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2014 OCT 31 AM H: 59

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, OH 43215-3793 PUCO

00-1936-EL-CRS

October 30, 2014

RE: Direct Energy Services, LLC Ohio Power License Renewal (Cert. No. 00-019E)

To Docketing Division:

Enclosed please find the Ohio power license renewal for Direct Energy Services, LLC. Please note the motion for protective order is being filed in person on October 31, 2014 by Joseph Clark.

If there are any questions or comments regarding this license renewal submission, please contact me.

Respectfully submitted

Ryan Harwell

Compliance Operations

(713) 877-5701

Ryan.harwell@directenergy.com

Enclosure

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The Public Utilities Commission of Ohio

Original CRS Case Number	Version
00 - 1936-EL-CRS	August 2004

## RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit All Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A-1	Applicant intends to be renewed as: (check all that apply)
	☑Retail Generation Provider ☑ Power Broker ☑ Aggregator
A-2	Applicant's legal name, address, telephone number, PUCO certificate number, and web site address
	Legal Name Direct Energy Services, LLC
	Address 12 Greenway Plaza, Suite 250, Houston, TX 77046 PUCO Certificate # and Date Certified 00-019E(7); 12/2/2012
	Telephone #713-877-3500 Web site address (if any) www.directenergy.com
A-3	List name, address, telephone number and we b site address under which Applicant does business in Ohio
	Local Nama Direct Engues Comicae LLC

Legal Name Direct Energy Services, LLC

Address Fifth Third Building, 21 E State Street, Columbus OH 43215

Telephone #614-220-4369 Web site address (if any) www.directenergy.com

2014 OCT 31 AM II: 59

Direct Energy Services, LLC	icant does business in North America
Contact person for regulatory or en	nergency matters
Name Teresa Ringenbach	
Title Sr. Manager, Gov't. & Regulatory A	ffairs
Business address Fifth Third Building, 21	E State Street, Columbus OH 43215
Telephone # 614-220-4369 ext. 230	Fax # <u>614-220-4674</u>
Telephone # 614-220-4369 ext. 230 E-mail address (if any) teresa.ringenbach	@directenergy.c
Contact person for Commission Sta	ff use in investigating customer complaints
Name Paige Harris	
Title Office of the President Manager, Cus	
Business address 6502 S. Yale Avenue, Su	
Telephone # 918-493-9564	Fax #
E-mail address (if any) paige.harris@dire	ectenergy.com
Applicant's address and toll-free nu	mber for customer service and complaints
Customer Service address 12 Greenway P	
Toll-free Telephone # 888-734-0741	Fax #
E-mail address (if any) csdirectenergy@di	irectenergy.com
Applicant's federal employer identi	fication number # <u>20-1340064</u>
Applicant's form of ownership (che	ck one)
☐Sole Proprietorship	☐Partnership
☐Limited Liability Partnership (LLP)	☐Limited Liability Company (LLC)
Corporation	Other
	RATE ATTACHMENTS AND LABEL AS INDICATED:
PROVIDE THE FOLLOWING AS SEPAI	
Exhibit A10 "Principal Officers,	Directors & Partners" provide the names, titles, the applicant's principal officers, directors, partners,

#### B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
  ☑ No ☐ Yes
  If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.
- B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

#### C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 Exhibit C-5 "Forecasted Financial Statements," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

#### D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.

Exhibit D-4 "FERC Power Marketer License Number," provide a statement D-4 disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

Co Secretary

Sworn and subscribed before me this 30th day of Outober 2014

Signature of official administering oath

JoAnn L. Mclaughlin, Notary Rudle

My commission expires on \_\_





## <u>AFFIDAVIT</u>

State of TEXAS:	Houston ss
N	(Town)
County of HARRIS:	

BRAY DOHRWARDT, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Co- SECRETARY (Office of Affiant) of DIRECT ENERGY SERVICE, U. (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
  application for certification renewal are true and complete and that it will amend its application while
  the application is pending if any substantial changes occur regarding the information provided in the
  application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that pleshe expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Swarn and subscribed before me this

Diagof (

Co-Secretary

Vaa

Month

Signature of official administering oath

To Plan C. McLaughlin, Notary Public Print Name and Title

My commission expires on \_

Joann L. McLaughlin Commission Expires 04-23-2017

## Exhibit A-10 Officers and Directors

# ORIGINAL

The following is a current list of the Officers and Directors of Direct Energy Services, LLC:

#### **Board Positions**

John Schultz

Director & Co-President, DES, LLC

One Hess Plaza Woodbridge, NJ 07095

(732) 750-6197

Manu Asthana

Director & Co-President, DES, LLC

12 Greenway Plaza

Suite 250

Houston, TX 77046 (713) 877-3642

#### Officers

Bray Dohrwardt

Co-Secretary, DES, LLC

12 Greenway Plaza

Suite 250

Houston, TX 77046 (713) 877-3851

Michele Pilibosian

Co-Secretary, DES, LLC

12 Greenway Plaza

Suite 250

Houston, TX 77046 (713) 877-3856

Randy Kruger

Co-Treasurer, DES, LLC

One Hess Plaza

Woodbridge, NJ 07095

(732) 750-6792

John Williamson

Co-Treasurer, DES, LLC

12 Greenway Plaza

Suite 250

Houston, TX 77046

(713) 877-7277

Craig Galligan

Assistant Secretary, DES, LLC

1001 Liberty Avenue

**Suite 1200** 

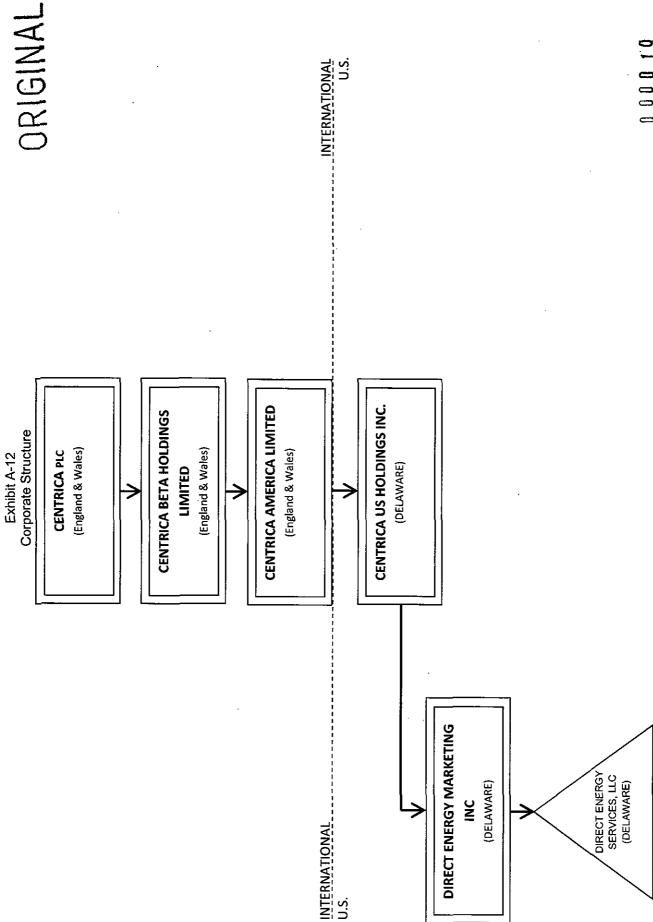
Pittsburgh, PA 15222

(412) 667-5151

## Exhibit A-11 Corporate Structure

# ORIGINAL

Direct Energy Services, LLC is an indirect wholly owned subsidiary of Centrica plc. Direct Energy Business, LLC, Direct Energy Business Marketing, LLC, Direct Energy Small Business, LLC, Gateway Energy Services Corporation, Energetix DE, LLC, NYSEG Solutions, LLC, Direct Energy Source, LLC, Bounce Energy, Inc., Bounce Energy NY, LLC, Bounce Energy PA, LLC, Direct Energy, LP, CPL Retail Energy, LP, WTU Retail Energy, LP, First Choice Power Special Purpose, LP are the companies affiliated and/or subsidiaries with Direct Energy Services, LLC that supply retail or wholesale services for electricity and/or natural gas to customers in North America. See also Exhibit A-12 – U.S. Operations.



