

FILE

**TOBELMANN** Energy  
Brokers, Inc.

12-2874-EL-AGG  
Powering Your Business

October 25, 2012

The Public Utilities Commission of Ohio  
Docketing Division  
13<sup>th</sup> Floor  
180 East Broad Street  
Columbus, OH 43215-3793

PUCO

RECEIVED-DOCKETING DIV  
2012 OCT 29 PM 4:17

To Whom it May Concern,

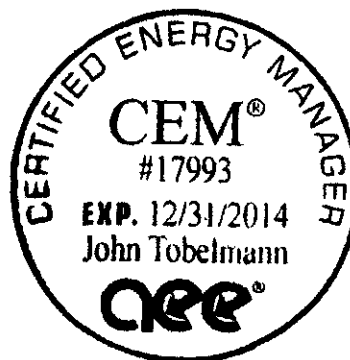
Enclosed with this cover letter is one original Power Broker application and 10 copies. Tobelmann Energy Brokers, Inc, is a small energy broker in Pennsylvania with hopes to provide our services in Ohio as a Power Broker. We do not take title to the power supplied.

Please review and submit our application for consideration for a license in Ohio. Please let us know if you need any other information.

Regards,



John Tobelmann, CEM, CEP  
President  
Tobelmann Energy Brokers, Inc.  
610-639-1406  
john@tobelmann.net



This is to certify that the images appearing are an  
accurate and complete reproduction of a case file  
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*The Public Utilities Commission of Ohio*

12-2874-EL-AGG

PUCO USE ONLY		
Date Received	Case Number	Version
	- EL-AGG	August 2004

## **CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS**

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.  
You may also download the form, by saving it to your local disk, for later use.**

### **A. APPLICANT INFORMATION**

#### **A-1 Applicant's legal name, address, telephone number and web site address**

Legal Name Tobelman Energy Brokers, Inc.  
Address 15 Kiloran Wynd, Glenmoore, PA 19343  
Telephone # (610) 639-1406 Web site address (if any) www.tobelman.net

#### **A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio**

Legal Name Tobelman Energy Brokers, Inc.  
Address 15 Kiloran Wynd, Glenmoore, PA 19343  
Telephone # (610) 639-1406 Web site address (if any) www.tobelman.net

#### **A-3 List all names under which the applicant does business in North America**

Tobelman Energy Brokers, Inc.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

#### **A-4 Contact person for regulatory or emergency matters**

**John Tobelman**  
President

**TOBELMANN** Energy Brokers, Inc.

15 Kiloran Wynd  
Glenmoore, PA 19343  
(888) 583-7760 toll free  
(610) 639-1406 cell  
(484) 204-0618 fax  
john@tobelman.net

Business address 15 Kiloran Wynd, Glenmoore, PA 19343  
Telephone # (610) 639-1406 Fax # (484) 204-0618  
E-mail address (if any) john@tobelman.net

**A-5 Contact person for Commission Staff use in investigating customer complaints**

Name John Tobelman  
Title President  
Business address 15 Kiloran Wynd, Glenmoore, PA 19343  
Telephone # (610) 639-1406 Fax # (484) 204-0618  
E-mail address (if any) john@tobelman.net

**A-6 Applicant's address and toll-free number for customer service and complaints**

Customer Service address P.O. Box 456, Lionville, PA 19353  
Toll-free Telephone # (888) 583-7790 Fax # (484) 204-0618  
E-mail address (if any) customerservice@tobelman.net

**A-7 Applicant's federal employer identification number # 264679562**

**A-8 Applicant's form of ownership (check one)**

- |  |  |
|--|--|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                     |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other _____                     |

**A-9 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).**

- |   |   |  |  |  |
|---|---|--|--|--|
| <input checked="" type="checkbox"/> First Energy                    |   |  |  |  |
| <input checked="" type="checkbox"/> Ohio Edison                     | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Toledo Edison                   | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Cleveland Electric Illuminating | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Cincinnati Gas & Electric       | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Monongahela Power               | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> American Electric Power         |   |  |  |  |
| <input checked="" type="checkbox"/> Ohio Power                      | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Columbus Southern Power         | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Dayton Power and Light          | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |

- A-10** Provide the approximate start date that the applicant proposes to begin delivering services  
November 1, 2012

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- A-11** **Exhibit A-11 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12** **Exhibit A-12 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13** **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14** **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15** **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

**B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

**B-3** **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

**B-4** **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

**B-5** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No      ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

**B-6** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No      ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

## **C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE**

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:**

**C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

**C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-9 **Exhibit C-9 "Merger Information."** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

  
Signature of Applicant & Title

Sworn and subscribed before me this 25 day of OCT, 2012  
Month Year

  
Signature of official administering oath

Kevin P. Brady  
Print Name and Title

My commission expires on FEB 9, 2015

COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Kevin P. Brady, Notary Public  
Uwchlan Twp., Chester County  
My Commission Expires Feb. 9, 2015  
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

# **AFFIDAVIT**

State of PA :

EXTON ss.  
(Town)

County of CHESTER :

I, John Tobelmann, Affiant, being duly sworn/affirmed according to law, deposes and says that:

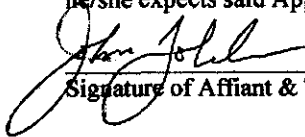
He/She is the President (Office of Affiant) of Tobelmann Energy Brokers Inc (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

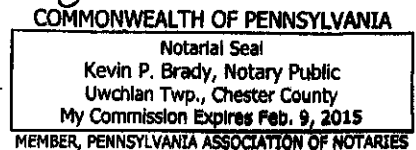
  
Signature of Affiant & Title

Sworn and subscribed before me this 25 day of OCT, 2012  
Month Year

  
Signature of official administering oath

  
Print Name and Title

My commission expires on FEB 9 2015





- C-3 **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant’s financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant’s CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization.
- C-8 **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

**Exhibit A-11**

**Principle Officers, Directors & Partners**

**John Tobelmann**  
**President**  
15 Kiloran Wynd  
Glenmoore, Pa 19343  
(610) 639-1406  
(484) 204-0618 fax  
[john@tobelmann.net](mailto:john@tobelmann.net)

**Pamela Shauger**  
**Vice President**  
15 Kiloran Wynd  
Glenmoore, PA 19343  
(888) 583-7760

## Exhibit A-12

## Corporate Structure

Tobelman Energy Brokers, Inc. is a small S-Corporation formed in Pennsylvania. Tobelman Energy Brokers has 2 employees. We also work with 6 independent contractors who use our services to procure electricity and natural gas for their customers. We have no subsidiaries.

Our independent contractors are:

Energy Management Systems, Inc.

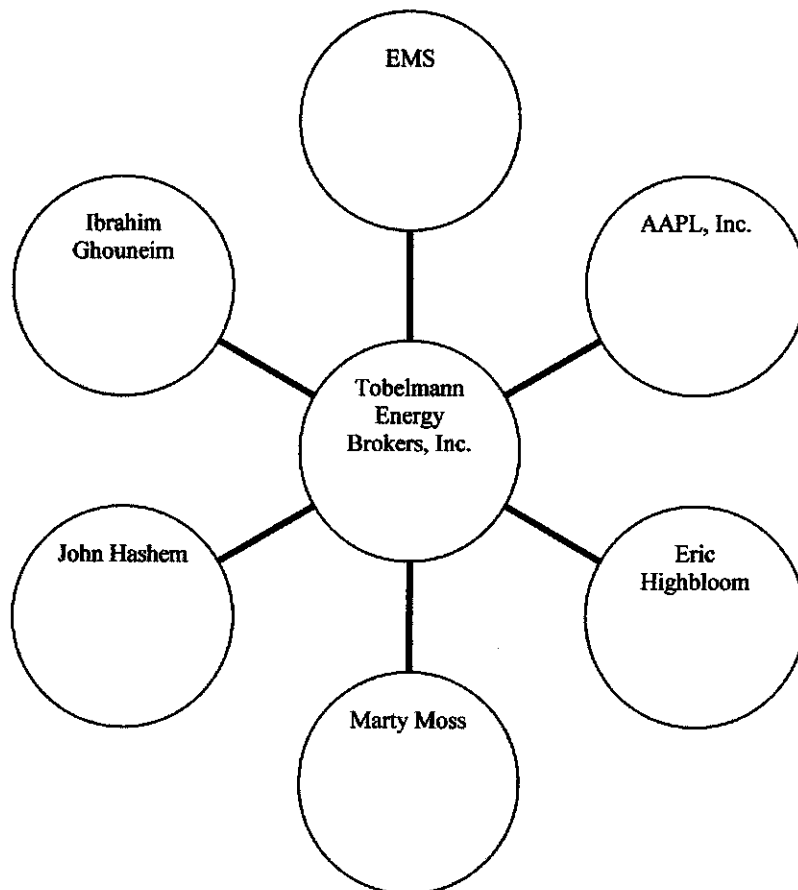
AAPL, Inc.

