

TICT USEO	NLY - Version 1.07	ı 39
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		10 - 0073 - <b>GA-AGG</b>

# RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

	•	saving it	to your local disk.		·		·
	Section A	- APPLICANT	Informatio	ON AND S	ERVICES		
A-1 Applicant in	itends to renew it	s certificate as	s: (check all tha	t apply)			
✓ Retail Nat	ural Gas Aggregat	or 📝 Retail	Natural Gas Bro	oker			
A-2 Applicant in	formation:						
Legal Name	RD Energy Inc						
Address	226C Broadway E	ast, Granville OH	43023				
Telephone No.	740-321-1075		Web site	Address	www.rd-en	ergy.com	9
Current PUCO	Certificate No.	10-179(G)2	Effective Dates	Februa	ry 21, 2012 -	February 21, 201	4 bg
A-3 Applicant in	formation under	which applica	ant will do busi	ness in O	hio:		- F
Name	RD Energy Inc					22	RECE
Address	226C Broadway f	East, Granville OH	1 43023				
Web site Addre	ess www.rd-energy.co	om	Telephor	ne No. 740	)-321-1075		<u> </u>
-4 List all nam	es under which th	he applicant d	oes business in l	North Ar	nerica:	2014 JAN 117 PM 2: 26	AED-DOCKELING DIA
RD Energy Inc		••				$\circ$	(FI
						2:2	5
						9	₹,
A-5 Contact per	son for regulator	y or emergenc	y matters:				
Name Darrell	Bragg		Title	President			
Business Addre	ss 226C Broadway	East, Granville O	H 43023				
Telephone No.	740-321-1075	Fax No. 740	-321-1076	Email Add	dress dbragg	g@rd-energy.com	1

A-6	Contact person for Commission Staff use in investigating customer complaints:						
	Name Darrell Bragg	Title President					
	Business address 226C Broadway East, Granville OH 4302	23					
	Telephone No. 740-321-1075 Fax No. 740-321-107	6 Email Address dbragg@rd-energy.com					
<b>A-7</b>	Applicant's address and toll-free number for cus	stomer service and complaints					
	Customer service address 226C Broadway East, Granville	OH 43023					
	Toll-Free Telephone No. 877-307-3757 Fax No. 740-	321-1076 Email Address dbragg@rd-energy.com					
A-8	Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee						
	Name Darrell Bragg	Title President					
	Business address 226C Broadway East, Granville OH 43023	l .					
	Telephone No. 740-321-1075 Fax No. 740-321-1076	Email Address dbragg@rd-energy.com					
A-9	Applicant's federal employer identification num	ber 20-2177002					
<b>A-10</b>	Applicant's form of ownership: (Check one)						
	Sole Proprietorship	Partnership					
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)					
	<b>✓</b> Corporation	Other					
A 11	(Charle all that amply) Identify each return l	g company gowies and in which the annihoout i					

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

	Dominion East Ohio Duke Energy Ohio	<b>√</b> √	Residential Residential	Small Commer  Small Commer	
<b>√</b>	Vectren Energy Delivery	of Ohio 🗸	Residential		444 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 1914 - 
Progran		e area and	customer	class, provide aj	any of Ohio's Natural Gas opproximate start date(s) and/
	mbia Gas of Ohio	ocgun den	voring und	or ended service	
V	Residential	Beginning	Date of Servi	ce January 2005	End Date
V	Small Commercial	Beginning	Date of Servi	ce January 2005	End Date
<b>✓</b>	Large Commercial	Beginning	Date of Servi	ce January 2005	End Date
<b>✓</b>	Industrial	Beginning	Date of Servi	ce January 2005	End Date
Domi	nion East Ohio				
<b>✓</b>	Residential	Beginning	Date of Servi	ce January 2005	End Date
<b>✓</b>	Small Commercial	Beginning	Date of Servi	ce January 2005	End Date
<b>V</b>	Large Commercial	Beginning	Date of Servi	ce January 2005	End Date
<b>√</b>	Industrial	Beginning 2	Date of Servi	ce February 2005	End Date
Duke	Energy Ohio				
	Residential	Beginning	Date of Servi		End Date
<u> </u>	Small Commercial		Date of Servi	ce October 2008	End Date
$\overline{\mathbf{Z}}$	Large Commercial		Date of Servi		End Date
	Industrial	Beginning	Date of Servi	ce	End Date
☐ Vect	ren Energy Delivery (	of Ohio			
	Residential	Beginning	Date of Servi		End Date
	Small Commercial	Beginning	Date of Servi	ce	End Date
	Large Commercial	Beginning	Date of Servi		End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

