

The Public Utilities Commission of Ohio



13-2125-EL-AGG

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# CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

#### A. <u>APPLICANT INFORMATION</u>

A-1 Applicant's legal name, address, telephone number and web site address

 Legal Name
 Strategic Aggregation Consultants, LLC

 Address
 3700 Massillon Road, Suite 341, Uniontown, Ohio 44685

 Telephone # 330-899-9960
 Web site address (if any)

# A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

 Legal Name\_Strategic Aggregation Consultants, LLC

 Address\_3700 Massillon Road, Suite 341, Uniontown, Ohio 44685

 Telephone # 330-899-9960
 Web site address (if any) sac-save.com

#### A-3 List all names under which the applicant does business in North America Strategic Aggregation Consultants, LLC

			2013	
4	Contact person for regulatory or emergency matters		OCT 21	
	Name_Brenda Fargo	0	5 AM	OCCUL 1
	Title_President	<b>_</b>	ll: 36	117 - 4 1 1

Business address 3700 Massillon Road, S	uite 341, Uniontown, Ohio 44685	
Telephone # <u>330-899-9960</u>	Fax # 330-899-9969	
E-mail address (if any) blargo@sac-save	).Com	

#### A-5 Contact person for Commission Staff use in investigating customer complaints

Name Brenda fargo		
Title President		
Business address 3700 Massillon Road	Suite 341, Uniontown, Ohio 44685	
Telephone # 330-899-9960	Fax # 330-899-9969	
E-mail address (if any) bfargo@s	c-save.com	

#### A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address	3700 Massilion Road, Suite 341, Uniontown, Ohio 44685		
Toll-free Telephone #	Fax # 330-899-9969		
E-mail address (if any) bfar	go@sac-save.com		

#### A-7 Applicant's federal employer identification number # 462155909

#### A-8 Applicant's form of ownership (check one)

Sole Proprietorship	Partnership
■ Limited Liability Partnership (LLP)	■ Limited Liability Company (LLC)
Corporation	Other

A-9 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

🗗 First Energy				
🗖 Ohio Edison	Residential	Commercial	🛛 Mercantile	Industrial
🗖 Toledo Edison	Residential	Commercial	Mercantile	Industrial
🗖 Cleveland Electric Illuminating	Residential	Commercial	Mercantile	🖬 Industrial
Duke Energy	Residential	Commercial	Mercantile	🖬 Industrial
🗆 Monongahela Power	Residential	Commercial	Mercantile	🖬 Industrial
American Electric Power				
🗖 Ohio Power	Residential	Commercial	🗖 Mercantile	🖬 Industrial
Columbus Southern Power	Residential	Commercial	Mercantile	🖬 Industrial
Dayton Power and Light	Residential	Commercial	Mercantile	Industrial

A-10 Provide the approximate start date that the applicant proposes to begin delivering services

\_\_\_\_\_

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11 <u>Exhibit A-11 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12 <u>Exhibit A-12 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13 <u>Exhibit A-13 "Company History,"</u> provide a concise description of the applicant's company history and principal business interests.
- A-14 <u>Exhibit A-14 "Articles of Incorporation and Bylaws,"</u> if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 <u>Exhibit A-15 "Secretary of State,</u>" provide evidence that the applicant has registered with the Ohio Secretary of the State.

# B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- **B-2** <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- **B-3** Exhibit B-3 "Summary of Experience," provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).
- **B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-6** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑ No □ Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-6</u> "Disclosure of <u>Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, <u>or Revocation</u>" detailing such action(s) and providing all relevant documents.

# C. <u>APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE</u>

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 <u>Exhibit C-6 "Credit Rating,"</u> provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

**C-9** Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

 $\frac{dende fano, Misident}{Signature of Applicant & Title}$ Sworn and subscribed before me this  $\frac{2^{fh}}{2}$  day of  $\frac{fof}{Year}$ Here Greenbore (tellen) L. 8m hee Print Name and Title Signature of official administering oath

My commission expires on \_

KATHLEEN GREENLESE Residence Stark County State Wide Jurisdiction, Ohio My Commission Expires July 30, 2016

