BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the : Application of The Dayton :

Power and Light Company : Case No. 12-426-EL-SSO

for Approval of its

Electric Security Plan.

In the Matter of the :

Application of the Dayton:

Power and Light Company : Case No. 12-427-EL-ATA

for Approval of Revised :

Tariffs.

In the Matter of the

Application of the Dayton : Power and Light Company : Case No. 12-428-EL-AAM

for Approval of Certain

Accounting Authority.

In the Matter of the :

Application of the Dayton : Power and Light Company : Case No. 12-429-EL-WVR

for the Waiver of Certain:

Commission Rules. :

In the Matter of the :

Application of the Dayton : Case No. 12-672-EL-RDR

Power and Light Company : to Establish Tariff Riders:

- - -

PROCEEDINGS

before Mr. Gregory A. Price and Mr. Bryce A.

McKenney, Hearing Examiners, at the Public Utilities Commission of Ohio, 180 East Broad Street, Room 11-A, Columbus, Ohio, called at 9:00 a.m. on Tuesday, March 19, 2013.

VOLUME II

- - -

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1 Tuesday Morning Session, 2 March, 19, 2013. 3 4 EXAMINER McKENNEY: Let's go on the 5 record at this time. The Public Utilities Commission of Ohio 6 7 calls at this time and place Case No. 12-246-EL-SSO being In the Matter of the Application of The Dayton 8 Power & Light Company to Establish a Standard Service 9 Offer in the Form of an Electric Security Plan. 10 My name is Bryce McKenney, with me is 11 12 Gregory Price, and we are the Attorney Examiners 13 assigned by the Commission to hear this case. Dayton Power & Light Company, I believe 14 15 at this time you may call your next witness. 16 MR. FARUKI: Thank you, your Honor. We 17 call Aldyn Hoekstra to the stand. 18 EXAMINER McKENNEY: Mr. Hoekstra, please 19 raise your right hand. 20 (Witness sworn.) 21 EXAMINER McKENNEY: Thank you. Please 22 state your name and address for the record. 23 THE WITNESS: My name is Aldyn Hoekstra. 24 My business address is 1065 Woodman Drive, Dayton, 25 Ohio.

1	ALDYN HOEKSTRA
2	being first duly sworn, as prescribed by law, was
3	examined and testified as follows.
4	DIRECT EXAMINATION
5	By Mr. Faruki:
6	Q. Mr. Hoekstra, do you have before you a
7	copy of your prefiled testimony?
8	A. I do.
9	MR. FARUKI: Your Honors, we'll
10	designate, consistently with what we did with the
11	previous witness, we'll designate his redacted
12	testimony as DP&L Exhibit 2 and his confidential
13	testimony as DP&L Exhibit 2A, with your permission.
14	EXAMINER McKENNEY: They will be so
15	marked.
16	MR. FARUKI: Thank you.
17	(EXHIBITS MARKED FOR IDENTIFICATION.)
18	Q. Do you have any changes or corrections to
19	your testimony?
20	A. No.
21	Q. If I were to ask you each of the
22	questions in the testimony, would your answers be as
23	they appear there?
24	A. Yes.
25	MR. FARUKI: Your Honor, I move the

admission of Exhibits 2 and 2A and tender the witness for cross-examination.

EXAMINER McKENNEY: We will reserve the admission until the end of cross-examination.

At this time we'll go ahead with cross-examination.

Mr. Darr.

MR. DARR: One moment, your Honor.

Thank you, your Honor.

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CROSS-EXAMINATION

By Mr. Darr:

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- Q. Good morning. Mr. Hoekstra, let's start with your testimony, page 1, line 14, 13 and 14, you indicate that you're with the Commercial Structuring function; is that correct?
 - A. Yes.
- Q. And how long have you been in that position?
- A. With the responsibilities listed, I've been in my current position since July 2012.
 - Q. And -- excuse me.
- A. In the previous position I held similar but more narrow responsibilities.
 - Q. And what was that previous position?

- A. I was the Director of Origination and Structuring for DP&L.
- Q. And did that include management or other activities with commercial structuring?
 - A. Yes.

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- Q. And as part of your work for commercial structuring, as I understand it, you're responsible for the portfolio analytics and business planning, correct?
 - A. Correct.
- Q. Portfolio analytics involves collecting data, modeling power plant generation and operations, and load obligation operations, correct?
 - A. Among other things, correct.
 - Q. And what other things would those be?
 - A. Nothing specific comes to mind.
- Q. So my list pretty much covered the waterfront?
 - A. It's a reasonably -- reasonable list.
- Q. And it's my understanding that the modeling that you do as part of commercial structuring is used to manage the portfolio generation assets and the load obligations; is that correct?
 - A. That's correct.

1 And, in fact, as part of this case you 2 provided a projection of the total loads for purposes 3 of the SSO calculations; is that also correct? 4 I think, to be specific, I provided baseline volumes for DP&L distribution load as well 5 as DP&L SSO load. 6 7 Fair enough. Q. MR. FARUKI: Your Honor -- Frank. 8 9 MR. DARR: Excuse me. 10 MR. FARUKI: I'm not objecting but my 11 mistake. Mr. Hoekstra also sponsors testimony that 12 was filed from Teresa Marrinan. I neglected to ask 13 him about that. I apologize to Mr. Darr, but I should do that bit of direct so that that testimony 14 15 is here for cross-examination as well. May I do 16 t.hat.? 17 MR. DARR: No objection, your Honor. 18 EXAMINER McKENNEY: You may do so. 19 20 FURTHER DIRECT EXAMINATION 21 By Mr. Faruki: 22 Mr. Hoekstra, do you also have the 23 prefiled testimony of Teresa Marrinan? 24 Α. Yes, I do. 25 MR. FARUKI: And, your Honors, I'd like

289 1 that to be designated, the redacted copy, as 2 Exhibit 3 for DP&L, and there was not confidential 3 testimony for that so that would be the only exhibit 4 as to the Marrinan testimony. 5 EXAMINER McKENNEY: It will be marked DPL-3.6 7 MR. FARUKI: Thank you, your Honor. (EXHIBIT MARKED FOR IDENTIFICATION.) 8 9 Mr. Hoekstra, you have adopted the 0. 10 prefiled testimony of Teresa Marrinan and are sponsoring it; is that correct? 11 12 Α. That's correct. 13 0. And if I were to ask you each of the 14 questions contained in it, would your answers be as shown there? 15 16 Α. Yes. 17 MR. FARUKI: Your Honors, I move the 18 admission of Exhibit 3 and tender him for cross on 19 that subject as well. 2.0 EXAMINER McKENNEY: Thank you. We'll 21

reserve the admission until after cross.

Mr. Darr, thank you for your patience. You may continue.

MR. DARR: Thank you, your Honor.

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CROSS-EXAMINATION (Continued)

By Mr. Darr:

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- Q. Going back to the last question I was asking you, when you modeled total distribution load, would that include both the SSO load and the on-system DPLER load?
- A. Well, my response, to be specific, was related to the testimony I'm sponsoring in the case, so the distribution load would include SSO load, DPLER load, as well as load served by a third party or non-DP&L CRES providers.
- Q. With regard to DPLER's projected sales, my understanding is that DPLER has a business plan and provided the projections of how that business plan may evolve and the levels of sales that may happen in the future; is that correct?
- A. I believe I testified in my deposition that projections of DPLER's future sales was taken into account in our projections.
- Q. Well, that doesn't quite answer my question. Did you use the DPLER projections for purposes of making your projections of the total load?
- A. With respect to what DPLER's business plan is, I can't be certain I know exactly what that

plan is. We did take account of projections provided to us by DPLER.

- Q. Well, in fact, you relied on DPLER's projections to do your projections, correct?
- A. At least in part. I can't be certain exactly what the full extent of DPLER's business plan is.
- Q. You're also involved in pricing transactions for municipalities and other wholesale counterparties, correct?
 - A. Correct.
- Q. Besides municipal counterparties who are the other wholesale counterparties that you're referring to?
- A. There will be wholesale counterparties with which we engage in forward transactions for standard wholesale blocks of power. There will be utility purchasers in standard service offer auctions that would be buyers of power. Those are two that come to mind immediately.
- Q. Now, within the DP&L service territory we -- were you here yesterday for Mr. Jackson's testimony?
 - A. Only for a portion.
 - Q. And were you here for the portion where

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he did the calculation of the portion of on-system CRES-related sales that are managed by or supplied by DPLER?

- A. I don't recall that.
- Q. Fine. During your deposition, though, you identified that roughly two-thirds of -- that DPLER currently is serving about two-thirds of the switched load in the DP&L service territory, correct?
 - A. That sounds familiar.
- Q. And you've provided an estimate of the total switched load as part of your testimony here today, correct?
- A. We've -- I've provided a baseline volume for SSO sales and, when subtracting that from distribution load, the effect of switched load, that's correct.

