

The Public Utilities Commission of Ohio

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Date Received	Case Number	Version
	- EL-AGG	Angust 2004

14-0022-EL-AGG

CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

original

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use. A. <u>APPLICANT INFORMATION</u> Applicant's legal name, address, telephone number and web site address **A-1** Legal Name Farly Bird Power LLC Address 1 Adams Street Milton, MA 02186 Telephone # 888-763-2759 Web site address (if any) early 5:00 power (vm A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio Legal Name Early Bird Power LLC Address 1 Adams Street Milton, MA 02/86 Telephone # 888-763.2759 Web site address (if any) early birdrower. com A-3 List all names under which the applicant does business in North America Forth Bird Power LLC Early Bird Power Early Bird Power A-4 Contact person for regulatory or emergency matters Name Sham Panlit Title CEOIDirector

	Business address Adams Telephone # 888-763-27 E-mail address (if any) 5ham	Street M 59 Fax#	ilfun, MA 0	<u>) 186</u>) 83	
	E-mail address (if any) Shaw	randit a ear	14 sind power.	com	
A-5	Contact person for Commis	ssion Staff us	se in investigati	ng customer c	omplaints
	Name Shum fandit Title CFO Director Business address 1 A Jams Telephone # 488-763-273 E-mail address (if any) Shum	Street M; 19 Fax# pandit@10	11ton, MA 0. 617-322-97 wig 5200/power	<u>186</u> 183 . Com	
A-6	Applicant's address and tol	l-free numbe	er for customer	service and c	omplaints
	Customer Service address 1 PT Toll-free Telephone # 888-7 E-mail address (if any) Shaum	Jams Stre 63-2759 pandit @ ea	Fax# 617- whysird power.	MA 021 372 - 9283	86
A-7	Applicant's federal employe	er identificat	ion number#_	270186176	<u>.</u>
A-8	Applicant's form of owners	hip (check o	ne)		
	☐ Sole Proprietorship ☐ Limited Liability Partnership ☐ Corporation	(LLP) 🗹 Lin	tnership nited Liability Co ner		
A-9	(Check all that apply) Ide which the applicant intends to class that the applicant intermercantile commercial, and 4928.01 of the Revised Code, is a part of a national account in one or	to provide ser ends to serve industrial. (A commercial cus	rvice, including , for example, mercantile custom	identification residential, sr er, as defined in	of each customer mall commercial (A) (19) of Section
	☐ First Energy ☐ Ohio Edison ☐ Toledo Edison ☐ Cleveland Electric Illuminating ☐ Duke Energy ☐ Monongahela Power ☐ American Electric Power ☐ Ohio Power	Residential Residential	Commercial Commercial Commercial Commercial Commercial	Mercantile Mercantile Mercantile Mercantile Mercantile Mercantile	Industrial Industrial Industrial Industrial Industrial Industrial
	☑ Columbus Southern Power ☑ Dayton Power and Light	Residential Residential		☑ Mercantile ☑ Mercantile	☑ Industrial ☑ Industrial

A-10 Provide the approximate start date that the applicant proposes to begin delivering services

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11 <u>Exhibit A-11 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12 <u>Exhibit A-12 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13 <u>Exhibit A-13 "Company History,"</u> provide a concise description of the applicant's company history and principal business interests.
- A-14 <u>Exhibit A-14 "Articles of Incorporation and Bylaws,"</u> if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 <u>Exhibit A-15 "Secretary of State,"</u> provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- **B-3** Exhibit B-3 "Summary of Experience," provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).
- **B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

 No
 Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

I No Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. <u>APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	Exhibit C-9 "Merger Information," provide a statement describing any dissolution or
	merger or acquisition of the applicant within the five most recent years preceding the
	application.
	Ash con
	Signature of Applicant & Title
	. vi
	Sworn and subscribed before me this 2 day of JANACY, 2019 Month
	Month Year
	Signature of official administering oath LAMONT Toylor Print Name and Title
	Signature of official auministering oath
	My commission expires on

<u>AFFIDAVIT</u>

State of MA:	S.S.
County of Norfelh:	(Town) ss.
Shan Panelo , Affiant, being duly sv	worn/affirmed according to law, deposes and says that:
He/She is the (Office of A	Affiant) of English Pour (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Sworn and subscribed before me this _____ day of _____ day of ______ Month / , _____ Year /

LAMONT Taylor
Print Name and Title

My commission expires on 11-23-20

Notary Public, Commonwealth of Massachusetts

Exhibit A-11 "Principal Officers, Directors & Partners"

Shaun Pandit, CEO/Director of Early Bird Power LLC 256 Canton Avenue
Milton, MA 02186
617-872-2384
888 SO EARLY
617-322-9283 fax
shaunpandit@earlybirdpower.com

Exhibit A-12 "Corporate Structure"

Early Bird Power LLC is a LLC single member, 100 percent owned by Shaun Pandit. Will participate in all deregulated market geographically. Neither Early Bird Power LLC nor Shaun Pandit has any affiliate subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

Exhibit A-13 "Company History"

Shaun Pandit has an Economics degree from Boston College and a MBA in Finance from Loyola Chicago Business School. After ten years trading commodities and foreign exchange, Shaun focused on electricity at the advent of deregulated markets in 1997. Shaun is an energy expert with 15 years of senior level experience in the energy business and in-depth knowledge of electricity and natural gas markets. Shaun joined Citizen's Power in Boston and quickly became Director of Origination and Structuring for Citizens Lehman Power where he was responsible for optimizing generation assets and servicing Municipal, Industrial and Commercial clients. He was hired as Director of Structuring and Origination for AES New Energy, which became Constellation New Energy, where he was responsible for managing the energy exposures for large Municipal, Industrial and Commercial clients such as Gillette, Boston Red Sox, International Paper, and aggregation of towns or Municipal accounts.

Shaun was Risk Manager for TransCanada Power Marketing, managing all New England electricity, gas, contract negotiation, and credit exposures. Shaun was most recently V.P. of Trading and Marketing for International Power, responsible for all purchases and sales of power, emissions, and fuel for over 5,000 MW of North American generation assets. While with IPA, Shaun was a member of the ISO-NE credit committee and a member of New England Power Generators association.

EarlyBird Power began operation in April of 2009 as a Limited Liability Corporation with the Commonwealth of Massachusetts. They are currently active and in good standing in MA. The office is located in The Baker Chocolate Factory in Milton, Massachusetts. EarlyBird Power's clients include some of the largest industrial and commercial clients in the Northeast.

Exhibit B-1 "Jurisdiction of Operation"

Early Bird Power LLC is licensed, registered, or authorized for electricity and natural gas in the following states:

MA
NY
CT
ME
NH
RI
IL
PA
OH (pending the license renewals for electricity and natural gas)
DC
NJ
TX
CA
MD

Exhibit B-2 "Experience & Plans"

Early Bird Power LLC develops a sound energy strategy for its clients, procuring the lowest cost supply while managing companies' risk according to their objectives. It continually monitors the market for opportunities from multiple suppliers, and it manages contract negotiations and provides individual client attention throughout the length of the agreement. Early Bird Power LLC has a 24-hour toll free number, and since it is a broker and aggregator, will not be billing. It ensures that its customers understand the billing and follow up as required to make sure customer understand and complaints are in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Shaun Pandit has an Economics degree from Boston College and a MBA in Finance from Loyola Chicago Business School. After ten years trading commodities and foreign exchange, Shaun focused on electricity at the advent of deregulated markets in 1997. Shaun is an energy expert with 15 years of senior level experience in the energy business and in-depth knowledge of electricity and natural gas markets. Shaun joined Citizen's Power in Boston and quickly became Director of Origination and Structuring for Citizens Lehman Power where he was responsible for optimizing generation assets and servicing Municipal, Industrial and Commercial clients. He was hired as Director of Structuring and Origination for AES New Energy, which became Constellation New Energy, where he was responsible for managing the energy exposures for large Municipal, Industrial and Commercial clients such as Gillette, Boston Red Sox, International Paper, and aggregation of towns or Municipal accounts.

