# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the : Application of Ohio Edison: Company, The Cleveland : Electric Illuminating : Company, and The Toledo :

Edison Company for : Case No. 14-1297-EL-SSO

Authority to Provide for : a Standard Service Offer : Pursuant to R.C. 4928.143 : in the Form of an Electric: Security Plan. :

- - -

## PROCEEDINGS

before Mr. Gregory Price, Ms. Mandy Chiles, and Ms. Megan Addison, Attorney Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 10:00 a.m. on Tuesday, September 29, 2015.

- - -

## VOLUME XX

- - -

ARMSTRONG & OKEY, INC.

222 East Town Street, Second Floor
Columbus, Ohio 43215-5201
(614) 224-9481 - (800) 223-9481
Fax - (614) 224-5724

- - -

	3	8843
1	APPEARANCES:	
2	FirstEnergy Corp. By Mr. James W. Burk	
3	and Ms. Carrie M. Dunn 76 South Main Street	
4	Akron, Ohio 44308	
5	Calfee, Halter & Griswold LLP By Mr. James Lang	
6	and Mr. N. Trevor Alexander The Calfee Building	
7	1405 East Sixth Street Cleveland, Ohio 44114	
8		
9	Jones Day By Mr. David A. Kutik 901 Lakeside Avenue	
10	Cleveland, Ohio 44114	
11	On behalf of the Applicants.	
12	Bruce J. Weston, Consumers' Counsel By Mr. Larry Sauer	
13	Ms. Maureen R. Grady Willis Mr. William J. Michael	
14	Mr. Kevin F. Moore Mr. Ajay K. Kumar	
15	Assistant Consumers' Counsel 10 West Broad Street, Suite 1800	
16	Columbus, Ohio 43215-3485	
17	On behalf of the Residential Consumers of Ohio Edison Company, The Cleveland	of
18	Electric Illuminating Company, and The Toledo Edison Company.	
19		
20	Ohio Partners for Affordable Energy By Ms. Colleen L. Mooney 231 West Lima Street	
21	Findlay, Ohio 45840	
22	On behalf of the Ohio Partners for Affordable Energy.	
23	· ····· = 51 ·	
24		
25		

	3844
1	APPEARANCES: (Continued)
2	Bricker & Eckler, LLP By Mr. Dane Stinson
3	and Mr. Dylan Borchers 100 South Third Street Columbus, Ohio 43215-4291
5	Bricker & Eckler, LLP
6	By Mr. Glenn S. Krassen 1001 Lakeside Avenue East, Suite 1350 Cleveland, Ohio 44114
7	On behalf of the Northeast Ohio Public
8	Energy Council, Ohio Schools Council, and Power for the Schools.
9	Eastbingtion
10	Earthjustice By Mr. Shannon Fisk Northeast Office
11	1617 John F. Kennedy Boulevard, Suite 1675 Philadelphia, Pennsylvania 19103
12	
13	Earthjustice By Mr. Michael Soules 1625 Massachusetts Avenue NW, Suite 702
14	Washington, D.C. 20036
15	Sierra Club Environmental Law Program Mr. Tony Mendoza
16	85 Second Street, 2nd Floor San Francisco, California 94105
17	Dichard Cabli Jan Office JJC
18	Richard Sahli Law Office, LLC By Mr. Richard C. Sahli 981 Pinewood Lane
19	Columbus, Ohio 43230-3662
20	On behalf of the Sierra Club.
21	McNees, Wallace & Nurick LLC By Mr. Frank P. Darr
22	and Mr. Samuel C. Randazzo 21 East State Street, 17th Floor
23	Columbus, Ohio 43215
24	On behalf of the Industrial Energy Users of Ohio.
25	

	3845
1	APPEARANCES: (Continued)
2	IGS Energy
3	By Mr. Joseph Oliker
3	6100 Emerald Parkway Dublin, Ohio 43016
4	On behalf of IGS Energy.
5	
6	Taft, Stettinius & Hollister LLP By Mr. Mark S. Yurick
7	and Mr. Devin D. Parram 65 East State Street, Suite 1000
,	Columbus, Ohio 43215
8	
9	On behalf of The Kroger Company.
J	Vorys, Sater, Seymour & Pease, LLP
10	By Mr. M. Howard Petricoff
1 1	Ms. Gretchen Petrucci
11	Mr. Stephen M. Howard and Mr. Michael J. Settineri
12	52 East Gay Street
1.0	Columbus, Ohio 43215
13	On behalf of Retail Energy Supply
14	Association, PJM Power Providers Group,
	Electric Power Supply Association,
15	Constellation NewEnergy, and Exelon
16	Generation, LLC.
	Mike DeWine, Ohio Attorney General
17	By Mr. William L. Wright,
18	Section Chief Mr. Thomas G. Lindgren
10	Mr. Thomas W. McNamee
19	Mr. Steven L. Beeler
20	Assistant Attorneys General Public Utilities Section
20	180 East Broad Street, 6th Floor
21	Columbus, Ohio 43215
22	On behalf of the Staff of the PUCO.
23	
24	
25	

		3846
1	APPEARANCES: (Continued)	
2	Kravitz, Brown & Dortch, LLC By Mr. Michael D. Dortch	
3	and Mr. Richard R. Parsons 65 East State Street, Suite 200	
4	Columbus, Ohio 43215	
5	On behalf of Dynegy, Inc.	
6	Carpenter Lipps & Leland LLP By Ms. Kimberly W. Bojko	
7	Ms. Rebecca L. Hussey 280 North High Street, Suite 1300	
8	Columbus, Ohio 43215	
9	On behalf of the Ohio Manufacturers' Association Energy Group.	
10	Carpenter Lipps & Leland LLP	
11	By Mr. Joel E. Sechler 280 North High Street, Suite 1300	
12	Columbus, Ohio 43215	
13	On behalf of EnerNOC, Inc.	
14	Boehm, Kurtz & Lowry By Mr. Michael L. Kurtz	
15	Mr. Kurt J. Boehm Ms. Jody Kyler Cohn	
16	36 East Seventh Street, Suite 1510 Cincinnati, Ohio 45202	
17	On behalf of the Ohio Energy Group.	
18		
19	Environmental Law & Policy Center By Ms. Madeline Fleisher 21 West Broad Street, Suite 500	
20	Columbus, Ohio 43215	
21	On behalf of the Environmental Law & Policy Center.	
22	-	
23		
24		
25		

	3847
1	APPEARANCES: (Continued)
2	Stone Mattheis Xenopoulos & Brew, PC By Mr. Michael Lavanga
3	Mr. Garrett A. Stone Mr. Owen J. Kopon
4	1025 Thomas Jefferson Street, N.W. Eighth Floor West Tower
5	Washington, D.C. 20007-5201
6	On behalf of the Nucor Steel Marion, Inc.
7	Barth E. Royer, LLC By Mr. Barth E. Royer 2740 East Main Street
0	Bexley, Ohio 43209
9	and
10	The St. Chattaining C. Halliston IID
11	Taft, Stettinius & Hollister LLP By Mr. Adrian D. Thompson 200 Public Square, Suite 3500
12	Cleveland, Ohio 44114-2300
13	On behalf of the Cleveland Municipal School District.
14	Spilman, Thomas & Battle, PLLC
15	By Mr. Derrick Price Williamson Ms. Carrie Harris
16	Ms. Lisa Hawrot
17	1100 Bent Creek Boulevard, Suite 101 Mechanicsburg, Pennsylvania 17050
18	On behalf of Wal-Mart Stores East, LP, and Sam's East, Inc.
19	Mr. Richard L. Sites
20	155 East Broad Street Columbus, Ohio 43215
21	
22	Bricker & Eckler, LLP By Mr. Thomas J. O'Brien 100 South Third Street
23	Columbus, Ohio 43215-4291
24	On behalf of the Ohio Hospital Association.
25	11223314311.

	3848
1	APPEARANCES: (Continued)
2	Ohio Environmental Council By Mr. Trent A. Dougherty
3	and Mr. John Finnigan 1145 Chesapeake Avenue, Suite I
4	Columbus, Ohio 43212
5	On behalf of the Ohio Environmental Council and the Environmental Defense Fund.
7	Mr. Thomas R. Hays
8	8355 Island Lane Maineville, Ohio 45039
9	On behalf of the Northwest Ohio
10	Aggregation Coalition and the Individual Communities.
11	Ice Miller, LLP
12	By Mr. Christopher Miller, 250 West Street, Suite 700 Columbus, Ohio 43215-7509
13	0014mb45, 01110 10213 7009
14	On behalf of the Association of Independent Colleges and Universities of Ohio.
15	
16	American Electric Power By Mr. Steven T. Nourse Mr. Matthew J. Satterwhite
17	One Riverside Plaza Columbus, Ohio 43215
18	·
19	On behalf of the Ohio Power Company.
20	Mr. Craig I. Smith 15700 Van Aken Boulevard #26 Shaker Heights, Ohio 44120
21	Shaker herghes, onto 44120
22	On behalf of Material Sciences Corporation.
23	Meissner and Associates Law Firm
24	By Mr. Joseph Patrick Meissner 5400 Detroit Avenue Cleveland, Ohio 44102
25	CIEVELAND, ONLO 44102

```
3849
 1
      APPEARANCES: (Continued)
 2
             Kegler, Brown, Hill & Ritter
             By Mr. Christopher J. Allwein
             and Ms. Margeaux Kimbrough
 3
             Capitol Square, Suite 1800
             65 East State Street
 4
             Columbus, Ohio 43215-4294
 5
                  On behalf of the EverPower Wind Holdings,
 6
                   Incorporated.
 7
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

				3850
1		INDEX		
2				
3	WIT	NESS		PAGE
4	_	mond L. Evans		
5	Fu	oss-Examination by Mr. Hays ( rther Cross-Examination by Mr direct Examination by Mr. Lan	. Sauer	3853 3854 3857
6	Re	cross-Examination by Mr. Fisk		3864
7	Re	cross-Examination by Mr. Olik	er	3866
8		tino L. Fanelli irect Examination by Mr. Kuti	l-	3879
9	С	ross-Examination by Mr. Mendo ross-Examination by Mr. O'Bri	za	3881 3899
10	С	ross-Examination by Mr. O Bri ross-Examination by Mr. Husse ross-Examination by Mr. Stins	У	3900 3906
11		ross-Examination by Ms. Willi		3943
12				
13		EXHIBITS		
14				
15	COM	PANY EXHIBITS	IDENTIFIED	ADMITTED
16	46	- Supplemental Testimony of Raymond L. Evans	XIX-3679	3869
17	47	- Supplemental Testimony of		
18	1,	Raymond L. Evans (Confidential)	XIX-3679	3869
19	48	- Errata Sheet of		
20	40	Raymond L. Evans	XIX-3679	3869
21	49	- Errata Sheet of Raymond L. Evans		
22		(Confidential)	XIX-3679	3869
23	50	- Direct Testimony of Santino L. Fanelli	3878	4010
24	51	- Errata Sheet of		
25		Santino L. Fanelli	3878	4010

Armstrong & Okey, Inc., Columbus, Ohio (614) 224-9481

	3851	
1	INDEX (Continued)	
2		
3	SIERRA CLUB EXHIBIT IDENTIFIED ADMITTED	
4	64 - Regulatory Impact Analysis for the Clean Power Plan	
5	Final Rule XIX-3772 3871	
6	65 - Letter dated 11-11-11	
7	Subject: Revisions to Federal Implementation Plans to Reduce	
8	Interstate Transport of Fine Particulate Matter and Ozone XIX-3780	
9	66 - Response to RESA Set 3-INT-14 3898 4011	
10		
11	NOPEC EXHIBITS IDENTIFIED ADMITTED	
12	1 - Opinion and Order, Case No. 12-1230-EL-SSO 3932	
13	Case NO. 12-1230-EL-330 3932	
14		
15	IGS EXHIBITS IDENTIFIED ADMITTED	
16	8 - Letter dated 12-1-14 Re: Docket	
	EPA-HQ-OAR-2013-0602 XIX-3710 3869	
17		
18		
19	OCC EXHIBITS IDENTIFIED ADMITTED	
20	<pre>2 - FirstEnergy Environmental</pre>	
21	16 - Responses to IEU Set 3-INT-3 3945 4011	
22	17 - Responses to OCC Set 5-INT-125 3959 4011	
23	1. Responded to occ bee 5 1M1 125 5757 4011	
24		
25		

3852 1 Tuesday Morning Session, 2 September 29, 2015. 3 4 EXAMINER ADDISON: Let's go on the 5 The Public Utilities Commission of Ohio has set for hearing at this time and place case No. 6 7 14-129-EL-SSO, being In the Matter of the Application 8 of Ohio Edison Company, the Cleveland Electric 9 Illuminating Company and The Toledo Edison Company 10 for Authority to Provide a Standard Service Offer pursuant to RC 4928.143 in the Form of an Electric 11 Security Plan. 12 13 My name is Megan Addison, and with me is Mandy Chiles. We are the Attorney Examiners assigned 14 15 by the Commission to hear this case. We'll dispense 16 about taking appearances this morning. 17 Mr. Evans, I would just like to be remind 18 you that you're still under oath, and I believe we 19 left off with Mr. Hays yesterday. 2.0 Mr. Hays, if you'd like to proceed. 2.1 MR. HAYS: Thank you, your Honor. I just 22 had two final questions. 23 24

1	RAYMOND L. EVANS
2	being first previously sworn, as prescribed by law,
3	was examined and testified as follows:
4	CROSS-EXAMINATION (Continued)
5	By Mr. Hays:
6	Q. For how many years has the Sammis plant
7	been disposing of bottom ash?
8	A. The Sammis plant has been disposing of
9	bottom ash since unit I came on in the late 1950s.
10	Q. And how many years has the Sammis plant
11	been disposing of fly ash?
12	A. The response to that question is the same
13	as the last, since the 1950s.
14	MR. HAYS: Thank you very much. I
15	appreciate your testimony.
16	EXAMINER ADDISON: Thank you, Mr. Hays.
17	OEG.
18	MR. COHN: No questions. Thank you.
19	EXAMINER PRICE: Mr. Lindgren.
20	MR. LINDGREN: No questions.
21	EXAMINER ADDISON: Thank you. At this
22	time we will move to the confidential portion of the
23	transcript. I believe we're okay in the room. If
24	you haven't executed a confidentiality agreement,
25	just exit the room at this time. Thank you all.

```
3854
                  MR. BURK: Is there anybody -- the
 1
      gentleman with the beard, have you signed a
 2
 3
      confidentiality agreement?
 4
                  PARTICIPANT: Yes, I have.
 5
                  EXAMINER ADDISON: Thank you.
                  Mr. Fisk, would you --
 6
 7
                  MR. FISK: I have no confidential.
 8
                  EXAMINER ADDISON: Let's go off the
 9
      record for a moment.
10
                   (Discussion off the record.)
11
                   (CONFIDENTIAL PORTION EXCERPTED.)
12
13
14
15
16
17
18
19
20
2.1
22
23
24
25
```

