# PUCO EXHIBIT FILING

Date of Hearing: December 6, 2012

Case No. 12-2637-GA-EXM - Volume II

PUCO Case Caption: In the Matter of the Application to Modify, in accordance

with section 4929.08, Revised Code, the Exemption

Granted Columbia Gas of Ohio, Inc. in Case

No. 08-1344-GA-EXM.

List of exhibits being filed:

Dominion Retail Exhibit No. 1

OGMG/RESA Exhibit No. 6.

OPAE Exhibit No. 2A

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Reporter's Signature:	Maria DiParlo Jones
Date Submitted:	
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Technician Date Processed DEC 0.7 2012

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           BEFORE PUBLIC UTILITIES COMMISSION OF OHIO
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     In the Matter of the
     Application to Modify,
     in accordance with
     Section 4929.08, Revised :
     Code, the Exemption : Case No. 12-2637-GA-EXM
     Granted Columbia Gas of :
 6
     Ohio, Inc. in Case
     No. 08-1344-GA-EXM.
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 8
                         PROCEEDINGS
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10
    before Ms. Christine M.T. Pirik, Hearing Examiner, at
     the Public Utilities Commission of Ohio, 180 East
11
    Broad Street, Room 11-A, Columbus, Ohio, called at
12
13
     9:00 a.m. on Wednesday, December 6, 2012.
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1.5
                           VOLUME II
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                    ARMSTRONG & OKEY, INC.
                222 East Town Street, 2nd Floor
23
                     Columbus, Ohio 43215
                (614) 224-9481 - (800) 223-9481
24
                     Fax - (614) 224-5724
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# PUCO Apples to Apples Natural Gas Rate Comparison Chart Columbia Gas of Ohio

Publication Date: November 27, 2012

The PUCO produces the Apples to Apples charts to provide consumers with a snapshot comparison of current natural gas supplier price options and contract terms for individual customers. You may also want to check with your local government to see if your community has grouped together citizens into a buying pool to purchase gas. The PUCO updates the charts on a weekly basis and verifies each supplier offer to ensure accuracy. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for natural gas service. For a description of Apples to Apples chart-related terms, please refer to Chart Definitions that follows the Supplier Plans, Rates, Terms and Conditions section.

The PUCO provides the tools you need to calculate your estimated cost. The **Self-Calculation Worksheet** that follows **Chart Definitions** walks you through the steps needed to manually calculate your own estimated cost. You can also visit **www.puco.ohio.gov** and click on the **Apples to Apples to Apples to Apples to Apples to Apples Interactive Calculator** and automatically calculate your estimated costs.

#### Columbia Gas of Ohio's Rate

The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.153 per ccf. The SCO is a monthly variable rate and represents cost associated with the securing gas for CGO customers.

Columbia Gas of Ohio's (CGO) current total rate is \$0.58048 per hundred cubic feet (ccf)

Effective from November 28, 2012 to December 30, 2012

#### This total rate includes:

Contact information for Columbia Gas of Ohio: 200 Civic Center Dr., Columbus, OH 43215, (800) 344-4077, www.ColumbiagasofOhio.com.

# FROCOFCERNITE OF REMINION FOR SUppliers A GIVE VENEZO FOR THE PROPERTY OF THE

Supplier Name	Web Page Address	<u>Telephone</u>
Border Energy, Inc.	http://www.border-energy.com/	(888) 479-4427
Constellation Energy Gas Choice, Inc.	http://www.constellation.com	(800)785-4373
Direct Energy Services, LLC	http://www.directenergy.com	(888) 566-9988
Domiπion Energy Solutions	http://www.dom.com/about/companies/retail/choice_eoe.jsp	(800) 990-4090
Energy Cooperative of Ohio	http://www.ohioenergycoop.org	(877) 439-3706
Energy Plus Natural Gas LP	http://www.energypluscompany.com/	(855) 405-3098
Integrys Energy Services, Inc.	http://www.integrysenergy.com	(866) 336-5547
Just Energy	http://www.justenergy.com/	(877) 226-5371
Ohio Natural Gas	http://www.onlyong.com	(888) 466-4427
Santanna Energy Services	http://www.santaппаenergyservices.com	(800) 827-0067
Spark Energy Gas, LP	http://www.sparkenergy.com	(800) 982-1468
Volunteer Energy Services, Inc.	http://www.volunteerenergy.com	(800) 977-8374
XOOM Energy Ohio, LLC	http://www.xoomenergy.com	(888) 997-8979