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Early Bird Power LLC has an expert understanding of energy markets, and key relationships that provide the lowest priced strategic options for companies seeking to lower their monthly power bills. It is committed to providing the closer personal attention required to ensure that customers' energy procurement needs are managed in today's volatile market regardless of the type or supplier. Its success is a result of the success of its clients.

Early Bird Power LLC was formed in April of 2009. It is in good standing in all the states in which it is licensed for electric and natural gas procurement services. Currently, it has 60 natural gas clients across the country (mostly concentrated in MA and NY); the clients include, for example, hospitals, schools, and real estate companies. The average size of its customers is 1,010 Dth per month. It also has many clients for electricity in the same states and has had no customer complaints.

Exhibit B-3 "Summary of Experience"

Early Bird Power LLC was formed in April of 2009. It is in good standing in all the states in which it is licensed for electric and natural gas procurement services. Currently, it has 60 natural gas clients across the country (mostly concentrated in MA and NY); the clients include, for example, hospitals, schools, and real estate companies. The average size of its customers is 1,010 Dth per month. It also has many clients for electricity in the same states and has had no customer complaints.

Exhibit B-4 "Disclosure of Liabilities and Investigations"

Early Bird Power LLC has no existing, pending, or pas rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services for which it is seeking renewed certification since it last filed for certification.

Exhibit C-1 "Annual Reports"

Early Bird Power LLC does not provide annual reports to shareholders; however, for similar information, please refer to the financial statements attached in Exhibit C-3.

Exhibit C-2 "SEC Filings"

Early Bird Power LLC is a broker/aggregator only, and does not take title to the electricity, and is not a public entity, but a single member LLC, so there is no SEC filing required.

Exhibit C-4 "Financial Arrangements"

Early Bird Power LLC has a credit arrangement with Citizens Bank – a company credit card with \$13,000 in the bank. Contractual arrangements are attached.

Exhibit C-6 "Credit Rating", Exhibit C-7 "Credit Report"

Early Bird Power LLC is a privately held LLC owned by Shaun Pandit. It generates revenues via service fees, transaction fees, and brokerage fees that are assessed to its wholesale and retail customers as appropriate. EarlyBird's costs are largely staff-related, along with administering the office and licensing fees. Expenses are tightly monitored and controlled. Early Bird Power LLC is a profitable entity, and has enjoyed steady growth since its inception. The start up of Early Bird Power LLC was personally funded by Shaun Pandit and carries no short-term or long-term debt obligations of any kind. Its receivables risk is actively managed via appropriate contract payment terms and ongoing communications with customers. Early Bird Power LLC has no current outstanding receivables greater than 60 days.

Exhibit C-8 "Bankruptcy Information"

Neither Early Bird Power LLC nor Shaun Pandit has had any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent, or an affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since the it last filed for certification.

Exhibit C-9 "Merger Information"

Early Bird Power LLC has had no dissolution, merger, or acquisition since it last filed for certification.



The Gommonwealth of Massachusetts Secretary of the Commonwealth State House, Boston, Massachusetts 02188

June 14, 2013

TO WHOM IT MAY CONCERN:

I hereby certify that a certificate of organization of a Limited Liability Company was filled in this office by

EARLY BIRD POWER LLC

in accordance with the provisions of Massachusetts General Laws Chapter 156C on April 9, 2009.

I further certify that said Limited Liability Company has filed all annual reports due and paid all fees with respect to such reports; that said Limited Liability Company has not filed a certificate of cancellation or withdrawal; and that said Limited Liability Company is in good standing with this office.

l also certify that the names of all managers listed in the most recent filing are: SHAUN KRISHNA PANDIT

I further certify, the names of all persons authorized to execute documents filed with this office and listed in the most recent filing are: SHAUN KRISHNA PANDIT

The names of all persons authorized to act with respect to real property listed in the most recent filing are: SHAUN KRISHNA PANDIT

In testimony of which,

I have hereunto affixed the

Great Seal of the Commonwealth

on the date first above written.

Secretary of the Commonwealth

Exhibit A-14 "Articles of Incorporation and Byland" page 2

MAISOC Filing Number: 200961662510 Date: 04/09/2009 10:21 PM



The Commonwealth of Massachusetts William Francis Galvin

- **Marimum** Fee: \$500.00

Secretary of the Commonwealth, Corporations Division One Ashburton Place, 17th floor Boston, MA 02108-1512 Telephone: (617) 727-9640

Certific	ate of Organiza	tion

(General Laws, Chapter)

Federal Employer Identification Number: 001001778 (must be 9 digits)

1. The exact name of the limited liability company is: <u>EARLY BIRD POWER LLC</u>

2a. Location of its principal office:

No and Street

256 CANTON A VE

City or Town

MILTON

State: MA

Zip 02186

Country: <u>USA</u>

2b. Street address of the office in the Commonwealth at which the records will be maintained:

No land Street:

256 CANTON AVE

Ony or Town

MILTON

State: MA

Zo 02186

Country USA

3. The general character of business, and if the limited liability company is organized to render professional service, the service to be rendered:

POWER CONSULTING.

4. The latest date of dissolution, if specified:

CONTRACTOR OF THE PROPERTY OF

5. Name and address of the Resident Agent:

Name

SHAUN PANDIT

· No. and Street

256 CANTON AVE

and the second commence of the second commenc

Ony or Town:

MH.TON

State: MA

 $Z_{\rm IP} = 0.2186$

Country: USA

- 1, <u>SHAUN PANDIT</u> resident agent of the above limited liability company, consent to my appointment as the resident agent of the above limited liability company pursuant to G. L. Chapter 156C Section 12.
- : 6. The name and business address of each manager, if any:

Title	Individual Name	Address (no PO Box)
	First, Middle Itast, Suma	Accress, Coylor Town, State, Zip Code
اللين ويون بالسوري	السهيل الدوسيسيان الموسان المحاصفوات	والرازا والمتطبيقين والمصافوا الراوا فالمستووا وروان ومتحد ويههون والمجتوبة والمراجية
MANAGER	SHACKIKR SHKA FAKDIT	266 CANTON AVE
	•	MUTON, MA 12166 USA

7. The name and business address of the person(s) in addition to the manager(s), authorized to execute documents to be filed with the Corporations Division, and at least one person shall be named if there are no managers.

