over time.

- Q. If could you turn to page 270 of your deposition.
 - A. Which line, please?

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Q. 17. "I broke up my question to make it clear for you" is the question. "I'm sorry. I'm asking, do you know -- are you assuming that employment levels remain constant in the model?"

"Answer: This model isn't evaluating the economic impact of the units in the individual future years. It's identifying the economic impact of these units today based on -- or in 2013, based on the jobs that existed at the point in time." Did I read that correctly?

- A. It appears you did.
- Q. And your analysis -- strike that.

So the October, 2013, was the date for the OVEC study; is that correct?

- A. That sounds correct.
- Q. And then you used October of 2014 as the date for the Pennsylvania units; is that correct?
- A. Probably would have been slightly ahead of that because we filed on October 1, but approximately that date, that's correct.
- Q. Could you turn to 274, please. Line 24

page -- "Question: Page 1. When did Dr. Holliday
prepare this report?"

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"Answer: This would have been prepared sometime prior to October of 2014. I don't recall the exact date." Did I read that correctly?

- A. I think that's exactly what I testified to just now.
- Q. And for the impacts to be valid in any future years, the 2013 employment revenue coal mining data for OVEC, and the 2015 data for the PPA units would have to remain constant; is that correct?
- A. No, because what we are trying to do is look at the impact to those communities from today's date, to what the impact would be if those jobs were removed from those communities.

So if those jobs are removed a few at a time, gradually, as we shut a plant down, the end result is what we are looking for. So what he wanted to say, today, this is the employment, and when you take them away, this is the economic impact. So knowing the status at an intermediate time isn't necessary to understand the economic value of these plants to their communities.

Q. Right. But if you wanted to know the economic impact at a future time, you would have to

rerun the model based on the future data; isn't that correct?

- A. No, because the premise, as I described, is as compared to today.
- Q. You just testified that you're not looking at future years, that this model was done for one point in time and you are not projecting future years; isn't that correct?
- A. Maybe I am not being clear. The model looks at the economic impact of these plants on the communities today. If those plants no longer exist, that impact goes to zero. So the impact in any future year is that they have zero economic impact. Today they have an economic value to those communities as I have stated in my testimony.
- Q. Well, the data is from 2013 and '14; is that correct?
 - A. That's correct.

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- Q. So you are looking at what the economic impact of the 2013-'14 data as it exists today; isn't is that right?
- A. Well, it's the data that existed at the time we made the filing so it's the employment levels and the consumption in those years.
 - Q. And that would change over time. If you

look -- if you go out to 2019, that employment level would have changed, the fuel usage would have changed, the economics would have changed; isn't that correct?

- A. If I am changing the analysis to say what's the impact of shutting down the plants in 2020 as compared to the economic value they provide in 2019, that's a different analysis. The analysis that we presented here is what's the economic impact of shutting down the plants in a future year as compared to the value they provide today.
- Q. And isn't it true the economic base theory model makes gross assumptions?

MR. SATTERWHITE: Objection, vague.

MS. BOJKO: It's actually -- yeah, it's actually an economist term, your Honor. It's not vague. It's a term of art used by economists in the economic base theory model.

EXAMINER PARROT: The objection is overruled.

A. I don't know.

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Q. And it -- and this model only divides economic activity into two sectors and doesn't compare relationships or regional economies; isn't that correct?

- A. I think there's two questions there. The first question is does it look at two sectors. I think the answer to that is yes. And the second is does it look at differences in regional economies, and I don't know.
- Q. And the economic model that you used did not look at whether employees could find different jobs in the region or in Ohio if the plants did, in fact, retire, correct?
- A. It wouldn't have been appropriate to do that so we cannot include that.
- Q. In looking at WAA-4, page 1, are you there?
 - A. I'm there.

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- Q. Isn't it true that the report looked at the total number of employees for the AEP Generation units regardless of where they reside? Excuse me, let me rephrase that question. I move to strike that question.
- Isn't it true -- excuse me. The economic development report that you provided looked at the total number of employees for the AEP Generation units regardless of where the employees reside; isn't that correct?
- A. I would have to look at the details

because I know when we looked at the OVEC units, we isolated the employees between the Indiana employees and the Ohio employees. And these plants I know are a little more central in the state, maybe -- may have less overflow into neighboring states.

- Q. Could you look at page 275 of your deposition.
 - A. I'm there.

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Q. If you look at the question on 15 "Regardless of where they" live -- "reside?"

The answer: I'd have to look at the underlying data but it appears that that's total workers. It doesn't limit those as workers employed in the State of Ohio." Did I read that correctly?

- A. I think that's what I just stated.
- Q. And isn't it true that there is, in fact, an AEP generating unit in Jefferson County which is on the border of Pennsylvania and Ohio?
 - A. The Cardinal plant in Brilliant, Ohio.
- Q. Right. Is located in Jefferson County which is on the border of West Virginia and Pennsylvania; isn't that correct?
- A. I apologize. My knowledge of where Jefferson County is is a bit limited.
 - Q. It's on the right side of the map you

provided on page 10 of 50 in Exhibit 1 to WAA-4.

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- A. It doesn't identify Jefferson County on there. I apologize.
- Q. So you don't know that the Cardinal plant is located in Jefferson County where the Sammis plant is located?
- A. I know it's located in Jefferson County because that's what it states. I just don't know where Jefferson County is on the map specifically. I assume it's on the Ohio River.
- Q. And on your map on page 10 of 50, it's a fair assumption that the Cardinal region that you have highlighted that is -- that is affected by the impacts of your study, borders the states of Pennsylvania and West Virginia?
- A. It does, and that's one of the factors that's included in the economic study is that it looks at leakage of dollars that enter a community and how they exit those communities. So when we look at state impacts for the State of Ohio for plants that sit on the borders of those states there is going to be more leakage out of the Ohio economy, and they will have a smaller impact on Ohio than one that would be located, say, the Conesville plants that's located much closer to Columbus which is central to

the state.

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- Q. And that's why you wouldn't want to do an economic development study that would include the total number of employees regardless of where they lived; isn't that correct?
- A. No, that's not correct. What I was indicating is you have to look at how those dollars leak out of the state and that's one of the factors that gets included in this study.
 - Q. And the dollars --
- A. That's why, for instance, when we looked at the OVEC units and we looked at Clifty Creek that's in Indiana, one of the questions we asked, is there leakage into the State of Ohio because those employees reside somewhat close to Cincinnati.

But what we determined when we looked at that, they were just a little too far away and those counties typically don't have employees that would be residing in Ohio or traveling much to Ohio to spend their dollars so we limited that analysis. So that's the same type of analysis we are doing is making sure that we limit the state impact to those dollars that stay within the state.

Q. All right. And dollars can be spent out of the state; isn't that correct?

- A. Absolutely.
- Q. And isn't it true that you don't know what criteria was used to determine the predominant economic impact of the region?
- A. That's correct. I would have relied on Dr. Holliday for that.
 - Q. And Exhibit 35 of WAA-4, line 8.
 - A. I'm sorry. Which exhibit?
- Q. 35.

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- 10 A. Okay. I'm there.
- Q. Isn't it true that line 8, state wage and salary payments was not used in the calculation performed on Exhibit 35?
- 14 A. That's my understanding.
- 15 Q. And let's go -- oh, strike that.

And as I understand the studies in the
exhibits, you looked at numbers -- excuse me.

Dr. Holliday looked at numbers around wages of the

- plant employees, coalminers, and added a state employment multiplier in order to get the number and wages of indirect suppliers; is that correct?
- A. That's a long question but that sounds correct, yes.
- Q. And you did not consider the effects that an increase in electricity prices would have on

manufacturing and productivity if the PPA rider was a charge; is that correct?

A. That would not have been an element of this analysis.

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- Q. And you didn't analyze the effect that increase in electricity prices would have on a manufacturer's decision to reinvest in their own business or in the community if the PPA rider was a charge, correct?
- A. We did evaluate the price-stabilizing benefits of the PPA rider and that that has a -- generally viewed as a beneficial impact on employment and jobs in a state, so we considered that. We didn't do a quantification of that impact.
- Q. And the model did not analyze the effect that an increase in electricity prices would have on a manufacturer's decision to reinvest in the Ohio economy if the PPA rider is a charge; is that correct?
- A. Again, maybe we are confused here. This analysis looks at the economic benefits of these plants. It doesn't look at the economic benefits of the PPA or the PPA rider. The PPA rider is addressed separately and that's included in the exhibits of Company Witness Pearce. He describes what the

economic benefit of the PPA rider is.

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- Q. I am actually just asking you what the model either looked at or didn't look at. So the model, as you've with agreed me, did not look at the effect an increase in electricity prices would have on a manufacturer's decision to reinvest in the Ohio economy; is that correct?
- A. It's not a question of whether it included it or not. It's not something that you would ever included in this type of model. It's not designed to do that and that wasn't its intent.
- Q. And that model also did not analyze the effect that an increase in electricity prices would have on a manufacturer's competitiveness in Ohio or the global economy if the rider turns out to be a charge for maintaining the operation of these plants; isn't that correct?
- A. I wouldn't agree with your premise that it's going to necessarily result in a charge but that wasn't the purpose of the analysis.
- Q. And is it true that the economic base -- excuse me. Strike that. He answered that.

Have you ever used the IMPLAN model, sir?

- A. I have not.
- Q. Do you know that it is a model used by

- 1 economists to predict economic development in regions?
 - Α. I don't know.
 - Q. And do you know what the inputs of an IMPLAN model are?
- 6 Α. I do not.

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- I am assume you don't know that the IMPLAN model is an input-output model; is that correct?
 - Α. That's correct.
- 10 I am assuming that you don't know that the 0. IMPLAN model is a fixed-coefficient model; is that 11 12 correct?
- 13 MR. SATTERWHITE: At this point I will 14 object. He said he doesn't know what it is, and she 15 can list 15 things that are associated with it. 16 stated he doesn't know what it is.
- 17 EXAMINER PARROT: I'll allow the question.
- 18 THE WITNESS: Can you repeat the question,
- 19 please?
- 20 (Record read.)
- 21 Α. That's correct.
- 2.2 0. And isn't it true, prior to drafting your 2.3 testimony and economic development exhibits and 24 testimony, you did not read a "Case for Coordinating 25 Economic Development Planning with Energy Planning"

by Lord and Ruble in "South Carolina Journal of International Law and Business"?

- A. I did not read that journal article.
- Q. And isn't it true you have not published any books, treatises, dissertations on economic development theory?
 - A. That's correct.
- Q. And isn't it true you have not published any books, treatises, dissertations on economic development studies and the underlying methodology and procedures employed in those studies?
 - A. That's correct.
- MS. BOJKO: Your Honor, I am at a subject change if the witness is in need of a break.
- MR. SATTERWHITE: It's been two hours.
- 16 EXAMINER PARROT: Let's take a 10-minute
- 17 break.

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- 18 (Recess taken.)
- EXAMINER PARROT: All right. Let's go back on the record.
- 21 Ms. Bojko.
- MS. BOJKO: Thank you, your Honor.
- Q. (By Ms. Bojko) Mr. Allen, let's turn to the PPA rider that the company's proposing in this case.

A. Yep.

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- Q. The Commission approved the PPA rider mechanism in the ESP III case; is that correct?
 - A. That's correct.
- Q. And the Commission did not approve the specifics around the rider as to whether it would be adjusted annually or quarterly; is that correct?
 - A. That's correct. That's my understanding.
- Q. And the company's proposal is that it would be adjusted annually; is that correct?
- A. The company's original proposal is an annual true-up, but as I indicate in my testimony on page 9, line 11, that the company is up -- is open to updating the rider on a quarterly basis.
- MS. BOJKO: Okay. And, your Honor, may I have marked as OMAEG 13, OEG Interrogatory 2-002.
- 17 | EXAMINER PARROT: So marked.
- 18 (EXHIBIT MARKED FOR IDENTIFICATION.)
- Q. Mr. Allen, do you have in front of you what has been marked as OMAEG Exhibit 13?
 - A. Yes.
- Q. And does that appear to be an interrogatory response of the company to OEG

 Interrogatory 2-002? Did I state that wrong? Let me strike that.

Does it appear to be an interrogatory response from the company to OEG, titled "OEG Interrogatory 2-002?

A. Yes.

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- Q. And doesn't this interrogatory state that the costs or credits associated with the PPA rider units would begin flowing through the PPA rider October 1, 2015?
- A. That was the company's proposal based on the schedule we were hoping to have in this proceeding, yes.
- Q. AEP is not intending to have an effective date of the rider prior to a Commission order; is that correct?
 - A. Oh, absolutely, that's correct.
- Q. And the company is not intending to go back and make the rider effective October 1 after the Commission issues an order in this case, assuming that the Commission approves such a rider with -- populated with dollars?
- A. That's correct. The rider would be prospective based upon the implementation of the PPA itself.
- Q. And on page 3 of your testimony you refer to the Apples to Apples chart. Do you see that?

- A. No. You will have to give me a line number. You said page 3?
- Q. I'm sorry. Page 6, please, bottom, beginning on line 18.
 - A. Yes, I see that.

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- Q. The Apples to Apples chart that you reference on page 6 of your testimony only provides residential offers and maybe a few small commercial offers; is that correct?
- A. The analysis related to residential offers, but the Apples to Apples website does also include some commercial offerings but my analysis was limited to the residential offerings.
- Q. Okay. And other than the few limited small commercial offers on the Apples to Apples chart, it does not provide offers for most commercial customers; isn't that correct?
 - A. Yes, that's correct.
- Q. And it is also not an inclusive list, is it? The Apples to Apples chart is not an inclusive list of every offer out there; is that correct?
 - A. I don't know.
- Q. And you did not review commercial customer contracts as you were preparing your testimony; is that correct?

A. That's correct.

- 2 Q. And you did not review governmental aggregation contracts either; is that correct?
- A. I have reviewed governmental aggregation contracts.
- MS. BOJKO: Your Honor, may I have marked as OMAEG 14, Ohio Power Company's response to ELPC-INT-2-010?
- 9 EXAMINER PARROT: So marked.

 10 (EXHIBIT MARKED FOR IDENTIFICATION.)
- 11 Q. Mr. Allen, do you have in front of you
- what has been marked as OMAEG Exhibit 14?
- 13 A. I'm sorry, state that question again. I
 14 was trying to read the response.
- Q. Do you have in front of you what was marked OMAEG Exhibit 14?
- 17 | A. I do.
- Q. And you are the party responsible for this?
- 20 A. I am.
- Q. Does this interrogatory response say that
 the analysis that you performed was not based on
 governmental aggregation programs? It was only based
 on the Apples to Apples page regarding direct
 residential retail offerings?

A. That's correct.

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- Q. Doesn't it also say that governmental aggregation offers are not available to the majority of residential customers in the AEP service territory; is that correct?
- A. That's correct. I think my memory is about 8 percent of AEP Ohio are served under governmental aggregation.
- Q. And that's based on your understanding of what provisions of GAGs are out there today; is that correct?
- A. No. What the analysis that I talk about that was in response to this discovery request deals with the analysis I did which looked at direct residential offerings on the Apples to Apples website.

In response to your other question, what I am stating is that we have looked at governmental aggregation offerings, but those aren't included in this analysis. They are separate.

- Q. Right. And I was saying your understanding of the market today for governmental aggregation programs is based upon your belief. It's not filed as part of this case; is that correct?
 - A. That's correct. It's was based upon my

review of docketed governmental aggregation programs.

Q. Page --

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A. PUCO docketed, for clarity.

MS. BOJKO: He paused and his lips stopped moving, so I apologize.

THE WITNESS: You're fine.

MR. SATTERWHITE: Thank you for watching.

- Q. Let's turn to page 6 of your testimony.
- A. I'm there.
- Q. On lines 8 and 9 you state that the PPA rider will have no impact on the SSO auction; is that correct?
 - A. Yes, that's correct.
 - Q. And that's because the PPA rider will be a charge or a credit on top or additional to the customer's fixed rate established by the SSO auctions; is that correct?
 - A. Yeah, I would say separate from, yes.
 - Q. Well, if it is a charge, the customers will receive an additional charge in addition to their fixed SSO rate; isn't that correct?
- A. If it's a charge, it would be in addition
 to. If it was a credit, it would be a reduction
 from, yes.
- 25 Q. But separate, not a reduction, to their

SSO rate; is that correct?

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- A. That's correct. That's why I stated "separate from."
- Q. And also on page 6, line 9, you state that it won't have an impact on CRES providers to compete. Do you see that?
 - A. I see that, yes.
- Q. And this is a reference to competing with the SSO auction; is that correct?
 - A. That's correct.
- Q. And if a customer enters into a long-term contract with the supplier, the PPA rider will be a charge or a credit separate from and on top or additional to the customer's fixed rate established by the CRES contract; is that correct?
- A. It would be a charge or credit separate from what they receive from their CRES provider.
- Q. And, sir, you have not done an analysis to determine how favoring one generator over another by ratepayers paying for one generator's operating cost will affect the competitive market, have you?
- A. We've evaluated, and I do not believe that the PPA that the company's proposed in this case has any impact on the competitiveness of the AEP Ohio units or their impact, I'm sorry, the PPA units,

their impact on the competitive markets.

- Q. You have not done an analysis to determine how providing AEP Generation cost base rate recovery will affect the competitive market, have you?
- A. I don't believe it has any impact on the competitive market.
- Q. You are aware that the Independent Market Monitor in this case has filed testimony saying that it will actually, in fact, affect the competitive wholesale market; isn't that true?
 - A. And I believe he is wrong, that's true.
- 12 Q. And you also believe that the -- strike
 - Turn to WAA-1 of your testimony -- attached to your testimony, please.
- 16 A. I'm there.

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- Q. This is the revenue calculation for the PPA rider; is that correct?
- A. It's actually the calculation of the PPA rider credit or charge. It's not just a calculation of the revenue.
 - Q. And you're familiar with the term sheet that was attached to Dr. Pearce's testimony; is that correct?
- 25 A. I am generally familiar with the term

sheet. Dr. Pearce is the expert on that term sheet though.

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- Q. And you are also familiar with the purchase power agreement contract that was provided in discovery in this case; is that correct?
- A. Once again, I am generally familiar with it, but Dr. Pearce is the expert on that document.
- Q. Which line items on Exhibit WAA-1 contain the buyer's monthly payment, that are contained on page 2 of the term sheet or the pricing section under section 5 of the PPA agreement?
 - A. Can you reread that question, please?
- Q. Sure. Which line items on Exhibit WAA-1 contain the buyer's monthly payment, so AEP Ohio's monthly payment to AEP Generation that are determined on page 2 of the term sheet or the pricing under section 5 of the PPA agreement?
- A. It would generally be items 5 and 6 and there may be elements of line 7 as well.
- Q. And where would the rate of return fall on items 5 and 6 that's provided to AEP Generation on top of the costs of the plants?
- A. Well, first, rate of return is an element of the cost of the plants and those costs would be included generally in line 5.

- And is it your understanding that the PPA 1 Q. 2 contract would not be signed until the Commission 3 approved the prudence of AEP Ohio entering into the 4 PPA and its inclusion in the PPA rider? 5 Α. That's my expectation, yes. 6 MS. BOJKO: And, your Honors, if we may 7 May I have marked as OMAEG Exhibit 14 -approach. 8 EXAMINER SEE: 15. 9 MS. BOJKO: I'm sorry? 10 EXAMINER PARROT: 15. 11 MS. BOJKO: 15, it would be AEP's 12 discovery response to ELPC-INT-2-013. 13 EXAMINER PARROT: So marked. 14 (EXHIBIT MARKED FOR IDENTIFICATION.) 15 Ο. Do you have in front of you what's been 16 marked as OMAEG 15? 17 Α. I do. 18 Is it the company's response to 19 interrogatory of ELPC-INT-2-013? 20 Α. Yes, it is. 21 And are you the responsible party for this -- one of the responsible parties? 2.2
 - Along with counsel, yes. Α.

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And the Commission's review and access to Q. 25 the books and operations of the plant, AEP will give

- the Commission the information that is available to AEP Ohio; is that correct?
 - A. Yes, that's correct.
- Q. Could you turn to page 5 of your testimony, please.
- A. I'm there.

- Q. Lines 15 and 17. Lines 15 and 17 you talk
 about AEP Ohio filing a request "to amend its
 corporate separation plan and to allow the OVEC
 contractual entitlements to remain with AEP Ohio."

 Do you see that?
- 12 A. Yes.
- Q. And then you state that the Commission approved it on line 17; is that correct?
- 15 A. Yes.
- Q. And isn't it true, sir, that in the recent
 Opinion and Order in the ESP case issued in
 13-2385-EL-SSO on February 25, 2015, the Commission
 described the intent of the Commission's entry in the
 corporate separation docket that you mentioned in
 12-1126?
- A. You would have to refresh my memory on that.
- MS. BOJKO: Your Honor, at this time may I
 market as OMAEG 16, the Opinion and Order filed in

- 1 Case No. 13-2385-EL-SSO, et al., dated February 25, 2015.
- 3 EXAMINER PARROT: So marked.
- 4 (EXHIBIT MARKED FOR IDENTIFICATION.)
 - Q. Sir, do you have in front of you what has been marked as OMAEG Exhibit 16?
 - A. I do.

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- Q. Does that appear to be the Opinion and Order you just referenced that was issued in the ESP 13-2385 case?
- 11 A. It appears to be the initial Opinion and 12 Order, yes.
- Q. And if you could turn to page 26 of this order. Are you there?
- 15 A. I'm there.
- 16 Does this refresh your recollection that 17 the Commission described its intent with regard to 18 the corporate separation docket, on page 26, last 19 paragraph, Commission -- or the Order states "Despite 20 AEP Ohio's contention to the contrary, it was not the 21 Commission's intent, in the 'Corporate Separation 2.2 Case, ' to exempt the Company from further pursuing 2.3 the divestiture or transfer of the OVEC contractual 24 entitlement." Did I read that correctly?
 - A. I'm sorry. Which line are you on? I'm

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- Q. Page 26, last paragraph, sentence -- second sentence.
 - A. Okay.
- Q. Did I read that correctly?

 THE WITNESS: If you could reread that, so
 I can --

(Record read.)

- A. You did.
- 10 Q. And the "Corporate Separation Case" that's
 11 highlighted in the order on page 26 is the same
 12 corporate separation case that you cite in your
 13 testimony on page 5, line 17 that was lines 15
 14 through 17, regarding the October 4, 2013, filling,
 15 and the December 4, 2013, entry approving the
 16 request?
 - A. Yeah, that's correct, the sentence you read follows the sentence that concludes that this "does not preclude the company from seeking recovery of its OVEC costs in a future filing." That's what we are doing here.
 - Q. No, I am talking about the intent of the divestiture that you refer to on lines 15 and 17. I am not talking about OVEC costs right now. Do you see the intent of the divestiture language? In the

order?

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A. I do, and there is several statements in the Commission's order that recognizes that the divestiture is not a requirement, that there may be other alternatives, and as it states in the sentence towards the end of that page, it says "In light of the need to facilitate the timely completion of the corporate separation, the Commission approved AEP Ohio's request to retain the OVEC contractual entitlement, until it could be transferred to AEP GenCo or otherwise divested, or until otherwise ordered by the Commission."

When I read "otherwise ordered by the Commission" and I read we can ask for "OVEC costs in a future filing," I don't believe that the Commission is directing that the company must divest its OVEC assets.

Q. Okay. Let's turn to page 27, the first full sentence that states, does it not, "To the extent that it is necessary to do so, the Commission clarifies that our intent in the 'Corporate Separation Case' was not to direct or encourage AEP Ohio to forgo any further efforts to transfer or divest its OVEC interest. Accordingly, we direct AEP Ohio to continue to pursue transfer of the OVEC

contractual entitlement to AEP GenCo or to otherwise divest the OVEC asset." Does it say that?

A. It does.

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- Q. And doesn't it also require AEP to file a status report regarding the transfers of the OVEC assets by June 30 of each year?
 - A. It does state that.
- Q. So it does require AEP to continue to seek or pursue transfer of the asset; is that correct?
- A. My view of this is that it directs the company to pursue transfer but it doesn't direct the company to transfer the assets. Those are very different things.

And so pursuing the transfer, in my mind, means looking at the economic impact of doing that and making a decision, at the company, of whether it's something we should do or should not do and reporting to the Commission on that. It is not a clear directive that we shall divest of that. If the Commission intended the company to divest, as a requirement, the Commission would have ordered us to do so, in my view.

Q. Okay. And doesn't -- the last sentence in the paragraph say "AEP Ohio should file a status report regarding the transfer of the OVEC asset," not

efforts to transfer. It says "regarding the transfer of the OVEC asset." Isn't that true?

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- A. It's a status report on the transfer. So if there's nothing that's happened, the status report would say we have not transferred the asset. It's not a directive to transfer the asset by a date certain.
- Q. And so you -- did you not make these arguments in the ESP III case and that is directly what the Commission is responding to and saying to the extent that it is necessary to do so, the Commission clarifies that our intent in the corporate separation case was not to direct or encourage AEP to forego any further efforts to transfer or divest its OVEC interests?
- A. Yeah, I think those are two different things. Foregoing efforts to divest and directing the company to divest are very different things.

 It's looking at the entirety of the corporation and making a decision if this is a commercially-opportune time to divest of the assets or if there are other better uses for the assets. And what the company has presented here is a better use for the assets or entitlements.
 - Q. And to your knowledge did the company file

a letter on June 30, 2015, that said that the company is not actively pursuing such options?

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A. I don't recall specifically seeing the document but I know we had discussions around that and that wouldn't surprise me that we made that filing.

MS. BOJKO: Your Honor, at this time I would like to mark OMAEG 17, a document dated June 30, 2015, which is a letter to your Honor, Examiner Parrot, in Case No. 12-1126-EL-UNC.

EXAMINER PARROT: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. On page 2, isn't it true that it says
 "while AEP has not foregone any opportunities to
 divest the OVEC asset, the Company is not actively
 pursuing such options while rehearing on the issue
 remains open"; is that true?
- A. I think the statement starts with the first word of the sentence, it says "Accordingly, while AEP has not foregone any opportunities to divest the OVEC asset, the Company is not actively pursuing such options while rehearing on this issue remains open." And we are talking about the rehearing issues previously. So Case 13-2385 is still open in front of the Commission for rehearing

and we have brought -- and we talked about it in the first paragraph on page 1 --

Q. Right.

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- A. -- about some of those issues.
- Q. And to your knowledge the Commission's decision on December 4, 2013, that you cite to on line 17, that docket does not remain open; is that correct?
- A. I don't recall if it's open on rehearing.

 It may be at the Supreme Court for all I know.
- Q. You don't know.
- 12 A. I don't know if it's still open.
- Q. And isn't it true that this letter was

 filed in Case 12-1126-EL-UNC, which is titled "In the

 Matter of the Application of Ohio Power Company for

 Approval of Full Legal Corporate Separation and

 Amendment to its Corporate Separation Plan"?
- 18 A. Yes.
- MS. BOJKO: If I can have one minute, your Honor.
- 21 EXAMINER PARROT: You may.
- MS. BOJKO: Your Honor, at this time, I

 have nothing further at this time, your Honor. I

 would request, though, at this time to be permitted

 to recross assuming that there is any redirect, only

because I have to leave to attend the FirstEnergy
hearing. I wanted to reserve that opportunity right
now.

EXAMINER PARROT: Okay. Thank you.

MS. BOJKO: Thank you.

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MR. SATTERWHITE: Just to be clear that if we are in the normal flow, we are not going to stop the hearing and wait another day for recross or something, correct?

EXAMINER PARROT: The Bench in this room will coordinate with the Bench in the other room. We don't want to preclude any parties to have their rights to recross or cross, whatever the circumstances may be, in light of the fact that the two hearings are going on at the same time. We'll accommodate that and try to do it within the current day.

MR. SATTERWHITE: Like on October 27, the recross date or something?

EXAMINER PARROT: I would prefer not to do that.

MS. BOJKO: I will not come back on October 27 to recross, Mr. Allen, I promise. Thank you, your Honor.