# Supplier Plans, Rates, Terms and Descriptions

Listed below are the natural gas plan offers of PUCO-certified suppliers, per Ccf. Published offers are subject to change without prior notice. The **Supplier Total Rate**, which is the price to compare, includes the **Supplier Base Rate** and CGO's current transportation charge. If comparing Supplier Total Rate to CGO's total SCO rate, which is currently set at \$0.58048/Ccf, keep in mind that the Supplier Base Rate is exclusive of applicable state and county sales tax, whereas CGO's total SCO rate includes applicable sales tax at an average rate of 6.75%. As CGO's transportation rate historically changes quarterly, the Supplier Total Rate is subject to change post publication; therefore, this information should be used only as a guide. Consumers should verify offers with the supplier before signing a contract. **The PUCO is not responsible for selections you make based on the information contained herein.** 

#### Fixed Rate Plans

	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
Border Energy, Inc.	20681	\$0.63900	\$0.66160	9-Month	.639 per Ccf Nov 2012 to May 2013;	\$75.00
					variable thereafter	
Just Energy	20687	\$0.69900	\$0.72160	12-Month		\$50.00
Dominion Energy Solutions	20652	\$0.63000	\$0.65260	Through 11/2013		\$50.00
				Billing Cycle		
Direct Energy Services, LLC	20695	\$0.62900	\$0.65160	12-Month	[[[[]]]] [[]] [[]] [[]] [[]] [[]] [[]]	\$0.00
Integrys Energy Services, Inc.	20669	\$0.61900	\$0.64160	36-Month	Term is January 2013 - December	\$75.00
				en de la companya de La companya de la co	2015	in sala dayi.
	20668	\$0.59800	\$0.62060	24-Month	Term is January 2013 - December	\$75.00
					2014	
	20667	\$0.57900	\$0.60160	12-Month	This Fixed Rate includes the Price	\$75.00
					Match Guarantee	
Constellation Energy Gas Choice, Inc	20636	\$0.54900	\$0.57160	12-Month		\$150.00
Ohio Natural Gas	20623	\$0.69900	\$0.72160	12-Month	Get 10K Delta Miles. See	\$150.00
			and the second		onlyong.com/delta or use	,
	20622	\$0.67900	\$0.70160	6-Month	Get 10K Delta Miles. See	\$75.00
	5 1. 15 1. 1 1				onlyong.com/delta or use	
	20621	\$0.59900	\$0.62160	5-Month	Winter Fixed-10K Delta	\$75.00
					Miles-onlyong.com/delta use	
Spark Energy Gas, LP	20664	\$0.68900	\$0.71160	12-Month	\$0.689 per Ccf	\$100.00
						1
Santanna Energy Services	20643	\$0.61900	\$0.64160	12-Month	After 12 month term, renews	\$0.00
			the second of the second		monthly on market price plan.	
XOOM Energy Ohio, LLC	20647	\$0.59900	\$0.62160	12-Month	XOOM Energy's SureLock 12 fixed	\$110.00
					plan	

#### Monthly Variable Rate Plans

					CONTRACT CATTY
<u>Plan ID</u>	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Termination Fee

### Monthly Variable Rate Plans

	<b>61</b> 15	0	D No Total Date	Carter of Torre	Plan Description	<u>Contract Early</u> Termination Fee
	<u>Plan ID</u>	Supplier Base Rate	Supplier Total Rate	Contract Term	<u>Frant Description</u>	\$0.00
Energy Cooperative of Ohio	20707	\$0.48900	\$0.51160	Monthly		40.00
1	200-2	** ** ** ** ** ** ** ** ** ** ** ** **	\$0.64160	Edmarkh ka	Billing Month is December 2012	\$0.00
Integrys Energy Services, Inc.	20670	\$0.61900	30.04100	Monthly	Build mount is necessors to it	#0.00
Constellation Energy Gas Choice, Inc.	20637	\$0,65900	\$0.68160	Monthly		\$0.00
Constellation Energy Gas Choice, inc	20037	40.00000				
Ohio Natural Gas	20625	\$0,59900	\$0.62160	Monthly		\$0.00
Olifo Margia: Oda	20020				사람이 가장 하는 아니라면	
	20624	\$0.44900	\$0.47160	Monthly	Variable Plan with a discounted	\$0.00
			화 [일 경송 날, )		rate for the first 2 months	
Volunteer Energy Services, Inc.	20700	\$0,49510	\$0.51770	Monthly		\$0.00
•						
XOOM Energy Ohio, LLC	20646	\$0.49900	\$0.52160	Monthly	XOOM Energy's Introductory	\$0.00
					SimpleFlex variable rate	
Quarterly Variable	Rata Plan	e				
Chartery 7 drinote	Kuit Tiun	<u>.</u>				Contract Early
	<u>Pian ID</u>	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Termination Fee
integrys Energy Services, Inc.	20666	\$0.52900	\$0.55160	12-Month	Billing Period is October -	\$75.00
					December 2012.	
Variable Rate Plan	15					
<u> </u>	<u></u>					Contract Early
	Plan (D	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Termination Fee
Just Energy	20688	\$0.48580	\$0.50840	Monthly	5% below Utility for first 1 month	\$0.00
Energy Plus Natural Gas LP	20684	\$0.50500	\$0.52760	Monthly	Forecasted rate for your first month	\$0,00

#### **Chart Definitions**

Ccf: One hundred cubic feet; a unit used to measure natural gas usage.

