**Energy Management Solutions** 

December 19, 2014

Sent via Federal Express

PUBLIC UTILITIES COMMISSION OF OHIO Docketing Division 13th Floor 180 East Broad Street Columbus, OH 43215-3793

Re: RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Original AGG Case Number 09-0033-EL-AGG

PUCO Certificate # and Date Certified: 09-146E (3) 20-Feb-2013

To Whom It May Concern:

Please find enclosed our renewal application. As per instructions, included is one (1) notarized original of the application as well as three (3) copies for the Commission's review and consideration. It is also our understanding there is no filing fee associated with the application process.

Of course, should anyone at the Commission or its staff have any questions or comments concerning the enclosed application, please do not hesitate to contact me at (201) 391-4300 extension 108.

Very truly yours,

NATIONAL UTILITY SERVICE, INC.

Paul L. Dugandzic

Controller

Encl.

PIIOO

Audit • Analysis • Data Management • Sourcing • Risk Management • Research • Sustainability



**Energy Management Solutions** 

December 19, 2014

Sent via Federal Express

PUBLIC UTILITIES COMMISSION OF OHIO Docketing Division, 13th Floor 180 East Broad Street Columbus, OH 43215-3793

Re: <u>Confidentiality Motion – RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS</u> Original AGG Case Number 09-0033-EL-AGG PUCO Certificate # and Date Certified: 09-146E (3) 20-Feb-2013

To Whom It May Concern:

Please allow this letter to serve as a motion for confidentiality regarding one (1) attachment to the above reference filing submitted December 19, 2014. Specifically, with respect to Exhibit C-3 "Financial Statements" of our filing we consider such information confidential and request that the Public Commission of Ohio treat is as such.

Vezy trojy yodrs,/ MATZONAL/UVILITY SERVICE, INC.,

Richard D. Soultanian

Co-President



The Public Utilities Commission of Ohio

RENEWAL INFORMATION

Α.

Market Market	44.0044	Military or, a	100	Service of the service
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### RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

# Applicant's legal name, address, telephone number, PUCO certificate number, and A-1 web site address Legal Name National Utility Service, Inc. Address One Maynard Drive/PO Box 712 PUCO Certificate # and Date Certified 09-146E (2) 15-Feb-2011 Telephone # (201) 391-4300 Web site address (if any) www.nusconsulting.com List name, address, telephone number and web site address under which Applicant A-2 will do business in Ohio Legal Name National Utility Service, Inc. Address One Maynard Drive/PO Box 712 Telephone # (201) 391-4300 Web site address (if any) www.nusconsulting.com A-3 List all names under which the applicant does business in North America NUS Consulting Group\_\_\_\_ A-4 Contact person for regulatory or emergency matters Name Paul Hofmann Title Manager, Rates & Tariff Business address One Maynard Drive/PO Box 712/Park Ridge, NJ 07656-0712 Telephone # (201) 391-4300 Fax # (201) 391-8158 E-mail address (if any) phofmann@nusconsulting.com

A-5	Contact person for Commission Staf	f use in investigating customer complaints
	Name Paul L. Dugandzic	
	Title Controller	
	Business address One Maynard Drive/PO I	
	Telephone # (201) 391-4300	
	E-mail address (if any) pdugandzic@nusco	nsulting.com
A-6	Applicant's address and toll-free num	nber for customer service and complaints
	Customer Service address One Maynard D	rive/PO Box 712/Park Ridge, NJ_07656-
	Toll-free Telephone # (800) 654-4687	
	E-mail address (if any) inquiry@nusconsul	
<b>A-</b> 7	Applicant's federal employer identifi	cation number # 131088080
A-8	Applicant's form of ownership (chec	k one)
	☐ Sole Proprietorship	☐ Partnership
	Limited Liability Partnership (LLP)	☐Limited Liability Company (LLC)
	☐ Corporation	Other
	PROVIDE THE FOLLOWING AS SEPAR	ATE ATTACHMENTS AND LABEL AS INDICATED:
A-9	Exhibit A-9 "Principal Officers, D	irectors & Partners" provide the names, titles,
		e applicant's principal officers, directors, partners,
. 10	B. 1.1.4 A 10 U.C.	
A-10		provide a description of the applicant's corporate
		on of such structure, and a list of all affiliate and
	customers and companies that aggregat	stail or wholesale electricity or natural gas to
	customers and companies that aggregat	e customers in Notur America.
В.	APPLICANT MANAGERIAL	CAPABILITY AND EXPERIENCE
.,,	III I III III III III III III III III	OH PARISIT I FAIL EM EMERICE
	PROVIDE THE FOLLOWING AS SEPAR	ATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 <u>Exhibit B-3 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

  ☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

# C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9 (Exhibit C9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

Richard D. Soultanian, Co-President Signature of Applicant & Title

Sworn and subscribed before me this 17th day of DEC., 2014

Month Year

Signature of official administering oath

MARY E. CATALDO ADMIN. ASST.
Print Name and Title

MARY E CATALDO
Notary Public of New Jersey
Bergen County ID # 2359833
Commission Expires May 10, 2017

My commission expires on MAY 10, 2017

# **AFFIDAVIT**

State of New Jersey

Park Ridge ss

County of Bergen

Richard D. Soultanian, Affiant, being duly sworn/affirmed according to law, deposes and says that:

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
  of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
  pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
  Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any
change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that
he/she expects said Applicant to be able to prove the same at any hearing hereof.  Richard D. Soultanian, Co-President Signature of Affiant & Title
Sworn and subscribed before me this day of
May E Catalolo Signature of official administering oath  MARY E. CATALDO ADMIN. ASSI Print Name and Title
MARY E CATALDO  Notary Public of New Jersey Bergen County ID # 2359833  Commission Expires May 10, 2017

### Exhibit A-9 "Principal Officers, Directors & Partners"

The following is a listing of the officers, directors & partners of National Utility Service, Inc. d/b/a NUS Consulting Group:

Richard D. Soultanian Co-President One Maynard Drive/PO Box 712 Park Ridge, NJ 07656-0712 (201) 391-4300

Gary J. Soultanian Co-President One Maynard Drive/PO Box 712 Park Ridge, NJ 07656-0712 (201) 391-4300

Arnold Frankel
Director
One Maynard Drive/PO Box 712
Park Ridge, NJ 07656-0712
(201) 391-4300

Robert A. Heinrich Vice President One Maynard Drive/PO Box 712 Park Ridge, NJ 07656-0712 (201) 391-4300

### Exhibit A-10 "Corporate Structure"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is a privately-held corporation with no subsidiaries or affiliates in North America that supply retail or wholesale electricity or natural gas to customers and does not have any concerns that aggregate customers.

NUS has one (1) subsidiary operating exclusively in Canada providing retail electricity and natural gas broker services.

# RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS Original AGG Case Number 09-0033-EL-AGG

National Utility Service, Inc. PUCO Certificate # and Date Certified: 09-146E (3) 20-Feb-2013

### Exhibit B-1 "Jurisdictions of Operations"

In addition to Ohio, National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is currently licensed as an electricity and/or natural gas broker, retail agent or aggregator in the following states or district:

Delaware – Electricity National Utility Service, Inc. PSC Docket No. 08-380 Order No. 7497

District of Columbia - Electricity National Utility Service, Inc. Order No. 15145

Illinois – Electricity
National Utility Service, Inc.
Dated Filed: October 28, 2009
License #09-0471

Maine – Electricity National Utility Service, Inc. Docket Number 2006-748

Maryland – Electricity and Natural Gas National Utility Service, Inc. Date Filed: July 18, 2008 Electricity #: IR-1401 Natural Gas #: IR-1400

Massachusetts – Electricity and Natural Gas National Utility Service, Inc. License Number EB-093 (Electricity) License Number RA-029 (Natural Gas)

New Hampshire – Electricity and Natural Gas National Utility Service, Inc. License Number DM 11-058 (Electricity) License Number DM 11-059 (Natural Gas)

New Jersey – Electricity National Utility Service, Inc. Registration Number EA- 0128

# Exhibit B-1 "Jurisdictions of Operations" (continued)

Pennsylvania – Electricity National Utility Service, Inc. Date Filed: December 9, 2008 License #A-2009-2084312

Rhode Island – Electricity National Utility Service, Inc. Docket Number D-96-6 (Y4)

Texas – Electricity National Utility Service, Inc. Certificate Number 80229

### Exhibit B-2 "Experience & Plans"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") will offer its commercial and/or industrial customers, who maintain locations in the State of Ohio, assistance in the negotiation and re-negotiation of third-party electricity supply agreements. With the customer's prior approval and upon NUS' auditing and analyzing of the customer's electricity load requirements, NUS will tender the customer's load requirements to various licensed electricity marketers/competitive suppliers offering service in Ohio. Each marketer/competitive supplier will be expected to offer electricity pricing meeting each customer's specific requirements and the customer may, in their sole discretion, select or decline any electricity marketer/competitive supplier or contract presented by NUS. NUS is expected to be compensated for its services through a "price adder" included on the electricity marketer/competitive supplier's billing to the customer. Each NUS customer will be advised of the "price adder" prior to their execution of any electricity marketer/competitive supplier's contract.