MS. HENRY: So I just -- I probably have

1840 1 two hours, maybe an hour and a half. Do you want to 2 break early for lunch or what's your thoughts? I 3 have got a short amount. 4 EXAMINER PARROT: Let's go off the record. (Discussion off the record.) 5 6 EXAMINER PARROT: Let's go back on the 7 record, Ms. Henry. 8 MS. HENRY: Thank you. 9 10 CROSS-EXAMINATION 11 BY MS. HENRY: 12 Q. Good morning, Mr. Allen. 13 Α. Good morning. 14 My name is Kristin Henry. I represent Q. 15 Sierra Club in this matter. I want to define a few 16 terms with you before we start today; is that okay? 17 Α. Sure. 18 Okay. If I refer to the applicant in this 19 proceeding, Ohio Power Company, as "AEP Ohio," will 20 you understand what I mean? 21 Α. Yes. 2.2 0. Okay. And if I refer to AEP Generation 2.3 Resources, Incorporated as "AEP Generation," will you understand what I mean? 24

I prefer to use "AEP Generation

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Resources," that would make it easier.

- Q. I know, but I am such a -- I'm not an acronym person. Do you think we could avoid the acronym usage and just say "AEP Generation" if possible?
- A. We have another entity that has that name, so it makes it a little confusing.
 - Q. Okay. I'll see if I can convert them all.

 If I refer to American Electric Power Company simply
 as "AEP," will you understand what I mean?
- 11 A. Restate that again.
 - Q. If I refer to AEP Electric Power Company, Incorporated, the parent company, simply as "AEP," will you understand what I mean?
- 15 A. Yes.

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- Q. Okay. And if I refer to the purchase power agreement between AEP Ohio and AEPGR as the "affiliate PPA," will you understand what I mean?
- A. Yes.
- Q. And if I refer to the agreement between
 Ohio Valley Electric Corporation and the sponsoring
 companies as the "OVEC intercompany power agreement,"
 will you understand what I mean?
- 24 A. Yes.
- Q. And if I refer to AEP's request to include

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the net impacts of the affiliate PPA and the OVEC intercompany power agreement in the PPA rider as the "PPA rider," will you understand what I mean?
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- A. Generally. I would view those as two slightly different things. The PPA rider is a mechanism and the other is a complete concept, but will try.
- MS. HENRY: I'm sorry, there is a lot of commotion.
- MS. BOJKO: I'm sorry.
- MS. HENRY: Can I have the answer read
- 12 back.

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- 13 (Record read.)
- 14 Q. Is a complete concept?
- 15 A. Yes.
- 16 Q. You only hold one undergraduate degree,
 17 correct?
- 18 A. Yes, in nuclear engineering.
- Q. And your master's in business
 administration, it did not have a specific
 specialization or focus, correct?
 - A. That's correct.
- Q. And that's the only graduate degree you hold, correct?
- 25 A. Yes.

- Q. Your current position is managing director of regulatory case management, correct?
 - A. Yes, that's correct.
- Q. Okay. And you report to Richard, and I am going to probably mispronounce his name, Munczinski.
 - A. Munczinski. M-u-n-c-z-i-n-s-k-i.
 - Q. And you report to Mr. Munczinski, correct?
 - A. Yes.

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- Q. And as the manager -- as the managing director of regulatory case management, you are primarily responsible for the supervision, oversight, and preparation of major filings in the state utility commissions in and around federal -- Federal Energy Regulatory Commission, correct?
 - A. As I state on lines 12 and 13 of my testimony on page 2, yes.
 - Q. And do you oversee Appalachian Power's
 Integrated Resource Planning Report that was filed
 with Commonwealth of Virginia state that was filed on
 July of 2015?
 - A. I would have been involved in aspects of that case. It's not a major filing. Individuals within my department would have managed it.
 - Q. Okay. And do you take responsibility for the adequacy of AEP's Ohio filing in this proceeding?

A. I, along with other individuals and counsel, yes.

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- Q. And who are the other individuals who would take responsibility for the adequacy of this filing?
 - A. I would say Company Witness Vegas.
 - Q. Okay. So you and Mr. Vegas. Anyone else?
- A. Those would be the ones that would be responsible for the overall filing. Other witnesses clearly would be responsible for their elements of the filing.
- Q. Now, you, Mr. Vegas and Mr. Munczinski and counsel identify what elements AEP Ohio needed to address in its application, correct?
- A. That was the general group. There may have been others at times but that was the general group, yes.
- Q. Okay. And during your deposition you referred to that group of individuals, that included these three gentlemen plus counsel, as a "team," correct?
 - A. In a generic sense.
- Q. So if I refer to these three gentlemen plus counsel as the "team" in the general sense in the next couple of questions, will you understand

what I mean?

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- A. I may have to clarify my response, but we'll work through it.
- Q. Okay. So this team was created sometime prior to the October, 2014, filing, but you don't recall exactly when; is that correct?
- A. The team wasn't created. We are individuals that are responsible for specific areas and we work together on the filing. There is no date that a team was created.
- Q. Okay. So when these individuals plus counsel started talking about -- started talking about this eventual filing, you don't recall exactly when this group of individuals plus counsel started having those conversations, correct?
- MR. SATTERWHITE: Your Honor, I will just, a word of caution, objection, to the extent that anything involves privileged communications between counsel, I ask that we avoid those areas.
- MS. HENRY: I believe we covered a lot of this through your deposition.
- MR. SATTERWHITE: And, your Honor, just because something was covered in a deposition doesn't mean it's proper to provide in a hearing, so I just want to make sure that's clear.

- Q. To the extent you feel comfortable answering, sir.
- A. I don't recall when we had those discussions.
- Q. Okay. So it was in discussions with Mr. Vegas, and Mr. Munczinski and counsel that you first heard about the affiliate PPA and the associated PPA rider, correct?
 - A. That's where we discussed the affiliate PPA. It's in my testimony in Case 2385 as well, 13-2385.
 - Q. And your involvement began early on, so there was only the concept of the affiliate PPA and no actual term sheet developed yet, correct?
- A. That's correct.

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- Q. And your involvement was part of the regulatory team which was the team dealing with AEP Ohio and the proposal to the Commission, correct?
- A. I would have been focused on the regulatory aspects of the filing.
- Q. Now, you, Mr. Vegas, Mr. Munczinski and counsel provided direction on the topics or direction you want each witness to include in his or her testimony, correct?
- 25 A. We would have had discussions about the

list of witnesses and the overall topics that we wanted to cover in the case. So, generally, we think about the elements of a case we would want to file and then identify witnesses within the company or external to the company that have expertise in those specific areas.

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- Q. And then you would communicate that with the witnesses that you selected to present the areas identified, correct?
- A. We work with counsel to have those communications.
- Q. Now, then, the individual witnesses would have evaluated how best to support the -- support those positions, correct?
 - A. Individual witnesses --
- Q. I can refer you to your deposition on page 16.
- A. I will answer the question, please, before you interrupt. Individual witnesses would have -- we would have had discussions with them, identify what the general concept of the case is, what items we thought would be useful to include in their testimony, and they would provide input to us on ways that they thought they could support the filing.
 - Q. And this team that provided kind of this

direction on the topics or positions that you wanted each witness to include in their testimony, you gave this direction for both the October, 2014, and the May, 2015, filings, correct?

A. Yes.

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- Q. And you reviewed all the testimony that was filed in this case before it was actually filed, correct?
 - A. Yes.
- Q. As the manager -- as the managing director of regulatory case management, is it your understanding that AEP Ohio's position is that it's not required to obtain Commission approval to enter into at affiliate PPA, correct?
- A. The company is not required to -- my understanding is the company is not required to obtain Commission approval, but we are seeking Commission determination that it's prudent to enter into the contract.
- Q. Okay. So -- you are not sure whether the Commission needs to renew or reauthorize the PPA rider as a legal matter in the -- in May of 2018; is that correct?
- A. Clearly, as a legal matter, I am not a lawyer so I can't make a determination about whether

the Commission would have to approve renewal as part of the next ESP, but it's the company's expectation from a regulatory perspective that if the Commission approves entering into this contract as prudent and its inclusion in the PPA rider in this proceeding, that the Commission would continue to support its inclusion in the PPA rider and future ESP proceedings.

- Q. And you had never actually considered what would happen if the Commission discontinued the PPA rider in May of 2018, correct?
- A. That's correct.

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- Q. Because the company's proposal is that the PPA rider mechanism will continue for the term of the affiliate PPA, correct?
- A. The company's expectation is if the Commission approves inclusion of the PPA and the OVEC entitlement in the PPA rider in this proceeding that the Commission would continue to support its inclusion in future ESP proceedings, yes.
- Q. Can you refer to your Amended Direct

 Testimony on page 10. And then I am going to refer

 you to lines 19 and 20, sir.
- A. Okay.
- 25 Q. Lines 19 and 20.

A. I'm there.

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- Q. It is AEP Ohio's position that legacy costs to be recovered through the PPA rider would be accepted as part of the Commission's upfront prudence review, correct?
- A. That's the company's proposal in this proceeding, yes.
- Q. Okay. And the purpose of this upfront prudence review is to make a determination that the costs incurred prior to the signing of the contracts -- prior to the signing of the affiliate PPA and the contracts that were in existence prior to the signing of the affiliate PPA are deemed prudent and that subsequent review of those costs would not occur by the Commission, correct?
- A. That's a long question. So it's the -the proposal is that costs incurred up until the
 signing of the contract would be deemed prudent, and
 any of the contracts that were signed prior to that
 date would also be deemed prudent at that point and
 wouldn't be subject to further Commission review for
 prudence.

The Commission would still have the ability, for things such as coal contracts, to review those contracts to ensure that AEP Ohio was taking

advantage of their appropriate contract rights. So the Commission would be able to review action under the contracts that existed previously, but the actual contract that existed would be deemed prudent.

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- Q. Okay. So it's AEP Ohio's position that the Commission reviews the prudency of those legacy costs which are in those actual contracts only once during this proceeding, only once, and that's during this proceeding, correct?
- A. It's beyond just the contracts. It's all of the capital costs and the like that exist at the time of the contract signing, yes.
- Q. But that prudency review occurs only just once, correct?
- A. It happens once just as typical in most regulatory proceedings. Commissions make one determination on the prudence, because you have to understand prudence is based upon the decision-making at the time that something was entered into. And so to re-review prudence at a later date wouldn't make any sense. The Commission really needs to make that determination today.
- Q. Now, legacy costs are the existing capital costs of the units, the existing debt associated with the units, the net book value of the units, existing

contracts such as labor and fuel contracts, correct?

- A. It's all of the elements of costs that exist today and any existing contracts.
- Q. Can I refer you to your deposition on page 52, starting on line 19 and then going on to page 53 through line 19.
 - A. What were those line numbers, please?
- Q. Sure. 52, line 19, and then you can go on to the next page, line 19.
 - A. I see my responses.
- 11 Q. Yeah. So I was just going to reread the 12 question.
 - A. Okay.

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- Q. Because I understand that it was everything that's signed, but sometimes we were just trying to define those categories. So my question was legacy costs are -- exist in capital costs of the units, the existing debt associated with the units, the net book value of the units, existing contracts such as labor and fuel contracts; is that correct?
- A. It would also include retirement-related costs as we described, and I think my answer there was that it's those types of things. It's not an exhaustive list, but it's pretty close.
 - Q. Okay. But those are the main categories,

in your opinion, correct?

A. Yes.

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- Q. Okay. Now, AEP Ohio has not provided one single document that contains a complete list of the specific decisions or commitments or contracts or capital expenditures that are included in this legacy cost category, correct?
- A. In this proceeding the company's responded to over a thousand data requests, and those legacy costs and those contracts are included in the responses to those discovery requests. The company didn't go out and separately identify every legacy cost. Those exist. We provided those in discovery as we have done in this proceeding.
- Q. There is not one document that is a compilation of all of the expenses or all of the obligations that would be under that category; am I correct?
- A. There is not and I wouldn't expect there to be one.
- Q. And you don't have a specific estimate of the legacy costs; is that correct?
- A. The legacy costs are included as an element of the forecasted costs that are included in the analysis presented by Company Witness Pearce in

Exhibit KDP-2. So those legacy costs exist within that forecast.

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- Q. Okay. And I believe during your deposition you said the legacy costs create a large part of the costs in Dr. Pearce's KDP-2 cost estimate; is that correct?
- A. I don't know if I said it in my deposition, but the legacy costs, because they relate to all of the historical capital investment in those plants, would be a major component of the costs included in Exhibit KDP-2.
- Q. Okay. And can I refer you to your deposition at 53, line 20.

MR. SATTERWHITE: Your Honor, I guess I will just object and ask in the future a question to be asked instead of saying we talked about something before.

MS. HENRY: It's related. I used the term "large portion" of because I was just referring -- he said he wasn't sure if he used the term "large portion." I was just letting him know that was where the term came from.

MR. SATTERWHITE: I appreciate that, your Honor. I just don't want to get to a point where there's other conversation, inside conversation

that's not in this record that might relate to information provided.

- Q. Okay. But you would agree that the legacy costs created, as we said, a large portion of the costs in Dr. Pearce's KDP-2 exhibit?
 - A. That was my answer I just gave, yes.
- Q. Okay. All right. So I'm going to refer to Sierra Club -- to OCC Exhibit 1 in this hearing which was the Exhibit KDP-2-2 of Dr. Pearce's testimony. And I know that was from the first day of the hearing, so I brought extra copies for people.
- A. So I can keep it straight you are referring to this as OCC Exhibit 2?
- Q. Yeah. It was attached to Dr. Pearce's testimony as Exhibit KDP-2. I believe you were just referring to it, sir.
 - A. I was, yes.

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- Q. OCC had it as an exhibit in the hearing and they referred to it as an OCC Exhibit 1.
 - A. Exhibit 1. Okay. Thank you.

MR. SATTERWHITE: Just so we're clear,

it's attached to Mr. Pearce's testimony, so you can

also find it as KDP-2 to his testimony, right?

MS. HENRY: Yeah.

MR. SATTERWHITE: Got you.

Q. (By Ms. Henry) Okay. So if you look at the weather normalized case which is the base characterization, correct? Dr. Pearce projects that the costs that will flow through the PPA rider through just 2024 are \$11.6 billion; is that correct?

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A. First, I don't know that I would agree that it's a base case, because I don't know that the weather normalized cases represents the most-likely outcome of the proceeding -- or of the scenarios we have here.

The weather normalized case in the total column has several values. One is the PJM revenues, excluding PJM capacity performance, that's \$11,000,644,000; those are revenues. And then it has costs of \$11,000,613,000, for a net customer credit of \$31 million over that period.

We are going to take each one of them in turn, if that's okay with you, sir.

So I am asking right now, we are talking about the costs. So my question is looking at Dr. Pearce's KDP-2. So I would like to strike all of the elements of his answer that weren't responsive to my question.

MR. SATTERWHITE: If I may, your Honor.

She pointed him to a weather normalized case, made an assumption about that being a certain type of case, so he had to correct her on that about the base case or not. And then he was referring to the numbers on the side and what was represented to what he was looking at, so I think it's appropriate.

EXAMINER PARROT: All right. I'm going to deny the motion to strike. But let's, as we walk through this, let's kind of take it one piece at a time. I think that will help me.

THE WITNESS: Okay.

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- Q. Okay. So if we are just looking at the cost side of things, sir, and the weather -- absent the weather normalized case, Dr. Pearce projects \$11.6 billion in costs that would pass through the rider through 2024?
- A. No. The rider passes through the net, so the rider would pass through the \$31 million net.
- Q. And in that calculation the costs that would be part of that is the \$11.6 billion; is that correct, sir?
- A. That would be the cost element of the calculation, but it's not passed through the rider.
 - Q. Okay. All right. Now, if we look at the

average high and low case, that has a cost estimate of \$11.2 billion; is that correct?

- A. The line "Agreement Costs, including CO-2 tax" is 11 billion 275 million.
- Q. So AEP is requesting a prudency determination for passing through a large portion of that 11.6 or 11.2 billion dollars that Dr. Pearce estimates ratepayers would be part -- would be part of the PPA rider; is that correct?
 - A. No, that's not correct.

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- Q. Okay. I thought we just established that the legacy costs were a large portion of the costs identified in Dr. Pearce's KDP-2; is that correct?
- A. We talked about that they were a large portion of the costs that would be included in his analysis, yes.
- Q. And the costs in Mr. Pearce's analysis are -- are the costs identified in Mr. Pearce's analysis the 11.2 and the 11.6 values we just discussed?
- A. And that's where I struggle when I look at this. We talked about legacy costs. When I think about the impact of legacy costs in his analysis and being a large component, they're a large component of the starting point which is the 2016 data. As we

move forward and new capital investments are made, new coal contracts are entered into, new O&M decisions are made about spending, each one of those types of things will be subject to Commission prudence review.

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So in 2016, a large portion of the row titled "Agreement Costs" would be related to legacy costs because most of those decisions related to those costs have already been made.

As we move out in time after that, many of those decisions have not been made like -- like O&M for instance. O&M decisions are made on an annual basis. We will come up with a new O&M budget. So none of those decisions would be subject to this initial prudence review.

- Q. And do you think those O&M costs would be considered a large portion of this?
- A. O&M cost is a portion of the operation of a coal plant, absolutely.
 - Q. Okay. How much, sir?
- A. You would have to look at Mr. Pearce's workpapers, but O&M costs for a coal plant can be pretty substantial.
- Q. Do you know what portion of the costs are legacy costs for 2020?

A. I do not.

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- Q. In Mr. Pearce's, what portion are legacy cost, sir?
- A. I don't have that calculation as we sit here today.
- Q. Let's look at 2022, sir. What portion of those are legacy costs?
- A. Those portions -- those legacy costs would be the legacy costs we described. What the value of each one of those is each year out, is data that's available to the parties. We can look at it. It's an analysis that could be performed. I don't know if a party asked for it in discovery. I can't do that calculation as we sit here on the stand. It is clearly a calculation, with the experience I have, I could do if it was necessary, but nobody asked for it in the past. And I don't have it, as we sit here, to identify that calculation.

But it's really just taking that capital that exists today, locking that down, looking at what it's depreciated value is over time, the debt component associated with that carrying cost, depreciation of the like, identifying that element, and then looking at the coal contracts that already exist, separating that out, that's a piece.

But I don't have a specific analysis that can tell you in 2020, \$600 million of the costs are related to legacy costs, but there is an element and it's a calculation that could be performed.

- Q. So you are requesting -- I mean, AEP Ohio is requesting an upfront prudence review of legacy costs, correct?
 - A. We are.

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- Q. Yes. And my question to you, sir, is when we had a conversation about how can I estimate what those legacy costs are, you said a large portion of the costs are presented in Dr. Pearce's Exhibit KDP-2, correct?
- A. It's a large portion of the starting point for 2016.
- Q. I believe -- was that qualifier provided when -- during your deposition, sir?
- MR. SATTERWHITE: Objection, your Honor.

 We are asking again about what happened at the deposition. And I'll also point out we are asking about numbers --
 - MS. HENRY: Was that qualifier provided?

 MR. SATTERWHITE: May I finish my

 objection? I would appreciate it. We are talking

 about the deposition again, which really isn't a

proper question for today. And we are getting into deeper numbers that are in Mr. Pearce's testimony, and Mr. Allen is trying to explain what he understands of this, but if we get closer and closer to what's exactly in those numbers, that's a question to Mr. Pearce.

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EXAMINER PARROT: Ms. Henry, I think you were starting to rephrase your question.

- Q. Let's go about it this way. Do you think
 AEP Ohio has an obligation to actually tell the
 Commission the number, the actual number that they're
 seeking preapproval for? I would like preapproval
 for \$11 billion. Do they have an obligation to
 actually let them know what they want preapproval
 for?
 - A. I'm sorry. Is there a question there?
- Q. Yeah. Is there -- do you believe that AEP Ohio has an obligation to let the Commission know the value or the number assigned to the legacy cost category that they are seeking preapproval for?
- A. We've done that in this providing. We've provided the coal contracts would be part of the legacy and we've also provided the net book values on the books and records of the company for the Commission to make that review. So you are asking do

we have an obligation to let the Commission know what those costs are in those legacy costs, and we've done that.

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- Q. And am I correct that -- am I correct that there are -- that there are no labor contracts in the record, sir?
- A. I don't know what all has been presented in the thousand discovery responses. I apologize.
- Q. Can you verify that every single legacy cost has been presented as a discovery response?
- A. The company has responded to the discovery requests of the parties in the case.
- Q. And I am asking you a different question, sir. My question is: Has the company actually provided -- can you verify that they have provided every single contract that's part of this legacy cost category?
- A. We responded to, as I indicated, over a thousand discovery responses. I don't know everything that we provided. I know we provided coal contracts. And I know we provided the net book value of the plants and responded to different requests of all the parties.
- Q. Okay. So if I look at your application, I see that it requests preapproval of those legacy

costs; is that correct?

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- A. I have to look at the application but what we are seeking is a prudence decision and approval of those legacy costs, yes.
- Q. Okay. And does this state how much those legacy costs are estimated to be?

MR. SATTERWHITE: Objection, your Honor.

Now we are just arguing with the witness.

MS. HENRY: I'm asking about the application --

MR. SATTERWHITE: Can I finish my objection when I speak each time and I am sure the Bench will give you an opportunity to respond to what I say.

Your Honor, we are arguing now with the witness. He stated what's been provided, his understanding of what has been provided in discovery, if anybody had a question about anything that was provided, he had an answer to it. Now he is just going back and forth asking the same question, rehashing 15 questions.

EXAMINER PARROT: Response?

MS. HENRY: I believe we were talking about his testimony. Now I am referring to AEP Ohio's application. AEP Ohio's application asked for

preapproval of these costs. I wanted to see, does application -- is the application transparent in the sense that the Commissioners could read this and know what's the value of this legacy cost category that they are seeking preapproval for.

EXAMINER PARROT: I am going to overrule the objection.

And you can answer, Mr. Allen.

- A. The application along with the included testimony and the rest of the record in the case, including the discovery responses that had been provided to staff for their review, provides the Commission with sufficient transparency to see what costs and contracts the company is seeking an upfront prudence review of, related to the legacy costs, yes, it does.
- Q. Okay. And have you run or calculated what the legacy costs would be for any year of the PPA?
- A. I have not.
 - Q. Now, if I look at KDP-2.
- A. Okay.

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Q. So the way that I read this, essentially that in exchange for AEP Ohio and its ratepayers agreeing to take on that 11.2 or \$11.6 billion obligation over the next nine years and three months,

they could possibly make up for that with revenues and those revenues are projected to give a \$574 million net to customers, correct, and that's in nominal dollars.

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- A. No, they are not taking on that obligation. What this proposal is about is the company is signing a PPA with AEP Generation Resources. There are costs associated with that PPA. In exchange for that contract, AEP Ohio will have the energy, capacity, ancillary services associated with those units that they can sell into the market to provide a physical hedge -- or a hedge for rates for customers.
- Q. And, again, sir, my question is if I am looking at KDP-2 my understanding of the rider is there is the costs and there is the revenues and then the difference goes to the customers, correct?

MR. SATTERWHITE: Objection. She stated the exact same question and the witness said no, you're wrong, and here is how it works so.

MS. HENRY: And I believe that --

MR. SATTERWHITE: She is just saying my understanding is, just like she said before, my understanding is this, and the witness has already said you're wrong and here is the application of it.

- Q. Let's look on your testimony, sir. Let's look at Attachment 1.
 - A. I'm there.
- Q. Okay. So the net PPA rider credit or charge is calculated based on this exhibit, correct?
- A. Yes.

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- Q. Okay. Now, if I was going to look at the -- at lines 5 through -- 5 through 7 and totaled on 8, sir. Do you see that?
- 10 A. Yes.
 - Q. Were those -- would those be kind of the costs of keeping the PPA units operating? Can I just generally refer to those as the costs?
 - A. They are the costs associated with operating and dispatching the units into PJM.
 - Q. Okay. And if I refer to lines 1 through 3 which are totaled on line 4, those would be the revenues, correct?
 - A. Those are the revenues associated with that same dispatch into PJM, yes.
 - Q. And the way that the net rider is calculated is that you look at the revenues and you look at the costs and then the net rider impact is the difference between the two, correct?
- 25 A. The PPA rider is the net between those

two, yes.

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- Q. Okay. Now, if I am looking at Mr. -- at KDP-2, I believe that the way that -- if I am looking at -- if I am looking at this and let's choose -- let's choose the average high and low forecast, am I correct?
 - A. That's a good forecast, yes.
- Q. Okay. So I'm seeing that the -- the first line "PJM revenues, excluding PJM Capacity Performance," that projects \$11.8 billion in revenue, correct?
- A. Yes.
- Q. Okay. And then the "Agreement Costs" they project \$11.2 billion in costs; is that correct?
 - A. Those are the costs associated with the revenues that you see on the line above, yes.
 - Q. Yes, okay. So my question is that the customers are taking on those obligations to incur those costs with the expectation that the revenues will exceed those costs, based on these projections, correct?
- A. There's two pieces there. One, there is an expectation that the revenues will exceed the costs. The piece that I think you're missing is that the agreement costs are a function of the revenues.

They are not separate and apart from each other. The costs -- a large portion of those costs only exist because of the revenues generated on the line above.

- Q. Okay. So if I am looking at Dr. Pearce's thing, you look at the revenues and then you look at the costs and that's how he comes up with the 574 million, correct?
 - A. Yes.

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- Q. And that's the projected net benefit of it, correct?
 - A. That's correct.
- Q. Okay. So I'm assuming that because AEP -AEP Ohio's expectation is that AEP Ohio and AEP Ohio
 ratepayers are going to assume that the PPA -- that
 we are going -- that those costs that they would pay
 would be offset by those revenues, correct?
- A. No, that's not correct. So let me step back because I think we have confusion here.

When you run a power plant, okay, we will go back to how the real world works. When we run a power plant, you only incur costs for things like fuel and large portions of the O&M if the units are dispatching and creating revenues. So the revenues are what create the dispatch, okay, that dispatch revenues, that's what creates the costs. The costs

flow with the revenues. You can't have -- I can't assume these costs without putting them in the perspective of the revenues that are creating those costs.

Q. Understood, sir.

MR. OLIKER: Could I have the answer read back, please? I'm sorry.

(Record read.)

- Q. Sir, if you look -- let's look at the PJM revenue -- I'm sorry. If you look at the agreement costs for the high case, what are the agreement costs for the high case there?
 - A. The costs in, say, 2016 are --
- 14 Q. Total.

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- 15 A. -- \$1,000,058,000 related to the revenue 16 of \$1,271,000,000 on the line above.
- Q. All right. Let's do this. If I look at the agreement costs including CO-2 tax for the 5-percent higher load forecast, the total is 11.9 -- \$11.946 billion, correct, sir?
- A. That's the cost associated with the revenues above, yes.
- Q. Now, let's go down to the next line, the
 agreement costs under the average high and low load
 forecasts including CO-2 price for the total for 2024

- is 11.2 -- \$11.271 billion, correct?
- A. That's the cost associated with the revenues on the line above, yes.
- Q. Correct. Now, let's go down to the next one. So the weather normalized case. You see there that the agreement costs including CO-2 tax for the weather normalized case is \$11.6 billion; is that correct, sir?
- A. Those are the costs associated with the revenues above, yes.
- Q. Okay. So when we were just having a discussion about how costs are -- is linked to revenue, it's kind of how the costs change under each different forecast, correct, sir?
- A. No.

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- Q. Why are these costs changing with the different forecasts?
- A. The costs are changing with the different forecasts because the total dispatch, so there's a delta in dispatch between these to scenarios, that delta in dispatch is what creates the delta in agreement costs. The costs are driven by the underlying dispatch so there is a certain level of dispatch that's occurring in all these scenarios and that's what the revenues are creating. Each one of

these scenarios is moving the price marginally up or down.

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To the extent that those prices in the market don't change the hours that a unit dispatches in a year or in a day or a month, to the extent those changes in market prices don't change that dispatch, it has a very small impact on the cost of operating those units.

So the -- these units operate a large number of times because they're below the market, their costs. And that same set of hours is existing in many of these scenarios. But it's important to recognize you can't incur the costs if PJM doesn't dispatch the units, and that's the revenues in the line above.

- Q. And only a portion of the costs are variable costs, correct, sir?
- A. Fuel, which is a very large component of the costs for a coal plant, would be one of those and there is a variable component of O&M, yes.
- Q. Okay. And a significant portion of the costs are fixed costs and that would be incurred regardless of whether the units operate, correct?
- A. A portion of the costs are fixed in the long-term and a portion of the costs are fixed in the

short run, but variable in the long term.