Contract Term: The length or duration of the contract (i.e. monthly, yearly, multiple-year).

County Sales Tax: When natural gas is purchased from another supplier or as part of Columbia's Standard Choice Offer (SCO) program, the natural gas is subject to Ohio sales or use tax. Because county sales tax rates vary throughout Ohio, the county sales tax is not included in the alternate supplier's total rate. For Columbia SCO customers, sales tax at an average of 6.75% is included in the current total SCO rate. Use the attached map to determine your county's actual sales tax rate.

**Current Offer:** Comprised of suppliers' current commodity options and base rates, exclusive of sales tax, the local utility transportation charge, and customer service charges. Commodity options may be a fixed, variable, or stable rate plan.

Fixed Rate Plan: A constant rate for the contracted period.

**Gross Receipts Tax**: The local utility must pay a gross receipts excise tax of 4.987% which is applied to the combined Monthly Customer Charge and the Transportation rates charged on the volume of gas consumed (per Ccf).

#### **Questions to ask Suppliers**

- · Are there any deposit requirements?
- Do you charge any early termination fees?
   If so, how much?
- Do you charge any switching, membership, or other fees?
- Are you certified by the PUCO?
- Is your rate fixed, or does it change?
- If it is a variable rate, how does it change?
- Is there a customer incentive for signing up?
- Are there any built-in price increases or decreases?
- Are there any special add-on services?
- How long is the contract for this offer?
- Does your service cover all months of the year?
- What happens when my contract expires?
- Will I receive one or two bills a month?

Standard Choice Offer (SCO): A monthly variable rate and represents cost associated with the securing gas for CGO customers. The rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.153 per ccf. The Retail Price Adjustment of \$0.153 per ccf. Will be in effect from April 1, 2012 through March 31, 2013.

Supplier Name: PUCO-certified suppliers that are actively enrolling new customers.

Supplier Total Rate: Comprised of the supplier's natural gas commodity prices, plus the LDC transportation rate charge.

**Transportation Rate Charge:** The transportation rate charge, which can fluctuate quarterly, is comprised of a base rate, PUCO approved and tariffed riders, and a Gross Receipts Tax.

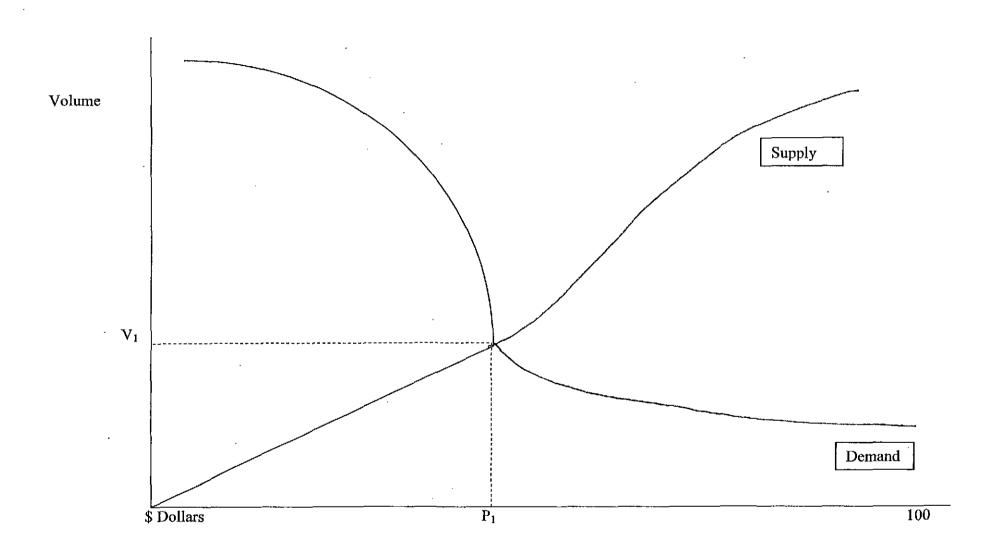
Variable Rate Plan: A fluctuating rate within the contracted period.

