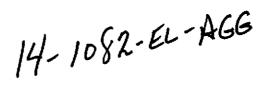
FILE (NC)





June 11, 2014

Public Utilities Commission of Ohio, Docketing Division 180 East Broad Street, Columbus, OH 43215-3793

RE: Certification Application for Aggregator/Power Broker

To Whom It May Concern:

Please find enclosed:

- The original notarized application signed by a principal officer
- Three (3) copies of said application and all attachments

Please note that Company requests that Exhibit C-3 "Financial Statements" be treated as confidential and not made available to the public without Skyline's prior consent.

Should you need any additional information or have any questions whatsoever, please do not hesitate to get in touch at the phone number or email address below.

Sincerely

/Justin Schafer Product Manager 202-644-6875

jschafer@skylineinnovations.com

PUCO

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.

Technician \_\_\_\_\_\_ Date Processed JUN 12 70001





The Public Utilities Commission of Ohio

PUCO USE ONLY						
Date Received	Case Number	Version				
14	1082 -EL-AGG	August 2004				

# CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

#### A. APPLICANT INFORMATION

Legal Name Skyline Innovations, Inc. Address 1606 20th St NW, 2nd Floor, Washington, DC 20009 Telephone # 2027195297 Web site address (if any) skylineinnovations.cc
Address #2027195297 xv-t size address (if any) skylineinnovations of
relephone # web site address (if any)
List name, address, telephone number and web site address under which Application will do business in Ohio
Legal Name Skyline Innovations, Inc.
Legal Name Skyline Innovations, Inc. Address 1606 20th St NW, 2nd Floor, Washington, DC 20009 Telephone #_2027195297_Web site address (if any) skylineinnovations.cc
Telephone # 2027 195297 Web site address (if any) Skyllifer in ovalions.cc
List all names under which the applicant does business in North America
List all names under which the applicant does business in North America Skyline Innovations
List all names under which the applicant does business in North America Skyline Innovations
List all names under which the applicant does business in North America Skyline Innovations  Contact person for regulatory or emergency matters

	Business address 1606 20th S Telephone # 2026446875 E-mail address (if any) jschafe	Fay #			9
A-5	Contact person for Commis	ssion Staff us	e in investigatii	ng customer c	omplaints
	Name Justin Schafer Title Product Manager Business address 1606 20th S Telephone # 2026446875 E-mail address (if any) Ischafe	St NW, 2nd F Fax # er@skylinein	loor, Washingt	on, DC 2000 -	9
A-6	Applicant's address and tol				•
	Customer Service address 1600 Toll-free Telephone # E-mail address (if any) info@s	6 20th St NW 61-4065 skylineinnova	/, 2nd Floor, W Fax # ations.com	/ashington, D	C 20009
<b>A-7</b>	Applicant's federal employe	er id <b>entificat</b> i	on number # <u>4</u>	5-4223455	-
A-8	Applicant's form of owners	hip (check or	ne)		
	☐ Sole Proprietorship☐ Limited Liability Partnership☐ Corporation	(LLP) 🗖 Lim	nership ited Liability Co er		
A-9	(Check all that apply) Ide which the applicant intends to class that the applicant intermercantile commercial, and 4928.01 of the Revised Code, is a part of a national account in one or	to provide ser ends to serve, industrial. (A commercial cust	vice, including for example, mercantile custom	identification or residential, sn er, as defined in	of each customer nall commercial, (A) (19) of Section
	<ul> <li>□ First Energy</li> <li>□ Ohio Edison</li> <li>□ Toledo Edison</li> <li>□ Cleveland Electric Illuminating</li> <li>□ Duke Energy</li> <li>□ Monongahela Power</li> <li>□ American Electric Power</li> <li>□ Ohio Power</li> </ul>	Residential Residential Residential Residential Residential Residential	<ul> <li>Commercial</li> <li>Commercial</li> <li>Commercial</li> <li>Commercial</li> <li>Commercial</li> <li>Commercial</li> </ul>	Mercantile Mercantile Mercantile Mercantile Mercantile Mercantile	☐ Industrial☐ Ind
	☐ Columbus Southern Power ☐ Dayton Power and Light	Residential Residential	Commercial Commercial	<ul><li> Mercantile</li><li> Mercantile</li><li> Mercantile</li></ul>	<ul><li>Industrial</li><li>Industrial</li><li>Industrial</li></ul>

A-10	Provide the approximate start date that the applicant proposes to begin delivering services
	8/1/2014

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11 <u>Exhibit A-11 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12 <u>Exhibit A-12 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13 <u>Exhibit A-13 "Company History,"</u> provide a concise description of the applicant's company history and principal business interests.
- A-14 Exhibit A-14 "Articles of Incorporation and Bylaws," if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 <u>Exhibit A-15 "Secretary of State,"</u> provide evidence that the applicant has registered with the Ohio Secretary of the State.