```
3856
 1
 2
 3
 4
 5
 6
 7
 8
 9
10
11
12
13
14
15
16
17
18
19
20
                   (OPEN RECORD.)
                   MS. ADDISON: Mr. Lang, do you have any
21
      redirect for the public portion?
22
23
                   MR. LANG: I do have a few questions.
24
      Thank you, your Honor.
25
```

### REDIRECT EXAMINATION

By Mr. Lang:

2.0

2.1

- Q. Mr. Evans, yesterday morning you were asked about a reference to a 1.5 percent rate of improvement when comments were submitted on the proposed Clean Power Plan. There was also discussion yesterday of the final Clean Power Plan using a 4.3 percent heat rate assumption. How do you reconcile the comments submitted on the proposed Clean Power Plan with the assumption that's in the final rule?
- A. After the Clean Power Plan was proposed in June, our understanding as we went into preparing comments was that the guidelines suggested a capital investment was needed to achieve the full 6 percent of the heat rate improvement.

As we dug in after the comment close date on the technical EPA provided and reviewed the preamble again, it was our realization you could achieve 4 percent through operating changes 2 percent was the guidance the EPA was issuing to the states on capital investment.

With the final Clean Power Plan, EPA basically stated that there is no preference to capital or operational and changes. They basically

said if you can achieve it all through operational, that is fine.

2.0

2.1

With the Sammis plant, as we've sat and reviewed IPM's final -- EPA's final IPM model, the information indicates through load changes or load capacity increases, that Sammis load capacity would end up in the range of between 73 and 84 percent.

As we looked at our heat rate curves for the units, the capability of the plants is they can achieve a 4 percent. The capability of the individual units and the plan in aggregate, they can achieve that 4 percent heat rate improvement through increased capacity factor, thus, the difference between our comments in December of 2014 to EPA and the results of the final Clean Power Plan.

Q. And, Mr. Evans, you were also asked by Mr. Fisk -- and I can't remember whether it was yesterday morning or afternoon, I think in the afternoon -- Mr. Fisk about the bottom ash settling pond and its regulation under the CCR rule.

You said you were not forecasting additional costs, but you were still evaluating -- since you still are evaluating, what is the range of costs of the anticipated outcomes that you're expecting based on that evaluation?

A. With respect to the potential remedial actions that might be needed for the ponds at the Sammis plant should groundwater monitoring data indicate an issue, the cost of fix for the bottom ash ponds we estimate to be at less than a million dollars. The ponds are four acres in size, and we believe that the coal combustion residual rule requirement is that you install a composite liner to remedy that situation, so the cost would be less than a million dollars to implement should we need to.

2.0

2.1

MR. FISK: Your Honor, I would move to strike that answer. We've repeatedly asked for cost estimates under the EMG rule and the coal ash rule regarding bottom ash and were never provided that information. It's not information that's publicly available.

I believe the hearing examiners have already made the ruling that information that is not publicly available cannot be suddenly sprung on us at the hearing, so to suddenly have a number in the record that we have no way to verify, we have no documentation of, is simply prejudicial to us.

EXAMINER ADDISON: Mr. Lang.

MR. LANG: Your Honor, there were questions in the cross-examination of Mr. Evans which

this specifically responds to. There was extensive back and forth with Mr. Fisk on the CCR rule specific to this bottom ash settling pond, and the exchange between the two of them was Mr. Evans did not anticipate future costs; however, there were still studies being performed that would be completed by 2017.

2.0

2.1

What was not asked -- I believe counsel for Sierra Club was happy with establishing that there was uncertainty as to those results of that evaluation. What was not asked was what that evaluation might reveal and what the options would be for the plant after that evaluation was conducted.

So simply to follow up on that because that was the question, the line of questioning explored by Mr. Fisk, I think it's proper redirect to, excuse the pun, close the loop on that question that was left hanging yesterday. It's not an issue that has been addressed previously that I know of. It's not an issue addressed in discovery. It is an issue, as Mr. Evans has said, that has come up more recently.

The ELG rules were not final and published until a little bit earlier this year, and I believe, as Mr. Evans testified yesterday, the

companies -- the Sammis plant has been analyzing the impact of the CCR rules -- the company has been analyzing the impact of CCR over the summer, and as a result of that analysis, Mr. Evans has this information. So I believe it's proper redirect based on the questions that were asked yesterday.

2.0

2.1

EXAMINER ADDISON: Mr. Fisk.

MR. FISK: Just one correction. First, the ELG rule has not been finalized, so there's no final rule for them to evaluate it at this point.

MR. LANG: I meant CCR, not ELG.

MR. FISK: Okay. The simple reality is we did multiple times in discovery ask for information on what their cost estimates were with the ELG rule and for the CCR rule. They never revealed any of this information. We asked in Mr. Evans deposition. He simply said, "We evaluate them. We don't know what the cost would be." For him to suddenly come up on the stand with cost numbers that they never provided to us is patently prejudicial.

EXAMINER ADDISON: At this time, we will deny the motion to strike. We don't recall a specific instance where the amount was in question. It was more had those amounts been finalized. So at

this time, the motion to strike will be denied.

MR. LANG: Thank you, your Honor.

2.0

2.1

- Q. (By Mr. Lang) And, Mr. Evans, moving on, you were asked also by Mr. Fisk, now moving to the ELG rule, the eight options the EPA has proposed as revisions to the ELG rule. Are there options in the proposed ELG rule that would not require some form of a closed-loop system?
- A. In the proposed ELG rule there are options in the rule that would not require the Sammis plant to install additional wastewater treatment systems, thus, there would be no additional capital investment required. Those are options three, three alpha and three bravo.

USEPA has requested as part of its preamble and public forums since the rule was issued for justification of technologies associated with the other options. Those other options, the EPA expressed a concern, both in the preamble and in public forums, that they most likely could not cost justify under the requirements of the Clean Water Act due to the low benefits from those technologies.

Q. And also, Mr. Evans, Ms. Fleisher asked you specifically about the Sammis plant NPDES permit and asked whether your testimony addresses the plan

of action for mercury that's in the NPDES permit on page 25 that she referenced. Why did your testimony not address that plan of action for mercury in the NPDES permit?

2.0

2.1

- A. The plan of action that we put forth to the Ohio EPA is to continue using the existing NPDES treatment system for FGD wastewater that's cited in that permit. That system that was installed as part of the consent decree under the installation of the FGD system includes a system that removes the mercury in question and achieves the permit limits that are in the permit; therefore, the plan is compliant with the permit. No additional capital expenditure is required to treat wastewater at the Sammis plant associated with that permit limit.
- Q. And lastly, Mr. Evans, Ms. Fleisher asked you about new combined cycle natural gas facilities that were assumed in the EPA IPM modeling of the final Clean Power Plan. You referenced the Fremont natural gas plant. Was that a correct reference?
- A. That was an incorrect reference. What I meant to reference was the Oregon Energy Center located in Oregon, Ohio. The Fremont plant is an existing plant and is already included in the USEPA IPM model. That was my misstatement due to the

3864 1 nearness of the two plants to each other. 2 MR. LANG: Thank you, Mr. Evans. 3 And, your Honors, that completes our 4 redirect. 5 EXAMINER ADDISON: Thank you, Mr. Lang. Mr. Fisk? 6 7 MR. FISK: Can I have one minute? 8 EXAMINER ADDISON: You may. 9 MR. FISK: So, your Honor, I have a 10 portion of the deposition transcript that is in the confidential session but it's regarding issues that 11 12 Mr. Evans just discussed, so I don't know if the 13 redirect needs to be in public or confidential. 14 EXAMINER ADDISON: Would you mind letting 15 Mr. Lang take a look. 16 Let's go off the record for a moment. 17 (Discussion off the record.) 18 MS. ADDISON: Let's go back on the 19 record. 2.0 Mr. Fisk. 2.1 MR. FISK: Thank you, your Honor. 22 23 RECROSS-EXAMINATION 24 By Mr. Fisk: 25 Q. Mr. Evans, do you have in front of you

your transcript of your confidential deposition?

A. I do.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

- Q. And just so the record is clear, I discussed with Mr. Lang that these two questions would be fine in the public session. If you could turn to page 167 of the transcript, let me know when you're there.
  - A. I've read it.
- Q. Okay. And do you recall your counsel in redirect just asked you questions about potential costs related to bottom ash wastewater handling at the Sammis plant?
  - A. I do.
- Q. And if I could direct you to, starting at line 8 on page 167, the question, "Okay" --
- A. I'm sorry to stop you, Mr. Fisk. I understood my counsel's question to be regarding the bottom ash ponds and coal combustion residual rule. Are we at the same point?
  - Q. Yes. Yes, we are.
  - A. Okay. Thank you.
- Q. So starting on line 8 on page 167, the question is: "Okay. Let me try it again. For the bottom ash wastewater settling pond, would there be -- do you know at this point whether the Coal

Combustion Residuals Rule would require any capital investments?"

Answer: "I don't know."

Question: "Okay. And the -- with regard to that would the bottom ash settling pond -- do you know whether the Coal Combustion Residuals Rule would lead to any increased O&M costs."

Answer: "I don't know."

Did I read that correctly?

A. Yes.

MR. FISK: Okay. I have nothing further.

EXAMINER ADDISON: Thank you, Mr. Fisk.

Mr. Oliker.

MR. OLIKER: Thank you, your Honor.

15

16

17

18

19

2.0

2.1

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

RECROSS-EXAMINATION

By Mr. Oliker:

Q. Mr. Evans, counsel for FirstEnergy asked you a question on redirect regarding the ability to improve the heat rate by 4.3 percent. Am I correct that that improvement is based on the assumption that the Sammis plant would dispatch at a higher capacity factor than they are currently dispatching?

A. That is correct. The IPM model of USEPA predicts that Sammis will dispatch at a much higher

rate.

2.0

2.1

- Q. So the idea is as you increase the amount of dispatch in a plant, it becomes more efficient, correct?
  - A. That is correct.
- Q. And am I also correct that FirstEnergy believes that as natural gas-fired power plants are dispatched more often, it will lower the total capacity factor of coal-fired power plants relative to existing levels which will degrade heat rates?

MR. LANG: Your Honor, I would object. That was actually a question asked and answered yesterday morning, and it is not specific to the redirect question I asked, which was specifically about changes at Sammis.

EXAMINER ADDISON: Mr. Oliker.

MR. OLIKER: Your Honor, it's directly related. It's a follow-up question to his claim about the improvement of heat rates, which is contradicted by his testimony yesterday in his statements and comments. They've opened the door to this line.

EXAMINER ADDISON: I'll allow the question.

THE WITNESS: Could you reread the

3868 question, please. 1 2 (Record read.) 3 That is correct. Α. 4 MR. OLIKER: I have no more questions, 5 your Honor. Thank you, Mr. Evans. 6 7 EXAMINER ADDISON: Thank you, Mr. Oliker. 8 Ms. Hussey? 9 MS. HUSSEY: No questions. 10 MS. ADDISON: Mr. Stinson. 11 MR. STINSON: No questions. 12 MS. ADDISON: Ms. Cohn. 13 MS. COHN: No questions. 14 MS. ADDISON: Mr. Sauer. 15 MR. SAUER: No questions, your Honor. 16 MS. ADDISON: Mr. Lindgren. 17 MR. LINDGREN: No questions, your Honor. 18 EXAMINER ADDISON: Thank you, Mr. Evans. 19 You are excused. 2.0 Mr. Lang. MR. LANG: Thank you, your Honor. 2.1 22 companies would move into the record Company Exhibit 46, 47 Confidential, which are the two versions of 23 24 Mr. Evans supplemental testimony, and then Company

Exhibit 48 and 49 Confidential, which are the two

	3869
1	versions his errata.
2	EXAMINER ADDISON: Any objections?
3	MR. FISK: We would just note for the
4	record and renew our objection to the errata,
5	Exhibits 48 and 49C, recognizing, of course, the
6	Bench has already ruled on that.
7	MR. OLIKER: As would IGS.
8	EXAMINER ADDISON: Thank you. Your
9	objections are noted.
10	The Attorney Examiners at this time will
11	move into evidence FirstEnergy Exhibit 46, 47
12	Confidential, 48, and 49 Confidential.
13	(EXHIBITS ADMITTED INTO EVIDENCE.)
14	MS. ADDISON: Mr. Oliker.
15	MR. OLIKER: IGS would move for the
16	admission of Exhibit 8.
17	EXAMINER ADDISON: Any objection?
18	MR. LANG: No, your Honor.
19	EXAMINER ADDISON: It will be admitted
20	into evidence.
21	(EXHIBIT ADMITTED INTO EVIDENCE.)
22	MS. ADDISON: Mr. Fisk.
23	MR. FISK: Sierra Club would move for the
24	admission of Sierra Club Exhibits 64 and 65.

EXAMINER ADDISON: Any objection?

MR. LANG: No objection to 64. We do object to 65 as not being identified by the witness, not being authenticated. The only question that was used with the witness on that point was whether he had any reason to -- after he had said he was not familiar with the document, whether he had any reason to doubt that it was the document. He said he did not, but simply having no reason to doubt what a document is doesn't actually establish that it is what it is, particularly when a witness has already said he's not familiar with the document.

2.0

2.1

EXAMINER ADDISON: Mr. Fisk.

MR. FISK: Thank you, your Honor.

Exhibit 65, which is a comment letter submitted by

FirstEnergy Corp., we believe the witness did note

that while he wasn't sure whether he had seen this

document specifically and could not recall, he did

acknowledge that he had no reason to doubt that it

was a comment letter they had submitted. This is

dated during the time when he was the head of the

environmental department, which was in charge of

submitting comments to EPA, and Mr. Evans testified

that ultimately he had the responsibility for

comments that went into EPA on environmental

regulations.

1 Also at the bottom of page 2, two individuals at FirstEnergy, Mr. Jirousek and 2 3 Mr. Hartman are identified and are direct reports to 4 Mr. Evans, and so we believe that this document has 5 been properly authenticated and should come into the 6 record. 7 EXAMINER ADDISON: I tend to agree with 8 Mr. Lang, simply stating that he had no reason to 9 doubt the authenticity of this document, that it 10 exists, isn't the same as being familiar with the 11 document. So at this time, we will not be admitting 12 Sierra Club Exhibit 65. 13 (EXHIBIT 64 ADMITTED INTO EVIDENCE.) 14 MR. FISK: Thank you, your Honor. 15 EXAMINER ADDISON: Thank you. 16 Let's go ahead and take a brief recess. 17 MR. SAUER: Before we go off the record, I'll move for the admission of OCC Exhibit 2. 18 19 EXAMINER ADDISON: I'm so sorry, 2.0 Mr. Sauer. Was OCC Exhibit 2 already admitted into 2.1 the record? 22 MR. SAUER: It was marked but not moved into evidence. 23 24 EXAMINER ADDISON: Any objection, 25 Mr. Lang?

MR. LANG: No objection, your Honor.

EXAMINER ADDISON: OCC Exhibit 2 will be

3 admitted into evidence.

2.0

2.1

MR. SAUER: Thank you, your Honor.

(EXHIBIT ADMITTED INTO EVIDENCE.)

MR. FISK: I'm sorry, your Honor, if we could address one more issue before we go on break. Sierra Club would respectfully request that the deadline for the supplemental testimony on the Clean Power Plan be extended by an additional two weeks.

The testimony of Mr. Evans yesterday made clear that it took him four weeks simply to parse through all of the IPM files and then additional time for ICF to do the analysis. Given that it took FirstEnergy, through Mr. Evans, at least four weeks, and actually probably more than that, to do that sort of analysis, we think that the intervenors should have a similar amount of time to be able to do their own analyses and to pass through what Mr. Evans did, and ten days is not enough time given the record that has been established. So we would request an extra amount of time to be able to do that analysis and be able to submit supplemental.

EXAMINER ADDISON: Mr. Lang, response?

MR. LANG: Your Honor, the four weeks

related to the final Clean Power Plan document, which as Mr. Evans described, I would adhere to first, the preamble is actually hundreds of pages of discussion of the final Clean Power Plan. That was released in early August. All parties have had access to that material.

2.0

2.1

It was established that all parties have had access to the data files that Mr. Evans relied upon. If any party was interested in providing their own analysis the way Mr. Evans has done, both in his initial testing and in his errata of those data files, they have had the same amount of time that the companies have had to perform that analysis.

So to the extent that that is something that intervenors are interested in doing, they've been on notice since May when his supplemental testimony was filed and included the analysis of EPA's data on the proposed Clean Power Plan, were able to ask questions about in the deposition. They know where it is in the website, and they know where the final version is on the website. It was available to the public.

So if they at that time wanted to retain outside counsel to provide a different analysis of those model results from what the companies have

provided, they've had the same amount of time to do that. So we certainly think that the accommodation that the Bench has provided to the intervenors in response to the errata being filed, having ten additional days if they want to to file supplemental, is more than sufficient for them to respond.

2.0

2.1

And so we would object to the request for a further extension of these proceedings in order for them to do something that they've had with the final Clean Power Plan over a month and a half already to do if they wanted to do.

EXAMINER ADDISON: Mr. Fisk?

MR. FISK: Your Honor, Mr. Evans' analysis of IPM modeling files, and that's what's at issue here, not just the text of the Clean Power Plan, but the IPM modeling files, was first done in May. We've had no opportunity to do written discovery on that. We did a deposition on it in which Mr. Evans was unable to tell us any of the files that he relied on, wasn't sure if there was a spreadsheet supporting the analysis. So we never had any identification of that information that would be needed to do the analysis that Mr. Evans did despite asking repeatedly at his deposition.

We then received an errata which is a new

analysis during the hearing at which finally yesterday Mr. Evans finally revealed to us how he did the analysis and where in the hundreds of megabytes of files he picked out the data.

2.0

2.1

So we're starting from basically ground zero yesterday in terms of being able to do this analysis. Mr. Evans has made clear that it took him at least four weeks to do it. To require us to then do at this time in ten days I think simply is not enough time, and an additional two weeks would allow for a full exploration of the issue that the Commission has made clear it is interested in, and I think it is only fair to allow the intervenor sufficient time to provide that information.

EXAMINER ADDISON: Mr. Lang, last word.

MR. LANG: Your Honor, I'll point out
Mr. Evans was deposed on the data files that he
reviewed of the proposed Clean Power Plan. He
specifically said, "I don't have it in front of me.
If you put it in front of me, I can show you what I
did." They chose not to do that.

This is a smokescreen that's being invented of them not knowing what was done. The smokescreen that they're setting up is saying, "We had no idea what he was doing." That's because they

didn't ask him. The only thing they asked him was, as established yesterday and in reference to his deposition transcripts, was put a title of a file, and his response was in deposition, I don't remember the exact title of the file, but if you can show me, if you could put it in front of me, the files that I do reference in my deposition, because it's a large Zip file, I can show you what I used. They chose not to do that.

2.0

2.1

The basic point is those files that were used for the proposed Clean Power Plan have been on EPA's website since last summer. The files for the final Clean Power Plan which, again, are referenced in his errata have been on the EPA's website since early to mid-August, and as a courtesy to the parties, we provided the errata two weeks ahead of Mr. Evans going on the stand, and we got no response from the parties in terms of follow-up deposition and no response from the parties on needing additional information with that errata.

They chose to wait until we moved forward yesterday with the errata and object to it rather than explore the information that was in the errata. That was a choice of their own making. Again, the Bench has been courteous to them allowing them ten

