

Application to Commit
Energy Efficiency/Peak Demand
Reduction Programs
(Mercantile Customers Only)

Case No.: 13-0580-EL-EEC

Mercantile Customer:

AJD Holding Co.

Electric Utility:

The Cleveland Electric Illuminating Company

Program Title or

High Bay Lighting Retrofit - JACO

Description:

Rule 4901:1-39-05(F), Ohio Administrative Code (O.A.C.), permits a mercantile customer to file, either individually or jointly with an electric utility, an application to commit the customer's existing demand reduction, demand response, and energy efficiency programs for integration with the electric utility's programs. The following application form is to be used by mercantile customers, either individually or jointly with their electric utility, to apply for commitment of such programs in accordance with the Commission's pilot program established in Case No. <u>10-834-EL-POR</u>

Completed applications requesting the cash rebate reasonable arrangement option (Option 1) in lieu of an exemption from the electric utility's energy efficiency and demand reduction (EEDR) rider will be automatically approved on the sixty-first calendar day after filing, unless the Commission, or an attorney examiner, suspends or denies the application prior to that time. Completed applications requesting the exemption from the EEDR rider (Option 2) will also qualify for the 60-day automatic approval so long as the exemption period does not exceed 24 months. Rider exemptions for periods of more than 24 months will be reviewed by the Commission Staff and are only approved up the issuance of a Commission order.

Complete a separate application for each customer program. Projects undertaken by a customer as a single program at a single location or at various locations within the same service territory should be submitted together as a single program filing, when possible. Check all boxes that are applicable to your program. For each box checked, be sure to complete all subparts of the question, and provide all requested additional information. Submittal of incomplete applications may result in a suspension of the automatic approval process or denial of the application.

Any confidential or trade secret information may be submitted to Staff on disc or via email at ee-pdr@puc.state.oh.us.

Section 1: Mercantile Customer Information

Name: AJD Holding Company Principal address:2181 Enterprise Parkway, Twinsburg, OH 44087 Address of facility for which this energy efficiency program applies:15060 State Rt. 528, Middlefield, OH 44062 Name and telephone number for responses to questions: Bear DeFino 330.405.4477 Electricity use by the customer (check the box(es) that apply): The customer uses more than seven hundred thousand kilowatt hours per year at the above facility. (Please attach documentation.) The customer is part of a national account involving multiple facilities in one or more states. (Please attach documentation.) **Section 2: Application Information** A) The customer is filing this application (choose which applies): Individually, without electric utility participation. Jointly with the electric utility. B) The electric utility is: The Cleveland Electric Illuminating Company The customer is offering to commit (check any that apply): C) Energy savings from the customer's energy efficiency program. (Complete Sections 3, 5, 6, and 7.) Capacity savings from the customer's demand response/demand

reduction program. (Complete Sections 4, 5, 6, and 7.)

Both the energy savings and the capacity savings from the customer's energy efficiency program. (Complete all sections of the Application.)

Section 3: Energy Efficiency Programs

A)	The	customer's energy efficiency program involves (check those that apply):
		Early replacement of fully functioning equipment with new equipment. (Provide the date on which the customer replaced fully functioning equipment, and the date on which the customer would have replaced such equipment if it had not been replaced early. Please include a brief explanation for how the customer determined this future replacement date (or, if not known, please explain why this is not known)). If Checked, Please see Exhibit 1 and Exhibit 2
		Installation of new equipment to replace equipment that needed to be replaced The customer installed new equipment on the following date(s):
		Installation of new equipment for new construction or facility expansion. The customer installed new equipment on the following date(s):
		·
		Behavioral or operational improvement.
В)	Ener	gy savings achieved/to be achieved by the energy efficiency program:
	1)	If you checked the box indicating that the project involves the early replacement of fully functioning equipment replaced with new equipment, then calculate the annual savings [(kWh used by the original equipment) – (kWh used by new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:
		Annual savings: 57,000 kWh
	2)	If you checked the box indicating that the customer installed new equipment to replace equipment that needed to be replaced, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by the higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:
		Annual savings: kWh
		Please describe any less efficient new equipment that was rejected in favor of the more efficient new equipment. Please see Exhibit 1 if applicable

3) If you checked the box indicating that the project involves equipment for new construction or facility expansion, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:

Annual savings: kWh	Annual	savings:		kWl	1
---------------------	--------	----------	--	-----	---

Please describe the less efficient new equipment that was rejected in favor of the more efficient new equipment. Please see Exhibit 1 if applicable

4) If you checked the box indicating that the project involves behavioral or operational improvements, provide a description of how the annual savings were determined.

Section 4: Demand Reduction/Demand Response Programs

A)	The	customer's program involves (check the one that applies):
		Coincident peak-demand savings from the customer's energy efficiency program.
		Actual peak-demand reduction. (Attach a description and documentation of the peak-demand reduction.)
		Potential peak-demand reduction (check the one that applies):
		☐ The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a tariff of a regional transmission organization (RTO) approved by the Federal Energy Regulatory Commission.
		☐ The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a program that is equivalent to an RTO program, which has been approved by the Public Utilities Commission of Ohio.
3)	On	what date did the customer initiate its demand reduction program?
	9/2	<u>28/2010</u>
Ξ)		at is the peak demand reduction achieved or capable of being achieved ow calculations through which this was determined):
		24 kW

Section 5: Request for Cash Rebate Reasonable Arrangement (Option 1) or Exemption from Rider (Option 2)

Under this section, check the box that applies and fill in all blanks relating to that choice.

Note: If Option 2 is selected, the application will not qualify for the 60-day automatic approval. All applications, however, will be considered on a timely basis by the Commission.

A)	The custor	ner is applying for:								
	Optio	on 1: A cash rebate reasonable arrangement.								
	OR	· ·								
		on 2: An exemption from the energy efficiency cost recovery anism implemented by the electric utility.								
	OR									
	Com	mitment payment								
В)	The value of the option that the customer is seeking is:									
	Option 1:	A cash rebate reasonable arrangement, which is the lesser of (show both amounts):								
		A cash rebate of \$ (Rebate shall not exceed 50% project cost. Attach documentation showing the methodology used to determine the cash rebate value and calculations showing how this payment amount was determined.)								
	Option 2:	An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider.								
		An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for months (not to exceed 24 months). (Attach calculations showing how this time period was determined.)								
		OR								
		A commitment payment valued at no more than \$ (Attach documentation and calculations showing how this payment amount was determined.)								

OR

Ongoing exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for an initial period of 24 months because this program is part of the customer's ongoing efficiency program. (Attach documentation that establishes the ongoing nature of the program.) In order to continue the exemption beyond the initial 24 month period, the customer will need to provide a future application establishing additional energy savings and the continuance of the organization's energy efficiency program.)

