



PUCO USE ONLY – Version 1.07		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		11 - 1209 - GA-AGG

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13th Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

A-2 Applicant information:

Legal Name T.E.S. Energy Services, L.P.
Address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Web site Address www.tesenergyservices.com
Current PUCO Certificate No. 11-214G(1) Effective Dates April 7, 2011 through April 7, 2013

A-3 Applicant information under which applicant will do business in Ohio:

Name T.E. S. Energy Services, L.P.
Address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Web site Address www.tesenergyservices.com Telephone No. 972-447-0447

A-4 List all names under which the applicant does business in North America:

T.E.S. Energy Services, L.P. TES Energy Services, LP

A-5 Contact person for regulatory or emergency matters:

Name Linda D. Graham Title Office Manager
Business Address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Linda D. Graham Title Office Manager
Business address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Telephone No. 972-447-0447 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 17480 Dallas Parkway, Suite 200, Dallas, TX 75287
Toll-Free Telephone No. 866-948-5720 Fax No. 972-447-0400 Email Address linda@tesenergyservices.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name CT Corporation System Title Timothy Robertson
Business address 4400 Easton Commons Way, Suite 125, Columbus, OH 43219
Telephone No. 614-621-1919 Fax No. 800-914-4240 Email Address cls-ctcolumbusfulfillment@wolterskluwer.com

A-9 Applicant's federal employer identification number 20-0598068

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|---|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input checked="" type="checkbox"/> Other Limited Partnership |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services. N/A: have not participated

☐ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Dominion East Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Duke Energy Ohio	Intended Start Date	N/A do not have date
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	N/A do not have date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 **Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 **Exhibit A-17 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-18 **Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification. N/A: None Exist

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

Brian Markham PRESIDENT

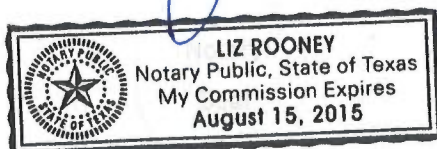
Sworn and subscribed before me this 25th day of March Month 2013 Year

Signature of official administering oath

Print Name and Title

Liz Rooney

Liz Rooney



My commission expires on

August 15, 2015



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of)

T.E.S. Energy Services, L.P.)

for a Certificate or Renewal Certificate to Provide)

Competitive Retail Natural Gas Service in Ohio.)

Case No. 11 - 1209 -GA-AGG

County of Collin
State of TX

Brian Markham

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Brian Markham PRESIDENT

Sworn and subscribed before me this

25th

day of

March

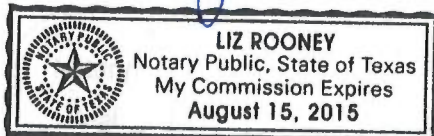
Month

2013

Year

Signature of Official Administering Oath

Print Name and Title



Liz Rooney

My commission expires on

August 15, 2015

(CRNGS Broker/Aggregator Renewal) Page 7 of 7

Exhibit A-14

OWNERSHIP OF T.E.S. ENERGY SERVICES, L.P.