- Q. And, Dr. Pearce's modeling, it looked at the variations in fuel costs, his modeling looked at all of these different variables, correct?
- A. It did. It would have incorporated the effects of the variable cost of fuel and O&M.
- Q. And that's what projected here in these different variations, sir?
 - A. His analysis is included here, yes.
- Q. Now, if I am looking at KDP-2 -- KDP-2 under the average high and low forecasts, that's where the projection is that the ratepayers would make 574 million, correct?
- 14 A. That would be the net benefit over the period, yes.
 - Q. Okay. Now, that's based on the 2013 fundamental forecast, correct?
- 18 A. Yes.

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- Q. Okay. Now, you worked with Mr. Bletzacker when he was preparing his testimony that was filed in May of 2015, correct?
- 22 A. Yes.
- Q. And you asked him if he had done a new fundamental forecast when you were working with him in preparing his testimony, correct?

- A. Yes. And his answer was that one had not been completed.
 - Q. What was his full answer, sir?

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- A. That one had not been completed.
- Q. Isn't it correct that you knew he was updating the fundamental forecast but you don't recall when the forecast was completed?
- A. You know, Karl is always -- I'm sorry,

 Company Witness Bletzacker is always evaluating his

 forecast. And he's looking at when to update a

 forecast. And as a normal course of the process when

 we do regulatory, it would be a practice to go ask

 Mr. Bletzacker if he completed a new forecast, and he

 indicated he was working on one but it wasn't

 complete yet. That would be the normal course of

 business.

When he told me it was, you know, partially complete or when he was working on it, I'm sorry, I don't know. It's not complete until it's blessed by senior management as the forecast. And when we made the filing or when we were completing the filing, it was not final.

- Q. Okay. So when you -- let me refer you to your deposition, sir.
- A. Which page?

- 1 Q. It is going to be 105.
- 2 A. I am there.
- 3 Q. Okay. And if I -- if I review lines 3
 4 through 10.
 - A. I see that.

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- Q. Okay. So you're saying that your recollection is that it wasn't a completed forecast, correct?
 - A. That's what I just stated here, yes.
- Q. And then you state that if one had been completed before testimony was filed, you didn't know, correct?
 - A. That's correct.
 - Q. And it may have been completed and -- it may have been completed but it was -- but you weren't sure.
 - A. No. I don't think I said it may have been completed. I said if it had been completed, just prior to the filing, we may not have incorporated it because we had a filing schedule that we were addressing.
- Q. Sir, it says if he completed one -
 MR. SATTERWHITE: Objection, your Honor.

 She's again -- she's asking the witness the question

 but saying did we talk about something before and is

this what you said. Ask the witness the question and see if -- see what the answer you get is. If it's different, maybe then it's proper to use the deposition, which I don't think these are inconsistent so I don't think it's proper.

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- Q. So you're not sure if he completed it before the May 15 filing deadline -- or the May 15 day that the testimony was filed, correct?
- A. As we sit here today, I know that he didn't complete the forecast before the filing. When we were preparing the filing, I would have asked him at some time before the filing and asked him, "Do you have a completed forecast?"

The answer is "No."

So we went forward, did our filing. But I can tell you as I sit here today, there was not a completed fundamentals forecast at the time we filed this case.

- Q. Sir, I mean I was here for

 Mr. Bletzacker's cross-examination. I don't remember
 him recalling when the fundamental forecast was
 finalized.
- MR. SATTERWHITE: Objection. That's not a question.
 - Q. Is your recollection different?

EXAMINER PARROT: Let's try that again,

Ms. Henry.

- Q. Were you here when Mr. Bletzacker testified?
- A. I was in and out of the room at different times.
 - Q. Are you aware that Mr. Bletzacker testified he doesn't recall when the fundamental forecast was finalized?
- A. I don't know what he stated.

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- Q. Do you know the date that the fundamental forecast was finalized?
 - A. I know that the first filing that we utilized the fundamentals forecast was the APCo integrated resource plan. Until we use a fundamentals forecast, and senior management has reviewed the impact of that fundamentals forecast on different scenarios like we were looking at an IRP, it's not complete.

When we look at those, as an example, when we were doing the recent IRP, we looked at the data from our prior IRP to the new one, and it pushed out all of the solar facilities we were looking to build. We, as a management team, step back and said that's a training result. We need to understand what's

causing that.

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When things like that happen, we look at the fundamentals to see if there is something wrong with those fundamentals. So until senior management looks at the results of a fundamentals forecast and how it impacts things like resource planning, it's not final.

MS. HENRY: So my question was -- I move to strike. It was nonresponsive. I asked him if he knew when and he said -- he did not answer it.

MR. SATTERWHITE: Your Honor, she is trying to say where you here when Mr. Bletzacker was here.

MS. HENRY: I asked the question --

MR. SATTERWHITE: If I can finish again, I would just appreciate it. She's confused what happened with Mr. Bletzacker because I think the record will show he is consistent with what Mr. Allen said. Mr. Allen is explaining how a forecast is -- a fundamental forecast becomes finalized and when it's used. It's right on point for the question and she's jumping around here.

MS. HENRY: I believe I specifically said can you tell me the date that it was finalized and I don't believe he could.

MR. SATTERWHITE: No, I believe she said were you here when Mr. Bletzacker, couldn't say, and Mr. Bletzacker --

MS. HENRY: And then --

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MR. SATTERWHITE: Again, let me finish.

As the testimony says, he did say it was finalized after May 15. She is misrepresenting the testimony of that previously and trying to get this witness to say something. This witness has discussed what he knows and what the process is to provide that context for the Commission.

MS. HENRY: I believe that Attorney

Examiner Parrot asked me to rephrase and I rephrased

it and asked a very simple question. Can you, sir,

tell me the date that it was finally identified.

EXAMINER PARROT: I am going to deny the motion to strike, but I am going to direct you,

Mr. Allen, to answer. That's a very direct question that was put to you, so let's get a direct answer in response, please.

- A. The fundamentals forecast would have been completed on or about the date that the company's Virginia IRP was completed which I think was July 1.
- Q. That's the best of your -- that's the best of your knowledge, sir?

A. Generally we would finalize an analysis like that maybe two to three weeks before an IRP filing. If we were to find a mistake that we needed to correct, it would take about that amount of time to get it incorporated. So it would be sometime fairly near to when we made that IRP filing.

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You know, senior management within AEP is very busy. We do lots of cases. So oftentimes we are getting to these at the last minute. So we are finalizing these as we get closer to the filing dates. We are not doing it six months ahead of the filing.

- Q. During your deposition, you and I had a lengthy discussion about whether the new fundamental forecast that was being developed should have been included in AEP's application. Do you remember that, sir?
 - A. It was a pretty long deposition.
- Q. Do you happen to remember having a discussion with me about the 2015 fundamental forecast and whether AEP Ohio should have incorporated it into its testimony?

MR. SATTERWHITE: Objection, relevance.

When a conversation was had in a deposition doesn't

matter.

MS. HENRY: I am asking him -- I can refresh his memory if you would like.

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EXAMINER PARROT: I am going to allow this particular question but we will see where it goes. I remember discussion of a 2015 forecast in the fundamentals forecast, but I don't recall the specifics.

- Q. Okay. During your deposition you provided a number of reasons why AEP Ohio should not have updated its analysis to reflect the new fundamentals forecast; is that correct?
- MR. SATTERWHITE: Your Honor, objection.

 If she is going to refer to it as a cross document,

 she needs to give the witness at least -- it's

 improper but she could at least give the witness a

 page number.
- Q. Sure. Can you look at your deposition, pages 105 to 112.
- MR. SATTERWHITE: If she is going to ask a question about seven pages, maybe he needs a chance to read that.
- A. I mean I can read it or we can just ask questions about it.
- Q. I am going to ask questions about it, but you can refer to those pages, sir. I can always give

you line and page citations if you like.

So you provided a number of reasons in this deposition. I just want to kind of talk about each of them, in turn, okay? So I am going to refer to your deposition on page 105, lines 11 through 24. Are you okay?

A. Yes.

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- Q. And is it correct that you believe that
 AEP Ohio did not have to incorporate a new
 fundamentals forecast because the data from the prior
 forecast had already been provided to the parties who
 had moved along the path of understanding the
 company's proposal, correct?
- A. It's based on a false assumption that it had been completed in April of 2015.
- Q. And so my question is if we have a new fundamental forecast that could impact the rider, does AEP have an obligation to consider that and present that information?
- A. The company did present that information in response to discovery, yes, we did.
- Q. You have not done a detailed analysis of the differences between the 2013 and 2015 fundamental forecast, correct?
 - A. That's correct. That probably would be

better for Company Witness Bletzacker.

- Q. And you assume -- can you refer to your deposition on page 247, lines 1 through 12.
 - A. Yes.

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- Q. And you assumed that the 2015 forecast was within a reasonable range based on your discussions you had with Mr. Bletzacker and Mr. Pearce, correct?
 - A. Yes.
- Q. Okay. And can you refer to your deposition on page 106, line 24, through page 112?
- 11 A. Sorry. You are going to have to mention those.
 - Q. Page 106, starting on line 24.
- 14 A. Okay.
 - Q. Okay. And we were talking about whether the company has an obligation to incorporate significant changes in capacity and energy prices in their testimony, correct?
 - A. Can you reread the question, please?
 - Q. Sure. I can state it this way: You believe that the company does not necessarily need to incorporate a significant change in capacity and energy prices in its testimony, correct?
 - A. The company's filing was made a year ago at this point and then in May, so the company's not

obligated to update all of the analyses and its testimony and its case every time a single element changes. But the company, as is the normal course, we do provide the data that would be informative to the other parties in discovery and we did that in this case.

MS. HENRY: Okay. I would like to mark as Sierra Club Exhibit 30 the Rebuttal Testimony of William A. Allen in Support of AEP Ohio's Electric Security Plan, Case Nos. 13-2385 and 13-2386 on June 20, 2014.

12 EXAMINER PARROT: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Is this -- is this your rebuttal testimony in support of AEP Ohio's Electric Security Plan which was filed in Case Nos. 13-2385 and 13-2386?
 - A. It appears to be.
- Q. And are you familiar with this testimony?
- 19 A. I wrote it. So yes.
- Q. Would that be a "yes"? So this is the testimony that you presented to the Commission in the ESP III, case, correct?
- 23 A. In case 2385, yes.
- Q. Can you refer to page 6 lines 9 through

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A. I see that.

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- Q. Okay. And you critique OCC's Witness Wilson's use of a certain forecast under -- as a new forecast as part of the record; is that correct?
- A. Yes. And you have to read a little more detail of that one, as it's continued on lines 8 through 10 on page 7. The critique is dealing with the use of most current forecast data available at the time of the filing. That's the distinction here. The company didn't have any fundamentals forecast when we made the filing. In this case, Witness Wilson did have that data available to him at the time he prepared his testimony and he failed to incorporate it. That's what my critique is.
- Q. Now, you state -- now, let's -
 MS. HENRY: Motion to strike the

 additional information. We are going to get there in

 turn. I asked one question.

MR. SATTERWHITE: Your Honor, she asked you critiqued him because a new forecast was part of the record. He said here is the reason why I critiqued him. So it was an open-ended question.

EXAMINER PARROT: I agree,

Mr. Satterwhite. The motion is denied.

Q. You say that OCC Witness Wilson was aware

of the new forecast because it was issued in discovery, correct?

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- A. It was issued in discovery prior to when he prepared his testimony, yes.
- Q. Okay. And you state that OCC Witness Wilson's failure to use the current forecast resulted in an overstatement of the PPA rider over the term of the ESP, correct?
- A. Based on him not using the data that was available to him that was final and complete, yes.
- Q. Okay. And here, AEP Ohio similarly failed to use the current forecast, correct?
 - A. The company prepared our case -- I'm sorry. Which case are you talking about? Let's start over. I'm sorry.
- 16 Q. This docket, sir. The one that we are talking about today --
- A. No. The company did use the most currently available data at the time we made our filing.
- Q. Okay. I believe that you say you don't know if Mr. Bletzacker finalized it before the testimony was filed.
- A. No. As we sit here today, I do know that he did not finalize it until after we filed our case.

When we prepared our testimony, I wasn't sure if he may have finalized it at the last minute. And as we went through the deposition, I wasn't aware of whether he had finished it after we had our discussion.

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Subsequent to my deposition, I've had discussions with individuals within the company, looked at data available, saw different things that folks had brought up about when the data was used in the Virginia IRP and things, and I now know for certain-y that that data was not finalized prior to the company filing this case.

Q. So you are changing your testimony from the deposition, sir?

MR. SATTERWHITE: Objection, your Honor.

EXAMINER PARROT: Overruled.

- A. I am not changing my deposition testimony at all. The statements I made in my deposition were true and accurate at the time you took my deposition. Subsequent to my deposition I went and verified when these had been completed and it was completed after the company filed our case.
- Q. And can you produce a document that shows when that fundamental forecast was finalized?
 - A. I don't have a document that identifies

the date. What I do know is it was completed after the company finalized this case. It would have been -- or after the company filed this case. It would have been near to the time that the company filed our Virginia IRP. There's not a specific date that the company, you know, puts out a press release that says we've updated our fundamental forecast on June 9.

The fundamental forecast exists as a draft. People review it and critique it. At a certain point it begins to be used as the final forecast of the company and the one that the company's relying on. At the time we made the filing, the fundamental forecast for 2015 had not achieved that state and was not final.

- Q. You think that the company -- do you think that AEP Ohio should have evaluated whether the new fundamental forecast -- let's assume it was finalized after you filed your testimony, okay? Let me rephrase. Let's assume it was finalized after, okay? Do you think AEP Ohio should have updated its testimony to talk about the net impact on the expected value of the rider?
 - A. No.
- 25 Q. Why?

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A. The company is obligated, as it goes through the process, to make sure it provides information informative to the other parties as we go through the process. And what we did, we provided that information that was informative to the parties which is the discovery requests. We provided that to those parties.

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- Q. So in this case AEP Ohio is requesting proceed -- a prudency determination for a large value of money, correct?
- A. We're requesting a prudence decision related to the costs and contracts that we requested in this case. Whether it's large or small is in the eye of the beholder.
- Q. Would you consider an \$11 million dollar -- in the range of \$11 million over 10 years to be considered large?

MR. SATTERWHITE: Objection, your Honor. The witness has already testified he can't accept the one figure without the other. She is trying to take an isolated number and not accept the testimony he's already stated about the revenues that were associated with it.

 $$\operatorname{MS.}$ HENRY: I am going to connect them in $$\operatorname{my}$$ next question.

MR. SATTERWHITE: We'd just appreciate that since they are connected in the beginning, that they are connected from the start.

EXAMINER PARROT: I am going to direct you to answer, Mr. Allen, and you may answer as you need to.

- A. The \$11 billion figure you reference is not the legacy costs that the company is seeking prudence approval in this case.
- Q. There are costs -- there are -- Dr. Pearce presents a cost projection for -- correct?
 - A. He does.

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- Q. And that cost projection would be offset by the revenues generated by these units, correct?
- A. As I indicated before, the revenues are what create the costs.
- Q. Okay. And the revenues created by this cost, they were based on a 2013 fundamentals forecast, correct?
- A. I think you got it flipped around a little bit, but the revenues that we present in this case are related to the fundamentals forecast that we include in the case which is the 2013 fundamentals as well as the underlying costs for those units that also had the same data from the fundamentals forecast

so you have to recognize these things go hand in hand. These costs for these units include elements like coal costs. Those coal costs come from the fundamentals forecast. The market prices come from the fundamentals forecast.

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You have to make sure you keep these forecasts "tightly joined," as Mr. Bletzacker likes to say, so that all of the elements of the forecasts are consistent with each other so that you have got the same vintage and underlying elements of a fundamentals forecast driving your costs as you do driving your revenues.

- Q. Do you think given what's at stake with this proceeding that AEP Ohio should have updated its testimony to reflect the 2015 fundamental forecast?
- A. The company isn't obligated to update its testimony late in the process but the company does provide responsive discovery responses to the parties so the parties can incorporate that analysis as they see fit.
- Q. So the AEP Ohio's only obligation is to respond to discovery that satisfies the obligation?
- A. I'm not a lawyer so I am going to speak in a regulatory perspective that is the company's obligation in the vast majority of states we operate

in. It's not to rerun analysis based upon the whims of the parties. It's to make sure that we provide the data that the company has that the other parties can utilize it in evaluating and the Commission in evaluating the company's proposal and we have provided all of that data in discovery.

MS. HENRY: Okay. I would like to mark as Sierra Club Exhibit 31 a copy of the order from Kentucky Public Service Commission, "In the Matter of an Examination of the Application of the Fuel Adjustment Clause of Kentucky Power Company from November 1, 2013 through April 30, 2014," and Case No. 2014-00225.

EXAMINER PARROT: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Kentucky Power Company is an AEP regulated subsidiary, correct?
 - A. It is.

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- Q. Okay. I've just handed you an order from a proceeding before the Kentucky Public Service Commission. Were you a witness in this proceeding?
 - A. I was.
- Q. Okay. And the Kentucky Commission had previously approved Kentucky Power's acquisition of the Mitchell station, correct?

A. Yes.

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- Q. Okay. And the Kentucky Commission's approval was based in no small part on the stipulation that the Mitchell acquisition would result in significant fuel savings to Kentucky ratepayers, correct?
 - A. Which it did, yes.
- Q. Okay. Now, Kentucky Power claimed that the small impact was a function of the then-claimed \$16.75 million in annual fuel savings, correct?
- A. It was based on an estimate of the fuel savings as calculated at the request of the Kentucky Commission staff --
- Q. Okay.
- 15 A. -- using the methodology that they
 16 requested specifically.
- Q. And this number was later revised to show
 a \$38.252 million annual costs once the no-load costs
 were included; is that correct?
- 20 A. No, that's not correct.
- 21 Q. Let's look to, I am looking on page 9.
- 22 A. I'm there.
- Q. Does it say in the first paragraph that
 "the revised exhibit shows 38.25 million in 'annual
 no-load costs' related to the Mitchell station"?

- A. It does state that.
- Q. Okay. And you agree with that?
- A. I agree that that's the number that was included in the revised exhibit. The revised exhibit was not a, what I would say a complete view of the fuel cost impact. It was an isolated impact of the no-load costs without looking at the extra benefits that were received by avoiding market purchases by Kentucky Power customers at that period.
- Q. So let's refer to page 9. The second full paragraph and then let's look at footnote No. 25.
 - A. I see that.
- Q. Isn't it correct that the Kentucky
 Commission criticizes Kentucky Power for not
 disclosing this information even though Witness
 William Allen testified that he had been aware of the
 no-load cost allocation for years and had
 participated in the settlement discussions in the
 Mitchell case, correct?

MR. SATTERWHITE: Your Honor, I'll now object to the assertion that she can say what the Commission was thinking. The words can speak for themselves, but to the extent the question talks about criticizing, that's inappropriate.

EXAMINER PARROT: I am going to overrule

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the objection.

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A. The Commission stated that they were unaware of these no-load costs. You know, I hate to bad talk a Commission especially in open court, but I will. The former rate director for Kentucky Power was at the negotiating table with Kentucky Power. He represented the Commission's staff in that proceeding because that's where he worked at the time. He was the one that specifically requested the analysis methodology that the company proposed. This individual that has been with the company for nearly 40 years clearly was aware of no-load costs, as was I.

The intent of the analysis we presented was to give the Commission a sense of the fuel cost savings that would exist for the totality of the period that the Mitchell asset was transferred which is beyond when Big Sandy was there.

I know this is going to bore folks, but I want to make sure the record is clear on this.

The Commission misapplied the data that had been presented to them. They misunderstood the data. I can't fix that.

In that hearing I presented testimony, along with others, that showed that the customers got

a greater benefit than what we had talked about in the settlement. It was a win-win. Ms. Cohn's clients were there. They were winners in this case.

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So the fact that the Commission misstated what they -- or misunderstood things is something I can't fix. Is it something that we think is important to make sure that commissions trust the transparency of everything we do? Absolutely.

That's something I'm responsible for. I take care of that. I make sure it happens.

Subsequently, we appealed this ruling.

The Commission staff and the Commission accepted that settlement which provided significant benefits to the company in exchange with -- in exchange for withdrawing the appeal in this case. So you may want to point out this piece of paper and say that the Commission had a perception that the company wasn't transparent.

The company was 100-percent transparent. We continue to be. We have a very good relationship with this Commission today in Kentucky. And I just settled a case with them recently. The Commission relied on me significantly in that.

Q. Are you the same William Allen the Commission is referring to in footnote No. 25?

A. I am.

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- Q. On page 9? And did the Commission find, and I am going to quote here, "It is incomprehensible to the Commission how information this significant, resulting in costs of this magnitude could have been overlooked by Kentucky Power in the Mitchell Case," correct?
- A. That's what they state but they were wrong.
 - Q. So you disagree with the Commission's order, I understand that, but --
 - A. Absolutely.
 - Q. Okay. Now, the Commission went on to hold, am I correct, that transparency is critical and indeed one of the touchstone principles in the regulatory process, correct?
 - A. It is.
 - Q. Okay. And the Commission also went on to hold that the failure of Kentucky Power to disclose this information in the Mitchell case is a matter of great concern to the Commission, correct?
 - A. That was their statement but they were wrong.
- Q. Now, what amount of money were we dealing with this fuel -- with this no load fuel cost?

A. It kind of depends on how you think about it. It was a transfer of a -- if I remember, a \$600 million asset.

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- Q. I believe they were talking about the \$38.252 million annual no-load and the \$16.75 million in annual fuel savings, so we are dealing with a less than \$50 million cost; is that correct?
- A. Those are numbers that they state in their -- in their order.
- Q. Okay. So the numbers that they state are those numbers, correct?

MR. SATTERWHITE: I will object, your Honor, for clarification. I think she is referring to the fuel cost of this case, but the testimony -- or the Commission order that she has been reading has been talking about a previous Mitchell case. So I am not sure what you are talking about. Are you talking about the fuel adjustment clause proceedings or are you talking about what was at issue in the prior case?

MS. HENRY: I am talking about what's at issue with their lack of transparency. It's the difference between 62.75 -- the difference that they are talking about is the \$16.75 million in annual fuel savings that was originally presented versus the

new number of the 38.252 million.

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- A. No. You are misstating it. And it's a very complicated case. We can rehash it. If you want to sit here for an hour, we can talk about the details of it. But I don't know that it's relevant to what we are talking about here today.
- Q. The court found that -- that if we are looking on page No. 12 -- sorry, page 13. Does it -- does the Commission state that the four months of the Overlap Period that fall in the review period of January of 2014 through April of 2014, the amount of the disallowance for Mitchell no-load costs is 13 million; is that correct?
 - A. It is.
- Q. Okay. And the Commission when they -when they -- when they criticized your actions for a
 lack of transparency, they were criticizing it for
 the overlap period, correct? Of how the -- how that
 cost was treated during the overlap period; is that
 correct?
- A. No. And this is why I have real problems with the Commission's order in this case is that we've been using the same allocation methodology for I think it's 50 years. The fact that during the polar vortex, the period we are talking about right

here, that because of the way those units operated, costs were incurred by customers, their rates went up, Kentucky Power earned a significant amount of money, but at the same time customers paid much less than they would have paid if the Mitchell assets had not been transferred. Those are the facts that existed at the time.

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What this relates to is that the Commission, at the end of the day, I am just going to guess what happened, but the result is that the deal that we had in settlement where the company, Kentucky Power, took on a significant amount of risk related to markets for a 17-month period, that deal was re-traded, and the Commission disallowed a significant amount of costs so that customers weren't harmed at the time that the polar vortex costs were coming through to their customers, and Kentucky Power would have earned significant amounts of money.

And in the settlement, the company wasn't expecting to earn those kinds of dollars, and none of the parties expected it. So what this order did is really tried to put the parties to the case back in the place they expected when they made the settlement, not related to the actual terms of the settlement where individual parties were taking on

different levels of risk.

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- Q. And just to confirm, sir, the Commission did not agree that Kentucky Power's actions were reasonable, correct, in its order?
- A. It may state that, but if you are going to point to transparency, the Commission based on the last settlement discussions we had with the Commission and the order we got, the Commission does not believe that Kentucky Power is not a transparent company.

What this really relates to is a misunderstanding of facts and results that were different than folks would have expected. I couldn't have forecasted the polar vortex and come up with an impact in that as we sat in the settlement discussion six or eight months prior to that.

- Q. Could you refer to page 11, and when you are looking at No. 1, it says "For the entire 17-month Overlap Period, the disallowance will total approximately \$54 million"; is that correct?
 - A. Yes.
- Q. And this is -- this is the amount that the Commission -- if you refer back to page 9, I'm sorry, page 10 -- actually, I meant to refer you to page 9, the last sentence where it says "It is

incomprehensible to the Commission how information this significant, resulting in costs of this magnitude, could have been overlooked by Kentucky Power" company. The costs that are of that magnitude, that's the \$54 million they are referring to in this opinion, correct?

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A. Those -- no, they are not. Actually what this is referring to in the -- on page 9 is the total no-load cost which included both the Mitchell and Big Sandy units. What the Commission disallowed was the no-load costs related to the Mitchell unit.

What's important to recognize is that in the current fuel proceedings in Kentucky, the Commission allows the no-load costs for Mitchell. So the Commission recognizes that what the company was doing was appropriate before we entered into the settlement and after we entered into the settlement. There was an impact to rates that were unexpected by the Commission and the Commission disgorged some of the profits of Kentucky Power at that time. That's what happened.

Q. Do you think -- do you think the handling of the disclosure of the new fundamental forecast that was done in this case meets the tenets of transparency that the Kentucky Commission found was

the touchstone principle of the regulatory process?

- A. Absolutely.
- Q. Why?

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- A. Because we provided the data to all the parties in the case so they could review it and make their own judgments about its importance and the Commission staff has access to it.
- Q. So providing that information on a September 1 discovery response, that's the only obligation that AEP Ohio has?
- A. The company wasn't hiding the data. The company presented it to the parties when they asked for it. That's the obligation we have and we shared it. And there are parties I will finish that presented testimony in this case that had different views of the market than our fundamentals forecast. So there is nothing by the company's completing a fundamentals forecast after the filing of our case that we presented in discovery that in any way disadvantaged the parties from making their own view of what they thought the markets were going to be in the future.
- Q. And I am saying that since -- my understanding is that AEP Ohio wants to enter into a regulatory compact with AEP Ohio ratepayers and my

1904 1 question is do you think that you should have 2 analyzed -- do you think that your level of 3 transparency should have been increased given the 4 length of time of this PPA and what's at stake? 5 MR. SATTERWHITE: Your Honor, I am going 6 object now. We are just arguing with the witness. 7 We have asked this question I believe in each segment 8 we have gone through here. 9 EXAMINER PARROT: I'll allow this one, but 10 I am kind of agreeing here. I think we are beating a 11 dead horse at this point. So let's answer this and 12 kind of move on, I think. 13 MR. SATTERWHITE: Would you have the 14 question reread, please. 15 EXAMINER PARROT: Do you want the question 16 reread? 17 (Record read.) 18 I think the company's presented completely Α. 19 transparent data to the parties and the Commission. 20 0. You were here when Mr. Vegas testified, 21 correct? 2.2 I may not have been here for the entirety 2.3 but most of it.

that he did not hear about the existence of the new

Do you remember that Mr. Vegas testified

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Q.

- fundamentals forecast until the Thursday before the hearing started here, sir?
- A. I don't know with specificity that he made that statement.
- Q. Do you know when Mr. Vegas became aware of this new fundamental forecast?
 - A. I do not.
- Q. Did you tell Mr. Vegas about this new fundamental forecast?
- 10 A. Not that I recall.
- 11 Q. Now, Mr. Vegas represents the buyer in the 12 affiliate PPA, correct?
 - A. Yes.

questions.

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Q. Don't you think you should have let

Mr. Vegas know about the new fundamental forecast

considering that he is the buyer in this situation?

MR. SATTERWHITE: Objection, your Honor.

