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The Public Utilities Commission of Ohio

13-399-EL-AGG

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Date Received	Case Number	Version
13-2	599 -EL-AGG	August 2004

### CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

#### A. APPLICANT INFORMATION

Legal Name Flagship Solution	s, Inc.		
Address 4606 River Dr., Lisle,			
Telephone #_(207) 890-8477	Web site address (if any) www.flagshipsolutions.net		
List name, address, te will do business in Oh	lephone number and web site address under which	h Applic	сап
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Address 4606 River Dr., Lisle, I Telephone # (207) 890-8477  List all names under v Flagship Solutions, Inc.  Contact person for reg Name David Leather Title President	Web site address (if any) www.flagshipsolutions.net  which the applicant does business in North America		רבט דם

	Business address 61 Watson Rd., Nor	way, ME 04268			
	Telephone # (207) 743-1644		(207) 743-6675		
	E-mail address (if any) dleather@fla	gshipsolutions.net		<del>-</del> 	
A-5	Contact person for Commis	ssion Staff use	e in investigatii	ng customer c	omplaints
	Name David Leather				
	Title President				
	Business address 61 Watson Rd., Non	way, ME 04268	<del></del>		
	Telephone # (207) 743-1644	Fax #	(207) 743-6675	<del></del>	<del></del>
	Telephone # (207) 743-1644 E-mail address (if any) dleather@	flagshipsolutions.net		-	
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A-6	Applicant's address and tol			service and c	omplaints
	Customer Service address 61 Wats	son Rd. Norway, ME 0-	4268		
	Toll-free Telephone # NCN			675	
	E-mail address (if any) dleather@	flagshipsolutions.net	<u> </u>		
A-7	Applicant's federal employed Applicant's form of owners	hip (check on	ne)	63912338	-
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	☑ Cleveland Electric Illuminating		☑ Commercial	■ Mercantile	☑ Industrial
	☐ Cincinnati Gas & Electric	□ Residential	Commercial	■ Mercantile     ■ Mercantile	□ Industrial
	Monongahela Power	□ Residential	Commercial	■ Mercantile	■ Industrial
	American Electric Power				
	☑ Ohio Power	■ Residential		Mercantile	Industrial
	■ Columbus Southern Power	<ul><li>Residential</li></ul>	Commercial	■ Mercantile	■ Industrial
	Dayton Power and Light	Residential	Commercial	■ Mercantile	Industrial

A-10	O Provide the approximate start date that the applicant proposes to begin	n delivering services
	March 8, 2013	

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11 <u>Exhibit A-11 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12 <u>Exhibit A-12 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13 <u>Exhibit A-13 "Company History,"</u> provide a concise description of the applicant's company history and principal business interests.
- A-14 Exhibit A-14 "Articles of Incorporation and Bylaws," if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15 <u>Exhibit A-15 "Secretary of State,"</u> provide evidence that the applicant has registered with the Ohio Secretary of the State.

#### B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 <u>Exhibit B-1 "Jurisdictions of Operation,"</u> provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Summary of Experience," provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

- B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.
  - No □ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

#### C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9	Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.
	Signature of Applicant & Title
	Sworn and subscribed before me this 5th day of February, 2018  Month  Year  Signature of official administering oath  Print Name and Title
	My commission expires on

## CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS ATTACHMENTS

#### Exhibit A-11

#### **Principal Officers, Directors and Partners**

Name: David Leather

**Title:** President and Secretary

Address: 61 Watson Rd., Norway, ME 04268

Telephone Number: 207-743-1644

## Exhibit A-12 Corporate Structure

Flagship Solutions, Inc. (FSI) is an "S" Corporation of which David Leather is the sole owner. There are no affiliate and subsidiary companies associated with FSI.

#### Exhibit A-13 Company History

Flagship Solutions, Inc. was incorporated on January 24, 2005 with the primary charter of providing telecommunications and energy consulting to our clients. The energy consulting currently consists primarily of power brokering.

