The Public Utilities Commission of Ohio

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	e Number	Versio	源
11,4 5857	-EL-AGO	August	2004

11-5857-EL- MGG

RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

RENEWAL INFORMATION A.

	T Energy Consultants, LLC	_
Address 116 W	ashington Avenue, North Haven, CT 06473	_
	te # and Date Certified 12-424E (1), January 3, 2012	
Telephone # <u>(2</u>	3) 821-7782 Web site address (if any) www.rjtenergy.com	_ (
List name, a	ldress, telephone number and web site address under w	hich Ap
will do busin	ss in Ohio	
Legal Name R	T Energy Consultants, LLC	
Address 116 W	ashington Avenue, North Haven, CT 06473	_
		-
List all name	Web site address (if any) s under which the applicant does business in North Ame ensultants, LLC	
List all name	s under which the applicant does business in North Ame	
List all name RJT Energy C	s under which the applicant does business in North Ame	
List all name RJT Energy C	on for regulatory or emergency matters	
List all name RJT Energy C Contact pers Name Thomas Title Member,	on for regulatory or emergency matters O'Connell CFO	
List all name RJT Energy C Contact pers Name Thomas Title Member,	on for regulatory or emergency matters O'Connell	
Contact pers Name Thomas Title Member, Business addre	on for regulatory or emergency matters O'Connell CFO SS 116 Washington Avenue, North Haven, CT 06473 Fax # (877) 209-8153	
Contact pers Name Thomas Title Member, Business addre	on for regulatory or emergency matters O'Connell CFO SS 116 Washington Avenue, North Haven, CT 06473	

1

A-5	Contact person for Commission Staff use	in investigating customer complaints
	Name Richard Katz Title Member, Vice President of Sales Business address 116 Washington Avenue, North	
	Telephone #_(877) 209-8152 F E-mail address (if any) <u>rkaz@rjtenergy.com</u>	Fax # (877) 209-8153
A-6	Applicant's address and toll-free number	for customer service and complaints
	Customer Service address 116 Washington Aven	ue, North Haven, CT 06473
		Fax # (877) 209-8153
A-7	Applicant's federal employer identification	n number # _27-1006883
A-8	Applicant's form of ownership (check on	e)
	☐ Sole Proprietorship ☐ Limited Liability Partnership (LLP) ☐ Corporation	□ Partnership □ Limited Liability Company (LLC) □ Other
	PROVIDE THE FOLLOWING AS SEPARATE	ATTACHMENTS AND LABEL AS INDICATED:
A-9~		ors & Partners" provide the names, titles, plicant's principal officers, directors, partners,
A-10	structure, including a graphical depiction o	vide a description of the applicant's corporate f such structure, and a list of all affiliate and or wholesale electricity or natural gas to stomers in North America.
B.	APPLICANT MANAGERIAL CA	PABILITY AND EXPERIENCE
	PROVIDE THE FOLLOWING AS SEPARATE	ATTACHMENTS AND LABEL AS INDICATED:
B-1	the applicant or any affiliated interest of	"provide a list of all jurisdictions in which the applicant is, at the date of filing the or otherwise authorized to provide retail or ation services.
B-2		de a description of the applicant's experience oviding contracted services, providing billing

statements, and responding to customer inquiries and complaints in accordance with

Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

No

☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "**Disclosure of Certification Denial, Curtailment, Suspension, or Revocation**" detailing such action(s) and providing all relevant documents.