MR. DARR: We're getting really close to a section where we're going to have to go to a closed record, your Honor.

EXAMINER McKENNEY: At this time we're going to move to the confidential transcript. I'll remind anyone that does not have a signed stipulated protective agreement with the company to please step out of the room at this time.

(Confidential portion excerpted.)

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396 1 2 3 4 5 (Open record.) EXAMINER McKENNEY: I think, Ms. Yost, 6 7 you may continue. 8 MS. YOST: Do I need to reask the 9 question? 10 EXAMINER McKENNEY: Yeah, we can just 11 continue. 12 (By Ms. Yost) If I could have you turn to 13 page 4 of Ms. Marrinan's testimony. Α. I have it. 14 Starting with line 1, testimony states 15 16 that "Purchased power costs will be included in the 17 calculation of the system average cost when DP&L-owned resources are not sufficient to meet the 18 19 SSO load requirements that is not served by the CBP." 2.0 And I think that you had answered this 21 previously, so purchased power costs are included in 22 the proposed fuel rider; is that correct? 23 Purchased power costs would be included 24 in the event that conditions stated in the testimony 25 were to happen, which is that DP&L-owned resources,

as we've defined them, would not be enough for a combined period of time to meet the SSO load that has not been auctioned.

- Q. And in the current fuel rider are purchased power costs also included in that calculation?
 - A. Yes.

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- Q. And in the last three years has DP&L had to purchase power to meet the SSO load requirements?
 - A. I don't know.
 - Q. Who would know that, sir?
- A. As to a witness in this case, I'm not sure I can identify one. Certainly someone in the company would know.

I guess I should clarify. The gist of my testimony so far has been projecting the cost to serve load and there's been quite a lengthy discussion around the PJM charges that accrue to a load-serving entity responsible for serving load and the fact that serving load in PJM involves purchasing power from PJM to meet that load obligation.

So that's purchasing power, it's not exactly the analog of purchased power for purposes of calculating the fuel rider, which is an abstraction, if you will, from the way the PJM load-serving entity

relationship works.

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So when I say I don't know, I don't know what the fuel rider calculation specifically involved purchase power. As to hour-by-hour, day-by-day has DP&L purchased power to serve its SSO load, the answer is most certainly yes, because that's the way the load-serving entity relationship works in PJM.

- Q. And are purchased power costs associated with wholesale power sales included in the proposed fuel rider?
- A. I'm sorry. Can you repeat the question.

 MS. YOST: Could you please read back the question.

(Record read.)

- A. No.
- Q. Are purchased power costs included -- excuse me.

Are purchased power costs associated with providing power to DPLER included in the proposed fuel rider?

- A. No.
- Q. If I could have you turn to page 5 of Ms. Marrinan's testimony, please.
 - A. I have it.
 - Q. Starting at lines, the first sentence on

line 4 states "The system average cost is based on the cost of all supply and it is not dependent on the load of any affiliate or of the utility." Do you see that, sir?

- A. I do.
- Q. So the system average cost is based on the cost of all supply and that would include the cost of supply to serve both DP&L's retail and wholesale sales including sales to DPLER, correct?
- A. No. This reflects to DP&L's generation supply resources, meaning the power plants. It does not relate to the load expense incurred to serve any particular load, including that of DPLER.
- Q. Would you agree that the company's primary obligation with respect to serving load is to the SSO customers?
- A. No, I would say the company needs to have -- has an obligation to all its customers whether they are SSO customers or not.
- Q. Mr. Hoekstra, you're aware that

 Ms. Marrinan previously filed testimony in this

 proceeding in regards to the ESP in this case. It

 was termed "direct testimony" and you're sponsoring

 the second revised testimony, correct?
 - A. Right. As I recall, the December filing

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was the second revised testimony and Ms. Marrinan sponsored testimony in the October filing.

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MS. YOST: Your Honor, may I have marked as OCC Exhibit 1, it is the electric security plan direct testimony of Teresa F. Marrinan.

Your Honor, may I approach the Bench?

EXAMINER McKENNEY: It will be marked,
and you may approach.

(EXHIBIT MARKED FOR IDENTIFICATION.)

Q. Mr. Hoekstra, please take a moment to review what has been marked as OCC Exhibit 1.

Specifically I want to ask you questions in regards to page 6.

MR. FARUKI: While he's looking at it
I'll object, your Honor. He's neither written nor
sponsored this testimony and it's not being offered.
It's improper to question this witness with it.

MS. YOST: Your Honor, this is the first original draft that was filed with the Commission.

Mr. Hoekstra is sponsoring the second revised -- revision to this testimony and I want to discuss the changes that were made pursuant to Mr. Hoekstra's sponsoring and adopting of this testimony.

MR. FARUKI: It's not his testimony, and he's not sponsoring it. Didn't have a part in

preparing it.

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EXAMINER McKENNEY: I think we'll overrule the objection at this time. This has not yet been sponsored for admission; is that correct?

MS. YOST: That's correct.

EXAMINER McKENNEY: All right. We'll allow you to continue.

Q. (By Ms. Yost) Mr. Hoekstra, have you seen what has been marked OCC Exhibit 1?

EXAMINER PRICE: You mean seen before today or?

MS. YOST: Yes.

EXAMINER PRICE: Do you mean seen now?

MS. YOST: Yes.

- A. I imagine I've seen this in the past.
- Q. Thank you.

And this is the testimony that you reviewed and made edits to, is that correct, in regards to what you're adopting today?

A. The testimony that I have adopted I'm quite sure involves edits and changes from Exhibit 1.

MS. YOST: Your Honor, I have another exhibit that I think would be more helpful. At this time if I could have OCC Exhibit 2 being the second revised direct testimony of Teresa F. Marrinan, it's

just a redline version that was provided by the company.

> EXAMINER McKENNEY: It will be so marked. (EXHIBIT MARKED FOR IDENTIFICATION.)

- Ο. Mr. Hoekstra, please let me know when you're ready to proceed.
 - Α. I have it.
- And have you seen -- previously seen what's been marked as OCC Exhibit 2?
- I certainly have -- recall in the past Α. seeing a redline of the testimony, I'm not sure it appeared in exactly this format.
- Would you agree that OCC Exhibit 2 is the -- is OCC Exhibit 1 with tracked changes that reflect the second revised testimony of Ms. Marrinan that you are adopting today?
- I can't be certain that all the changes Α. are tracked, but it appears to be a redline of the original testimony.
- And if I could have you turn to OCC Exhibit 2, which is the redline version, page 6, starting with line 9.
 - I have it. Α.
 - Ο. Are you there, sir? The portion that has been stricken

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starting on line 9 states "the system average cost method serves to lower the overall cost and market risk." That statement is not included in the second revised testimony of Ms. Marrinan that you are sponsoring today, correct?

- A. That section has been stricken out from -- in the redline, that's correct.
- Q. And did you direct that that language be removed from the testimony that you are sponsoring today?
- A. I may or may not personally have directed that. Certainly as we identified updates required for the testimony for the second revised version that is one that I identified as needing to be addressed.
- Q. And then, again, in regards to OCC

 Exhibit 2, same page, page 6, line 10, the portion of that testimony that is indicated through strike through states "This change in methodology is expected to lower the fuel rate for SSO customers."

 Do you see that strike-through language there, sir?
 - A. Yes, I do.
- Q. And that language is not contained in the second revised testimony that you are sponsoring today, correct?
 - A. That's correct.

MS. YOST: Your Honor, at this point could we go to the public record -- or to, the confidential portion. EXAMINER McKENNEY: At this time we'll move to the confidential portion of the transcript. If you don't have a signed stipulated agreement with the company, please leave the room. (Confidential portion excerpted.)

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7	(Open record.)
8	EXAMINER PRICE: Please proceed.
9	Q. (By Mr. Oliker) Dr. Chambers, are you
10	familiar with the proceeding through which the Public
11	Utilities Commission of Ohio approved the merger of
12	AES, DPL, and DP&L?
13	A. Only certain limited aspects of that.
14	Q. Would you agree that AES and DPL made
15	certain commitments in that proceeding?
16	A. That's my understanding.
17	Q. Could you try to give a general
18	understanding of what those commitments were, please?
19	A. No. I am not familiar enough with the
20	details of that to be able to answer that question
21	appropriately.
22	Q. Dr. Chambers, most of your testimony is
23	regarding potential credit effects to DP&L, correct?
24	A. In terms of its general financial
25	integrity, yes.

Q. I'm going to ask you a hypothetical question. Assume DPL or AES decided to give an equity contribution to DP&L, would that have a positive affect on DP&L's credit rating?