# AFFIDAVIT

State of OH1

County of Summit

Affiant, being duly sworn/affirmed according to law, deposes and says that: He/She is the <u>Fresident</u> (Office of Affiant) of <u>Strates is Assessed in (Name of Applicant</u>); That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross carnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- The Applicant hercin, attests that it will fully comply with Section 4928.09 of the Revised Code 6. regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Dende Jaryo, President Signature of Affiant & Wile Sworn and subscribed before me this  $24^{\pm}$  day of  $46^{\pm}$ ,  $201^{3}$ Month Year KAChlon (Freenlose ( feller) Print Name and Title Signature of official administering oath N GREENLESE KATHLEEN GREENLESE Stark County My commission expire State - State Jurisdiction, Ohio State Wide bers John n Expires July 30, 2016 My Commission Explanation June 1), 2018



#### **EXHIBIT A-11**

#### Exhibit A-11 "Principal Officers, Directors & Partners"

Brenda Fargo, President, Member 3700 Massillon Rd., Suite 341 Uniontown, Ohio 44685

330-899-9960 (Office) 330-899-9969 (Fax)

Michael Fargo, Member 3700 Massillon Rd., Suite 341 Uniontown, Ohio 44685

330-899-9960 (Office) 330-899-9969 (Fax)



Exhibit A-12

Exhibit A-12 "Corporate Structure"





Strategic Aggregation Consultants, LLC

# Exhibit A-13

#### Exhibit A-13 "Company History"

Strategic Aggregation Consultants, LLC was founded by Brenda Fargo in 2013 following 16 years with FirstEnergy Solutions (FES) to provide energy consulting services. During her tenure at FES, she was responsible for the 2001 creation and continued implementation of the electric aggregation program. Under her guidance, the FirstEnergy Solutions electric aggregation program grew to serve more than 2 Million accounts in 450 Ohio and Illinois communities.

Over the past 12 years, Brenda worked directly with many communities to implement and maintain their aggregation programs. A sample of those is listed below.

#### Cities:

Akron, Ashland, Barberton, Bay Village, Canal Fulton, Cleveland, Cleveland Heights, Defiance, East Liverpool, East Palestine, Fairlawn, Green, London, Lordstown, Mansfield, Medina, Parma, Ravenna, Richmond Heights, Rossford, Salem, Seven Hills, Springfield, Tallmadge, Westlake, and Youngstown. Villages:

Archbold, Andover, Boston Heights, Creston, Doylestown, East Canton, Mantua, Mogadore, Lisbon, Navarre, Ottawa Hills, Richwood, and Sebring

#### Townships:

Bath, Boston, Copley, Coventry, Franklin, Northfield Center, Richfield, Sagamore Hills, Springfield, Twinsburg in Summit County, Fairfield Township in Columbiana County Boardman Township in Mahoning County, and Troy and Burton Townships in Geauga County.

#### Counties:

Ashland, Fulton, Huron, Medina, Ottawa, Richland, and Sandusky

In addition, she has assisted the Public Utilities Commission of Ohio (PUCO) and Office of the Ohio Consumers' Counsel (OCC), the Illinois Commerce Commission (ICC), and the New Jersey Division of the Rate Counsel with aggregation related issues and provided suggestions to make the programs in those states more beneficial to communities and their participants.



Exhibit A-14

Exhibit A-14 "Articles of Incorporation and ByLaws"

See Following Pages



Strategic Aggregation Consultants, LLC

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PENALTY

COPY .00

Receipt

This is not a bill. Please do not remit payment.

BRENDA S. FARGO STRATEGIC AGGREGATION CONSULTANTS, LLC 3538 SADDLEBORO DR. UNIONTOWN, OH 44685

# STATE OF OHIO CERTIFICATE

#### **Ohio Secretary of State, Jon Husted**

2168557

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

STRATEGIC AGGREGATION CONSULTANTS, LLC

and, that said business records show the filing and recording of:

Nocument(s)

JMESTIC FOR PROFIT LLC - ARTICLES OF ORG

Document No(s): 2013/02501465



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 25th day of January, A.D. 2013.