## Exhibit B-1 Jurisdictions of Operation – Direct Energy Services, LLC



Other states in which Direct Energy Services, LLC is now or has been engaged in the retail sale of electricity or natural gas and the names under which the Applicant is engaged in such business(s):

Name: Direct Energy Services, LLC ("Direct Energy")

Business Address: 12 Greenway Plaza, Suite 600, Houston, TX 77046

#### States where Direct Energy is licensed and now engaged in the retail sale of electricity or gas:

License #/State of Issuance: Docket # 06-03-06/Connecticut; Power License #/State of Issuance: Registration # 01-04/Connecticut; Natural Gas License #/State of Issuance: Order No. 13816/District of Columbia: Power License #/State of Issuance: Certificate No. 6790/Delaware; Power License #/State of Issuance: Docket # 05-0722/Illinois; Power License #/State of Issuance: Docket # 05-0086/Illinois: Natural Gas License #/State of Issuance: License CS-047/Massachusetts; Power License #/State of Issuance: License GS-028/Massachusetts; Natural Gas License #/State of Issuance: License IR-719/Maryland; Power License IR-791/Maryland; Natural Gas

License #/State of Issuance License IR-791/Maryland; Natural Gas
License #/State of Issuance: Docket # 2005-479/Maine; Power
License #/State of Issuance: Case No. U-14537/Michigan; Natural Gas

License #/State of Issuance:
Case No. U-14537/Michigan; Natural Gas
License #/State of Issuance:
Docket # EE05090787L/New Jersey; Power
License #/State of Issuance:
License GLS-0077/New Jersey; Natural Gas

License #/State of Issuance: Letter Order of 11/2/2004/New York; Power & Natural Gas

License #/State of Issuance:
License 02-024(3)/Ohio; Natural Gas
License #/State of Issuance:
Docket # 00-019E(6)/Ohio; Power
License #/State of Issuance:
License A-110164/Pennsylvania; Power
License #/State of Issuance:
License A-125135/Pennsylvania; Natural Gas
License #/State of Issuance:
Docket # D-96-6(U2)/Rhode Island; Power
License #/State of Issuance:
Docket # 2379(T1)/Rhode Island; Natural Gas

#### States where Direct Energy is licensed but NOT engaged in the retail sale of electricity or gas:

License #/State of Issuance: Case No. U-14724/Michigan; Power License #/State of Issuance: License 1341/California; Power

#### Exhibit B-1 Jurisdictions of Operation – Direct Energy Business, LLC

	Name and Address	Issued by	License Number	Date
1.	Direct Energy Business, LLC	Arizona	R-1837770-1	April 9, 2013
	1001 Liberty Avenue			
	Pittsburgh, PA 15222			
2.	Direct Energy Business, LLC	California	ESP #1351	May 1, 2000
-	1001 Liberty Avenue			
	Pittsburgh, PA 15222			
3.	Direct Energy Business, LLC	Connecticut	Docket No.	September 27,
	1001 Liberty Avenue		00-05-14	2000
	Pittsburgh, PA 15222			
4.	Direct Energy Business, LLC	Delaware	Docket No.	August 18, 1999
"	1001 Liberty Avenue	e	99-400	
	Pittsburgh, PA 15222		,	
5.	Direct Energy Business, LLC	District of Columbia	EA-04-4-4	May 11, 2004
	1001 Liberty Avenue	,		
	Pittsburgh, PA 15222	•		
6.	Direct Energy Business, LLC	Illinois	Docket No.	February 8, 2005
	1001 Liberty Avenue		04-0811	
	Pittsburgh, PA 1522		_	
7.	Direct Energy Business, LLC	Maine	Docket 2011-201	July 5, 2011
	1001 Liberty Avenue		•	
	Pittsburgh, PA 1522		• 	
8.	Direct Energy Business, LLC	Maryland	IR-437	March 27, 2002
	1001 Liberty Avenue			
	Pittsburgh, PA 15222			
9.	Direct Energy Business, LLC	Massachusetts <sup>-</sup>	CS-021	December 2,
	1001 Liberty Avenue		•	1999
	Pittsburgh, PA 15222			
10.	Direct Energy Business, LLC	Michigan	U-13609	November 7,
	1001 Liberty Avenue	•		2002
	Pittsburgh, PA 15222			
11.	Direct Energy Business, LLC	New Jersey	ESL-0027	August 18, 1999
	1001 Liberty Avenue			
	Pittsburgh, PA 15222			15 10 1000
12.	Direct Energy Business, LLC	New York	Letter Dated	May 18, 1998
	1001 Liberty Avenue		5/18/98	
	Pittsburgh, PA 15222	·		0 . 1 . 27 . 2000
13.	Direct Energy Business, LLC	Ohio	Certificate	October 27, 2000
	1001 Liberty Avenue		00-005(5)	
<u></u>	Pittsburgh, PA 15222		4 110005	1 1000
14.	Direct Energy Business, LLC	Pennsylvania	A-110025	January 1, 1999
	1001 Liberty Avenue			
<u> </u>	Pittsburgh, PA 15222	D1 d . T.1 1	D 06 6(7)	
15.	Direct Energy Business, LLC	Rhode Island	D-96-6(Z)	
	1001 Liberty Avenue			
	Pittsburgh, PA 15222		0.40	E.L. CO
16.	Direct Energy Business, LLC	Texas	Certificate	February 20,
	1001 Liberty Avenue		10011	2001
	Pittsburgh, PA 15222			L

<sup>&</sup>lt;sup>1</sup> State references are to Public Utility Commission or equivalent state agency.

### Affiliate(s) other than a regulated electricity of natural gas utility engaged in th of electricity, or electricity supply services, or natural gas:

Name:

Direct Energy, LP

**Business Address:** 

12 Greenway Plaza, Suite 600,, Houston, TX 77046

License #/State of Issuance:

Rep# 10040/Texas

Name:

CPL Retail Energy, LP

**Business Address:** 

12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance:

Rep# 10023/Texas

Name:

WTU Retail Energy, LP

**Business Address:** 

12 Greenway Plaza, Suite 600,, Houston, TX 77046

License #/State of Issuance: Rep# 10022/Texas

Name:

First Choice Power Special Purpose, LP

**Business Address:** 

License #/State of Issuance:

12 Greenway Plaza, Suite 600,, Houston, TX 77046

Rep# 10008/Texas

Name:

Gateway Energy Services Corporation

**Business Address:** 

12 Greenway Plaza, Suite 600,, Houston, TX 77046

License #/State of Issuance: License # A-2009-2137275(Electric)/Pennsylvania; License # IR-334

(Gas)/Maryland & License # IR-340 (Electric); License #

GE11070457L (Gas)/New Jersey & License # EE11070456L(Electric);

New York

Name:

Bounce Energy, Inc.

**Business Address:** 

12 Greenway Plaza, Suite 600, Houston, TX 77046

License # 10162(Electric)/Texas

Name:

Bounce Energy PA, LLC

**Business Address:** License #/State of Issuance:

License #/State of Issuance:

12 Greenway Plaza, Suite 600,, Houston, TX 77046 License # A-2011-2246617(Electric)/Pennsylvania

Name:

Bounce Energy NY, LLC

**Business Address:** 

12 Greenway Plaza, Suite 600, Houston, TX 77046

License #/State of Issuance:

New York

Name:

NYSEG Solutions, LLC

**Business Address:** 

12 Greenway Plaza, Suite 600, Houston, TX 77046

New York

Name:

Energetix DE, LLC

**Business Address:** 

12 Greenway Plaza, Suite 600,, Houston, TX 77046

License #/State of Issuance:

License #/State of Issuance:

License #/State of Issuance:

License # A-2009-2139967(Electric)/Pennsylvania; License # A-2009-

2139809 (Gas)/Pennsylvania; New York

Name:

**Business Address:** 

Direct Energy Business Marketing, LLC fka HEM, LLC 12 Greenway Plaza, Suite 600,, Houston, TX 77046

License # A-2013-2368464(Electric)/Pennsylvania; License # A-2013-

2364766 (Conservation Service Provider)/Pennsylvania; License # A-2013-2365792(Gas); Docket # 13-03(Electric); Certificate No.

8425/Delaware; Docket EA-2013-12(Electric)/D.C.; Docket GA-2013-03-1(Gas)/D.C.; License # CS-108(Electric)/Massachusetts; License # GS-051(Gas)/Massachusetts; Docket 2013-00404(Electric)/Maine;

License # IR-3123(Electric)/Maryland; License # IR-3108(Gas)/Maryland; License; DM 13-260(Electric)/New Hampshire; DM 13-121(Gas)/New Hampshire; License # ESL0142(Electric)/New Jersey; License # GSL0128(Gas)/New Hampshire; Docket # 13-1278-EL-CRS(Electric)/Ohio; Docket # 13-0835-GA-CRS(Gas)/Ohio; License # G-7(Gas)/Virginia; New York; Other states in partial regulated markets include Arkansas, Indiana, Kentucky, Michigan, North Carolina, South Carolina, Tennessee, and West Virginia

Name: Business Address: License #/State of Issuance: Direct Energy Small Business, LLC fka HSBS, LLC 12 Greenway Plaza, Suite 600,, Houston, TX 77046 License # A-2012-2292611(Electric)/Pennsylvania; License # A-2012-2301127 (Gas)/Pennsylvania; Maryland & License # IR-2796 (Electric); License # ESL0116(Electric)/New Jersey; License # GSL0113(Gas)/New Jersey; New York

#### Exhibit B-2 Experience & Plans



Direct Energy Services, LLC is part of the Direct Energy family and its parent company is Centrica, plc. Direct Energy is one of North America's largest energy and energy-related services providers with over 6 million residential and commercial customer relationships. Direct Energy provides customers with choice and support in managing their energy costs through a portfolio of innovative products and services. A subsidiary of Centrica plc (LSE:CNA), one of the world's leading integrated energy companies, Direct Energy operates in 46 states including the District of Columbia and 10 provinces in Canada.