# B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Summary of Experience," provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).
- **B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- **B-5** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

- **B-6** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.
  - No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

# C. <u>APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE</u>

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	-9 Exhibit C-9 "Merger Information," provide a statement describing any	dissolution or
	merger or acquisition of the applicant within the five most recent years	preceding the
	application.	· -
	Signature of Applicant & Title	
	Sworn and subscribed before me this 10 M day of 1 we., 2014  Month  Year	, , , , , , , , , , , , , , , , , , ,
	Signature of official administering oath  Tara M. Nsema  Print Name and Title	nn , Notary Public
	My commission expires on 3/14/2019	



DISTRICT OF COLUMBIA: \$8 NOTARY PUBLIC
My Commission Expires 3/14/2019

# <u>AFFIDAVIT</u>

State of	<u></u>	ington, DC	ss.		
County of		, (10	···········		
Zachary A	elrock, Affia	nt, being duly sworr	n/affirmed according	to law, deposes and	says that:
He/She is the _	CEO	(Office of Affia	ant) of Skyline	<i>nnovation</i> SNan	ne of Applicant)

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
  application for certification are true and complete and that it will amend its application while the
  application is pending if any substantial changes occur regarding the information provided in the
  application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that hc/she expects said Applicant to be able to prove the same at any hearing hereof.

ANTHORNIA CHO

Sworn and subscribed before me this 10th day of Jule, 2014

Month Year

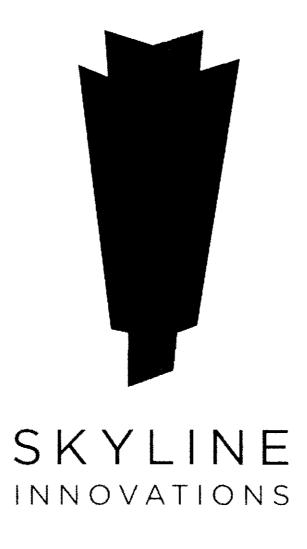
ignature of official administering oath

Tava M. Nremann, Notary Public Print Name and Title

My commission expires on 3/14/20/9

DISTRICT OF COLUMBIA:

6



# Skyline Innovations, Inc. Financial and Business Information

Certification Application for Aggregator/Power Broker in the State of Ohio

Prepared for the Public Utilities Commission of Ohio June 2014

# Contents

	A. Applicant Information	2
0	Exhibit A-11 Principal Officers, Directors & Partners	
0	Exhibit A-12 Corporate Structure	
0	Exhibit A-13 Company History	
0	Exhibit A-14 Articles of Incorporation and Bylaws	2
0	Exhibit A-15 Secretary of State	
	B. Applicant Managerial Capability and Experience	2
0	Exhibit B-1 Jurisdictions of Operation	2
0	Exhibit B-2 Experience & Plans	
0	Exhibit B-3 Summary of Experience	3
0	Exhibit B-4 Disclosure of Liabilities and Investigations	3
	C. Applicant Financial Capability and Experience	3
0	Exhibit C-1 Annual Reports	3
0	Exhibit C-2 SEC Filings	
0	Exhibit C-3 Financial Statements	3
0	Exhibit C-4 Financial Arrangements	4
0	Exhibit C-5 Forecasted Financial Statements	4
0	Exhibit C-6 Credit Rating	4
0	Exhibit C-7 Credit Report	. 4
0	Exhibit C-8 Bankruptcy Information	
0	Attachment I: Certificate of Incorporation	
0	Attachment II: State of Ohio Certificate	
0	Attachment III: Credit Report	
0	Attachment IV: Financial Statements	9

# A. Applicant Information

- Exhibit A-11 Principal Officers, Directors & Partners
  - Zach Axelrod, CEO, 1606 20th St. NW, 2nd Floor, Washington, DC 20009, 202-906-0403
  - Brian Gottlieb, COO, 1606 20th St. NW, 2nd Floor, Washington, DC 20009, 301-768-6767
  - Joyce Ferris, Board Member, 40 W Evergreen, Suite 101, Philadelphia, PA 19118, 215-248-5244
  - David Kaplan, Board Member, 811 First Avenue, Suite 510, Seattle, WA 98104, 888-452-7715
  - Josh Green, Board Member, 1730 Massachusetts Ave NW, Washington, DC 20036, 202-315-2407
  - Jonathan Goldstein, Board Member, 190 Carondelet Plaza, Suite 1500, St. Louis, MO 63105, 314-725-0800
  - Rick Moore, Board Member, 101 Constitution Ave NW, Washington, DC 20080, 703-793-7500

### Exhibit A-12 Corporate Structure

Skyline Innovations, Inc. is not a subsidiary of any other corporate entity nor does it have subsidiaries or affiliates.