#### Exhibit A-14 Articles of Incorporation and Bylaws

#### FORM BCA 2.10 (sex. Dec. 2003) ARTICLES OF INCORPORATION

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Jesse White Secretary of State Liepartment of Business Services Springfiera, B. 62756 Tokennone (217) 782-5822 (217) 782-6961 title //www.cybendrivellinois.com

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PAGE 11B

FORM **BCA 10.30** (rev. Dec. 2003). ARTICLES OF AMENDMENT

Husiness Colporation Act

Jesse White, Secretary of State Department of Business Services Springfield IL 62756 Telephone (217, 782-1832 http://www.cyberdrivellbrois.com

Rener payment in the torm of a check or money order payable to the Secretory at State

C-173 13

*******	*****	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	AN TO THE PROPERTY OF A CONTRACTOR OF A CONTRA	Statut School State (Section Section S	Filing Fee: \$50 CV	Approved	
		and the Section is supplied to	· Type to eving clearly	e in black discommon and the control of c	eri with authors the histo-		
di mari		RPORATE NAME: RES	ULTS AUDITING, IN	lC	Brondlindedolanicollisticamentes accident A t 2 t - 1		
1	Mai	NNER OF ADOPTION O	F AMENDMENT			6 s#40 15% 2 C	
Air	1917 1			oration was adopted on	JULY	25	
		The following amendment of the Articles of Incorporation was adopted on ULY 25  (Month & Day)  2005 In the manner indicated below ("X" one box only)					
		By a majority of the incorporate been elected:	orators, provided no direc	tors were named in the arti	cles of incorporatio	n and no directors	
	, ,					(Note 2)	
		By a majority of the board as of the time of adoption		e with Section 10.10, the	corporation having	issued no shares	
		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				(Note 2)	
	, ,	By a majority of the board of action not being required f			s having been issur	solodes and La	
		**************************************	•			(Nate 1)	
	×	By the shareholders, in ac adopted and submitted to votes required by statute a	the sharenolders. At a in	neeting of shareholders, o	ol less than the mi	nimum namber of	
						(Note 4)	
		By the shareholders, in acc duly adopted and submitte less than the minimum our have not consented in writ	ed to the shareholders. A roper of votes required by	consent in writing has bee statute and by the articles	n signed by sharer s of incorporation. S	iciders having not	
	:	299A C. L. A. P. & C	***	7 7 M 2 7 A M	£at t a a a at at	(Notes 4 à S)	
	1.1	By the shareholders, in according edopted and submittee arratised to vote on this am-	ed to the shareholders				
		and the second of the second second second	N 1 3874 3 -20 18			(Note 5)	
3	TEX	T OF AMENDMENT					
	F	When amendment effect amendments.	s a name change, mse:	rt the new corporate nan	te below Use Pa	ge 2 for all other	
		Article I: The name of the	corporation is				
	FU	AGSHIP SOLUTIONS,	INC.				
***********	vánnarva er erekdeder	-9-у-к-томогоно-бо- <u>томогоно-томогоно-томогоно-томогоно-томогоно-томогоно-томогоно-том</u> огоно-томогоно-томогоно-том	NEW	NAME)	MANANANANANANANANANANANANANANANANANANAN		
			All changes other than r	iame include na nere 7			
			4 ms masches, minsch massieres scarges s	commercial services we say and a finish for the			

PAGE 11C

(over)

#### **Text of Amendment**

ti (if amendment affects the corporate purpose, try) amended purpose is required to be set forth in its entirety. If there is not sufficient space to do so, add one or more shoets of this size.)