Section 6: Cost Effectiveness

1 0	m is cost effective because it has a benefit/cost ratio greater than 1 using the ich applies):									
	Total Resource Cost (TRC) Test. The calculated TRC value is:(Continue to Subsection 1, then skip Subsection 2)									
	Utility Cost Test (UCT). The calculated UCT value is: See Exhibit 3 (Sk to Subsection 2.)									
Subsect	ion 1: TRC Test Used (please fill in all blanks).									
The TRC value of the program is calculated by dividing the value of cavoided supply costs (generation capacity, energy, and any transmission distribution) by the sum of our program overhead and installation costs any incremental measure costs paid by either the customer or the elect utility.										
	The electric utility's avoided supply costs were									
	Our program costs were									
	The incremental measure costs were									

Subsection 2: UCT Used (please fill in all blanks).

We calculated the UCT value of our program by dividing the value of our avoided supply costs (capacity and energy) by the costs to our electric utility (including administrative costs and incentives paid or rider exemption costs) to obtain our commitment.

Our avoided supply costs were See Exhibit 3

The utility's program costs were See Exhibit 3

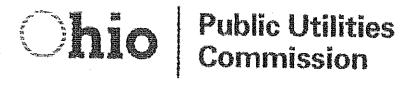
The utility's incentive costs/rebate costs were See Exhibit 3

Section 7: Additional Information

Please attach the following supporting documentation to this application:

- Narrative description of the program including, but not limited to, make, model, and year of any installed and replaced equipment.
- A copy of the formal declaration or agreement that commits the program or measure to the electric utility, including:
 - 1) any confidentiality requirements associated with the agreement;
 - a description of any consequences of noncompliance with the terms of the commitment;
 - 3) a description of coordination requirements between the customer and the electric utility with regard to peak demand reduction;
 - 4) permission by the customer to the electric utility and Commission staff and consultants to measure and verify energy savings and/or peak-demand reductions resulting from your program; and,
 - 5) a commitment by the customer to provide an annual report on your energy savings and electric utility peak-demand reductions achieved.
- A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results. Additionally, identify and explain all deviations from any program measurement and verification guidelines that may be published by the Commission.

Revised June 24, 2011 -8-



Application to Commit Energy Efficiency/Peak Demand **Reduction Programs** (Mercantile Customers Only)

Case No.: /3 - OSSO-EL-EEC

State of Ohio:

Bear DeFino, Affiant, being duly sworn according to law, deposes and says that:

1. I am the duly authorized representative of:

AJD Holding Co.

[insert customer or EDU company name and any applicable name(s) doing business as]

I have personally examined all the information contained in the foregoing application, 2. including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete.

Signature of Affiant & Title

Sworn and subscribed before me this 19 day of September, 2062 Month/Year

Signature of official administering oath rint Name and Title

> Darlene M. Hudeck NOTARY PUBLIC

My commission expires on _ State of Ohio

My Commission Expires 3/26/2016

AJD Holding Co. - List of Ohio Accounts

Company	Address	Customer Number	Account Number
Jaco Products	15060 Madison Rd., Middlefield, OH 44062	08015407491440091656	110028176870
Malin Co.	5400 Smith Rd., Cleveland, OH 44142	08013957291360000372	110026009370
Wedge Products Inc.	2181 Enterprise Parkway, Twinsburg, OH 44087	08020106410000496791	110010229133

Site Address: JACO Products
Principal Address: 15060 State Route 528

What date would you have replaced your

Project No.	Project Name	Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment:	Description of methodologies, protocols and practices used in measuring and verifying project results	equipment if you had not replaced it early? Also, please explain briefly how you determined this future replacement date.	Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
1	High Bay Lighting Retrofit	Early retirement of (100) 400 watt Pulse-Start Metal Halide, magnetic ballast, fixtures with (100) 6 Lamp T8 High Bay Fluorescent Fixtures (218 W). See Attachment A.1 for equipment cutsheet information.	Third party (BDI) provided lighting audit to calculate and show energy savings from lighting project (IPMVP Option A). Utilized First Energy lighting calculator to calculate savings for rebate. See Attachment B.1.	As the lamps/fixtures fail but there were no plans to replace fixtures.	N/A

Site: 15060 State Route 528

Customer Legal Entity Name: AJD Holding Co.

Site: JACO Products

Principal Address: 15060 State Route 528

	Unadjusted Usage, kwh (A)	Weather Adjusted Usage, kwh (B)	Weather Adjusted Usage with Energy Efficiency Addbacks, kwh (C)	Note 1
2011	416,894	416,894	473,894	
2010	423,760	423,760	438,596	
2009	389,600	389,600	389,600	_
Average	410,085	410,085	434,030	•

Project Number	Project Name	In-Service Date	Project Cost \$	KWh Saved/Year Counting towards Utility compliance	KWh Saved/Year (D) eligible for incentive	Utility Peak Demand Reduction Contribution, KW	Payment \$
1 High Bay Lighting Retrofit		09/28/2010	\$24,126	57,000	57,000	24	
				-	-	-	
				-			
				-	-	-	
				-			
				-	-	-	
					-	-	_
			Tota	al 57,000	57,000	24	\$0

Savings as percent of usage 13.1% Note 2

Commitmont

= Total (D) divided by Average (C)

Site: 15060 State Route 528

Customer Eligible Exemption Period: 114 Month(s) Note 3

Notes

Docket No.

13-0580

(1) Customer's usage is adjusted to account for the effects of the energy efficiency programs included in this application. When applicable, such adjustments are prorated to the in-service date to account for partial year savings.

- (2) Savings as a percent of usage is equal to the of total project savings (D) divided by the 3 year average Weather Adjusted Usage with Energy Efficiency Addbacks (C).
- (3) Customer exemption determined by savings percentage in relation to energy efficiency schedule as set forth in O.R.C. 4928.66(A)(1)(a).
- (4) The exemption period reflects the maximum potential exemption period. NOTE: The FirstEnergy Utilities cannot guarantee the length of the exemption period that will ultimately be approved by the Commission.