Exhibit A-14 "Acticles of Incorporation of Bylows" page 3

Title	individual Name	Address (nd PO £ox)	
	Fire Middle Last Suffix	Address City or Town State, Zip Code	
SOC NIGNATORY	SHA.外。RISHVA PANDIT	255 CANTON AVE	
		MULTON, MA 02186 USA	

8. The name and business address of the person(s) authorized to execute, acknowledge, deliver and record any recordable instrument purporting to affect an interest in real property:

·	Title	Individual Name	Address to PO Box;
		First, Middle Last Suelv	Address City or Town, State, Zip Code
	REAL PROPERTY	SHAUN KRISHNA PAMDIT	259 CANTON AVE
end b	14 M	The second secon	M LTON, MA 02188 USA

9. Additional matters:

SIGNED UNDER THE PENALTIES OF PERJURY, this 9 Day of April, 2009, SHAUN PANDIT

The vertificate must be signed by the person forming the LLCs

A 2001 - 2009 Commonwealth of Massachusetts A LR ofte Reserved MA SOC Filing Number: 200961662510 Date: 04/09/2009 10:21 PM

THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are

deemed to have been filed with me on: April 09, 2009 10:21 PM

WILLIAM FRANCIS GALVIN

Theun Traing Jahries

Secretary of the Commonwealth

A TRUE COPY ATTEST

UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show EARLY BIRD POWER LLC, a Maryland For Profit Limited Liability Company, Registration Number 1875140, filed on August 7, 2009, is currently in FULL FORCE AND EFFECT upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of December, A.D. 2013.

Ohio Secretary of State

n Housted

Validation Number: 201334400759

license expiration Subject: Fwd: certificate expiration

Date: Friday, December 27, 2013 4:34:51 PM Eastern Standard Time

From: ShaunPandit@earlybirdpower.com maxracine@earlybirdpower.com To:

Shaun Pandit **Earlybird Power** 1 Adams Street Milton MA 02186 888 SO EARLY EarlyBirdPower.com

Begin forwarded message:

From: "Vogel, Paula" < Paula. Vogel@puc.state.oh.us>

Date: December 27, 2013 at 2:23:05 PM EST

To: "'shaunpandit@earlybirdpower.com" <shaunpandit@earlybirdpower.com>

Cc: "Vogel, Paula" < Paula. Vogel@puc.state.oh.us>

Subject: certificate expiration

Mr. Pandit,

Re: Early Bird Power, LLC certificate expiration.

Electric - case 11-5805-EL-AGG - certificate # 11-419E (1) - expiration date December 22, 2013

Gas - case 11-5806-GA-AGG - certificate # 11-231G (1) - expiration date December 22, 2013

Rules 4901:1-24-09 (electric) and 4901:1-27-09 (natural gas) of the Ohio Administrative Code require renewal applications to be filed no less than 30 days prior to the certificate expiration date. The renewal applications for Early Bird Power were filed with the PUCO Docketing Division after the certification expiration date. Any company or company officer that continues to provide Ohio jurisdictional service under an expired certificate without Commission authorization may be assessed a civil forfeiture pursuant to Section 4905.54 of the Ohio Revised Code.

If Early Bird Power wishes to continue to do business in Ohio, it must immediately complete the following steps:

- File new certification applications in a new cases.
- File Motions to Extend its expired certificates in the same new application cases. Note that Motions filed before the Commission are required to be filed by an Ohio licensed attorney.

Page 1 of 2

18

19

Additionally, the natural gas "renewal" application that was filed here on December 23, 2013 was missing a proper response to Exhibit A-8. Per the definition found in Ohio Revised Code 4929.01 (N) "Retail natural gas supplier" means any person, as defined in section 1.59 of the Revised Code, that is engaged on a for-profit or not-for-profit basis in the business of supplying or arranging for the supply of a competitive retail natural gas service to consumers in this state that are not mercantile customers. "Retail natural gas supplier" includes a marketer, broker, or aggregator, but excludes a natural gas company, a governmental aggregator as defined in division (K)(1) or (2) of this section, an entity described in division (A)(2) or (3) of section 4905.02 of the Revised Code, or a billing or collection agent, and excludes a producer or gatherer of gas to the extent such producer or gatherer is not a natural gas company under section 4905.03 of the Revised Code.

Please let me know if you have any further questions.

Paula

Paula Vogel

Public Utilities Commission of Ohio Service Monitoring and Enforcement Department Utilities Specialist (614) 644-5480 PUCO.ohio.gov



This message and any response to it may constitute a public record and thus may be publicly available to anyone who requests it.

20

Early Bird Power, LLC Balance Sheet

As of December 31, 2012

	As of Dec 31, 2012	As of Dec 31, 2011 (PY)	Change
ASSETS			
Current Assets			
Bank Accounts			
Citizens Bank-Operating Acct.	10,394 69	4.884 19	5,510 50
Total Bank Accounts	\$10,394.69	\$4,884.19	\$5,510.50
Total Current Assets	\$10,394.69	\$4,884.19	\$5,510.50
Fixed Assets			
Furniture and Equipment	600 79	600 79	0 00
Computer	5,030 01	4 320 26	709.75
Equipment	1.834 49	984.60	849 89
Total Furniture and Equipment	7,465.29	5,905.65	1,559.64
Total Fixed Assets	\$7,465.29	\$5,905.65	\$1,559.64
Other Assets			
Security Deposit	1,000,00	1 000,00	0 00
Total Other Assets	\$1,000.00	\$1,000.00	\$0.00
TOTAL ASSETS	\$18,859.98	\$11,789.84	\$7,070.14
LIABILITIES AND EQUITY Liabilities			
Current Liabilities			
Accounts Payable	0.00	6.00	0.00
Accounts Payable		0 00	0.00
Total Accounts Payable	\$0.00	\$0.00	\$0.00
Credit Cards	** - 4.5		
American Express Rewards Plus Capital One	251.96	0.00	251 96
Citi Advantage	111 08	311.36	200.28
Citizena Credit Card	0 00 1 4 39 1 73	-1 39 .75 19.082.27	139.75 -4.690.54
JetBlue American Express	0.00	(5, 00 2,2)	94,980,34
Total Credit Cards	\$14,754,77	\$19.253.88	5 -4.499 11
Other Current Liabilities	***************************************		• ·~;•••. 1 :
Accounts Payable-from 2009	0.00	0 00	0 00
Payroff Liabilities	0 00		0.00
Total Other Current Liabilities	\$0.00	\$0.00	\$0.00
Total Current Liabilities	\$14,754.77	\$19,253.88	\$ -4,499.11
Total Liabilities	\$14,754.77	\$19,253.88	\$ -4,499.11
Equity			
Member Contributions	9 400 73	7.153 73	2.247.00
Members Draw	-246.301.46	118 065 16	-128 216 30

Total

	As of Dec 31, 2012	As of Dec 31, 2011 (PY)	Change
Member Drew-Medical	2,146,69	-1 486 39	660 60
Partner Distribution-Tax Payments	-30,505 61		-30,505 61
Total Members Draw	-278,953.76	-119,571.25	-159,382.51
Members Equity	103 712 03	29 763.96	73 948.07
Opening Balance Equity (3)	241 45	1,241.45	9 00
Net Income	168,704.76	73,948 07	94,756.69
Total Equity	\$4,105.21	\$ -7,464.04	\$11,569.25
TOTAL LIABILITIES AND EQUITY	\$18,869.96	\$11,789.84	\$7,070.14