The horse is not only dead, it's like de-limbed and everything else. We are happy to have the witness answer substantive questions about what we are dealing with in this case. We are kind of retreading the same old ground of what was important and who told somebody when. I think it's inappropriate at this point. She could have asked Mr. Vegas certain

MS. HENRY: I did ask Mr. Vegas. He said he didn't know about the forecast until the Thursday beforehand. My question to him was whether --

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MR. SATTERWHITE: Let me finish.

MS. HENRY: -- that was appropriate.

MR. SATTERWHITE: This witness has already testified why the data that was provided was relevant, why the data that was provided in discovery was relevant to the parties, and now she is just arguing with the witness, trying to, I guess, assert her brief, right now, with her arguments. It's not adding anything to the record at this point.

MS. HENRY: I would just add that my -before I was talking about ratepayers. Now I am
talking about the buyer, AEP Ohio, and whether you
should have told AEP Ohio about this new fundamental
forecast that you --

MR. SATTERWHITE: Your Honor, I will ask her to address the Bench and not the witness.

MS. FLEISHER: Your Honor, if I could just add in one issue that's relevant to this case is Ohio's corporate separation requirements and whether the proposed PPA agreements are consistent with those. And as part of that, I think it's certainly important to know whether the interaction between the

corporate units of AEP, you know, reflected the requirements of Ohio law and whether there is full knowledge among all the AEP corporate entities regarding relevant facts.

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MR. SATTERWHITE: Your Honor, I am not sure -- that issue doesn't even apply here, I don't think. So I am not sure how that enters into it.

I think the question is do we need to talk about who knew what at what point. This witness has testified what he thinks the relevance of the 2015 forecast is. Why the 2013 was appropriate. What was provided in discovery. And we seem to be just going down the tentacles of the same question over and over again, just introducing a new preface.

EXAMINER PARROT: I think I am going to allow the question that's on the table at this point.

MR. SATTERWHITE: Thank you.

EXAMINER PARROT: See where we go.

THE WITNESS: Can you reread it, please? (Record read.)

A. Mr. Vegas is not my supervisor. It's not my responsibility in my normal course of business to identify data that's coming from our corporate group's that Mr. Vegas may or may not be aware of and what he needs to be brought up to speed about it.

And so I didn't know whether he had it or not. We had presented it in discovery. You know, he may have seen it in some of the transactions there. I don't sit in on all the same meetings that Company witness Vegas does to know if he had that information already.

Q. Did you or somebody from AEP Service

Corporation preface your dealings with Mr. Vegas with
a "buyer beware" warning?

MR. SATTERWHITE: Objection, your Honor.

Now, we are arguing -- again, we are back to the point they are trying to establish, which is inappropriate, making judgments about the different forecasts. There's no evidence that "buyer beware" would be necessary here. He has already testified what his role was interacting with AEP Ohio and the access AEP Ohio has and he is not responsible for holding everyone's hand.

THE WITNESS: Can you reread the question, please.

(Record read.)

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A. It would have been inappropriate to do such and we did not. And unnecessary.

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                 MS. HENRY: Your Honor, I am done with
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      this section. If you want, I can begin my next
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      section or we can break for lunch.
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                 MR. SATTERWHITE: How much more do you
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      think you have?
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                 EXAMINER PARROT: How much longer?
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                 MS. HENRY: Maybe half an hour. It's up
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      to you.
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                 MR. SATTERWHITE: Are we off the record?
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                 EXAMINER PARROT: Let's go off the record.
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                 (Discussion off the record.)
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                 EXAMINER PARROT: Let's go back on the
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      record.
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                 Go ahead, Ms. Henry.
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                 (By Ms. Henry) Okay. Can you refer to
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      your amended direct testimony on page 12, lines 4
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      through 7.
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          Α.
                 I'm there.
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                 Okay. You state that the "premature
          Q.
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      retirement of these units included in the Affiliate
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      PPA...would need to modify and upgrade the
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      transmission system in Ohio and surrounding states at
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      a cost of $1.6 billion, correct?
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                 I'm sorry. I think you may have had the
          Α.
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      line numbers wrong, but that's lines 19 through 21.
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- Q. I might have. Let me check. Yes, I'm sorry, sir, lines 19 through 21.
 - A. I'm there.

- Q. Okay. So on page 12, lines 19 through 21, you state that the "premature retirement of these units included in the Affiliate PPA...would need to modify and upgrade the transmission system in Ohio and surrounding states at a cost of \$1.6 billion," correct?
- A. Yes, that's correct.
 - Q. Okay. And you rely on Mr. Bradish's testimony in his transmission modeling as the basis of your belief that the 1.6 billion in transmission system upgrades would be needed, correct?
- A. That's correct.
 - Q. You did not review Mr. Bradish's modeling, correct?
- A. I did not. He's a relied-upon expert within the company.
- 20 Q. You don't have -- you don't have any
 21 experience with modeling of transmission grid
 22 reliability, correct?
- A. Correct.
- Q. And you do not have any experience assessing what specific investment may be needed to

address transmission reliability, correct?

- A. Correct.
- Q. And the numbers that you provided today as updates to your testimony, do you remember those, sir?
- 6 A. I do.

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- Q. And all of those updates that you gave are based on Mr. Bradish's \$1.6 billion cost estimate, correct?
- A. They are based on his \$1.6 billion cost estimate, correct.
- Q. Okay. Now, you were involved in deciding which units were taken offline in Mr. Bradish's transmission reliability study, correct?
 - A. I was involved in those discussions, yes.
 - Q. Okay. So that was you, Mr. Vegas, and Mr. Munczinski and legal counsel, as a group you provided Mr. Bradish with requests about which units to assume retire in your reliability analysis, correct?
 - A. We had discussions about which units to include in the reliability analysis, that's correct.
- Q. Okay. And did you, Mr. -- did you,

 Mr. Vegas and Mr. Munczinski and legal counsel as a

 group also provide Mr. Bradish with direction on what

year to assume that those units retire?

- A. I don't recall if we assumed -- if we directed or gave direction on which year, but it would have been 2019.
- Q. Okay. So Mr. Bradish assumed that all the PPA rider units were retired in 2019, correct?
 - A. Yes.

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- Q. And there was no discussion to do a reliability analysis that looked at a subset of the PPA rider units, correct?
- 11 A. That's correct.
- Q. Now, AEP Generation, they only exclusively
 own Cardinal units 1 and Conesville units 5 and 6,
 correct?
- 15 A. That sounds correct.
 - Q. Okay. And the other PPA rider units,

 Kyger Creek units 1 through 5, Clifty units 1 through
 6, Stuart units 1 through 4, and Zimmer unit 1, they

 are all co-owned, correct?
 - A. That's correct.
 - Q. And AEP Generation or AEP Ohio could not unilaterally decide to retire any of those co-owned units, correct?
- A. They can't unilaterally dictate that the units be retired but in some cases they can prevent

the retirement of those units.

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- Q. So any retirement decisions regarding co-owned units, they are going to made jointly with the other co-owners, correct?
- A. That's a difficult question. It's -- a decision to retire requires all of the owners, is my understanding, but any one owner can prevent the retirement.
- Q. Okay, okay. Now, if the Commission does not approve inclusion of the affiliate PPA in the rider, you don't know for sure whether AEP Generation would retire any of the PPA units, correct?
- A. That's correct. The probability increases, but it is not a certainty.
- Q. Okay. And if the Commission does not approve the rider, you don't know whether AEP Generation would sell any of the PPA units, correct?
- A. The company's made public statements about our intent, but that's all that I know.
- Q. So do you know which units AEP Generation plans to sell if the rider is not approved?
- A. I think there have been public discussions that the company's evaluating the sale of all of the units.
 - Q. Okay. So if the Commission does not

approve the OVEC entitlement in the PPA rider do you know whether OVEC would retire any of the OVEC units?

- A. I don't know. A large portion of OVEC is addressed in this rider and the companion rider that FirstEnergy is proposing, so you would have two large owners that could have an influence on that vote.
- Q. In reaching the \$1.6 billion figure,
 Mr. Bradish assumed that the PPA units were retired,
 correct, all of them?
 - A. Yes.

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- Q. Okay. And in reaching this \$1.6 billion Mr. Bradish also assumed that an additional 11,800 megawatts were retired for compliance with the Clean Power Plan, correct?
- A. I don't know with specificity. He was here to testify on those matters.
- Q. You know generally though that

 Mr. Bradish's analysis included a retirement of the

 Clean Power Plan units, correct?
- A. Yes. As a baseline to see what the impact would be of retiring these units, yes.
- Q. Okay. You state that the premature retirement of these units included -- and the affiliate PPA would need to modify and upgrade the transmission system in Ohio and surrounding states at

a cost of \$1.6 billion, correct? You state that in your testimony.

A. I do.

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Q. And your testimony does not identify the fact that this \$1.6 billion figure is also based on the assumption that 11,800 megawatts of generating units would retire in 2019 due to the Clean Power Plan, in addition to the retirement of the PPA units, correct?

MR. SATTERWHITE: Objection, your Honor.

Mr. Bradish -- I know Ms. Henry wasn't here, but

Mr. Bradish discussed this at length as to reasons

why that was included in his testimony. I think it's

inappropriate to ask this witness those level of

details.

MS. HENRY: This witness, on page, if I may, your Honor, on page 12, lines 4 through 7, has a direct quote where he states the premature retirement. These units included in the affiliate PPA would need to modify and upgrade the transmission system in Ohio and surrounding states at a cost of \$1.6 billion. And my question asked about his testimony.

MR. SATTERWHITE: My point, your Honor, this was at issue yesterday with Mr. Bradish and he

was the appropriate witness. She wasn't here she can read the transcript and see what the answer is. I don't think this witness is the one to respond to it.

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EXAMINER PARROT: To the extent you can answer the question, Mr. Allen, please do so.

A. Okay. So we'll take it up to the 50,000-foot level and I know Witness Bradish spoke about it in detail. When he did his modeling, he started with the scenario that the Clean Power Plan retirements would happen and then he said what is the cost impact of retiring these PPA units and the cost impact of that was 1.6 billion.

What his analysis didn't do, and this may be some of the confusion that I am hearing, the 1.6 billion isn't related to resolving all of the transmission issues related to the Clean Power Plan retirements. Some of those are from Presque Isle in Michigan and things.

What his analysis was doing was looking at the impact of these specific retirements with the starting point that the Clean Power Plan units were retired so we had a grid that was in a certain state when these units retired. It's not the cost of the Clean Power Plan retirements, it's the cost related to these units.

Q. But your testimony did not identify what the starting point was for this estimate, correct?

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A. That's what was described by Company Witness Bradish and I have given you my testimony today explaining it. We have answered it in discovery so people can see what the premise is.

You have to look at what the real transmission grid looks like or an assumption of what that transmission grid is going to look like at the point in time you retire units to understand the impact of those units retirements.

The transmission upgrades that are necessary related to a unit retirement change depending upon what the underlying assumptions are about other units in the area that may have retired and the loadings are that are on the system at that time.

So you have to look at the reality of retiring plants that are expected to be retired first. And then you overlay this to see what the impact of this incremental retirement is on the grid and that's what we've done.

- Q. And do you know when -- final compliance with the Clean Power Plan is 2030, correct?
 - A. It has initial implementation in 2022 with

some -- I think there are some credits for early actions that can happen in the 2020 timeframe.

- Q. And the final compliance period is 2030, correct?
- A. There's -- we had Company Witness McManus that could talk about it in detail. When I look at the fact that the EPA has requirements starting in 2020, that's when I have to start taking action. From a regulatory perspective, 2022 is the date that I am thinking about. And when we filed it would have been 2020 which is the date that the -- that the EPA had in their initial filing or in their initial draft rules.
- Q. Let's start with economic development, sir. Through your coursework and through your work experience you've learned how important it is to look at consequences both positive and negative of decisions in order to fully analyze the impact of those decision, correct?
 - A. I think we all do that, yes.
- Q. Okay. And identifying those negative consequences you said is based on judgment and experience, correct?
- 24 A. Yes.

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25 Q. Okay. And when you were at school, you

were taught to handle uncertainty, when doing an economic analysis, is to identify a range of potential outcomes, correct?

- A. In uncertain analysis, a range of outcomes is a reasonable way to look at it and that's what we did in KDP-2.
- Q. Right. Now, you directed Dr. Holliday to look at the economic impact of the PPA units and the OVEC units on the Ohio economy, correct?
 - A. Yes, I did.

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- Q. Okay. And you did not direct Dr. Holliday to consider the negative consequences associated with the rider because you did not think it was necessary, correct?
- A. I don't believe that there are negative consequences with the rider; I think positive consequences. But Dr. Holliday's analysis was focused on the economic impact of those plants in those communities and in the State of Ohio. It wasn't intended to look at the PPA rider. The analysis of the PPA rider and its benefits are included in other testimony that we have in this case.
- Q. And hypothetically speaking if the net impact of the PPA rider over a 10-year analysis

period would lead to a \$2 billion cost to ratepayers, you don't believe that this would have impacted Dr. Holliday's economic analysis, correct?

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- A. As I just indicated, that's not an element that is included in Dr. Holliday's analysis, but if you're looking at the PPA rider being a cost as compared to what the company's included in KDP-2, what you have to recognize is that the same time that that rider is becoming a cost, customers are also seeing the benefit of low energy prices in the market. That's what's creating a cost for the PPA rider. So customers are receiving a benefit through lower energy prices that is slightly offset by a PPA charge, so there would be a benefit in that scenario.
- Q. And you believe there are no negative consequences that would impact Dr. Holliday's economic analysis, correct?
- A. I can't think of a positive benefit, okay, to retiring coal plants and the loss of those jobs that those families and communities are relying upon. I cannot think of a positive consequence of that.
- Q. Okay. And can you think of a negative consequence that would impact Dr. Holliday's economic analysis?
 - A. Well, the negative consequences that

Dr. Holliday analyzed for me is the impact of shutting the plants down. That's the negative consequence. If you shut the plants down, there's a substantial harm to these communities in the State of Ohio.

- Q. How customers respond to increased rates depends on the price elasticity of demand, correct?
 - A. Yes.

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- Q. And the price elasticity is defined as the change in demand per unit change in price, correct?
 - A. Sounds right.
- Q. Okay. And elasticity essentially measures how much customers respond to changes in demand based on changes in price, correct?
- A. Yes.
- Q. So hypothetically speaking, if the net impact of the PPA rider over a 10-year period would lead to a \$2 billion cost to ratepayers, you would not have had Dr. Holliday measure the price -- the price elasticity of demand, correct?
- A. First, we will start with the premise. I don't believe there is a \$2 billion cost. But Dr. Holliday's analysis, and I don't know how many times to say it, wasn't focused on this element. It was looking at the economic benefit of having these

plants continue to operate. It's not based on the PPA rider. That's an analysis that is included in Company Witness Pearce's testimony that I talk about when I do the customer rate impact on page 13 of my testimony.

- Q. So you don't think it would have been important to look -- to look at or measure the price elasticity of demand from a possible rate increase, correct?
 - A. Not in this case, no.

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- Q. And you don't think it would have been important information to present to the Commission about the price elasticity of demand from a possible rate increase, correct?
 - A. Not in this case, no.
- Q. And you did not -- you did not analyze or direct Dr. Holliday to analyze the price elasticity of demand for AEP's Ohio largest rate customers, correct, largest industrial customers, correct?

MR. SATTERWHITE: Objection, your Honor.

I think the witness has stated over and over again
the limited scope and purpose of what Mr. Holliday
has done. Now, I mean, she can ask the question, he
didn't ask Mr. Holliday to look at the sales of
Dr. Suess's book in kindergarten classes in this

plant, did you? It has the same amount of relevance to what this witness has said the purpose of his testimony was for.

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MS. HENRY: I take offense that price elasticity of demand is entirely related to rate increases; whereas, Dr. Suess's books are not related to increases in rates.

MR. SATTERWHITE: Your Honor, if I may, that shows she has completely missed the point. The witness has said multiple times the purpose of Dr. Holliday's study was to see the impact of the plants if the plants were not there in those communities. She is trying to take that analysis that Dr. Holliday did and apply it to something else in the case and that's inappropriate and that's the basis of my objection.

MS. HENRY: Then I am going to show how that could actually impact all of this.

MS. BOJKO: Your Honor, I have an objection if you would -- if I may be heard.

EXAMINER PARROT: What?

MS. BOJKO: I think that when you do an economic development impact study, which is the exact thing that Dr. Holliday purports to do and Mr. Allen is supporting over our objections, asking whether a

witness considered certain inputs and outputs of an economic development model is very germane and very important to this case including the effects of what the company's proposal will and will not have on other economic activities in the region and in the state.

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MR. SATTERWHITE: And, your Honor, I think all of those just proved the point of what I am saying, they are trying to apply this to the limited factor and not what it was intended to be applied to. We keep getting these questions trying to apply in other areas. My objection is I don't think we need to keep going down that road.

MS. HENRY: And Mr. Allen has said he doesn't believe that they need to look at them.

There is no negative consequences, and I hope to establish through a series of questions there are possible negative consequences that would impact the end result.

MR. SATTERWHITE: They could have provided their own witness to do their own economic analysis to go beyond the economic analysis that was done in this case.

EXAMINER PARROT: I am going to overrule your objection, Mr. Satterwhite. Do you need -- I'm

sorry. Do you need us to read the question again at this point?

THE WITNESS: Yes, please. Thanks.

(Record read.)

- A. That's correct, for the reasons I stated before.
- Q. If AEP Ohio's largest industrial customers saw a large rate increase, is it possible that negative consequences could flow?
- A. Yes. And that's the purpose behind the company's PPA rider proposal is to help mitigate those price spikes that some of our largest customers could see in that if the PPA rider didn't exist.
- Q. And the negative consequences include having to sell their product for more money or earning less money, correct?
- A. I am losing what the negative consequences are related to. It sounds like a partial question.

 Sorry.
- Q. I'm -- we can strike that one. It's fine for now. Do you know how much AEP Ohio's largest industrial customers pay in taxes annually?
 - A. I do not.

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Q. Okay. Do you know how -- do you know if
AEP Ohio -- you don't know if AEP Ohio's largest

industrial customers would install cogeneration in response to a rate increase, correct?

A. I don't know.

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- Q. Okay. You did not analyze or direct Dr. Holliday to analyze the price elasticities of demand of AEP Ohio's largest commercial customers, correct?
 - A. I did not.
- Q. You don't know how many people are employed by AEP Ohio's largest commercial customers, correct?
- 12 A. That's correct.
 - Q. And you don't know the median income of Ohio's largest customers, correct?
- 15 A. That's correct.
- Q. And you don't know how much AEP Ohio's largest commercial customers pay in taxes annually, correct?
- 19 A. That's correct.
 - Q. And hypothetically speaking if there were a \$2 million rate increase that would flow through the PPA rider, you do not believe -- you believe that the only obligation that AEP Ohio has to these rate classes is to provide them with the new forecasts in discovery, correct?

AEP Ohio's largest customers, commercial, Α. industrial, or residential customers, are all represented here in this proceeding and the Commission's staff is looking out for the customers of the company. That is what the regulatory process is about is to bring together proposals by the company that we think provide benefits to our customers and to the State of Ohio and the parties can evaluate those on behalf of their clients, those representatives are here today, and the Commission can evaluate that to make a decision about whether or not the proposal has a total benefit to customers, the company, which is important, and the State of Ohio, those are all very important things. Commission has to weigh all of those, and the obligation of the company is to present data to those individuals that are here today and the Commission so they can make informed decisions.

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As part of the regulatory process, we don't expect every one of our customers to review the data in our filings. That's why we have groups like the Ohio Consumers' Counsel to help residential customers so they can do that and that's what we are doing here today. So I think we've met our obligation to make sure that the data necessary for

our customers to have a positive long-term result I think we have done what we need to do here.

- Q. Now, Dr. Holliday analyzed the economic benefits to the Ohio economy associated with coal consumed by OVEC and AEP Generation units, correct?
 - A. Yes.

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- Q. Do you know -- you don't know which mines

 OVEC buys its coal from, correct?
 - A. I do not.
- 10 Q. You do not know which mines AEP Generation
 11 buys its coal from, correct?
- 12 A. I would be speculating.
- Q. All right. And you don't know if these mines sell their coal to any other buyers, correct?
- 15 A. No.
- Q. And can you refer to page 3 of Exhibit
 WAA-3.
- 18 A. Okay.

correct?

Q. Actually I might have the wrong number.

Let me just check. And if I look on page 3, last

sentence, last paragraph, Dr. Holliday states that

"without the coal purchases by OVEC the unemployment

rate for these counties would be higher and economic

well-being for these counties would be diminished,"

A. That's exactly the point of what this analysis is trying to show is that significant economic impact of shutting down these plants, yes.

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- Q. And Dr. Holliday assumed in his analysis that if OVEC did not buy the coal -- did not buy this coal, that no other buyer would buy this coal, correct?
- Α. You have to recognize and the reason you would assume that nobody else bought that is that there is a finite set of plants that consume coal. So there's not necessarily an additional buyer out there if OVEC chooses not to buy coal from these mines. And, additionally, coal is not a basic commodity that can be transferred from one plant to There are different specs of coal so the another. coal mined in certain areas, those plants are designed to burn local coal. Their boilers are built that way so just because OVEC shuts down and is no longer buying coal from those mines does not mean there is another buyer out there to take advantage of coal from those mines.
- MS. HENRY: Motion to strike, nonresponsive.
- MR. SATTERWHITE: Your Honor, if I may.

 EXAMINER PARROT: You may.

MR. SATTERWHITE: She asked the question if OVEC did not buy the coal, would another person buy the coal.

MS. HENRY: I did not ask that. My question was did he assume that if OVEC did not buy the coal --

MR. SATTERWHITE: No other buyer would buy the coal, right. And that's exactly what this is about and talked about what that means. He provided greater context of what was within the report and what the purpose of the report would be.

EXAMINER PARROT: Motion to strike is denied.

- Q. All right. Let's go to your deposition on page 121, lines 7 through 13.
- A. Sorry. You are going to have to mention that page number again, please.
- Q. I will have to get there myself. And I am going to refer to line 7 through --
 - A. I'm sorry, what page number, please?
 - Q. Oh, page 121 of the deposition.
- "Question: Okay. Did you assume in your analysis if
 OVEC did not buy this coal, that no other buyer would
 buy this coal?
- 25 "Mr. Michael: Objection.

"Answer: The analysis assumes that if OVEC did not procure the coal, that the coal wouldn't be procured by another entity, that's correct."

- A. Yes, that was what I stated.
- Q. You directed Dr. Hol -- if another entity bought the PPA units, they would probably be required to pay property tax, correct?
- A. I assume the state would request that, yes.
- Q. Okay. And you reviewed Mr. Wittine's direct testimony that was filed in this docket, correct?
 - A. Yes.

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- Q. And you are aware that Mr. Wittine discussed the status of six generation plants that are being developed in Ohio, correct?
- A. I think he talked about construction sites where they are attempting to build plants, yes.
 - Q. Okay. And I didn't -- and you do not -- and you do not know or Dr. Holliday does not know how many employees would work at each of these six generation plants; is that correct? I guess let's start with you. You do not know how many employees would work at each of these six generation plants, correct?

1932 1 Α. No. 2 And you do not know what the average Q. 3 salary would be for an employee at each of these six 4 generating plants, correct? 5 Α. That's correct. 6 Okay. And you don't know how much the 7 owners of these six generating plants would pay in 8 property tax, correct? 9 Α. That's correct. 10 MS. HENRY: No further questions. 11 EXAMINER PARROT: Okay. At this point we will take a break and reconvene at 2:30. Off the 12 13 record. 14 (Thereupon, at 1:47 p.m., a lunch recess 15 was taken until 2:30 p.m.) 16 17 18 19 20 21 2.2 2.3 24 25

1933 1 Tuesday Afternoon Session, 2 October 6, 2015. 3 4 EXAMINER PARROT: Let's go back on the 5 record. Mr. Michael. 6 7 MR. MICHAEL: Thank you, your Honor. 8 9 WILLIAM A. ALLEN, 10 being by me first duly sworn, as hereinafter 11 certified, deposes and says as follows: 12 CROSS-EXAMINATION By Mr. Michael: 13 14 How you are, Mr. Allen? 0. 15 Α. Good. 16 You did not direct Dr. Holliday what model 17 to use for the economic impact discussion, correct? 18 I did not direct which specific model and Α. 19 software to use, that's correct. 20 0. Okay. And you did not direct that models 21 other than the economic base theory model be used to 2.2 forecast the economic impact, correct? 2.3 Α. That's correct. 24 And you did not direct Dr. Holliday to 25 assume that 100 percent of an industry was basic,

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- A. That's correct.
- Q. And you did not direct Dr. Holliday to assume that 100 percent of an industry was non-basic, correct?
- A. That's correct.
 - Q. And you did not direct Dr. Holliday to include certain counties in the OVEC economic region, right?
 - A. We did have discussions about which plants and counties to use for the OVEC economic analysis.
- Q. Okay. But did you not direct Dr. Holliday
 to include certain counties in the OVEC economic
 region, right?
 - A. I did not direct him to select specific counties but we discussed them.
- Q. Okay. And you didn't direct Dr. Holliday
 to include certain counties in the Cardinal region,
 right?
- 20 A. That's right.
- Q. And you didn't direct Dr. Holliday to include certain counties in the Conesville region, right?
- A. That's correct.
- Q. And you didn't direct Dr. Holliday to

include certain counties in the Stewart, Zimmer
region, right?

A. That's correct.

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- Q. And you didn't direct Dr. Holliday to model that 100 percent of the PPA units shutting down, right?
- A. Make sure I answer the question right because there is a couple negatives in there. I directed Dr. Holliday in his analysis to look at the economic impact of the operation of all of the PPA units and OVEC units.
- Q. Okay. So you didn't direct him to model less than 100 percent shutting down, right?
 - A. I didn't direct Dr. Holliday to do any analysis assuming the shutdown of the units. What I asked Dr. Holliday to do is analyze the economic impact of the operation of the units.
 - Q. And he -- for the purposes of the economic impact, the implication is that if 100 percent shut down, 100 percent of the benefits wouldn't be available to the local communities anymore, right?
 - A. That's correct. If the plants shut down, the economic benefits that those plants provide would no longer exist.
 - Q. Okay. But you didn't direct him to assume

that less than a hundred percent of the plants shut down over the course of time, right?

- A. I didn't direct him to do anything with shutdowns, so that would be correct.
- Q. Okay. You don't consider yourself to be an economist, right, Mr. Allen?
- 7 A. I am not an economist, but I have dealt with economic issues.
- 9 Q. Okay. But you don't consider yourself to 10 be an economist, right?
- MR. SATTERWHITE: Objection, asked and answered.
- 13 Q. Turn to page 228 of your deposition,
 14 Mr. Allen, please, lines 16 through 18.
- 15 A. I have got a big stack of paper up here so let me organize it.
- 17 Q. Yeah, take your time.
- 18 A. 228?

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- 19 Q. Yes, sir. Line 16.
- 20 A. I'm there.
- 21 Q. "Question: Okay. Thank you. And are
- 22 | you -- do you consider yourself an economist?"
- 23 "No."
- 24 Did I read that correctly?
- A. You did.

1937 1 MR. MICHAEL: Okay. I have no further 2 questions, your Honor. Thank you. 3 EXAMINER PARROT: Mr. Oliker? 4 MR. OLIKER: Sure. Thank you, your Honor. 5 CROSS-EXAMINATION 6 7 By Mr. Oliker: Good afternoon, Mr. Allen. Just a few 8 Ο. 9 questions for you today. 10 Okay. Good afternoon. Α. 11 Your testimony, and let me try to give you 12 a reference. On page 3, line 19, you indicate "The 13 Company's PPA rider is designed to stabilize customer 14 rates by providing a hedge against market 15 volatility." Now, you would agree that there are 16 circumstances that may exist that would cause the PPA to not necessarily provide a credit as market prices 17 18 rise. 19 Α. The scenarios that I believe would be 20 reasonable would have the PPA rider move in the 21 opposite direction of changes in market prices. 2.2 MR. OLIKER: Could I have that answer read 2.3 back, please, Karen.

(Record read.)

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Could you please turn to page 235 of your Q.

deposition, Mr. Allen. Let me know when you are there.

A. I'm there.

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Q. And starting on line 11, the question reads: "Would you agree that there are circumstances that may exist that would cause the PPA to not necessarily provide a credit as market prices rise?"

