E-mail address

	NO
Original AGG	Version
09 ≈ 869 ≟EL⊳AGG	December 2014

21

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

Α. RENEWAL INFORMATION A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address Legal Name Scioto Energy, LLC Address 4041 North High Street, Suite 202, Columbus, OH 43214-3248 PUCO Certificate # and Date Certified 09-170E(3), November 1, 2013 Telephone # (614) 888-8805 Web site address (if any) www.sciotoenergy.com A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio Legal Name Scioto Energy, LLC Address 4041 North High Street, Suite 202, Columbus, OH 43214-3248 Telephone # (614) 888-8805 Web site address (if any) www.sciotoenergy.com **A-3** List all names under which the applicant does business in North America New River Group, LLC dba Scioto Energy A-4 Contact person for regulatory or emergency matters Name Gregory F. Bechert Title Managing Partner Business address 4041 North High Street, Suite 202, Columbus, OH 43214-3248 Telephone #_(614) 888-8805 Fax # (614) 453-8811

This is to certify that the images appearing are an accurace and complete reproduction of a c.se file document delivered in the regular course of husing rechnician _

gfbechert @sciotoenergy.com

1

A-5	Contact person for Commission Staff use in investigating customer complaints	
	Name Linda M. Ridenour	
	Title Operations Manager	
	Business address 4041 North High Street, Suite 202, Columbus, OH 43214-3248	
	Telephone # (614) 888-8805 Fax # (614) 453-8811	
	E-mail address Iridenour@sciotoenergy.com	
A-6	Applicant's address and toll-free number for customer service and complaints	
	Customer Service address 4041 North High Street, Suite 202, Columbus, OH 43214	
	Toll-free Telephone # Fax # (614) 453-8811	
	E-mail address contracts@sciotoenergy.com	
A-7	Applicant's federal employer identification number # 27-1320283	
A-8	Applicant's form of ownership (check one)	
	□ Sole Proprietorship □ Partnership □ Limited Liability Partnership (LLP) □ Limited Liability Company (LLC) □ Corporation □ Other	
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICAT	ED:
A-9	Exhibit A-9 "Principal Officers, Directors & Partners" provide the names, addresses and telephone numbers of the applicant's principal officers, directors, par or other similar officials.	
A-10	Exhibit A-10 "Corporate Structure," provide a description of the applicant's corp structure, including a graphical depiction of such structure, and a list of all affiliate subsidiary companies that supply retail or wholesale electricity or natural gracustomers and companies that aggregate customers in North America.	and
В.	APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE	
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICAT	ED:

B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which

the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or

wholesale electric services including aggregation services.

B-2 Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- **B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☑No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4** "Disclosure of Consumer **Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No

□Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "Disclosure of **Certification Denial, Curtailment, Suspension, or Revocation**" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	Exhibit C-9 "Merger Information," provide a statement describing any dissolution of
	merger of acquisition of the applicant within the five most recent years preceding the application.
	application.

Signature of Applicant & Title

Managing Partner

Sworn and subscribed before me this

Month

Signature of official administering oath

Print Name and Title

() (

My commission expires on

CASSADY

Notary Public, State of Ohio

My Commission Expires

November 23, 2019

<u>AFFIDAVIT</u>

State of OHIO : Columbus ss.
County of FRANKLIN: (Town)
Gregory F. Bechert , Affiant, being duly sworn/affirmed according to law, deposes and says that:
He/SKS is the Managing Partner (Office of Affiant) of Scioto Energy, LLC (Name of Applicant);
That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the lacts above set forth-are true and correct to the best of his/her knowledge, information, and belief and that he/she experts said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Managing Partner

Sworn and subscribed before me this 25th day of September, 2015

Month

Year

Chelsey Cascady, CSR

Signature of official administering oath

My commission expires on Nov 23, 2019

CHELSEY L. CASSADY Notary Public, State of Ohio

My Commission Expires November 23, 2019

Exhibit A-9 "Principal Officers, Directors & Partners

Gregory F. Bechert, Managing Partner 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 101

Fax: 614-453-8811

gfbechert@sciotoenergy.com

Susanne Buckley, Managing Partner 4041 North High Street, Suite 202 Columbus, OH 43214-3248 Phone: 614-888-8805, Ext. 104

Fax: 614-453-8811

sbuckley@sciotoenergy.com

Exhibit A-10 "Corporate Structure"

Scioto Energy is an Ohio Limited Liability Company with two managing partners and no affiliate or subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

Exhibit B-1 "Jurisdictions of Operations"

In addition to Ohio where Scioto Energy holds a certificate for both electric and gas as a Broker, New River Group dba Scioto Energy is licensed in the following states: Illinois, Pennsylvania and Massachusetts.