Direct Energy Services, formerly known as Energy America, LLC, first entered the Duke Energy Ohio CHOICE program as a marketer in the fourth quarter of 2002 and has executed a number of campaigns since in the Duke Energy Ohio service territory. Other Ohio electric territories we plan to implement marketing campaigns in the near future are the First Energy utilities (Ohio Edison, Toledo Edison, and Cleveland Electric Illuminating), American Electric Power utilities (Ohio Power and Columbus Southern Power), and Dayton Power and Light. Direct Energy Services plans to continue customer acquisitions and retention efforts as part of Direct Energy's business model. Upon enrollment by the customer, Direct Energy Services mails a confirmation letter detailing the terms and conditions of the contract as part of its "Welcome Kit" to new customers.

Regarding customer inquiries and complaints:

Normal customer service hours are Monday – Friday, 8 AM – 8PM, Eastern Standard Time and Saturday from 8 AM – 5 PM Eastern Standard Time. When customer concerns are received at Direct Energy Service's Customer Care center, the issue is researched to determine all factors influencing the concern. Once the factors involved in the issues are established, contact with the customer is made in an attempt to reach an amicable resolution through our Office of the President department. If a public agency is involved in the dispute resolution process, once an investigation is complete, the agency is notified of the results and, assuming concurrence, the matter is closed. If the customer disputes the investigation results, Direct Energy Services will inform the customer that PUCO Staff is available to mediate complaints.

## Exhibit B-3 Disclosure of Liabilities and Investigations

ORIGINAL

In the interest of full disclosure, certain Direct Energy affiliates/entities have been the subject of regulatory and/or disciplinary proceedings, which are summarized directly below with more detailed explanations following.

- Energy America, LLC has been the subject of regulatory and disciplinary proceedings in Georgia and Michigan.
- Direct Energy, LP has been the subject of regulatory and disciplinary proceedings in Texas.
- Direct Energy Business, LLC has been the subject of a regulatory proceeding with the California ISO.
- Direct Energy Services, LLC has been the subject of regulatory and disciplinary proceedings in Michigan and with the Federal Energy Regulatory Commission (FERC).
- Direct Energy Marketing Limited (Canada) has been the subject of regulatory and/or disciplinary proceedings in Alberta and Ontario, Canada.
- CPL Retail Energy, LP was issued a notice of violation in 2011 as a result of the PUCT (TX) compliance audit program.
- Gateway Energy Services Corporation (formerly known as ECONnergy Energy Company, Inc.) had been the subject of regulatory and/or disciplinary proceedings in New York.
- Gateway Energy Services Corporation d/b/a Gateway Power Services was issued a notice of violation in 2011 as a result of the PUCT compliance audit program.
- First Choice Power Special Purpose, LP has been the subject of regulatory and disciplinary proceedings in Texas.

#### Energy America: Georgia

In July 2000, Energy America was a respondent in a proceeding before the Georgia Public Service Commission, docket number 12126-U. The proceeding resolved claims that Energy America had enrolled door-to-door customers without appropriate authorizations. Energy America did not admit to any acts which violated any Georgia laws or regulations. However, Energy America did agree to a stipulation implementing certain measures including establishing an energy fund to assist low income and elderly customers and paying costs and expenses to the Georgia PSC.

In July 2003, Energy America was a respondent in a proceeding before the Georgia Public Services Commission, docket number 16602-U. The proceeding resolved claims that Energy America had enrolled customers without the appropriate authorizations. Energy America did not admit to any acts which violated any Georgia laws or regulations. Pursuant to a stipulation, Energy America agreed to credit the accounts of complaining customers and to contribute to Georgia's Low-Income Heating Assistance Program.

On January 6, 2004, the Georgia Public Service Commission approved a Stipulation between Energy America and the staff of Georgia Public Service Commission to resolve a matter arising out of the Energy America's inadvertent failure to timely pay its provider of mailbox services (docket number 9557-U). Consistent with applicable rules, Energy America had maintained a

mailbox, as among other things, the primary mailing address for certain payments, including Low Income Home Energy Assistance Program ("LIHEAP") payments, and other correspondence from Energy America's customers in the State. As a result of Energy America's inadvertent failure to pay the vendor, payments sent to Energy America at the mailbox address were not forwarded to Energy America resulting in the disconnection of service to several customers. In resolution of these issues, Energy America agreed to reinstate the accounts of all affected customers and made a voluntary contribution to the LIHEAP fund.

#### **Energy America: Michigan**

In July 2002, Energy America entered into an Assurance of Voluntary Compliance with the Michigan Attorney General's office to resolve alleged violations of the Michigan Consumer Protection Act. The assurance expired in August 2004 as Energy America had met all substantive terms of the Assurance. In the Assurance Energy America agreed to de-enroll any consumers that alleged they did not authorize the company to enroll them for natural gas service unless Energy America could establish by clear and convincing evidence the consumers allegations were invalid, to not make any false or misleading representations to consumers, to comply with written or verbal requests by consumers to stop soliciting them and to verify future consumer enrollments through taped third party verification or by sending confirmation letters. Energy America did not admit to any acts which violated any Michigan laws or regulations. As part of the Assurance, Energy America paid costs and expenses to the Michigan Attorney General's office.

#### **Direct Energy, LP: Texas**

On December 10, 2002, the Public Utility Commission of Texas ("PUCT") issued Notices of Violation ("NOVs") to 25 different Retail Electric Providers ("REPs") who missed the requisite 21-day timeframe for responding to customer complaints forwarded by the PUCT. In addition, there were a number of alleged violations for failing to provide sufficient documentation related to a complaint. Many of these cases were resolved through settlement agreements, which were subsequently approved by the PUCT. Republic Power, LP (d/b/a/ Energy America), now operating under the certificated name, Direct Energy, LP, received two NOVs and worked with PUCT Staff to reach a settlement in both cases. The settlements, which included recommended administrative penalties totaling \$25,650, were filed on Aug. 18, 2003; however, the settlements were never placed on the PUCT's agenda for final orders. On March 9, 2007, and after first advising Direct Energy of the PUCT's plans to close out the cases, the PUCT Staff filed proposed final orders, which were subsequently approved by the PUCT on March 29, 2007.

#### **Direct Energy, LP: Texas**

On December 22, 2003, Republic Power (d/b/a Energy America) entered into a Stipulation and Settlement Agreement with the Public Utility Commission of Texas ("PUCT"), docket number 28306, to resolve certain technical violations of the Texas Commission's rules relating to the selection or changes of retail electric providers ("REP"). A Notice of Violation ("NOV") issued by the PUCT had alleged that (i) a pre-checked box on the Company's internet customer enrollment form failed to properly "provide a statement with a box that must be checked by the customer to indicate that the customer has read and agrees to select the REP to provide electric service and the time and date of the customer's enrollment"; (ii) the Company's "Term of Service" document did not contain a required "Electricity Facts Label"; and that (iii) the enrollment package e-mailed by the company to new customers enrolled via the internet failed to include a document entitled "Your Rights As A Customer." Republic Power acknowledged its technical violation of the checkbox requirement and, in fact, had corrected the technical violation prior to the NOV. No customer complaints were received by the PUCT regarding the violation.

The Stipulation and Settlement Agreement also addressed certain complaints that arose out of Republic Power's telemarketing efforts, as conducted by several third party telemarketing firms.

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It was learned that in violation of Republic Power's instructions, the telemarketing firms had switched certain customers without obtaining proper approval or without making certain required disclosures required by PUCT rules. Republic Power addressed this situation by suspending telemarketing activities, terminating relationships with these vendors, and implementing a number of controls and compliance measures before resuming telemarketing activities. Pursuant to the Stipulation and Settlement Agreement, in consideration of an administrative penalty of \$750,000, all matters that were the subject of the NOV and customer switching related complaints the occurred on or before August 31, 2003 were deemed fully resolved. As part of the settlement, the PUCT staff and Republic Power acknowledged that customer confusion about the restructured retail electric market may have been a contributing factor to the lodging of some customer complaints. The parties pledged to work together cooperatively to identify and expeditiously resolve any further problems.

These violations were technical and inadvertent in nature or the result of actions of third parties. Applicant resolved these issues in a responsible and reasonable manner and worked cooperatively with regulators to prevent their re-occurrence.