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- A. In general, yes, it would obviously matter as to the magnitude of that, the source of that -- those funds, a range of different elements that were there. It would have more impact if it came from the AES side than from the DPL, Inc. side just given the nature and the organization of the company.
- Q. Could you explain that further? What do you mean by "the nature and organization of the company"?
- A. Well, AES is essentially a pure holding company, as I understand it, and so the DPL, Inc.-DP&L are looked at as one element of that and one group within that overall corporate family, if you will. So to the extent that the equity investment was from DPL, Inc. to DP&L it still would be within that group. It's not net new money coming into that overall organization. It wouldn't do anything to reduce the overall consolidated leverage of DPL, Inc. including DP&L.

So money just moving from DPL, Inc. in

the form of equity to DP&L really is just -- has no effect on the consolidated results, whereas if it came from AES, it would certainly affect the results of DPL, Inc., as well as DP&L.

- Q. Okay. So -- thank you, that's helpful.

 Now, if AES were to give a third-party
 guarantee to DP&L, would that also improve the credit
 rating of DP&L?
 - A. No.

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- Q. If DP&L -- strike that.
- A. Would you like me to expand on that as to why?
 - Q. That's okay.
 - A. Or are you happy with the "no"?
- Q. If AES committed to maintain the credit rating of DP&L, would that assist DP&L's credit rating?
- A. It would depend very much not on what the company says but what they do. It's a matter of, very much, of what real impact that would have. A simple promise by itself means very little. If there is more tangible form for that intention, then potentially that could have significant benefits.

MR. OLIKER: Could I please have his answer read back?

EXAMINER PRICE: Let's have the question and answer, please.

MR. OLIKER: Thank you, your Honor. (Record read.)

- Q. One last question on that. When you submitted your testimony, you were not aware of any commitment by AES to maintain the credit rating of DP&L, correct?
- A. I've not seen any specific evidence of that, no.
- Q. Moving to a new topic. Would you agree that the Commission should not compensate DP&L for financial harm that was caused by DP&L actions that were outside of the laws of Ohio?

MR. FARUKI: I'll object. What does "outside the laws of Ohio" mean? I think the question is -- it's either vague and ambiguous or it's quite overbroad.

EXAMINER PRICE: Sustained. See if you can narrow the scope.

MR. OLIKER: I can try, your Honor.

- Q. Are you familiar with the term "prudence," Dr. Chambers?
 - A. As it's used in the financial sense, yes.
 - Q. Are you aware that that term is used

often in a utility context?

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- A. I'm aware that it's used. I don't know to what extent within the utility realm there is a different application of that and definition of that as opposed to more general finance activities and investments in particular.
- Q. Let me try this from a different angle. If DP&L -- let me -- if DP&L's actions were not in accordance with, say, the Commission's rules and those actions caused financial harm to DP&L, would you agree that the Commission should not compensate DP&L?

MR. FARUKI: I'll still object, your

Honor. When he said "not in accordance with the

Commission's rules," it's an impossible hypothetical.

The hypothetical's incomplete.

EXAMINER PRICE: I think he's narrowed it enough that I'm willing to listen to the answer.

Overruled.

- A. In general, yes.
- Q. Yes, the Commission should not compensate DP&L?
- MR. FARUKI: Same objection.
- 24 EXAMINER PRICE: Overruled. Thank you.
 - A. I'm trying to agree with you, sir.

Q. Thank you.

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I'd like to ask you another hypothetical. If the Commission were to determine that DP&L had set the transfer price for sales between DP&L and its affiliate at a price that violated Commission rules, and those sales were causing financial harm to DP&L, would you agree that the Commission should not compensate DP&L for that harm?

MR. FARUKI: Objection.

EXAMINER PRICE: Grounds?

MR. FARUKI: In addition to the previous grounds, there's no basis in the record for that hypothetical.

EXAMINER PRICE: Mr. Oliker.

MR. OLIKER: That's why it's a

hypothetical, your Honor.

MR. FARUKI: Well, hypotheticals have to have a basis in the record. They have to be tied to the case.

EXAMINER PRICE: Mr. Oliker.

MR. OLIKER: If you want, I can ask one or two questions about the transfer price before I go forward, but there's been plenty of testimony on this already.

EXAMINER PRICE: I gather that Mr. Oliker

may or may not be planning on alleging a violation of the Commission's rules in his brief, so we'll allow the hypothetical and marry it up later.

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MR. OLIKER: Thank you, your Honor.

- A. Within the context of your hypothetical I would say yes, but I would also note that I am not aware of any basis for underlying that hypothetical.
- Q. Again, you do not believe the Commission should compensate DP&L in that hypothetical.

MR. FARUKI: I'll object on the same bases and the whole notion of the Commission compensating DP&L is not in accordance with the law in Ohio.

MR. OLIKER: I'm fine with the clarification that DP&L should not be compensated for that self-inflicted harm.

MR. FARUKI: My objection?

EXAMINER PRICE: Mr. Oliker, why don't you try to rephrase the question without using the term "compensate" and we'll go from there.

Q. Okay. Let me try to restate this hypothetical. Dr. Chambers, if the Commission were to determine that DP&L was making sales to its affiliate at prices that were in violation of Commission rules and those sales were causing harm to

DP&L, would you agree that it would not be appropriate for the Commission to authorize a rate or charge to make up for that harm?

MR. FARUKI: I'll reassert my previous objections as well as lack of foundation.

EXAMINER PRICE: I'm going to overrule your objections but I think we're just about at the end of this line of questioning after this answer.

MR. OLIKER: Yes, your Honor.

A. I believe I answered your question and within the context of your hypothetical, yes, I would agree that that would be inappropriate. But I am not aware of any evidence that I have seen nor in the testimony of Mr. Hoekstra or Mr. Jackson that provides any support for the basis of your hypothetical.

MR. OLIKER: Your Honor, I'd move to strike everything after his actual answer to the question.

MR. FARUKI: Your Honor, when a witness gets a ludicrous hypothetical, the witness almost always says I'm not aware of facts that would indicate that that is what's happened. It's a perfectly appropriate clarification.

EXAMINER PRICE: I'm going to sustain

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your objection except for the term "ludicrous" and will strike -- let me restate that, I'm going to deny the motion to strike and let's try not to use terms like "ludicrous."

- Q. Dr. Chambers, you have a degree in economics, correct?
- A. I have several degrees in economics, yes. Spent too long in school.
- Q. And you have a general understanding of how markets operate, correct?
 - A. I believe so, yes.

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- Q. Could you please describe your general understanding of a subsidy?
- A. A subsidy can occur in so many different forms and in so many different instances, in so many different situations, I don't know that I can concisely come up with a specific definition. If you said that A is selling to B at a below-market rate, then you could say that is a subsidy.

But, I say it can take so many different forms and in so many different contexts, whether it's from one entity to another, whether it's from a governmental entity to a private sector entity, it can take so many forms that there is no single definition that would apply I don't believe.

Q. Would you agree it can take the form of payment outside a normal payment scheme?

MR. FARUKI: I'll object to that question as well, your Honor.

A. That --

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MR. FARUKI: Wait a minute, he has to have a chance to rule and I have to have a chance to speak.

THE WITNESS: Please, sir.

MR. FARUKI: This question has at least two flaws; one, it's a hypothetical without enough facts to be intelligible, and, two, the witness has just testified that a subsidy can take many forms, and I think the question is trying to specify one of those forms without any flesh on the skeleton, without any detail. I don't think it's capable of being answered.

EXAMINER PRICE: I'm going to overrule the objection. The witness is directed to answer it if the definition of "subsidy" that counsel has posed is your understanding of one of the many definitions of subsidy.

MR. FARUKI: Could we have it read back to him, then?

EXAMINER PRICE: You may.

528 1 (Record read.) 2 No, that is not one of the situations Α. 3 that I normally would, you know, identify as specific 4 to a subsidy. 5 Dr. Chambers, do you have your deposition in front of you? 6 Yes, I do. 7 Α. And, now, do please tell me if I read it 8 Ο. 9 correctly, page 182. 10 MR. OLIKER: Sorry, Charlie. MR. FARUKI: That's all right. 11 12 MR. LANG: Line? 13 MR. OLIKER: Line 7 particularly. 14 Q. I'll wait until you get there. Are you on page 182, Dr. Chambers? 15 16 Α. Yes. 17 Tell me if I read this correctly. 18 Question: "Could you try to give me a general 19 understanding of what your definition of a subsidy 2.0 is? Answer: "Of a subsidy? It can take the 21 22 form of any form of payment outside the normal payment scheme." 23 24 Did I read that correctly? 25 Α. Yes.

MR. FARUKI: Your Honor, that's not proper. He has to read the whole answer, he can't just pick and choose a piece of an answer and ask about that.