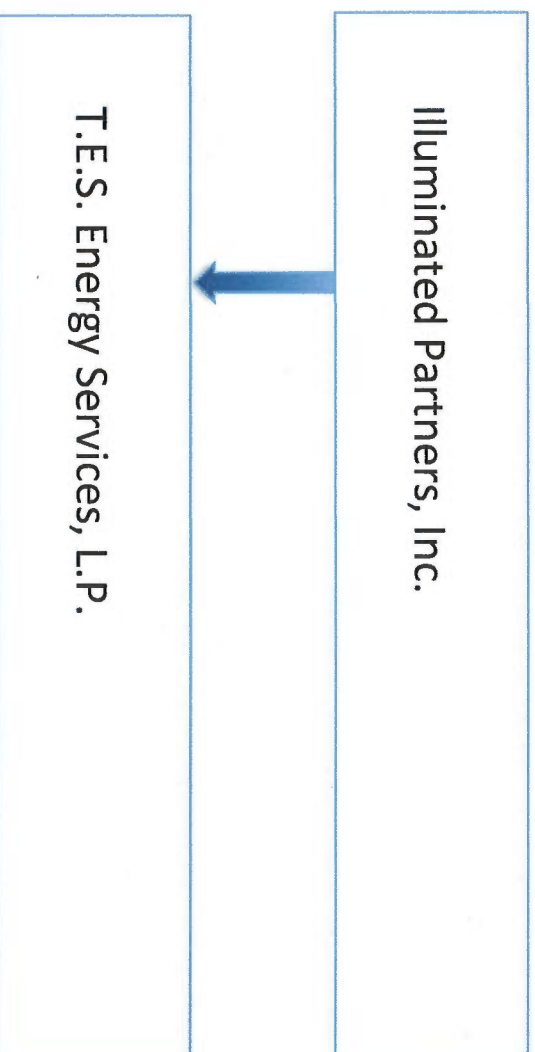
Name	Address & Telephone
Kathi Teague	17480 Dallas Parkway, Suite 200, Dallas, TX 75287 972-447-0447
Deborah Teague	17480 Dallas Parkway, Suite 200, Dallas, TX 75287 972-447-0447
Jerry Gatti	17480 Dallas Parkway, Suite 200, Dallas, TX 75287 972-447-0447
Brian Markham	17480 Dallas Parkway, Suite 200, Dallas, TX 75287 972-447-0447
Jim Bono	17480 Dallas Parkway, Suite 200, Dallas, TX 75287 972-447-0447

Illuminated Partners, Inc., General Partner to T.E.S. Energy Services, L.P.

Exhibit A-15
Company Structure

Address:
17480 Dallas Parkway
Suite 200
Dallas, TX 75287

Telephone:
972-447-0447



T. E. S. Energy Services, L.P.

Current Services:

Applicant is an energy consulting company of retail electric and natural gas supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories.

T.E.S. Energy Services, L.P.

Electric

License Required - License #

Delaware	DE	Docket No. 11-146; Order No. 7937
District of Columbia (Washington DC)	DC	Case No. EA-11-3-5
Illinois	IL	Docket No. 11-0288
Maine	ME	Docket No. 2011-90
Maryland	MD	IR-2169
Massachusetts	MA	EB-187
New Jersey	NJ	EA-0132
Ohio	OH	11-361E(1)
Pennsylvania	PA	A-2010-2207746
Texas	TX	80081

Electric

License Not Required

Arizona	AZ	
California	CA	
Connecticut	CT	
Michigan	MI	
New York	NY	
Rhode Island	RI	

Natural Gas

License Required - License #

State

License #

Maryland	MD	IR-2563
Ohio	OH	11-214G(1)

License Not Required

Arizona	AZ
California	CA
Colorado	CO
District of Columbia (Washington DC)	WD
Illinois	IL
Indiana	
Iowa	
Kansas	
Kentucky	
Michigan	MI
Minnesota	
Mississippi	
Missouri	
New Jersey	NJ
North Carolina	
Oklahoma	
Ontario	
Pennsylvania	PA
South Carolina	
Tennessee	
Wisconsin	
Virginia	

Exhibit A-17 Articles of Incorporation - T.E.S. Energy Services, L.P.

Form 207

Secretary of State
P.O. Box 13697
Austin, TX 78711-3697
FAX: 512/463-5709

Filing Fee: \$750



**Certificate of
Limited Partnership
Pursuant to
Article 6132a-1**

Filed in the Office of the
Secretary of State of Texas
Filing #: 800253124 10/02/2003
Document #: 43410020003
Image Generated Electronically
for Web Filing

1. Name of Limited Partnership

The name of the limited partnership is: T. E. S. Energy Services, L.P.

The name must contain the words "Limited Partnership," or "Limited," or the abbreviation "L.P.," "LP," or "Ltd." as the last words or letters of its name. The name must not be the same as, deceptively similar to or similar to that of an existing corporate, limited liability company, or limited partnership name on file with the secretary of state. A preliminary check for "name availability" is recommended.

