



#### **Energy services you can Trust**

**Energy Trust LLC** P.O. Box 29914 Baltimore, MD 21230

October 9, 2013

**Public Utilities Commission of Ohio** Docketing Division 13th Floor 180 East Broad Street Columbus, Ohio 43215-3793

Re: Electricity License Renewal Application for Aggregators/Power Brokers - CRES 11-3739 (1) Case No. 11-4173 ELAGG 13-2091- EL-ACG

Dear PUCO,

Energy Trust LLC is pleased to make the following Renewal Certification Application for Aggregators/Power Brokers to the Public Utilities Commission of Ohio. Enclosed please find one original application signed by an officer and ten copies including all exhibits, affidavits, and other attachments. All are clearly identified.

We look forward to our certification renewal in the great State of Ohio.

Please contact me with any questions or concerns.

Sincerely,

Philip F. Wilson

Partner, Energy Trust LLC

Office 610.971.0482

Cell 610.283.1794

philipwilson@myenergytrust.com

enclosure

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Sincerely,

Philip F. Wilson

Partner, Energy Trust LLC Office 610.971.0482

Cell 610.283.1794

enclosure



Original AGG Case Number	Version
11 - 4173 -EL-AGG	August 2004

## RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio. Docketing Division: 180 East Broad Street. Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

## A. RENEWAL INFORMATION A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address Legal Name Energy Trust, LLC Address PO Box 29914 Baltimore Maryland 21230 PUCO Certificate = and Date Certified 11-379E (1) August 10, 2011 Telephone # (410) 837-1120 Web site address (if any) www.myenergytrust.com A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio Legal Name Energy Trust, LLC d/b/a ET Energy, LLC Address PO Box 29914 Baltimore, Maryland 21230 Telephone # (410) 837-1120 Web site address (if any) www.myenergytrust.com **A-3** List all names under which the applicant does business in North America Energy Trust, LLC Contact person for regulatory or emergency matters A-4 Name Philip Wilson Title Partner Business address PO Box 29914 Baltimore Maryland 21230 Telephone $\pm$ (410) 837-1120 Fax $\pm$ (410) 837-1149 E-mail address (if any) philipwilson a myenergytrust.com

Contact person for Commission Staff use in investigating customer complaints

A-5

Name Philip Wilson
Title Partner

	Business address PO Box 29914 Baltimore Maryland 21230
	Telephone $\#$ (610) 971-0482 Fax $\#$ (610) 971-0583
	E-mail address (if any) philipwilson a myenergytrust.com
A-6	Applicant's address and toll-free number for customer service and complaints
	Customer Service address PO Box 29914 Baltimore Maryland 21230
	Toll-free Telephone = $(866) 307-0254$ Fax = $(410) 837-1149$
	E-mail address (if any) customerservice@myenergytrust.c
<b>A-</b> 7	Applicant's federal employer identification number # 711014282
A-8	Applicant's form of ownership (check one)
	☐ Sole Proprietorship ☐ Partnership
	☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
	□ Corporation □ Other
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:
<b>A-</b> 9	Exhibit A-9 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners or other similar officials.
A-10	Exhibit A-10 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
В.	APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE
	PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:
B-1	Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
B-2	Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

  ☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4** "Disclosure of Consumer **Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

No 
Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## C. <u>FINANCIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings," provide the most recent 10-K-8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 <u>Exhibit C-4 "Financial Arrangements."</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating." provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services. Fitch IBCA, Moody's Investors Service. Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report."</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 Exhibit C-8 "Bankruptev Information." provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	Exhibit C-9 "Merger Information." pro	¥ ,	•		
	merger or acquisition of the applicant w application.	•	s preceding the		
, <b>.</b>	Signature of Applicant & Title				
	Month	Year			
	Right Co-	Print Name and Title	- Firm Wine Strabbles		
	Signature of official administering oath	Print Name and Title	ilep		
	My commission expires	on			

