

Case No. 94-1698-EL-ECP

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BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Two-Year Review of
Centerior Energy Corporation's
Environmental Compliance Plan Pursuant
to Section 4913.05, Revised Code.

WRITTEN TESTIMONY

OF

CHARLES E. MANN

April 11, 1997

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1 Q: Please state your name, title and business address.

2 A: My name is Charles E. Mann. I am a Director of Fieldston
3 Co., Inc. My business address is 1800 Massachusetts Ave NW,
4 Washington, DC 20036.

5 Q: Please describe your educational background.

6 A: I received a Bachelor of Science and Master of Science
7 degree in Political Science from the Massachusetts Institute
8 of Technology in 1973.

9 Q: Please describe your professional experience.

10 A: I have worked in the analysis of energy issues since
11 beginning my career at the U.S. Department of Interior in
12 1973. Since leaving the U.S. Federal Energy Administration
13 (the predecessor to the Department of Energy) in 1975, I
14 have worked as a consultant, first at Energy and
15 Environmental Analysis, Inc., and then at Dames and Moore.
16 From 1986 to 1996 I was at ICF Kaiser, where I directed the
17 utility consulting practice in the Consulting Group of
18 ICF Kaiser. Since the beginning of 1997 I have been a
19 Director in the consulting practice at Fieldston Co., Inc.
20 My consulting activities are in the areas of electric
21 utility planning, fuel market analysis, and analysis of
22 wholesale power markets. I have been extensively involved

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1 in the review and development of SO₂ compliance plans for
2 electric utilities.

3 **Q: Have you testified previously in regulatory proceedings?**

4 **A:** Yes. I have testified in regulatory proceedings before the
5 Federal Energy Regulatory Commission, the Public Service
6 Commission of New York and the Department of Public Service
7 of Massachusetts. I have also testified in Federal District
8 Court.

9 **Q: What is the purpose of your testimony?**

10 **A:** I have been asked to review Centerior Energy Corporation's
11 ("Centerior") Supplemental Fuel Switching Study
12 ("Supplemental Study") to determine whether Centerior has
13 adequately documented and carried its burden of proof that
14 its plan for making fuel switching decisions during the
15 duration of Phase I of the acid rain program (through
16 December 31, 1999) satisfies the criteria for obtaining
17 Commission pre-approval under Section 4913.04 of the Ohio
18 Revised Code ("Rev. Code").

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Q: What are the specific criteria in Section 4913.04 of the Rev. Code which are applicable to Centerior's request for preapproval of its fuel switching decision-making strategy during the remainder of Phase I?

A: There are 5 principal criteria under which I have reviewed Centerior's fuel switching decision-making plan and methodology:

1. The plan must be reasonably designed to meet the acid rain control requirements applicable to Centerior. § 4913.04 (A) (1).
2. Centerior's plan must be a reasonable and least cost strategy for compliance with the applicable acid rain control requirements and be consistent with providing reliable, efficient, and economical electric service. § 4913.04 (A) (2).
3. Centerior's plan must, to the maximum extent, provide for the use of Ohio coal at Eastlake and Ashtabula. § 4913.04 (A) (3). Any decision to displace or decrease use of Ohio high sulfur coal must be least-cost. § 4913.04 (A) (3).
4. Centerior's plan must evaluate and compare relative risks of alternative compliance

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1 strategies, including both fuel switching and
2 acquiring emission allowances.

3 §§ 4913.04(A)(4); 4913.02(B)(2), and (B)(6).

4 5. Centerior's plan must be adequately documented,
5 § 4913.04(A). Also, under the Commission's
6 Opinion and Order of July 20, 1995, the
7 Supplemental Study was required to address fully
8 and document conclusions with respect to both
9 the above criteria and the specific issues
10 identified in such Opinion and Order.

11 In my examination of the above criteria, I have considered
12 specifically whether there is any justification for the
13 Commission to give pre-approval to Centerior's fuel
14 switching decision that would be made during Phase I
15 pursuant to the decision-making methodology identified in
16 the Supplemental Study.