Thursday, Dec 12, 2013 PST - Cash Basis

Early Bird Power, LLC Profit & Loss

January - December 2012

Total

	10(4)		
	Jan - Dec 2012	Jan - Dec 2011 (PY)	Change
Income			
Commission Income	340.576.51	215,858,20	124,718.31
Total Income	\$340,576.51	\$215,858.20	\$124,718.31
Gross Profit	\$340.578.51	\$215,858.20	\$124.718.31
Expenses			
Advertising and Promotion	544.26	506 26	38.00
Advertising-Other	700 8 ⁷	128.24	572.63
Newspaper Ads	20 92	1,297.99	-1 277 07
Website	240 00	1,041.61	-801 61
Total Advertising and Promotion	1,506.05	2,974.10	-1,468,05
Automobile Expense			
Excise Tax	87 50	87 50	0 C O
Gasoline	2 962 04	3,087 33	-125 29
Maintenance	4 224 10	1.420.68	2.803.42
Registration	115 00	535 23	-42 0 23
Total Automobile Expense	7,388.64	5,130.74	2,257.90
Bank Service Charges			
Bank Fee	37 00	123.31	· 86 31
Brokerage Fees		1,020.00	-1 020 00
Credit Card	3,342 86	3 269 70	73.16
Total Bank Service Charges	3,379.86	4,413.01	-1,033.15
Business Licenses and Pennits	200 00		200 0€
Bond License	1,132 00	2,142.00	-1 010.00
Broker License Fee	200 00	1,625.00	-1 425 00
LLC Fee	913 75	2,924 75	-2.011.00
Post Bond to Broker	1 506 00	602 OC	904 (20
Sales Tax Renewal	754 50	386.50	408 00
Total Business Licenses and Permits	4,746.25	7,680.25	-2,934.00
Computer and Internet Expenses	1 407 04	1,412 74	5.70
Contract Labor			
Accounting	1,591 25	1.525.00	56.25
Consultants	44.420.04	24,157.00	20,263 04
Sales	2,044 00	5,507 26	-3.463.26
Total Contract Labor	48,055.29	31,189.26	16,866.03
Dues and Subscriptions		68 00	-68 00
Gifts	147 59	463 22	-315 63
Insurance Expense			
Business Owners Insurance	1,654 00	1,682 57	-28 57
Health Insurance	19,990.10	14,854.50	5,135 60
Life Insurance	1 425.00	1 425 00	S 00

23

	Total			
	Jan - Dec 2012	Jan - Dec 2011 (PY)	Change	
Total Insurance Expense	23,069.10	17,962.07	5,107,03	
interest Expense		34 10	-34,10	
Neels and Entertainment	27,606,87	18,404 62	9,202,25	
Office Expenses	3,566,90	1,028.73	2,538 17	
Accounting Program	363 ? 1	185 57	178 14	
Cleaning Service	2 405 00	320 0 0	2,085.00	
Office Supplies	3,298 46	2.943.84	354.62	
Office/General Administrative Expenses	959 00	539 00	420.00	
SalesForce	158 31	158 31	0.00	
Security System	375 41	394 75	-19 3	
Total Office Expenses	11,126.79	5,570.20	5,556.55	
Payroll Expenses				
Federal Unamployment	13 84		13.84	
MA State Unemployment	66 70		66 70	
Payroll Taxes-ER	176 54		176 54	
Salary and Wages	2,307,70		2,307.70	
Total Payroll Expenses	2,564.78	0.00	2,564.7	
Postage and Delivery	390 25	271 30	118.9	
Professional Fees				
Accountant	1,925 00	6, 409 5 6	-4 484 50	
Legal Fees	1,882,50	10,427 43	-8,564 90	
Payroll Service Expense	94 93		94 00	
Research & Analysis		0.00	0.00	
Total Professional Fees	3,881.53	16,836.93	-12.955.44	
Rent Expense	12.000 00	12,000 00	0.00	
Telephone Expense	6,405 .17	5,704.99	70C.18	
Travel Expense		583 40	-583 40	
Airline	6,038,81	3,244.90	2 793 9	
Auto	1,320.09	589.55	630 44	
Lodging	7,404 64	2,834,20	4 570 44	
Parking	527 63	498.98	28.69	
Totis	229 02	163 08	65 S	
Train	287 00	167,00	120.00	
Total Travel Expense	15,807.19	8,181.21	7,625.96	
Utilities.	19 35		19.35	
Total Expenses	\$169,501.75	\$138,296.74	\$31,205.01	
Net Operating Income	\$171,074.76	\$77,561.46	\$93,513.30	
Other Expenses				
Charitable Contributions	2.370 00	3,613.39	-1,243.39	
Total Other Expenses	\$2,370.00	\$3,613.39	\$ -1,243.39	
Net Other Income	\$ -2,370.00	\$ -3,613.39	\$1,243.35	

Thursday, Dec 12, 2013 01:51 38 PM PST GMT-5 - Cash Basis



Early Bird Power, LLC Statement of Cash Flows

January - December 2012

	Total
OPERATING ACTIVITIES	*
Not Income	166,704,76
Adjustments to reconcile Net Income to Net Ceeh provided by operations:	
American Express Rewards Plus	251 96
Capital One	-200.28
CIS Advantage	139.75
Citizens Credit Card	4,690,54
JetBlue American Express	0.00
Payroli Liabilities	0.00
Not each provided by operating activities	\$164,205.65
INVESTING ACTIVITIES	
Furniture and Equipment:Computer	-709.75
Furniture and Equipment: Equipment	-849.89
Net cash provided by investing activities	\$ -1,569.64
FINANCING ACTIVITIES	
Member Contributions	2,247 00
Members Draw	-128,216.30
Members Sraw:Member Draw-Medical	-660.60
Members Draw:Partner Cletribution-Tax Payments	-30,505.61
Het cash provided by financing activities	\$ -157,136.51
Not cash increase for period	\$6,510.50
Cash at beginning of period	4,884.19
Cash at end of period	\$10,394.69

Thursday, Dec 12, 2013 PST

Early Bird Power, LLC Statement of Cash Flows

January - December 2011

	Total
OPERATING ACTIVITIES	
Net income	86,484 30
Adjustments to reconcile Net Income to Net Cash provided by operations	k:
Accounts Psysble	25.887 .76
American Express Rewards Plus	C 00
Capital One	311 36
Citi Advantage	-:39 75
Citizens Credit Card	18,638 28
Not cash provided by operating activities	\$79,406.43
FINANCING ACTIVITIES	
Member Contributions	© 70
Members Draw	-84,995,55
Nombers Draw: Nember Draw-Medical	-1,486.09
Net cash provided by financing activities	\$ -86,480.91
Net cash increase for period	\$ -7,074.48
Cash at beginning of period	11,958.67
Cash at end of period	\$4,884.19

Thursday Dec 12 2013 PST



Master Broker Agreement

Broker ; and Constellation NewEnergy, Ind., a Delaware corporation NewEnergy is enter into this Master Broker Agreement (the "Master Broker Agreement") as of the later date set forth under the Parties signatures below (the Effective Date"). NewEnergy and Broker are sometimes referred to individually as a "Party and collectively as the "Parties". This Master Broker Agreement sets forth the framework for Broker's referral of prospective distorners to AlewEnergy from time to time. Any compensation of Broker for a successful referral shall be governed by and contingent upon the Parties execution of, a separate compensation schedule (a "Compensation Schedule") in the general form sharped as Schedule A. Each Compensation Schedule, if any shall set forth certain commercial and other terms for the provenage of electricity transactions in a designated geographic region and/or for a particular bustomer or customers, and to owing execution and delivery by both Parties, shall become effective and be subject to this Master Broker Agreement. The executed Compensation Schedule(s) if any lalong with this Master Broker Agreement are sometimes collectively referred to the entire the "Agreement". The Parties agree as follows.