2. Principal Office

The address of the principal office in the United States where records of the partnership are to be kept or made available is set forth below:

1504 Westlake Drive, Suite 101, Plano, TX, USA 75075

Article 3 - Registered Agent and Registered Office (Select and complete either A or B and complete C)
☐ A. The initial registered agent is an organization (cannot be limited partnership named above) by the name of:

OR

☒ B. The initial registered agent is an individual resident of the state whose name is set forth below:

First Name M.	M.I. Bruce	Last Name Peele	Suffix
------------------	---------------	--------------------	--------

C. The business address of the registered agent and the registered office address is:

Street Address 1504 Westlake Drive, Suite 101	City Plano	State TX	Zip Code 75075
--	---------------	-------------	-------------------

4. General Partner Information

The name, street address, and the mailing address of the business or residence of each general partner is as follows:

General Partner:

Legal Entity: The general partner is a legal entity named:

Illuminated Partners, L.L.C.

INDIVIDUAL: First Name	M.I.	Last Name	Suffix
------------------------	------	-----------	--------

Street Address 1504 Westlake Drive, Suite 101	City Plano	State TX, USA	Zip Code 75075
--	---------------	------------------	-------------------

Mailing Address	City	State	Zip Code
-----------------	------	-------	----------

Supplemental Provisions / Information

[The attached addendum, if any, is incorporated herein by reference.]

Effective Date of Filing
☒ A. This document will become effective when the document is filed by the secretary of state.

Exhibit A-17 Articles of Incorporation - T.E.S. Energy Services, L.P.

OR

☐ B. This document will become effective at a later date, which is not more than ninety (90) days from the date of its filing by the Secretary of state. The delayed effective date is:

Name Reservation Document Number

EXECUTION

The undersigned sign this document subject to the penalties imposed by law for the submission of a false or fraudulent document.

Signature of General Partner 1: Illuminated Partners, L.L.C., a Texas Limited Liability Company, By. M.
Bruce Peele, Member

FILING OFFICE COPY

CERTIFICATE OF AMENDMENT
TO THE CERTIFICATE OF LIMITED PARTNERSHIP

FILED
In the Office of the
Secretary of State of Texas
FEB 15 2005

T.E.S. ENERGY SERVICES, L.P.

Corporations Section

The undersigned limited partnership (the "Partnership"), having filed an original certificate of limited partnership hereby duly executes this Certificate of Amendment to the Certificate of Limited Partnership, which is being filed with the Secretary of State in accordance with Section 2.02 of the Texas Revised Limited Partnership Act.

- I. The name of the Partnership is T.E.S. ENERGY SERVICES, L.P.
- II. Sections 2, 3 and 4 of the Certificate of Limited Partnership are hereby amended to read as follows:

2. Principal Office: The address of the principal office of the Partnership where records of the Partnership are to be kept or made available is 17480 Dallas Parkway, Suite 125, Dallas, Texas 75287.

3. Registered Agent and Registered Office. The registered agent of the Partnership for service of process is an individual resident of the State of Texas whose name and business address are Mike Teague, 17480 Dallas Parkway, Suite 125, Dallas, Texas 75287.

4. General Partner: The name and address of the General Partner is as follows:

Name: Illuminated Partners, Inc.
Mailing Address 17480 Dallas Parkway, Suite 125
Dallas, Texas 75287

SIGNED the 14th day of February, 2005.

GENERAL PARTNER:

ILLUMINATED PARTNERS, INC.

By: Brian Markham
Brian Markham, President

Exhibit A-18 Secretary of State
*** 201104500150 ***

DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
02/14/2011	201104500150	REGISTRATION OF FOREIGN LIMITED PARTNERSHIP (LPF)	125.00	100.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM
4400 EASTON COMMONS WAY, SUITE 125
TIMOTHY ROBERTSON
COLUMBUS, OH 43219

STATE OF OHIO
CERTIFICATE
Ohio Secretary of State, Jon Husted

1996446

It is hereby certified that the Secretary of State of Ohio has custody of the business records for
T.E.S. ENERGY SERVICES, L.P.

and, that said business records show the filing and recording of:

Document(s):

REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

Document No(s):

201104500150



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 11th day of February, A.D. 2011.