17 **Q: In overview, please describe Centerior's plan for making**
18 **fuel switching decisions at Eastlake and Ashtabula for the**
19 **remainder of Phase I of the acid rain program?**

20 **A:** Centerior intends to employ the methodology presented in its
21 Supplemental Study to make short-term fuel switching
22 decisions during the period October 1, 1997 through

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1 December 31, 1999. The decision-making methodology consists
2 simply of comparing the "evaluated cost" of burning low,
3 medium and high sulfur coals. The evaluated cost consists
4 of two components: the projected delivered prices for the
5 coals (mine-mouth, plus transportation), plus the projected
6 emission allowance cost of such coals. The methodology
7 assumes that Centerior need consider only two environmental
8 compliance choices: burn high sulfur coal and consume more
9 emission allowances, which are costed out at their projected
10 future market value (expressed on a BTU basis), or burn
11 lower sulfur coal, consume fewer emission allowances
12 currently, and "bank" such allowances for future use in
13 Phase II of the acid rain program.

14 Centerior's methodology involves a mechanical
15 computation of the evaluated costs of coals of different
16 sulfur contents. When each fuel switching decision is to be
17 made, Centerior would make only a single long-term
18 projection of delivered fuel costs and emission allowance
19 market prices, without taking explicit account of risks,
20 uncertainties, and sensitivity analyses. Based on the
21 then-current projections of emission allowance prices,
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Centerior would compare the computed evaluated costs of high sulfur coal and medium and low sulfur coal.

Most significantly, Centerior's plan presumes that the decision to switch is justified at any time and for any duration of coal commitments if, based on the then-current long-term projections of delivered fuel and emission allowance costs, the analysis shows that fuel switching would produce modest cost savings, in terms solely of evaluated cost. If lower sulfur coal shows an evaluated cost saving of even one or two cents per MMBtu (respectively, approximately \$0.25 or \$0.50 per ton of coal; 0.7% or 1.4% of the evaluated cost), Centerior's plan assumes the decision to fuel switch is adequately justified. Centerior thus presumes itself justified, under its methodology, to switch from high to low sulfur fuel, incurring an average fuel premium on the order of \$3.64 per ton (for both Eastlake and Ashtabula combined during 1998 and 1999, see Confidential Exhibit 5) in order to "save" only \$0.25 to \$0.50 per ton.

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1 Q: What is the economic choice that Centerior is making when it
2 decides to switch fuels at Ashtabula and Eastlake for the
3 remainder of Phase I?

4 A: The essence of a fuel switching decision for the duration of
5 Phase I is that Centerior would commit to incur millions of
6 dollars in additional fuel costs, when Centerior has an
7 ample and growing inventory of statutory emission
8 allowances, and to defer use of, or "bank" those statutory
9 allowances for many years into Phase II. Thus, a Centerior
10 fuel switch is a decision to bank or accumulate emission
11 allowances. Fundamentally, Centerior is proposing to pay
12 millions of dollars today of scarce corporate funds, which
13 may be immediately chargeable to ratepayers, in order to
14 better position itself for compliance with acid rain
15 requirements late in Phase II. Centerior is doing so though
16 it does not need allowances for Phase I compliance or for
17 many years into Phase II, even if it were to continue to
18 burn high sulfur coal. Moreover, Centerior is doing so even
19 though the purported benefits of a fuel switch, on an
20 evaluated cost basis, are only a penny or two per MMBtu.
21 Based on the particular projections presented in the
22 Supplemental Study, Centerior is purporting to justify a

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1 switch that would cost more than 10 times in higher
2 delivered fuel costs what it will save in terms of allowance
3 costs.