1. DEFINED TERMS. Capitalized terms not otherwise defined in this Master Broker Agreement will have the meanings set term sellow or in the Compensation Scheoulets).

Affiliated of a Party means any person or entity our trough by, that controls or that is under common control with such Party in the terms control inglined control by and funder common control with it means the cossession checkly or indirectly, of the power to prection checkline direction of the management policies of a Party, whether through the appreciable of ching securities, by contract or otherwise.

Confidential information" means all information or material not generally known by non-NewShergy (noucong its ASII stee personne, raj which dives NewEnergy some competitive business advantage or the opportunity of obtaining such advantage 😅 the displacement which could be detrimental to the interests of NewEnergy (b) which is owned, controlled or developed by NewEnergy or in which NewEnergy has art interest, and (c) which is () marked "Confidential Information". Production onumation, or other similar marking (ii) known by Broker to be considered confidential and proprietary by NewEnergy, or α hum all the relevant circumstances should reasonably be assumed by Broker to be confidential and proprietary to NewBristyk Confidence information includes, but is not timined to, the following types of information and other information of a similar nature whether of not recused to writing). Prospect Data, the terms of this Master Broker Agreement and any related Compensation Schedulets) or resulting Sustamer Agreements (including pricing offered by NewEnergy to any Prospection commission payable) b. NewEnergy to Broker under any Compensation Schedule), trade secrets, inventions, drawings, tile data, documentation. hisgrams, specifications, know-how processes, formulas, models, flow chans, software in vangus stages of development course codes object codes research and development procedures, research or development and test results, marketing deciniques and materials, marketind and development plans, price lists, pricing policies or models, business plans, information relating to Correct former or prospective customers and/or suppliers identities, characteristics and agreements, trianglet critical atomic organizations, and lemployee files, and indomication. Confidential Information, also includes any information described above which NewEnergy obtains from a third party and which NewEnergy treats as proprietary or designates as confidential information, whether or not owned or developed by NewEnergy. Notwithstanding the above, however, to information constitutes. Confidential Information which Broker part demonstrate by documentary evidence (A) is general intermation or general knowledge, or thirt is otherwise publicly known and in the public domain. (B) after being disclosed lettered infritte public comain without any action or fault of Broker or its personnel or agents, (C) is optained from any individual. Firm or entity which had the unrestricted right to disclose it. (D) is disclosed by Broker with NewEnergy's prior written approval or E-Broker provided to New Energy, including but not limited to information about Broker Prospects, or Prospect Data

"Customer" means a Prospect that has executed a Customer Agreement

*Costomer: Agreement", means, any partien, agreement executed by NewBuyous, and a Emaporation which Provided AdS 1607, Tental in consummating the transaction in ordunatances where a Prospect and NewEnergy enter into a master electricity. 1900 - Agreement, they shall cany be deemed to be party to a Customer Agreement at such time both parties execute and de Ne a product spriegule with the like; thereunder pursuant to which the Prospect becomes obligated to curchase electricity from tweeters.

- "Geographic Region" means the statets) and/or utility service territories identified on any executed Compensation Schedule, some Hardes may expand the Geographic Region by executing additional Compensation Schedules from time to time.
- "Governing Jurisdiction" shall have the meaning set forth in the Compensation Schedule(s), provided that the Governing consideration shall be general to be the State of New York if a matter assing under this Agreement involves Compensation schedules with more than one Governing durisdiction, the Parties have not yet entered into a Compensation Schedule, or its Compensation Schedule is otherwise then in force
- claw" means any law, rule regulation ordinance, statute judicial decision, administrative order rule of the public unities commission orders commission independent system operator regional transmission organization, or similar state commission agency or body having jurisdiction over the Parties electricity transactions. Unlifes or electricity transmission or distinction systems.
- "Notice Period" shall have the meaning set forthin the Compensation Schedule(s)
- "Payment Date" shall have the meaning set forth in the Compensation Schedulers)
- "Prospect" means an entity eligible to select a retail electricity supplier, located within the Geographic Region and supmitted to NewEnergy by Broker, along with the requisite Prospect Data, for NewEnergy's evaluation.
- "Prospect Register" means Newbhergy's data management system(s) (whether or not specifically designated as such the macking prospective customers in the Geographic Region and for associating those prospective customers with a lead source such as NewBhergy, any proker (including Broker) or other third party, as applicable, for payment of commission and other data management purposes.
- "Daffity" means the local electricity distribution company owning and/or controlling and maintaining the distribution system required for delivery of electricity to Prospect accounts.
- 2 BROKER PROSPECTS. Broker acts as the representative for commercial and industrial businesses or other consistent all dustomers within the Geographic Region that buy retail electricity and related services. During the term of the Agreement Broker shall provide NewEnergy with written information regarding dustomers on whose behalf Broker is authorized to act interespects; in connection with the purchase of retail electricity and related services, including but not immediately wang information us well as any additions information designated in the applicable Compensation Schedule(s) replied sex interespect Data**:
 - (a) edail name of company of business, state of organization, and business address:
- (b). DUNS Number if ax identification humber predit contact name, lelephone number, fax number and e-mail accress
- (it) account and meter sumber(s), service addresses, cupies of electric service of (s), usage information in a actionic tormat and hard copy for both monthly and interval meters, usage information contact name, telephone number, telephone number, and eleman appress.
- id. Ubity customer information release form signed by the Prospect, whereby Prospect designates NewEnergy to the British as an authorized recitient of Prospect's current and historical energy billing and usage data, meter and account number, and other customer information.
 - (e) bit no address, bit no contact name incomber fax number and eliman address, and
- indice address statice contact name, number, fax number and e-mail address (must be an employee and or automated representative of the Prespect). Prospect profiles, buying habits and patterns, phong information (including oncing mormation of combet tors), decision making processes, and all other information relevant to the buying decision of the Prospect.

Turning the restrict the Agreement Broker shall (i) notify New Energy in writing of any changes to the Prospect Data promptly after Broker decomes aware of such change. It is benedically report to New Energy regarding the status of discussions with Prospects and or communications to Customers, and (ii) coordinate with New Energy any activities relative to Customers.

3 QUALIFICATION AND REGISTRATION OF PROSPECTS BY NEWENERGY. NewEnergy is in the business of seing electricity and related sary cas to commercial and industrial customers and other non-residential organizations. NewEnergy will take with employed trianguistic by Broxer, as well as any other information NewEnergy may collect independently and make a determination in NewEnergy's sole judgment, as to whether a Prospect is (a) qualified to receive a proposal from NewEnergy which include lamong other factors instructed consumption patterns and Utility service territories) and/or (b) registered to Broker.

with that Customer indiamounts shall be payable to Broker unless NewEnergy and Broker shall have entered into a national personal Schedule covering that Customer. Broker shall not be entitled to any compensation for prospective customers unities of the Geographic Region unless and until the Farties sign a Compensation Schedule abblicable to the expanded remoty. Nothing herein or otherwise shall require that NewEnergy agree to enter into any Compensation Schedule with Broker or extend the Geographic Region set forth in any executed Compensation Schedule. Except for the compensation expressly payable to Broker under the Compensation Schedule(s), no other amounts are payable to Broker and nothing in the Agreement imposes a duty on NewEnergy with respect to any Customer Agreements including any duty on NewEnergy to collect amounts unpaid by Customer.

