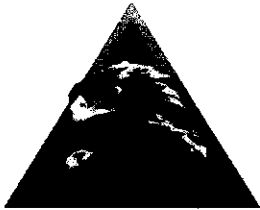


FILE



STANDARD POWER OF AMERICA, INC.

4 John Tyler St, Unit D, Merrimack, NH 03054

To: Public Utilities Commission of Ohio

11/14/2012

Docketing Division
180 East Broad Street, Columbus, Ohio 43215

This is to notify the commission that Standard Power is filing an amendment to Case Number 12-2889-EL-AGG. The commission requested the information attached.

Please contact this office with any questions.


Richard Harding
603-440-8144

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Technician ASJ Date Processed - 11/19/12

Standard Power Balance Sheet

As of December 31 2010

	Total
ASSETS	
Current Assets	
Bank Accounts	
Citizens Bank (Operating Account)	0.00
Citizens Bank (Payroll)	0.00
TD Bank (x3538)	4,710.95
Total Bank Accounts	<u>\$4,710.95</u>
Total Current Assets	<u>\$4,710.95</u>
TOTAL ASSETS	<u>\$4,710.95</u>
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
TD Bank Simply Flexible Business	7,512.79
Total Credit Cards	<u>\$7,512.79</u>
Total Current Liabilities	<u>\$7,512.79</u>
Total Liabilities	<u>\$7,512.79</u>
Equity	
Partner Contribution (Jarrod Billingsley)	5,000.00
Partner Contribution (Jeff Ray)	1,715.18
Partner Contribution (Matthew Rounds)	900.00
Retained Earnings	
Net Income	-10,417.02
Total Equity	<u>\$ -2,801.84</u>
TOTAL LIABILITIES AND EQUITY	<u>\$4,710.95</u>

Wednesday, Nov 14, 2012 10:23:20 AM PST GMT-5 - Cash Basis

Standard Power Balance Sheet

As of December 31 2011

	Total
ASSETS	
Current Assets	
Bank Accounts	
Androscoggin Bank (Bentley Holdings)	4,481.19
Androscoggin Bank (Checking Account)	0.00
Citizens Bank (Operating Account)	0.00
Citizens Bank (Payroll)	0.00
TD Bank (x3538)	55,529.68
Total Bank Accounts	\$60,010.87
Total Current Assets	\$60,010.87
TOTAL ASSETS	\$60,010.87
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
TD Bank Simply Flexible Business	11,295.49
Total Credit Cards	\$11,295.49
Other Current Liabilities	
Androscoggin Bank (Line of Credit)	157,365.00
Loan (Bob Ray)	0.00
Total Other Current Liabilities	\$157,365.00
Total Current Liabilities	\$168,660.49
Total Liabilities	\$168,660.49
Equity	
Partner Contribution (Jarrod Billingsley)	5,000.00
Partner Contribution (Jeff Ray)	1,300.18
Partner Contribution (Matthew Rounds)	900.00
Retained Earnings	-10,417.02
Net Income	-105,432.78
Total Equity	\$ -108,649.62
TOTAL LIABILITIES AND EQUITY	\$60,010.87

Wednesday, Nov 14, 2012 10:24:41 AM PST GMT-5 - Cash Basis

Standard Power Balance Sheet

As of October 31 2012

	Total
ASSETS	
Current Assets	
Bank Accounts	
Androscoggin Bank (Bentley Holdings)	0.00
Androscoggin Bank (Checking Account)	-1,098.92
Citizens Bank (Operating Account)	0.00
Citizens Bank (Payroll)	0.00
TD Bank (x0946)	-11,328.93
TD Bank (x3538)	19,158.15
Total Bank Accounts	\$6,730.30
Total Current Assets	\$6,730.30
TOTAL ASSETS	\$6,730.30
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
TD Bank Simply Flexible Business	4,753.85
Total Credit Cards	\$4,753.85
Other Current Liabilities	
Androscoggin Bank (Line of Credit)	296,385.00
Androscoggin Bank (Line of Credit) (deleted)	0.00
Loan (Bob Ray)	0.00
Total Other Current Liabilities	\$296,385.00
Total Current Liabilities	\$301,138.85
Total Liabilities	\$301,138.85
Equity	
Opening Balance Equity	0.00
Partner Contribution (Jarrod Billingsley)	5,000.00
Partner Contribution (Jeff Ray)	6,420.18
Partner Contribution (Matthew Rounds)	900.00
Retained Earnings	-115,849.80
Stock Repurchase (Jeff Ray)	-5,000.00
Net Income	-185,878.93
Total Equity	\$ -294,408.55
TOTAL LIABILITIES AND EQUITY	\$6,730.30

Wednesday, Nov 14, 2012 10:26:54 AM PST GMT-5 - Cash Basis

Standard Power

Profit & Loss

January - December 2010

	Total
Income	
Commission (Integrays Energy Services)	340.93
Total Income	\$340.93
Expenses	
Bank Charges	107.88
Data Management	2,800.00
Dues & Subscriptions	193.30
Legal & Professional Fees	1,460.10
Meals and Entertainment	1,310.53
Office Expenses	2,853.41
Payroll (Jeff Ray)	50.00
Payroll (Matthew Rounds)	213.98
Payroll (Richard Harding)	10.01
Payroll Services	87.95
Prospecting Data	1,433.43
Shipping, Freight & Delivery	4.90
Stationery & Printing	106.98
Taxes & Licenses	1.99
Travel	123.49
Total Expenses	\$10,757.95
Net Operating Income	\$ -10,417.02
Net Income	\$ -10,417.02