COMMONWEATH OF PERSONMAN MOTARIAL SEAL ANCHELE CALDERON Notary Public WILLISTOWN TWP., CHESTER COUNTY My Commission Expires Jun 7, 2017

### Exhibit A-9

### "Principal Officers, Directors & Partners"

### **Energy Trust, LLC has three General Partners:**

### Cary Gibson, Partner

Energy Trust LLC PO Box 29914 Baltimore, MD 21230 410-837-1120 offices 410-837-1149 Fax

### **Philip Wilson, Partner**

Energy Trust LLC 661 Church Rd Suite 100 Wayne, PA 19087 610-971-0482 offices 610-971-0583 Fax

### Tracey Bellotti, Partner

1216 Morningside Lane Suite 201 Alexandria, VA 22308 703-765-0351 offices 703-765-0351 Fax

### Exhibit A-10

### "Corporate Structure"

### **ENERGY TRUST, LLC**

TRACEY BELLOTTI

Partner

**CARY GIBSON** 

**Partner** 

**PHILIP WILSON** 

Partner

Energy Trust, LLC is a partnership equally owned and operated by its three partners; Ms. Bellotti, Mr. Gibson and Mr. Wilson. The partners share equally in all corporate decision making.

Energy Trust, LLC is a totally independent energy brokering / consulting firm with no affiliates or subsidiaries.

Energy Trust, LLC nor any of its partners own or operate any affiliate or subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

### **Exhibit B-1**

### "Jurisdictions of Operation"

### **Brokers License:**

Commonwealth of Massachusetts (EB-103)

State of Pennsylvania (A-2009-2134742)

State of Maryland (IR - 1682)

State of Rhode Island (Div Doc: D-96-6 [15])

State of Delaware (Order No. 8077 Doc no. 11-427)

State of New Hampshire Natural Gas (DM 12-056)

District of Columbia (Case No. EA 11-20, Order no. 16447)

### Exhibit B-2

#### "Experience and Plans"

The Energy Trust three principal owners collectively hold over 65 years of experience in the industry analyzing utility rates and completing contracts for clients. As a broker service Energy Trust's primary objective to assist in the contracting of energy supplies using a transparent competitive bidding process. Energy Trust continually monitors energy supplier commodity offers, working to match the optimal supplier offer to our client's energy requirements. Energy Trust provides on-going supply coordination for each of its clients throughout the client's supply contract term.

Our business plan is to continue to grow Energy Trust organically leveraging our existing client relationships. Our primary business region will remain the Maryland and Pennsylvania markets.

Energy Trust LLC is an independent and unbiased team of energy specialist who provide energy procurement services for commercial and industrial energy end users. Energy Trust is an energy broker and not an energy supplier and does not take title to the supply contract. Energy Trust contracts exclusively with commercial and industrial clients. Energy Trust does not work with any residential clients or accounts.

Energy Trust LLC does not take title to power supply contracts; therefore Energy Trust LLC does not provide electric supply billing. The client receives a bill for supply from the supplier it contracted with.

Energy Trust continually monitors each of our clients' contract arrangements and the suppliers' performance to the contract requirements. Energy Trust works to assist the client's understanding and resolution of their supplier invoice inquires; ensuring billing statements are correct and that suppliers respond to client's inquiries while complaints are handled in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

## Exhibit B-3

## "Disclosure of Liabilities and Investigations"

As of the date of this filing there are no investigations, judgments or other similar matters that could adversely impact the Energy Trust, LLC financial or operational status.

# Exhibit B-4

## "Disclosure of Consumer Protection Violations"

Disclose whether the applicant, a predecessor of the applicant, or any principal office of the applicant
have ever been convicted or held liable for fraud or for the violation of any Consumer protection or
antitrust laws within the past 5 years.

X NO YES

### **Exhibit B-5**

### "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"

Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or
application to provide retail or wholesale electric service including aggregation service denied, curtailed,
suspended, revoked, or cancelled within the past two years.