- Page 2 M

PAGE 11D

£°,	The manner, if not set fortion Action is a record for other timeset or automore of the constant of the constan	estized shares of any	diass becauted him himnes of t	k sugar states of that class.
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	alone arecount of past-in contail to to the total PPF and over units ending classic ex	rdeis Carrit replaces (15,380 - ) This amend	the tem's Shahid Deptical and alcot is as to Sec. (15 sucrept	Paid in Stept, and is equal Soulds into a "No Cleary "
			Before Amendment	After Amendment
		East in Capital	All and the second of the seco	A SECULAR SECU
	David M. LEATHE	T Child States	From Name of Conserv	DITING INC.
Ę	A promotorym is bull-markly parsoned to S on a climate and the	etro 10 10 by the in	correspondence the incorporation	oovi enc. woled apre layan e
		GR		
	If amordment is a discussed by the onsist operations of an indirectors on may be seen			
	The undersigned affiling on his the pont	sities of perpary, that t	ne facts stated nerein are tru	8
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#### NOTES and INSTRUCTIONS

- NOTE 1: State the true exact corporate name as it appears on the records of the office of the Secretary of State BEFORE any amendments heroin reported.
- NOTE 2: Incorporators are permitted to adopt amendments ONLY before any shares have been issued and before any directors have been named or selected. (6.10.10)
- NOTE 3. Directors may adopt amendments without shareholder approval in only seven instances, as follows
  - (a) to remove the names and addresses of directors named in the articles of incorporation.
  - (b) to remove the hame and address of the initial registered agent and registered office, provided a statement pursuant to § 5.10 is also filed.
  - (a) to increase, decrease, create or eleminate the par value of the shares of any class, so long as no class or sense of shares is adversely affected.
  - (d) to split the issued whole shares and unissued authorized shares by multiplying them by a whole number, so long as no class or series is adversely affected thereby.
  - (e) to shange the corporate name by substituting the word "corporation", "incorporated", "company", "limited", or the abbreviation "corp." "inc.", "co.", or "itd." for a similar word or appreviation in the name, or by adding a geographical attribution to the name;
  - (f) to reduce the authorized shares of any class pursuant to a cancellation statement filed in accordance with § 9.05.
  - (g) to restate the articles of incorporation as currently amended.

(§ 10 15)

NOTE 4. All amendments not adopted under § 10-10 or § 10.15 require (1) that the board of directors adopt a resolution setting forth the proposed amendment and (2) that the shareholders approve the amendment.

Snareholder approval may be (1) by vale at a shareholders' meeting (either annual or special) or (2) by consent in writing, without a meeting

To be adopted, the amendment must receive the affirmative vote or consent of the holders of at least 2/3 of the outstanding shares entitled to vote on the amendment (but if class voting applies, then also at least a 2/3 vote within each class is required).

The articles of incorporation may supersede the 2/3 vote requirement by specifying any smaller or larger vote requirement not less than a majority of the outstanding shares entitled to vote and not less than a majority within each class when class voting applies.

(§ 10.20)

- NOTE 5. When shareholder approval is by consent, all shareholders must be given notice of the proposed amendment at least 5 days before the consent is signed, if the amendment is adopted, shareholders who have not signed the consent must be promptly notified of the passage of the amendment. (§§ 7.10 & 10.20)
- NOTI; 6 In the event of an increase in paid-in capital, the corporation must pay all applicable franchise taxes, penalties and interest before this document can be accepted for filing.

-<del>Pago 4</del> 19:

## **Exhibit A-15 Secretary of State Registration**



DATE: 01/15/2013

DOCUMENT ID 201301500197

DESCRIPTION FOREIGN FOR PROFIT CORPORATION -LICENSE (FLF) FILING 125.00 EXPED .00 PENALTY .00 CERT

COPY

Receipt

This is not a bill. Please do not remit payment.

FLAGSHIP SOLUTIONS, INC. ATTN: DAVID LEATHER 61 WATSON RD NORWAY, ME 04268

#### STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

2165222

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

FLAGSHIP SOLUTIONS, INC.

and, that said business records show the filing and recording of:

Document(s):

Document No(s):

FOREIGN FOR PROFIT CORPORATION - LICENSE

201301500197

Authorization to transact business in Ohio is hereby given, until surrender, expiration or cancellation of this license.

The state of the s

United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 14th day of January, A.D. 2013.

Ohio Secretary of State

for Husted

## Exhibit B-1 Jurisdictions of Operation

Flagship Solutions, Inc. currently supports clients with power supply consulting and brokering in Illinois.