, Hasted

Ohio Secretary of State



# Strategic Aggregation Consultants, LLC

: ID>	2013025	01465	
			MILLEN CONTRACTOR
		Form 633A Proscribed by: Ohio Decretary of State JON HUSTED Ohio Secretary of State Central Ohio: (814) 488-39 10 Test Free: (877) SOB-FILE (767-3463) une OhioSecretariofiliat.gov	Mad Unip Storm in your of the following: Regular Filing (you expendite) P.O. Star Filing (you expendite) P.O. Star Site Coloridus, OH 43218 Expensive filing (Yory-Incoloums day processing date requires on additional \$100,000, P.O. Star 1300 Columbus, OH 43218
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# Strategic Aggregation Consultants, LLC

)oc ID --> 201302501465

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By signing and submitting this form to the Otric Secretary of State, the undersigned hereby cartifles that he of site hereby cartifles that he of site hereby cartifles that he of site

Required

Articles and original appointment of sgent must be signed by a member, manager or other representative.

If such orized representative is an individual, then they must sign in the "signature" box and print their name in the "Print Name" box.

If authorized representative is a business entity, not an individual, then pieses print the business name in the "signature" box, an authorized representative of the business entity must sign in the "by" box and print their name in the "Print New" box. Stine Tayp

By (if applicable)

- - -

Brenda Fargo

· · · · · · · · · · · · · · · · · · ·	
Signature	
By (if applicable)	

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Print Name

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Signature	
By (# applicable)	and the array of the state of t
Print Name	

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# Exhibit A-15

Exhibit A-15 "Secretary of State"

See Following Page



Strategic Aggregation Consultants, LLC

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DATE: 01/28/20-3 DOCUMENT ID DESCRIPTION 201302501465 DOMESTIC FOR PROFIT LLC - ARTICLES OF URG (LCP) FILING EXPED PENALTY 125.00 .00 CERT

נספיט 20,

Receipt

This is not a bill. Please do not remit payment.

BRENDA S. FARGO STRATEGIC AGGREGATION CONSULTANTS, LLC 3538 SADDLEBORO DR. UNIONTOWN, OH 44685

# STATE OF OHIO CERTIFICATE

#### **Ohio Secretary of State, Jon Husted**

2168557

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STRATEGIC AGGREGATION CONSULTANTS, LLC

and, that said business records show the filing and recording of:

"ocument(s)

JMESTIC FOR PROFIT LLC - ARTICLES OF ORG

Document No(s): 201302501465



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 25th day of January, A.D. 2013.

Ohio Secretary of State



# B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

#### Exhibit B-1

Exhibit B-1 "Jurisdictions of Operation"

Strategic Aggregation Consultants, LLC will provide energy consulting services to communities and/or commercial/mercantile/industrial accounts in all Ohio Electric Distribution Companies. Strategic Aggregation Consultants, LLC may also work directly with other CRES to provide such services.

# Exhibit B-2

#### Exhibit B-2: "Experience and Plans"

Strategic Aggregation Consultants, LLC was founded by Brenda Fargo in 2013 following 16 years with FirstEnergy Solutions (FES) to provide energy consulting services. During her tenure at FES, she was responsible for the 2001 creation and continued implementation of the electric aggregation program. Under her guidance, the FirstEnergy Solutions electric aggregation program grew to serve more than 2 Million accounts in 450 Ohio and Illinois communities.

Over the past 12 years, Brenda worked directly with many communities to implement and maintain their aggregation programs. A partial list of those is listed below.

**Cities:** Akron, Ashland, Barberton, Bay Village, Canal Fulton, Cleveland, Cleveland Heights, Defiance, East Liverpool, East Palestine, Fairlawn, Green, London, Lordstown, Mansfield, Medina, Parma, Ravenna, Richmond Heights, Rossford, Salem, Seven Hills, Springfield, Tallmadge, Westlake, and Youngstown. **Villages:** Archbold, Andover, Boston Heights, Creston, Doylestown, East Canton, Mantua, Mogadore, Lisbon, Navarre, Ottawa Hills, Richwood, and Sebring

**Townships:** Bath, Boston, Copley, Coventry, Franklin, Northfield Center, Richfield, Sagamore Hills, Springfield, Twinsburg in Summit County, Fairfield Township in Columbiana County Boardman Township in Mahoning County, and Troy and Burton Townships in Geauga County. **Counties:** Ashland, Fulton, Huron, Medina, Ottawa, Richland, and Sandusky

In addition, she has assisted the Public Utilities Commission of Ohio (PUCO) and Office of the Ohio Consumers' Counsel (OCC), the Illinois Commerce Commission (ICC), and the New Jersey Division of the



Strategic Aggregation Consultants, LLC

Rate Counsel with aggregation related issues and provided suggestions to make the programs in those states more beneficial to communities and their participants.