Wednesday, Nov 14, 2012 10:50:43 AM PST GMT-5 - Cash Basis

Standard Power

Profit & Loss

January - December 2011

	Total
Income	
Commission (ConEd Solutions)	43,140.07
Commission (Direct Energy)	3,136.32
Commission (Gexa Energy)	2,902.77
Commission (Hess Energy)	2,508.16
Commission (Integrus Energy Services)	20,833.91
Commission (Intelligen Resources)	8,387.46
Refunds-Allowances	330.00
Total Income	\$81,238.69
Expenses	
Advertising	2,028.91
Bank Charges	5,998.00
Charitable Contributions	467.50
Commission (Austin Eaton III)	2,798.83
Commission (David Hammond)	668.29
Commission (Edward T McManus Jr)	900.72
Commission (Jake R Perriello)	742.13
Commission (Jarrod Billingsley)	6,784.67
Commission (Ronald Stokes)	1,445.97
Commission (Sean Tumblety)	600.00
Communications	173.99
Credit Card Interest	1,842.94
Data Management	12,430.55
Dues & Subscriptions	2,815.00
Education & Training	1,884.68
Insurance	1,435.56
Legal & Professional Fees	3,956.75
License Expense	2,387.80
Meals and Entertainment	4,931.30
Office Expenses	4,811.05
Other General and Admin Expenses	169.97
Payroll (Austin Eaton III)	3,000.00
Payroll (Jarrod Billingsley)	4,000.00
Payroll (Jeff Ray)	16,975.00
Payroll (Matthew Rounds)	25,547.00
Payroll (Richard Harding)	29,050.00
Payroll (Sean Tumblety)	7,500.00
Prospecting Data	6,718.28
Rent or Lease	1,140.00
Repair & Maintenance	200.00
Sales Expenses (Sean Tumblety)	800.00

Shipping, Freight & Delivery	328.78
Stationery & Printing	1,639.69
Stock Repurchase (Austin Eaton III)	20,004.00
Supplies	631.46
Taxes & Licenses	100.00
Travel	2,850.38
Utilities	4,251.70
Website	2,660.57
Total Expenses	\$186,671.47
Net Operating Income	\$ -105,432.78
Net Income	\$ -105,432.78

Wednesday, Nov 14, 2012 10:50:11 AM PST GMT-5 - Cash Basis

Standard Power Profit & Loss

January 1 - November 14, 2012

	Total
Income	
Commission (ConEd Solutions)	32,439.97
Commission (Direct Energy)	352.08
Commission (Gexa Energy)	48,243.41
Commission (Hess Energy)	800.64
Commission (Integrus Energy Services)	32,905.92
Commission (Intelligen Resources)	15,120.98
Commission (Liberty Power)	23,542.13
Commission (Southwest Escrow Corporation)	20,000.00
Commission (Sprague Energy)	343.54
Commission (Steven G Gentry LTD Trust)	5,000.00
Refunds-Allowances	985.26
Total Income	\$179,733.93
Expenses	
Advertising	1,497.34
Bank Charges	1,048.00
Commercial Loan Interest	1,358.43
Commission (Austin Eaton III)	6,291.17
Commission (Austin Eaton Jr)	219.72
Commission (David Hammond)	3,197.41
Commission (Holly Deangelo)	1,798.84
Commission (Jarrod Billingsley)	18,161.51
Commission (Richard LeCompte)	4,676.63
Commission (Ronald Stokes)	1,254.03
Commission (Scott Callaghan)	128.44
Commission (Sean Tumblety)	15,646.40
Commission (Still Standing Productions)	328.48
Commission (Thomas Bill)	4,247.94
Communications	446.24
Credit Card Interest	1,484.59
Data Management	18,338.74
Dues & Subscriptions	883.50
Education & Training	707.43
Insurance	5,640.86
Interest Paid to Commercial Loan	7,384.43
Legal & Professional Fees	9,575.00
License Expense	657.00
Meals and Entertainment	3,448.42
Office Expenses	12,084.58
Payroll (Allyson Hayden)	3,380.00
Payroll (Austin Eaton III)	11,000.00

Payroll (Holly Deangelo)	7,500.00
Payroll (Jeff Ray)	30,812.22
Payroll (Mary Rounds)	3,500.00
Payroll (Matthew Rounds)	41,115.75
Payroll (Richard Harding)	50,526.45
Payroll (Robert Hayden)	10,000.00
Payroll (Sean Tumblety)	22,500.00
Payroll (Thomas Bill)	7,500.00
Prospecting Data	5,283.29
Rent or Lease	7,337.00
Repair & Maintenance	164.95
Sales Expenses (Holly Deangelo)	1,000.00
Sales Expenses (Robert Hayden)	500.00
Sales Expenses (Sean Tumblety)	3,085.00
Sales Expenses (Thomas Bill)	820.00
Shipping, Freight & Delivery	45.26
Stationery & Printing	493.45
Toyota Camry	5,816.56
Toyota Prius	5,446.35
Toyota RAV4	6,410.64
Toyota Tacoma	6,810.96
Travel	3,986.26
Utilities	9,327.36
Website	364.01
Total Expenses	\$365,230.64
Net Operating Income	\$ -185,496.71
Other Expenses	
Miscellaneous	382.22
Total Other Expenses	\$382.22
Net Other Income	\$ -382.22
Net Income	\$ -185,878.93

Wednesday, Nov 14, 2012 10:49:37 AM PST GMT-5 - Cash Basis

Exhibit C-5

STANDARD POWER OF AMERICA INC PROJECTIONS

2013

Projected Gross Revenue \$1,000,000

Project Expenses \$780,000

Net Income \$220,000

2014

Project Gross Revenue \$1,200,000

Project Expenses \$480,000

Net Income \$720,000