## Exhibit B-2 Experience & Plans

The following is our general approach with power consulting and brokering. It is our intention to continue this approach in Ohio. We have clients in IL that would like support with their Ohio operations. FSI does **not** bill customers for power brokering services.

Exhibit B-3 has a list of sample clients in IL and a list of potential clients in OH.

## Flagship Solutions, Inc.

"Specializing in Overhead Expense Reduction"

#### ENERGY PROCUREMENT SUPPORT

Dave Leather 207.743.1644 <u>dleather@flagshipsolutions.net</u> <u>www.flagshipsolutions.net</u>

Flagship Solutions, Inc.

#### AGENDA

- > Introduction
- > Energy Procurement Projects
  - Areas of Support
  - Process
  - Information Required
- Operating principles
- > Advantages of third party involvement
- ➤ Summary/Q&A

#### ENERGY PROCUREMENT PROJECTS

FSI supports clients with using a unique blend of technical, financial, negotiation, and project-management expertise to provide cost-effective solutions.

Projects focus on gas and electricity supply procurement in states that support deregulated energy supply (refer to the map).

#### **PROCESS**

#### Analysis

- Analyze costs, usage and other operating parameters
- Determine rate class, usage history and load profiles
- Review current contracts and invoices
- Evaluate current vendors
- Identify contractual priorities

#### Design and Development

- Evaluate pricing options for supply procurement
- Identify potential suppliers
- Identify potential areas for reduction in usage (optional)

#### Implementation

- Obtain bids from potential suppliers
- Obtain client approval on a vendor finalist
- Negotiate with vendor and finalize a contract
- Work with chosen supplier to ensure smooth transition

#### > Feedback

- Check first invoice for errors
- Work with supplier to correct any issues
- Revise plans, as appropriate
- Support client with any contract or supplier issues
- Identify market changes and potential opportunities for future power supply

#### **PRODUCT**

#### Fully implemented programs that:

- > Reduce costs; and/or
- Maintain energy supply costs within budget

#### INFORMATION REQUIRED

#### To get started FSI needs:

- Four invoices one from each quarter of the previous 12 months
- Copy of the current contract(s)

#### **OPERATING PRINCIPLES**

#### FSI will:

- Find best possible price balanced with quality vendor service;
- > Provide confidential services;
- > Operate as an extension to the staff; and we will
- Maintain a <u>consultative</u> relationship throughout the term of the supplier contract

#### ADVANTAGES OF FSI INVOLVEMENT

- Provide a fresh look at energy supply costs and services
- > Avoid interruption of daily business management
- $\triangleright$  Operate as a strategic business partner i.e., we operate as part of your team
- Provide maximum value through the application of financial, technical, negotiation, and project-management expertise

#### SUMMARY

#### FSI can:

- Fill a *niche* in your business operations;
- Provide a source of expertise; and
- > Help you control energy supply costs!

## Exhibit B-3 Summary of Experience

The following is a sampling of our client base for power brokering:

- 1. Energy (Nicor gas and ComEd power territory) support to a chain of Burger Kings (approximately 40) in the Chicago area; annual power consumption = ~12 million kw-hr
- 2. Energy (Peoples Gas and ComEd electric power territory) support to a chain of theatres based in IL; annual power consumption = ~4 million kw-hr
- 3. Energy (ComEd electric power territory) support to a beer distribution company in IL; approximate annual power consumption = ~2 million kw-hr

The following are some potential clients in OH for power brokering:

- 1. Electric Power Kable Packaging
- 2. Electric Power Sun Chemical Corporation
- 3. Electric Power Talmer Bank

## Exhibit B-4 Disclosure of liabilities and Investigations

**NONE** 



As a privately held S-Corporation no annual reports are filed

#### Exhibit C-2 **SEC Filings**

Not required to file with the SEC - Privately Held

Specializing in Overhead Expense Reduction"

#### Exhibit C-3 Financial Statements

#### To The Public Utilities Commission of Ohio

I am submitting the accompanying Balance Sheet as of December 31, 2011 and the Income Statement and Statement of Cash Flow for the fiscal year ending December 31, 2011 of Flagship Solutions, Inc.. The financial statements were prepared from the books and records of the company. The financial statements have been prepared on the accounting basis of accounting used by the company for Federal income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles in the United States of America.