# Self-Calculation Worksheet

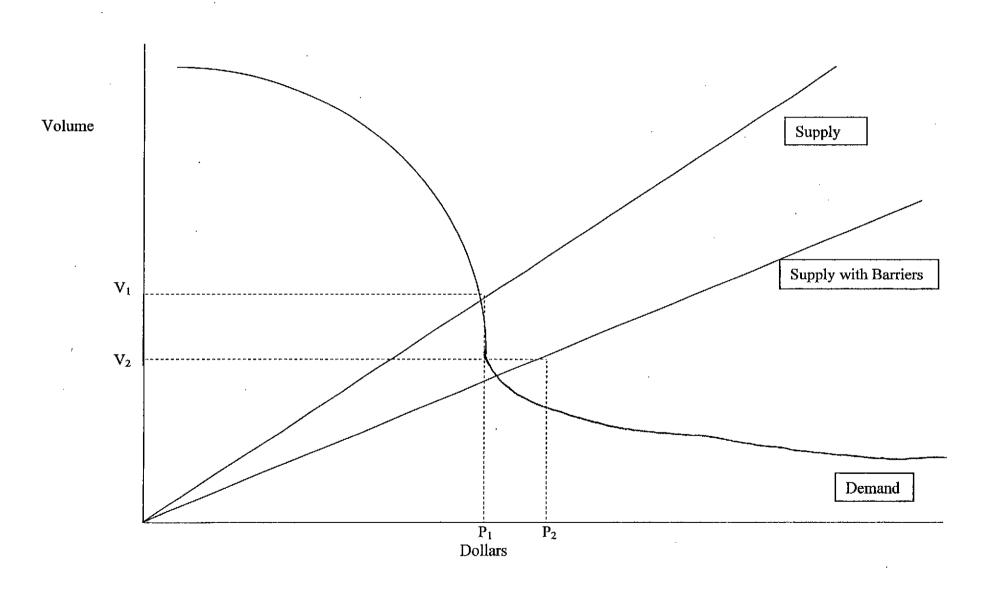
This self-calculation worksheet will provide you with an estimate of your monthly natural gas costs, based on your average monthly gas usage, current supplier price, transportation and service charges, and local sales tax. You may also wish to visit <a href="www.PUCO.ohio.gov">www.PUCO.ohio.gov</a> to access our interactive Apples to Apples calculator to automatically calculate your estimated monthly natural gas costs.

	l <u>ixample</u>		Your@alculation	and the state of t
Step 1: Supplier Offer Insert the supplier's current offer.	Supplier Offer: \$0	.53048/Ccf	Supplier Offer: \$	/Ccf
Step 2: Figure your Average Monthly Usage Divide your annual gas usage in Ccf (provided on your monthly bill) by 12.	(annual gas usage) Average Monthly Usage:	804 Ccf + 12 67 Ccf	(annual gas usage)  Average Monthly Usage:	/Ccf + 12 Ccf
Step 3: Supplier Charge Multiply the supplier offer by your monthly gas usage.	(supplier offer) (average monthly usage) Supplier Charge:	\$0.53048 <u>x 67</u> \$ 35.54	(supplier offer) (average monthly usage) Supplier Charge:	\$ x \$
Step 4: Tax on Supplier Charge Multiply the supplier charge by your <u>county</u> sales tax rate that can be ascertained online through the Ohio Department of Taxation.	(supplier charge) (county sales tax rate) Tax on Supplier Charge:	\$ 35.54 × 0.07 \$ 2.31	(supplier charge) (county sales tax rate) Tax on Supplier Charge:	\$ x 0 \$
Step 5: Transportation (Delivery) Charge Multiply the delivery rate by your average monthly usage (includes gross receipts tax).	(delivery rate) (average monthly usage) Delivery Charge:	\$0.02260 x 67 \$ 1.51	(delivery rate) (average monthly usage) Delivery Charge:	\$0.02260 × \$
Step 6: Supplier Estimated Monthly Cost Add the supplier charge, the tax on supplier charge, the delivery charge, and a monthly customer charge of \$22.45 (includes riser surcharge and gross receipts tax).	(supplier charge) (sales tax on supplier charge) (delivery charge) (monthly customer charge) Supplier Estimated Monthly Cost:	\$ 35.54 2.31 1.51 + 22.45 \$ 61.99	(supplier charge) (sales tax on supplier charge) (delivery charge) (monthly customer charge) Supplier Estimated Monthly Cost:	\$ + 22.45 \$
Step 7: Columbia Gas of Ohio (CGO) Estimated Monthly Cost Multiply CGO's current total rate (includes gas charges with an applicable average sales tax of 6.75%, and delivery charges including a gross reciepts tax) by your average monthly usage, then add the monthly customer charge.	(CGO's current total rate) (average monthly usage) (subtotal) (monthly customer charge) CGO Estimated Monthly Cost:	\$0.58048 <u>x 67</u> 38.89 + 22.45 \$ 61.34	(CGO's current total rate) (average monthly usage) (subtotal) (monthly customer charge) CGO Estimated Monthly Cost:	\$0.58048 x + 22.45 \$
Step 8: Compare Compare the supplier's estimated monthly cost  The Public Utilities as of Ohio.  180 E. B.	Supplier: \$  Columbia Gas of Ohio: \$  The Public Utilities Commission of oad Street, Columbus, Ohio 43215-3793 • An Equal Oppo		Supplier: \$ Columbia Gas of Ohio: \$ ad Service Provider	/month /month