EXAMINER PRICE: Mr. Oliker, if you can rephrase encompassing the entire answer, I would appreciate it.

MR. OLIKER: Would you like me to just read the rest of it, your Honor, or read it all?

EXAMINER PRICE: Start from scratch, read the question and answer in their entirety.

Q. (By Mr. Oliker) Question: "Could you try to give me a general understanding of what your definition of a subsidy is?"

Answer: "Of a subsidy? It can take the form of any form of payment outside of the normal payment scheme. Again, it can vary from just across the board in terms of the nature of that or the particular circumstances. I don't know, it's very difficult to come up with a general definition of what a subsidy is outside of the context of the particular discussion."

Did I read that correctly, Dr. Chambers?

A. Yes, you did.

EXAMINER PRICE: Let's go off the record

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EXAMINER PRICE: Let's go back on the record.

Thank you, Mr. Oliker.

MR. OLIKER: One moment, I need to find out my spot.

- (By Mr. Oliker) Dr. Chambers, would you Ο. agree that when subsidies are not evenly distributed, they affect markets?
- Yes, they certainly can have some affect on markets.
- Ο. Would you agree they provide an advantage -- strike that.

Would you agree that when subsidies are not evenly distributed, they provide a competitive advantage to the recipient of the subsidy?

MR. FARUKI: I'll object to the incomplete hypothetical. There's no description of the market participants for him to make that kind of assessment.

EXAMINER PRICE: Let's have the question read back again, please?

(Record read.)

EXAMINER PRICE: I think he's just asking

in general. Overruled.

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- A. Again, potentially they have that effect. It would be much easier to answer your question with a specific instance or a specific example as opposed to the totally general framework.
- Q. Dr. Chambers, directionally would you agree that subsidies have a tendency to destabilize competition in markets?
- A. Directionally they have an effect of that. I would balk at your word "destabilization" because I think that is a very loaded term and tends to affect the interpretation of that. Can they affect markets? Yes. Do they tend to tilt the playing field? Yes. Does that necessarily mean destabilization? It's very unclear.

MR. OLIKER: Sorry, your Honors, silence is progress here.

EXAMINER PRICE: You just gave it away, the transcript was never going to show the lull in the questioning.

- Q. Dr. Chambers, would you agree that you created a hypothetical capital structure for DP&L?
- A. Yes. A pro forma analysis created a hypothetical capital structure, basically a 50/50 mix of debt and equity resembling more closely that of

other integrated utilities.

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- Q. Would you agree that you created a 50/50 capital structure because DP&L has more equity than debt on its books?
- A. Currently DP&L has about 60 percent equity and about 40 percent debt as its capital structure.
- Q. Could you please turn to WJC-1.

 Actually, I'm sorry, I'm referring to WJC-2.
 - A. Yes, I have that in front of me.
- Q. Would you agree that because you alter the capital structure of DP&L and added debt, you assumed that DP&L would incur an additional \$12 million of interest for each year of the ESP in WJC-2B?
- A. As compared with the as-filed case and the existing actual capital structure, yes, the incremental interest cost was about 12 million per year.
- Q. And, I'm sorry, would you agree that that number is actually 13 million, and it's located on line 28 of WJC-2B?
- A. Yes, it's about 13 million. I stand corrected.
 - Q. Would you agree that that number flows

through each of your other exhibits that unitize a hypothetical capital structure?

- A. Yes, it does. The capital structure in scenarios 3, 4, and 5 are -- all carry with it that same incremental debt and incremental interest cost.
- Q. And to determine the effect of the extra interest on net income, you agree you would multiply 13 million times .65 percent because of the tax effect?
- A. I forget the exact tax rate we applied.

 It was in that order of magnitude. Whether it was 36 or 37 percent I don't recall this second, but it was that order of magnitude. So the after-tax effect would be about \$9 million or \$8 million a year.
 - Q. Thank you.

I apologize if this was discussed earlier. Would you agree that you have not performed any analysis of the operational impact on DP&L's generation, distribution, or transmission functions of not receiving a service stability rider?

- A. We've looked at the impact on the overall company. I haven't analyzed the impact on individual operating units in keeping with that.
 - Q. Thank you.

Are you familiar with the term "economic

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dispatch"?

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- A. No.
- Q. Are you aware of whether DP&L controls -- strike that.

Are you aware of whether DP&L independently makes the determination of whether its generating assets are dispatched to meet load in PJM's energy markets?

- A. No, I'm not.
- Q. Moving on to a new topic. Are you familiar with Senate Bill 3 or deregulation in Ohio?
- A. I'm aware of its existence. I have not studied that bill.
- Q. Are you familiar with Dayton Power & Light's electric transition plan?
- A. I understand that there was one that was filed during the last decade but, again, I've been focusing on the future of the financial position of the company as opposed to looking at those historical filings.
- Q. Are you aware of whether DP&L entered into a stipulation in that proceeding?
- A. I could not give you an answer on that in terms of my knowledge of the matter or lack of knowledge of the matter.

Q. Are you aware of whether DP&L received transition charges to recover stranded costs in its electric transition plan?

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- A. I have not studied that and can't offer an opinion.
- Q. Are you familiar with Amended Substitute Senate Bill 221?
- A. Again, I'm aware of its existence but I cannot give you any kind of a prese as to its content.
- Q. Have you reviewed Chapter 4928 of the Ohio Revised Code?
- A. I have looked at some sections of that part of the statute but, again, I'm not an attorney and can't offer a specific legal opinion with respect to that, or interpretation of that.
- Q. Do you know whether transition cost has a defined meaning under Ohio law?
- A. I could not give you a specific definition of that.
- Q. Dr. Chambers, earlier you testified that -- strike that.

When you were working for a credit rating agency, would you agree that you reviewed utilities that were undergoing deregulation?

A. Yes.

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- Q. Would you agree that some of the utilities you reviewed received transition charges?
- A. Yes. They received transition charges for basically covering stranded infrastructure costs.
- Q. Would you agree that from an economic standpoint the purpose of a transition charge is to recognize the market value of an asset is less than its book value and to provide some means for a utility to recover the differential in costs?
- A. I believe that's a reasonable economic definition for that term.
- Q. Would you agree that there are several different ways to calculate transition charges?
 - A. Yes, I would.
- Q. Would you agree that a transition charge is meant to compensate a utility when its assets would not be competitive when subject to market prices?
- MR. FARUKI: Can I hear that again, please.
- EXAMINER PRICE: Read it back, please.

(Record read.)

- MR. FARUKI: Thank you.
 - A. That certainly is one possible

application. I don't know if I would determine -call it the implication in every case, but certainly
that would be one possible way that it would be
applied.

- Q. Would you agree that one of the purposes of a transition charge is to protect the financial integrity of the utility?
 - A. Yes, I would.
- Q. Would you agree that providing a nonbypassable charge to ensure that a utility can pay the legacy debts on its books would be a transition charge?
- A. It could potentially be. But, again, I don't know that that would be the sole reason for or sole justification for or sole application of such a nonbypassable charge, so I can't give you a categorical answer on that.

MR. OLIKER: Can I please have the question and answer read back?

EXAMINER PRICE: Let's have the question and answer again, please.

(Record read.)

Q. Could I please ask you to turn to your deposition at page 214, Dr. Chambers.

Are you there?

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A. Almost.

Yes.

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Q. Please tell me if I read this correct starting on line 13. Question: "Would the legacy debts on the books of the utility be one of the aspects to be considered in a strand and cost recovery analysis?"

Answer: "Generally, yes, because it's the cost of servicing that debt that often is the element that needs some degree of subsidization."

Did I read that correctly, Dr. Chambers?

MR. FARUKI: Object, not impeaching.

EXAMINER PRICE: Objection sustained. The question did not match up with what you asked the

witness on the stand.

MR. OLIKER: That's fine.

- Q. Dr. Chambers, would you agree that you do not believe the SSR is a transition charge because it is not related specifically to DP&L's generation asset costs?
- A. I think we had a double negative there, but -- or double positive, I'm not sure, but I do not believe that the SSR is specifically set up in that way. It was not calculated in that way. And its effect is not necessarily that.

1 Okay. I'm going to ask you a 2 hypothetical question. Would you agree that if DP&L 3 was earning a reasonable return on its distribution 4 business and a reasonable return on its transmission 5 business but it was not earning a reasonable return 6 on its generation business and that was the source of 7 DP&L's financial integrity problem, and the SSR was designed to make up the difference, would you agree 8 that the SSR is equivalent to a transition charge? 9 10 MR. FARUKI: I'll object both to the 11 incomplete hypothetical and because it's a lack of 12 foundation. 13 EXAMINER PRICE: I wonder if you can rephrase that, instead of -- with the term 14 15 "adequately compensated" I think would be more in 16 line with the evidence we heard yesterday. 17 MR. OLIKER: I'm sorry, could you say 18 that again, your Honor? 19 EXAMINER PRICE: If you can rephrase that 2.0 with the term "adequately compensated." 21 MR. OLIKER: Use that term --22 EXAMINER PRICE: Yes, instead of what you 23 used, I think that would be more in line with the 24 evidence we heard yesterday. 25 MR. OLIKER: Okay, I can try to restate

that. Thank you.