To the best of my knowledge, the accompanying financial statements are true, correct and complete.

David M. Leather

President

Flagship Solutions, Inc.

Dans M. Leath

January 31, 2013

#### FLAGSHIP SOLUTIONS, INC. BALANCE SHEET AS OF DECEMBER 31, 2011

#### **ASSETS**

CURRENT ASSETS CASH IN BANK

\$ 2,210.21

**TOTAL CURRENT ASSETS** 

2,210.21

PROPERTY AND EQUIPMENT

**TOTAL ASSETS** 

\$ 2,210.21

# FLAGSHIP SOLUTIONS, INC. BALANCE SHEET AS OF DECEMBER 31, 2011

#### LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES  N/P SHAREHOLDERS	\$ 808.16	
TOTAL CURRENT LIABILITIES		808.16
LONG-TERM LIABILITIES		
TOTAL LIABILITIES		808.16
STOCKHOLDERS' EQUITY CAPITAL STOCK RETAINED EARNINGS CURRENT YEAR NET INCOME (LOSS)	100.00 1,293.00 <u>9.05</u>	
TOTAL STOCKHOLDERS' EQUITY		1,402.05
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$</u>	2,210.21

# FLAGSHIP SOLUTIONS, INC. INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2011

	YEAR ENDED DECEMBER 31, 2011	%
SALES		
SALES	\$ 177,348.84	100.00
TOTAL SALES	177,348.84	100.00
GROSS PROFIT	177,348.84	100.00
SKOSO I KOMI	177,040.04	100.00
OPERATING EXPENSES		
FREIGHT & POSTAGE	26.40	0.01
INSURANCE	250.00	0.14
LICENSES & TAXES	100.00	0.06
OUTSIDE SERVICES	166,890.84	94.10
STATE INCOME TAX	15.00	0.01
TRAVEL	10,059.51	<u>5.6</u> 7
TOTAL OPERATING EXPENSES	177,341.75	100.00
OPERATING INCOME (LOSS)	7.09	0.00
OTHER INCOME AND EXPENSES INTEREST INCOME	1.96	0.00
TOTAL OTHER INCOME AND EXPENSES	1.96	0.00
NET INCOME (LOSS)	\$ 9.05	0.01

#### FLAGSHIP SOLUTIONS, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2011

	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES  NET INCOME (LOSS)  ADJUSTMENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY  (LISED IN) OPERATING ACTIVITIES:	\$ 9.05
(USED IN) OPERATING ACTIVITIES: LOSSES (GAINS) ON SALES OF FIXED ASSETS DECREASE (INCREASE) IN OPERATING ASSETS: INCREASE (DECREASE) IN	0.00
OPERATING LIABILITIES: ACCRUED LIABILITIES TOTAL ADJUSTMENTS	 (325.88) (325.88)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	(316.83)
CASH FLOWS FROM INVESTING ACTIVITIES PROCEEDS FROM SALE OF FIXED ASSETS NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	 0.00
CASH FLOWS FROM FINANCING ACTIVITIES PROCEEDS FROM SALE OF STOCK NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	 0.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(316.83)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	 2,527.04
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 2,210.21

#### To The Public Utilities Commission of Ohio

I am submitting the accompanying Balance Sheet as of December 31, 2012 and the Income Statement and Statement of Cash Flow for the fiscal year ending December 31, 2012 of Flagship Solutions, Inc.. The financial statements were prepared from the books and records of the company. The financial statements have been prepared on the accounting basis of accounting used by the company for Federal income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles in the United States of America.

To the best of my knowledge, the accompanying financial statements are true, correct and complete.

David M. Leather

President

Flagship Solutions, Inc.