```
3877
 1
      days to file supplemental. We believe that's
 2
      sufficient.
 3
                  MR. OLIKER: Your Honor, if I could
 4
      respond briefly. From page 120 of the deposition:
 5
      "Jim, during the break was the witness able to
 6
      identify which one of the EPA-presented sheets he
 7
      utilized to extrapolate Figures 1 through 4?"
 8
                  Mr. Lang: "He was not."
 9
                  Mr. Oliker: "Did he look?"
10
                  Mr. Lang: "We did not look. We
      discussed what would be required and the detail that
11
12
     would go into it and he did not do it during the
     break."
13
14
                  EXAMINER ADDISON: Thank you all. I
     think we will defer ruling on this motion until after
15
16
      we return from a brief recess. Let's come back at
17
      10:00, and we will give our ruling at that point.
18
                  MR. FISK: Thank you, your Honor.
19
                  EXAMINER ADDISON: Thank you. Let's go
2.0
      off the record.
2.1
                  (Recess taken.)
                  EXAMINER ADDISON: Let's go back on the
22
23
      record. After considering the various arguments
24
      regarding the pending motion to extend the deadline
25
      to file supplemental testimony, the Attorney
```

3878 Examiners feel that extending the deadline to 1 2 October 13th would be appropriate, as that was four 3 weeks from the time that Mr. Evans' errata was filed. 4 So October 13 would be the new deadline for intervenor supplemental testimony to be filed. 5 MR. FISK: Thank you, your Honor. 6 7 EXAMINER CHILES: Thank you. 8 All right, Mr. Kutik. 9 MR. KUTIK: Yes, your Honor. The company 10 calls as their next witness, Santino Fanelli. 11 (Witness sworn.) 12 MR. KUTIK: Your Honor, we would like at 13 this time to have marked for identification as 14 Company Exhibit 50 the Direct Testimony of Santino L. 15 Fanelli. 16 EXAMINER CHILES: So marked. 17 (EXHIBIT MARKED FOR IDENTIFICATION.) 18 MR. KUTIK: We would also like to have 19 marked as Company Exhibit 51 for identification, 2.0 Santino Fanelli Errata sheet that was filed on 2.1 November 14, 2014. 22 EXAMINER CHILES: So marked. 23 (EXHIBIT MARKED FOR IDENTIFICATION.) 24 MR. KUTIK: May I proceed, your Honor?

EXAMINER CHILES: You may.

	3879
1	
2	SANTINO L. FANELLI
3	being first duly sworn, as prescribed by law, was
4	examined and testified as follows:
5	DIRECT EXAMINATION
6	By Mr. Kutik:
7	Q. Please introduce yourself.
8	A. Good morning. My name is Santino
9	Fanelli. I'm the manager of revenue requirements in
10	the rates and regulatory affairs department of the
11	FirstEnergy Service Company.
12	Q. Mr. Fanelli, do you have before you what
13	has been marked for identification as Company Exhibit
14	50?
15	A. Yes, I do.
16	Q. What is that?
17	A. That is my direct testimony filed in this
18	proceeding.
19	Q. Do you also have before you Company
20	Exhibit 1 for identification?
21	A. Yes, I do.
22	Q. What is that?
23	A. That is the first errata sheet to my
24	testimony filed in November of 2014.

Q. Do you also have before you what has been

1 marked, identified, and admitted as Company Exhibit 2 5?

A. Yes, I do.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.1

- Q. And does that have anything to relate to your testimony?
- A. Yes, it does. Exhibit 5 includes amendments that were necessary to reflect the Stipulation and Recommendation filed in this case on December 22, 2014 and that does impact my testimony.
- Q. And we see what impacts your testimony on the first page of that document?
  - A. That's correct.
- Q. Going back to what has been marked for identification as Exhibit 50, your direct testimony, do you have any amendments or updates to make to that document?
- A. Yes, I do. I have a few updates. On page 2, line 8, at the end of the sentence but before the period insert the words "and Case No.
- 20 | 14-828-EL-UNC."
  - Q. Do you have any others?
- A. Yes. On page 5, line 9, after the word

  "Jurica" insert the words "(as adopted by Company

  Witness Savage)."
- Q. Mr. Fanelli, could you make sure your

	3881
1	microphone is on.
2	Do you have any other amendments or
3	updates?
4	A. Yes. On page 9, at the beginning of line
5	2, delete the word "transmission," and on that same
6	page, line 4, replace the name "Cunningham" with
7	"Phillips."
8	And one final amendment or update is on
9	page 11, line 5, "2012" should be updated to "2013."
10	Q. Mr. Fanelli, if I asked you the questions
11	that appear in Exhibit 50 for identification, would
12	your answers be the same as appear in that exhibit as
13	modified by Company Exhibit 51 for identification,
14	Company Exhibit 5, and your remarks here today?
15	A. Yes, they would.
16	MR. KUTIK: No further questions.
17	EXAMINER CHILES: Thank you, Mr. Kutik.
18	Mr. Mendoza.
19	MR. MENDOZA: Thank you, your Honor.
20	
21	CROSS-EXAMINATION
22	By Mr. Mendoza:
23	Q. Good morning, Mr. Fanelli.
24	A. Good morning.

Q. Aside from Company Exhibit 5, Company

Exhibit 50, and Company Exhibit 51, do you have any documents with you today, Mr. Fanelli?

- A. Yes, I do. I have a copy of my deposition transcript, and I also have copies of attachments that were filed with the Company's application that I sponsor, specifically attachment 3, attachment 6, and attachment 7.
  - Q. Anything else, Mr. Fanelli?
  - A. No.

2.1

- Q. Okay. Thank you very much. And you testified about the ESP versus MRO test, correct?
- A. Yes.
- Q. And your testimony identifies purported quantitative benefits of the proposed ESP, right?
  - A. My testimony looks at the proposed ESP in the aggregate as compared to an MRO and that in the aggregate evaluation does include quantitative benefits as a component.
- Q. And it also identifies qualitative benefits of the proposed ESP, right?
- A. As part of the in-aggregate evaluation, yes.
- Q. And let's turn to page 8 of your
  testimony, and I'd like to direct your attention to
  lines 1 through 3.

A. I see a reference.

2.0

2.1

- Q. Thank you, Mr. Fanelli. Do you see a sentence that states, "As discussed by Company Witness Ruberto, proposed Rider RRS is estimated to result in a nominal net quantifiable benefit to customers" -- and there's a figure there -- "over the term of the rider or" -- and there's another figure -- "on a net present value basis." Do you see that sentence?
  - A. Yes, I do.
- Q. And you did not create your own estimates of expenses and revenues for rider RRS; isn't that right?
- A. The numbers shown in the reference that you just read were developed by Company Witness Ruberto. I did review those numbers and the underlying support for them and had no reason to conclude otherwise that I shouldn't include them in the test.
- MR. MENDOZA: Your Honor, I move to strike the non-responsive part of his answer after he said that he received the numbers from Mr. Ruberto.
- MR. KUTIK: Your Honor, I think he was responding to what he did. He was asked if those numbers were his own, and he indicated what he did.

3884 1 EXAMINER ADDISON: I agree. Motion to 2 strike is denied. 3 After receiving those numbers from Q. 4 Mr. Ruberto, you did not modify them in any way; 5 isn't that right, Mr. Fanelli? The numbers on those lines in my 6 7 testimony are the same numbers presented in 8 Mr. Ruberto's testimony. 9 And you initially filed testimony on 10 August 4, 2014, correct? 11 Α. Yes. 12 Q. And that August 4, 2014 testimony 13 contained a table on page 8 immediately below line 11 titled "Quantitative Benefit of ESP IV"; isn't that 14 right? 15 16 Α. Yes, that was included in my original 17 testimony. 18 Ο. And the companies filed a Stipulation and Recommendation in this proceeding in December 2014, 19 2.0 right?

> Α. Yes.

2.1

22

23

24

25

And then in January 2015, the companies Q. filed amendments to testimony to reflect the stipulation; isn't that right?

Α. Yes.

Q. And through the filing of that amendments to testimony document, page 8, lines 9 through 11, and the table immediately below line 11 titled, again, "Quantitative Benefit of ESP IV" were deleted from your testimony; isn't that right?

2.0

2.1

- A. Yes, that information was moved into the companies' supplemental testimony to reflect the impact of the stipulation.
- Q. So you were no longer providing a quantitative estimate that compares the expected results of the proposed ESP IV to the expected results of an MRO; isn't that right?

MR. KUTIK: Your Honor, I object. His testimony is what it is. Ms. Mikkelsen's testimony is what it is. The changes were shown in Company Exhibit 5. What is the point?

EXAMINER ADDISON: Mr. Mendoza.

MR. MENDOZA: I'm trying to establish he's no longer offering the estimate. I mean, it's a pretty straightforward question.

MR. KUTIK: It mischaracterizes his testimony to the extent there are figures in his testimony.

EXAMINER CHILES: Could I have that question read back, please.

(Record read.)

2.0

2.1

EXAMINER CHILES: Overruled. The witness may answer the question if he holds an opinion on the subject.

- A. No, that's not right. In my testimony I am still sponsoring, beginning on page 7 at line 4 through page 8, line 8, certain quantifiable benefits of the companies' proposed ESP. What's not included in my testimony because it's reflected in the companies' supplemental testimony are additional quantifiable benefits that arose out of the stipulation.
- Q. Right. So my question is about whether you're offering a comparison of the quantitative benefits of the proposed ESP and the MRO.

THE WITNESS: I'm sorry. May I please have that question reread.

EXAMINER CHILES: You may.

(Record read.)

- A. I am providing that comparison for the specific provisions addressed in my testimony.
- Q. The opposite of the word benefit is detriment, right, Mr. Fanelli?
- A. That's fair.
  - Q. And your testimony does not describe any

qualitative detriments of the proposed ESP; isn't that right?

2.0

2.1

A. My testimony compares the proposed ESP to the expected results of what otherwise apply under an MRO in the aggregate, taking into consideration all relevant terms and conditions, and explicitly recognized in my testimony, those particular provisions that I felt had an incremental impact on the comparison, either quantitatively or qualitatively.

In my analysis, I do not identify any qualitative costs of the ESP that would correspondingly have, as you characterize it, a benefit to the MRO or detriment of the ESP. I didn't see any of those in the aggregate comparison.

MR. MENDOZA: Could I have that answer read back, please.

EXAMINER PRICE: You may.

(Record read.)

MR. MENDOZA: I'd like to move to strike the answer up to the point where he said he did not identify and then went on to answer the question.

EXAMINER CHILES: Mr. Kutik?

MR. KUTIK: Your Honor, first, there's a problem with the question that assumes that there is

a so-called detriment, to the qualitative detriment, to the ESP. Mr. Fanelli was explaining that there isn't any. He's also explaining what you have to do and what he did with respect to his ESP versus MRO test. So it's a perfectly proper answer and directly responsive to his question.

EXAMINER CHILES: I agree, and that motion to strike is denied.

- Q. (By Mr. Mendoza) And your testimony does not describe any qualitative benefits that would apply under an MRO, correct?
- A. My analysis looked at the ESP compared to an MRO in the aggregate. In my review, I did not identify any qualitative costs of the ESP that would have a corresponding benefit of the MRO.
- Q. Just to be clear, you did not identify any qualitative benefits that would apply under an MRO; isn't that right?
- MR. KUTIK: Objection. Asked and answered.
- 21 EXAMINER CHILES: Could I have that 22 answer read back, please.
- 23 (Record read.)

- 24 EXAMINER CHILES: Sustained.
- Q. Mr. Fanelli, let's turn to page 9 of your

testimony. And do you see -- I apologize. Are you on page 9?

- A. I am. Thank you.
- Q. Do you see on line 2 where you refer to "more stable prices" as a qualitative benefit of the proposed ESP?
  - A. I do.

2.0

2.1

- Q. Okay. And to analyze the extent to which rider RRS would provide more stable prices, you reviewed the testimony of another witness, right?
- A. Support for that statement is included in the testimony of Companies' Witness Strah, specifically where Mr. Strah shows an illustrative comparison of retail generation prices with and without rider RRS over the term of the economic stability program.
- Q. Right. And my question is that when you provided the statement, you reviewed his testimony; isn't that right?
- A. Yes, I reviewed his testimony in support of that statement.
- Q. And other than reviewing Mr. Strah's testimony, you didn't evaluate rider RRS's potential effect on price volatility; isn't that right?
  - MR. KUTIK: May I have that question

read, please.

2.0

2.1

EXAMINER CHILES: You may.

(Record read.)

A. Mr. Strah's testimony provided the support that I needed to justify this statement. In addition to the graph that I mentioned in my prior response, he also has a discussion regarding how the rider RRS is constructed and how it would naturally provide rate stability benefits to customers.

MR. MENDOZA: Your Honor, I'd move to strike that answer. I asked him if he reviewed anything other than Mr. Strah's testimony. He's talking about Mr. Strah's testimony. We've already established that he reviewed Mr. Strah's testimony. I want to know if he did anything else.

EXAMINER CHILES: Mr. Kutik, do you have a response?

MR. KUTIK: I think he was trying to explain what he did, your Honor. He was asked what he did.

EXAMINER CHILES: The motion to strike is denied at this point.

However, I'll direct the witness to listen to the question and answer the question directly without excessive elaboration.

Q. (By Mr. Mendoza) Mr. Fanelli, we understand you reviewed Mr. Strah's testimony. My question is, did you review anything else to support the statement in your testimony that rider RRS would provide more stable prices?

- A. Mr. Strah's testimony was the primary support for that statement.
- Q. And so you didn't conduct an independent evaluation regarding price stability, right?
- A. I'm not sure what you mean by evaluation. I reviewed Mr. Strah's testimony and the accompanying workpapers that he had that discussed this particular topic. I agree with his results, and so I was comfortable including this statement in my testimony.
- Q. Staying on page 9, let's look at line 3, Mr. Fanelli. Do you see where you refer to "economic development and job retention" as qualitative benefit as the proposed ESP?
  - A. Yes, I do.

2.0

2.1

- Q. And to analyze the economic development and job retention benefits of the proposed ESP, you reviewed the testimony of other witnesses; isn't that right?
- A. Other witnesses' testimony provided support for that section of my testimony.

Q. And those witnesses were Mr. Strah and Ms. Sarah Murley, right?

2.0

2.1

- A. Mr. Strah and Ms. Murley specifically addressed economic development and job retention benefits.
- Q. And you did not conduct an independent analysis of the economic development and job retention benefits of the proposed ESP, right.
- A. If by analysis you're referring to a detailed analytical study, no, I did not do that. I reviewed the testimony of Mr. Strah and Ms. Murley, understood what they were saying, agreed with it based on my own experience and, therefore, felt that it was reasonable to cite as support for the statement in my testimony.
- MS. HUSSEY: Could I have that response reread, please.
- 18 EXAMINER CHILES: You may.
  19 (Record read.)
  - Q. Just to confirm, Mr. Fanelli, you relied on those two witnesses only; is that right?
    - A. As well as my own personal experience.
  - Q. Staying on page 9, let's look at line 1.

    Do you see where you offer "reliable electric generation" as a qualitative benefit of the proposed

ESP?

1

3

4

5

6

7

8

9

10

19

- 2 A. Yes.
  - Q. And if rider RRS is denied, you don't know if the Sammis coal-fired power plant will retire, right?
  - A. Stated by other company witnesses, the future of the Sammis plant is uncertain.
    - Q. And so just to confirm, you don't know -you don't know, right, that that plant will retire if
      rider RRS is denied?
- MR. KUTIK: Objection. Asked and answered.
- 13 EXAMINER CHILES: Overruled.
- A. I don't have any knowledge regarding the future of the Sammis plant other than what I said in my previous response.
- Q. Okay. And if rider RRS is denied, you don't know if Davis-Besse will retire, right?
  - A. I understand that the future of Davis-Besse is uncertain.
- 21 Q. So you don't know if it will retire, 22 right?
- A. I don't have knowledge of the future of
  Davis-Besse other than what I said in my prior
  response.

- Q. And if rider RRS is denied, you don't know if the OVEC plants will retire, right?
  - A. That's right, I don't know.
- Q. And you do not remember if you had spoken with anybody about whether any of these plants will retire if rider RRS does not, right?
- A. I don't recall being part of any discussions on those topics, nor would I expect to be, because that's not my role in the organization.
- Q. Okay. You covered this a little bit with counsel for the companies, but just switching gears a second, Gavin Cunningham filed testimony in this proceeding, right?
  - A. Direct testimony, yes.
- Q. And that was in August 2014 when you filed your direct testimony, right?
  - A. Yes.
  - Q. And subsequent to that, Mr. Cunningham retired, isn't that right?
  - A. Yes.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

17

18

19

2.0

- Q. And Rodney Phillips filed supplemental testimony in this proceeding; isn't that right?
- 23 A. Yes.
- Q. And Mr. Phillips adopted the direct testimony of Mr. Cunningham; isn't that right?

A. Yes.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

24

Q. And Company Witness Cunningham and Phillips have estimated the cost of reliability impacts should Sammis and Davis-Besse retire, right?

- A. As I understand the combination of the direct testimony and the supplemental testimony, collectively they provide a range of potential estimates for transmission investment that might occur should Davis-Besse and Sammis be retired.
- Q. At the time you filed your direct testimony in August, you were relying only on Mr. Cunningham's testimony; isn't that right?
- A. At that time, yes. Mr. Phillips' supplemental was not filed until after.
- Q. Okay. And the companies have not conducted an analysis on the costs to residential customers if the transmission upgrades identified in Mr. Cunningham's direct testimony were made; isn't that right?

MR. KUTIK: Objection.

EXAMINER CHILES: Grounds?

MR. KUTIK: That was covered by

Ms. Mikkelsen. Beyond the scope of this witness.

EXAMINER CHILES: Mr. Mendoza.

MR. MENDOZA: For one, on page 4, he has

3896 heading titled "Estimated Customer Impacts." He's 1 2 also sponsored a discovery response on this issue. 3 MR. KUTIK: The issue is about 4 transmission. That was discussed specifically by 5 Ms. Mikkelsen. MR. MENDOZA: Your Honor, if I may. 6 7 EXAMINER CHILES: You may. 8 MR. MENDOZA: I'd like to ask Mr. Fanelli 9 about the customer impacts of those transmission 10 upgrades. I'm not going to ask him about the transmission upgrade analysis itself. 11 12 MR. KUTIK: Again, Ms. Mikkelsen 13 addressed the cost to customers of that issue. 14 EXAMINER CHILES: Overruled. The witness 15 may answer if he holds knowledge on this subject. 16 Do you need the question reread? 17 THE WITNESS: That would be helpful, 18 please. 19 EXAMINER CHILES: Would you repeat the 2.0 question, please. 2.1 (Record read.)

Ms. Mikkelsen's second supplemental Α. testimony does include estimated revenue requirement impacts of the transmission investments identified by Mr. Cunningham and Mr. Phillips.

22

23

24

3897 1 MR. MENDOZA: Your Honor, may we 2 approach? 3 EXAMINER CHILES: You may. 4 Mr. Fanelli, do you have a discovery Q. response in front of you that's identified as RESA 5 RESA, Set 3-INT-14? 6 7 Α. Yes. 8 Q. And have you seen this document before? 9 A. Yes, I have. 10 And do you see where it says at the top Q. 11 right "witness" and then it lists your name; isn't 12 that right? 13 Α. Yes. 14 And then there's a question that says, 15 "Have the Companies conducted any analysis on the 16 cost to residential customers if the transmission 17 upgrades occur as referenced in line 8, page 4 of 18 Gavin Cunningham's written direct testimony?" Do you see that? 19 2.0 Α. Yes. 2.1 EXAMINER CHILES: Mr. Mendoza, I just 22 want to interrupt you for a moment. Do you intend to mark this as an exhibit? 23 24 MR. MENDOZA: Yes. 25 EXAMINER CHILES: Do you want to go ahead

and do that now?

2.0

2.1

MR. MENDOZA: What number are we on?

EXAMINER CHILES: I believe you're on 66.

MR. MENDOZA: Yes, we would like to have this marked as Sierra Club Exhibit 66. Thank you, your Honor.

EXAMINER CHILES: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Mr. Fanelli, do you see where there's a response and then there's an objection, the company objects that this question is not relevant, and then they go on to say the answer is "no." Do you see that?
- A. I see that. This response was prepared relative to the companies' original application and Mr. Cunningham's direct testimony, and it was interpreted to be a question pertaining to the typical bill analysis that I sponsored as part of the companies' application, and that is why the answer is "no," as you stated.