Exhibit 3 Utility Cost Test

UCT = Utility Avoided Costs / Utility Costs

Project	Total Annual Savings, MWh	Utility Avoided Cost \$/MWh	Utility Avoided Cost \$	Utility Cost \$	Cash Rebate \$	Administrator Variable Fee \$	Total Utility Cost \$	UCT
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
1	57	\$ 308	\$ 17,572	\$ 4,050	\$0	\$570	\$ 4,620	3.8

Total	57	\$ 308	17,572	4,050	\$0	\$570	4,620	3.8

Notes

- (A) From Exhibit 2, = kWh saved / 1000
- (B) This value represents avoided energy costs (wholesale energy prices) from the Department of Energy, Energy Information Administration's 2009 Annual Energy Outlook (AEO) low oil prices case. The AEO represents a national average energy price, so for a better representation of the energy price that Ohio customers would see, a Cinergy Hub equivalent price was derived by applying a ratio based on three years of historic national average and Cinergy Hub prices. This value is consistent with avoided cost assumptions used in EE&PDR Program Portfolio and Initial Benchmark Report, filed Dec 15, 2009 (See Section 8.1, paragraph a).
- (C) = (A) * (B)
- (D) Represents the utility's costs incurred for self-directed mercantile applications for applications filed and applications in progress. Includes incremental costs of legal fees, fixed administrative expenses, etc.
- (E) This is the amount of the cash rebate paid to the customer for this project.
- (F) Based on approximate Administrator's variable compensation for purposes of calculating the UCT, actual compensation may be less.
- (G) = (D) + (E) + (F)
- (H) = (C) / (G)

AJD Holding Co. ~ JACO Products Docket No. 13-0580

Site: 15060 State Route 528

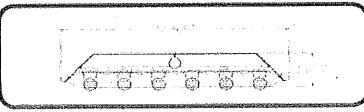
HBH - Economy 17" Partial Cutoff Hi-Bay

ATTACHMENT

A. 1 - Cursitects

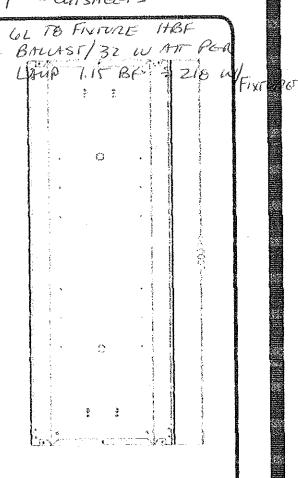
> Fixture Construction

- Choice of code gauge (20g) steel body, (22g) steel body (standard), or heavy duty (.032) vented aluminum body.
- · End mount sensor does not require leveling box.
- · Steel endplates for maximum rigidity.
- Environmentally friendly and labor saving bulk project packaging.
- Dottie slot mounting points and V-hangers included.
- Made in the USA: Hudson WI, Gainesville FL, Orange County CA.



End Mount Sensor





Existino System

ryionid ata	(C) 113									and an income and an income of	
Existing	Lamp	Initial -		EOL(1)	- Total			EOL(1)	216 (3)	Het (3)	E DATE:
HI-Bay	Qty &	Lamp	Lunen	Lumens	Fixture	Ballast	Fixture		S/P (2)	#H.J. 555 FM 904	Input
System	Type	Lumens	Maintenance	Alt Lamos	Lumens	Factor	Efficiency	Per Fixt	Ratio	Lumens	Watts
(MH320PS	1 PS MH320	31,700	62%	19,654	19,654	1.00	0.75	14,741	1.49	20,119	368 458
MH400	1 Std MH400	38,000	58%	22,040	22,040	1,00	0.75	16,530	1.49	22,561	
HPS400	1 Std HPS400	50,000	70%	35,000	35,000	1.00	0.75	26,250	0.62	18,080	464

Re-Lighting Options

	Proposed	Lamp	Initial		EQL(1)	Total	CANE I		EOL(1)	5/9/21	Net (3)	Fixt	
	FII-Bay	Qry N	Lamp Lumens	Lumen Maintenance	Limbens All Lamps	Fixture Lumens	Ballast Factor	fixture Efficiency	Lumens Per Fixt	Ratio	EOL Lumens	Input Watts	
	System 4L-TSHO	4 FPS4TSHO	5.000	93%	4,650	18.600	1.00	0.92	17,112	1.52	24,930	234	-
	6L-75HO	6 (P54T5H)	5,000	93%	1,650	27,900	1.00	0.92	25,668	1.62	37,395	351	ŀ
À	ACTO NUL	 1 13216/6 71	Z,930	90%		10,020			10,896	1.02	24.647	218	7
7	6L-T8 Plus	6 F32T8/841	2,950	90%	2,655	15,930	1.18	0.90	16,918	1.62	24,647	CIO	مرا

(1) EOL = End of Life (2) S/P Ratio = Scotopic to Photopic Lumens (3) Net EOL Lumens = EOL Lumens Per Fixture x (S/P).78 (.78 exponent)

General Notes

- Lamp/ballast system values shown are a general reference intended to supply a quick comparison of several common lamp/ballast systems, the associated energy consumption, and net lumen output.
- Values shown are based on normal operating temperatures (25c T8 and 35c T5) and at 277 volts.
- Fixture efficiency percentages are generally representative of each system type, actual values will vary.
- . There are many operating variables that affect system output, in addition to rating variances from brand to brand.
- All T8 electronic ballast values shown are based on Ultra Efficient (aka 3rd Generation) T8 ballasts.
- All T5 and T8 lamp values shown are for basic grade lamps. Extended life and higher lumen lamps types are available.
- . In addition to those shown there are a wide variety of systems to choose from, each with distinct features and cost points.
- Please consult the lamp/ballast manufacturer's catalogs for the detailed information required to model your system.