NUS will only be offering its service to commercial and/or industrial customers. NUS will **not** be offering its service to residential or small commercial customers. Further, NUS will **not** be collecting any fees and/or deposits from any of its customers for any broker service.

Although NUS has been providing its utility auditing services since 1933, NUS commenced its electricity and natural gas broker services for its customers in 2006. Currently, NUS provides the above broker service to its customers throughout the United States. NUS will **not** be collecting any deposits, prepayments or issue any billing statements to its customers for its broker services.

NUS has been providing broker services for its clients with electricity services located in the state of Ohio since be licensed to do so in 2009 without any complaints.

As a service organization each NUS customer is provided with the name, address and telephone number of an NUS service representative wherein the customer can register any question, comment, complaint or concern. Additionally, where applicable to its business operations, NUS will fully comply with the Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

# Exhibit B-3 "Disclosure of Liabilities and Investigations"

National Utility Service, Inc. d/b/a NUS Consulting Group does <u>not</u> currently have <u>nor</u> has it ever had any rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or its ability to provide the services its is seeking to be certified to provide.

# Exhibit C-1 "Annual Reports"

N/A. National Utility Service, Inc. d/b/a NUS Consulting Group is a privately-held company <u>not</u> a publicly-held company and therefore does <u>not</u> issue Annual Reports. As such we do <u>not</u> believe that this section is applicable to us.

# Exhibit C-2 "SEC Filings"

N/A. National Utility Service, Inc. d/b/a NUS Consulting Group is a privately-held company **not** a publicly-held company and therefore is **not** required to submit 10-K/8-K filings with the Security Exchange Commission (SEC). As such we do **not** believe that this section of the application is applicable to us.

# Exhibit C-3 "Financial Statements"

See attached CONFIDENTIAL Financial Statements.

# Under Review For Confidential Treatment Exhibits 3 & 5

### Exhibit C-4 "Financial Arrangements"

N/A. National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is an energy consulting company which provides assistance to its customers in seeking third-party electricity and natural gas contracts. NUS does <u>not</u> require any deposits, prepayments from, or submits/collects billings to, its customers for their electricity or natural gas usage. Accordingly, NUS has <u>no</u> current financial arrangements (e.g. guarantees, bank commitments, contractual arrangements, credit agreements, etc.) to conduct competitive retail natural gas service (CRES) as part of its business activities.

### RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Original AGG Case Number 09-0033-EL-AGG

National Utility Service, Inc. PUCO Certificate # and Date Certified: 09-146E (3) 20-Feb-2013

# Exhibit C-5 "Forecasted Financial Statements"

	FY 2015	FY 2016
Total Revenue:	\$250,000	\$270,000
Total Operating Expenses:	125,000	135,000
Operating Margin:	125,000	135,000
Net Income/Loss	125,000	135,000

# Exhibit C-6 "Crediting Rating"

Please refer to Exhibit C-7

### **Business Information Report**

User Id: pdugandzic@nusconsulting.com

Report Printed: Friday December 05, 2014 10:29 AM

#### **Business Summary**

Company Name:

NATIONAL UTILITY SERVICE, INC.

Trade Style / DBA:

NUS CONSULTING GROUP One Maynard Dr 2nd Fl

Physical Address: Physical City:

Park Ridge

Physical State:

NJ 07656

Physical Zip:

www.nusconsulting.com

Website:

201 391-4300

Fax:

2013918185

Chief executive:

GARY J. SOULTANIAN, PRES-CEO

Management Control:

1990 1933

Year started: Employs:

74 (13 here)

History: Financing: CLEAR SECURED

Financing: SIC:

8748

Line of business:

**Business consulting services** 

#### History

The following information was reported 08/18/14:

CARY J. SOULTANIAN, PRES-CEO

RICHARD D SOULTANIAN, PRES

Officer(s):

ROBERT HEINRICH, V PRES PAUL DUGANDZIC, CFO

MICHAEL HYMAN, VICE PRES OF NORTH AMERICAN SALES

D-U-N-S Number: 068231554

Additional services to monitor and build your D&B file are available through Dun & Bradstreet Credibility Corporation, a separate, third party provider of solutions that are intended to help monitor and build your company's D&B Credit Report. To speak with one of their Credit Advisors today, call 888-814-1435.