8 "Answer: There are scenarios, but the design is that it moves counter to the market."

MR. SATTERWHITE: Your Honor, I'll object, and ask that the whole question be read. He started halfway through it.

EXAMINER PARROT: Your response,

Mr. Oliker?

MR. OLIKER: I can do that, your Honor, but I don't think it's necessary to complete the context of the question.

MR. SATTERWHITE: Your Honor, it parrots the exact answer he gave before which he evidently left out.

EXAMINER PARROT: All right. Let's go ahead and read the whole question.

Q. Okay. Let's start on line 8. "-- you indicate that, as proposed, the PPA Rider should rise in value in a manner that is counter to the market

and as such will increase rate flow for customers," I believe is what it reads. And then "Would you agree that there are circumstances that may exist that would cause the PPA to not necessarily provide a credit as market prices rise?"

"Answer: There are scenarios, but the design is it moves counter to the market." Did I read that correctly?

A. Yes.

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Q. Okay. Thank you.

And would you agree that if the PPA rider is a charge and the cost of producing electric energy at the PPA-related units rises at the same level as market prices, it will stay a charge, all else being equal?

- A. Yes.
 - Q. Okay. And I'm sorry to jump around,
 Mr. Allen. But you had a conversation with Ms. Bojko
 earlier for the OMA about long-term offers that may
 exist in the market. Do you remember that
 conversation?
- A. I don't recall. Ask the question. We can go through it.
- Q. Okay. First, you agree not all offers from competitive retail electric service providers

are on the Apples to Apples website? I think we've established that, right?

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- A. I think my response was that I don't know whether they are all included there or not, but from a residential perspective. Commercial and industrial are not there.
- Q. Okay. Fair enough. Thank you for that clarification.

You agree that FirstEnergy Solutions previously offered a seven-year fixed-price offer to residential customers?

- A. Yes, as a generation owner, it has a physical hedge like we are proposing in the PPA. FirstEnergy did include a seven-year offer which they no longer offer today.
- Q. Okay. And that was a long-term stable offer, correct?
- A. No. I think, as there are complaints in front of the Commission today, as I know from personal experience, it may have been portrayed as a long-term stable offer, but it was not stable for a lot of customers that saw charges, during the polar vortex, from FirstEnergy Solutions.
- Q. Turn to page 240 of your deposition. Let know me know when you are there.

A. I'm there.

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Q. And starting on line 2, question: "Are you aware that FirstEnergy Solutions used to offer a seven-year fixed-price offer?

"Answer: Yes.

"Question: Would you consider that a long-term stable offer?

"Answer: It would be on the longer term and it was stable, so yes." Did I read that correctly?

- A. I think that's just what I indicated a moment ago --
- Q. Without your qualification regarding --
- A. -- how they implemented, correct.
 - Q. Okay. And there are some aggregation contracts that are for seven years; is that correct?
 - A. There are some older aggregation contracts that had longer terms. My review of the Commission website and what's out there for current aggregations that are available to communities is that those are shorter term in nature. The longer-term deals that I've seen are really aligned with some of the long-term deals FirstEnergy Solutions, with a generation hedge obviously, offered to aggregation communities and the 2008, '9, '10 timeframe, but

those offers, I haven't seen those recently.

- Q. Okay. And sorry to jump around,
 Mr. Allen, but would you agree you have had no
 involvement in decisions related to retirement of
 power plants that operate in a competitive market?
 - A. That's correct.

MR. OLIKER: If I could have a minute, your Honor.

EXAMINER PARROT: You may.

MR. OLIKER: I believe that's all the questions I have. Thank you, Mr. Allen.

EXAMINER PARROT: Mr. Darr.

MR. DARR: Thank you, ma'am.

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CROSS-EXAMINATION

By Mr. Darr:

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- Q. Let's take a step back. Up to May, 2015, AEP Ohio and AEP Generation Resources were under contract for the provision of power by AEPGR and capacity by AEPGR to AEP Ohio, correct?
- A. The capacity portion of that arrangement ended in May. The energy portion of that ended in December of 2014, correct.
- Q. And under that contract, AEPGR received a capacity payment for load related to shopping

customers of \$188.88, correct, per megawatt-day?

- A. Received that payment from AEP Ohio, that's correct.
- Q. And under that arrangement, AEP Generation Resources also received a payment for what is referred to under the retail rates for AEP Ohio as the "base generation charge"?
- A. As part of that arrangement, it received all of the base generation revenues, correct.
- Q. And in addition, for the standard service offer load that was not subject to the auction, AEPGR also received as fuel costs, correct?
 - A. That's correct.

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- Q. And as you indicated, the fuel component of that ended on January 1, 2015, because at that point, all fuel-related charges were covered or energy-related charges of the SSO were covered by the SSO auctions, correct?
- A. I would say that it ended on December 31st because of the energy coming from the auctions started January 1st. So, other than that, I would agree.
- Q. And in -- up until May 31, 2015, AEP Ohio was deemed an FRR entity; is that correct?
- A. AEP Ohio is a member -- as part of the AEP

family of companies was an FRR entity in PJM along with APCo, Kentucky Power, and I&M.

- Q. And this payment agreement between AEPGR and AEP Ohio was the subject of a FERC-approved contract, correct?
- A. It was a FERC contract. I can't remember if it was FERC approved, but it's a FERC contract, ves.
 - Q. Subsequent to May 31, 2015, AEP Ohio is no longer deemed to be an FRR entity, correct?
 - A. AEP Ohio, as a non-generating entity, other than its OVEC entitlement, participates both its load and its OVEC entitlement in the RPM market. FRR entities are limited to entities that have both generation and demand.
 - Q. And is AEP Generation Resources subject to the FRR plan of AEP?
- 18 A. No.

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- Q. So following May 31, 2015, AEP Generation
 Resources is also participating in the PJM market,
 correct?
- A. It's participating in the PJM RPM market, that's correct.
- Q. Is it also participating in the PJM energy market?

- A. It historically has operated in the energy market and continues to operate in that energy market, yes.
- Q. Is it also participating in the PJM ancillaries market?
- A. Yes.

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- Q. So as we stand here today, AEP Generation Resources' revenue streams are the result of whatever revenues it realizes out of the PJM capacity, energy, and ancillary markets, correct?
- A. That's generally correct. They may have a bilateral contract. I don't know but generally it would be related to the PJM market.
- Q. As far as you're concerned -- as far as you know, the revenue streams available to AEP Generation Resources are limited to those available through the PJM capacity, energy, and ancillary markets, correct?
- A. I don't think that they're limited to those sources. They may have bilaterals. Those are bilateral contracts. Those are available to them.
 - O. I understand that.
- A. I don't know whether or not they have entered into any contracts though.
 - Q. As we sit here today, you are not aware of

any contracts entered into by AEP Generation

Resources that are of a bilateral nature, correct?

- A. I'm neither aware or unaware whether they have the bilateral contracts.
- Q. It reminds me of a comment a Commission witness said, it was "not unreasonably reasonable."

 MR. MICHAEL: It's "implicitly explicit,"

 I think we heard that too.
- Q. Now, AEP Ohio is currently a sponsoring party of the intercompany agreement with the Ohio Valley Electric Corporation, correct?
- A. I think they are the sponsoring company.

 They are a participant in the ICPA, correct.
 - Q. Currently under an obligation to make payments under the ICPA, correct?
- 16 A. Yes.

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- Q. And this payment includes a demand cost as defined by Article V, correct?
- A. I can't identify the articles without looking at the actual ICPA.
- MR. DARR: Counsel, do you have a copy of
 I believe it's Sierra 3?
- MR. SATTERWHITE: I don't know.
- Yes, we do. Let me see if I have another one.

MR. DARR: If you don't and you want to look over his shoulder, I wouldn't object.

MR. SATTERWHITE: May I approach, your Honor?

- A. Article V? Yes.
- Q. And the company is also obligated -- and when I am speaking of the "company" here, I mean AEP Ohio. AEP Ohio is also obligated to pay any mandatory costs under Article VII, correct?
 - A. Yes.

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- Q. Now, the revenue streams available to AEP Ohio under Commission orders are those that result from the liquidation of AEP Ohio's entitlement under the ICPA in the PJM energy and capacity markets, correct?
- A. Currently those are the only allowed revenue streams, that's correct.
- Q. And that's because the Commission in the -- what's been referred to as the ESP III order in Case No. 13-2385 denied authorization of the recovery of either the credit or charge associated with the ICPA by AEP Ohio, correct?
- A. No. What I was referring to when I mentioned that is a prior Commission order that had required AEP Ohio to liquidate the energy and

capacity into the PJM market. I think it was probably in the corporate separation 1126, the last four numbers of that case.

- Q. Correct. I understand that. So the current revenues realized by AEP Ohio because of its current ownership for participation in the ICPA is limited to the revenues resulting from the liquidation of the capacity and energy in the PJM market, correct?
 - A. That's correct.

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Q. And under the Commission's order in

Case No. 13-2385, your last ESP case, or ESP III case
as it's known, the Commission did deny AEP Ohio
authorization to bill or credit customers for the
difference between the revenues associated with the
liquidation of the power and capacity and the costs
or revenues AEP Ohio occurs -- excuse me, the costs
that AEP Ohio incurs under the ICPA; is that correct?

THE WITNESS: Can you please reread that
question.

(Record read.)

- A. I think I followed the entire question. It sounds correct.
- Q. In this application, AEP Ohio has renewed its request contained in Case No. 13-2385 to allow it

to bill or credit customers through retail rates for the difference between what it recovers through the PJM market for its interest in the OVEC plants and the costs that it incurs under the ICPA, correct?

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- A. Yes, the same as AEP does in its other regulated retail states, yes.
- Q. I didn't understand that answer,
 Mr. Allen. You currently do not have a PPA in any
 other regulated state that allows for the billing of
 the difference between what it receives through the
 PJM market and what it pays to OVEC, correct?
- A. No. We do, and all of the regulated states that we operate in that have an OVEC entitlement, the function of the retail rate mechanism provides that the company is compensated for the delta between what we liquidate that power into the markets for and the revenues that we receive from the -- the revenues we receive from liquidating it into the market as compared to the costs we pay to OVEC for that entitlement. That's the standard regulatory structure in Virginia, West Virginia, Indiana, and Michigan.
- Q. And in each one of those states, am I correct that the power from the OVEC entitlement is treated as power available to retail customers?

- A. From a bean-counting perspective, it's treated as power available to serve customers, but as all sales work in the PJM market today, all of that energy is liquidated into the market and the company buys back whatever energy needs it has to serve its retail load.
- Q. So the answer to my question is "yes," correct?
- A. The answer is not in the physical sense but in the -- in an accounting sense.
- Q. Well, in a physical sense, the way the PJM market works is that all generation is offered all available generation that's cleared in the market is offered into the PJM market through the daily and hourly -- the day-ahead and the hourly marketplaces, correct?
- A. Yes.

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- Q. And so from, as you referred to it as a "bean-counter sense," the difference is that in the states other than Ohio, each of the retail rate structures recognizes the PJM -- excuse me, the ICPA component where that exists as retail -- is generation available for retail load, correct?
- A. Not exactly. In all of our states we sell all of the output of our units into PJM and we

purchase all of the energy needs of our customers from PJM and then we do a netting approach very comparable to the PPA construct here. So that customers see a rate on their bill that reflects the cost of generation from the units, recognizing that there are really three transactions that are occurring, one is the consumption of coal which creates a cost, one is the sale of that energy into the market, and the third is a purchase of energy to serve our retail customers back from the market.

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- Q. And we will get into the differences in a second, but I just want to make sure I understand this correctly. The load forecasting load -- excuse me, the generation is recognized at cost in these other states, correct?
- A. That's the end result of the three transactions that I just described.
- Q. Now, the transactions that you are proposing here in this application amount to two wholesale transactions; is that correct?
- A. The two wholesale transactions would be a purchase by AEP Ohio from AEPGR and the sale from AEP Ohio into the PJM market. Those would be the two wholesale transactions I would think of.
 - Q. And you would agree with me that the sale

between AEPGR and AEP Ohio would be a transaction governed by FERC because it is a sale for resale, correct?

- A. It would be a FERC-jurisdictional contract yes.
- Q. And the sale between AEP Ohio and PJM would also be governed by the PJM operating agreement, open access transmission tariff, and reliability assurance agreement, again FERC-approved contracts and tariffs, correct?
- A. Yeah. I am not sure which -- all of the contracts that they would be held under, but it would clearly be FERC jurisdiction.
- Q. Now, you've had some extensive discussion earlier today, and I won't use the Attorney

 Examiner's rather graphic image, beat the dead horse.

MR. DARR: Was that Mr. Satterwhite's?

MR. SATTERWHITE: I took it further, but thank you for not pointing that out.

20 MR. MICHAEL: "Beyond the pale" some might say.

MR. DARR: I thought it was yours,

23 Ms. Parrot.

MR. SATTERWHITE: I built on a great example from the Bench.

MR. DARR: I see.

- Q. In WAA-1 attached to your testimony, you provide the methodology for calculating the rider; is that correct?
 - A. That's correct.

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- Q. And we've already identified lines 5, 6, and 7 as the charges that would form the offset to the revenues to calculate the PPA rider, correct?
 - A. That's correct.
- Q. Now, the charges associated with line 5, 6, would be governed by those contained in the terms of the ICPA and the proposed purchase power agreement, correct?
- A. Generally, with the exception of line 7, that there may be some additional charges from PJM to make the transactions work.
- MR. SETTINERI: I'm sorry. If you are done with your answer, Mr. Allen, could I have that answer reread, please?

(Record read.)

21 MR. SETTINERI: Thank you.

Q. And it's the netting process of subtracting line 4 -- excuse me, subtracting line 8 from line 4 that produces line 9 which is the aggregate or total charge or credit, correct?

A. That's correct.

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- Q. And then that would be allocated among customers in conformity with the current proceed -- the current PPA rider, correct?
 - A. That's correct.
- Q. Now, the arrangement that we have been talking about here would not produce -- let me start over again.
- What you've referred to here is a finance transaction, correct?
- 11 A. It's a set of physical transactions that
 12 have a financial result.
 - Q. Okay. Let's break that down. Power is being sold into -- to AEP Ohio which is being resold to PJM, correct?
- 16 A. Yes.
 - Q. And is that what you are referring to as the physical transaction?
 - A. Those are the two physical transactions that are occurring.
- Q. Okay. And the financial transaction is
 the netting out of the difference between the
 revenues received from PJM and the payments made to
 AEPGR, correct?
- 25 A. Can you restate that or have it reread?

- Q. I will restate it for you. The financial transaction that you just described is the netting arrangement by which AEP Ohio would net the revenues and the charges that results in the net credit or charge, correct?
- A. The financial transaction would be the net PPA rider credit or charge, that would be the financial transaction.
- Q. And as a result of the underlying contracts which would be approved by FERC, customers would have no claim to standby power service, correct?
 - A. That's correct.

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- Q. Likewise, they would have no claim to backup power service, correct?
- A. Under the company's proposal, that's correct.
- Q. Likewise the customers, the retail customers of AEP Ohio would have no claim to supplemental power service, correct?
- 21 A. Under the company's proposal, that's correct.
 - Q. And, in fact, under your proposal there would be no power associated with these contracts that would be contractually obligated to the end

user, correct?

- A. Assuming the end user being the retail customers of Ohio, that's correct.
- Q. As a result of the operation of the two wholesale contracts, is your position that that would not alter the terms of the SSO auction price; is that correct?
 - A. That's correct.
- Q. Likewise, it would not alter the terms and conditions of any CRES contract, correct?
- A. That's correct.
- Q. And the Commission would not be -- if it approved your proposal here, it would not be adding any mandatory term that is unique to a shopping customer, correct?
- 16 A. That is correct.
 - Q. By definition, because this is a nonbypassable rider, you are proposing to implement all customer bills will be affected by the rider in the same way, correct?
 - A. That's correct.
- Q. Now, as part of your supporting
 documentation, you also provided what's been
 identified in your testimony as Exhibit WAA-2. Could
 you turn to that, please.

A. I'm there.

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- Q. It's my understanding that you cannot point to anything in the application or the direct testimony showing that AEP Ohio SSO customers have experienced retail rate volatility; is that correct?
- A. AEP's SSO customers first began receiving full-requirements SSO service, both capacity and energy, starting June 1 of this year. And so as a proxy, what the company has prepared is data showing what's occurred in the FirstEnergy SSO auctions since they operate in PJM and have been having full-requirements auctions for a number of years, we've used that as a proxy to give the Commission an understanding of the volatility that AEP Ohio's customers could expect to experience in the future.
- Q. Going back to my question, can you point to any information in the application or direct testimony showing that AEP Ohio's SSO customers have experienced retail volatility?
- A. There's no data related to the historical volatility for SSO customers that would have existed prior to the company beginning to procure SSO service in a full-requirements manner.
- Q. So the answer to my question is that you cannot -- you have not provided that as part of your

application, correct?

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2 MR. SATTERWHITE: Objection, your Honor.

3 I think the witness pointed out it doesn't exist.

MR. DARR: I am asking for a "yes" or "no" question, your Honor, I am entitled to a "yes" or "no" question -- answer, and that's what I am driving

MR. SATTERWHITE: Your Honor, he has explained twice why a "yes" or "no" doesn't really apply because the premise of the question is flawed.

MR. DARR: There is nothing wrong with the premise of the question, your Honor. The premise of the question just doesn't exist. Have they included it?

MR. SATTERWHITE: The witness has explained twice.

EXAMINER PARROT: The objection is overruled, Mr. Satterwhite.

- A. The company has not included that data because it's not possible to calculate that at this point.
- Q. Now, the data that you do provide is from FirstEnergy's SSO auctions from June 1, 2011, through May 31, 2016, correct?
- 25 A. It's for delivery beginning in June of

2011, but the first auction would have been from October of 2010.

Q. And if we look at the prices in the "Winning Price" column which is the last column to the right, would you agree with me that any auction result covering the delivery year of 6-1-15 to 5-31-16 is higher than an auction that covers a period prior to that?

THE WITNESS: Can you reread that question, please?

- Q. Let me break it down for you. It might be easier to do it this way. Take a look at the delivery year for 6-1-13 to 5-31-14 middle of the page.
- A. Okay.

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- Q. If we look at the 36-month product that was purchased on 1-1-2013, which I seriously doubt they all showed up on January 1, but I'll take your word for it, the auction price that day is \$59.17 per megawatt-day. Do you see that?
 - A. Yes.
- Q. And would you agree with me that that is the lowest price of any auction result for an auction that included the period 6-1-15 to 5-31-16?
 - A. To be clear for the record, what I am

comparing is the 59.17 for the 36-month period of the January 1, 2013, auction with the 10-1-2013 auction for a 24-month period that had a value of 59.99. So the first 36-month auction was slightly less than the 24-month auction that included the planning year '15-'16 year within it as an element.

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And then there was another auction that would have included the '15-'16 planning year that was -- two additional auctions, one happened on 10-14-2014 and one held on January 27, 2015. The first had a clearing price of 73.82. And the second had a clearing price of 69.18. So the 59.17 would be the lowest of those options. And then there is another auction that happened January 28 of 2014 that cleared at 68.31 for a 24-month period.

- Q. And basically, if we go through the whole list, if an auction covers a period of 5-31 -- excuse me, 6-1-15 to 5-31-16, every one of those auctions results, whether it includes one year or multiple years, is higher in terms of auction result than periods that include, for example, 6-1-13 to 5-31-14, or any other comparable period, correct?
 - A. It appears to, yes.
- Q. Now, if we look at the highest results, those are for the one-year period 6-1-15 to 5-31-16,

with auction results of 73.82 and 69.18 per megawatt-hour, correct?

A. Yes.

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- Q. There was a BRA, or base residual auction, conducted for the 2015-2016 delivery year that covers that same period, correct?
- A. Yes. There is a base residual auction for each one of these plan years, yes.
- Q. And that base residual auction was conducted in May of 2012, correct?
 - A. That sounds correct.
- Q. And you're familiar with the fact that the delivery zone that includes the FirstEnergy utilities was separately modeled as a location deliverability area that year, correct?
- A. The result was that it separated from the other zones.
- Q. It was modeled as local -- a separate delivery zone and it separated as well, correct?
- A. The first step of your question of whether it was modeled as a separate zone, there are lots of zones in PJM that get modeled. Sometime they separate; sometimes they don't. So I don't know that I would make a distinction they were separately modeled that year, but the result was that it

separated from the results.

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- And as you recall, the resulting price in that BRA was, unscaled, \$357 a megawatt-day, correct?
- Α. That sounds reasonable, yes. It sounds correct.
- Well, in fact, as I recall, did not AEP 0. Ohio, during its ESP II case, put on an exhibit the day that the -- the day after the BRA results were available for the delivery year, indicating that price separation had occurred and that the resulting price was \$357 a megawatt-day for the ATSI zone?
- I don't recall if we put up an exhibit but we may have.

MR. DARR: Probably the easier way to do it, your Honor, to take administrative notice of AEP Exhibit 106 in Case No. 11-346-EL-SSO. If you would like, I have copies of the record.

MR. SATTERWHITE: I guess I would like to see it, your Honor.

MR. DARR: Actually, all I am asking for administrative notice of is the price separation which you will find on the second page where it indicates \$357 per megawatt-day was the resulting BRA price.

MR. SATTERWHITE: You are saying May 18,

2012, is the day after that? I am just trying to validate dates here.

MR. DARR: The news release was issued
May 18. The exhibit was presented to the Commission
on 5-21. So I was off by a couple of days.

MR. SATTERWHITE: Okay. You know, we don't validate that was the day after, but we are okay with the number, if that's all you need.

MR. DARR: Yeah. Will the Bench take administrative notice of that?

EXAMINER PARROT: Yeah. The Bench is fine with taking administrative notice of AEP Exhibit 106 from the ESP II proceeding which is Case No. 11-346-EL-SSO, et al.

- Q. (By Mr. Darr) In that same auction,
 Mr. Allen, am I correct that AEP Ohio was treated as
 being in what is called "the rest of the RTO"?
 - A. Yes, that's my understanding.
- Q. And that the clearing price for the rest of the RTO in that auction was \$136 per megawatt-day, correct?
- A. I don't recall what the clearing price was for that planning year.
- MR. DARR: Would you again -- if I may,

 your Honor, if we could take administrative notice of

the results of that auction as well which is also contained in AEP Ohio Exhibit 106. On the first page, fourth paragraph, the base residual price is indicated to be \$136 per megawatt-day.

EXAMINER PARROT: The Bench has already taken administrative notice of the entire exhibit, Mr. Darr.

MR. DARR: Okay. Terrific.

- Q. So with regard to WAA-2, the auction prices here represent both capacity and energy to serve the SSO load, correct?
- A. Just as the AEP Ohio SSO will in the future, yes, that's correct.
 - Q. And with regard to those delivery years that contain a component of the PJM 2015-2016 delivery year, each one of those is higher than all other entries which do not contain the PJM delivery year of 2015-2016, correct?
 - A. Yes, that's correct.
- Q. And if we look at the resulting range in the FirstEnergy auction results contained in WAA-2, the range is from \$73.82 per megawatt-day as a high and \$44.76 as a low, or the delta or difference of \$29.06, correct?
- A. Yes.

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Q. Now, you indicated earlier that it would be impossible to incorporate volatility statistics for the AEP Ohio SSO; is that correct?

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- A. It would be impossible to calculate volatility for a scenario that didn't previously exist, that's correct.
- Q. Did you look at any of the other Ohio utilities, for example, Duke?
- A. No. I looked at FirstEnergy because they have the longest history of having a full-requirements SSO auction. There was a reason for that. They represent the future that other entities in Ohio may experience.
- Q. And Duke has been operating under an SSO auction which produces -- which requires the purchase of a full capacity and energy products since 2014, correct?
- A. That sounds reasonable which would mean a year and a half of the data as opposed to the five years' worth of data that we have here. A year and a half is not a lot of data to get volatility data on what auction results can produce, and we've got a lot of data here.
- Q. But, in fact, you did not include any auction results from Duke, correct?

- A. That's correct.
- Q. And as of May 15, we had auction results available from their most recent auction, correct?

4 MR. SATTERWHITE: Clarify May 15 of which

5 year?

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MR. DARR: 2015.

7 MR. SATTERWHITE: Thank you.

A. I don't know.

9 MR. DARR: I would like to have marked as 10 IEU Exhibit, I think I'm up to 10.

11 THE WITNESS: While you are doing that,

can we take a quick break?

13 EXAMINER PARROT: Let's go off the record.

14 (Discussion off the record.)

15 EXAMINER PARROT: Let's go back on the

16 record.

MR. DARR: May I have my last question and

answer read, please?

19 (Record read.)

20 MR. DARR: Then I am not going to ask to

21 have an exhibit marked. I am going to ask the

22 Commission -- the Bench to take administrative notice

of the auction results for the Duke Energy Ohio

auction that was released on May 15, 2015.

25 Specifically, I am asking that the

Commission take administrative notice that the 1 2 auction cleared a one-year product for June 1, 2015, 3 to May 31, 2016, at a price of \$58.79 per 4 megawatt-hour; two-year product with an average clearing price of \$57.60 for the period of June 1, 5 6 2015, to May 31, 2017; and a three-year product with 7 an average clearing price of \$59.17 per megawatt-hour for the delivery period of June 1, 2015, through May 8 9 31, 2018.

The source for this, your Honor, is a press release issued by the Commission dated May 15, 2015. And, again, all I am asking for is administrative notice of the auction results themselves.

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MR. SATTERWHITE: Your Honor, could I have a second to look at this?

EXAMINER PARROT: You may.

MR. SATTERWHITE: Your Honor, I'm only hesitating, we don't have a problem taking administrative notice of this, only the question that there are other press releases from the Commission indicating other auction results, that I wouldn't want to take one in absence of the others.

MR. DARR: Certainly AEP Ohio has the opportunity to supplement the record either through

redirect or through rebuttal testimony as may be appropriate, your Honor. So they have that opportunity. It doesn't change the fact that the auction results are what they have been represented to be.

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MR. SATTERWHITE: So if there is no objection to us supplementing the record with that stuff if we find it, we are happy to take administrative notice of this. We just want to make sure the whole picture is there.

MR. DARR: I don't think one is conditioned on the other, your Honor.

EXAMINER PARROT: Mr. Darr, I think I am going to say the auction results are already publicly available in the Commission's orders and there is nothing that would preclude any party from referencing the orders in Duke's auction docket which is 15-6000 or any of the other utilities. So I think I'm not sure I am finding that it's necessary to take administrative notice of this press release when you can freely cite to the orders themselves.

MR. DARR: The point of taking administrative notice, your Honor, is that it's a fact readily available, readily confirmable by the Commission's record. It needs to be made a part of

the record in this case because it goes to a couple of issues raised by AEP Ohio's case. If we simply are citing to something outside the record, then there is the possibility that if this case were to go to appeal, that it would not be considered part of the record of this case. That's why I am asking the Commission to administratively notice it so it is a formal part of the record in this case.

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MR. SATTERWHITE: Your Honor, I agree with the Bench. I think in the past you don't need administrative notice of Commission orders, and I know we have never challenged that. I mean, we can take administrative notice of all Commission orders and make that statement on the record if you want to, if that was the concern by Counsel, but I think a Commission order is a document of the Commission and can be cited.

And I think that's a good -- let me add I think it's a good remedy to this because you're right, all those results will be in those Commission orders, DP&L just had one, I believe, on September 30, so I know there are others definitely.

MR. DARR: If I may, your Honor.

EXAMINER PARROT: You may.

MR. DARR: One final comment. I don't

think there is any argument about the veracity of the statements contained in the Commission's press release. That being the case, there's no harm to AEP Ohio or anyone else from taking administrative notice of this fact.

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MR. SATTERWHITE: If I may, your Honor, I think the point your Honor is talking about is completeness. I think your Honor was right to recognize that completeness is available in official Commission orders. That's all we are asking for is the completeness.

MR. DARR: And completeness can be address as I indicated previously, your Honor.

EXAMINER PARROT: All right. The Bench will take administrative notice of the press release but we will agree, Mr. Satterwhite, if you need to address further auctions in the rebuttal testimony, I am guessing it's likely coming, no one is going to be precluded from doing that. And I also will mention, reiterate, there is nothing that precludes any party from addressing auction results that are referenced in Commission orders.