LAMPS FOR F46LL (HBH) FIXTURE



Philips T8 Lamps featuring ALTO II™ Technology

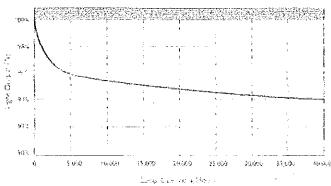
Ordering, Electrical and Technical Data

	e company and a confidence of the property of the confidence of th	and the state of the		i dini	en i (i) i mens	Park Light and	ulturation Massa				
	Product Ordering		Pack	Temp	Longth	(2)17:01	Deir on	Initial	Design		Lumen
	Number Code	Walio	Q:y,	(Kelvin)	(ln.)	Ins. Start	Prog Start	Luners	Lumeus!	Cill	Maint
本語	36787-0 F17T8/JL830/ALTO	- 17	25	3000	24	-)0,000	36,000	1400	1330	∴ 85 - ∞	95%
半份	36791-2 F17TB/TL835/ALTO	17	25	3500	24	30,000	36,000	-1400	1330	85	95%
* @	36793-8 F17T8/TL841/ALTO	17. (17.	25	4(00	24 7 3 2	30,000	36.000	1400	1330	85	95%
未存	14123-4 F17T8/TL859/ALTO	17	25	5000	24	30,600	36,000	1325	1260	82	95%
* @	36807-6 F17T8/TL730/ALTO	17	25	3000	24 :	30,000	36,000	1325	1260 .	78	95%
* 🌣	36808-4: F17T8/TL735/ALTO	17	25 -	3500	24	30.000	36,000	1325	1260	78	95%
* 🥸	36812-6 F1778/TL741/ALTO		25	4100	.24	30,000	36,000	1325	1260	78	95%
水 鑫	36813-4 F25T8/TL830/ALTO	25	25	3000	36	30,000	36,000	2225	2115	85	95%
半傷	36814-2 F25T8/TL835/ALTO	25	. 25 👝 👙	3500	36	30,000	36,000	2725	2115	85	95%
> 第	36825-8 F25T8/TLS41/ALTO	25	25	4100	36	30,000	36,000	2225	2115 🚅	85	95%
水 藝	141242 F2578/TL850/ALTQ	25	25	5000	36	30,000	36,000	2150	2040	. 82	95%
* 6	36826-6 F25T8/TL730/ALTO	25	25	3000	36	30,000	36,000	2125	2020	78	95%
字卷	36828-1. F25T8/TL735/ALTO	25 - 25	25	3500	36	30,000	76,000	2125	2020	78	95%
* 🕸	36829-0 F25T8/TL741/ALTO	25	25	4100	36	30,000	36,000	2125	- 2020	78	95%
6 8	24667-8 F32T8/TL830/ALTO	32 💮	25	3000	48	30,000	36,000	2950	2800	85	95%
₩ @	24670-2 F32T8/TL835/ALTO	32	25	3200	49	30,000	36,000	2950	2800	28	95%
15 B	Property and property and the second		20	4100	10 / Y	30.000 T# #	96,000			85	75X V
0.0	27229-4 F3XT8/TL850/ALTO	32	25	5000	48	30,000	36,000	2850	2700	82	95%
* E A		3		CONTRACT		10/01/	10,000 mm	*******	10 16:00 mm		SECTION AND ADDRESS.
6 G G	-27249-2 F32T8/TL735/ALTO	. 32	25	3500	48	30,000	36,000	2800	3660	78	.95%
F (J 🚭	27248-4 F32T8/TL741/ALTO	32 (1)	25	4100	48	30,000	36,000	2800	2660	78	95%
4. 特爾	J8351-3 F32TB/TL/AI/AU/O	.32	10	4100	48	30,000	36,000	2800	2660	78	95%
(3 B)	27268-2 F32T8/TL/50/AUTO	ं े 32 €.= े ं	25	5000	st 48 Este.	30,000	36,000	2700	2565	78	95%

It Average the under engineering data with large to med off and restarted error every 12 operating boxes.

95% Lumen Maintenance

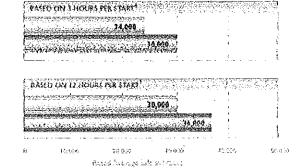
Philips T8 Lamps



Rated Average Life

Philips T8 Lamps

Herpertreckers - Hargarenes ber Rech



 Average the under specified test constants with larger turned off and restorted no mixed begansity than once every 3 operating hours Large He is upstwishly Larger Eleman are started has frequently.



Specifications are subject to change without notice.

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Printed In USA 06/07

P-5338-G

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A Divisor of Philips Electronics North America Corporation

Philips Lighting
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Markham, Ontarto
Canada L6C 2S3
1-800-555-0050
A Omston of Prosps Electrosiss Ltd.

²⁾ Approximate used have as the rare brown inform to come upon to approximant and 100 hours of operating the when the companie decay of operation of a retirement of an absolute lateratory expected have been about an about the decay are about the decay are noticed at the decay are the decay are noticed to the decay are n

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[@] Loop rivers (& Foderal Merram Fifty etc) Standards

Contact in the contract of the

74461 - GE332MV-H

GE LFL Multi-Volt ProLine™ Electronic Multivolt Instant Start Ballast

- · High performance electronic ballast for all general fluorescent applications
- · Instant start electronic ballast for long lamp starting cycles and low initial cost
- · Multi-Voltage Technology handles voltage from 120 to 277V
- · Light-weight, Low Profile Housing
- · Parallel lamp operation means system maintenance is easier to manage

GENERAL CHARACTERISTICS

Application 3 or 2- F32T8 120 to 277 "H"

1.15 BF Linear Fluorescent Category

Electronic - Multivolt Instant Ballast Type

Start Starting Method Instant start

Lamp Wiring Parallel Line Voltage Regulation (+/-) 10.0 % 70.0 °C Case Temperature (MAX) Ballast Factor High (1.18)

Power Factor Correction Sound Rating A (20-24 decibels) Additional Info Auto-restart / Thermally

protected

Active

PRODUCT INFORMATION

74461 Product Code Description GE332MV-H Standard Package Case

Standard Package GTIN Standard Package Quantity

10043168744611 10

Sales Unit

Standard Pack

No Of Items Per Sales Unit No Of Items Per Standard

1 10

Package

UPC

043168744614

50.0 Hz / 60.0 Hz

DIMENSIONS

Case dimensions

Length (L) 9.5 in(241.30 mm) Width (W) 1.3 in(33.02 mm) Height (H) 1.2 in(29.97 mm)

Mounting dimensions

Bracket Length (BL) NaN in(NaN mm) Mount Length (M) 8.9 in(226.06 mm) Mount Width (X or F) 1.1 in(27.94 mm) Mount Slots (MS) 0.3 in(7.62 mm) 1.4 lb

Weight Exit Type Side Remote Mounting Distance 18.0 ft 18.0 AWG Remote Mounting Wire Gauge

Lead lengths Qty Exit Length (± 1 in.) 25 (635 mm) Black Left 45 (1143 mm) Red Right

25 (635 mm) White Left 1 31 (787 mm) Blue 3 Right **ELECTRICAL CHARACTERISTICS**

SAFETY & PERFORMANCE

cUL Listed
 FCC - CLASS A Non-Consumer
 UL Class P

Supply Current Frequency

- · UL Listed
- UL Type 1 Outdoor
 UL Type HL
 RoHs Compliant

SPECIFICATIONS BY LAMP & WATTAGE

Lamp	# of Lamps	Line Volts	System Watts	Nom. Line Current	System Ballast Factor	Ballast Efficacy Factor	Power Factor% (>=)	Crest Factor (<=)	THD% (<=)	Min. Starting Temp (°F/ °C)
FE15T8	2	120	36	0.3 A	1.10	3.06	99	1.7	10.0	0.0 °F / NaN
FE15T8	2	277	36	0.14 A	1.10	3.06	92	1.7	12.0	0.0 °F / NaN
FE15T8	3	120	46	0.39 A	1.00	2.17	99	1.7	8.0	0.0 °F / NaN
FE15T8	3	277	46	0.18 A	1.00	2.17	96	1.7	10.0	0.0 °F / NaN
F40T8	2	120	100	0.83 A	1.26	1.26	99	1.7	5.0	0.0 °F / NaN
F40T8	2	277	98	0.36 A	1.26	1.29	98	1.7	6.0	0.0 °F / NaN
F32T8/WM	2	120	75	0.62 A	1.23	1.64	99	1.7	7.0	60.0 °F / NaN
F32T8/WM	2	277	74	0.27 A	1.23	1.66	98	1.7	8.0	60.0 °F / NaN
F32T8/WM	3	120	100	0.83 A	1.12	1.12	99	1.7	5.0	0.0 °F / NaN
F32T8/WM	3	277	98	0.36 A	1.12	1.14	99	1.7	6.0	0.0 °F / NaN