Eric Highbloom

Marty Moss

Ibrahim Ghouneim

John Hashem



**Exhibit A-13****Company History**

Tobelman Energy Brokers, Inc. is an S Corp, incorporated in the State of Pennsylvania, January 1, 2009. Its primary business function is to procure energy products for commercial entities operating in the North East US. Energy products include Electricity, Natural Gas and Fuel Oil.

Tobelman Energy Brokers is solely owned by John Tobelman, an energy professional who has 20 years experience in energy consulting, operations management and energy channel sales.

Tobelman Energy Brokers employs independent sales representatives to solicit new business. Total current contracted rep companies number 6, including approximately 10 total sales people.

Tobelman Energy Brokers currently has customers in the North East as well as IL, TX and MI with annual energy expenditures of approximately \$30 million or about 180,000 Megawatt hours. Customers consist of Restaurants, Nursing Homes, Office Buildings, Shopping Centers and Hotels.

Tobelman Energy Brokers has facilitated energy contracts for customers using the following ESCO's:

- ConEdison Solutions
- Direct Energy
- Dominion Energy
- Exelon
- GDF Suez
- Hess Corporation
- Hudson Energy Services
- Liberty Power
- Spark Energy Services
- UGI Energy Services
- Washington Gas Energy Services

**About the President**

John Tobelman graduated in 1985 with a BS degree in Quantitative Business Analysis from The Pennsylvania State University.

John has been procuring energy for customers since 1992. John was the Operations Manager for an energy procurement company for over a decade. The company sold electricity and natural gas for ConEd Solutions, Strategic Energy, Keyspan Energy, PSE&G Energy Technologies, Select Energy, Hess and Duke. Some of John's customer's have included Hilton Hotels of NYC, Silverstein Properties, Darden Restaurants, Helmsley Spear – including The Empire State Building to name just a few. By 2001, energy procurement customers used over \$350 Million in electricity annually. John also trained approximately 100 sales representatives in the process of energy procurement from 1998-2005.

In 2005, John started his own company and in 2009 incorporated under the name Tobelman Energy Brokers, Inc. Because of its sophisticated approach, Tobelman Energy Brokers has a distinguished portfolio of clients including Hotels, Medical Facilities, Restaurants, Metering Companies and other large commercial buildings.

Exhibit A-14

Article of Incorporation attached on next pages

ST, PA04B

From: pao4b@state.pa.us  
 Sent: Monday, February 16, 2009 3:13 PM  
 To: ST, PA04B  
 Subject: PA04B New Registration 246210

PENNSYLVANIA DEPARTMENT OF STATE  
 CORPORATION BUREAU  
 Articles of Incorporation-For Profit

☒ Business-stock (§ 1306)      Management (§ 2703)  
Business-nonstock (§ 2102)      Professional (§ 2903)  
Business-statutory close (§ 2303)      Insurance (§ 3101)  
Cooperative (§ 7102)

Document will be returned to the name and address you enter below.

Name  
 John Tobelmann  
 Address  
 6401 Lister Court  
 Address

City      State      Zip  
 Chester Springs      PA      19425

Email:  
 jtobelmann@comcast.net

Fee: \$125

Commonwealth of Pennsylvania  
 ARTICLES OF INCORPORATION 2 Page(s)



T0905065045

In compliance with the requirements of the applicable provisions (relating to corporation and unincorporated associations), the under desiring to incorporate a corporation for profit, hereby states that:

- The name of the corporation ( corporate designator required, i.e., "corporation", "incorporated", "limited" "company" or any abbreviation. "Professional corporation" or "P.C.");  
 Tobelmann Energy Brokers, Inc.
- The (a) address of this corporation's current registered office in this Commonwealth ( post office box, alone, is not acceptable; name of its commercial registered office provider and the county of venue is:  

(a) Number and Street	City	State	Zip	County
6401 Lister Court	Chester Springs	PA	19425	16

  
 (b) Name of Commercial Registered Office \_\_\_\_\_ County \_\_\_\_\_
- The corporation is incorporated under the provisions of the Business Corporation Law of 1988.
- The aggregate number of shares authorized:  
 100
- The name and address, including number and street, if any, of each incorporator ( all incorporators must sign below):  

Name	Address(es)
John Tobelmann	6401 Lister Court Chester Springs PA 19425
- The specified effective date, if any:  

01	01	2009	
Month	Day	Year	hour, if any
- Additional provisions of the articles, if any, attach an 8½ x 11 sheet.

Certification#: 9969070-1 Page 1 of 2

Statutory close corporation only: Neither the corporation nor any shareholder shall make an offering of any of its shares of any

2/18/2009

Domestic Corporation-Limited Partnership-Limited Liability Company Signature Form L... Page 2 of 2

**PENNSYLVANIA DEPARTMENT OF STATE  
CORPORATION BUREAU**  
Domestic Signature Form

Document must be completed and mailed to the address listed below.

Department of State  
Corporation Bureau  
P.O. Box 8722  
Harrisburg, PA 17105-8722  
(717) 787-1057

1. The enterprise structure is:  
Corporation
2. The enterprise legal name is:  
Tobelmann Energy Brokers, Inc.
3. The enterprise's fictitious name is:

IN TESTIMONY WHEREOF, the undersigned have caused this application to be executed this

16 day of February, 2009.

  
Individual Signature of John Tobelmann  
0626020690216

To avoid any delay or rejection, signature form(s) should be received within 7-10 days  
of the registration submission date.

RECEIVED  
FEB 17 2009

RECEIVED TIME FEB. 16. 4:54PM  
PRINT TIME FEB. 16. 4:56PM

**PENNSYLVANIA  
Department of State****Corporations**[Online Services](#) | [Corporations](#) | [Forms](#) | [Contact Corporations](#) | [Business Services](#)

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[Register for Online Orders](#)  
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[Order Certified Documents](#)  
[Order Business List](#)  
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[Search for Images](#)

**Business Entity Filing  
History**

**Date:** 12/14/2011 (Select the link above to view the Business Entity's Filing History)

**Business Name History**

Name	Name Type
Tobelmann Energy Brokers, Inc.	Current Name

**Business Corporation - Domestic - Information**

<b>Entity Number:</b>	3863450
<b>Status:</b>	Active
<b>Entity Creation Date:</b>	2/17/2009
<b>State of Business:</b>	PA
<b>Registered Office Address:</b>	5401 Lister Court Chester Springs PA 19425 Chester
<b>Mailing Address:</b>	No Address

**Officers**

<b>Name:</b>	JOHN R TOBELMANN
<b>Title:</b>	President
<b>Address:</b>	5401 LISTER CT CHESTER SPRGS PA 19425-15

<b>Name:</b>	PAMELA SHAUGER
<b>Title:</b>	Vice President
<b>Address:</b>	5401 LISTER CT CHESTER SPRGS PA 19425-15



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Commonwealth of PA Privacy Statement



Exhibit A-15

Secretary of State

State of Ohio Certificate attached on next page



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
09/07/2012	201225001015	FOREIGN FOR PROFIT CORPORATION - LICENSE (FLF)	125.00	.00		.00	.00

**Receipt**

This is not a bill. Please do not remit payment.

TOBELMANN  
5401 LISTER COURT  
CHESTER SPRINGS, PA 19425

# STATE OF OHIO CERTIFICATE

**Ohio Secretary of State, Jon Husted**

2134043

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

**TOBELMANN ENERGY BROKERS, INC.**

and, that said business records show the filing and recording of:

Document(s):

**FOREIGN FOR PROFIT CORPORATION - LICENSE**

Authorization to transact business in Ohio is hereby given, until surrender, expiration or cancellation of this license.