MR. SATTERWHITE: And will the Bench be open for just a motion to take administrative notice?

We don't necessarily -- this isn't being offered as

evidence. It's administrative notice of something else because the authenticity isn't from the Commission.

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MR. DARR: I don't understand that -- your Honor, I don't understand that statement. When the Commission takes administrative notice of a fact, it is a fact. It is evidence.

MR. SATTERWHITE: And that's my point, your Honor. For completeness purposes you said rebuttal. I am just saying Mr. Darr is saying these are sacrosanct, and if we bring these, we wouldn't necessarily need rebuttal to just take administrative notice without a witness to show these are the results.

MR. DARR: If AEP Ohio can demonstrate that what they are proposing to present is properly subject to administrative notice, and certainly they would be entitled to that. But taking it in a vacuum today based on the statement that Mr. Satterwhite just made, I don't even know what that means.

MR. SATTERWHITE: It is not a vacuum at all, your Honor. He is bringing one view of, and there is similar things that the Bench has pointed out, in Commission orders. I am saying for completeness if we give the rest of the story, can we

take administrative notice, doing exactly what Mr. Darr is doing right now?

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MS. BOJKO: Your Honor, there is a difference. He used it in cross-examination of a witness that is on the stand. You can't just start throwing things into this docket, or intervenors will have a lot of things to throw in the docket as well. It doesn't make any sense. It's in the context of cross-examination.

MR. SATTERWHITE: Trying to solve the problem that we are talking about here, that's all.

MR. SETTINERI: Your Honor, if I may? Is this something we can simply cross this bridge if and when the company has a document?

EXAMINER PARROT: I think that's what I was trying to say, Mr. Settineri. If the company needs to address this in some fashion, I think your rebuttal testimony is definitely going to offer you the opportunity to do that but if there is another --

MR. SATTERWHITE: Perfect. I didn't want to violate the Bench and say it was just rebuttal and we wouldn't be able to bring it up later.

EXAMINER PARROT: No. I didn't mean to suggest that.

MR. SATTERWHITE: Thank you.

1 EXAMINER PARROT: I was just using that as 2 an example of a means you will, I think, have. It 3 sounds like you are contemplating filing rebuttal 4 testimony. 5 MR. SATTERWHITE: All right. Thank you. MR. DARR: Ready, your Honor? My 6 7 apologies. (By Mr. Darr) Now, you weren't familiar 8 Ο. with the results from Duke. Are you familiar with 9 10 the results of the AEP Ohio CBP auctions for the 11 delivery year beginning June 1, 2015, and continuing 12 on through the end of June -- May 31, 2016? 13 Α. I do not have those values committed to 14 memory. 15 MR. DARR: Now, I would like to have a 16 document marked IEU Exhibit No. 10. MS. BOJKO: Did you say 10, Mr. Darr? 17 18 MR. DARR: Yes. 19 (EXHIBIT MARKED FOR IDENTIFICATION.) 20 Do you have in front of you what has been 0. 21 marked IEU Exhibit 10, Mr. Allen? 2.2 Α. T do. 2.3 Could you identify that for us, please? 0. 24 It's a document from NERA Economic Α.

Consulting titled "Notification of Auction Results

under AEP Ohio's CBP" dated April 28, 2015.

- Q. And if you look at the last page of that document, would you agree with me this has been docketed with the PUCO April 29, 2015?
 - A. It appears to be, yes.
- Q. And turning to, it's the fourth page of the document, but it's numbered page 2 of the NERA report.
 - A. I'm there.
- Q. Would you agree with me that the clearing prices for the auction conducted on or about April 28, 2015, for AEP Ohio are listed there?
 - A. Yes.

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- Q. And would you agree with me that the auction product clearing price for the 2015-2016 delivery year is \$53.79?
- A. The auction product for the 50-percent share that was addressed in this auction -- I'm sorry, for the 17 tranches that were addressed in this auction was \$53.79.
- Q. Would you also agree with me the range of prices associated with the one-, two- and three-year products is 53.51 to 55.58 per megawatt-hour?
- A. I'm sorry. Could you repeat the range, please?

- Q. Sure. The range is 53.51 per megawatt-hour to 55.58 a megawatt-hour, correct?
- A. Yes, for these overlapping periods that include some of the same years. So the two that you referenced included 24 of the same months within those products.
- Q. All right. And that contains a difference between the one-year and -- well, the range is \$2.07 for the three separate products, correct?
 - A. Yes. \$2.07 a megawatt-hour.
- Q. Thank you for that clarification.

MR. DARR: With the Bench's permission, I
would like to have another document marked IEU
Exhibit 11.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Do you have in front of you what's been marked as IEU Exhibit 11?
 - A. Yes, I do.

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- Q. Could you identify that for us, please.
- A. It is a document from NERA Economic

 Consulting dated May 12, 2015, entitled "Notification

 of Auction Results Under AEP Ohio's CBP."
- Q. Again, I am going to direct your attention to the last page of the document. Would you agree with me this document was filed with the Commission

on May 13, 2015?

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- A. That's what it indicates, yes.
- Q. Now, turning your attention to the fourth page of the document which is marked as page 2 of the NERA report, I am going to direct your attention to the bottom of the page, and would you agree with me that the clearing price for the auction product with a delivery year of June 31, 2015, to May 31, 2016, was \$55.42?
- A. Which is a \$1.63 a megawatt-hour higher than the auction product that cleared for the same period two weeks prior. It's about 3 --
- Q. Going back to my question, Mr. Allen. Would you agree with me the auction clearing price per megawatt-hour for the June 31, 2015, to May 31, 2016, delivery year is \$55.42?
 - A. Yes.
- Q. And would you also agree with me that the range of prices associated with the three products for which bids were accepted is \$54.70 per megawatt-hour to \$56.35 a megawatt-hour?
- A. The range of the 54.70 to 56.35 per megawatt-hour.
- Q. And the difference between the lowest-priced and the highest-priced product was a

\$1.65 per megawatt-hour, correct?

A. Yes.

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- Q. Now, with regard to the PPA rider itself, we've had some discussions earlier today and throughout the last six or seven days about the fact that the rider will be adjusted either annually or quarterly, correct?
 - A. That's correct.
- Q. So to the extent that there are over- or underrecoveries that are the result of miscalculations with regard to weather, there would be a change in the rider, correct, to account for -- let me rephrase that.

To the extent there were adjustments for over- or underrecoveries associated with miscalculations with regard to weather-adjusted load, those would be picked up in the over- and underrecovery adjustments in the subsequent period, whether it's quarterly or annual, correct?

A. I wouldn't agree with it. It's a miscalculation due to weather. What it is is a deviation of actual weather to normal weather that would have been included in the forecast so it's not a miscalculation. It's just a true-up due to the effects of actual weather and actual market prices

that occur.

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- Q. Okay. If I don't like the word "miscalculation," if I use the word "deviation," can we avoid this haggling?
 - A. "Deviation" would be fine.
- Q. If there is a deviation with regard to projected energy revenues from actual, that would result in a change in the over- or underrecovery, correct?
 - A. Yes.
- Q. If there is a deviation in the amount of capacity revenues realized from the market for whatever reason, that would result in an over- or underrecovery adjustment, correct?
 - A. Yes.
- Q. If there were a deviation in energy charges through whatever -- whatever means, that would result in a charge that would be realized through the over- or underrecovery, correct?
 - A. That's correct.
- Q. If there were a change in debt or equity calculations as a result of Commission order, for example, or a change in debt or equity rates by operation of the PPA rider or PPA agreement itself, those would be picked up in the over- and

underrecoveries, correct?

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- A. My understanding of the contract is I wouldn't expect to see deviations from the debt and equity rates from those that were included in the forecast.
- Q. You were here when Ms. Hawkins testified, were you not?
 - A. For at least portions of it, yes.
- Q. And you are aware that under the PPA agreement, as she understood it, there would be a resetting of the debt rate at the time sometime in 2017 when the debt -- when actual debt was issued by AEPGR, correct?
- A. I don't recall that specific discussion but I know that's the proposals that at some point in the future we would replace the proxy level for better -- for lack of a better word, debt with the actual debt cost of AEPGR.
- Q. Okay. And that would flow through line 5, demand charges, contained in your Exhibit WAA-1, would it not?
- A. It would but typically debt rates change infrequently for long-term data -- for long-term debt. It's related to issuances and issuances occur on a rather infrequent basis, so debt and equity

would be -- the rates would be more stable from forecasts actually.

- Q. Going back to my question, Mr. Allen. If the debt rate changed in 2017, that would be reflected in the demand charge that is contained in WAA-1, would it not?
 - A. It would.

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- Q. And to the extent that equity rates change because of a change in the underlying metric used to calculate the equity rate, those would also be reflected in line 5 of WAA-1, would it not?
 - A. Yes.
- Q. If there were a change in taxes, during a year that were not anticipated, those tax rates would be trued-up as well under the over- and underrecovery mechanism, correct?
- A. While I wouldn't expect those to change unexpectedly, changes in those rates would flow through the over and under calculation to the extent they differ from that included in the forecast.
- Q. Likewise, under the PPA, the depreciation calculation used to calculate the demand charges can be adjusted at least every five years, correct?
- A. The depreciation rates can be adjusted every five years, that's correct.

Q. And to the extent those depreciation rates changed, but were not anticipated in the over- or underrecovery, those would be reflected in the change in the over- and underrecovery mechanism, correct?

- A. Can you reread that question, please?

 (Record read.)
- A. I think your question had a little misstatement there, but that to the extent they weren't included in the forecasted amounts, they would be reflected in the over and under.
- Q. Okay. Thank you for that clarification.

 Let me try it again and make sure that we both

 understand each other.

If there were a change in the depreciation rates that were -- that was not reflected in the initial calculation of the rider, that change would be reflected in the true-up, correct?

A. That's correct.

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- Q. And to the extent that there is a calculation of operation and maintenance expenses, that's anticipated, and the anticipated amount is different from -- the actual amount is different from the anticipated amount, that amount would be reflected in the over- and underrecoveries, correct?
 - A. That's correct.

Q. And to the extent that the company's entitled to recover something called "other charges," if that calculation of other charges is anticipated at one level and then collected at a different level or incurred at a different level, that would be reflected in the over- and underrecovery as well, correct?

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- A. Correct, to the extent I am answering about the incurred, yes.
- Q. Now, earlier today in response to a question you indicated that the amount of the revenues followed the expenses, when you were discussing what's been previously identified as either OCC 1 or KDP-2. Do you recall that comment?
 - A. I think you flipped it around if I heard you right. The expenses followed the revenues was my statement.
 - Q. Okay. So to the extent that you have additional revenues, you would expect there would be additional expenses; is that fair?
 - A. The revenues created by energy dispatch are what create the need for the expenses to operate the units.
- Q. Okay. Now, under the rider, however, to the extent there are no energy revenues, the company

would still be responsible in -- and I am referring now to AEP Ohio, would still be responsible for certain fixed costs, correct?

- A. There are certain fixed costs that the company incurs independent of the energy output of the units. And to the extent -- in the unlikely scenario that there would be no energy revenues related to the output of 22 separate units, if my number is right, 22-plus separate units, then there would still be a charge under the PPA rider.
- Q. And if we look at the ICPA, do you still have Sierra Club Exhibit No. 3 in front of you?
 - A. I should. I do not.

MR. DARR: May I approach?

EXAMINER PARROT: You may.

- Q. Ask you to turn to Article VIII of the ICPA. It has also been marked as Sierra Club Exhibit No. 3.
 - A. I'm there.

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- Q. And under Article VIII there is an unconditional obligation to pay demand charges under Section 503, transmission charges under Section 504, and all charges contained in Article VII, correct?
 - A. Which paragraph are you referring to?
- Q. Paragraph 8.04.

- A. Yes, I see that.
- Q. And that obligation to pay is true whether or not power or energy are supplied or accepted, correct?
 - A. Yes, that's correct.
- Q. And if we look at the purchase power agreement as we discussed the other day, certain -- this agreement is what is deemed to be unit contingent, correct?
- A. That's my understanding but company Witness Pearce is the expert on that document.
- 12 Q. I'm sorry. I didn't mean to step on your answer. Had you completed your answer?
 - A. Yes.

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- Q. And under Article 3.2, a unit -- it defines the contract as being "unit contingent," correct?
- A. Could I have a copy of that document?

 MR. DARR: May I approach, your Honor?

 EXAMINER PARROT: You may.
- MR. DARR: Let the record reflect I am handing the witness what's been previously marked Sierra Club Exhibit 2.
- A. Which article were you referring to?
- 25 Q. Section 3.2.

A. Okay.

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- Q. And under that, that defines the contract as being "unit contingent," correct?
 - A. This paragraph states that it's unit contingent.
 - Q. And "unit contingent" is a defined term, correct?
 - A. It defines it in this paragraph, yes.
 - Q. If you look at page 8. Am I correct that that -- that the term "unit contingent" is defined by the contract?
- 12 A. It is.
- Q. And it defines a "unit contingent" as

 follows: That the seller's failure to deliver energy

 or ancillary services is excused to the extent that

 the facility is unavailable as a result of outage,

 force majeure, or buyer's failure to perform,

 correct?
 - A. That's what it states, yes.
 - Q. "Outage" is a defined term in this contract as well, is it not, on page 6?
- 22 A. Yes.
- Q. And "outage" is defined as including forced or planned derating, maintenance outage, planned outage, component failure, external

restrictions, testing, maintenance, construction, or any other condition or circumstance that reduces electrical output from the facility so as to prevent the seller from performing in whole or in part.

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- A. You paraphrased some of what's in there, but that's generally what that definition states.
- Q. Now, with regard to the obligations that AEP Ohio would be undertaking, it would be responsible, under the PPA, for costs associated with modifications of the PPA units necessary to comply with CCR rules, and this will be -- and these apply whether we are talking about OVEC or AEPGR, correct?
- A. Can you please either restate or reread that question.
- Q. Yeah. Let me try that one again. Is it correct that costs associated with modifications of the PPA units necessary to comply with the CCR rule would be paid by -- paid for by AEPGR?
- A. Not exactly. AEP Ohio is paying AEPGR a contract price for the purchase of energy capacity and ancillary. That purchase price has, included within it, elements of cost for items such as what you described that create the charges that AEP Ohio pays. AEP Ohio is not paying those costs. It's paying a charge that's derived based upon those

costs.

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- Q. Understood. Let me see if I can break it down a little more simply. To undertake the construction or other changes that might be necessary to implement compliance requirements associated with the CCR rules, AEP Generation Resource will go out in the market and undertake that construction or any other changes, correct?
- A. With the consent of AEP Ohio under the terms of the agreement as I understand them, but they would be -- AEPGR would be the ones undertaking having that construction performed.
- Q. And if the same situation was presented to OVEC with regard to compliance with CCR rules, it would be OVEC that would go into the marketplace and secure the resources necessary to bring the plants into compliance, correct?
 - A. That's correct.
- Q. And then those costs would be incorporated into the demand or other charges that are passed through the various agreements, correct?
- A. Those costs would be a portion of the calculation to determine what AEP Ohio pays. They would be incorporated.
 - Q. And whether we are talking about CCR rules

or compliance with Rule 316(b) or any of the other environmental rules, that same two-step process would apply, correct?

A. That's correct.

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- Q. And the end result of that would be that these costs would be recognized in either lines 5 or 7 contained in Exhibit WAA-1 attached to your testimony, correct?
 - A. That's correct.
- Q. Now, with regard to the review process, that you are anticipating for the Commission to undertake if it approves this rider, it is not expected that parties would have the right to serve discovery directly on AEPGR or depose employees of AEPGR, correct?
- A. That would be my general expectation, but AEP Ohio would, your Honor, take the actions necessary to ensure the Commission had adequate information to make an informed decision about the prudence of AEP's Ohio's auctions or the accuracy of the costs included within the rider.
- Q. So the answer to my question is that the proposal that you are presenting to the Commission today does not include an option for the parties to depose AEPGR directly -- let me rephrase.

The proposal that you have before -- am I correct that the proposal that you have before the Commission today does not expect that the parties would have the right to serve discovery on AEPGR or depose employees of AEPGR?

- A. I don't know what rights the parties would have. I've seen in other proceedings where parties have deposed executives from OVEC. So I don't know what -- what those rights would be legally.
- Q. Okay. I appreciate that you don't know whether or not they have legal rights, whether the parties would have legal rights to do so.

My question to you is whether or not the proposal that you are presenting to the Commission includes a provision that would allow parties to serve discovery on AEPGR or seek to depose employees of AEPGR?

- A. That is not the company's proposal.
- Q. The PPA agreement also contains a provision in it that AEPGR will maintain its books using FERC accounting methods. Are you aware of that?
- A. Generally, yes.

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Q. And for reference this is contained in Article VI, Section 6.2, correct?

- A. It's at least included in that section if it's not included elsewhere, yeah.
- Q. Now, the arrangement between AEP Generation Resources and AEP Ohio as we discussed earlier as a FERC contract, and as I understand it, AEP Ohio has taken the position in this case that that contract may be approved by FERC under AEP Generation's market-based rate authority, correct?
- A. Once again, not speaking as a lawyer, but it's my understanding that the contract between AEP Ohio and AEPGR would be filed with the FERC under AEPGR's market-based rate authority.
- MR. DARR: I would like to have one additional document marked then as AEP -- excuse me, IEU-Ohio Exhibit 11.
- EXAMINER PARROT: 12.
- 17 (EXHIBIT MARKED FOR IDENTIFICATION.)
- 18 MS. HENRY: It's not Exhibit 12?
- MR. DARR: 12? Excuse me.
- MS. HENRY: Sorry.
- Q. Do you have in front of you what's been marked as IEU Exhibit No. 12?
- 23 A. T do.

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Q. Do you recognize this as the "AEP Generation Resources Inc. FERC Electric Tariff For

Market-Based Sales"?

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- A. I have not seen the document but that's what it is entitled.
- Q. Okay. Well, turning -- this document, would you agree with me, was provided by AEP Ohio in response to OEG Interrogatory 1-11 and it is Attachment 1 to that response?
 - A. It appears so, yes.
- Q. If you would turn your attention to the second page, Section 5.
 - A. I'm there.
- Q. Section 5 in subpart a. contains a number of exemptions; is that correct?
 - A. Once again it looks like a very legal document that I'm probably not going to be able to interpret for you, but it has the title under subparagraph a. "Exemptions."
 - Q. Okay. And one of the exemptions is a waiver of Part 41 and Part 101 and the second is a waiver of Part 144 -- 141 of the Commission regulations concerning accounting and reporting requirements, correct?
- MR. SATTERWHITE: Your Honor, before he answers, may I take a moment to look up the discovery response to see the witness who sponsored it?

EXAMINER PARROT: You may.

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Let's go off the record while they are doing that.

(Discussion off the record.)

EXAMINER PARROT: Let's go back on record.

MR. SATTERWHITE: Your Honor, at this point I will object to the question. The discovery response that was provided was answered by counsel. This witness has already indicated that he could not answer questions on this and he has not seen it.

I have notified Mr. Darr that we are not going to object to the admission of this document as long as we can -- I didn't tell him this, as long as we can get the cover page for the discovery response, but I think it's inappropriate to ask him questions on a document he has not seen that was sponsored by counsel.

MR. DARR: Your Honor, the witness has taken the position that the Commission has certain abilities to review the prudence and financial accuracy of the records that are going to be provided to it by AEP Ohio. The link to all of this is and the question that's raised by this document is what's going to be available. I think we can do that independent of the -- you will have in front of you

the basic document. What I want to do is tie it back to what is actually being exempted here.

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MR. SATTERWHITE: If I may, your Honor.

The witness has put it out there that there is not just factual issues but legal issues involved in this case as indicated by the cover page to this response. And the witness has said he can't speak to the legal side, he can only speak to the regulatory side.

MR. DARR: Well, the regulatory side is obvious. It says there were waivers of certain rules. There is no magic to that.

EXAMINER PARROT: Mr. Allen, if you need to state that you're not -- again, I think you have already said this, if you need to state you are not offering a legal opinion, you know, please do that, but I am going to direct to you answer the question if you are able to.

THE WITNESS: Sure. I am not sure if there is a question pending for me or we are waiting for Mr. Darr to ask one.

- Q. I think I did. I asked you whether or not there are waivers of Part 41, 101, and 141 of the Commission regulations.
- A. Those are indicated in subparts (b) and (c) of subparagraph A. entitled "Exemptions." That's

what it states.

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- Q. And are you aware that the FERC system of accounts is set out in FERC section -- FERC Part 101?
- A. FERC 101 is the FERC uniform system of accounts and that's the reason that we included in the contract Section 6.2 that says the seller shall keep its records with FERC accounts under a market-based rate authority. We may not be required to do that as a result of these waivers, but we have committed to in the contract that AEP Gen Resources will be doing that even though they have an exemption related to these units.
- Q. And are you aware that FERC account -FERC Part 141 is related to the requirement to file
 FERC Form No. 1, as well as FERC Form No. 80 and
 several other reports?
 - A. I am not aware of that.
- Q. Are you aware that Part 41 relates to a requirement that -- requirements that cover certification and verification of information provided to the Federal Energy Regulatory Commission?
 - A. I am not aware of that.
- MR. DARR: That's all I have. Thank you.
- EXAMINER PARROT: Ms. Cohn.
- MS. COHN: No questions, your Honor.

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1	EXAMINER PARROT: Mr. O'Brien.
2	MR. O'BRIEN: No questions, your Honor.
3	EXAMINER PARROT: Ms. Fleisher.
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5	CROSS-EXAMINATION
6	By Mr. Fleisher:
7	Q. Hi, Mr. Allen. My name is Madeline
8	Fleisher. I represent the Environmental Law and
9	Policy Center.
10	A. Good evening.
11	Q. Good evening. Hopefully we will not keep
12	you too long into the evening.
13	So I think you were discussing with
14	Ms. Henry that AEP Ohio is seeking approval of the
15	prudency of all legacy costs for the PPA units in
16	this proceeding, correct?
17	A. The company's requesting a prudence a
18	prudence determination with regard to the legacy
19	costs as part of its request in this proceeding,
20	that's correct.
21	Q. And the company has not identified all of
22	the contracts or agreements that may gave rise to
23	those legacy costs, correct?
24	A. We have identified what the

characteristics of those contracts are. Those are

contracts that will have been entered into prior to the signing date of the PPA agreement and we've made those documents, to the extent -- to the extent they have been requested in the discovery, available to the parties in this proceeding.

6 MS. FLEISHER: May we approach, your 7 Honor?

EXAMINER PARROT: You may.

MS. FLEISHER: May I have this marked as ELPC Exhibit 15. And for the record it's the company's response to ELPC Interrogatory 3-019 with several attached discovery responses as listed in that initial discovery response.

EXAMINER PARROT: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Please take a moment to look through those, Mr. Allen, and let me know when you are done.
 - A. Okay.
- Q. All right. Mr. Allen, you are listed as the responding witness on ELPC Interrogatory 3-19, correct?
- A. Yes.

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Q. And did you review the other discovery responses listed within that response as part of providing this -- this discovery response?

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- Q. Is that correct?
 - A. I have reviewed those, yes.
- Q. And do any of these discovery responses identify all the contracts and agreements giving rise to legacy costs as the company has defined them?
- A. We described what those contracts are throughout here and we provided access to the coal contracts that were voluminous that parties could have access to.
- 11 Q. Have the companies put the labor contracts
 12 for the PPA units into the record in this case?
 - A. I don't know if those labor contracts have been provided as unique discovery responses.
 - Q. And other -- there are other contracts and agreements besides coal and labor contracts that could give rise to legacy costs, correct?
 - A. Those would be the major O&M related contracts. There are obviously going to be, you know, minor contracts for the mowing of the lawns at the power plants and the like.
 - Q. Some of the PPA units have environmental controls, correct?
- 24 A. Yes.
- 25 Q. And presumably AEPGR entered into

contracts for the installation of those environmental controls, correct?

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- A. We would have entered into contracts for the construction of those controls, yes.
- Q. And the capital costs for those controls would be part of the net plant in-service costs for the PPA units, correct?
- A. That's correct. When we talk about prudence of legacy costs with regard to a plant that's installed, we wouldn't be discussing the contracts that may have been let 20 years ago to build an environmental control. It's the net plant that exists today related to those contracts that may have been done in the past.

So they are not -- those aren't ongoing costs, those are capital investments that have occurred previously that gave rise to the net plant values that we are seeking a prudence determination in this case.

Q. So let's say there was some problem with the environmental controls installed at one of the PPA units and that resulted in costs. Would the Commission, by virtue of having approved the legacy costs relating to that unit, be unable to review the prudency of the costs related to malfunction of that

unit of that -- those environmental controls?

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- A. If the failure of the environmental controls was not related to a decision or action on behalf of AEP Ohio, the Commission would not be able to address the prudence issue of those costs. The prudence, as we discussed several times throughout this proceeding, is related to the decision-making of AEP Ohio and its -- and its enforcement of rights under the contracts.
- Q. And as a hypothetical, let's say that
 Cardinal has an incredibly-fancy cafeteria at the PPA
 unit. The building of that cafeteria would involve
 some capital costs, correct?
- A. I have no idea what kind of cafeteria they have at the Cardinal facility. I am guessing it's not very fancy. But those include -- those would include capital cost, sure.
- Q. Okay. And those capital costs would be included in net plant in-service cost, correct?
- A. Yes. Those are costs related to the overall operation of the plant, yes. That would be included in general plant.
- Q. And so you are asking the Commission in this proceeding to approve the prudency of all such capital costs for the PPA units.

A. No, the Commission is not making a decision about future capital investments today. If there were a capital investment that needed to be made in the future, to put in a new scrubber at one of the plants, the Commission would be able to review the prudence of the decision-making of AEP Ohio to authorize the construction of that scrubber at the plant.

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If the scrubber is already installed today when the Commission is doing its upfront prudence review in this proceeding, it's weighing in on the prudence today when it makes this decision. It would not be reviewing it again in the future.

- Q. Okay. So you're agreeing with me that the Commission in this proceeding has its -- as you've proposed, has its only chance to review the prudence of any already-incurred capital costs?
- A. This is the Commission's opportunity to make prudence determinations on events that have already occurred on past actions, yes.
- Q. Okay. But you have not identified all contracts or agreements that may have led to the incurrence of those prior capital costs, correct?

MR. SATTERWHITE: Okay. I think we've covered this ad nauseam as well.

MS. FLEISHER: I am not sure that we have a had a "yes" or "no" answer to that question so I seek it now.

MR. SATTERWHITE: I believe the witness has described his understanding of what's been provided through multiple counsel and at the start of this cross-examination as well.

MS. FLEISHER: I think on multiple times he's referred to oh, we have responded to discovery requests. I have put before him the discovery requests that have been responded to, and so I am asking him to be clear on the record as to what information the company has provided.

MR. SATTERWHITE: And he indicated there might be others as well; he is not sure. He stated his global understanding.

EXAMINER PARROT: The objection is overruled.

THE WITNESS: Can you reread the question, please.

(Record read.)

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A. That's correct. Those are the existing capital costs that the Commission is making a prudence determination on today. The thing that we all have to recognize as we look at this is that the

Commission has had oversight authority over AEP Ohio which owned and operated these units under the regulatory oversight of the Commission for decades.

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And the first time that those plants were completely outside of the purview of the Ohio Commission was January 1 of 2014, and right now we are in October of 2015. So we have a period of approximately 21 months on units that are decades old that we have some new investments that may have been made that the Commission hasn't previously had access to that data in their normal course of oversight of the companies.

MS. FLEISHER: Your Honor, I would move to strike everything starting with the I think it was "the thing is that" as nonresponsive to my question.

MR. SATTERWHITE: Your Honor, the question that we have been through multiple times is what has the Commission seen, what's been provided, and I think this is just a continuation trying to clear up what apparently is confusing because we keep getting the same question of let's put this in context.

These units have been under Commission regulation for a long time, so I think it actually is very helpful for the record.

EXAMINER PARROT: I am going to allow the

answer to stand.