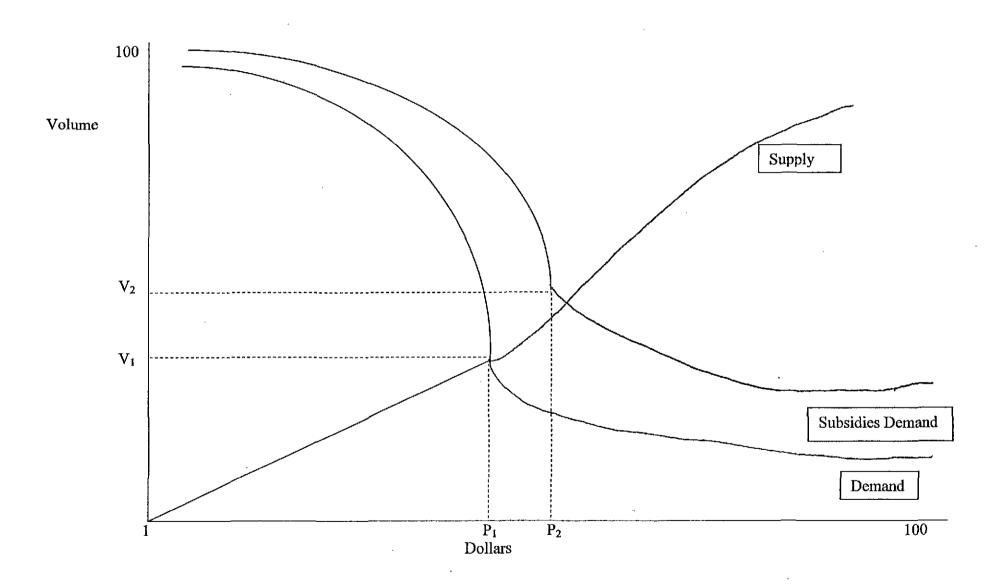
Perfect Market
Demand and Supply Curves



Barriers to Entry Demand and Supply Curves



Subsidies Demand and Supply Curves



#### 4929.02

# State policy as to natural gas services and goods.

- (7) Promote an expeditious transition to the provision of natural gas services and goods in a manner that achieves effective competition and transactions between willing buyers and willing sellers to reduce or eliminate the need for regulation of natural gas services and goods under Chapters 4905. and 4909. of the Revised Code;
- (8) Promote effective competition in the provision of natural gas services and goods by avoiding subsidies flowing to or from regulated natural gas services and goods;

# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Joint Motion to	)	
Modify the December 2, 2009 Opinion	)	
and Order and the September 7, 2011	)	Case No. 12-2637-GA-EXM
Second Opinion and Order in	)	
Case No. 08-1344-GA-EXM.	j	<del>-</del> - ,- ,
	•	

# DIRECT TESTIMONY OF STACIA HARPER ON BEHALF OF OHIO PARTNERS FOR AFFORDABLE ENERGY

David C. Rinebolt
Trial Attorney
Colleen L. Mooney
Ohio Partners for Affordable
Energy
231 West Lima Street
P.O. Box 1793
Findlay, OH 45839-1793
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FAX: (419) 425-8862

e-mail: drinebolt@ohiopartners.org cmooney@ohiopartners.org

November 30, 2012

Counsel for Ohio Partners for Affordable Energy

- 1 Q. PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS.
- 2 A. My name is Stacia Harper. My business address is 231 West Lima Street,
- Findlay, Ohio 45840. I am the Director of Regulatory Affairs and Energy
- 4 Policy for Ohio Partners for Affordable Energy (OPAE), and I appear in this
- 5 case as a witness on its behalf.

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- Q. PLEASE DESCRIBE YOUR BACKGROUND AND QUALIFICATIONS
   FOR YOUR TESTIMONY IN THIS PROCEEDING.
- 9 A. My career has covered a broad spectrum of activities in the energy 10 industry including policy analysis at both the federal and state levels; 11 experience in wholesale and retail market activities in both natural gas and 12 electric markets; extensive involvement with regional transmission 13 organizations; trading experience in PJM/ECAR; and the development of 14 national energy modeling methods and systems. I have worked with 15 alternative fuel implementation and distributed generation and have 16 extensive knowledge of energy and environmental policy, including 17 renewable energy development and sustainability.