A handwritten signature in cursive script that reads "Jon Husted".

Ohio Secretary of State

T.E.S. Energy Services, L.P.

Electric

License Required - License #

Delaware	DE	Docket No. 11-146; Order No. 7937
District of Columbia (Washington DC)	DC	Case No. EA-11-3-5
Illinois	IL	Docket No. 11-0288
Maine	ME	Docket No. 2011-90
Maryland	MD	IR-2169
Massachusetts	MA	EB-187
New Jersey	NJ	EA-0132
Ohio	OH	11-361E(1)
Pennsylvania	PA	A-2010-2207746
Texas	TX	80081

Electric

License Not Required

Arizona	AZ	
California	CA	
Connecticut	CT	
Michigan	MI	
New York	NY	
Rhode Island	RI	

Natural Gas

License Required - License #

State

License #

Maryland	MD	IR-2563
Ohio	OH	11-214G(1)

License Not Required

Arizona	AZ
California	CA
Colorado	CO
District of Columbia (Washington DC)	WD
Illinois	IL
Indiana	
Iowa	
Kansas	
Kentucky	
Michigan	MI
Minnesota	
Mississippi	
Missouri	
New Jersey	NJ
North Carolina	
Oklahoma	
Ontario	
Pennsylvania	PA
South Carolina	
Tennessee	
Wisconsin	
Virginia	

Exhibit B-2 Experience & Plans

T.E.S. ENERGY SERVICES, L.P.

Other:

Products and services include:

Current Services: Applicant is an energy consulting company of retail electric supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories in TX and PA.

Power Factor Correction

- Service Entrance Capacitor Banks eliminate low power factor utility penalties
- Motor Capacitors also eliminate distribution losses and save kilowatt hours (energy)

Energy / Operational Savings

- Lighting retrofits, on/off controls, daylight harvesting, skylights
- Identify incorrectly sized motors, overloaded equipment, loads that can be turned off
- Electrical capacity increases
- Adjustable speed drives
- High efficiency motors
- Identify compressed air leaks
- Air conditioning system desiccants
- Infrared inspection / scanning
- Predominant use studies to obtain sales tax exemption on gas and electric utility bills

Power Quality

- Measurements/studies to identify the root cause(s) of problems
- Provide power conditioning and various equipment solutions
- UPS
- Voltage regulation
- Surge protection
- Harmonic filters and line reactors
- Dip Proofing inverters
- Programming AC/DC adjustable speed drives to eliminate nuisance tripping
- Single phasing protection
- Flicker, motor soft starters
- Protective device coordination
- "Ride thru" techniques to eliminate nuisance equipment/process shutdowns

Engineering / Projects

- Studies
- Specialized design such as power measurement systems
- Specification preparation
- Turn key projects

Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

Jerry Gatti

17480 Dallas Parkway, Suite 200 Dallas, TX. 75001

Phone: 972-447-0447 Fax: 972-447-0400 E-Mail: jerry@tesenergyservices.com

Objective

To offer complete energy consulting services nationwide.

Experience

TES Energy Services, LP

Oct. 2001 to Present

- Started energy services company in late 2001 as a business development idea out of Teague Industries, a utility construction firm founded in Texas in the late 1940's. Became "Registered aggregator" with Public Utility Commission of Texas in January 2002, the beginning of Texas deregulation of Electricity.
- As partner in firm, have built electric and gas clientele in Texas, California, Ohio, Maryland, California, Illinois, Washington DC. Need license in Pennsylvania to complete our services to nationwide clients.

ROK and Associates

September 1989 to October 2000.

- Sales Manager of Manufactures Rep firm covering Texas, Oklahoma, Arkansas, and Louisiana. Responsible for 17 salesmen and key accounts within territory doing \$95 million in sales.
- Responsible for transitioning firm from predominantly traditional auto parts to more lucrative retail product lines. Business more than tripled during tenure.