As I mentioned in my prior response,

Ms. Mikkelsen, in the second supplemental testimony

filed later, did address the revenue requirements

associated with the estimated avoided transmission

investment.

3899 1 Did you supplement this discovery Q. 2 response? 3 I did not, because the typical bill Α. 4 analysis was not updated to reflect these. 5 MR. MENDOZA: Thank you, Mr. Fanelli. Ι have no further questions. 6 7 THE WITNESS: Thank you. 8 EXAMINER CHILES: Thank you, Mr. Mendoza. 9 Mr. O'Brien. 10 MR. O'BRIEN: Thank you, your Honor. 11 12 CROSS-EXAMINATION 13 By Mr. O'Brien: 14 Mr. Fanelli, I'm Tom O'Brien. Q. representing the hospitals in this case. 15 16 One question. Following up on the last 17 answer you just gave, was the typical bill analysis updated to show the effect of the stipulation's 18 reintroduction of the rider EDR into the case? 19 2.0 Α. In response to discovery related to the 2.1 original stipulation, the companies did provide an 22 updated typical bill analysis reflecting that stipulation. 23 24 But to your knowledge, no company witness

is sponsoring that updated bill analysis.

	3900
1	A. I am the witness on that discovery
2	response.
3	Q. Has that updated bill analysis been
4	introduced into the record in this case?
5	A. Not to my knowledge.
6	Mr. O'BRIEN: Thank you. No further
7	questions, your Honor.
8	EXAMINER CHILES: Thank you, Mr. O'Brien.
9	Ms. Hussey.
10	MS. HUSSEY: Thank you, your Honor.
11	
12	CROSS-EXAMINATION
13	By Ms. Hussey:
14	Q. Good morning, Mr. Fanelli.
15	A. Good morning.
16	Q. I'd like to talk about rider DCR briefly.
17	You addressed the proposed annual aggregate revenue
18	caps for Rider DCR in your testimony, correct?
19	A. Yes.
20	Q. And you testified that the proposed
21	annual aggregate for rider DCR caps are based on the
22	existing revenue caps with annual increases of
23	30 million; is that correct?
24	A. Yes, the proposed caps are based on the
25	existing caps under ESP III with annual incremental

aggregate increases of \$30 million.

2.0

2.1

- Q. And you further testified that it has been seven years since the companies' last distribution rate case; is that correct?
- A. At the time of the filing of my direct testimony, yes.
- Q. Okay. And when forming your opinion that the caps are reasonable, did you assess it was reasonable that the companies have not filed a base distribution rate case in seven years?
- A. The continuation of the base distribution rate freeze was a factor that I took into consideration when making the determination that the proposed caps are reasonable. The companies currently have the lowest delivery rates in the state, and continuation of those base distribution rates at that low level will continue to provide rate certainty and stability for customers. So that, coupled with the company's proposal in rider DCR as a package, I felt was reasonable.
  - Q. Okay. Could you turn to page 4, line 14.
  - A. I'm there.
- Q. Okay. And you testify there that attachment 7 to the companies' ESP application shows estimated annual rate impacts of the proposed ESP IV

on nonshopping customers at various usage levels. Is that accurate?

A. Yes.

2.0

2.1

- Q. Okay. And isn't it true that the annual rate impacts resulting from the stipulation will differ from those shown in attachment 7 to the application?
- A. This stipulation did contain provisions that have an impact on the typical bill analysis, and that's what's reflected in the discovery response that I mentioned earlier.
- Q. Okay. And in your estimation, would it be fair to say that a number of assumptions made in developing estimated customer impacts of the EDU -- or excuse me, of the ESP have changed based on the stipulation?

THE WITNESS: I'm sorry. May I please have that question reread.

EXAMINER CHILES: You may.

(Record read.)

- A. This stipulation did result in changes to the assumptions that I have identified in my direct testimony regarding the typical bill analysis.
- Q. Thank you. Are you aware that the term of the proposed ESP begins June 2016 and concludes

2019?

2.0

2.1

- A. May 31, 2019, yes.
- Q. Thank you. On page 8 at lines 3 to 6, you referred to RTEP costs. Do you see that reference?
  - A. I do see that reference.
- Q. And do you also see the reference in those lines to the companies' ESP II case?
  - A. Yes.
- Q. Would you agree that in the ESP II case, the entire amount of the RTEP costs to be foregone by the companies was a stipulated certain amount?
- A. No, I don't agree with that. While the stipulation in the ESP II case did include the number 360 million, there were other conditions contained in that particular provision that could have resulted in the number being higher than 360 million.
- Q. There was, in fact, a number provided for in the stipulation and the order, though, correct?
- A. The number 360 million did appear in the stipulation. I was trying to clarify that that wasn't the guaranteed number because the 360 million was stated conditionally in the context of a "longer of" provision. It was either the longer of a five-year period or when \$360 million had not been

passed along to retail customers.

2.0

2.1

2.4

MS. HUSSEY: I'm going to move to strike his response after his affirmative response. I believe he already had explained previously, and I just asked him for an either affirmative or negative response.

EXAMINER CHILES: Mr. Kutik.

MR. KUTIK: Well, the question relies on a misleading characterization of the record which this witness was trying to clarify.

EXAMINER CHILES: Motion to strike is denied.

- Q. (By Ms. Hussey) Would you agree that the benefits of rider RRS that are forecasted by the companies are not guaranteed?
- A. I'm sorry. Which specific benefits are you referring to?
  - Q. The economic benefits that have been alleged by the companies.
  - A. If by economic benefits you're referring to the quantitative benefit of \$2 billion that I testified to, I agree that number is based on the companies' current best estimates.
- MS. HUSSEY: Your Honor, would you direct the witness to respond directly to my question,

3905 please, which was whether the benefits, the economic 1 2 benefits, are quaranteed. 3 MR. KUTIK: Your Honor, his response was 4 they're estimates. MS. HUSSEY: I don't believe that's what 5 he said. 6 7 MR. KUTIK: That's exactly what he said. 8 EXAMINER CHILES: Could I have the 9 question and answer read back, please. 10 (Record read.) MS. HUSSEY: I can follow up, your Honor. 11 12 Q. (By Ms. Hussey) Being estimates, are 13 those figures guaranteed? MR. KUTIK: May I have the question read? 14 I couldn't hear. 15 16 EXAMINER CHILES: You may. 17 (Record read.) 18 MR. KUTIK: You'll need to turn on your 19 microphone. It turned off. 2.0 Since that number is based on the 2.1 companies' best estimates, the actual could be higher 22 or lower, so it's not quaranteed. MR. HUSSEY: Thank you. No further 23 questions, your Honor. 24 25 EXAMINER CHILES: Thank you, Ms. Hussey.

3906 1 Mr. Hays. 2 MR. HAYS: No questions, your Honor. 3 EXAMINER CHILES: Mr. Stinson. 4 5 CROSS-EXAMINATION By Mr. Stinson: 6 7 Q. Good morning, Mr. Fanelli. 8 Α. Good morning, Mr. Stinson. 9 Just a few questions, a bit about your 10 background. On page 1, line 23, you state you have 11 experienced a number of matters that have come before 12 the Commission. Would that include rate distribution 13 proceedings? 14 Are you referring to base distribution rate cases? 15 16 Q. Right. 17 I was involved in the companies' most Α. recent base distribution rate case. 18 19 When was that? Q. 2.0 Α. That rate case was filed in 2007, 2.1 litigated over 2007-2008 period, and then the rates 22 went into effect in 2009. And what were your responsibilities in 23 24 that base rate proceeding?

My involvement, as I remember it here

25

Α.

today, was primarily in an analytical support role,
helping to develop various standard filing
requirements and other supporting schedules, helping
to draft company witness testimony and helping to
review staff reports and intervenor testimony filed
with the case and provide analytical summaries to
management.

- Q. Now, in your testimony, you addressed the ESP versus MRO test, correct?
- 10 A. Yes.

8

9

- Q. And in performing your analysis, you considered the Commission's orders appearing in footnote 2 on page 7.
  - A. That's part of what I considered, yes.
- Q. Did you also consider Ohio Revised Code
  Section 4928.142?
- MR. KUTIK: I'm sorry. Can I have the question reread.
- 19 EXAMINER CHILES: You may.
- 20 (Record read.)
- 21 A. Generally, yes.
- Q. And that statute governs the MRO or market rate offer, correct?
- A. Generally, yes, as I understand it.
- 25 Q. And did you also consider Ohio Revised

3908 1 Code Section 4928.143? 2 Α. Certain sections, yes. 3 And that statute generally governs ESP or Q. 4 Electric Security Plans, correct? 5 Α. Generally, yes. 6 Ο. You're not an attorney, are you, 7 Mr. Fanelli? 8 Α. I'm not. 9 Nevertheless, you have a general working 10 knowledge of those statutes. If I refer to those statutes as .142 and .143, do you know what I mean? 11 12 Α. In this context, yes. 13 Ο. And do you have a general working knowledge of .142 and .143? 14 15 MR. KUTIK: Your Honor, if counsel is 16 going to ask this witness questions about those 17 statutes may he be provided a copy of them? 18 EXAMINER CHILES: Do you have a copy? 19 MR. STINSON: I'm getting there, your 2.0 Honor. I do have copies. 2.1 EXAMINER CHILES: Okay. 22 MR. STINSON: If you'd like them now. EXAMINER CHILES: I think that would be 23 24 helpful. 25 MR. STINSON: If I may approach, your

Honor.

2.0

2.1

2 EXAMINER CHILES: You may.

MR. STINSON: I'm not going to mark these, your Honor. I'm just going to provide them for reference.

EXAMINER CHILES: Thank you.

- Q. (By Mr. Stinson) I've placed before you Ohio Revised Code Section 4928.142 and .143. Have you had an opportunity to review those?
  - A. A cursory review, yes.
- Q. And are those statutes, .142 and.143, the statutes you indicated you considered in your analysis of this proceeding?
  - A. Yes, generally.
  - Q. And back to my question, I know you're not an attorney, but do you have a general working knowledge of those statutes for purposes of this proceeding?
  - A. Based on my involvement in the companies' prior SSO cases and monitoring other SSO cases that have gone on in the state, I feel I have a fair nonlegal understanding of the statutes, at least how they've been interpreted in prior SSO cases.
- Q. And you did consider them in preparing your testimony in this proceeding, right?

A. In my testimony I conducted the ESP versus MRO in-the-aggregate test. Since I was preparing an ESP versus the MRO under that statutory test, inherently, I generally did refer to both of these statutes.

2.0

2.1

- Q. We've identified the orders you referred to on page 7, paragraph 2, the statutes .142 and .143. Did you consider any other order statutes or documents in forming your analysis of the ESP versus MRO test?
- A. Yes, I relied on testimony of other company witnesses, as referenced in this discussion in my testimony. I also generally relied on my experience in the companies' prior SSO cases.

  They're not explicitly called out here.
  - Q. Did you rely on any Commission rules?
- A. I don't remember specific Commission rules that I would have relied on.
- Q. What about the Ohio Supreme Court decisions, did you rely on any Supreme Court decisions in formulating your analysis?
  - A. None explicitly that I remember.
- Q. Now, in your testimony, page 6, line 17, you identify section 4928.143(C)(1) as providing the language for the ESP versus MRO test, correct?

A. Yes.

2.0

2.1

Q. And I'm going to read a portion of that provision. You can follow along to see if I read it correctly. But the language provides, does it not, that "The commission by order shall approve or modify and approve an application filed under division (A) of the section if it finds that the electric security plan so approved, including its pricing and all other terms and conditions, including any deferrals and any future recovery of deferrals, is more favorable in the aggregate as compared to the expected results that would otherwise apply under section 4928.142 of the Revised Code."

Did I read that correctly?

- A. Yes.
- Q. Now, for the Commission to approve an ESP, it must be more favorable in the aggregate than a proposed MRO; is that correct?
- A. As I understand the statute, yes. The determination would be whether the ESP in the aggregate is more favorable than the expected results of an MRO.
- Q. Thank you. And the ESP cannot be as favorable in the aggregate as the MRO, correct?
  - A. I'm not aware of the situation in front

of the Commission where that circumstance has occurred.

2.0

2.1

Q. Well, I'm just trying to test your knowledge of the test itself. The test, we've already stated that the ESP must be more favorable. So under your knowledge of the test, isn't it correct that the ESP cannot be as favorable in the aggregate as an MRO?

MR. KUTIK: Your Honor, I'll object at this point.

EXAMINER CHILES: Grounds?

MR. KUTIK: This witness has testified about what he did and what the test is. There's no evidence in the record that an ESP is as favorable as an MRO, and these discussions are discussions that lawyers have in briefs, not witness and counsel have at a hearing under oath.

EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Your Honor, he cited to the test in his direct testimony. I'm just trying to determine his knowledge of the test and how it's applied. It's a perfectly permissible area of inquiry if he's already mentioned the test in his testimony.

MR. KUTIK: It would have some bearing,

your Honor, if the hypothetical had something to do with the facts in this case, which it does not.

1

2

3

4

5

6

7

8

9

14

15

16

17

18

19

2.0

2.1

22

23

25

EXAMINER CHILES: The objection is overruled at this point, but I don't want to spend a lot of time in this area. I think after a few questions --

MR. STINSON: Understand. We're moving on in just a question or two, your Honor.

EXAMINER CHILES: Thank you.

THE WITNESS: I'm sorry. Is there a question pending?

EXAMINER CHILES: Would you reread the question, please.

(Record read.)

- A. In my testimony I was trying to demonstrate that the proposed ESP was more favorable in the aggregate. Should the circumstance arise where it's exactly a wash or as favorable, as you've posed, I think I would need to seek guidance from counsel on the correct interpretation of that.
- Q. So you can't answer that question?

  MR. KUTIK: Objection. He gave his answer.

24 EXAMINER CHILES: Sustained.

Q. Would you agree with me, then, that the

3914 test did not prefer an ESP over an MRO? 1 2 MR. KUTIK: Objection. What does that 3 mean? 4 EXAMINER CHILES: Mr. Stinson. 5 MR. STINSON: I don't know what the objection is, your Honor. 6 7 MR. KUTIK: The objection is it's a vague 8 and unintelligible question because it won't further the record, won't put any facts into the record. 9 10 MR. STINSON: Your Honor, what Mr. Fanelli has testified to in his testimony at page 11 12 9, lines 21 and 22, states, "In general, as 13 recognized by the Commission in its Order in the 14 Companies' ESP III, an ESP provides flexibility compared to an MRO that offers significant advantages 15 16 to the Companies' ratepayers and the public." 17 I'm attempting to determine whether 18 Mr. Fanelli believes that the ESP versus MRO test 19 prefers an ESP over an MRO. 2.0 EXAMINER CHILES: Could you please try to 2.1 rephrase your question? 22 MR. STINSON: I'll move on, your Honor. 23 EXAMINER CHILES: Thank you. 24 (By Mr. Stinson) Now, going back to the Ο. 25 test you cited in .143(C)(1), the results of applying

.142 would be to obtain a generation price through a competitive bidding process, correct?

- A. 4928.142 does contemplate competitive procurements for standard service offer.
- Q. .142 did not require the determination of any other prices or cause for the purposes of the ESP versus MRO test, correct?

MR. KUTIK: May I have the question reread please.

10 EXAMINER CHILES: You may.

11 (Record read.)

1

2

3

4

5

6

7

8

9

14

15

16

18

19

2.0

2.1

22

23

24

25

MR. KUTIK: Objection, your Honor.

13 EXAMINER CHILES: Grounds?

MR. KUTIK: Section 142 has nothing to do with the ESP versus MRO test in terms of what it says, what it does.

17 EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Your Honor, .142 is -under .143 (C)(1), there's a comparison made between
ESP and the results of .142, and that's what I'm
trying to get at, is that .142 produces the
competitive -- produces the generation supply price
through a competitive auction and the .143 produces
the price as well by .143(B)(1).

EXAMINER CHILES: Overruled. The witness

may answer if he knows.

2.0

2.1

2.4

Would you repeat the question.

(Record read.)

- A. .142 contemplates competitive bidding for SSO service. .143, in the discussion of the in-the-aggregate test, contemplates comparison in the aggregate of the ESP to those expected results from .142.
- Q. My question was, .142 does not require the determination of any other prices or costs for purposes of the ESP versus MRO test, correct?

MR. KUTIK: Again, your Honor, the question assumes that .142 determines a price for .143. It's exactly the opposite. And these are the problems of having these type of questions, because we're now having to argue fine legal points which would be argued in brief and not on the stand.

EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Number one, your Honor has already ruled on that objection and has instructed the witness to answer.

MR. KUTIK: He already answered the question to the best of his ability.

EXAMINER CHILES: I think at this point, hearing the witness' answer, I'm going to sustain the

objection.

2.0

2.1

Q. (By Mr. Stinson) Turning now to .143(B)(2), does that provision permit an electric utility to include in an ESP the nine items listed in subdivisions (A) through (I)?

MR. KUTIK: I objection.

EXAMINER CHILES: Grounds.

MR. KUTIK: We're talking about what the statute says, talking about a section of the statute that has nothing to do with the witness' testimony in terms of his analysis of the ESP versus MRO test, which is clearly under division C, not division B.

MR. STINSON: In response, your Honor, the division (B)(2) lists the items that can be included in an ESP. Mr. Fanelli has testified as to what items were included, laying a foundation as to whether those items were properly included.

MR. KUTIK: Your Honor, if this counsel believes there are parts of the ESP that are improper, that's a proper subject for brief and improper for cross-examination.

MR. STINSON: Your Honor, I can inquire as to his knowledge of the test to determine whether the provisions that are included in the test are properly included.

3918 1 EXAMINER CHILES: The objection is 2 sustained at this point. 3 MR. STINSON: Let's turn to page 7, line 12. 4 5 Α. I'm there. You state there, "Consistent with the 6 7 Commission's decision in the Companies' most recent 8 ESP III case and other companies' cases, because these distribution-related capital costs would also 9 10 be recoverable under an MRO through a base 11 distribution rate case, there is no quantifiable cost 12 of the proposed ESP IV associated with this provision." 13 14 Did I read that correctly? 15 Α. Yes. 16 Now, when you state that the 17 distribution-related capital costs would also be 18 recoverable under an MRO through a base distribution 19 rate case, you did not mean that distribution-related 2.0 capital costs would be recovered through .142, did 2.1 you? 22 MR. KUTIK: Again, your Honor, I'll object. 23 24 EXAMINER CHILES: Grounds.

MR. KUTIK: Legal conclusion.

3919 EXAMINER CHILES: We'll note for the 1 2 record, again, that Mr. Fanelli is not an attorney, 3 but he may answer if he holds knowledge on the 4 subject. 5 THE WITNESS: May I please have the question reread? 6 7 EXAMINER CHILES: You may. 8 (Record read.) In this context, the comparison assumes 9 10 that under an MRO, but outside of .142, the companies would file a base distribution rate case. 11 12 So the distribution-related capital costs 13 for -- I'm getting to the point, Mr. Fanelli, that 14 the distribution-related capital costs we're speaking of would be recovered through a base distribution 15 16 rate case, correct? 17 MR. KUTIK: Your Honor, are we talking at 18 this point in the alternate to the ESP? 19 EXAMINER CHILES: Mr. Stinson. 2.0 MR. STINSON: We've already talked about 2.1 how the -- we've already talked about the MRO and the 22 base distribution rate case, so it would be not an 23 ESP. We're talking about the MRO and a distribution 24 rate case.

EXAMINER CHILES: Do you need the

1 | question reread?

THE WITNESS: That would be helpful.

3 Thank you.

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

24

25

(Record read.)

- A. In this sentence that you read or referenced, I'm referring to Commission precedent in this situation, which is comparing costs recovered under rider DCR, under the ESP compared to the expected results that would otherwise apply under an MRO, the assumption being that under an MRO, the companies would file a base distribution rate case and the same costs would be recovered; therefore, on a quantitative basis in regards to the in-the-aggregate test, it's neutral.