1	Vectren Energy Delivery of Ohio	<b>Intended Start Date</b>	November 2014	
	Duke Energy Ohio	Intended Start Date		
	Dominion East Ohio	Intended Start Date		
	Columbia Gas of Ohio	Intended Start Date		

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners," provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 <u>Exhibit A-17 "Articles of Incorporation and Bylaws,"</u> provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-18 Exhibit A-18 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

# SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** Exhibit B-3 "Summary of Experience," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 <u>Exhibit B-4 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

B-5	Exhibit B-5 "Disclosure of Consumer Protection Violations," disclose whether the applicant,
	affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held
	liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for
	certification.

<b>✓</b> No	Yes
-------------	-----

If Yes, provide a separate attachment labeled as <u>Exhibit B-5 "Disclosure of Consumer Protection Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

<b>V</b> No	Yes
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If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, or <u>Revocation</u>," detailing such action(s) and providing all relevant documents.

# SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

# SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations," provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title Dansell Bragg, President

Sworn and subscribed before me this 15 day of January Month 2014 Year

Print Name and Title Potricia L. Vance Bank Teller

Patricia L. Varioecommission expires on  $9 - 12 \cdot 17$ 

Notary Public, State of Ohio My Commission Expires

Sept. 12th, 2017



# The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service **Affidavit Form** (Version 1.07)

In the Matter of the Application of	)			
for a Certificate or Renewal Certificate to Provide Competitive Retail Natural Gas Service in Ohio.	)	Case No.	10 - 0073	-GA-AGG
County of State of				

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title Danell Brages, President
Sworn and subscribed before me this \ 5 day of January Month 2014

Patricy FV and Osth

Print Name and Title Patricia L. Vance Bank Teller

Patricia L. Vance

Notary Public, State of Ohio My Commission Expires Sept. 12th, 2017

My commission expires on 9.12.17

(CRNGS Broker/Aggregator Renewal) Page 7 of 7

# Exhibit A-14

# Principal Officers, Directors & Partners

http://www.rd-energy.com 226 C. East Broadway Granville, OH 43023 740-321-1075 740-205-1335 Fax 1-877-792-5424 Toll-Free

Darrell W. Bragg, President, Treasurer and Secretary <a href="mailto:dbragg@rd-energy.com">dbragg@rd-energy.com</a>

#### Exhibit A-15

### **Corporate Structure**

Corporation, 100% owned by Darrell Bragg. RD Energy will participate in all deregulated Ohio energy markets geographically. RD Energy nor Darrell Bragg has any affiliate subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

Rd Energy, Inc. is independent from any other corporate ownership.

Darrell Bragg- President, Treasurer and Secretary

#### Exhibit A-16

#### Company History

RD Energy, Inc. was founded January 3, 2005.

Our mission: To provide a resource in this volatile and ever changing energy market for our customers to rely on for support and guidance in their natural gas and electric purchasing decisions so that those decisions are based on insight and facts supported by the latest market conditions and trends.

#### **Corporate Goals:**

- 1. Provide information and facts of the energy market so decisions are based on knowledge.
- Provide honest and timely customer advice so decisions can be made with confidence.
- 3. Be available so customers can feel supported.

For a few years prior to 2005 Ray Dankel worked as an Account Executive for what was then known as WPS Energy Services, INC. (Now known as Integrys Energy, Inc.) Due to a customer's target change inside of WPS Energy, it was decided that Ray could better serve WPS Energy and Ray Dankel's customers by becoming an agent for WPS Energy rather than an employee. In early January 2005 Ray Dankel formed the corporation RD Energy, Inc. RD Energy sold natural gas exclusively for WPS Energy to small commercial and industrial accounts throughout Ohio. In addition, RD Energy worked to build strong business organization relationships for those organization's members and member employees.

Darrell Bragg graduated from college in 1980 with a BS degree with areas of concentration in both accounting and finance. Upon graduation Darrell went to work for Columbia Gas Transmission for 9 years. The last three years at Columbia Gas Transmissions he worked as a Transportation and Exchange representative providing information, instruction, problem solving and guidance for the new deregulated market to deregulated transportation customers throughout the Columbia Gas Transmission delivery area. His overall knowledge of accounting, gas measurement, gas control, Appalachian production and billing provided the tools necessary for the Columbia representative position. In 1989 Darrell left Columbia to work over the next six years for two independent natural gas marketers in Ohio. He rose to vice president in both companies exhibiting strength in finance, sales, sales strategy along with exhibiting strong customer and producer relationships. Darrell joined WPS Energy in 1995 as a Vice President and headed up the new small customer programs (choice) beginning in 1998. In 2000 he started up an agent program that sold gas for WPS Energy and later integrys Energy to the small Choice customers instead of corporate Account Executives. Darrell worked as one of the negotiating representatives for Integrys Energy as Columbus Gas of Ohio, Dominion East Ohio Gas and Duke Energy worked with the PUCO and interested parties to form the current Choice Landscape behind each utility.