Exhibit A-13 Company History

Skyline Innovations has been in business since August 2009 and has worked in the renewable energy subsector of electric and natural gas since that time. It has no affiliations in the retail energy sector.

Skyline currently finances, installs, maintains and monitors commercial-scale solar systems at no upfront cost to customers. Its innovative business and financing model enables us to deliver savings by operating as a rooftop solar utility, selling solar hot water or solar electricity to a building at a price set at a fixed discount to their conventional utility rate (price-indexed energy).

To expand its energy services, Skyline Innovations intends to broker natural gas for small commercial customers in the State of New Jersey by analyzing utility bills from its customers, making the comparison to other suppliers, and finding the optimal supplier to maximize savings for its customers.

Exhibit A-14 Articles of Incorporation and Bylaws

See Attachment I: Certificate of Incorporation

Exhibit A-15 Secretary of State

See Attachment II: State of Ohio Certificate.

# B. Applicant Managerial Capability and Experience

Exhibit B-1 Jurisdictions of Operation

Skyline Innovations is licensed in the following jurisdictions:

- Delaware
- District of Columbia
- Maryland
- Virginia

Skyline Innovations has applied for licenses in the following jurisdictions:

New Jersey

- Pennsylvania
- Rhode Island

### Exhibit B-2 Experience & Plans

Skyline Innovations currently finances, installs, maintains and monitors commercial-scale solar systems at no upfront cost to customers. Its innovative business and financing model enables it to deliver operational savings by acting as a rooftop solar utility, selling solar hot water or solar electricity to a building at a price set at a fixed discount to its conventional utility rate (price-indexed energy). Solar water heating and solar photovoltaic are the first market applications for its price-indexed energy model, which delivers savings to small-commercial customers as a service. Its accomplishments include:

- Patent-pending technology platform enabling the sale of price-indexed energy.
- Raised the solar thermal industry's leading project fund a \$30MM tax equity investment from WGL Holdings, the parent company of a regulated utility.
- Over 115 commercial-scale projects financed and developed in the marketplace with proven results.
- Government affairs efforts to engage with state policymakers to allow for inclusion of solar in state renewable portfolio standards or to expand renewable energy incentive programs.

In becoming a broker, Skyline aims to provide its customers with a higher level of service than they currently receive by leveraging its proprietary technology to fundamentally alter the experience of energy procurement. In doing so, it seeks to bring greater transparency and education to the industry.

As a broker, Skyline will not be taking title to energy nor billing for it. In the event of a dispute, Skyline has a dispute resolution process in place.

## Exhibit B-3 Summary of Experience

Skyline Innovations is a newcomer to the deregulated energy space, and has thus far not executed any aggregation agreements on its customers' behalves. Skyline is currently in the process of developing relationships with a large swath of competitive suppliers so as to provide its customers with the highest level of service and the most competitive market prices on retail energy.

# Exhibit B-4 Disclosure of Liabilities and Investigations

The applicant has no such matters to disclose.

# C. Applicant Financial Capability and Experience

# o Exhibit C-1 Annual Reports

Applicant is not a publicly traded company and does not produce an annual report. It thus requests this requirement be waived.

# o Exhibit C-2 SEC Filings

Applicant is not a publicly trader company and is not required by the SEC to produce 10-K/9-K filings. It thus requirement be waived.

#### Exhibit C-3 Financial Statements

Please see Attachment IV: Financial Statements for the applicant's two most recent years of financial statements. Please note that only the most recent year has been audited, but that the previous year was certified by a company officer.

## Exhibit C-4 Financial Arrangements

The applicant will not take title to energy, but only broker it, and thus requires no guarantees or contractual arrangements to conduct business. In all jurisdictions where bonding is required for energy brokerage, applicant has received surety bonds in the necessary amounts.

#### Exhibit C-5 Forecasted Financial Statements

Applicant currently does not forecast its financial statements and requests that this requirement be waived for its application.

### Exhibit C-6 Credit Rating

The applicant does not currently possess a credit rating, but has included a credit report in its stead. More information can be found in the next section.

### o Exhibit C-7 Credit Report

The applicant's Experian credit report can be found in Attachment III: Credit Report.

### Exhibit C-8 Bankruptcy Information

The applicant has never filed for reorganization or protection from creditors and therefore has no bankruptcy information.

# Delaware

DACE

The First State

I, JEFFREY N. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY "SKYLINE INNOVATIONS, INC." IS DULY

INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN

GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE

RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-EIGHTH DAY OF

FEBRUARY, A.D. 2014.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "SKYLINE INNOVATIONS, INC." WAS INCORPORATED ON THE FIRST DAY OF OCTOBER, A.D. 2009.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

4737352 8300

140274507

You may verify this certificate online at corp delaware gov/authrer shtml Jolfrey W Bullerk, Serrotary of State
AUTHENTY CATTON: 1172316

DATE: 02-28-14

# STATE OF OHIO CERTIFICATE

# Ohio Secretary of State, Jon Husted

2300325

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

SKYLINE INNOVATIONS, INC.

and, that said business records show the filing and recording of:

Document(s)

FOREIGN LICENSE/FOR-PROFIT

Document No(s): 201415500668

-

Effective Date: 06/03/2014

Authorization to transact business in Ohio is hereby given, until surrender, expiration or cancellation of this license.