- Q. Would the base distribution rate case be a separate application than the MRO application?
- A. The MRO case would be filed as an SSO case. A base rate case would be filed as an AIR case.
- Q. Thank you. On page 7, line 11, you state that "The proposed ESP IV includes a provision of recovery of distribution-related capital costs through Rider DCR." Do you see that?
- A. Yes.
- Q. And those distribution-related capital

costs could be recovered through the DCR with revenue caps as detailed on page 3 of your testimony beginning on line 7, correct?

- A. In this sentence I'm referencing the Companies' proposal to continue rider DCR. I agree that page 3 of my testimony addresses the proposed revenue caps under rider DCR.
- Q. And that would be 240 million for the period June 1, 2016 through May 31, 2017; and 207 million for the period June 1, 2017 through May 31, 2018; and 300 million for the period June 1, 2018 through the end of the ESP IV, correct?
  - A. Those are the proposed caps, yes.
- Q. And that's an increase of \$30 million per year from ESP III; is that correct?
- A. The revenue cap in the last year of ESP III is \$210 million. So the proposed caps that are contemplated here start with that and add \$30 million per year.
- Q. And these amounts would be recoverable during the term of the ESP subject to the caps, correct?
- MR. KUTIK: May I have the question read, please.
- 25 EXAMINER CHILES: You may.

(Record read.)

- A. I'm sorry. Could you please clarify what you mean by "amounts" in that question.
- Q. Well, there's amounts up to \$240 million, 270 million and 300 million during the three years of the ESP, correct?
- A. Yes, those are the proposed caps on the amount of DCR revenue.
- Q. And each year of the ESP, those amounts could be recovered through the DCR, correct?
- A. Subject to the condition described on lines 13 through 16 of my testimony, those are the proposed revenue caps.
- Q. Thank you. And the ESP term begins June 1, 2016, correct?
- 16 A. Yes.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

- Q. And when did the companies begin

  collecting the increased amount of the DCR rider?

  MR. KUTIK: May I have the question read,

  please.
- 21 EXAMINER CHILES: You may.
- 22 (Record read.)
- MR. KUTIK: Your Honor, I guess I object
  because the question is unclear in terms of are we
  talking about under the proposal or there's a current

1	DCR?

10

11

19

20

2.1

2 EXAMINER CHILES: Mr. Stinson, would you

3 clarify.

MR. STINSON: I believe I indicated the increased amount. There's a \$30 million proposed increase.

7 MR. KUTIK: Your Honor, again, that 8 mischaracterizes the companies' proposal. It isn't 9 an increase. It's an increase of the cap.

EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Well, let me --

- Q. (By Mr. Stinson) How often is the DCR rider adjusted, Mr. Fanelli?
- A. Rider DCR is updated on a quarterly basis.
- Q. So would the additional \$30 million under the cap be eligible for adjustment beginning

  June 1st, 2016?
  - A. Under the companies' proposal, the proposed revenue cap of \$240 million would be in effect June 1 of 2016.
- Q. And does that mean, then, that that additional amount would be subject to collection then?
- MR. KUTIK: Objection, your Honor. At

this point we're mixing apples and oranges. We're talking about -- Mr. Fanelli is talking about a cap.

Mr. Stinson is talking about amounts that would be collected.

2.0

2.1

EXAMINER CHILES: Mr. Stinson, would you mind rephrasing your question.

Q. (By Mr. Stinson) I'm just trying to understand when you -- you have a cap existing of 210 million. You're proposing to increase that cap by 30 million. The ESP is effective June 1st of 2016. I want to know if that additional \$30 million under the cap is subject to collection commencing or beginning June 1st of 2016.

MR. KUTIK: Again, your Honor. We're talking about different things. There's a revenue requirement which sets the rate and there's the caps, which is the limitation on how much can be recovered. We haven't talked about what's in the filing on June 1st, if there is a filing on June 1st.

MR. STINSON: My question, your Honor, is merely whether those additional costs are eligible for recovery on June 1st.

EXAMINER CHILES: With that clarification.

MR. KUTIK: If the witness understands

1 it. I'm not sure I do.

2 EXAMINER CHILES: Do you need the

3 | question reread?

4 THE WITNESS: That would be helpful,

5 please.

6

7

8

9

10

11

12

13

14

15

25

(Record read.)

- A. The companies' rider DCR revenue requirement is going to be what it's going to be as calculated in the quarterly filings. The amount that the companies would be allowed to recover under rider DCR would be subject to the proposed caps as stated in my testimony. So solely for purposes of determining what the cap level of revenue is starting June 1st of 2016, that cap level would be 240 million.
- Q. If the revenue requirement is above

  \$210 million or, let's say, about \$220 million, would

  that difference between the \$210 million you

  identified existing in the current DCR rider be

  eligible for recovery commencing June 1, 2016?

  THE WITNESS: I'm sorry. May I have that

  question reread, please.

23 EXAMINER CHILES: You may.

24 (Record read.)

A. I'm sorry, Mr. Stinson. In your

question, the 210 and 220 that you posed, what is the time period for that?

2.0

2.1

- Q. Let me rephrase it. You indicated that the cap in the existing DCR is \$210 million, correct?
  - A. For the last year of the ESP III, yes.
- Q. Right. My question now is with the revenue requirement as of June 1st is \$220 million, would that difference of \$10 million be recoverable in the DCR effective June 1, 2016?

MR. KUTIK: It assumes the companies' proposal is approved; is that correct, counsel?

MR. STINSON: Yes. We're talking about the proposed application.

- A. Under that hypothetical, yes, that would be the case, under the companies' proposal, subject to the proposed revenue caps that are stated here in my testimony.
- Q. Thank you. Going back to your testimony at page 9, line 8, you state, "Further, through Rider DCR and the Government Directives Recovery Rider, ('Rider GDR'), the Companies will be able to invest in their infrastructure and provide safe and reliable service more efficiently than would be achieved through a base distribution rate case under an MRO."

  Do you see that?

A. Yes, I do.

2.0

2.1

- Q. What do you mean by "more efficiently"?
- A. Rider DCR and Rider GDR in this context provide efficiency relative to a base rate case in a few different ways. First, from a timing perspective, as we discussed earlier, rider DCR is updated and reconciled on a quarterly basis and it's subject to Commission staff review on an annual basis. So from the companies' perspective, having that mechanism available mitigates regulatory lag that would otherwise occur and provides them the opportunity to recover their costs in a timely fashion than would occur absent rider DCR.

Similarly, from a timing perspective, the Commission staff has the opportunity to review those investments on an annual basis, and I think based on my experience in our last distribution rate case and the rider DCR audits that have taken place so far, that that provides additional benefits to customers, the efficiency of that review, because the scope is narrow, only an annual period, and it also allows for a detailed and granular review of specific capital investments that have been made in the past year over that audit period.

That timeliness of recovery and

Commission review, from the companies' perspective, also allows the companies an opportunity to invest in their infrastructure in a more proactive or economic manner than otherwise would occur.

2.0

2.1

So because they have rider DCR available to them and they don't have the time lag on recovery, they're in a better position to plan their work proactively, ultimately to the benefit of customers, and we've seen examples of that under rider DCR.

So when I'm talking about efficiency here, I'm talking about it from a timing perspective, both from the companies' filing to a review of the Commission, as well as from an operational perspective the benefits that it provides the companies in terms of being able to invest more proactively to the benefit of customers.

- Q. So would the company under the DCR be able to recover its investments sooner than under a base distribution rate case?
- A. Under the proposed rider DCR filing schedule, yes, I would expect that to be the case. By example, when I look back at the companies' last distribution rate case, the period covered between rate cases was anywhere from 12 to 18 years, and what we're talking about here with DCR is a quarter update

process and an annual review.

- Q. Thank you. Now, in conducting your ESP versus MRO analysis during the three-year term, did you do any analysis as to the revenues you would collect or the companies would collect sooner under the DCR rider versus the revenues the companies would collect later under the base distribution rate case?
- A. I did not do that explicitly. As has been established in the prior cases that I referenced in my testimony, while there could be timing difference between those recoveries, the interpretation from the Commission's perspective with regards to the test has been to treat those costs as neutral because they would be recovered either way, albeit subject to some slight timing differences potentially.
- Q. What would be those timing differences?

  Let me rephrase that. Would that recovery be similar during the term of the ESP, the three years, or outside of that term?

THE WITNESS: I'm sorry. May I please have that question repeated.

EXAMINER CHILES: You may.

(Record read.)

THE WITNESS: Thank you.

2.0

2.1

A. A timing difference, if any, would be dependent upon the timing of when a rate case would be filed. For purposes of my analysis, consistent with the Commission precedent, I assumed that quantitatively the costs recovered through DCR would be a wash relative to a base distribution rate case under an MRO.

- Q. Are you familiar with the term "date certain"?
  - A. Yes.

2.0

2.1

- Q. And for purposes of your evaluation of the ESP versus MRO test, could you calculate the value of the companies' property at a date certain if a base rate application were filed?
- A. I did not specifically conduct that analysis, because I didn't feel that it was necessary. In my analysis, I considered, consistent with the orders that I cited to, that the costs recovered under rider DCR, which are currently subject to annual review, would be recoverable under a base distribution rate case on the MRO side of the comparison.
- Q. Did you determine the companies' rate of return if a base distribution rate case were filed?
  - A. I didn't explicitly take into

1 consideration a return in the context of this comparison in my test. Again, consistent with 3 Commission precedent, I assumed that the revenue 4 requirements under rider DCR, since they're subject 5 to staff review currently, would be recoverable 6 through a base distribution rate case, so there's no 7 quantifiable impact to the test.

- And that leads me to page 7, line 14 of Ο. your testimony, where again you state, "There is no quantifiable cost of the proposed ESP IV associated with this provision"; is that correct? Is that your testimony?
- Α. Here I'm testifying that consistent with the cases that I cited to, rider DCR does not have a quantitative impact on the ESP versus MRO test.
- And the case you cited to in footnote 3 is the ESP III case, which is case No.
- 12-1230-EL-SSO?
- Yes, that's one of them.
- 2.0 0. And you cite to pages 55 and 56 of that 2.1 case; is that correct?
- 22 Α. Yes.
- 23 MR. STINSON: If I may approach, your
- 24 Honor.

2

8

9

10

11

12

13

14

15

16

17

18

19

25 EXAMINER CHILES: You may.

MR. STINSON: I'd like to mark what I've handed to the witness as NOPEC Exhibit 1 for identification purposes at this point.

EXAMINER CHILES: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. And do you recognize that exhibit, Mr. Fanelli?
  - A. Yes.

2.0

2.1

- Q. And is that the PUCO's order issued in Case No. 12-1230 that you reference in footnote 3 on page 7?
  - A. It appears to be.
- Q. I turn your attention to page 55 to 56. The last word on page 55 continuing is, "The Commission agrees with Staff witness Fortney that these costs should be considered substantially equal and removed from the ESP v. MRO analysis," correct?
  - A. You read that correctly, yes.
- Q. At page 51 of the same exhibit, it states, "Additionally, NOPEC/NOAC argue that FirstEnergy improperly included in its analysis an assumed Commission-approved distribution rate increase of \$376 million under an MRO in order to offset the \$405 million to be collected from Rider DCR under the ESP 3," cited to Company Exhibit 3

attachment WRR-1.

1

2

3

4

5

6

7

8

9

12

13

14

15

16

17

18

19

2.0

2.1

22

23

24

- Α. I'm sorry, Mr. Stinson, I don't see --I'm on page 51. I apologize.
- Okay. I'm sorry. The last line on the Q. bottom of 51, beginning with "Additionally."
  - Thank you. Α. Okay.
  - Q. Over to the parenthetical on 52.

MR. KUTIK: Your Honor. I object. Move to strike the question.

10 EXAMINER CHILES: Would you turn your 11 microphone on, please.

> MR. KUTIK: I object. The document says what it says. The Commission can read and understand its own orders, and we can cite them in our briefs.

> > EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Your Honor, I'm just testing Mr. Fanelli's statement that there's no quantifiable cost of the proposed ESP IV when he cited Case No. 12-1230.

MR. KUTIK: And he cited 12-1230, as you said, because the Commission has basically determined that for these type of riders, for the ESP versus MRO test, it should be considered a wash, which is exactly what the order says.

MR. STINSON: My point goes to the fact

that Mr. Fanelli says there's quantifiable cost, and the Commission has stated on page 56 that, quote, "substantially equal," and on page 51 to 52 that we just cited there is a statement as to what those costs are, what the difference is, the 376 million versus the 405 million. This goes to whether his statement is correct that there's no quantifiable cost.

MR. KUTIK: What --

2.0

2.1

EXAMINER CHILES: I'm sorry, Mr. Kutik, did you have follow-up?

MR. KUTIK: Mr. Stinson failed to point out the sentence before one of the ones he read, which indicates that Mr. Fortney's analysis was that DCR should be considered simply a wash, quote, end quote, and the Commission then on the next sentence which he read agreed with that.

EXAMINER CHILES: I'm going to overrule the objection at this point. I'll allow some questioning on this point.

But I don't want to be simply reading things into the record from this document, but you can ask some questions.

MR. STINSON: Thank you.

Q. (By Mr. Stinson) My question then,

Mr. Fanelli, is whether you agree that the costs to consumers under rider DCR and the ESP III case under the ESP analysis were 405 million, and the costs under the distribution rate case and the MRO analysis were 376 million?

2.0

2.1

- A. I agree with the Commission decision that the costs are considered essentially a wash.
- Q. I'm asking about the factual basis whether the Commission -- let me back up. On page 55 as we've stated, the Commission states these costs should be considered substantially equal. On page 51 to 52 we have a quantification of 376 million for the MRO analysis of 405 of the ESP analysis. Do you agree with those figures?

MR. KUTIK: Your Honor, again, counsel has improperly used this document. He again reads the sentence out of context. In fact, he doesn't even read the whole sentence. The sentence says "and removed from the ESP versus MRO test."

EXAMINER CHILES: Mr. Stinson.

MR. STINSON: Your Honor, I read the sentence verbatim the first time. I'm just going back and trying to refresh the witness to answer the question.

MR. KUTIK: He didn't read it verbatim,

your Honor, because he actually removed that phrase in his last question. That's the point of the objection.

2.0

2.1

EXAMINER CHILES: Mr. Stinson, could you rephrase the question and be more specific about what -- more specific about references --

MR. STINSON: I'm trying to lay the foundation, your Honor. On page 55 to 56 the Commission stated that "The Commission agrees with Staff witness Mr. Fortney that these costs should be considered substantially equal and removed the ESP v. MRO analysis."

My question goes to being substantially equal, and on page 51 to 52, the quantifications of 405 million and 376 million, whether Mr. Fanelli agrees that those were the costs quantified for the MRO v. ESP analysis.

MR. KUTIK: And again, counsel is reading sentences out of context, as I pointed out. Instead of agreeing with Mr. Fortney's analysis, the previous sentence that he just quoted, that was simply a wash. I think we can readily agree that "substantially equal" and "simply a wash" mean the same thing.

MR. STINSON: Your Honor, my question goes to the fact that there's a quantification in

this case of 376 million and 405 million for the ESP and MRO and whether those numbers are accurate in this case and whether that's the basis for the Commission's phrase "substantially equal."

2.0

2.1

MR. KUTIK: If counsel wanted to debate the accuracy of the Commission's determination or characterization of the evidence in Case No. 12-1230, he had the opportunity to make that argument before this Commission in application for rehearing and before the Supreme Court on appeal. And, in fact, they have appealed it. So all those questions about what the evidence showed or didn't show or what conclusions it supports or doesn't support belong in that appeal and not in our hearing today.

EXAMINER CHILES: Thank you. The objection is sustained. I think we need to move on at this point.

- Q. (By Mr. Stinson) The only other quantitative benefit that you testified to is the \$3 million for economic development, correct?
- A. When you say "only other," you mean in addition to the estimate for rider RRS?
  - Q. Right, rider RRS.
- A. That is the only other quantitative benefit I discuss in my testimony. There are

- additional quantitative benefits discussed by Ms. Mikkelsen resulting from the stipulation.
- Q. Did you play any part in the determination as to the qualitative or quantitative benefits that Ms. Mikkelsen addresses?
- A. I reviewed that section of her supplemental testimony.
- Q. Did you make any adjustments to her testimony?
- 10 MR. KUTIK: Objection, your Honor.
- 11 EXAMINER CHILES: Grounds?
- MR. KUTIK: His testimony is what it is.
- 13 There's nothing in Mr. Fanelli's testimony,
- 14 Ms. Mikkelsen's testimony. In fact, it's just the
- 15 opposite.

1

2

3

4

5

6

7

8

- MR. STINSON: I asked him what part he
- 17 played in Ms. Mikkelsen's testimony.
- 18 MR. KUTIK: That's not what he said.
- 19 EXAMINER CHILES: Would you repeat the
- 20 question.
- Q. (By Mr. Stinson) Did you play any role in
- 22 the development of Ms. Mikkelsen's testimony with
- respect to this whole factor be included, the ESP
- 24 versus MRO test?
- A. I'm not sure exactly what you mean by

"play any role" other than the items noted in the errata sheet that impacted my testimony. There were no other changes to my testimony regarding the quantitative benefits of the ESP versus the MRO resulting from the stipulation.

- Q. At page 9, line 14, of your testimony, you state, "Third, as part of ESP IV the Companies are providing support for at-risk populations by continuing funding for low income customers as a part of the Community Connections program," correct?
  - A. Yes.

2.0

2.1

- Q. And you included that as a qualitative benefit, correct?
  - A. Yes.
- Q. And am I correct that the support to be provided under the Community Connections Program is \$5 million per year?
  - A. I believe that's correct.
- Q. Why was not that sum included in quantifiable benefits?
- A. The funding for the Community Connections

  Program is recoverable under the companies' rider

  DSE. So in total across all customers, it's revenue

  neutral so there is no quantifiable cost; however,

  given that this funding is targeting low-income,

at-risk populations, it provides a significant qualitative benefit associated with the ESP.

- Q. Page 9, line 17, you state, "Fourth, the Companies' commitment to implement a supplier web portal," and that is included as a qualitative benefit as well, correct?
  - A. Yes.

2.0

2.1

- Q. Has that been quantified?
- A. As it relates to the in-the-aggregate test, there is no cost associated with this particular provision. This commitment, as discussed in Witness Smialek's testimony is born out of the RMI proceeding, which directed the companies to continue to work with interested stakeholders to try to develop a Web-based system. What the companies are proposing here as part of their ESP is an acceleration of that process and a commitment to move forward with the supplier portal. So that acceleration is what's counted here as a qualitative benefit of the ESP.

Given that it was born out of that direction from the RMI, there's no quantitative cost because the costs would be there under either an ESP or an MRO.

Q. But under an MRO, do you mean that cost