The New Jersey Secretary of State's business registrations file showed that National Utility Service, Inc. was registered as a Corporation on December 31, 1987. Business started 1933 by Theodore E Maynard and another individual. Present control succeeded 1990, 100% of capital stock is owned by Soultanian Family.

Business address has changed from 1 Maynard Dr Ste 7, Park Ridge, NJ, 07656 to One Maynard Dr 2nd FI, Park Ridge, NJ, 07656.

#### RECENT EVENT:

On January 2, 2014, sources stated that National Utility Service Inc., Park Ridgé, NJ, has acquired Enfaedt& Partners B.V., Almere, Netherlands, on December 19, 2013. Terms of transaction were not disclosed. Further details are unavailable.

#### ANTECEDENTS:

GARY J. SOULTANIAN born 1964. 1998-present active here.

RICHARD O SOULTANIAN. Antecedents are unknown.

ROBERT HEINRICH born 1960. 1984-present active here.

PAUL DUGANDZIC born 1956. 2008-present active here.

MICHAEL HYMAN, Antecedents are unknown,

#### Corporate Family

Subsidiaries (US):

Sartak Holdings Inc	Park Ridge,NJ	DUNS # 79-607-9267
Subsidiaries (International):		
N U S CONSULTING GROUP LTD	Redhill,UK (ENGLAND, SCOTLAND, WALES, N.IRELAND)	DUNS # 21-719-5296
National Utility Service (Canada) Limited	NORTH YORK, CANADA	DUNS # 20-784-0604
NATIONAL UTILITY SERVICE FRANCE (NUS)	PARIS, FRANCE	DUNS # 27-752-8519
NATIONAL UTILITY SERVICE IBERICA SA	MADRID, SPAIN	DUNS # 51-307-0763
NATIONAL UTILITY SERVICES LTD	Redhill,UK (ENGLAND, SCOTLAND, WALES, N.IRELAND)	DUNS # 76-918-9499
Nus Consulting Group AB	Nacka,SWEDEN	DUNS # 35-549-6027

DUNS # 40-451-3355 Almere, NETHERLANDS NUS Consulting Group B.V. NORTH SYDNEY, AUSTRALIA DUNS # 75-091-5266 NUS CONSULTING GROUP PTY LIMITED DUNS # 31-603-2762 NUS Deutschland GmbH Energie- und Telekommunikationsberatung Düsseldorf, GERMANY DUNS # 66-226-3144 NUS FAR EAST LIMITED CENTRAL DISTRICT, HONG KONG DUNS # 42-859-6712 MILANO.ITALY NUS ITALIA SRL DUNS # 23-501-6917 REDHILL, UK (ENGLÄND; SCOTLAND, WALES, TELEGY PLUS LTD

Branches (US):

National Utility Service, Inc.

Charlotte,NC

N.IRELAND)

DUNS # 96-991-6381

#### **Business Registration**

CORPORATE AND BUSINESS REGISTRATIONS PROVIDED BY MANAGEMENT OR OTHER SOURCE

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

Registered Name:

NATIONAL UTILITY, SERVICE, INC.

Business type:

CORPORATION

Corporation type:

PROFIT

Date incorporated:

1987-12-31

State of incorporation:

**NEW JERSEY** 

Filing date:

1987-12-31

Registration ID:

Status:

Where filed:

DEPT OF STATE, TRENTON, NI

#### Operations

2014-08-18

Description:

Provides business consulting services, specializing in energy conservation (100%).

Has 6000 account(s). Terms are on contractual basis. Sells to commercial concerns. Territory: International.

Nonseasonal.

Employees:

74 which includes officer(s) and 10 part-time. 13 employed here.

Facilities:

Rents 11,000 sq. ft. on 1st floor of a three story brick building.

Branches:

This business has multiple branches; detailed branch information is available in the D & B linkage or family tree products.

Subsidiaries:

This business has 12 subsidiaries listed below.

NUS , Toronto, Canada. Chartered 1964,

(2) NUS Consulting Group Ltd (UK), Surrey, England. Chartered 1965.

(3) NUS Deutchland Energiekostenb, d/b/a NUS Consulting Group Dusseldorf, Germany, Chartered 1966.
(4) NUS International PTY Ltd, d/b/a NUS Consulting Group, North Sydney, Australia: Chartered 1966.

(5) National Utility Service SA,d/b/a NUS Consulting Group, Brussels, Belgium, Chartered 1968.