C. <u>FINANCIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

Signature of Applicant & Title

Sworn and subscribed before me this 13 th day of November 2013

Month Year

Michelle Reynoso, Relationship

Signature of official administering oath

My commission expires on 3/31/2018

My commission expires on 3/31/2018

NICHOILE UIGA ROYNOSO MY NOTARY PUBLIC CONNECTICUT

OMMISSION EXPIRES MARCH 31ct, 20

<u>AFFIDAVIT</u>

	North Haves.
	County of New Haver (Town)
-سـ	hemas Count (Affiant, being duly sworn/affirmed according to law, deposes and says that:
	He/She is the Member (Office of Affiant) of Consultont, the (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
 application for certification renewal are true and complete and that it will amend its application while
 the application is pending if any substantial changes occur regarding the information provided in the
 application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Thomas Comele, Manbe

Year

Signature of official administering oath

NICHELLE REGINGO, RELATION Print Name and Title BANKER

Nichelle Olga Reynoso NOTARY PUBLIC

Month

My commission expires on 3/31/2018

 Exhibit A-9 "Principal Officers, Directors, & Partners"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC

John Abella | Member, EVP Strategic Alliances; (203) 821-7820 x 2520

116 Washington Avenue, North Haven, CT 06473

Tucker O'Connell | Member, Chief Financial Officer; (203) 821-7820 x 2530

116 Washington Avenue, North Haven, CT 06473

Richard Katz | Member, Vice President Sales; (203) 821-7820 x 2540

116 Washington Avenue, North Haven, CT 06473

Exhibit A-10: "Corporate Structure"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

John Abella: EVP Strategic Alliances

Develop relationships with various electricity and natural gas suppliers that support states that are currently deregulated.

Develop relationships with various industry-related entities such as energy abatement companies, property managers, & energy conservation companies.

Rick Katz: VP of Sales

Develop custom energy solutions/strategies within manufacturing, health, finance, retail and service industries

Sales Agents: recruit and train sales personnel. Goal is have exposure to each deregulated state for electricity and natural gas.

Ron Spechler: Supplier Relations.

Ron focuses on maintaining active relationships with all of the suppliers of electricity and natural gas throughout the country. He is also responsible for formulating procurement strategies and pricing options to match our customers' needs.

Thomas O'Connell: Chief Financial Officer

Works with supplier relationships and manage the growth of the business. Manage to each supplier's unique customer reporting process to dovetail them into RJT's customer-centric transaction support. Exhibit B-1 "Jurisdictions of Operation"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC is currently approved in the following states:

Connecticut: obtained an Electric Aggregator Certificate of Registration to serve residential, commercial, industrial, municipal, and governmental customers in Connecticut.

Massachusetts: licensed as a Broker, license # EB-179

Rhode Island: approved as a Non-Regulated Power Producer, Division Docket D-96-6

New Hampshire: approved as an aggregator, docket DM 11-223

Maine: approved as a broker/marketer under Docket No. 2011-359

New Jersey: approved as a Private Aggregator, Registration # PA-0078, and as an Energy Agent, Registration # EA-0087

Pennsylvania: approved as Broker/Marketer Docket# A-2012-2289792

Delaware: approved as a Broker, Order No. 8300, Docket No. 12-551

Texas: approved under Project No. 39890. Approved as a Registered Aggregator

Exhibit B-2: "Experience & Plans"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

Page 1 of 3

The principals of RJT have each worked across various industries for over 25 years. We have all developed a network of relationships across these industries in which aggregation can be effective. Our goal is to work with those relationships, learn about the electric needs and goals of these companies & organizations, and deliver custom, value-driven solutions. Our pricing desk has over 14 years experience in the industry.

RJT Energy Consultants will work with customers and organizations to analyze usage and match up to need. Aggregation will be best suited for companies with similar usage where combined volume can drive pricing and term, or for those with usage that might be diametrically opposed, which, when combined, together they may represent a more attractive opportunity for suppliers. Our goal is to assist our customers with their energy management and procurement expenditures in an effort to improve their bottom line.

All contracted services will be provided by the supplier that is chosen by the customer. Billing will be generated by either the local utility, in a single-bill scenario, or by the supplier for the generation portion of the bill, in a dual-bill contract. RJT Energy will not be generating any billing. Although our customers will have a direct toll-free number to call for any inquiries to their chosen supplier, we will also maintain a toll-free phone number to field any service inquiries.

RJT will offer natural gas through appropriate suppliers if the customer's needs warrant such a solution. At this point, RJT does not anticipate directly offering any additional services.