4 Since Centerior is planning to bank its allowances for
5 use late in Phase II, Centerior is also making a bet on the
6 emission allowance market during the multi-year period
7 between 1998 and the date the allowance bank would otherwise
8 run out. Centerior is betting that over this long period,
9 the higher delivered fuel costs it will pay, plus at least a
10 10% carrying cost for each year of the extended allowance
11 bank, will always be less than amounts Centerior would
12 otherwise pay to purchase an equivalent number of emission
13 allowances in the market. That is, since Centerior's
14 decision to switch fuels is also a decision to accumulate
15 allowances, Centerior is betting, based on a single current
16 long-term projection of allowance prices, that it is cheaper
17 to pay today for those allowances in the form of higher
18 delivered fuel costs (plus interest) than it would be to
19 keep burning cheaper high sulfur fuel and wait and purchase
20 the allowances in the market when needed late in Phase II.
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1 Q: In summary, has Centerior presented a methodology which is
2 likely to produce fuel switching decisions that are
3 reasonable and least cost, which maximize the use of Ohio
4 (i.e., high sulfur) coal, and which should receive
5 pre-approval?

6 A: No. A reasonable and least cost strategy for environmental
7 compliance during the remainder of Phase I should be based
8 on what is likely to be the lower cost strategy under a
9 broad range of assumptions for, and conditions in, both the
10 fuel and allowance markets. The strategy must explicitly
11 evaluate uncertainties and risks inherent in both the fuel
12 and emission allowance projections and Centerior's projected
13 system-wide need for allowances. Centerior's Supplemental
14 Study methodology ignores important risk and uncertainty
15 factors.

16 A reasonable and least cost strategy should expressly
17 evaluate and compare options for meeting future years'
18 compliance requirements through future years' purchases of
19 emission allowances, as an alternative to "investing"
20 substantial amounts of scarce funds in a banking strategy.
21 Centerior's plan would commit millions of dollars of scarce
22 funds to pay higher fuel costs in order to free up

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1 allowances for compliance use late in Phase II, without even
2 pausing to reconsider alternative means of acquiring
3 allowances for use in such future years.

4 Most significantly, a reasonable and least cost
5 strategy for fuel switching should require that the
6 purported net present value benefits of fuel switching be
7 substantially larger than the currently incurred, higher
8 delivered fuel costs (plus carrying costs). Centerior's
9 burden to demonstrate substantial net benefits from fuel
10 switching should be especially high where the fuel switch
11 eliminates, rather than maximizes, use of Ohio coal, and
12 where the utility faces financial constraints. Centerior
13 has failed entirely to consider how to maximize the use of
14 Ohio coal or to justify the impacts of a fuel switch on the
15 Ohio industry. And Centerior has failed to explain how it
16 could be cost effective and prudent to incur today millions
17 of dollars of increased fuel costs on a bet that it would
18 save, over an extended period of time, perhaps only hundreds
19 of thousands of dollars in allowance costs far in the
20 future.

21 In light of the fact that Centerior's fuel switching
22 plan would entail substantial immediate costs, and that the

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1 necessity or cost of banking allowance into Phase II has
2 not even been evaluated or justified in the Supplemental
3 Study, and in light of the substantial risks and
4 uncertainties that were ignored, and the plainly modest
5 evaluated cost savings from switching, Centerior should not
6 receive advance approval from the Commission for making
7 switching decisions relying exclusively on the methodology
8 set forth in the Supplemental Study.

9 **Q: Does Centerior need to switch fuel at any time during Phase**
10 **I to meet its acid rain control requirements?**

11 **A:** No. Centerior has ample statutory allowances to cover
12 projected emissions at Eastlake and Ashtabula for the
13 duration of Phase I. In fact, Centerior projects a growing
14 inventory of statutory allowances during Phase I, even if
15 there were no fuel switching at Eastlake and Ashtabula. See
16 Confidential Table 5 in Supplemental Study. Even in Phase
17 II, Centerior retains a significant inventory of emission
18 allowances for many years, with or without fuel switching at
19 Eastlake and Ashtabula for the remainder of Phase I. I
20 calculate that even if Centerior were to switch all of its
21 Eastlake and Ashtabula Ohio high sulfur coal to medium
22 sulfur coal for the balance of Phase I, it would extend its

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allowance bank only by about two years, late in Phase II.

See Confidential Exhibit 4.

Q: Explain the significance of the Supplemental Study's failure to take risks and uncertainties into account in making fuel switching decisions?