#### **Direct Energy, LP: Texas**

On August 24, 2007, Direct Energy and the Staff of the Public Utility Commission of Texas ("PUCT" or "Commission") filed a Settlement Agreement and Report to the Commission (Docket No. 34671) to resolve a matter related to differing interpretations of the existing PUCT rules for renewal of electric service with respect to small commercial customers. Direct Energy's renewal practice for small commercial customers was to send renewal notices to its customers whose contracts were about to expire. The notices offered to renew the contracts for another 24-month term, and would be effective if the customer did not take action by a specific, disclosed date. The notices included the appropriate disclosures of the renewal product's terms, including notice of an early cancellation fee. Each small commercial customer was also provided the opportunity to contact the Company to decline the renewal offer without penalty. This renewals approach allowed Direct Energy's customers to continue receiving service with the Company on a product comparable to their existing contract without taking any further action. Direct Energy believes that this approach provided a valuable and desirable service to customers and that this renewals practice is not prohibited by the PUCT's rules.

After investigating Direct Energy's renewal practices, the PUCT Staff concluded that Direct Energy and Staff interpreted the existing rules related to renewals differently and that Direct Energy's interpretation was incorrect. Specifically, the PUCT Staff believes that renewing customers for a time period greater than 31 days requires the customer's affirmative consent; however, it was explicitly noted in the Settlement Agreement that:

- Direct Energy and the PUCT Staff interpreted the PUCT rules "differently, and although Staff contends that the Company's interpretation of this rule was incorrect, Staff found no evidence of any willful or negligent violation."
- "Direct Energy fully cooperated with Staff's investigation."
- "After being notified of Staff's concerns regarding Direct Energy's contract renewal practices, the Company voluntarily modified its contract renewal practices to address the issues raised by Staff."

Direct Energy strongly believes that it correctly interpreted and adhered to the renewal rules in the Texas market and that its customers thought so as well. Approximately 5,200 small commercial customer renewals occurred during the period covered by the PUCT's investigation – of these, 25% elected to exercise their option to select another supplier; the other 75% remained with Direct Energy. It is important to note that the PUCT received only 3 customer complaints,

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with 2 of those arriving after publicity surrounding a settlement by another provider on the same issue.

On December 14, 2007, the Commission issued a Final Order approving a revised Settlement Agreement between Commission Staff and Direct Energy, in which Direct Energy agreed to: 1) provide notice to all affected customers that they are no longer subject to a term commitment and may choose another service plan or provider without being charged a cancellation fee; 2) provide refunds of early cancellation penalties that may have been levied; and 3) expend \$695,000 to fund the development and presentation of an education program regarding the retail electric market in the Electric Reliability Council of Texas targeted to small commercial customers in lieu of paying an administrative penalty.

#### **Direct Energy, LP: Texas**

Prior to April 2009, Direct Energy, LP failed to render monthly bills to some of its Texas customers in accordance with PUCT rules as a result of the transition of its previous billing system to a comprehensive customer information and billing system. In response to the delayed billings, Direct Energy self-reported the issue to Commission Staff and worked to keep Staff informed of its progress to resolve the issue and work with impacted customers.

Commission Staff initiated an investigation in the matter and informed Direct Energy of same. Direct Energy fully cooperated with the investigation. Direct Energy developed and instituted corrective action plans related to its billing system which are designed to ensure that the billing system renders timely bills. In addition, Direct Energy prepared its call center to be responsive to customer needs; set up a special toll-free phone number dedicated to answering customer questions and working with customers on deferred payment plans; conducted an outreach program to contact affected customers to advise them of the issue and to assure them that Direct Energy would work with them on extended payment arrangements once the customers received their bills; and set letters to impacted customers with a gift card.

On June 19, 2009, Direct Energy and Commission Staff filed an Agreement resolving the violation. On August 14, 2009, the PUCT issued a Final Order approving the Settlement Agreement, in which Direct Energy agreed pay an administrative penalty of \$200,000 for the violations of PUCT rules regarding customer billing. The agreement stipulated that Direct Energy complied with PUCT rules relating to bill payments and adjustments while resolving the issues presented, and that those actions ameliorated the impact on the small percentage of Direct Energy's customers who were impacted by the transition complications. In addition, the agreement acknowledged Direct Energy's efforts to conform to the Customer Protection Rules in good faith, and that there was no evidence of Direct Energy's willful violation of those rules, and that Direct Energy worked aggressively to resolve the problem and manage customer impacts.

#### **Direct Energy, LP: Texas**

In September 2013, Direct Energy, LP ("Direct Energy") entered into a Settlement Agreement with Staff of the Public Utility Commission of Texas ("Commission") to resolve the Commission's investigation of Direct Energy for violations of the Commission's substantive rules relating to telephonic enrollment, record retention, a customer's right of rescission, re-enrollment without affirmative consent, and informal complaint handling. The Settlement Agreement provides for a resolution of the issues and an administrative penalty of \$28,000. The Settlement Agreement provides that Direct Energy worked diligently to keep Commission Staff informed of its progress to resolve the issues and was proactive in communicating with and working with affected customers to minimize the impacts to them. Direct Energy's mitigation efforts included the addition of 180 agents to the call center since December 2012, and setting a new company policy to respond to complaints in less than the 21-day requirement.

#### Direct Energy Business, LLC: California ISO

On August 22, 2008, the California ISO ("CAISO") issued a \$93,364 penalty against Strategic Energy, LLC (n/k/a Direct Energy Business, LLC) in connection with a failure by our contracting partner San Diego Gas & Electric to adequately report load meter data for the April 27 – May 28, 2007 trading days. Strategic Energy quickly realized this error and promptly self-reported it to the CAISO; however, pursuant to the CAISO's tariff, which is approved by the FERC, a penalty is mandatory. Strategic Energy has worked with its Wholesale Compliance team to develop procedures to prevent future occurrences of this nature.

#### **Direct Energy Services, LLC: Michigan**

On February 28, 2013, the Michigan Public Service Commission (MPSC) issued an order accepting Direct Energy Services' (DES) self-report regarding allegations of slamming by field sales agents. Four agents purposefully manipulated DES's quality assurance measures by impersonating customers for third-party verification calls, thereby fraudulently enrolling multiple small business accounts. In response to several slamming complaints received by the MPSC, DES immediately terminated the agents, suspended sales and conducted a thorough investigation. DES submitted a formal self-report regarding the violations of applicable antislamming laws and regulations, proposing remedial quality assurance measures, retraining of agents, implementation of paper contracting, regular quality meetings with MPSC staff and a charitable donation to a regional organization. MPSC accepted DES's self-report without any changes to the proposed remedial actions, and after a six month suspension of small business field sales, MPSC approved DES's restarting of field sales in the region.

#### **Direct Energy Services, LLC: FERC**

On August 11, 2014, FERC issued an Order Approving Stipulation and Consent Agreement, resolving a nonpublic investigation conducted by FERC's Office of Enforcement stemming from a self-report by Direct Energy. The investigation examined whether Direct Energy violated the Commission's Anti-Market Manipulation Rule by manipulating natural gas prices during May 2012 in order to benefit its related financial positions. Direct Energy acted promptly when it became aware of the facts, and following an extensive self-report and cooperation during a subsequent non-public investigation conducted by Enforcement, Direct Energy agreed to pay a civil penalty of \$20,000 to resolve any potential civil and administrative disputes arising from Enforcement's investigation.

#### Direct Energy Marketing Limited: Alberta, Canada

One of Direct Energy's Canadian affiliates is Direct Energy Marketing Limited, which operates a business unit in Alberta called Direct Energy Regulated Services (DERS). DERS is a regulated retail provider of natural gas and electricity. As such DERS is often involved in regulatory proceedings in the natural course of operating a regulated business. In addition, DERS is also subject to regular regulatory investigations and audits as required by Alberta legislation. None of these investigations or audits has resulted in any negative findings against DERS or its affiliates.

#### **Direct Energy Marketing Limited: Ontario, Canada**

Direct Energy's Canadian affiliate, Direct Energy Marketing Limited, also operates as a retail energy supplier business in Ontario, doing business as Direct Energy. On June 19, 2003 the Ontario Energy Board ("OEB") issued a Notice of Administrative Penalty ("Notice") against Direct Energy ("DE"). The Notice was based on a finding that in 21 instances customer contracts had been forged and that, as a consequence, DE had breached its retailer licenses by requesting a customer enrollment without the customer's written authorization to do so. A penalty totaling CDN\$157,500 (\$7,500 per instance) was imposed. Those incidents were addressed as follows:

Summary of U.S. and Canadian Regulatory and Disciplinary Proceedings

- Offending sales agents were terminated on confirmation of the allegations and reported to the local police and OEB.
- > All affected DE customer were notified, their contracts cancelled and they were reimbursed for any energy charges they incurred.
- All other customers enrolled by the offending sales agent were notified and given the opportunity to cancel their contracts and were fully reimbursed

In addition, strong internal controls were put in place to help prevent future instance.