Selection of suppliers will be based on the programs that the supplier offers and how they match up with the customer's needs. We will use a number of suppliers that offer:

Fixed-price products, at varying terms Indexed products, at varying terms "Green" solutions, at varying terms

Variable solutions, which would likely be limited to residential and small commercial accounts, and very supplier dependent—also most likely limited to a municipality aggregation strategy.

RJT will offer natural gas through appropriate suppliers if the customer's needs warrant such a solution. At this point, RJT does not anticipate directly offering any additional services.

Renewal Application, RJT Energy Consultants, LLC

Exhibit B-2: "Experience & Plans"

Page 2 of 3

Management Team:

Richard Katz | Partner, Vice President Sales; (203) 821-7820 x 2540

Rick Katz has over 20 years of experience in corporate sales, procurement, and business development. Rick started his business career at Matlaws Food Products, a family owned business. During his career at Matlaws, Rick was responsible for warehouse management, plant production, materials handling, strategic planning and procurement. As Vice President of Matlaws, Rick was also responsible for maintaining relationships with food purveyors and commodity vendors. For the past five years, Rick has been involved in the deregulated energy sector. As an energy procurement specialist, he has developed unique and custom energy solutions for his customers in the manufacturing, health, finance, retail and services industries.

As the Vice President of Sales for RJT Energy Consultants LLC, Rick has overall responsibility for the company's revenue generation activities. He is focused on building long-term customer relationships and supporting our strategic partners.

Rick holds a B.A. in Political Science from Union College, Schenectady, N.Y.

John Abella Partner, EVP Strategic Alliances; (203) 821-7820 x 2520

John Abella has over 25 years of successful sales and business management experience. He is a co-founder and owner of DDI Leasing of New England, LLC, a company that designs, develops and administers vendor leasing programs for technology equipment resellers and distributors. Prior to DDI Leasing John was Regional Vice President of Sales for CIT's Systems Leasing Division. He has also held numerous sales and management roles at IBM, XL/ Datacomp Inc., AT&T Capital, Newcourt Technologies, Inc., and Tyco Corporation.

John also co-founded and is a current member of BR Associates, LLC, a CT-based company that has invested in and managed equipment leases in the technology equipment space since 2001.

As a partner and co-founder of RJT Energy Consultants LLC, John focuses on developing strategic partnerships and business alliances.

Exhibit B-2: "Experience & Plans"

Page 3 of 3

John graduated from Quinnipiac University with a B.S. in Business Administration, summa cum laude and a major in International Business. John is a member of the Quinnipiac University Board of Trustees.

Tucker O'Connell | Partner, Chief Financial Officer; (203) 821-7820 x 2530

Tucker O'Connell has over 25 years of successful sales and business management experience. He is a co-founder and owner of DDI Leasing of New England, LLC, a company that designs, develops and administers vendor leasing programs for technology equipment resellers and distributors. Prior to DDI Leasing Inc. Tucker also held numerous sales and management positions at ADP, XL/Datacomp Inc. AT&T Capital, Newcourt Technologies Inc., Tyco Corporation and CIT.

Tucker also co-founded and is a current member of BR Associates, LLC, a CT-based company that has invested in and managed equipment leases in the technology equipment space since 2001.

As a partner and co-founder of RJT Energy Consultants LLC, Tucker focuses on leading all of the corporation's financial activities, including the raising of additional capital and developing internal financial systems and controls to support the growth of RJT Energy Consultants.

Tucker is a graduate of Fairfield University and holds a B.S. in Business Management. Tucker is a former member of the Board of Trustees at The Academy of Our Lady of Mercy, Lauralton Hall, in Milford, Connecticut.

Exhibit B-3: "Disclosure of Liabilities and Investigations"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC, has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

Exhibit B-4:

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

Neither the applicant, a predecessor of the applicant, nor any principal officer of the applicant has ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the last five years.