Once a CRES supplier has been selected and executes a contract with the community and/or commercial/mercantile/industrial account, all customer service inquiries and complaints will be handled by the selected CRES supplier. Any supplier chosen as a result of Strategic Aggregation Consultants' efforts will have a robust customer service organization that will meet or exceed the PUCO requirements.

All billing will be handled by the selected CRES suppliers.

# Exhibit B-3

#### Exhibit B-3 "Summary of Experience"

Strategic Aggregation Consultants, LLC was founded by Brenda Fargo in 2013 following 16 years with FirstEnergy Solutions (FES) to provide energy consulting services. During her tenure at FES, she was responsible for the 2001 creation and continued implementation of the electric aggregation program. Under her guidance, the FirstEnergy Solutions electric aggregation program grew to serve more than 2 Million accounts in 450 Ohio and Illinois communities.

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Townships: Bath, Boston, Copley, Coventry, Franklin, Northfield Center, Richfield, Sagamore Hills, Springfield, Twinsburg in Summit County, Fairfield Township in Columbiana County Boardman Township in Mahoning County, and Troy and Burton Townships in Geauga County.

Counties: Ashland, Fulton, Huron, Medina, Ottawa, Richland, and Sandusky



# Exhibit B-4

#### Exhibit B-4 "Disclosure of Liabilities and Investigations"

Strategic Aggregation consultants, LLC has no existing, pending, or past judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact Strategic Aggregation Consultants, LLC financial or operational status or ability to provide the services it is seeking to be certified to perform.

Exhibit B-5

Exhibit B-5

See Application Form, page 4

# **Exhibit B-6**

Exhibit B-6

See Application Form, page 4



# C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

# Exhibit C-1

#### Exhibit C-1 "Annual Reports"

As a Limited Liability Corporation, Strategic Aggregation Consultants, does not, nor is required to prepare annual reports. As such, none are contained within this application.

# Exhibit C-2

#### Exhibit C-2 "SEC Filings"

As a Limited Liability Corporation, Strategic Aggregation Consultants, does not, nor is required to prepare SEC filings. As such, none are contained within this application.

# Exhibit C-3

#### Exhibit C-3 "Financial Statements"

Strategic Aggregation Consultants, LLC is a new business and therefore does not have a history to provide financial statements. Please accept the previously provided evidence or registration with the Ohio Secretary of State as well as the following information to satisfy this requirement.

Strategic Aggregation Consultants, LLC maintains a business checking account with Key Bank of Ohio (See below) as well as uses the services of Stinnet, Padrutt& Aranyosi, Certified Public Accountants.

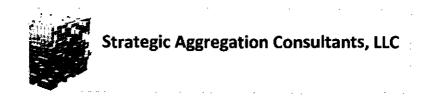


KeyBenk P.O. Box 22114 Albany, NY 12201-2114 Business Banking Statement August 31, 2013 page 1 of 4



1 T 0059 00000 R BH T1 STRATEGIC AGGREGATION CONSULTANTS LLC 3700 MASSILLON RD STE 341 UNIONTOWN OH 44685-9591

Questions or comments? Call our Key Business Resource Center 1-868-KEY4BIZ (1-888-539-4249)



# Exhibit C-4

Exhibit C-4 "Financial Arrangements"

Strategic Aggregation Consultants, LLC will be operating as consultant/aggregator/power broker and not taking title to any physical power. As such, no financial arrangements are needed.

# Exhibit C-5

Exhibit C-5 "Forecasted Financial Statements" Prepared By: Brenda Fargo, President 3700 Massillon Road, Suite 341, Uniontown, Ohio 44685 330-899-9960 (office) 330-899-9969 (fax)

bfargo@sac-save.com

As noted above, Strategic Aggregation Consultants, LLC has retained Stinnett, Padrutt & Aranyosi to handle the accounting needs of the company.