David m. Leather

January 31, 2013

### FLAGSHIP SOLUTIONS, INC. BALANCE SHEET AS OF DECEMBER 31, 2012

#### **ASSETS**

CURRENT ASSETS
CASH IN BANK

\$ 2,706.09

**TOTAL CURRENT ASSETS** 

2,706.09

PROPERTY AND EQUIPMENT

**TOTAL ASSETS** 

\$ 2,706.09

## FLAGSHIP SOLUTIONS, INC. BALANCE SHEET AS OF DECEMBER 31, 2012

#### LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES  N/P SHAREHOLDERS	\$ 808.16	
TOTAL CURRENT LIABILITIES		808.16
LONG-TERM LIABILITIES		
TOTAL LIABILITIES		808.16
STOCKHOLDERS' EQUITY CAPITAL STOCK RETAINED EARNINGS CURRENT YEAR NET INCOME (LOSS)	100.00 1,302.05 495.88	
TOTAL STOCKHOLDERS' EQUITY		1,897.93
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		\$ 2,706.09

# FLAGSHIP SOLUTIONS, INC. INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2012

		AR ENDED MBER 31, 2012	%
SALES			
SALES	\$	199,913.67	100.00
TOTAL SALES		199,913.67	100.00
GROSS PROFIT		199,913.67	100.00
OPERATING EXPENSES			
BANK CHARGES		62.33	0.03
COMPUTER SUPPORT		4,143.95	2.07
ENTERTAINMENT		1,020.25	0.51
INSURANCE		1,674.00	0.84
LICENSES & TAXES		100.00	0.05
OUTSIDE SERVICES		182,162.43	91.12
PROFESSIONAL SERVICES		888.00	0.44
TRAVEL		9,368.05	4.69
TOTAL OPERATING EXPENSES	-	199,419.01	99.75
OPERATING INCOME (LOSS)		494.66	0.25
OTHER INCOME AND EXPENSES			
INTEREST INCOME		1.22	0.00
TOTAL OTHER INCOME AND EXPENSES		1.22	0.00
NET INCOME (LOSS)	\$	495.88	0.25

#### FLAGSHIP SOLUTIONS, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2012

4. 4. 4. 1

		<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES  NET INCOME (LOSS)  ADJUSTMENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES: LOSSES (GAINS) ON SALES OF	\$	495.88
FIXED ASSETS DECREASE (INCREASE) IN OPERATING ASSETS: INCREASE (DECREASE) IN OPERATING LIABILITIES:		0.00
ACCRUED LIABILITIES		0.00
TOTAL ADJUSTMENTS		0.00
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		495.88
CASH FLOWS FROM INVESTING ACTIVITIES PROCEEDS FROM SALE OF FIXED ASSETS NET CASH PROVIDED BY (USED IN)		_0.00
INVESTING ACTIVITIES		0.00
CASH FLOWS FROM FINANCING ACTIVITIES PROCEEDS FROM SALE OF STOCK		0.00
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		0.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		495.88
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	_	2,210.21
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	2,706.09

# Exhibit C-4 Financial Arrangements

None – We are not taking title to the power

# **Exhibit C-5 Forecasted Financial Statements**

#### To The Public Utilities Commission of Ohio

I am submitting the accompanying Forecasted Balance Sheet as of December 31, 2013 and the Forecasted Income Statement and Forecasted Statement of Cash Flow for the fiscal year ending December 31, 2013 of Flagship Solutions, Inc.. The forecasted financial statements were prepared with the assumptions that gross income and related expenses will increase by ten percent per year. The forecasted statements were prepared using the books and records of the company. The forecasted financial statements have been prepared on the accounting basis of accounting used by the company for Federal income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles in the United States of America.

The forecasted statements were prepared by my accountants:

Van Eck and Dykstra, Inc. 1415 W 55<sup>th</sup> St Ste 202 Countryside, IL 60525 (708)482-8000

Email: bob@vaneckanddykstra.com

To the best of my knowledge, the accompanying forecasted financial statements are true, correct and complete.