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Q. (By Mr. Oliker) Dr. Chambers, let me ask you this hypothetical again. Would you agree that if DP&L was earning a reasonable return on its distribution business and a reasonable return on its transmission business --

EXAMINER PRICE: No, no, Mr. Oliker, let me try it.

MR. OLIKER: Thank you, your Honor.

EXAMINER PRICE: So much easier up here.

Dr. Chambers, would you agree that if
Dayton Power & Light was adequately compensated on
its distribution business and adequately compensated
on its transmission business -- what was the rest of
your question? I got the first part right.

MR. OLIKER: And DP&L was not adequately compensated on its generation business.

EXAMINER PRICE: And DP&L was not adequately compensated on its generation business.

MR. OLIKER: And the SSR was designed to provide compensation for DP&L's generation business.

EXAMINER PRICE: And the SSR was designed to provide compensation for its generation business.

MR. OLIKER: Would you agree that that would be equivalent to a transition charge?

EXAMINER PRICE: Would you agree that would be equivalent to a transition charge?

MR. FARUKI: I'll object.

THE WITNESS: Now, because you ask it I've got to answer it, right?

EXAMINER PRICE: That's right.

THE WITNESS: Under the terms of the hypothetical, yes, I would agree. I haven't seen any evidence that that, indeed, is the basis for the SSR that has been proposed by DP&L.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Oliker) Okay. Switching to a different topic. Would you agree, Dr. Chambers, that creditors see DP&L's high equity-to-debt ratio as favorable? And I'm just talking about that specific issue. I understand that --
- A. Yeah. I think the investors would typically look at the consolidated results of DPL, Inc. incorporating those of DP&L in terms of looking at the capital structure. And from that standpoint even before the acquisition debt was taken on as part of the AES acquisition, the DPL, Inc. on a consolidated basis had much higher level of debt than DPL per se.

So I don't know that that is a specific

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factor at the DP&L level for that because it is -it's looked at on a consolidated basis and I believe
that some of the agency reports that were earlier
introduced note that specifically.

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- Q. Dr. Chambers, I'm not talking about the relationship between consolidated credit rating and a subsidiary. I'm just talking about the capital structure of DP&L. That itself is viewed as favorable, correct?
- A. Well, I said in that respect investors don't look separately at the capital structure of DP&L. They view it more on the consolidated basis and on that basis it is quite different than DP&L.
- Q. If you lend money, specifically, to DP&L, and you're a creditor, would you agree that you would rather DP&L have 60 percent equity than 60 percent debt?

MR. FARUKI: Object to the incomplete hypothetical.

EXAMINER PRICE: Sustained. Sustained. Don't answer the question.

Q. I'll move on to a different subject.

Dr. Chambers, do you know how DP&L plans to account for the switching tracker, and I mean from an accounting basis?

- A. I've looked at a general description of the mechanism but, no, I have not looked specifically at the accounting treatment that has been proposed for that.
- Q. So would you agree that you're not aware that DP&L plans to defer an expense associated with the switching tracker?
- A. As I say, I haven't looked specifically at the accounting treatment of that. I've looked more at the effect of that in terms of the overall cash flow of the company.
- Q. We touched on this earlier, Dr. Chambers, but you're familiar that DP&L makes sales to its affiliate DPLER, correct?
 - A. Yes, sir.
- Q. Would you agree that those sales are not based upon fully-allocated costs?
- A. It's my understanding that they're based on market prices that are, as Mr. Hoekstra testified this morning, can be quite independent of the costs.
- MR. OLIKER: Your Honor, if I can have just one moment to look through my questions, I might be done, but I'm not sure.

EXAMINER PRICE: You may.

MR. OLIKER: Thank you.

544 MR. McNAMEE: Your Honors, while he's 1 2 looking I have --3 EXAMINER PRICE: Do you want to be on the 4 record or off the record? 5 MR. McNAMEE: Doesn't really matter. I've got some more information about my staff 6 7 witnesses. EXAMINER PRICE: Let's go off the record. 8 9 (Discussion off the record.) 10 EXAMINER PRICE: Let's go back on the record. Just to remind you we're still on the public 11 12 transcript. Please proceed. 13 (By Mr. Oliker) Dr. Chambers, would you agree that you have not reviewed DP&L's cost 14 allocation manual? 15 16 No, I have not. 17 Could you please turn to page 39 of your 18 testimony. Please tell me when you're there, Mr. Chambers. 19 2.0 I have it. Α. 2.1 Looking at footnote 29, it describes an 22 Excel spreadsheet. Did you bring that document with 23 you today?

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scenario 3 that we have developed and so a lot of the information is the same as we received with respect to that, but no, I do not have that document with me.

MR. OLIKER: No more questions, your

Honor.

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Thank you, Dr. Chambers.

EXAMINER PRICE: Any other intervenors

have questions?

Mr. Whitt?

MR. WHITT: I have just a few.

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CROSS-EXAMINATION

By Mr. Whitt:

Q. Dr. Chambers, my name is Mark Whitt. I represent Interstate Gas Supply which is a competitive retail electric supplier in Dayton Power & Light's territory, among others.

Doctor, does a vertically integrated utility generally have more business and finance risk than a utility that has divested itself of generation, all other things being equal?

- A. I'd say I would say yes, with your stipulation of ceteris paribus.
- Q. Can we agree, then, that the cost of capital for a vertically integrated utility would

tend to be greater than that of a wires only electric utility, i.e., transmission, distribution, but not generation?

- A. And I'm assuming you're talking about a totally regulated wires business?
 - O. Yes.
 - A. Is that correct?
 - O. Yes.
 - A. Then, yes, I would say so.
- Q. Okay. Doctor, are you familiar with the economic concept of moral hazard?
- A. Yes. It can take many forms, but the general idea I'm quite familiar with.
 - Q. What is the general idea of moral hazard?
- A. Well, it's that by making some commitments implicit or explicit one is henceforth obliged to provide support or to take on other obligations that one might not otherwise take on.
- Q. Could we also describe moral hazard as a situation where a party will have a tendency to take risks because the costs that might be incurred as a result of taking that risk are felt by someone else?
- A. That could be a general description of the flip side of what I've just described.
 - Q. Okay. Now, to the extent the Commission

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wished to engage in policies to promote economic efficiency, should it encourage or discourage moral hazard, in your opinion?

A. I don't think that has a simple answer. Given the inherent nature of the utility business and the natural monopoly that certain aspects of that utility business provides, particularly the lines and wires parts of the business.

So I don't know that I can give you a categorical answer to that.

- Q. Well, as a matter of economic efficiency should, in your opinion, and again I'm asking the question from the perspective of economic theory and not as a legal question, but for purposes of economic efficiency do you believe the Commission should encourage utilities under its jurisdiction to take risks in which the consequences of those risks will be borne by others?
- A. As a general economic principle, I would say no.
- Q. Okay. Now, I want to present a hypothetical to you, this place could use some levity about this time anyway, but suppose DP&L, the utility, invested in a chain of pizza restaurants, okay. Now, if pizza, DP&L's pizza shops, if pizza

suddenly fell out of favor in the fast food market and people switched to hamburgers, should DP&L be compensated for the loss of people switching from pizza to hamburgers?

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MR. FARUKI: I object. Do I need to state a lot of grounds for that?

MR. WHITT: It's a hypothetical.

EXAMINER PRICE: Overruled. I want to hear the answer.

A. Well, let me start by saying I can't possibly agree with the foundation for your hypothetical. I think it is quite impossible that people would -- that pizza would fall out of favor.

(Laughter.)

Q. Let's switch it up. Let's say DP&L, they invested in a chain of pizza shops, it's the only pizza shop in town, until some other pizza shops show up and everybody switches to the competitor's pizza. Should we compensate DP&L for the lost revenue?

MR. FARUKI: I'll object to this hypothetical, not only does it not have a basis in the real world, much less the evidence in this case, you would need to specify the conditions of the hypothetical for him to be able to answer that.

MR. WHITT: The pepperoni pizzas.