Education

Texas Christian University

Bachelor of Arts Degree

1967 to 1972

Skills

Business Development, Account management, and business computer skills.

Community Involvement

Boys and Girls Clubs, Prestonwood Country Club, Prestonwood Business Networking Group, Texas Electric Professionals Association, numerous Chambers of Commerce in the Dallas area.

Exhibit B-3 Summary of Experience
T.E.S. Energy Services, L.P.



Brian Markham, President

Brian Markham is the President of TES Energy Services, LP. Drawing a career that has cut across multiple industries inkling energy, distribution logistics, manufacturing representation and electrical supply distribution. Brian was also the past President of the Texas Electricity Professionals Association.

Prior to joining TES Energy Services, LP, Brian served as Vice President and General Manager of PhD. Southwest, Inc. PhD Southwest, Inc. is a leader in the distribution and logistics business throughout the United States.

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Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

Jim H. Bono

17480 Dallas Parkway, Suite #200 Dallas, TX 75287

Phone 972-447-0447 Fax 972-447-0400 email: jim@tesenergyservices.com

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Tyler Jr. College

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Associate of Art Degree

Skills

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Frisco, Texas [Postal Code]

Phone: 972-447-0447 ext. 107 Fax: 972-447-0400 E-Mail: linda@tesenergyservices.com

Pat Teague

Experience

Teague Industries, Inc.

1975-2002

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- 1977-79 Services Crew Foreman
- 1979-85 Superintendent of Services-in charge of as many as 30 services crews-90 people
- 1985 Vice-President of Construction for Electrical Underground and Overhead Distribution
- -2002 Executive Vice-President for Teague Industries head of Construction in charge of up to 350 employees

TES Energy Services

2002-2010

- Co-Founder and Co-CEO of TES Energy Services

Education

Sherman High School

1970

University of Texas @ Austin

1970-74

Degree-Bachelor of Science Business Administration

Exhibit B-3 Summary of Experience

T.E.S. Energy Services, L.P.

MIKE TEAGUE

17180 Dallas Pkwy #200 • Dallas, TX 75287 • Phone: 972-403-0877 • Fax: 972-417-0100 • E-Mail: mike@tesenergyservices.com

Objective

To provide quality consulting services through education and practical experiences.

Experience

Over-head and Underground Electrical Construction 1973-2004

- Co-owner and President of Teague Industries, Inc./ dba Utility Construction Co., Inc.
- Teague Industries, Inc. was a major contractor for Texas Utilities, Inc. for 54 years. We excelled in pioneering the development of underground electrical distribution systems throughout the State of Texas. As a complement to this business we installed thousands of miles of fiber-optic cable throughout the region as well as Overhead distribution power lines.

Power and Demand Side Consulting 2002-present

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• Family

- I have been married for 36 years and have 3 children and three grandchildren.

Education

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Community Involvement

Chairman of the local American Diabetes Association 1975

Plano Symphony Orchestra Board 1983-1985

Plano Parks and Recreation Board 1985-1986

Plano City Council Member 1989-1991

Collin County Sheriff's Reserve (Certified Texas Peace Officer) 1991-2004

Exhibit B-4
“Disclosure of Liabilities and Investigations”

T.E.S. ENERGY SERVICES, L.P.

Exhibit B-4 is not applicable. None Exist.

Exhibit C-1 Annual Report

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-1 is not applicable. There are no annual reports to shareholders.

Exhibit C-2 SEC Filings

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-2 is not applicable. As an energy consultant, we are not required to report to the SEC.

CONFIDENTIAL

REDACTED

Exhibit C-4

Financial Arrangements

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-4 is not applicable. Applicant is applying for gas broker license, only.

Exhibit C-5: Forecasted Financial Statements

CONFIDENTIAL

REDACTED

Exhibit C-6 Credit Rating

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-6 is not applicable. Applicant is applying for gas broker license, only. Privately held.

Exhibit C-7 Credit Report

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-7 is not applicable. Applicant does not have credit report.

Exhibit C-8 Bankruptcy Information

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-8 is not applicable. There has not been a bankruptcy.