#### List of Assumptions:

Financials are based upon 200M KWh in 2014 and 450M KWh in 2015

Commission Rate = \$.0005 per KWh

**Revenue begins January 2014** 

See the following pages for:

- 1. 2014-2015 Forecasted Revenue
- 2. 2014-2015 Projected Balance Sheet
- 3. 2014-2015 Projected Income Statement
- 4. 2014 Projected Cash Flow Statement
- 5. 2015 Projected Cash Flow Statement

# Exhibit C-5 "Forecasted Financial Statements" Strategic Aggregation Consultants, LLC

Expected Revenue from Activites

# Exhibit C-5 "Projected Balance Sheet" Strategic Aggregation Consultants, LLC

# 2014-2015

	2014	2015		
ASSETS				
Current Assets				
Cash from Sales	\$ 100,000	\$	225,000	
Initial Working Capital	20000	\$	20,000	
Inventory	0		0	
Other	0		0	
Total Assests	\$ 120,000	\$	245,000	
LongTerm/Fixed Assets				
Land/Building	0		0	
Furniture/Equipment	0		0	
Less Depreciation	0		0	
Other	0		0	
Total Fixed Assets	0	<u>.                                    </u>	0	
Intangible Assets				
Trademarks/Copyrights	0		0	
Goodwill	0		0	
Total Intangible Assets	0		0	
LIABILITIES				
Current Liabilities				
Notes Payable	0		0	
Accounts Payable	0		0	
Wages Payable	0		0	
Current Long-term Debt	0		0	
Other	0		0	
Total Current Liabilities	00		0	
Long torm Liabilities				
Long-term Liabilities Long-term Debt	0		0	
Other	0		0	
Other				
Total Long-Term Liabilities	<u>.</u>		0	
OWNERS EQUITY	\$ 120,000	\$	245,000	
Total Owners Equity				
TOTAL LIABILITIES AND EQUITY	\$ 120,000	\$	245,000	

# Exhibit C-5 "Projected Income Statement" Strategic Aggregation Consultants, LLC

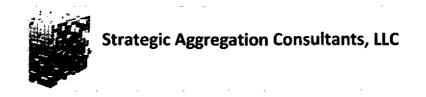
# 2014 - 2015

	 2014	 2015
SALES Projected Sales	\$ 100,000	\$ 225,000
Cost of Sales	0	0
Depreciation	 0	 0
Total Cost of Goods Sold	 0	0
Gross Profit	\$ 100,000	\$ 225,000
Gross Profit Percent	100%	100%
EXPENSES		
Rent	\$ 8,000	\$ 15,000
Phones	\$ 3,360	\$ 4,360
Travel	\$ 6,000	\$ 8,000
Advertising	\$ 1,500	\$ 2,500
Meals & Entertaiment	\$ 1,000	\$ 4,000
Office Expenses	\$ 2,000	\$ 5,000
Payroll Taxes	\$ 20,000	\$ 45,000
Utilities	\$ 1,000	\$ 2,000
Total Expenses	\$ 42,860	\$ 85,860
Net Profit	\$ 57,140	\$ 139,140
Net Profit Percent	57.1%	61.8%

Exhibit C-5 "Projected Cash Flow Statement - 2014" Strategic Aggregation Consultants, LLC