Exhibit B-5:

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

Neither the applicant nor a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

Exhibit C-1: "Annual Reports"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC is privately held by three members: John Abella, Richard Katz and Thomas O'Connell.

As an aggregator that commenced business in September, 2009, we have shown steady growth, but do not prepare financial statements.

On our 1065 U.S. Return of Partnership Income we have had the following results over the past two years:

2011: Gross Receipts: \$324,759 Ordinary Business Income (loss): \$204,139

2012: Gross Receipts: \$683,350 Ordinary Business Income (loss): \$352,735

Exhibit C-2: "SEC Filings"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC is privately held by three members: John Abella, Richard Katz and Thomas O'Connell. RJT does not have any business reason to make any filings with the SEC.

Exhibit C-3: "Financial Statements"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

2011 and 2012 Financial Statements are attached—five pages each.

FINANCIAL STATEMENTS RJT ENERGY CONSULTANTS, LLC **DECEMBER 31, 2011**

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COMPILED FINANCIAL STATEMENTS:	
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PEACH & MCPHERSON

CERTIFIED PUBLIC ACCOUNTANTS
110 WASHINGTON AVENUE
NORTH HAVEN, CONNECTICUT 06473

TELEPHONE (203)234-9426

To the Members of RJT Energy Consultants, LLC 116 Washington Avenue North Haven, CT 06473

We have compiled the accompanying statement of assets, liabilities and members' equity – cash basis of RJT Energy Consultants, LLC (an LLC partnership) as of December 31, 2011 and the related statement of income and expenses and changes in members' equity – cash basis for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

North Haven, Connecticut April 10, 2012

Parch & Method

RJT ENERGY CONSULTANTS, LLC

North Haven, Connecticut

STATEMENT OF ASSETS, LIABILITIES AND MEMBERS' EQUITY - CASH BASIS

December 31, 2011

ASSETS

Current Assets:

Cash \$13,609

Other Assets:

Security Deposit <u>3,528</u>

Total \$17,137

LIABILITIES AND MEMBERS' EQUITY

Members' Equity \$17,137

RJT ENERGY CONSULTANTS, LLC

North Haven, Connecticut

STATEMENT OF INCOME AND EXPENSES AND CHANGES IN MEMBERS' EQUITY – CASH BASIS

For the Year Ended December 31, 2011

Sales	<u>\$324,759</u>
Expenses:	
Contract Labor	61,654
Professional Fees	6,032
Rent	19,200
Office Expense	7,133
Communications	6,232
Travel and Entertainment	4,589
Advertising and Promotion	1,738
Licenses	4,670
Interest	9,580
Miscellaneous	<u>2,086</u>
Total Expenses	122,914
Profit From Operations	201,845
Members' Equity, Beginning of Year	(12,658)
Members' Distributions	(172,050)
Members' Equity, End of Year	<u>\$ 17,137</u>

FINANCIAL STATEMENTS **RJT ENERGY CONSULTANTS, LLC DECEMBER 31, 2012**

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PEACH & MCPHERSON

CERTIFIED PUBLIC ACCOUNTANTS 110 WASHINGTON AVENUE NORTH HAVEN, CONNECTICUT 06473

> TELEPHONE (203)234-9426 FACSIMILE (203)23-1-1548

To the Members of RJT Energy Consultants, LLC 116 Washington Avenue North Haven, CT 06473

We have compiled the accompanying statement of assets, liabilities and members' equity – cash basis of RJT Energy Consultants, LLC (an LLC partnership) as of December 31, 2012 and the related statement of income and expenses and changes in members' equity - cash basis for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

North Haven, Connecticut

Peach & Method

June 27, 2013

RJT ENERGY CONSULTANTS, LLC

North Haven, Connecticut

STATEMENT OF ASSETS, LIABILITIES AND MEMBERS' EQUITY - CASH BASIS

December 31, 2012

ASSETS

Current Assets:

Cash \$22,155

Other Assets:

Security Deposit <u>3,528</u>

Total \$25,683

LIABILITIES AND MEMBERS' EQUITY

Members' Equity \$25,683

See Accountant's Compilation Report.