(6) National Utility Service (France) SA, d/b/a NUS Consulting Group, Paris, France, Chartered 1971.

(7) NUS Italia SRL, d/b/a NUS Consulting Group, Milan, Italy. Chartered 1973.

(8) NUS Scandinavia AB, d/b/a NUS Consulting Group, Stockholm, Sweden. Chartered 1985.

(9) NUS South Africa PTY Limited, d/b/a NUS Consulting, Group, Johannesburg, South Africa. Chartered 1989.

(10) NUS Spain, d/b/a NUS Consulting Group, Barcelona, Spain. Chartered 1994.

(11) NUS Far East Ltd, Hong Kong. Chartered 1994.

(12) Sartak Holdings Inc, Park Ridge, NJ. Chartered 1991. Real estate holding company. DUNS number 79-607-9267.

#### SIC & NAICS

SIC:

NAICS:

87489904

Energy conservation consultant

541690

Other Scientific and Technical Consulting Services

#### **PAYMENT SUMMARY**

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Day <31(%) 31-60(%) 61-90(%) 9		Days Slow (6) 90>(%)	
Top Industries:								
Telephone communictns	7	5,400	2,500	100	-	-	-	_
Natni commercial bank	2	20,000	10,000	100		-	-	-
Mfg computers	1	20,000	20,000	50	-	-	50	-
Help supply service	1	7,500	7,500	100	-		-	-
Whol general grocery	1	750	750	100	-	-	-	
	<del></del>							

Mfg watch/clock/parts	1	500	500	100	-	-	-	-
Whol electrical equip	1	50	-50	100	-	-	-	-
Misc equipment rental	1	500	0	100	-	-	-	-
Other payment categories:						,		
Cash experiences	5	1,000	750	2				
Payment record unknown	0	0	,. O					
Unfavorable comments	0	0	<u>``</u>	§.				
Placed for collections:			E Mark	· · ·				
With D&B	0	0	45. S. S					
Other	0	N/A	, 'S *C"					
Total in D&B's file	20	55,700	20,000	1				

The highest Now Owes on file is \$7,500

The highest Past Due on file is \$500

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

### **PAYMENT DETAILS**

Detailed Payment History

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
11/14	Ppt		500	0		1 mo
10/14	Ppt	10,000	7,500	0		
	Ppt	10,000	5,000	0		
	Ppt	7,500	5,000	0	Regular terms	1 mo
	Ppt-Slow 90	20,000	500	500		2-3 mos
09/14	Ppt	1,000	750	0		1 mo
	Ppt	1,000	1,000	0		1 mo
	(008)				Sales COD	1 mo
08/14	Ppt	2,500	0	0		6-12 mos
	Ppt	500	0	0		6-12 mos
	Ppt	100	0	0		6-12 mos
	Ppt	50	0	. 0		6-12 mos
07/14	(013) Cash own option	100	,	·	Cash account	1 mo
05/14	(014)	750	,	, A.c.	Cash account	1 mo
	(015)	50		Jacob Santa	Cash account	6-12 mos
04/14	(016)	100			Cash account	t mo
10/13	Ppt	500	<b></b> 0	0		6-12 mos
07/13	Ppt	250	<u>`</u> ``},	0		6-12 mos
04/13	Ppt	750	* *** *** O	0		6-12 mos
	Ppt	50	👌 ্ড 😘 50	0	N30	1 mo

Payments Detail Key: 30 or more days beyond terms

### **FINANCE**

2014-08-18

As of August 18, 2014, attempts to contact the management of this business have been unsuccessful. Inside and outside sources confirmed operation and location.

### **PUBLIC FILINGS**

No Public Filings available for this Company.

### **Government Activity**

Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Eabor surplus area:YES (2014)Small Business:YES (2014)8(A) firm:N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

### Exhibit C-8 "Bankruptcy Information"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") or its parent or affiliate organization have <u>not</u> filed any reorganizations, protection from creditors or any other form of bankruptcy filings in the most recent two (2) years. Additionally, <u>no</u> officer of NUS has filed any reorganizations, protection from creditors or any other form of bankruptcy filings in the in the most recent two (2) years.

### Exhibit C-9 "Merger Information"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") has <u>not</u> undertaken any dissolution or merger or acquisition in the most recent five (5) years of this renewal application except for the following:

• National Utility Service Inc., Park Ridge, NJ, acquired Viking Energy Management LLC, Charlotte, NC, on August 31, 2011. With the acquisition, Viking Energy Management LLC is no longer a viable entity and all operations have been integrated into National Utility Service Inc.