	2014		Jan	Feb	-	March	April	Мау	ŋ	June	ylul	August	ž	Sept		Oct	Νον		Dec	2	TOTAL
	CASH IN Beginning Cash balance	ŝ	20,000 \$	\$ 26,42	26,428 \$	31,857 \$	36,2B5 \$	38,713	ŝ	41,142 \$	46,570	\$ 52	52,999 \$	60,427	ŝ	62,855 \$		66,284 \$	70,712		
	CASH FROM SALES Total Sales	ŵ	10,000	000'6 \$	¢ ¢	8,000 \$	6,000 \$	6,000	ŝ	\$ 000′6	10,000	S II	11,000 \$	6,000	ŝ	7,000 \$		8,000, \$	10,000	ۍ ۲	100,000
	TOTAL CASH IN	ŝ	30,000 Ş	\$ 35,428	8	39,857 \$	42,285 \$	44,713	ŝ	50,142 \$	56,570	\$	\$ 665'E9	66,427	ŝ	69,855 \$		74,284 \$	80,712		
	CASH OUT Cost of Goods Sold		0		0	0		-		0	0		0	0	0	Þ		0	0		
	Payment of Accounts Payable Fixed Asset Payment		00		00	00	00	00		00	00		00			00		00	00		
	OPERATING EXPENSES																				
	Rent	ŝ	666.66 \$	\$ 666,66	ę.	666.66 \$			\$	666.66 \$	666.66	\$	666.66 \$	666.66	n	666.68	666.69	\$ 69	666.69	\$	8,000
	Phanes	v,	280.00	\$ 280.00	∿ ₽	280.00 \$			ŝ	280.00 \$	280.00	\$ 28	280.00 \$	280.00	ŝ	280.00	280.00	.00 S	280.00	ş	3,360
	Travel	'n	500.00	\$ 500.00	ŝ	500.00 \$			ŝ	500.00 \$	500.00		500.00 \$	500.00		500.00	500.00	9. S	500.00	ŝ	6,000
ł		ŝ	125.00	\$ 125.00	\$	125.00 \$	125.00 \$	125.00	Ş	125.00 \$	125.00	\$	125.00 \$	125.00	ŝ	125.00	125	125.00 \$	125.00	\$	1,500
8	Meals and Entertaiment	v	\$ 55.53	\$ 83.33	ŝ	83.33 \$	83.33 \$	83.33	Ş	83.33 \$	83.33		83.33 \$	83.33	ŝ	83.33 \$		83.33 \$	83.33	ş	1,000
	Office Expenses	ŝ	166.66 \$	\$ 166.66	9 9	166.66 \$	166.66 \$	166.66	ŝ	166.66 \$	166.66		166.66 \$	166.66	w	166.66 \$		166.66 \$	166.66	ş	2,000
	Payroll Taxes	ŝ	1,666.66 \$	\$ 1,666.66	۶ و	1,666.66 \$	1,666.66 \$	1,666.66	¢ Ļ	1,666.66 \$	1,666.66	\$ 1,66	1,666.66 \$	1,666.66	Ś	1,666.66	1,666.66	.66 \$	1,666.66	ŝ	20,000
	Utilities	ŝ	83.33	\$ 83.33	ະ ເ	83.33 \$	83.33 \$	83.33	ŝ	83.33 \$	83.33	ۍ م	83.33 \$	83.33	ŝ	83.33	8	83.33 \$	83.33	ŝ	1,000
	TOTAL CASH OUT	ŝ	\$ 3,571.64 \$	\$ 3,571.64	ŝ	3,571.64 \$	3,571.64 \$	3,571.64	w, v	3,571.64 \$	3,571.64	\$ 3,57	3,571.64 \$	3,571.64	ŝ	3,571.66 \$	3,571.67	.67 \$	3,571.67	\$	42,860
	Net Cash Flow	ŝ	\$ 6,428.36 \$ 5,428.36 \$	\$ 5,428.3		4,428.36 \$	2,428.36 \$	2,428.36	s, S	5,428.36 \$	6,428.36	\$ 7,42	7,428.36 \$	2,428.36	ŝ	3,428.34 \$	4,428.33	.33 \$	6,428.33	~	57,140
	Ending Cash Balance	\$	\$ 26,428.36 \$ 31,856.72 \$ 36,285.08	\$ 31,856.7	2 \$ 3	36,285.08 \$	38,713.44 \$	\$ 41,141.80	\$ 46,	46,570.16 \$	52,998.52	\$ 60,426.88	:6.88 \$	62,855.24	ŝ	66,283.58	\$ 70,711.91	\$ 16.	77,140.24	\$	77,140