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I have a Bachelor of Arts degree with dual majors in Political Science and Economics from West Virginia University (1995) and Master of Science degree in Resource and Applied Economics (2000), with a specialization in Energy Economics from the University of Alaska Fairbanks. I have also

1	Α.	No. Natural gas utilities require the natural gas that flows through their
2		systems to meet certain standards. There can be no difference in the
3		quality of gas flowed through the system.
4		
5	Q.	HOW WILL ELIMINATION OF THE SCO OPTION AFFECT THE PRICE
6		PAID BY COMMERCIAL AND RESIDENTIAL CUSTOMERS?
7	A.	Generally, customers will see price increases. Customers formerly on the
8		SCO will be reassigned from the marketers currently serving them to
9		marketers that are willing to accept customers through the MVR process
10		described above. This means that the customers will be served at the
11		lowest variable rate the CRNGS has chosen to offer and posted on the
12		Apples to Apples list maintained by the PUCO. I have analyzed the
13		SSO/SCO service prices provided by Columbia suppliers between
14		December 7, 2012 and October 2, 2012. The analysis as attached
15		as Exhibit SH-3.
16		
17		As the Exhibit indicates, the SSO and subsequently the SCO is typically a
18		lower price than offerings from CRNGS featuring similar terms and

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conditions. Exhibit SH-4 shows that fixed price CRNGS offers are

consistently higher than the SSO and SCO.

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2 CRNGS currently serve 26% of the industrial market, 52% of the commercial market and 41% of the residential market, either through direct contracts with customers or governmental aggregations. See Exhibit SH-2. It is interesting that those least likely to take service from CRNGS are industrial customers, which are generally viewed as the most sophisticated customers.

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CRNGS have achieved inroads into the market, capturing large numbers of customers, despite that fact that since November, 2006April 1997, their customers have paid \$861,175,104 more for natural gas. Exhibit SH-7

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Many customers prefer fixed price contracts. Those are available through CRNGS. Long-term contracts are available through CRNGS. Variable rates with a cap are available through CRNGS. Theoretically, other types of contracts such as a guaranteed bill option or a price coupled with weatherization services, the cost of which is recovered through the rate, could be provided by CRNGS, just to mention two options. The fact that it is very difficult for CRNGS to compete with the SCO on price stimulates creativity in product offering and marketing techniques that maximizes competitive options available to customers, enhancing the competitive options available to customers consistent with the policy of the state.

There is no mention in the Ohio statute of a preference for bilateral contracts between customers and CRNGS providers over other competitive options. Ohio Revised Code Section 4929.02(A)(8) specifically seeks to "[p]romote effective competition in the provision of natural gas services and goods by avoiding subsidies flowing to or from regulated natural gas services and goods." The "subsidy" provided to the SCO that is alluded to in filed testimony by Columbia, RESA and OGMG is the cost of the auction, a mere \$70,000 for the most recent SCO auction. Exhibit SH- 8. Because the auction provides a benefit by providing a price benchmark that benefits all customers and SCO service is available to all customers, it makes sense to spread the cost of the auction among all customers. On the other hand, the cost of the \$SO-SCO auction could be incorporated into the SCO rate. That would embed the costs of providing SCO service within the SCO rate much as marketers must embed the cost of marketing into the rates they offer to customers bilaterally.

A.

Q. ARE THERE EXPERIENCES WHERE SUPPLY OPTIONS HAVE BEEN LIMITED TO BILATERAL CONTRACTS WITH MARKETERS?

Yes. Atlanta Gas and Light ("AGL") shifted all customers to bilateral contracts in October 1999. In 1999 when the Georgia exit occurred, residential customers of AGL were paying approximately the United

customers and suppliers produces prices that are higher than prices
established through market processes based on an auction. In Ohio, a
variety of competitive options -- bilateral contracts, governmental
aggregations, and the SCO -- should be available to customers to
overcome the problematic aspects identified in choice markets.

6 Q.. ARE THE ALLOCATION METHODOLOGIES PROPOSED BY DIRECT
7 ENERGY AND IGS THAT WOULD AWARD MVR CUSTOMERS BASED
8 ON THE PERCENTAGE SHARE OF CUSTOMERS OF INDIVIDUAL
9 MARKETERS CONSISTENT WITH PROMOTING A COMPETITIVE
10 MARKET?

A.