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- Q. (By Ms. Fleisher) Now, I think you said this earlier, but I just want it to be clear on the record, for the Commission's prudence review, that will be limited to AEP Ohio's actions and decision, correct?
- A. In the future, the Commission's review will be limited to AEP Ohio's actions and decisions, that's correct.
- Q. And for the units fully owned by AEPGR, decisions with respect to the plants will be made through an operating committee, correct?
 - A. They will.
- Q. And the operating committee has, as its members, AEP Ohio, AEPGR, and a representative of AEP Service Corp., correct?
- A. This is another one that I think the question is for Company Witness Pearce on the detail, but my understanding is that the operating committee has a vote of two members, AEPGR and AEP Ohio, and the Service Corp. only provides a vote if there's a disagreement amongst those two parties.
 - Q. Okay. One second.
- So it's possible that AEP Ohio would be outvoted on the steering -- on the operating

committee in a decision as to whether to make an expenditure, correct?

A. I can't imagine such a scenario. The parties to the PPA, the members of the operating committee, are all under the oversight of the parent, AEP. The interests of AEP Ohio, AEPGR, are aligned. And so I would not expect to see a scenario where AEPGR and AEP Ohio would disagree on the appropriate going-forward decisions related to these assets.

MR. DARR: Could I ask the reporter to mark that answer, please, just to put a notation in the record to mark that.

MR. SATTERWHITE: Is that just, for clarification, so Mr. Darr can find it later or put something in the record that's going to go in front of the Commission? I am not sure why we would do it.

MR. DARR: It's so I can locate it later.

MR. SATTERWHITE: Okay. That's all.

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Q. (By Ms. Fleisher) And regardless of your prognosticating as to whether that could occur, if AEP Ohio were outvoted on a decision as to whether to make an expenditure that AEP Ohio opposed, would AEP Ohio seek to flow that cost through the PPA rider?

THE WITNESS: Just to make sure I'm

answering the question appropriately, can you reread the question, please.

(Record read.)

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- A. That scenario would not occur for -- if you go to paragraph 4.2 where they talk about capital improvements, buyer's prior written approval and agreement must be first -- must first be obtained before proceeding with such capital improvements. So there is no operating committee approval necessary or a vote of the operating committee for capital improvements, where the buyer, being AEP Ohio, has authority to approve those.
- Q. Would you agree that that provision only applies to I believe it's major material capital expenditures?
- A. That provision deals with capital improvements, but this is a similar provision dealing with fuel purchases as well. That -- so before a full expenditure is made, it requires approval of the buyer.
- Q. Is AEP Ohio's written consent required for all expenditures at the wholly-owned AEP units?
- A. For the basic capital budget and O&M budget for the year it's my understanding that the operating committee would be voting on that element.

Q. Okay. So, and I am happy to repeat it if you need me to, can you answer my original question about whether AEP Ohio would seek to flow costs through the PPA rider where they are subject to a vote of the operating committee where AEP Ohio loses the vote opposing the expenditure?

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A. So I will start with the premise that I don't support your hypothetical that there would be -- that it's likely that there will be costs charged to AEP Ohio due to a non -- due a vote that they didn't agree with.

But if there were a vote that those charges -- or that that expenditure was approved, those charges would be charged to AEP Ohio, and AEP Ohio would pass those through to the -- through the PPA rider. And to the extent that AEP Ohio did not believe that the Service Corp. and the -- and AEPGR were meeting their other contractual entitlement -- contractual requirements, AEP Ohio could seek recourse through the courts related to those costs that they had been charged.

Q. And with respect to the jointly-owned PPA units, would you agree that it's possible that AEP Ohio could oppose an expenditure that was authorized by the joint owners collectively?

A. Yes. As has been the case with those units for the entirety of their operation in Ohio and regulated by the Ohio Commission, yes.

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- Q. And in a situation where AEP Ohio opposes an expenditure that is made, would AEP Ohio then seek to flow that cost through the PPA rider?
- A. Yes. It's a prudently-incurred cost by
 AEP Ohio because AEP Ohio took appropriate action,
 made the vote that they thought was appropriate, and
 the contract requires that AEP Ohio make those
 payments if the other parties outvote AEP Ohio.
- Q. Hopefully just a couple of follow-up questions regarding your discussion with Mr. Darr about the 2015-2016 BRA. As I think you've discussed with him, you are aware that the ATSI zone was treated separately in the base residual auction for those years, correct?
 - A. I am paying the bills for that today, yes.
- Q. Okay. Is it correct that the main reason for that was that FirstEnergy had announced the closure of several plants for 2015-2016 shortly before that auction was held?
- A. No. Let me explain. The announcement didn't cause the zone not to clear -- or not to have the same rate as the rest of the PJM market. It was

the lack of sufficient generation bidding into that zone at lower prices than the rest of market that resulted in it clearing at a higher price than the rest of the market. It wasn't the announcement. It was the action of market participants bidding into those auctions.

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- Q. And was part of that market status due to FirstEnergy's decision to close its plants in the ATSI zone?
- A. It would have been due to the bidding of participants in that zone. Whether FirstEnergy would have bid those units into the zone at prices that were below what the clearing price was if they chose not to retire them, I don't know, but the -- it wasn't the retirement. It was the bidding of all of the market participants in that zone that caused it to separate.

MS. FLEISHER: May we approach, your Honor?

EXAMINER PARROT: You may.

MS. FLEISHER: This is a Commission order so I don't know that I need it marked as an exhibit, but I did want to have a chance to ask the witness about it. It's the Commission's entry in Case No. 12-814-EL-UNC dated February 29, 2012.

2009 1 EXAMINER PARROT: Is it something you 2 think you may be referring to again or a one-and-done 3 sort of? MS. FLEISHER: It's -- I don't think it's 4 the sort of thing that will necessarily need to be 5 cited in the brief so. 6 7 MR. SATTERWHITE: Is it to refresh or? MS. FLEISHER: It's to ask him about the 8 9 market conditions in -- at that time. 10 MR. SATTERWHITE: So we can show it to him 11 as a refresh document. 12 EXAMINER PARROT: I think that will work. 13 It is my preference to mark the Commission's orders 14 if they are something we will be referring to 15 throughout the proceedings, but if it sounds like 16 this is just sort of a one-time use of it, then I don't think we need to do that. 17 18 MS. FLEISHER: Okay. 19 Q. (By Ms. Fleisher) And, Mr. Allen, if you 20 could look at paragraph 3 on the first page, where it 21 says "The parameters indicate that as a result of the 2.2 removal of approximately 2,200 megawatts of 2.3 generation located in the ATSI zone" --24 MR. SATTERWHITE: At this point I'll 25 object. I believe it was shown to the witness to

refresh his recollection so he could read it and maybe ask a question versus reading this document into the record.

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MS. FLEISHER: Certainly. I was hoping to help the folks who don't have a copy.

- Q. But, Mr. Allen, if you could read that paragraph to yourself and let me know when you are done.
 - A. Okay. I have read paragraph 3.
- Q. Okay. Having read that paragraph would you agree that FirstEnergy's decision to close several plants in the ATSI zone, as announced in 2012, caused the ATSI zone to be modeled separately in the base residual auction for 2015 and 2016?
- A. I don't think you can make that conclusion from this paragraph in isolation or in combination with the prior two paragraphs. This paragraph talks about 2,200 megawatts of generation being removed. It does not state that those 2,200 megawatts are retired units of FirstEnergy.

And so, the first paragraph talks about an announcement by FirstEnergy. The second paragraph says the retirement of generation in one area of the transmission system could impact the ability to maintain voltage support. And the third paragraph

mentions 2,200 megawatts. There is no link, as I read it, that says that the FirstEnergy retirements are the cause of that separation of the ATSI zone.

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- Q. Okay. And I was just asking for your -- not for your interpretation of the order but for your understanding, but.
- A. So nowhere in that paragraph does it mention the FirstEnergy units.
- Q. Okay. At the time you prepared your testimony were you aware that the ATSI zone had been modeled separately for the RPM for 2015 and 2016?
- A. I was aware that the ATSI zone, similar to many other zones in PJM over the years, separated during the auction.
 - Q. And were you aware --
- A. Let me clarify what "separated" means.

 "Separated" just means it has a different price than other zones within the region. There may be, in the PJM auction, six different clearing prices in different zones. That's what "separated" means, that it has a different price than the rest of the RTO but there may be multiple prices thought the PJM region.
- Q. And were you aware at the time you prepared your testimony that the clearing price for the ATSI zone was approximately \$200 above the price

for the rest of the -- rest of the RTO?

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- A. I don't recall the exact clearing price for the rest of RTO. When you say "rest of the RTO," it is not the rest of PJM. It's the other sections that didn't separate. So there can be lots of areas that aren't the rest of RTO and they define it. So it's not all other zones. It's just the zones that didn't clear with a separate price from the majority from PJM. And so they may have cleared at 130, 150. I don't recall the exact price that year.
- Q. And were you aware of the price differential between ATSI zone and other PJM RTO zones at the time you prepared your testimony?
- A. I was aware that FirstEnergy's clearing price on its own was higher than other zones in that it saw significant change in price for its cleared price from one planning year to the next, just like other zones in PJM see on a fairly regular basis. We have seen swings of six, seven times the price from one year to the next in the PJM in the past. They are pretty volatile.
- Q. And do you know whether the ATSI zone separated from the rest of the RTO for subsequent PJM BRAs?
 - A. I don't recall.

Q. And has the AEP zone ever separated from the rest of the RTO?

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- A. Over the years, AEP zone -- the AEP utilities have been in the rest of RTO zone. I want to clarify because we were an FRR entity so we weren't part of RPM for many years. It is just recently, the last couple of years, we have not separated from the rest of RTO, but we have seen the same type of volatility in RPM clearing prices that have been seen in the ATSI zone.
- MS. FLEISHER: Move to strike everything but we have -- "but we have seen the same type of volatility." I simply asked whether the AEP zone had separated from the rest of the RTO. The rest was nonresponsive to my question.
- MR. SATTERWHITE: Your Honor, the line of her question there is volatility and now let's move into the AEP zone, have they ever separated, and the witness is saying -- he gave his answer and provided how that answered that whole line of questioning.
- MS. FLEISHER: Your Honors, what
 Mr. Satterwhite thinks about the line of my
 questioning, I asked a specific question and the
 witness is required to give a responsive answer to
 that question.

MR. SATTERWHITE: And it was responsive, your Honor. They separated it and he answered the question and said what the effect of that was.

EXAMINER PARROT: Motion to strike is denied.

- Q. And, Mr. Allen, you reviewed the Apples to Apples website in preparing your testimony regarding retail -- available retail electric contracts, correct?
- A. I did.

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- Q. And are you aware that at least some CRES providers Apples -- offers on the Apples to Apples website include a free smart thermostat?
- A. I don't know that any on the Apples to
 Apples website included a free smart thermostat, but
 I am aware that one of the suppliers, whether it's in
 Texas or here in Ohio, I have heard discussion that
 they offer something of that sort.
- Q. And that would be an offer available to AEP Ohio customers, correct?
- A. Yes. Or they could buy them at the store, yes.
- Q. Okay. And smart thermostats can be used to achieve electricity savings, correct?
- 25 A. That's the objective of smart thermostats.

They may produce energy efficiency savings. I don't know that they produce peak demand reduction though. So they may not have -- they may save on the kilowatt-hours from an energy perspective, but on demand they may not have a benefit on demand. They may actually increase demand.

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- Q. And where a home is natural gas heated, smart thermostats can produce natural gas savings, correct?
- A. Depending upon how they are utilized, obviously, whether the customer is actually utilizing the features of it, it could produce savings in natural gas.
- Q. And to the extent a smart thermostat does result in electricity savings, that would reduce the per kilowatt-hour charges paid by that customer, correct?
- A. No, it would not. It would -- the per-kilowatt charges would stay the same because it's a volumetric charge and the customer would continue to pay the same rate. Their energy consumption may come down.

But to the extent that a customer like that had a smart meter that had a demand recognition on that, if their CRES supplier were aware of an

impact on the peak demand of that customer as a result of that smart thermostat such that it raised the customer's peak demand, such as when they come home in the afternoon in the summer, set a new peak for that customer during the time of PJM peak, then that CRES provider would recognize a higher cost and would have to charge that customer a higher per-kilowatt-hour charge to compensate the CRES for the higher capacity charges that would be imposed upon them from PJM. So it could actually have the effect of increasing the charge to those customers on a per kilowatt-hour basis.

- Q. Have you reviewed the CRES contracts for any CRES provider that provides a free smart thermostat?
- A. I have not reviewed these contracts. What I am describing is the underlying economic and physical principles that would result in an increased charge for a customer if that smart thermostat did result in higher demand from that customer which is something that could be expected.
- Q. And AEP Ohio never considered offering customers the option to opt out of the PPA rider, correct?
 - A. That's correct.

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- Q. And the PPA rider, as approved by the Commission, is, in fact, nonbypassable, correct?
- A. Yes, that's correct. That's my understanding of the Commission's order.
- Q. And if you look to your direct testimony at page 6, line 9.
 - A. I'm there.

- Q. And there you state that the PPA rider
 "...will have no adverse impact on the SSO auction or
 the ability of Competitive Retail Electric Service
 providers to compete for customers on a level playing
 field." Correct?
 - A. That's correct.
- Q. Okay. And does that assertion assume that no CRES provider will offer a competing hedge option?
- A. No.
- Q. And with respect to your economic development analysis, that didn't include any analysis of the impact of the retirement of the PPA units on locational marginal prices for energy in AEP Ohio's service territory, correct?
- MR. MICHAEL: Objection. He didn't perform any analysis.
- MS. FLEISHER: I am happy to rephrase, your Honor.

- Q. With respect to the information provided in the attachments to your testimony, that doesn't include any information about the impact of the retirement of the PPA units on locational marginal prices in AEP Ohio's service territory, correct?
- A. That's correct. That wasn't the intent of that analysis.
- Q. Are you familiar with the fact that AEP

 Ohio filed -- annually files long-term load forecasts

 with the Commission?
 - A. Yes.

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- Q. Okay. Do you know how those load forecasts are prepared?
- A. I'm familiar with those forecasts and they're usually done out of the AEP Ohio office, but on occasion my group has some input into those analyses and those filings.
- Q. Okay. And what input does your group provide?
- A. If we're deciding how to respond to EL-TFR in light of a changing environment like we are today where we've moved from being a full-requirements company where we provided lots of generation data in there, to a distribution and transmission entity with our OVEC entitlement, we would have worked with AEP

Ohio to help guide them in what we think an appropriate way to now complete those forms are, to meet the Commission's needs based on this changing circumstance.

- Q. And do you review those filings?
- A. I have on occasion.

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- Q. But you don't regularly review them?
- A. Probably reviewed three of them in the last five or six years and they are done annually,
- Q. So would you generally be aware in the course of your duties about what AEP Ohio is forecasting for load in the AEP Ohio territory?
- A. In other aspects of my job I look more generally at the future load -- load forecast for AEP Ohio, independent of the LTFR filings and so I am aware of the load forecasts that are presented for AEP Ohio.
- Q. When you say the load forecast for AEP
 Ohio independent of the LTFR filing, is that -- are
 you referring to something specific?
- A. As part of the company's corporate financial forecasting, we have to look at load forecasts to predict revenues and things. And to determine whether or not you have revenue shortfalls

that may dictate the need for base distribution case and the like, I review that type of data.

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The same source data, the same fundamentals forecast data -- I'm sorry, the same load forecasting data that's used in LTFR is the same sort of source data that's used in the -- in the economic -- or in the physical forecast that we use to make those rate case decisions. So I view it from a different -- for a different purpose, but it's the same dataset.

- Q. Okay. So would you be aware if the LTFR, year to year, were showing more or less load in AEP Ohio's service territory?
- A. Based on my general understanding of AEP Ohio's load, it's a -- it's been a slight increase in load from year to year when you adjust for major industrial shutdowns like the Ormet facility, but we have seen a small year-to-year change in load, increase in load, that's generally the trend.
- Q. And would you be aware in changes in the -- in the forecasts in terms of, you know, let's say you're forecasting a large increase versus a subsequent year not forecasting that large increase in load.
 - A. Years ago when I was directing financial

forecasting, I would have looked at that. I don't typically look at forecasts to forecast changes in load. I would be looking at the most current load that we would have for our financial forecast and understanding the implications for AEP Ohio from that.

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- Q. And you're aware that AEP Ohio has energy efficiency and peak demand reduction programs?
- A. Very significant energy efficiency and peak demand reduction systems, yes. I think to the tune of \$70 million of expenditures on an annual basis.
- Q. I think that's about right. And are you aware that those programs may produce energy-efficiency resources and demand-response resources that could be bid into the PJM capacity auctions?
- A. I'm not sure what the status of bidding those into PJM as a result of the new capacity performance product is. Historically we were able to. I am just not sure what the status is today with the risk profile of those types of programs.
- Q. Okay. But you would agree that, in the past, AEP Ohio has bid demand-side resources in the PJM capacity auctions?

A. We have.

- Q. And one effect of that can be to lower the PJM clearing price, correct, all else being equal?
- A. These are pretty small. I wouldn't expect our bids to lower the PJM clearing price. The only way that a bid would lower the PJM clearing price is if that bid was the clearing price winner. There is only unit that sets the clearing price. So, in that case, it could move it. Or if the bidding of that unit at below the clearing price resulted in PJM needing one less resource to meet its demand need, so if that last resource was a thousand megawatt facility and we were right in the middle of it, where you just needed half of it, unless that peak demand reduction was worth 500 megawatts, it would have no effect on the clearing price.
- Q. Okay. But in -- that's fine.

MS. FLEISHER: Thank you, your Honors.

That's all I have.

Thank you, Mr. Allen

21 THE WITNESS: Thanks.

22 EXAMINER PARROT: Mr. Settineri.

MR. SETTINERI: Thank you, your Honor.

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CROSS-EXAMINATION

By Mr. Settineri:

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- Q. Good afternoon, Mr. Allen. My name is
 Michael Settineri. I represent certain clients
 including Retail Energy Supply Association. We are
 almost done today, that's good news.
 - A. Good evening.
- Q. Just a couple of quick questions to start with. Am I correct that you believe the average residential customer usage on a monthly basis for Ohio Power is approximately a thousand kilowatt-hours a month?
- 13 A. That's a good estimate of the average,
 14 yes.
 - Q. And it's your expectation that AEP Ohio will not enter into the PPA transaction if the Commission does not approve cost recovery of the OVEC unit and the PPA units through rider PPA, correct?
 - A. I think you stated it a little different than our proposal, but unless the Commission approves inclusion of those PPAs in the PPA rider, we would not sign the PPA, that's correct.
 - Q. Thank you.
 - You would agree with me in the short-term that the PPA rider will increase electric rates for

consumers, correct?

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A. As we've moved forward, the October to

December time period that we include in Exhibit KDP-2

is no longer appropriate to look at so we would be

looking at 2016 and it's -- on an annual basis

that's -- on the weather normalized case it's pretty

close to zero and I don't know what the incremental

revenues that we would have from the financial

results of the capacity performance product would be.

So it's either going to be close to neutral or a slight charge, but it would be pretty close to neutral in that first year based on the data I am looking at here.

- Q. And what line are you reading from KDP-2, please?
- A. I am looking at KDP-2 in the weather normalized case. So we are in the third box on that exhibit. The line entitled "Net PPA Rider Credit/(Charge)excluding PJM CP" which is capacity performance, "including CO-2 tax" and I am looking at the 2016 column that shows a cost of \$49 million on an annual basis, but then the next line down shows what the value of the capacity performance product -- or what the PPA rider would be including, the maximum capacity performance revenues, and it would be a

\$13 million benefit. So the result is going to be somewhere in between those to based upon this forecast.

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- Q. Let me ask you this: If the PPA rider led to a large increase for a large industrial customer, that type of increase could have negative consequences for that customer, correct?
- A. I don't believe that the PPA rider is going to produce a large cost for industrial customers. Under the premise that the PPA rider produced an incremental cost to an industrial customer but produced price stability for that customer, I think that would have a positive impact on our industrial customers.

As we've seen in many of our jurisdictions where we've recently filed for the transfer of new generating -- or, I'm sorry, of existing generating assets, new to those companies' generating assets like the Mitchell assets and the Amos assets into APCo. Those were beneficial to those states because they reduced the price volatility that the industrial customers would see as opposed to buying additional energy in the market. So it was viewed as beneficial in those regions.

And I think -- I know in Kentucky that the

industrials did sign on to the settlement to support that kind of transition that -- and they did put testimony in that it would be at a higher cost than market, but they recognize the value of that price stability.

- Q. Are you done, sir?
- A. I am.

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MR. SETTINERI: Your Honor, based on the length of that answer, if you look at my question, I would have to move to strike the entire answer as not responsive. The question was very targeted. It included if that charge led to, I think, a large increase for a large industrial customer. The answer -- first of all, the question was not answered at all, and then we got a long, long answer that had nothing to do with what I was specifically asking him. So I would ask to have that answer struck and if we can re-read the question and try again.

MR. SATTERWHITE: If I may, your Honor? I don't think the length of the answer, filled with topical information, is the reason to strike it. He didn't accept the premise of the question and talked about how this rider will actually not increase rates and provide something different for the manufacturing and industrial customers.

1 MS. BOJKO: Objection. 2 MR. OLIKER: Your Honor, may I add also? 3 He is talking about regulated states where there is no choice. It's not even relevant to this case. 4 5 MS. BOJKO: Your Honor, my objection. May I be heard? 6 7 EXAMINER PARROT: You have already 8 started. 9 MS. BOJKO: No. I said "objection." Was 10 on relevance grounds of the information provided is 11 not relevant to this case, as Mr. Oliker has just 12 pointed out, it's not applicable to this case. I would also object and move to strike 13 14 counsel's Comments that the rider will not increase 15

counsel's Comments that the rider will not increase rates when the testimony before us that there is going to be a charge in the rates for the projection that the company has provided in certain years. So that comment should be stricken as mischaracterizes the company's proposal and the evidence before us.

MR. SATTERWHITE: If I may respond, your Honor?

EXAMINER PARROT: Go ahead.

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MR. SATTERWHITE: First of all, my comments aren't evidence, so I don't know why we need to strike that.

Second, I believe, you know, the witness 1 2 was responding on the relevance issue, how there are 3 other jurisdictions and they have assets and how 4 those assets impact what prices are in the market and what they're backed by. So he doesn't have to accept 5 6 the premise of the question when he -- when the 7 question really deals with what's going to happen 8 with customers. And he explained in his response 9 what that impact might be and what the impact of this 10 rider might be. 11 MR. DARR: Whether he accepts the premise 12 of the question or not, your Honor, he is still 13 obligated to respond to the question, and so far we 14 haven't gotten that. 15 MR. SATTERWHITE: He responded, your 16 Honor, and gave his answer. 17 EXAMINER PARROT: I'm going to allow the 18 first sentence to stand, and we will strike the 19 remainder of the answer. 20 MR. SETTINERI: Thank you, your Honor. 21 If we could have the first sentence 2.2 reread, that would be appreciated. 2.3 (Record read.) 24 (By Mr. Settineri) Mr. Allen, if you could Q.

look at page 6, lines 5 and 6 of your testimony.

A. Okay.

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MR. SATTERWHITE: If you are going to a new point, can go off the record for one second for a logistical issue?

EXAMINER PARROT: Yes.

(Discussion off the record.)

EXAMINER PARROT: Back on the record.

- Q. (By Mr. Settineri) Are you there?

 MR. SETTINERI: Are we back on the record?
- Q. Are you there, Mr. Allen?
- 11 A. I am.
 - Q. Lines 5 and 6, page 6, you state that none of the energy or capacity will be bid into the auction or used to offset any of the load included in the auction, correct?
- 16 A. That's correct.
 - Q. Okay. Now, you agree with me nothing in the PPA prohibits AEP Ohio from selling energy and capacity to the PPA units to a third party under a bilateral contract, correct?
 - A. Nothing in the PPA contract limits that but the company's commitment in this proceeding is that we would be liquidating capacity, energy, and ancillaries into the PJM market.
 - Q. But if a certain amount of capacity

doesn't clear in the markets, the company then could enter into a bilateral contract with a third party to sell that capacity and energy, correct?

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- A. I think that would be a transaction the company would undertake after a lot of consultation or discussion with the Commission or the Commission staff.
- Q. Isn't it an important business term to know today, when you are negotiating a bilateral -- bilateral contract with a company that's going to have a term well over 20 years? Isn't that an important business term to understand at this point in time?
- A. I think I understand the business term.

 Clearly AEP Ohio has full rights to the capacity,

 energy, and ancillaries that it purchases from AEPGR

 under the contract. That's what the contract states.

The second step is not a contract term of the affiliate PPA agreement. It's an agreement with the Commission about how AEP Ohio proposes to dispose of the energy into the PJM market which is to liquidate into the PJM market. We have not proposed a bilateral contract. So it's not a term, as you tried to indicate, of the agreement. It's separate and apart from the agreement. It's a commitment of

AEP Ohio with this Commission.

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- Q. So you are saying that if the capacity does not clear, it ends up being stranded, and there will be no revenues being recovered from that capacity under the PPA, correct?
- A. I wouldn't say that the capacity is stranded. The capacity just didn't clear in the PJM market.
 - Q. Well --
- A. And there are opportunities in the PJM market for entities to offer into subsequent capacity auctions so there would be several opportunities after the first base residual auction for the, I think they are called "supplemental auctions," there may be three of those before the delivery year for AEP Ohio to bid that capacity into.
- Q. But assuming the capacity doesn't clear any of the auctions, it is not sold, there would be no revenues, correct?
- A. There would still be energy revenues.

 There would be no capacity revenues but there would also be no risk of capacity performance penalties either and AEP Ohio could work with the Commission and staff to determine what would be an appropriate thing to do with that capacity in the event of that

scenario.

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- Q. So, in other words, we would have another proceeding then with all parties on that topic, correct? Is that what you contemplate?
- A. I don't know. I think we get to that point sometime in the future, and we deal with it then.
- Q. Okay. Well, assume for me that the companies enter into a bilateral contract with a third party, and when and I say "companies," I should say "Ohio Power."
 - A. Okay.
- Q. All right. Let me ask you this question, keeping that assumption in mind, you are familiar with AEP Energy?
- 16 A. I am.
- 17 Q. All right. What is AEP Energy?
- A. AEP Energy is a -- I take that back. I am not sure what AEP Energy's exact business function is. We have lots of subsidiaries. I know what AEP Retail is.
 - Q. I may have used the wrong name. I am wondering the affiliated competitive retail electric supplier. That would be AEP Retail, correct?
- 25 A. That would be the name; I would think it

was AEP Retail, yes.

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- Q. And AEP Retail can bid into the SSO auction, correct?
- A. Under Ohio rules it could. I don't know if its charter allows it to or not.
- Q. Okay. So to the extent that if AEP Ohio could enter into a bilateral contract, assuming that, AEP Ohio could also then sell capacity and energy into AEP Retail, correct?
- A. I can't imagine that scenario occurring.

 Our proposal is to liquidate it into the PJM market.
- Q. You can't imagine that but it could happen under the assumption I gave you, provided that AEP Ohio could enter into bilateral contracts, correct?
- A. It's a hypothetical on top of a hypothetical. I don't know whether AEP -- whether AEP Ohio could enter into that bilateral contract with AEP Retail or not.
- Q. Okay. And you're speaking from a business perspective, not a legal perspective, correct?
- A. I am speaking from both perspectives that I don't know.
 - Q. You are not a lawyer, correct?
- A. That's correct.
 - Q. Just being clear about that. Turning to

- 1 | page 13, line 12 of your testimony.
- 2 A. I see that.
- Q. Okay. There is the number figure \$1.75 per megawatt-hour. Do you see that?
 - A. Yes, I do.

- Q. Okay. And that represents the initial rate under the PPA rider pursuant to your testimony, correct?
- 9 A. Yes. And that was based on the October 1 date that we discussed previously.
- Q. And if I wanted to convert that rate to a per-kilowatt-hour basis, I divide by a thousand, correct?
- 14 A. That was -- yes.
- Q. And then if I wanted to apply that rate to a customer's load, I would multiply it by the customer's kilowatt-hour load either on a monthly or annual basis, correct?
- 19 A. That's correct.
- 20 Q. And for the rider PPA, how is that being assessed on -- on the customers, if you know?
- 22 A. It's on a per-kilowatt-hour basis.
- Q. And how is that assessed amongst the classes of customers?
- 25 A. It's a uniform per kilowatt-hour charge

across all classes of customers.