Document No(s):

**201225001015**

United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus,  
Ohio this 4th day of September,  
A.D. 2012.

Ohio Secretary of State

**Exhibit B-1****Jurisdictions of Operation**

Tobelman Energy Brokers, Inc. is certified, registered or licensed in the following states:

<u>State</u>	<u>License or Docket ID #</u>
Pennsylvania	A-2010-2211385
Maryland	IR-2429
Massachusetts	EB-196
Illinois	12-0097
Delaware	12-229, order 8154
New Jersey	EA-0191

**Exhibit B-2****Experience & Plans**

Tobelman Energy Brokers, Inc. (TEB) has been incorporated in Pennsylvania since January 2009. Prior to incorporation, the founder and president, John Tobelman had over 17 years in the energy procurement industry. [Resume Attached on next page]

Since January 2010, when the retail electricity rate caps were removed in Pennsylvania, TEB has secured electricity and natural gas supply for over 200 customers in Pennsylvania, Maryland, Massachusetts, Illinois and Delaware.

TEB may from time to time have customers with locations in other states like Ohio [where we do not normally operate] who request our services in those states. Other than those opportunities, we are not actively marketing our service in Ohio. We are attempting to hire a sales representative in Ohio at this time to solicit commercial customers once we are certified there.

TEB does not bill our customers. TEB does not contract directly with its customers. Rather we facilitate a sales contract between one of many suppliers [that we work with] and the customer. The supplier ultimately contracted with bills the customer directly and if that customer pays their bill, the supplier pays TEB a commission. If there are any problems between the supplier and the customer, the customer is instructed to first contact TEB to facilitate a resolution. But the ultimate responsibility to solve any problem resides with the supplier. Since our inception, we have not had one problem that we were not able to resolve amicably and no customers to my knowledge have terminated their contract prematurely.

All of the requirements mandated in 4928.10 of the Revised Code are spelled out in the supplier contract, which is provided at the time of contracting.

**Exhibit B-3****Summary of Experience**

Tobelman Energy Brokers, Inc. (TEB) has been incorporated in Pennsylvania since January 2009. Prior to incorporation, the founder and president, John Tobelman had over 17 years in the energy procurement industry. [Resume Attached on next page]

Since January 2010, when the retail electricity rate caps were removed in Pennsylvania, TEB has secured electricity and natural gas supply for over 200 customers in Pennsylvania, Maryland, Massachusetts, Illinois and Delaware and New York. Total load is approximately 300,000 Megawatt Hours.

In Pennsylvania, TEB has contracted 236,000 Megawatt Hours of electricity since January 2010, 97% of which is commercial/industrial. TEB has contracted with a very small amount of residential accounts – mainly friends and family of our sales reps. TEB has also aggregated a block of residential accounts for one of our commercial customers totaling 4,000 Mw hours per year. PA customers are located in PECO, PPL, MetEd, Allegheny and Penn Power utility areas.

In Maryland, TEB has contracted 700 Mw hours of energy for one commercial client. Customer's meters are located in BGE, Delmarva and Allegheny territories

In Delaware, TEB has contracted 364 Mw hours of electricity for one commercial client. Client is located in Delmarva territory.

In Mass, TEB has contracted 2,300 Mw hours of energy for one commercial client. Client is located in NEMA/SEMA areas.

In Illinois, TEB has contracted 2,600 Mw hours of energy for one commercial client. This is a ComEd customer.

In New York, TEB has contracted 56,000 Mw Hours of energy for approximately 25 commercial clients. All are ConEdison locations.

**Exhibit B-4**

**Disclosure of Liabilities and Investigations**

Tobelman Energy Brokers, Inc. (TEB) has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations or any other matter that could adversely impact our financial or operational status or impact our ability to service our clients.

Exhibit B-5

Disclosure

Neither Tobelmann Energy Brokers, Inc nor John Tobelmann have ever been convicted of fraud or violation of any consumer protection or antitrust laws.

**Exhibit B-6**

**Disclosure**

Neither Tobelmann Energy Brokers, Inc nor John Tobelmann have ever had any certification, license or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked or cancelled.



**Exhibit C-1**

**Annual Reports**

Tobelman Energy Brokers, Inc is not a public corporation and has no shareholders other than the principal, John Tobelman and so it does not produce annual reports.

Exhibit C-2

SEC Filings

Tobelman Energy Brokers, Inc is not a public corporation and has no shareholders other than the principal, John Tobelman and so it is not subject to SEC Filings.

Exhibit C-3

Financial Statements

2 years Financial Statements attached.



Member of:  
American Institute of CPA's  
Pennsylvania Institute of CPA's

August 22, 2011

To the Board of Directors  
Tobelman Energy Brokers Inc.  
5401 Lister Court  
Chester Springs, PA 19425

### ACCOUNTANT'S COMPILATION REPORT

We have compiled the accompanying balance sheet and profit and loss statements – cash basis of Tobelman Energy Brokers as of December 31, 2010 and for the 6 months ended June 30, 2011. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the cash basis of accounting. The financial statements have been prepared on the accounting basis used by the Company for Federal income tax purposes.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the cash basis of accounting and for the designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenue, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Michael P. Rudy, CPA

**TOBELMANN ENERGY BROKERS INC**  
**Balance Sheet**  
**As of December 31, 2010**

	<u>Dec 31, 10</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Checking	5,924.00
Total Checking/Savings	<u>5,924.00</u>
<b>Total Current Assets</b>	5,924.00
<b>Fixed Assets</b>	
Furniture and Equipment	3,085.00
Accumulated Depreciation	<u>-3,085.00</u>
<b>Total Fixed Assets</b>	<u>0.00</u>
<b>TOTAL ASSETS</b>	<u><u>5,924.00</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Shareholder Draw	-35,510.32
Capital Stock	1,000.00
Net Income	<u>40,434.32</u>
<b>Total Equity</b>	<u>5,924.00</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>5,924.00</u></u>

**TOBELMANN ENERGY BROKERS INC**  
**Profit & Loss**  
January through December 2010

	<u>Jan - Dec 10</u>
Ordinary Income/Expense	
Income	
Commissions	92,808.05
Total Income	92,808.05
Cost of Goods Sold	
Contract Labor	35,899.00
Total COGS	35,899.00
Gross Profit	56,909.05
Expense	
Legal & Professional Fees	5,304.00
Auto and Truck Expenses	413.00
Depreciation Expense	625.49
Meals and Entertainment	100.00
Office Supplies	777.00
Payroll Expenses	8,964.24
Travel Expense	291.00
Total Expense	16,474.73
Net Ordinary Income	40,434.32
Net Income	<u>40,434.32</u>



*Member of:  
American Institute of CPA's  
Pennsylvania Institute of CPA's*

March 8, 2012

To the Board of Directors  
Tobelman Energy Brokers Inc.  
5401 Lister Court  
Chester Springs, PA 19425

### ACCOUNTANT'S COMPILATION REPORT

We have compiled the accompanying balance sheet and profit and loss statements – cash basis of Tobelman Energy Brokers as of December 31, 2011. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the cash basis of accounting. The financial statements have been prepared on the accounting basis used by the Company for Federal income tax purposes.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the cash basis of accounting and for the designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

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Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenue, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Michael P. Rudy, CPA

**TOBELMANN ENERGY BROKERS INC**  
**Profit & Loss**  
January through December 2011

	<u>Jan - Dec 11</u>
<b>Ordinary Income/Expense</b>	
Income	
Commissions	242,504.70
<b>Total Income</b>	<u>242,504.70</u>
Cost of Goods Sold	
Contract Labor	86,401.11
<b>Total COGS</b>	<u>86,401.11</u>
<b>Gross Profit</b>	156,103.59
Expense	
efax service	440.00
Charity	275.00
Compensation of Officers	21,000.00
Miscellaneous	0.00
Legal & Professional Fees	7,280.08
Payroll Taxes	5,562.23
Salaries and Wages	42,500.00
Advertising and Promotion	1,253.64
Auto and Truck Expenses	5,697.49
Insurance Expense	516.40
Office Supplies	3,724.00
Telephone Expense	1,820.00
Travel Expense	3,561.36
<b>Total Expense</b>	<u>93,630.20</u>
<b>Net Ordinary Income</b>	62,473.39
<b>Other Income/Expense</b>	
Other Expense	
2% > Shareholder Health Insuran	5,474.57
<b>Total Other Expense</b>	<u>5,474.57</u>
<b>Net Other Income</b>	<u>-5,474.57</u>
<b>Net Income</b>	<u><u>56,998.82</u></u>