MR. FARUKI: That's an insufficient 1 2 foundation. 3 EXAMINER PRICE: We will allow Mr. Whitt 4 a little leeway on this very brief line of 5 questioning. Certainly something totally outside the 6 7 normal range of business and one that is quite antithetical to its inherent, if you will, public 8 policy function, I think the answer clearly would be 9 10 no. And that's because ratepayers should not 11 Ο. 12 be expected to protect the financial integrity of 13 nonregulated lines of business, correct? 14 As a general rule, yes. Α. 15 MR. WHITT: Thank you. 16 EXAMINER PRICE: Thank you. 17 Any other intervenors have questions? 18 (No response.) EXAMINER PRICE: Mr. McNamee? 19 2.0 MR. McNAMEE: Nothing from me. 21 EXAMINER PRICE: Redirect? 22 MR. FARUKI: Yes, your Honor, thank you. EXAMINER PRICE: Actually, I want to ask 23 24 a question before. 25 MR. FARUKI: Sure.

EXAMINER PRICE: So you can, in case I screw this up totally you can fix it on redirect.

I want to go back to your sentence at the bottom of page 54 carrying over to page 55. The last sentence on 54 says -- are you there?

THE WITNESS: Not quite yet.

Yes, I am now.

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EXAMINER PRICE: It says "To set rates at such levels and in such a way as to make it impossible for the utility to have an opportunity to earn a reasonable rate of return would be economically confiscatory." And you're talking there about rate regulation, setting rates; is that correct?

THE WITNESS: Yes.

EXAMINER PRICE: Does this sentence apply, in your mind, from an economic perspective, if the utility has an option to opt for market rates instead of rate regulation?

THE WITNESS: No, I don't believe it does, your Honor. I think the, again, the context for this is where there is no, as I say, the impossible framework that they're in, they're in such a box that they can't do anything to earn a reasonable rate of return.

If they can and have the flexibility to opt out of that system in some way and have other flexibility, I think the argument is very different from one where you're basically saying you're stuck in that box, you can't get out of that box, and we're just going to squeeze you.

EXAMINER PRICE: Okay. Thank you. That answered my question.

Thank you, Mr. Faruki. Please proceed with redirect.

MR. FARUKI: Thank you, your Honor.

REDIRECT EXAMINATION

By Mr. Faruki:

- Q. Let me start with one of the subjects
 Mr. Oliker was on, and that is transition costs. Was
 your methodology to compare book value to market
 value of any of DP&L's assets?
- A. No. I've not conducted any analysis of DP&L in that respect at all.
- Q. Was your analysis completely different from that?
- A. Yes. My analysis was looking at the overall impact of the SSR, among other elements, on the financial integrity of the company, and as far as

I know, the SSR is not a cost-based from that standpoint, is not directed at specific assets, it is a general amount of money that contributes significantly to the ongoing financial integrity of the company.

- Q. In the reading you did of this case, including Mr. Jackson's testimony and the material about the SSR, did you find an analysis that the company was basing its request for an SSR on an analysis of costs that were prudently incurred?
- A. I don't -- I don't believe there was a specific tie to any particular cost elements there, and I did not find any suggestion of improper or improperly incurred costs from that standpoint or unwisely incurred costs.

The basis, as I understand it, in all the analysis that I've seen bases the SSR amount on what is -- what dollar amount is necessary to maintain that financial integrity of the company.

- Q. Maybe to shorten this point up, is it accurate that the SSR was not based upon or calculated based upon costs unrecoverable in a competitive market?
 - A. Yes, that is my understanding.
 - Q. Turning, then, to your work, would you

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take a look at page 2 of your testimony and I'm interested in the part that is on lines 12 through 16 and, in particular, on the range of ROEs that you are saying is reasonable as an ROE for DP&L to be able to function effectively and to maintain its financial integrity.

Do you see that?

- A. Yes, I do, sir.
- Q. Okay. Earlier you had a number of questions about whether you were recommending a single ROE. Do you remember that?
 - A. Yes.

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- Q. Would you explain the rationale for your recommendation and your opinion that a range, as you state here on page 2, is reasonable for DP&L?
- A. Well, I believe that a utility like DP&L, if it can realize a return, an expected rate of return within this range over time will be able to maintain its financial integrity. As I answered previously, higher rates would be nice, but I think given the climate that we live in it's probably unrealistic, but rates significantly below that would be evidence of and contribute to a loss of financial integrity and increasing financial stress for the company.

Q. On the same subject, on one of the questions that Ms. Grady asked you you made the statement that ROE serves as a summary of other factors that go to financial integrity. Do you remember that topic?

A. Yes.

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Q. Would you explain what you meant.

A. Well, in examining financial integrity, as I have in my report, we looked at a range of different financial factors and, indeed, the rating agencies are also very explicit they're looking at a range of financial metrics in analyzing that aspect of the business. The ROE is a -- often used as a symbol summary of all of those other elements. Now, it's not a be all and end all, it doesn't tell you everything one needs to know about the company, and indeed, you could see different metrics moving in different directions, some moving up, some moving down.

In this case, as shown in my report as we go through the various scenarios, the trend for all of those metrics is -- tends to go south, or virtually all of the metrics is heading south. It's getting worse, progressively worse.

From that standpoint the ROE is a nice

summary of that, just as a credit rating is a nice summary of all of those different factors that are considered in evaluating the creditworthiness of a company. But it is a summary element.

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- Q. A number of times you made the statement in response to questions from intervenors that you analyzed the company as an integrated entity. Would you explain why you did that.
- A. That is the way that it is structured at this point. If the structure were to change, we'd analyze it on that altered basis, or if there's a proposal for changing that structure, you'd analyze that proposal on that basis. But currently that is the way the company is organized and so that's the way it should be analyzed from a financial integrity standpoint.
- Q. You said in response to one of Mr. Lang's questions that you were doing your analysis looking forward during the period of the ESP. Why is that?
- A. Well, any analysis really needs to look forward. As I said, we know what happened in the past, but largely that's water over the dam. It does set a context for where the company will be, but much more interesting, much more challenging, and much more important is where the company will be going

forward. So the analysis typically is that. In the same way my understanding is that the rate-setting process is for the rates going forward, and the history has some bearing on that but only some.

- Q. You were also asked along the same lines whether you analyzed alternative structures of the company. Do you remember that?
 - A. Yes.

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- Q. And your answer was that you analyzed the company as currently structured and configured. Why did you do that?
- A. Well, as I said, because that is the way it is currently set up. If there were active proposals for changing that organization structure, those could be analyzed, but it isn't very productive to just make up various scenarios might as you play with a Lego and construct different buildings and whatever from those.

In terms of they're purely hypothetical to a great extent. If there are specific proposals on the table, if there are specific ideas, then those certainly can be analyzed, but short of that the company as it currently exists is what we're trying to determine both in terms of what the rate should be but also in terms of its financial integrity as my

analysis tried to establish.

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- Q. In another of your responses to Mr. Lang you were asked about whether the company was positioned to operate in a competitive market. And you answered "As much as coal generation can these days." Would you explain what you meant by when you said as much as coal generation or coal-based generation can these days?
- A. Well, I'm certainly not the expert in this particular area, but given the very low cost of the initial infrastructure and given the very low cost of natural gas at this point, the economics of gas generating plants is, in my understanding, much more effective than is the older coal plants with much higher infrastructure requirements.

MR. OLIKER: I'm sorry, could I have that answer -- question and answer read back, please?

EXAMINER PRICE: You may.

(Record read.)

MR. OLIKER: Your Honor, if I understand that answer where he just said he's not an expert in that area, I would move to strike that answer.

MR. FARUKI: Your Honor, what he said was that he may not be an expert with regard to the details of that, but he certainly, with his economics

training, can explain the basis of this statement about the effect of a company's coal generation in a market in which the prices or the value of that generation is depressed.

EXAMINER PRICE: We're going to deny the motion to strike and we'll allow the answer.

Dr. Chambers, better be careful saying not an expert.

THE WITNESS: Yes, your Honor, I'll try to strike that thing. I'll pretend I'm an expert at all kinds of things. Like pizza.

- Q. (By Mr. Faruki) Do you have the OCC Exhibit 3 handy to you? It was the Standard & Poor's ratings release.
 - A. Yes, I do.
- Q. When rating agencies look at liquidity, and that's discussed on the fourth page of the document Bates page ending 776, what does liquidity refer to as rating agencies look at it?
- A. Liquidity means basically short-term funds, cash, receivables, and potentially backup facilities to be able to ensure that short-term obligations in terms of paying the bills is done in a timely manner.
 - Q. Paying current bills as they become due,

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in other words?