A: A reasonable and least-cost planning strategy must explicitly take account of significant risks and uncertainties over the planning horizon. The Supplemental Study did not do so. Centerior is proposing to make its fuel switching decisions during the remaining years of Phase I based solely on highly uncertain long-term price forecasts for delivered coal and emission allowances and its current long-term forecast for load growth and system-wide plant utilization and dispatch. Over the long-term, and, indeed, in the short-term, year-by-year, there is substantial uncertainty and volatility in emission allowance prices, delivered fuel prices for different sulfur grades of coal, load, and system-wide plant utilization. Centerior undertook no examination of these uncertainties. The Commission's Opinion and Order of July 20, 1995 expressly required such uncertainties to be fully evaluated in the Supplemental Study. Nevertheless, the Supplemental Study

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1 contains no sensitivity analyses and, more importantly, does
2 not present a strategy for taking into account risk in
3 making fuel switching and emission allowance banking
4 decisions.

5 Centerior also entirely ignored the likely effects of
6 powerful forces sweeping the electric utility industry, such
7 as increased competition in wholesale power markets,
8 emergence of retail competition, pressures on utilities to
9 reduce operating costs and to restructure into multiple
10 business units, and consolidation of utilities by merger and
11 acquisition. In the less than two years between Centerior's
12 first study (January 20, 1995) and its Supplemental Study
13 (October 1, 1996), the electric utility world changed
14 dramatically, in ways quite pertinent to the fuel
15 switching/emission allowance banking strategy. Yet the
16 Supplemental Study does not acknowledge the possible, indeed
17 probable, effects of these forces on high cost utilities
18 such as Centerior. Centerior may well need fewer emission
19 allowances in the future rather than more.

20 Under current circumstances, it is no longer
21 reasonable to assume a "business as usual" environment for
22 the duration of the Phase I and Phase II planning horizon.

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1 And yet, this is exactly what Centerior has done by simply
2 extrapolating current fuel prices, emission allowance
3 prices, load forecasts, and system dispatch models to make
4 its single projections on which the entire decision-making
5 methodology rests. To be reasonable, Centerior's fuel
6 switching/emission allowance banking decision must be based
7 on an evaluation of the uncertainties relating to all
8 aspects of its future needs for allowances, an evaluation
9 eschewed in the Supplemental Study.

10 **Q: Does Centerior's fuel switching plan yield a return**
11 **commensurate with the risks?**

12 **A:** No. Centerior is a financially constrained company. Any
13 expenditure of millions of dollars in higher delivered fuel
14 costs should be justified by substantial returns yielded to
15 the company and to its ratepayers. Centerior states that
16 its required rate of return is 10%. See Tables 2-4 of
17 Supplemental Study. Indeed, given the significant
18 uncertainties attendant to the emission allowance market, a
19 reasonable and least cost decision that entails banking
20 allowances should be expected to yield above average
21 returns.
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1 There are two ways to illustrate that Centerior's
2 proposed fuel switching, based on Centerior's own current
3 projections, is not a sound economic decision, let alone a
4 reasonable and least cost decision. First, Centerior will
5 incur millions of dollars in higher delivered fuel costs in
6 1997-1999, but save only hundreds of thousands of dollars
7 over the life of its allowance bank. See Confidential
8 Exhibit 5. Even if there were no risk associated with the
9 initial expenditure of millions of dollars, the switching
10 decision might not be prudent. After discounting for the
11 considerable risks and uncertainties in the allowance and
12 fuel markets and in system utilization projections, with
13 evaluated costs as close as the ones presented in the
14 Supplemental Study, a decision to fuel switch should be a
15 non-starter.

16 Second, Centerior's fuel switching plan involves
17 nothing less than an investment in banked emission
18 allowances. Centerior uses a 10% rate of return in the
19 Supplemental Study, for evaluating expenditures made in the
20 form of higher incurred costs for delivered fuel. However,
21 Centerior's own projections of future years' allowance
22 prices show that allowance prices will grow at considerably

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less than 10%. See Supplemental Study, Confidential Table 1. This is, on its face, a losing proposition. If Centerior's projections of emission allowance and fuel prices prove to be entirely accurate -- which they won't -- what Centerior should be planning to do is to continue to burn the lowest delivered cost high sulfur coal (consistent with SIP limitations) for the duration of Phase I, and to purchase emission allowances in future years to meet compliance requirements in those years. According to Centerior's position, it will be cheaper by far for Centerior to purchase allowances in the market in Phase II, when needed for compliance, than to pay higher delivered fuel costs in 1997-1999. However, the Supplemental Study ignores the alternative of purchasing allowances in the market and presents no strategy for evaluating the purchasing or holding of emission allowances, as is required by Rev. Code § 4913.04 (A) (4).