```
3941
      could be recovered under a base distribution rate
 1
 2
      case?
 3
                 Or other mechanism.
 4
             Q.
                Such as?
 5
                  I don't have a specific example because
             Α.
      that analysis has not been conducted.
 6
 7
                  MR. STINSON: Thank you.
 8
                  I have no other questions, your Honor.
                  EXAMINER CHILES: Thank you, Mr. Stinson.
 9
10
                  Let's go off the record for a minute.
11
                  (At 12:00 p.m. a lunch recess was taken
12
      until TIME p.m.)
13
14
15
16
17
18
19
20
2.1
22
23
24
25
```

Tuesday Afternoon Session,

September 29, 2015.

2.1

EXAMINER CHILES: Before we resume with the cross-examination, Mr. Kutik.

MR. KUTIK: Your Honor, in light of your ruling this morning relating to the potential supplemental testimony that may be due now on October 13, the companies request that any party that wishes or anticipates filing such supplemental testimony advise the Bench of that fact by either this Friday or Monday, at the latest, and that such parties have their witnesses available to testify on October 19, which is the first day that we have open in our schedule.

The schedule that we had provided anticipates that after the 13th, that week, we have three full days, mostly of staff testimony, as well as Dr. Kalt, and the first and next available day would be the 19th, and we ask that witnesses be available on the 19th so we can complete the examination, if any, on that day.

EXAMINER CHILES: Thank you, Mr. Kutik.

Does any party wish to respond to that right now?

MR. MENDOZA: Sierra Club would be

3943 1 pleased to advise the Bench about whether we'll be 2 filing testimony on Monday. We'll advise you on 3 Monday about whether we will be filing testimony on 4 the 13th. As to the availability of such a witness, 5 we can't make any representations with respect to 6 that today, but we would be pleased to do that as 7 well on Monday. 8 EXAMINER CHILES: Mr. Kutik, is that 9 agreeable to you? 10 MR. KUTIK: That's fine. 11 EXAMINER CHILES: Thank you very much. 12 Does anyone else have anything to add? 13 We'll resume with the cross-examination 14 of Mr. Fanelli. Ms. Gradv. 15 MS. WILLIS: Thank you, your Honor. 16 I might note for the record that with my marriage 17 having gone on, it will be Ms. Willis from this 18 point. 19 EXAMINER CHILES: Ms. Willis. 2.0 2.1 CROSS-EXAMINATION 22 By Ms. Willis: 23 Good afternoon, Mr. Fanelli. 0. 24 Good afternoon, Ms. Willis. Α. 25 Q. Now, earlier today you were

cross-examined by Mr. O'Brien on the bill impact analysis that you had run. Do you recall that cross-examination?

A. Yes.

2.0

2.1

- Q. And you had referred to attachment 7 as the bill impact analysis that was filed with the application and which you conducted; is that correct?
- A. Yes. Attachment 7 to the application represented the companies' typical bill analysis under the proposal in the analysis.
- Q. And that was the proposed ESP that was filed with the Commission, correct?
  - A. As filed in August 2014, correct.
- Q. And you also in your responses to Mr. O'Brien indicated or spoke of another bill analysis. Do you recall those questions?
- A. I recall a reference to a supplemental typical bill analysis that we provided in discovery.
- Q. Yes. And can you explain to me what the supplemental bill analysis that you provided in discovery would have addressed?
- A. The response that we provided in that discovery reflected the companies' estimated typical bill analysis resulting from the original stipulation filed in December of 2014.

3945 1 And you indicated, Mr. Fanelli, that the Ο. 2 supplemental -- we'll call it the supplemental bill 3 analysis. You indicated that the supplemental bill 4 analysis was provided in discovery; is that correct? 5 Α. Yes. And can you identify what the discovery 6 0. 7 response would have been or the request that -- could 8 you identify that for us? 9 MR. KUTIK: Are you asking by number? 10 MS. WILLIS: Yes. 11 By number and party, if you know. Q. 12 Α. I believe it was IEU Set 3. I don't 13 recall the specific interrogatory number. I'm sorry. 14 Q. Thank you. 15 MS. WILLIS: Your Honor, may I approach? 16 EXAMINER CHILES: You may. 17 MS. WILLIS: Your Honor, at this time I'd 18 like marked as OCC Exhibit No. 16 a multi-page 19 document entitled "IEU Set 3, Interrogatory 3 2.0 Responses to Request." 2.1 EXAMINER CHILES: So marked. 22 (EXHIBIT MARKED FOR IDENTIFICATION.) 23 Q. Mr. Fanelli, I have handed you what has 24 been marked for identification purposes as OCC 25 Exhibit No. 3. Can you look at that briefly and tell

me if that is the supplemental bill analysis that we've been speaking of?

- A. This appears to be the companies' typical bill analysis provided in discovery reflecting the impact of the original stipulation.
- Q. And you were the witness responsible for providing that and running that bill analysis; is that correct?
  - A. Yes.

2.0

2.1

- Q. And does this appear to be an accurate copy of that discovery response?
- MR. KUTIK: We'll stipulate, subject to check.
  - MS. WILLIS: Thank you.
  - Q. Mr. Fanelli, have you run a bill analysis that would reflect the results of the supplemental stipulations, any of the supplemental stipulations that were filed in this case?
  - A. We have considered and analyzed the estimated impact of the supplemental and supplemental stipulations. That analysis wasn't formalized into the presentation we have here as presented in the typical bills.
  - Q. Mr. Fanelli, was that analysis that you said was not formalized, was that ever provided to

any of the parties in this proceeding through discovery, if you know?

2.0

2.1

- A. I don't believe it was requested in discovery, so, to my knowledge, it was not provided.
- Q. And do you know if the analysis that was not formalized was ever communicated to any of the parties in this proceeding, including the signatory parties to the stipulation?

MR. KUTIK: Your Honor, I'll object to the extent that may cover confidential settlement communications, so I would ask that the witness be allowed to exclude any of those communications in his answer.

MS. WILLIS: Your Honor, I think my question really -- it was not to divulge the content but whether or not the information had been provided to parties, and I don't believe that's covered by any privilege.

MR. KUTIK: If you're asking about the content of the conversation he had with a signatory party, the companies are a signatory party. To the extent that occurred within a settlement context, that would be covered by the confidentiality privilege, your Honor.

EXAMINER CHILES: Could I have the

1 question read back, please.

(Record read.)

2

7

8

9

10

11

12

15

16

17

18

19

2.0

2.1

22

3 EXAMINER CHILES: I'm going to sustain the objection.

Do you want to try to rephrase your question?

MS. WILLIS: Your Honor, if I may, I was asking whether communications had occurred, not to what the extent of the communications were or what they revealed. I believe the fact that communications either did or did not occur is not privileged.

MR. KUTIK: If I may be heard, your Honor.

EXAMINER CHILES: Yes.

MR. KUTIK: The question asked whether or not the -- the question was about whether the bill impacts or the supplemental analysis of the bill impacts were communicated to any parties, including signatory parties. That necessarily indicates the type of information that may or may not have been communicated.

EXAMINER CHILES: Ms. Willis, your response?

MS. WILLIS: Your Honor, I don't believe

1 it's privileged. It's asking whether communications 2 occurred, not the substance of the communications.

If I'd asked about the substance of the

4 communications, that would arguably be covered by

5 privilege. But the fact that communications did or

did not occur is not -- will not elicit a privileged

7 response.

3

6

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

24

25

MR. KUTIK: The question asked about communications about bill impacts.

EXAMINER CHILES: I'm going to sustain the objection.

Ms. Willis, we can go into a confidential session if you wish, and you can ask that question, and then we can always move it into the public session if you find it's not confidential.

MR. KUTIK: Your Honor, I don't believe this would be appropriate for a confidential session. It's akin to attorney/client privilege. It is barred from discovery or disclosure. It is not because it's proprietary.

Q. (By Ms. Willis) Do you know if the analysis that you referred to of the impacts of the supplemental stipulation was shared with any party to

this proceeding?

2.0

2.1

- A. I was not personally involved in any discussions with any parties relating to the topic that we're talking about here.
- Q. Do you know if there were any conversations that would have conveyed the impact of the informal analysis of the supplemental stipulation to any parties to this proceeding?

MR. KUTIK: Your Honor, and I would ask the witness be directed not to disclose any communications he might have received from counsel relating to conversations that took place with signatory parties as a result of the settlement process.

EXAMINER CHILES: Thank you.

THE WITNESS: May I please have the question reread.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. I personally was not involved in any of those discussions, so I can't speak to what may or may not have been conveyed in discussions in which I didn't participate.
- Q. Do you know, in fact, if these

discussions occurred.

2.0

- A. Since I was not involved in any and I wasn't part of the settlement process personally, I can't speak to whether these discussions occurred or didn't occur.
  - Q. Thank you, Mr. Fanelli.

Now, let's go to your testimony for the moment on the DCR caps. And I'm going to direct your attention to pages 3 and 4 of your testimony. In page 3 at line 6 through 9 of your testimony, you identify the DCR caps. Do you see that reference?

- A. Yes. I identify there the proposed revenue caps for ESP IV.
- Q. And the caps represent the amount of money the companies can collect from customers for the revenue requirement associated with increases in distribution plant since May 31st, 2007?

THE WITNESS: May I please have that question reread.

EXAMINER CHILES: You may.

21 THE WITNESS: Thank you.

(Record read.)

A. Rider DCR revenue requirement is derived based largely on changes in plants since May 31st, 2007, so that would be the companies' calculated

revenue requirement. The amount that they would be able to recover from customers under rider DCR is subject to the caps as proposed in this section of my testimony.

2.0

2.1

- Q. Now, under the proposed revenue caps that you testified to, 240 million can be collected from customers for the period June 1st, 2016 through May 31st, 2017, correct?
- A. 240 million is the revenue cap for that period, subject to the condition explained on lines 13 through 16 of my testimony.
- Q. And when you say it's the revenue cap, it means that's that the total, the maximum amount of dollars that can be collected from customers during that period, correct?
- A. The revenue cap is the maximum amount to be recovered for that specific time period.
- Q. And when you say "be recovered," you're talking about collecting the money from customers, correct?
- A. Referring to billing the customers. We may not collect every dollar that we bill.
- Q. So billing customers up to \$240 million under that June 1st, 2016 through May 31st, 2017 period, correct?

- A. That's what the 240 million represents.
- Q. And the \$270 million for the period

  June 1st, 2017 through May 31st, 2008 is 270 million
  that can be billed to customers for the period

  June 1st, 2017 -- oh, I'm sorry. Let me strike that
  and start over.

2.0

2.1

The \$270 million that you testified to on line 8 of page 3 is money that can be billed to customers for the period June 1st, 2017 through May 31st, 2018, correct?

- A. That is the cap amount to be charged to customers for that period subject to the condition on rows 13 through 16 of my testimony.
- Q. Understood. And the \$300 million that you refer to on line 8 of page 3 of your testimony is 300 million that can be charged to customers annually for the period June 1st, 2018 through the end of the ESP IV, correct?
- A. Yes, again, subject to that same condition.
- Q. Now, the companies' proposal then is to implement the annual increases in the DCR rider of up to \$30 million per year, correct?

THE WITNESS: May I please have that question reread.

EXAMINER CHILES: You may.

2.0

2.1

THE WITNESS: Thank you.

(Record read.)

- A. The companies' proposal is to implement these revenue caps on the dates stated in my testimony. The actual revenue may not be those amounts.
- Q. Let me try to put it this way: The companies' proposal then is to charge customers annually up to \$30 million per year through the DCR rider?
- A. No, I wouldn't characterize it that way. Through rider DCR, the companies are seeking to charge customers for the revenue requirement that's calculated. That revenue requirement is subject to the revenue caps that are stated here. So if the revenue requirements are below these cap levels, the companies only recover their revenue requirement.
- Q. Right. But the revenue requirement can be -- the revenue requirement proposal that the companies present, you can collect up to \$30 million -- you can bill and charge customers for up to \$30 million per year under the DCR rider?

THE WITNESS: I'm sorry. May I please have that question reread.

1 EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- Q. Let me rephrase that.
- A. Thank you.

2.0

2.1

- Q. Under the companies' proposal, you can charge customers up to \$30 million per year in the DCR rider for the revenue requirements associated with distribution.
- A. The companies' proposal is to charge customers the rider DCR revenue requirement subject to the caps. So what's stated here in my testimony lays out the companies' proposal for what those caps would be, which effectively represents the capped amount or the maximum amount that could be charged to customers, subject to the conditions in lines 13 through 16.
- Q. Thank you. Now, on lines 22 through 23 of your testimony, on page 3, you state that "The \$30 million annual aggregate revenue cap increase is based on the actual average annual Rider DCR revenue requirement increase since the Companies' last base rate case." Do you see that reference?
  - A. I do, yes.
    - Q. And the companies' last -- I believe

earlier you testified that the companies' last base rate was filed in 2007 and an opinion and order came out in 2009, correct?

A. Correct.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

- Q. And do you know whether or not the case number is 07-551-EL-AIR?
  - A. I believe that's correct.
- Q. Now, on page 4 in lines 2 through 5, you explain that "In the Companies' most recent DCR filing, the annual Rider DCR revenue requirement based on the Rate Base balances as of May 31, 2014 was \$208.4 million." Do you see that?
- A. I see that reference, and that was the most recent at the time we submitted this testimony.
- Q. And you state that the \$208.4 million revenue requirement "is an average annual increase of approximately \$30 million over the seven years since the last base distribution rate case," correct?
- MR. KUTIK: May I have the question read, please.
- 21 EXAMINER CHILES: You may.
- 22 (Record read.)
- A. Yes. 208 divided by 7 is approximately
  30.
- Q. And you believe, Mr. Fanelli, that the

average annual rider DCR revenue requirement increase since the companies' last distribution rate case is a reasonable representation of the average annual rider DCR revenue requirement increase during the term of the ESP IV, correct?

THE WITNESS: May I please have that question reread.

EXAMINER CHILES: You may.

(Record read.)

2.0

2.1

A. I do think that's reasonable for a few reasons. In preparation for my testimony in the case, we worked closely with the folks representing the companies who prepared the capital budgets and discussed their expectations for spending going forward. Given that capital spend and, more specifically, plant in service is the main driver behind the rider DCR revenue requirement, we wanted to make sure that the estimated spending was in line with what we had seen historically in support of the \$208 million revenue requirement.

Based on those discussions, our expectation was that, yes, the going-forward projections would be relatively in line. This is supported by the companies' projected financial statements that were attached to the application as

attachment 6 where you can see the average annual gross plant changes on those projected balance sheets, and those are in line as well with what we had seen historically.

2.0

2.1

More recently, I've looked at the companies' most current capital forecast as of 2015, and those expectations are still in line, and the companies' most recent rider DCR filings, which now take us up to an eight-year period, that 30 million is still the average over that whole period. So it's the combination of the history behind the 30 million coupled with expectations going forward that would allow me to conclude that I think the \$30 million is reasonable.

MS. WILLIS: Your Honor, I'm going to move to strike everything after he answered "yes" on the basis it is non-responsive and gratuitous.

MR. KUTIK: May I have the question and answer reread your Honor.

EXAMINER CHILES: Yes, please.

(Record read.)

MR. KUTIK: Your Honor, he was asked whether he relied upon or he believed that the eight-year period was reasonable, and he was explaining that it was reasonable in addition to

considering other things. So he didn't only consider the past history, he looked at it in terms of future projections. So "yes" or "no" would be a misrepresentation and inaccurate, and he was trying to make his answer accurate.

EXAMINER CHILES: I agree. I think the witness was attempting to answer the question so the motion to strike is denied.

MS. WILLIS: Your Honor, may I approach.

EXAMINER CHILES: You may.

MS. WILLIS: I would like to have marked as OCC No. 17 a single-page document entitled Response to Request OCC Set 5, Interrogatory 125.

EXAMINER CHILES: So marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

Q. Take a look at that document,

Mr. Fanelli. Did you have a chance to look at that
document?

- A. Yes. Thank you.
- Q. And are you familiar with that document?
- 21 A. Yes.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

- Q. Are you responsible for this response?
- 23 A. Yes, I am.
- Q. Thank you. Now, Mr. Fanelli, you have not determined the actual revenue requirement for the

DCR for the ESP IV period, correct?

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

- A. Interpreting your question literally, actual revenue requirements won't be known until that point in the future. So, no, we have not calculated those.
- Q. Have you estimated the revenue requirement for the DCR for the ESP IV period?
- A. As part of my testimony, I did not include an estimate of rider DCR revenue requirements over the ESP IV period because I was focused on the caps.
- Q. Thank you. Now, Mr. Fanelli, rider DCR was first implemented in Case No. 10-388-EL-SSO; is that your understanding?
  - A. Yes.
  - Q. And at that time, the cap was set at 150 million for the first 12 months that the rider was in effect, correct?
    - A. That's correct.
- Q. And that first 12-month period was calendar year 2012, correct?
  - A. Correct.
- Q. Now, at that time, Mr. Fanelli, FE was
  not required to show that additions to distribution
  plants since its last base rate case caused it to

experience a revenue deficiency, correct?

THE WITNESS: Could I please have the question reread.

question reread.

1

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

MR. KUTIK: Your Honor, I'll object. The order is what it is.

EXAMINER CHILES: Overruled.

- A. If you're asking me what type of justification for the original caps was included in the stipulation, I don't believe the items that you mentioned were. The revenue caps coming out of ESP II were the results of that stipulation and agreed to by the stipulated parties, and I think from the companies' perspective, those levels were reasonable in that they allowed the companies to earn the opportunity to earn a return of and on incremental investments made since the time of the last rate case.
- Q. Now, in Case No. 10-388-EL-SSO, the DCR caps were increased from 150 million in 2012 to 165 million in 2013; is that correct?
- A. Yes, subject to the condition that any revenue below the cap in 2012 would be -- would be

recoverable in 2013 subject to that period's cap.

Q. And the DCR caps were increased
75 million for the first five months in 2014 under that order?

MR. KUTIK: May I have the question reread, please.

EXAMINER CHILES: You may.

(Record read.)

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

24

- A. The caps weren't increased by 75 million.

  75 million was the cap for that five- month period.
- Q. The \$75 million cap would equate to an annual cap of 180 million if the cap was carried through for the entire year under the same rate; is that correct?
- A. Yes, 75 million over five months annualized would be 180.
- Q. So in Case No. 10-388-EL-SSO, the annual increases in the DCR caps were 15 million per year, correct?
  - A. The caps increased 15 million per year on an annualized basis.
  - Q. Thank you. And then the next case that addressed the rider DCR caps was the next FirstEnergy SSO filing, correct?
- A. The caps were next addressed in the

companies' ESP III case.

1

4

7

8

- 2 Q. And that would have been case No.
- 3 | 12-1230-EL-SSO; if you know?
  - A. Yes, that's correct.
- Q. And is it your understanding that in that case rider DCR was extended through May 31st, 2016?
  - A. Yes.
  - Q. And you're familiar with the DCR caps that were set in that case, correct?
- 10 A. The revenue caps, yes.
- Q. And the revenue caps for the DCR rider
  were set at 195 million for 12 months ending
  May 31st, 2015?
- A. Yes, subject to that same condition, that
  any prior period over or under would be carried
  forward.
- Q. Thank you. And the DCR cap was
  210 million for the 12 months ending May 31st, 2016,
  correct?
- 20 A. 210 million, yes, subject to that same condition.
- Q. And that \$210 million DCR cap is the latest approved DCR cap for FE?
- A. \$210 million is the approved cap for the last year of ESP III. The companies don't have

approval beyond that currently.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

22

23

24

Q. So the annual increases to the DCR cap since it has been in effect were set at \$15 million per year, correct?

MR. KUTIK: Could I have the question reread, please.

EXAMINER CHILES: You may.

(Record read.)

- A. While that has been the average annual cap increase over ESP II and ESP III, as we discussed earlier, the companies' revenue requirements have increased at an average rate of 30 million per year, and that's why we're proposing to put those more in line under the ESP IV time period.
- Q. Now, let's focus on how the DCR caps work over the three-year ESP term. Year one under rider DCR, FE could charge customers \$30 million more than the last approved DCR; is that correct?

THE WITNESS: May I please have that question reread.

21 EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

MR. KUTIK: Your Honor, I'll object.

25 We've been over this already.

EXAMINER CHILES: Overruled.

2.0

2.1

- A. What the companies can charge the customers is based on their revenue requirements. In year one of the proposed ESP IV, the revenue cap that we're proposing here is \$240 million, subject to the condition discussed on lines 13 through 16.
- Q. And the \$240 million collection is \$30 million more than the existing collection cap under the DCR, correct?
- A. The rider DCR revenue cap for the last year of ESP III is \$210 million.