**TOBELMANN ENERGY BROKERS INC**  
**Balance Sheet**  
As of December 31, 2011

	<u>Dec 31, 11</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Checking	25,743.89
<b>Total Checking/Savings</b>	<u>25,743.89</u>
<b>Total Current Assets</b>	25,743.89
<b>Fixed Assets</b>	
Furniture and Equipment	5,231.17
Accumulated Depreciation	<u>-3,085.00</u>
<b>Total Fixed Assets</b>	<u>2,146.17</u>
<b>TOTAL ASSETS</b>	<u><u>27,890.06</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Other Current Liabilities	
Payroll Liabilities	
HSA	400.00
Andrew Health	1,139.86
PA W/H	638.38
Fed/FICA	957.60
PAUC	17.60
Payroll Liabilities - Other	<u>-680.64</u>
<b>Total Payroll Liabilities</b>	<u>2,472.80</u>
<b>Total Other Current Liabilities</b>	<u>2,472.80</u>
<b>Total Current Liabilities</b>	<u>2,472.80</u>
<b>Total Liabilities</b>	2,472.80
<b>Equity</b>	
Capital Stock	1,000.00
Retained Earnings	4,924.00
Shareholder Distributions	-37,505.56
Net Income	<u>56,998.82</u>
<b>Total Equity</b>	<u>25,417.26</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>27,890.06</u></u>

**Exhibit C-4**

**Financial Arrangements**

Tobelman Energy Brokers, Inc, does not take title to and energy products and so does not require any capital expenditures or bank guarantees.

**Exhibit C-5**

**Forecasted Financial Statements**

**Tobelman Energy Brokers, Inc, does not have any CRES operations.**

Exhibit C-6

Credit Rating

DnB Credit Rating attached.



## Live Report : TOBELMANN ENERGY BROKERS, INC.

D-U-N-S® Number: 96-237-0958

Endorsement: john@tobelmann.net

<b>D&amp;B Address</b>	
<b>Address</b>	5401 Lister Ct Chester Springs, PA - 19425
<b>Location Type</b>	Single Location
<b>Phone</b>	610 639-1406
<b>Fax</b>	
<b>Web</b>	

<b>Trade Names</b>	
<b>Trade Names</b>	• No trade names for this company.

### Company Summary

#### Trade Payments - Timeliness of Historical Payments

When weighted by dollar amount, Payments to suppliers average generally within terms  
**12-month D&B PAYDEX®: 80**

(Lowest Risk:100; Highest Risk:1) This assessment is based on D&B's 12-month PAYDEX® Score.

#### Predictive Indicators - Risk of Financial Stress

##### Financial Stress Score Class: 2

Low To Moderate risk of severe financial stress over the next 12 months.

#### History & Operations

##### This is a single location

Chief Executive	JOHN TOBELMANN, PRES
Year Started	2009
Employees	3
SIC	4911
Line of business	Electric services
NAICS	221122
History Status	CLEAR

#### Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date	
Bankruptcies	0	-	36
Judgments	0	-	

#### Predictive Indicators - Risk of Payment Delinquency

**Commercial Credit Score Class: 1**

#### Predictive Indicators - Supplier Evaluation Risk

**Supplier Evaluation Risk Rating: 4** Moderate risk of supplier experiencing severe financial stress over the next 12 months.

#### Predictive Indicators - Credit Capacity for Headquarters

#### D&B Rating: --

The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "-" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information.

This assessment is based on D&B's D&B Rating.

Liens	0	-
Suits	0	-
UCCs	0	-

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

This information may not be reproduced in whole or in part by any means of reproduction.

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Exhibit C-7

Credit Report

DnB Credit Report attached.



DUNS: 96-237-0958

## Dashboard

### Company Info

5401 Lister Ct  
Chester Springs, PA 19425

Phone: (610) 639-1406

### Scores

Score	Score	Class	Score	Class	Rating	Recommendation	Rating
80 ▲	483 ▼	1	1510 ▲	2	4 ▼	\$10K	--

### Recent Activity



04/29/12 Commercial Credit  
Score Declined

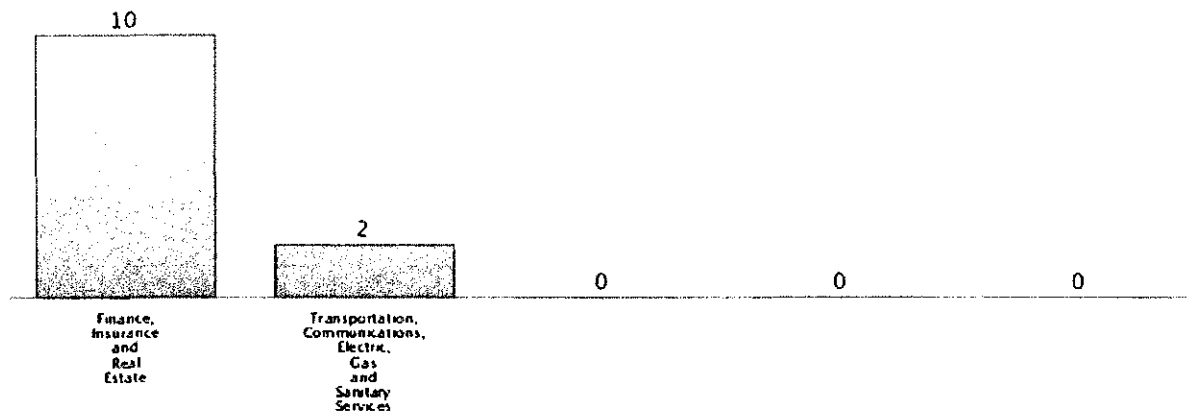
### Inquiries

#### Most Recent

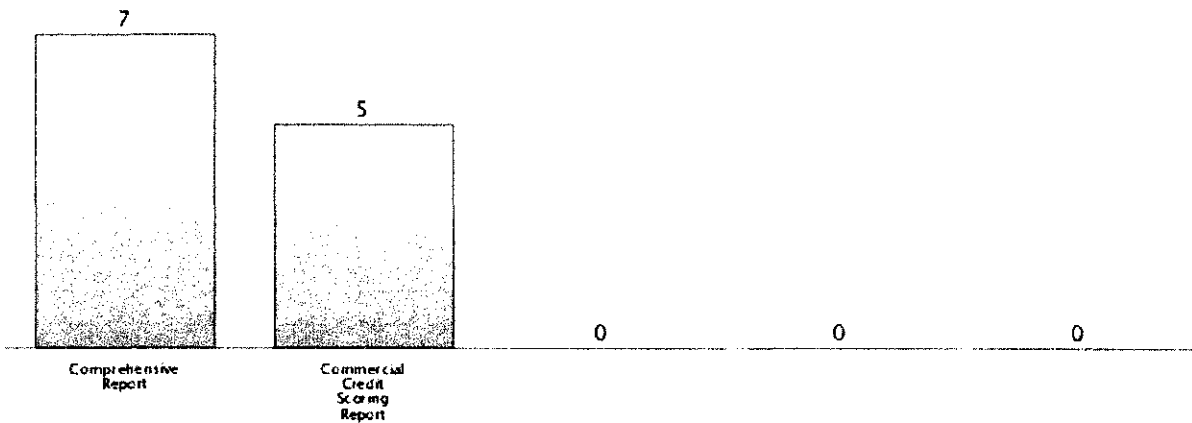
Date	Inquiry	Report
11/01/11	Transportation, Communications, Electric, Gas and Sanitary Services	Comprehensive Report
10/18/11	Finance, Insurance and Real Estate	Commercial Credit Scoring Report
10/18/11	Finance, Insurance and Real Estate	Comprehensive Report
10/18/11	Finance, Insurance and Real Estate	Comprehensive Report
10/18/11	Finance, Insurance and Real Estate	Comprehensive Report

#### Top 5 Inquiries by SIC / Sector (12 Months)





### Top 5 Inquiries by Report Type (12 Months)



### Scores

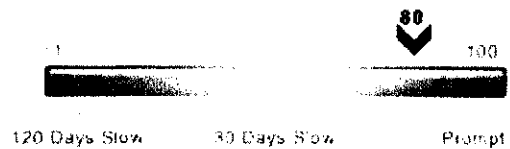
Paydex

**80**



3 Month Paydex

**NA**



### Understanding My Score

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on payment experiences as reported to D&B by trade references.