David M. Leather

President

Flagship Solutions, Inc.

Dand in Leath

January 31, 2013

### FLAGSHIP SOLUTIONS, INC. FORECASTED BALANCE SHEET AS OF DECEMBER 31, 2013

#### **ASSETS**

CURRENT ASSETS CASH IN BANK

\$ 4,816.09

**TOTAL CURRENT ASSETS** 

4,816.09

PROPERTY AND EQUIPMENT

**TOTAL ASSETS** 

\$ 4,816.09

### FLAGSHIP SOLUTIONS, INC. FORECASTED BALANCE SHEET AS OF DECEMBER 31, 2013

#### LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES  N/P SHAREHOLDERS	\$ 808.16	
TOTAL CURRENT LIABILITIES		808.16
LONG-TERM LIABILITIES		
TOTAL LIABILITIES		808.16
STOCKHOLDERS' EQUITY		
CAPITAL STOCK	100.00	
RETAINED EARNINGS	1,797.93	
CURRENT YEAR NET INCOME (LOSS)	2,110.00	
TOTAL STOCKHOLDERS' EQUITY		4,007.93
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		\$ 4,816.09

# FLAGSHIP SOLUTIONS, INC. FORECASTED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2013

	YEAR ENDED DECEMBER 31, 2013		%
SALES			
SALES	\$	219,905.00	100.00
TOTAL SALES		219,905.00	100.00
GROSS PROFIT		219,905.00	100.00
OPERATING EXPENSES			
BANK CHARGES		65.00	0.03
COMPUTER SUPPORT		4,200.00	1.91
ENTERTAINMENT		1,050.00	0.48
INSURANCE		1,700.00	0.77
LICENSES & TAXES		100.00	0.05
OUTSIDE SERVICES		200,380.00	91.12
PROFESSIONAL SERVICES		900.00	0.41
TRAVEL		9,400.00	4.27
TOTAL OPERATING EXPENSES	***	217,795.00	99.04
OPERATING INCOME (LOSS)		2,110.00	0.96
NET INCOME (LOSS)	\$	2,110.00	0.96

### FLAGSHIP SOLUTIONS, INC. FORECASTED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

<u> 2013</u>

CASH FLOWS FROM OPERATING ACTIVITIES  NET INCOME (LOSS)  ADJUSTMENTS TO RECONCILE NET INCOME	\$	2,110.00
(LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES: LOSSES (GAINS) ON SALES OF FIXED ASSETS DECREASE (INCREASE) IN OPERATING ASSETS:		0.00
INCREASE (DECREASE) IN OPERATING LIABILITIES: ACCRUED LIABILITIES TOTAL ADJUSTMENTS NET CASH PROVIDED BY (USED IN)		0.00
OPERATING ACTIVITIES		2,110.00
CASH FLOWS FROM INVESTING ACTIVITIES PROCEEDS FROM SALE OF FIXED ASSETS NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	_	0.00
PROCEEDS FROM SALE OF STOCK NET CASH PROVIDED BY (USED IN)		0.00
FINANCING ACTIVITIES  NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		2,110.00
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		2,706.09
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	4,816.09

#### To The Public Utilities Commission of Ohio

I am submitting the accompanying Forecasted Balance Sheet as of December 31, 2014 and the Forecasted Income Statement and Forecasted Statement of Cash Flow for the fiscal year ending December 31, 2014 of Flagship Solutions, Inc.. The forecasted financial statements were prepared with the assumptions that gross income and related expenses will increase by ten percent per year. The forecasted statements were prepared using the books and records of the company. The forecasted financial statements have been prepared on the accounting basis of accounting used by the company for Federal income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles in the United States of America.

The forecasted statements were prepared by my accountants:

Van Eck and Dykstra, Inc. 1415 W 55<sup>th</sup> St Ste 202 Countryside, IL 60525 (708)482-8000

Email: bob@vaneckanddykstra.com

To the best of my knowledge, the accompanying forecasted financial statements are true, correct and complete.