- Q. Now, in year two under rider DCR, FE could charge customers another \$30 million, correct?
- A. Under the companies' proposal, the revenue cap that the companies can charge customers in that second year of ESP IV is \$270 million, subject to the condition stated below in my testimony, and that's to recognize the fact that the companies' revenue requirements are increasing correspondingly.
- Q. And the \$270 million cap is 60 million more than the currently approved DCR cap of 210 million, correct?
- A. The difference between 270 and 210 is 60 million, and the reason that we're proposing that

increase is to better align with the companies' costs and the increase in the revenue requirements.

- Q. Now, in year three under the rider DCR, FE could charge customers another \$30 million, that is, they could collect up to -- they could charge customers up to \$300 million for the DCR in year three?
- A. On an annual basis starting in year three of ESP IV, the proposed revenue cap is \$300 million.
- Q. And that \$300 million cap is 90 million more than the latest approved DCR cap; is that correct?
- A. The difference between 300 and 210 is 90, I agree. And, again, that's to reflect the increase in the companies' costs or revenue requirements.
- Q. So under the FirstEnergy's proposal, the cumulative total amount collected from customers under the DCR would be \$180 million more than the latest approved DCR cap?

THE WITNESS: May I please have that question reread?

22 EXAMINER CHILES: You may.

THE WITNESS: Thank you.

24 (Record read.)

Q. Let me withdraw that and rephrase.

Under FirstEnergy's proposal, the cumulative total amount charged to customers under the DCR could be 180 million more than the latest approved DCR?

2.0

2.1

A. The companies' proposal here is to increase the annual revenue caps to align with the increases in their revenue requirement that we've seen historically and reasonably expect going forward. The numbers shown here in the section of my testimony that we're discussing are the proposed caps for those periods, and, again, that's to reflect the increase in the cost.

As a mathematical exercise, if you're asking me if 30 plus 60 plus 90 equals 180, I agree with that. I just don't necessarily agree with the characterization of the question, because I see these caps as allowing the companies an opportunity to continue to have the chance to earn a return of and on their investment.

MS. WILLIS: Your Honor, I would move to strike portions of that response, the portions of that response up to where he answered my question where he said "As a mathematical exercise, I agree with you," and then the final sentence, I would move to strike as well. I believe that he was not

responsive to my question in his earlier remarks and he volunteered information in a narrative explanation of why the company believes the caps are appropriate, and that was not the focus of my question.

EXAMINER CHILES: Mr. Kutik.

MR. KUTIK: Yes, your Honor. As the witness stated, he could not agree with the characterization of the implication of the question, so he needed to explain what his answer was before he gave his answer and the context of his answer.

EXAMINER CHILES: Could I have the answer read back, please?

(Record read.)

EXAMINER CHILES: I'm going to grant the motion to strike at this point. We'll strike everything in the answer except for the sentence beginning with "as a mathematical exercise."

MS. WILLIS: Thank you, your Honor.

Q. (By Ms. Willis) Now, Mr. Fanelli, as part of the supplemental stipulations that were filed in this case, there were rate design changes made to the companies' proposed ESP, correct?

MR. KUTIK: Did you say stipulation or supplemental stipulation?

MS. WILLIS: Supplemental.

2.0

2.1

A. Do you have a specific reference or could you clarify what you mean by rate design changes as it pertains to the supplemental stipulations?

2.0

2.1

Q. Yes. The supplemental -- let me strike that. Let me start over.

After the company filed their testimony, a stipulation was reached in December of 2014, correct?

- A. The original stipulation in this case was filed in December of 2014.
- Q. And then following that original stipulation, there were two additional stipulations, one entitled the "Supplemental Stipulation and Recommendation" and the second entitled a "Second Supplemental Stipulation and Recommendation." Are you aware of that?
- A. Yes, I'm aware of two additional stipulations were filed.
- Q. Let's start with the first stipulation, that December 22nd, 2014 stipulation. Is it your understanding that there were rate design changes made to the companies' proposed ESP through that supplemental -- through that stipulation?
- A. The original stipulation filed in December did include a rate design change to proposed

rider RRS which was different than the companies' original application.

2.0

2.1

Q. And did it propose any other rate design changes?

MR. KUTIK: Your Honor, I'll object at this point. Ms. Mikkelsen testified about the stip and the stipulations, the supplemental stipulation and the second supplemental stipulation. This witness is not here to testify about those.

EXAMINER CHILES: Ms. Willis, do you want to respond?

MS. WILLIS: Yes, your Honor. If you would give me some leeway, I believe Mr. Fanelli talks about the estimated customer impacts, and in there he makes assumptions that underlie the customer bill impacts.

My questions are going to whether or not those assumptions are valid and how they affect the bill impacts and the reliability of the bill impact statements that were provided as attachment 7 to the original application.

EXAMINER CHILES: Thank you. The objection is overruled at this point. The witness may answer if he knows.

THE WITNESS: May I please have the

1 question reread.

2.0

2.1

2 EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

MR. KUTIK: Your Honor, since this witness is not the witness to testify about the stipulation, may he be provided a copy of the stipulation?

EXAMINER CHILES: Do you have a copy, Ms. Willis?

MS. WILLIS: Yes, certainly, your Honor.

EXAMINER CHILES: Thank you.

- Q. (By Ms. Willis) Mr. Fanelli, we are focusing at this point on the original stipulation dated December 22nd, 2014, and my question was, you had indicated that there were -- the original stipulation included rider RRS changes, and I was asking you whether there were other rate design changes associated with that stipulation.
- A. In the original stipulation there were other provisions that would have an impact on the companies' rates. I wouldn't necessarily characterize those as rate design changes.
- Q. Okay. And what would those provisions have been that would have an impact on the companies'

rates and therefore have an impact on customer bills?

- A. In the original stipulation, the provision starting on page 7 discussing rider ELR; on page 9, provisions numbered 7, 8, and 9.
- Q. And could you identify those, as you have my copy of the stipulations?
  - A. I apologize, Ms. Willis.

MR. KUTIK: Could we go off the record?

EXAMINER CHILES: We may.

(Discussion off the record.)

EXAMINER CHILES: Let's go back on the

12 record.

1

2

3

4

5

6

7

8

9

10

11

- A. Did you get the first one, Ms. Willis?
- Q. Yes. But you said page 9 of the stipulation.
- A. Page 9 of the original stipulation?
- 17 Q. Yes.
- A. Provisions numbered on that page 7, 8,
- 19 and 9.
- 20 Q. Okay.
- A. Would reflect differences compared to the companies' application.
- Q. And, therefore, would reflect differences
  on bill impacts, customer bill impacts, that are
  shown on attachment 7 to the application?

- A. Those three changes would result in a difference between the typical bills filed with the application and the typical bills that you entered as OCC Exhibit 16 reflecting the stipulation.
- Q. I guess I want to stick -- I would like to stick to the difference between the stipulation and attachment 7, not OCC Exhibit 16, because I'm comparing the stipulation to the bill impact statements that were filed as part of the application.
- MR. KUTIK: I hate to do this, your

  Honor. May we go off the record. I think the mics

  are off.
- EXAMINER CHILES: Do you want to try again.
- 16 (Discussion off the record.)
- 17 EXAMINER CHILES: Let's go back on the
- 18 record.

1

2

3

4

5

6

7

8

9

- 19 Could we have the question reread,
- 20 please.
- 21 (Record read.)
- 22 A. Sorry. I'll try to clarify.
- Q. Thank you.
- A. Provisions 7, 8, and 9 on page 9 of the original stipulation would be different than the

assumptions included in attachment 7 to the application.

- Q. Thank you. And going back to the provision dealing with Rider ELR in the original stipulation, that would be different than the assumptions made in the bill impact analysis presented as attachment 7 to the companies' application as well, correct?
- A. The renewal of rider ELR under the original stipulation is different than what was reflected in the companies' application.
- Q. Now, were there any other changes that were made by the stipulation that would affect the customer bills and would be different than the customer bill impact analysis -- would produce a different customer bill impact analysis than that presented as attachment 7 to the companies' application?
- A. Other provisions in the original stipulation that could have an impact on the typical bill analysis relative to what we filed in the application would include at the bottom of page 9 little (iii) related to rider DRR.
- Q. Yes.

2.0

2.1

2.4

A. As well as on page 10, and I believe I

mentioned this earlier, just for clarification, the rate design change associated with rider RRS shown there in Roman Numeral lower case (iv).

2.0

2.1

2.4

- Q. Are there any other changes made in the original stipulation that would affect the bill impact statements presented as attachment 7 to the companies' application?
- A. I don't believe there are any others, and those changes and assumptions would have been incorporated into the updated analysis we provided in discovery.
- Q. So OCC Exhibit 16 would reflect the changes made under the stipulation would show the impact of the changes on -- let me strike that.

So OCC Exhibit 16 reflects the changes to the bill impact statements that are made by the stipulation filed December 22nd, 2014?

- A. OCC Exhibit 16 represents the companies' estimated typical bill analysis reflecting the original stipulation from December of 2014.
- Q. Thank you. Now, let's move on to next to the stipulation, what is entitled the second -- let me strike that .

What is entitled the Supplemental Stipulation, do you have that in front of you?

A. I have a copy of the supplemental stipulation and recommendation.

2.0

2.1

2.4

- Q. Now, with respect to the supplemental stipulation, did that stipulation make additional changes to the original stipulation that would impact the customer bills?
- A. There is one provision in the supplemental stipulation that would have an impact on a typical bill analysis if it was requested to be provided. That is the modifications to rider ELR discussed on page 2. And the companies did look at the estimated impact associated with that provision on their customers at the time that the supplemental stipulation and recommendation was entered into.
- Q. Did the supplemental stipulation also impact rider EDR and would that impact have an effect on the customer bills?
- A. Assumptions related to rider ELR for purposes of a typical bill analysis would include estimated credits under rider ELR which are recovered under DSE-1 as well as a corresponding estimated credit under rider EDR(b) that's recovered under rider EDR(e).

If you look at what's presented here, what's relevant compared to the original stipulation

is that the curtailable load that would be available to customers is the 136,250 kW, and that's compared to 75,000 kW in the original stipulation. So the difference between that, assuming that the full 136,000 kW would be subscribed, taken advantage of by rider ELR eligible customers, in total across rider ELR and EDR would be approximately \$700 million split between rider DSE-1 at approximately 3.6 million and rider EDR at approximately 3.6 million. So we didn't see that impact as being that material from a customer bill perspective.

2.0

2.1

- Q. And the \$7 million impact, is that a yearly impact or an impact over the entire ESP IV period?
- A. The approximately \$7 million number that I referenced is an annual number assuming that the full curtailable load is subscribed.
- Q. And the ELR credit, that would be a credit that residential customers would be paying for; is that correct?
- A. The rider ELR credit is recovered under rider DSE-1, which residential customers as well as all other non-rider ELR customers pay. In looking at that, the impact on a residential bill is immaterial, approximately .01 cent per kilowatt hour, if I

remember.

2.0

2.1

- Q. Now, let's go to your testimony on the MRO versus the ESP analysis. Specifically, on page 7, you discuss the quantitative benefits of the companies' proposed ESP, and that testimony starts on line 6 and carries over to page 7, line 8. Do you see that? Starts at line 6, carries over at page 8, line 8.
  - A. Yes, I see that.
- Q. And on lines 11 through 15 of page 7, you discuss rider DCR. Do you see that?
  - A. Yes, I see that.
- Q. And you conclude that DCR is not a quantified benefit or cost because FE could collect the same dollars it collects in rider DCR in a base rate case under an MRO, correct?
- A. What I conclude here, consistent with Commission precedent, is that for purposes of the quantitative side of the ESP/MRO comparison, the impact of rider DCR is neutral.
- Q. And does this mean that you assume that the alternative under an MRO is one or more base rate cases during ESP IV and that such rate cases are presumed to collect about the same amount of revenue as rider DCR?

A. This assumes that the revenue requirements recovered under rider DCR would be recovered under an MRO through a base distribution rate case.

- Q. Now, under the DCR rider, the return earned on the plant reflects a 10.5 percent return on equity and a 6.54 percent cost of debt; is that correct?
- A. The revenue requirement calculation for rider DCR?
- Q. Yes.

2.0

2.1

- A. Currently, and proposed to continue under ESP IV, includes a return on equity of 10.5 percent and a weighted average cost of debt is 6.54 percent, consistent with the companies' last rate case.
- Q. And that was the 2007 base rate case that we spoke of?
  - A. Yes.
- Q. Now, you indicated earlier today that the DCR rider is updated quarterly and has annual audits, correct?
  - A. Yes.
- Q. Is it your understanding, Mr. Fanelli, that either the updates or the audits give parties an opportunity to challenge the return on equity or the

cost of debt utilized in the rider?

- A. The scope of the rider DCR audit process?
- Q. Yes.

2.0

2.1

- A. Which other parties can participate is to determine whether the revenue requirements associated with rider DCR and the underlying investments were not unreasonable based on the facts and circumstances known at the time. So I think that a party participating in that audit has the opportunity to question anything that falls under that scope.
- Q. And is it your understanding that you would define the scope as including the ability to challenge the return on equity or the cost of debt that was utilized in the rider?

MR. KUTIK: I'll object, your Honor, to the extent it calls for a legal conclusion.

EXAMINER CHILES: Mr. Fanelli, I believe we've noted for the record before you're not an attorney. You may answer the question with that notation.

- A. As I understand it, the return on equity and cost of debt has already been agreed to as part of the stipulation, so it would not explicitly be under consideration in the audit.
  - Q. And would it be under consideration in

the quarterly filings, if you know?

- A. The companies calculate the rider DCR revenue requirements which are filed quarterly consistent with the stipulation and the terms in the stipulation.
- Q. Now, beginning at page 8, line 12 of your testimony, you discuss the qualitative benefits of the ESP IV versus the MRO alternative, and specifically at line 17, you discuss rider RRS benefits. Do you see that testimony?
- A. Starting at line 17, on page 8, I believe I'm discussing qualitative benefits associated with the economic stability program.
- Q. Of which rider RRS is a prime component, correct?
- A. Rider RRS is a component of the economic stability program along with numerous other benefits.
- Q. And in the qualitative benefits that you list there, you list several, generation reliability, fuel and resource diversity, rate stability, economic development and job retention, and avoidance of transmission capital expenditures, correct?
- A. It wasn't verbatim, but generally those are the items discussed.
  - Q. Now, just to be clear, you claim these

2.0

2.1

are qualitative benefits from ESP IV that are not present under an MRO that lacks rider RRS; is that correct?

2.0

2.1

A. The qualitative benefits discussed in this paragraph are directly related to the companies' proposed economic stability program which provides certainty regarding the continued operation of the plants contained in the economic stability program, and because of that certainty, there's subsequent certainty for the State of Ohio and customers that these benefits associated with generation, stable pricing, economic development, and avoided transmission investment will continue to exist in the future under the 15-year term.

MS. WILLIS: May I have that question and answer reread, please.

EXAMINER CHILES: You may.

(Record read.)

- Q. I'm not sure you answered my question,
  Mr. Fanelli. My question is, the qualitative
  benefits from ESP IV that you list on page 17 -- I'm
  sorry -- on page 8, line 17 that we just discussed,
  those are not present under an MRO; is that correct?
- A. The certainty regarding the continuation of these existing benefits is based upon the

companies' proposed ESP, and that certainty would not exist absent the proposed economic stability program.

2.0

2.1

- Q. So your testimony is that certainty does not exist under an MRO because an MRO does not contain the proposed economic stability program that the company is proposing?
- A. As other witnesses have testified, the future of the plants that are subject to the economic stability program is uncertain. The companies' proposed economic stability program, which is proposed specifically as part of this ESP, provides certainty, and that certainty would not exist absent the proposed economic stability program.
- Q. Now, when you refer in your testimony to the reliability benefit -- and I'm referring to page 9 at the very top, line 1, you say, "Approval of the Economic Stability Program will provide a broad range of benefits, including," and that's where you put in "reliable electric generation." Is it your understanding that the ESP provides this benefit because it avoids retiring Davis-Besse or Sammis?
- A. What I'm talking about here is the future of Davis-Besse and Sammis is uncertain, as other witnesses have testified. Through the economic stability program, there's certainty over this time

period, and through that certainty, there's greater assurance that the current benefits afforded by these plants associated with having baseload generation that's fuel diverse with on-site fuel capabilities that was built originally to serve the customers of the companies is providing certainty that those benefits will continue to exist during the term of the economic stability program. And that's the benefit I'm trying to articulate here in this reference.

2.0

2.1

2.4

Q. Is it your testimony that under an MRO that Davis-Besse and Sammis would not be operating to provide reliable generation to customers?

THE WITNESS: May I have that question reread, please.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. It's my testimony that the future of the plants is uncertain.
- Q. Are you testifying that -- or would you agree with me that in your analysis of the ESP versus MRO, you are assuming in calculating the benefits of the ESP that Davis-Besse and Sammis would not be operating to provide reliable generation service to

FE's customers?

2.0

2.1

THE WITNESS: Sorry. May I please have that question reread.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- Q. Under an MRO. Thank you.
- A. I don't agree with that characterization.

  I'm assuming here, based on the testimony of other

  witnesses in the case, that the future of the plants
  is uncertain. Under the proposed economic stability

  program, there's certainty for the future of those

  plants, and that certainty, the effect of that

  certainty, is the qualitative benefits here that I'm

  discussing in this paragraph.
  - Q. So you are measuring the qualitative benefits of the ESP versus the MRO by measuring the certainty that the units Davis-Besse and Sammis will be providing reliable generation service; is that correct?
  - A. The qualitative benefits related to generation reliability that we're discussing here are the direct effect of the assumption that the companies' economic stability program would be approved, and under that economic stability program,

there's certainty regarding the future of the plants. Absent the companies' proposed economic stability program, the future of the plants is uncertain.

- Mr. Fanelli, are you assuming in your ESP Ο. versus MRO analysis that Davis-Besse and Sammis will not be operating, and, therefore, will require new transmission investment?
- Similar to what we just discussed, my Α. analysis is based on the fact that the future of the plants is uncertain, and through the proposed economic stability program as part of the ESP, there's certainty for the plants, thereby providing certainty that the transmission investment costs discussed here will be avoided.
- Ο. In your ESP versus MRO analysis of the -let me strike that.

In your ESP versus MRO analysis, you assume, do you not, that Davis-Besse and Sammis will not be operating and, therefore, new transmission investment will be required?

MR. KUTIK: Objection. Asked and answered.

EXAMINER CHILES: Could I have that question read back, please.

(Record read.)

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

22

23

EXAMINER CHILES: Sustained.

2.0

2.1

Q. In your ESP versus MRO analysis, are you assuming that -- let me strike that.

In your ESP versus MRO analysis, you assume that Davis-Besse and Sammis will be retired and that would cause plant job losses and related economic losses; is that correct?

THE WITNESS: May I please have that question reread.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. No. I'm assuming that the future of the plants is uncertain. The proposed economic stability program provides certainty to the plants, thereby providing certainty that the existing benefits associated with economic development and job retention will continue.
- Q. Now, in your MRO versus ESP analysis, you consider as a qualitative benefit proposed rider RRS, correct? And I'm looking at page 8, the top of that page where you quote -- where you cite to Company Witness Ruberto.
- A. I'm sorry. In your question did you say qualitative or quantitative?

Q. Quantitative.

2.0

2.1

- A. On page 8, lines 1 through 3, I discuss the quantitative benefit of rider RRS.
- Q. And as we discussed earlier, you accepted the nominal net quantifiable benefit to customers that Company Witness Ruberto testified to; is that correct?
- A. I'm not sure what you mean by "accepted."

  I did review the testimony of Mr. Ruberto, as well as the supporting information provided by Mr. Lisowski. Reviewed it and based on my review and judgment, coupled with my reliance on Mr. Lisowski, I had no reason to conclude that the information presented in Mr. Ruberto's testimony was not reasonable.
- Q. So in conducting your ESP versus MRO analysis, in looking at the quantifiable benefits of the ESP, you accepted or you relied upon the nominal net quantifiable benefit provided by Company Witness Ruberto, correct?