RJT ENERGY CONSULTANTS, LLC

North Haven, Connecticut

STATEMENT OF INCOME AND EXPENSES AND CHANGES IN MEMBERS' EQUITY – CASH BASIS

For the Year Ended December 31, 2012

Sales	motion 5,188 778 1,518 2,618 332,804 350,546 nning of Year 17,137 (342,000)
Expenses:	
Contract Labor	273,612
Professional Fees	8,343
Rent	16,464
Equipment Lease	5,897
Office Expense	6,873
Fees	
Communications	·
Travel and Entertainment	
Advertising and Promotion	·
Taxes and Licenses	
Interest	
Miscellaneous	
Total Expenses	332,804
Profit From Operations	350,546
Members' Equity, Beginning of Year	17,137
Members' Distributions	(342,000)
Members' Equity, End of Year	<u>\$ 25,683</u>

Exhibit C-4: "Financial Arrangements"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC does not have any financial arrangements to report. RJT's banking relationships are checking and savings only, with First Niagara Bank, and RJT does not have any need to finance any of its activities. RJT does not carry any debt.

Renewal Application for: RJT Energy Consultants, LLC North Haven, CT

Original Case Number 11-5857-EL-AGG

Statement of Cash Receipts and Disbursements/Income Statement

Projection, 2014

Cash Receipts:

Sales	<u>\$</u>	1,040,000.00
Cash Disbursements Contract Labor	\$	550,000.00
Salary	\$	390,000.00
Professional Fees	\$	4,000.00
Rent	\$	14,400.00
Communications	\$	6,000.00
Travel and Entertainment	\$	20,000.00
Advertising	\$	5,000.00
Taxes and Licenses	\$	6,000.00
Miscellaneous	\$	10,000.00
Total Cash Disbursements	<u>\$</u>	1,005,400.00
Increase In Cash/Net Income	<u>\$</u>	34,600.00

Preparer: Thomas O'Connell

RJT Energy Consultants, LLC 116 Washington Avenue North Haven, CT 06473 tucker@ritenergy.com 203 821-7820 x 2530

Basic assumption: 15% growth from 2013 to 2014

Renewal Application for: RJT Energy Consultants, LLC North Haven, CT

Original Case Number 11-5857-EL-AGG

Statement of Cash Receipts and Disbursements/Income Statement

Projection, 2015

Cash Receipts:

Sales \$ 1,200,000.00

Cash Disbursements

Contract Labor	\$ 640,000.00
Salary	\$ 390,000.00
Professional Fees	\$ 4,000.00
Rent	\$ 14,800.00
Communications	\$ 6,000.00
Travel and Entertainment	\$ 30,000.00
Advertising	\$ 6,000.00
Taxes and Licenses	\$ 6,000.00
Miscellaneous	\$ 10,000.00

Total Cash Disbursements \$ 1,106,800.00

Increase In Cash/Net Income \$ 93,200.00

Preparer: Thomas O'Connell

RJT Energy Consultants, LLC 116 Washington Avenue North Haven, CT 06473 tucker@rjtenergy.com 203 821-7820 x 2530

Basic assumption: 15% growth from 2014 to 2015

Exhibit C-6: "Credit Rating"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

RJT Energy Consultants, LLC does not have any credit rating to report. RJT does not go to the market to make borrowing or financial transactions. RJT is a broker/marketer/aggregator (term is different in each state) that does not take title to the energy commodity.

Exhibit C-7: "Credit Report"

Renewal Application, RJT Energy Consultants, LLC Original Case Number 11-5857-EL-AGG

Credit report from Experian attached—two pages.

Intelliscore Plus and BPR - RJT ENERGY CONSULTANTS, LLC

Subcode: 567908

Ordered: 11/07/2013 14:51:27 CST

Transaction Number: C800520583

Search Inquiry: RJT Energy Consultants/116 WASHINGTON AVE STE 3/NORTH

HAVEN/CT/06473/US/N/A/923613856 Model Description: Intelliscore Plus V2



Intelliscore Plus SM and BPR

Identifying Information

This information is the primary name and address for the business you inquired on. All data in this report pertains to the business.