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- A. Yes, which would include interest and other things that are due in the near term.
 - Q. Distinct from that is long-term debt?
- A. Well, it could be the interest on those short-term debts is, say, meeting any current obligations as they come due, but it would -- the simplest way of explaining it is saying they can pay the bills as needed and they have the funds or they have the backup facilities to be able to meet those obligations in a timely manner.
- Q. And if you look on page 4 at the last full paragraph that begins "DP&L's next maturity." Tell me when you've --
 - A. Yes.
- Q. -- had a chance to read that to yourself, sir.
 - A. Yes, I've read that now.
- Q. What factors do rating agencies take into account when they examine a company's ability to deal with debt that it has that is going to be maturing?
- A. Well, they certainly prefer that arrangements be made for, particularly for large maturities of long-term debt such as the 470 million in this case that comes due in October. They prefer

that that -- arrangements be made well in advance so that there is no question that the funds will be available come October to be able to repay that obligation, the principal on those obligations as they come due.

- Q. You were asked a number of questions about deleveraging or reduction of the company's debt. Do you recall that subject?
 - A. Yes.
- Q. And in connection with these questions about whether deleveraging or debt reduction would improve its financial condition, does it take cash to reduce the total amount of a company's debt?
- A. It could be done in several different ways. It could be done with, say, assets, it could be done with injections of funds, but ultimately it does require cash in some form or in some way. It could transfer responsibility for its debt to another party, would be another alternative way to reduce the debt burden.
- Q. One of the answers you gave to Ms. Grady was that DP&L should be looked at on its own as opposed to its linkage to others. What did you mean by that?
 - A. Well, I think in terms of the financial

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integrity of the company, as I undertook in my report the company should be looked at on a stand-alone basis. It is unreasonable to expect that there should be necessary support from outside other than that that is justified.

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If the company has financial integrity, then an investor, whether it be DP&L, Inc. or another investor, would be willing to place money in that entity. So it should say shouldn't be dependent on handouts from the parent, it has to be self-sustaining has to meet its own obligations.

- Q. When a company is placed on a review for possible downgrade, what does that mean?
- A. That usually means that the rating will be reduced, probably is a two-thirds chance that it is overall. And generally in the near term. It means that there are specific events that are occurring or have occurred which throw into question the creditworthiness and the existing rating and, hence, the rating agencies are trying to alert investors and other market participants that some action in the near term is quite likely.
- Q. Do the rating agencies monitor the progress and outcome of ongoing regulatory proceedings as part of their evaluation of that?

A. Yes, they do. And I think both the Fitch and the Moody's announcements that were introduced as exhibits here by the OCC specifically note that this hearing is being monitored in terms of its results and that could well contribute to any decision with respect to the rating by those two agencies.

It's not to say Standard & Poor's is not monitoring it, but they took rather definitive action in November to lower the rating so, as I said in my report, I would not anticipate that the rating would change immediately by Standard & Poor's, but I think that it is very possible that both Fitch and Moody's will change the rating or could change the rating depending on the outcome of this hearing.

- Q. On this point please look with me at OCC Exhibit 5, and that is the Moody's Investor Service release from November 9, 2012.
 - A. Yes.

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Q. On the first page the penultimate paragraph says "The review for possible downgrade will consider management's ability to manage a credit supportive outcome from the ongoing regulatory process and its plans to improve the company's consolidated financial profile through deleveraging. Moreover, we intend to evaluate the company's plans

to refinance the significant amount of debt maturities scheduled over the next 12 to 24 months."

Have I read that correctly?

A. Yes, sir, you have.

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- Q. Is this the sort of explanation of a ratings service monitoring activity that we were just discussing?
- A. Yes. And I think it's important to get on the record that the rating agencies aren't trying to dictate a decision by the Commission. They are noting that this is an important event in terms of the creditworthiness of the company as they see it, and so the outcome could well affect that rating decision.
- Q. The language that we see in the first sentence that talks about a credit supportive outcome in ratings speak, what does that mean?
- A. Because the rating agencies aren't trying to lobby for a particular position, I think they're -- they tend to be very cautious in some of their wording and sometimes a bit confusing in that respect.

I think they're trying to say that a decision that will maintain the creditworthiness of DP&L is certainly one that is critical to their -- to

their decision.

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Again, I don't think they're trying to dictate or specify or suggest a particular outcome, but they do want to see one that has, in terms of maintaining the rating, they want to see one that supports that level of rating and supports the ongoing financial integrity of the company.

- Q. On a completely different subject you'll recall that you were asked some hypotheticals by Mr. Oliker.
 - A. Yes, sir.
- Q. Let me ask you about one or maybe it was two of them, and it was the one in which you were asked to assume that Mr. Jackson employed RTO accounting, a particular type of accounting, and excluded revenues. Do you recall that?
 - A. Yes.
- Q. If you added to his hypothetical that instead of revenues being excluded that expenses and revenues netted to zero so that it did not affect Jackson's calculation, then would you be concerned that your calculations would have an inadequate basis or an unreliable basis?
 - A. No, I would not -
 MR. OLIKER: I would object, your Honor.

EXAMINER PRICE: Grounds?

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MR. OLIKER: He has not completed his hypothetical to explain how they would not have affected Mr. Jackson's calculation, he just says they wouldn't affect them. Revenue and expenses is only a small portion of it.

MR. FARUKI: If they net, if revenues and expenses net to zero, I think I did explain it, your Honor.

EXAMINER PRICE: I certainly gave you a lot of leeway in your hypotheticals, Mr. Oliker, and we'll extend the same courtesy to Mr. Faruki.

MR. FARUKI: Your Honor, he had started an answer, if I could have that piece of his answer read back and he could finish it.

EXAMINER PRICE: Please.

(Record read.)

- A. That's a nice introduction.
- Q. (By Mr. Faruki) That's a good start.

 Complete your answer, please.
- A. All right. To the extent that things similarly affect the revenues and expenses, then the operating income and everything below the operating income line in the income statement are unaffected. There really isn't any effect in terms of the cash

flow in that respect. So apart from a couple of financial ratios, say the gross margin that is just looking at revenues, say, none of the usual financial metrics would be affected by that and certainly the substance of the company would not.

Indeed, if you flipped it the other way and say that they inflated revenues and inflated expenses by equal amounts, you know, would that have any effect and you'd say no, but why would you do that?

So to the extent that operations are a wash, there's really no need for inclusion of them, and that we see in many other areas.

MR. FARUKI: Your Honor, may we go off the record, I just need to consult. I think I'm done, maybe a few more questions but I need a minute.

EXAMINER PRICE: No problem. Let's go off the record.

(Recess taken.)

EXAMINER PRICE: Let's go back on the record.

- Q. Dr. Chambers, is it accurate that you are unaware of whether or not DP&L has any opportunity to raise revenues through a distribution rate case?
 - A. I'm not aware of any specifics in that

regard. I think I testified earlier that I believe that they were entitled to that and decided not to do that, but I do not know the details of that so I really can't answer that definitively.

MR. FARUKI: Your Honor, I was tempted to slice the pizza hypothetical since pizza shops are not a monopoly, but I will rest at this point.

That's all I have, thank you.

EXAMINER PRICE: Thank you.

Recross, Mr. Lang.

MR. LANG: Yes, your Honor.

RECROSS-EXAMINATION

By Mr. Lang:

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- Q. To Mr. Faruki's question to you about coal generation, is it your opinion that DP&L customers should subsidize DP&L's choice to use coal generation whenever the margin on coal generation declines?
- A. I don't know that I can really answer that. The fact is that DP&L owns coal-fired plants, and at this point in the business/economic cycle they are the disadvantage relative to gas-fired plants.
- Q. And your testimony doesn't take into consideration the last 13 years of transition period

they had under Ohio law with regard to those coal-fired plants, correct?

- A. I offer no opinion with respect to the history there. I was talking about the present situation as I understand it to be.
- Q. But it is your opinion that market pricing is not economically confiscatory, correct?
 - A. Inherently not.

MR. LANG: That's all. Thank you, your Honor.

EXAMINER PRICE: Ms. Grady?

MS. GRADY: Thank you, your Honor.

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RECROSS-EXAMINATION

By Ms. Grady:

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- Q. Mr. Chambers, are there circumstances under which the support of the subsidiary by the parent would be justified?
- A. Yes, many instances occur where support of a subsidiary by a parent can be justified. I think any parent, in order to provide that support, must look at it as any other investor would.

There are other implications and we're not talking about owning five shares of stock or something like that, but as a major investor there's

no inherent reason why a parent would inject funds, say, into a subsidiary unless that is a wise decision and a wise investment decision. And unless they can obtain a reasonable rate of return from that investment.

Otherwise, if you say, well, the subsidiary is in distress and the parent should bail it out, well, that's just throwing good money after bad from the parent's standpoint if there's no prospect of a reasonable return on that investment.

- Q. And do you believe that the subsidiary DP&L is in distress?
 - A. This moment, no.
 - Q. And do you --

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A. But they -- but the prospect of them being in significant financial distress over the next several years, even with the approval of the plan as submitted -- as filed by the company, I think is very evident and that is the, really the substance of my analysis, that, you know, it's -- you might say, well, it's, you know, a person has just fallen out of an airplane without a parachute. Well, as they're falling down through the air they're very healthy, it's only when they hit the ground that there's a problem. But you can say even as they're falling

that there is evidence of distress and you can look ahead and say there isn't a good outcome from this.