- A. I reviewed Mr. Ruberto's testimony and his attachment, as well as the supporting information and the testimony of Mr. Lisowski. Based on my review, I had no reason to conclude the number wasn't reasonable so I incorporate it into the test, but the number is from Mr. Ruberto's testimony.

Q. And is it your understanding that that number, and I believe it's 2,018,000,000, that nominal net quantifiable benefit is calculated over the term of the rider, which would be 15 years?

2.0

2.1

- A. The proposed term of rider RRS being proposed as part of the companies' ESP is a 15-year period, so in order to conduct any aggregate test appropriately and completely, the full 15 years of that estimated impact are incorporated.
- Q. Now, Mr. Fanelli, are you aware that the PUCO staff recently filed testimony concerning rider RRS and concerning the ESP versus MRO analysis?
- A. I'm aware that Commission staff has recently filed testimony in this case. I have not had an opportunity to review all of that testimony in detail.
- Q. Is it your understanding that staff witness -- let me strike that.

Is it your understanding that staff
Witness Choueki indicated if the rider RRS were to go
forward, it should be just for a three-year period
coinciding with the ESP IV time frame?

A. I'm sorry. I don't have that testimony in front of me. I know I reviewed it generally. I just don't remember the specifics.

Q. And I'd be happy to share that testimony with you for purposes of my cross if you'd give me a moment.

2.0

2.1

MR. KUTIK: Your Honor, I guess I object.

I mean, at this point, what is the point? If she wants to ask him what would be the effect of a truncated analysis, let her go ahead and do that.

Dr. Choueki's testimony is what it is.

MS. WILLIS: We can do that. I just thought if he may want to -- if he questions it is a three-year term and not a 15-year term, but that's fine. I can go forward with the testimony without showing him Dr. Choueki. I thought it was a courtesy to the witness.

EXAMINER CHILES: Why don't we try going forward first.

MS. WILLIS: Thank you.

- Q. (By Ms. Willis) I want to explore with you if rider RRS was approved for only a three-year period, how that would affect your testimony on the ESP versus MRO analysis. Your testimony uses the -- as we established, your testimony uses rider RRS rate benefit estimates that were prepared by Witness Ruberto; is that correct?
  - A. The estimated benefit of rider RRS was

developed by Company Witness Ruberto. I reviewed that information and incorporated it into the analysis here.

2.0

2.1

- Q. And are you aware that during the time period covered by ESP IV, that Witness Ruberto projects that rider RRS will result in a net charge to customers of about \$420 million during the time period of ESP IV?
- A. I'm not sure of the exact number. I believe that rider RRS is estimated to be a charge to customers for the first three years and then turn to a credit for the remaining period.
- Q. Would you accept, subject to check, that the calculations of Witness Ruberto show a \$420 million charge during the first three years, and that's a nominal charge?
- A. I believe Mr. Ruberto's attachment is shown on a calendar-year basis, so if you could explain to me how you develop the number for what you said was a three-year period, it would be helpful.
- Q. Well, we'll just assume for the moment that Mr. Ruberto's projects that there's a \$420 million charge to customers during the ESP period. Can you make that assumption, please, for me?

1 Α. Yes. 2 Q. And under your analysis, that would 3 become a quantifiable cost under the ESP portion of 4 the ESP versus MRO analysis, correct? 5 MR. KUTIK: I'll object at this point, your Honor. It assumes facts not in evidence. 6 7 There's no proposal here, your Honor, that the rider 8 RRS is limited to a three-years. There's no evidence that if it was so limited, that it would exist and 9 10 that there would be an ESP to judge at that point. 11 EXAMINER CHILES: Ms. Willis? 12 MS. WILLIS: Your Honor, I'm just trying 13 to explore an alternative. The staff's testimony

to explore an alternative. The staff's testimony will be put into evidence. I would think that the Bench would want to understand the impact of adopting the staff's proposal on an ESP versus MRO analysis.

EXAMINER CHILES: The objection is overruled. I'll allow a limited amount of questioning on this subject.

MS. WILLIS: Thank you, your Honor.

EXAMINER PRICE: May I please have the question reread.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

25 (Record read.)

14

15

16

17

18

19

2.0

2.1

22

23

That cost that you're referring to, 1 Α. 2 assuming the number is correct, is already 3 incorporated into my analysis. 4 I understand, but your analysis is over 5 15 years. I'm limiting my question to a three-year Suppose the Commission adopts a rider RRS for 6 7 a three-year period of time. 8 Α. I'm sorry. Is there a question pending? 9 MS. WILLIS: I'd have to go back. 10 you go back to when there was a question pending? I lost my train of the thought. 11 I'm sorry. 12 (Record read.) 13 MR. KUTIK: Does the record reflect that he answered that? 14 15 MS. WILLIS: I'm requesting he answer it. 16 MR. KUTIK: He said the cost was already 17 in his analysis. 18 I can rephrase. MS. WILLIS: 19 EXAMINER CHILES: Would you mind starting 2.0 over? 2.1 MS. WILLIS: I can rephrase. 22 EXAMINER CHILES: Thank you.

Q. (By Ms. Willis) Mr. Fanelli, assuming that there is a \$420 million charge to customers over the three-year ESP term and assuming the RRS rider is

23

24

adopted over a three-year period term, in calculating the results of the ESP versus MRO analysis, would the value of the charge be a quantifiable cost under the ESP versus MRO test?

THE WITNESS: May I please have that reread.

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. The question is asking me to assume a hypothetical ESP that's different than what the company has proposed here. I'm not sure I'm able to address that because that's not the companies' proposal and I haven't conducted that analysis.
- Q. Understood. But you understand how the ESP versus MRO analysis is conducted, correct?
- A. Yes.

1

2

3

4

7

8

9

10

11

12

13

14

15

16

17

18

19

2.0

2.1

- Q. And you look at quantifiable costs of the ESP as part of that analysis, correct?
  - A. The test is an in-the-aggregate test.
- Q. And as part of that test, you are looking at the quantifiable costs of the ESP, correct?
- A. That is a component of the in-the-aggregate test.
- Q. As part of looking at the quantifiable

cost of the ESP, would you consider the quantifiable cost of rider RRS in a three-year period if the three-year period was the term of the ESP versus MRO analysis?

2.0

2.1

MR. KUTIK: Again, your Honor, I'll object. Again, it's divorced from the companies' proposal. This witness has already testified he hasn't analyzed anything other than the companies' proposal.

EXAMINER CHILES: Overruled at this point. He may answer if he holds an opinion.

- A. Not having reviewed that, I'm not sure that I can provide you an opinion. I think if the underlying circumstances contributing to the proposed ESP changed, the entire analysis would have to be reevaluated based upon those facts and circumstances. And based on your hypothetical, I'm not sure I have enough information to do that.
- Q. And what information would you need to answer my hypothetical?
- A. In an in-the-aggregate evaluation of a hypothetical ESP, I would need to take into consideration all terms and conditions of the ESP.
- Q. Understood. But my question really went to, understanding that there are many factors to take

into account in an ESP versus MRO analysis, I am asking you whether the cost of a rider, a quantifiable cost of a rider, would be included in the analysis?

2.0

2.1

MR. KUTIK: Your Honor, I object. That's already been asked and answered.

EXAMINER CHILES: Sustained.

- Q. Mr. Fanelli, in your testimony, you identify a quantifiable benefit of the ESP; is that correct? And I'm directing your attention to page 7, lines 16 through 19. You call it a quantitative benefit.
- A. On page 7, line 16 through 19, yes, I'm discussing a quantitative benefit of the proposed ESP.
  - Q. And that's a \$3 million quantitative benefit of the ESP under your analysis?
  - A. That quantitative benefit is due to shareholder funding being committed for up to \$3 million over the term of the ESP.
  - Q. And that is the only quantitative benefit that you identify, is it not, under the ESP versus MRO test?
  - A. No. I also consider rider RRS that we were previously discussing as a quantitative benefit

of the ESP.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

18

19

2.0

2.1

- Q. And that's what we discussed on page 8, the first three lines, the \$2.104 million over the term of the rider?
- A. I believe you may have read the number from my original testimony.
  - Q. Oh, I'm sorry.
- A. So with the updates reflecting the errata, I believe the correct number for the estimated nominal impact of rider RRS is 2,018,000,000.
  - Q. Thank you for that correction.
- A. You're welcome.
- Q. Now, Mr. Fanelli, you prepared testimony on SEET, the significantly excessive earnings test, do you not, starting on page 10 of your testimony?
- 17 A. Yes.
  - Q. And on page 11, lines 11 through 12, you state that the companies are proposing to broaden the SEET adjustment listed on page 10, lines 21 through 22, correct?
- 22 A. Yes.
- Q. Now, you indicate on page 11, lines 5
  through 6, the PUCO has never determined that the
  companies have significantly excessive earnings. Do

you see that?

2.0

2.1

- A. For the years 2009 through 2013, yes.
- Q. So you are familiar with those SEET filings, are you not?
  - A. Yes, I am familiar.
- Q. And are you aware whether the companies filed testimony to support the SEET test calculation in those proceedings?
- A. The companies' seat filings do include supporting testimony.
- Q. And in that testimony, do you know if the companies proposed a broadening adjustment as you have proposed here?
- A. Are you referring to the companies' most recent SEET filing?
- Q. I'm referring to any of them. Well, let's be precise about this. I'm sorry. Let's start with the 2009 through 2013 SEET filings. With respect to any of those filings, are you aware of whether the companies proposed a broadening adjustment as you propose here in your testimony?
- A. To my knowledge, those SEET filings for 2009 through 2013 did not include this request. This request is being made specifically as part of the companies' proposal in this case.

- Q. And are you familiar with the 2014 and the 2015 SEET filings of the companies?
- A. Sorry. For clarification, when you say the 2014 and '15 SEET filings, do you mean for calendar years 2013 and 2014?
  - Q. Yes. I'm sorry.

- A. With that clarification, yes, I'm familiar with those filings.
- Q. And are you aware of whether the companies filed testimony to support the SEET test calculation in those proceedings?
- A. Yes, the companies would have filed supporting testimony.
  - Q. And in that testimony, the companies -- are you aware whether the companies proposed a broadening adjustment as you have proposed here?
- A. I don't believe those two SEET filings included this specific request. This request is being made as part of this case.
- Q. And the filing for calendar year 2014, do you know when that was made?
  - A. Yes. That was made September 15th of this year.
- Q. And that would have been Case No. 15-1450-EL-UNC, if you know?

A. I'm sorry. I don't remember the specific case number.

2.0

2.1

Q. Thank you. Now, the broadening of the SEET adjustment that you proposed, that would allow the company to make equity adjustments to exclude the impact of a reduction in equity from not only any write-off or good will, but also from the impact of reduced equity arising from a PUCO order; is that correct?

THE WITNESS: May I please have the question reread?

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. The companies' proposal here is to seek an adjustment to the calculation of equity for SEET purposes that would adjust for a reduction in equity that would result from a Commission order.
- Q. And, Mr. Fanelli, what type of PUCO orders would result in a reduction in equity?
- A. Well, I'm not able to provide you with an all-inclusive list. An example of one such Commission order would be one where there's some sort of disallowance of costs.
  - Q. Could the PUCO order that would result in

a reduction in equity be an order issued in a rate case, such as a distribution rate case?

2.0

2.1

- A. Potentially if there was such an order.
- Q. And could a PUCO order issued in an ESP case result in a reduction in equity?
- A. Potentially it could if there was such an order.
- Q. And could a PUCO order in a rider case proceeding result in a reduction in equity?
- A. It could potentially if there was such an order.
- Q. Are there any other types of orders that you can think of that could result in a disallowance of cost recovery which would result in a reduction in equity?
- A. The intention of this language was to be broad enough to recover any such Commission orders.

  Based on the example I mentioned to you that came to mind, I can't think of any other of those cases that would fall within that example, but I can't say that's a definitive inclusive list either.
- Q. Would a Commission order that defers cost for recovery also result in a reduction in equity?
- A. I think it would depend upon the terms of the order. So if there is a deferral that

neutralizes the earnings impact, then there would be no impact to earnings or equity resulting from that.

2.0

2.1

- Q. But you could perceive of an instance where there could be a disallowance of cost associated with a deferral case, correct?
- A. I'm sorry. I may have misunderstood your prior question. Are you referring to deferral from an accounting standpoint, or are you referring to a specific filing?
- Q. I was referring to a deferral from an accounting perspective where the company, for instance, files a rider and seeks to defer costs. If a Commission order is issued which changes the -- which does not grant the full deferral, would that be a disallowance that could result in a reduction in equity?
- A. Conceptionally, a deferral should be earnings neutral. That's the intention of the deferral. If there's a Commission order or a decision that results in a situation where the companies have expenses that are higher than their revenues, then that would flow through the income statement as a loss and would reduce common equity.
- Q. For instance, if the Commission in a deferral approved a lower carrying charge than the

company requested, would that be a disallowance of costs which would result in reduced equity?

THE WITNESS: May I please have that question reread?

EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. If under your hypothetical the principal balance of the deferral was still earnings neutral, where the revenues and expenses equal and just the carrying charge is adjusted, I don't necessarily see that as a circumstance that would potentially fall under this particular provision, though, I would have to review in more detail that circumstance should it arise.
- Q. Thank you, Mr. Fanelli.

Now, you're familiar with the SEET

calculation, correct, the return on equity

calculation that's used for the SEET calculation?

MR. KUTIK: May I have the question

21 reread?

3

4

5

6

7

8

9

10

11

12

13

14

15

16

- Q. Let me try to rephrase it.
- 23 Mr. Fanelli, you are familiar with the SEET calculation, correct?
- 25 A. I'm familiar with the companies' SEET

calculations.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

2.0

2.1

22

23

- Q. And you understand it is a formula that is used to determine the return on equity that is measured by the SEET test, correct?
- A. If you're referring to the calculation of the companies' ROEs that are subsequently compared to a comparable group, I wouldn't necessarily characterize that characterization as a formula. The starting point for that information is the publicly reported financial statements, and then the companies go through a series of approved adjustments to arrive at a number for SEET purposes.
- Q. In arriving at a return on equity that is calculated and compared to the comparable earnings of other companies, are you familiar with how that return on equity is calculated?

THE WITNESS: May I have that question reread?

19 EXAMINER CHILES: You may.

THE WITNESS: Thank you.

(Record read.)

- A. If you're referring to the companies' return on equity?
- 24 O. Yes.
- 25 A. Yes, I'm familiar with that calculation.

Q. And do you understand there's a numerator and denominator to that calculation?

2.0

2.1

- A. At a high level, yes, there's a net income number, and that's divided by an equity number to arrive at an ROE.
- Q. Yes. Thank you. Is it your understanding that using the numerator and denominator you just described, that the denominator is the average monthly common equity balance during the year for purposes of that SEET calculation?
- A. As specified in the SEET statute and the generic SEET case, the common equity used in the calculation is an average over a specific period of time incorporating the allowable adjustments.
- Q. And the numerator would be net income; is that correct?
- A. The numerator would be net income, including the effect of the allowable adjustments.
- Q. So it would be the utility's profits after deducting expenses and excluding any non-recurring, special, and extraordinary items?
- A. The net income used in the SEET calculation starts with what's reported in the public financials. There's then adjustments made consistent with the SEET statute, the generic SEET proceeding,

and any specific adjustments that were authorized under the companies' electric security plan.

2.0

2.1

- Q. Now, the result of the fraction, the net income divided by the common equity, that results in an adjusted return on common equity, correct, under the SEET formula?
- A. The net income calculated under SEET divided by the average equity calculated under SEET produces a return on equity.
- Q. And that return on equity becomes the reference point to measure whether the companies' earnings were significantly excessive.
- A. The companies' calculated ROEs are then compared to a comparable group in order to aid in the determination of whether significantly excessive earnings occurred.
- Q. Okay. Now, generally when you reduce the denominator in calculating a fraction, you increase the value of the fraction, correct?
- A. Mathematically speaking, holding the numerator constant, if you decrease the denominator, the result is going to increase.
- Q. And mathematically speaking, when you increase the denominator in calculating a fraction, you reduce the value of the fraction.

- A. Holding the numerator constant, an increase in the denominator would result in a lower result.
- Q. And when we use the SEET calculation, if the denominator is greater, and holding the numerator the same, then the adjusted return on common equity for SEET purposes becomes lower; is that correct?
- A. All else equal, if you have a numerator divided by the denominator and the denominator increases, the result of the fraction is going to decrease.
- EXAMINER CHILES: Let's go off the record for a minute.
- 14 (Discussion off the record.)
- 15 EXAMINER CHILES: Back on the record.
- 16 Thank you.

1

2

3

4

5

6

7

8

9

10

- MS. WILLIS: I'm not sure. Is there a question pending?
- MR. KUTIK: I think he answered it.
- MS. WILLIS: Could you read back the question and answer. Thank you.
- 22 (Record read back as requested.)
- Q. And when you proposed to broaden the adjustments to the SEET ROE calculation, that will increase the denominator; is that correct?

A. What the companies' proposal is here is intended to better balance the interest of the companies and the customers, so in a circumstance where as we were discussing earlier, if there's a Commission order that results in a disallowance, the companies would return those monies to customers thereby making the customers whole.

2.0

2.1

So going forward then from a SEET perspective, what this proposal is seeking to do is to not continue to reflect the impact, that write-off on the equity balance, because otherwise all else equal, it's going to put the utilities at a greater risk to trigger significantly excessive earnings, which could potentially result in further refunds to customers.

So by incorporating this broadening adjustment, we're trying to better balance that so the customers are made whole and the customers aren't harmed going forward from a SEET perspective.

MS. WILLIS: May I have my question reread and the answer reread. Thank you.

EXAMINER CHILES: You may.

(Record read.)

MS. WILLIS: Your Honor, I move to strike. I believe it was not responsive and

volunteered information, not responsive to my question.

MR. KUTIK: Your Honor, the problem with the question is, as the answer demonstrated, is that it couldn't fairly, given the characterization, be answered "yes" or "no." So the witness needed to put his answer in context to explain his answer.

EXAMINER CHILES: I'm going to deny the motion to strike.

- Q. Now, Mr. Fanelli, you're not proposing to broaden the adjustment to net income on the SEET ROE formula to exclude the effects on net income from a PUCO order, are you?
- A. The companies' proposal here is specific to equity because equity is calculated on a cumulative basis, whereas, net income is specific to just that year.
- MS. WILLIS: Thank you, Mr. Fanelli.
- 19 That's all the questions I have.
- Thank you, your Honors.
- 21 THE WITNESS: Thank you.
- 22 EXAMINER CHILES: Thank you, Ms. Willis.
- Ms. Cohn.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

- MR. COHN: No questions. Thank you.
- EXAMINER PRICE: Mr. Dougherty.

4010 1 MR. DOUGHERTY: No questions. 2 EXAMINER PRICE: Mr. Lindgren. 3 MR. LINDGREN: No questions, your Honor. 4 EXAMINER CHILES: Let's go off the record 5 for a moment. (Discussion off the record.) 6 7 EXAMINER CHILES: Mr. Kutik. 8 MR. KUTIK: We have no redirect, your 9 Honor. And if the Bench has no questions, at this 10 time, we move for the admission of Companies' 11 Exhibits 50 and 51. 12 EXAMINER CHILES: Are there any 13 objections to the admission of Companies' Exhibits 50 and 51? 14 15 Hearing none, they will be admitted. 16 (EXHIBITS ADMITTED INTO EVIDENCE.) 17 EXAMINER CHILES: Mr. Mendoza. 18 MR. MENDOZA: I'd like to move for the admission of Sierra Club 66. 19 2.0 EXAMINER CHILES: Are there any 2.1 objections to the admission of Sierra Club Exhibit 22 66? 23 MR. KUTIK: No, your Honor. 24 EXAMINER CHILES: Hearing none, it will 25 be admitted.

	4011
1	(EXHIBIT ADMITTED INTO EVIDENCE.)
2	EXAMINER PRICE: And Mrs. Willis.
3	MS. WILLIS: Your Honor, I'd like to move
4	for the admission of OCC Exhibits 16 and 17.
5	EXAMINER CHILES: Are there any
6	objections to the admission of OCC Exhibits 16 and
7	17?
8	MR. KUTIK: No, your Honor.
9	EXAMINER CHILES: Hearing none, they will
10	be admitted.
11	(EXHIBITS ADMITTED INTO EVIDENCE.)
12	EXAMINER CHILES: Thank you, Mr. Fanelli.
13	You are excused.
14	MR. MENDOZA: Your Honor, one matter we
15	can address off the record.
16	EXAMINER CHILES: Let's go ahead and go
17	off the record. We will return at 9:00 on Thursday.
18	(The hearing adjourned at 3:31 p.m.)
19	
20	
21	
22	
23	
24	
25	

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Tuesday, September 29, 2015, and carefully compared with my original stenographic notes. Carol A. Kirk, RPR, RMR. (CAK - 79410)

This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

10/14/2015 4:25:15 PM

in

Case No(s). 14-1297-EL-SSO

Summary: Transcript In the Matter of the application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company hearing held on 09/29/15 - Volume XX electronically filed by Mr. Ken Spencer on behalf of Armstrong & Okey, Inc. and Anderson, Rosemary Foster Mrs.