No. They promote the status quo of suppliers and establish a barrier to market entry for other suppliers. The allocation mechanism has not received adequate deliberation and should be settled in a separate case if the SCO service is eliminated. The current process established in the SCO is an effective mechanism to assign retail energy suppliers to customers. Abandoning rotational allocation presents significant issues of management/program administration, as well as poses potential equity issues to the approved suppliers. Currently, one supplier serves 3837% of non-SCO customers, SH-2. The proposed allocation process as put forth by Direct Energy and IGS retain the status quo for the larger suppliers and make it more difficult for the smaller suppliers trying to participate in the

Reporting Month: October 2012

Enrollment								
	Enrolled	Eligible	% of Eligible					
Residential	492,716	1.207.242	41%					
Commercial	54 965	106,136	52%					
Industrial	289	1.101	26%					
Total	547.970	1,314.479	42%					

EXHIBIT SH-2

Choice Marketers: 23

	Number of Eng	oiled Customers &	Market Share R		Volume	es ( Mcf)			
Marketer	Residential	Commercial	Industrial	Total	Residential	Commercial	industrial	Total Mcf	
AZ.	8,498	327	2	8.827	25.326	2.530	206	28,061	
DA	107	2	0	109	258	12	0	270	
ED	91.035	12.057	30	103,122	265,340	98.065	143	353,548	
El	5,532	68	10	5.610	15.755	487	315	16.556	
EM	1.840	1.400	10	3,250	6 034	742	231	7,007	
FN	524	25	0	549	1,475	750	0	2,225	
GP	355	149	a	504	1.124	†.055	0	2,179	
<u></u>	3	153	4	160	7	23.394	271	23,671	
IX	172	1.102	15	1 289	925	28.521	657	30,103	
ĸ	226	31	4	261	688	1.070	17_	1.775	
Ц	17.697	3,553	33	21,483	52,850	63,263	2.359	118,472	
MA	9	229	2	240	26	8.370	207	8.602	
MO	1.776	313		2.091	5.025	3.684	22_	8.731	
QR	14.942	744	3	15.689	40,370	5.215	32	45.617	
QQ	77	636	Ð	722	493	20.849	934	22.275	
Q	186 121	15,064	76	201.263	541.555	222.369	7.806	771,729	
RA	78 365	4 264	15	82,644	222.858	27.322	866	251,046	
RV	0	14	1	15	0	626	142	768	
īA	33.149	598	2	33,749	84,319	4,767	16	89,102	
TZ	12,440	5,147	32	17.619	37.424	180.751	2.231	220.405	
VA	35.694	8.451	36	44,181	110.635	100.650	1,392	212,676	
<u>x — — — </u>	1,500	503	1	2,004	4,144	9.407	1	13,552	
<u>~</u>	2 454	135	0	2,589	6 930	-446	0	6.484	
Total	492,716	54,965	289	547.970	1,423,559	803.451	17.842	2.244,851	

NOTE: All numbers above include Governmental Aggregation customers (details are listed below)

Includes Co-Ops served by Retail Natural Gas Suppliers

Governmental Aggregators	# of Customers		
Cantield Township	398		
City of Alliance	2.124		
City of Bowling Green	2 8 4 6		
City of Cantiely	1,014		
City of Clyde	412		
City of Columbiana	601		
City of Findley	5.529		
City of Fostoria	704		
City of Gallipolis	617		
City of Marion	3.278		
City of Mt Vernon	2,124		
City of Pickerington	3.749		
City of Rittman	415		
City of Salem	1.473		
Ene County	3,412		
Fairfield Township	235		
Stark County	1.230		
St Clarsville	1.401		
Village of Albany	166		
Village of Barnesville	770		
Village of Bethesda	144		
Village of Bradner	19		
Village of Brewster	215		
Village of Bridgeport	435		
Village of Cadiz	448		
Village of Elmore	137		
Village of Fredericktown	362		
Village of Grafton	309		
Villate of McConnesiisville	329		
Village of Milan	145		
Village of Navarre	169		
Village of Pomerov	202		
Village of Warsaw	137		
Village of Woodville	185		
NOAC Communities	100		
City of Genoa	0		
City of Martin	<del>                                     </del>		
City of Maumee	3.522		
City of Northwood	888		
City of Oregon	2,302		
City of Rossford			
City of Sylvania	4.317		
City of Tole do	33,014		
Lake Township (Walbridge: Milibury, Perrys	5,674		
Lucas County (Curtice)	31		
Village of Holland	1,876		
NOPEC	74,615		
TOTAL	161 973		
	10:01		

#### Columbia Gas of Ohio STANDARD CHOICE OFFER (SCO) PROGRAM DATA

November 13, 2012 October 2012

Date: Reporting Month:

SCO Rider:

4.5530

SCO Suppliers:

SCO Supplier Defaults:

Number of SCO Customers						SCO Volu	mas (Mcf)				
Residential	Commercial	Industrial	Other	Public Utility	Total	Residential*	Commercial	Industrial	Other	Public Utility	Total Mcf
640,643	43,837	304	0	0	684,784	1,599,844	400,983	49,077	0	0	2,049,904

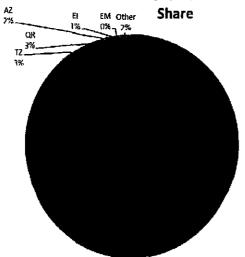
		Number of DS	S Customers					DSS Volu	mes ( Mcf)		
Residential*	Commercial	Industrial	Other	Public Utility	Total	Residential*	Commercial	Industrial	Other	Public Utility	Total Mcf
143,516	5,496	750	1	1	149,764	442,709	54,851	-27,348	0	11,611	481,823

<sup>\*</sup> Residential DSS includes 73,102 PIPP Customers & 284,246 Mcf PIPP Volumes.

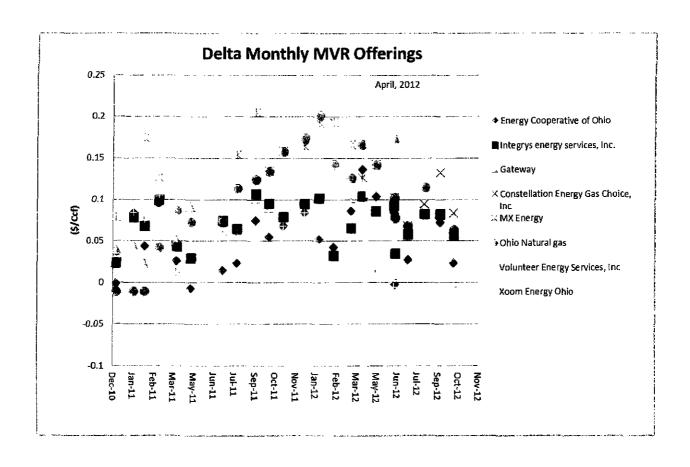
	Tranche	Non Comp	diance
Suppliers	Number	Volumes Oth	Dollars
IR .	1 4	9	\$0
ΙX	4	0	\$0
NA	4	0	\$0
Q	I ž	0	\$0
VA	2	0	\$0
Total	16	0	\$0

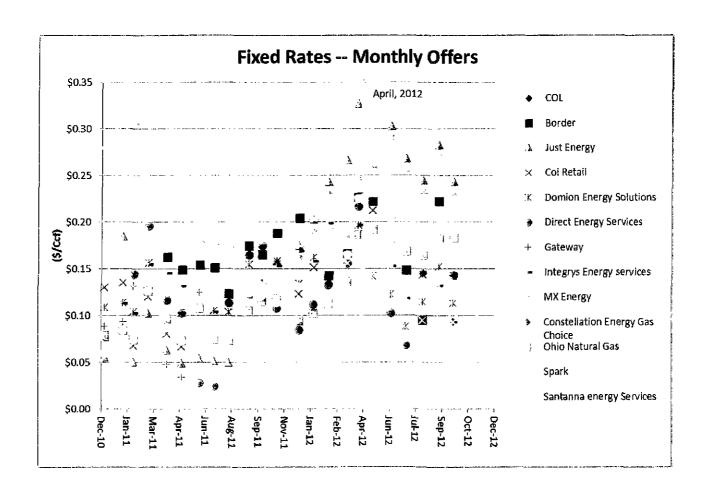
Note, includes Choice non compliance charges for Suppliers in both programs.

# Percent of Choice Enrolled Customers by Marketer

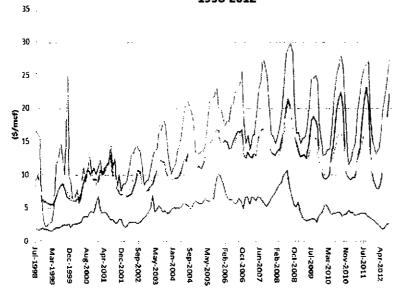


Top Five Marketers Represent 85% of Enrolled Choice Customers









Since 1998 Residential Deliveries of Natural Gas to Customers in Georgia have averaged \$3.09 above the national average. In Ohlo, they have averaged \$.86 above the national average.

- --- Georgia Price of Natural Gas Delivered to Residential Consumers (Dollars per Thousand Cubic Feet)
- --- Ohio Price of Natural Gas Delivered to Residential Consumers
  [Dollars per Thousand Eubic Feet]
  - U.S. Price of Natural Gas Delivered to Residential Consumers (Dollars per Thousand Cubic Feet)