Exhibit B-2 "Experience & Plans"

Scioto Energy is an independent brokerage and consulting firm founded in 2009 to provide energy solutions for clients in the areas of energy procurement, rate analysis, risk management and load response. The managing partners are seasoned energy professions with over 30 years of experience in both energy trading and energy retail marketing. Scioto Energy is completely independent from any wholesale supplier; our only allegiance is to our customers. Our extensive knowledge of utility structures, tariffs, and wholesale modeling allows us to deliver crucial and unbiased information to our clients, which empowers them to make the best decisions regarding implementation of risk strategies that are in line with corporate goals.

Scioto Energy's unique procurement and analysis process ensures our clients the best optimization of structure and strategy for their own risk appetite. Based on each customer's requirements and criteria, we reach out to a diversified group of suppliers we have vetted and determine to be in a position to fulfill that customer's specific needs and then supply the essential data for the customer to make an informed decision. Scioto Energy does not take title to the electricity and is not a party to any agreements between customer and supplier and therefore does not provide any energy related billing statements to customers.

Greg Bechert has been involved in the energy retail industry since 1995 beginning with Enron Capital and Trade, where his initial focus was natural gas end-use customers throughout the Midwest region, specifically in Indiana, Michigan, and Ohio. Over seven years, his role and responsibilities expanded to include marketing electricity in Massachusetts, Illinois and Texas. In 2003, Mr. Bechert joined Constellation NewEnergy (CNE) where his knowledge and background assisted CNE in its marketing campaigns under Cinergy's and FirstEnergy's Market Development Plans. He went on to manage CNE's Midwest sales team, and was instrumental in leading the company's sales efforts behind the Ameren footprint in Southern Illinois, and eventually expanded his responsibilities to include the ComEd market throughout Chicagoland.

Susanne Buckley began her energy career in 1992 when she joined American Electric Power as an environmental engineer, which provided the foundation for her extensive knowledge of utility rate structures developed over the years. Ms. Buckley moved to the deregulated side when she joined American Electric Power Energy Services in 1998 where she gained experience in operations, trading, structuring deals and marketing. In 2005, Ms. Buckley joined Integrys Energy Services where she led the residential mass markets efforts for deregulated natural gas and electricity sales and also directed the commercial and industrial sales efforts for the Midwest region.

Exhibit B-3 "Disclosure of Liabilities and Investigations"

As of this filing, Scioto Energy is not aware of any existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services it is seeking to be certified to provide.

Exhibit C-1 "Annual Reports"

Scioto Energy is not a publicly traded entity and does not have an annual report.

Exhibit C-2 "SEC Filings"

Scioto Energy is an energy brokerage firm and does not take title to the electricity. In addition, Scioto Energy is not a public entity and therefore no SEC filings are required.

Exhibit C-3 "Financial Statements"

The response to this request requires that Scioto Energy disclose confidential, proprietary or trade secret information. Scioto Energy has filed this information Under Seal in accordance with its Motion for Protective Order and Memorandum in Support filed contemporaneously with this Renewal Application.

Exhibit C-4 "Financial Arrangements"

As an energy brokerage and consulting firm, Scioto Energy does not require any loans to operate and handles all of its financial arrangements through Huntington National Bank at 800 High Street, Worthington, OH 43085 where its accounts are in good standing.

Exhibit C-5 "Forecasted Financial Statements"

The response to this request requires that Scioto Energy disclose confidential, proprietary or trade secret information. Scioto Energy has filed this information Under Seal in accordance with its Motion for Protective Order and Memorandum in Support filed contemporaneously with this Renewal Application.

Exhibit C-6 "Credit Rating"

Scioto Energy does not have a D&B number and therefore does not have a published credit rating.

Exhibit C-7 "Credit Report"

Since Scioto Energy does not require any loans/credit to operate and does not have a D&B number, no credit reports are available.

Exhibit C-8 "Bankruptcy Information"

Scioto Energy has not had any reorganizations, protection from creditors or any other form of bankruptcy filings ever.

Exhibit C-9 "Merger Information"

Scioto Energy has had no dissolution or merger or acquisitions within the five most recent years preceding this application.