In 2008 Darrell left Integrys Energy to take over ownership of RD Energy, Inc. due primarily to some health issues of Ray Dankel. RD Energy's mission statement and corporate goals are the center of Darrell's corporate beliefs and are the foundation of the future vision of the company. In June 2009 RD Energy entered Ohio's electric deregulated market behind the First Energy Utilities in northern Ohio and soon after began serving electric customer behind American Electric Power (AEP). The expectation is to provide the same excellent customer service to our customers and business organization partners for electric as we do for natural gas.

# Exhibit A-17

# Articles of Incorporation and Bylaws

7700773777

Prescribed by J. Kenneth Blackwell

Ohio Secretary of State
Central Ohio: (614) 466-3910
Toll Free: 1-877-SOS-FILE (1-877-767-3453)

www.state.oh.us/sos e-mail: busserv@sos.state.oh.us

Expedit	e this Form: (saled Can)
Mall For	n to one of the Following:
~	PO Box 1390
<b>⊙</b> Y≊	Columbus, OH 43216
- Requ	*** 0012 to est lunoidble ne seniu
0::	PO Box 670
O <sub>N</sub> <sub>0</sub>	Columbus, OH 43216

# INITIAL ARTICLES OF INCORPORATION

(For Domestic Profit or Non-Profit) Filing Fee \$125.00

THE UNDE	RSIGNED HEREB	Y STATES THE FO	LLOWING:			
(CHECK (	ONLY ONE (1) BOX	)				
	les of incorporation		rcorporation	(3)	Articles of Incorpor	ation Professional
Profit		Non-Profit	•		(170-ARP)	
	(113-ARF)	(110	LARN)		Profession	
	ORC 1701	OR	C 1702		ORC 1785	
Complete t	he general information	on in this section for	the box checked	abovo.		
FIRST:	Name of Corporat	ion RD Er	ergy, Inc.			
SECOND:	Location	Rocky River		Cu	yahoga	
}		(CIty)			(County)	
Effective D	ate (Optional)	(mm/dd/yyyy)		-	ore than 90 days after da or after the date of filing.	te of filing. If a date is specified
Check	here if additional p	rovisions are atta	ched			**************************************
Complete the				this sect	ion is optional if box (1) h	r checked.
THIRD:	Purpose for which	corporation is form	ed			
<u> </u>	to engage in any l	awful act or activity	for which corpo	rations (	may be formed under	r Section 1701 to 1701,98
	inclusive, of the C	Phio Revised Code				
					· · · · · · · · · · · · · · · · · · ·	
Complete th	e information in this	section if box (1) o	(3) is checked.			
FOLIDITY:	The number of the	roo urbinh the				
common or	preferred and their	nes which the corp par value if any)	oration is authoriz	ed to ha	ve outstanding (Pleas	e state if shares are none
(Refer to in:	structions if needed)		(No. of Shares)		(Type)	(Par Value)

Comple	ling the information i	n this section is optional	<del></del>	···
FIFTH:	The following are to	Directors.		
	(Name)	<u></u>		_
	(Street)	NOTE; P.O. Box Addresses are NO	l'acceptable.	_
	(City)	(State)	(Zip Code)	··-
	(Name)			<del>_</del>
	(Siresi)	HOTE: P.O. Box Addresses are HOT	l'acceptable.	<del></del>
	(City)	(State)	(Zip Code)	<del>-</del>
	(Name)			<del>-</del>
	(Street)	NOTE: P.O. Box Addresses are NOT	Facceptable.	_
	(City)	(State)	(Zip Code)	_
represer	) by an authorized native ee (instructions)	Authorized Representative Ray Dankel (print name) 2109 Wooster #51 Rocky River, Ohio 44116		January 3, 2005 Date
		Authorized Representative		Date
		(print name)		
		Authorized Representative		Date
		(print name)		