#### Direct Energy Marketing Limited: Ontario, Canada

On April 23, 2009, the Ontario Energy Board ("OEB") issued a Notice of Administrative Penalty ("Notice") against Direct Energy Marketing Limited ("DE"). The Notice was based on a finding that a DE door-to-door agent was found to have made a false, misleading or deceptive statement to a consumer. The OEB determined that DE contravened section 88.4(2) of the Act, in that it engaged in an unfair practice as defined in section 2 of Ontario Regulation 200/02. The OEB also determined that DE contravened section 2.1 of the Code of Conduct for Gas Marketers.

The OEB made an Order on May 5, 2009, under subsection 112.5 of the *Ontario Energy Board Act, 1998* (the "Act") requiring Direct Energy Marketing Limited ("DE") to pay an administrative penalty in the amount of \$15,000 for contravening an enforceable provision of the Act and the Code of Conduct for Gas Marketers.

#### Direct Energy Marketing Limited: Ontario, Canada

In 2009, the Ontario Energy Board commenced an inspection into Direct Energy's ("DE") business practice relating to the methodology employed to calculate early termination fees ("ETFs"). During the course of the investigation, DE determined that the methodology it used to calculate ETFs was at times inconsistent with its contractual terms with customers. Starting in 2004, DE's contracts provided that DE would calculate a customer's ETF by reference to the customer's "Projected Consumption." The term "Projected Consumption" was defined in DE's contracts as a customer's "average monthly natural gas or electricity consumption, as applicable (based on your most recent 12 months actual consumption as provided by your Utility)." As developed in 2004, and through 2010, however, DE's ETF calculator determined Projected Consumption by reference to the average annual consumption of DE's residential customers in 2003 (which was the year prior to the implementation of the contractual definition of "Projected Consumption"), for that subset of customers for which it was unable to access actual consumption data. The result was that not all customers' ETFs were determined in strict adherence to the contractual terms.

Invoices for 7,860 of these early termination inquiries resulted in overcharges to customers which totaled approximately \$950,000. Another 6,627 invoices resulted in undercharges to customers which totaled approximately \$2 million.

Direct Energy reimbursed all customers who paid an overcharge, with interest. Direct Energy also paid the Ontario Energy Board an administrative penalty of \$700,000.

#### CPL Retail Energy, LP: Texas

CPL Retail Energy, LP entered into a settlement agreement in 2011 with Staff of the Public Utility Commission of Texas (Commission) in Docket No. 39285. This agreement resolves and concludes an investigation of CPL Retail Energy related to the Commission's substantive rules relating to consumer protection. The investigation was initiated as part of a compliance audit program applicable to all retail electric providers as instituted by the Commission. As part of the

settlement, CPL Retail Energy agreed to pay an administrative penalty of \$18,000 for alleged violations committed by the company."

## Gateway Energy Services Corporation (formerly known as ECONnergy Energy Company, Inc.): New York

ECONnergy Energy Company was found by the New York State Consumer Protection Board to be in violation of the New York No Call Registry based on calls allegedly made by an independent marketing firm. This matter was appealed and settled on December 2, 2003 with ECONnergy being fined approximately \$10,000.

On April 19, 2002, the Office of the Attorney General of the State of New York filed a lawsuit against ECONnergy Energy Company, Inc. ("ECONnergy"), alleging that ECONnergy violated various consumer protection laws. This matter was settled on December 6, 2002 when both parties executed a "Stipulation of Resolution" of the informal complaint made against ECONnergy Energy Company. As part of the settlement, ECONnergy was ordered to pay \$25,000 and abide by certain monitoring requirements. These monitoring requirements included the implementation of a Comprehensive Statewide Quality Assurance Program, monthly marketing reports to be sent for a period of six months, and closer monitoring of the uniforms and identification of door to door representatives.

#### Gateway Energy Services Corporation d/b/a Gateway Power Services: Texas

Gateway Energy Services Corp. d/b/a Gateway Power Services (Gateway) entered into a settlement agreement in 2011 with Staff of the Public Utility Commission of Texas (Commission). This agreement resolves and concludes an investigation of Gateway related to the Commission's substantive rules relating to consumer protection. The investigation was initiated as part of a compliance audit program applicable to all retail electric provides as instituted by the Commission. As part of the settlement, Gateway agreed to pay an administrative penalty of \$17,000 for alleged violations committed by the company.

#### First Choice Power Special Purpose, LP: Texas

First Choice Power Special Purpose, LP ("First Choice") entered into a settlement agreement in 2010 with Staff of the Public Utility Commission of Texas (Commission). This agreement resolves and concludes an investigation of First Choice related to the Commission's substantive rules relating to consumer protection. The investigation was initiated as part of a compliance audit program applicable to all retail electric provides as instituted by the Commission. As part of the settlement, First Choice agreed to pay an administrative penalty of \$16,500 for alleged violations committed by the company.

#### First Choice Power Special Purpose, LP: Texas

First Choice Power Special Purpose, LP: In March 2013, a Settlement Agreement between the Staff of the Public Utility Commission of Texas (PUCT) and First Choice Power Special Purpose, L.P. (First Choice) regarding PUCT Staff's investigation of First Choice for violations concerning selection of a retail electric provider was approved by the PUCT. The Settlement Agreement provided for a resolution of the issues and an administrative penalty of \$25,000. The violations related to nine separate customer complaints of an unauthorized switch received by the PUCT during the period January 2011 – October 2011. First Choice believes that it took reasonable efforts to comply with the enrollment requirements contained in PUCT rules, including taking steps to ensure that data provided by applicants was correct at the time of enrollment. In addition, First Choice has initiated review processes of submitted enrollments to look for signs of agent fraud, and has acted to remove such agents, where appropriate.

#### Exhibit C-1 Annual Reports

Please see the previous two annual reports.

2012: http://www.centrica.com/files/reports/2012ar/files/pdf/centrica\_annual\_report\_2012.pdf

2013: http://www.centrica.com/files/reports/2013ar/files/pdf/centar13 annualreport.pdf

Direct Energy Services\_LLC ORIGINAL

Exhibit C-2 SEC Filings

Direct Energy Services, LLC is an indirect wholly owned subsidiary of Centrica plc. Centrica plc is headquartered in Winsor, UK. As a foreign entity, Centrica is not subject to SEC jurisdiction, and thus does not have SEC filings.

#### Exhibit C-3 Financial Statements

Please see attached for Direct Energy Services, LLC's parent company Centrica, plc's Summary Financial Statements for 2012 and 2013.

**Direct Energy Services, LLC** 

Exhibit C-4 Financial Arrangements

ORIGINAL

Public Version - Redacted

#### **GUARANTY AGREEMENT**

THIS GUARANTY AGREEMENT
(this "Guaranty"), dated as of March 6, 2012, is issued and delivered by the "Guarantor"), for the account of the "Obligor"), and for the benefit of

(the "Beneficiary").

#### **Background Statement**

WHEREAS, the Beneficiary and Obligor entered into that certain Certified Supplier Service Agreement, pertaining to Beneficiary's Gas Customer Choice Program (the "Agreement"); and

WHEREAS, Beneficiary has required that the Guarantor deliver to the Beneficiary this Guaranty as an inducement to enter into the Agreement.

#### Agreement

NOW, THEREFORE, in consideration of the foregoing and for good and valuable consideration, the Guarantor hereby agrees as follows

- 1. <u>Guaranty</u>; <u>Limitation of Liability</u>. Subject to any rights, setoffs, counterclaims and any other defenses that the Guarantor expressly reserves to itself under this Guaranty, the Guarantor absolutely and unconditionally guarantees the timely payment of the Obligor's payment obligations under the Agreement (the "<u>Guaranteed Obligations</u>"); <u>provided</u>, <u>however</u>, that the Guarantor's aggregate liability hereunder shall not exceed
- 2. <u>Subject to the other terms of this</u> Guaranty, the liability of the Guarantor under this Guaranty is limited to payments expressly required to be made under the Agreement, and except as specifically provided therein, the Guarantor shall not be liable for or required to pay any consequential or indirect loss (<u>including but not limited to loss of profits</u>), exemplary damages, punitive damages, special damages, or any other damages or costs.
- 3. Effect of Amendments. The Guarantor agrees that the Beneficiary and the Obligor may modify, amend and supplement the Agreement and that the Beneficiary may delay or extend the date on which any payment must be made pursuant to the Agreement or delay or extend the date on which any act must be performed by the Obligor thereunder, all without notice to or further assent by the Guarantor, who shall remain bound by this Guaranty, notwithstanding any such act by the Beneficiary.
- 4. <u>Waiver of Rights.</u> The Guarantor expressly waives (i) protest, (ii) notice of acceptance of this Guaranty by the Beneficiary, and (iii) demand for payment of any of the Guaranteed Obligations.
- 4. <u>Reservation of Defenses</u>. Without limiting the Guarantor's own defenses and rights hereunder, the Guarantor reserves to itself all

rights, setoffs, counterclaims and other defenses that the Obligor may have to payment of all or any portion of the Guaranteed Obligations except defenses arising from the bankruptcy, insolvency, dissolution or liquidation of the Obligor and other defenses expressly waived in this Guaranty.