NO	_X	YES

Energy Trust, LLC received Notice of Cancellation of Certificate from the Ohio Public Utilities Commission on October 7, 2013, and a copy is attached to this Exhibit. This Renewal Application is submitted along with a Motion to Extend the Expiration Date of a Current Certificate, due to Energy Trust's inadvertent and unintentional failure to apply before the original deadline. The motion and memorandum points out that the required annual report was properly and timely filed, that re-authorization and extension are in the public interest, and that no customer will be adversely affected.

### Exhibit B-5 (cont.)

"Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"



# Notice of Cancellation of Certificate

Notice is hereby given that the following certificate was cancelled by operation of law, pursuant to Sections 4928.08 and/or 4929.20 of the Ohio Revised Code:

Certificate No(s).: 11-379E (1)
Certificate Expired: August 5, 2013
Reference Case No(s).: 11-4173-EL-AGG

Company Name(s): Energy Trust LLC, d/b/a ET Energy, LLC Address(es): P.O. Box 29914, Baltimore, Maryland 21230

The Docketing Division is directed to cancel the above certificate on the Commission's records, and serve a copy of this notice upon the company at the address(es) listed above.

The listed company must cease providing regulated service under the above certificate, and notify any Ohio jurisdictional customers served thereunder, that it is no longer providing such service in Ohio. Any company or company officer that continues to provide Ohio jurisdictional service under a cancelled certificate or operating authority may be assessed a civil forfeiture of not more than \$10,000 per day for each violation or failure to comply with a Commission order, pursuant to Section 4905.54 of the Ohio Revised Code.

Questions regarding this notice should be directed to:

Contact: Chuck Stockhausen 614-728-5049

Reliability and Service Analysis Division Service Monitoring and Enforcement Department

or the PUCO Docketing Division at 614-466-4095

Further Case information is available at http://dis.puc.state.oh.us/

## Exhibit C-1

## "Annual Reports"

Energy Trust, LLC is a private Maryland limited liability company and does not prepare or file Annual Reports.

## Exhibit C-2

## "SEC Filings"

Energy Trust, LLC as a Maryland limited liability company does not trade any securities, will not take title to any power supply contracts and is not required to file with the SEC.

### Exhibit C-3

#### "Financial Statements"

Below are the two most current year's unaudited financial statements for Energy Trust, LLC a Maryland limited liability company. These are "Officer Certified" Energy Trust, LLC financial statements.

ENERGY TRUST LLC
STATEMENTS OF REVENUES, EXPENSES, AND
MEMBERS' EQUITY - INCOME TAX BASIS
FOR YEARS ENDING DECEMBER 31, 2012 AND 2011

	2012	2011
Revenue	\$1,041,466	\$345,611
General and Administrative Expenses	(228,323)	(129,400)
Net Income	815,143	316,211
Members' Equity - Start of Year	18,267	10,584
Member Distributions	(814,637)	(308,528)
Members' Equity - End of Year	\$18,773	118,267

ENERGY TRUST LLC STATEMENTS OF ASSETS, LIABILITIES, AND MEMBERS' EQUITY - INCOME TAX BASIS AS OF DECEMBER 31, 2012 AND 2011

	2012	2011
Assets		
Cash	\$18,773	<b>\$18,26</b> 7
Total Assets	<b>\$18,773</b>	\$18,267
Liabilities and Members' Equity		
Liabilities:		
None		
Members' Equity	\$18,773	\$18,267
Total Liabilities and Members' Equity	\$18,773	\$18,267

Prepared by: Michael Fisher, CPA

The information contained in this document is CONFIDENTIAL - you are prohibited from disclosing, copying, distributing, or retaining the information contained within this document with out the expressed premission of Energy Trust LLC.

## Exhibit C-4

## "Financial Arrangements"

Energy Trust, LLC will be providing energy service information and will not be buying, selling or taking title to any energy supply. Therefore, Energy Trust, LLC is not required to obtain bank commitments and/or credit arrangements.