For additional information, visit www.gelighting.com

Page 1

F32T8/25W	2	120	67	0.56 A	1.47	2.19	99	1.7	7.0	60.0 °F / NaN
F32T8/25W	2	277	67	0.25 A	1.47	2.19	98	1.7	8.0	60.0 °F / NaN
F32T8/25W	3	120	89	0.75 A	1.12	1.26	99	1.4	5.0	60.0 °F / NaN
F32T8/25W	3	277	88	0.32 A	1.12	1.27	98	1.7	6.0	60.0 °F / NaN
F32T8	2	120	82	0.69 A	1.27	1.55	99	1.7	6.0	0.0 °F / NaN
F32T8	2	277	81	0.3 A	1.27	1.57	98	1.7	7.0	0.0 °F / NaN
F32T8	3	120	108	0.9 A	1.15	1.06	99	1.7	5.0	0.0 °F / NaN
F32T8	3	277	105	0.39 A	1.15	1.10	99	1.7	6.0	0.0 °F / NaN
F28T8	2	120	71	0.6 A	1.25	1.76	99	1.7	7.0	60.0 °E / NaN
F28T8	2	277	71	0.26 A	1.25	1.76	98	1.7	8.0	60.0 °F / NaN
F28T8	3	120	94	0.79 A	1.12	1.19	99	1.7	5.0	60.0 °F / NaN
F28T8	3	277	92	0.34 A	1.12	1.22	98	1.7	6.0	60.0 °F / NaN
F25T8/WM	2	120	56	0.46 A	1.26	2.25	99	1.7	8.0	60.0 °F / NaN
F25T8/WM	2	277	56	0.21 A	1.26	2.25	97	1.7	0.8	60.0 °F / NaN
F25T8/WM	3	120	73	0.61 A	1.15	1.58	99	1.7	7.0	60.0 °F / NaN
F25T8/WM	3	277	72	0.27 A	1.15	1.60	98	1.7	8.0	60.0 °F / NaN
F25T8	3	120	85	0.71 A	1.14	1.34	99	1.7	6.0	0.0 °F / NaN
F25T8	2	120	64	0.54 A	1.26	1.97	99	1.7	7.0	0.0 °F / NaN
F25T8	2	277	64	0.24 A	1.26	1.97	97	1.7	8.0	0.0 °F / NaN
F25T8	3	277	84	0.31 A	1.15	1.37	98	1.7	7.0	0.0 °F / NaN
F25T12	2	120	67	0.56 A	1.37	2.04	99	1.7	7.0	0.0 °F / NaN
F25T12	2	277	67	0.25 A	1.37	2.04	98	1.7	8.0	0.0 °F / NaN
F25T12	3	120	88	0.74 A	1.22	1.39	99	1.7	6.0	0.0 °F / NaN
F25T12	3	277	87	0.32 A	1.22	1.40	98	1.7	7.0	0.0 °F / NaN
F17T8/WM	2	120	40	0.33 A	1.19	2.98	99	1.7	9.0	60.0 °F / NaN
F17T8/WM	2	277	40	0.15 A	1.19	2.98	94	1.7	11.0	60.0 °F / NaN
F17T8/WM	3	120	51	0.43 A	1.10	2.16	99	1.7	7.0	60.0 °F / NaN
F17T8/WM	3	277	51	0.19 A	1.10-	2.16	97	1.7	9.0	60.0 °F / NaN
F17T8	2	120	44	0.37 A	1.19	2.70	99	1.7	8.0	0.0 °F / NaN
F17T8	2	277	44	0.17 A	1.19	2.70	95	1.7	10.0	0.0 °F / NaN
F17T8	3	120	58	0.48 A	1.09	1.88	99	1.7	7.0	0.0 °F / NaN
F17T8	3	277	57	0.21 A	1.09	1.91	97	1.7	8.0	0.0 °F / NaN

CAUTIONS & WARNINGS

Warning

- Risk of Electric Shock
- Property ground ballast and fixture.
- Turn power off before servicing--see instructions.

WARRANTY INFORMATION

GE Lighting warrants to the purchaser that each ballast will be free from defects in material or workmanship for period as defined in the attached documents from the date of manufacture when properly installed and under normal conditions of use.

Lighting Inventory Form

ACTIVITIES ACTIVITIES AND ACTIVITIES

Lighting Zone (substor only):	Lighting Zone 3	- -														
Line New Construction Staliding Address Floor Area Description	PROJECT BASIC INFORMATION Space Description Interior or Exterior Predominant Space Type	Exterior Lighting Description Area Cooling	PRE- Pre Fixture Pre Fixture Code	Pre Watts / Pre kW /	IT) Existing Existing	BASELINE Units	(NEW CONSTRUCTION) Lighting Power Denkity	Baseline kW Post Poet Fixture	POST Code Post Wattal	-INSTALLATION Proposed	Proposed Change in Applica	ent Coincidence Inter	Energy Calculation active Interactive Pre	Post Demand	Applicant Prescribed Annual kit	Post kWh Flature Cut
been or Retrofit	Flature	(Exserior Lighting Only)	Ony	Fixture Space (W) (kW)	Control Sensor depress Quantity	e.g. Square Feet (If)		/Space Fixture (kW) City	Fixture (W)	Space Occupancy Control (kW) Sensors deplease	Sensor Connected Load Coincide Quantity (kW) Facto	nos Factor Fa r (der	ctor Factor Contro nand) (energy) Facto	is Controls Savings in Factor (kW)	quivalent Equivalent Saved Full Load Full Load	Sheet Number
						If multiple future types are used,				by Code?	Estina				(EFLII)	
						ansaldistance/gly once per space.										
e.g. Retroft 400 North Street 2 Office	Other Interior Office - Small	Cooled Space	3 F4411	112 0.34	NONE	Error Description	- 14	2 CFTSS1-6	56 56	0.17 No OCC 0.13 Yes DAY	2 0.17 04%	84% 2	4% 12% 0%	30% 0.19	2,808 3,435 646	
1 Retroft 1560 State Route SSB 1 Manufacturing	Other Interior Manufacturing Light Industrial	activity racedes (liner it zassed) Cooled space Uncooled space	100 5914001	45.00	NONE	SOU DISSET B	2.0	100 Cut Sheet				625	95 0% 05	0% 2.08	2.075 2.075 57.000	
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					C INFORMATION				PRE-INSTAL	LLATION (RETF			(MEW CONSTRUCTION)				NSTALLATION						Energy	Calculations			
Retrofit	huliding Address Floor	Area Description	Space Description	Interior or Exterior	Predominant Space Type	Exterior Lighting Description (Exterior Lighting Only)	Area Cooling	Pre Fixture Pre Fix	ature Code Pre	Watte / Pro k lature Spo	Control	Senacr e.o. Source Feet	Lighting Power Density (Winnit)	/Soace Fixtu	Post Fixture Code	Post Wattel Foture	Post kW/ Soace Or	Are Pro	ntrol Sensor	d Change in Connected Los	Applicant d Coincidence	Coincidence to Factor	Factor Factor		Post Demand	Applicant Prescri	alore Sa
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Project Estimated Annual Savings Summary