2015		Jan		Feb	March	-	April		May	2	June	Ąnr	August	Ś	Sept	oct		Nov	Dec		TOTAL
CASH IN Beginning Cash balance	ŝ	70,712	ŝ	86,057	\$ 99,1	99,152 Ş	109,997	ŝ	116,342	ş	122,687 \$	135,782	\$ 151,127	ş	168,722 \$	184,067	7 \$	190,412 \$	199,007	٢	
<b>CASH FROM SALES</b> Total Sales	ŝ	22,500	ş	20,250	<b>ب</b> ې	18,000 \$	5 13,500	\$	13,500	\$	20,250 \$	22,500	\$ 24,750	\$	22,500 \$	13,500	\$ 0	15,750 \$	18,000	<del>ب</del> ه د	225,000
TOTAL CASH IN	ŝ	93,212	ŝ	106,307 \$	\$ 117,152	152 \$	3 123,497	\$	129,842	\$ 1	142,937 \$	158,282	\$ 175,877	ŝ	191,222 \$	197,567	7 \$	206,162 \$	217,007	r.	
CASH OUT																					
Cost of Goods Sold		-	0	0		0		0	o		0	¢	D	-	0		0	0		0	
Payment of Accounts Payable		-	0	0		0	-	0	0		0	0	0	-	0		0	D		0	
Fixed Asset Payment		-	0	0		0		0	0		0	0	0	_	0		0	0		0	
<b>OPERATING EXPENSES</b>																					
Rent	ŝ	1,250	\$	1,250	\$ 1.	t,250 \$	1,250	ŝ	1,250 \$	ŝ	1,250 \$	1,250	\$ 1,250	ŝ	1,250 \$	1,250	\$	1,250 \$	1,250	\$ 0	15,000
-D Phones	ŝ	363	ŝ	363	•••	363 \$	363	ŝ	363	ŝ	363 Ş	363	\$ 363	Ŷ	363 \$	363	з С	363 \$	363	<b>с</b> Е	4,360
Travel	ŝ	667	ŝ	667	Ş	667 \$	5 667	ŝ		ş	667 \$	667	\$ 667	Ŷ	667 \$	667	7 \$	667 \$	667	\$	8,000
Advertising	ŝ	208	\$	208	ŝ	208 \$	208	ŝ	208	ŝ	208 \$	208	\$ 208	Ŷ	208 \$	208	-v-	208 \$		\$ 8	2,500
Meals and Entertaiment	ŝ	333	Ś	333	ŝ	333 Ş	5 333	\$	333 \$	ş	333 Ş	333	\$ 333	ŝ	\$ EEE	333	ъ с	333 \$	333		4,000
Office Expenses	ŝ	417	ŝ	417	Ş	417 \$		ŝ		ş	417 \$	417	\$ 417		417 \$	417	\$ 2	417 \$			5,000
Payroll Taxes	ŝ	3,750	ŝ	3,750	\$ 3,7	3,750 \$	3,750	ŝ	3,750 \$	ŝ	3,750 \$	3,750	\$ 3,750	Ś	3,750 \$	3,750	۰ م		æ	\$ 0	45,000
Utilities	ŝ	167	\$	167	ŝ	167 \$	167	ŝ		ŝ	167 \$	167	\$ 167	v	167 \$	167	4	167 \$		<b>S</b>	2,000
TOTAL CASH OUT	ŝ	7,155	<b>v</b> 7+	7,155	\$ 7,1	7,155 \$	7,155	ŝ	7,155 \$	vr	7,155 \$	7,155	\$ 7,155	ŝ	7,155 \$	7,155	ŝ	7,155 \$	7,155	⊀≯ 10	85,860
Net Cash Flow	\$ 1	5,345.03	\$	\$ 15,345.03 \$ 13,095.03 \$ 10,845.03	\$ 10,845	5.03 \$	5 6,345.03	ŝ	6,345.03	\$ 13,	13,095.03 \$	\$ 15,345.03	\$ 17,595.03		\$ 15,345.03 \$	6,345.03	ŝ	8,595.03 \$	10,845.03	•••	139,140
Ending Cash Balance	\$ 8	6,057.03	ŝ	\$ 86,057.03 \$ 99,152.06 \$ 109,997.09 \$ 116,342.12	\$ 109,997	\$ 60.	116,342.12		\$ 122,687.15	\$ 135,	\$ 135,782.18 \$	\$ 151,127.21	\$ 168,722.24 \$ 184,067.27	\$ 184		\$ 190,412.30		\$ 199,007.33 \$	\$ 209,852.36	e S	199,007



# Exhibit C-6

Exhibit C-6 "Credit Rating"

Strategic Aggregation Consultants, LLC has not been in operation long enough to establish a Credit Rating nor has it sought to obtain credit currently or plans to in the future. A Duns number has been established.

# Exhibit C-7

#### Exhibit C-7 <u>"Credit Report"</u>

Strategic Aggregation Consultants, LLC has not been in operation long enough to establish a Credit Rating nor has it sought to obtain credit currently or plans to in the future. A Duns number (#048532077) has been established to begin to build a credit report.

# **Exhibit C-8**

#### Exhibit C-8 "Bankruptcy Information"

Strategic Aggregation Consultants, LLC or any officer have had no reorganizations, sought protection from creditors or any other form of bankruptcy filings made in the current or within the two most recent years preceding the application.

#### Exhibit C-9

#### Exhibit C-9 "Merger Information"

There has been no dissolution, merger or acquisition with in the most recent five years preceding this application by Strategic Aggregation Consultants, LLC.