### **Exhibit C-5**

### "Forecasted Financial Statements"

The forecasted financial information was prepared by Mr. Cary Gibson, Partner and Principle for Energy Trust, LLC at Post Office Box 29914 Baltimore Maryland 21230 office telephone number (410) 837-1120 email address: cgibson@myenergytrust.com.

ENERGY TRUST, LLC
STATEMENTS OF REVENUES, EXPENSES, AND
MEMBERS' EQUITY - INCOME TAX BASIS
Projected for Years Ending December 31, 2013 and 2014

	projected	2014	2013
Revenue		\$952,000	\$941,000
General and Administrative Expenses	_	(\$201,500)	(\$226,500)
Net Income	_	\$750,500	\$714,500
Member's Equity - Start of Year		\$23,273	\$18,773
Member Distributions	_	(\$730,000)	(\$710,000)
Members' Equity - End of Year	_	\$43,773	\$23,273

ENERGY TRUST, LLC
STATEMENTS OF ASSETS, LIABILITIES, AND
MEMBERS' EQUITY - INCOME TAX BASIS
Projected for Years Ending December 31, 2013 and 2014

	projected	2014	2013
Assets			
Cash		\$43,773	\$23,273
Total Assets		\$43,773	\$23,273
Liabilities and Members' Equity			
Liabilities		none	none
Member's Equity		\$43,773	\$23,273
Total Liabilities and Member's Equity		\$43,773	\$23,273

The information contained in this document is CONFIDENTIAL - you are prohibited from disclosing, copying, distributing, or retaining the information contained within this document with out the expressed premission of Energy Trust LLC.

## **Exhibit C-6**

## "Credit Rating"

Energy Trust, LLC does not subscribe to any credit rating agencies and does not have a parent company.

Energy Trust LLC is a broker / consultant and is only engaged in providing customers with advice on purchasing electricity supply.

## Exhibit C-7

## "Credit Report"

Energy Trust, LLC does not subscribe to any credit rating agencies and does not have a parent company that could supply a credit rating.

Energy Trust LLC is a broker and is only engaged as an advisor.

## Exhibit C-8

## "Bankruptcy Information"

Energy Trust, LLC nor any officer of Energy Trust, LLC have filed for reorganization, protection from creditors or any other form of bankruptcy filings in the current year or within the two most recent years preceding the application.

## Exhibit C-9

## "Merger Information"

In the five (5) years prior to this application Energy Trust, LLC has not been dissolved, acquired or merged.

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	Exhibit C9 "Merger Information," provide a statement describing any dissolution or
	merger or acquisition of the applicant within the five most recent years preceding the
	application.

Signature of Applicant & Title

Sworn and subscribed before me this _	day of OCTOBER, 2013
Month	Year
Λ	

MICHELE CALDERON - FIVANCIAL
Signature of official administering oath

Print Name and Title

Rep

My commission expires on 6717

MOTAMIAL SEAL
MICHELE GALDERON
Motary Public
WILLISTOWN TWP., CHESTER COUNTY

Energy TribTill PAGE 23 #

# <u>AFFIDAVIT</u>

State of MARTAND:	BALTIMONE	SS.
County of BALTIMONE: C	<del></del>	

Philip F. Wilson, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the feature (Office of Affiant) of Fixels That LL (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
  application for certification renewal are true and complete and that it will amend its application while
  the application is pending if any substantial changes occur regarding the information provided in the
  application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints. That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof. PARTNER Signature of Affiant & Title Sworn and subscribed before me this \_\_\_\_\_ day of OCIOBER, ZOI 3 Month MICHELE CALOCRON FINANCIAL
STRVICES
Print Name and Title Signature of official administering oath COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL My commission expires on MICHELE CALDERON Motary Public
WILLISTOWN TWP, CHESTER COUNTY My Commission Expires Jun 7, 2017

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any