#### Recent Payments

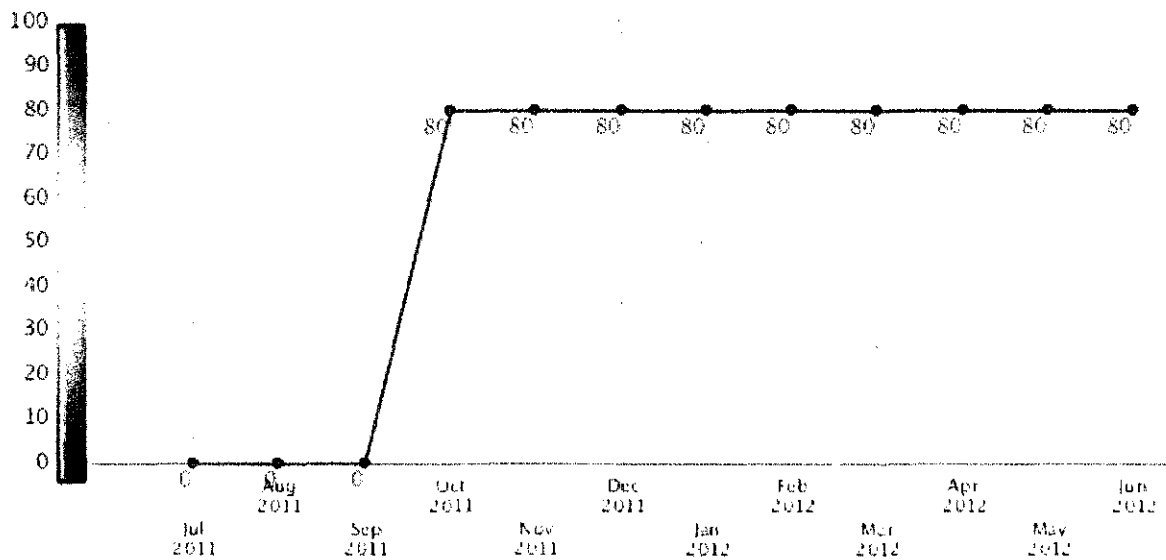
Total (Last 12 Months): 7

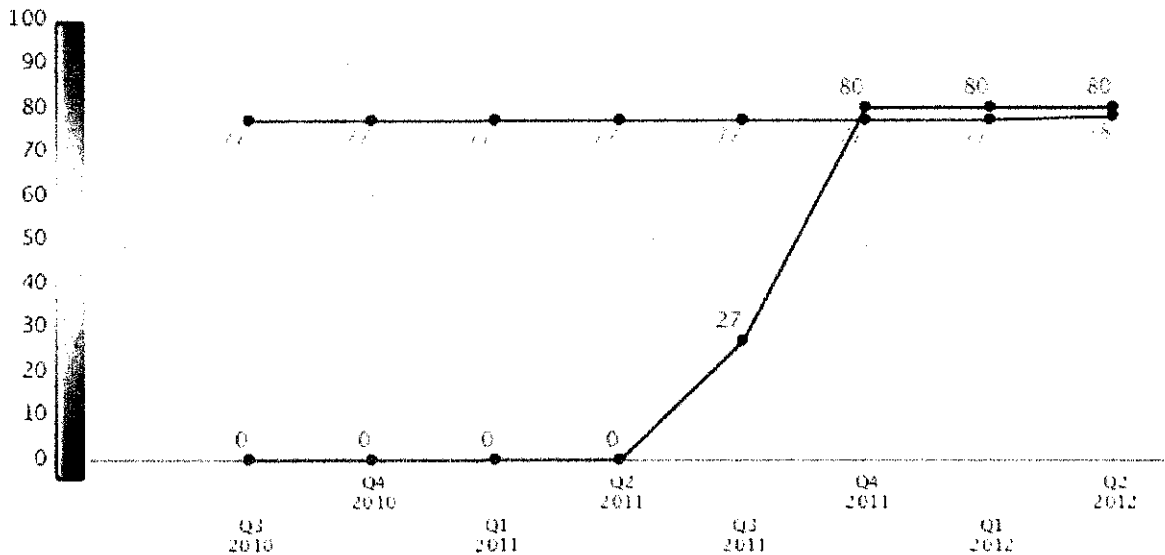
View your recent payment history and learn more about your score. **40**

02/2012	Ppt	\$50	--	--	1 mo
12/2011	(002)	\$50	\$0	\$0 --	1 mo
10/2011	Ppt	\$15,000	\$0	\$0 N30	6-12 mos
10/2011	Ppt	\$10,000	\$0	\$0 N30	2-3 mos
10/2011	Ppt	\$2,500	\$2,500	\$0 --	1 mo

**Key**

Payment	Days Past Due	Days Past Due	Days Past Due
100	Anticipate	40	60 Days Beyond Terms
90	Discount	30	90 Days Beyond Terms
80	Prompt	20	120 Days Beyond Terms
70	15 Days Beyond	1-19	Over 120 Days Beyond Terms
60	22 Days Beyond Terms	UN	Unavailable
50	30 Days Beyond Terms		

**Trends****Industry Comparison**



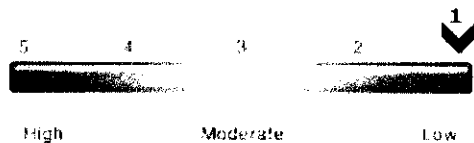
- My Company (80)
- Industry Median: (78)

Based on payments collected over the last 4 quarters.

- Current PAYDEX for this business is 80, or equal to generally within terms
- The present industry median score is 78, or equal to 3 days beyond terms.

#### Commercial Credit Score

Score      Class      Percentile  
**483 ▼      1      91%**



Low risk of severe payment  
delinquency over next 12 months

#### Understanding My Score

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

#### Incidence of Delinquent Payment:

Among Companies with this Classification: **6.00%**

#### Factors Affecting Your Score:

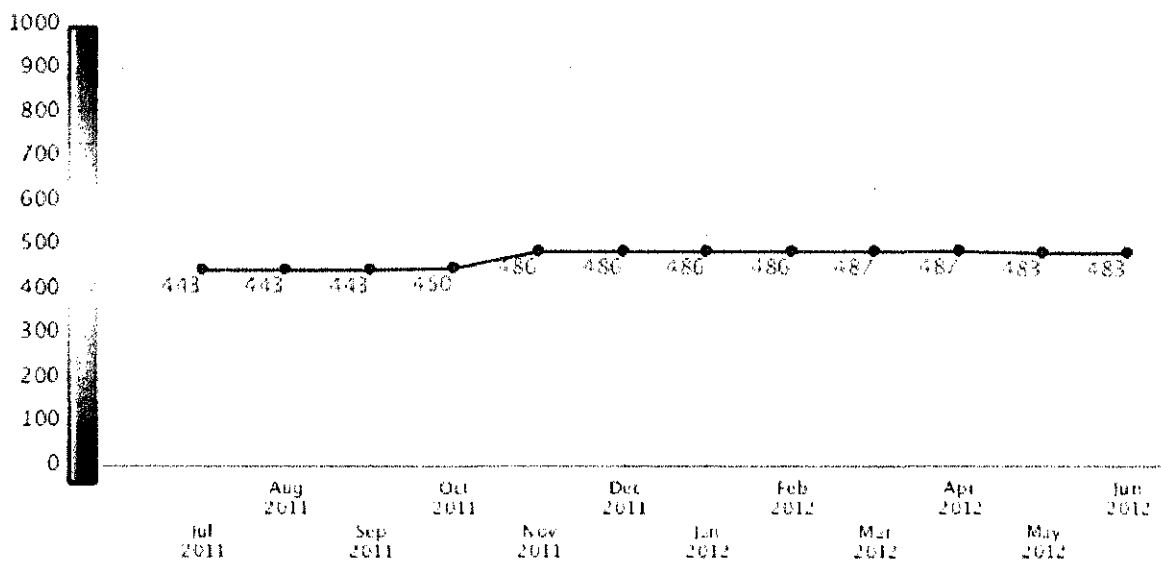
Low number of satisfactory payments.