Lighting	
Estimated Annual kWh Savings	57,000
Total Change in Connected Load	24.00
Annual Estimated Cost Savings	\$5,700.00
Annual Operating Hours	2,375
Interior Lighting Incentive @ \$0.05/kWh (excluding retrofit CFLs, sensors, or LED exit signs)	\$2,850.00
Exterior Lighting Incentive @ \$0.05/kWh (excluding retrofit CFLs, sensors, or LED exit signs)	\$0.00
Total retrofit CFL Incentive @ \$1/screw-in CFL lamp; \$15/hard- wired CFL lamp (includes all retrofit CFLs, both interior and exterior)	\$0.00
Total retrofit LED Exit Incentive @ \$10/exit sign	\$0.00
Total Lighting Controls Incentive @ \$25/occupancy sensor and \$25/daylight sensor (includes all Lighting Controls, both interior and exterior)	\$0.00
Total Calculated Incentive	\$2,850.00
Total Fixture Quantity excluding retrofit CFLs and LED Exit Signs Total Lamp Quantity for retrofit Screw-In CFLs	100 0

Total Lamp Quantity for retrofit Hard-Wired CFLs	0
Total Fixture Quantity for retrofit LED Exit Signs	0
Total Quantity for Occupancy Sensors	0
Total Quantity for Daylight Sensors	0

Please briefly describe how you estimated your coincidence factor (CF) and applicant equivalent full-load hours (EFLH) for facility type "Other" indicated on the Lighting Form tab

Only)	Demand Savings (For Internal Use	
	g (

15.12

Mercantile Customer Project Commitment Agreement <u>Exemption Option</u>

THIS MERCANTILE CUSTOMER PROJECT COMMITMENT AGREEMENT ("Agreement") is made and entered into by and between The Cleveland Electric Illuminating Company, its successors and assigns (hereinafter called the "Company") and ADD Holding Co., its permitted successors and assigns (hereinafter called the "Customer") (collectively the "Parties" or individually the "Party") and is effective on the date last executed by the Parties as indicated below.

WITNESSETH

WHEREAS, the Company is an electric distribution utility and electric light company, as both of these terms are defined in R.C. § 4928.01(A); and

WHEREAS, Customer is a mercantile customer, as that term is defined in R.C. § 4928.01(A)(19), doing business within the Company's certified service territory; and

WHEREAS, R.C. § 4928.66 (the "Statute") requires the Company to meet certain annual energy efficiency and peak demand reduction ("EE&PDR") benchmarks; and

WHEREAS, when complying with certain EE&PDR benchmarks the Company may include the effects of mercantile customer-sited EE&PDR projects; and

WHEREAS, Customer has certain customer-sited demand reduction, demand response, or energy efficiency project(s) as set forth in attached Exhibit 1 (the "Customer Energy Project(s)") that it desires to commit to the Company for integration into the Company's Energy Efficiency & Peak Demand Reduction Program Portfolio Plan ("Company Plan") that the Company will implement in order to comply with the Statute; and

WHEREAS, the Customer, pursuant to and consistent with the Statute, desires to pursue exemption from paying charges included in the Company's then current cost recovery mechanism (hereinafter, "Rider DSE") as approved by the Public Utilities Commission of Ohio ("Commission") for recovery of the DSE2 costs associated with the Company Plan; and is committing the Customer Energy Project(s) as a result of such exemption.

WHEREAS, Customer's decision to commit its Customer Energy Project(s) to the Company for inclusion in the Company Plan has been reasonably encouraged by the possibility of an exemption; and

WHEREAS, in consideration of, and upon receipt of, said exemption, Customer has consented to committing the Customer Energy Project(s) to the Company and complying with all other terms and conditions set forth herein, including without limitation, the submission of an annual report on the energy savings and/or peak-demand reductions achieved by the Customer Energy Project(s).

NOW THEREFORE, in consideration of the mutual promises set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties, intending to be legally bound, do hereby agree as follows:

Customer Energy Projects. Customer hereby commits to the Company and Company accepts
for integration into the Company Plan the Customer Energy Project(s) set forth on attached
Exhibit 1. Said commitment shall be for the life of the Customer Energy Project(s). Company
will incorporate said project(s) into the Company Plan to the extent that such projects qualify. In
so committing, and as evidenced by the affidavit attached hereto as Exhibit A, Customer

acknowledges that the information provided to the Company about the Customer Energy Project(s) is true and accurate to the best of its knowledge.