- Free their Party in at the time of termination of the Agreement of this Master Broker Agreement will condition of this Master Broker Agreement without cause upon thiny (30) days prior written notice to the other Party in at the time of termination of this Master Broker Agreement without cause upon thiny (30) days prior written notice to the other Party in at the time of termination of this Master Broker Agreement without cause, any Compensation Schedulets which in effect such termination withnot become effective as to any such Compensation Schedule until its expiration, which is a continuous to be governed by the terms and conditions of this Master Broker Agreement. NewEnergy shall not be liable to Broker by reason of the expiration of termination of the Agreement for any compensation of damages on account of any case of prosted we profits of anticipated commission of any commitments made by Broker in connection with the Agreement the creation of goodwill by Broker on behalf of NewEnergy, or the anticipation of extended performance hereunder.
- DEFAULT, TERMINATION FOR DEFAULT. A 'Broker Default' means any one of the following: (a) any representation or warranty made by Broker in the Agreement proves to have been incorrect, talse or misleading when made or deases to remain. true buring the term of the Agreement, if not cured within Evelpusiness days after written notice from NewEnergy (b) Broker's preach of this Agreement or the failure by Broker to derform any liobligation set forth in the Agreement (other than events) otherwise specifically covered as a separate Broker Default hereunder) and where within the business days after receipt of wiffen notified from NewEnergy it is not dured in direamstances where such failure or preach is durable (if the failure or breach is not purable no dure notice need be provided; for (a) Broxer (i) makes an assignment or any general arrangement for the beheir. or preditors (ii) has a liquidator, administrator, receiver, trustee, conservator or similar official appointed for rijor any substantial cortion of its property or assets (iii) fles a petrion or otherwise commences, authorizes or acquiesces in the commencement of a proceeding or cause of action under any parkruptcy or simitan awitter the protection of creditors, or has such betition filed against it and such petition is not withdrawn or dismissed for 20 business days after such filing (iv) otherwise becomes bankrupt or insulvent (however evidenced) or suspends operations in the normal course, or (v) is unable to pay its debts as they tail due if its Sicker Default occurs. NewEnergy may in its sole discretion, at any time, terminate the Agreement in whole or sciety with respect to those Compensation Schedules affected by such Broker Default, effective upon written notice to Broker and Nawonargy will have no further liability to make commission compensation payments under such Compensation Schadules affected by the Broket Default. For purposes of clause (b), Broket acknowledges and agrees that any breach of the contraint ality obligations in Section 11 below or the representations in Section 6 above shall be deemed for purposes of this Agreement as not capable of cure and constitutes grounds for immediate terminal on by NewEnergy.
- 18. OBLIGATIONS UPON EXPIRATION AND TERMINATION, SURVIVAL. Upon termination of Broker's engagement for any reason. Broker shall immediately surrender to NewEnergy all documents. Lists, marketing brochures and materials. Prospect Data pocks and records of, or in connection with. NewEnergy situations, and all other property belonging to NewEnergy including all Contidential Information; it being expressly understood that all such lists, books and records, and other occurrents are the property of NewEnergy. Notwithstanding anything to the contrary in this Master Broker Agreement, after termination of the Vaster Broker Agreement (other than for Broker Default). Broker shall be padd commission when due only for the remainder of the current term of Customer Agreement(s) signed drior to the date of such termination cursulant to any Compensation Scheduled in effect as of the date or termination. Broker shall not be entitled to any dominission or other payment, whether as a so-dailed producing causer or otherwise with respect to any Prospects who sign, renew or extend Customer Agreements after termination of expiration of the Agreement. Sections 6(j), 10, 11, 12, 16, 15, 17, and 20 of this Master Broker Agreement. Except as expressly provided in the Agreement, neither NewEnergy for Broker shall have any further rights or to gat his with respect to the other Parry upon termination of the Agreement.
- 11. CONFIDENTIALITY Broker agrees to maintain in confidence at Configential information, not to disclose any Confidence information to any three parties (including that Broker will not make any public statement or announcement concerning executor of Agreement or in relationship with trewbody) where the production written consected Newpriergy, and not to use the Confidential information for any purpose other than as excressly permitted by the Agreement, provided that Broker may disclose to disregistered Prospects the pricing processls offered by NewEnergy in connection with the performance of Broker's services this processing of any Confidential Information is sought through process of a court, or a state or federal regulatory agency or other

args, compute on. Broker will notice Newbhergy immediately to afford Newbhergy the opportunity to oppose such disclosure or interwise optain a protective order or other relief as may be available. Broker will deopperate with Newbhergy in its attention to come you totain such protections. In any event, Broker will disclose only that portion of Confidentia Information required to come your applicable Law. Broker acknowledges that any breach of this Section 11 will cause irreparable harm to Newbhergy for which somely damages would not adequately compensate Newbhergy. Accordingly, in addition to all other remedies expressly provided in the Agreement, Broker agrees that Newbhergy shall be entitled to all available remedies at equity (including without intration, injunctive relief) and in law. The provisions of this Section 11 shall survive the expiration or termination of the Agreement for any reason.

- Our pensation Schedule obligations) and for six months after the expiration or termination of the Agreement for any reason. Broker shall not solid to riassist any other person or commercial entity to solidit, or request or advise any existing NewShergy of stomar to preach its agreement with NewEnergy or otherwise to withdraw, curran or terminate early its business dealings with tewEnergy. During the term of the Agreement and for one year after the expiration or termination of the Agreement Broker shall not solid), or assist any other person to solid for request or advise any existing employee of NewEnergy or its Affiliates to terminate amployment with NewEnergy or its Affiliates. Upon termination or expiration of the Agreement for any reason. Broker shall retrain from disparaging NewEnergy and its Affiliates, or any of their respective officers, directors or shareholders browded however that Broker is permitted to make truthful statements in response to requests for information or in compliance with a lawful subposena or court order. Broker acknowledges that any breach of this Section 12 will cause irreparable harm to NewEnergy for which money damages would not adequately combensate NewEnergy. Accordingly, in addition to all other remotes expressly provided in the Agreement. Broker agrees that NewEnergy shall be entitled to all available remed as an educing such raisef, and in law. The provisions of this Section 12 shall survive the expiration or termination of the Agreement for any reason.
- AUTHORITY: NO AGENCY RELATIONSHIP. Broken is an independent contractor under the Agreement, and nothing contained fisters or biany Compensation Schedule shall be construed as creating a relationship of employer and employee or probal and agent between them. Accordingly, Broken's not entitled to any benefits accorded to NewEnergy's employees not using without imitation, workers compensation disability insurance, vacation or sick leave. Broken shall not have any authority to execute Customer Agreements or other legally binding documents on behalf of NewEnergy, and shall not find itself out as nawing such authority to act as an employee agent or officer of NewEnergy. Broken shall not incur assume agree to pay on certait of NewEnergy or otherwise commit. NewEnergy to any contractual agreement or obligation, or any charge, fee or expense. Nothing in the Agreement will be construed to constitute a joint venture, fouciarly relationship, partnership or other joint undertaking. Broken acknowledges and agrees that in referring Prospects to NewEnergy hereunder it is acong on behalf of such Prospects and poes not represent NewEnergy.
- 14. CUSTOMER AGREEMENTS. Any transaction between NewEnergy and a Prospect and/or Customer will be formed and effectuated by a written agreement negot ated and executed by NewEnergy and the Customer. It is specifically recognized and agreed that NewEnergy, in its sole discretion, may from time to time change the form as well as the terms and conditions under which time change the form as well as the terms and conditions under which enter into a Customer Agreement, and nothing herein shall be deemed to pronibit a Customer and NewEnergy from agreeing to terminate a Customer Agreement early. Further, all terms and conditions of the Customer Agreement are subject to NewEnergy's approval and Broker will not directly or indirectly represent or imply otherwise to a Prospect and/or Customer NewEnergy is responsible for evaluating, approving or denying each Prospect's credit. NewEnergy shall have the sole right to ethal to to serve a Prospect or to exercise the termination rights under any Customer Agreement for any reason permitted under the Customer Agreement. Upon termination of a Customer Agreement for any reason. NewEnergy is obligation to remit commission to Broker under the Agreement will also terminate, and Customer shall no longer be designated in the Prospect Agreement and NewEnergy has a ready baid the commission to Broker in a subsequent period, or (b) invoice Broker for such account that amount previously paid from the total amount due to Broker in a subsequent period, or (b) invoice Broker for such accounts.
- 16. INDEMNIFICATION Each Party shall hold harmless as well as derend and indemnify, the other Party and its Affiliates and as it their respective officers, directors, members, shareholders, associates employees agents, representatives, successors and assigns from and against any and all liabilities, damages, claims, charges fees or taxes penalties fines costs and systemas, usualling advances, flows, indured or daimed and resulting from or related to (a) any preach or default of the cost of two Party's colligations under the Agreement (b) any of the indemnifying Party's negligent acts or omissions or wifulth 5000 dues from this parties used