General area credit conditions.

## Key

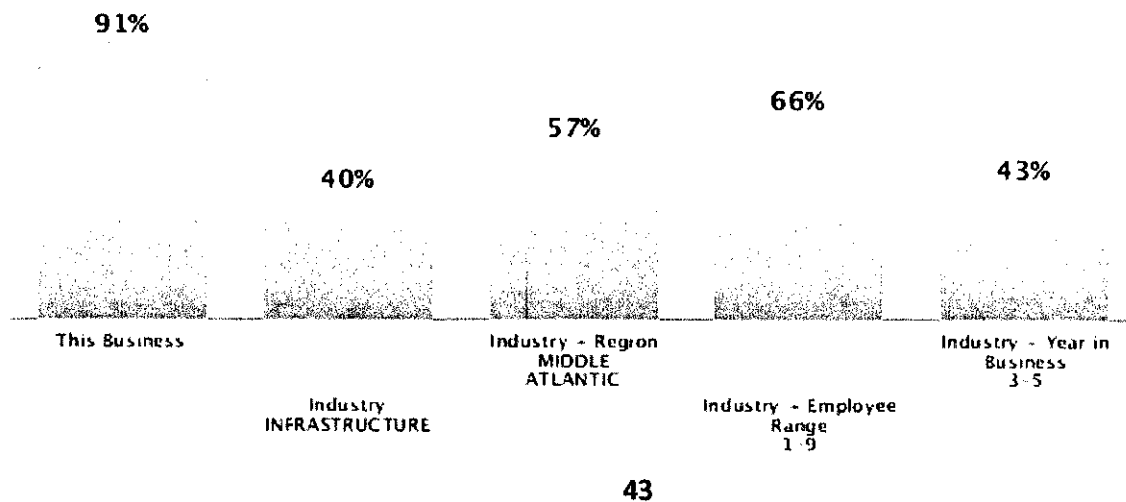
Score	Count	Percentile	Percent of Total
482-670	1	91-100	6.0%
451-481	2	71-90	10.6%
404-450	3	31-70	18.4%
351-403	4	11-30	31.5%
1-350	5	1-10	70.0%

## Trends - Scores, 12 Month



## • My Company (483)

## Industry Comparison

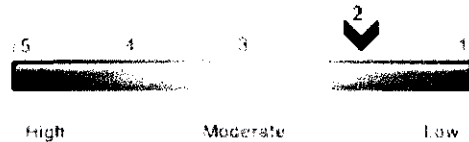


This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

## Financial Stress Score

Score      Class      Nat'l %  
**1510 ▼      2      69%**



Moderate risk of severe financial stress,  
 such as a bankruptcy, over the next 12  
 months

## Understanding My Score

### Incidence of Financial Stress:

Among Companies with this Classification: **0.09(84 per 10000)**

### Factors Affecting Your Score:

Limited time under present management control.

- The Financial Stress Class Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

### Notes:

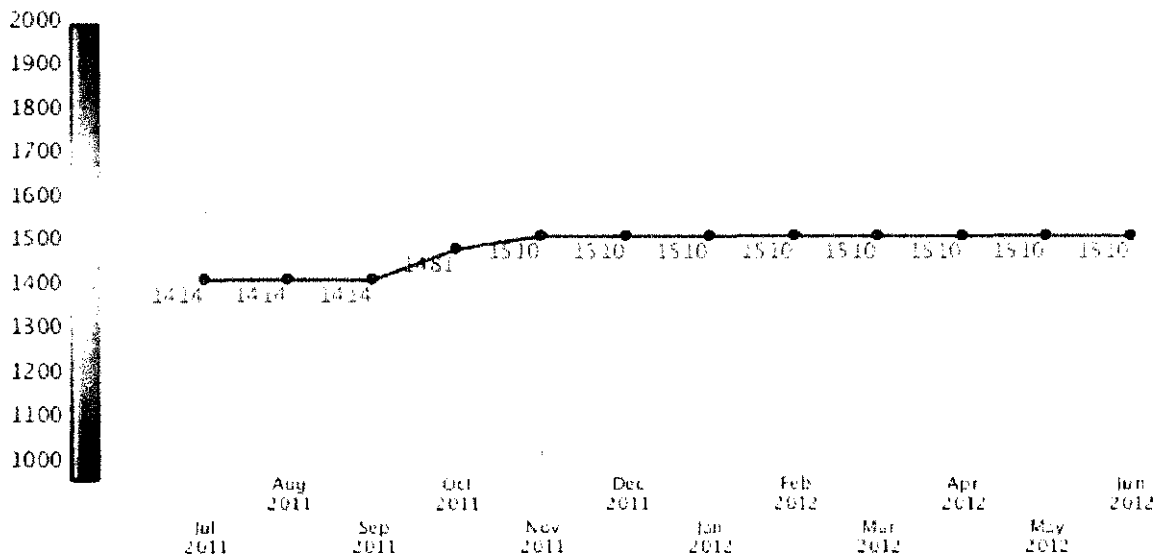
- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from

### Key

Score	Class	Percentile	Incidence of Financial Stress
1570-1875	1	95-100	6.0%
1510-1569	2	69-94	10.6%
1450-1509	3	34-68	18.4%
1340-1449	4	2-33	31.5%

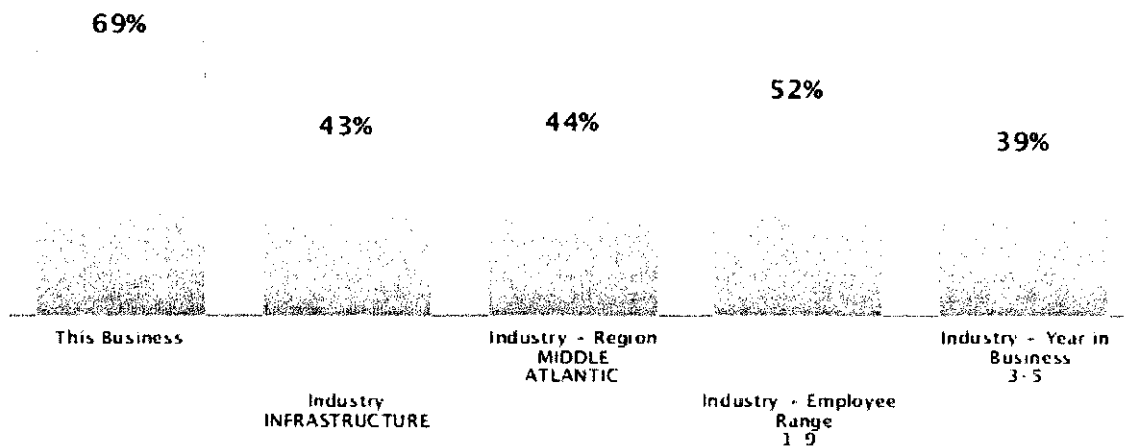
1001-1339 5 1 70.0%

## Trends - Scores, 12 Month



## • My Company (1,510)

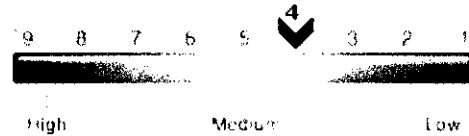
## Industry Comparison



Based on payments collected over the last 4 quarters.

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

4 ▼



Moderate risk of supplier experiencing severe financial stress over the next 12 months.

## Understanding My Score

The Supplier Evaluation Risk Rating 1-9 segmentation derived from the Financial Stress Score that predicts the likelihood of supplier failure over the next 12 months. The SER Rating is derived from D&B's Financial Stress Score, which is calculated using a statistically valid model derived from D&B's extensive data files.