Q: In light of the risks and uncertainties, should a plan that accumulates emission allowances for future use show clearly superior returns?

A: Yes. The concept of least cost planning for acid rain compliance requires consideration of risks and

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1 uncertainties. If two plans have roughly equal net present
2 value benefits, based on long-term projections of highly
3 volatile variables, such as fuel costs and emission
4 allowance prices, the more reasonable and least cost plan is
5 the one that defers decisions to incur costs as long as
6 possible, to add flexibility.

7 In financial analysis, higher risk should be accepted
8 only for higher return. I doubt that the 10% carrying cost
9 used by Centerior in its calculations is adequate
10 compensation for the risk of holding these SO₂ allowances.
11 Therefore, because the fuel switch does not project clearly
12 superior returns on the initial expenditure of the premium
13 for lower sulfur coal, the strategy should not be deemed
14 reasonable and least cost.

15 Q: In light of the above discussion, does Centerior's plan, as
16 described in the Supplemental Study, represent a reasonable
17 and least cost compliance plan, as required by Rev. Code
18 § 4913.04(4)(2) ?

19 A: No.
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1 Q: Has Centerior presented an emission allowance banking
2 strategy?

3 A: Centerior has presented no defensible emission allowance
4 banking strategy. Centerior's fuel switching plan is to
5 accumulate allowances and leave them sitting in the bank,
6 thereby deferring the date for full utilization of its
7 statutory bank by approximately two years late in Phase II.
8 Relative to its projected need for emission allowances,
9 Centerior holds one of the largest emission allowance banks
10 of any Phase I utility. By largest bank, I mean the length
11 of time the bank lasts without further major reductions in
12 projected emissions. Centerior's bank of statutory
13 allowances is projected to last longer than most other Phase
14 I utilities. However, Centerior has developed no strategy
15 for determining its optimal bank, or even for determining
16 whether it is a good idea to increase the bank by immediate
17 expenditures for higher fuel costs.

18 Because of the probable emergence of competition in
19 wholesale and retail power markets, and the pending merger
20 creating First Energy, it might be appropriate for the
21 Commission to consider whether Centerior's native load
22 consumers, who may be paying today for the bank, are likely

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1 to be the beneficiaries of Centerior's allowance bank when
2 it is used late in Phase II.

3 Given the relative size and expected duration of its
4 emission allowance bank, a reasonable and least cost plan
5 for Centerior's compliance with acid rain requirements
6 should bear a heavy burden specifically to justify
7 increasing a Phase II bank and lengthening its duration.
8 The Supplemental Study presents no analysis of this banking
9 strategy. Thus, were the Commission to give advance
10 approval to the Study's fuel switching decision-making
11 methodology, it would be simultaneously approving a
12 multi-million dollar investment without any meaningful
13 evaluation of the alternatives to that investment.

14 **Q: Does Centerior's implicit emission allowance banking**
15 **strategy allow for reasonable flexibility?**

16 **A:** No. Centerior recognizes the need for maximum flexibility
17 in fuel purchasing by planning to purchase all of its coal
18 for Eastlake and Ashtabula (Unit 5), after its current
19 long-term contract for high sulfur coal expires on
20 September 30, 1997, pursuant to short-term contracts
21 (one-year or less). However, Centerior's emission allowance
22 banking decision has a duration of more than 10 years.

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1 Nonetheless, the Supplemental Study fails to justify such a
2 long-term commitment to the emission allowance bank. Even
3 if Centerior got around to reconsidering its banking
4 strategy at some future point, the investment in added fuel
5 costs would already have been made and substantial carrying
6 costs incurred.