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- Q. No distinction between classes.
- A. That's correct.
- Q. All right. So large industrial customers in any industries would -- strike that question.

Do you recall questions earlier today from OCC counsel regarding the economic impact report attached to your testimony?

- A. I remember lots of questions about that topic today.
- Q. I thought you might. Based on your answers, the only direction you gave Dr. Holliday was to tell him what impacts you wanted him to look at which was to look at the economic benefit of the PPA unit and the OVEC unit, that's correct?
- A. No, that's not correct. There are two pieces I -- well, I gave him direction about what kind of economic analysis we were looking for, the economic impact of these plants in their local communities and the state, and then subsequent to the Commission's order in the -- or subsequent to filing the case in the ESP case when we did a second analysis related to the PPA units I directed Dr. Holliday to perform his analysis in the same manner that he had performed the OVEC analysis.

1 MR. SETTINERI: And I apologize, your 2 Honors, but if I could have that answer reread, I 3 would appreciate it. 4 (Record read.) MR. SETTINERI: I'm sorry, I couldn't 5 6 hear. Let me just cut to the chase. 7 If we could go to your deposition, sir, Tell me when you have that in front of you, 8 9 please. 10 Α. Okay. I am there. 11 Okay. On page 92, line 17, through -- we 12 will go to the next page 93, but I will just go ahead 13 and read it starting at line 17. 14 "Question: And what direction did you 15 give Dr. Holiday?" 16 "I gave him direction on what economic 17 impact we wanted him to look at, which was to look at 18 the economic benefits of the PPA Units and OVEC, and 19 we had some discussion about what region to include 20 in that analysis." 21 "Question: Are you done?" 2.2 "Answer: Yes." 2.3 "Question: Did you give Dr. Holiday any 24 direction with regards to assumptions for the 25 analysis?"

"Answer: We provided him the income of the worker, the number of workers at the plants. That input data, the mining, that was gathered by my group and provided to Dr. Holiday to include within his analysis." Did I read that correctly? You did. And there's some additional Q and A that starts at the beginning of page 92 on lines, this would be on -- sorry, on page 91, line 4, that says "Okay." MR. MICHAEL: Objection, your Honor. They can do this on redirect but not on impeachment. MR. SATTERWHITE: Your Honor, we are already -- I am allowing them to roll fast and loose with the deposition, and the witness is saying yes, you are presenting one part of what you had me look at here, and here is the other part. The question

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full answer.

MR. OLIKER: The question was did he read it correctly.

was what all was the direction and he has given the

MR. SATTERWHITE: I appreciate it if the witness could be allowed to finish his answer before Mr. Michael screams over him.

MR. SETTINERI: I don't have a problem with it, your Honor.

EXAMINER PARROT: I'm going to allow him to finish his answer.

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MR. SATTERWHITE: Thank you.

EXAMINER PARROT: Objection is overruled.

A. Page 91, line 24, the question states:

"Okay. You analyzed economic benefits to the Ohio
economy from the OVEC Units; is that correct?"

"Answer: I directed that analysis to
occur."

"Question: So you did not do that analysis?"

"Answer: I was responsible for directing it, seeking the inputs, giving guidance on what that analysis should look at, but one of the individuals within our company di the specific analysis at my request."

Q. Okay. Thank you for reading that.

Going back, though, to the piece of the deposition transcript I read, when you look at the scope of your direction to Dr. Holliday on this project, you directed him primarily to tell him what the scope was, to look at the economic benefit of the AEP units and the OVEC unit, correct? And then you also then gave him the inputs to use for his work which would be payroll information, employee count,

possibly tax information as well, correct?

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- A. Those are elements of the work I did with Dr. Holliday. We also discussed his analysis as he completed it, reviewed his report and the like.
- Q. And he told you what his analysis was, correct?

MR. SATTERWHITE: Objection, your Honor.

Now we are rehashing what we were kicking around this morning. I think we have gone over this plenty now at this point. It's just cumulative.

A. We discussed his analysis and the results that were produced. And as I indicated earlier we had some substantive discussions about things like should we include the Clifty Creek plant in the analysis or not, and we had some discussions about lowest price that would have any impact on the State of Ohio.

So it wasn't a matter of I asked

Dr. Holliday to do an analysis and three months later

he came back to me with an analysis and I plugged it

into my testimony. We had dialogue about what the

appropriate direction of that analysis was along the

way.

- Q. What's Dr. Holliday's first name?
- 2 A. Randy.

- 3 MR. SATTERWHITE: Objection, relevance.
- 4 Q. Could you answer the question?
- 5 | MR. SATTERWHITE: Objection, relevance.
- 6 MR. SETTINERI: Testing the witness's
- 7 credibility.
- 8 EXAMINER PARROT: The answer is already in the record. Let's keep moving, please.
- 10 MR. SETTINERI: Thank you very much.
- 11 Q. Going to page 12 of your testimony, sir,
- 12 | lines 16 to 17.
- 13 A. I'm there.
- Q. Do you see the question at 16 and 17: "Are there other costs that customers in Ohio would incur if these units were to retire prematurely?" Do you
- 17 | see that?
- 18 A. Yes, I do.
- Q. Okay. And then in your answer, I believe you provide an upgrade cost of \$1.6 billion; is that
- 21 correct?
- A. Yes, that's the cost that I received from Company Witness Bradish.
- Q. Okay. And if that \$1.6 billion number changes, then the rest of the figures in your answer,

which would be page 13, 1 through 7, would adjust accordingly, correct?

- A. If the \$1.6 billion number changes, the numbers after that would change as well. You would have to flow the change through the workpapers because there's two elements that have different impacts.
 - Q. Thank you.

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If you could turn to Exhibit WAA-1 of your testimony. Just a few questions there for you,
Mr. Allen.

- A. Okay. I'm there.
- Q. You are quicker than me. Assume for me that Ohio -- let me ask this question this way. If Ohio Power is assessed a charge for failure to perform under the PJM capacity performance product or program, where on this exhibit would that charge show up?
- A. My expectation was that it would be that it would show up as a net to line 1 on the capacity revenues as an offset to capacity revenues.
- Q. You misunderstood my question though. You agree with me there are penalties under the PJM capacity performance program, correct?
 - A. There -- there are nonperformance charges

and there will also be additional payments that you can get for extra performance, so it goes both ways.

- Q. We'll call them "bonuses" and "penalties," how's that?
- A. That's the word I was looking for, "bonuses" and "charges."
- Q. So bonuses would go to No. 1, capacity revenues, correct?
 - A. Yes.

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- 10 Q. And then what about the penalties, where would the penalty show up here?
 - MR. SATTERWHITE: Objection. The witness tried to clarify and say "charges" not "penalties" after he didn't accept the term for it. That might have been missed when you guys were talking quickly.
 - Q. I would be glad to use whatever term the witness would like. I thought "bonus" and "penalties," but whatever term you want to use, Mr. Allen, I will go with.
- A. Capacity performance charges, I would include those as a net to line 1 as an offset to the revenues.
- 23 Q. So they wouldn't go under related transmission and PJM charges, correct?
 - A. That wouldn't be my expectation.

Q. Those charges would be netted out, correct?

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- A. At the end of the day they would show up in the net PPA rider credit or charge. My expectation, if I were to lay it out the way I wanted to, I would put it in line 1, others may have different views, but it's just where you put that item on the list.
- Q. Here is a couple of assumptions I would like you to make here. In fact, there is probably more than one, but assume for me that Ohio Power sells the output from the PPA under a bilateral contract to a third party. Assume for me that Ohio Power does not perform under that bilateral contract and is sued by that third party. And assume for me, as a result of that lawsuit, that Ohio Power has to pay \$1 million to the third party as a result of the lawsuit. Can you assume that for me? I know there are three assumptions there.
- A. I don't know that I can accept all of those assumptions, but I heard what you had to say.
- Q. I am not asking you to assume them. What I am trying to understand though, if that occurs, and I realize you may disagree with me, where would that \$1 million go on WAA-1?

A. Yeah, I don't think I can accept that that would occur. The company's proposal is to liquidate the capacity, energy and ancillaries into the market, not to enter into a bilateral contract. So you are asking me a hypothetical with a scenario that the company isn't proposing to enter into and there would have to be discussions with the Commission about how that would work. It's not something we are proposing and it's not something that I'm prepared to discuss today. I haven't thought about it.

- Q. My recollection is that other employees of your company have indicated that could be a possibility, and so what I am trying to understand for the record here today is that if there are some form of lawsuit payments made by Ohio Power as a result of this PPA, where would those dollars go on this exhibit?
- A. I don't know because it's a hypothetical that I haven't considered.
 - Q. Fair enough. Thank you.

MR. SETTINERI: If I may have a moment, your Honor?

23 EXAMINER PARROT: You may.

MR. SETTINERI: Thank you. Thank you,

25 your Honors.

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- Q. Mr. Allen, are you familiar with AEP Energy Partners?
- A. I know it's one of our corporate subsidiaries, yes.
- Q. Would that be the formal name for AEP Retail?
- A. I honestly don't know. We have dozens and dozens, possibly hundreds of subsidiaries.

MR. SETTINERI: Your Honor -- your Honors,

I would mark a couple of exhibits for starters, and

if you bear with me I am coming to the close of my

cross, just so you know. Are we on P3 Exhibit 4 now?

I think that's how Mr. Petricoff termed it.

MR. DARR: It's P3 2.

MR. SETTINERI: This should be P3 2? (EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Mr. Allen, do you have before you what's been marked P3 Exhibit 2?
- 19 A. I do.

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- Q. Okay. Can you identify that document for me?
- A. It's a document from NERA Economic

 Consulting, dated June 3, 2015. Entitled "Update to

 Redactions" which isn't very clarifying. The next

 page does indicate that it's the "Final Report of the

Auction Manager, AEP Ohio CBP, May 12, 2015."

- Q. Okay. And this document also contains final report of the auction manager May 12, 2015, on the third page, correct?
 - A. It does.

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- Q. Okay. If you could turn to page -- what's marked as page 3. You agree with me this is not a confidential document, sir?
- A. I am not sure. It says "Confidential Information" on the bottom of the page so I am a little hesitant.
- MR. SETTINERI: If I may have a moment,
 your Honors, please? And, your Honors, I am just
 taking a moment to double-check this document to make
 sure.
 - All right. Thank you, your Honors for your indulgence.
 - Q. Mr. Allen, would you look at page -what's been marked as page 3. Would you agree with
 me that one of the winning bidders was AEP Energy
 Partners, Incorporated or Inc.?
- A. I'm hesitant. Have we agreed this isn't a confidential document?
- Q. I can represent for you, sir, that I just checked on the Commission's website and it is filed

in the same form as we have here. And counsel -- I
would be glad to show your counsel if they would like
to look at the screen.

4 MS. HENRY: It says "Redacted Version" at the top.

MR. SETTINERI: And I appreciate your concern, sir.

MS. FLEISHER: I will point out the last page is the Commission filing record which shows it's the updated redacted version.

- A. Since I am getting that it's okay to disclose this, one of the winning bidders, you were asking, I'm sorry, was it AEP Energy Partners, that was your question?
 - O. That's correct.

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- 16 A. They are listed as one of the winning bidders in this list.
 - Q. And you indicated that would be an affiliate of AEP or that would be an affiliate of Ohio Power, correct?
 - A. It's an entity in the AEP corporate family so it would be an affiliate of AEP Ohio.
 - Q. Thank you, Mr. Allen.

Mr. Allen, one last question. You would
agree with me that CRES offers go out to 36 months at

2048 least, correct? 1 I've seen offers of 36 months in the 2 3 Apples to Apples website, yes. 4 MR. SETTINERI: Thank you. No further questions at this time. 5 Thank you, your Honors. 6 7 EXAMINER PARROT: Mr. Beeler. MR. BEELER: Thank you. No questions. 8 9 EXAMINER PARROT: Any redirect, Mr. Satterwhite? 10 11 MR. SATTERWHITE: Can I have 5 minutes, 12 your Honor? 13 EXAMINER PARROT: You may. 14 (Discussion off the record.) 15 EXAMINER PARROT: Let's go back on the 16 record. 17 Any redirect, Mr. Satterwhite? 18 MR. SATTERWHITE: Just one issue, your 19 Honor. 20 REDIRECT EXAMINATION 21 2.2 By Mr. Satterwhite: 2.3 Mr. Allen, do you recall some questions 24 from OMAEG's counsel asking about Exhibit WAA-3 and 4 25 dealing with a link to a web address?

A. Yes, I do.

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- Q. And were you able to access the link that was put at question earlier over the lunch break?
 - A. Yes, I was.
 - Q. And you verified that was the link that was in the testimony in WAA-3 and WAA-4 and that came up on the web address?
- A. Yes. And it included the data that it was intended to include.
- MR. SATTERWHITE: That's all I have, your
 Honor.
- MS. BOJKO: I didn't hear what you said.

 I'm sorry.
- 14 THE WITNESS: It included the data that it
 15 was intended to include.
- EXAMINER PARROT: Any recross, Ms. Bojko?

 MS. BOJKO: Yes. Thank you, your Honor.

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19 RECROSS-EXAMINATION

By Ms. Bojko:

Q. Are you referring to the web link that was e-mailed to yourself and me during cross-examination at 10:23 a.m. this morning that says here is the website listed in WAA-3 page 10 as listed there and it has a cite that says "https://faculty.washington.

edu/Krumme/systems/multiplier.html"?

- A. No. I actually typed in the exact web link that did not include the "s" to verify that that worked and the link, as typed in the exhibit, does work.
 - Q. Without the "s".
 - A. It did. I verified it.
 - O. Well --

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- A. And it worked with the "s" attached as well.
- 11 Q. Mr. Allen, when I just typed it in without
 12 the "s" the document that you reference did not come
 13 up. It only works with the "s".
- MR. SATTERWHITE: Objection, your Honor.
- 15 Q. Isn't that true?
 - MR. SATTERWHITE: Objection, your Honor.

 Again, we got in this situation because OMA counsel
 was doing something and says something didn't exist.

 This witness can't say what Ms. Bojko just did on her
 own computer. He's testified that he did it himself
 on the break and it was absolutely there. Ms. Bojko
 can't now testify to now argue with the witness.
 - MS. BOJKO: Well, your Honor, he is misrepresenting, first of all, as marked as evidence was a document that was produced when that exact

address was entered into and printed out. The witness is now attempting to say that now the address works and when it is tried multiple times on lunch and right now as we sit here today, the address does not work without the "s." So it's an improper address provided in the testimony.

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MR. SATTERWHITE: Your Honor, again, that's testimony from Counsel. The witness said he tried and it appeared.

EXAMINER PARROT: Mr. Allen, you testified it works with and without "s"; is that correct.

THE WITNESS: I did. I took the "s" off and it worked.

EXAMINER PARROT: Anything else?

- Q. OMA Exhibit No. 11 that was provided to you, do you have that in front of you?
 - A. Can you describe the document, please?
- Q. It is the web link error message that we were just talking about -- or not error message -- excuse me. Strike that.

It is the web link page that says it's from Dr. Krumme and it states that the address has not been appropriately updated.

A. I don't have it in front of me but I recall seeing the document that stated that.

MR. SATTERWHITE: I have my copy.

A. Here it is.

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Q. I just want to clarify, sir, the message that's typed on that exhibit is signed by G Krumme; is that correct?

MR. SATTERWHITE: Objection, your Honor.
That's beyond the scope of my redirect.

EXAMINER PARROT: I'll allow it.

It's not signed. It just states "Thanks.

- G Krumme." And it says "If you nevertheless wish to gain access, please send a note to krumme@u.washington edu." So it appears if an individual has difficulty obtaining it, there was an e-mail address that allowed you to get the document if you were having problems with it.
- Q. My question, sir, was this note that's drafted that -- is that by G Krumme? Does it appear to be drafted by G Krumme from his "Thanks. G Krumme" signature?

MR. SATTERWHITE: Objection. Objection, your Honor. The witness answered and said what's on the face of the document. That's all he can testify to. He didn't create this document. He has never seen it before and now she is asking what it amounts to, whether it's a signature or something else. He

1 can't testify to that.

2 EXAMINER PARROT: The objection is

3 overruled.

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You may answer if you know, Mr. Allen.

- A. It's not a signature. It's just typing that says "G Krumme" at the end.
- Q. Right. And just as you type an e-mail, you would put "thanks" and you would put your name at the bottom of it; isn't that true?
- A. Sometimes I put my name at the bottom of an e-mail. I have no idea how that has any relevance to what this document says.
- MS. BOJKO: Okay. Thank you. I have nothing further, your Honor.
- 15 EXAMINER PARROT: Ms. Henry.
- MS. HENRY: Nothing further, your Honor.
- 17 EXAMINER PARROT: Mr. Michael.
- 18 MR. MICHAEL: Nothing, your Honor. Thank
- 19 you.
- 20 EXAMINER PARROT: Mr. Oliker.
- 21 MR. OLIKER: No questions, your Honor.
- 22 EXAMINER PARROT: Mr. Darr.
- MR. DARR: No. Thank you.
- 24 EXAMINER PARROT: Ms. Cohn.
- MS. COHN: No. Thank you.

1 EXAMINER PARROT: Ms. Fleisher. 2 MS. FLEISHER: Nothing, your Honor. 3 EXAMINER PARROT: Mr. Settineri. 4 MR. SETTINERI: No, your Honor. Thank 5 you. EXAMINER PARROT: Mr. Beeler. 6 7 MR. BEELER: No, thank you. EXAMINER PARROT: I believe that 8 9 Mr. Satterwhite has already moved for the admission 10 of Company Exhibit No. 10. Are there any objections? 11 MR. MICHAEL: Yes, your Honor. OCC 12 objects to page 11, line 3, through page 12, line 14, 13 and WAA-3 and WAA-4. And, your Honor, we would move 14 to strike that testimony and those exhibits. 15 Mr. Allen is not competent to testify to the economic 16 analysis in that portion of the direct filed 17 testimony. It's hearsay. 18 Earlier, your Honor, there were some 19 representations made that by Mr. Allen that he had 20 attended some economics courses as an undergrad. 21 That's really beside the point because during my 2.2 cross-examination he admitted that he didn't even 2.3 consider himself to be an economist, point No. 1. 24 Point No. 2 is there was some 25 representations made by Mr. Allen that he "directed

what Dr. Holliday did." During my cross-examination of Mr. Allen, I asked him at least a half a dozen questions about whether or not he directed Dr. Holliday to do certain things and the answer -- certain crucial things to the economic impact analysis. And Mr. Allen had admitted, in fact, he had not directed Dr. Holliday to do those things.

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So given those circumstances, the testimony on economic benefits and the exhibits should be stricken for lack of competent to testify to such things, point No. 1, and point No. 2 because they are hearsay.

MS. BOJKO: Your Honor, OMAEG would join in the motion to strike based on hearsay and that it's not an expert opinion per the Rules of Evidence.

MR. OLIKER: As would IGS for the reasons stated earlier.

MS. HENRY: As would Sierra Club as we previously opined.

MR. DARR: IEU renews its request that the testimony be stricken. The testimony has to pass a fundamental test before it can even be considered for weight, and Mr. Allen during the voir dire and subsequently stated very clearly that he was not an expert with regard to the base economic analysis.

Given that admission in and of itself, the testimony is improper and is improper as expert testimony. As best, at best, he is a layman in the area. If he has any experience at all -- if he is a layman, he cannot testify as an expert which is what he is being requested to do here.

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MS. HENRY: And I may add just simply having an undergraduate course in economics is enough to qualify as an expert, I would be fairly certain that many of us in this room would qualify as economists, expert economists, and that's surely not what the Bench intended.

MR. SETTINERI: Your Honor, if I may, at one point earlier today Ohio Power had discussed the Commission's practice in regards to being very liberal to allow studies -- allowing witnesses to sponsor various components of an application, the various studies that were made in that. And I don't agree with that -- I don't disagree with that that as a practice of the Commission but here we have a different case. Here we have I think only one study in this application which is the economic report done by Dr. Holliday. That is the only study and it goes to a central point of this case which is what happens if these plants aren't there anymore and I think the

Commission is very interested in that, but we didn't get a chance to ask Dr. Holliday those questions.

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Now, in the FirstEnergy case, they provided an economist, a witness, to sponsor a study. And questions were able to be asked and that witness was deposed and cross-examined. For whatever reason the companies decided to not make that decision here. That's their risk, that's their burden, and that's their choice. We don't have an opportunity to meet Dr. Holliday today. And I asked Mr. Allen -- the reason I asked him for the Dr. Holliday's first name was to see if he even knew him in terms of talking to him.

So the absence of Dr. Holliday's very troubling -- and, again, this is one study, I believe the only study in this application, and the company did not bring in the witness who did report and who wrote the report and for that reason it's a big decision but I believe on behalf of my client that this motion to strike should be granted.

MR. SATTERWHITE: Your Honor, at this point I believe there is arguing with the ruling that was already made this morning. There is a reason we do this at the beginning. We have now spent half a day talking about this and there is a lot of

discussion in the record about this.

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To the point of anybody that could take an economics class could do this job, Mr. Allen is both a nuclear engineer and has an MBA, so I think it is not someone that took Econ 101 at their school.

I would also point out that as I stated —
I will rely on the comments I made earlier about the
fact this is already used in a prior ESP III and just
think it's appropriate at this point to not call
hundreds of witnesses every time just because someone
mentions something. He is an executive at AEP. He
was sponsoring the work that was done under his
direction, and he has testified multiple times to his
involvement in directing this.

MR. MICHAEL: Your Honor, if I might real quickly, I pointed out to your Honor two specific reasons how my motion is very distinct from the voir dire and the motion that Ms. Bojko made earlier.

Your Honors' ruling on the earlier motion was based on two things. First off, that the witness had said he had taken some economic classes. And then, second off, that he gave some direction to Dr. Holliday.

As I pointed out in my opening remarks, the fact that he took a couple of economics classes is immaterial given the fact that the witness himself

admits that he is not an economist. Point No. 2, again, I went through a litany of questions about what direction, if any, Mr. Allen gave Dr. Holliday, and his answer to all my questions was "No, I didn't direct him to do that. I didn't direct him to do that. I didn't direct him to do that." He didn't direct him to do any of the material aspects of the study.

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And then, lastly, to my knowledge in the prior ESP there was no objection to the economic study that was submitted in connection with the ESP III, and we are not asking that the Commission mandate the companies brings in hundreds of witnesses. How about the gentleman who performed the analysis rather than a professional witness to just rehash what that economist did? It's not hundreds of witnesses. It's one.

MR. SATTERWHITE: Your Honor, let me just respond shortly. People did ask a lot of questions, and they tried to bring the deposition up and use part of it. And I believe the witness showed there was lots of discussion even in the deposition where he said different things and answered about what different direction he provided. In a couple of economics classes, again, I believe we've established

the gentleman has an MBA.

And my other point I made earlier this was filed over almost 11 months ago. There was extensive discovery on this and opportunity for anybody to ask any questions they wanted. ,And the full opportunity was there for the parties.

earlier ruling I am going to deny the motion to strike which was based not only on the answers to the voir dire testimony but on the face of the prefiled testimony as well, Mr. Michael. The parties are free to raise these issues in their briefs, and I encourage you to do that. These are issues that the Commission will be interested to hear but we are going to allow the Commission to decide what weight to give to the economic analysis that was presented in Mr. Allen's testimony.

So with that Company Exhibit No. 10 is admitted in its entirety.

(EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER PARROT: Ms. Bojko, your

22 exhibits.

MS. BOJKO: Yes, thank you. OMAEG Exhibit
11, 12, 13, 14, 15, 16, 17, please.

25 EXAMINER PARROT: Okay. Are there any

objections?

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MR. SATTERWHITE: Your Honor, I don't think 16 -- first, I believe that's just the ESP order. I don't want to create a precedent where we have to move orders in as evidence so we would oppose that.

OMA Exhibit No. 11, this is the talked about website for Mr. Krumme. I believe the witness testified that it wasn't accurate, and if you look at the bottom of the document, the web address doesn't even match what's in the testimony as an HTML percentage 1F and I assume that's what this means, what it reflected ,so this is just an attempt at testimony by OMA that the witness has now clarified is not true.

And we are okay with the other OMA.

EXAMINER PARROT: With the others? Okay.

MS. BOJKO: I'm assuming that counsel was suggesting that we take administrative notice of the opinion and order in 13-2385 and 86 and that's fine with me.

MR. OLIKER: Is the ruling that we need to not take administrative notice of the Commission's orders because they speak for themselves?

MS. BOJKO: I thought we were on other

orders so I just wanted to make sure.

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MR. SATTERWHITE: The company supports the Bench's interpretation of the Commission order.

EXAMINER PARROT: Stand on their own.

MS. BOJKO: Thank you for that clarification. As of 11, that is the error message -- the website address at the bottom is the error message that is obtained when you go to the HTTP site that's listed in the testimony. I think it's very relevant for the Commission to understand that the website does not work as Mr. Allen has stated it does. And I think that that is something the Commission can weigh in its decision making of what does occur when you go to the website provided in the testimony.

EXAMINER PARROT: I agree, Ms. Bojko. I am going to allow OMA Exhibits 11 as well as 12, 13, 14, 15, and 17. As we stated, 16 is the Commission order, and it stands on its own.

(EXHIBITS ADMITTED INTO EVIDENCE.)

MS. BOJKO: Thank you, your Honor.

EXAMINER PARROT: Ms. Henry.

MS. HENRY: Sierra Club moves Exhibits 30 and 31 into the record.

25 EXAMINER PARROT: Are there any

2063 objections? 1 MR. SATTERWHITE: Check and make sure what 2 3 those are. 4 No objection, your Honor. EXAMINER PARROT: All right. Sierra Club 5 Exhibits 30 and 31 are admitted. 6 7 (EXHIBITS ADMITTED INTO EVIDENCE.) EXAMINER PARROT: Mr. Darr. 8 9 MR. DARR: IEU moves Exhibits 10, 11, and 10 12, your Honor. 11 EXAMINER PARROT: Are there any 12 objections? 13 MR. SATTERWHITE: Your Honor, we would 14 just 12 was an attachment to a discovery response. 15 We just ask that the supplement have the cover page 16 of the discovery response we have been doing with 17 others. 18 EXAMINER PARROT: Okay. I think that 19 sounds reasonable to me. 20 MR. DARR: I'll provide it tomorrow, your 21 Honor. 2.2 EXAMINER PARROT: Thank you, Mr. Darr. 2.3 With that IEU Exhibits 10 through 12 are 24 admitted into the record. 25 (EXHIBITS ADMITTED INTO EVIDENCE.)

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                 EXAMINER PARROT: Ms. Fleisher?
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                 MS. FLEISHER: I move in ELPC Exhibit 15.
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                 EXAMINER PARROT: Any objections?
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                 MR. SATTERWHITE: No objection.
                 EXAMINER PARROT: ELPC Exhibit 15 is
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      admitted.
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                 (EXHIBIT ADMITTED INTO EVIDENCE.)
                 EXAMINER PARROT: Finally, Mr. Settineri.
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                 MR. SETTINERI: Yes, your Honor. We move
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     to admit P3 Exhibit 2 into the record.
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                 EXAMINER PARROT: Any objection?
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                 MR. SATTERWHITE: No objection, your
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     Honor.
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                 EXAMINER PARROT: All right. Very good.
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     P3 Exhibit No. 2 is admitted into the record.
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                 (EXHIBIT ADMITTED INTO EVIDENCE.)
                 EXAMINER PARROT: With that we will
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     conclude for the evening. We will reconvene tomorrow
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      at 9 a.m. with Mr. Wittine.
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                 (Thereupon, at 6:29 p.m., the hearing was
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      adjourned.)
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1 CERTIFICATE 2 I do hereby certify that the foregoing is a 3 true and correct transcript of the proceedings taken by me in this matter on Tuesday, October 6, 2016, and 4 carefully compared with my original stenographic 5 6 notes. 7 8 9 10 Karen Sue Gibson, Registered 11 Merit Reporter. 12 13 14 Carolyn M. Burke, Registered 15 Professional Reporter 16 17 My commission expires July 17, 2018. 18 (KSG-6099) 19 20 2.1 22 2.3 24 25

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Summary: Transcript In the Matter of the application of Ohio Power Company hearing held on 10/06/15 - Volume VII electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Gibson, Karen Sue Mrs.