- 5. <u>Settlements Conditional</u>. If any monies paid to the Beneficiary in reduction of the indebtedness of the Obligor under the Agreement have to be repaid by the Beneficiary by virtue of any provision or enactment relating to bankruptcy, insolvency or liquidation for the time being in force, the liability of the Guarantor under this Guaranty shall be computed as if such monies had never been paid to the Beneficiary
- 6. <u>Notice</u>. The Beneficiary will provide written notice to the Guarantor if the Obligor defaults under the Agreement.
- 7. Primary Liability of the Guarantor. The Guarantor agrees that the Beneficiary may enforce this Guaranty without the necessity at any time of resorting to or exhausting any other security or collateral. This is a continuing Guaranty of payment and not merely of collection.
- 8. Representations and Warranties. The Guarantor represents and warrants to the Beneficiary as of the date hereof that:
  - a. The Guarantor is duly organized and validly existing under the laws of the jurisdiction of its incorporation and has full power and legal right to execute and deliver this Guaranty and to perform the provisions of this Guaranty on its part to be performed;
  - b. The execution, delivery and performance of this Guaranty by the Guarantor have been and remain duly authorized by all necessary corporate action and do not contravene any provision of its certificate of incorporation or by-laws or any law, regulation or contractual restriction binding on it or its assets:
  - c. All consents, authorizations, approvals, registrations and declarations required for the due execution, delivery and performance of this Guaranty have been obtained from or, as the case may be, filed with the relevant governmental authorities having jurisdiction and remain in full force and effect, and all conditions thereof have been duty complied with and no other action by, and no notice to or filing with, any governmental authority having jurisdiction is required for such

#### **GUARANTY AGREEMENT**

- execution, delivery or performance; and
- This Guaranty constitutes the legal. valid and binding obligation of the Guarantor enforceable against it in accordance with its terms. except as enforcement hereof may be limited by applicable insolvency, bankruptcy. reorganization or other similar laws affecting the enforcement of creditors' rights or by general equity principles.
- 9. <u>Term of Guaranty</u>. This Guaranty shall remain in full force and effect until the earlier of (i) such time as all the Guaranteed Obligations have been discharged, and (ii) March 31, 2013 (the "Expiration Date"); provided however, the Guarantor will remain liable hereunder for Guaranteed Obligations that were outstanding prior to the Expiration Date.
- 10. Governing Law: Jurisdiction. This Guaranty shall be governed by and construed in accordance with the internal laws of the State of Ohio without giving effect to principles of conflicts of law. Any action or proceeding based hereon, or arising out of, under, or in connection with this Guaranty shall be brought and maintained in the courts of the State of Ohio, Hamilton County, Ohio or in the United States District Court for the Southern District of Ohio. The parties hereby submit to the jurisdiction of the Courts of the State of Ohio, Hamilton County, Ohio and of the United States District Court for the Southern District of Ohio for the purpose of any such action as set forth above and irrevocably agree to be bound by any judgment rendered thereby in connection with such action. The Guarantor irrevocably appoints

located at as its agent for service of process in connection with any such action as set forth above.

- 11. Expenses. The Guarantor agrees to pay all reasonable out-of-pocket expenses (including the reasonable fees and expenses of the Beneficiary's counsel) relating to the enforcement of the Beneficiary's rights hereunder in the event the Guarantor disputes its obligations under this Guaranty and it is finally determined (whether through settlement, arbitration or adjudication, including the exhaustion of all permitted appeals), that the Beneficiary is entitled to receive payment of a portion of or all of such disputed amounts. All payments under this Section 10 together with any payment of the Guaranteed Obligations shall remain subject to the aggregate amount limitations set forth in Section 1.
- 12. Waiver of Jury Trial. The Guarantor and the Beneficiary, through acceptance of this Guaranty, waive all rights to trial by jury in any action, proceeding or counterclaim arising or relating to this Guaranty.

- 13. Entire Agreement: Amendments. This Guaranty integrates all of the terms and conditions mentioned herein or incidental hereto and supersedes all oral negotiations and prior writings in respect to the subject matter hereof. This Guaranty may only be amended or modified by an instrument in writing signed by each of the Guarantor and the Beneficiary.
- 14. <u>Headings</u>. The headings of the various Sections of this Guaranty are for convenience of reference only and shall not modify, define or limit any of the terms or provisions hereof.
- 15. No Third-Party Beneficiary. This Guaranty is given by the Guarantor solely for the benefit of the Beneficiary, and is not to be relied upon by any other person or entity.
- 16. <u>Assignment</u>. Neither the Guarantor nor the Beneficiary may assign its rights or obligations under this Guaranty without the prior written consent of the other, which consent may not be unreasonably withheld or delayed. Notwithstanding the foregoing, the Beneficiary may assign this Guaranty, without the Guarantor's consent, provided such assignment is made to an affiliate or subsidiary of the Beneficiary

Any purported assignment in violation of this Section 16 shall be void and without effect.

17. Notices. Any communication, demand or notice to be given hereunder will be duly given when delivered in writing or sent by facsimile to the Guarantor or to the Beneficiary, as applicable, at its address as indicated below:

If to the Guarantor, at:



Attn: Group General Counsel and Company Secretary

If to the Beneficiary, at:

Attn: Chief Risk Officer

or such other address as the Guarantor or the Beneficiary shall from time to time specify. Notice shall be deemed given (a) when received, as evidenced by signed receipt, if sent by hand delivery, overnight courier or registered mail or (b) when received, as evidenced by transmission confirmation report, if sent by facsimile and received on or before 4 pm local time of recipient, or (c) the next business day, as evidenced by transmission confirmation report, if sent by facsimile and received after 4 pm local time of recipient.

#### **GUARANTY AGREEMENT**

IN WITNESS WHEREOF, the Guarantor has executed this Guaranty as of the day and year first above written.

Signed as a deed by as attorney for	
Centrica pic under a power of attorney dated  the presence of:	By: Shanne McBole
WITNESS:  By:  Name:	Name:as attorney for
Title:Address:	
By: Carry Name: Title:	

## Exhibit C-5 Forecasted Financial Statements

ORIGINAL

Public Version - Redacted

#### Exhibit C-6 Credit Rating

ORIGINAL

Please see attached for Direct Energy Services, LLC's parent company Centrica, plc's Credit Rating from S&P.

Please note that no Direct Energy company (including Direct Energy Services, LLC) maintains a credit rating. All Direct Energy companies rely on the credit rating of the parent company, Centrica, plc.

Employees: 34,489

S&P Issuer Credit Rating FC LT:

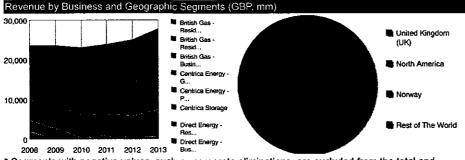
Α-

Maidenhead Road Millstream Windsor, Berkshire SL4 5GD United Kingdom Phone: 44 17 5349 4000 www.centrica.co.uk Centrica plc operates as an integrated energy company in the United Kingdom, North America, Norway, and internationally. The company is engaged in the supply of gas and electricity to 11 million homes in the United Kingdom; provides installation, repair, and maintenance services for central heating, plumbing and drains, gas appliances, and kitchen appliances; and supplies gas and electricity, as well as provides energy related services to business customers. It is also involved in the production, processing, trading, and optimization of gas and oil, as well as development of new fields; and generation, trading, and optimization of power from thermal, nuclear, and wind sources. In addition, the company provides gas storage services in the United...