## Factors Affecting This Company's Score:

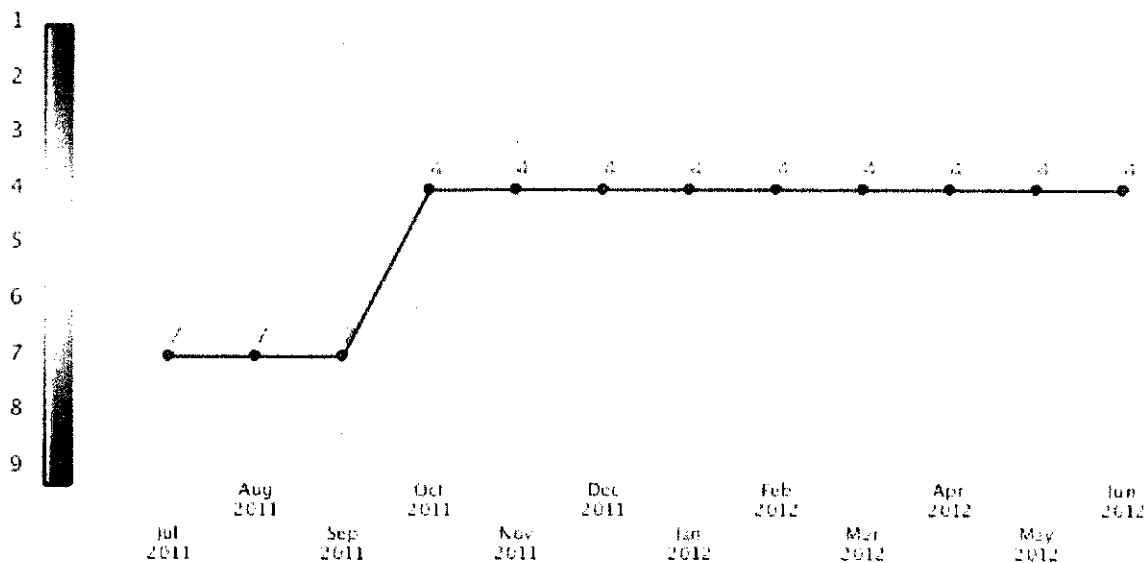
Business under present control less than five years - see HISTORY section.

Average Payments are on terms.

Average Industry Payments are on terms.

Under present management control 3 years.

## Trends



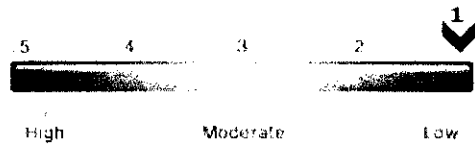
• My Company (4)

Risk Category  
**1**

Conservative Credit Limit  
**\$10k**

Aggressive Credit Limit  
**\$25k**

Low



## Understanding My Score

D&B's Credit Limit Recommendation is intended to help you more easily manage your credit decisions. It provides two recommended dollar guidelines:

A conservative limit, which suggests a dollar benchmark if your policy is to extend less credit to minimize risk.

An aggressive limit, which suggests a dollar benchmark if your policy is to extend more credit with potentially more risk.

The dollar guideline amounts are based on a historical analysis of credit demand of customers in D&B's U.S. payments database which have a similar profile to your business.

## D&B Analysis

Rating

---

Business Name

Business Address

---

2010-04-28

## Understanding My Score

### Factors Affecting Your Score

# of Employees Total: 3

Sales: **\$30,000,000.00**

Payment Activity (based on 7 experiences):

Average High Credit: **\$4,766**

Highest Credit: **\$15,000**

Total Highest Credit: **\$28,650**

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

## Inquiries



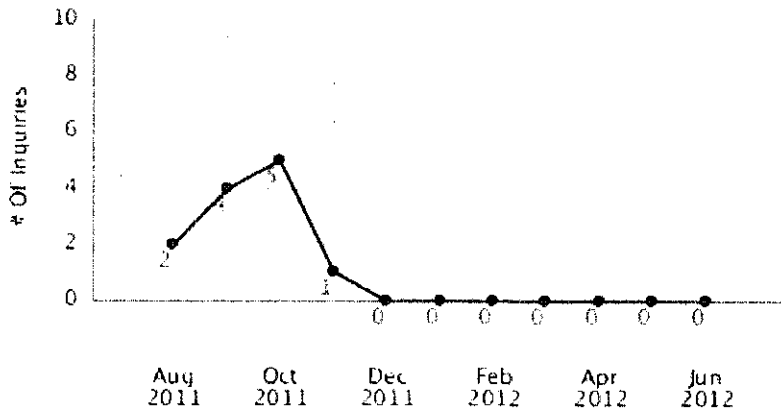
Over the past 12 months ending 7-2012, 12 individual requests for information on your company were received; this represents a 41.67% increase over the prior 12 month period. The 12 inquiries were made by 5 unique companies indicating that some companies have inquired on your business multiple times and may be monitoring you. Of the total products purchased, 10, or 83.33% came from the Finance, Insurance and Real Estate sector; 2, or 16.67% came from the Transportation, Communications, Electric, Gas and Sanitary Services sector.

**12 Mo. Total:** 12

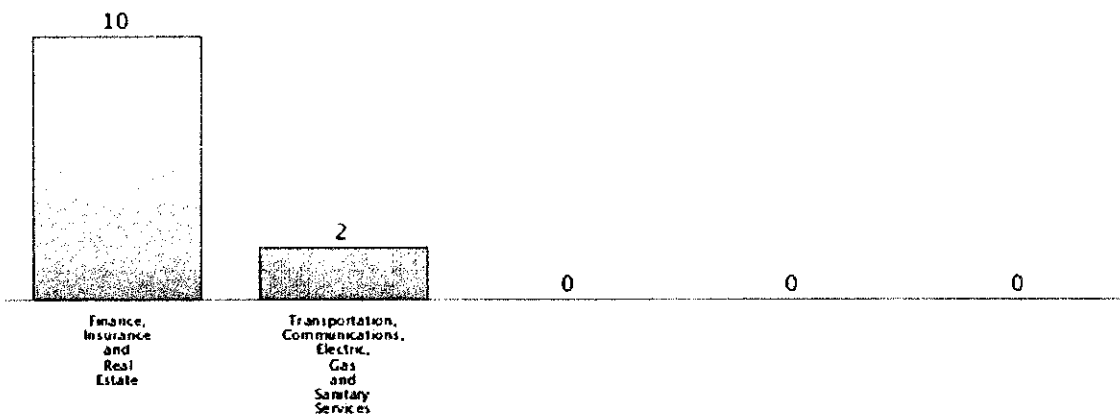
**12 Mo. Unique Companies:** 5

Date	Report Type	Product Sector
11/01/11	Comprehensive Report	Transportation, Communications, Electric, Gas and Sanitary Services
10/18/11	Commercial Credit Scoring Report	Finance, Insurance and Real Estate
10/18/11	Comprehensive Report	Finance, Insurance and Real Estate
10/18/11	Comprehensive Report	Finance, Insurance and Real Estate
10/18/11	Comprehensive Report	Finance, Insurance and Real Estate
10/18/11	Comprehensive Report	Finance, Insurance and Real Estate
10/18/11	Comprehensive Report	Finance, Insurance and Real Estate
09/28/11	Commercial Credit Scoring Report	Finance, Insurance and Real Estate
09/28/11	Commercial Credit	Finance, Insurance and Real Estate