RJT ENERGY CONSULTANTS, LLC 116 WASHINGTON AVE STE 3 NORTH HAVEN, CT 06473-1721

Business Identification Number:

Risk Class: 2

1 is the lowest risk.

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923613856

Full Report Number:

FR-I800520583

Years on File:

4 (FILE ESTABLISHED 10/2009)

Date of Incorporation:

08/16/2011

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MANAGEMENT CONSULTING SERVICES - 8742

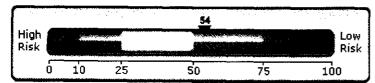
Code:

Tax ID:

00-1094048

Commercial Model

Current Intelliscore Plus Score: 54



This score predicts the likelihood of serious credit delinquencies for this business within the next 12 months. Payment history and public record along with other variables are used to predict future risk. Higher scores indicate lower risk.

Factors lowering the score Industry Risk Comparison

- > BALANCE OF AGED COMMERCIAL ACCOUNTS THAT ARE CURRENT → RISK ASSOCIATED WITH THE COMPANY'S INDUSTRY
- > LOW NBR OF COMMERCIAL ACCTS RPTD WITHIN THE LAST 12 MOS

53% of businesses indicate a higher likelihood of severe delinquency.

The risk class groups scores by risk into ranges of

similar performance. Range 5 is the highest risk, range

Action or risk based on your company's specific score thresholds: LOW-MEDIUM RISK

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Business Information - RJT ENERGY CONSULTANTS, LLC Current Days Beyond Terms (DBT): Bankruptcy filings: D Monthly average DBT: Tax lien filings: 0 Highest DBT previous 6 months: Judgment filings: 0 Highest DBT previous 5 quarters: Total collections: 0 Total continuous trades: Sum of legal filings: \$0 Current continuous trade balance: **UCC filings:** \$0 0 Trade balance of all trades (1): Cautionary UCC filings present? \$0 No Average balance previous 5 quarters: \$0 Highest credit amount extended: \$0 6 month balance range: \$0 - \$0

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Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments	
PACKAGING	08/2013		NET 30		\$0						CUST 3 YR	

TOP

Trade Payment Totals									
Туре	Lines Reported	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments
Continuously Reported	1	\$0	\$ 0						DBT: 0
Newly Reported	0								DBT:
									

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THE FOLLOWING INFORMATION WAS PROVIDED BY THE STATE OF CONNECTICUT.

State of Origin: CT

Date of Incorporation: 08/16/2011

Current Status: Active - IN GOOD STANDING

Business Type: Profit **Charter Number:** 03639592

Agent: NATIONAL REGISTERED AGENTS INC

Agent Address: 200 WEST ADAMS STREET CHICAGO

Key Personnel

Principal(s): RICHARD KATZ, OFFICER
ABELLA JOHN, OFFICER

THOMAS O CONNELL, OFFICER

Operating Information

Primary SIC Code: MANAGEMENT CONSULTING SERVICES - 8742

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CREDIT LIMIT:		 	 	
TERMS:	<u></u>		 	
COMMENTS:				
SIGNATURE:				

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Experian prides itself on the depth and accuracy of the data maintained on our databases. Reporting your customer's payment behavior to Experian will further strengthen and enhance the power of the information available for making sound credit decisions. Give credit where credit is due. Call 1-800-520-1221, option #4 for more information.

End of report 1 of 1 report

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Exhibit C-8: "Bankruptcy Information"

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RJT Energy Consultants, LLC does not have any reorganizations, protection from creditors or any other form of bankruptcy filing made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application to report.

Exhibit C-9: "Merger Information"

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RJT Energy Consultants, LLC does not have any dissolution or merger or acquisition of the applicant within the five most preceding years to report.