Exhibit 4 C-4 Financial Airangements page 5

- 21. WAIVER AND SEVERABILITY. Faiture to provide notice of or object to any default under this Agreement will not operate to be construed as a waiver of any future default whether like or different in character. If any portion of this Agreement of application thereof to any person or droumstance is held legally invalid, the remainder will not be affected and will be valid and enforced to the fullest extent permitted by law and equity, and there will be deemed substituted for the invalid provisions such cross one as will most hearly paint out the mutual intent of the Parties as expressed in this Agreement to the fullest extent permitted by applicable Law.
- 22. NOTICES. To be effective, at notices must be in writing delivered by hand, by first class mail postage preparable by express carrier to the addresses provided in this Master Broker Agreement or the applicable Compensation Schedule(s), as the case may be A Party may change its address by providing notice of such change in accordance herewith
- 23. AFFIRMATION. Broker affirms that it has read this Agreement in its entirety and it agrees to the terms and conditions contained herein. If an ambiguity or question of intention interpretation arises this Agreement will be construed as if drafted purify by the Parties, and no presumption or burden of proof will arise favoring or disfavoring either Party by virtue of the authorship of any of the provisions of this Agreement.
- 24 ACCEPTANCE. This Master Broker Agreement and any Compensation Schedule(s) shall not be binding or enforceable against NewEnergy unless and until signed by an authorized representative of NewEnergy. Nothing in this Master Broker Agreement shall be deemed to require that NewEnergy enter into a Compensation Schedule with Broker from and after the Effective Date.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representatives as of the respective dates set forth below.

Constellation NewEnergy, Inc.	Broker: Early Bird Power LLC		
30 1/2 km	3v AL/25		
some of ke kayar	Name JANA 18515		
The Digerten	Title <u>Cot D. com a</u>		
Sec. 712709	Date 7/24/65		
	Taxpayer ID#: <u>27-0,8 € 126</u>		
Agoresa to: Notices	Address for Notices		
800 Boylston Street	256 Carten Pers		
281 Fb.or	Midn ma caire		
Boston, MA 02199			

Exhibit es "Forecasted Financial Statements" popel

Early Bird Power, LLC Balance Sheet

As of December 31, 2012, 2013 (forecasted), 2014 (forecasted)

As of Dec 31, 2012 2013 (forecasted) 2014 (forecasted)

ASSETS			
Current Assets			
Bank Accounts			
Citizens Bask Account	10,394 69	12,993 36	16,241 70
Total Bank Accounts	\$10,364.65	\$12,983.36	\$16,241.70
Total Current Assets	\$10,384.49	\$12,963.36	\$16,241.70
Fixed Assets			
Furniture and Equipment	800 79	714.94	850 78
Computer	5,030,01	5,885 11	6.685.58
Equipment	1 834 49	1,970 28	2 118.15
Yotal Furniture and Equipment	7,465.29	8,670.33	9,854.51
Total Fixed Assets	57,466.2 9	\$8,670.33	\$6,854.61
Other Assets			
Security Deposit	1,000.00	1,000.00	1 000,00
Total Other Addets	\$1,000.00	\$1,000.00	\$1,000.00
TOTAL ASSETS	\$18,800.98	\$22,583.00	\$27,094.22
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	5 60	0,00	0.00
Total Accounts Payable	\$0.00	\$0.00	\$0.00
Credit Cards			
American Express Rewards Plus	251.96	264.56	277.79
Capital One	111.08	117.74	124.81
Citi Adventage	00,0	8 90	C 00
Citizens Credit Card	14,391 73	13,451.95	12 573.54
JetBlue American Express	0.00	0.00	0.00
Total Credit Cards	\$14,754.77	\$13,834.25	\$12,976.13
Other Current Liabilities			
Accounts Payable-from 2008	0.00	0.00	0 00
Payroll Liabilities	<u>5.00</u>	0.00	2.00
Total Other Current Liabilities	\$6.00	\$0.00	\$0.00
Total Current Liabilities	\$14,7\$4.77	\$13,834.26	\$12,976.13
Total Liabilities	\$14,754.77	\$13,834.26	\$12,976.13
Equity			
Member Contributions	9,400 73	\$ 864.77	10 562 56
Member Draw	-246,301 46	-353 394.62	-478.169.55
Member Craw-Medial	-2 146. 68	-2,333.45	-2,536 46
Partner Dietribution-Tax Payments	-30,505 51	-62,549 49	-96,740 30
Total Members Draw	-270,963.7%	-418,277.56	-677,446.31
Members Equity	103,712 03	218,588 50	349,500 06
Opening Balance Equity (3)	1,241 45	1 284.40	1,328.84
Net Income	168,704 76	197,171.32	230,174,63
Total Equity	\$4,106.21	\$8,729.43	\$14,120.00
TOTAL LIABILITIES AND EQUITY	\$10,059.90	\$22,963.69	\$27,096.22

Exhibit c-5 forecastil timmeral Statements page 2

Early Bird Power, LLC Profit & Loss

January - December 2012, 2013 (forecasted), 2014 (forecasted)

2012 2013 (forecasted) 2014 (forecasted)