- a. By committing the Customer Energy Project(s) to the Company, Customer acknowledges and agrees that the Company shall control the use of the kWh and/or kW reductions resulting from said projects for purposes of complying with the Statute. By committing the Customer Energy Project(s), Customer further acknowledges and agrees that the Company shall take ownership of the energy efficiency capacity rights associated with said Project(s) and shall, at its sole discretion, aggregate said capacity into the PJM market through an auction. Any proceeds from any such bids accepted by PJM will be used to offset the costs charged to the Customer and other of the Company's customers for compliance with state mandated energy efficiency and/or peak demand requirements.
- b. The Company acknowledges that some of Customer's Energy Projects contemplated in this paragraph may have been performed under certain other federal and/or state programs in which certain parameters are required to be maintained in order to retain preferential financing or other government benefits (individually and collectively as applicable, "Benefits"). In the event that the use of any such project by the Company in any way affects such Benefits, and upon written request from the Customer, Company will release said Customer's Energy Project(s) to the extent necessary for Customer to meet the prerequisites for such Benefits. Customer acknowledges that such release (i) may affect Customer's exemption benefits discussed in Article 3 below; and (ii) will not affect any of Customer's other requirements or obligations, including without limitation any reporting requirements, as set forth herein.
- c. Any future Customer Energy Project(s) committed by Customer shall be subject to a separate application and, upon approval by the Commission, said projects shall become part of this Agreement.
- d. Customer will provide Company or Company's agent(s) with reasonable assistance in the preparation of a joint application for approval of this Agreement ("Joint Application") that will be filed with the Commission, with such Joint Application being consistent with then current Commission requirements.
- e. Upon written request and reasonable advance notice, Customer will grant employees or authorized agents of either the Company or the Commission reasonable, pre-arranged access to the Customer Energy Project(s) for purposes of measuring and verifying energy savings and/or peak demand reductions resulting from the Customer Energy Project(s). It is expressly agreed that consultants of either the Company or the Commission are their respective authorized agents.
- 2. Joint Application to the Commission. The Parties will submit the Joint Application using the Commission's standard "Application to Commit Energy Efficiency/Peak Demand Reduction Programs" in which they will seek the Commission's approval of (i) this Agreement: (ii) the commitment of the Customer Energy Project(s) for inclusion in the Company Plan; and (iii) the Customer's exemption from paying the DSE2 charge of the Company's Rider DSE.

The Joint Application shall include all information as set forth in the Commission's standard form which, includes without limitation:

- A narrative description of the Customer Energy Project(s), including but not limited to, make, model and year of any installed and/or replaced equipment;
- ii. A copy of this Agreement; and

- A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results.
- 3. Customer Exemption and Annual Report. Upon Commission approval of the request for exemption, the Company will exempt Customer from paying any Rider DSE charges consistent with any Commission directives as set forth in the Commission's Finding and Order approving the Joint Application. Such exempt status shall apply to those accounts identified by Customer that pertain to those Customer sites with one or more Customer Energy Project(s) approved for integration into the Company Plan by the Commission in the Joint Application.
 - a. For purposes of this Agreement, a "site" shall be a single location with one or more facilities. As examples only, a site includes an industrial plant, a hospital complex or a university located on one or more parcels of land, provided that said parcels are contiguous.
 - b. For purposes of this Agreement, an "account" shall be as defined by the Company through its normal business practices. Any account identified by Customer shall be eligible for exemption, provided that said account pertains to a specific site with at least one Customer Energy Project that qualifies Customer for exemption from paying Rider DSE charges.
 - c. Any new accounts created at a site on which there is already an approved Customer Energy Project shall, at the option of the Customer, be included within the exemption granted under said project, and shall be included for purposes of calculating future eligibility for exemption under the project. Any such election shall become effective in the first billing cycle after March 15th following identification of said account in the annual report required under Section 3(d)(iii) below.
 - d. Customer acknowledges and agrees that if it desires to pursue such exempt status, as evidenced in the Joint Application, Customer is obligated to provide to the Company an annual report on the energy savings and peak-demand reductions achieved by the Customer Energy Project(s) on a calendar year basis. Company shall provide Customer with such information as it may require, that is in Company's possession, for the purposes of preparing such report. Company shall provide a template for Customer to use in preparing the annual report and shall make available a designated Company representative to answer questions.
 - i. Said report shall be submitted annually on or before January 31 of each year after Commission approval of the Joint Application.
 - ii. Said report shall provide all information required under the Rules, and where the requirements of the Rules conflict with a requirement under this Agreement or the Joint Application, the requirements of the Rules shall control.
 - iii. Said report shall, at a minimum, include the following information for each Customer Energy Project that has been approved by the Commission:
 - A demonstration that the energy savings and peak-demand reductions associated with the Customer Energy Project(s) meet the total resource cost test or that the Company's avoided cost exceeds the cost to the Company for the Customer's program;
 - A statement distinguishing programs implemented before and after January 1 of the current year;

- A quantification of the energy savings or peak-demand reductions for programs initiated prior to 2009 in the baseline period;
- A recognition that the Company's baselines have been increased by the amount of mercantile customer energy savings and demand reductions;
- 5. A listing and description of the Customer Energy Projects that have been implemented, which provides the detail required by the Rules;
- An accounting of expenditures made by the mercantile customer for each program and its component energy savings and peak-demand reduction attributes; and
- A timeline showing when each Customer Energy Project went into effect and when the energy savings and peak-demand reductions occurred.
- 8. Any other information reasonably necessary for the Company to (i) verify Customer's continued eligibility for exemption from paying Rider charges; and (ii) report in the Company's annual status report to the Commission the EE&PDR results related to each Customer Energy Project.
- e. Customer's exemption shall automatically terminate:
 - i. At the end of the exemption period as determined by the Comraission
 - ii. Upon order of the Commission or pursuant to any Commission rule;
 - If Customer fails to comply with the terms and conditions set forth in the Company's then current Rider DSE, or its equivalent, as amended from time to time by the Commission, within a reasonable period of time after receipt of written notice of such non-compliance;
 - iv. If it is discovered that Customer knowingly falsified any documents provided to the Company or the Commission in connection with this Agreement or the Joint Application. In such an instance, Company reserves the right to recover any exempted rider charges from the date of approval of the Joint Application through the date said exemption is terminated; or
 - v. If Customer faits to submit the annual report required in (d) above. In such an instance, Company reserves the right to recover any exempted rider charges from the date of approval of the Joint Application through the date said exemption is terminated. It is expressly agreed that this provision shall not apply should said report contain errors, provided that the submission of said report is made in good faith. It is further agreed that the Company will provide written notice of the date on which said report is due at least thirty (30) days prior thereto.
- f. Company reserves the right to recover from Customer any Rider DSE charges incurred by Customer after the date Customer's exemption terminates.
- 3. Termination of Agreement. This Agreement shall automatically terminate:
 - a. If the Commission fails to approve this Agreement through the Joint Application;

- b. Upon order of the Commission; or
- c. At the end of the life of the last Customer Energy Project subject to this Agreement.

Customer shall also have an option to terminate this Agreement should the Commission not approve the Customer's exemption, provided that Customer provides the Company with written notice of such termination within ten days of either the Commission issuing a final appealable order or the Ohio Supreme Court issuing its opinion should the matter be appealed.

Customer acknowledges that if a Customer Project is withdrawn pursuant to Paragraph 1(b) of this Agreement, the exemption or a portion of such exemption may be affected. Should Customer elect to withdraw a project pursuant to Paragraph 1(b), Customer shall provide Company with reasonable assistance in preparing any documentation that may be required by the Commission and, upon reasonable request, shall provide documentation supporting the necessity to withdraw such project.