CHETTAL COLOR

United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 4th day of June, A.D. 2014.

Ohio Secretary of State

Jan Hasted

## o Attachment III: Credit Report



#### FrofilePlus<sup>19</sup> Report

as at 1625/13 15:41 ST

#### Skyline Innovations, LLC

1751 Columbia Ro NW Ste 1 Address: Washington, DC, 20009-8837

United States

824710819 Experien 5:50

Apent: Corporation Service Company. Agent Address: Bank Of America Center 197H Floor

Fachmond, VA

Farwiny Umbage:

Ultimate Farent - Skyline innovations, LLC

1752 Columbia Ro NW Ste 2

Washington, DC

**Branches** Styline innovations, LLC Alternative 1209 N Orange St Wirmington, ©€ cedtabas

Key Personnel: Manager: Axestod Zachary Unavalable Buckness Type:

Experian File Established November 2009 Experian Years on File: 4 Years

More than 4 Years Years in Business:

Filing Data Provided by: De акаге 32:18/2011 Cate of innormoration:

This isolation does not yet have an estimated টিজ্যত Beyond Terms (১৪টা) জাত Payment Trend indicator টিগত হৈ তাঁলোকাৰ result of too few . **Ра**уттеят Тиров пер

Payment Trade (net see croffs, ceral): Business inquiries asec as comercia. UCD Filingoisee details Sauttonary 1300 Ft Ings

Bucknesses Sporting Worse:	59%
√ Basanoptolec:	5
√ Llone.	č
√ Judgments Filed:	c
✓ Collections	ε

#### Credit Summary



The objective of the Credit Ranking Score is to predict payment behavior. High Rick means that there is a algoriticant probability of detanquent payment. Low Rick means that there is a good probability of an-time payment.

#### Yey Score Factors:

- I Number of commercial accounts with net 1-38 days term
- I Not of active commercial acids within the last 12 mas.
- if Number of recently active commercial accounts.

in Number of commercial accounts continuously applaised.

Recommended Aption: Low-Medium Risk

#### **Payment Summary**

noutificient information to produce Monthly Payment Trends cnart.

roufficient information to produce Quarterly Payment Trends Chart.

Insufficient information to produce insufficient information in the produce insufficient in the produce in the produ Continuous **Payment Trends** chart.

чежку Европей **Раульеніі Тления** Chart.

Combined Payment Trends ct art

Number of Account; 8 Present Balance, \$8 Righest Balance; \$8

Number of Арсрыята 11 Fresent Balante \$8 Fighest Balante \$8 Number of Accounts 1 Present Balance: \$3 Highest Balance: 10

#### Trade Payment Information

#### Trade Payment Experiences

3 applier	Reported	Activity	Payment	S.e-cent	Ва!алсе	Current	Up to	21-80	&1- <b>2</b> 40	> 44	Сопильной
<b>гаждогу</b>	Date:	Date	Terms	High Credit			<b>30</b> 091	DBT	₽ST	SBT	
`ಕೇಕ್ಕೆ 5 <b>ಚರ್</b> ಕ	26 13	C4 13									

Trace thes with an ( ) after the Reported Date are Newly Reported:

#### inquirles

& LEMMAN	of inquiries	

Supplier Category	10.13	<b>39</b> /*3	08/12	07/13	66.13	@	04/12	02/13	02:18
Seneral	Ε	כ	ō	0	ē	2	,	3	5
"SUFER CE	E	)	ε	Đ	1	0	0	3	C
Totals	ō	Đ	Œ	٥	4	0	•	В	0

#### UCC FIIInge

User: 12.20.201' Flong Number: 2011 4878823 Junisdation 44478823 Sec Of State De

WGSW INDIES WASHINGTON 20088 DIO WASHINGTON GAS, IS FOORST Secured Fairty.

Codeteral Equipment, Furnishings and Fixtures Inventory, Hereafter Adquired Property. Other Assets (undefree).

ACONTO = 50

2013 Experian information Sciutions inc.

The information herein is furnished in confidence for your exclusive use for legitimate business purposes and shall not be reproduced. Neither Expertan nor its sources or distributors warrant such information nor shall they be liable for your use or rellance upon it.

$\circ$	Attachment	/1/-	<i>Financial</i>	Statements
U	Allabiiiiibiil	IV.	ı IIIaIICIAI	อเสเษทยทเจ

Two years of financial statements commence on the following page.