7 Centerior should be required to evaluate a more flexible
8 emissions allowance purchase strategy, which would allow the
9 company to take advantage of favorable opportunities in the
10 allowance market over the course of the next ten years,
11 rather than incurring millions of dollars in higher fuel
12 costs now.

13 Q: Do Centerior's plan and the Supplemental Study's methodology
14 meet the requirements of Rev. Code § 4913.04(A)(4) for
15 evaluating and comparing the relative risks of both fuel
16 switching and acquiring emission allowances?

17 A: No. as stated above, the evaluated cost methodology relies
18 exclusively on a single, current long-term emission
19 allowance forecast, what one might call the "forecast du
20 jour." But developing a reasonable and least cost strategy
21 for purchasing and holding emission allowances over the
22 course of Phase I and Phase II demands that every utility,

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1 including Centerior, evaluate all uncertainties and risks
2 and that explicit comparisons be made between incurring fuel
3 switch premiums today and allowance purchases in the market
4 in the future.

5 Q: Does Centerior's plan give any weight to maximizing use of
6 Ohio high sulfur coal, as required by Rev. Code
7 § 4913.04(A)(3)?

8 A: No. The Supplemental Study does not evaluate any
9 consequences to the Ohio coal industry of a reduction in
10 demand for such coal. If Centerior were to decrease demand
11 for Ohio high sulfur coal by as much as 1.4 million tons per
12 year, it would represent a substantial reduction in demand
13 for Ohio coal (which is almost entirely high sulfur). In
14 1975, Ohio produced 47 million tons, in 1984, 39 million
15 tons, and in 1994, 30 million tons. Thus, Centerior's
16 demand constitutes a material percentage of total market
17 demand for Ohio high sulfur coal, and the displacement of
18 such demand would likely have adverse effects on Ohio coal
19 suppliers.

20 Centerior has not evaluated the production
21 implications of a shrinking market for the Ohio coal
22 industry. Centerior has also not evaluated the

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socio-economic impacts of reduced demand for Ohio coal generally. Thus, Centerior's fuel switching plan gives no particular weight to the burning of Ohio coal versus out-of-state coal (the presumed source of medium and low sulfur coal, as Ohio produces very little coal with lower sulfur content). Accordingly, Centerior's fuel switching decision-making methodology does not even attempt to maximize the use of Ohio coal.

Q: Has Centerior demonstrated that displacing or decreasing Ohio coal represents least cost, as required by § 4913.04(A)(3)?

A: No. The discussion above demonstrated that Centerior's plan, based on its own projections, provides only negligible benefits compared to its substantial up-front costs, and therefore should not be considered a reasonable and least cost plan. In addition, Centerior supplied additional information not contained in the Supplemental Study that demonstrates that, with respect to Eastlake, the lowest cost strategy, even on an evaluated cost basis, is the continued burning of Ohio high sulfur coal.

In presenting the options of lower sulfur coal for Eastlake Units 1-5, the Supplemental Study, in Table 2,

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1 presented options only for coal exclusively of 1.2, 1.6,
2 2.5, and 3.8 pound coal. The Study declined to project coal
3 prices for 6.0 pound coal, on the ground that the exclusive
4 use of 6.0 pound coal will result in an SO₂ rate in excess
5 of the SIP limit. Of course, Centerior has been burning
6 considerable quantities of Ohio high sulfur coal at
7 Eastlake, notwithstanding the SIP limitation. Centerior
8 cited no change in environmental rules or the SIP limitation
9 that would preclude continued alternating burns of
10 high-sulfur and lower sulfur coal. Thus, the Study created
11 the false impression that there was no need to evaluate the
12 delivered cost of Ohio 6.0 pound coal.