Key Statistics					
	12 Months Dec-31-2011A			1	
Total Revenue	22,824.00	23,942.00	26,571.00	28,036.23	28,334.45
Growth Over Prior Year	1.8%	4.9%	11.0%	5.4%	1.1%
Gross Profit Margin %	21.3%	21.3%	19.2%	-	-
EBITDA Margin %	13.0%	14.5%	13.7%	12.9%	13.4%
EBIT Margin %	9.3%	10.6%	9.3%	8.0%	8.6%
Net Income Margin %	1.8%	5.2%	3.6%	4.2%	4.6%
Diluted EPS Excl. Extra	0.09	0.24	0.18	0.23	0.26
Diluted EPS Excl. Extra	. (76.5%)	181.2%	(23.4%)	(11.7%)	11.5%

Estimates	
Recommendat	Hold(2.74)
Target Price	3.32952000
LT Growth %	1.75%

Forward Multiples						
	FY2014	FY2015				
P/E	14.35x	12.87x				
TEV/REV	0.79x	0.79x				
TEV/EBITDA	6.14x	5.85x				
PEG	8.21x	7.36x				
P/BV	3.14x	2.93x				



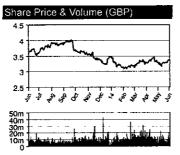
_	000	2000	20.0	2011	2412			
* Seg	gme	nts wi	th neg	ative	values	, such	as co	orporate eliminations, are excluded from the total and
perce	enta	ge cal	culati	ons a	nd do i	not app	ear c	on the charts

Top Holders			
Holder	Common Stock Equivalent Held	% of Total Shares Outstanding	Market Value (GBP in mm)
Aberdeen Asset Management PLC	327,777,755	6.50	1,097.1
BNY Mellon Asset Management	271,395,045	5.38	908.4
Invesco Ltd.	258,200,185	5.12	864.2
BlackRock, Inc.	247,709,791	4,91	829.1
Legal & General Investment Management Holders as of Wednesday, June 04, 2014	164,684,405	3.27	551.2

Competitors - NTM T	EV/Fwd EBITDA
10	
8	
4	
Jun Jul Aug Sep Oct Nov	Dec Jan Feb Mar Apr May Jun 2014
E.ON SE (D8:EOAN)  Electricite de Fran	- GDF SUEZ S.A. (ENXT - SSE plc (LSE:SSE)
BT Group plc (LSE:B	995 NC (C95:995)

Capitalization	
Share Price as of	3.35
Shares Out.	5,043.90
Market Capitalization	16,881.92
- Cash & Short Term	728.00
+ Total Debt	6,057.00
+ Pref. Equity	-
+ Total Minority Interest	65.00
= Total Enterprise Value	22,275.92
Book Value of Common	5,192.00
+ Pref. Equity	-
+ Total Minority Interest	65.00
+ Total Debt	6,057.00
= Total Capital	11,314.00

Market Data			
Last (Delayed)	3.30	Market Cap (mm)	16,881.9
Open	3.35	Shares Out. (mm)	5,043.9
Previous Close	3.35	Float %	94.9%
Change on Day	(0.05)	Shares Sold	-
Change % on Day	(1.5%)	Dividend Yield %	5.1%
Day High/Low	3.36/3.28	Diluted EPS Excl	0.18
52 wk High/Low	4.03/3.02	P/Diluted EPS	18.06x
Volume (mm)	14,21	Avg 3M Dly Vim	13.73
Beta 5Y	0.33		



Key Executives and	Board Members
Haythornthwaite,	Chairman, Chairman of Nominations Committee
Laidlaw, William	Chief Executive, Executive Director, Chairman
Luff, Nicholas L.	Group Finance Director, Executive Director,
Dawson, Grant	General Counsel, Company Secretary, Member
Shedden, Jill	Group Director of Human Resources and
Date Created: Jun	-04-2014

Date/Time	Event
Date/ fillio	
Jun-10-2014	Company Conference Presentation
Jun-10-2014	Conference
Jul-31-2014	Earnings Release Date

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Exhibit C-7 Credit Report

Please see Exhibit C-6 for Direct Energy Services, LLC's parent company Centrica, plc's Credit Rating at A- with S&P.



# RatingsDirect®

#### Research Update:

# U.K. Energy Supplier Centrica 'A-' Rating Placed On CreditWatch Negative On Challenging Market Outlook

#### **Primary Credit Analyst:**

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## **Research Update:**

## U.K. Energy Supplier Centrica 'A-' Rating Placed On CreditWatch Negative On Challenging Market Outlook

### Overview

- In our opinion, business risk for U.K. energy supplier Centrica PLC is rising as a result of intense political pressure in the U.K., and challenging wholesale markets in the U.K. and North America. These pressures have, in our opinion, affected Centrica's profitability prospects.
- In addition, we believe that Centrica's financial risk has moderately increased due to the prospect of lower operating cash flows than we anticipated in the near term, although we believe that the company's ratios will remain robust and that it maintains good financial flexibility as a result of its free cash flow generation.
- We are placing our 'A-' long-term corporate credit rating on Centrica on CreditWatch with negative implications.
- The CreditWatch placement reflects the possibility of a downgrade in the next 90 days to reflect rising business risk in Centrica's key markets and a related moderate weakening in its credit metrics.

## **Rating Action**

On May 19, 2014, Standard & Poor's placed its 'A-' long-term corporate credit ratings on U.K. energy supplier Centrica PLC on CreditWatch with negative implications. At the same time, we affirmed our 'A-2' short-term corporate credit rating on Centrica.

#### Rationale

The CreditWatch placement reflects our opinion that pressures on Centrica's business and financial risk profiles are intensifying and increasing the probability of us lowering the ratings on the company in the near or medium term. These pressures have, in our opinion, affected Centrica's profitability prospects and may require the company to revise its investment approach.

On May 8, 2014, Centrica's interim management statement warned that the company's earnings are likely to fall in 2014, as a result of a range of pressures that in our view have been intensifying in the past six-12 months. These pressures include:

• Intense political pressure on U.K. energy suppliers to minimize price increases due to affordability concerns, with Centrica stating that it

Research Update: U.K. Energy Supplier Centrica ' A-' Rating Placed On CreditWatch Negative On Challenging Market Outlook

expects no change in residential energy prices this year;

- Increasingly competitive markets, with the arrival of new entrants and a loss of customers for Centrica;
- Weak spark spreads (a gas-fired power plant's theoretical margins from selling a unit of electricity) that are generating operating losses in Centrica's U.K. generation fleet, which is mostly gas-fired; and
- Challenging conditions in North America, which has been Centrica's main source of growth in recent years.

Last year, we revised downward Centrica's business risk profile to "satisfactory" from "strong," reflecting our opinion of an increasingly challenging operating environment in Centrica's upstream and downstream markets. Upstream, the U.K. has become a net importer of gas due to the depletion of domestic reserves, requiring Centrica to procure gas outside its home market. In the U.K., Centrica's mainly gas-fired power generation is unprofitable due to persistently low spark spreads, and the company has announced plans to sell three of its eight plants, adding to two that have been closed or mothballed.

In downstream markets, we consider Centrica as the most exposed of the 'Big Six' suppliers to the unfavorable political climate, because of its leading market positions, especially in gas, where it makes above-industry-average margins. We believe that retail margins (post tax) could reduce toward the industry average of about 3%, compared to about 5% that Centrica has historically reported. We also consider that event risk has increased, not least because the opposition Labor party appears committed to implementing a 20-month price freeze if it wins the 2015 general election. In addition, energy regulator Ofgem will decide this summer whether to launch its Competition and Markets Authority investigation into the Big Six suppliers. We note that Centrica does not have any regulated network activities, which can mitigate weakness in non-regulated segments at Centrica's more integrated peers.

These business risk pressures are partly offset by Centrica's leading position in the U.K. supply market, its leading position in gas, its significantly improved vertical integration following recent large upstream acquisitions, and its geographic diversification in North America.

We assess Centrica's financial risk profile as "modest" reflecting the company's currently strong credit metrics, the financial flexibility afforded by its free cash flow generation, a significant discretionary element to its capital expenditure plan, and its "strong" liquidity. That said, our updated base-case forecast indicates slightly weaker ratios than we previously projected, with Standard & Poor's-adjusted funds from operations (FFO) to debt declining below 50% in 2014 and 2015, and possibly to as low as 45% if retail margins decline toward 3%. This remains consistent with a "modest" financial risk profile, but leaves limited headroom for any further weakening. We are likely to raise, potentially significantly, our previously published ratio guidance of FFO to debt of 35% for Centrica as a result of our review of Centrica's business and financial risk profiles. This is because of our

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downward revision of its business risk profile at the end of last year.

Our base-case operating scenario for Centrica assumes:

- Gradually rising wholesale power and gas prices, flat customer numbers, reducing consumption, and continued low spark spreads.
- Post-tax margins in the retail segment of 3%-5%.
- Positive free operating cash flow, which will enable Centrica to maintain debt around current levels, assuming no acquisitions.

Based on these assumptions, we arrive at the following adjusted credit measures:

- EBITDA margins of 13%-17% in 2014 and 13%-17% in 2015.
- FFO to debt of 42%-48% in 2014 and 45%-50% in 2015.
- Debt to total capital of 40%-50% in 2014 and 2015.

### Liquidity

We assess Centrica's liquidity position as "strong" under our criteria, as its sources of liquidity cover its needs over the next 12 months by 1.5x or more.

Centrica's principal liquidity sources over the next 12 months are as follows:

- Unrestricted cash of about £500 million on Dec. 31, 2013.
- An available £3.8 billion in undrawn committed bank facilities that mature in more than one year. The two core facilities, for £1,950 million and \$1,425 million, expire in July 2017.
- Our estimate of FFO of about £3 billion for the next 12 months.