- 4. Confidentiality. Each Party shall hold in confidence and not release or disclose to any person any document or information furnished by the other Party in connection with this Agreement that is designated as confidential and proprietary ("Confidential Information"), unless: (i) compelled to disclose such document or information by judicial, regulatory or administrative process or other provisions of law; (ii) such document or information is generally available to the public; or (iii) such document or information was available to the receiving Party on a non-confidential basis at the time of disclosure.
 - a. Notwithstanding the above, a Party may disclose to its employees, directors, attorneys, consultants and agents all documents and information furnished by the other Party in connection with this Agreement, provided that such employees, directors, attorneys, consultants and agents have been advised of the confidential nature of this information and through such disclosure are deemed to be bound by the terms set forth herein.
 - b. A Party receiving such Confidential Information shall protect it with the same standard of care as its own confidential or proprietary information.
 - c. A Party receiving notice or otherwise concluding that Confidential Information furnished by the other Party in connection with this Agreement is being sought under any provision of law, to the extent it is permitted to do so under any applicable law, shall endeavor to:

 (i) promptly notify the other Party; and (ii) use reasonable efforts in cooperation with the other Party to seek confidential treatment of such Confidential Information, including without limitation, the filing of such information under a valid protective order.
 - d. By executing this Agreement, Customer hereby acknowledges and agrees that Company may disclose to the Commission or its Staff any and all Customer information, including Confidential Information, related to a Customer Energy Project, provided that Company uses reasonable efforts to seek confidential treatment of the same.
- Taxes. Customer shall be responsible for all tax consequences (if any) arising from the application of the exemption.
- 6. Notices. Unless otherwise stated herein, all notices, demands or requests required or permitted under this Agreement must be in writing and must be delivered or sent by overnight express mail, courier service, electronic mail or facsimile transmission addressed as follows:

If to the Company:

FirstEnergy Service Company 76 South Main Street Akron, OH 44308 Attn: Victoria Nofziger Telephone: 330-384-4684

Fax: 330-761-4281

Email: vamaizmen@fustenengycom.com

If to the Customer:

AJD Holding Co.
2181 Enterprise Parkway
Twinsburg, OH 44087
Attn:Bear DeFino
Telephone:330.405.4477
Fax:
Email:bdefino@gmail.com

or to such other person at such other address as a Party may designate by like notice to the other Party. Notice received after the close of the business day will be deemed received on the next business day; provided that notice by facsimile transmission will be deemed to have been received by the recipient if the recipient confirms receipt telephonically or in writing.

- 7. Authority to Act. The Parties represent and warrant that they are represented by counsel in connection with this Agreement, have been fully advised in connection with the execution thereof, have taken all legal and corporate steps necessary to enter into this Agreement, and that the undersigned has the authority to enter into this Agreement, to bind the Parties to all provisions herein and to take the actions required to be performed in fulfillment of the undertakings contained herein.
- 8. Non-Waiver. The delay or failure of either party to assert or enforce in any instance strict performance of any of the terms of this Agreement or to exercise any rights hereunder conferred, shall not be construed as a waiver or relinquishment to any extent of its rights to assert or rely upon such terms or rights at any later time or on any future occasion.
- 9. Entire Agreement. This Agreement, along with related exhibits, and the Company's Rider DSE, or its equivalent, as amended from time to time by the Commission, contains the Parties' entire understanding with respect to the matters addressed herein and there are no verbal or collateral representations, undertakings, or agreements not expressly set forth herein. No change in, addition to, or waiver of the terms of this Agreement shall be binding upon any of the Parties unless the same is set forth in writing and signed by an authorized representative of each of the Parties. In the event of any conflict between Rider DSE or its equivalent and this document, the latter shall prevail.
- 10. Assignment. Customer may not assign any of its rights or obligations under this Agreement without obtaining the prior written consent of the Company, which consent will not be unreasonably withheld. No assignment of this Agreement will relieve the assigning Party of any of its obligations under this Agreement until such obligations have been assumed by the assignee and all necessary consents have been obtained.
- 11. Severability. If any portion of this Agreement is held invalid, the Parties agree that such invalidity shall not affect the validity of the remaining portions of this Agreement, and the Parties further agree to substitute for the invalid portion a valid provision that most closely approximates the economic effect and intent of the invalid provision.

- 12. Governing Law. This Agreement shall be governed by the laws and regulations of the State of Ohio, without regard to its conflict of law provisions.
- 13. Execution and Counterparts. This Agreement may be executed in multiple counterparts, which taken together shall constitute an original without the necessity of all parties signing the same page or the same documents, and may be executed by signatures to electronically or telephonically transmitted counterparts in lieu of original printed or photocopied documents. Signatures transmitted by facsimile shall be considered original signatures.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their duly authorized officers or representatives as of the day and year set forth below.

The Cleveland Electric Illuminating Company
(Company)
By: Jah (Varya
That we will be a second of the second of th
Title: Vir of Energy Efficiency
Date: 3-27-13
AJD Holding Companay (Jaco Products)_ (Customer)
By: JI Pro Francis Defino
Title: Acquirihons Manser Date: 2.28.13
2.2 _{8.1} 2

Affidavit of AJD Holding Company - Exhibit A

STATE OF OHIO)	
COLINTY OF GEOSTS)	SS:
COUNTY OF GROUS &		

I, Name, being first duly sworn in accordance with law, deposes and states as follows:

Acquisition Manger of ATD Holding Co.

- 1. I am the Title of Customer Name ("Customer") As part of my duties, I oversee energy related matters for the Customer.
- The Customer has agreed to commit certain energy efficiency projects to
 The Cleveland Electric Illuminating Company ("Company"), which are the subject of the agreement to which this affidavit is attached ("Project(s)").
- 3. In exchange for making such a commitment, the Company has agreed to provide Customer with a Rider Exemption ("Incentive"). This Incentive was a critical factor in the Customer's decision to go forward with the Project(s) and to commit the Project(s) to the Company.
- All information related to said Project(s) that has been submitted to the Company is true and accurate to the best of my knowledge.

FURTHER AFFIANT SAYETH NAUGHT.

Swom to before me and subscribed in my presence this 28 day of Feb., 20 B.

Notary



MELANIE A. GOTHAM Notary Public, State of Ohlo My Commission Expires 06/25/18 Recorded in Geauga County This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

4/10/2013 1:40:38 PM

in

Case No(s). 13-0580-EL-EEC

Summary: Application to Commit Energy Efficiency/Peak Demand Reduction Programs of The Cleveland Electric Illuminating Company and AJD Holding Co. electronically filed by Ms. Jennifer M. Sybyl on behalf of The Cleveland Electric Illuminating Company and AJD Holding Co.