13 In response to discovery requests, Centerior has
14 submitted important additional confidential data, see
15 Confidential Exhibit 7, OVCC-27 Tables 2 and 2(a), that
16 demonstrates the viability of two low cost plans that would
17 continue the burning of Ohio high sulfur coal at Eastlake
18 for the duration of Phase I. See Confidential Exhibit 1.
19 First, Centerior could continue to burn its historic
20 percentage of 6.0 pound coal at Eastlake in combination with
21 whatever lower-sulfur coal was lowest cost. Second,
22 Centerior could burn as much 6.0 pound coal at Eastlake as

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1 possible, in alternation with 3.8 pound coal, which would
2 not violate the SIP limit of approximately 5.6 pounds. In
3 Confidential Exhibit 1, using only data provided by
4 Centerior during discovery under a protective agreement, I
5 present the delivered and evaluated cost of these two
6 options which would preserve the burning of 6.0 pound coal
7 at Eastlake. These calculations show that, even using
8 Centerior's own projections of coal and emission allowance
9 prices, and applying Centerior's own evaluated cost
10 methodology, the continued burning of at least historical
11 levels of 6.0 pound coal at Eastlake for the remainder of
12 Phase I is the lowest cost option for Centerior.

13 Thus, definitively, I conclude that Centerior has not met
14 its burden of demonstrating that any displacement or
15 decrease in its consumption of Ohio coal represents least
16 cost.

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1 Q: Given the way the Supplemental Study presents the
2 decision-making methodology for fuel switching in Phase I at
3 Ashtabula and Eastlake, is it appropriate to give Centerior
4 advance approval and let it decide whether it is least cost
5 to fuel switch ?

6 A: Clearly, no. The flexibility that Centerior seeks to make
7 fuel switching decisions based on the incomplete and
8 inadequate decision making methodology contained in the
9 Supplemental Study is not the type of flexibility that is
10 consistent with a reasonable and least cost environmental
11 compliance planning strategy. Centerior has failed to meet
12 its burdens of proof for any of the criteria under Rev. Code
13 § 4913.04, and, moreover, the Supplemental Study has not
14 fully justified its conclusions on the seven issues
15 identified in the Commission's Opinion and Order of July 20,
16 1995. If Centerior were given advance approval to make a
17 fuel switch based on the Supplemental Study's methodology,
18 including its current projections, it is more likely that it
19 would make a wrong decision than a correct decision, and it
20 is very unlikely that it would make a least cost decision.
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1 Q: Did Centerior's Supplemental Study adequately document and
2 justify its conclusions with respect to the seven issues
3 required to be addressed under the Commission's Opinion and
4 Order of July 20, 1995?

5 None of the seven issues have been fully addressed or
6 adequately documented in the Supplemental Study. The Study
7 basically discloses single projections of mine-mouth fuel
8 costs, transportation costs, and emission allowance prices.
9 The Study reveals little if any factual foundation for any
10 of these projections. The Study makes no disclosure of load
11 growth or system utilization assumptions. The inadequate
12 documentation in the Study makes it difficult to evaluate
13 the credibility of these forecasts. For example, there is
14 no basis to evaluate the separate transportation and
15 mine-mouth components of the delivered price of coal of
16 different sulfur contents. In my opinion, the Study is not
17 "adequately documented," as is required of environmental
18 compliance plans under Section 4913.04 (A) of the Revised
19 Code.

20 A number of specific omissions and shortcomings of the
21 Supplemental Study have been described earlier in my
22 testimony, such as the omission of data on the burning of

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1 6.0 pound coal at Eastlake, the failure to present
2 sensitivity analyses to take account of uncertainties
3 concerning Centerior's anticipated need and price of
4 allowances in future years, and the failure to present any
5 analysis of the impact of reduced consumption of Ohio coal
6 on the Ohio coal industry, as distinct from the impacts on
7 Centerior customers. There are of course other areas in
8 which the Supplemental Study simply omits sufficient back-up
9 information to permit analysts to fairly evaluate the
10 credibility of each of the key projections (delivered fuel
11 costs, emission allowance prices, load growth, and system
12 utilization).

13 Q: Does the Supplemental Study make any findings that the
14 option of continued burning of Ohio high sulfur coal would
15 be inconsistent with providing reliable, efficient, and
16 economical electric service, as required by Rev. Code §
17 4913.04(A)(2)?