Exhibit C-9 Merger Information

T.E.S. ENERGY SERVICES, L.P.

Exhibit C-9 is not applicable. There has not been a merger.

Exhibit D-1 Operations

T.E.S. ENERGY SERVICES, L.P.

Other:

Products and services include:

Current Services: Applicant is an energy consulting company of retail electric supply to end user commercial, industrial and residential customers. We work with businesses in the commercial, industrial and government entities to help them make informed decisions on their energy procurement throughout the deregulated territories.

Power Factor Correction

- Service Entrance Capacitor Banks eliminate low power factor utility penalties
- Motor Capacitors also eliminate distribution losses and save kilowatt hours (energy)

Energy / Operational Savings

- Lighting retrofits, on/off controls, daylight harvesting, skylights
- Identify incorrectly sized motors, overloaded equipment, loads that can be turned off
- Electrical capacity increases
- Adjustable speed drives
- High efficiency motors
- Identify compressed air leaks
- Air conditioning system desiccants
- Infrared inspection / scanning
- Predominant use studies to obtain sales tax exemption on gas and electric utility bills

Power Quality

- Measurements/studies to identify the root cause(s) of problems
- Provide power conditioning and various equipment solutions
- UPS
- Voltage regulation
- Surge protection
- Harmonic filters and line reactors
- Dip Proofing inverters
- Programming AC/DC adjustable speed drives to eliminate nuisance tripping
- Single phasing protection
- Flicker, motor soft starters
- Protective device coordination
- "Ride thru" techniques to eliminate nuisance equipment/process shutdowns

Engineering / Projects

- Studies
- Specialized design such as power measurement systems
- Specification preparation
- Turn key projects

Exhibit D-2 Operations Expertise

T.E.S. Energy Services, L.P.

Jerry Gatti

17480 Dallas Parkway, Suite 200 Dallas, TX. 75001
Phone: 972-447-0447 Fax: 972-447-0400 E-Mail: jerry@tesenergyservices.com

Objective

To offer complete energy consulting services nationwide.

Experience

TES Energy Services, LP

Oct. 2001 to Present

- Started energy services company in late 2001 as a business development idea out of Teague Industries, a utility construction firm founded in Texas in the late 1940's. Became "Registered aggregator" with Public Utility Commission of Texas in January 2002, the beginning of Texas deregulation of Electricity.
- As partner in firm, have built electric and gas clientele in Texas, California, Ohio, Maryland, California, Illinois, Washington DC. Need license in Pennsylvania to complete our services to nationwide clients.

ROK and Associates

September 1989 to October 2000.

- Sales Manager of Manufactures Rep firm covering Texas, Oklahoma, Arkansas, and Louisiana. Responsible for 17 salesmen and key accounts within territory doing \$95 million in sales.
- Responsible for transitioning firm from predominantly traditional auto parts to more lucrative retail product lines. Business more than tripled during tenure.

Education

Texas Christian University

Bachelor of Arts Degree

1967 to 1972

Skills

Business Development, Account management, and business computer skills.

Community Involvement

Boys and Girls Clubs, Prestonwood Country Club, Prestonwood Business Networking Group, Texas Electric Professionals Association, numerous Chambers of Commerce in the Dallas area.

Exhibit D-2 Operations Expertise

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Brian Markham, President

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Exhibit D-3

Key Technical Personnel

T.E.S. ENERGY SERVICES, L.P.

Name	Email Address	Telephone
Mike Teague, Co-CEO	mike@tesenergyservices.com	972-447-0447 ext 106
Pat Teague, Co-CEO	pat@tesenergyservices.com	972-447-0447 ext 107
Jerry Gatti, VP	jerry@tesenergyservices.com	972-447-0447 ext 104
Brian Markham, President	brian@tesenergyservices.com	972-447-0447 ext 101
Jim Bono, VP Sales	jim@tesenergyservices.com	903-821-7275

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Commission of Ohio Docketing Information System on

3/27/2013 1:26:23 PM

in

Case No(s). 11-1209-GA-AGG

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