# UNIGINAL APPOINTMENT OF STATUTORY AGENT The undersigned, being at least a majority of the incorporators of RD Energy, Inc. hereby appoint the following to be statutory agent upon whom any process, notice or demand required or permitted by statute to be served upon the corporation may be served. The complete address of the agent is Ray Dankel (Nems) 2109 Wooster #51 NOTE: P.O. Box Addresses are NOT acceptable. (Strent) Rocky River 44116 .Ohio (7,10 Code) (CIV) Must be authenticated by an January 3, 2005 authorized representative Date Authorized Representative Authorized Representative **Authorized Representative** Date ACCEPTANCE OF APPOINTMENT Ray Dankel The Undersigned, named herein as the Statutory agent for. RD Energy The. the appointment of statutory agent for said entity. Statutory agent for, Signature:

(Statutory Agent)

Exhibit A-18

Secretary of State



01/10/2005

DOCUMENT ID 200501000716

DESCRIPTION DOMESTIC ARTICLES/FOR PROFIT (AF 125.00

100.00

PENALTY .00 CERT .00

COPY .00

# Receipt

This is not a bill. Please do not remit payment.

JOHN B. SHEPHERD 24461 DETROIT RD., 340 WESTLAKE, OH 44145

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, J. Kenneth Blackwell

1510932

It is hereby certified that the Secretary of State of Ohio has custody of the business records for RD ENERGY, INC.

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC ARTICLES/FOR PROFIT

Document No(s):

200501000716



United States of America State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Obio this 10th day of January, A.D. 2005.

Ohio Secretary of State

# Exhibit B-1

# **Jurisdiction of Operations**

RD	Fnerov	is authorize	d to n	rovide el	loctric s	eniire	in٠
1117	FIICI KY	12 GULLIOITZ	uvp	I O VIGE E	はたいいたっ	CI VICE	1#84

Ohio

Illinois

Michigan

#### Exhibit B-2

#### **Experience & Plans**

RD Energy, Inc. has provided services to residential (through business organizations), commercial, mercantile and industrial customers. By establishing a working and trusting relations with the individual client or business association, we provide energy information, strategies and insight so customers can make the right decisions for their home or business. Starting with Darrell Bragg's (president) 29 years in the energy market along with his experience in pricing, risk management, strategy creation, forecasting and overall energy knowledge, RD Energy takes its mission statement and corporate goals very seriously. The first step in having a happy customer is having an informed one and one who feels that both information and the human touch are only a phone call or email away. All RD Energy employees and sales agents are trained to treat every customer with honesty and respect.

As RD Energy moves forward in the Ohio electric marketplace, we will be simply a broker and not a supplier. We will not be billing, but we will be handling billing questions. We won't own the supplier contract, but we will know what the contract says and will be the contracts intersect for the supplier.

RD Energy has plans to provide both custom pricing to large volume users and a guaranteed savings offer to small commercial and residential customers. Customers with custom pricing will be provided not only a competitive price to compare with the utility rate, but we will provide a savings analysis as well so the customer can see the real value of the price. We will understand the supplier contract and point out both the most attractive points of the contract as well as any potential pitfalls of the contract. We recognize that nay contract surprise to the detriment of the customer will likely lead to a lost customer at renewal time. So we will work hard to prevent contract surprises.

#### Exhibit B-3

#### Summary of Experience

RD Energy, Inc. has served the natural gas market in Ohio since January 2005. As an agent for a major natural gas supplier RD Energy has brought approximately 10,000 new accounts to the supplier representing industrial, commercial and residential accounts with annual volumes adding up to approximately 4 bcf/year.

RD Energy's President has been involved in nearly all parts of the natural gas industry starting in January 1981 when he became employed by Columbia Gas Transmission. During his 9 years at TCO he became a resident expert in plant accounting, revenue accounting, Appalachian pool production, gas control, gas measurement and the scheduling of gas. The final three years at TCO he was Transportation and Exchange Representative, which involved being one of five representatives of TCO that was the marketing go between TCO and all of its deregulated utility and industrial customers. This position required expertise in most operational aspects of TCO. Darrell later worked in the deregulated supplier side of the business and has participated in sales, planning, finance, delivery, production, supply, scheduling, management, accounting, ect. Each company he has worked for has seen fit to promote him to the Vice President level in a short period of time. In his most recent role he was responsible for the creation growth and financial profitability for all commercial and residential business in the company's eastern U.S. footprint for natural gas, electric and governmental aggregation.