Centrica's principal liquidity uses over the next 12 months are as follows:

- Short-term debt maturities of about £700 million.
- Capital expenditure of about £1.3 billion.
- Dividend payments, which in 2013 were £870 million.

### **CreditWatch**

The CreditWatch negative placement indicates a one-in-two probability of a downgrade in the next 90 days. A downgrade would reflect our opinion of rising business risk in Centrica's key markets, and a related moderate weakening in its credit metrics.

In the next 90 days, we will conduct an in-depth review of Centrica's business and financial risk profiles. This will include meeting with senior management, and determining the company's appetite for maintaining ratios in line with the current ratings.

We anticipate that any downgrade would likely be only one notch. Alternatively, if we believe that Centrica is able and willing to maintain metrics consistent with our assessment of its business risk profile, we could assign a negative outlook.

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### Upside scenario

We could remove the ratings from CreditWatch and affirm them if Centrica is able to demonstrate that it could sustain credit metrics that we consider commensurate with our opinion of its current business risk profile.

### **Ratings Score Snapshot**

Corporate Credit Rating: A-/Watch Neg/A-2

Business risk: Satisfactory

• Country risk: Very low

Industry risk: Moderately highCompetitive position: Strong

Financial risk: Modest

• Cash flow/Leverage: Modest

Anchor: bbb+

#### Modifiers

- Diversification/Portfolio effect: Neutral (no impact)
- Capital structure: Neutral (no impact)
- Liquidity: Strong (no impact)
- Financial policy: Neutral (no impact)
- Management and governance: Satisfactory (no impact)
- Comparable rating analysis: Favorable (+1 notch)

### Related Criteria And Research

#### Related criteria

- Key Credit Factors For The Unregulated Power And Gas Industry, March 28, 2014
- Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers, Jan. 2, 2014
- Corporate Methodology, Nov. 19, 2013
- Corporate Methodology: Ratios And Adjustments, Nov. 19, 2013
- Country Risk Assessment Methodology And Assumptions, Nov. 19, 2013
- Industry Risk, Nov. 19, 2013
- Methodology For Linking Short-Term And Long-Term Ratings For Corporate, Insurance, And Sovereign Issuers, May 7, 2013
- Management And Governance Credit Factors For Corporate Entities And Insurers, Nov. 13, 2012
- Use Of CreditWatch And Outlooks, Sept. 14, 2009
- 2008 Corporate Criteria: Rating Each Issue, April 15, 2008

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## Ratings List

Ratings Affirmed; CreditWatch/Outlook Action

From

Centrica PLC

Corporate Credit Rating

A-/Watch Neg/A-2 A-/Stable/A-2

British Gas Trading Ltd.

Corporate Credit Rating

A-/Watch Neg/-- A-/Stable/--

Centrica PLC

Senior Unsecured

A-/Watch Neg

A-

Ratings Affirmed

Centrica PLC

Commercial Paper

A-2

A-2

#### **Additional Contact:**

Infrastructure Finance Ratings Europe; InfrastructureEurope@standardandpoors.com

Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com and at spcapitaliq.com. All ratings affected by this rating action can be found on Standard & Poor's public Web site at www.standardandpoors.com. Use the Ratings search box located in the left column. Alternatively, call one of the following Standard & Poor's numbers: Client Support Europe (44) 20-7176-7176; London Press Office (44) 20-7176-3605; Paris (33) 1-4420-6708; Frankfurt (49) 69-33-999-225; Stockholm (46) 8-440-5914; or Moscow 7 (495) 783-4009.

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## Exhibit C-8 Bankruptcy Information

# ORIGINAL

Direct Energy Services, LLC has had no reorganizations, protection from creditors or any other form of bankruptcy filings. The same is true of the Officers of Direct Energy Services, LLC, referenced on Exhibit A-10.

## Exhibit C-9 Merger/Acquisition Information

Hess Corporation sold its retail energy marketing division, Hess Energy Marketing, LLC, to Direct Energy Business, LLC on November 1, 2013. Since the acquisition, Hess Energy Marketing, LLC has changed its name to Direct Energy Business Marketing, LLC. Additionally, as part of the acquisition, Hess Small Business Services, LLC was part of the retail energy marketing division. That has also since been renamed to Direct Energy Small Business, LLC.

Specifically for Direct Energy Residential, there was an acquisition in 2012 that occurred where Direct Energy acquired NYSEG Solutions, Inc. and Energetix, Inc. on August 23, 2012. The names have since been changed to NYSEG Solutions, LLC and Energetix DE, LLC, respectively. Both are subsidiaries of Direct Energy Services, LLC.

Additionally, Direct Energy acquired Bounce Energy in Q3 of 2013. The entities for Bounce Energy are Bounce Energy, Inc., Bounce Energy PA, LLC, and Bounce Energy NY, LLC. These entities are affiliates of Direct Energy Services, LLC.

## Exhibit D-1 Operations

ORIGINAL

Direct Energy Services, LLC, part of the Direct Energy family, has operational backing with one of DE's affiliates, Energy America, LLC. To maximize our efficiency in providing high quality services to our customers, we have integrated all the key components in-house for power. This includes the complete supply cycle of contracting the power purchases for retail sales, nomination and scheduling of retail power for delivery, and other components for producing and supplying of power. Energy America, LLC, who is the wholesale trading affiliate of Direct Energy, LP, for US trading, has the contractual relationships with outside parties and partners to provide energy supply to end use customers.

Direct Energy Services, HGNAL

## Exhibit D-2 Operations Expertise

Based on recent organizational changes at the end of 2013, the supply and trading responsibilities is now part of Direct Energy Business, which currently provides wholesale support to Direct Energy Services, LLC. The current President of Direct Energy Business is John Schultz, who is located in our Woodbridge, New Jersey office. Mr. Schultz has 19 years of experience in the energy industry and has held various positions in the field including natural gas and electricity trading and operations, commercial and industrial sales and energy infrastructure development.

His team for power is led by David Brast, Head of West Region, and Steve Dixon, Head of East Region.

David joined the company in August 2013. He is an experienced energy professional who previously held a role as Senior Vice President of Business Segments for NRG Energy. He has more than 20 years of experience specializing in risk management, power and gas trading and commercial operations. He has a Bachelor's degree in Accounting and Finance from Texas A&M University.

Steve is currently Head of East Region for Direct Energy Business. In this role, he is responsible for leading all aspects of our East Region Natural Gas and Power operations, sales, supply and trading for our commercial, industrial, and wholesale customer business.

### Exhibit D-3 Key Technical Personnel



John Schultz, President – Direct Energy Business John.schultz@directenergy.com (732) 750-6197

Mr. Schultz has 19 years of experience in the energy industry and has held various positions in the field including natural gas and electricity trading and operations, commercial and industrial sales and energy infrastructure development. Mr. Schultz was previously the Senior Vice President of Hess Energy Marketing, LLC and has since been promoted to President of Direct Energy Business, LLC ("DEB").

Mr. Schultz is a graduate of Penn State University and has attended executive development programs at both the Fuqua School of Business at Duke University and Harvard Business School.

Steve Dixon, Head of East Region – Direct Energy Business <a href="mailto:Steve.dixon@directenergy.com">Steve.dixon@directenergy.com</a> (732) 750-6240

Steve is currently Head of East Region for Direct Energy Business. In this role, he is responsible for leading all aspects of our East Region Natural Gas and Power operations, sales, supply and trading for our commercial, industrial, and wholesale customer business.

Steve joined DEB as Head of the East Region Gas Operations in November 2013, and prior to that he was Vice President of Natural Gas Operations for Hess Corporation's Energy Marketing business. He joined Hess Corporation in 1998, after serving in positions at Resource Energy, Aquila Energy, and Phillips Petroleum Company (now ConocoPhillips). He has more than twenty seven years of experience in the energy industry in a variety of roles including operations, sales, marketing, and trading.

Steve is originally from Houston, TX and has a B.S. in Business Administration from Lyon College and a MBA from the Walton College at the University of Arkansas. He has also attended executive development programs at both Harvard Business School and Harvard Law School.

David Brast, Head of West Region – Direct Energy Business <u>David.brast@directenergy.com</u> (713) 877-3642

David is the Head of West Region where his responsibility is overseeing retail supply, trading, asset optimization and power generation.

David joined the company in August 2013. He is an experienced energy professional who previously held a role as Senior Vice President of Business Segments for NRG Energy. He has more than 20 years of experience specializing in risk management, power and gas trading and commercial operations. He has a Bachelor's degree in Accounting and Finance from Texas A&M University.

# Exhibit D-4 FERC Power Marketer License Number

Federal Regulatory Body	License / Holder	Name / Type	Docket No.	Effective Date (MBR Granted)
FERC	Direct Energy Services, LLC	MBR Tariff	ER11-1846-000	20-Oct-06