Income				
Commission Income		340,576 51	405,286.05	457,851 65
Total Income		340,578 51	405,286.05	457,851 65
Gross Profit		340,876,\$1	405,204.05	467,951.55
Expenses				
Advertising and Promotion		544 26	815.01	670 37
Advertising-Other		700.87	777 97	816 86
Newspaper Ads		20.92	28.57	30 89
Website DEV	<u> </u>	240.00	1,792.20	2,061 03
Total Advertising and Promotion	\$	1,506.05 \$	3,214.06 \$	3,879.15
Automobile Expense				
Enicer Van		87 50	96.25	104 91
Gasoline		2.962 04	3,761.79	4,175,59
Maintenance		4.224 10	4,562.03	4,926.98
Registration		115.00	123.06	130.43
Yotal Automobile Expense	\$	7,386.64 \$	8,543.12 \$	9,337.92
Benk Service Charges				
Sank Fee		37 00	50.00	55.00
Broker License Fee				
Credit Card		3 342.66	3,777.40	4,361,82
Total Bank Service Charges	*	3,379.86 6	3,827.43 \$	4,436.82
Susiness Licenses and Permits		200 00	260.00	272 50
Bond License		1,132.00	1,290 48	1.445.34
Broker Lucenne Fee		200 00	220 00	257 40
LLC fee		913.75	1,060,81	1 100 35
Post Sond to Sroker		1,506,00	1,745,95	1 886 72
Salge Yax Renewal		794.50	850.12	901,52
Total Business Licenses and Permits	\$	4,744,25 \$	5,408,37 \$	5,864,43
Computer and Internet Expenses	•	1 407 54	1,547,74	1,733,47
Contract Labor			•	•
Accounting		1.591.25	1.766,29	1,942,92
Consultants		44,420,64	49,750,44	56.417.00
Sales		2,044.00	2.227.96	2 436 94
Total Contract Labor	\$	48,095.29 \$	\$3,744.66 \$	90,796,86
Dues and Subscriptions	•		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Gifts		147.59	165.30	183 48
Insurance Expense				***
Business Dutters Insurance		1 654 00	1,852 48	2,019,20
Health insurance		19,990.10	22 568 81	24,480 86
Life insurance		1,425,00	1.587.50	1,643,52
Total Insurance Expense	\$	23,069,10 \$	26,086,79 \$	28,143,88
Interest Expense	•	0-(00	,	
Monie and Entertainment		27.606.87	30,229,52	33,021,42
Office Expenses		3,586 9G	3,698,88	3,820,29
Accounting Program		363 71	373.89	403 17
Cleaning Service		2 405 00	2,503.61	2,767.51
Office Supplies		3 298 46	3,529.35	3,876.99
Office/General Administrative Expenses		959-00	998.40	1,064-05
SalesForts		158.31	174.14	183.93
Security System		375.41	365.55	414 27
Total Office Expenses	\$	11,126.79 \$	11,661,81 \$	12,680.21
Payroli Expenses	•		-	
Federal Unemployment)3 84	58 G4	81.34
MA State Unemployment		66 7 0	186.76	204.00
Payroll Taxes-ER		178 54	229.50	243.82
Selary and Wages		2.307 70	27,446,53	30,193,38
Total Payroll Expenses		2,564.78 \$	27,922,84 \$	38,702.66
Postage and Delivery		390 25	433 18	473.11

Professional Fees				
Accountant		1,925.00	2,113.65	2,308.74
Legal Fees		1.862.50	2,067.36	2,295/20
Payroll Service Expense		94.03	112.84	118 48
Research & Analysia				
Total Professional Fees	•	3,881.53 \$	4.293.06 5	4,722,42
Real Expense		12,000 00	13.200.00	13.200.00
Telephone Expense		8,405.17	6 564 86	5.076.74
Travel Expense				
Airfine		6,036 81	5,584.19	7,235 10
Auto		1 320.09	1,557.71	1,676.78
Lodging		7,404.64	7,493.50	6,505-12
Parking		527 63	569.84	626 08
Tolls		229 02	245.74	270 80
Tenin		287.00	427.63	456.52
Total Travel Expense	\$	15,007.19 \$	10,068.00 \$	18,771.49
Utilities		19.35	23.22	24.38
Total Expenses	\$	101,501.75 \$	206,614.72 \$	224,946.82
Not Operating Income		171,074.78	199,771.32	232,904.83
Other Expenses				
Charitable Contributions		2,370.00	2.800.00	2 730.00
Total Other Expenses	3	2,370.00 \$	2,000.00 1	2,730.00
Net Other Income	*	2,370.00 -6	7,000.00 -6	2,730.00
Net income		168 704 76	197,171 32	230,174,83

Exhibite of Forecasted Financial Statements 1414 4

Early Bird Power, LLC Statement of Cash Flows

January - December 2012, 2013 (forecasted), 2014 (forecasted)

As of Dec 31, 2012 2013 (forecasted) 2014 (forecasted)

OPERATING ACTIVITIES			
Net income	168,704.78	197,171-32	230 174.83
Adjustments to reconile ligt income to list Cash provided by operations:			
American Express Rewards Plus	251.96	12 60	13.23
Capital One	-200.28	6.66	7,07
Cità Advantage	139.75	0.00	0 00
Citizens Credit Card	4,690,54	920.52	≥1, 260 7 5
Jetitus American Express	DG ¢	0.00	C 00
Payroll Liabilities	0.00	0.00	0.00
let cash provied by operating activities	\$164,206.65	\$196,270.06	\$228,934.42
NVESTING ACTIVITIES			
Furniture and Equipment - Computer	-709·75	-855.10	-1,000 47
Furniture and Equipment - Equipment	-849 89	-135.79	-147.87
let cast provided by investing activities	-\$1,559.64	-\$000.89	-\$1,148.34
FINANCING ACTIVITIES			
Member Contributions	2,247 00	564 04	597.89
Members Draw	-128,216 30	-107 993 16	- 24,774.93
Members Draw - Nember Draw-Medical	-680 60	-186.76	-203.01
Members Draw - Partner Distribution-Tax Payments	-30,505.61	-32,043 88	-34,190 81
tet cash provided by financing activities	4167,136.61	-\$138,799.76	-\$1 50,5 70.86
let cash increase for period	\$5,510.50	\$66,619.41	\$69,215.22
Sath at beginning of period	4,884 19	10 394 69	56 914 10
Cash at end of period	\$16,384.58	\$86,914.10	\$136,129.32



THE COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES

ONE SOUTH STATION

DEVAL L. PATRICK GOVERNOR

BOSTON, MA 02110 (617) 305-3500 RICHARD K. SULLIVAN, JR. ANN G. BERWICK CHAIR

JOLETTE A. WESTBROOK FOMMISSIONER

> DAVID W. CASH COMMISSIONER

July 15, 2013

AND UNVIRONMENTAL AFFAIRS

SECRETARY OF ENERGY.

Shaun Pandit, CEO/Director Early Bird Power, LLC I Adams Street Milton, MA 02186

Mr. Pandit,

The Department of Public Utilities ("Department") has reviewed your application for renewal of your **Electricity Broker License**, **EB-125**, and is pleased to inform you that your application for renewal has been approved. Furthermore, we approve your request to provide electricity broker services to residential customers.

As a condition of maintaining this license, you must file updated information within 30 days of any material or organic change in the information required by 220 C.M.R. § 11.05(2), and you must comply with all relevant requirements of G.L. c. 164 and the regulations promulgated thereunder, including 220 C.M.R. §§ 11.00, 12.00 et seq. If you decide to request renewal of your license next year, please submit renewal application no later than July 1, 2014.

Mark D. Marini, Secretary