Since taking over ownership in July 2008, Darrell continues to manage one of the largest business association relationships in the country, has continued a business practice of honesty and professionalism has brought the electric product to many natural gas customers and continues to grow the business. His knowledge of business principals, the energy industry and the recognition of the value of strong customer relationships demonstrate that his years in the business world and energy experience provides the bedrock of experience needed to function soundly in the Ohio deregulated market place.

# Exhibit B-4

# Disclosure of Liabilities and Investigations

None

Exhibit C-1

**Annual Reports** 

RD Energy, Inc is not required to produce an annual report.

Exhibit C-2

**SEC Filings** 

RD Energy, Inc is a broker/sales agent and does not take title to the natural gas or electric and is not a public entity. RD Energy, Inc. is an Ohio Corporation with 100% of the stock owned by Darrell Bragg, so no SEC filing is required.

# **RD Energy Inc**

# Exhibit C-3

### **Financial Statements**

See attached

### **KISSLING JASKO BONDS & CO., INC**

CERTIFIED PUBLIC ACCOUNTANTS 20325 CENTER RIDGE RD. #440 ROCKY RIVER, OHIO 44116

Accountant's Compilation Report

To the Shareholder R D Energy, Inc Granville, Ohio

We have compiled the accompanying balance sheet of R D Energy, Inc, an S corporation as of December 31, 2013, and the related statement of income and Retained Earnings for the year then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statement on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The Company, with consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

January 11, 2014

# RD Energy Inc. Balance Sheet As of December 31, 2013

	Dec 31, 13
ASSETS	
Current Assets	
Checking/Savings	
Cash in Bank - Fifth Third	4,536.04
5/3 Bank - Savings	205.09
Total Checking/Savings	4,741.13
Total Current Assets	4,741.13
Fixed Assets	
Equipment	18,181.07
Accumulated Depreciation	-18,181.07
Total Fixed Assets	0.00
Other Assets	
Deposit - BWC	198.72
Total Other Assets	198.72
TOTAL ASSETS	4,939.85
LIABILITIES & EQUITY Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	
941 Payable	634.00
SWT Payable	1,586.22
Local Tax Withheld	573.77
SUTA Payable	16.50
•	
Total Payroll Liabilities	2,810.49
Total Other Current Liabilities	2,810.49
Total Current Liabilities	2,810.49
Total Liabilities	2,810.49
Equity	
Capital Stock	500.00
Retained Earnings	905.59
Net Income	723.77
Total Equity	2,129.36
TOTAL LIABILITIES & EQUITY	4,939.85
<del>"</del>	

See Accompanying Accountant's Compilation Report

# **RD Energy Inc**

# Statement of Retained Earnings For the Year Ended December 31, 2013

Retained Earnings, January 1, 2013	\$	905.59	
Net Income	<del></del>	723.77	
Retained Earnings, September 30, 2013	\$	1,629.36	

# RD Energy Inc. Profit & Loss January through December 2013

	Jan - Dec 13	% of Income
Ordinary Income/Expense		
Income		
Fees	723,621.98	100.1%
Customer Refunds	-810.95	-0.1%
Total Income	722,811.03	100.0%
Expense		
Employee Welfare	768.50	0.1%
Advertising	5,110.14	0.7%
Commissions	95,464.95	13.2%
Computer Expenses	85.58	0.0%
Dues and Subscriptions	965.00	0.1%
Insurance	32,168.43	4.5%
Internet Expenses	194.40	0.0%
Licenses and Permits	100.00	0.0%
Maintenance & Cleaning	40.13	0.0%
Meals	1,291.26	0.2%
Office Supplies & Expense	4,004.71	0.6%
Postage and Delivery	573.86	0.1%
Promotions	1,193.05	0.2%
Professional Fees	2,855.00	0.4%
Rent	9,725.62	1.3%
Repairs & Maintenance	200.71	0.0%
Salaries & Wages	521,800.00	72.2%
Taxes	23,090.13	3.2%
Telephone	7,024.12	1.0%
Trade Shows	135.00	0.0%
Travel	14,482.76	2.0%
Utilities	814.03	0.1%
Total Expense	722,087.38	99.9%
Net Ordinary Income	723.65	0.1%
Other Income/Expense Other Income		
Interest Income	0.12	0.0%
Total Other Income	0.12	0.0%
Net Other Income	0.12	0.0%
let Income	723.77	0.1%

# **Exhibit C-4**

# **Financial Arrangements**

RD Energy, Inc. is a broker/sales agent only and does not take title to the natural gas or electric and is not a public entity. RD Energy does not require any loans to operate.