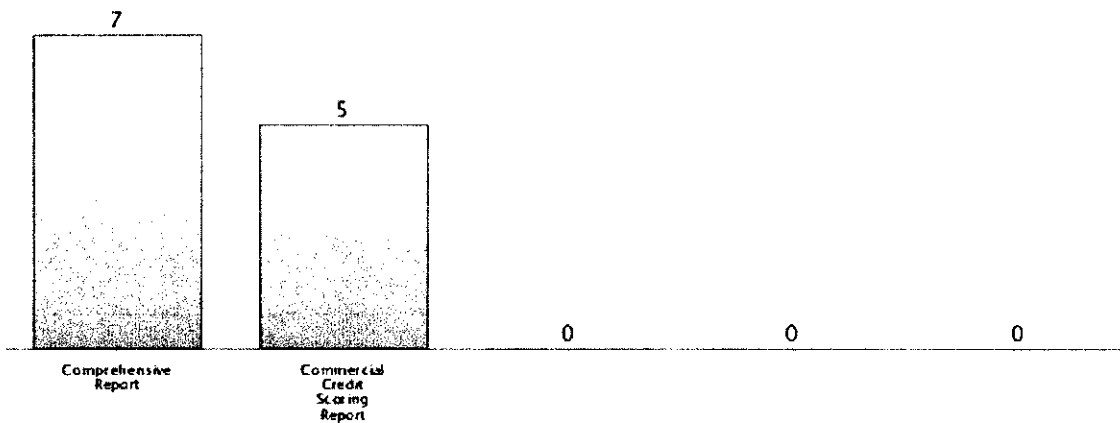
#### Trends - 12 Month



#### Top 5 Inquiries by Report Type (12 Months)



Top 5 Report Types  
Graph(12 Months)



#### All Inquiries by Industry and SIC / Sector

Industry	All Inquiries by Industry and SIC / Sector				Total
	Finance, Insurance and Real Estate	Services	Transportation, Communications, Electric, Gas and Sanitary Services	Other	
Finance, Insurance and Real Estate	10	0	0	0	10
Services	0	0	0	0	0
Transportation, Communications, Electric, Gas and Sanitary Services	1	1	0	0	2

#### Inquiries by Report Type

Report Type	Inquiries by Report Type				Total
	Commercial Credit Scoring Report	Comprehensive Report	Other Report Type 1	Other Report Type 2	
Commercial Credit Scoring Report	5	0	0	0	5
Comprehensive Report	6	1	0	0	7

## Payments

Currency: Shown in USD unless otherwise indicated

## Payments Summary

**Current Paydex:** 80 Equal to generally within terms  
**Industry Median:** 78 Equal to 3 DAYS BEYOND terms  
**Payment Trend:** ↔ Unchanged, compared to payments three months ago

**Total payment Experiences in D&Bs File (HQ):** 7  
**Payments Within Terms (not dollar weighted):** 100  
**Total Placed For Collection:** NA  
**Average Highest Credit:** 4,766  
**Largest High Credit:** 15,000  
**Highest Now Owing:** 2,500  
**Highest Past Due:** NA

## Payment Summary by Industry

**Total (Last 12 Months):** 7

	Experiences	Total Dollars	Payments Within Terms	Payments Past Due	Payments Placed for Collection	Payments Now Owing	Payments Past Due	Payments Placed for Collection	Payments Now Owing
<b>Top Industries</b>									
Legal services	1	\$15,000	\$15,000	100%	0	0	0	0	0
Insurance agent	1	\$10,000	\$10,000	100%	0	0	0	0	0
Medical scvs plan	1	\$2,500	\$2,500	100%	0	0	0	0	0
Accounting services	1	\$1,000	\$1,000	100%	0	0	0	0	0
Lithographic printing	1	\$50	\$50	100%	0	0	0	0	0
Telephone communictns	1	\$50	\$50	100%	0	0	0	0	0
<b>Other Categories</b>									
Cash experiences	1	\$50	\$50	--	--	--	--	--	--
Unknown	0	\$0	\$0	--	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--	--
<b>Total in D&amp;B's file</b>	<b>7</b>	<b>\$28,650</b>	<b>\$15,000</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>

## Payments Beyond Terms

We currently don't have enough data to display this section.

## Total Payable

**Total (Last 12 Months):** 7

02/2012	Ppt	\$50	--	--	1 mo
12/2011	(002)	\$50	\$0	\$0 --	1 mo
10/2011	Ppt	\$15,000	\$0	\$0 N30	6-12 mos
10/2011	Ppt	\$10,000	\$0	\$0 N30	2-3 mos
10/2011	Ppt	\$2,500	\$2,500	\$0 --	1 mo
10/2011	Ppt	\$1,000	\$0	\$0 N10	1 mo
10/2011	Ppt	\$50	\$0	\$0 N30	1 mo

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of debt is disputed.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

## History & Operations

Currency: Shown in USD unless otherwise indicated

### Company Overview

<b>Company Name:</b>	TOBELMANN ENERGY BROKERS, INC.	<b>URL:</b>	NA
<b>Doing Business As:</b>	TOBELMANN ENERGY BROKERS, INC.	<b>Stock Symbol:</b>	NA
<b>Street Address:</b>	5401 Lister Ct Chester Springs, PA 19425	<b>History:</b>	NA
<b>Phone:</b>	(610) 639-1406	<b>Operations:</b>	NA
<b>Fax:</b>	NA	<b>Present Management Control:</b>	NA
		<b>Annual Sales:</b>	\$30,000,000

### History

The following information was reported: 07/14/2012

**Officer(s):**  
JOHN TOBELMANN, PRES

The Pennsylvania Secretary of State's business registrations file showed that Tobelmann Energy Brokers, Inc was registered as a corporation on February 17, 2009.

Business started 2009. 100% of capital stock is owned by John Tobelmann.

JOHN TOBELMANN. Work history is unknown.

### Financial Information

OF  
JULY 13 2012.

The following data is for informational purposes only and is not an official record. Certified copies may be obtained from the Pennsylvania Department of State.

**Registered Name:** Tobelmann Energy Brokers, Inc.  
**Business Type:** CORPORATION  
**Corporation Type:** NOT AVAILABLE  
**Date Incorporated:** Feb 17 2009  
**State of Incorporation:** PENNSYLVANIA  
**Filing Date:** Feb 17 2009  
**FilingFedID:** NA  
**Registration ID:** 3863450  
**Duration:** PERPETUAL  
**Duration Date:** NA  
**Status:** ACTIVE  
**Status Attained Date:** NA  
**Where Filed:** SECRETARY OF STATE/CORPORATIONS DIVISION, HARRISBURG, PA  
**Registered Agent:** NA  
**Agent Appointed:** NA  
**AgentStatus:** NA  
**Principals:** JOHN R TOBELMANN, PRESIDENT, 5401 LISTER CT, CHESTER  
 SPRGS, PA, 194251500  
 PAMELA SHAUGER, VICE PRESIDENT, 5401 LISTER CT, CHESTER  
 SPRGS, PA, 194251500

### Operations

07/14/2012

**Description:**

Provides electric services, specializing in electric power broker (100%).

Terms are on a commission basis. Sells to commercial concerns. Territory: Regional.

**Employees:** 3 which includes officer(s).

**Facilities:** Operates from residence of John Tobelmann.

**Location:** NA

**Branches:** NA

**Subsidiaries:** NA

**Subsidiaries:** NA

**Subsidiaries:** NA

**Subsidiaries:** NA

**Subsidiaries:** NA

**SIC:**

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&Bs use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-

digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site.  
Links open in a new browser window.

4911 9904 Electric power broker

**NAICS:**

221122 Electric Power Distribution

## Public Filings

Currency: Shown in USD unless otherwise indicated

### Summary

The following data includes both open and closed filings found in D&B's database on this company.

Public Filings	Amount	Amount
Bankruptcy Proceedings	-	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	0	-

The following Public Filing data is for information purposes only and is not the official record.  
Certified copies can only be obtained from the official source.

### Bankruptcy

We currently don't have enough data to display this section.

### Liens

We currently don't have enough data to display this section.

### Suits

We currently don't have enough data to display this section.

### UCC Filings

We currently don't have enough data to display this section.

## Banking & Finance

### Banking & Finance

We currently don't have enough data to display this section.

We currently don't have enough data to display this section.

## Special Events

We currently don't have enough data to display this section.

## Corporate Linkage

### Parent

We currently don't have enough data to display this section.

### Headquarters (US)

We currently don't have enough data to display this section.

### US Linkages

We currently don't have enough data to display this section.

### International Linkages

We currently don't have enough data to display this section.

**Exhibit C-8**

**Bankruptcy Information**

Tobelman Energy Brokers, Inc. has never reorganized, has never needed protection from creditors and has never filed for bankruptcy protection under any statute.



**Exhibit C-9**

**Merger Information**

**Tobelman Energy Brokers, Inc. has never merged with any another organization.**