David M. Leather

President

Flagship Solutions, Inc.

David m. Leath

January 31, 2013

### FLAGSHIP SOLUTIONS, INC. FORECASTED BALANCE SHEET AS OF DECEMBER 31, 2014

#### **ASSETS**

**CURRENT ASSETS** 

CASH IN BANK \$ 8,831.09

**TOTAL CURRENT ASSETS** 

8,831.09

**PROPERTY AND EQUIPMENT** 

**TOTAL ASSETS** 

\$ 8,831.09

### FLAGSHIP SOLUTIONS, INC. FORECASTED BALANCE SHEET AS OF DECEMBER 31, 2014

#### LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES  N/P SHAREHOLDERS	\$ 808.16		
TOTAL CURRENT LIABILITIES			808.16
LONG-TERM LIABILITIES			
TOTAL LIABILITIES			808.16
STOCKHOLDERS' EQUITY CAPITAL STOCK RETAINED EARNINGS CURRENT YEAR NET INCOME (LOSS)	 100.00 3,907.93 <b>4</b> ,015.00		
TOTAL STOCKHOLDERS' EQUITY			8,022.93
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		<u>\$</u>	8,831.09

# FLAGSHIP SOLUTIONS, INC. FORECASTED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2014

	• —	AR ENDED VIBER 31, 2014	%
SALES			
SALES	<u>\$</u>	241,900.00	100.00
TOTAL SALES		241,900.00	100.00
GROSS PROFIT		241,900.00	100.00
OPERATING EXPENSES			
BANK CHARGES		65.00	0.03
COMPUTER SUPPORT		4,200.00	1.74
ENTERTAINMENT		1,100.00	0.45
INSURANCE		1,700.00	0.70
LICENSES & TAXES		100.00	0.04
OUTSIDE SERVICES		220,420.00	91.12
PROFESSIONAL SERVICES TRAVEL		900.00	0.37
TRAVEL	<del></del> -	9,400.00	3.89
TOTAL OPERATING EXPENSES		237,885.00	98.34
OPERATING INCOME (LOSS)		4,015.00	1.66
NET INCOME (LOSS)	<u>\$</u>	4,015.00	1.66

# FLAGSHIP SOLUTIONS, INC. FORECASTED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2014

2014

CASH FLOWS FROM OPERATING ACTIVITIES  NET INCOME (LOSS)  ADJUSTMENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY	\$ 4,015.00
(USED IN) OPERATING ACTIVITIES: LOSSES (GAINS) ON SALES OF FIXED ASSETS DECREASE (INCREASE) IN OPERATING ASSETS:	0.00
INCREASE (DECREASE) IN OPERATING LIABILITIES: ACCRUED LIABILITIES TOTAL ADJUSTMENTS	 0.00
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	4,015.00
CASH FLOWS FROM INVESTING ACTIVITIES PROCEEDS FROM SALE OF FIXED ASSETS NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	 0.00
CASH FLOWS FROM FINANCING ACTIVITIES PROCEEDS FROM SALE OF STOCK NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	 0.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	4,015.00
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	 4,816.09
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 8,831.09

## Exhibit C-6 Credit Rating

None – Refer to the Financial Statements

## Exhibit C-7 Credit Report

None – Refer to the Financial Statements

# Exhibit C-8 Bankruptcy Information

Not Applicable

# Exhibit C-9 Merger Information

Not Applicable

# <u>AFFIDAVIT</u>

State of	MAINE :		
		MRWAY	ss
		(Town)	_
County o	f Oyford		

DAVO M. LEATHER Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the TRES IDENT (Office of Affiant) of FRANSHIP SOLUTIONS, TO (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
  application for certification are true and complete and that it will amend its application while the
  application is pending if any substantial changes occur regarding the information provided in the
  application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission
  of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity
  pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of
  Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Saff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Sworn and subscribed before me this 5th day of February, 2013

Month Year

Signature of official administering oath

Tina M Gotcau, No
Print Name and Title

My commission expires on 12-11-13

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Social Section 1