# **RD Energy Inc**

# Exhibit C-5

# **Forecasted Financial Statements**

See attached

# RD Energy Inc. Projected Income and Expenses January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Fees	670,000.00
Total Income	670,000.00
Expense	
Employee Welfare	768.50
Advertising	5,110.14
Automobile Expense	13,004.00
Commissions	89,523.00
Computer Expenses	85.58
Dues and Subscriptions	1,000.00
Insurance	29,625.80
Internet Expenses	194.00
Licenses and Permits	350.00
Meals	3,000.00
Office Supplies & Expense	3,600.00
Postage and Delivery	552.00
Promotions	1,500.00
Professional Fees	2,600.00
Rent	10,045.00
Salaries & Wages	478,500.00
Taxes	19,551.09
Telephone	4,432.00
Trade Shows	135.00
Travel	2,000.00
Utilities	600.00
Total Expense	666,176.11
Net Ordinary Income	3,823.89
Net income	3,823.89

# RD Energy Inc. Projected Income and Expenses January through December 2015

	Jan - Dec 15
Ordinary Income/Expense Income	
Fees	730,000.00
Total Income	730,000.00
Expense	
Automobile Expense	12,000.00
Commissions	95,000.00
Dues and Subscriptions	1,000.00
Insurance	32,620.00
Internet Expenses	194.00
Licenses and Permits	200.00
Meals	3,000.00
Office Supplies & Expense	3,600.00
Postage and Delivery	600.00
Promotions	1,500.00
Professional Fees	2,800.00
Rent	10,200.00
Salaries & Wages	530,000.00
Taxes	21,200.00
Telephone	4,500.00
Travel	2,000.00
Utilities	600.00
Total Expense	721,014.00
Net Ordinary Income	8,986.00
Net Income	8,986.00

Exhibit C-6

**Credit Rating** 

RD Energy, Inc. does not have a DNB number so there is not Credit Rating to report.

Exhibit C-7

**Credit Report** 

RD Energy, Inc. does not use loans to operate, so there is no credit report to show.

# **Exhibit C-8**

### **Bankruptcy Information**

RD Energy, Inc. has not had any reorganization, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

# Exhibit C-9

# Merger Information

RD Energy, Inc. has had no dissolution or mergers or acquisition of the applicant since the applicant last filed for certification.

Exhibit D-1

Operations

RD Energy Inc. serves as an energy supplier sales agent for both deregulated natural gas and electric, as an energy program and enrollment facilitator for business associations, as an energy information source to its natural gas and electric customers and can provide pricing and supply strategies for customers ranging from industrial to residential including governmental communities. RD Energy personnel are recognized as having the integrity, the expertise and the communication skills necessary to provide timely, accurate and critically important data for clients of all sizes to make educated decisions on the product and timing of their energy purchase that best meets their energy budgets and financial demands.

#### Exhibit D-2

#### **Operations Expertise**

### President - Darrell Bragg

#### **Past Qualifying Positions:**

- a. Vice President & General Manager and Integrys Energy Services Inc. (1995-2008) Served as the Income Stream leader for Direst Mass Market and Governmental Aggregation Programs for the Integrys Energy business footprint. Responsible for developing the Income Stream to maximize growth, profitability and customer satisfaction. Participated in, reviewed and created the marketing plan, product pricing, product delivery, risk management, billing, financial reporting, budgeting Appalachian production services, in bound call center, resolve customer complaints, legal contracting as well as tariff negotiations. The overall goal was to have a high degree of customer delight while balancing competitive pricing and profitability.
- b. Vice President and partner at Fuels Services Group, Inc. (1992-1995) Responsible for Appalachian and Southwest natural gas purchasing as well as the Industrial Sales. Crates sales and purchasing plans and reviewed financial reporting, billing and natural gas delivery. Also worked to develop strong utility and pipeline relationships.

#### Exhibit D-3

#### Key Technical Personnel

Darrell Bragg- President. He's been in the industry for 31 years. Over the course of his career Darrell has directly served and has been in charge of every element of the natural gas process from well head supply purchasing to burner tip deliver and every component in between.

Ali Shaffer- Operations Manager. Al's role at RD Energy is one of tracking all data, contracts and pricing as well as providing customer service. At the front line to customer service Ali serves as the go between for customers who need a quick response to their questions and the data available to answer their questions. Her skill set include a business and communication degree from Bowling Green State University. Her skill set and professionalism provides customers with assurance that any concerns are handled accurately and efficiently and the response will be timely. Ali also uses her skills to help with the sales and marketing components of RD Energy.