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So you can't look at finance or financial analysis and just take a snapshot and say at this moment in time everything's okay. There are really several different methods for financial analysis, one is that snapshot, one is to look at the trends over time, one is to look at comparisons, a cross-sectional analysis of a company vis-a-vis others.

And in the midterm exam that I gave yesterday most of the students answered it properly that the snapshot was the worst form of ratio analysis and the worst form of analysis. It gives the most misleading thing, understanding of the company.

If you follow it over time as we have in my analysis, we see that significant financial distress is not that far away and I see very little prospect for reversing that course.

EXAMINER PRICE: Dr. Chambers, to follow up on your analogy, your analysis only looks forward and doesn't review the decision perhaps of your person without a parachute to hand their parachute to the parent, does it? Before they fell out of the

571 1 plane. 2 THE WITNESS: No, you're absolutely 3 right, your Honor. 4 EXAMINER PRICE: It has no retrospective 5 look at what might have happened in the past. THE WITNESS: That's correct. 6 7 EXAMINER PRICE: Thank you. MS. GRADY: Thank you, Mr. Chambers, I 8 9 have no further questions. 10 MR. BOEHM: Excuse me, your Honor, I do 11 have --12 EXAMINER PRICE: We're going to let 13 Mr. Oliker go first. 14 MR. BOEHM: I'm sorry. EXAMINER PRICE: We'll come back around. 15 16 MR. OLIKER: Thank you, your Honor. 17 one or two questions. 18 19 RECROSS-EXAMINATION 20 By Mr. Oliker: Dr. Chambers, you did not review or 21 22 analyze any individual pro forma projections for DP&L's generation business, correct? 23 24 That's correct, I did not look at any of 25 the pieces, segments of DP&L, I just looked at the

overall company as an integrated whole.

- Q. Okay. So the same answer would apply to the distribution and transmission business?
- A. Yes, and I believe you addressed that earlier.
- Q. Dr. Chambers, there are several different ways of calculating transition charges, correct?
- A. Yes. I believe I agreed with that statement earlier.

MR. OLIKER: Thank you. I have no more questions, your Honor.

Thank you, Dr. Chambers.

THE WITNESS: Thank you.

EXAMINER PRICE: Mr. Petricoff?

MR. PETRICOFF: No questions, your Honor.

EXAMINER PRICE: Mr. Boehm?

MR. BOEHM: Just a few.

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RECROSS-EXAMINATION

By Mr. Boehm:

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Q. Following up, Dr. Chambers, on some of the questions that were asked you by your counsel and by the Attorney Examiner, did you look backwards, and I know you've talked about only looking forwards, did you look backward over the history of the company to

see what, if anything, the company could have or should have done if it saw the decline in margins that are affecting it now?

A. No, I did not.

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Q. Okay. If it were the fact, we'll call this a hypothetical, Dr. Chambers, that since about 2001 the company had been earning rates of return very near 20 percent and had been giving dividends to its parent company, can you think of anything that the company could have or should have done instead of that to prepare for the situation in which it finds itself right now?

MR. FARUKI: I'll object to the incomplete hypothetical.

EXAMINER PRICE: Overruled.

A. I addressed one aspect of your question in my report establishing the basis for the pro forma analysis that I undertook. I explained in part that from an economic standpoint debt was incurred at the DPL, Inc. level and shifted down to DP&L in the form of equity. And the pro forma adjustment tended to correct that as well as cast DP&L in a framework much closer to that of other integrated utilities.

So I think the profit level and the dividends in the past from DP&L that were --

dividends paid to DPL, Inc. are, in part, and very rationally so, should not be looked at purely as profit and dividends but means as payment in support for the debt levels at that parent level and, indeed, the rating agencies in their reports note the same element of that, one of which I think we read into the transcript today.

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So the, I think the reality of what we saw was somewhat misleading in terms of the economic effect of that. But I don't know that I can go further in terms of addressing your hypothetical if you're just saying there is a rich company that is sending huge amounts of booty up to its parents, then, you know, certainly on its surface that raises some real questions.

If you look at it more from the standpoint of how it effectively functioned, I think it casts a very different light on that.

Q. I think in another part of the hypothetical, Dr. Chambers, was that the company should have, did or should have seen that it was coming on to hard times and how would it use that profit to cushion the blow, if you will, the effect on the company during the hard times.

MR. FARUKI: Same objection.

EXAMINER PRICE: Overruled. He can answer if he knows.

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- A. I think any company that is enjoying a period of prosperity should make some preparations and utilize that flexibility for periods where prosperity may not be so great. But I haven't studied the past situation to be able to add any more detail with respect to DP&L or DPL, Inc.
- Q. So you don't know whether or not that was done in this case.
- A. That's correct, I cannot answer that with any degree of knowledge.
- MR. BOEHM: That's all the questions I have, your Honor, thank you.

EXAMINER PRICE: No questions?

MR. SINENENG: No questions, your Honor.

EXAMINER PRICE: Mr. Williams?

MR. WILLIAMS: None.

EXAMINER PRICE: Mr. McNamee?

MR. McNAMEE: The record is fine, I have no questions.

EXAMINER PRICE: I have one brief question. Go back to OCC Exhibit 5, I think your counsel -- Exhibit 3 your counsel directed you to the section on liquidity.

THE WITNESS: Yes, your Honor.

EXAMINER PRICE: In this right underneath the bold Liquidity on Bates stamped 53776 it says "Liquidity is 'adequate' under Standard & Poor's corporate liquidity methodology, which categorizes liquidity in five standard descriptors."

Can you tell the Bench, do you know what the five standard descriptors are?

THE WITNESS: It's basically strong, good, adequate, substandard, weak. I forget off the top of my head, but I can check, the specific names, but basically it's that five kind of categories. So "adequate" basically is in the middle or maybe the notch below that.

EXAMINER PRICE: On a five-point scale it's probably a three.

THE WITNESS: Yeah, probably. It may be the two. I forget the exact definitions of those, but they are, you know, it certainly is okay but not terribly strong.

EXAMINER PRICE: Okay. Thank you.

Thank you, you're excused.

THE WITNESS: Very good. Thank you, your

24 Honor.

MR. FARUKI: May we go off the record.

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1	EXAMINER PRICE: We may.
2	(Discussion off the record.)
3	EXAMINER PRICE: Let's go back on the
4	record.
5	MR. FARUKI: Your Honor, I reoffer the
6	direct prefiled testimony of Dr. Chambers, DP&L
7	Exhibits 4 and 4A respectively for the public and
8	confidential versions.
9	MR. OLIKER: Your Honor, I would object
10	and renew my motion to strike.
11	EXAMINER PRICE: We're going to continue
12	to take your motion to strike under advisement, so
13	we're going to defer ruling on the motion for
14	admission until first thing tomorrow morning.
15	MR. OLIKER: Thank you, your Honor.
16	EXAMINER PRICE: We haven't had a chance
17	to sit down and look at the testimony.
18	MS. GRADY: Your Honor, I would renew my
19	motion to strike.
20	EXAMINER PRICE: We're not going to renew
21	our denial, sorry.
22	Anything else for us, Ms. Grady?
23	MS. GRADY: Yes, I'd move for the
24	admission of OCC Exhibits 3, 4, and 5.
25	EXAMINER PRICE: Any objections to

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       admission of Exhibits 3, 4, and 5?
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                   MR. FARUKI: No, your Honor.
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                   EXAMINER PRICE: Those will be admitted.
                   (EXHIBITS ADMITTED INTO EVIDENCE.)
 4
 5
                   EXAMINER PRICE: Thank you all, we're off
       the record, we'll begin again at 9:00 o'clock
 6
 7
       tomorrow.
 8
                    (Hearing adjourned at 6:36 p.m.)
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CERTIFICATE

I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Tuesday, March 19, 2013, and carefully compared with my original stenographic notes.

Maria DiPaolo Jones, Registered Diplomate Reporter and CRR and Notary Public in and for the

My commission expires June 19, 2016.

(71801-MDJ-PUBLIC)

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State of Ohio.

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in

Case No(s). 12-0426-EL-SSO, 12-0427-EL-ATA, 12-0428-EL-AAM, 12-0429-EL-WVR, 12-0672-EL-RDR

Summary: Transcript in the matter of Dayton Power and Light Company hearing held on 03/19/13 - Volume II - Public Version electronically filed by Mrs. Jennifer Duffer on behalf of Armstrong & Okey, Inc. and Jones, Maria DiPaolo Mrs.