18 A: Rev. Code § 4913.04(A)(2) requires a finding that the
19 utility's plan be not only a reasonable and least cost
20 strategy for compliance with applicable acid rain control
21 requirements, but that it be "consistent with providing
22 reliable, efficient, and economical electric service." The

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1 Supplemental Study makes no finding that continued burning
2 of high sulfur coal would be inconsistent with providing
3 reliable, efficient, and economical electric service.
4 Centerior has historically burned high sulfur 6.0 lb coal at
5 both Eastlake and Ashtabula, therefore I would expect that
6 continued burning of such coal at historical levels would be
7 consistent with providing reliable, efficient, and
8 economical electrical service. Moreover, as stated
9 elsewhere in this testimony, Centerior should have
10 considered an option of increasing the percentage of high
11 sulfur 6.0 lb coal burned at Eastlake, in combination with
12 medium sulfur 3.8 lb coal, to meet SIP limits. Such an
13 option is the least cost strategy according to Centerior's
14 figures released during discovery. See Confidential Exhibit
15 1.

16 While Centerior has made some claims during discovery
17 that alternating between high and medium sulfur coal causes
18 certain operational costs to be incurred, the Study fails to
19 document any such operational issues. Centerior certainly
20 has not met its burden of proof of demonstrating any
21 reliability, efficiency, and operating factor that would
22 preclude its consideration of continued, or, indeed,

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1 expanded, burning of Ohio high sulfur coal at Eastlake and
2 Ashtabula for the duration of Phase I.

3 Q: Did Centerior fail to examine other pertinent issues, such
4 as the impact of environmental regulations and new
5 technologies on its methodology for evaluating fuel
6 switching decisions?

7 A: Centerior failed to consider the impact that new
8 environmental regulations or technological change might have
9 on Centerior's system utilization, and resulting emission
10 levels, during the environmental compliance planning
11 horizon. More stringent NO_x reduction regulations could
12 force some of Centerior's generating units to become
13 uneconomic, because retrofits of equipment could not be
14 justified in a more competitive electricity market. New
15 regulations regarding SO₂ or air toxics could also have the
16 same effect. The EPA recently proposed in its Clean Air
17 Power Initiative a further reduction in both SO₂ and NO_x
18 emissions. A recently proposed tightening of the limits on
19 "fine particulate" concentrations in the air could result in
20 tightened standards for SO₂ emission. If these regulations
21 are adopted, or some variant of such regulations, compliance
22 options selected by utilities could effectively require

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1 scrubbers at some plants. Even if Centerior were not
2 required to make any changes as a result of new
3 environmental regulations, changes elsewhere in the utility
4 industry could have significant effects on nationwide demand
5 for SO₂ emission allowances. Thus, new environmental
6 regulations and technologies are an ever-present cause of
7 uncertainties that should be evaluated by a reasonable and
8 least cost environmental compliance plan.

9 Q: Have you relied on any other descriptions of Centerior's
10 fuel switching and emission allowance banking strategy than
11 what appeared in the Supplemental Study?

12 A: Yes. Materials submitted in discovery are attached as
13 Exhibit 7 and I have relied on portions of depositions,
14 Exhibit 8, in which Centerior officials explained their fuel
15 switching and emission allowance strategies.

16 Q: Should the Commission give advance approval to Centerior's
17 fuel switching decision-making methodology and authorize
18 Centerior to apply the methodology and assumptions of the
19 Supplemental Study to switch away from Ohio high sulfur coal
20 at any time during the remainder of Phase I?

21 A: No.
22

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1 Q: Does this conclude your testimony?

2 A: Yes, except that I have prepared confidential Exhibits and
3 confidential explanatory testimony associated with each
4 Exhibit that illustrate some of the conclusions presented
5 herein.

CERTIFICATE OF SERVICE

The undersigned hereby certifies that on April 11, 1997, he caused true and correct copies of the Testimony of Charles E. Mann to be served by telecopy upon:

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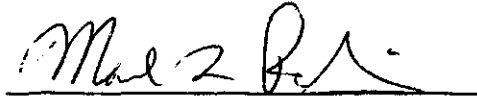
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A handwritten signature in dark ink, appearing to read "Mark L. Perlis", written over a horizontal line.

Mark L. Perlis